

# The NPT 2007 Power & Influence TOP 50

*Sponsored By*



*The* **BANK of NEW YORK MELLON**



# The NPT 2007 Power & Influence TOP 50

**It's** been a quiet year. There were no major disasters in the United States requiring dramatic charitable response. There were no real threats from Congress on governance and tax reform of the charitable sector since they are worrying more about who's running for president than actually running the country.

Sure, there were a couple of scandals, such as the mess at the Smithsonian. Charity executives, in general, were left alone to do their jobs. And, what a job some of them have done.

It is also clear that a changing of the guard has begun in the sector. The retirement of several influential leaders has brought some fresh blood into the inner circle of influence.

In this 10th annual *NPT Power & Influence Top 50*, we celebrate some of the sector's top executives and thinkers. These executives were selected for the impact they have now and for the innovative plans they are putting in place to evolve the charitable sector. We also offer a roll call of the executives who have shaped this list during the past decade.

The executives will be honored for their work at *The NPT Power & Influence Top 50 Gala* next month at the National Press Club in Washington, D.C. It will be a night of high-level exchange with executives who can move a nation.

Here's *The NPT Power & Influence Top 50, Class of 2007*.

## Audrey Alvarado

Executive Director  
National Council of Nonprofit Associations  
Washington, D.C.

State associations are starting to gain ground as grassroots lobbying and fundraising locally become more vital. Her national Nonprofit Congress let the state operations know that at least one organization in Washington, D.C. is listening and interested.



## Daniel Ben-Horin

Founder & President  
CompuMentor  
San Francisco, Calif.

CompuMentor and TechSoup Stock are the first stops for charities seeking technology help and access to software and information for next to nothing. For him, it's all about sharing information and bridging the digital divide.

## Diana Aviv

President & CEO  
Independent Sector  
Washington, D.C.

Nonprofits continue to be targeted by a cash-strapped Congress. Right now, she is the first call when Congress needs information on the broader sector. A controversial figure, she pushes for a level of accountability that many believe is needed but that detractors say might hamstring honest organizations.



## Susan Berresford

President  
Ford Foundation  
New York, N.Y.

Her activist insight while wielding a checkbook with a more than \$10 billion balance has a potent impact on programs for better education, health care and the economic advancement of women, community development, peace and social justice.

## Gary Bass

Founder & Executive Director  
OMB Watch  
Washington, D.C.

Examining governmental processes and monitoring the federal Office of Management and Budget, OMB Watch brings sunshine to this powerful and secretive agency that has a huge impact on federal spending on social programs and legislation. Bass leads what might be an advocate's best early warning signal.



## Elizabeth Boris

Director  
Center on Nonprofits and Philanthropy, Urban Institute  
Washington, D.C.

Without a doubt, she is the maven of statistics on the nonprofit sector. As quantifying the sector becomes more vital, she runs the best, and in some cases only, compiler and distiller of critical data.

## Frances Beinecke

President  
Natural Resources Defense Council  
New York, N.Y.

She was talking about climate change and the environment before Al Gore made it cool - or warm. She is a powerful leader, as effective in meetings with legislators as she is in building a staff of lawyers, scientists, advocates and communications experts who impact legislation and mobilize advocates.



## Paul Brest

President  
William and Flora Hewlett Foundation  
Menlo Park, Calif.

He has spent his life solving problems, from working with the NAACP Legal Defense and Educational Fund in Mississippi on civil rights litigation to now grantmaking for education, environment, performing arts, population, and global economic development. He is sought after for every major leadership board in the sector.

# The NPT 2007 Power & Influence TOP 50



## Phil Buchanan

Executive Director  
Center For Effective Philanthropy  
Cambridge, Mass.

His work is beginning to have an impact among foundation leadership. He is guiding them to understand that program effectiveness is also dependent on their own effectiveness as grant-makers, not just that of the grantee.



## Mark Everson

President & CEO  
American Red Cross  
Washington, D.C.

The former Internal Revenue Service commissioner is setting about dismantling the bureaucracy that has hobbled the mighty American Red Cross. The buck stops with him and that's a model all nonprofit CEOs and board members should adopt.

## Emmett D. Carson

President & CEO  
Silicon Valley Community Foundation  
San Jose, Calif.

The new boss at SVCF he could be dangerous with all of that money. His ability to get people working together is a hallmark of a career spent opening doors for inclusion to make sector leadership truly reflective of its diverse constituents.



