

# Top 2 Inno

Rank	Company	Revenue in millions	Highest-ranking IT executive	Industry
1	<b>Principal Financial Group Inc.</b> www.principal.com Des Moines, Iowa	<b>\$9,008</b>	<b>Gary Scholten</b> Sr. VP & CIO	Banking & Financial Services
2	<b>Automatic Data Processing Inc.</b> www.adp.com Roseland, N.J.	<b>\$8,499</b>	<b>Bob Bongiorno</b> Sr. VP & CIO	Consulting & Business Services
3	<b>American Power Conversion Corp.</b> www.apc.com West Kingston, R.I.	<b>\$1,980</b>	<b>Brian Belliveau</b> CIO	Electronics
4	<b>Global Crossing Ltd.</b> www.globalcrossing.com Florham Park, N.J.	<b>\$1,900</b>	<b>Daniel Wagner</b> Exec. VP of Business Infrastructure & CIO	Telecommunications
5	<b>International Truck and Engine Corp.</b> www.internationaldelivers.com Warrenville, Ill.	<b>\$11,700</b>	<b>Art Data</b> VP of IT	Automotive
6	<b>Sun Microsystems Inc.</b> www.sun.com Santa Clara, Calif.	<b>\$11,071</b>	<b>Robert Worrall</b> CIO	Information Technology
7	<b>Marriott International Inc.</b> www.marriott.com Bethesda, Md.	<b>\$11,550</b>	<b>Carl Wilson</b> Exec. VP & CIO	Hospitality & Travel
8	<b>Xcel Energy Inc.</b> www.xcelenergy.com Minneapolis, Minn.	<b>\$9,625</b>	<b>Michael J. Carlson</b> VP & CIO	Energy & Utilities
9	<b>JM Family Enterprises Inc.</b> www.jmfamily.com Deerfield Beach, Fla.	<b>\$9,400</b>	<b>Ken Yerves</b> Sr. VP & CIO	Automotive
10	<b>Harrah's Entertainment Inc.</b> www.harrahs.com Las Vegas, Nev.	<b>\$7,100</b>	<b>Tim Stanley</b> Sr. VP & CIO	Media & Entertainment
11	<b>Penske Truck Leasing Co. LP</b> www.gopenske.com Reading, Pa.	<b>\$3,800</b>	<b>William L. Stobart</b> Sr. VP of IT	Logistics & Transportation
12	<b>Motorola Inc.</b> www.motorola.com Schaumburg, Ill.	<b>\$36,800</b>	<b>Patty Morrison</b> Exec. VP & CIO	Manufacturing
13	<b>Cadence Design Systems Inc.</b> www.cadence.com San Jose, Calif.	<b>\$1,329</b>	<b>Dan Salisbury</b> VP of IT	Electronics
14	<b>Credit Suisse</b> www.credit-suisse.com/us/en New York, N.Y.	—	<b>Thomas J. Sanzone</b> CIO & Member of the Credit Suisse Exec. Board	Banking & Financial Services
15	<b>Corning Inc.</b> www.corning.com Corning, N.Y.	<b>\$4,580</b>	<b>Richard J. Fishburn</b> Sr. VP	Manufacturing
16	<b>New York Times Co.</b> www.nytimes.com New York, N.Y.	<b>\$3,400</b>	<b>David Thurm</b> VP & CIO	Media & Entertainment
17	<b>Cigna Corp.</b> www.cigna.com Philadelphia, Pa.	<b>\$16,684</b>	<b>Scott Storrer</b> Exec. VP	Insurance
18	<b>S.C. Johnson &amp; Son Inc.</b> www.scjohnson.com Racine, Wis.	<b>\$6,500</b>	<b>Mark Eckhardt</b> VP & CIO	Consumer Goods
19	<b>AXA Equitable Life Insurance Co.</b> www.axa-equitable.com New York N.Y.	—	<b>Kevin E. Murray</b> Exec. VP & CIO	Banking & Financial Services
20	<b>Hewlett-Packard Co.</b> www.hp.com Palo Alto, Calif.	<b>\$86,700</b>	<b>Randy Mott</b> Exec. VP & CIO	Information Technology
21	<b>Pfizer Inc.</b> www.pfizer.com New York, N.Y.	<b>\$51,300</b>	<b>Charles F. Williams</b> CTO	Biotechnology & Pharmaceuticals
22	<b>Mellon Financial Corp.</b> www.mellon.com Pittsburgh, Pa.	<b>\$4,700</b>	<b>Kevin L. Shearan</b> Exec. VP & CIO	Banking & Financial Services
23	<b>E.&amp;J. Gallo Winery</b> www.ejgallo.com Modesto, Calif.	<b>\$1,750</b>	<b>Kent Kushar</b> VP & CIO	Consumer Goods
24	<b>Southwire Co.</b> www.southwire.com Carrollton, Ga.	<b>\$3,100</b>	<b>Lee Hunter</b> Exec. VP of IT	Manufacturing
25	<b>FedEx Corp.</b> www.fedex.com Memphis, Tenn.	<b>\$32,300</b>	<b>Robert B. Carter</b> Exec. VP & CIO	Logistics & Transportation

# 50

InformationWeek's 18th annual ranking of the leading users of business technology highlights the standouts

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Rank	Company	Revenue in millions	Highest-ranking IT executive	Industry
26	<b>Applied Industrial Technologies Inc.</b> www.applied.com Cleveland, Ohio	\$1,717	<b>James Hopper</b> VP & CIO	Distribution
27	<b>CheckFree Corp.</b> www.checkfree.com Norcross, Ga.	\$879	<b>Steve Olsen</b> Exec. VP & CIO	Banking & Financial Services
28	<b>Con-way Inc.</b> www.con-way.com San Mateo, Calif.	\$4,170	<b>Jacquelyn Barretta</b> CIO	Logistics & Transportation
