# Vol. 5, Issue No. 4 The State Government 'Gravy Train’ 

June 5, 2007

An Analysis of Private versus State Government Compensation

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As part of an ongoing series on government compensation levels, this report examines the compensation differential between the Maine private sector and Maine state government. The major finding of this report is that a large disparity exists between their respective levels.[1] Additionally, the analysis found that the disparity between the Maine's private sector and state government is significantly greater than that of local government.

Government employment was once considered a "public service." In public service, individuals were paid at a lower rate than for comparable work in the private sector. In return, government workers were rewarded with rich fringe benefits and job security. Unfortunately, the notion that these government jobs are to be performed at a lower level of compensation than private sector jobs has evaporated.

Employment compensation is comprised of two components. The first part is the wage or salary paid to the employee for services rendered. The second part is benefits-commonly health insurance, retirement, etc.-which are paid in addition to a wage or salary.

Chart 1 shows that individuals holding Maine state government employment on average receive 32.1 percent higher overall compensation than private sector employees- $\$ 51,003$ versus $\$ 38,617$. Maine has the $4^{\text {th }}$ highest compensation ratio in the country. Conversely, New Hampshire was $49^{\text {th }}$ and Massachusetts was $46^{\text {th }}$, respectively at -7 percent and -3.6 percent.

Benefits are the largest driver of the compensation gap with an average benefits package that is 120.2 percent higher ( $\$ 14,982$ versus $\$ 6,805$ ) for state government employees versus those in the private sector. Maine was the $5^{\text {th }}$ highest benefits ratio in the country. Conversely, New Hampshire was $34^{\text {th }}$ and Massachusetts was $50^{\text {th }}$, respectively at 41.3 percent and -2.3 percent.

Correcting this imbalance would mean significant tax savings to Maine taxpayers. If the ratio of private to state government compensation had been reduced to the national average (to 5 percent from 32.1 percent) in 2005, Maine taxpayers could have saved up to $\$ 274,688,769$. Policymakers should use this report as the basis to correct this severe imbalance.


## Introduction

According to the Bureau of Economic Analysis (BEA), in 2005, Maine's state government employed 26,248 people (full and part time), or over 3.7 percent of the state labor force. In the aggregate, they were paid $\$ 1,338,718,000$ in total compensation (wages and salaries plus benefits).

Expressed as a percentage, state government compensation exceeds the private sector by 32.1 percent. This large disparity in compensation levels is disturbing since the taxes paid by the private sector support these relatively well-paid government positions.

## Compensation Comparison over Time

Chart 2 and Table 1 show the percent of state government compensation above/below the private sector from 1979 to 2005. Nationally, in 2005, state government compensation was 5 percent higher than the private sector. This ratio is up significantly from 1979 when compensation was 2.7 percent lower.

For Maine, in 2005, state government compensation was 32.1 percent higher than the private sector. This ratio is up 484 percent from 1979 when compensation was 5.5 percent higher.

## Wages and Salaries Comparison over Time

Chart 3 and Table 2 show the percent of state government wages and salary above/below the private sector from 1979 to 2005. Nationally, in 2005, state government wages and salaries were 3.9 percent lower than the private sector. This ratio was roughly the same as it was in 1979 when wages and salaries were 3.8 percent lower.

For Maine, in 2005, state government wages and salaries were 13.2 percent higher than the private sector. This ratio is 78 percent higher than it was in 1979 when wages and salaries were 7.4 percent higher.

## Benefits Comparison over Time

Chart 4 and Table 3 show the percent of state government benefits above/below the private sector from 1979 to 2005. Nationally, in 2005, state government benefits were 46.7 percent higher than the private sector. This ratio is 1,406 percent from 1979 when state government benefits were 3.1 percent higher.

For Maine, in 2005, state governments benefits were 120.2 percent higher than the private sector. This ratio is also up significantly from 1979 when benefits were 4.1 percent below the private sector.

## Compensation Ranking

Table 4 shows the percent of state government compensation above/below the private sector by state and rank for selected calendar years. In 1980, Maine’s state government compensa-

Table 1
Compensation per Job
Calendar Years 1979 to 2005

|  | State Government Compensation as a Percent of Pri- |
| :--- | :--- | vate Sector


