



## Corporate Overview

**Who We Are** Guardium, Inc. is a venture-backed, privately held company, founded in 2002 to develop and deliver innovative database security solutions for IBM, Oracle, Microsoft, and Sybase environments. The company is headquartered in Waltham, MA with distribution partners in Europe, the Middle East, Asia, and Latin America.

**What We Do** Guardium's family of non-intrusive, robust products addresses key concerns that include database security assessment, access policy control and enforcement, auditing, and regulatory compliance. Using Guardium's solutions, companies are empowered with unprecedented knowledge, visibility, and control over the **who, what, when, where, and how** of database access activity. SQL Guard enables organizations to monitor and control data usage at the core, thereby safely extending data availability to internal and external users. Guardium's comprehensive solution provides enterprise-class manageability and scalability for large and small organizations.

**Technology** The SQL Guard secured platform includes an Analysis Engine, SQL and Network Inspection Engines, and a series of database security tools. With the information garnered through the engines and the SQL Guard tool set, organizations can monitor, map, and control all database access.

Security, privacy, and auditing requirements are further served by a modular suite of integrated security applications, the SQL Guard Security Suite. These powerful application modules deliver crucial database security and auditing solutions that were previously unavailable or impractical.

**Customers** Guardium's growing customer base includes some of the world's largest and most technically advanced organizations, representing a wide range of industries. Financial services, telecommunications, media, pharmaceutical, healthcare, and government organizations trust Guardium's solutions to protect their mission critical data.

**Management**  
 Ram Metser, CEO  
 Memy Ish-Shalom, COO  
 Ron Ben-Natan, Ph.D., CTO and VP R&D  
 Nathan Kalowski, VP Corporate Communications  
 Mike Castricone, VP Finance & Administration  
 Dave Valovcin, VP Sales  
 Themis Papageorge, VP Services  
 Roy Barr, Director Business Development  
 Ola Mayer, Director Product Marketing

**Investors** Cedar Fund                      StageOne                      Veritas Venture Partners  
[www.cedarfund.com](http://www.cedarfund.com)                      [www.stageonevc.com](http://www.stageonevc.com)                      [www.veritasvc.com](http://www.veritasvc.com)

**Technology Partners** Sybase                      Oracle                      IBM                      Microsoft                      Dell