What if you could connect your offer to local audiences, nationwide?

Media Kit



## What is Topix.net?

- The Internet's largest resource for online news
- 320,000 categorized news channels on site and via RSS
- Topix.net is the only site with local news about every ZIP code, public company, health issue, sports team, celebrity and thousands of other topics
- Topix.net crawls over 27,000 news sources including newspapers, magazines, radio & TV stations, weblogs and government sites
- Topix.net uses NewsRank<sup>™</sup> technology to deliver relevant headlines around concepts not simple keywords
- Backed by Gannett, Knight Ridder and Tribune

## Why Topix.net?

- The only site to nationwide lcal ads to specific ZIP Codes
- Provides ability to target audiences by subject or interest
- Offers sponsored content, RSS and standard advertising
- Read by millions of people every month

## **News Stats**

27,000 sources

1,500,000 article corpus

150,000 articles per day

500,000 articles site wide

320,000 subject pages

32,500 US localities

4,200 Canadian localities

45,000 celebrity pages

8,000 company pages

## **Demographics**

65% of users are homeowners

83% have a college education

58% are married

57% earn over \$50k a year

20% earn over \$100k a year

Source: Topix.net 2004 User Survey

## **Traffic Stats**

## **January 2006**

15 million monthly page views on site 5.3 million Unique IP's

300,000 Unique RSS Subscriptions



"KeepMedia has an incredibly rich content product line - and we have the challenge of reaching an equally rich set of highly targeted audiences - our campaign on Topix.net has worked for us very well, out-performing other online advertising venues"

Doug Herrington, Chief Executive Officer, KeepMedia











# **Advertising Formats**

Placement

on the web

Featured NEWS FROM San Jose Alexenty News

East Palo Alto Wants To Hire A Dozen New Cops

-- The East Palo Alto Police Departm

Suit Filed Against High Schools' A Fault Une for 'Intelligent Des.. Man accused of killing East Palo Tookie's Funeral Draws Hundreds

Dr White Realist Shane Matthews Second Thoughts 

# Date-rape drugs' are in use in area

# United Methodist Church Working to Build a New Home on 17th Avenue

# Police Caution Residents Regarding Impersonation of Police

Palo Alto, CA -- Palo Alto Police caution residents to be aware of an unknown suspect calling residents claiming to be a Police Officer.

Comment \*\*

TICKET 800.481.6806

# Sponsored Content

Oakland Athletics Full Season

Cirque Du Soleil - Corteo Taylor Street Bridge on Feb 23, 2006

Disney On Ice: Pixars Finding Nemo HP Pavilion at San Jose on Feb 23, 2006

# Felony Animal Cruelty Charges for East Palo Alto Man

An East Palo Alto man pleaded no contest to felony animal cruelty charges Friday for intentionally allowing his young pit bull to maul and kill a 12-year-old cat, San Mateo County Deputy District Attorney Steve ...

# UA men beat Stanford 76-72

PALIO ALTO, Callf. -- Hassan Adams broke out of a scoring slump with 23 points and Ivan Radenovic also scored 23 to help Artzona snap a four-game road losing streak with a 76-72 victory over Stantord on Sunday.

# San Ramon girl recovering after being hit by car

The 12-year-old girl struck Wednesday by what police say was one of two cars racing down Village Parkway continues to recover today following brain surgery and treatment for other internal injuries.

Palo Alto.

Smile Makeover
Dentistry
Extreme Dental
Makeovers and Cosma
Dentistry in Palo Alto

and a Local Lawyer

Find a Used Car for Sale

Text Ads

nes for sale in your

alifornia Moving ompanies

Palo Alto Restaurants

Sew Homes For Sale Rationwide inch the MLS, new historias

ly Stocks for Just \$4

ompare REALTORS#
Intl Gel compeng
roposals from top, local
gentil. Compare
spetimes, commission
alter and more,
free at HomeGain. uying or Selling a time?

Sort by Date

Goodwill Marathon - Per Initiative to bring the community together!!

User Stories

Weather
Jobs
Events
Real Estate
Business
Restaurants
Movie Times
Shopping Cars Obituaries Hotels

Hosted

Palo Alto city guide by Areaguides



## Connecting to a targeted audience online has never been easier.

## **Advertising Form Factors**

**Text Links** – Contextually relevant placement for advertising or search engine optimization

**Sponsored Content** – Connect users to articles, white papers, press releases, advertorials or other collateral on contextually relevant pages

**Page Sponsorship** – Specific news pages can be chartered by a sponsor





## **Available Pages**

**Front Page** – The front page displays top stories and draws a cross section of the total Topix.net audience

**Top Level Pages** – High level rollups include Health, Technology, Business, Entertainment, etc.

**Locality Pages** – Targets information to the ZIP code level for 32,500 localities

**Category Pages** – Pages about specific businesses, industries, health conditions, celebrities, sports, music, etc

Text Links Rates	1 month	6 months	12 months
Front Page All local pages (30k pages) Run of site (150k pages)	\$10,000	\$40,000	\$75,000
	\$25,000	\$100,000	\$150,000
	\$50,000	\$200,000	\$300,000

Text links and other custom offerings \$1,000 per month minimum purchase



## **Benefits of Advertising with Topix.net**

## Reach the audience you want

Target people by interest or location

## Reach a local audience with locally programmed content

Customize your message to every local audience

## Connect your business to people who read their news online

Reach a highly educated group of people in an expanding market

## Place your marketing content in front of an interested audience

Contextually relevent placement validates content

## **Search Engine Optimization**

Micro targeted news pages increase organic search rankings

"Online newspapers are the dominant online source of local news and are second only to printed newspapers as a primary source of local advertising — better than television, radio and freebie shoppers. Online newspaper users tend to be younger, have higher incomes and are better educated than other Internet users. And compared to online audiences in general, online newspaper readers spend more hours and dollars online."

Digital Edge Report Newspaper Association of America?

















The New York Times

















washingtonpost.com

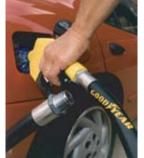
























## **Business Development**

Michael Markson Vice President, Business Development 650-461-8305 mike@topix.net

## **Advertising, Marketing & Media Inquiries**

Chris Tolles
Vice President, Sales and Marketing
650-461-8306
tolles@topix.net

## Headquarters

1001 Elwell Court Palo Alto, CA 94303

Phone: 650-461-8300 Fax: 650-691-1100