# Name of Reporting Institution: Texas A\&M University, College Station 

 Information for the Reporting Year: 2004Number of Undergraduates (i.e.; full-time, baccalaureate, degree-seeking students) by Gender:
(Use fall semester enrollment figures)

|  | Number | Percent |
| :--- | ---: | ---: |
| Male Undergraduates: | 18357 | $50.9 \%$ |
| Female Undergraduates: | 17709 | $49.1 \%$ |
| Total Undergraduates: | 36066 | $100.0 \%$ |

## Institutional Contact

| Primary Contact Person: | David Roubion |
| :--- | :--- |
| Title: | Athltic Financial Manager |
| Phone: | $(979 \quad 862-7597$ |
| Email: | droubion@athletics.tamu.edu |
| CEO: | Dr. Robert Gates |
| CEO's e-mail address: | president@tamu.edu |
| Auditors(NCAA Agreed-Upon |  |
| Procedures): |  |

## Current Classification:

| NCAA division | 〇1-A | ○II (with football) |
| :--- | :--- | :--- |
|  | $\bigcirc 1-A A$ | $\bigcirc$ II (without football) |
|  | $\bigcirc 1-A A A$ | $\bigcirc$ III (with football) |
|  |  | III (without football) |

Miscellaneous Information:
Total Revenues amd Operating Expenses of the Entire Institution as Indicated on the Institution's Financial Statement:

| Revenues: | 845016676 |
| :--- | ---: |
| Expenses: | 842119104 |

## Average Cost of Full Grant-In-Aid:

| In-State: | 11109 |
| :--- | ---: |

## Total Cost of Attendance:

| In-State: | 13745 |
| :--- | ---: |
| Out-of-State: | 20353 |

15.02.2 Cost of attendance. The "cost of attendance" is an amount calculated by an institutional financial aid office, using federal regulations, that includes the total cost of tuition and fees, room and board, books and supplies, transportation, and other expenses related to attendance at the institution. (Adopted: 1/11/94) Refer to 15.02.2.1 for Calculation of Cost of Attendance.

Please verify the Men's, Women's and Mixed Teams your institution sponsors:

| Sport | Men's Teams Only | Women's Teams Only | Mixed Teams |
| :--- | :---: | :---: | :---: |
| Archery |  | X |  |
| Badminton |  |  |  |
| Baseball | X | X |  |
| Basketball | X | X |  |
| Bowling | X | X |  |
| Cross Country |  | X |  |
| Equestrian |  |  |  |
| Fencing | X | X |  |
| Field Hockey | X |  |  |
| Football |  |  |  |
| Golf |  |  |  |
| Gymnastics |  | X |  |
| Ice Hockey |  | X |  |
| Lacrosse |  |  |  |
| Rifle |  |  |  |
| Rowing |  |  |  |
| Rugby |  |  |  |
| Skiing |  |  |  |
| Soccer |  |  |  |
| Softball |  |  |  |
| Squash |  |  |  |
| Swimming |  |  |  |
|  |  |  |  |


| Synchronized Swimming |  |  |  |
| :--- | :---: | :---: | :---: |
| Team Handball |  |  |  |
| Tennis | X | X |  |
| Track, Indoor | X | X |  |
| Track, Outdoor | X | X |  |
| Volleyball |  | X |  |
| Water Polo |  |  |  |
| Wrestling |  |  |  |
| Others |  |  |  |

## Revenue/Expense Summary

| ID | Item | Amount | Definition |
| :---: | :---: | :---: | :---: |
| 1 | Ticket Sales. | 22559254 | Include revenue received for sales of admissions to athletics events. Include ticket sales to the public, faculty and students and money received for shipping and handling of tickets. Do not include ticket sales for conference and national tournaments that are pass-through transactions. Report amounts in excess of a ticket's face value paid by ticket purchasers (for example, to obtain preferential seating) in Category 4 (Contributions). |
| 2 | Student Fees | 0 | Include student fees assessed for support of (or that portion of overall fees allocated to) intercollegiate athletics. |
| 3 | Guarantees. | 285000 | Include revenue received from participation in away games. |
| 4 | Contributions. | 10676384 | Include amounts received directly from individuals, corporations, associations, foundations, clubs or other organizations that are designated, restricted or unrestricted by the donor for the operation of the athletics program. Report amounts paid in excess of a ticket's value. Contributions shall include cash, marketable securities, pledges and in-kind contributions. In-kind contributions may include dealerprovided automobiles (market value of the use of a car), apparel and soft drink products for use by staff and teams. Report gifts and merchandise from corporate sponsorship agreements in Category 12 (Royalties, Advertisement and Sponsorship). |
| 5 | Third Party Support. |  | Include all amounts provided by a third party and contractually guaranteed by the institution, but not included on the institution's W-2 (e.g., car stipend, country club membership, entertainment allowance, clothing allowance, speaking fees, housing allowance, compensation from camps, radio income, television income, shoe and apparel income). This should equal Expense Categories 20 and 22 combined. |
| 6 | Direct State or Other Government Support. | 0 | Include state, municipal, federal and other government appropriations made in support of the operations of intercollegiate athletics. If such amounts are not directly awarded, do not include the amounts in this report. Also include Federal Work Study support for student workers employed by athletics. |
|  |  |  | Include support from institutional resources for current operations of intercollegiate athletics, including |


|  | Direct Institutional Support. |  | tuition waivers, transfers or allocations made in support of the athletics department. This category includes all funds the institution provides to the athletics department to run its program. This amount will tie to the NCAA athletics department audit: however, it will be a reconciling item to the institution's financial statements. |
| :---: | :---: | :---: | :---: |
| 8 | Indirect Facilities and Administrative Support. |  | Include institutional subsidy not charged to athletics. This includes expenditures made on behalf of athletics but not charged to the athletics budget. Indirect support of athletics may include an allocation for institutional administrative cost, facilities and maintenance, grounds and field maintenance, security, risk management, utilities, and debt service. If your institution does not currently track indirect institutional support, make a reasonable allocation of such institutional support. If counted here, include offsetting expenditure equal in value in Expense Category 32 (Indirect Facilities and Administrative Support). |
| 9 | NCAA/Conference Distributions including all tournament revenues. | 8696610 | Include revenue received from participation in bowl games, tournaments and all NCAA distributions. This category includes amounts received for direct participation or through a sharing arrangement with an athletics conference, including shares of conference television agreements. |
| 10 | Broadcast, Television, Radio, and Internet Rights. | 655336 | Include institutional revenue received directly for radio and television broadcasts, Internet and ecommerce rights received through institution-negotiated contracts. |
| 11 | Program Sales, Concessions, Novelty Sales, and Parking. | 1886260 | Include net revenue of game programs, novelties, food or other concessions, and parking revenues. Include net revenue from third-party contractors (e.g., net revenue from licensing and game programs) or the net revenue from these services if performed directly by the institution. "Net revenues" means gross revenue less related costs. Revenue from sales of advertising in game programs is to be included in Revenue Category 12 (Royalties, Advertisements and Sponsorships.) Only revenue from sales of programs is included in this category. |
| 12 | Royalties, Advertisements and Sponsorships. | 662450 | Include all revenue from corporate sponsorships, sales of advertisements, trademarks and royalties. Include the value of in-kind products and services provided as part of the sponsorship (e.g., equipment, apparel, soft drinks, water and isotonic products). |
| 13 | Sports Camp Revenues. | 2747295 | Include amounts received by the athletics department for sports camps and clinics, both on and off campus, hosted by the athletics department. |
| 14 | Endowment and Investment Income. | 297311 | Include endowment spending policy distribution and other investment income in support of the athletics department. These categories include both unrestricted and restricted investment and endowment income for the operations of intercollegiate athletics. |
| 15 | Other. | 1565971 | Less than 5\% of total revenues may appear on this line. If the number is greater than 5\%, please reclassify adequate revenue to the appropriate category(s) above to bring the category to less than 5\% of the total revenue. |
| 16 | Subtotal Operating Revenue. | 50031871 | Add Columns 1-15. |
| Expenses |  |  |  |
| 17 | Athletic Student Aid. | 4239143 | Include the total amount of athletically related student aid awarded, including summer school and tuition waivers (including aid given to student-athletes who have exhausted their eligibility or who are inactive due to medical reasons). |
| 18 | Guarantees. |  | Include amounts paid to visiting participating institutions. |