|  |  | Maine |
| :---: | :---: | :---: |





| 1979 | $-2.7 \%$ | $5.5 \%$ | $\$ 13,001$ | $\$ 12,324$ |
| :--- | :--- | :--- | :--- | :--- |
| 1980 | $-4.7 \%$ | $2.5 \%$ | $\$ 14,063$ | $\$ 13,722$ |
| 1981 | $-4.7 \%$ | $-0.6 \%$ | $\$ 14,798$ | $\$ 14,894$ |
| 1982 | $-3.0 \%$ | $4.8 \%$ | $\$ 16,770$ | $\$ 16,007$ |
| 1983 | $-2.3 \%$ | $3.9 \%$ | $\$ 17,552$ | $\$ 16,897$ |
| 1984 | $0.9 \%$ | $7.0 \%$ | $\$ 19,066$ | $\$ 17,815$ |
| 1985 | $3.5 \%$ | $12.1 \%$ | $\$ 20,642$ | $\$ 18,422$ |
| 1986 | $4.5 \%$ | $12.8 \%$ | $\$ 21,943$ | $\$ 19,457$ |
| 1987 | $5.0 \%$ | $13.6 \%$ | $\$ 23,268$ | $\$ 20,483$ |
| 1988 | $4.9 \%$ | $16.4 \%$ | $\$ 25,059$ | $\$ 21,537$ |
| 1989 | $6.6 \%$ | $19.1 \%$ | $\$ 26,831$ | $\$ 22,530$ |
| 1990 | $7.8 \%$ | $21.1 \%$ | $\$ 28,593$ | $\$ 23,603$ |
| 1991 | $8.2 \%$ | $26.7 \%$ | $\$ 30,834$ | $\$ 24,335$ |
| 1992 | $4.7 \%$ | $23.6 \%$ | $\$ 31,493$ | $\$ 25,483$ |
| 1993 | $5.2 \%$ | $16.1 \%$ | $\$ 30,254$ | $\$ 26,067$ |
| 1994 | $6.4 \%$ | $17.8 \%$ | $\$ 31,171$ | $\$ 26,455$ |
| 1995 | $6.3 \%$ | $25.2 \%$ | $\$ 33,954$ | $\$ 27,116$ |
| 1996 | $6.5 \%$ | $23.9 \%$ | $\$ 34,529$ | $\$ 27,861$ |
| 1997 | $5.7 \%$ | $23.8 \%$ | $\$ 35,825$ | $\$ 28,932$ |
| 1998 | $2.3 \%$ | $22.2 \%$ | $\$ 36,705$ | $\$ 30,047$ |
| 1999 | $0.9 \%$ | $20.0 \%$ | $\$ 37,476$ | $\$ 31,225$ |
| 2000 | $-0.9 \%$ | $21.0 \%$ | $\$ 38,939$ | $\$ 32,186$ |
| 2001 | $0.6 \%$ | $23.4 \%$ | $\$ 41,314$ | $\$ 33,491$ |
| 2002 | $2.6 \%$ | $25.8 \%$ | $\$ 43,845$ | $\$ 34,862$ |
| 2003 | $6.9 \%$ | $25.7 \%$ | $\$ 45,646$ | $\$ 36,309$ |
| 2004 | $4.5 \%$ | $27.7 \%$ | $\$ 48,062$ | $\$ 37,623$ |
| 2005 | $5.0 \%$ | $32.1 \%$ | $\$ 51,003$ | $\$ 38,617$ |
| Source: Bureau of | Economic | Analysis and MHPC. |  |  |
|  |  |  |  |  |
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| Table 2 <br> Wages and Salaries per Job Calendar Years 1979 to 2005 |  |  |  |  | Table 3 <br> Benefits per Job <br> Calendar Years 1979 to 2005 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Calendar Year | State Government Wages and Salaries as a Percent of Private Sector |  |  |  | Calendar Year | State Government Benefits as a Percent of Private Sector |  |  |  |
|  | National Average Ratio | Maine |  |  |  | National Average Ratio | Maine |  |  |
|  |  | Ratio | State Government Compensation | Private Compensation |  |  | Ratio | State Government Compensation | Private Compensation |
| 1979 | -3.8\% | 7.4\% | \$11,064 | \$10,303 | 1979 | 3.1\% | -4.1\% | \$1,938 | \$2,021 |
| 1980 | -6.3\% | 3.8\% | \$11,879 | \$11,441 | 1980 | 3.8\% | -4.2\% | \$2,184 | \$2,281 |
| 1981 | -6.8\% | -0.8\% | \$12,244 | \$12,345 | 1981 | 6.8\% | 0.3\% | \$2,555 | \$2,548 |
| 1982 | -5.3\% | 3.7\% | \$13,689 | \$13,204 | 1982 | 8.9\% | 9.9\% | \$3,080 | \$2,804 |
| 1983 | -5.2\% | 2.0\% | \$14,143 | \$13,866 | 1983 | 13.0\% | 12.4\% | \$3,408 | \$3,031 |
| 1984 | -2.6\% | 5.7\% | \$15,402 | \$14,571 | 1984 | 19.0\% | 13.0\% | \$3,664 | \$3,243 |
| 1985 | -1.1\% | 9.4\% | \$16,539 | \$15,122 | 1985 | 27.4\% | 24.3\% | \$4,102 | \$3,300 |
| 1986 | 0.1\% | 9.0\% | \$17,463 | \$16,016 | 1986 | 27.9\% | 30.2\% | \$4,479 | \$3,441 |
| 1987 | 0.6\% | 9.0\% | \$18,467 | \$16,936 | 1987 | 28.4\% | 35.3\% | \$4,800 | \$3,547 |
| 1988 | 0.5\% | 10.9\% | \$19,779 | \$17,837 | 1988 | 28.8\% | 42.7\% | \$5,279 | \$3,700 |
| 1989 | 2.6\% | 14.0\% | \$21,225 | \$18,619 | 1989 | 28.5\% | 43.3\% | \$5,606 | \$3,911 |
| 1990 | 3.3\% | 15.2\% | \$22,480 | \$19,511 | 1990 | 31.8\% | 49.4\% | \$6,113 | \$4,092 |
| 1991 | 4.0\% | 20.2\% | \$24,091 | \$20,039 | 1991 | 29.4\% | 57.0\% | \$6,743 | \$4,296 |
| 1992 | 0.0\% | 14.0\% | \$23,874 | \$20,939 | 1992 | 28.3\% | 67.7\% | \$7,619 | \$4,544 |
| 1993 | 0.4\% | 7.2\% | \$22,823 | \$21,286 | 1993 | 28.0\% | 55.4\% | \$7,432 | \$4,781 |
| 1994 | 1.4\% | 10.9\% | \$24,021 | \$21,670 | 1994 | 30.4\% | 49.4\% | \$7,150 | \$4,785 |
| 1995 | 1.1\% | 17.8\% | \$26,312 | \$22,340 | 1995 | 33.0\% | 60.0\% | \$7,642 | \$4,776 |
| 1996 | -0.1\% | 15.4\% | \$26,697 | \$23,127 | 1996 | 41.8\% | 65.5\% | \$7,832 | \$4,734 |
| 1997 | -1.2\% | 14.7\% | \$27,787 | \$24,228 | 1997 | 44.2\% | 70.9\% | \$8,038 | \$4,704 |
| 1998 | -3.5\% | 10.8\% | \$28,037 | \$25,293 | 1998 | 35.2\% | 82.3\% | \$8,667 | \$4,754 |
| 1999 | -4.6\% | 9.6\% | \$28,848 | \$26,313 | 1999 | 32.6\% | 75.6\% | \$8,628 | \$4,912 |
| 2000 | -6.0\% | 11.4\% | \$30,169 | \$27,078 | 2000 | 27.6\% | 71.7\% | \$8,771 | \$5,108 |
| 2001 | -3.9\% | 11.1\% | \$31,270 | \$28,136 | 2001 | 25.2\% | 87.6\% | \$10,044 | \$5,355 |
| 2002 | -1.4\% | 14.4\% | \$33,103 | \$28,948 | 2002 | 22.1\% | 81.6\% | \$10,742 | \$5,914 |
| 2003 | -1.8\% | 13.4\% | \$33,982 | \$29,963 | 2003 | 48.3\% | 83.8\% | \$11,664 | \$6,347 |
| 2004 | -3.6\% | 10.7\% | \$34,444 | \$31,119 | 2004 | 42.8\% | 109.4\% | \$13,619 | \$6,504 |
| 2005 | -3.9\% | 13.2\% | \$36,020 | \$31,812 | 2005 | 46.7\% | 120.2\% | \$14,982 | \$6,805 |
| Source: Bureau of Economic Analysis and MHPC. |  |  |  |  | Source: Bureau of Economic Analysis and MHPC. |  |  |  |  |

