**INTERNATIONAL BUSINESS TIMES** 

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## **US** Edition

Monthly Unique Users: 1,223,222 (September 2008)

#### **Business decision makers**

C-Level Executive / Owner	12.1%
EVP / SVP / VP	26.7%
Business Decision Makers	44.4%

#### **Active Investors**

Current Market Value of Portfolio – over \$500,000	15.2%
Owns Any Securities - Last 6 months	62.1%
Has a Brokerage Account	67.9%

#### Affluent Consumers

Household Income - over \$150,000	23.2%
Average Household Income	95,321

#### Web Savvy

Online over 5 Times a Week	92.2%
Shopped Online in the Past 6 Months	94.0%

Male	68.0%
Female	32.0%
Average age (years)	48





In the US, IBTimes works with some of the greatest financial and media companies. Some of our partners help us reach a much broader audience, while some others help us reinforce our specialist offerings with passionate readers and content.

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## **SOUTH KOREA Edition**

Monthly Unique Users: 1,408,887 (September 2008)

#### **Business decision makers**

C-Level Executive / Owner	8.5%
EVP / SVP / VP	9.1%
Business Decision Makers	21.7%

#### Active Investors

Current Market Value of Portfolio – over \$500,000	3.1%
Owns Any Securities - Last 6 months	25.9%
Has a Brokerage Account	19.4%

#### Affluent Consumers

Household Income - over \$150,000	14.6%
Average Household Income	81,283

Web Savvy	
Online over 5 Times a Week	100%
Shopped Online in the Past 6 Months	97.6%

