



Disclaimer

Certain statements in this release concerning our future prospects are forward-looking statements. Forward-looking statements by their nature involve a number of risks and uncertainties that could cause actual results to differ materially from market expectations. These risks and uncertainties include, but are not limited to our ability to manage growth, intense competition among Indian and overseas IT services companies, various factors which may affect our cost advantage, such as wage increases or an appreciating Rupee, our ability to attract and retain highly skilled professionals, time and cost overruns on fixed-price, fixed-time frame contracts, client concentration, restrictions on immigration, our ability to manage our international operations, reduced demand for technology in our key focus areas, disruptions in telecommunication networks, our ability to successfully and integrate potential acquisitions, liability for damages on our service contracts, the success of the companies in which TCS has made strategic investments, withdrawal of governmental fiscal incentives, political instability, legal restrictions on raising capital or acquiring companies outside India, unauthorized use of our intellectual property and general economic conditions affecting our industry. TCS may, from time to time, make additional written and oral forward-looking statements, including our reports to shareholders. These forward-looking statements represent only the Company's current intentions, beliefs or expectations, and any forward-looking statement speaks only as of the date on which it was made. The Company assumes no obligation to revise or update any forward-looking statements.





Indian GAAP Growth Summary

Consolidated Indian GAAP (INR Crore)	Q1 FY09	Q4 FY08	Q1 FY08
Income from IT & Consultancy Services	6,098	5,760	4,881
% Growth Q-o-Q	5.88%		
% Growth Y-o-Y	24.93%		
Total Income	6,411	6,050	5,157
% Growth Q-o-Q	5.96%		
% Growth Y-o-Y	24.31%		
PBIDT (before Other Income)	1,559	1,520	1,293
% Growth Q-o-Q	2.51%		
% Growth Y-o-Y	20.54%		
Profit After Tax	1,291	1,245	1,203
% Growth Q-o-Q	3.70%		
% Growth Y-o-Y	7.33%		

US GAAP Revenue Growth

Consolidated US GAAP (INR Million)	Q1 FY09	Q4 FY08	Q1 FY08
Revenue from International Business	58,535	54,836	46,909
% Growth Q-o-Q	6.75%		
% Growth Y-o-Y	24.78%		
Revenue from Indian Business	5,572	5,633	4,663
% Growth Q-o-Q	-1.08%		
% Growth Y-o-Y	19.48%		
Total Revenue	64,107	60,469	51,572
% Growth Q-o-Q	6.02%		
% Growth Y-o-Y	24.30%		

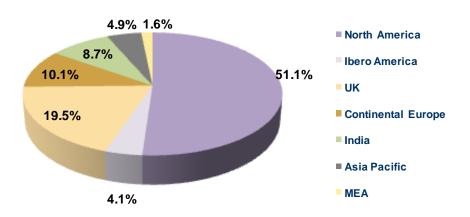
US GAAP Growth Summary

Consolidated US GAAP (INR Million)	Q1 FY09	Q4 FY08	Q1 FY08
Gross Margin	26,960	26,900	22,495
% Growth Q-o-Q % Growth Y-o-Y	0.22% 19.85%		
EBIDTA	15,314	15,126	12,808
% Growth Q-o-Q % Growth Y-o-Y	1.24% 19.56%		
Operating Income	14,147	13,501	11,543
% Growth Q-o-Q % Growth Y-o-Y	4.79% 22.56%		
Net Income	12,436	12,558	11,855
% Growth Q-o-Q % Growth Y-o-Y	-0.97% 4.90%		





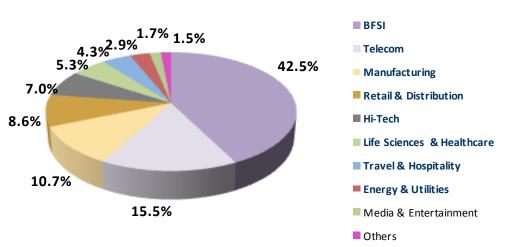
Growth by Market



Geography (%)	raphy (%) Q1 FY09	
Americas		
North America	51.1	50.0
Ibero America	4.1	4.8
Europe		
UK	19.5	19.5
Continental Europe	10.1	9.9
India	8.7	9.3
Asia Pacific	4.9	5.1
MEA	1.6	1.4
Total	100.0	100.0