29	<b>Raytheon Co.</b> www.raytheon.com Waltham, Mass.	\$21,000	<b>Rebecca Rhoads</b> CIO	Electronics
30	<b>Harris Corp.</b> www.harris.com Melbourne, Fla.	\$3,000	<b>William H. Miller</b> VP of IS & CIO	Manufacturing
31	<b>MassMutual Financial Group</b> www.massmutual.com Springfield, Mass.	—	<b>Mike Foley</b> CIO	Banking & Financial Services
32	<b>Landstar System Inc.</b> www.landstar.com Jacksonville, Fla.	\$2,518	<b>Larry S. Thomas</b> VP & CIO	Logistics & Transportation
33	<b>State Street Corp.</b> www.statestreet.com Boston, Mass.	\$5,500	<b>Joseph C. Antonellis</b> CIO	Banking & Financial Services
34	<b>HIP Health Plan of New York</b> www.hipusa.com New York, N.Y.	\$3,898	<b>John H. Steber</b> Exec. VP of Operations & CIO	Insurance
35	<b>Equifax Inc.</b> www.equifax.com Atlanta, Ga.	\$1,400	<b>Robert Webb</b> CTO	Banking & Financial Services
36	<b>Arizona Public Service</b> www.pinnaclewest.com Phoenix, Ariz.	\$2,200	<b>Denny Brown</b> VP of IS & CIO	Energy & Utilities
37	<b>Arrow Electronics Inc.</b> www.arrow.com Melville, N.Y.	\$11,200	<b>Mark Settle</b> CIO	Distribution
38	<b>BearingPoint Inc.</b> www.bearingpoint.com McLean, Va.	—	<b>Eric Goldfarb</b> Exec. VP & CIO	Consulting & Business Services
39	<b>Halliburton Co.</b> www.halliburton.com Houston, Texas	\$20,994	<b>Art Huffman</b> CIO	Energy & Utilities
40	<b>Dell Inc.</b> www.dell.com Round Rock, Texas	\$55,908	<b>Susan E. Sheskey</b> VP & CIO	Information Technology
41	<b>Ryder System Inc.</b> www.ryder.com Miami, Fla.	\$5,740	<b>Kevin Bott</b> Sr. VP & CIO	Logistics & Transportation
42	<b>Northern Trust Corp.</b> www.ntrs.com Chicago, Ill.	\$2,686	<b>Nirup Krishnamurthy</b> Exec. VP & CTO	Banking & Financial Services
43	<b>St. Jude Children's Research Hospital Inc.</b> www.stjude.org Memphis, Tenn.	\$653	<b>Sharon Christian</b> VP & CIO	Health Care & Medical
44	<b>CNA Financial Corp.</b> www.cna.com Chicago, Ill.	\$9,860	<b>John Golden</b> Exec. VP & CIO	Insurance
45	<b>Intermountain Health Care Inc.</b> www.intermountainhealthcare.org Salt Lake City, Utah	\$4,000	<b>Marc Probst</b> VP & CIO	Health Care & Medical
46	<b>Haskell Co.</b> www.thehaskellco.com Jacksonville, Fla.	\$550	<b>Ortez Gude</b> CIO	Construction & Engineering
47	<b>Beth Israel Deaconess Medical Center</b> www.bidmc.harvard.edu Boston, Mass.	\$1,000	<b>John D. Halamka, M.D.</b> CIO	Health Care & Medical
48	<b>Capital One Financial Corp.</b> www.capitalone.com McLean, Va.	\$12,085	<b>Gregor Bailar</b> CIO	Banking & Financial Services
49	<b>Lucent Technologies Inc.</b> www.lucent.com Murray Hill, N.J.	\$9,441	<b>Elizabeth Hackenson</b> CIO	Manufacturing
50	<b>Cisco Systems Inc.</b> www.cisco.com San Jose, Calif.	\$24,800	<b>Brad Boston</b> Sr. VP & CIO	Information Technology

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51	<b>APL Limited</b> www.apl.com Oakland, Calif.	\$7,271	<b>Wu Choy Peng</b> CIO	Logistics & Transportation
52	<b>Tiffany &amp; Co.</b> www.tiffany.com New York, N.Y.	\$2,395	<b>Robert Davidson</b> CIO	Retail: Specialty Merchandising
53	<b>R.R. Donnelley &amp; Sons Co.</b> www.rrdonnelley.com Chicago, Ill.	\$8,430	<b>Ken O'Brien</b> Sr. VP & CIO	Media & Entertainment
54	<b>Washington Mutual Inc.</b> www.wamu.com Seattle, Wash.	\$21,326	<b>Deb Horvath</b> Exec. VP & CIO	Banking & Financial Services
55	<b>CSX Corp.</b> www.csx.com Jacksonville, Fla.	\$8,600	<b>John West</b> President of CSX Technology	Logistics & Transportation
56	<b>Exelon Corp.</b> www.exeloncorp.com Chicago, Ill.	\$15,375	<b>Daniel C. Hill</b> Sr. VP & CIO	Energy & Utilities
57	<b>TeleTech Holdings Inc.</b> www.teletch.com Englewood, Colo.	\$1,087	<b>Kamalesh Dwivedi</b> Exec. VP & Global CIO	Consulting & Business Services
58	<b>Standard Register Co.</b> www.standardregister.com Dayton, Ohio	\$902	<b>Joe Morgan</b> CTO & General Manager, On Demand Solutions Grp.	Manufacturing
59	<b>Lehman Brothers Holdings Inc.</b> www.lehman.com New York, N.Y.	—	<b>Bridget O'Connor</b> CIO	Banking & Financial Services
60	<b>Herman Miller Inc.</b> www.hermanmiller.com Zeeland, Mich.	\$1,516	<b>Andrew Lock</b> Exec. VP & Chief Administration Officer	Manufacturing
