

ARCHAEOLOGICAL INSTITUTE OF AMERICA



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Award Citations

The 107th Annual Meeting of the Archaeological Institute of America was held January 5–8, 2006, in conjunction with the American Philological Association, in Montreal, Canada.

At that Meeting, the Archaeological Institute of America presented several awards to distinguished recipients.

GOLD MEDAL AWARD FOR DISTINGUISHED ARCHAEOLOGICAL ACHIEVEMENT

The Gold Medal for Distinguished Archaeological Achievement was awarded to Maria C. Shaw and Joseph W. Shaw. Jane C. Waldbaum, President of the Institute, read the citation and presented the award.

Joseph W. Shaw and Maria C. Shaw

Maria C. Shaw and Joseph W. Shaw have made many contributions to the field of Greek and Aegean Bronze Age archaeology since their graduate student days in the early 1960s. Joe served as excavation architect at the University of Chicago's excavations at Kenchreai, eastern port of Corinth, from 1963-68 and supervised the important underwater work carried out there by a team of graduate students and young faculty. His contribution to the final publication of the architecture at the site, a volume which he co-authored with Robert Scranton and Leila Ibrahim in 1978, was significant as was his chapter on ancient Greek and Roman harbors in George Bass' innovative *History of Seafaring Based on Underwater Archaeology* (1972) (written while he was still a graduate student). At the same time in the 1960s he served as architect at Nicolas Platon's major excavations of the great Minoan palace of Kato Zakro on the east coast of Crete, work that led to his own University of Pennsylvania dissertation on Minoan construction techniques. The published version of this—*Minoan Architecture: Material and Techniques* (1973)—is still a handbook on the subject.

Maria Shaw received her doctorate from Bryn Mawr College in 1967 and became a leading expert on Minoan and Mycenaean wall painting, on which she has published a number of important articles in the *American Journal of Archaeology* and other major journals. She has authored ground-breaking studies on subjects ranging from Aegean-Egyptian interconnections to representations of natural landscapes in Aegean frescoes to the reconstruction of civic life in Crete. Early in her career she participated in excavations at Ancient Corinth, Mycenae, and Kenchreai.

While Joe and Maria individually are notable scholars, it is for their joint work at Kommos that the Shaws are most distinguished. In 1976 Joe and Maria together began major excavations at Kommos, a Minoan and post-Minoan town on the south coast of Crete near Phaistos. This project occupied the rest of their careers. Here they not only made significant discoveries that illuminated both Bronze Age and Iron Age civilizations on Crete, but they proceeded promptly to publish both preliminary and final reports on the site. Bringing in some of the leading scholars of both the Bronze Age world and subsequent periods, they have overseen the publication by Princeton University Press of a series of large and well-produced volumes on various aspects of the site. These books number among the most important recent publications on Crete in North America. The Minoan town of Kommos has emerged as a major emporium for trade moving into and out of the Aegean with contacts both to the east and to the west. The post-Minoan sanctuary at the site is recognized as a link between Phoenician and Greek cultures during a formative period of the classical world.

For more than thirty years until they retired, both Joe and Maria taught at the University of Toronto, training a number of graduate students in Bronze Age archaeology who have gone on in the field. At Toronto, the Shaws were recognized as enthusiastic and articulate educators whose classes were often filled to capacity and attracted numerous auditors from other departments. In addition, both Joe and Maria managed the affairs of the Toronto Society of the AIA for many years and Joe served on the Executive Committee of the parent organization including a term as Vice President.

Throughout their careers Maria and Joe have continued to be an inspiration to their friends, students and colleagues. For nearly forty years they have dedicated their lives to the study of

Minoan Crete and Greek archaeology in the Aegean area. Their contributions are many, and they have influenced and continue to influence the field through their scholarship, publications and fieldwork. They have left an indelible mark on our knowledge of Aegean art and archaeology. Therefore, it is with great pleasure that the AIA awards them the 2006 Gold Medal for Distinguished Archaeological Achievement.

POMERANCE AWARD FOR SCIENTIFIC CONTRIBUTIONS TO ARCHAEOLOGY

The Pomerance Award for Scientific Contributions to Archaeology was awarded to Pamela Vandiver. Susan Kane, Vice President for Publications, read the citation and presented the award.

Pamela Vandiver

The Archaeological Institute of America is pleased to name Pamela B. Vandiver as the recipient of the 2006 Pomerance Award for Scientific Contributions to Archaeology. Professor Vandiver is a pioneer in the scientific study of archaeological ceramics, faience, and glass. Her work combines materials science, field archaeology of production sites and materials sources, ethnographic study of traditional crafters, and replication of traditional techniques. She has authored or co-authored eight books and more than 100 papers in refereed journals or edited volumes. Much of her work has been groundbreaking and of interest across a wide spectrum of archaeological professionals. For example, the book she co-authored with W. D. Kingery in 1986, *Ceramic Masterpieces: Art, Structure and Technology*, is considered a masterpiece itself, featuring scholarship that integrates materials science, art history, and archaeology. Reviewers have said of it "an epochal book that will be one of the standard manuals for the study of ceramics," and "you might think an archaeologist who has handled over a million bits of ceramic in a short professional lifetime would know pottery. I have the feeling I did not start to learn until I read this book."

She is perhaps best known for her work on East Asian and Near Eastern ceramics. For example, her 1990 paper on ancient glazes for *Scientific American* helped a wide audience understand how materials and technology were manipulated by potters throughout history to achieve a variety of unique aesthetic effects. Her 1989 work on the origins of ceramic technology at Dolni Vestonice, Czechoslovakia, published in *Science*, was a model of the use of archaeological fieldwork and data, laboratory analysis of artifacts, and replication experiments to identify possible functions of the earliest known ceramic objects. As a founding organizer of the "Materials Issues in Art and Archaeology" sessions held regularly at Materials Research Society symposia she initiated a remarkable series of books that present current work in archaeological science, conservation science, and materials science of art, architectural materials, and archaeological objects. She co-edited all seven of those volumes while also publishing important research of her own in them on topics such as ancient glass, faience, glazes, and reconstruction of ancient ceramic materials and fabrication methods.

After an early career as a potter, Professor Vandiver received a Ph.D. in Materials Science and Near Eastern Studies from the Massachusetts Institute of Technology. She then held the post of Senior Research Scientist in Ceramics at the Smithsonian Center for Materials Research and Education for many years, serving as Acting Director in her last year there. Most recently, she accepted a position at the University of Arizona as Professor of Materials Science and Engineering with a joint appointment in the Anthropology Department. At the University of Arizona she teaches courses in the materials science of art and archaeological objects, and helped develop a new graduate program in conservation science that fuses architectural history, art history, anthropology, archaeology, and materials science and engineering.

Her current research interests include applying materials analysis, resource survey, replication experiments, landscape archaeology, and material culture theory in order to characterize ancient technologies and practices and to discover what people had to know and use in order to invent and practice these technologies. Throughout her career she has been a cutting-edge pioneer in scientific studies of cultural materials for explaining past technological and artistic choices, processes, and goals. Her interdisciplinary work in the laboratory, field, and studio has had a major impact in many areas of archaeology, art history, materials science, and heritage conservation. Her eight books and more than 100 papers have revolutionized the study of ancient ceramics, faience, and glass. Pamela Vandiver is clearly a worthy recipient of the AIA's Pomerance Award.

MARTHA AND ARTEMIS JOUKOWSKY DISTINGUISHED SERVICE AWARD

The Martha and Artemis Joukowski Distinguished Service Award was awarded to James Russell. Jane C. Waldbaum, President, read the citation and presented the award.

James Russell

It is with great pleasure that the Archaeological Institute of America presents the Martha and Artemis Joukowski Distinguished Service Award for the year 2006 to Professor James Russell. This honor is bestowed annually on a volunteer who has furthered the work of the AIA through exceptional service and commitment to the goals of the Institute. Professor James Russell's long record of service to the AIA exemplifies the spirit of the Joukowski Distinguished Service Award to perfection.

For more than thirty-five years James Russell has worked tirelessly on behalf of the AIA internationally, nationally here in Canada, and locally in the AIA-Vancouver Society. He has served on committees at all levels and risen in the ranks to fill the highest offices the AIA has to offer. Internationally he served as President, First Vice President, and Academic Trustee of the Institute, and locally as the President, Secretary and Society Contact of the AIA-Vancouver Society. He was the first-ever AIA President from outside the United States, and a founding father and first President of AIA-Canada. Although the noble experiment that was AIA-Canada ended in 2005, it accomplished the purpose of energizing the members and local societies in Canada and integrating them more fully into the larger Institute.

Dr. Russell has served as a speaker on the AIA's National Lecture Program almost every year since 1970 and has visited almost every local society, serving as a welcome ambassador between the Institute and the local societies. He has held some of the most prestigious of endowed lectureships including the Charles Eliot Norton lectureship in 1995-1996. His lively and engaging lecture style invariably leads to such reviews as "send him back as soon as possible!" and "The best AIA talk we ever had." Jim has also extended his ambassadorial duties to the AIA Tour Program for which he has led successful tours to Turkey, Ireland, Scotland, and Sicily again to enthusiastic reviews by the travelers in his charge.

Since the 1970s James Russell has been a member and chair of numerous Institute committees. His duties have included service on the Program for the Annual Meeting Committee; Gold Medal for Distinguished Archaeological Achievement Committee and its predecessor the Committee on the Award; Foreign Honorary Members Committee, Nominating Committee, Professional Responsibilities Committee, Governance Committee, and the Archaeology Magazine Committee, and he is still a mainstay of the Archives Committee.

James Russell has performed all his AIA service while maintaining an active research and excavation program of his own, in particular directing the Excavations at Anemurium in Turkey from 1970 through 1987. Although Dr. Russell is now Professor Emeritus of Greek and Roman Art and Archaeology at the University of British Columbia in Vancouver, he has not retired from the AIA and continues to serve as an exemplary "good citizen" on committees, as a lecturer and as a tour leader. The AIA is indeed proud to present the 2006 Martha and Artemis Joukowski Distinguished Service Award to James Russell.

JAMES R. WISEMAN BOOK AWARD

James R. Wiseman Book Award was awarded to Bruce G. Trigger. Susan Kane, Vice President for Publications, read the citation and presented the award.

Bruce G. Trigger

The Archaeological Institute of America is pleased to present the 2006 James R. Wiseman Book Award to Bruce G. Trigger, for *Understanding Early Civilizations: A Comparative Study* (Cambridge University Press, Cambridge, UK, 2003).

This book is a magisterial comparative study that Bruce Trigger has been developing for over thirty years. *Understanding Early Civilizations* compares the major civilizations of the world along historically and philosophically important thematic lines. The committee concurred that Bruce Trigger's command of a wide range of material from both the New World, especially the Maya, and the Old World, especially the Near East and Egypt, makes this an incomparable text, sure to be foundational for the discipline of archaeology.

Although the synthesis of data is encyclopedic, the work is also methodologically sophisticated, clear, and elegantly based on a consideration of competing philosophical approaches to understanding and interpreting early civilization. It is also beautifully written, in a way that captures the attention of specialists and non-specialists alike. Few scholars could successfully take on such a monumental task and none with more élan.

Bruce Trigger's inimitable ability to convey, in a creative way, the complex ideas and empirical questions that underlie theoretical controversy has clearly reached a new peak with the publication of this masterwork. *Understanding Early Civilizations* is a magnificent achievement and the AIA is proud that it is the 17th recipient of the James R. Wiseman Book Award.

EXCELLENCE IN UNDERGRADUATE TEACHING AWARD

The Excellence in Undergraduate Teaching Award was awarded to Albert Leonard, Jr. Jane C. Waldbaum, President, read the citation and presented the award.

Albert Leonard, Jr.

The Archaeological Institute of America honors Dr. Albert Leonard, Jr. as the recipient of the 2006 Excellence in Undergraduate Teaching Award. Dr. Leonard is a Professor in the Department of Classics at the University of Arizona. His broad experience and academic interests have led to joint appointments in the Department of Near Eastern Studies and the Department of Anthropology.

Albert Leonard completed his B.A. in Classics at Boston University, where his advisor was Professor Emily Vermeule. He completed his graduate degrees at the University of Chicago, his M.A. in the Department of Classics, and his Ph.D. in the Department of Near Eastern Languages and Civilizations. He is a member of numerous professional organizations and has served on the boards of the American Schools of Oriental Research, the Cyprus American Archaeological Research Institute, and the Arizona Humanities Council.

Dr. Leonard began his teaching career at the University of Minnesota in 1977. He subsequently moved to the University of Missouri at Columbia, and finally to the University of Arizona, where he has worked since 1985.

Dr. Leonard has been an evangelist for archaeology during his tenure at Arizona. Although a senior professor, he chose to dedicate himself almost exclusively to teaching introductory classes for undergraduates, including courses on Egyptian, Greek, and Near Eastern Archaeology. The College of Humanities at Arizona recognized him as one of its most gifted instructors in 2004-2005 when he received the College's Distinguished Undergraduate Teaching award. His dean reports that Dr. Leonard regularly teaches courses enrolling hundreds of students; in some years, his annual enrollments have approached one thousand. Students note eager competition to secure one of the coveted spaces in his courses. His department chair states that, despite their popularity, Professor Leonard's courses are known for their rigor and high academic standards.

Students in Dr. Leonard's classes experience riveting lectures that are scholarly, yet presented in a witty and humorous manner. One student said, "I gravitated to the front and center of the auditorium... I was hinged on his every word." They comment especially on his clarity and willingness to explain difficult subjects, sometimes in unconventional ways: a class on Egyptian archaeology might include an analysis of a depiction of a Hawaiian myth to make a point about archaeological interpretation. A real risk in a large lecture course is an impersonal relationship between students and teacher. Albert Leonard's students state emphatically that he takes a personal interest in them, frequently encourages them to see him outside of class for help, and makes time available to them. Perhaps the highest tribute was paid by an international student who noted that many students seemed to skip other classes regularly—but not Professor Leonard's!

