

Theatre works

35TH ANNIVERSARY SEASON

Annual Report 2004-05



From the Artistic Director and Managing Director



Managing Director Randy Adams makes a surprise announcement of the newly-established Popcorn Fund to Artistic Director Robert Kelley and 600 attendees of *One Night Only*, TheatreWorks' 35th Anniversary gala celebration.

Great theatre is an expression of a community's values. TheatreWorks' mission is to be an artistic community of excellence and integrity, exemplifying our region's values of inclusion and innovation. We envision our theatre as an active catalyst in the social and intellectual growth of our region, revealing both who we are and what, with vision, we might become.

The mission and vision of our theatre is especially poignant as we complete our 35th Anniversary season. Our production of *Red* explored the Chinese Cultural Revolution, *Living Out* portrayed the life of a Latin-American immigrant, and *Crowns* celebrated the strength and vitality of African-American women. These productions were an opportunity to stimulate discussion with, and within, these communities—and showed that these concerns are shared by all of us. Last year, we also presented Tom Stoppard's classic *Arcadia*, GrooveLily's red-hot holiday show *Striking 12*, the hilarious *Shakespeare In Hollywood*, the beautifully rich *Vincent In Brixton*, and the ebullient world premiere musical *A Little Princess*. We were able to work with a talented and diverse group of artists from all over the country. It truly was theatre to love.

TheatreWorks' longevity is a tribute to the support of our community. This was clear at *One Night Only*, our 35th Anniversary gala celebration in January, where we raised \$200,000 for the *New Works Initiative* and announced The Popcorn Fund for World Premieres, a fund for the production of new musicals that currently sits at \$2.5 million. Already it has begun to aid the development of new works of music theatre. We also continue to expand our Community Engagement programs, especially our arts-in-education program, *TheatreWorks for Schools*, which reached more than 12,000 students last year.

It is heartening to see that so many supporters understand the importance of live theatre and see it as a vital part of our lives. We are thrilled to have shared our art with you for 35 incredibly rewarding years.

See you at the theatre!

Robert Kelley
Artistic Director

Randy Adams
Managing Director

THEATREWORKS IS COMMITTED TO BEING ONE OF AMERICA'S OUTSTANDING PROFESSIONAL THEATRES. OUR WORK CELEBRATES THE HUMAN SPIRIT THROUGH INNOVATIVE PRODUCTIONS AND PROGRAMS INSPIRED BY OUR EXCEPTIONALLY DIVERSE COMMUNITY.

2004-05 Highlights

- GrooveLily's holiday show *Striking 12*, a graduate of the *New Works Initiative*, enjoyed an extended run on our mainstage and was the tenth most highly attended TheatreWorks production ever, winning the Bay Area Theatre Critics Circle Award for Best Touring Show. *Striking 12* was written by GrooveLily with Tony Award-winning playwright Rachel Sheinkin and was directed by Tony Award winner Ted Sperling. It will have a run off-Broadway in 2005-06.
- Four of the eight new musicals to be showcased at the 2005 National Alliance of Musical Theatre's annual Festival of New Musicals in New York were developed in our *New Works Initiative*: *Caraboo*, *Princess of Javasu*; *A Little Princess*; *Party Come Here*; and *The Funkentine Rapture*.
- Our mainstage production of *Red* was nominated for Bay Area Theatre Critics Circle Awards in Lighting Design, Sound Design, Set Design, Costume Design, Choreography/Fight Direction, and for Original Script.
- The fourth annual New Works Festival expanded to present five new works, and every performance was between 98 and 100 percent capacity.
- We produced the world premiere musical *A Little Princess*, based on the Frances Hodgson Burnett novel with book by Brian Crawley, music by Andrew Lipka, and direction by Susan H. Schulman. A nationally acclaimed team designed the production, which was nominated for Bay Area Theatre Critics Circle Awards in Set Design and Costume Design.
- Our mainstage production *Living Out* brought many new audience members to TheatreWorks through partnerships with Movimiento de Arte y Cultura Latino Americana (MACLA), Teatro Visión, and The Mexican Museum of San Francisco.

- *TheatreWorks for Schools* served more than 12,000 students at 73 schools this year.

- *Crowns*, the closing show of the 35th Anniversary Season, moved up to San Francisco's Marines Memorial Theatre, co-produced by TheatreWorks.