61	<b>Saint Luke's Health System</b> www.saintlukeshealthsystem.org Kansas City, Mo.	\$1,800	<b>Deborah Gash</b> VP & CIO	Health Care & Medical
62	<b>Owens Corning</b> www.owenscorning.com Toledo, Ohio	\$6,300	<b>David Johns</b> Sr. VP, CIO, & Chief Supply Chain Officer	Manufacturing
63	<b>Parsons Corp.</b> www.parsons.com Pasadena, Calif.	\$2,700	<b>Doug Philbin</b> CIO	Construction & Engineering
64	<b>Quest Diagnostics Inc.</b> www.questdiagnostics.com Lyndhurst, N.J.	\$5,300	<b>Mary Hall Gregg</b> CIO	Health Care & Medical
65	<b>BMC Software Inc.</b> www.bmc.com Houston, Texas	\$1,460	<b>Steve Solcher</b> VP & CFO	Information Technology
66	<b>Reynolds &amp; Reynolds Co.</b> www.reyrey.com Kettering, Ohio	\$969	<b>Steve Hangen</b> VP of IT	Automotive
67	<b>Kindred Healthcare Inc.</b> www.kindredhealthcare.com Louisville, Ky.	\$3,900	<b>Paul Diaz</b> President & CEO	Health Care & Medical
68	<b>Parker Hannifin Corp.</b> www.parker.com Cleveland, Ohio	\$8,215	<b>William G. Eline</b> CIO	Manufacturing
69	<b>Staples Inc.</b> www.staples.com Framingham, Mass.	\$16,100	<b>Brian Light</b> Exec. VP & CIO	Retail: Specialty Merchandising
70	<b>QVC Inc.</b> www.qvc.com West Chester, Pa.	\$6,501	<b>Rob Cochran</b> CIO	Retail: General Merchandising
71	<b>U.S. Bancorp</b> www.usbank.com Minneapolis, Minn.	\$16,596	<b>William Chenevich</b> Vice Chairman of Technology & Operations Services	Banking & Financial Services
72	<b>University of Pittsburgh Medical Center (UPMC)</b> www.upmc.com Pittsburgh, Pa.	\$5,016	<b>Dan S. Drawbaugh</b> CIO	Health Care & Medical
73	<b>Constellation Energy Group Inc.</b> www.constellation.com Baltimore, Md.	\$17,100	<b>Beth Perlman</b> Sr. VP & CIO	Energy & Utilities
74	<b>Volt Information Sciences Inc.</b> www.volt.com New York, N.Y.	\$2,178	<b>Denise Aveline</b> CIO	Consulting & Business Services
75	<b>Siemens Business Services Inc.</b> www.sbs.usa.siemens.com Norwalk, Conn.	\$5,200	<b>John A. McKenna Jr.</b> CEO	Consulting & Business Services
76	<b>SLM Corp.</b> www.salliemae.com Reston, Va.	\$6,518	<b>Robert S. Autor</b> Exec. VP & CIO	Banking & Financial Services
77	<b>ACS (Affiliated Computer Services Inc.)</b> www.acs-inc.com Dallas, Texas	\$5,200	<b>Mike O'Hara</b> Sr. Managing Director	Information Technology
78	<b>Kimberly-Clark Corp.</b> www.kimberly-clark.com Irving, Texas	\$15,600	<b>Terry Assink</b> VP of IT & CIO	Consumer Goods
79	<b>United Technologies Corp.</b> www.utc.com Hartford, Conn.	\$43,000	<b>John Doucette</b> CIO & VP	Manufacturing
80	<b>Univ. of Texas MD Anderson Cancer Center</b> www.mdanderson.org Houston, Texas	\$2,200	<b>Lynn H. Vogel</b> VP & CIO	Health Care & Medical
81	<b>Convergys Corp.</b> www.convergys.com Cincinnati, Ohio	\$2,582	<b>Jeff Gordon</b> Sr. VP of Advanced Development & New Markets	Consulting & Business Services
82	<b>International Business Machines Corp.</b> www.ibm.com Armonk, N.Y.	\$91,134	<b>Brian Truskowski</b> VP & CIO	Information Technology
83	<b>CDW Corp.</b> www.cdw.com Vernon Hills, Ill.	\$6,292	<b>Jon Stevens</b> VP & CIO	Retail: Specialty Merchandising
84	<b>NBC Universal Inc.</b> www.nbcuni.com New York, N.Y.	\$14,700	<b>John Eck</b> President & CIO of NBC Universal Media Works	Media & Entertainment
85	<b>Pulte Homes Inc.</b> www.pulte.com Bloomfield Hills, Mich.	\$14,700	<b>Jerry Batt</b> VP & CIO	Construction & Engineering
86	<b>Wyeth</b> www.wyeth.com Madison, N.J.	\$18,756	<b>Jeffrey Keisling</b> VP & CIO	Biotechnology & Pharmaceuticals
87	<b>National Semiconductor Corp.</b> www.national.com Santa Clara, Calif.	\$2,160	<b>Ulrich Seif</b> Sr. VP & CIO	Electronics
88	<b>Air Products and Chemicals Inc.</b> www.airproducts.com Allentown, Pa.	\$8,144	<b>Glenn Beck</b> VP of Global IT	Chemicals
89	<b>UniGroup Inc.</b> www.unigroupinc.com Fenton, Mo.	\$2,209	<b>Randall C. Poppell</b> Sr. VP of Strategic Planning & CIO	Logistics & Transportation
90	<b>Unifi Inc.</b> www.unifi.com Greensboro, N.C.	\$800	<b>Ben Holder</b> VP & CIO	Manufacturing
91	<b>Evanston Northwestern Healthcare Corp.</b> www.enh.org Evanston, Ill.	\$1,300	<b>Thomas W. Smith</b> CIO	Health Care & Medical