- Despite issues with specific clients, the NA, UK and Europe markets each grew in excess of 6% individually and collectively they've grown 8% (2.2% in USD terms).
- Our business in LATIN AMERICA decreased by 9% (14% in USD terms) in Q1, primarily due to impact of restructuring in a key banking client.
- APAC registered a 2.5% INR growth.
- Due to its cyclical nature our India
 business was marginally lower in Q1

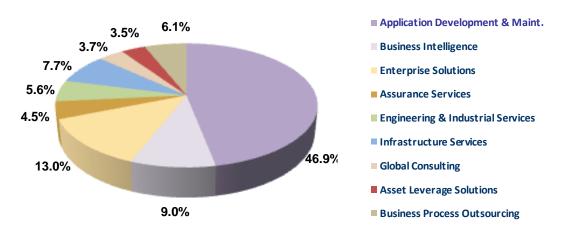
Growth by Domain



IP Revenue (%)	Q1 FY09	Q4 FY08
BFSI	42.5	43.8
Telecom	15.5	15.8
Manufacturing	10.7	9.8
Retail & Distribution	8.6	8.2
Hi-Tech	7.0	7.1
Life Sciences & Healthcare	5.3	5.1
Travel & Hospitality	4.3	4.1
Energy & Utilities	2.9	2.8
Media & Entertainment	1.7	1.5
Others	1.5	1.8
Total	100.0	100.0

- BFSI faced growth problems due to client specific issues in the US
- In Manufacturing, Life-Sciences, and Retail verticals, transformation and sourcing optimization deals we signed earlier has helped drive growth.
- In Telecom growth is coming from equipment vendors in developed markets, and System Integration deals in emerging markets
- TCS is continuing to see steady growth in Hi-Tech, Life Sciences, Travel & Hospitality industries

Growth by Service Line



SP Revenue (%)	Q1 FY09	Q4 FY08
IT Solutions and Services		
Application Development & Maint.	46.9	46.2
Business Intelligence	9.0	9.7
Enterprise Solutions	13.0	13.7
Assurance Services	4.5	4.2
Engineering & Industrial Services	5.6	5.3
Infrastructure Services	7.7	6.7
Global Consulting	3.7	3.6
Asset Leverage Solutions	3.5	4.3
Business Process Outsourcing	6.1	6.3
Total	100.0	100.0

- Our key service lines ADM, Infrastructure, and Assurance services have grown in this quarter.
- Decision delays in product led transformation engagements resulted in negative growth in TCS Asset Leveraged Solutions.
- TCS Global Consulting Practice is actively engaged by customers for IT optimization and overall IT strategy and governance related engagements.
- TCS' platform based BPO is beginning to gain traction with many global customers.

Client Parameters

	Q1 FY09	Q4 FY08
Clients Contribution *		
Revenue %		
Top 1	6.2	6.5
Top 5	18.5	18.9
Top 10	28.3	29.1
US\$ 1 mln Clients	362	358
US\$ 5 mIn Clients	147	143
US\$ 10 mln Clients	105	100
US\$ 20 mln Clients	54	56
US\$ 50 mIn Clients	21	19
US\$ 100 mIn Clients	7	7

^{*} Last Twelve Months

Operational Parameters

Revenue %	Q1 FY09	Q4 FY08	
Delivery Location*			
Onsite	54.9	53.2	
GDC/RDC	4.2	4.7	
Offshore	40.9	42.1	
Contract Type			
Time & Material	57.2	55.8	
Fixed Price & Time	42.8	44.2	

^{*} Excluding Domestic Clients

Client Acquisition and Expansion

Particulars	Q1 FY09	Q4 FY08
Active Clients	885	904
New Clients	35	53
Revenue %from Repeat Business	99.3	94.3
Revenue %from New Business *	0.7	5.7

^{*} Reset at the beginning of Financial Year

Key Wins

- One of the top global semiconductor companies based in Europe selected TCS as their "Technology Partner" for their IT transformation and awarded TCS with a multi-year \$100 million contract to deliver end-to-end global IT applications landscape.
- A leading European Insurance group has chosen TCS for their strategic transformation programme.
- TCS has been selected by a leading North-America based global financial services firm to re-engineer their Home Loan Default Management system
- TCS has been chosen by a large financial major in USA as partner of choice for a multigenerational initiative to deliver breakthrough process improvement for their Merchant Fulfillment process
- TCS is partnering with one of the top 25 international insurance and reinsurance group in the world to embark upon its underwriting transformation programme.
- One of the most recognized UK brands in the life, investments and pensions industry has selected TCS to help transform their business through an agile IT organization.
- TCS won a large system integration engagement for providing Billing and Customer Care solution for a leading telecommunications provider in Middle East.