Professor Leonard's research and scholarly publications are so extensive that no short account can do them justice. Archaeological fieldwork has taken him to Italy, Portugal, Cyprus, Egypt, Jordan, and Greece. He is the leading authority on Mycenaean pottery in the Levant and Near East. He is the author or editor of ten books; he has published scores of articles. Albert Leonard is truly the archetype of the teacher-scholar. The Archaeological Institute of America is delighted to recognize Albert Leonard, Jr. as the 2006 recipient of the Excellence in Undergraduate Teaching Award.

CONSERVATION AND HERITAGE MANAGEMENT AWARD

The Conservation and Heritage Management Award was awarded to Hester A. Davis, William Lipe, and Charles R. McGimsey, III. Alexandra Cleworth read the citation and presented the award.

Hester A. Davis, William Lipe, and Charles R. McGimsey, III

The Archaeological Institute of America has the honor of presenting the 2006 Conservation and Heritage Management Award to three individuals whose careers have advanced the investigation, interpretation, and protection of archaeological sites, collections, and records in the United States. The combined work of Hester A. Davis, William Lipe, and Charles R. McGimsey, III, has influenced archaeological and cultural resource management practices extending well beyond national borders.

Hester A. Davis is a national leader in the organization of state and local advocates for archaeological resource protection. She has worked tirelessly for the development and implementation of volunteer archaeology programs at both the local and national level. Her work has focused attention on destruction as part of publicly funded and/or permitted activities. William Lipe presented a view of archaeological sites as a non-renewable resource to be not only investigated, but also preserved. After co-organizing the first national Cultural Resource Management meeting, he co-authored the first detailed text on the theory, legal basis, method, and practice of what has become CRM policy. Charles R. McGimsey, III has led the effort to professionalize the archaeological discipline, by creating and enforcing professional ethics and standards. He has directed efforts to expand federal responsibilities to take into account the archaeological resources that are affected by federal construction projects and those funded, permitted, or licensed by federal agencies.

These three individuals have been articulate and vocal advocates for protecting the archaeological record, and have been instrumental in continuing the work started one hundred years ago with the 1906 American Antiquities Act. In recognition of this important anniversary, the Archaeological Institute of America is pleased to honor Hester A. Davis, William Lipe, and Charles R. McGimsey, III for their collective accomplishments. Together, their work and publications have had a significant impact upon archaeological heritage management practices within the United States, as well as contributing to the study of the field throughout the world.

On behalf of the Archaeological Institute of America, it is a privilege to present the 2006 Conservation and Heritage Management Award to Hester A. Davis, William Lipe, and Charles R. McGimsey, III.

OUTSTANDING PUBLIC SERVICE AWARD

The Outstanding Public Service Award was awarded to The Illicit Antiquities Research Centre. Patty Gerstenblith read the citation and presented the award.

The Illicit Antiquities Research Centre

The Archaeological Institute of America is proud to present the 2006 Award for Outstanding Public Service to the Illicit Antiquities Research Centre. The Illicit Antiquities Research Centre (IARC) was founded in May 1996 in response to increasing concern about both the destruction of archaeological sites and ancient monuments throughout the world and the resulting loss of historical knowledge. Working under the auspices of the McDonald Institute for Archaeological Research at the University of Cambridge, the Centre raises awareness about the problem of looting and its connection to the illicit antiquities trade through public education and media campaigns. Emphasizing that the true value of an artifact is irreparably diminished by the loss of cultural information caused by its unrecorded divorce from context, the IARC has attempted to create a climate of opinion that will discourage the collection of illicit antiquities. IARC has a small but extremely dedicated staff including Colin Renfrew, Neil Brodie, Chris Scarre, Augusta McMahon, Peter Watson and Jenny Doole.

IARC has been active in supporting national legislation and international agreements for the protection of cultural heritage. The recent ratification by the United Kingdom of the 1970 UNESCO Convention on the Means of Prohibiting and Preventing the Illicit Import, Export and Transfer of Ownership of Cultural Property reflects a growing awareness among British politicians, the

museum and dealer communities, and the general public about the need to safeguard the world's archaeological patrimony. IARC has contributed in no small way to this change in perception regarding the preservation of the past. IARC's thorough research is frequently cited by journalists.

IARC also organizes conferences that bring together archaeologists, government and law-enforcement officials, and museum representatives from around the world to exchange information about illicit trade and potential solutions to the problems. One such gathering in 1999 resulted in the establishment of the International Standing Committee on the Traffic in Illicit Antiquities and the passing of the "Cambridge Resolution," in which a group of international experts agreed to join forces to combat the illicit trade and raise public awareness about it.

In 2000 IARC published *Stealing History: the Illicit Trade in Cultural Material* — a report commissioned by the Museums Association and ICOM-UK — and in 2001, the highly influential *Trade in Illicit Antiquities: the Destruction of the World's Archaeological Heritage*. Both these books have become standard references in the field, used by students, archaeological professionals, the media, and national and international policy makers. In addition, IARC maintains an active and frequently visited website (<http://www.mcdonald.cam.ac.uk/IARC/home.htm>) and publishes a regular newsletter, *Culture Without Context* (<http://www.mcdonald.cam.ac.uk/IARC/cwoc/contents.htm>).

In its mission and activities IARC is unique in the world and has had a major impact in its ten years of existence. In recognition of its record of notable achievement, the Archaeological Institute of America presents the Outstanding Public Service Award for the year 2006 to the Illicit Antiquities Research Centre.

Annual Reports

REPORT OF THE PRESIDENT

Below is a brief summary of the activities of committees under the supervision of the President.

Accomplishments:

FY 2006 was a year of major accomplishment for the AIA, despite a tight budget. Many of these are reported on in detail in the final reports of other officers but I would like to highlight some of these achievements here to recognize the energy and dedication of our volunteers and staff in stewarding existing programs and in vigorously promoting new ones. A new "can-do" spirit now permeates all levels of the AIA and is reflected in many of the projects and programs in which we are engaged.

Site Preservation Program: Cyrene Pilot Project: For some years, Board members and others have expressed interest in seeing AIA become directly involved in the preservation of archaeological sites. Because of AIA's longstanding ties to the site, and of its popularity as a tour destination, Cyrene in Libya was chosen as the recipient of AIA's first efforts in this endeavor. If the pilot project is successful in attracting the interest of donors and the public, a full-scale program of awarding grants to sites for specific preservation projects will be initiated. By the end of the 2006 Fiscal Year the Institute, with the help of Todd Nielson of AIA Tours, produced brochures directed at tour passengers, a full-page ad about the program appeared in *Archaeology Magazine*, and more information is posted on the AIA's web site.

Visit to the NEH headquarters: In September, 2006 President Waldbaum, Vice President for Professional Responsibilities Malcolm Bell, and Executive Director Bonnie Clendenning visited the headquarters of the National Endowment for the Humanities to explore the possibilities of submitting future grant proposals. They were greeted very cordially by Chairman of NEH Bruce Cole, Head of Education Division, Michael Poliakoff and program officer for Challenge Grants Fred Winter and encouraged to apply for grants in various categories. In January, 2006 Michael Poliakoff made a presentation at the Council meeting at which he also called for proposals from AIA members.

Publications Subventions Program: As noted in the report of the Vice President for Publications, the first recipients of publication subventions from the Von Bothmer Publication Fund were chosen in December 2005. This new program enables AIA to actively support archaeological publications, particularly by younger scholars, while using our limited available resources efficiently and ensuring that books and monographs selected for subvention will be published expeditiously.

Graduate Student Paper Award: As noted in the report by the First Vice President, the first award was presented in January 2006 to Elizabeth R. Macaulay, Department of Archaeology, Oxford University, for paper on "The Role of Ollae Perforatae in Ancient Roman Garden Design and Ancient Plant Trade in the Vesuvian Region." Nathan Elkins, of the Department of Art History and Archaeology, University of Missouri-Columbia, received Honorable Mention for his paper on "The Function and Distribution of the Flavian Colosseum Sestertii: Currency or Largess?" The Student Affairs Interest Group (SAIG) is to be commended for proposing this award and for their efforts in helping to make it happen. The Award is an excellent way of recognizing the achievements of Graduate Student members of the AIA and their contributions to the excellence of the Annual Meeting. This is but one of several initiatives we have taken lately, with the help of SAIG, to incorporate our student members more fully into the work of the Institute.

Education and Outreach Department is now up and running with several new programs and enhancements to the Education section of the website. (see VP for Education and Outreach Report for detail)

Advocacy efforts: As noted in the report of the Vice President for Professional Responsibilities, the AIA has continued to advance the cause of the protection of archaeological sites and antiqui-

ties. In particular, President Waldbaum, Vice President for Professional Responsibilities Bell, and Chair of the Cultural Property Legislation and Policy Committee Gerstenblith attended the public hearing of the Cultural Property Advisory Committee in Washington, D.C. in September 2006 to speak on behalf of renewing agreement the U.S.-Italy bi-lateral agreement. Although a number of dealers and museum officials spoke against the renewing the MOU, renewal was announced on January 19, 2006. A request from China for a similar bi-lateral agreement with the U.S. was also supported by the AIA but CPAC's recommendation is still pending. In addition, the AIA adopted new policy recommendations for the ethical and legal acquisition of antiquities by museums. Waldbaum, Bell, Gerstenblith and General Trustee Richard Leventhal, were invited to participate in a conference organized by the American Association of Museum Directors in New York in April. Although outnumbered by museum officials and others speaking on behalf of policies that the AIA feels are inadequate, the AIA's recommendations nevertheless received attention in the media and, it is hoped, they will set a standard to which more enlightened institutions may adhere in the future.

DAI-AIA joint efforts: President Waldbaum held a second meeting of representatives of the DAI and the AIA at the Annual Meeting in Montreal in January 2006. A number of areas of cooperation were discussed including: a DAI sponsored colloquium for the 2007 Annual Meeting, a DAI sponsored reception for the 2007 Annual Meeting, the creation of an exchange program for a German Fellow to come to the U.S.; the establishment of a formal relationship between the DAI and the APA to facilitate participation of DAI-based philologists in the Joint Annual Meeting; publication of occasional "Newsletters from Germany" in the AJA, and publication of English language articles in the DAI's journals. The DAI increased their fellowship offering for a North American scholar to two summer fellowships as of summer 2006 and the first two recipients were chosen and accepted the Fellowships. A call for applications for summer 2007 was posted on the AIA's website in June. The DAI representatives expressed interest in signing a joint declaration with the AIA and the Institute of Archaeology of the Russian Academy of Sciences deploring the looting of archaeological sites. As of the end of the FY the draft of the declaration was in preparation.

AIA-APA Joint Efforts: In addition to the longstanding cooperation between the AIA and APA on the Joint Annual Meeting and the Placement Service, a couple of new cooperative ventures have been launched.

1. Joint APA-AIA Minority Scholarship: In January 2006, AIA and APA agreed to co-sponsor a new joint program to provide summer scholarships to promising minority undergraduates who wish to pursue careers in Classics or Archaeology. The new joint program supercedes the former APA program for minority undergraduates in the Classics, which began in 1994, and will be administered by a newly formed Joint Committee on Scholarships for Minority Students. The Committee consists of members appointed by both the APA and the AIA and will oversee the annual selection process and awarding of scholarships. Initial AIA members are Jodi Magness and Helen Nagy. Applications for the summer of 2007 program will due in the APA Office in early December 2006. The availability of application forms will be announced on the websites of both organizations in the fall. Since 1994 the APA Committee has awarded one \$3,000 scholarship each year, which recipients have used towards summer study or research in the United States, Canada or abroad. Since then, one hundred percent of the APA scholarship recipients have gone on to graduate study. The two organizations banded together in the hope that our collaboration will enable us to offer more scholarships in the future and to include budding archaeologists among the scholarship recipients. Equal consideration will be given to students who apply for summer programs in archaeology or classics and the scholarships will be awarded on the basis of merit. The joint program will be funded largely by the proceeds from a raffle and breakfast, which will take place at the Annual Meeting, as well as by contributions from APA and AIA members and friends.

The new joint committee deliberated together for the first time in February 2006 and selected two outstanding students to receive scholarships in summer 2006. The first place scholarship of \$3,000 goes to Ms. Chika Okoye, a Nigerian student at Hunter College who attended the American School of Classical Studies at Athens Summer Session. In addition, the new collaboration

between APA and AIA made it possible for the first time to award a second-place scholarship of \$2,000. This went to Ms. Anna Gonzalez, a Mexican-American at University of Texas, to study German at the Goethe Institute in Berlin to prepare herself for graduate work and to engage in an independent museum study there.

2. In January 2006, two AIA representatives, Sebastian Heath and Barbara Tsakirgis, joined the Task Force on Electronic Publication appointed by the APA. The Task Force has as its charge the analysis of particular issues associated with the burgeoning of electronic publishing, including peer refereeing, freedom of information, intellectual property protection, storage and retrieval of data and whatever other concerns it may identify. By agreeing to work jointly on these issues the two organizations are strengthening their already close ties and broadening their approaches to areas of common interest.

Committee Activities under President's Oversight:

1. Audit Committee: The Audit Committee, Chaired by Brian Heidtke, held two meetings in fiscal 2006 with AIA's newly-appointed auditors, Lutz & Carr, to plan for and then review the audit for fiscal 2005. The work was completed on a timely basis and resulted in a number of accounting policy changes, prior year adjustments and management recommendations. The audited financial statements and unqualified "clean" opinion of Lutz & Carr were submitted to the Governing Board for approval at its October 22, 2006 meeting. That meeting, however, was canceled because of a hurricane and the Executive Committee subsequently voted by email ballot to approve the audit. In addition, during the year the committee drafted a Conflict of Interest Policy applicable to trustees and officers which was subsequently approved and implemented by the Board.

2. Development: The annual AIA Fund ended the year somewhat behind its goal of \$365,000 and slightly behind FY 2005. Not quite 100 percent of Governing Board members contributed. This shortfall may possibly be attributed to the vacancy in the position of Director of Development through much of the year. The Society for the AJA raised \$26,405, slightly less than in FY 2005. Three new members were welcomed to the Charles Eliot Norton Society bringing the total number of living members to 53. The Institute was notified during the year of three bequests pending from the estates of Norton Society members. For further details on Development Committee activity please see the FY 2006 report by Elie Abemayor, Chair of the Committee.