|  |  | 1526725 |  |
| :---: | :---: | :---: | :---: |
| 19 | Coaching Salaries, Benefits, and Bonuses Paid by the University and Related Entities. | 8450931 | Include gross salaries, bonuses, and benefits provided to head and assistant coaches which includes all gross wages, benefits and bonuses attributable to coaching that would be reportable on university and related entities (e.g., foundations, booster clubs) W-2 and 1099 forms (e.g., car stipend, country club membership, entertainment allowance, clothing allowance, speaking fees, housing allowance, supplemental retirement allowance, compensation from camps, radio income, television income, tuition remission, earned deferred compensation benefits). Place any payment made to previous coaches to satisfy a contractual agreement for coaching in Category 23 (Severance Payments). |
| 20 | Coaching Other <br> Compensation and Benefits Paid by a Third Party. | 0 | Include all compensation paid to the coaching staff by a third party and contractually guaranteed by the institution, but not included on the institution's W-2 (e.g., car stipend, country club membership, entertainment allowance, clothing allowance, speaking fees, housing allowance, compensation from camps, radio income, television income, shoe and apparel income). Expense Categories 20 and 22 combined should equal Revenue Category 5 (Third Party Support). |
| 21 | Support <br> Staff/Administrative Salaries, Benefits and Bonuses Paid by the University and Related Entities. | 9435508 | Include gross salaries, bonuses, and benefits paid to administrative staff (i.e., football secretary, sportspecific trainer) that would be reportable on university and related entities (e.g., foundations, booster clubs) W-2 and 1099 forms (e.g., car stipend, country club membership, entertainment allowance, clothing allowance, speaking fees, housing allowance, supplemental retirement allowance, compensation from camps, radio income, television income, tuition remission, earned deferred compensation benefits). Staff members responsible for the gender-specific athletics department, but not a specific sport (i.e., director of men's athletics), will have their compensation figures reported in "Expenses Not Related to Specific Teams" fields. Athletics department staff members who assist both men's and women's teams (sports information director, academic advisor) will be reported in "Not Allocated by Gender" column. |
| 22 | Support <br> Staff/Administrative Other Compensation and Benefits Paid by a Third Party. |  | Include all compensation paid to the support staff by a third party and contractually guaranteed by the institution, but not included on the institution's W-2 (e.g., car stipend, country club membership, entertainment allowance, clothing allowance, speaking fees, housing allowance, compensation from camps, radio income, television income, shoe and apparel income). Expense Categories 20 and 22 combined should equal Revenue Category 5 (Third Party Support). |
| 23 | Severance Payments. | 200000 | Include severance payments and applicable benefits recognized for past coaching and administrative personnel. |
| 24 | Recruiting. | 849943 | Include transportation, lodging and meals for prospective student-athletes and institutional personnel on official and unofficial visits, telephone call charges, postage, and such. Include value of use of institution's own vehicles or airplanes as well as in-kind value of loaned or contributed transportation. |
| 25 | Team Travel | 3409222 | Include air and ground travel, lodging, meals and incidentals for competition related to preseason, regular season, and postseason. Amounts incurred for food and lodging for housing the team before a home game also should be included. Include value of use of the institution's own vehicles or airplanes as well as in-kind value of donor-provided transportation. |
| 26 | Equipment, Uniforms and Supplies. | 3915770 | Include items that are provided to the teams only. Equipment amounts are those expended from current or operating funds. |
|  |  |  |  |


| 27 | Game Expenses. | 710794 | Include game-day expenses other than travel that are necessary for intercollegiate athletics competition, <br> including officials, security, event staff, ambulance and such. |
| :--- | :--- | ---: | :--- | :--- |
| 28 | Fund Raising, Marketing <br> and Promotion. | 215942 | Include costs associated with fund raising, marketing and promotion for media guides, brochures, <br> recruiting publications and such. |
| 29 | Sports Camp Expenses. | 2114517 | Include all expenses, including non-athletic personnel salaries and benefits, from hosting sports camps <br> and clinics. Athletics personnel salaries and benefits should be reported in either Categories 19, 20, 21, <br> or 22. |
| 30 | Direct Facilities, <br> Maintenance, and Rental. | 8070181 | Include direct facilities costs charged to intercollegiate athletics, including building and grounds <br> maintenance, utilities, rental fees, operating leases, equipment repair and maintenance, and debt <br> service. |
| 31 | Direct Support Funded by <br> Athletics | 169367 | Include any funds paid and transfers from the athletics budget to support university initiatives <br> (student band support etc.) |
| 32 | 0 | Indirect support of athletics shall include an amount for facilities, grounds and field <br> maintenance, security, utilities, and debt service if not currently charged directly to <br> Indirect Facilities and <br> Administrative Support. <br> intercollegiate athletics in Category 30. Also include indirect administrative overhead provided <br> by the university. Indirect Facilities and Administrative Support expenses should equal <br> corresponding revenue in Category 8 (Indirect Facilities and Administrative Support). |  |
| 33 | Other operating expenses include printing and duplicating, dues, subscriptions, memberships, <br> insurance, telephone, member dues, postage, medical expenses, operating and equipment leases, <br> non-team travel, preseason meals and housing, and any other operating expense not reported <br> elsewhere. Do not include: indirect administration overhead provided by the university (use <br> Category 32) or salaries and benefits (use Categories 19 or 21). Attempt to allocate all expenses to |  |  |
| Other Operating Expenses. | 4729480 |  |  |
| Cater |  |  |  |
| Categories 17 through 32 before using this category. As a guide, please limit this category to 10\% <br> of total operating expenses. If the number is greater than 10\%, please reclassify adequate <br> expense to the appropriate category(s) above. |  |  |  |
| Total Operating Expenses. | 48037523 | Add Columns 17-33. |  |

## Revenue/Expense Detail

|  | Include revenue received for sales of admissions to athletics events. Include ticket sales to the public, faculty and students and money received for shipping and handling of tickets. Do not include ticket sales for conference and national tournaments that are pass-through transactions. Report amounts in excess of a ticket's face value paid by ticket purchasers (for example, to obtain preferential seating) in Category 4 (Contributions). |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  | Men's Teams Only | Women's Teams Only | Not Allocated by Gender |
|  | Revenues by Source | Ticket Sales. | Ticket Sales. | Ticket Sales. |
| Archery |  |  |  |  |
| Baseball |  | 973954 |  |  |
|  |  |  |  |  |


| Basketball | 722411 | 147836 |  |
| :--- | :---: | :---: | :---: |
| Equestrian |  |  |  |
| Football | 20291829 |  |  |
| Golf |  |  |  |
| Soccer |  |  |  |
| Softball |  |  |  |
| Swimming |  | 112581 |  |
| Tennis | 27236 | 43290 |  |
| Track and Field, X-Country | 10663 | 51185 |  |
| Volleyball |  | 29590 |  |
| Others |  | 10653 |  |
| Subtotal All Teams | 138026 |  |  |
| Revenue Not Related to Specific Teams |  |  |  |
| Total Revenue | 22026093 | 533161 |  |


| 2 | Student Fees | 0 | Include student fees assessed for support of (or that portion of overall fees allocated to) intercollegiate athletics. |
| :--- | :--- | :--- | :--- |


|  | Men's Teams Only | Women's Teams Only | Not Allocated by Gender |
| :--- | :---: | :---: | :---: |
| Revenues by Source | Student Fees | Student Fees | Student Fees |
| Archery |  |  |  |
| Baseball |  |  |  |
| Basketball |  |  |  |
| Equestrian |  |  |  |
| Football |  |  |  |
| Golf |  |  |  |
| Soccer |  |  |  |
| Softball |  |  |  |
| Swimming |  |  |  |


| Tennis |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Track and Field, X-Country |  |  |  |  |
| Volleyball |  |  |  |  |
| Others |  |  |  |  |
| Subtotal All Teams |  |  |  |  |
| Revenue Not Related to Specific Teams |  |  |  |  |
| Total Revenue |  |  |  |  |



|  | Men's Teams Only | Women's Teams Only | Not Allocated by Gender |
| :--- | :---: | :---: | :---: |
| Revenues by Source | Guarantees. | Guarantees. | Guarantees. |
| Archery |  |  |  |
| Baseball |  |  |  |
| Basketball | 30000 |  |  |
| Equestrian |  |  |  |
| Football | 250000 |  |  |
| Golf |  |  |  |
| Soccer |  |  |  |
| Softball |  |  |  |
| Swimming | 2000 |  |  |
| Tennis |  |  |  |
| Track and Field, X-Country |  |  |  |
| Volleyball |  |  |  |
| Others |  |  |  |
| Subtotal All Teams |  |  |  |
| Revenue Not Related to Specific Teams |  |  |  |
| Total Revenue |  |  |  |


| 4 |  |  |
| :--- | :--- | :--- |
| Contributions. | 10676384 | Include amounts received directly from individuals, corporations, associations, foundations, clubs or other <br> organizations that are designated, restricted or unrestricted by the donor for the operation of the athletics program. <br> Report amounts paid in excess of a ticket's value. Contributions shall include cash, marketable securities, pledges and <br> in-kind contributions. In-kind contributions may include dealer-provided automobiles (market value of the use of a <br> car), apparel and soft drink products for use by staff and teams. Report gifts and merchandise from corporate <br> sponsorship agreements in Category 12 (Royalties, Advertisement and Sponsorship). |


| Revenues by Source | Men's Teams Only | Women's Teams Only | Not Allocated by Gender |
| :--- | :---: | :---: | :---: |
|  | Contributions. | Contributions. | Contributions. |
| Archery |  |  |  |
| Baseball | 253000 |  |  |
| Basketball | 100000 |  |  |
| Equestrian |  |  |  |
| Football | 3542875 |  |  |
| Golf | 55210 |  |  |
| Soccer |  |  |  |
| Softball |  |  |  |
| Swimming |  |  |  |
| Tennis | 173216 |  |  |
| Track and Field, X-Country | 88 |  |  |
| Volleyball |  |  |  |
| Others |  |  |  |
| Subtotal All Teams |  |  |  |
| Revenue Not Related to Specific Teams |  |  |  |
| Total Revenue |  |  |  |

Include all amounts provided by a third party and contractually guaranteed by the institution, but not included on the institution's W-2 (e.g., car stipend, country club membership, entertainment allowance, clothing allowance, speaking fees, housing allowance, compensation from camps, radio income, television income, shoe and apparel income). This should equal Expense Categories 20 and 22 combined.