Key Wins

- TCS has been selected by one of the leading North-America based wireless communication providers to implement and upgrade their ERP footprint.
- TCS has been selected by a leading luxury car manufacturer for the management and support of their applications portfolio
- TCS won a multi million dollar deal with a leading car manufacturer in Europe to provide End to End Infrastructure support for in a multi year deal.
- In a multi-year multi-million dollar deal, world's leading manufacturer of Advanced Surgical Instruments and Medical devices selected TCS as partner to provide services on new product development cycle from concept generation to manufacturing engineering.
- North America leading apparel company has selected TCS as their strategic IT partner for providing Application Development and Management services.
- TCS BαNCS Corporate Actions registered another significant win in North America for a leading Japanese Trust and Banking corporation.

Key Deliveries

- For a large North-America based pharmacy chain, TCS successfully delivered a complex prescription fulfillment application with an effort over 250 person years
- TCS successfully delivered a major re-engineering engagement to enable a global vehicle rental company to expand the business to more locations and manage a larger fleet thereby increasing their revenue across US and Europe
- For a multinational corporation based in Switzerland specializing in power and automation technologies, TCS helped in the successful implementation of their regional ERP platform in nine countries across the Asia Pacific.
- TCS' demonstrated its consulting capability in designing the future IT system to meet the growing business needs of the world's largest semi conductor company in their next generation equipment asset management program.
- TCS successfully completed the transformation of the Asset Management Services platform for a major UK based Water & Utilities company.
- A leading Switzerland based Wealth Management firm has successfully implemented TCS
 BαNCS Corporate Actions solution for their North American operations

TATA CONSULTANCY SERVICES





Largest IT Employer in India: 116,308 employees

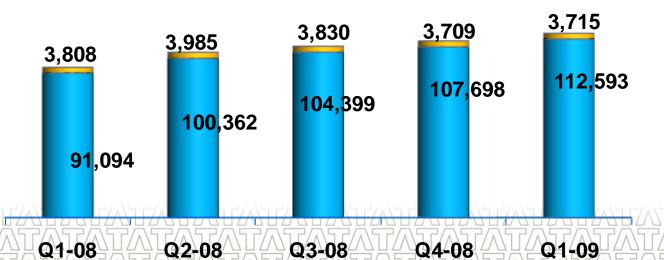
■ Total Employees: 116,308

• TCS: 112,593

Indian subsidiaries: 3,715

Overseas Subsidiaries and Branches: 10,475

Global Delivery Centers: 4,417



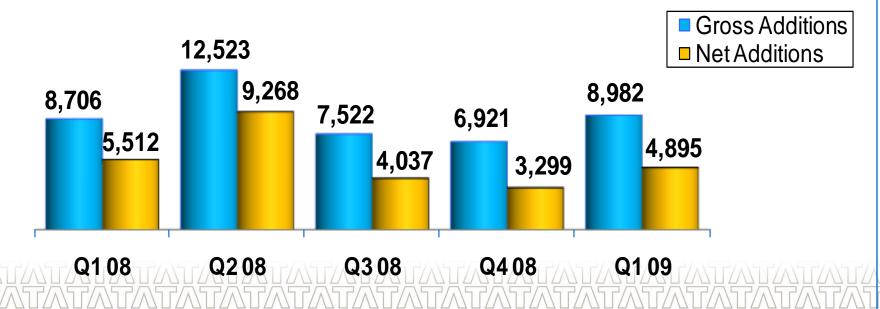
Q1 - 09 Gross Additions 8,982 & Net Additions 4,895.