92	<b>TransAlta Corp.</b> www.transalta.com Centralia, Wash.	\$2,900	<b>Parviz Mohamed</b> VP of IT	Energy & Utilities
93	<b>Maritz Inc.</b> www.maritz.com Fenton, Mo.	\$1,127	<b>Gilbert Hoffman</b> Sr. VP & CIO	Consulting & Business Services
94	<b>American Axle &amp; Manufacturing Holdings Inc.</b> www.aam.com Detroit, Mich.	\$3,400	<b>Abdallah F. Shanti</b> VP of IT, Electronic Products Integration, & CIO	Automotive
95	<b>St. Joseph Health System</b> www.stjhs.org Orange, Calif.	\$3,152	<b>Benjamin R. Williams</b> Sr. VP of Strategic Innovation & CIO	Health Care & Medical
96	<b>Perot Systems Corp.</b> www.perotsystems.com Plano, Texas	\$1,900	<b>Mike McClaskey</b> VP of Infrastructure Solutions & CIO	Consulting & Business Services
97	<b>Wachovia Corp.</b> www.wachovia.com Charlotte, N.C.	\$35,908	<b>Susan Certoma</b> CIO, Managing Director	Banking & Financial Services
98	<b>Avnet Inc.</b> www.avnet.com Phoenix, Ariz.	\$14,250	<b>Ed Kamins</b> Chief Operational Excellence Officer	Distribution
99	<b>Kansas City Power &amp; Light Co.</b> www.kcpl.com Kansas City, Mo.	\$2,605	<b>Charles Tickle</b> Sr. Director of IT	Energy & Utilities
100	<b>Hilton Hotels Corp.</b> www.hiltonworldwide.com Beverly Hills, Calif.	\$4,437	<b>Tim Harvey</b> Exec. VP & CIO	Hospitality & Travel

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101	<b>CA Inc.</b> www.ca.com Islandia, N.Y.	\$4,000	<b>Kevin Kern</b> CIO	Information Technology
102	<b>Eli Lilly and Co.</b> www.lilly.com Indianapolis, Ind.	\$14,645	<b>Michael Heim</b> VP of IT & CIO	Biotechnology & Pharmaceuticals
103	<b>Sprint Nextel Corp.</b> www.sprint.com Reston, Va.	\$34,680	<b>Dick LeFave</b> CIO	Telecommunications
104	<b>Mellon Private Wealth Management</b> www.mellon.com Boston, Mass.	\$600	<b>Tim Tully</b> COO	Banking & Financial Services
105	<b>Genuine Parts Co.</b> www.genpt.com Atlanta, Ga.	\$9,783	<b>Tom Braswell</b> Sr. VP of IT	Distribution
106	<b>Lubrizol Corp.</b> www.lubrizol.com Wickliffe, Ohio	\$4,043	<b>Patrick Saunier</b> VP of IS & Business Processes	Chemicals
107	<b>LP Building Products</b> www.lpcorp.com Nashville, Tenn.	\$2,599	<b>F. Jeff Duncan Jr.</b> VP, CIO, & Dir. of Technology	Manufacturing
108	<b>Flowserve Corp.</b> www.flowserve.com Irving, Texas	\$2,800	<b>Linda P. Jojo</b> VP & CIO	Manufacturing
109	<b>Aflac</b> www.aflac.com Columbus, Ga.	\$14,400	<b>Gerald W. Shields</b> Sr. VP & CIO, U.S.	Insurance
110	<b>Chicago Mercantile Exchange</b> www.cme.com Chicago, Ill.	\$977	<b>James Krause</b> Managing Director & CIO	Banking & Financial Services
111	<b>Occidental Petroleum Corp.</b> www.oxy.com Los Angeles, Calif.	\$15,300	<b>Don Moore</b> VP & CIO	Energy & Utilities
112	<b>Skanska USA Building Inc.</b> www.skanska.com Parsippany, N.J.	\$4,000	<b>Christopher Stockley</b> Sr. VP & CIO	Construction & Engineering
113	<b>Hartford Financial Services Group Inc.</b> www.thehartford.com Hartford, Conn.	\$27,083	<b>David Johnson</b> Exec. VP & CFO	Insurance
114	<b>General Motors Corp.</b> www.gm.com Detroit, Mich.	\$192,604	<b>Ralph Szygenda</b> Group VP & CIO	Automotive
115	<b>Humana Inc.</b> www.humana.com Louisville, Ky.	\$14,257	<b>Bruce J. Goodman</b> Sr. VP, Chief Service & Information Officer	Insurance
116	<b>Acuity, A Mutual Insurance Co.</b> www.acuity.com Sheboygan, Wis.	\$757	<b>Neal Ruffalo</b> VP of Enterprise Technology & CIO	Banking & Financial Services
117	<b>Aramark Corp.</b> www.aramark.com Philadelphia, Pa.	\$10,963	<b>David Kaufman</b> Sr. VP & CIO	Hospitality & Travel
118	<b>Ernst &amp; Young LLP</b> www.ey.com New York, N.Y.	\$16,902	<b>Andrew L. Walsh</b> Americas IT CIO	Consulting & Business Services
119	<b>Ohio Casualty Group</b> www.ocas.com Fairfield, Ohio	\$1,600	<b>John Kellington</b> Sr. VP & CTO	Insurance
120	<b>Acxiom Corp.</b> www.acxiom.com Little Rock, Ark.	\$1,300	<b>Charles D. Morgan</b> Company Leader	Information Technology
121	<b>Verizon Telecom</b> www.verizon.com New York, N.Y.	\$37,600	<b>Shaygan Kheradpir</b> CIO	Telecommunications
122	<b>Allstate Insurance Co.</b> www.allstate.com Northbrook, Ill.	\$35,400	<b>Catherine S. Brune</b> Sr. VP & CIO	Insurance