## Israel L. Gaither

National Commander  
Salvation Army  
Alexandria, Va.

Salvation Army is a great but graying organization. Gaither is moving to make the organization more relevant to today's donors. He's doing it while working from beneath an albatross of a designated gift that previous national commanders saddled the organization with, which detracts from key organizational missions.

## Gavin Clabaugh

Vice President, Information Services  
Charles Stewart Mott Foundation  
Flint, Mich.

Go to Gavin's DigitalDiner and see where the elites of the nonprofit online world go for nourishment. At Mott, he has evolved a back-office position at a large foundation into a strategic opportunity to emphasize technology within both the grant-making community and the larger nonprofit sector.



## Brian Gallagher

President & CEO  
United Way of America  
Alexandria, Va.

They might as well change the name of the organization because Gallagher is changing just about everything else UWA does. He has refocused the fundraising behemoth on key community issues, rather than simply funding everything. Pilot programs are showing stunning results.

## Kathy Cloninger

Chief Executive Officer  
Girl Scouts of the USA  
New York, N.Y.

Cloninger has long been a sector leader, from starting the Tennessee Association of Nonprofit Executives to her roles on numerous leadership boards. Her revamping the structure at Girl Scouts appears to be a model for like organizations to emulate.



## Charles Gould

President  
Volunteers of America  
Alexandria, Va.

VoA is the nation's largest nonprofit provider of quality affordable housing and is putting people back in homes in the Gulf region while others pump their figurative chests and talk about what they are going to do. He has the respect and attention of every thoughtful manager in the sector for both service delivery, funding and leadership.

## Robert Egger

Founder  
D.C. Central Kitchen  
Washington, D.C.

Never one to mince words, he is one of the most effective advocates in the nation. His ability to cut through to the essence of an issue and get people to find a commonality is why he was such a potent force to help lead the recent Nonprofit Congress.



## John H. Graham IV

President & CEO  
ASAE & The Center For Association Leadership  
Washington, D.C.

He lives by his own words of first, determine what is important, then do it right. He has financially turned around the key association organization with a focus on value and the role of associations in society. ASAE is again the premier engagement point for associations.

## David Eisner

Chief Executive Officer  
Corporation for National and Community Service  
Washington, D.C.

Eisner bridges the public, corporate and nonprofit sectors. USA Freedom Corps notwithstanding, he has positioned the CNCS and himself personally as the federal government's champion of volunteerism, including plans to increase volunteerism by 10 million people during the next decade.



## Steve Gunderson

President & CEO  
Council on Foundations  
Washington, D.C.

The former congressman is leveraging all of his political skill to get foundation leaders to stop thinking about charity and to start working on philanthropy, which he correctly believes are two very different animals. He is a leader in finding the appropriate balance between maintaining the public's trust and growing philanthropy.

## Sara L. Engelhardt

President  
The Foundation Center  
New York, N.Y.

Engelhardt has made The Foundation Center into one of the few credible places fundraisers can go to get information on big grants. For her, it's only partly about the money. It's also about getting good information into the hands of charities, foundations and donors.



## Jay Hein

Deputy Assistant to the President of the United States  
White House Office of  
Faith Based & Community Initiatives  
Washington, D.C.

He's putting "community" back into the equation that his predecessors often forgot, while focusing more on the faith-based component. He understands that government and funders can make small, targeted grants that allow communities to solve problems. He's a convener, not a divider.



# The NPT 2007 Power & Influence TOP 50

## Melanie L. Herman

Executive Director  
Nonprofit Risk Management Center  
Washington, D.C.

Herman talks about things that make other nonprofit managers squirm, such as workplace violence. She helps managers cope with uncertainty and is extremely effective in making managers understand the "nonprofit world" is not a safe little cocoon and that they need to take steps to keep staff and clients safe.



## Roger Lohmann

Director  
NOVA Institute, West Virginia University  
Morgantown, W.V.

Best known as author of "The Commons," a leading work in nonprofit theory, he also stewards ARNOVA-L, a long-time online listserv for the academic community that over the years has been an ideas incubator and virtual mosh pit.

## Bill Horan

President & CEO  
Operation Blessing International  
Virginia Beach, Va.

One of the top Hurricane Katrina program delivery agencies, he's the former boss at a logistics firm who gets things done. The organization's slogan should be amended to: "Doing the Lord's work...this afternoon."



## Paulette V. Maehara

President & CEO  
Association of Fundraising Professionals  
Alexandria, Va.