• Q1 Additions: 4,495 Trainees & 2,905 Laterals in India;1,582 in Overseas Subs & Branches

•Attrition: 12.8%(LTM), including BPO

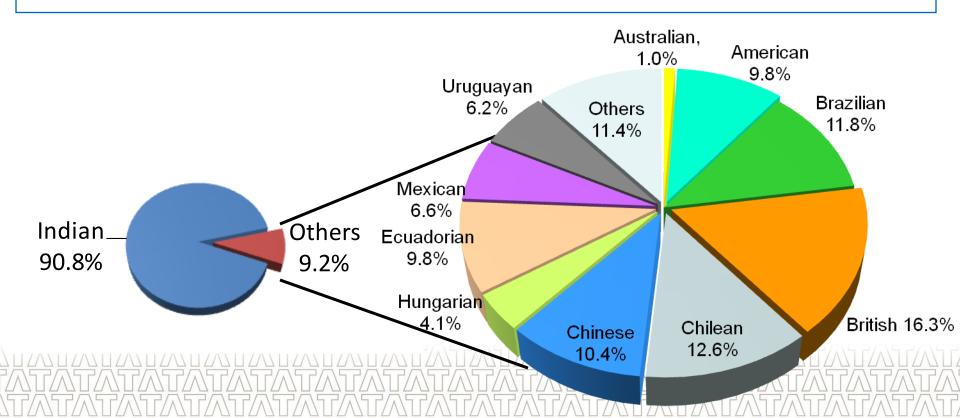
• IT Services: 12.1% (LTM), BPO: 20.5 % (LTM)

•Utilization Rate was 78.3% (excluding trainees), 74.6% (including trainees)

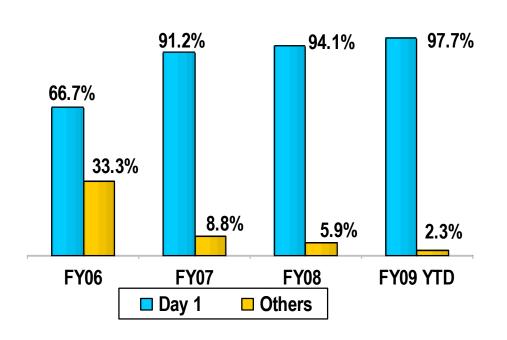


Diverse Workforce

- 29% of our workforce are women
- 51% of our associates have more than 3 years of work experience.
- Associates from 64 Nationalities



22,148 offers made for FY'10



- ☐ 97.7% Day 1 slots achieved
 - 260 Institutes visited
- ☐ Total Offers made: 22,148
- ☐ Total Institutes Accredited: 453

TATA CONSULTANCY SERVICES





Indian GAAP Income Statement – Consolidated – Q1 FY09

Consolidated Indian GAAP	INR Crore			% of Total Income		
Consolidated Indian GAAP	Q1 FY09	Q4 FY08	Q1 FY08	Q1 FY09	Q4 FY08	Q1 FY08
INCOME						
a) IT & Consultancy Services	6,098	5,760	4,881	95.13	95.20	94.66
b) Manufacturing, Sale of equipment and Licences	313	290	276	4.87	4.80	5.34
Total Income	6,411	6,050	5,157	100.00	100.00	100.00
EXPENDITURE						
a) Salaries & Wages	2,310	1,997	1,938	36.03	33.01	37.58
b) Overseas business expenditure	1,186	1,154	761	18.51	19.07	14.76
c) Other operating expenses	1,356	1,379	1,165	21.15	22.79	22.59
Total Expenditure	4,852	4,530	3,864	75.69	74.87	74.93
Profit Before Interest, Depreciation, Taxes						
& Other Income	1,559	1,520	1,293	24.31	25.13	25.07
Interest	7	7	7	0.11	0.11	0.14
Depreciation	112	160	125	1.75	2.64	2.43
Profit Before Taxes & Other Income	1,440	1,353	1,161	22.45	22.38	22.50
Other income (expense), net	44	131	207	0.69	2.16	4.02
Profit Before Taxes	1,484	1,484	1,368	23.14	24.54	26.52
Provision For Taxes	184	227	154	2.88	3.76	2.99
Profit After Taxes From Operations	1,300	1,257	1,214	20.26	20.78	23.53
Minority Interest	(9)	(12)	(11)	(0.14)	(0.20)	(0.22
Share of profit in respect of investments in Associates	0	0	(0)	-	0.00	-
Net Profit	1,291	1,245	1,203	20.12	20.58	23.31