TheatreWorks' 2004-05 Mainstage Season

Arcadia

A Modern Masterpiece

By Tom Stoppard

Directed by Robert Kelley and Vickie Rozell •
Choreography by Richard Powers • Settings
by Duke Durfee • Lighting by Pamila Gray •
Costumes by Fumiko Bielefeldt • Sound
Design by Cliff Caruthers

June 16–July 11, 2004



ALISON WALLA AND CHRISTOPHER KELLY

Red

An Intimate Epic

By Chay Yew

Directed by Robert Kelley • Choreography by
Jamie H.J. Guan • Fight Choreography by
Richard Lane • Settings by Ching-Yi Wei •
Lighting by Steven B. Mannshardt •
Costumes by Jill Bowers • Chinese Opera
Costumes by Hiroshi Iwasaki • Sound Design
by Cliff Caruthers

July 14–August 8, 2004



FRANCIS JUE

A Little Princess

A Sparkling Musical Adventure

WORLD PREMIERE

Book and Lyrics by Brian Crawley

Music by Andrew Lippa

Based on the novel by Frances Hodgson Burnett
Directed by Susan H. Schulman •
Choreographed by Andy Blankenbuehler •
Musical Direction by Joel Fram •
Orchestrated by Michael Gibson • Drum
Arrangements by Gary Seligson • Settings
by Heidi Ettinger • Lighting by Paul Gallo •
Costumes by Catherine Zuber • Sound
Design by Brian Ronan

August 25–September 19, 2004



C. KELLY W RIGHT AND MACKENZIE MAUZY

Living Out

A Contemporary Comic Drama

By Lisa Loomer

Directed by Armando Molina • Settings by
Eric E. Sinkkonen • Lighting by Pamila Gray •
Costumes by Cathleen Edwards • Sound
Design by Gregory Robinson

October 6–31, 2004



YELEA OSORIO, ISABELLE S. ORTEGA,
AND CATALINA MAYNARD

COSTUME RENDERINGS FOR *SHAKESPEARE IN HOLLYWOOD*
BY FUMIKO BIELEFELDT

Striking 12

A Hip Holiday Musical

Book, music, and lyrics by Brendan Milburn, Rachel Sheinkin, and Valerie Vigoda

Directed by Ted Sperling • Settings by David Ledsinger • Lighting by Michael Gilliam • Costumes by Chessa Nilsen • Sound Design by Robert J. Killenberger

December 1, 2004–January 8, 2005



VALERIE VIGODA

Shakespeare in Hollywood

A Comic Collision

By Ken Ludwig

Directed by Robert Kelley • Choreography by Richard Powers • Fight Choreography by Richard Lane • Settings by Andrea Bechert • Lighting by Steven B. Mannshardt • Costumes by Fumiko Bielefeldt • Sound Design by Cliff Caruthers

January 19–February 13, 2005



REBECCA DINES AND DON CARRIER

Vincent in Brixton

A Canvas of Discovery

By Nicholas Wright

Directed by Kent Nicholson • Settings by Duke Durfee • Lighting by Michael Palumbo • Costumes by Allison Connor • Sound Design by Cliff Caruthers

March 9–April 3, 2005



JACOB BLUMER AND GLORIA BIEGLER

Crowns

A Hit With “Hattitude”

By Regina Taylor

Adapted from the book by Michael Cunningham and Craig Marberry
Directed by Anthony J. Haney • Choreography by Christopher Windom • Musical Direction by William Liberatore • Settings by Andrea Bechert • Lighting by Steven B. Mannshardt • Costumes by Richard Battle • Sound Design by Cliff Caruthers

April 6–May 1, 2005



SHEILA ELLIS, C. KELLY WRIGHT, AND MICHELLE E. JORDAN

Community Engagement

TheatreWorks' Community Engagement programs reached students of all ages this season. *TheatreWorks for Schools* served 12,015 students, 289 teachers, and 73 schools in six counties, and our educational community outreach served an additional 1,633 community members.



Playwright in Residence Cherylene Lee works with a Menlo Atherton student as part of *Student Speak: The Playwrights Project*.