She leads a force of roughly 30,000 fundraisers who have a profound impact on philanthropic dollars and is also looked upon as a leader in the association management field. Maehara is helping to lead fundraising education on a global level.

## Tanya Howe Johnson

President & CEO  
National Committee on Planned Giving  
Indianapolis, Ind.

Her work has brought NCPG to the forefront in the philanthropic community, especially in developing guidelines for reporting and accounting planned charitable gifts.



## William C. McGinly

President & CEO  
Association for Healthcare Philanthropy  
Falls Church, Va.

Health facility fundraising would be in deep trouble without McGinly. He is on top of every attempt to legislate road blocks and is effective in convincing federal regulators to write rules that make sense, including and excluding fundraising where necessary.

## Belinda Johns

Deputy Attorney General  
State of California  
San Francisco, Calif.

A primary author of the model California Nonprofit Integrity Act of 2004, after more than 15 years on the job she is one of, if not the key state regulator of the sector.



## Adam Meyerson

President  
Philanthropy Roundtable  
Washington, D.C.

He is leading efforts to assist donors in achieving their philanthropic intent while calling for greater regulation of the charitable sector. He pushes conservative foundations in the public policy arena and has conservative political heavyweights on the board.

## Irv Katz

President  
National Human Services Assembly  
Washington, D.C.

Katz has crafted an organizational footprint larger than NHTA's limited resources would suggest, making it a center of knowledge on substantive human service issues, notably, positive youth development and the place-based family. He's smart, thoughtful and has the ears of leaders at all levels of the sector.



## Clara Miller

President & CEO  
Nonprofit Finance Fund  
New York City, N.Y.

She thinks that nonprofits might be too heavily invested in real estate and should instead be thinking about other areas of financial and infrastructure investments. She is the leading voice for reshaping nonprofit capitalization and use of debt.

## William H. Kling

President & CEO  
American Public Media Group/Minnesota Public Radio  
Saint Paul, Minn.

This sometimes controversial entrepreneur wasn't satisfied launching Minnesota Public Radio. He has built subsidiaries, a network of nearly 40 public radio stations in Minnesota and California and is the second-largest provider of programming behind National Public Radio.



## Janet Murguia

President  
National Council of La Raza  
Washington, D.C.

From growing up in Kansas City to working in the West Wing during the Clinton administration, Murguia has clout for Latino organizations. Given the changing demographics in the U.S., her influence is only going to grow. She is a go-to person on the recent immigration debate.

## Sr. Georgette Lehmuth

President & CEO  
National Catholic Development Conference  
Hempstead, N.Y.

The Catholic fundraising community, as a collective body, was moribund before she took over a few years ago. It is now a force to be reckoned with in the broader mailing community and on legislative matters that shape the full sector's ability to raise money.



## William D. Novelli

Chief Executive Officer  
AARP  
Washington, D.C.

Charlemagne had the birds as his army. Novelli has the Baby Boomers. Federal and state legislators quake in his path because of the legion of voters who can impact every facet of government operation, from tax policy to the postal service.



# The NPT 2007 Power & Influence TOP 50

## Michelle Nunn

Co-Founder & CEO  
Hands On Network  
Atlanta, Ga.

With the announced merger of Hands On and the Points of Light Foundation, Nunn now runs an organization that works with volunteers in more than 80 percent of the nation. There is no doubt that right now she is the most prominent person of influence in volunteer management and recruitment.



## Patty Stonesifer

Chief Executive Officer  
Bill & Melinda Gates Foundation  
Seattle, Wash.

There are tens of billions of obvious reasons that Stonesifer makes this list. But it's about more than the money. It's the stage the cash gives her for setting an example for effective grant-making and governance of both the foundations and agencies that receive support.

## Jon Pratt

Executive Director  
Minnesota Council of Nonprofits  
St. Paul, Minn.

Pratt offers common sense with the occasional wise crack to all of the important national steering committees. A lawyer by training, he is sought after for his insight on nonprofit economic trends, philanthropy and legal issues. There isn't a major steering committee for which he doesn't contribute expertise.



## Roxanne Spillett

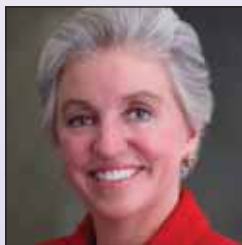
President  
Boys & Girls Clubs of America  
Atlanta, Ga.