Indian GAAP Balance Sheet - Consolidated

Consolidated Indian GAAP	INR (Crore	%		
Consolidated Indian GAAF	30-Jun-08	31-Mar-08	30-Jun-08	31-Mar-08	
Source of Funds					
Shareholders' Funds	13,044	12,530	93.83	93.94	
Minority Interest	224	213	1.61	1.59	
Loan Funds	471	455	3.39	3.41	
Deferred Tax Liability	162	140	1.16	1.05	
Total Liabilities	13,900	13,338	100.00	100.00	
Application of Funds					
Fixed Assets (net)	3,915	3,576	28.17	26.82	
Goodwill	1,309	1,265	9.41	9.49	
Deferred Tax Asset	106	107	0.76	0.80	
Investments	3,123	2,606	22.47	19.54	
Cash and Bank Balance	1,458	1,223	10.49	9.17	
Current Assets, Loans and Advances	10,003	8,807	71.97	66.03	
Current Liabilities and Provisions	(6,013)	(4,248)	(43.25)	(31.85)	
Net Current Assets	5,448	5,782	39.19	43.35	
Total Assets	13,900	13,338	100.00	100.00	

US GAAP Income Statement

Composition of U.S. CAAD		INR Million	Ilion %of Revenue			•
Consolidated US GAAP	Q1 FY09	Q4 FY08	Q1 FY08	Q1 FY09	Q4 FY08	Q1 FY08
Revenue	64,107	60,469	51,572	100.00	100.00	100.00
Cost of revenue	37,147	33,569	29,077	57.95	55.52	56.38
Gross margin	26,960	26,900	22,495	42.05	44.48	43.62
SG & A expenses	12,813	13,399	10,952	19.99	22.16	21.24
Operating income	14,147	13,501	11,543	22.06	22.32	22.38
Other income (expense), net	332	1,179	1,972	0.52	1.95	3.82
Income before income taxes	14,479	14,680	13,515	22.58	24.27	26.20
Income taxes	1,947	1,988	1,523	3.04	3.29	2.95
Equity in net earnings of affiliates	1	(1)	3	0.00	(0.00)	0.00
Income after income taxes	12,533	12,691	11,995	19.54	20.98	23.25
Minority Interest	97	133	140	0.15	0.22	0.27
Net Income	12,436	12,558	11,855	19.39	20.76	22.98
	INR	INR	INR			
Earnings Per Share	12.71	12.83	12.11			

COR – SG&A Details

COR		INR Million	% of Revenue			
COR	Q1 FY09	Q4 FY08	Q1 FY08	Q1 FY09	Q4 FY08	Q1 FY08
Employee Cost	29,351	25,964	22,852	45.79	42.94	44.31
Equipment & Software	2,757	2,653	2,169	4.30	4.39	4.21
Depreciation	720	1,062	856	1.12	1.76	1.66
Travel	980	454	744	1.53	0.75	1.44
Communication	629	610	478	0.98	1.01	0.93
Rent	1,047	932	538	1.64	1.54	1.04
Other Costs	1,663	1,894	1,441	2.59	3.13	2.79
Cost of Revenue	37,147	33,569	29,077	57.95	55.52	56.38

SG&A		INR Million	% of Revenue			
	Q1 FY09	Q4 FY08	Q1 FY08	Q1 FY09	Q4 FY08	Q1 FY08
Employee Cost	7,588	7,229	6,109	11.84	11.96	11.85
Bad Debts & Prov for Doubtful Debts	45	13	88	0.07	0.02	0.17
Depreciation	447	563	409	0.70	0.93	0.79
Rent	522	540	456	0.82	0.89	0.88
Travel	720	1,202	635	1.12	1.99	1.23
Communication	342	380	282	0.53	0.63	0.55
Recruitment & Training	319	478	330	0.50	0.79	0.64
Professional Fees	419	310	344	0.65	0.51	0.67
Other Costs	2,295	2,557	2,189	3.58	4.23	4.25
Research and development	116	127	110	0.18	0.21	0.21
S G & A expenses	12,813	13,399	10,952	19.99	22.16	21.24