#### **User Profile**

Male	58.7%
Female	41.3%
Average age (years)	43

#### C 6432/2 C #Tess Handland (4024 3 IBTimes season 214 -----274 LT AL PL 6 9 P 35 AVA POINTS A0 144 04231 08 100 031 12400 0 10477 271841 요즘시 'R의 공포' 사용패 목탁 NAME AND ADDRESS. WHEN WITH END, WATERSTON, 1993. AND CANAR STREET THE OWNERS ONE OF DUIST AND THE STREET OWNERS THE STREET AND THE STREET OF STREET. -489 X BUH 20 -480 X 2480 2288 10039 14958 TINON LABA DEAD, B 97/2 UBHURP WE DEAD TO THERE REALERS NOT THE D2 D MAR DOD AN 201/16 NJ 1000 A27644 232756 -,164 관람, '대부조선해양' 부전분산자로 팩.. 1.03 1 영상성식 개혁시험, 안석 위를 계약 기산대로구입을 제시기 다루코스레와을 다수할 루인일 같 산왕동다, 산리귀약한 가장 도운 안시. · · · · · · · · 1 한쪽, 중권 지산문입시대 유통선 2.5월... 한부분인지의 한문의 목시 양말을 부탁하면 무를 당한 가 가는 가로 부동성을 구만했다. 신가가 하는 것 9600 6.0% CONTRACTOR OF THE STATE AND A STATE OF THE S 종종시 '카막 공부' 사람의 44 545 235 84 2328 27282 455 989 7 1014 57 25 218/2-0002102 (022 002120). 10:00/20:00000000000000000. 2 DN, 88 24 114 10 DA 28 10. 2447 1847 2023 - 5404 1157 1 2847 244, 22 45224 1111 28 45 MAD 048 - FFE 800 NVC 8 20억양생 은행 공급 수님 시작, 20번 경험함. 114.02.0 RED A 200 BY 0.5. WRITE 24. - #####2 5704 193. 한테 요감이는것, 주지관에 이상되는 '환경한' (Mrs. ·추가위약 레도했다~- 다보 17261 ~ 유입법 대부용시유가 상승 비지 - 프리크감 08303 -52 82 22 NULTRY 102 988 인처럼 4월이 2 월 주지함 4 원리라 22 지원이 14 11 18 2월 48144 국용사람, 그루샤이에 하격을 적구자급 세종 · 1884 110 BOMBO, 21. 1049 LA 5/4 TER BAD-8284 00171 LAXO 100 - 220230 810 3510 -- 98 23 882 074300 113 1440 114 (0) 9 06 140 104 105 (0) 9 10 146 140 101 \* 22 2 2 41.17 48 47 762 527 78 - 48 27 69 837. 44 42 424 287 84 627 78 (2258)60 45 545 785 854 ------14005 2210 ------진진전자, 30 성역물로 "제품용한 수학 양. ~ 유성전유, 30 전달파막 1년 4800억유 .. 유전비 전. 10177 10 P. 101 14 - 28200 0088 10 04 ... - 28200 2810 2829 755. - 28208 78.8271 08.8. - 795.08 2087 92808 278 (高台)7018月, 30 新市 包丁20年 18.354---AI先行者 564 25 中午前 中田 21 市田 Bullisses. 전문수류, 39 전전적 20년 - 전년표, 36.4% 8 CLIVEADAGANARA DI STY REND ARED NEL RADIO DI 10 82 92 828 ann. 198 1001 MS. 10-291 (15562). A201 Re 711.011 # NOOT ON ON NO KAD WADD. 한국, 18부 등 전체한 · 무선원선지는 작 한국가 전화금요일을 위치고 대주조선적으로 크지말 프 전일 27년 전철적인, 전철중한동 21일 위험 -108 1612 00 80012 182034 -29 324 802 82 10370 18 < 문화·관광, 네우유선네한 '세우강' 위험 건강전형 사람으로 사내 사람 여기는 문전에서 대부로 건강된 구선일(전)(감카루 한국 원구사일)). 에 가져져 있다. 1월 20일을 전 1500억 여성. 이상전 1월 63일 상태 2월 28 이 12 48 1513 10 28일 10 20 20 21은 11년 11년 11년 11년 1 14.7 NHE SECON BURSPER 864 COORE 252 0 945 ATS2 MO AUT 35 UN # 0 US 848 670 4039 805 209, 122 (MON NY, 41 T2) 2020 - DET 423 (POLA 2005) 2011 - DET 423 (POLA 2005) 2011 - DET 423 (POLA 2005) 15.81 6 ALL OK. "OBRE WIC OX AN US. 3.1% 방법의 접독 813 858 3.6886 (1980) 왕후 양자 경기국 부산되다, 자주복은 중 산1016년 51 182 (012)2 242 2 207 20 Mill 2 에이에는 바람이에게 이렇게 아버지는 유명을 해 같은 것 같이 아이에게 그 사이에서 이야 같은 것 같은 것 같이 있다. dia a "建立人物学" 医对结系统 建成 经算机 化合。 \$292977 \$5432 \$ 2384 \$5 \$2903 2 592 \$5\$ \$0. \$3920 \$0.0 2002 12.2 R.Steerers diverses a specified operation of the second se 181 Auro Sener & 15 전 전신(141) 17 74 848 188 8494, 41 73 484 85 88 481.0. (Approprié & 18 27) 18 7) 48 6475 855745 A 848/4 327 1072 18 18 4851 18 19, 1252447 8937 2 237 148 and needed dia.



South Korea is unique. To reach Koreans effectively IBTimes is partnering with leading sites of the country. They are established brands as well as new rising brands that contribute to making IBTimes Korea a business news leader in the peninsula.

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	한국제경신문 www.jknews.com #4 Business Site in Korea

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### jknews.co.kr

### JK News Monthly Unique Users : 5,873,110 (September 2008)

#### **Business decision makers**

C-Level Executive / Owner	10.5%
EVP / SVP / VP	5.10%
Business Decision Makers	23.40%

#### Active Investors

Current Market Value of Portfolio – over \$500,000	4.40%
Owns Any Securities - Last 6 months	31.40%
Has a Brokerage Account	16.50%

