

## PLX TECHNOLOGY, INC. REPORTS FIRST-QUARTER RESULTS

SUNNYVALE, Calif. – (April 16, 2003) – PLX Technology, Inc. (NASDAQ: PLXT) today announced financial results for the first quarter ended March 31, 2003.

For the first quarter ended March 31, 2003, the Company reported net revenues of \$8.5 million, a 16 percent decrease from the \$10.1 million reported for the first quarter of 2002 and a one percent decrease from the \$8.6 million reported for the fourth quarter of 2002. Net losses under generally accepted accounting principles (GAAP), which includes the effect of acquisition-related costs were \$816,000, or \$0.04 per share, for the first quarter of 2003, compared with net losses under GAAP of \$271,000, or \$0.01 per share, for the prior year quarter.

Pro forma net losses for the first quarter ended March 31, 2003, which excludes the effect of acquisition-related costs, were \$226,000, or \$0.01 per share (diluted), compared to pro forma net income of \$514,000, or \$0.02 per share (diluted), for the prior year quarter. A reconciliation between net losses on a GAAP basis and pro forma net losses is provided in a table immediately following the Pro Forma Consolidated Statements of Operations.

The Company's gross margins in the first quarter were 70 percent. As a result of selling some previously written-down inventory, the Company recorded a benefit of approximately \$204,000, or two gross margin points in the first quarter.

Cash and investments decreased to \$21.3 million at March 31, 2003 from \$21.7 million at December 31, 2002.

"In the first quarter our new product initiatives continued to show results," said Michael Salameh, president of PLX. "Our 66MHz PCI chips account for over 10 percent of our business and are used in approximately 30 customer designs. In the first quarter, we added over a dozen new design wins around our 66MHz products. Also in the quarter, several communication-equipment suppliers developed new products using PLX's HyperTransport chips and are now in the software development and system validation stage. The PCI-Express standard, the focus of our new product development efforts, gained momentum as Intel and other industry leaders announced products that incorporate this new interconnect.

"We estimate second-quarter revenues to be between \$8.2 million and \$9.2 million. We are projecting a wide range because turns business has been variable and unpredictable. We anticipate that second-quarter operating expenses on a GAAP basis will be between \$6.6 million and \$6.8 million and on a pro forma basis (which excludes the effect of acquisition-related costs of approximately \$500,000 for the quarter) will be between \$6.1

million and \$6.3 million. We expect gross margins to remain in the 65 to 70 percent range."

The Company will be conducting a conference call today at 2:00 p.m. (PST) to discuss its first-quarter financial results. There will also be a live Webcast and a replay of the conference call that will be available through the Investors section of the PLX Web site at [www.plxtech.com](http://www.plxtech.com) until April 23, 2003. The Webcast can also be accessed through [www.ccbn.com](http://www.ccbn.com).

Event archives are normally available one to two hours after the event ends. For the live event, listeners should go to the Web site at least fifteen minutes before the event starts to download and install any necessary audio software.

### *About PLX*

PLX Technology, Inc. ([www.plxtech.com](http://www.plxtech.com)), based in Sunnyvale, Calif., USA, is the leading supplier of standard I/O interconnect silicon to the communications, server, storage and embedded-control industries. The PLX solution provides a competitive edge to our customers through an integrated combination of high-performance silicon, hardware and software design tools, and partnerships. These innovative solutions are designed to enable our customers to develop communications equipment with industry-leading performance, scalability and reliability. Furthermore, the combination of PLX product features, supporting development tools and partnerships allows customers to bring their designs to market faster. PLX PCI I/O Accelerator and HyperTransport Tunnel-to-Dual PCI-X devices are designed into a wide variety of embedded PCI communication systems, including switches, routers, line cards, media gateways, base stations, access multiplexors and remote access concentrators.

### **SAFE HARBOR STATEMENT UNDER THE PRIVATE SECURITIES LITIGATION REFORM ACT OF 1995**

This release includes statements that qualify as forward-looking statements under the Private Securities Litigation Reform Act of 1995. These statements include statements about the Company's estimated revenues, estimated expenses and estimated margins for the second quarter of 2003, and our expected future turns business. Such statements involve risks and uncertainties which may cause actual results to differ materially from those set forth in these statements. Factors that could cause actual results to differ materially include risks and uncertainties such as reduced demand for products of electronic equipment manufacturers which include the Company's products due to adverse economic conditions in general or specifically affecting the Company's markets, technical difficulties and delays in the development process, errors in the products, reduced backlog

of the Company's customers, unexpected expenses and the political climate. You are also referred to the documents filed by the Company with the SEC from time to time, including but not limited to the annual report on Form 10-K for the year ended December 31, 2002, which identify important risk factors that could cause actual results to differ from those contained in the forward-looking statements. All forward-looking statements are made as of today, and the Company assumes no obligation to update such statements.

