## ••• testimonials

<sup>44</sup> I'm thrilled with what happened when we ran an ad announcing our upcoming releases and their release dates. We received countless calls from radio, video, retail and press clamoring for music and seeking more info about our plans. <sup>77</sup>

#### **DON IENNER**

President & CEO Sony Music Label Group <sup>66</sup> Billboard has gone above and beyond to make sure our agency looks good in front of the client, and that overall, Napster looks excellent in Billboard. This was literally one of the best executions when compared to the dozens of sites we were on!

#### **RACHEL RIVILLA**

Interactive Media Buyer MEDIASMITH (agency for Napster) <sup>44</sup> Advertising with Billboard has allowed us to think outside of the box. With Billboard we were able to reach an untapped clientele that will now be sure to look first towards TouchTunes for business. Thanks again!<sup>37</sup>

#### LINDA KOMORSKY

VP Business Affairs, Music Rights & Licensing TOUCHTUNES



When I first learned that Billboard magazine was planning to put together a 50<sup>th</sup> anniversary tribute section, I knew that it would be a wonderful way to mark the occasion. The final result is a testament to the extraordinary professionalism and expertise that Billboard has a reputation for and this would be the only place I would want to celebrate it.

### **TONY BENNETT**

<sup>44</sup> On behalf of Atlantic Records, we wanted to take a moment to thank you for the phenomenal job which you did on Billboard's spectacular Atlantic 50<sup>th</sup> Anniversary special issue. Everyone at the label was thrilled with the outcome...<sup>37</sup>

> AHMET ERTEGUN Co-Chairman/Co-CEO THE ATLANTIC GROUP



<sup>44</sup> The Navarre special section in Billboard was terrific! We have received many calls complimenting us on the spread. It was truly gratifying to see all of the ads from the vendor community representing our business aroups.<sup>77</sup>

> ERIC H PAULSON Chairman & CEO NAVARRE CORPORATION

<sup>44</sup> This Billboard Music & Money Symposium brings together ideas and people who would otherwise rarely have an opportunity to not only meet and greet but even more importantly to hear widely divergent points of view.

HAROLD VOGEL CEO VOGEL CAPITAL MANAGEMENT

## ••• Clients

### The Company We Keep

From industry mainstays to retail giants and consumer brands alike, companies around the world trust the Billboard brand to deliver their messages to the audience they desire to reach. Through Billboard's array of print and online products, along with a full offering of marketing, licensing, and sponsorship opportunities we can help your company gain access to even the most exclusive and elusive demographic. Here's a sampling of some of the major brands that have put the power of Billboard to work for them:

American Apparel American Express **AOL Music** Apple iTunes Armed Forces Entertainment ASCAP Bacardi **BellSouth** Best Buy BET BMI **BMW** North America **Boost Mobile Bose Corporation** Cadillac Chevrolet **Cingular Wireless** Ciroc Vodka Citi Cards Clear Channel Columbia Tri-Star Comcast Country Music Television

### **Billboard**

Cover Girl Dell **Digital Media Wire** Discover Card FMI Fandango Fintage House Ford Four Seasons Washington Fox GameTap **General Electric** Grey Goose Google H&M Harmon/JBL Heineken Honda House of Blues **HSBC** Hummer **IDP** Films Jägermeister

"We don't need a weekly map in this music business as we have Billboard as our guide, our bible, our informational highway."

#### **ALEX HODGES**

Executive Vice President HOUSE OF BLUES CONCERTS



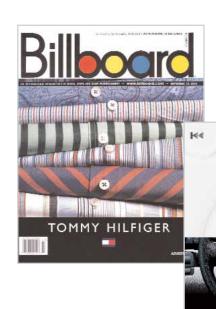
# ••• Clients

JVC Lexus Lycos Ketel One Macrovision Match.com Max Online Maybelline Microsoft Miller Beer Motorola MP3.com MSN Music MTV MTV2 MTV Asia Napster NetFlix **Newline** Pictures Nokia

"In this industry town of ours', I have found Billboard to be a cost effective vehicle to get my listings noticed by potential buyers."

MICHAEL TUNICK SOTHEBY'S INTERNATIONAL REALTY Pepsi Polaroid Radio City Music Hall **RealNetworks Regent Beverly Hills Reyes** Records Roxio Samsung SBC Sharper Image Sony/BMG Sony Connect Sony Electronics Sotheby's International Realty Sprint Starbucks Sunncomm SunTrust Bank Taschen Tommy Hilfiger

Traffic Market Place Travelocity Trump Taj Mahal Tweeter Center Ultra Universal Music Group Univision Music Group Verizon Wireless VH1 Victoria's Secret Volkswagen Warner Music Group Wells Fargo William Morris Agency XM Satellite Radio Yahoo Yamaha Yellowpages.com







NY 646.654.4622

LA 323.525.2299

NASI

#### **BRANDING & REACH>>>** Building awareness & building mindshare of a product, service or brand. EVENT

#### PRINT

Run of Book Advertising Integrated Campaigns False Covers **Custom Publishing Directory Advertising** 

#### ONLINE

Banners Clickability Interactive Communities **Rich Media** Roadblocks eNewsletters email List Rentals

#### LEAD GENERATION>>> Building interest and creating new customers.

#### PRINT

Run of Book Advertising Integrated Campaigns Directory Advertising Show Guides **Custom Publishing** 

#### ONLINE **Banners** Clickability eNewsletters

email List Rentals eDirect **Rich Media** Roadblocks

#### **EVENT**

**Booth Sponsor** Panel Sponsor **Bag Insert Title Sponsor** 

**Title Sponsor** 

Lunch Break

Bag Insert

Cocktail Party

#### **CUSTOMER ACQUISITION>>>** Getting interested parties to try a service or product. PRINT

**Buyers** Guide Content Licensing Chart Licensing **Custom Publishing** Inserts / Couponing

#### ONLINE Content Licensing Chart Licensing email List Rentals Mini-sites eNewsletters **Rich Media** Site Sponsorship

#### **CUSTOMER RETENTION>>>** Keeping customers loyal!

#### PRINT

**Buyers Guides** Content Licensing Chart Licensing Integrated Campaigns Show Guides Special Feature Advertising Congratulatory Advertising Reprints

#### ONLINE

**Content Licensing** Chart Licensing **Rich Media** Road Block Site Sponsorship

#### EVENT

**EVENT** 

**Booth Sponsor** 

Panel Sponsor

**Title Sponsor** 

**Bag Insert** 

**Title Sponsor** Lunch Break Cocktail Party Bag Insert **Booth Sponsor** 



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# advertising

### Advertising Opportunities

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