Chart 2
Percent of State Government Compensation per Job Above/Below Private Sector Compensation per Job
Calendar Years 1979 to 2005


Chart 3
Percent of State Government Wages and Salaries per Job Above/Below Private Sector
Wages and Salaries per Job
Calendar Years 1979 to 2005


tion was 2.5 percent higher than the private sector ranking as the $11^{\text {th }}$ highest in the country. Maine's ranking has steadily risen and by 2005 had a ratio of 32.1 percent ranking as the $4^{\text {th }}$ highest in the country.

## Wages and Salaries Ranking

Table 5 shows the percent of state government wages and salaries above/below the private sector by state and rank for selected calendar years. In 1980, Maine’s state government wages and salaries were 3.8 percent higher than the private sector ranking as the $8^{\text {th }}$ highest in the country. By 2005, Maine's ratio has risen to a ratio of 13.2 percent higher, ranking as the $6^{\text {th }}$ highest in the country.

## Benefits Ranking

Table 6 shows the percent of state government benefits above/ below the private sector by state and rank for selected calendar years. In 1980, Maine's state government benefits were 4.2 percent lower than the private sector ranking as the $22^{\text {nd }}$ highest in the country. By 2005, Maine's ranking rose to the $5^{\text {th }}$ highest in the country with a ratio of 120.2 percent above the private sector ranking.

## Lower Private to State Government Compensation Ratios Equals Lower Taxes

Chart 5 shows how much state and local spending could have potentially been reduced if private to state government compensation ratio was equal to the national average in each year between calendar year 1979 to 2005 . The cumulative savings, in 2005 dollars, could have been up to $\$ 3.4$ billion to Maine taxpayers.[2]

In 2005, if the ratio of private to state government compensation had been reduced to the national average (from 32.1 percent to 5 percent) the savings to Maine taxpayers would have been up to $\$ 274,688,769$.

## Conclusion

In Maine, state government sector jobs, on average, are compensated at a significantly greater rate than private sector positions. Private employers are subject to market forces which dictate how much they can afford to pay employees, while state governments are only limited by how much revenue they can raise through taxation and borrowing. Perhaps, this difference explains the compensation disparity.

Policymakers should be aware that the compensation disparity exists not only because of high compensation levels to state employees, but also because Maine's private sector is under economic duress. Recent analysis by The Maine Heritage Policy Center has discovered that Maine's private sector has yet to

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Table 4
Percent of State Compensation Above/Below Private Sector Compensation by State and Rank Selected Calendar Years