| Revenues by Source | Men's Teams Only | Women's Teams Only | Not Allocated by Gender |
| :--- | :--- | :--- | :--- |
|  | Third Party Support. | Third Party Support. | Third Party Support. |
| Archery |  |  |  |
| Baseball |  |  |  |
| Basketball |  |  |  |
| Equestrian |  |  |  |
| Football |  |  |  |
| Golf |  |  |  |
| Soccer |  |  |  |
| Softball |  |  |  |
| Swimming |  |  |  |
| Tennis |  |  |  |
| Track and Field, X-Country |  |  |  |
| Volleyball |  |  |  |
| Others |  |  |  |
| Subtotal All Teams |  |  |  |
| Revenue Not Related to Specific Teams |  |  |  |
| Total Revenue |  |  |  |


| 6 <br> Direct State or Other Government Support. | Include state, municipal, federal and other government appropriations made in support of the operations of intercollegiate athletics. If such amounts are not directly awarded, do not include the amounts in this report. Also include Federal Work Study support for student workers employed by athletics. |  |  |
| :---: | :---: | :---: | :---: |
|  | Men's Teams Only | Women's Teams Only | Not Allocated by Gender |
| Revenues by Source | Direct State or Other Government Support. | Direct State or Other Government Support. | Direct State or Other Government Support. |
| Archery |  |  |  |
| Baseball |  |  |  |
| Basketball |  |  |  |
|  |  |  |  |



| 7 | Direct <br> Institutional <br> Support. | 0 |
| :--- | :--- | :--- |


| Revenues by Source | Men's Teams Only | Women's Teams Only | Not Allocated by Gender |
| :--- | :--- | :--- | :--- |
|  | Direct Institutional Support. | Direct Institutional Support. | Direct Institutional Support. |
| Archery |  |  |  |
| Baseball |  |  |  |
| Basketball |  |  |  |
| Equestrian |  |  |  |
| Football |  |  |  |
| Golf |  |  |  |
| Soccer |  |  |  |
| Softball |  |  |  |


| Swimming |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- |
| Tennis |  |  |  |  |
| Track and Field, X-Country |  |  |  |  |
| Volleyball |  |  |  |  |
| Others |  |  |  |  |
| Subtotal All Teams |  |  |  |  |
| Revenue Not Related to Specific Teams |  |  |  |  |
| Total Revenue |  |  |  |  |


| 8 |  | Include institutional subsidy not charged to athletics. This includes expenditures made on behalf of <br> athletics but not charged to the athletics budget. Indirect support of athletics may include an allocation for <br> institutional administrative cost, facilities and maintenance, grounds and field maintenance, security, risk |
| :--- | :--- | :--- |
| Indirect Facilities |  |  |
| and Administrative |  |  |
| Support. |  |  |$\quad$| management, utilities, and debt service. If your institution does not currently track indirect institutional |
| :--- |
| support, make a reasonable allocation of such institutional support. If counted here, include offsetting |
| expenditure equal in value in Expense Category 32 (Indirect Facilities and Administrative Support). |


|  | Men's Teams Only | Women's Teams Only | Not Allocated by Gender |
| :---: | :---: | :---: | :---: |
| Revenues by Source | Indirect Facilities and Administrative Support. | Indirect Facilities and Administrative Support. | Indirect Facilities and Administrative Support. |
| Archery |  |  |  |
| Baseball |  |  |  |
| Basketball |  |  |  |
| Equestrian |  |  |  |
| Football |  |  |  |
| Golf |  |  |  |
| Soccer |  |  |  |
| Softball |  |  |  |
| Swimming |  |  |  |
| Tennis |  |  |  |
| Track and Field, X-Country |  |  |  |
| Volleyball |  |  |  |



| 9 |
| :---: | :---: | :--- |
| NCAA/Conference Distributions |
| including all tournament revenues. |$\quad 8696610$| Include revenue received from participation in bowl games, tournaments and all NCAA |
| :--- |
| distributions. This category includes amounts received for direct participation or through a sharing |
| arrangement with an athletics conference, including shares of conference television agreements. |


|  | Men's Teams Only | Women's Teams Only | Not Allocated by Gender |
| :---: | :---: | :---: | :---: |
| Revenues by Source | NCAA/Conference Distributions including all tournament revenues. | NCAA/Conference Distributions including all tournament revenues. | NCAA/Conference Distributions including all tournament revenues. |
| Archery |  |  |  |
| Baseball | 38649 |  |  |
| Basketball | 2376024 | 7284 |  |
| Equestrian |  |  |  |
| Football | 5851068 |  |  |
| Golf | 9295 | 24271 |  |
| Soccer |  | 14502 |  |
| Softball |  | 23191 |  |
| Swimming | 15846 | 35158 |  |
| Tennis | 3772 | 10272 |  |
| Track and Field, XCountry | 36391 | 34083 |  |
| Volleyball |  | 7700 |  |
| Others |  |  |  |
| Subtotal All Teams | 8331045 | 156461 |  |
| Revenue Not Related to Specific Teams |  |  | 209104 |
|  |  |  |  |


| 10 | Broadcast, Television, Radio, <br> and Internet Rights. | 655336 | Include institutional revenue received directly for radio and television broadcasts, Internet and e- <br> commerce rights received through institution-negotiated contracts. |
| :--- | :--- | :--- | :--- |


|  |  | Women's Teams Only | Not Allocated by Gender |
| :---: | :---: | :---: | :---: |
| Revenues by Source | Broadcast | Broadcast, Television, Radio, and Internet Rights. | Broadcast, Television, Radio, and Internet Rights. |
| Archery |  |  |  |
| Baseball |  |  |  |
| Basketball |  |  |  |
| Equestrian |  |  |  |
| Football | 66829 |  |  |
| Golf |  |  |  |
| Soccer |  |  |  |
| Softball |  |  |  |
| Swimming |  |  |  |
| Tennis |  |  |  |
| Track and Field, X-Country |  |  |  |
| Volleyball |  |  |  |
| Others |  |  |  |
| Subtotal All Teams | 66829 |  |  |
| Revenue Not Related to Specific Teams |  |  | 588507 |
| Total Revenue | 66829 |  | 588507 |


| 11 <br> Program Sales, Concessions, Novelty Sales, and Parking. | 1886260 | Include net revenue of game programs, novelties, food or other concessions, and parking revenues. Include net revenue from third-party contractors (e.g., net revenue from licensing and game programs) or the net revenue from these services if performed directly by the institution. "Net revenues" means gross revenue less related costs. Revenue from sales of advertising in game programs is to be included in Revenue Category 12 (Royalties, Advertisements and Sponsorships.) Only revenue from sales of programs is included in this |
| :---: | :---: | :---: |

$\square$ |category.

|  | Men's Teams Only | Women's Teams Only | Not Allocated by Gender |
| :---: | :---: | :---: | :---: |
| Revenues by Source | Program Sales, Concessions, Novelty Sales, and Parking. | Program Sales, Concessions, Novelty Sales, and Parking. | Program Sales, Concessions, Novelty Sales, and Parking. |
| Archery |  |  |  |
| Baseball | 84665 |  |  |
| Basketball |  |  |  |
| Equestrian |  | 881 |  |
| Football | 642597 |  |  |
| Golf |  |  |  |
| Soccer |  | 3180 |  |
| Softball |  | 5178 |  |
| Swimming | 444 | 444 |  |
| Tennis | 526 | 1091 |  |
| Track and Field, XCountry | 1024 | 1024 |  |
| Volleyball |  | 2171 |  |
| Others |  |  |  |
| Subtotal All Teams | 729256 | 13969 |  |
| Revenue Not Related to Specific Teams |  |  | 1143035 |
| Total Revenue | 729256 | 13969 | 1143035 |


| 12 | Royalties, Advertisements <br> and Sponsorships. | 662450 | Include all revenue from corporate sponsorships, sales of advertisements, trademarks and royalties. <br> Include the value of in-kind products and services provided as part of the sponsorship (e.g., equipment, <br> apparel, soft drinks, water and isotonic products). |
| :--- | :--- | :---: | :--- |


|  | Men's Teams Only | Women's Teams Only | Not Allocated by Gender |
| :--- | :---: | :---: | :---: |
| Revenues by Source | Royalties, Advertisements and <br> Sponsorships. | Royalties, Advertisements and <br> Sponsorships. | Royalties, Advertisements and <br> Sponsorships. |
| Archery |  |  |  |



| 13 | Sports Camp <br> Revenues. | 2747295 | Include amounts received by the athletics department for sports camps and clinics, both on and off campus, <br> hosted by the athletics department. |
| :--- | :--- | :--- | :--- |


| Revenues by Source | Men's Teams Only | Women's Teams Only | Not Allocated by Gender |
| :--- | :---: | :---: | :---: |
|  | Sports Camp Revenues. | Sports Camp Revenues. | Sports Camp Revenues. |
| Archery |  |  |  |
| Baseball | 170818 |  |  |
| Basketball | 113027 |  |  |
| Equestrian |  | 111365 |  |
| Football | 332107 |  |  |
| Golf | 25410 |  |  |
| Soccer |  | 420 |  |
|  |  | 966412 |  |


| Softball |  | 92793 |  |
| :---: | :---: | :---: | :---: |
| Swimming | 173417 | 173417 |  |
| Tennis |  | 210335 |  |
| Track and Field, X-Country | 32676 | 32676 |  |
| Volleyball |  | 241350 |  |
| Others |  |  |  |
| Subtotal All Teams | 847455 | 1828768 |  |
| Revenue Not Related to Specific Teams | 3769 | 3769 | 63534 |
| Total Revenue | 851224 | 1832537 | 63534 |