123	<b>Northrop Grumman Corp.</b> www.northropgrumman.com Los Angeles, Calif.	\$30,700	<b>Thomas Shelman</b> CIO	Manufacturing
124	<b>Sierra Health Services Inc.</b> www.sierrahealth.com Las Vegas, Nev.	\$1,385	<b>Robert L. Schaich</b> VP of IS & CIO	Health Care & Medical
125	<b>CUNA Mutual Group</b> www.cunamutual.com Madison, Wis.	\$2,640	<b>Rick Roy</b> Sr. VP of Customer Operations Group	Banking & Financial Services
126	<b>Agere Systems Inc.</b> www.agere.com Allentown, Pa.	\$1,676	<b>Mike Troutman</b> Acting CIO	Electronics
127	<b>Cingular Wireless</b> www.cingular.com Atlanta, Ga.	\$34,443	<b>Thaddeus Arroyo</b> CIO	Telecommunications
128	<b>Worldspan Technologies Inc.</b> www.worldspan.com Atlanta, Ga.	\$954	<b>Sue Powers</b> Sr. VP of Worldwide Product Solutions & CIO	Hospitality & Travel
129	<b>Guardian Life Ins. Co. of America</b> www.guardianlife.com New York, N.Y.	\$8,000	<b>Dennis S. Callahan</b> Exec. VP & CIO	Insurance
130	<b>GCI</b> www.gci.com Anchorage, Alaska	\$443	<b>Jim Dunlap</b> VP of IT	Telecommunications
131	<b>BNSF Railway Co. Inc.</b> www.bnsf.com Fort Worth, Texas	\$13,000	<b>Jeffrey Campbell</b> VP of Technology Services & CIO	Logistics & Transportation
132	<b>Baylor Health Care System</b> www.baylorhealth.com Dallas, Texas	\$2,642	<b>Gary Brock</b> COO	Health Care & Medical
133	<b>AmSouth Bancorp.</b> www.amsouth.com Birmingham, Ala.	\$3,396	<b>Rodger Overton</b> CIO	Banking & Financial Services
134	<b>A.G. Edwards &amp; Sons Inc.</b> www.agedwards.com St. Louis, Mo.	\$2,740	<b>John Parker</b> CIO	Banking & Financial Services
135	<b>First Horizon National Corp.</b> www.firsthorizon.com Memphis, Tenn.	\$3,240	<b>Patrick Ruckh</b> Exec. VP & CTO	Banking & Financial Services
136	<b>Nortel Networks Corp.</b> www.nortel.com Richardson, Texas	\$10,800	<b>Dennis Carey</b> Exec. VP of Corporate Operations	Telecommunications
137	<b>CSK Auto Corp.</b> www.cskauto.com Phoenix, Ariz.	\$1,700	<b>Larry Buresh</b> CIO	Retail: Specialty Merchandising
138	<b>Smith International Inc.</b> www.smith.com Houston, Texas	\$5,579	<b>Jim Stanley</b> CIO	Manufacturing
139	<b>Cincinnati Children's Hospital Medical Center</b> www.cincinnatichildrens.org Cincinnati, Ohio	\$889	<b>Marianne James</b> CIO	Health Care & Medical
140	<b>Marvell Semiconductor Inc.</b> www.marvell.com Santa Clara, Calif.	\$1,670	<b>Walter Curd</b> Director of IT	Electronics
141	<b>DTE Energy Co.</b> www.dteenergy.com Detroit, Mich.	\$9,022	<b>Lynne Ellyn</b> Sr. VP & CIO	Energy & Utilities
142	<b>Mohawk Industries</b> www.mohawkind.com Calhoun, Ga.	\$6,451	<b>Don Riley</b> CIO	Manufacturing
143	<b>Getty Images Inc.</b> www.gettyimages.com Seattle, Wash.	\$735	<b>Patrick Flynn</b> Sr. VP of Technology	Media & Entertainment
144	<b>Southern Co.</b> www.southerncompany.com Atlanta, Ga.	\$13,550	<b>Becky Blalock</b> Sr. VP & CIO	Energy & Utilities
145	<b>IDEX Corp.</b> www.idexcorp.com Northbrook, Ill.	\$1,043	<b>Divakar (Dave) Kamath</b> CIO	Manufacturing
146	<b>Fluor Corp.</b> www.fluor.com Irving, Texas	\$13,161	<b>Ray Barnard</b> VP & CIO	Construction & Engineering
147	<b>Quixtar Inc.</b> www.quixtar.com Ada, Mich.	\$1,058	<b>Heather Anderson</b> CIO	Consumer Goods
148	<b>Liz Claiborne Inc.</b> www.lizclaiborne.com New York, N.Y.	\$5,000	<b>John J. Sullivan</b> Sr. VP of Sourcing, Service, & Systems & CIO	Consumer Goods
149	<b>American International Group Inc.</b> www.aig.com New York, N.Y.	\$108,905	<b>Perry Rotella</b> CIO	Insurance
150	<b>William Beaumont Hospital</b> www.beaumont-hospitals.com Troy, Mich.	\$1,609	<b>Paul S. Peabody</b> VP & CIO	Health Care & Medical

# InformationWeek 500

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151	<b>Watkins Motor Lines</b> www.watkins.com Lakeland, Fla.	\$1,000	<b>Dennis Michael</b> VP of IT & Strategic Planning	Logistics & Transportation
152	<b>Gannett Co. Inc.</b> www.gannett.com McLean, Va.	\$7,600	<b>Mark Morneau</b> VP of IT	Media & Entertainment
153	<b>PHH Corp.</b> www.phharval.com Mount Laurel, N.J.	\$2,973	<b>Timothy Talbot</b> Sr. VP & CIO	Consulting & Business Services