| State | 1980 | Rank | 1990 | Rank | 2000 | Rank | 2005 | Rank |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| United States | -4.7\% | -- | 7.8\% | -- | -0.9\% | -- | 5.0\% | -- |
| Alabama | 2.1\% | 13 | 12.5\% | 18 | 15.6\% | 10 | 12.5\% | 23 |
| Alaska | 13.2\% | 3 | 24.1\% | 5 | 17.9\% | 8 | 22.7\% | 10 |
| Arizona | -6.4\% | 29 | 7.1\% | 30 | -6.2\% | 44 | -0.1\% | 41 |
| Arkansas | -6.1\% | 27 | 11.3\% | 22 | 12.5\% | 16 | 13.5\% | 20 |
| California | 21.5\% | 1 | 20.5\% | 8 | -1.4\% | 35 | 14.7\% | 17 |
| Colorado | -8.8\% | 31 | 2.8\% | 39 | -8.1\% | 46 | -1.3\% | 44 |
| Connecticut | 0.8\% | 17 | 8.1\% | 27 | -2.1\% | 36 | 7.2\% | 31 |
| Delaware | -10.9\% | 35 | -0.5\% | 43 | -7.9\% | 45 | -0.1\% | 40 |
| Florida | 1.1\% | 14 | 13.9\% | 15 | 12.5\% | 15 | 15.3\% | 16 |
| Georgia | 0.9\% | 16 | 15.0\% | 14 | -4.9\% | 43 | -5.4\% | 47 |
| Hawaii | 14.0\% | 2 | 5.4\% | 35 | 0.3\% | 34 | 7.6\% | 30 |
| Idaho | -6.8\% | 30 | 7.2\% | 29 | 4.8\% | 21 | 11.4\% | 25 |
| Illinois | -12.0\% | 38 | -1.2\% | 44 | 1.7\% | 32 | 12.8\% | 22 |
| Indiana | -19.9\% | 48 | 0.1\% | 42 | -4.7\% | 42 | 19.5\% | 13 |
| Iowa | 1.0\% | 15 | 28.8\% | 3 | 28.8\% | 2 | 26.3\% | 7 |
| Kansas | -15.9\% | 44 | -4.1\% | 49 | -4.1\% | 40 | 30.5\% | 6 |
| Kentucky | -13.3\% | 42 | 5.4\% | 34 | 4.7\% | 22 | 6.0\% | 33 |
| Louisiana | -16.0\% | 45 | -3.6\% | 47 | 1.4\% | 33 | 16.8\% | 14 |
| Maine | 2.5\% | 11 | 21.1\% | 7 | 21.0\% | 4 | 32.1\% | 4 |
| Maryland | -4.4\% | 24 | 15.0\% | 12 | 9.4\% | 18 | 10.2\% | 27 |
| Massachusetts | -5.4\% | 26 | 2.9\% | 38 | -13.0\% | 49 | -3.6\% | 46 |
| Michigan | -12.9\% | 39 | 3.9\% | 36 | -3.0\% | 38 | 6.0\% | 34 |
| Minnesota | -0.1\% | 18 | 11.1\% | 23 | 4.1\% | 25 | 9.2\% | 28 |
| Mississippi | -0.9\% | 19 | 11.9\% | 21 | 14.4\% | 11 | 13.6\% | 19 |
| Missouri | -13.1\% | 40 | -1.5\% | 46 | -9.5\% | 48 | -10.0\% | 50 |
| Montana | -9.3\% | 33 | 2.0\% | 40 | 19.5\% | 6 | 25.0\% | 8 |
| Nebraska | -14.1\% | 43 | 24.1\% | 4 | 17.5\% | 9 | 20.4\% | 12 |
| Nevada | -2.6\% | 20 | 22.2\% | 6 | 32.3\% | 1 | 24.3\% | 9 |
| New Hampshire | -11.9\% | 37 | -1.2\% | 45 | -19.3\% | 50 | -7.0\% | 49 |
| New Jersey | -6.2\% | 28 | 9.5\% | 25 | 3.9\% | 27 | 5.5\% | 35 |
| New Mexico | 5.1\% | 8 | 18.1\% | 10 | 23.7\% | 3 | 41.0\% | 1 |
| New York | 10.3\% | 5 | 13.5\% | 16 | 1.9\% | 30 | -0.9\% | 43 |
| North Carolina | 11.2\% | 4 | 29.9\% | 2 | 3.9\% | 26 | -0.7\% | 42 |
| North Dakota | -13.2\% | 41 | 6.0\% | 33 | 5.3\% | 20 | 6.3\% | 32 |
| Ohio | -22.6\% | 49 | 3.2\% | 37 | -2.4\% | 37 | 4.1\% | 36 |
| Oklahoma | -16.5\% | 47 | 6.3\% | 31 | 8.9\% | 19 | 7.8\% | 29 |
| Oregon | -4.4\% | 23 | 8.7\% | 26 | 3.4\% | 28 | 32.6\% | 3 |
| Pennsylvania | 4.4\% | 10 | 33.8\% | 1 | 4.6\% | 23 | 1.3\% | 39 |
| Rhode Island | -3.0\% | 21 | 16.9\% | 11 | 14.0\% | 13 | 31.2\% | 5 |
| South Carolina | 6.5\% | 7 | 12.2\% | 20 | 13.7\% | 14 | 14.0\% | 18 |
| South Dakota | 2.2\% | 12 | 12.3\% | 19 | 18.2\% | 7 | 21.6\% | 11 |
| Tennessee | 5.0\% | 9 | 15.0\% | 13 | 2.4\% | 29 | 2.4\% | 37 |
| Texas | -16.3\% | 46 | -3.7\% | 48 | -4.6\% | 41 | 1.6\% | 38 |
| Utah | -10.9\% | 36 | 1.8\% | 41 | 1.7\% | 31 | 12.9\% | 21 |
| Vermont | 6.7\% | 6 | 19.6\% | 9 | 20.3\% | 5 | 37.3\% | 2 |
| Virginia | -4.0\% | 22 | 7.9\% | 28 | -3.4\% | 39 | -6.2\% | 48 |
| Washington | -10.1\% | 34 | 6.2\% | 32 | -8.7\% | 47 | -2.5\% | 45 |
| West Virginia | -32.4\% | 50 | -6.0\% | 50 | 14.3\% | 12 | 16.2\% | 15 |
| Wisconsin | -4.8\% | 25 | 11.1\% | 24 | 11.1\% | 17 | 12.2\% | 24 |
| Wyoming | -9.1\% | 32 | 13.2\% | 17 | 4.4\% | 24 | 10.9\% | 26 |
| District of Columbia | -- | -- | -- | -- | -- | -- | -- | -- |
| Source: Bureau of Economic Analysis and MHPC. |  |  |  |  |  |  |  |  |