| 14 | Endowment and <br> Investment Income. | 297311 | Include endowment spending policy distribution and other investment income in support of the athletics <br> department. These categories include both unrestricted and restricted investment and endowment income for <br> the operations of intercollegiate athletics. |
| :--- | :--- | :--- | :--- |


|  | Men's Teams Only | Women's Teams Only | Not Allocated by Gender |
| :---: | :---: | :---: | :---: |
| Revenues by Source | Endowment and Investment Income. | Endowment and Investment Income. | Endowment and Investment Income. |
| Archery |  |  |  |
| Baseball |  |  |  |
| Basketball |  |  |  |
| Equestrian |  |  |  |
| Football |  |  |  |
| Golf |  |  |  |
| Soccer |  |  |  |
| Softball |  |  |  |
| Swimming |  |  |  |
| Tennis |  |  |  |
| Track and Field, X-Country |  |  |  |
| Volleyball |  |  |  |
|  |  |  |  |


|  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- |
| Others |  |  |  |  |
| Subtotal All Teams |  |  |  |  |
| Revenue Not Related to Specific <br> Teams |  |  |  | 297311 |
| Total Revenue |  |  | 297311 |  |


| 15 | Other. | 1565971 | Less than 5\% of total revenues may appear on this line. If the number is greater than $5 \%$, please reclassify adequate revenue <br> to the appropriate category(s) above to bring the category to less than $5 \%$ of the total revenue. |
| :--- | :--- | :--- | :--- | :--- |


| Revenues by Source | Men's Teams Only | Women's Teams Only | Not Allocated by Gender |
| :--- | ---: | :---: | :---: |
| Other. | Other. | Other. |  |
| Archery |  |  | 1127 |
| Baseball | 77239 |  |  |
| Basketball | 20907 | 4069 |  |
| Equestrian |  | 22707 |  |
| Football | 126023 |  |  |
| Golf | 2 | 10624 |  |
| Soccer |  | 1980 |  |
| Softball |  | 0 |  |
| Swimming | 2009 | 13894 | 17 |
| Tennis | 6901 | 6901 |  |
| Track and Field, X-Country |  | 7722 |  |
| Volleyball |  |  |  |
| Others |  |  |  |
| Subtotal All Teams |  |  |  |
| Revenue Not Related to Specific Teams | 233082 | 69041 |  |
| Total Revenue |  |  |  |


| 16 | Subtotal Operating Revenue. | 50031871 | Add Columns 1-15. |
| :--- | :--- | :--- | :--- |


| Revenues by Source | Men's Teams Only | Women's Teams Only | Not Allocated by Gender |
| :--- | :---: | :---: | :---: |
|  | Subtotal Operating Revenue. | Subtotal Operating Revenue. | Subtotal Operating Revenue. |
| Archery |  | 1127 |  |
| Baseball | 1598325 |  |  |
| Basketball | 3362369 | 272054 |  |
| Equestrian |  | 27148 |  |
| Football | 31103828 |  |  |
| Golf | 89917 | 35315 |  |
| Soccer |  | 1098655 |  |
| Softball |  | 164452 |  |
| Swimming | 193716 | 274098 |  |
| Tennis | 204751 | 423188 |  |
| Track and Field, X-Country | 87743 | 85425 |  |
| Volleyball |  | 398469 |  |
| Others |  |  |  |
| Subtotal All Teams | 2779931 |  |  |
| Revenue Not Related to Specific Teams | 3769 | 3769 | 1060 |
| Total Revenue | 36644418 | 2783700 |  |


| 17 | Athletic <br> Student Aid. | 4239143 | Include the total amount of athletically related student aid awarded, including summer school and tuition waivers <br> (including aid given to student-athletes who have exhausted their eligibility or who are inactive due to medical <br> reasons). |
| :--- | :--- | :--- | :--- |


|  | Male Athletes |  |  | Female Athletes |  |  | Not Allocated by Gender |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Scholarships |  |  | Scholarships |  |  | Scholarships |  |  |
| Sport | Equivalencies Awarded in 2003-2004 | Number of Students Receiving Athletic Aid | Total <br> Dollar <br> Amount | Equivalencies Awarded in 2003-2004 | Number of Students Receiving Athletic Aid | Total <br> Dollar <br> Amount | Equivalencies Awarded in 2003-2004 | Number of Students Receiving Athletic Aid | Total Dollar Amount |
| Archery |  |  |  |  |  | 120821 |  |  |  |
|  |  |  |  |  |  |  |  |  |  |



| 18 | Guarantees. | 1526725 | Include amounts paid to visiting participating institutions. |
| :--- | :--- | :--- | :--- |


| Expenses by Object of Expenditure | Men's Teams Only | Women's Teams Only | Not Allocated by Gender |
| :--- | :---: | :---: | :---: |
| Guarantees. | Guarantees. | Guarantees. |  |
| Archery |  |  |  |
| Baseball | 13101 |  |  |
| Basketball | 243610 |  |  |
| Equestrian |  |  |  |
| Football | 1025000 |  |  |
| Golf |  |  |  |
| Soccer |  | 176367 |  |
| Softball |  | 16582 |  |
| Swimming |  | 3500 | $\square$ |



| 19 |  |  | Include gross salaries, bonuses, and benefits provided to head and assistant coaches which includes all gross <br> wages, benefits and bonuses attributable to coaching that would be reportable on university and related <br> entities (e.g., foundations, booster clubs) W-2 and 1099 forms (e.g., car stipend, country club membership, |
| :--- | :--- | :--- | :--- |
| Coaching Salaries, <br> Benefits, and <br> Bonuses Paid by the <br> University and <br> Untertainment allowance, clothing allowance, speaking fees, housing allowance, supplemental retirement <br> Related Entities. | 8450931 |  |  |
| allowance, compensation from camps, radio income, television income, tuition remission, earned deferred |  |  |  |
| compensation benefits). Place any payment made to previous coaches to satisfy a contractual agreement for |  |  |  |
| coaching in Category 23 (Severance Payments). |  |  |  |


|  | Men's Teams Head Coaches |  |  |  | Men's Teams Assistant Coaches |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sport | Number of Positions | FTE | Coaching Salaries, Benefits, and Bonuses Paid by the University and Related Entities. | Coaching Other Compensation and Benefits Paid by a Third Party. | Number of Positions | FTE | Coaching Salaries, Benefits, and Bonuses Paid by the University and Related Entities. | Coaching Other Compensation and Benefits Paid by a Third Party. |
| Baseball | 1 | 1 | 207607 |  | 2 | 2 | 219334 |  |
| Basketball | 1 | 1 | 464081 |  | 3 | 3 | 330448 |  |
| Football | 1 | 1 | 1761998 |  | 9 | 9 | 1806120 |  |
| Golf | 1 | 1 | 112172 |  | 1 | 1 | 40598 |  |
| Swimming | 1 | 1 | 254495 |  | 2 | 2 | 84094 |  |
| Tennis | 1 | 1 | 161981 |  | 1 | 1 | 46765 |  |



|  | Women's Teams Head Coaches |  |  |  | Women's Teams Assistant Coaches |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sport | Number of Positions | FTE | Coaching Salaries, Benefits, and Bonuses Paid by the University and Related Entities. | Coaching Other Compensation and Benefits Paid by a Third Party. | Number of Positions | FTE | Coaching Salaries, Benefits, and Bonuses Paid by the University and Related Entities. | Coaching Other Compensation and Benefits Paid by a Third Party. |
| Archery | 1 | 1 | 41527 |  |  |  |  |  |
| Basketball | 1 | 1 | 448196 |  | 3 | 3 | 302548 |  |
| Equestrian | 1 | 1 | 63248 |  | 2 | 2 | 76687 |  |
| Golf | 1 | 1 | 85270 |  | 1 | 1 | 42151 |  |
| Soccer | 1 | 1 | 242898 |  | 2 | 2 | 237729 |  |
| Softball | 1 | 1 | 119930 |  | 2 | 2 | 124149 |  |
| Swimming | 1 | 1 | 175485 |  | 2 | 2 | 70018 |  |
| Tennis | 1 | 1 | 156792 |  | 1 | 1 | 41340 |  |
| Track and Field, XCountry | 1 | 1 | 86960 |  | 5 | 5 | 106430 |  |
| Volleyball | 1 | 1 | 198835 |  | 2 | 2 | 120005 |  |
| Others |  |  |  |  |  |  |  |  |
| Subtotal All |  |  |  |  |  |  |  |  |


| Teams | 10 | 10 | 1619141 |  |  | 20 | 20 | 1121057 |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Expenses <br> Not Related <br> to Specific <br> Teams |  |  |  |  |  |  |  |  |  |
| Total |  |  |  |  |  |  |  |  |  |
| Expenses |  |  |  |  |  |  |  |  |  |