US GAAP Balance Sheet

Consolidated US GAAP	30-Jun-	08	31-Mar-08				
Consolidated 03 GAAP	INR Million	%	INR Million	%			
Assets							
Cash and Cash equivalents	12,595	6.39	10,352	5.91			
Accounts Receivable	59,843	30.34	53,903	30.80			
Unbilled Revenues	15,254	7.73	13,525	7.73			
Other Current assets	16,289	8.26	15,390	8.79			
Property & Equipment	33,331	16.90	30,214	17.26			
Intangible assets and Goodwill	15,316	7.77	14,738	8.43			
Investments	31,448	15.95	26,503	15.14			
Other Non Current assets	13,140	6.66	10,399	5.94			
Total assets	197,216	100.00	175,024	100.00			
Liabilities and Shareholders' Equity							
Current liabilities	52,283	26.51	41,050	23.46			
Short term borrowings	236	0.12	372	0.21			
Long term debt	7,253	3.68	6,727	3.84			
Minority Interest	2,320	1.17	2,300	1.31			
Other non-current liabilities	905	0.46	756	0.44			
Shareholders' Funds	134,219	68.06	123,819	70.74			
Total Liabilities	197,216	100.00	175,024	100.00			

US GAAP Income Statement

Composidated US CAAD		USD Million		% of Revenue			
Consolidated US GAAP	Q1 FY09	Q4 FY08	Q1 FY08	Q1 FY09	Q4 FY08	Q1 FY08	
Revenue	1,525	1,517	1,262	100.00	100.00	100.00	
Cost of revenue	884	842	711	57.95	55.52	56.38	
Gross margin	641	675	550	42.05	44.48	43.62	
SG & A expenses	305	336	268	19.99	22.16	21.24	
Operating income	337	339	282	22.06	22.32	22.38	
Other income (expense), net	8	30	48	0.52	1.95	3.82	
Income before income taxes	344	368	331	22.58	24.27	26.20	
Income taxes	46	50	37	3.04	3.29	2.95	
Equity in net earnings of affiliates	0	(0)	0	0.00	(0.00)	0.00	
Income after income taxes	298	318	293	19.54	20.98	23.25	
Minority Interest	2	3	3	0.15	0.22	0.27	
Net Income	296	315	290	19.39	20.76	22.98	
	USD	USD	USD				
Earnings Per Share	0.30	0.32	0.30				

COR – SG&A Details

COR		USD Million	% of Revenue			
COR	Q1 FY09	Q4 FY08	Q1 FY08	Q1 FY09	Q4 FY08	Q1 FY08
Employee Cost	698	651	559	45.78	42.94	44.31
Equipment & Software	66	67	53	4.30	4.39	4.21
Depreciation	17	27	21	1.12	1.76	1.66
Travel	23	11	18	1.53	0.75	1.44
Communication	15	15	12	0.98	1.01	0.93
Rent	25	23	13	1.63	1.54	1.04
Other Costs Costs	40	48	35	2.59	3.13	2.79
Cost of Revenue	884	842	711	57.95	55.52	56.38
SG&A	USD Million			% of Revenue		
S G & A	Q1 FY09	Q4 FY08	Q1 FY08	Q1 FY09	Q4 FY08	Q1 FY08
Employee Cost	181	181	149	11.84	11.95	11.85
Bad Debts & Prov for Doubtful Debts	1	0	2	0.07	0.02	0.17
Depreciation	11	14	10	0.70	0.93	0.79
Depreciation						
Rent	12	14	11	0.81	0.89	0.88

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19.99

Communication

Other Costs

Professional Fees

SG&Aexpenses

Recruitment & Training

Research and development

0.63

0.79

0.51

4.23

0.21

22.16

0.55

0.64

0.67

4.24

0.21

21.24

US GAAP Balance Sheet

Consolidated US GAAP	30-Jı	ın-08	31-Mar-08				
Consolidated 03 GAAP	USD Million	%	USD Million	%			
Assets							
Cash and Cash equivalents	293	6.39	258	5.91			
Accounts Receivable	1,391	30.34	1,344	30.80			
Unbilled Revenues	354	7.73	337	7.73			
Other Current assets	379	8.26	384	8.79			
Property & Equipment	775	16.90	753	17.26			
Intangible assets and Goodwill	356	7.77	367	8.42			
Investments	731	15.95	661	15.14			
Other Non Current assets	305	6.66	259	5.94			
Total assets	4,583	100.00	4,364	100.00			
Liabilities and Shareholders' Equity							
Current liabilities	1,215	26.51	1,024	23.45			
Short term borrowings	5	0.12	9	0.21			
Long term debt	169	3.68	168	3.84			
Minority Interest	54	1.18	57	1.31			
Other non-current liabilities	21	0.46	19	0.43			
Shareholders' Funds	3,119	68.06	3,087	70.74			
Total Liabilities	4,583	100.00	4,364	100.00			

Thank You!