- ***Playing with Poetry***, our artist-in-residence program for elementary school students, doubled in size this year. It served 466 third, fourth, and fifth graders at eight elementary schools, including two low-income schools in the Mountain View-Whisman School District, where it was offered free of charge.
- 73 students at two schools participated in ***Student Speak: The Playwrights Project***, a playwrighting program for high school students, culminating in professionally staged readings at TheatreWorks.
- With the goal of replicating the program nationally, TheatreWorks commissioned playwright Cherylene Lee to write a ***Playwrights Project*** textbook this year. It was edited by a panel of eight Bay Area teachers and piloted at Eastside College Preparatory School.



Elementary school students participate in TheatreWorks' *Playing with Poetry* program, which expanded to eight schools this year.



A cancer patient and siblings make magic boxes at the Forever Young Zone at Lucile Packard Children's Hospital.

- The *Shakespeare: The Remix* touring educational show, combining Shakespeare and hip-hop, was seen by 6,405 students at 36 assemblies in six counties and 40 classroom workshops with the actors reached 1,712 students.
- The *Children's Healing Project*, a program for critically ill patients and their siblings in partnership with the Lucile Packard Children's Hospital, increased from 12 weeks to 16 this year, reaching 799 patients, parents, and siblings.
- TheatreWorks offered **Student Matinees** in conjunction with *A Little Princess*, *Living Out*, *Striking 12*, and *Crowns*, exposing 2,404 students to theatre with pre-show classroom visits, productions, and post-performance talkbacks with the actors.
- Menlo Atherton High School students with English as a second language participated in a special *Living Out Poster Project* in conjunction with our maistage production.
- *The Crowns Project* at Eastside College Preparatory School brought together photography and drama students with 22 civic leaders in their East Palo Alto community.

TheatreWorks offered outreach activities to community members of all ages, including *Discussion Wednesdays*, question-and-answer dialogues with artists from each show, and *How TheatreWorks*, a free speaker series held prior to the Thursday preview for each production.

"MY STUDENTS DO NOT ALWAYS HAVE THE OPPORTUNITY TO EXPERIENCE LIVE THEATRE, AND YOU PROVIDED SOMETHING THEY WILL REMEMBER FOR A LONG TIME TO COME."

Special Education teacher



Actress China Crawford engages students at East Palo Alto's 49er Academy during *Shakespeare: The Remix*.

New Works Initiative

TheatreWorks fosters the creation of new plays and music theatre through the *New Works Initiative*, which includes all stages of the development process. Since 2001, the *New Works Initiative* has contributed to the development of 29 new works.

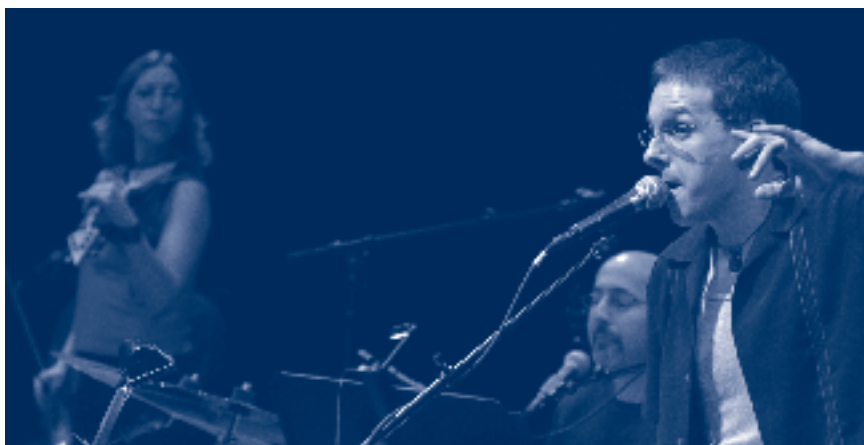
- Two articles featuring the *New Works Initiative* appeared in *Variety* in 2005.
- Two developmental readings took place this year: *Caraboo* and *Laughing Without an Accent*.
- Five collaborating teams of 13 composers and playwrights developed new work at the Writers Retreat in January 2005. The week-long retreat provided collaborators with travel, housing, rehearsal space, actors, and musicians. Among the participating artists were Andrew Lippa and David Lindsay-Abaire, working on a musical version of *Betty Boop*, and David Kirshenbaum and Georgia Stitt, working on *Sing Me a Happy Song*.
- Nine playwrights and composers, 46 artists, and 1,328 audience members participated in the New Works Festival this year.
- *New Works Initiative* graduates *A Little Princess* and *Striking 12* were fully produced on the mainstage at TheatreWorks.