| 21 | Support <br> Staff/Administrative <br> Salaries, Benefits and <br> Bonuses Paid by the <br> University and Related <br> Entities. | 9435508 | Include gross salaries, bonuses, and benefits paid to administrative staff (i.e., football secretary, sportspecific trainer) that would be reportable on university and related entities (e.g., foundations, booster clubs) W-2 and 1099 forms (e.g., car stipend, country club membership, entertainment allowance, clothing allowance, speaking fees, housing allowance, supplemental retirement allowance, compensation from camps, radio income, television income, tuition remission, earned deferred compensation benefits). Staff members responsible for the gender-specific athletics department, but not a specific sport (i.e., director of men's athletics), will have their compensation figures reported in "Expenses Not Related to Specific Teams" fields. Athletics department staff members who assist both men's and women's teams (sports information director, academic advisor) will be reported in "Not Allocated by Gender" column. |
| :---: | :---: | :---: | :---: |
|  | Support Staff/Administrative Other Compensation and Benefits Paid by a Third Party. |  | Include all compensation paid to the support staff by a third party and contractually guaranteed by the institution, but not included on the institution's W-2 (e.g., car stipend, country club membership, entertainment allowance, clothing allowance, speaking fees, housing allowance, compensation from camps, radio income, television income, shoe and apparel income). Expense Categories 20 and 22 combined should equal Revenue Category 5 (Third Party Support). |


|  | Men's Teams Only |  | Women's Teams Only |  | Not Allocated by Gender |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Expenses by Object of Expenditure | Support <br> Staff/Administrative Salaries, Benefits and Bonuses Paid by the University and Related Entities. | Support <br> Staff/Administrative <br> Other <br> Compensation and Benefits Paid by a Third Party. | Support Staff/Administrative Salaries, Benefits and Bonuses Paid by the University and Related Entities. | Support <br> Staff/Administrative Other <br> Compensation and Benefits Paid by a Third Party. | Support <br> Staff/Administrative Salaries, Benefits and Bonuses Paid by the University and Related Entities. | Support <br> Staff/Administrative Other <br> Compensation and Benefits Paid by a Third Party. |
| Archery |  |  | 5922 |  |  |  |
| Baseball | 103620 |  |  |  |  |  |
| Basketball | 251205 |  | 126789 |  |  |  |
| Equestrian |  |  |  |  |  |  |



Severance Payments. 200000 Include severance payments and applicable benefits recognized for past coaching and administrative personnel.

|  | Men's Teams Only | Women's Teams Only | Not Allocated by Gender |
| :--- | :---: | :---: | :---: |
| Expenses by Object of Expenditure | Severance Payments. | Severance Payments. | Severance Payments. |
| Archery |  |  |  |
| Baseball |  |  |  |
| Basketball | 200000 |  |  |
| Equestrian |  |  |  |
| Football |  |  | $\square$ |
| Golf |  |  |  |
|  |  |  |  |


| Soccer |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- |
| Softball |  |  |  |  |
| Swimming |  |  |  |  |
| Tennis |  |  |  |  |
| Track and Field, X-Country |  |  |  |  |
| Volleyball |  |  |  |  |
| Others |  |  |  |  |
| Subtotal All Teams |  |  |  |  |
| Expenses Not Related to Specific Teams |  |  |  |  |
| Total Expenses | 200000 |  |  |  |


| 24 | Recruiting. | 849943 | Include transportation, lodging and meals for prospective student-athletes and institutional personnel on official and <br> unofficial visits, telephone call charges, postage, and such. Include value of use of institution's own vehicles or airplanes <br> as well as in-kind value of loaned or contributed transportation. |
| :--- | :---: | :---: | :--- |


| Expenses by Object of Expenditure | Men's Teams Only | Women's Teams Only | Not Allocated by Gender |
| :--- | :---: | :---: | :---: |
| Recruiting. | Recruiting. | Recruiting. |  |
| Archery |  | 3295 |  |
| Baseball | 29019 |  |  |
| Basketball | 116189 | 80995 |  |
| Equestrian |  | 3635 |  |
| Football | 378497 |  |  |
| Golf | 22297 | 12452 |  |
| Soccer |  | 27149 |  |
| Softball |  | 23135 |  |
| Swimming | 19370 | 25900 |  |
| Tennis | 14206 | 22666 |  |
| Track and Field, X-Country | 24159 | 21807 |  |
| Volleyball |  | 25172 |  |



| 25 | Team <br> Travel | 3409222 | Include air and ground travel, lodging, meals and incidentals for competition related to preseason, regular season, and <br> postseason. Amounts incurred for food and lodging for housing the team before a home game also should be included. <br> Include value of use of the institution's own vehicles or airplanes as well as in-kind value of donor-provided transportation. |
| :---: | :---: | :---: | :--- |


| Expenses by Object of Expenditure | Men's Teams Only | Women's Teams Only | Not Allocated by Gender |
| :--- | :---: | :---: | :---: |
| Team Travel | Team Travel | Team Travel |  |
| Archery |  | 43420 |  |
| Baseball | 254385 |  |  |
| Basketball | 348049 | 301521 |  |
| Equestrian |  | 65240 |  |
| Football | 636890 |  |  |
| Golf | 90285 | 95410 |  |
| Soccer |  | 155253 |  |
| Softball |  | 195609 |  |
| Swimming | 194475 | 143371 |  |
| Tennis | 129212 | 98505 |  |
| Track and Field, X-Country | 243833 | 176003 |  |
| Volleyball |  | 237761 |  |
| Others |  |  |  |
| Subtotal All Teams |  |  |  |
| Expenses Not Related to Specific Teams | 1897129 |  |  |
| Total Expenses |  |  |  |


|  | Men's Teams Only | Women's Teams Only | Not Allocated by Gender |
| :---: | :---: | :---: | :---: |
| Expenses by Object of Expenditure | Equipment, Uniforms and Supplies. | Equipment, Uniforms and Supplies. | Equipment, Uniforms and Supplies. |
| Archery |  | 3173 |  |
| Baseball | 65266 |  |  |
| Basketball | 92586 | 48737 |  |
| Equestrian |  | 53650 |  |
| Football | 697151 |  |  |
| Golf | 49394 | 56997 |  |
| Soccer |  | 57660 |  |
| Softball |  | 40170 |  |
| Swimming | 38014 | 43675 |  |
| Tennis | 57914 | 53322 |  |
| Track and Field, X-Country | 111512 | 94460 |  |
| Volleyball |  | 31057 |  |
| Others |  |  |  |
| Subtotal All Teams | 1111837 | 482901 |  |
| Expenses Not Related to Specific Teams | 13324 | 15709 | 2291999 |
| Total Expenses | 1125161 | 498610 | 2291999 |


| 27 | Game <br> Expenses. | 710794 | Include game-day expenses other than travel that are necessary for intercollegiate athletics competition, including <br> officials, security, event staff, ambulance and such. |
| :---: | :---: | :--- | :--- |


|  | Men's Teams Only | Women's Teams Only | Not Allocated by Gender |
| :--- | :---: | :---: | :---: |
| Expenses by Object of Expenditure | Game Expenses. | Game Expenses. | Game Expenses. |
| Archery |  |  |  |
| Baseball | 37772 |  |  |
|  |  |  |  |


| Basketball | 86378 | 60589 |  |
| :--- | :---: | :---: | :--- |
| Equestrian |  | 5046 |  |
| Football | 423045 |  |  |
| Golf |  |  | 1011 |
| Soccer |  | 15241 |  |
| Softball |  | 14992 |  |
| Swimming | 3512 | 3363 |  |
| Tennis | 9886 | 10173 |  |
| Track and Field, X-Country | 12536 | 12497 |  |
| Volleyball |  | 14753 |  |
| Others |  |  |  |
| Subtotal All Teams |  |  |  |
| Expenses Not Related to Specific Teams | 573129 | 137665 |  |
| Total Expenses |  |  |  |


| 28 | Fund Raising, Marketing and <br> Promotion. | 215942 | Include costs associated with fund raising, marketing and promotion for media guides, brochures, <br> recruiting publications and such. |
| :--- | :--- | :--- | :--- |


|  | Men's Teams Only | Women's Teams Only | Not Allocated by Gender |
| :--- | :---: | :---: | :---: |
| Expenses by Object of <br> Expenditure | Fund Raising, Marketing and <br> Promotion. | Fund Raising, Marketing and <br> Promotion. | Fund Raising, Marketing and <br> Promotion. |
| Archery |  | 3419 |  |
| Baseball | 11372 |  |  |
| Basketball | 18100 | 16600 |  |
| Equestrian |  | 4680 |  |
| Football | 93863 |  | $\square$ |
| Golf | 5169 | 5169 | $\square$ |
| Soccer |  | 6617 |  |
| Softball |  | 6000 |  |


| Swimming | 5190 | 5190 |  |
| :--- | :---: | :---: | :--- | :--- |
| Tennis | 5718 | 5718 |  |
| Track and Field, X-Country | 7662 | 7662 |  |
| Volleyball |  | 7813 |  |
| Others |  |  |  |
| Subtotal All Teams | 68868 |  |  |
| Expenses Not Related to Specific <br> Teams | 147074 |  |  |
| Total Expenses | 147074 | 68868 |  |


| 29 | Sports Camp <br> Expenses. | 2114517 | Include all expenses, including non-athletic personnel salaries and benefits, from hosting sports camps and clinics. <br> Athletics personnel salaries and benefits should be reported in either Categories 19, 20, 21, or 22. |
| :--- | :--- | :--- | :--- |


|  | Men's Teams Only | Women's Teams Only | Not Allocated by Gender |
| :---: | :---: | :---: | :---: |
| Expenses by Object of Expenditure | Sports Camp Expenses. | Sports Camp Expenses. | Sports Camp Expenses. |
| Archery |  |  |  |
| Baseball | 122294 |  |  |
| Basketball | 93213 | 87326 |  |
| Equestrian |  |  |  |
| Football | 369996 |  |  |
| Golf | 28761 |  |  |
| Soccer |  | 674024 |  |
| Softball |  | 46481 |  |
| Swimming | 132277 | 132277 |  |
| Tennis |  | 148216 |  |
| Track and Field, X-Country | 24110 | 24110 |  |
| Volleyball |  | 185792 |  |
| Others |  |  |  |
| Subtotal All Teams | 770651 | 1298226 |  |
|  |  |  |  |


