twincities.com St. Paul Pioneer Press

BUSINESS EDITOR DOUG IVERSON DIVERSON@PIONEERPRESS.COM 651-228-5431

NASDAQ S&P 500 10-year bond Gold Soybeans Corn **Dow Jones** Euro 11,388.44 2,273.90 1,255.08 3.81% \$104.55 bbl. \$864.70 oz. \$1.4470 \$11.435 bshl. \$5.4225 +368.75 +74.80 +48.57 +\$0.275 +\$0.15

Where the credit crunch hits hardest

Small businesses find financing harder to come by as lenders pull back to boost their cash reserves.

By Nicole Garrison-Sprenger ngarrisonsprenger@ pioneerpress.com

A week ago, Ryan King's latest rehab project was running smoothly. But by Wednesday, things started to fall apart.

with money from a private saw it.

investor, who charges him 15 percent interest. Usually, he noticed that," he said. quickly refinances into a 30-year fixed mortgage at a

But on Wednesday, King discovered the line of credit he uses to pay contractors and King buys foreclosed proper- other bills had been slashed ties, fixes them up, and rents 30 percent. Though his bank them out. Most recently, he told him it sent a notice a bought a duplex in Richfield month ago, he says he never

King also said he got an e-mail this week from his bank letting him know that it changed its rules on the number of mortgages it allows per four. King's Richfield project puts him over that limit.

discount to get out from under

"I'm pretty sure I would have this investment financing," King said.

Welcome to the front lines of the credit crunch: small busi-

As lenders pull back, either because of their own problems person. It used to be 10, now it's or because regulators force them to put more money into reserves to cover potential loss-"If I can't get this property es, capital becomes harder to refinanced, I'll have to sell it at a come by, said Patricia Hines, a research director for market

research firm TowerGroup. Small businesses are heavily dependent on bank financing. About 39 percent of small busi-

nesses in the United States

Saturday 9-20-2008

have lines of credit, Hines said. The sweeping announced by the federal government Friday are designed in part to open up those credit channels, but how that will all

CREDIT CRISIS, 4C >



Bank of America specialists Peter Giacchi, right, and Michael Bonanno keep an eye Friday on the numbers where Goldman Sachs is traded on the floor of the New York Stock Exchange. Goldman shares rose 20 percent in Wall Street's end-of-the-week rally.

By Ellen Simon Associated Press

NEW YORK — One of the most tumultuous weeks in the 216-year history of Wall Street closed with a dramatic twoday rally as investors celebrated an unprecedented government plan to cleanse banks of the bad mortgages that last year touched off a crisis in world

The details of the rescue — not to mention how many hundreds of billions of dollars it will cost — remained a mystery, but investors snapped up stocks anyway in

hopes the end of the credit crisis was near. The Dow Jones industrials shot up about 370 points, giving the index a two-day gain of about 780. The week also included a drop of more than 500 points on the Dow on Monday and nearly 450 points on

You would never have known it from the

Wall Street is bruised, transformed amid tumult

anxiety that gripped Wall Street and Washington, but stocks ended the week virtually unchanged, with the Dow Jones industrial average down 33.55 points for the week, or 0.3 percent.

As the closing bell sounded at the New York Stock Exchange, traders could finally pause and reflect on a week of operatic

reversals of fortune and federal intervention that remade Wall Street itself.

Among the highlights:

Lehman Brothers declared bankruptcy early Monday and spooked Merrill Lynch, which fled into the arms of Bank of America in a planned all-stock deal valued at roughly \$55 billion based on Friday's stock prices. By Tuesday, Lehman had sold off its North American operations to British bank Barclays PLC.

Then late Tuesday, the Federal Reserve extended an \$85 billion loan to insurer American International Group, in exchange for a nearly 80 percent stake in the company. AIG, which was on the verge of going under, was booted off the Dow industrials index of 30 companies, and will be replaced by Kraft Foods on Monday.

Then on Thursday night, the government announced it was preparing to take

WALL STREET, 4C >

Here are steps for easing worries over your investments, job, other concerns



Don't dump stocks, do reduce risk

By Ron Lieber New York Times

Every piece of your financial life involves at least a bit of risk. What made this week extraordinarily rare, and so you had to wonder whether reminded everyone in his terribly frightening, was that all of the threats were on display at once.

as the week ended). And yes,

Then there was insurance. Maybe once a decade, a big Sure, investing for retire- insurance company is on the ment involves some ups and brink. This week, the global downs. But this week, the giant American International to) wondering whether real stock market took the biggest Group had a near-bankruptone-day fall in seven years cy experience, leading scores

your job might be next.