TheatreWorks produces its 47th world premiere, *A Little Princess*.

“EVERYTHING ABOUT DEVELOPING NEW MUSICALS IS TIME-, LABOR- AND MONEY-INTENSIVE. SO WHEN A REGIONAL THEATRE LIKE THEATREWORKS MAKES A COMMITMENT TO DO JUST THAT—AND TO MAINSTAGE AT LEAST SOME OF THE MUSICALS IT INCUBATES—COMPOSERS, PLAYWRIGHTS, AND LYRICISTS NATIONWIDE TAKE NOTICE.”

Variety magazine



GrooveLily (Valerie Vigoda, Gene Lewin, and Brendan Milburn) performs a staged reading of their new musical, *Wheelhouse*, at the New Works Festival.

“THEATREWORKS’ INVOLVEMENT IN OUR THEATRICAL LIVES HAS BEEN IMMEASURABLE. I FEEL VERY GRATEFUL, AND VERY LUCKY.”

Brendan Milburn, GrooveLily



Managing Director Randy Adams, Pulitzer Prize-winning playwright Wendy Wasserstein, Academy Award-winning composer Stephen Schwartz, Artistic Director Robert Kelley, and multiple award-winning Broadway composer Andrew Lippa come together to celebrate New Works at TheatreWorks’ 35th Anniversary gala.

The 2004–05 New Works Festival presentations:

The Funkentine Rapture, book by Lee Summers and Ben Blake and music and lyrics by Lee Summers

Laughing Without an Accent, written and performed by Firoozeh Dumas

Piece, music and lyrics by Scott Alan and book by Tara Smith

Vrooommm!, by Janet Allard developed with Michael Bigelow Dixon

Wheelhouse, by GrooveLily (Gene Lewin, Brendan Milburn, and Valerie Vigoda), with Rachel Sheinkin



Actor Dwayne Clark rehearses *The Funkentine Rapture* during the New Works Festival.

From the Board Chair



Our 35th Anniversary Season was a special year for the TheatreWorks family, offering art of superior quality and deep significance to our community. This quality is evidenced not only by the awards and accomplishments described throughout this report, but by the administrative stability of the company.

This year, TheatreWorks had a budget of over \$6.5 million for the first time in its history. Consider that a mere five years ago, the operating budget was \$2,855,334. Our financial growth—131 percent over the past five years—parallels our artistic growth and is especially noteworthy given the economic downturn that has challenged arts organizations in the Bay Area and nationwide.

TheatreWorks' success is a direct result of the patronage of our audiences and the generosity of our donors. We greatly value the ongoing loyalty of our subscribers, many of whom have attended our shows for countless seasons. We are also deeply appreciative of our donors, who generously contributed \$2.7 million to TheatreWorks this season, a record for the company.

This season we launched the The Popcorn Fund for World Premieres at our glorious *One Night Only* gala celebration, where composers Stephen Schwartz, Andrew Lippa, and Michael Silversher performed their own music from TheatreWorks' repertoire and famed American playwright Wendy Wasserstein served as Master of Ceremonies for the evening.

The Board of Trustees led the charge to update TheatreWorks' three-year Strategic Plan while addressing several organizational initiatives, including planning for future property purchases, advising the investments of TheatreWorks' \$5 million endowment, and guiding a new path for the Community Engagement program. The Board encouraged the company to think "outside the box" by spearheading a "Million Dollar Plan" that will increase earned and contributed income in support of TheatreWorks' ongoing artistic growth. The Board and the TheatreWorks staff continue to work closely together to lay the foundation for a secure financial future.

2004–05 was a wonderful year to serve as Chair of the TheatreWorks Board. I am deeply indebted to Robert Kelley and Randy Adams for their long-standing dedication and guidance. Under the capable leadership of incoming Board Chair Derry Kabcenell, I am confident that TheatreWorks will attain new artistic and financial heights in its 36th season.

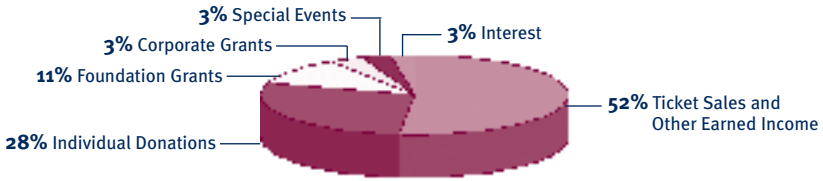
With my thanks,

A handwritten signature in black ink, appearing to read "Jeff Crowe". The signature is fluid and cursive, with a long horizontal stroke extending to the right.