Through partnerships with high-profile organizations, Spillett continues to grow the organization, which now serves 4.6 million kids through some 3,900 affiliates. She shapes youth policy sector-wide, and has also built one of the most powerful and effective boards of any charity.

## Rebecca W. Rimel

President & Chief Executive Officer  
Pew Charitable Trusts  
Philadelphia, Pa.

Let's start with the fact that \$248 million is going to be spent on programs this year, which in many cases provides thought-provoking national models. Rimel has led Pew's transition and growth into community research, what donors and clients are thinking and what communities really need.



## H. Art Taylor

President & CEO  
BBB Wise Giving Alliance  
Arlington, Va.

The BBB Wise Giving Alliance continues to be the benchmark of nonprofit watchdogs. While others run to do TV and operate blogs, Taylor and company actually help charities become more transparent in providing donors with useful information.

## Lester M. Salamon

Director  
Center for Civil Society, Johns Hopkins University  
Baltimore, Md.

Right now he is the pre-eminent scholar on public-private-government partnerships in the charitable sector. He wrote the first definitive tome documenting the scale of the American nonprofit sector and the extent of government support. He is a pioneer in the empirical study of nonprofits in the U.S. and around the world.



## John Taylor

President & CEO  
National Community Reinvestment Corporation  
Washington, D.C.

Taylor and NCRC are making community reinvestment activism a common local occurrence while promoting increased community-leader partnerships to increase fair and equal access to credit, capital, and banking products and services.

## Jill Schumann

President & CEO  
Lutheran Services in America  
Baltimore, Md.

When it comes to human service delivery, there are very few communities where LSA doesn't influence public policy. It's estimated that the network touches one of every 50 Americans. She has implemented a system of accountability and transparency of operations that is exemplary.



## Eugene R. Tempel

Executive Director  
Center on Philanthropy at Indiana University  
Indianapolis, Ind.

Tempel continues to add to a center that already had cornered the market on sector research and education. He has raised millions of dollars to endow the center's operations and ensure that it remains a beacon of excellence. He uses the center to convene leading thinkers and develop the sector's next generation.

## John R. Seffrin

Chief Executive Officer  
American Cancer Society  
Atlanta, Ga.

Seffrin is a smart boss who understands that reality and public perception of an organization must match. He pushes ACS to provide perhaps the most vast education and support system of any charity. He is a key participant at Independent Sector, with input on all the the federal legislative strategies.



## Julie Thomas

Executive Director  
Volunteer Center of North Texas  
Dallas, Texas

Thomas's entrepreneurial spirit is a magnet for money to support operations, including foundation money and a warehouse outlet where new and gently used items donated by local firms are sold. She also initiated the first criminal background checking system in Texas for volunteers and staff members in nonprofits, including faith-based organizations.

## Lorie A. Slutsky

President  
New York Community Trust  
New York, N.Y.

Heading the country's largest community trust earns you an automatic spot on the list. But Slutsky uses her clout to show others the impact a trust can have when an economic slowdown and government cutbacks decimate a community's agencies and support systems.



## M. Cass Wheeler

Chief Executive Officer  
American Heart Association  
Dallas, Texas

A co-convenor of the Panel on the Nonprofit Sector, Wheeler is a pragmatic and respected leader who fosters sector-wide collaboration while running one of the fastest growing and best managed charities in the nation.