3. Executive Committee: chaired by President Jane Waldbaum met in August, September and December of 2005 and in February, March, April and June of 2006 between regular meetings of the full Governing Board. Minutes of the meetings may be found in the 2006 Bulletin. A subcommittee of the EC nominated James Russell for the Martha and Artemis Joukowsky Distinguished Service Award for 2006 and he received the award at the Annual Meeting in Montreal.

4. Governance Committee: chaired by President Jane Waldbaum: The Governance Committee proposed several changes to the AIA Regulations: Articles V.1 removes the business manager of the AJA from membership in Council; Article VI.3 explains the use of absentee ballots to vote at Council; Article VI creates a framework for nominating and electing trustees emeritus and adds the Editor-in-Chief of Archaeology Magazine as an ex officio, non-voting member of the Governing Board. These changes were approved by Council at its meeting in January 2006 (see minutes in Bulletin for 2006).

5. Personnel Committee: Chaired by president Jane Waldbaum, met in Montreal in January 2006 to discuss personnel issues regarding Boston office staff and to review the performance and salary of the Executive Director.

6. Tour Advisory Board: The Tour Advisory Board, chaired by Past President Nancy Wilkie, met in January at the Annual Meeting in Montreal and discussed several ideas for enhancing the Tours Program. According to Todd Nielsen Manager of AIA Tours, for FY 2005-06 AIA Tours exceeded budget by almost 50%. With 28 small group study tours led by as many AIA scholars, AIA Tours earned nearly \$150,000 for AIA. With a record number of AIA participants totaling 334, AIA Tours had its most successful year to date despite the increasing political tensions around the globe. New itineraries included: artistic and architectural splendors of Iran; Hidden

Treasures of Egypt, including visits to nine tombs and temples complexes that are closed to the public; specially hosted trip to Jordan; and several other unique trips. Annual AIA Tour favorites included Mayan and Egyptian sites, prehistoric caves in France and Spain, temples and tombs in India, Peru, China and elsewhere. In addition to these exciting land trips, AIA Tours managed many private yacht voyages throughout the Mediterranean (several including Libya) as well as three in the Black Sea. Many innovative itineraries are planned for the next FY.

7. Other Activities: Task Force on Media Relations, Chair Peter Herdrich. The Task Force developed a list of media contacts with phone numbers and email addresses to facilitate the dissemination of press releases and other information to members of the media. Peter Herdrich conducted an informal media relations workshop at the May Governing Board meeting for interested trustees and promises to hold such sessions at future Board meetings in particular to help officers in their dealings with the media.

Respectfully submitted,
Jane C. Waldbaum
President, AIA

REPORT OF THE FIRST VICE PRESIDENT

The Troops Lecture Program continues its success, although during the last nine months AIA has sent lecturers only to the Army Base at Fort Bliss in El Paso, Texas. Lectures were delivered by Brian Rose (Penn), Al Leonard (University of Arizona), Wayne Lee (UNC-Chapel Hill), and Paul Zimansky (SUNY-Stony Brook). Each of the lectures forms part of pre-deployment briefings for the troops who are scheduled to be stationed in either Iraq or Afghanistan, and each of the lectures generally draws between 200 and 300 soldiers, including several of the officers. A generous donation from an AIA member allows us to distribute Archaeology magazines to the troops at no cost. Changes in personnel at the Marine Corps base at Camp Lejeune have slowed down lectures there, but these should be continuing in 2006-7. We sometimes received emails from the soldiers in Iraq regarding antiquities looting and historic preservation, and it is clear that the program is having a positive effect.

The Gold Medal Committee, chaired by Hector Williams, awarded the 2006 Gold Medal jointly to Joe and Maria Shaw of the University of Toronto. The citation for the Shaws notes that "for nearly forty years they have dedicated their lives to the study of Minoan Crete and Greek archaeology in the Aegean area. They have influenced and continue to influence the field through their scholarship, publications, and fieldwork. They have left an indelible mark on our knowledge of Aegean art and archaeology." The recipient of the 2007 Gold Medal will be Larissa Bonfante of New York University, one of the world's leading experts in the field of Etruscan Archaeology.

Undergraduate Teaching Award Committee, The UTAC committee, chaired by Patrick Thomas, selected Professor Al Leonard of the University of Arizona as the winner of the 2006 Award for Excellence in Undergraduate Teaching. Dr. Leonard regularly teaches courses enrolling hundreds of students; in some years, his annual enrollments have approached one thousand. Prof. Leonard is also the leading authority on Mycenaean pottery in the Levant and Near East, and the author or editor of ten books.

The Pomerance Science Medal Committee, The PSM Committee, chaired by Rob Tykot, selected Dr. Pamela Vandiver, Professor of Materials Science and Engineering at the University of Arizona, as the winner of the 2006 Pomerance medal. Professor Vandiver is a pioneer in the scientific study of archaeological ceramics, faience, and glass. Her work combines materials science, field archaeology of production sites and materials sources, ethnographic study of traditional crafters, and replication of traditional techniques. She has authored or co-authored eight books and more than 100 papers in refereed journals or edited volumes.

The total number of applicants for AIA fellowships in 2005-6 was 36, broken down as follows: 19 for the Olivia James Traveling Fellowship, 10 for the Archaeology of Portugal fellowships, 5 for the Publications Grant, and 2 for the Harriet and Leon Pomerance Fellowship. The winners were:

Publications – Jere Wickens of Lawrence University; Olivia James – Suzan Yalman, Harvard University; Pomerance – Andrew Koh, University of Pennsylvania; Portugal – Ana Jorge, Sheffield University; Maia Langley, University of Lisbon; Tiina Manne, Univ. of Arizona; Nuno Bicho, University of Algarve Gambelas (four awards). The Colburn Fellowship for research at the American School in Athens was presented to Yuki Furuya, University of Cincinnati; the Woodruff Fellowship for research at the American Academy in Rome to Lisa Mignone, Columbia University.

One wonderful by-product of our increased collaboration with the German Archaeological Institute (Deutsche Archäologisches Institute or DAI) has been the creation of a summer fellowship for North American scholars to work on research projects in Berlin. The purpose of the fellowship program is to encourage and support scholarship of the highest quality on various aspects of archaeology, and to promote contact between North American and German archaeologists. This year there were two winners: Dr. Rachel Kousser, Assistant Professor at the Department of Art at Brooklyn College, and Dr. Carrie Hritz, Research Associate at the Oriental Institute at the University of Chicago. The competition for the 2007 summer fellowships is now open.

The Joint Annual Meeting in Montreal was a great success, with a very high attendance (2480 registrants). This year the PAMC received a record number of submissions for the Annual Meeting in San Diego. There were 434 submissions and 330 were accepted, which means that the acceptance rate was 76%. The San Diego Marriott and Marina is large enough to allow for nine concurrent sessions, and enough abstracts were accepted to fill all rooms in all time blocks.

The PAMC has designed a program with appeal for both professional and avocational archaeologists. Highlights include the AIA Gold Medal Colloquium in honor of Larissa Bonfante: Recent Research in Etruscan and Italic Archaeology, the ever popular Poster Session with over 25 posters, and the AIA/APA lunchtime Roundtable Discussions. The 7th Annual Archaeology Fair will be returning once again, in addition to special AIA Teacher Workshop presentations for K-12 teachers. As in past years, the AIA will also be organizing the Society Workshop, the Awards Ceremony, Council Meeting, and other events. Back by popular demand will be “Friday Night at the Movies,” in which a film of archaeological importance is screened at the hotel. In addition to sessions, special events, and tours, the AIA and APA will together host the Joint AIA/APA Minority Student Breakfast and Raffle.

One of this year’s most significant developments involving the Annual Meeting was a joint poll that we conducted with the American Philological Association. Our first poll with APA took place in 1998, when we jointly agreed to change the date of the annual meeting from the last week in December to the first week in January. When this change was made, however, both organizations agreed to review their decision after three meetings in the new format, i.e., in Spring 2003. An informal poll was taken then, but APA asked for a new one in the spring of 2006, which we again organized together.

AIA received a total of 896 responses to the poll, which represents slightly more than 10% of our membership, with the respondents heavily weighted towards academic members. Nearly three-quarters of the respondents favored an early January date even though it does present an inconvenience for those who start classes during the first week in January. APA had nearly 700 respondents, with 61% preferring the first full weekend in January, and 39% preferring the old Dec. 27-30 spot. Both AIA and APA agreed to keep the meeting in early January, and the issue will not need to be revisited in the near future.

The Montreal meetings were the first in which an award was given for the best graduate student paper. The committee, chaired by James Wright of Bryn Mawr, recommended that the award go to Elizabeth R. Macaulay of the Department of Archaeology, Oxford University, for her paper entitled “The Role of *Ollae Perforatae* in Ancient Roman Garden Design and Ancient Plant Trade in the Vesuvian Region.”

We have begun to hand out several poster awards in an attempt to confer more prominence on this venue than has been the case in the past. The Best Poster was awarded to M. Barbara Reeves, Queen’s University, Erik de Bruijn, University of British Columbia, John P. Oleson, University of Victoria, and Andrew N. Sherwood, University of Guelph, for their poster: Excavations at Ha-

wara (Modern Humayma, Jordan) 2005. The Best Student Poster Award went to Kevin T. Gibbs, University of Toronto, for his presentation: Late Neolithic Pottery from Wadi Ziqlab, Jordan.

Respectfully submitted,
C. Brian Rose
First Vice President

REPORT OF THE VICE PRESIDENT FOR PROFESSIONAL RESPONSIBILITIES

I. AWARDS AND AWARD NOMINATIONS.

Outstanding Public Service Award.

At the Annual Meeting in Montreal in January, 2006, the Public Service Award was presented to the Illicit Antiquities Research Centre (IARC) of the McDonald Institute for Archaeological Research at Cambridge University; the award was accepted by Prof. Neil Brodie. The IARC has played a leading international role in raising awareness of the destructive effects of the antiquities market on archaeological sites. At its meeting in Boston in May, the Governing Board approved the nomination of Wolf-Dieter Heilmeyer for the Outstanding Public Service Award of 2007. Prof. Heilmeyer is the distinguished former director of the State Archaeological Museums of Berlin; he has played a leading role in European and international efforts to suppress the illegal market in antiquities. Both awards were approved by the Professional Responsibilities Committee.

Conservation and Heritage Management Award.

At the Montreal meeting the award for 2006 was given to Hester A. Davis, William Lipe, and Charles R. McGimsey, who have played important roles in the protection of archaeological resources in the U.S., the development of effective cultural resource management, and the documentation of cultural heritage laws. The award recognizes their contribution in continuing the work begun one hundred years ago with the passage of the 1906 Antiquities Act, which was commemorated in the theme adopted for the 2006 Montreal meetings, "Conservation and Cultural Heritage Management." The Conservation and Heritage Management Committee nominated and The Professional Responsibilities Committee also approved the selection of the Montreal Museum of Archaeology and History at Pointe-à-Callière for the 2007 award.

II. Joint Statement

The PRC has considered the content of a possible joint statement to be announced in 2007 at the San Diego meetings, co-sponsored by the AIA, the German Archaeological Institute, and the Institute of Archaeology of the Russian Academy of Sciences. The statement will concern the protection of sites and monuments throughout the world, and the consequent need to control the antiquities market; the final version will be written in fall 2006 and presented to the governing bodies of the three institutions for approval.

III. New York panel discussion

With President Jane Waldbaum, Patty Gerstenblith, Chair of the Cultural Property Legislation and Policy Committee, and Richard Leventhal, General Trustee, I took part in a day-long panel discussion on collecting antiquities and the market that took place in New York, 4 May 2006. The event, sponsored by the Association of Art Museum Directors, was weighted in favor of museums and collecting, the AIA representatives participating only in the afternoon session. Amidst much criticism of archaeologists, we defended the urgent need for museum acquisition policies that do not contribute to the destruction of archaeological sites.

IV. AIA statements on antiquities

The PRC approved two major policy statements announced by the AIA in March, 2006. One consists of a critical response to a report issued in 2004 by the Association of Art Museum Directors (Report of the AAMD Task Force on the Acquisition of Archaeological Materials and Ancient Art); this was drawn up by the Committee on Cultural Property Legislation and Policy, with Patty Gerstenblith as chair; the other of a set of guidelines endorsed by the AIA regarding for the acquisition of archaeological materials by U.S. museums (Principles for Museum Acquisition of Antiquities), drawn up by the PRC. Both statements were immediately published on the AIA website and

widely circulated through a press release. A number of media outlets published stories based on the information in the press release.

V. Other activity

In September, 2005, I spoke to the Cultural Property Advisory Committee in Washington, advocating renewal of the Memorandum of Understanding between the U.S. and Italy (subsequently renewed 19 January, 2006, for five years). During the fall and winter of 2005-06, I wrote op-ed essays for the Los Angeles Times, New York Times, and The Art Newspaper on the trial of Marion True and Robert Hecht in Rome, advocating the adoption of principled acquisition policies by U.S. museums. The PRC met in Montreal; we did not meet in October, 2005, because of the cancellation of the fall meeting of the Governing Board; nor in Boston in May, 2006, because of the absence of the undersigned.

Respectfully submitted,
Malcolm Bell, III
Vice President for Professional Responsibilities

REPORT OF THE VICE-PRESIDENT FOR PUBLICATIONS

American Committee on the Corpus Vasorum Antiquorum

Chair Mary Moore reports no new committee action.

Archaeology Magazine

The current committee, chaired by General Trustee Ava Seave, continues to meet to consider new market strategies for the magazine as well as to begin a research project to assess the magazine's cover. Mark Rose of Archaeology magazine has been appointed to serve as the AIA's Online Editorial Director in order to co-ordinate and keep updated all three AIA websites.

Archives

The Archives Committee, chaired by Susan Heuck Allen, met at the Annual Meetings in January 2006. In order to celebrate the 15th anniversary of the Archives Committee, Allen presented a capsule history of the committee. Discussions at that meeting included the possible hiring of an intern from Simmons College to help organize the AIA Archives in Boston; the movement of the Archives to a more environmentally controlled room within the AIA's office suite; the digitization of the AIA Archives and all AIA Bulletins; how to archive the mainly digital papers of recent AIA President's papers; and how to keep up the momentum up on the "Taping of Distinguished Archaeologists" project. As of April 1, 2006 Linda Jones Roccas took over as chair of this committee. Susan Heuck Allen is to be thanked for her years of diligent service on the Archives Committee.