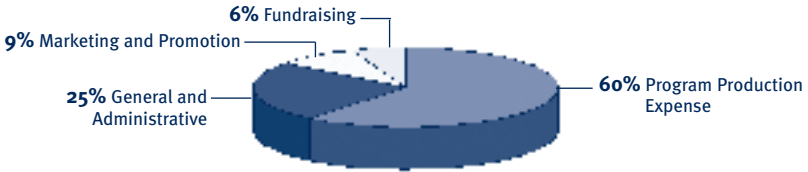
Jeff Crowe
2004–05 Board Chair

Financials

THEATREWORKS 2004–05 INCOME \$6,598,376



THEATREWORKS 2004–05 EXPENSES \$6,580,357



THEATREWORKS BALANCE SHEET May 31, 2005

Assets

CURRENT ASSETS	
Cash and cash equivalents	\$128,873
Contributions and miscellaneous receivables	740,124
Prepaid expenses	594,876
Deposits and other current assets	32,121
TOTAL CURRENT ASSETS	1,495,994
NON-CURRENT ASSETS	
Deposits	47,313
Fixed assets (net of depreciation)	1,580,160
TOTAL NON-CURRENT ASSETS	1,627,473
TOTAL ENDOWMENT ASSETS	4,986,335
TOTAL ASSETS	\$8,109,802

Liabilities and Net Assets

LIABILITIES	
Accounts payable and accrued liabilities	433,100
Short-term borrowing	1,143,776
Deferred ticket revenue	1,616,599
TOTAL LIABILITIES	\$3,193,475
NET ASSETS & YTD NET INCOME	
Unrestricted	(868,850)
Temporarily restricted	796,309
Permanently restricted	4,970,849
YTD net income (unrestricted)	18,019
TOTAL NET ASSETS & NET INCOME	4,916,327
TOTAL LIABILITIES AND NET ASSETS	\$8,109,802

STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS
Year Ended May 31, 2005

	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
REVENUE				
Program Revenue	\$3,295,094	\$ —	\$ —	\$3,295,094
Grants & Contributions	2,959,956	796,309		3,756,265
Other Income	106,240			106,240
Interest	172,086			172,086
Net Assets Released from Restriction	65,000	(65,000)		—
Total revenue	\$6,598,376	\$731,309		\$7,329,685
EXPENSES				
Program Production Expense	3,994,183	—	—	3,994,183
General & Administrative	1,644,546			1,644,546
Marketing & Promotion	561,379			561,379
Fundraising	380,249			380,249
Total Expenses	6,580,357	—	—	6,580,357
Change in Net Assets	18,019	731,309	—	749,328
NET ASSETS				
Start of Year	(868,850)	65,000	4,970,849	4,166,999
NET ASSETS				
End of Year	\$(850,831)	\$796,309	\$4,970,849	\$4,916,327

**THEATREWORKS THANKS
ITS VOLUNTEERS & INTERNS**

Total volunteer hours in 2004–05: 4,684
Savings to TheatreWorks: \$88,996

Total intern hours in 2004–05: 2,552
Savings to TheatreWorks: \$48,488

TheatreWorks 2004-05 Annual Fund

TheatreWorks is proud to honor its donors and give thanks for their phenomenal patronage. Gifts recognized below were received between June 1, 2004 and May 31, 2005. We regret that due to space limitations we cannot list our valued in-kind supporters. We are grateful to you all.

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(\$50,000 and above)

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A BRIEF TIMELINE OF 35 FABULOUS YEARS

1970 Robert Kelley founded what was to become TheatreWorks. He and 70 other artists produced TheatreWorks' first show and first world premiere, *Popcorn*. Kelley has served as Artistic Director ever since.

1977 *The Mound Builders*, by Lanford Wilson, is TheatreWorks' first West Coast premiere by a major American playwright. By 2004, TheatreWorks produced 105 regional premieres by authors from Wendy Wasserstein to Stephen Sondheim.

THEATREWORKS ENDOWMENT FUND

TheatreWorks thanks the following lead donors for their extraordinary generosity in supporting the TheatreWorks Endowment Fund.

