



April 13, 2005

Dr. John Prince
Executive Director
Telecommunications Authority of Trinidad & Tobago
BEN Court
76 Boundary Road
San Juan

RE: TSTT's LATEST ANTI COMPETITIVE PRICING SCHEME
- SMARTCHOICE

Dear Dr. Prince,

It is with great dismay and outrage that we note the recent launch of TSTT's SmartChoice Pricing Plan. While it purports to offer customer benefits and savings, it is an example of blatant discrimination against Independent ISPs and rejects the spirit of The Unfair Trading Act and the recently passed Telecommunications Act.

Despite a recent Regulated Industries Commission decision preventing a per minute charge within an exchange, TSTT is advertising their SmartChoice package with a 20 cents per minute rate for calls made to any independent ISP numbers while allowing all other calls to wire-line users, free of charge, within their package limits.

This would mean that an ISP customer with a 50 hour package would now have to pay an additional charge to TSTT of \$600 monthly in wire-line calls to reach any one of our members' services, in addition to an ISP subscription of approximately \$125 monthly. However a TSTT ISP customer would only pay \$125 monthly with no toll charge for the wire-line call to TSTT's Internet POPs.

We see this move by the incumbent as extremely prejudicial and injurious to independent ISPs and to the national community by limiting their choice. SmartChoice effectively amounts to unauthorized rate rebalancing.

The AIISP urgently seeks the position of the Telecommunications Authority of Trinidad and Tobago in this matter, given TATT's legislated responsibility as regulator of the national telecommunications sector.

This anti-competitive action seeks to further stifle any budding semblance of competition in the national telecommunications arena.

Attached is TSTT correspondence to AIISP members, and SmartChoice Package details for your information.

We anxiously await your urgent attention to this matter and look forward to convening a meeting at your earliest convenience.

Yours sincerely,



Brian Jahra, MSc
Founding Director
AIISP

CC: Dr. Ralph Henry – Chairman
Hedwige Stephen Bereaux Jr. – Corporate Secretary/ Legal Advisor
Cris Seecheran – Deputy Executive Director