## Table 5

Percent of State Wages and Salaries Above/Below Private Sector Wages and Salaries by State and Rank Selected Calendar Years

| State | 1980 | Rank | 1990 | Rank | 2000 | Rank | 2005 | Rank |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| United States | -6.3\% | -- | 3.3\% | -- | -6.0\% | -- | -3.9\% | -- |
| Alabama | 2.0\% | 11 | 11.8\% | 12 | 9.6\% | 10 | 4.7\% | 16 |
| Alaska | 19.2\% | 1 | 26.8\% | 1 | 20.4\% | 3 | 20.7\% | 3 |
| Arizona | -10.2\% | 36 | 4.9\% | 22 | -10.4\% | 40 | -6.0\% | 39 |
| Arkansas | -7.3\% | 28 | 6.5\% | 19 | 4.4\% | 14 | 0.5\% | 27 |
| California | 16.8\% | 2 | 18.7\% | 4 | 0.5\% | 21 | 6.8\% | 11 |
| Colorado | -7.0\% | 27 | -1.2\% | 39 | -11.8\% | 42 | -5.6\% | 37 |
| Connecticut | -6.6\% | 26 | 0.3\% | 37 | -7.4\% | 37 | 0.5\% | 26 |
| Delaware | -18.1\% | 46 | -7.4\% | 48 | -12.2\% | 43 | -7.8\% | 40 |
| Florida | -3.7\% | 21 | 1.5\% | 35 | -0.3\% | 25 | 3.4\% | 19 |
| Georgia | -0.7\% | 15 | 6.5\% | 20 | -13.4\% | 46 | -15.2\% | 48 |
| Hawaii | 15.2\% | 3 | 9.3\% | 15 | 3.3\% | 17 | 4.3\% | 17 |
| Idaho | -6.2\% | 25 | 2.8\% | 28 | -2.2\% | 28 | -1.2\% | 30 |
| Illinois | -11.4\% | 39 | -0.9\% | 38 | -4.2\% | 33 | 0.8\% | 25 |
| Indiana | -20.9\% | 48 | -5.4\% | 46 | -13.5\% | 47 | -12.8\% | 46 |
| Iowa | -2.2\% | 17 | 24.5\% | 2 | 22.2\% | 1 | 16.8\% | 4 |
| Kansas | -14.8\% | 44 | -6.0\% | 47 | -9.4\% | 39 | -9.3\% | 45 |
| Kentucky | -9.8\% | 35 | 2.6\% | 29 | 0.7\% | 20 | 1.7\% | 24 |
| Louisiana | -11.0\% | 38 | -4.0\% | 43 | -3.0\% | 31 | 6.1\% | 12 |
| Maine | 3.8\% | 8 | 15.2\% | 7 | 11.4\% | 7 | 13.2\% | 6 |
| Maryland | -9.3\% | 34 | 9.0\% | 16 | 3.0\% | 18 | 2.6\% | 21 |
| Massachusetts | -4.8\% | 22 | 2.1\% | 31 | -14.8\% | 48 | -3.9\% | 32 |
| Michigan | -11.8\% | 42 | 1.7\% | 32 | -7.5\% | 38 | 2.0\% | 23 |
| Minnesota | 1.5\% | 12 | 9.3\% | 14 | -1.2\% | 26 | 3.1\% | 20 |
| Mississippi | -3.0\% | 18 | 3.4\% | 26 | 3.8\% | 16 | 0.3\% | 29 |
| Missouri | -13.1\% | 43 | -8.1\% | 49 | -18.2\% | 49 | -20.4\% | 50 |
| Montana | -7.6\% | 29 | -1.3\% | 40 | 12.2\% | 6 | 7.3\% | 10 |
| Nebraska | -11.7\% | 41 | 22.6\% | 3 | 11.3\% | 8 | 10.9\% | 8 |
| Nevada | 0.3\% | 13 | 14.0\% | 10 | 20.0\% | 4 | 15.7\% | 5 |
| New Hampshire | -9.0\% | 33 | -5.0\% | 45 | -23.8\% | 50 | -17.1\% | 49 |
| New Jersey | -3.5\% | 19 | 7.6\% | 17 | 1.7\% | 19 | 5.0\% | 14 |
| New Mexico | 8.7\% | 4 | 17.0\% | 5 | 20.7\% | 2 | 28.3\% | 1 |
| New York | -1.9\% | 16 | 11.6\% | 13 | -2.8\% | 30 | -5.2\% | 35 |
| North Carolina | 5.3\% | 7 | 16.3\% | 6 | -1.2\% | 27 | -5.2\% | 36 |
| North Dakota | -10.7\% | 37 | 1.7\% | 34 | -2.6\% | 29 | -4.8\% | 34 |
| Ohio | -21.8\% | 49 | -1.4\% | 41 | -4.0\% | 32 | -4.4\% | 33 |
| Oklahoma | -18.9\% | 47 | 0.7\% | 36 | 0.3\% | 22 | -3.8\% | 31 |
| Oregon | -3.6\% | 20 | 3.1\% | 27 | -5.5\% | 35 | -9.0\% | 44 |
| Pennsylvania | 2.8\% | 10 | 12.5\% | 11 | 0.0\% | 23 | -8.1\% | 41 |
| Rhode Island | 0.1\% | 14 | 14.6\% | 9 | 9.4\% | 11 | 10.9\% | 7 |
| South Carolina | 8.0\% | 5 | 5.6\% | 21 | 5.5\% | 13 | 4.8\% | 15 |
| South Dakota | 3.5\% | 9 | 6.8\% | 18 | 10.3\% | 9 | 9.4\% | 9 |
| Tennessee | -7.8\% | 30 | 1.7\% | 33 | -7.3\% | 36 | -8.2\% | 42 |
| Texas | -16.5\% | 45 | -4.8\% | 44 | -13.0\% | 45 | -8.9\% | 43 |
| Utah | -11.5\% | 40 | -3.8\% | 42 | -5.0\% | 34 | 0.5\% | 28 |
| Vermont | 6.1\% | 6 | 14.8\% | 8 | 14.2\% | 5 | 26.7\% | 2 |
| Virginia | -5.1\% | 23 | 2.3\% | 30 | -11.3\% | 41 | -15.1\% | 47 |
| Washington | -8.2\% | 32 | 3.5\% | 25 | -12.5\% | 44 | -5.7\% | 38 |
| West Virginia | -28.8\% | 50 | -9.1\% | 50 | 5.6\% | 12 | 5.2\% | 13 |
| Wisconsin | -5.7\% | 24 | 3.7\% | 24 | 3.9\% | 15 | 2.2\% | 22 |
| Wyoming | -8.0\% | 31 | 4.0\% | 23 | -0.1\% | 24 | 4.3\% | 18 |
| District of Columbia | -- | -- | -- | -- | -- | -- | -- | -- |
| Source: Bureau of Economic Analysis and MHPC. |  |  |  |  |  |  |  |  |