| Expenses Not Related to Specific Teams | 7969 | 7969 | 29702 |
| :--- | ---: | ---: | :--- |
| Total Expenses | 778620 | 1306195 | 29702 |


| 30 | Direct Facilities, <br> Maintenance, and Rental. | 8070181 | Include direct facilities costs charged to intercollegiate athletics, including building and grounds <br> maintenance, utilities, rental fees, operating leases, equipment repair and maintenance, and debt <br> service. |
| :--- | :--- | :--- | :--- |


|  | Men's Teams Only | Women's Teams Only | Not Allocated by Gender |
| :---: | :---: | :---: | :---: |
| Expenses by Object of Expenditure | Direct Facilities, Maintenance, and Rental. | Direct Facilities, Maintenance, and Rental. | Direct Facilities, Maintenance, and Rental. |
| Archery |  | 8450 |  |
| Baseball | 15858 |  |  |
| Basketball | 222586 | 140856 |  |
| Equestrian |  | 64550 |  |
| Football | 163636 |  |  |
| Golf | 23929 | 12368 |  |
| Soccer |  | 2543 |  |
| Softball |  | 2517 |  |
| Swimming | 235795 | 237815 |  |
| Tennis | 8124 | 4759 |  |
| Track and Field, X-Country | 4932 | 9312 |  |
| Volleyball |  | 6130 |  |
| Others |  |  |  |
| Subtotal All Teams | 674860 | 489300 |  |
| Expenses Not Related to Specific Teams | 1159 | 55 | 6904807 |
| Total Expenses | 676019 | 489355 | 6904807 |


| 31 | Direct Support Funded by <br> Athletics | 169367 | Include any funds paid and transfers from the athletics budget to support university initiatives <br> (student band support etc.) |
| :--- | :--- | ---: | :--- |


|  | Men's Teams Only | Women's Teams Only | Not Allocated by Gender <br> Expenses by Object of Expenditure |
| :--- | :--- | :--- | :--- |
| Direct Support Funded by <br> Athletics | Direct Support Funded by <br> Athletics | Direct Support Funded by <br> Athletics |  |
| Archery |  |  |  |
| Baseball |  |  |  |
| Basketball |  |  |  |
| Equestrian |  |  |  |
| Football |  |  |  |
| Golf |  |  |  |
| Soccer |  |  |  |
| Softball |  |  |  |
| Swimming |  |  |  |
| Tennis |  |  |  |
| Track and Field, X-Country |  |  |  |
| Volleyball |  |  |  |
| Others |  |  |  |
| Subtotal All Teams |  |  |  |
| Expenses Not Related to Specific |  |  |  |
| Teams |  |  |  |
| Total Expenses |  |  |  |


| 32 | Indirect Facilities <br> and Administrative <br> Support. |
| :--- | :--- |

Indirect support of athletics shall include an amount for facilities, grounds and field maintenance, security, utilities, and debt service if not currently charged directly to intercollegiate athletics in and Administrative 0 Category 30. Also include indirect administrative overhead provided by the university. Indirect Facilities and Administrative Support expenses should equal corresponding revenue in Category 8 (Indirect Facilities and Administrative Support).

|  | Men's Teams Only | Women's Teams Only | Not Allocated by Gender |
| :--- | :---: | :---: | :---: |
| Expenses by Object of <br> Expenditure | Indirect Facilities and <br> Administrative Support. | Indirect Facilities and <br> Administrative Support. | Indirect Facilities and <br> Administrative Support. |
| Archery |  |  |  |



$\left.$| 33 |  |  | O <br> tel <br> Other <br> Operating <br> Expenses. |
| :--- | :--- | :--- | :--- |
| E |  |  |  |$\quad 4729480 \right\rvert\,$| ad |
| :--- |
| or |
| or |
| lim |
| ad |

Other operating expenses include printing and duplicating, dues, subscriptions, memberships, insurance, telephone, member dues, postage, medical expenses, operating and equipment leases, non-team travel, preseason meals and housing, and any other operating expense not reported elsewhere. Do not include: indirect administration overhead provided by the university (use Category 32) or salaries and benefits (use Categories 19 or 21). Attempt to allocate all expenses to Categories 17 through 32 before using this category. As a guide, please limit this category to $\mathbf{1 0 \%}$ of total operating expenses. If the number is greater than $\mathbf{1 0 \%}$, please reclassify adequate expense to the appropriate category(s) above.

|  | Men's Teams Only | Women's Teams Only | Not Allocated by Gender |
| :--- | :---: | :---: | :---: |
| Expenses by Object of Expenditure | Other Operating Expenses. | Other Operating Expenses. | Other Operating Expenses. |
| Archery |  | 12049 |  |
| Baseball | 115810 |  |  |
| Basketball | 120755 | 87871 |  |
| Equestrian |  | 60748 |  |


| Football | 750232 |  |  |
| :--- | ---: | ---: | :--- |
| Golf | 29162 |  |  |
| Soccer |  |  |  |
| Softball |  | 103358 |  |
| Swimming | 43336 | 28956 |  |
| Tennis | 26281 | 48124 |  |
| Track and Field, X-Country | 61143 | 45289 |  |
| Volleyball |  | 50718 |  |
| Others |  | 55881 |  |
| Subtotal All Teams |  |  |  |
| Expenses Not Related to Specific Teams | 64905 | 532803 |  |
| Total Expenses | 3146719 | 56975 |  |


| 34 | Total Operating Expenses. | 48037523 | Add Columns 17-33. |
| :--- | :--- | :--- | :--- |


|  | Men's Teams Only | Women's Teams Only | Not Allocated by Gender |
| :--- | :---: | :---: | :---: |
| Expenses by Object of Expenditure | Total Operating Expenses. | Total Operating Expenses. | Total Operating Expenses. |
| Archery |  | 242076 |  |
| Baseball | 1355153 |  |  |
| Basketball | 2866438 | 2065299 |  |
| Equestrian |  | 638494 |  |
| Football | 10252266 |  |  |
| Golf | 473139 | 462972 |  |
| Soccer |  | 1808981 |  |
| Softball |  | 852774 |  |
| Swimming | 1225532 | 1307065 |  |
| Tennis | 581451 | 738769 |  |
| Track and Field, X-Country | 1002530 | 911134 |  |


| Volleyball |  |  |  |  |  |
| :--- | ---: | ---: | ---: | :---: | :---: |
| Others |  | 1209958 |  |  |  |
| Subtotal All Teams |  |  |  |  |  |
| Expenses Not Related to Specific Teams | 17756509 | 122750 | 10237522 |  |  |
| Total Expenses | 17879259 | 84607 |  |  |  |


| $\begin{array}{\|c\|l} 50 & \begin{array}{l} \text { Table } \\ 1 \end{array} \\ \hline \end{array}$ | 836 | $\begin{aligned} & \text { Table } 1-- \text { Athletics } \\ & \text { during the traditional s } \\ & \text { (Mixed Sports) in the } \end{aligned}$ | Participation. P season. The Co e School Info p | Participants means oed Teams column page. | udents who, as is marked bas | of the day of a vars ed on the content of | ity team's first s f the sports spo | scheduled contest onsored table |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Number of | Participants | Number o Participating o | f Participants on a Second Team | Number o Participating | f Participants on a Third Team |
|  | Sport | $\begin{array}{\|c\|} \hline \text { Coed } \\ \text { Teams } \\ \hline \end{array}$ | Men's Teams | Women's Teams | Men's Teams | Women's Teams | Men's Teams | Women's Teams |
| Archery |  |  |  | 25 |  |  |  |  |
| Baseball |  |  | 40 |  |  |  |  |  |
| Basketbal |  |  | 15 | 20 |  |  |  |  |
| Cross Cou |  |  | 37 | 31 | 28 | 24 | 24 | 23 |
| Equestria |  |  |  | 75 |  |  |  |  |
| Football |  |  | 179 |  | 3 |  | 3 |  |
| Golf |  |  | 15 | 12 |  |  |  |  |
| Soccer |  |  |  | 25 |  |  |  |  |
| Softball |  |  |  | 21 |  |  |  |  |
| Swimmin |  |  | 30 | 32 |  |  |  |  |
| Tennis |  |  | 14 | 11 |  |  |  |  |
| Track, Ind |  |  | 68 | 52 | 67 | 52 | 27 | 23 |
| Track, Out |  |  | 67 | 50 | 62 | 50 | 27 | 22 |
| Volleybal |  |  |  | 17 |  | 1 |  |  |
| Others |  |  |  |  |  |  |  |  |
| Total Part |  |  | 465 | 371 | 160 | 127 | 81 | 68 |


| Per Participants |
| :--- |
| Unduplicated Count of Participants |$\quad$| $55.6 \%$ | $44.4 \%$ |
| ---: | ---: |
| 372.0 | 296.0 |


| 51 | Table 2A | 7 | Table 2A - - Head Coaches Assignments Men's Teams |
| :--- | :--- | :--- | :--- |