Publications Subvention Committee

The Publications Subvention Committee in its first round of grant applications received five complete applications of which three were funded.

The three books chosen for subvention awards are:

American School of Classical Studies: \$5,824 for Land of Sikyon by Yannis Lolos

University of Pennsylvania Museum of Archaeology and Anthropology: \$7500 for Classical Sculpture: Catalogue of the Cypriot, Greek and Roman Stone Sculpture in the University of Pennsylvania Museum of Archaeology and Anthropology by Irene Bald Romano

University of Wisconsin Press: \$7500 for Imperium and Cosmos: Augustus and the Northern Campus Martius by Paul Rehak

James R. Wiseman Book Award

The winner of the Wiseman Book Award in January 2006 was: Bruce G. Trigger, for Understanding Early Civilizations: A Comparative Study (Cambridge University Press, Cambridge, UK, 2003).

Respectfully submitted,
Susan E. Kane
Vice President for Publications

REPORT OF THE VICE PRESIDENT FOR SOCIETIES

Membership

This has been a transitional year for the societies auspiciously beginning with the restoration of the third lecture. Our efforts have focused on initiatives to grow and strengthen local societies. We continued to explore various ways to market, foster and retain membership among the interested lay populace through various incentives. The staff at the Institute - especially Liz Gilgan, Becky Donahue and Tracy Spurrier - has been focusing on marketing new programs, improving reporting and strengthening communication between the societies through various venues. The society membership incentive plan, which included special discounts targeting all categories including student membership, has been most successful. Seventy-one societies took advantage of the monetary incentive to add 257 new members and, as a result, over \$5,000 was disbursed in rebates to the societies to fund their local programs. Other new initiatives included:

- Initiating the annual society website competition won this year by the Washington DC Society for its content and ease of site navigation.
- Coordinating the lecture flyer contest won this year by the North Alabama Society for its eye catching and colorful graphics.
- Sponsoring workshops at the Annual Meeting to assist societies in the areas of recruitment, fund raising and leadership

Although hurricane Katrina interrupted the functioning of several societies in the Southeast, the staff at the Institute mobilized to comfort our fellow members and offer support when they were ready to resume their society activities. Members of these local societies were offered free registration at the 2006 Annual Meeting.

In the area of governance, a special Task Force was charged to undertake a major revision of the Society rules and regulations of 1980 which governs the establishment and maintenance of local societies. It will define membership level requirements for current and future benefits and commit to promoting new and supporting existing local societies. Our objective is to identify and augment the strengths rather than the weaknesses of local societies. The Chair of the Student Affairs Committee may now be invited to the Governing Board meetings at the discretion of the President to promote student involvement in the Institute's planning.

National Lecture Program

The lecture program drew an audience of over 19,500. Ten societies had an average attendance of 100 or more. We are again indebted to the incomparable Gene Borza and his Committee in conjunction with the dedicated staff of Liz Gilgan and Becky Donahue who continue to put together an outstanding national lecture program of distinguished scholars for our membership and the public. This year's Herculean effort included scheduling 79 lecturers to give 261 lectures to 101 local societies in the U. S. and Canada. This includes the selection of special lecturers for the Norton, Kress and Joukowsky lectureships. They continue to enhance the quality, breadth and scope of the program. This also includes support for the lecture lottery which entitles the winning society to a special fourth lecture. This year's winner was Niagara Peninsula – Ontario Society.

The return of the lecture follow-up forms which go to the local societies and lecturers was disappointing this year. This feedback is instrumental to the National Lecture Program Committee for improving the scope and quality of this core program. The completion and return of these forms is a requirement for receiving the annual rebate.

Incentive Grant for Societies

We have been fortunate again to have an anonymous sponsor of this prestigious incentive grant to promote public outreach programs by local societies which is awarded by our Incentive Grant Subcommittee under the capable leadership of Society Trustee Donald Morrison. There were seven applications this year thanks to Liz Gilgan's marketing efforts. The Ann Arbor, Michigan Society received the award this year for a project which combined an educational program aimed

at middle and high school students with an exhibition of the result of this study in close cooperation with Ann Arbor's Kelsey Museum. Future funding for this society-driven community outreach initiative, however, is a concern since it is not budgeted.

Golden Trowel Award

The Institute inaugurated this new award to recognize the society whose net membership has proportionally increased the most during the past fiscal year. It acknowledges the hard work and efforts of the society officers to recruit and maintain members. The first award was given to the Western Illinois Society which saw an astonishing 77% increase in membership thanks to the efforts of Prof. Thomas Sienkewicz and his volunteers. The Institute gratefully recognizes the contributions of the society officers who contribute to the AIA's growth and avidly promote its mission in their local communities through the United States and abroad.

Respectfully submitted,
Peter M. Russo
Vice President for Societies

REPORT OF THE VICE PRESIDENT FOR EDUCATION AND OUTREACH

This fiscal year represented the second full (and fully active) year of existence of the new Department of Education and Outreach (created with the election of Shelby Brown as VP for Education and Outreach in Jan., 2004 and supported by the hiring of Ben Thomas as Coordinator for Education and Outreach in Aug., 2004). Continuing and building on the efforts of the last fiscal year, our outreach to non-professionals has focused on three areas:

1. events at the annual meeting
2. the education website
3. events outside the annual meeting

Annual Meeting

Because the meeting was held in Montreal, Canada in 2006, some programming was affected, and we could not offer professional development credit to teachers. Annual Meeting Outreach Committee member Kathi Sherwood helped with local contacts and with illuminating the contexts in which French translation was required. Jacques Perreault kindly translated and disseminated crucial publicity materials and information about the teacher sessions.

Teacher Sessions

Archaeology in the K-12 Classroom: a Hands-on Introduction to the AIA's Archaeological Projects

These were the fourth annual teacher workshops. The approach and curriculum were not complicated this year by the need to share space and an agenda with the APA. The sessions were aimed at K-12 teachers of varied disciplines and incorporated hands-on activities about archaeology and archaeological analysis that teachers could take back directly into their classrooms. The featured lessons were already on the AIA education website or under development for the website. Teachers were uniformly enthusiastic and positive about the value of the workshop, and also contributed insights and useful, practical suggestions that have subsequently been incorporated into the lessons.

The morning workshop, Designing a Small-Scale Dig to Reflect Local Cultures and Teach Critical Thinking, addressed four ways to design a meaningful, cross-curricular excavation project for a variety of grade levels. Teachers participated in a shoebox excavation and had time to plan their own archaeological dig relevant to their classrooms and relevant cultures. In the afternoon session, Mystery Cemetery: a Hands-On Exercise in Hypothesis-Building, teachers stepped into the shoes of their students and analyzed a supposedly already-excavated cemetery of small plastic skeletons placed in coffins with burial goods. The Mystery Cemetery analysis took teachers (after a caveat about when it is NOT culturally appropriate to analyze a cemetery) through a process

of identifying attributes, correlating them, categorizing, and drawing conclusions about gender, age, and status, using clues and working from observations to inferences. Teachers then discussed how the thinking skills might apply to their individual classrooms and how changing the burial goods could make the cemetery relevant to different cultures.

Fair

The Annual Meeting Outreach Committee, under chair Anne Salisbury and with the support of Development and Special Events Manager Lisa Naas, organized the 2006 (sixth annual) Archaeology Fair, held from 11:00 a.m. to 3:00 p.m. on Sunday. Lisa reported that Digging into Archaeology: a Hands-on Family Fair sponsored 21 groups, 15 of them Canadian, to highlight various aspects of archaeology in an interactive fashion with the Montreal public. Hands-on projects included flintknapping, UV light analysis, mini excavations (one edible), and costumed presenters representing peoples from centuries ago. The fair was visited by 263 people, 85 of them children. In all, 40 families were represented, and 49 annual meeting registrants came by (a drop from last year, probably because the fair had to be held away from other meeting events due to budget constraints). Tickets and merchandise sales brought in just over \$1,000. Admission was \$5 per child (children under 3 free), \$7 per adult, and \$14 per family.

Many of the attendees heard about the AIA and the fair from the Montreal Gazette, which published a feature about the fair on its calendar page. On the Monday after the fair, the Gazette and the Toronto Star followed up on the event and the AIA.

Orientation Session

Society Trustee Alexandra Cleworth once again successfully brought together AIA Board members and other volunteers to meet and greet newcomers attending their first Annual Meeting in Montreal. Hosts and hostesses were available at individual tables to answer newcomers' questions and give basic advice. AIA President Jane Waldbaum greeted the group and showed that their presence was valued.

Education Website

The offerings, only rather slowly being added due to internal changes in web management and design, include, as last year: teacher information, curricula, Frequently Asked Questions, an Ask the Experts section to be further developed in conjunction with ASOR, bibliographies, and more. Goals include developing our own standards, working with other organizations where feasible and logical, making the act of publishing on our site desirable, and encouraging the professionalization and replicability of our education efforts through using templates.

Events outside the Annual Meeting

The Boston office participated actively in a host of Massachusetts Archaeology Month events in Oct., 2005, sponsored a collaborative teacher workshop with other local organizations in February, 2006, began the process of replicating the AIA Fair outside the annual meeting, and pioneered archaeological presentations in local retirement homes. New programs made money and began to fulfill our goal of educating a new constituency and bringing more people to our events and website.

October, 2005: MA Archaeology Month

Archaeology Month 2005 (our second year) was bigger and better than 2004. This year we offered four lectures, a symposium on fakes and forgeries, a teacher workshop, and an open house.

Two highlights were:

Digging into the Past: October Teachers' Workshop and Hands-On Learning on the Practice and Promise of Archaeology

This workshop for educators of students pre-college and above explored basic archaeological concepts and methods, drawing on finds from China, the Middle East, and Central America. The morning session featured slide presentations and discussion of how archaeology has changed and enhanced our understanding of the past. During the afternoon session, attendees participated in a series of hands-on activities, all replicable in the classroom, and received lesson plans.

Presenting organizations included Plimoth Plantation, Dig Magazine, ICEAACH, Massachusetts Historical Commission, and the Worcester Art Museum.

Fakes, Forgeries and Scandals: How Artifact Counterfeiting Impacts Archaeology.

This symposium, presented by archaeology and material culture experts, approached the issue of fakes and forgeries in the context of current controversies about them and reflected on the implications fakes present and the reasons it is important to conduct archaeological research in a scientifically sound manner.

Other Workshops and Lectures

February, 2006 Teacher Workshop on Archaeology: Principles, Practices, and Collections

Discussions in 2004 resulted in collaboration between the AIA, MFA and BU Department of Archaeology. These three groups co-sponsored a two-part teacher workshop in February, 2006. Teachers received professional development credit from the AIA. In part one, teachers learned about archaeological practice and toured the MFA's collections of Egyptian and Chinese art. In part two, they were able to work directly with artifacts from the Gabel Museum.

Presentations and Classes for Seniors in Retirement Communities

Boston AIA staff presented on archaeological topics at seven different retirement communities throughout the fiscal year, visiting several of them multiple times, and also pioneered a 5-week class on archaeology in the summer of 2006 featuring both New and Old World topics.

Grants

The Education Division was awarded a grant from the Buck Family Foundation for two purposes: to promote archaeology workshops for elementary and middle school teachers and publish lesson plans generated by the workshops; and to support presentations to U.S. troops en route to Iraq and Afghanistan so that they have a deeper understanding of the cultural heritage of these regions.

Collaboration with the Museum of Science, Boston

The Museum of Science is planning a traveling exhibition, in collaboration with the filmmakers of the Indiana Jones series, to coincide with the future release of a new Indiana Jones movie. The Museum asked the AIA to help develop the content of the exhibit in order properly to identify important aspects of contemporary archaeological practice in contrast with the depiction of archaeology in the films. The AIA recommended candidates for an advisory committee and agreed via a vote of the Executive Committee to provide advice about archaeology and the cultural heritage of the regions of the world shown in the Indiana Jones films.

Respectfully Submitted,
Shelby Brown,
Vice President for Education and Outreach

REPORT OF THE TREASURER

I. Summary

Fiscal 2006 was a year of considerable progress and the outlook is generally favorable. The income statement showed a surplus bottom line on a cash basis, the balance sheet strengthened, investment value continued to rise, contracts were signed to significantly lower some future operating costs and key senior staff positions were filled. Given the new dynamic ambience throughout the organization the outlook is positive. To turn this dynamism into concrete results will require continued good financial performance and attention to some continuing areas of concern.

II. Income Statement – Operations Performance

A. Fiscal 2006

1. Audit
 - a. Went smoothly – this is the second year with our new auditors
 - b. Management Letter – no major issues
 - c. Auditor's Opinion – clean

2. Net Income on a cash basis achieved a surplus of \$128,243 versus a breakeven budget for the fiscal year.
3. Departmental Highlights (see table "Net Income by Department"):
 - a. Archaeology Magazine – significant improvements: highlights
 - (1) Surplus of \$267,318 prior to a non-cash change in accounting policy for direct mail approved by the auditors last year. This surplus represents an almost \$82,000 favorable variance to budget. The surplus after the accounting change was almost \$55,000.
 - (2) Subscriptions continued to hold up despite the major cut in direct mail
 - (3) List rental picked up in line with the growing economy
 - (4) Large expense reductions due to lower staff costs and a large cut in the number of pieces of direct mail sent out. The latter cut will reverse in fiscal 2007 (see next item).
 - (5) Dramatic reduction of \$500,000 in the cost of future direct mail solicitations, permitting a large increase in the number of pieces in Archaeology's direct mail programs. Through a new bid process the magazine entered into a new, very favorable, multi-year contract for the printing of direct mail solicitations. The first mailing under the new contract occurred without a hitch. The tremendous expense savings will show up in fiscal 2007 and beyond, e.g., lower costs per order and potentially greater surplus earnings.
 - (6) Advertising – unfavorable to budget but key senior staff hired and more aggressive sales efforts begun.
 - (7) Archaeology Magazine Committee functioning well.
 - b. AJA – another good year at a surplus of \$240,392, more or less on budget
 - c. Tours – an excellent year earning a net of almost \$144,000 or \$46,000 over budget
 - d. Annual meeting - a surplus of \$37,000 or \$14,000 better than budget
 - e. Education & Outreach – a new area, had not only programmatic success but also a lower net expense due to some unbudgeted revenue; a net \$14,000 positive variance.
 - f. All other departments came in close to budget
4. Areas of Continuing Concern:
 - a. Membership (See "Membership Numbers - Summary Highlights of Changes" below)
 1. On budget – lower staff expenses led cost reductions to offset lower total revenue and
 2. New attention by the staff and societies, e.g. a new society incentive program to build membership and
 3. First glimmer of positive news in membership numbers in many years.
 - (a) Total membership rose by 113 to 8,309
 - (b) Student memberships, which have risen continuously over the past several years, continued to lead the way in percentage terms, rising 5.6%, 60 additional memberships
 - (c) Significantly, Basic & Dual categories stopped their precipitous losses and gained an additional 113 memberships or 1.7%.

