Dell Services

Finance and Accounting Process Assessment

Define a comprehensive F&A business process sourcing strategy that helps you contain costs while improving productivity and service

In today's global marketplace, competition dictates that businesses do more with less— keeping costs low and quality of service high while generating and sustaining growth and profitability. For many businesses, improving non-core, back-office processes such as finance and accounting is an effective way to cut costs and improve service while redirecting vital resources to business-building core capabilities.

But with so many options—from business process management, outsourcing, and re-engineering to offshore operations—there's no one-size-fits-all solution for process improvement. And often, the challenges of managing an enterprise leave executives little time to ask the important questions about their F&A operations:

- Which F&A processes are truly core functions of my business?
- Do I have the benchmark data I need to objectively assess these processes?
- Based on objective data, which processes need to be improved?
- Which process-improvement techniques need to be implemented? And when?
- Can external sources provide more efficient, cost-effective solutions than internal operations? Are there competitive advantages to outsourcing or offshoring?
- How much money are we leaving on the table if we do nothing to change?

Make informed, objective decisions on improving your non-core business processes

Through detailed analysis and expert advice, Dell Services can help you understand your F&A operation's performance and seize opportunities for process improvement. You'll know:

- When and what to outsource and offshore, and when not to
- Whether an investment in business process management (BPM) or business process redesign (BPR) will be worth the cost—before you invest

You'll gain insight into your operations in as little time as three weeks, from consultants you can trust.

- We're not a sourcing consultancy that makes money on long, large procurement studies
- We're not a software company looking to force-fit a solution on you
- We're both a leading business process consultant and operator whose objective is to help you achieve results by designing a strategy that's unique to your needs

Choose the solutions that fit you best, and achieve measurable results

Dell Services offers bundled and customizable standalone services to help you improve your F&A operations and achieve measurable results. Choose from document management solutions, transaction processing services, Web-enabled procurement services, Web-enabled business process and management tools, and more. You'll enjoy:

- Freedom from costly, inefficient non-core business functions
- Significant cost reductions in transaction-based F&A processes
- Improved cash flow in billing and collection processes
- Enhanced customer service through Web-enabled solutions and customer contact center capabilities

Competitive advantage begins with a clear understanding of your business processes.

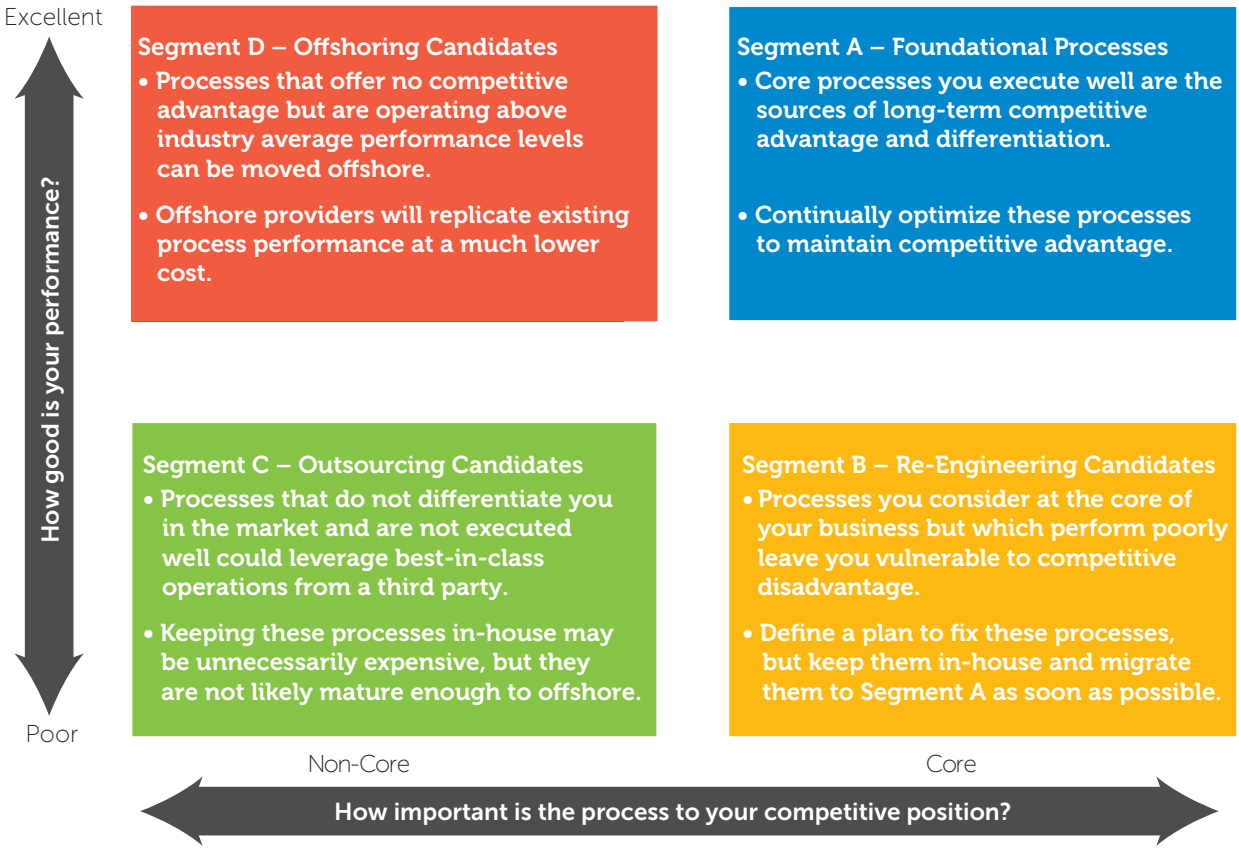
- Define your core and non-core business functions
- Get an objective analysis of your F&A processes
- Trust the advice of industry and process experts
- Seize opportunities for improvement
- Choose the solution that's right for your business

Dell Services Business Process Solutions can help you achieve measurable results through:

- F&A Process Assessments
- F&A Process Outsourcing
- Order-to-Cash Processing
- Procure-to-Pay Processing
- Imaging and Mailroom Operations
- On- and Offshore Transaction Processing Capabilities

Dell Services will perform a detailed analysis of your F&A business processes in which we will map, measure, and quantify cost, quality, and cycle time opportunities in each process against industry best practices and benchmarks. We'll enable you to make informed decisions, based on real-world data and expertise.

Process/Performance Matrix for Determining Outsourcing Opportunities



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Applications Business Process Consulting Infrastructure Support

DELL Services

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