# The Power & Influence TOP 50 1998 - 2007



Edward H. Able Jr. 1998, 1999, 2000, 2001, 2002, 2003, 2004, 2005  
 Alan Abramson 1999, 2000, 2001  
 Jimmie R. Alford 1998, 1999  
 Audrey Alvarado 2001, 2002, 2003, 2004, 2006, 2007  
 Nan Aron 1999, 2002, 2003, 2004, 2005, 2006  
 Diana Aviv 2003, 2004, 2005, 2006, 2007  
 Putnam Barber 1998, 1999  
 Gary Bass 1999, 2000, 2001, 2002, 2003, 2004, 2005, 2006, 2007  
 W. Todd Bassett 2005  
 Betty S. Beene 1998, 1999, 2000  
 Frances Beinecke 2007  
 Daniel Ben-Horin 2004, 2005, 2006, 2007  
 Peter V. Berns 2000, 2002, 2003, 2004, 2005  
 Susan Berresford 1998, 1999, 2000, 2001, 2002, 2003, 2005, 2006, 2007  
 Shay Bilchik 2001, 2004, 2005, 2006  
 Joan Blades 2004  
 Elizabeth Boris 1999, 2000, 2001, 2002, 2007  
 Jerr Boschee 2004, 2005, 2006  
 Wes Boyd 2004  
 Paul Brest 2003, 2004, 2005, 2006, 2007  
 Kelly Browning 2001, 2006  
 Phil Buchanan 2007  
 Katie Burnham 1998, 1999  
 Robbie Callaway 2001  
 Gregory B. Capin 1998  
 Ron L. Carroll 1998  
 Emmett D. Carson 1998, 2001, 2002, 2003, 2004, 2005, 2006, 2007  
 Hodding Carter III 2002, 2003, 2004  
 Lee Cassidy 1998, 1999  
 Raymond G. Chambers 1998, 1999, 2001, 2002  
 Gavin Clabaugh 2007  
 Christopher G. Cleghorn 1998  
 Kathy Cloninger 2007  
 Rick Cohen 2002, 2003, 2004, 2005, 2006  
 Johnetta Cole 2003  
 Charles W. Collier 2004  
 Errol Copilevitz, 2003  
 Susan Corrigan 1998, 1999  
 Leslie Crutchfield 1998  
 Steven A. Culbertson 2002, 2003  
 Harvey P. Dale 2000, 2001, 2002  
 James Dale 2000  
 Ami Dar 2000, 2002, 2003, 2004, 2005  
 Pamela Davis 2002  
 Carla Dearing 2002, 2003, 2004, 2005, 2006  
 Morris Dees 2001  
 Horace Deets 1998, 1999, 2000  
 Neal Denton 1998, 1999, 2000, 2001, 2002, 2003, 2004, 2005  
 Dr. James Dobson 2006  
 Amy Domini 2003  
 Marian Wright Edelman 1998, 2001  
 Rev. Dr. Robert W. Edgar 2003, 2004, 2005  
 Robert Egger 2006, 2007  
 Pablo Eisenberg 1998  
 David Eisner 2001, 2002, 2006, 2007  
 Jed Emerson 1998, 2000  
 Karl Emerson 2001, 2003, 2006  
 Sara L. Engelhardt 1998, 1999, 2000, 2001, 2002, 2003, 2004, 2005,  
 2006, 2007

Mark Everson 2005, 2006, 2007  
 Joel L. Fleishman 2000, 2002, 2003  
 Millard Fuller 2000, 2001, 2002, 2003  
 Israel L. Gaither 2006, 2007  
 Brian Gallagher 2003, 2004, 2005, 2006, 2007  
 Bill Gates 2000, 2001, 2002, 2003, 2004, 2005  
 Melinda Gates 2006  
 Cynthia M. Gibson 2003  
 Tim Gill 2001, 2002, 2003, 2004  
 Kenneth L. Gladish 2001, 2005  
 Peter Goldberg 1998, 1999, 2000, 2001, 2002, 2003  
 Stephen Goldsmith 2001, 2002, 2003  
 Robert Goodwin 1998, 1999, 2000, 2001, 2002, 2003, 2004, 2005, 2006  
 Charles Gould 2005, 2006, 2007  
 Fred Grandy 1998, 1999, 2000  
 John H. Graham IV 2003, 2004, 2005, 2006, 2007  
 Charles Grassley 2004, 2005, 2006  
 William H. Gray 2001  
 Florence Green 1999, 2000  
 Steve Gunderson 2006, 2007  
 Peter Dobkin Hall 1998, 1999  
 Charles R. Halpern 1998  
 Darrell Hammond 2004  
 Max Hart 1998, 1999, 2000, 2001  
 John Havens 2001, 2002, 2003  
 Jay Hein 2007  
 Melanie Herman 2007  
 Virginia A. Hodgkinson 1998, 1999, 2000, 2002  
 George T. Holloway 1998  
 Bill Horan 2007  
 Ernest J. Istook Jr. 1998  
 Belinda Johns 2007  
 Dorothy Johnson 1999  
 Nancy L. Johnson 1998  
 Tanya Howe Johnson 2007  
 David R. Jones 2005, 2006  
 Fr. Fred Kammer 1998, 1999, 2000  
 Ann E. Kaplan 1998, 1999, 2000  
 Irv Katz 2004, 2005, 2006, 2007  
 Barbara Kibbe 2000, 2002  
 William H. Kling 2007  
 Alice Korngold 2000, 2002, 2003, 2004  
 Sr. Georgette Lehmuth 2006, 2007  
 Christine W. Letts 2003  
 Valerie S. Lies 2005  
 Lindy Litrides 1998  
 William Lockyer 2004, 2005  
 Roger Lohmann 2007  
 Robert E. Long 1998, 1999, 2000  
 Charles MacCormack 1999  
 Paulette Maehara 1999, 2000, 2001, 2002, 2003, 2004, 2005, 2006, 2007  
 Jan Masaoka 1999, 2000, 2001, 2002, 2003, 2004, 2005, 2006  
 William C. McGinly 1998, 1999, 2000, 2001, 2002, 2003, 2004, 2005,  
 2006, 2007  
 Sara E. Melendez 1998, 1999, 2000, 2001  
 David R. Mercer 1998, 1999  
 Adam Meyerson 2005, 2007  
 Clara Miller 2006, 2007  
 Marc H. Morial 2004, 2005