(though it bounced right back of people to worry themselves sick over their annuplenty of people worry about ities and life insurance polijob security from time to cies from that company and time. But with the economy others. And as Treasury Secthreatening to slow further, retary Henry Paulson remarks on Friday morning, all of these developments have the mortgage mess at their root, leaving anyone who owns a house (or wants

SURVIVING THE CRISIS, 2C>

VeraSun to explore options after axing stock sale

Stressed ethanol maker hires Morgan Stanley

By Tom Webb twebb@pioneerpress.com

Its finances teetering, the nation's largest ethanol producer, VeraSun Energy, canceled a planned stock offering late Thursday to search for an

angel, a buyer or a partner. VeraSun has turned to investment adviser Morgan Stanley, seeking "strategic alternatives," as it staggers under at least \$63 million in cornhedging losses, and questions about its ability to service some \$1.5 billion in debt.

Only last November, Sioux Falls, S.D.-based VeraSun bought rival Inver Grove Heights ethanol startup US BioEnergy. At the time, the purchase had a value of some \$476 million. But

VeraSun closed Friday at \$1.72, up 26 cents. Shares are down 85 percent from a year ago.

Farm and energy cooperative CHS Inc. was an initial partner in US BioEnergy, and still holds an 8 percent interest in VeraSun. When the acquisition of US BioEnergy closed April 1, Inver Grove heights-based CHS was barred from selling VeraSun stock for six months.

While all U.S. ethanol producers have faced tight margins, VeraSun's woes multiplied in July after it made some disastrous hedging decisions in an explosive corn market. Based on its regulatory filings, it's paying nearly \$7 a bushel for corn that now sells for closer to \$5 a bushel. Potential hedg-

ing losses could top \$100 million. This week brought a scramble for cash and a downgrade Wednesday by Moody's Investor Services to Vera-Sun's credit rating. The company first announced plans to raise \$100 million with a new stock offering, and then scrapped it Thursday night "in light of strategic interest expressed by multiple parties," according to a news release.

Piper Jaffray analyst Michael Cox said in a client note that asset sales could be the most likely option, the Associated Press reported.

VeraSun's assets include 16 ethanol plants. Two are in Minnesota: a newly constructed plant in Welcome, and another under construction in Janesville. Both are huge plants, by industry standards, capable of producing 110 million gallons of ethanol a

Tom Webb can be reached at 651-228-5428.

Ameriprise sues fund manager over early Lehman disclosure

By Nicole Garrison-Sprenger ngarrisonsprenger@ pioneerpress.com

neapolis filed a lawsuit Friday

Brothers' bankruptcy.

Ameriprise Financial of Min-market fund in which Ameriprise and a subsidiary accusing a New York money had placed \$3.2 billion in assets lawsuit said. manager of secretly warning on behalf of more than 300,000

The lawsuit accuses Reserve ruptcy filing broke on Monday. Management Co. — manager of the Primary Fund, a money- the dark found out a day later other non-tipped sh — when the shares were worth as little as 95 cents, the

The tip "regarding the fund's some investors that its money- retail clients — of contacting substantial exposure to market fund was exposed to certain investors about its Lehman securities and the share because of losses on vidual investors were not Garrison-Sprenger can be losses in the wake of Lehman Lehman exposure shortly likelihood of the fund's 'break-

other non-tipped sharehold-

On Tuesday afternoon, Reserve Management Reserve released a statement notifying investors that its net asset value had fallen to 97 cents a debt issued by Lehman Broth- given the same opportunity as reached at 651-228-5580.

detriment of plaintiffs and the mary Fund, which were about \$64 billion before the selective notification, according to Ameriprise, had fallen to

\$23 billion. The suit, which Ameriprise filed to protect the interests of its retail clients, claims indi-

after news of Lehman's bank- ing the buck' was to the great ers. By then, assets in the Pri- large institutions to withdraw their money and avoid the losses associated with the fund's reduced net asset value. Reserve Management said it had no comment

> Bloomberg News contributed to this report. Nicole