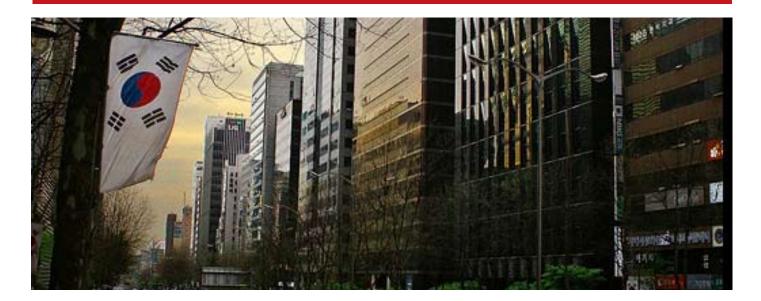
#### Affluent Consumers

Household Income - over \$150,000	13.10%
Average Household Income	85,832

Web Savvy	
Online over 5 Times a Week	9
Shopped Online in the Past 6 Months	42.1

Male	59.3%
Female	40.7%
Average age (years)	47





JKNews is a leading online business newspaper in Korea. It serves executives and investors with largely domestic information. JKNews is also part of The International Business Times network; it is a sister publication to IBTimes Korea.

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### **CHINA Edition**

Monthly Unique Users : 947,225 (September 2008)

#### **Business decision makers**

C-Level Executive / Owner	14.6%
EVP / SVP / VP	8.2%
Business Decision Makers	29.8%

#### Active Investors

Current Market Value of Portfolio – over \$500,000	2.2%
Owns Any Securities - Last 6 months	20.8%
Has a Brokerage Account	21.2%

#### Affluent Consumers

Household Income - over \$150,000	5.7%
Average Household Income	75,383

Web Savvy	
Online over 5 Times a Week	88.8%
Shopped Online in the Past 6 Months	62.1%

Male	65.2%
Female	34.8%
Average age (years)	46





IBTimes China works with the top 3 most visited sites in the country. This tremendous visibity allows our brand to be recognized quickly as a growing leader in the financial media. This edition also partners with financial data companies as well as specialist sites who can add value to our faithful Chinese business readers.



### ibtimes.co.jp

### **JAPAN Edition**

Monthly Unique users : 658,922 (September 2008)

#### **Business decision makers**

C-Level Executive / Owner	10.7%
EVP / SVP / VP	18.4%
Business Decision Makers	34.7%

#### Active Investors

Current Market Value of Portfolio – over \$500,000	16.1%
Owns Any Securities - Last 6 months	43.3%
Has a Brokerage Account	40.3%

#### Affluent Consumers

Household Income - over \$150,000	19.5%
Average Household Income	89,626

#### Web Savvy

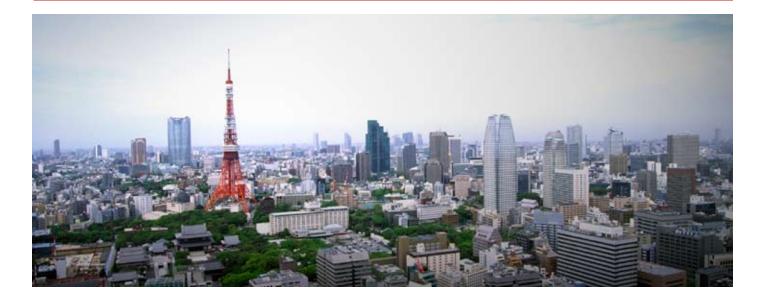
Online over 5 Times a Week	98.3%
Shopped Online in the Past 6 Months	84.1%

#### **User Profile**

Male	71.4%
Female	28.6%
Average age (years)	56



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IBTimes Japan was voted "Most Useful" japanese online newspaper in 2007 by Yahoo! Japan. It partners with institutional data providers to provide investors and traders with accurate and timely information as well as with high-traffic portals who constantly help driving new interested individuals to the website

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▲ 호텔 호텔 ********************************	Japanway: an NGO, providing education to non- Japanese and environmental protection.