William C. Anderson • Ann S. Bowers • Polly & Tom Bredt
Bruce Cozadd & Sharon Hoffman • Yogen & Peggy Dalal • Carl H. Feldman
Marcia & John Goldman • Charles & Roberta Katz Family Foundation
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(\$50,000 and above)

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Tom & Polly Bredt
Yogen & Peggy Dalal
Marcia & John Goldman
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1980 Anthony J. Haney is featured in *Hamlet*, launching a remarkable collaboration between the company and the region's African American community. An actor (*The Elephant Man*, *Fences*), director (*Baby*, *Dreamgirls*), and later Associate Artistic Director, Mr. Haney returned this year to direct *Crowns*.

1984 Randy Adams joins as Managing Director and guides TheatreWorks' audience from 25,000 patrons per season to over 100,000 in 2004-05, and the budget from \$300,000 to \$6.5 million, making the company one of California's largest professional theatres.

Meg Keehan & Kelly Williams
Gorretti & Lawrence Lui
Rob & Ann Marangell
Karen & Mike Matthys
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(\$1,000 to \$2,499)

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Zeljko Ivanek in Memory of Bridget Ross
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Jo Ann James
Dean & Patricia Johnson
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Howard & Carol Jory
Charles & Roberta Katz Family Foundation
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Arthur & Marianna Keller
Tom & Sharon Keller
Kathryn Kennedy & Dave Miller
Robin & Don Kennedy
Don & Carol Kenyon

1987 Francis Jue and Randy Nakano star in *Pacific Overtures*, the first Actors' Equity Association actors featured at TheatreWorks.

1991 Mountain View Center for the Performing Arts opens with the world premiere of TheatreWorks' *Go Down Garvey*.

1992 *M. Butterfly* becomes a runaway hit in Mountain View and remains TheatreWorks' most attended show for eight years.

1993 The Stage II production of *Sparks* marks TheatreWorks' first meeting with Academy Award-winning composer Stephen Schwartz.

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 Julie & Glen Kohl in memory of Jennifer Ayres
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1993 TheatreWorks first produces *Into the Woods*. Our 2005–06 season will mark the fourth time we have produced the show.

1994 The world premiere of *Honor Song for Crazy Horse*, by Kim Sherman and Darrah Cloud, is TheatreWorks' first Native American production.

1996 *Wrong for Each Other* is TheatreWorks' first American Premiere.

1998 TheatreWorks' fundraising surpasses \$1 million for the first time.

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1998 *Side Show*, by Bill Russell and Henry Krieger, is a smash hit and leads to two subsequent productions of Russell/Krieger world premieres at TheatreWorks, *Everything's Ducky* and *Kept*.

1999 TheatreWorks celebrates its 30th Anniversary with a benefit gala featuring Academy and Tony Award winner Joel Grey.

1999 TheatreWorks surpasses 10,000 season ticket holders and creates its Endowment Fund.

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2000 World premiere musical *Everything's Ducky* becomes our most attended production and wins the Will Glickman Playwrighting Award.

2001 *Summer of '42*, by Hunter Foster and David Kirshenbaum, becomes TheatreWorks' first production to move to New York City.

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2002 TheatreWorks kicks off its first New Works Festival with early versions of *Memphis*, by Joe DiPietro and David Bryan, and *My Ántonia*, by Scott and Stephen Schwartz. Both world premieres reach our mainstage in 2004.

2002 Ragtime becomes TheatreWorks' most attended show and Artistic Director Robert Kelley receives The Paine Knickerbocker Award for his continuing contribution to Bay Area theatre.

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2003 *The Syringa Tree* becomes TheatreWorks' first national tour and *A Little Night Music* becomes the first TheatreWorks show to transfer to San Francisco.

2004 *A Little Princess*, by Brian Crawley and Andrew Lippa, opens as TheatreWorks' 47th world premiere.

2004 TheatreWorks becomes a member of the League of Resident Theatres (LORT).

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2005 *One Night Only*, TheatreWorks' 35th Anniversary gala, is headlined by Wendy Wasserstein, Stephen Schwartz, and Andrew Lipka, and raises over \$2 million to inaugurate the Popcorn Fund for World Premieres.

2005 The company's production of *Crowns* moves to the Marines Memorial Theatre in San Francisco.

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