154	<b>Wheels Inc.</b> www.wheels.com Des Plaines, Ill.	\$1,730	<b>Pat Gillogly</b> CIO	Consulting & Business Services
155	<b>Colgate-Palmolive Co.</b> www.colgate.com New York, N.Y.	\$11,390	<b>Ed Toben</b> CIO	Consumer Goods
156	<b>Unisys Corp.</b> www.unisys.com Blue Bell, Pa.	\$5,759	<b>John C. Carrow</b> VP & CIO	Information Technology
157	<b>Federal Home Loan Bank of Atlanta</b> www.fhlbatl.com Atlanta, Ga.	\$5,007	<b>Marian M. Lucia</b> Exec. VP & CIO	Banking & Financial Services
158	<b>Dow Chemical Co.</b> www.dow.com Midland, Mich.	\$46,300	<b>David Kepler</b> CIO	Chemicals
159	<b>Eastman Kodak Co.</b> www.kodak.com Rochester, N.Y.	\$14,300	<b>Kim E. VanGelder</b> VP & CIO	Consumer Goods
160	<b>Foley &amp; Lardner LLP</b> www.foley.com Milwaukee, Wis.	\$616	<b>Douglas D. Caddell</b> CIO	Consulting & Business Services
161	<b>Ogilvy &amp; Mather Worldwide</b> www.ogilvy.com New York, N.Y.	—	<b>Atefeh Riaz</b> CIO	Consulting & Business Services
162	<b>PNC Financial Services Group Inc.</b> www.pnc.com Pittsburgh, Pa.	\$7,937	<b>Timothy G. Shack</b> CIO	Banking & Financial Services
163	<b>ABM Industries Inc.</b> www.abm.com San Francisco, Calif.	\$2,587	<b>Cathie Beadel</b> VP & CTO	Consulting & Business Services
164	<b>Walt Disney Parks and Resorts LLC</b> www.disney.com Lake Buena Vista, Fla.	\$9,023	<b>Roger Berry</b> Sr. VP & CIO	Hospitality & Travel
165	<b>T. Rowe Price Group Inc.</b> www.troweprice.com Baltimore, Md.	\$1,540	<b>Jim Mazarakis</b> CTO	Banking & Financial Services
166	<b>ABF Freight System Inc.</b> www.abf.com Fort Smith, Ark.	\$1,700	<b>David Hardt</b> President	Logistics & Transportation
167	<b>Countrywide Financial Corp.</b> www.countrywide.com Calabasas, Calif.	—	<b>Richard Jones</b> Sr. Managing Director	Banking & Financial Services
168	<b>Carolinas HealthCare System</b> www.carolinashealthcare.org Charlotte, N.C.	\$1,841	<b>John Knox</b> Sr. VP & CIO	Health Care & Medical
169	<b>Capital BlueCross</b> www.capbluecross.com Harrisburg, Pa.	\$1,840	<b>Kent Whiting</b> VP of IT	Insurance
170	<b>Highmark Inc.</b> www.highmark.com Pittsburgh, Pa.	\$9,600	<b>Tom Tabor</b> Sr. VP & CIO	Insurance
171	<b>Juniper Networks Inc.</b> www.juniper.net Sunnyvale, Calif.	\$2,064	<b>Alan Boehme</b> CIO	Information Technology
172	<b>Blue Cross Blue Shield of South Carolina</b> www.southcarolinablues.com Columbia, S.C.	\$3,000	<b>Stephen K. Wiggins</b> Sr. VP & CIO	Insurance
173	<b>Honeywell International Inc.</b> www.honeywell.com Morristown, N.J.	\$27,000	<b>Larry Kittelberger</b> Sr. VP of Administration & CIO	Manufacturing
174	<b>Paccar Inc.</b> www.paccar.com Bellevue, Wash.	\$13,298	<b>Janice Skredsvig</b> VP & CIO	Automotive
175	<b>Savvis Inc.</b> www.savvis.net Town & Country, Mo.	\$667	<b>Bryan Doerr</b> CTO	Telecommunications
176	<b>Marcus &amp; Millichap</b> www.marcusmillichap.com Encino, Calif.	—	<b>Rick Peltz</b> Sr. VP & CIO	Consulting & Business Services
177	<b>Henry Schein Inc.</b> www.henryschein.com Melville, N.Y.	\$4,636	<b>Jim Harding</b> Sr. VP & CTO	Health Care & Medical
178	<b>Vanguard Group</b> www.vanguard.com Malvern, Pa.	\$1,800	<b>Tim Buckley</b> Managing Director & CIO	Banking & Financial Services
179	<b>Ricoh Corp.</b> www.ricoh-usa.com West Caldwell, N.J.	\$2,700	<b>Sean G. Magee</b> VP of IT	Consulting & Business Services
180	<b>J.B. Hunt Transport Services Inc.</b> www.jbhunt.com Lowell, Ark.	\$3,000	<b>Kay J. Palmer</b> Exec. VP & CIO	Logistics & Transportation
181	<b>Sabre Holdings</b> www.sabre-holdings.com Southlake, Texas	\$2,521	<b>Barry Vandevier</b> CTO Travelocity & Interim CIO	Hospitality & Travel
182	<b>CH2M Hill Cos. Ltd.</b> www.ch2m.com Englewood, Colo.	\$3,000	<b>Robert Bullock</b> CIO	Construction & Engineering
183	<b>Harleysville Group Inc.</b> www.harleysvillegroup.com Harleysville, Pa.	\$1,261	<b>Akhil Tripathi</b> Sr. VP & CIO	Insurance
184	<b>Alliance One International Inc.</b> www.aointl.com Danville, N.C.	\$2,300	<b>William D. Pappas</b> Sr. VP & CIO	Manufacturing
185	<b>Xerox Corp.</b> www.xerox.com Stamford, Conn.	\$15,700	<b>Jane Hollen</b> Sr. VP & CIO	Consulting & Business Services