### ibtimes.co.in

## **INDIA Edition**

Monthly Unique users : 183,711 (September 2008)

#### **Business decision makers**

C-Level Executive / Owner	13.0%
EVP / SVP / VP	7.6%
Business Decision Makers	38.6%



#### **Active Investors**

Current Market Value of Portfolio – over \$500,000	1.9%
Owns Any Securities - Last 6 months	26.4%
Has a Brokerage Account	27.4%

### Affluent Consumers

Household Income - over \$150,000	6.3%
Average Household Income	69,842

Web Savvy	
Online over 5 Times a Week	74.1%
Shopped Online in the Past 6 Months	31.6%

Male	73.1%
Female	26.9%
Average age (years)	54



### ibtimes.com.hk

# **HONG KONG Edition**

Monthly Unique users : 179,374 (September 2008)

#### **Business decision makers**

C-Level Executive / Owner	12.3%
EVP / SVP / VP	18.7%
Business Decision Makers	31.0%

#### **Active Investors**

Current Market Value of Portfolio – over \$500,000	14.9%
Owns Any Securities - Last 6 months	46.6%
Has a Brokerage Account	42.1%

#### **Affluent Consumers**

Household Income - over \$150,000	21.7%
Average Household Income	87,626

#### Web Savvy

Online over 5 Times a Week	99.4%
Shopped Online in the Past 6 Months	85.8%

#### **User Profile**

Male	67.6%
Female	32.4%
Average age (years)	47





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### br.ibtimes.com

## **BRAZIL Edition**

Monthly Unique users : 162,273 (September 2008)

#### **Business decision makers**

C-Level Executive / Owner	7.8%
EVP / SVP / VP	5.4%
Business Decision Makers	28.1%



#### Active Investors

Current Market Value of Portfolio – over \$500,000	3.4%
Owns Any Securities - Last 6 months	17.4%
Has a Brokerage Account	16.4%

#### Affluent Consumers

Household Income - over \$150,000	9.5%
Average Household Income	75,387

#### Web Savvy

Online over 5 Times a Week	73.7%
Shopped Online in the Past 6 Months	31.6%

Male	63.4%
Female	36.6%
Average age (years)	46



### ibtimes.com.mx

## **MEXICO Edition**

Monthly Unique users : 147,983 (September 2008)

#### **Business decision makers**

C-Level Executive / Owner	8.4%
EVP / SVP / VP	7.1%
Business Decision Makers	23.3%

#### **Active Investors**

Current Market Value of Portfolio – over \$500,000	6.3%
Owns Any Securities - Last 6 months	14.8%
Has a Brokerage Account	15.4%

#### **Affluent Consumers**

Household Income - over \$150,000	11.8%
Average Household Income	63,721

#### Web Savvy

Online over 5 Times a Week	89.0%
Shopped Online in the Past 6 Months	43.6%

Male	65.5%
Female	34.5%
Average age (years)	50





### ibtimes.com.au

# **AUSTRALIA Edition**

Monthly Unique users : 118,173 (September 2008)

#### **Business decision makers**

C-Level Executive / Owner	10.8%
EVP / SVP / VP	16.5%
Business Decision Makers	32.6%



#### **Active Investors**

Current Market Value of Portfolio – over \$500,000	8.2%
Owns Any Securities - Last 6 months	45.3%
Has a Brokerage Account	44.9%

#### **Affluent Consumers**

Household Income - over \$150,000	16.6%
Average Household Income	71,008

#### Web Savvy

Online over 5 Times a Week	94.7%
Shopped Online in the Past 6 Months	82.0%

Male	67.2%
Female	36.8%
Average age (years)	42



### ibtimes.co.uk

# **UNITED KINGDOM Edition**

Monthly Unique users : 127,373 (September 2008)

#### **Business decision makers**

C-Level Executive / Owner	12.6%
EVP / SVP / VP	29.5%
Business Decision Makers	37.2%



#### **Active Investors**

Current Market Value of Portfolio – over \$500,000	28.6%
Owns Any Securities - Last 6 months	60.3%
Has a Brokerage Account	66.9%

#### **Affluent Consumers**

Household Income - over \$150,000	47.4%
Average Household Income	140,837

#### Web Savvy

Online over 5 Times a Week	96.2%
Shopped Online in the Past 6 Months	78.1%

Male	59.4%
Female	40.6%
Average age (years)	48



### ibtimes.de

### **GERMANY** Edition

Monthly Unique users : 94,233 (September 2008)

