## JAZZIN CHICAGO GUIDE dvertising Rate Sheet\#1

effec tive April, 2005

| ADVERISEMENT | 4 COLOR | BSWN | SIZE <br> Back Cover |
| :--- | :---: | :---: | :---: |
| $\$ 3500$ |  | $6.0 \times 9.0$ Plus 125 bleed |  |
| Front Inside Cover | 2800 |  | $6.0 \times 9.0$ Plus. 125 bleed |
| Back Inside Cover | 2350 |  | $6.0 \times 9.0$ Plus .125 bleed |
| Full Page | 2000 | $\$ 1700$ | $6.0 \times 9.0$ Plus .125 bleed |
| One Half Page | 1500 | 1200 | $6.0 \times 4.5$ plus .125 bleed |

One Half Vertical
RESOLUTION: 300 dpi LVE AREA: $6 " w$ by 9"h TRIM SIIT OF MAGAZNE: 6 "w by 9"h FUL-PAGE BLEED ADS Add $1 / 8$ inch ( $.125^{\prime \prime}$ ) to all 4 sides of the TRIM SIZ of the magazine above. There is no extra charge.BINDERY: Perfect Bound.


PLEASE SEND DIG ITAL FILES: Fully composed Photoshop TIFF files, with Mode on CMYK for four-color ads or Grayscale for Black and White ads.. Graphics Quality PDF can also be used if necessary.

ADDITIONAL CHARG ES: Advertiser will be held responsible for additional production charges if work is required on the submitted materials. Any additional charges for improperly formatted ads will be passed on to the Advertiser.

ARTWORK MATERIALS should be sent with a PAPER PROOF INCLUDED on a CD-ROM or ZP disk to the atten tion of the Ad Director at: JAZZ INSTITUTE of CHICAGO, 410 S. Michigan Ave., Suite 943, Chicago, IL 60605. submitted materials will not be retumed by Jaz in Chic ago Guide

EMAIL: Ads can also be emailed to publisher@jazzinchicago.org. Please compress ads using Stuffit FLMMAKER Magazine will not be held responsible for artwork glitches occuring with email transmission of ad art work. Please inform the ad Director prior to emailing ads of your intention to do so.

PAYMENT must accompany the artwork for first time advertisers. Payment options include
1.Check payable to J AZZ INSTITUTE OF CHICAGO
2. Credit Card (Visa, Master Card)

FREQ UENCY DISC OUNTS are available on four-time consecutive insertions.
SPEC IAL OPTIONS include Gatefold Covers, Blow-ins, Inserts and Website Placement
Call for further infomation.

J AZZIN CHICAGO GUIDE is a quarterly public ation. The four issues a re WINTER, SPRING, SUM MER and FAL

AD DIRECTOR: Da rene Williams phone 312-427-1676• fax 312-427-1684• email da dene@jazzinchic ago.org

J AZZIN CHICAGO GUIDE reserves the right to refuse any ad for any reason, including overdue payment. Prices and schedule are subject to change without notice. By placing an insertion with JAZZ IN CHICAGO GUIDE, the advertiser accepts full responsibility for any claims made by the advertisement.


The JAZZIN CHICAGO GUIDE will inc rease participation in jazz in Chicago by creating a new avenue which: invites casual and non-listeners to experience the music in its various forms; creates a centralized infomation resource which lists and promotes Chicago jazz music; offers casual-listener-friendly local musician and club profiles and recorded music recommendations and previews of upcoming shows and events.

A large audience exists for jazz in Chicago, evidenced by the attendance at Chicago Jazz Festival, Jazz Unites' Jazz Festlval, free programs like the Jaz Institute's JazCity and Jazz Fair programs, and listeners to jazz radio stations and patrons at the clubs.

Though there is unprecedented growth and diversity of jazz music in Chicago in this period of time, for a newcomer, it's hard to sort out the depth, breadth and diversity of the scene. By distributing this guide at free concerts and festivals, clubs, record stores and programs directed toward youth, the Jaz in Chic ago guide will make jazz more accessible to more people than at any other time in our city's history.

The JAZZ IN CHICAGO GUIDE will publish 150,000 copies over 4 quarters( 37,500 per quarter for 3 quarters and 50,000 for a special Chic ago J az Festival edition.

A few facts about the "active" a udience:

- 305,000* reported attendance Chic ago Jazz Festival
- 175,000 in WBEZs reported jazz audience
- 30,000+ average. total attendance J azz in J une Ravinia
- 30,000 attendees at So uth Shore J azz Festival
- 5,000 single ticket buyers to CSO J azz
- 1,000 J azz Institute members


## The J azz Audience is LARGE <br> According to NEA/NEH research:

- $11 \%$ ( 22.2 million) of the US adult population attends live jazz concerts, making it roughly the same size as the classic al music audience ( 23.8 million participants).
- Chicago is likely to over-index this number given broader availability of music, demographics of the population and the city's history with the music
- A very safe estimate given Metro Chicago's adult population (750,000-1,000,000)
- Radio/TV/Recorded Music likely double this estimate


## Jazz fans are Loyal

The a verage visit per year per patron is the same for jaz as clas sical music at 3.1 average visits per year-which ranks them second only to art museums in a verage visits.

- A small survey conducted by Chicago's Jaz Institute noted that the number one thing attendees wanted was more jazz in every form.


## Jazz Lovers are More Diverse

The jazz audience is more diverse overall and in concert specific settings than other arts.

- NEA demographic data for jazz shows a much more balanced audience with combined African American and Latino audiences making up largerpercentagesthan in any otherbenchmarked activities. (African Americans over-index standard benchmarks by $159 \%$. Latino's are on-index.) Again, diverse participation is likely even higher in Chicago.