But

 - (d) Is this a new plateau or will the increases continue?
- b. Development
 1. Annual Fund
 - (a) Below budget by \$63,000
 - (b) Amounts raised and diversity of sources remains limited
 2. Endowment and Other Restricted Funds – needs planning and push
 3. Positive - new senior staff hired

III. INVESTMENT VALUE – JUNE 30, 2006 (SEE SEPARATE TABLES & SUMMARY BELOW)

	FY 2006 Change – Percentage*
Total Value	6.9%
Of Which:	
Gabelli Value Fund	8.7%
Vanguard 500 Index	8.4%
Vanguard Mid-Cap Index	14.2%
Marsico Growth Fund	(3.7%)
Northern Trust Fixed Income	0.7%

*Adjusted for endowment draw and additions

- A. Total Value \$ 8,336,852, up \$542,056 or 6.9%, after adjusting for endowment draw and additions to the investment portfolio.
- B. Equities
1. Vanguard Mid-Cap Index up an impressive 14.2%, despite analyst expectations that growth in this sector would slow
 2. Larger cap stocks in the Vanguard 500 Index and Gabelli's value fund also did well.
 3. Marsico Growth Fund
 - a. New investment of \$500,000 at the end of March 2006
 - b. Goal: increase the diversity of our portfolio and add a little more aggressive asset class
 - c. Did not do well in line with the whole growth sector. Better performance is expected.
- C. Fixed Income - Northern Trust
1. Slight increase (0.7% rise) that is reasonable given continuous increases in market interest rates.
 2. Portfolio remains diversified by borrower and industry along with an A or better risk rating.

IV. BALANCE SHEET AND CASH FLOW

- A. The cut in Archaeology's direct mail and the better than budgeted performance for Archaeology and a number of other departments resulted in an improvement in cash flow which translated into a variety of improvements in the balance sheet as can be seen on a common sizing basis below:

	FY 05	FY 06	
	Percentage of Total Assets		
Cash	3.8	2.8	
Investments	76.7	79.8	Rose as values rose
Accts. Receivable	5.0	5.8	
Grant & Pledges Rec.	2.2	2.1	
Prepaid Expenses	11.0	8.4	Lower direct mail expense
Property, Equip.	1.3	1.1	
Total Assets	100.0	100.0	
Accts. Payable & Accr. Exp.	6.5	5.2	Paydown from better cash flow
Deferred Revenues	23.5	22.4	
Total Liabilities	30.1	27.6	
Total Net Assets	69.9	72.4	
Total Assets	100.0	100.0	

The cut in Archaeology's direct mail solicitations directly affected Prepaid Expenses that dropped noticeably. It also affected deferred revenues that represent subscriptions but during FY 06 they held up well and so the decline on a common sizing basis was modest. The Investment portfolio

increased in value and hence the change up on a common sizing basis. The generally improved cash flow was used to bring our Accounts Payable current. In this case not only did the common sizing percentage decline as shown above but also favorably and importantly in contrast to previous years A/P & A/E days-on-hand dropped.

REPORT OF THE EXECUTIVE DIRECTOR

Programming information

Programming information for the Annual Meeting, Awards, Fellowships, Societies, Lectures, Education, ARCHAEOLOGY Magazine and the American Journal of Archaeology has been reported by the overseeing officers of the board of the AIA.

The numbers

Membership levels continued to rise, albeit slowly, and ended the fiscal year above 8000, thanks in part to increased marketing through the magazine and the societies. More new and renewing members are taking advantage of enrollment opportunities via the AIA's website. The total attendance for AIA Lectures through societies in FY06 is estimated at close to 20,000 while the total attendance for the Montreal Annual Meeting was about 2400, the same as the two prior years. The development program raised about \$775,000 in restricted and unrestricted funds and secured the largest one time gift in the history of the Institute, a contribution of \$300,000 that benefited the AJA, the unrestricted endowment and the Archaeology of Portugal programs. ARCHAEOLOGY's circulation continued to stay above its guaranteed rate base of 215,000. Finally the budget before adjustments for direct mail accounting showed a positive variance and, as the Treasurer reports elsewhere, the Institute's finances are stable.

Staffing

After a careful review of the Institute's needs, the circulation department of ARCHAEOLOGY was moved to Boston to offer a coordinated approach to the marketing of the AIA's membership, merchandise, magazine and journal. The CFO took on additional responsibilities as circulation director and recruited a new staff member for the finance office. The Institute also recruited a new Associate Publisher for the magazine with primary responsibility for advertising and a new Associate Editor for the magazine. Several members of the magazine's editorial department took on new assignments as former Executive Editor Mark Rose made preparations to assume a new role as editor of all of the Institute's websites beginning July 1, 2006. Finally, the Boston office welcomed a new Director of development and membership, a new governance coordinator and a new Assistant Editor for the AJA.

The entire staff of the Institute met under one roof for the first time in 23 years at a day long planning session in Connecticut in August 2005.

Physical space

The New York office lease on space in Long Island City was renewed for another five years but the space was reconfigured to save 25% of the costs. The Boston office completed its long awaited move to the 6th floor of its location at 656 Beacon

Street; the finance and publications programs remain on the fourth floor and there will be additional group meeting space. The Boston office's very generous lease with Boston University runs through 2012.

Boston University requested the release of additional storage space that had housed 44,000 fascicles of back issues of the AJA. After thoughtful triage to preserve archival copies, many copies of these back issues were distributed throughout the year at no cost to institutions around the world to help them build their libraries. Some of this distribution was underwritten by a grant from the World Archaeological Congress.

The winter meeting of the Governing Board was held in conjunction with the 2006 Annual Meeting in Montreal and marked a long awaited return to Canada. The spring 2006 Governing Board meeting was once again held in Boston and the boards of the AIA and the American Schools of Oriental Research enjoyed a dinner and lecture by former AIA President Martha Sharp Joukowsky on her most recent work at Petra. (The October 2005 Governing Board was cancelled due to the proximate arrival in Miami of Hurricane Rita.)

At the board meetings in January and May the Executive Director led her colleagues in a continued discussion on priorities and strategies for the Institute's growth based on a planning document provided in FY05. As a result of these discussions the staff has continued work on creating a site preservation grant program, aggressively expanding the Institute's constituencies, providing additional outreach programs in pre-collegiate education and in new markets such as assisted living communities, and exploring new partnership opportunities with like-minded organizations. Some of this programming can be self-financed but the majority of the Institute's initiatives as well as the funding to strengthen the capacity of existing programs will derive from a proposed comprehensive fundraising campaign, now in the planning stages.

Respectfully submitted,
Bonnie R. Clendenning,

Executive Director

REPORT OF THE EDITOR-IN-CHIEF, *AMERICAN JOURNAL OF ARCHAEOLOGY*

General Comments

This report covers the period 1 July 2005 through 30 June 2006. I continue to believe that being the Editor-in-Chief of AJA is the best job in archaeology and am grateful to the Board for the opportunity to serve both the Institute and the wider profession. I would like to thank the members of the Governing Board and the Institute staff for their support, as well as the AJA Advisory Board, editors, and staff—all of whom are listed on the attachment—for their dedication and professionalism. Their efforts make my job easier and very rewarding.

The four fascicles of this reporting period (109.4 – 110.3) contain a wide variety of articles, field reports, museum reviews, review articles, and book reviews. During this reporting period, circulation averaged just under 2900 with distribution to individuals, libraries, institutions, and the editorial offices of other journals. The AJA is financially supported by subscription revenues, the AIA, and the University of Georgia, as well as the many institutions and individuals who contribute annually to the Society for the AJA.

Personnel and Production

The staff of the AJA does an outstanding job, in every respect. Production is centered in Boston and is supervised by Managing Editor, Madeleine Donachie, who, in addition to overseeing the staff in Boston and the budget, is responsible for the production and publication of each issue. She was assisted for the past year by Assistant Editor Julia Gaviria who was responsible for copy-editing the Journal; in August, Julia left the AJA to move to Mexico, where her husband had been offered an exciting opportunity. After a national search, Vanessa Lord was hired as the new AJA Assistant Editor. Vanessa had been working with Kevin Mullen over the last several years on the AJA Outlook, the AIA Annual Meeting Abstract Book, AFOB, and the AIA Newsletter, and so she was already very familiar with the AIA, AIA publications, and the AJA. She is settling into her new position well and is a welcome addition to the team. Kevin Mullen, whose overall AIA duties were re-assigned in May, continues to update the AJA website and provide valuable assistance and expertise concerning various technological issues faced by the Journal. I am, at this time, uncertain what effect his reassignment of duties and the creation of the new position of AIA Webmaster will have on the AJA.

In addition to these full-time staffers, the AJA enjoys the services of a few freelance editors and student workers from Boston University and elsewhere who proofread and do valuable work of various kinds as the need arises. The entire AJA staff in Boston works very hard to maintain the Journal's production schedule and quality and work on new initiatives. Vanessa Lord used to manage AJA Outlook, a supplement to the Journal that includes space for advertisements and announcements of upcoming events, meetings, fellowships, and other topics of interest to the Journal's readers. It is unclear at this time who will take over from Vanessa, but Madeleine Donachie is exploring the possibility of passing the responsibility to Scott Verchin and his sales team in the Archaeology magazine office.

The editorial side of the operation is centered in the Department of Classics at the University of Georgia. I am directly responsible for all editorial activities and decisions and for conceptualizing

new initiatives and new directions for the Journal, in consultation with the AJA Advisory Board. This year, I was ably assisted by Miles Styer, a UGA Classics student.

The Journal is printed by Allen Press in Lawrence, Kansas.

Summary of Contents and Disposition of Materials Submitted This Year

Volumes 109.4 – 110.3 contained a total of 775 pages plus covers. Tables of Contents for each issue are attached. During this reporting period, 63 pieces were submitted (excluding reviews and necrologies) and 13 (approximately 21%) were accepted for publication. Submitted works are read by the Editor-in-Chief, members of the Journal's Advisory Board, and outside readers as appropriate. Works of AIA members and non-members are considered equally.

This year we launched an online book review section and an online image gallery to supplement material published in the pages of the Journal. These online sections are continuing to grow, and the process seems to be working quite well, in large part because of the special efforts of the Book Reviews Editor John Younger, Madeleine Donachie, and Kevin Mullen.

Back Issue Project

This spring and summer, the AJA staff sent out back issues of the Journal to libraries and institutions around the world that have not been able to subscribe to AJA or whose facilities have been damaged by war or devastating acts of nature. We mailed over 10,000 fascicles of the Journal to 130 recipients, from the Middle East to China, to South America, to South Africa. We have received letters from scholars around the globe thanking us for these donations and for making the Journal accessible. The AIA and the AJA have made a difference with this initiative, but it has been very expensive, costing approximately \$16,000.

Fundraising and the Financial Picture

I have been working with Tuck Barclay and Lisa Naas to improve our program to raise funds for the Society for the AJA. We have redesigned the program so that we will now be contacting institutions in the fall and individuals in the spring for contributions to the Society. We are also exploring new ideas for raising money for the Journal so that we can routinely print color illustrations for authors without a subvention and for other new initiatives. Although the Society for the AJA has served the Journal well and has been an important source of additional funds to enhance the Journal, we need to do more, especially to attract major donors who might be interested in underwriting the cost of the Editorship of the AJA. If the Journal is to continue in the ranks of the very best archaeology journals, we need to begin to lay the financial groundwork for attracting the very best person to serve as the next Editor-in-Chief. Most of the previous Editors-in-Chief stand ready to help with this initiative.

The AJA currently turns a healthy profit, and the Board needs to be committed to returning enough of those profits to the Journal so that it can continue to expand and undertake new initiatives. The Journal's archives, for example, are a potentially powerful source of revenue for the Journal and the Institute, and I want to start working on finding creative and rewarding ways of harnessing that potential, but that will require additional staff.

New Initiatives and the Future of the Journal

Madeleine Donachie, Kevin Mullen, and I continue to improve the operating systems for the AJA. In addition to the online database and tracking system that has made communication between the Georgia and Boston offices fast and efficient, we are working on getting an online submission system up and running for AJA and hope to launch an e-update for the Journal soon. Beginning with the October 2006 fascicle, we will be producing the AJA in InDesign, the new industry standard for desktop publishing, and beginning with the January 2007 issue we will be using a new, much more attractive Unicode Greek font to set Greek text. We have also revised the submission guidelines for authors and will publish them in the January 2007 issue and online.

In addition, the staff is working on plans to regularize our journal exchange holdings and manage our exchange program, and we continue to organize our archives. We also hope to have the funds to conserve correctly the earliest issues of AJA and thus properly preserve them for the future. During the winter we conducted a Web-based survey of 1,000 randomly selected AJA subscribers that was designed to help us understand how subscribers use the Journal and what they think of it. We were pleased to learn that readers ranked the AJA as one of the four most important archaeology journals (in fact most of them ranked it as the most important). Over 70% noted that the Journal was either essential or very important to their own research, that most of them had

recommended an article to either a student or a colleague, and that they were using our web site in interesting and creative ways. Amidst the praise were some thoughtful critiques that will help me and the editors plan for the future.