|  | Head Coaches of Men's Teams |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Male Coaches - Head Count |  |  |  | Female Coaches - Head Count |  |  |  |
| Sport | Full Time Coaching Duties | Part Time Coaching Duties | Full Time University Employee | Part Time University Employee or Volunteer | Full Time Coaching Duties | Part Time Coaching Duties | Full Time University Employee | Part Time University Employee or Volunteer |
| Baseball | 1 |  | 1 |  |  |  |  |  |
| Basketball | 1 |  | 1 |  |  |  |  |  |
| Football | 1 |  | 1 |  |  |  |  |  |
| Golf | 1 |  | 1 |  |  |  |  |  |
| Swimming | 1 |  | 1 |  |  |  |  |  |
| Tennis | 1 |  | 1 |  |  |  |  |  |
| Track and Field, XCountry | 1 |  | 1 |  |  |  |  |  |
| Others |  |  |  |  |  |  |  |  |
| Coaching Position Totals | 7 |  | 7 |  |  |  |  |  |


| 52 | Table 2B | 10 | Table 2B - - Head Coaches Assignments Women's Teams |
| :--- | :--- | :--- | :--- |


|  | Head Coaches of Women's Teams |  |  |  |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Male Coaches - Head Count |  |  |  | Female Coaches - Head Count |  |  |  |
| Sport | Full Time <br> Coaching <br> Duties | Part Time <br> Coaching <br> Duties | Full Time <br> University <br> Employee | Part Time <br> University <br> Employee or <br> Volunteer | Full Time <br> Coaching <br> Duties | Part Time <br> Coaching <br> Duties | Full Time <br> University <br> Employee | Part Time <br> University <br> Employe or <br> Volunteer |
| Archery |  |  |  |  | 1 |  |  |  |



| 53 | Table 3A | 24 | Table 3A - - Assistant Coaches Assignments Men's Teams |
| :--- | :--- | :--- | :--- |


|  | Assistant Coaches of Men's Teams |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Male Coaches - Head Count |  |  |  | Female Coaches - Head Count |  |  |  |
| Sport | Full Time Coaching Duties | Part Time Coaching Duties | Full Time University Employee | Part Time University Employee or Volunteer | Full Time Coaching Duties | Part Time Coaching Duties | Full Time University Employee | Part Time University Employee or Volunteer |
| Baseball | 2 |  | 2 |  |  |  |  |  |
| Basketball | 3 |  | 3 |  |  |  |  |  |
| Football | 11 |  | 11 |  |  |  |  |  |
| Golf | 1 |  | 1 |  |  |  |  |  |
| Swimming | 1 |  | 1 |  |  |  |  |  |
| Tennis | 1 |  | 1 |  |  |  |  |  |
| Track and Field, XCountry | 5 |  | 5 |  |  |  |  |  |



| 54 | Table 3B | 19 | Table 3B - - - Assistant Coaches Assignments Women's Teams |
| :--- | :--- | :--- | :--- |


|  | Assistant Coaches of Women's Teams |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Male Coaches - Head Count |  |  |  | Female Coaches - Head Count |  |  |  |
| Sport | Full Time Coaching Duties | Part Time Coaching Duties | Full Time University Employee | Part Time University Employee or Volunteer | Full Time Coaching Duties | Part Time Coaching Duties | Full Time University Employee | Part Time University Employee or Volunteer |
| Archery |  |  |  |  |  |  |  |  |
| Basketball | 1 |  | 1 |  | 2 |  | 2 |  |
| Equestrian |  |  |  |  | 2 |  | 2 |  |
| Golf |  |  |  |  | 1 |  | 1 |  |
| Soccer | 1 |  | 1 |  | 1 |  | 1 |  |
| Softball | 1 |  | 1 |  | 1 |  | 1 |  |
| Swimming |  |  |  |  | 1 |  | 1 |  |
| Tennis |  |  |  |  | 1 |  | 1 |  |
| Track and Field, XCountry | 5 |  | 5 |  |  |  | - |  |
| Volleyball | 1 |  | 1 |  | 1 |  | 1 |  |
| Others |  |  |  |  |  |  |  |  |
| Coaching Position Totals | 9 |  | 9 |  | 10 |  | 10 |  |

All expenses an institution incurs attributable to home, away, and neutral-site intercollegiate athletic contests (commonly known as `game-day expenses"), for (A) Lodging, meals, transportation, uniforms, and equipment for coaches, team members, support staff (including, but not limited to team managers and trainers), and others; and (B) Officials. This is calculated from data entered earlier in the system.

|  | Operating Expenses |  | Per Capita Expenses |  |
| :---: | :---: | :---: | :---: | :---: |
| Sport | Men's Teams | Women's Teams | Men's Teams | Women's Teams |
| Archery |  | 46593 |  | 1864 |
| Baseball | 357423 |  | 8936 |  |
| Basketball | 527013 | 410847 | 35134 | 20542 |
| Equestrian |  | 123936 |  | 1652 |
| Football | 1757086 |  | 9816 |  |
| Golf | 139679 | 153418 | 9312 | 12785 |
| Soccer |  | 228154 |  | 9126 |
| Softball |  | 250771 |  | 11941 |
| Swimming | 236001 | 190409 | 7867 | 5950 |
| Tennis | 197012 | 162000 | 14072 | 14727 |
| Track and Field, X-Country | 367881 | 282960 | 2139 | 2128 |
| Volleyball |  | 283571 |  | 16681 |
| Others |  |  |  |  |
| Total Operating Expense | 3582095 | 2132659 | 7703 | 5748 |
| Percent of Total | 62.7\% | 37.3\% |  |  |

## Comments

| 55 | Comments | Please include any comments. |
| :--- | :--- | :--- |
| null |  |  |

## Capital Expenditure Survey

1. Does your institution utilize an athletic facility that is not under the direct control of the university (e.g. municipal facility, professional facility)?
Yes. Go to question 2.

- No. Go to question 3.

2. If the facility(s) is not under the control of the university, check one or more of the following boxes:

Football Stadium?
Basketball Facility?

Other
3. Current year additions: Capitalized additions to facilities during the current reporting period. (Please round to the nearest $\$ 1$ million).

| a. Football Athletics Facilities | 100000 |
| :--- | :--- | ---: |
| b. Basketball Athletics Facilities |  |
| c. Other Athletics Facilities | 100000 |
| d. Total Athletics Facilities (a+b+c) | 200000 |
| e. Other Institutional Facilities |  |

4. Current year deletions: Capitalized deletions of facilities during the current reporting period. (Please round to the nearest $\$ 1$ million).
a. Football Athletics Facilities
b. Basketball Athletics Facilities
c. Other Athletics Facilities
d. Total Athletics Facilities $(a+b+c)$
e. Other Institutional Facilities
5. Total book value of athletically-related and university plant and equipment net of depreciation. (Please round to the nearest $\$ 5$ million). Athletically-Related Property Plant and Equipment balance. 90000000

Institution's Total Property Plant and Equipment balance. 825000000
6. Total annual debt service on athletic and university facilities. (Please round to the nearest $\$ 1$ million).

Athletically-Related Facilities Annual Debt Service
4000000
Institution's Annual Debt Service
48000000
7. Total debt outstanding on athletic and university facilities. (Please round to the nearest $\$ 5$ million).

Athletically-Related Outstanding Debt Balance 60000000
Institution's Total Outstanding Debt Balance 400000000

## Revenues by Sport

| 70 |  | You must also include revenues attributable to intercollegiate athletic activities. This means revenues from appearance <br> guarantees and options, an athletic conference, tournament or bowl games, concessions, contributions from alumni and |
| :--- | :--- | :--- | :--- |
| Table 7-- |  |  |
| Revenues. |  |  |$\quad 50031871$| others, institutional support, program advertising and sales, radio and television, royalties, signage and other |
| :--- |
| sponsorships, sports camps, State or other government support, student activity fees, ticket and luxury box sales, and |
| any other revenues attributable to intercollegiate athletic activities. This is calculated from data entered earlier in the |
| system. |


|  | Men's Teams Only | Women's Teams Only | Not Allocated by Gender | Total |
| :---: | :---: | :---: | :---: | :---: |
| Revenues Attributable to Specific Teams | Table $7-$-- Revenues. | Table 7 -- Revenues. | Table $7-$-- Revenues. | Table 7 -- Revenues. |


| Archery |  | 1127 |  | 1127 |
| :---: | :---: | :---: | :---: | :---: |
| Baseball | 1598325 |  |  | 1598325 |
| Basketball | 3362369 | 272054 |  | 3634423 |
| Equestrian |  | 27148 |  | 27148 |
| Football | 31103828 |  |  | 31103828 |
| Golf | 89917 | 35315 |  | 125232 |
| Soccer |  | 1098655 |  | 1098655 |
| Softball |  | 164452 |  | 164452 |
| Swimming | 193716 | 274098 |  | 467814 |
| Tennis | 204751 | 423188 |  | 627939 |
| Track and Field, X-Country | 87743 | 85425 |  | 173168 |
| Volleyball |  | 398469 |  | 398469 |
| Others |  |  |  | 0 |
| Total Revenue excluding football and basketball | 2174452 | 2507877 |  | 4682329 |
| Total Revenue | 36640649 | 2779931 |  | 39420580 |
| Revenue Not Related to Specific Teams | 3769 | 3769 | 10603753 | 10611291 |
| Grand Total Revenue | 36644418 | 2783700 | 10603753 | 50031871 |