## Table 6

Percent of State Benefits Above/Below Private Sector Benefits by State and Rank
Selected Calendar Years

| State | 1980 | Rank | 1990 | Rank | 2000 | Rank | 2005 | Rank |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| United States | 3.8\% | -- | 31.8\% | -- | 27.6\% | -- | 46.7\% | -- |
| Alabama <br> Alaska <br> Arizona <br> Arkansas <br> California | $\begin{gathered} \hline 2.6 \% \\ -15.2 \% \\ 15.4 \% \\ 0.5 \% \\ 47.1 \% \end{gathered}$ | $\begin{gathered} 16 \\ 33 \\ 10 \\ 18 \\ 3 \end{gathered}$ | $\begin{aligned} & \hline 16.5 \% \\ & 12.2 \% \\ & 19.2 \% \\ & 36.2 \% \\ & 29.9 \% \end{aligned}$ | $\begin{aligned} & 41 \\ & 43 \\ & 38 \\ & 19 \\ & 25 \end{aligned}$ | $\begin{gathered} \hline 49.5 \% \\ 5.8 \% \\ 18.9 \% \\ 56.9 \% \\ -12.3 \% \end{gathered}$ | $\begin{aligned} & 16 \\ & 47 \\ & 40 \\ & 10 \\ & 49 \end{aligned}$ | $\begin{aligned} & \hline 48.1 \% \\ & 31.1 \% \\ & 29.7 \% \\ & 72.1 \% \\ & 50.2 \% \end{aligned}$ | $\begin{aligned} & 29 \\ & 40 \\ & 41 \\ & 12 \\ & 27 \end{aligned}$ |
| Colorado <br> Connecticut <br> Delaware <br> Florida <br> Georgia | $\begin{gathered} \hline-19.9 \% \\ 40.2 \% \\ 25.2 \% \\ 30.7 \% \\ 10.2 \% \\ \hline \end{gathered}$ | $\begin{gathered} \hline 41 \\ 5 \\ 7 \\ 6 \\ 14 \end{gathered}$ | $\begin{aligned} & \hline 24.9 \% \\ & 49.1 \% \\ & 35.3 \% \\ & 83.6 \% \\ & 63.1 \% \end{aligned}$ | $\begin{gathered} \hline 31 \\ 13 \\ 21 \\ 4 \\ 7 \end{gathered}$ | $\begin{aligned} & \hline 14.0 \% \\ & 28.5 \% \\ & 15.8 \% \\ & 87.9 \% \\ & 45.7 \% \end{aligned}$ | $\begin{gathered} \hline 43 \\ 35 \\ 42 \\ 2 \\ 20 \\ \hline \end{gathered}$ | $\begin{aligned} & \hline 19.4 \% \\ & 38.5 \% \\ & 36.9 \% \\ & 75.5 \% \\ & 41.8 \% \\ & \hline \end{aligned}$ | $\begin{aligned} & \hline 47 \\ & 35 \\ & 39 \\ & 10 \\ & 33 \end{aligned}$ |
| Hawaii <br> Idaho <br> Illinois <br> Indiana <br> Iowa | $\begin{gathered} \hline 7.4 \% \\ -9.9 \% \\ -15.1 \% \\ -14.8 \% \\ 18.1 \% \end{gathered}$ | $\begin{gathered} \hline 15 \\ 28 \\ 32 \\ 30 \\ 9 \end{gathered}$ | $\begin{gathered} \hline-15.3 \% \\ 28.7 \% \\ -3.1 \% \\ 29.4 \% \\ 51.1 \% \end{gathered}$ | $\begin{gathered} \hline 50 \\ 28 \\ 49 \\ 26 \\ 9 \end{gathered}$ | $\begin{gathered} \hline-17.1 \% \\ 42.2 \% \\ 35.4 \% \\ 42.4 \% \\ 64.6 \% \end{gathered}$ | $\begin{gathered} \hline 50 \\ 24 \\ 29 \\ 23 \\ 5 \end{gathered}$ | $\begin{gathered} \hline 23.9 \% \\ 70.5 \% \\ 67.9 \% \\ 157.6 \% \\ 68.7 \% \end{gathered}$ | $\begin{gathered} \hline 43 \\ 14 \\ 17 \\ 3 \\ 16 \end{gathered}$ |
| Kansas <br> Kentucky <br> Louisiana <br> Maine <br> Maryland | $\begin{aligned} & \hline-21.9 \% \\ & -30.9 \% \\ & -43.5 \% \\ & -4.2 \% \\ & 24.2 \% \end{aligned}$ | $\begin{gathered} \hline 43 \\ 48 \\ 49 \\ 22 \\ 8 \end{gathered}$ | $\begin{gathered} \hline 5.6 \% \\ 19.9 \% \\ -1.8 \% \\ 49.4 \% \\ 50.2 \% \\ \hline \end{gathered}$ | $\begin{aligned} & \hline 46 \\ & 35 \\ & 48 \\ & \mathbf{1 1} \\ & 10 \\ & \hline \end{aligned}$ | $\begin{aligned} & \hline 24.7 \% \\ & 25.9 \% \\ & 26.3 \% \\ & 71.7 \% \\ & 47.9 \% \\ & \hline \end{aligned}$ | $\begin{gathered} 38 \\ 37 \\ 36 \\ 4 \\ 19 \\ \hline \end{gathered}$ | $\begin{gathered} \hline 207.4 \% \\ 24.8 \% \\ 67.2 \% \\ 120.2 \% \\ 48.5 \% \\ \hline \end{gathered}$ | $\begin{gathered} \hline 2 \\ 42 \\ 18 \\ 5 \\ 28 \end{gathered}$ |
| Massachusetts <br> Michigan <br> Minnesota <br> Mississippi <br> Missouri | $\begin{gathered} \hline-8.3 \% \\ -17.7 \% \\ -8.7 \% \\ 10.8 \% \\ -12.6 \% \end{gathered}$ | $\begin{aligned} & \mathbf{2 5} \\ & 36 \\ & 27 \\ & 12 \\ & 29 \end{aligned}$ | $\begin{gathered} \hline 7.3 \% \\ 14.7 \% \\ 21.2 \% \\ 57.0 \% \\ 34.7 \% \end{gathered}$ | $\begin{gathered} \hline 45 \\ 42 \\ 34 \\ 8 \\ 22 \end{gathered}$ | $\begin{gathered} \hline-2.6 \% \\ 19.1 \% \\ 34.0 \% \\ 73.6 \% \\ 39.1 \% \end{gathered}$ | $\begin{gathered} \hline 48 \\ 39 \\ 30 \\ 3 \\ 27 \end{gathered}$ | $\begin{aligned} & \hline-2.3 \% \\ & 22.8 \% \\ & 37.5 \% \\ & 74.1 \% \\ & 37.7 \% \end{aligned}$ | $\begin{aligned} & \hline 50 \\ & 44 \\ & 38 \\ & 11 \\ & 37 \end{aligned}$ |