Of course, the stature of the AJA resides primarily in the quality of the material that it publishes. Publishing the very best articles and reviews in archaeology remains our primary mission. But we need to do more to insure the future of the AJA. We need to publish more pages, publish more illustrations in color, publish more innovative articles, publish more material online. We also need to work on increasing the number of AJA subscribers, especially internationally; we should probably offer an e-subscription to attract more foreign subscribers, and we are investigating this option. But it is my belief that publishing more pages devoted to the very best articles in archaeology is the best way to attract new subscribers. If the Journal continues to be a vibrant force in the field of archaeology, it will grow.

Naomi J. Norman
Editor-in-Chief

REPORT OF THE DEVELOPMENT COMMITTEE

Year End Results

2005-2006 AIA Fund \$301,931.79

The AIA Fund reached 83% of the \$365,000 goal

Trustee giving totaled	\$142,973
572 Prior donors contributed	\$89,562
342 members contributed	\$33,568

Number of Individual Gifts at Recognition Levels

4 Inner Circle	(10,000+)
19 Benefactor	(\$5,000-\$9,999)
5 Patron	(\$2,500-\$4,999)
35 Friend	(\$1,000-\$2,499)
38 Sponsor	(\$500-\$999)
67 Contributor	(\$250-\$499)

Society for the AJA

2005-2206	Total \$26,405
2004-2005	Total \$27,876
Restricted Operating gifts	\$148,054.75
Total 2005-2006 Operating Gifts	\$449,986.54

Endowment Funds

Restricted Gifts for Permanent Endowments

A highlight of the 2005-2006 year occurred in October when an anonymous donor made four gifts for the following endowments:

American Journal of Archaeology permanent Endowment	\$48,000
Archaeological Institute of America Unrestricted Endowment	\$50,000
Portugal – Board designated Endowment	\$187,000
Portugal Lecture Fund	\$15,000
4 Gifts totaling	\$300,000
Total Restricted gifts for Lecture Endowments	\$19,980
Total Permanently Restricted Gifts	\$306,630
Grand Total Fiscal Year 2006	\$756,616.54

2005-2006 Accomplishments

Grants for Site Preservation program

The Institute developed an in-house brochure for the Cyrene Site Preservation Pilot Project with the help of Todd Nielsen at AIA Tours. Brochures were distributed to tour participants and a full page ad appeared in the June issue of *ARCHAEOLOGY*. The brochure will be redesigned for a wider audience. More information and a specific gift link are now up on the website.

Cultivation Dinner at the National Arts Club

Trustees, Major Donors, and Prospects attended a special dinner in NYC on March 3rd followed by a presentation on "Museums on Trial" by AIA Trustee Richard M. Leventhal, Director, University of Pennsylvania Museum of Archaeology and Anthropology.

Director of Development and Membership hired

Thomas (Tuck) Barclay took up his responsibilities as Director of Development and Membership at the beginning of April. A seasoned fundraising professional, Tuck previously worked for national charities in Cincinnati, Charlotte, Manchester NH, Worcester and Newton MA. He holds an undergraduate degree in sociology/anthropology and a master's degree in public administration.

Foundation Grants Received

The Buck Family Foundation provided a grant of \$20,000 to underwrite teachers' workshops and troop lectures during the 2006-2007 year.

Dorot Foundation - \$10,000 was received for student travel to the 2006 Annual Meeting in Montreal and additional pledge of \$10,000 for student travel to the 2007 Annual Meeting in San Diego.

Samuel H Kress Foundation – received first pledge payment of \$55,000 as part of the four year \$220,000 pledge made in the 2004-2005 fiscal year to support foreign speakers attending the Annual Meeting.

Institute for Aegean Prehistory -\$15,350 was received for foreign student travel to funds to attend the 2006 Annual meeting in Montreal.

Planned Giving

There were 53 living members of The Charles Eliot Norton Legacy Society in 2005-2006. Three new members joined the Charles Eliot Norton Legacy during the fiscal year.

During this fiscal year we have been notified of two bequests that will be realized from the estates of Norton Legacy Society members.

New materials were developed covering the following vehicles:

- Charitable Remainder Trust
- Real Estate
- Appreciated Securities
- Life Insurance
- Bequests
- Charitable Lead Trust
- Retirement Plans
- Charitable Gift Annuity
- Bargain Sale

In addition four new brochures describing in greater detail gifts through Bequests, Charitable Gift Annuities, Charitable lead Trusts and Retirement Plans are in process.

Respectfully submitted,
Elie Abemayor, Chair

Minutes of Meetings

EXECUTIVE COMMITTEE MEETING

August 10, 2005
Conference Call
5:00 PM ET

Participating

Jane C. Waldbaum, President; Malcolm Bell, III, Vice President for Professional Responsibilities; Susan Kane, Vice President for Publications; Peter Russo, Vice President for Societies; Shelby Brown, Vice President for Education and Outreach; Jeffrey A. Lamia, Treasurer; Leonard V. Quigley, Paul, Weiss, Rifkind, Wharton & Garrison, General Counsel; Susan Downey, Governing Board; Bonnie Clendenning, Executive Director; Teresa Keller, CFO.

Not Participating

Brian Rose, First Vice President; Elie Abemayor, General Trustee; Ava Seave, General Trustee; Charles S. La Follette, General Trustee (guest)

The meeting was called to order at 5:10 p.m.

I. APPROVAL OF THE APRIL 12, 2005 EXECUTIVE COMMITTEE MINUTES

Discussion: No changes were proposed.

Action: A motion was made to accept the April minutes. The motion was seconded and passed unanimously.

II. REPORT OF THE PRESIDENT, JANE WALDBAUM

A. U.S.-Italy Bilateral Agreement to protect Italian antiquities up for renewal

Discussion: Waldbaum reported on a bilateral agreement that is up for renewal between the U.S. and Italy. This agreement restricts the import of illegally excavated and undocumented Italian antiquities into the U.S. She urged that letters be written to the Cultural Property Advisory Committee in support of the renewal. A petition will also be available on the Saving Antiquities for Everyone (SAFE) website. The deadline for submissions is August 24, 2005.

Action: None

B. Legislation to Protect Afghan Antiquities

Discussion: Waldbaum reported that a bill was presented to the U.S. House of Representatives that would allow the President to impose emergency protection for antiquities illegally excavated and exported from Afghanistan. She urged the emails be sent to Representative Clay Shaw, Chairman, Subcommittee on Trade of the Committee on Ways and Means in support of this bill. The deadline for submissions is September 2, 2005.

Action: None

C. APA/AIA Registration Rates

Discussion: Waldbaum reported on a proposal from the APA to raise the registration rates for the Annual Meeting as indicated on the Registration Rate History APA/AIA Annual Meeting document created by the APA on July 29, 2005. The APA Executive Committee has already voted to approve the raise.

Action: A motion was made to raise the registration rates for the Annual Meeting as per above-mentioned documents. The motion was seconded and passed unanimously.

III. REPORT OF THE TREASURER, JEFF LAMIA AND CFO, TERESA KELLER**A. Investment Reports**

Discussion: Lamia reported that as of July 31, 2005 the investment value of the AIA portfolio was \$7, 903, 160.

Action: None

B. FY 05 Year End Reports

Discussion: Keller reported that she is working to complete the audit well before the next board meeting. Preliminary numbers indicate that the AIA suffered a net loss of \$94, 819. This number may change by \$10,000. She reported that Archaeology Magazine's loss is not due to subscription numbers, which have stayed consistent or possibly increased. The problem is advertising and newsstand sales.

Action: None

IV. REPORT OF THE DEVELOPMENT COMMITTEE, BONNIE CLENDENNING

Discussion: Clendenning reported that the Annual Fund goal was reached and expressed her gratitude to the trustees whose donations constituted half of total. A marketing and development consultant is working on solicitation and acknowledgment letters, direct mail marketing, and other development projects. Clendenning stated that AIA Tours participants do not regularly join or contribute directly to the AIA and we need to do better at securing their involvement. Clendenning also reported that Jarrett Lobell from Archaeology Magazine is moving to Providence, RI and will maintain her duties as photo editor of the magazine but has also offered to take on new responsibilities for fundraising.

Action: None

V. REPORT OF THE EXECUTIVE DIRECTOR, BONNIE CLENDENNING**A. Membership**

Discussion: Clendenning reported that she is confident of a core constituency of 8,000 members. Annual attrition is about 20%; this number is consistent with the return from reported by other learned societies. Clendenning noted that the American Bar Association has reported a trend in declining membership because people are no longer interested in joining or subscribing – they participate selectively in certain activities. Clendenning replied that the biggest loss of members occurs in the Basic Membership category- likely a result of unattractive recruiting materials and because of increased cost. Lamia requested that future presentations of membership not include postal holds. He also asked if there is a database to record donors who are not members. Clendenning and Waldbaum agreed that adding donors to member numbers would make the showing more impressive. Russo asked where the attrition is occurring –for example by society, by state or by professional affiliation- and whether this is related to the number of societies with membership below minimum.

Action: Clendenning will ask the staff to prepare analytical materials regarding attrition for the next Executive Committee meeting.

B. AJA Back Issues

Discussion: Clendenning reported that back issues of the AJA and exchange journals were moved from a storage unit on Boston University's campus to the AIA's offices and that we now occupy floors four and six of 656 Beacon Street. The first set of back issues of the AJA will be mailed 08/11/05 as part of an international exchange program.

Action: None

C. Society Marketing Program

Discussion: Clendenning presented a Society Incentive Plan that is designed to encourage new membership by offering subscriber and membership discounts and a proportion of new proceeds

to societies. Russo reported that some society members are concerned they will not receive the discount that will be available to new members. Clendenning agreed that the program does not apply to existing members. Another concern is that because this is a one-time offer, members may not renew for the full price of membership. It is important that members think of membership as a charitable donation and not as dues.

Action: Future mailings should more clearly indicate that membership is tax deductible.

VI. OLD BUSINESS

A. Joukowsky Award, Shelby Brown

Discussion: Brown reported that she is seeking additional candidates for the Joukowsky Award and would welcome any suggestions.

Action: None

VII. NEW BUSINESS

A. Proposed Pilot Project for Cyrene, Susan Kane and Bonnie Clendenning

Discussion: Clendenning brought the proposed Pilot Project for Cyrene before the committee. This project is a result of a wish by many trustees for the AIA to be directly involved with support of archaeological projects outside the United States. The Pilot Project will involve heritage management, not excavation, at Cyrene, Libya and will require fundraising in addition to the budgeted sums. Kane presented the project as a marketing tool, as people may be more inclined to donate to other AIA programs if they see that the AIA is taking an active role in the site protection.

Action: A motion was made and seconded to approve the Pilot Project. Lamia made a friendly amendment to the motion that a task force be appointed to aid Clendenning in the implementation of the proposed Pilot Project for Cyrene. Downey seconded the friendly amendment.

Discussion: There was considerable discussion of the genesis of the project and its goals. Lamia, synthesizing Clendenning's approach, described the pilot project goals as 1) determining the feasibility of making direct contributions for site support to a foreign government and 2) evaluating what is needed. Clendenning agreed. A suggestion for which there was general assent was to change the title of the pilot project to "Cultural Heritage Management" rather than "Saving Sites Through Tourism". It was agreed to defer choice of a title for the final project till after the pilot project was completed and assessed. There was some objection to the appointment of a task force at this time since Clendenning felt she needed greater flexibility to design and implement the Pilot Project as it moves along.

Action: As a result of the discussion Downey withdrew her second to the friendly amendment and Lamia withdrew his amendment to appoint a task force to the Pilot Project. The motion to approve the Pilot Project as proposed passed unanimously. Bell, noting that the Pilot Project for Cyrene is a worthy project, requested that Clendenning report back regularly to the Executive Committee on the authorized goals. Quigley pledged to match the challenge grant for the project.

B. Greece: Secrets of the Past, Shelby Brown

Discussion: Brown reported that the AIA has been offered a partnership in the production of the IMAX film Greece: Secrets of the Past. A very involved role in its production will result in AIA movie credits. A less involved role in production would place the AIA in charge of educational materials, and not include a movie credit. Concerns were raised as to associating the AIA with projects of questionable scientific quality. Brown assured that past productions of the film company have been professional, and that the AIA will have final say as to its public association with the production.

Action: A motion was made to approve the AIA involvement with the production of Greece: Secrets of the Past provided we can verify the scientific accuracy of the film. The motion was seconded and passed unanimously

VIII. ADJOURNMENT

A motion was made to adjourn. The motion was seconded and passed. The meeting was adjourned at 7:19 p.m.

EXECUTIVE COMMITTEE MEETING

September 14, 2005
Conference Call
5:30 p.m. ET

Participating

Jane C. Waldbaum, President; C. Brian Rose, First Vice President; Susan Kane, Vice President for Publications; Peter Russo, Vice President for Societies; Shelby Brown, Vice President for Education and Outreach; Jeffrey A. Lamia, Treasurer; Leonard V. Quigley of Paul, Weiss, Rifkind, Wharton & Garrison, General Counsel; Elie Abemayor, General Trustee; Charles La Follette, General Trustee; Bonnie Clendenning, Executive Director; Teresa Keller, CFO

Not Participating

Malcolm Bell, III, Vice President for Professional Responsibilities; Susan Downey, Academic Trustee; Robyn Woodward, General Trustee

The meeting was called to order at 5:45 p.m.

I. APPROVAL OF THE AUGUST 10, 2005 EXECUTIVE COMMITTEE MINUTES

Discussion: No changes were proposed.

Action: A motion was made to accept the August minutes. The motion was seconded and passed unanimously.

II. REPORT OF THE PRESIDENT, JANE WALDBAUM**A. Cultural Property Advisory Committee (CPAC) meeting, Washington DC September 8, 2005**

Discussion: Waldbaum reported that she and Malcolm Bell attended the CPAC public hearing regarding the U.S.-Italy Bilateral Agreement to protect Italian antiquities. Both of them spoke in favor of renewing the agreement, as did several others of those present. Some dealers and their representatives spoke against. The Advisory Committee will make its recommendation at a later time.

Action: None

B. National Endowment for the Humanities (NEH) visit, Washington DC September 7, 2005

Discussion: Waldbaum reported that she, Bell, and Bonnie Clendenning met with Michael Poliakoff, Director of the NEH Division of Education Programs, Fred Winter, Program Officer for the Office of Challenge Grants, and Bruce Cole, NEH Chairman. Poliakoff and Cole encouraged the AIA to apply to a variety of grants.