#### **Business decision makers**

C-Level Executive / Owner	8.8%
EVP / SVP / VP	18.6%
Business Decision Makers	38.4%



#### **Active Investors**

Current Market Value of Portfolio – over \$500,000	24.7%
Owns Any Securities - Last 6 months	51.6%
Has a Brokerage Account	52.8%

### Affluent Consumers

Household Income - over \$150,000	45.1%
Average Household Income	123,991

### Web Savvy

Online over 5 Times a Week	93.7%
Shopped Online in the Past 6 Months	89.0%

Male	62.1%
Female	37.9%
Average age (years)	49



### africa.ibtimes.com

## **AFRICA Edition**

Monthly Unique users : 78,372 (September 2008)

#### **Business decision makers**

C-Level Executive / Owner	4.3%
EVP / SVP / VP	2.1%
Business Decision Makers	14.5%



#### **Active Investors**

Current Market Value of Portfolio – over \$500,000	0.7%
Owns Any Securities - Last 6 months	4.9%
Has a Brokerage Account	4.1%

#### **Affluent Consumers**

Household Income - over \$150,000	5.9%
Average Household Income	59,273

#### Web Savvy

Online over 5 Times a Week	70.4%
Shopped Online in the Past 6 Months	22.1%

Male	70.0%
Female	30.0%
Average age (years)	45



## **Global Audience Pooling**



Global Audience Pooling (GAP) is a way to take advantage of IBTimes' international platform and extended reach. This opportunity can help marketers reach their target audience across many countries.

#### Media Buy Scenario:

#### Problem

I am an advertiser located in New York, USA, trying to reach CTOs in Germany, China, and South Korea. Negotiating separate deals in different languages is difficult and time consuming.

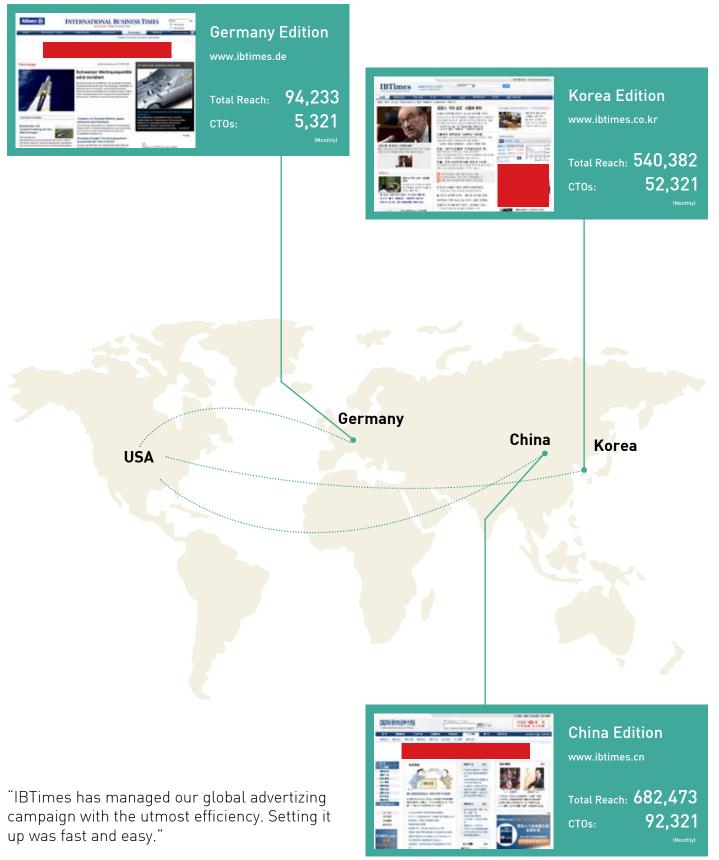
#### Solution

GAP on IBTimes enables targeting the most relevant sections on the German, Chinese and South Korean editions, helping to efficiently maximize reach through just one point of contact.

#### The Results

Reach: 456,744 % of CTOs: 34%





Marc Laframboise, Marketing Director, Millennium Bank

MILLENNIUM BANK

# **GLOBAL NETWORK**

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#### US (West)

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