**PLX, the PLX logo and PowerDrive are trademarks of PLX Technology, Inc., which may be registered in some jurisdictions. All other product names that appear in this material are for identification purposes only and are acknowledged to be trademarks or registered trademarks of their respective companies.**

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**PLX TECHNOLOGY, INC.**

**CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS**

**(Unaudited)**

(in thousands, except per share amounts)

	<b>Three Months Ended</b>		
	<b>March 31, 2003</b>	<b>March 31, 2002</b>	<b>December 31, 2002</b>
Net revenues	\$ 8,503	\$ 10,118	\$ 8,556
Cost of revenues	2,515	3,361	2,675
Gross margin	<u>5,988</u>	<u>6,757</u>	<u>5,881</u>
Operating expenses:			
Research and development	3,713	3,659	3,514
Selling, general and administrative	3,058	3,338	2,646
Amortization of purchased intangible assets	133	133	133
Total operating expenses	<u>6,904</u>	<u>7,130</u>	<u>6,293</u>
Loss from operations	(916)	(373)	(412)
Interest income and other, net	<u>108</u>	<u>231</u>	<u>260</u>
Loss before provision for income taxes	(808)	(142)	(152)
Provision for income taxes	<u>8</u>	<u>129</u>	<u>49</u>
Net loss	<u>\$ (816)</u>	<u>\$ (271)</u>	<u>\$ (201)</u>
Basic and diluted net loss per share	<u>\$ (0.04)</u>	<u>\$ (0.01)</u>	<u>\$ (0.01)</u>
Shares used to compute basic and diluted per share amounts	<u>21,135</u>	<u>23,432</u>	<u>21,204</u>

**PLX TECHNOLOGY, INC.**

**PRO FORMA CONSOLIDATED STATEMENTS OF OPERATIONS**  
**(Excluding Acquisition-Related Costs and Amortization of Goodwill and Intangible Assets)**

**(Unaudited)**

(in thousands, except per share amounts)

	<b>Three Months Ended</b>		
	<b>March 31, 2003</b>	<b>March 31, 2002</b>	<b>December 31, 2002</b>
Net revenues	\$ 8,503	\$ 10,118	\$ 8,556
Cost of revenues	2,515	3,361	2,675
Gross margin	<u>5,988</u>	<u>6,757</u>	<u>5,881</u>
Operating expenses:			
Research and development	3,256	3,085	3,056
Selling, general and administrative	3,058	3,260	2,646
Total operating expenses	<u>6,314</u>	<u>6,345</u>	<u>5,702</u>
Income (loss) from operations	(326)	412	179
Interest income and other, net	<u>108</u>	<u>231</u>	<u>260</u>
Income (loss) before provision for income taxes	(218)	643	439
Provision for income taxes	<u>8</u>	<u>129</u>	<u>49</u>
Net income (loss)	<u>\$ (226)</u>	<u>\$ 514</u>	<u>\$ 390</u>
Diluted net income (loss) per share	<u>\$ (0.01)</u>	<u>\$ 0.02</u>	<u>\$ 0.02</u>
Shares used to compute diluted per share amounts	<u>21,135</u>	<u>24,087</u>	<u>21,204</u>

**A reconciliation between net loss on a GAAP basis and pro forma net income (loss) is as follows:**

GAAP net loss	\$ (816)	\$ (271)	\$ (201)
Amortization of deferred stock-based compensation	457	652	458
Amortization of purchased intangible assets	133	133	133
Pro forma net income (loss)	<u>\$ (226)</u>	<u>\$ 514</u>	<u>\$ 390</u>

**PLX TECHNOLOGY, INC.**

**CONDENSED CONSOLIDATED BALANCE SHEETS**

(in thousands)

	<b>March 31, 2003</b>	<b>December 31, 2002 (1)</b>
	<u>(unaudited)</u>	
<b>ASSETS</b>		
Current assets:		
Cash and cash equivalents	\$ 4,166	\$ 5,482
Short-term investments	16,142	13,131
Accounts receivable, net	3,320	2,568
Inventories	847	1,003
Income tax receivable	3,635	3,635
Other current assets	2,197	1,793
Total current assets	<u>30,307</u>	<u>27,612</u>
Property and equipment, net	31,749	31,962
Long-term investments	1,002	3,067
Goodwill	8,054	8,054
Other intangible assets	837	970
Other assets	277	310
Total assets	<u>\$ 72,226</u>	<u>\$ 71,975</u>
<b>LIABILITIES</b>		
Current liabilities:		
Accounts payable	\$ 1,949	\$ 1,582
Accrued compensation and benefits	1,075	932
Deferred revenues	689	613
Accrued commissions	208	201
Other accrued expenses	689	683
Total current liabilities	<u>4,610</u>	<u>4,011</u>
<b>STOCKHOLDERS' EQUITY</b>		
Common stock, par value	21	21
Additional paid-in capital	74,977	74,953
Deferred compensation	(443)	(900)
Notes receivable for employee stock purchases	(67)	(67)
Accumulated other comprehensive income	33	46
Accumulated deficit	(6,905)	(6,089)
Total stockholders' equity	<u>67,616</u>	<u>67,964</u>
Total liabilities and stockholders' equity	<u>\$ 72,226</u>	<u>\$ 71,975</u>

(1) Derived from audited financial statements