Action: Decisions will be made as to which grants the AIA will apply for.

C. Nominating Committee Slate for 2006

Discussion: At the end of this year, Jodi Magness will end her second and final term on the Nominating Committee. Waldbaum reported that Charles La Follette, Mary Voigt, and Cameron Jean Walker agreed to run unopposed for a second term on the committee. James Wiseman has yet to confirm that he will return for a second term. Helen Nagy and Susan Downey agreed to run against each other for the slot vacated by Magness.

Action: Waldbaum will contact Wiseman to confirm that he will remain on the Nominating Committee for another term. Waldbaum encouraged the Executive Committee to seriously think about nominations for first Vice President for 2007.

III. REPORT OF THE TREASURER, JEFF LAMIA AND TERESA KELLER

A. Investment Report

Discussion: Lamia reported that as of August 31, 2005 the investment value of the AIA was \$7,864,638.

Action: None

B. Operational Indicators

Discussion: Keller reported on a number of operating indicators for the AIA as seen on the Archaeological Institute of America Operating Indicators document.

Action: None

IV. EXECUTIVE DIRECTOR'S REPORT, BONNIE CLENDENNING

A. Transition difficulties to Blackbaud database

Discussion: Clendenning reported that because new members entered into the database in 2004 did not have a predetermined membership expiration date, about 200 people over the last 10 months have not been asked to renew.

Action: The membership department is now aware of the situation and is working to correct it.

B. AIA and Archaeology Magazine meeting August 18, 2005

Discussion: Clendenning reported that, for the first time since the AIA moved from the New York office to Boston, the AIA Boston staff met with the staff from Archaeology magazine. Clendenning reported that the meeting was very productive and that she was very pleased with the staff's efforts. Another meeting of this nature is tentatively planned for six months after the August conference.

V. REPORT OF THE DEVELOPMENT COMMITTEE, ELIE M. ABEMAYOR

Discussion: Abemayor reported that because of the early gifts of two trustees the July target for the annual fund has been exceeded.

Action: None

VI. OLD BUSINESS

A. Joukowsky Distinguished Service Award Nominee, Shelby Brown

Discussion: Brown proposed James Russell, professor emeritus of Classical, Religious and Near Eastern Studies at The University of British Columbia, as recipient of the 2006 Joukowsky Distinguished Service Award. Professor Russell is a past president of the AIA, founder of AIA-Vancouver society and of AIA Canada and has served in many other capacities for the AIA.

Action: Clendenning nominated Russell as recipient of the 2006 Joukowsky Distinguished Service Award. Waldbaum seconded the nomination. The motion was approved unanimously.

B. Greece: Secrets of the Past, Shelby Brown

Discussion: Brown reported that the IMAX film Greece: Secrets of the Past is in production. She described the DVD as visually beautiful, but of questionable content. A Boston preview of the film is set for September 24 and the film is slated to premiere February 12, 2006. Brown hopes that between the preview and the premiere, she will be able to work with the film makers to produce a film that is beautiful, as well as accurate. Currently the movie runs between 45 and 50 minutes.

Action: None

VII. NEW BUSINESS

A. Consent Agenda, President Jane Waldbaum

Discussion: Waldbaum reported that David Seigle proposed using a consent agenda for the Governing Board meetings to get pro-forma votes or items of information addressed before proceed-

ing to discussions of more substantive issues. The committee was asked to suggest the types of items that should be included in it if a consent agenda were tried. The committee agreed that a consent agenda would allow more time for discussion of matters of greater importance. A consent agenda should include items previously agreed upon by committees (such as awards and recommendations) and possibly minutes from the previous meeting. The types of items may differ in different consent agendas as necessary. If it is later decided to use a consent agenda, the Governing Board will be made aware of its implementation in the packet to be sent to the board prior to the October Governing Board meeting.

Action: Waldbaum will send a memo to the members of the Executive Committee by October 1, in which the consent agenda is described so that members not present may review and comment on its implementation.

IX. ADJOURNMENT

A motion was made to adjourn. The motion was seconded and passed. The meeting was adjourned at 6:44 p.m.

THERE WAS NO GOVERNING BOARD MEETING IN OCTOBER 2005 DUE TO A HURRICANE.

EXECUTIVE COMMITTEE MEETING

December 7, 2005
Conference Call
6:00 p.m. ET

Participating

Jane C. Waldbaum, President; C. Brian Rose, First Vice President; Malcolm Bell, III, Vice President for Professional Responsibilities; Susan Kane, Vice President for Publications; Peter Russo, Vice President for Societies; Jeffrey A. Lamia, Treasurer; Bonnie Clendenning, Executive Director; Elie Abemayor, Governing Board; Susan Downey, Governing Board; Robyn Woodward, Governing Board; Teresa Keller, CFO.

Not Participating

Shelby Brown, Vice President for Education and Outreach; Charles LaFollette, Governing Board. The meeting was called to order at 6:12 p.m.

I. APPROVAL OF THE SEPTEMBER 10, 2004 EXECUTIVE COMMITTEE MINUTES

Discussion: Several minor changes to the minutes were submitted.

Action: A motion was made to accept the September minutes. The motion was seconded and passed unanimously.

II. REPORT OF THE PRESIDENT, JANE WALDBAUM

A. Archaeology Magazine Committee meeting

Discussion: On December 9, 2005 Waldbaum will travel to New York to meet with the Archaeology Magazine committee.

Action: None.

B. Donations made in the Memory of Leonard Quigley, Paul, Weiss, Rifkind, Wharton & Garrison, General Counsel

Discussion: Leonard Quigley passed away in November. The AIA sent flowers to his wife Lynn Quigley. Thus far, about \$3,000 has been donated to the AIA in Quigley's memory. Mrs. Quigley is planning to make Len's Norton Society gift and may request the donations be used in a specific fashion.

Action: None.

C. Andrew Foley, Paul, Weiss, Rifkind, Wharton & Garrison as General Counsel

Discussion: Waldbaum, Lamia and Clendenning will meet with Andrew Foley in New York and if it is agreeable to all parties she plans to name Andrew Foley as the AIA's General Council at the Governing Board meeting this January.

Action: None.

III. REPORT OF THE TREASURER, JEFF LAMIA AND TERESA KELLER**A. Investment Value as of November 30, 2005**

Discussion: Lamia reported on the document "Investment Value as of November 30, 2005" that was distributed for the meeting. The total investment value is just short of \$8 million. Paul Rissman will present a proposal to the Finance Committee to add a growth portfolio to the AIA's investments.

Action: None.

B. Financials through October 31, 2005

Discussion: Keller reported on the document "Financials through October 31, 2005" that was distributed for the meeting.

Action: None.

IV. REPORT OF THE EXECUTIVE DIRECTOR, BONNIE CLENDENNING**A. Membership**

Discussion: Clendenning reported that the AIA must work harder to get people who should be members (such as presenters at the Annual Meeting) to become members earlier in the cycle. Lamia noted that there is 25% more membership attrition than last year. Clendenning replied that last year at this time a membership promotion was bringing in new members and that recently there was a technical glitch in sending renewal mailings. Waldbaum suggested that membership literature should specifically state that membership is tax deductible.

Action: Recommendations to be implemented.

B. Archaeology Magazine and the American Journal of Archaeology

Discussion: An editor at Archaeology is leaving at the end of January; however, the position is likely to be filled by a writer from Discovery Magazine. The lease for Archaeology's office space ends in May 2006; Clendenning and Keller met with the building agent to discuss terms for renewal. Meegan Daily met the advertising goals of the magazine for the November/December issue. The AJA will be mailed in January. The AJA Back Issue Project will stop at the end of January.

Action: None.

C. Annual Meeting

Discussion: Plans for the 2006 Annual Meeting are progressing well. The last in the current series of AIA books will be available for sale at the Annual Meeting. The Program and Abstracts for the meeting are being prepared in-house and will be printed in Canada, thus avoiding customs and shipping charges.

Action: None.

D. Development

Discussion: Annual Fund gifts have been slow this season due to the hurricanes and the cancellation of the October Governing Board meeting. Clendenning reported that contributions made during the Annual Meeting would probably put receipts back on track. The AIA received \$300,000 from an anonymous friend of the AIA, the largest single gift from an individual. The Kress Foundation and the Dorot Foundation grants for Annual Meeting speakers should be arriving shortly.

Action: None.

E. AIA Tours

Discussion: All participants in the AIA Tour to Cyrene safely made it into Libya. Todd Nielsen gave a PowerPoint presentation on the AIA's project in Cyrene. Two travelers gave donations to the project.

Action: None.

F. AIA Personnel

Discussion: Nazzareno Todini was hired as the Controller and will begin work on December 9, 2005. About 20 people have submitted resumes for the position of Associate Publisher.

Action: None.

V. REPORT OF THE DEVELOPMENT COMMITTEE, ELIE M. ABEMAYOR

Discussion: The timing and delay of mailings is why contributions are down. Contributions from the Governing Board have also been slow in arriving this year.

Action: None.

VI. OLD BUSINESS**A. IMAX film: Greece: Secrets of the Past, Waldbaum reporting for Shelby Brown**

Discussion: It is not yet clear if the AIA should endorse the film. Shelby suggests the AIA be referenced in the education materials. The AIA should not be listed as a sponsor of the film, unless there is a major change in the script of the movie.

Action: None.

VII. NEW BUSINESS**A. APA Minority Scholarships Program, proposal from Eleanor Leach**

Discussion: Eleanor Leach, President of the APA has proposed the AIA join the APA in a fundraising breakfast and raffle for the APA's minority scholarships.

Action: Representatives of the AIA including Waldbaum, Rose, and Clendenning will meet with APA representatives at the Annual meeting to discuss participation.

B. Proposed change to Article VI of AIA Regulations

Discussion: A change to Article VI of the AIA Regulations will be proposed at Council in January 2006. The change will clarify the system for nominating and appointing a former trustee to the position of trustee emeritus. If Council accepts the proposal, the regulations will require the President, First Vice President, and Executive Director to approve a nominee for trustee emeritus unanimously before a vote on such an honor is proposed to the Council.

Action: None.

C. Conflict of Interest Policy

Discussion: The Conflict of Interest Policy, drafted by Clendenning, will be voted on by the Governing Board. In summary, the policy states that if an individual has a conflict between obligations outside the AIA and internal responsibilities that individual is meant to disclose it.

Action: None.

D. Review of AJA Editor-in-Chief

Discussion: The contract of the AJA Editor-in-Chief requires that an ad hoc review committee be formed in the second year of the first 3-year contract to recommend whether to renew the contract for a second three years of employment.

Action: An ad hoc review committee has been formed with the VP for Publications as chair and review of the AJA Editor will take place during the Spring with the report and recommendation to be made at the May Governing Board meeting.

E. Publications Subvention Committee

Discussion: the Publications Subvention Committee reviewed six applications and is close to making its final recommendations. The AIA will be listed as subventor in each of the books supported by this program

Action: None.

F. APA Annual Meeting date

Discussion: The APA Board has taken a straw poll in favor of moving the Joint Annual Meeting date back to December 27-30 and has asked its newsletter recipients to comment on the desirability of returning to a December date for the Annual Meeting. The AIA has just been informed of these actions. Joint Annual Meeting dates and venues have been scheduled for January through 2009, though it is possible the 2009 meeting could be moved to December if both groups wanted the change.

Action: Waldbaum, Rose, and Clendenning will discuss a response to this proposal and identify next steps.

IX. ADJOURNMENT

A motion to adjourn was seconded and passed. The meeting was adjourned at 7:22 p.m.

MEETING OF THE GOVERNING BOARD

January 5, 2006

Palais des Congrès

Montréal, Québec

Attending**Officers**

Jane C. Waldbaum, *President*

C. Brian Rose, *First Vice President*

Malcolm Bell, III, *Vice President for Professional Responsibilities*

Susan Kane, *Vice President for Publications*

Peter Russo, *Vice President for Societies*

Shelby Brown, *Vice President of Education and Outreach*

Jeffrey Lamia, *Treasurer*

Bonnie Clendenning, *Executive Director*

Trustees

Elie Abemayor, *General Trustee*

Andrea Berlin, *Academic Trustee*

Mary Beth Buck, *General Trustee*

Alexandra Cleworth, *Society Trustee*

Susan Downey, *Academic Trustee*

Peter Herdrich, *General Trustee*

Charles S. La Follette, *General Trustee*

William Lindsay, *General Trustee*

Helen Nagy, *Academic Trustee*

Donald Morrison, *Society Trustee*

Dorinda Oliver, *General Trustee*

Kathleen Donahue Sherwood, *Society Trustee*

Paul Rissman, *General Trustee*

Ava Seave, *General Trustee*

Charles Steinmetz, *General Trustee*

Barbara Tsakirgis, *Academic Trustee*

Nancy C. Wilkie, *Past President*

AIA Staff

Cecilia Smith, Administrative Coordinator
Elizabeth Gilgan, Director of Member Services
Naomi Norman, Editor-in-Chief, AJA
Teresa Keller, CFO
Peter Young, Editor-in-Chief

Guests

Laura Childs, Society Trustee Nominee

NOT ATTENDING

John McK. Camp, II, Academic Trustee
John Crary, General Trustee
Richard H. Howland, Trustee Emeritus
Norma Kershaw, Trustee Emeritus
Richard Leventhal, General Trustee
Jerald Milanich, Academic Trustee
Robert Murowchick, Academic Trustee
Charles Stanish, General Trustee
Michael Wiseman, General Trustee
Robyn Woodward, General Trustee

The meeting was called to order at 1:00 pm ET

Waldbaum called for a moment of silence in memory of Len Quigley, General Counsel of the AIA who passed away in November.

I. APPROVAL OF THE CONSENT AGENDA

Discussion: J. Waldbaum asked if there were any items Board members wanted removed from the consent agenda for further discussion. The Consent Agenda included Governing Board Minutes April 30, 2005; Gold Medal Nomination for 2007; Investment Reports; Operating Indicators; Fiscal 2006 October 31, 2005 Year-to-Date Financials; Officers' FY 2005 Reports; Annual Report, Editor-in-Chief, American Journal of Archaeology; Development Committee Report for FY2005; Development Report, FY 2006 YTD through November 30, 2005; and Membership Report, YTD through November 30, 2005.