## Expenses by Sport

| 71 | Table $8--$ <br> Expenses. | 48037523 | Expenses attributable to intercollegiate athletic activities. These include appearance guarantees and options, athletically <br> related student aid, contract services, equipment, fundraising activities, operating expenses i.e.(game-day expenses), <br> promotional activities, recruiting expenses, salaries and benefits, supplies, travel, and any other expenses attributable to <br> intercollegiate athletic activities. This is calculated from data entered earlier in the system. |
| :--- | :--- | :--- | :--- |


|  | Men's Teams Only | Women's Teams Only | Not Allocated by Gender | Total |
| :--- | :---: | :---: | :---: | :---: |
| Expenses Attributable to Specific Teams | Table 8 -- Expenses. | Table 8 -- Expenses. | Table 8 -- Expenses. | Table 8 -- Expenses. |
| Archery |  | 242076 |  | 242076 |
| Baseball | 1355153 |  |  | 1355153 |
| Basketball |  |  |  |  |


|  | 2866438 | 2065299 |  | 4931737 |
| :---: | :---: | :---: | :---: | :---: |
| Equestrian |  | 638494 |  | 638494 |
| Football | 10252266 |  |  | 10252266 |
| Golf | 473139 | 462972 |  | 936111 |
| Soccer |  | 1808981 |  | 1808981 |
| Softball |  | 852774 |  | 852774 |
| Swimming | 1225532 | 1307065 |  | 2532597 |
| Tennis | 581451 | 738769 |  | 1320220 |
| Track and Field, X-Country | 1002530 | 911134 |  | 1913664 |
| Volleyball |  | 1209958 |  | 1209958 |
| Others |  |  |  | 0 |
| Total Expenses excluding football and basketball | 4637805 | 8172223 |  | 12810028 |
| Total Expenses | 17756509 | 10237522 |  | 27994031 |
| Expenses Not Related to Specific Teams | 122750 | 84607 | 19836135 | 20043492 |
| Grand Total Expenses | 17879259 | 10322129 | 19836135 | 48037523 |

## Miscellaneous Information

Athletically Related Include the total amount of athletically related student aid awarded, including summer school and tuition waivers Student Aid (including aid given to student-athletes who have exhausted their eligibility or who are inactive due to medical reasons).

| Men's Teams | 2240424 |
| :--- | :--- |
| Women's Teams | 1998719 |
| Total Amount | 4239143 |


| 24 | Recruiting <br> Expenditures | Include transportation, lodging and meals for prospective student-athletes and institutional personnel on official and unofficial <br> visits, telephone call charges, postage, and such. Include value of use of institution's own vehicles or airplanes as well as in- <br> kind value of loaned or contributed transportation. |
| :--- | :--- | :--- |


| Men's Teams | 603737 |
| :--- | ---: |
| Women's Teams | 246206 |
| Total Recruiting Expenses | 849943 |

19 \begin{tabular}{l}
19 <br>

| Head |
| :--- |
| Coaches |
| Salaries | <br>

\hline
\end{tabular}

Include gross salaries, bonuses, and benefits provided to head and assistant coaches which includes all gross wages, benefits and bonuses attributable to coaching that would be reportable on university and related entities (e.g., foundations, booster clubs) W-2 and 1099 forms (e.g., car stipend, country club membership, entertainment allowance, clothing allowance, speaking fees, housing allowance, supplemental retirement allowance, compensation from camps, radio income, television income, tuition remission, earned deferred compensation benefits). Place any payment made to previous coaches to satisfy a contractual agreement for coaching in Category 23 (Severance Payments).

| Average Salaries of Head Coaches | Dollars per FTE | FTE's | Dollars per Position | Number of Positions |
| :--- | :---: | ---: | :---: | :---: |
| Men's Teams | 439713.71 | 7.0 | 439713.71 | 7 |
| Women's Teams | 161914.1 | 10.0 | 161914.1 | 10 |


| 19 |  | In |
| :--- | :--- | :--- |
| Assistant <br> Coaches <br> Salaries | ban <br> al <br> al <br> ea <br> and |  |

Include gross salaries, bonuses, and benefits provided to head and assistant coaches which includes all gross wages, benefits and bonuses attributable to coaching that would be reportable on university and related entities (e.g., foundations, booster clubs) $\mathrm{W}-2$ and 1099 forms (e.g., car stipend, country club membership, entertainment allowance, clothing allowance, speaking fees, housing allowance, supplemental retirement allowance, compensation from camps, radio income, television income, tuition remission, earned deferred compensation benefits). Place any payment made to previous coaches to satisfy a contractual agreement for coaching in Category 23 (Severance Payments).

| Average Salaries of Assistant Coaches | Dollars per FTE | FTE's | Dollars per Position | Number of Positions |
| :--- | ---: | ---: | ---: | :---: |
| Men's Teams | 114466.83 | 23.0 | 114466.83 | 23 |
| Women's Teams | 56052.85 | 20.0 | 56052.85 | 20 |

## Statement of Revenues and Expenses

For the year ended June 30, 2004 (UNAUDITED)


| 1 | Ticket Sales. | 20291829 | 722411 | 147836 | 1397178 | 0 | 22559254 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2 | Student Fees | 0 | 0 | 0 | 0 | 0 | 0 |
| 3 | Guarantees. | 250000 | 30000 | 1500 | 3500 | 0 | 285000 |
| 4 | Contributions. | 3542875 | 100000 | 0 | 657045 | 6376464 | 10676384 |
| 5 | Third Party Support. | 0 | 0 | 0 | 0 | 0 | 0 |
| 6 | Direct State or Other Government Support. | 0 | 0 | 0 | 0 | 0 | 0 |
| 7 | Direct Institutional Support. | 0 | 0 | 0 | 0 | 0 | 0 |
| 8 | Indirect Facilities and Administrative Support. | 0 | 0 | 0 | 0 | 0 | 0 |
| 9 | NCAA/Conference Distributions including all tournament revenues. | 5851068 | 2376024 | 7284 | 253130 | 209104 | 8696610 |
| 10 | Broadcast, Television, Radio, and Internet Rights. | 66829 | 0 | 0 | 0 | 588507 | 655336 |
| 11 | Program Sales, Concessions, Novelty Sales, and Parking. | 642597 | 0 | 0 | 100628 | 1143035 | 1886260 |
| 12 | Royalties, Advertisements and Sponsorships. | 500 | 0 | 0 | 0 | 661950 | 662450 |
| 13 | Sports Camp Revenues. | 332107 | 113027 | 111365 | 2119724 | 71072 | 2747295 |
| 14 | Endowment and Investment Income. | 0 | 0 | 0 | 0 | 297311 | 297311 |
| 15 | Other. | 126023 | 20907 | 4069 | 151124 | 1263848 | 1565971 |
| 16 | Subtotal Operating Revenue. | 31103828 | 3362369 | 272054 | 4682329 | 10611291 | 50031871 |
| Expenses |  |  |  |  |  |  |  |
| 17 | Athletic Student Aid. | 1226315 | 279238 | 314504 | 2419086 | 0 | 4239143 |
| 18 | Guarantees. | 1025000 | 243610 | 48767 | 209348 | 0 | 1526725 |
| 19 | Coaching Salaries, Benefits, and Bonuses Paid by the University and Related Entities. | 3568118 | 794529 | 750744 | 3337540 | 0 | 8450931 |
| 20 | Coaching Other Compensation and Benefits Paid by a Third Party. | 0 | 0 | 0 | 0 | 0 | 0 |
| 21 | Support Staff/Administrative Salaries, Benefits and Bonuses Paid by the University and Related Entities. | 919523 | 251205 | 126789 | 586517 | 7551474 | 9435508 |
| 22 | Support Staff/Administrative Other Compensation and Benefits Paid by a Third Party. | 0 | 0 | 0 | 0 | 0 | 0 |
| 23 | Severance Payments. | 0 | 200000 | 0 | 0 | 0 | 200000 |
| 24 | Recruiting. | 378497 | 116189 | 80995 | 274262 | 0 | 849943 |
| 25 | Team Travel | 636890 | 348049 | 301521 | 2122762 | 0 | 3409222 |


| 26 | Equipment, Uniforms and Supplies. | 697151 | 92586 | 48737 | 756264 | 2321032 | 3915770 |
| :--- | :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| 27 | Game Expenses. | 423045 | 86378 | 60589 | 140782 | 710794 |  |
| 28 | Fund Raising, Marketing and Promotion. | 93863 | 18100 | 16600 | 87379 | 0 | 0 |
| 29 | Sports Camp Expenses. | 369996 | 93213 | 87326 | 1518342 | 215942 |  |
| 30 | Direct Facilities, Maintenance, and Rental. | 163636 | 222586 | 140856 | 637082 | 45640 | 2114517 |
| 31 | Direct Support Funded by Athletics | 0 | 0 | 0 | 0 | 169021 | 8070181 |
| 32 | Indirect Facilities and Administrative <br> Support. | 0 | 0 | 0 | 0 | 169367 |  |
| 33 | Other Operating Expenses. | 750232 | 120755 | 87871 | 720664 | 3049958 | 4729480 |
| 34 | Total Operating Expenses. | 2866438 | 2065299 | 12810028 | 20043492 | 48037523 |  |
|  | Excess (Deficiencies) of Revenues Over <br> (Under) Expenses | $\mathbf{2 0 8 5 1 5 6 2}$ | $\mathbf{4 9 5 9 3 1}$ | $\mathbf{( - 1 7 9 3 2 4 5 )}$ | $\mathbf{( - 8 1 2 7 6 9 9 )}$ | $\mathbf{( - 9 4 3 2 2 0 1})$ | $\mathbf{1 9 9 4 3 4 8}$ |