| Montana <br> Nebraska <br> Nevada <br> New Hampshire <br> New Jersey | $\begin{aligned} & \hline-18.5 \% \\ & -28.1 \% \\ & -20.0 \% \\ & -28.6 \% \\ & -19.6 \% \end{aligned}$ | $\begin{aligned} & \hline 37 \\ & 46 \\ & 42 \\ & 47 \\ & 40 \end{aligned}$ | $\begin{aligned} & \hline 17.7 \% \\ & 32.6 \% \\ & 66.6 \% \\ & \mathbf{1 9 . 5 \%} \\ & 19.2 \% \\ & \hline \end{aligned}$ | $\begin{gathered} \hline 40 \\ 24 \\ 5 \\ 37 \\ 39 \\ \hline \end{gathered}$ | $\begin{gathered} \hline 58.4 \% \\ 52.3 \% \\ 104.2 \% \\ \text { 6.5\% } \\ 15.9 \% \end{gathered}$ | $\begin{gathered} \hline 8 \\ 14 \\ 1 \\ 45 \\ 41 \\ \hline \end{gathered}$ | $\begin{gathered} \hline 106.4 \% \\ 64.3 \% \\ 69.0 \% \\ 41.3 \% \\ 8.2 \% \\ \hline \end{gathered}$ | $\begin{gathered} \hline 6 \\ 19 \\ 15 \\ 34 \\ 49 \end{gathered}$ |
| New Mexico New York North Carolina North Dakota Ohio | $\begin{gathered} \hline-14.9 \% \\ 78.9 \% \\ 46.6 \% \\ -28.0 \% \\ -27.4 \% \end{gathered}$ | $\begin{gathered} \hline 31 \\ 1 \\ 4 \\ 45 \\ 44 \end{gathered}$ | $\begin{gathered} \hline 24.3 \% \\ 24.6 \% \\ 106.1 \% \\ 29.0 \% \\ 27.2 \% \end{gathered}$ | $\begin{gathered} \hline 33 \\ 32 \\ 2 \\ 27 \\ 30 \end{gathered}$ | $\begin{gathered} \hline 41.5 \% \\ 30.4 \% \\ 33.1 \% \\ 48.2 \% \\ 6.3 \% \end{gathered}$ | $\begin{aligned} & 25 \\ & 32 \\ & 31 \\ & 18 \\ & 46 \end{aligned}$ | $\begin{gathered} \hline 105.7 \% \\ 21.2 \% \\ 20.1 \% \\ 58.8 \% \\ 42.7 \% \end{gathered}$ | $\begin{gathered} \hline 7 \\ 45 \\ 46 \\ 22 \\ 32 \end{gathered}$ |
| Oklahoma <br> Oregon <br> Pennsylvania <br> Rhode Island <br> South Carolina | $\begin{gathered} \hline-2.5 \% \\ -8.5 \% \\ 12.4 \% \\ -\mathbf{1 8 . 7 \%} \\ -2.5 \% \\ \hline \end{gathered}$ | $\begin{aligned} & 21 \\ & 26 \\ & 11 \\ & 38 \\ & 20 \\ & \hline \end{aligned}$ | $\begin{gathered} \hline 36.6 \% \\ 36.0 \% \\ 140.6 \% \\ \mathbf{2 8 . 0 \%} \\ 48.2 \% \\ \hline \end{gathered}$ | $\begin{gathered} \hline 18 \\ 20 \\ 1 \\ 29 \\ 14 \\ \hline \end{gathered}$ | $\begin{aligned} & \hline 57.7 \% \\ & 49.9 \% \\ & 29.3 \% \\ & \mathbf{3 8 . 8 \%} \\ & 59.1 \% \end{aligned}$ | $\begin{gathered} \hline 9 \\ 15 \\ 34 \\ \mathbf{2 8} \\ 7 \\ \hline \end{gathered}$ | $\begin{gathered} \hline 61.2 \% \\ 220.3 \% \\ 44.5 \% \\ \mathbf{1 2 5 . 6 \%} \\ 56.1 \% \\ \hline \end{gathered}$ | $\begin{gathered} \hline 20 \\ 1 \\ 30 \\ 4 \\ 23 \\ \hline \end{gathered}$ |
| South Dakota <br> Tennessee <br> Texas <br> Utah <br> Vermont | $\begin{gathered} \hline-5.5 \% \\ 78.4 \% \\ -15.5 \% \\ -7.4 \% \\ \mathbf{1 0 . 4 \%} \end{gathered}$ | $\begin{gathered} 23 \\ 2 \\ 34 \\ 24 \\ 13 \\ \hline \end{gathered}$ | $\begin{gathered} \hline 43.2 \% \\ 87.7 \% \\ 2.4 \% \\ 32.7 \% \\ 45.7 \% \end{gathered}$ | $\begin{gathered} 16 \\ 3 \\ 47 \\ 23 \\ 15 \\ \hline \end{gathered}$ | $\begin{aligned} & \hline 63.7 \% \\ & 56.3 \% \\ & 44.7 \% \\ & 41.4 \% \\ & 54.0 \% \end{aligned}$ | $\begin{gathered} \hline 6 \\ 11 \\ 22 \\ 26 \\ 12 \end{gathered}$ | $\begin{aligned} & \hline 81.7 \% \\ & 51.0 \% \\ & 51.6 \% \\ & 71.7 \% \\ & \mathbf{8 6 . 1 \%} \\ & \hline \end{aligned}$ | $\begin{gathered} 9 \\ 26 \\ 25 \\ 13 \\ 8 \end{gathered}$ |
| Virginia <br> Washington <br> West Virginia <br> Wisconsin <br> Wyoming | $\begin{gathered} \hline 2.4 \% \\ -19.5 \% \\ -48.9 \% \\ 0.1 \% \\ -15.9 \% \end{gathered}$ | $\begin{aligned} & 17 \\ & 39 \\ & 50 \\ & 19 \\ & 35 \end{aligned}$ | $\begin{gathered} \hline 40.4 \% \\ 19.8 \% \\ 8.7 \% \\ 49.2 \% \\ 64.2 \% \\ \hline \end{gathered}$ | $\begin{gathered} 17 \\ 36 \\ 44 \\ 12 \\ 6 \end{gathered}$ | $\begin{aligned} & \hline 44.9 \% \\ & 11.5 \% \\ & 53.3 \% \\ & 49.3 \% \\ & 30.0 \% \end{aligned}$ | $\begin{aligned} & 21 \\ & 44 \\ & 13 \\ & 17 \\ & 33 \end{aligned}$ | $\begin{aligned} & \hline 38.1 \% \\ & 11.7 \% \\ & 59.8 \% \\ & 55.1 \% \\ & 43.2 \% \\ & \hline \end{aligned}$ | $\begin{aligned} & 36 \\ & 48 \\ & 21 \\ & 24 \\ & 31 \end{aligned}$ |
| District of Columbia | -- | -- | -- | -- | -- | -- | -- | -- |
| Source: Bureau of Economic Analysis and MHPC. |  |  |  |  |  |  |  |  |