Janet Murguia 2006, 2007  
 Ralph Nader 1999, 2000  
 Joanne E. Negstad 2000  
 Doug Nelson 2001, 2002, 2003  
 Paul D. Nelson 2005  
 William Novelli 2002, 2003, 2004, 2005, 2006, 2007  
 Michelle Nunn 2007  
 Judith O'Connor 2000, 2001, 2002  
 Marvin Olasky 2002  
 Michael S. Olson 1999, 2000, 2001, 2002  
 David E. Ormstedt 1998, 1999, 2001  
 Susan Packard Orr 1999, 2002  
 Peggy Morrison Outon 2006  
 Marcus Owens 1998, 1999, 2001  
 Geoffrey W. Peters 2005, 2006  
 Carol A. Portale 1998  
 Richard Posner 1999  
 Colin L. Powell 1998, 2000  
 Jon Pratt 1999, 2000, 2003, 2004, 2005, 2006, 2007  
 Hugh Price 2001, 2002  
 Patricia Read 1999, 2000  
 Tom Reis 2002  
 Loren Renz 2001  
 Dorothy S. Ridings 1998, 1999, 2000, 2001, 2002, 2003, 2004, 2005  
 Rebecca W. Rimel 1998, 1999, 2000, 2007  
 Mark Rosenman 2000  
 Ann Mitchell Sackey 1998  
 Lester M. Salamon 1998, 1999, 2000, 2001, 2002, 2003, 2004, 2005,  
 2006, 2007  
 John Seffrin 2003, 2004, 2005, 2006, 2007  
 Paul G. Schervish 2000, 2001, 2002, 2003, 2004  
 Arthur "Buzz" Schmidt Jr. 2000, 2001, 2002  
 Jill Schumann 2003, 2004, 2005, 2006, 2007  
 Bill Shore 1999, 2000, 2001, 2002, 2003, 2004  
 Karen A. Simmons 1998  
 Edward Skloot 2003  
 Theda Skocpol 2004  
 Lorie A. Slutsky 2002, 2005, 2006, 2007  
 Stephen Solender 2001  
 George Soros 1998, 1999, 2002  
 Sterling Speirn 2003, 2004  
 Roxanne Spillett 2004, 2005, 2006, 2007  
 Eliot Spitzer 2003, 2004  
 Richard Steinberg 1998  
 Patty Stonesifer 2006, 2007  
 Deborah Strauss 1999, 2000, 2001, 2005  
 H. Art Taylor 2006, 2007  
 John Taylor 2005, 2006, 2007  
 Eugene R. Tempel 1998, 1999, 2000, 2001, 2002, 2003, 2004, 2005,  
 2006, 2007  
 Julie Thomas 2007  
 Linda Chavez-Thompson 2001  
 James Towey 2004, 2005  
 Bennett M. Weiner 1998, 1999, 2000, 2001  
 M. Cass Wheeler 2006, 2007  
 Roy L. Williams 2001, 2005, 2006  
 Harris Wofford 2002  
 Julian Wolpert 1999, 2000  
 Dennis R. Young 2004



## 89% OF U.S. HOUSEHOLDS GIVE TO CHARITY.\*

Don't you deserve a BIGGER slice?

**WealthEngine**  
WITH WEALTH ID .com

GET TO KNOW YOUR DONORS & PROSPECTS BETTER

www.wealthengine.com 301-215-5980 info@wealthengine.com

\*Statistic from Giving & Volunteering in the United States, Independent Sector, 2001