Smyth

**READERSHIP\*** 

310,300

157,200

80,400

230,300

119,100

63,800

## Our reach, our readers

Southwest Virginia, our geographic area of coverage, includes 19 counties west of the Blue Ridge Mountains. The Roanoke metropolitan area has the highest concentration of population and business activity. The New River Valley, home of Virginia Tech, has a growing population, thriving business community and a wealth of natural resources and outdoor activities.

The Roanoke Times is one of the best-read newspapers in the country, according to Scarborough Research. We have had consistent top-10 ranking in terms of the percentage of adults in our market who read The Roanoke Times on an average day.

When you want to reach the largest possible audience, we have the numbers. Our average weekday readership is 230,300 and average Sunday readership is 310,300. We also offer targeted options for advertisers who want to reach particular segments of the market, too, so ask your account executive for more information.

CIRCULATION

102,951

53,454

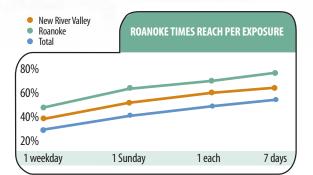
21,256

Daily

90,557

47,747

18,569



Crait

Blacks

INIA

Floyd

NRV

Gile

**Roanoke Times Circulation Area** 

Whidty

Roanoke Metro

em

Franklin

Source: Audit Bureau of Circulations, June 2007

Scarborough Research 2007, Release 2

**Entire Circulation Area** 

**Roanoke Metro** 

New River Valley

	Readership vs Population Growt			
700,000		r -	· <b>r</b> · · · · ·	
600,000				
500,000				
400,000 +				
300,000 +				
200,000				
100,000 +	0004	0005	000/	0007
	2004	2005	2006	2007
— Ave Week Readership	329,290	332,811	328,713	332,249
— Population	589,430	586,984	588,467	593,503
Readers as % of Population	55.9	56.7	55.9	56

You may have heard reports about newspaper readership being on the decline. Nationally, this is true for many papers, but on the local level Roanoke Times readership continues to remain stable year after year.

Scarborough Research 2007, Release 2