recover from the 2001 recession.[3]
In addition to reducing the compensation gap, policymakers must also pursue pro-growth economic polices-such as lower regulations, spending reductions, lower taxes, and secure property rights-that will promote economic development and allow private employers to better compensate their employees.

## Notes and Sources

[1] The first report in the series compared the "private sector" to the entire "public sector" which include state and local government. The full report can be found here: http://www.mainepolicy.org/Portals/0/The\ Maine\ View\ -\ Vol.\% 20\%205,\%20Issue\%20No.\%202\%20prop\%20(final).pdf
[2] This analysis assumes that state governments would capture 100 percent of the cost savings due to the lower ratio of private to public compensation. This assumption may not hold where there is significant cost-sharing with the federal government such as Medicaid spending.
[3] J. Scott Moody, "Maine Personal Income: An Analysis of the Private and Public Sector Components," Vol. 4, Issue No. 11, December 19, 2006. The full report can be found here: http://www.mainepolicy.org/Portals/0/The\ Maine\ View\% 20-\%20Vol.\%20\%204,\%20Issue\%20No.\%2011\%20(final).pdf.
[4] "State Personal Income Methodology," U.S. Department of Commerce, Bureau of Economic Analysis. The full report can be found here: http://www.bea.gov/regional/pdf/spi2005/Complete_Methodology.pdf

## Methodology and Definitions

The data used in this report is from the Bureau of Economic Analysis's Regional Economic Accounts. http://www.bea.gov/ regional/index.htm\#state

All calculations were performed by the authors. The data excludes farm and proprietorship income as well as dividends, interest and rents, and personal current transfer receipts. The data was adjusted for inflation using the "Personal Consumption Expenditures" deflator.

According to the BEA, "wages and salaries" are defined as: ". . . The monetary remuneration of employees, including the salaries of corporate officers, commissions, tips, bonuses, exercised stock options, severance pay, and distributions from nonqualified deferred compensation plans, and an imputation for pay-in-kind, such as meals furnished to the employees of restaurants."[4]
"Supplements," or benefits, are defined as: ". . . Employer contributions for employee pensions and insurance funds and employer contributions for social insurance."
"Employer contributions for employee pensions and insurance funds," are defined as: ". . . employer contributions to (1) private employee pension and welfare funds, (2) privately administered worker's compensation plans, (3) government employee health and life insurance plans, and (4) government retirement plans."
"Employer contributions for government social insurance" are defined as: ". . . employer payments under the following government social insurance programs: (1) Old-age, survivors', and disability insurance (OASDI) and hospital insurance (HI); (2) unemployment insurance; (3) railroad retirement; (4) pension benefit guaranty; (5) military medical insurance; (6) veteran’s life insurance; (6) Federal workers’ compensation; (7) state-administered worker's compensation; and (8) state-administered temporary disability insurance."
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The Maine View is a publication of The Maine Heritage Policy Center that provides research, historical perspective, updates and commentary on current public policy issues. All information is from sources considered reliable, but may be subject to inaccuracies, omissions, and modifications.

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