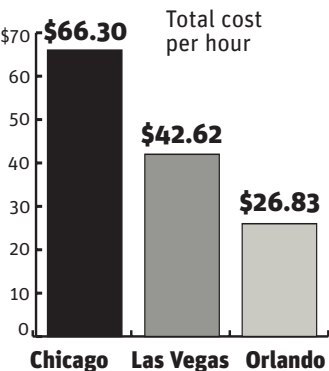


# INSIDE CONVENTION LABOR COSTS

## STRAIGHT TIME LABOR COST



## MINIMUM COST FOR STANDBY LABOR

One event, one hall, 4-day show at 8 hours' straight time per day

### McCormick Place

4 Teamsters, 2 carpenters, 2 riggers, 2 decorators

**Cost: \$20,166.40**

### Las Vegas

2 Teamsters

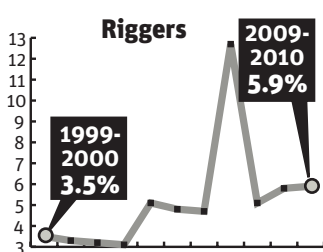
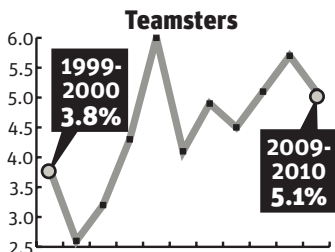
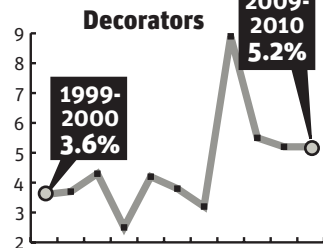
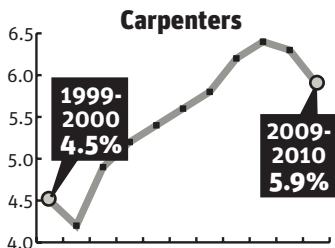
**Cost: \$2,727.68**

### Orlando

1 stagehand, 1 Teamster

**Cost: \$1,717.12**

## UNION WAGE INCREASES 1999-2010



SOURCES: Freeman Co., Global Experience Specialists Inc.