186	<b>Entergy Corp.</b> www.entergy.com New Orleans, La.	\$10,106	<b>Ray Johnson</b> VP & CIO	Energy & Utilities
187	<b>Arch Chemicals Inc.</b> www.archchemicals.com Norwalk, Conn.	\$1,300	<b>Al Schmidt</b> VP of IT & CIO	Chemicals
188	<b>E-Trade Financial Corp.</b> www.etrade.com New York, N.Y.	\$1,704	<b>Gregory Framke</b> Exec. VP & CIO	Banking & Financial Services
189	<b>Batesville Casket Co.</b> www.batesville.com Batesville, Ind.	\$815	<b>Darryl Maslar</b> VP of Business IS	Manufacturing
190	<b>Nielsen Media Research</b> www.nielsenmedia.com New York, N.Y.	—	<b>Kim D. Ross</b> CIO	Consulting & Business Services
191	<b>Tennessee Valley Authority</b> www.tva.gov Knoxville, Tenn.	\$7,800	<b>Diane J. Bunch</b> Sr. VP of IS	Energy & Utilities
192	<b>Boeing</b> www.boeing.com Chicago, Ill.	\$54,000	<b>W. James McNerney Jr.</b> Chairman, CEO, & President	Manufacturing
193	<b>Science Applications International Corp.</b> www.saic.com San Diego, Calif.	\$7,800	<b>Cora Carmody</b> CIO	Consulting & Business Services
194	<b>Roche Diagnostics</b> www.roche.com Indianapolis, Ind.	\$2,000	<b>Tom Kegley</b> VP of IT, North America	Biotechnology & Pharmaceuticals
195	<b>Discover Financial Services LLC</b> www.discoverfinancial.com Riverwoods, Ill.	\$5,110	<b>Diane Offerens</b> Chief Administrative & Technology Officer	Banking & Financial Services
196	<b>YRC Worldwide Inc.</b> www.yrc.com Overland Park, Kan.	\$8,742	<b>Michael Rapken</b> Sr. VP & CIO	Logistics & Transportation
197	<b>Medline Industries Inc.</b> www.medline.com Mundelein, Ill.	\$2,200	<b>Mike Penny</b> CIO	Distribution
198	<b>Pershing LLC</b> www.pershing.com Jersey City, N.J.	—	<b>Suresh Kumar</b> Managing Director & CIO	Banking & Financial Services
199	<b>Corporate Express Inc.</b> www.corporateexpress.com Broomfield, Colo.	\$4,369	<b>Lisa L. Geels</b> CIO	Distribution
200	<b>Progressive Casualty Insurance Co.</b> www.progressive.com Cleveland, Ohio	\$14,300	<b>Raymond Voelker</b> CIO	Insurance

Rank	Company	Revenue in millions	Highest-ranking IT executive	Industry
201	<b>EMC Corp.</b> www.emc.com Hopkinton, Mass.	\$9,600	<b>Mark Quigley</b> Sr. VP & CIO	Information Technology
202	<b>Cummins Inc.</b> www.cummins.com Columbus, Ind.	\$9,920	<b>Gail F. Farnsley</b> VP of IT & CIO	Automotive
203	<b>Bowne &amp; Co.</b> www.bowne.com New York, N.Y.	\$694	<b>Michael Shullich</b> CTO	Consulting & Business Services
204	<b>Keane Inc.</b> www.keane.com Boston, Mass.	\$956	<b>Tedford Armistead</b> CIO	Consulting & Business Services
205	<b>Iron Mountain Inc.</b> www.ironmountain.com Boston, Mass.	\$2,078	<b>Kevin Roden</b> CIO	Consulting & Business Services
206	<b>MeadWestvaco Corp.</b> www.meadwestvaco.com Stamford, Conn.	\$6,170	<b>John A. Luke Jr.</b> Chairman & CEO	Manufacturing
207	<b>AT&amp;T Inc.</b> www.att.com San Antonio, Texas	\$43,800	<b>Andy Geisse</b> CIO	Telecommunications
208	<b>Clayton Homes Inc.</b> www.clayton.net Maryville, Tenn.	\$3,000	<b>Kevin Banker</b> CIO	Construction & Engineering
209	<b>Automotive Resources International</b> www.arifleet.com Mount Laurel, N.J.	\$700	<b>Carl Ortell</b> Sr. VP & CFO	Automotive
210	<b>Jarden Corp.</b> www.jarden.com Rye, N.Y.	\$3,189	<b>Edward L. Janowsky</b> VP & CIO	Consumer Goods
211	<b>Texas Health Resources</b> www.texashealth.org Arlington, Texas	\$2,100	<b>David S. Muntz</b> Sr. VP of IS & CIO	Health Care & Medical
212	<b>Dade Behring Inc.</b> www.dadebehring.com Deerfield, Ill.	\$1,700	<b>David G. Edelstein</b> Sr. VP of RA/QA/HSE & CIO	Health Care & Medical
213	<b>Assurant Health</b> www.assurant.com Milwaukee, Wis.	\$2,200	<b>Lance Wilson</b> Sr. VP of IT & CIO	Insurance
214	<b>Gevity HR Inc.</b> www.gevity.com Bradenton, Fla.	\$608	<b>Lisa Harris</b> Sr. VP & CIO	Consulting & Business Services
215	<b>Verizon Wireless</b> www.verizonwireless.com Lewisville, Texas	\$32,000	<b>John Hinshaw</b> CIO	Telecommunications
216	<b>SPX Corp.</b> www.spx.com Charlotte, N.C.	\$4,290	<b>Pete Sattler</b> CIO	Manufacturing
217	<b>Textron Inc.</b> www.textron.com Providence, R.I.	\$10,000	<b>Ken Bohlen</b> Exec. VP of Innovation & Technology	Manufacturing
