## JUNE SALES FOR KEY RETAILERS

Five weeks ended July $4^{\text {a }}$ (dollar amounts in millions)

|  | 2009 <br> SALES | 2008 <br> SALES | TOTAL <br> \%CHG. | SAME-STORE <br> \%CH. |
| :--- | :--- | :--- | :--- | :---: |
| BJ's Wholesale Club $^{\text {b }}$ | $\$ 1,001.0$ | $\$ 1,051.1$ | 4.8 | 7.5 |
| The Bon-Ton Stores $^{\text {Costco }}$ c | 241.5 | 261.2 | $(7.5)$ | $(8.0)$ |
| Dillard's Inc. $^{\text {Duckwall-ALCO }}$ | $6,880.0$ | $\$ 7,150.0$ | $(4.0)$ | $(6.0)$ |
| Fred's | 147.0 | $\$ 593.3$ | $(16.0)$ | $(14.0)$ |
| J.C. Penney | 48.0 | 49.8 | $(3.4)$ | $(4.3)$ |
| Kohl's Corp. | 174.9 | 174.0 | 1.0 | 0.2 |
| Macy's Inc. ${ }^{\text {d }}$ | $1,495.0$ | $1,602.0$ | $(6.7)$ | $(8.2)$ |
| Ross Stores | $1,471.0$ | $1,492.0$ | $(1.5)$ | $(5.6)$ |
| Stein Mart | $2,045.0$ | $2,249.0$ | $(9.1)$ | $(8.9)$ |
| Target Corp. | 666.0 | $\$ 628.0$ | 6.0 | 1.0 |
| TJX Cos. | 108.8 | 122.6 .0 | $(11.3)$ | $(8.0)$ |

## 22 WEEKS

|  | 2009 <br> SALES | 2008 <br> SALES | TOTAL <br> \%CHG. | SAME-STORE <br> \%CHG. |
| :--- | :--- | :--- | :---: | :---: |
| BJ's Wholesale Club ${ }^{\text {e }}$ | $\$ 4,043.0$ | $\$ 4,126.2$ | $(2.0)$ | $(4.1)$ |
| The Bon-Ton Stores | $1,075.0$ | $1,175.80$ | $(8.6)$ | $(9.1)$ |
| Costco $^{\dagger}$ | $34,080.0$ | $35,270.0$ | $(3.4)$ | NA |
| Dillard Dept. Stores | $2,344.3$ | $2,773.2$ | $(15.0)$ | $(13.0)$ |
| Duckwall-ALCO | 204.6 | 194.2 | 5.4 | 2.2 |
| Fred's ${ }^{9}$ | 768.1 | 781.7 | $(2.0)$ | 1.7 |
| JCPenney | 6,633 | $\$ 7,073.0$ | $(6.2)$ | $(7.8)$ |
| Kohl's Corp. | $6,365.0$ | $6,323.0$ | 0.7 | $(3.8)$ |
| Macy's Inc. ${ }^{\text {d }}$ | $8,988.0$ | $9,922.0$ | $(9.4)$ | $(9.0)$ |
| Ross Stores | $2,922.0$ | $2,698.0$ | 8.0 | 3.0 |
| Stein Mart | 533.7 .0 | 583.1 .0 | $(8.5)$ | $(6.5)$ |
| Target Corp. | $24,510.0$ | $24,707.0$ | $(0.8)$ | $(4.7)$ |
| TJX Cos. | $7,680.0$ | $7,560.0$ | 2.0 | 3.0 |

## () = Decline

a. Reporting periods vary from chain to chain. Wal-Mart no longe reports monthly sales
b. Excluding the impact of gasoline deflation, merchandise comps rose 2.7\%
c. U.S. comps fell $6 \%$ and international comps declined 3\%. Excluding the impact of gasoline deflation, sales and currency exchange rates, total comps increased $1 \%$, with U.S. comps down $1 \%$ and international comps up 8\%.
d. Online sales for macys.com and bloomingdales.com were included
in comp stores calculations. Online sales rose $8.2 \%$ for the month of June and $13.6 \%$ for the 22 -week period.
e. Excluding the impact of gasoline deflation, merchandise comps rose $5.6 \%$.
f. U.S. comps fells $2 \%$ and international comps declined 9\% Excluding the impact of gasoline deflation and currency exchange rates, total comps rose $3 \%$, with U.S. comps up $2 \%$ and international comps climbing 8\%.
g. Excluding stores closed in 2008, total sales from ongoing stores rose $3 \%$, with comps up $1.7 \%$.