218	<b>American Suzuki Motor Corp.</b> www.globalsuzuki.com Brea, Calif.	\$21,995	<b>Shoji Kato</b> Director of IT	Automotive
219	<b>Cincinnati Financial Corp.</b> www.cinfin.com Cincinnati, Ohio	\$3,767	<b>Craig W. Forrester</b> Sr. VP of IT	Insurance
220	<b>AmerisourceBergen Corp.</b> www.absg.com Chesterbrook, Pa.	\$54,577	<b>Dale Danilewitz</b> CIO	Distribution
221	<b>EDS Corp.</b> www.eds.com Plano, Texas	\$19,800	<b>Keith Halbert</b> VP & CIO	Consulting & Business Services
222	<b>Smurfit-Stone Container Corp.</b> www.smurfit-stone.com Chicago, Ill.	\$8,300	<b>James Burdiss</b> Sr. VP & CIO	Manufacturing
223	<b>Sybase Inc.</b> www.sybase.com Dublin, Calif.	\$819	<b>Jim Swartz</b> VP & CIO	Information Technology
224	<b>Sutter Health</b> www.sutterhealth.org Sacramento, Calif.	\$6,500	<b>Pat Fry</b> CEO	Health Care & Medical
225	<b>Chamberlain Group Inc.</b> www.chamberlain.com Elmhurst, Ill.	—	<b>David Banaszak</b> VP of IT	Manufacturing
226	<b>Beazer Homes USA Inc.</b> www.beazer.com Atlanta, Ga.	\$5,000	<b>Ian J. McCarthy</b> President & CEO	Construction & Engineering
227	<b>CBS Corp.</b> www.cbs.com New York, N.Y.	\$14,500	—	Media & Entertainment
228	<b>ChoicePoint</b> www.choicepoint.com Alpharetta, Ga.	\$1,058	<b>Darryl Lemecha</b> Sr. VP of Shared Services & CIO	Consulting & Business Services
229	<b>Pathmark Stores Inc.</b> www.pathmark.com Carteret, N.J.	\$3,977	<b>Robert W. Schoening</b> Sr. VP & CIO	Retail: General Merchandising
230	<b>Emcor Group Inc.</b> www.emcorgroup.com Norwalk, Conn.	\$4,700	<b>Joseph A. Puglisi</b> VP & CIO	Construction & Engineering
231	<b>OneAmerica Financial Partners</b> www.oneamerica.com Indianapolis, Ind.	\$1,064	<b>Emet Talley</b> VP of Systems & CIO	Insurance
232	<b>Deere &amp; Co.</b> www.deere.com Moline, Ill.	\$22,000	<b>Martin Wilkinson</b> VP of IT	Manufacturing
233	<b>Fair Isaac Corp.</b> www.fairisaac.com Minneapolis, Minn.	\$800	<b>Christopher Rence</b> VP & CIO	Banking & Financial Services
234	<b>Brown-Forman Corp.</b> www.brown-forman.com Louisville, Ky.	\$2,700	<b>Paul Gross</b> Sr. VP & CIO	Consumer Goods
235	<b>VF Corp.</b> www.vfc.com Greensboro, N.C.	\$6,502	<b>Martin Schneider</b> CIO	Consumer Goods
236	<b>Poudre Valley Health System</b> www.pvhs.org Fort Collins, Colo.	—	<b>Russell P. Branzell</b> VP of IS & CIO	Health Care & Medical
237	<b>UPS Inc.</b> www.ups.com Atlanta, Ga.	\$42,581	<b>Dave Barnes</b> Sr. VP & CIO	Logistics & Transportation
238	<b>Celanese Corp.</b> www.celanese.com Dallas, Texas	\$6,000	<b>Karl Wachs</b> CIO	Chemicals
239	<b>Leggett &amp; Platt Inc.</b> www.leggett.com Carthage, Mo.	\$5,300	<b>Michael Blinzler</b> VP of IT	Manufacturing
240	<b>Capmark Financial Group Inc.</b> www.capmark.com Horsham, Pa.	—	<b>Niraj Patel</b> Exec. VP & CIO	Banking & Financial Services
241	<b>Continental Airlines Inc.</b> www.continental.com Houston, Texas	\$11,208	<b>Ron Anderson-Lehman</b> CIO	Logistics & Transportation
242	<b>Paychex Inc.</b> www.paychex.com Rochester, N.Y.	\$1,385	<b>Daniel A. Canzano</b> VP of IT	Consulting & Business Services
243	<b>Lowe's Cos. Inc.</b> www.lowes.com Mooresville, N.C.	\$43,200	<b>Steven M. Stone</b> Sr. VP & CIO	Retail: Specialty Merchandising
244	<b>Molson Coors Brewing Co.</b> www.molsoncoors.com Golden, Colo.	\$5,610	<b>Virginia Guthrie</b> Chief Information & Change Initiative Officer	Consumer Goods
245	<b>Securian Financial Group Inc.</b> www.securian.com St. Paul, Minn.	\$2,400	<b>Jean Delaney Nelson</b> Sr. VP & CIO	Insurance
246	<b>CompuCom Systems Inc.</b> www.compucom.com Dallas, Texas	\$1,620	<b>Steven Birgfeld</b> CIO	Information Technology
247	<b>Misys Healthcare Systems</b> www.misys.com Raleigh, N.C.	\$539	<b>Neale D'Rozario</b> CIO	Health Care & Medical
248	<b>Do it Best Corp.</b> www.doitbestcorp.com Fort Wayne, Ind.	\$2,951	<b>Kay Williams</b> VP of IT	Distribution
249	<b>AARP</b> www.aarp.org Washington, D.C.	\$980	<b>Matt Mitchell</b> CIO	Consulting & Business Services
250	<b>Kimball International Inc.</b> www.kimball.com Jasper, Ind.	\$1,124	<b>Gary Schwartz</b> Exec. VP & CIO	Manufacturing