Action: Waldbaum called for a motion to accept the Consent Agenda. The motion was made, seconded and passed.

II. PRESIDENT'S REPORT: JANE WALDBAUM, PRESIDENT**A. Announcements**

Discussion: J. Waldbaum thanked retiring Board members Charles S. La Follette, Dorinda Oliver, Michael Wiseman, and Kathleen Sherwood for their service to the AIA. She welcomed John Yarmick, a new General Trustee appointed last summer to fill an open slot on the board. Laura Childs (guest) and Lisa Ackerman (not attending) were welcomed as soon to be new Board members. Peter Young, Editor-in-Chief of Archaeology was welcomed as a guest. Waldbaum also thanked Board members who have already given or pledged to the annual AIA Fund for FY 2006. Last year, one hundred percent of members of the Board contributed, helping the AIA Fund to exceed its goal by \$5,000. This year, the Annual Fund will increase its goal. Members of the Board were encouraged to join the Charles Elliot Norton Society by naming the AIA as an estate beneficiary in their retirement plans. More details regarding the Norton Society are available through Lisa Naas, Development Coordinator. J. Waldbaum thanked the AIA staff and especially Helen Evans, Meetings Manager, who worked all year planning the Annual Meeting and other meetings for the AIA. J. Waldbaum praised B. Clendenning and the AIA staff in both Boston and New York for the new spirit of cooperation and innovation generated between both locations.

Action: None.

B. General Counsel

Discussion: Waldbaum reported that Len Quigley's passing was a very big blow to all of us. He had been our General Counsel for 27 years since 1978. His enthusiastic participation in meetings, tours, lectures, and his great service in providing pro bono legal advice to the Institute over time and making available to us the services of his law firm: Paul, Weiss, Rifkind, Wharton and Garrison, will be very hard to replace. In fact, his great service to us was recognized some years ago through the Distinguished Service Award of 1996. He continued his work for the Institute since then and, indeed, until just a couple of months ago. AIA owes him a big debt of gratitude. Waldbaum also asked that the minutes show our heartfelt thanks to Len Quigley and to Paul Weiss for 27 years of loyal service.

Before he passed away Len did us one last service: he spoke to Andrew Foley, partner at Paul Weiss firm and an associate of Len's, and asked him to step in as our new General Counsel. A brief summary of his professional qualifications was distributed in the Board packets for this meeting. J. Waldbaum, J. Lamia and S. Kane visited Andrew Foley in his office in December and liked him very much. He is willing to take on the role of General Counsel and hopes to be able to attend our Spring meeting so that we can all get better acquainted.

Action: None

C. Recent Accomplishments

Discussion:

1. J. Waldbaum, M. Bell, and B. Clendenning visited the National Endowment for the Humanities (NEH) in September 2005. They met with Michael Poliakoff, Director of the NEH Division of Education Programs, Fred Winter, Program Officer for the Office of Challenge Grants, and Bruce Cole, NEH Chairman. All were very welcoming and encouraged the AIA to apply for grants. Poliakoff is leading an APA workshop on NEH grants at the Annual Meeting and this is now cross-listed in the AIA program book.
2. While in Washington, D.C. J. Waldbaum and M. Bell attended a public meeting of the Cultural Property Advisory Committee (CPAC) in which renewal of the bilateral agreement between the US and Italy was discussed. E. Gilgan, AIA staff, attended as a representative of Saving Antiquities for Everyone (SAFE). Waldbaum reported that there is increasing pressure for museums to return unethically acquired antiquities to their country of origin; while at the same time, Italy is making available generous loan programs for U.S. institutions.
3. Last year Waldbaum appointed a media relations task force with Peter Herdrich as chair. Herdrich will report later in the meeting.

Action: None.

D. Other Remarks: Possible date change for Joint AIA/APA Annual Meetings

Discussion: When the APA and AIA first agreed to move the Joint Annual Meeting from December 27-30 to the first full weekend in January after New Year's, we agreed to reconsider these dates after a few years to see if they met the needs of a majority of our respective members. A final decision on the meeting dates is scheduled for Spring 2006. Recently, the American Philological Association (APA) took a straw poll of their Governing Board and a majority of the APA Board would like to return the Annual Meeting to December 27-30, in part in concern for teachers who must return to school during the first week of January. Because of already scheduled venues, a change in meeting dates could not occur until 2009. Both organizations strongly favor continuing to meet together and the meeting date cannot be changed without the agreement of both organizations. A straw poll of the AIA Board revealed that a slight majority would prefer to move the Annual Meeting to the last week of December.

Action: A poll of AIA members will be taken via the AIA website beginning in late January. The results of the poll and other factors will be discussed during the joint AIA/APA meeting to take place in March.

III. TREASURER'S REPORT – JEFFREY LAMIA, TREASURER

A. Institute Financial Condition and Outlook

Discussion: J. Lamia reported that as of December the AIA's investment portfolio is up for the fiscal year by almost \$115,000. The Finance Committee approved a \$500,000 investment in growth stock. The plan to invest in growth stock will be reviewed by the Investment Subcommittee. This is the first time in J. Lamia's service that the AIA is above budget, this is a result of the hard work of Teresa Keller and the financial staff. The AIA's financial outlook is extremely bright; however, J. Lamia has seven concerns regarding the AIA's financial future. Two themes drive these concerns: financial structure is unbalanced as Archaeology's income is an overwhelming deciding factor in the AIA's finances; the Institute should continue to work on this by rebalancing with membership and development; and integration and cross-selling.

1. Archaeology - Advertising is doing well, even with reduced staff. Cost per order is down. There will be difficulties as the magazine faces the web trend. More spending on direct mail will be necessary.
2. American Journal of Archaeology (AJA) - Individual subscriptions are down. Libraries are under pressure to cut budgets. Can the AJA continue to make profits?
3. Education and Outreach - Tremendous promise in secondary schools and senior communities. How will this area develop, and integrate with the rest of the AIA? Can it be financially self sustaining?
4. Tours - Excellent reputation and doing well per budget. Can its niche be expanded? How can Tours be integrated with the rest of the AIA?
5. Membership - People are choosing to support the AIA, but are not becoming members. Can local societies be revitalized?
6. Development - Need a Director of Development who can bring in more funds than salary cost.
7. Web - Should the three AIA websites be intergraded? Concerns of electronic vs. paper information.

Action: None.

IV. AUDIT COMMITTEE REPORT - BRIAN HEIDTKE, CHAIR

Discussion: The Audit Task Force, formed over a year ago, recommended that the AIA establish an Audit Committee, adopt an Audit Committee Charter, and appoint Lutz and Carr to audit the AIA. Lutz and Carr has a history of working with non-profit organizations. The Audit Committee was appointed last June and has met twice to plan and review the audit. Lutz and Carr were able to give an unqualified (unbiased) analysis of the AIA's accounting. Some accounting practices were identified that were not in accordance with guidelines. As a result of the audit process, AIA staff members are more informed about financial ramifications of their decisions, a Conflict of Interest Policy has been drafted, and the AIA will have better documentation of its accounting procedures

Action: None.

V. EXECUTIVE DIRECTOR'S REPORT – BONNIE CLENDENNING, EXECUTIVE DIRECTOR

A. Personnel Issues

Discussion: There is an ongoing search for a Fulfillment and Circulation Director. The search for a Director of Development should be completed soon. A new Associate Publisher and Advertising assistant will be hired soon. Jarrett Lobel is currently splitting her time between the New York Office as an Associate Managing Editor and the Boston Office as a Major Gifts Officer. Julia Gaviria was hired as the AJA Assistant Editor and Nazzareno Todini was hired as the Controller. New reporting structures and integration have been implemented.

B. Clendenning thanked the staff for all of their hard work. The staff did not receive a pay increase in January 2005, but received a salary increase for cost of living in July 2005.

Action: None.

B. Operational Review of 2005

Discussion: Development: The goal of the Annual Fund was surpassed in FY 2005. A donation of \$300,000 was made to the AIA by an anonymous donor. This is the largest one-time donation made by a living person in the history of the AIA. The donation will go to the AIA, the AJA, the Archaeology of Portugal Fund, and various other programs. The AIA has reinstated the third lecture for the local societies. The Education and Outreach Department would like to expand the K-12 programs; speakers are going into senior communities. Troop lectures are in high demand. Archaeology is on time and on budget. The AJA is continuing to do well. Regarding the AIA's physical space, much of the AIA Boston staff moved to the sixth floor of 656 Beacon Street in July. The extra space was acquired by Jacqueline Rosenthal, former Executive Director. Extra AJA's were moved from storage into the area on the 4th floor vacated by the AIA staff. Currently, the AJA Back Issue Exchange Program is underway. The AIA plans to renew the lease for the NY office in May.

Action: None.

C. Review of Strategic Plan

Discussion: B. Clendenning is interested in compiling a Professional Members Directory because members of the AIA are interested in having a list of professional members available to them. B. Clendenning would like to increase student recruitment and to reinstate lifetime membership. The price of lifetime membership should be reevaluated. Local societies need to be encouraged; AIA should increase funding to local societies. Fundraising campaigns should be directed to particular programs. T. Keller is investigating circulation of Archaeology. B. Clendenning would like for Archaeology to increase from 72 pages back to 84 pages per issue. The AIA's contract with Dig expired on June 30, 2005.

Action: None.

VI. REPORT OF THE ARCHAEOLOGY MAGAZINE COMMITTEE AND SEARCH COMMITTEE - AVA SEAVE, CHAIR

A. Discussion: T. Keller has developed Operating Indicators that show a broad history and trends. A. Seave reported that a new model is being conceived to predict budgets. There has been some struggle with rate base, but Archaeology should make rate base in 2006. The volume of direct mail was cut and 6 new direct mail approaches are currently being tested. The volatility of the business is not as it used to be, the magazine can be quite accurately modeled. The Magazine Committee meets three times a year in New York. At the last meeting, the role of the internet was discussed. An ad will be placed on January 20 for an Associate Publisher, whose major responsibility will be publicity.

Action: None.

VI. NOMINATING COMMITTEE DISCUSSION, CHARLES LA FOLLETTE, CHAIR

A. Discussion: C. La Follette reported that last year the nominating committee had trouble recruiting nominees to run for the position of Academic Trustee either because they did not want to run against incumbents or because of the high cost of attending meetings or because they could not afford the annual giving requirement. J. Waldbaum said that the AIA used to reimburse Academic and Society Trustees for some travel to two meetings. Because of financial problems, the AIA had to discontinue this policy several years ago. N. Wilkie suggested that the October Board meeting isn't necessary, as it is often informal and the information could be discussed over the phone or via web conferencing. J. Lamia countered that meeting three times a year allows for the developments of interpersonal relationships within the Board. It was also suggested that the chair of the Graduate Student Group be invited to future Board meetings as a way to introduce younger members to the AIA's governance.

Action: None.

VII. REPORT OF THE MEDIA RELATIONS TASK FORCE, PETER HERDRICH, CHAIR

Discussion: The Media Relations Task Force was formed to explore ways in which the AIA could improve its relations with the media and raise awareness among the media of AIA's programs

and policies on archaeological issues. The Task Force has produced a media contacts list to use for press releases. The Task Force suggests that the President, Officers, and the Executive Director receive some media training.

Action: None.

VIII. STAFF REPORT, HELEN EVANS, MEETINGS MANAGER

Discussion: H. Evans reported on the work that the Annual Meeting department does throughout the year and on all the work that goes into planning Annual Meetings and Governing Board meetings. She noted that the AIA is contracted for three Annual Meetings: San Diego 2007, Chicago 2008, and Philadelphia 2009. The AIA will work with Conferon, a company accustomed to dealing with large conferences. H. Evans thanked Jacques Perreault, President of the AIA Montréal Society, who translated and sent press releases to many media contacts in Montreal. H. Evans would like input from Board members as to whether location or cost is more important to them in determining the venue for future Board meetings.

Action: None.

IX. NEW BUSINESS

A. Grants for Site Preservation: Cyrene Project, Bonnie Clendenning and Susan Kane

Discussion: Cyrene was first excavated in 1910 under the auspices of Richard Norton, son of AIA's founder Charles Eliot Norton. Now, S. Kane is a site director at Cyrene. The goal of the project is to raise funds that will be given to the local government for site preservation efforts. S. Kane will be working closely with the Libyan government to be sure the funds are used in an appropriate manner. If this pilot project is successful, the AIA could raise funds to create a site preservation grants program to administer grants for which project directors or governments could apply.

Action: None.

B. Conflict of Interest Policy, Bonnie Clendenning

Discussion: A paragraph was added to the trustee responsibilities section of the Trustee handbook regarding duty of care and duty of loyalty. This paragraph forms the framework for why the Conflict of Interest policy was drafted by the Audit Committee. It was suggested that this policy be signed by Board members and staff members. Board members made several suggestions for revising the Policy document.

Action: A motion was made to have the audit committee revise the Policy document in light of the recommendations and to have all Board members and staff members sign an edited Conflict of Interest Policy. The motion was seconded and passed.

C. Capital Campaign Planning, Bonnie Clendenning

Discussion: Now that the AIA's finances are improving, it's time to consider expanding the organization. B. Clendenning is preparing for a five year campaign plan, to begin in July 2006.

Action: None.

X. OPEN DISCUSSION

A. Diversity in the AIA

Discussion: P. Herdrich observed that ethnic diversity with the AIA is limited, and should be promoted. J. Waldbaum reported that in 1994 the APA set up a summer scholarship for promising minority undergraduates interested in pursuing careers in the Classics. The President of APA recently approached her to see whether AIA would be interested in cooperating with them on Minority scholarships. Waldbaum responded positively as long as the program could be expanded to include minority students who wished to participate in archaeological field schools or other programs and pursue careers in archaeology.

Action: Waldbaum, Rose, Clendenning and Nagy will attend a meeting with the APA Committee on Minority Scholarships on January 7, 2006 to discuss a new Joint program on Minority Scholarships administered by a Joint Committee made up of APA and AIA members..

B. Branding

Discussion: N. Wilkie encouraged Board members to use the title "Archaeological Institute of America," instead of "AIA." She believes that if the AIA is not able to brand itself then it will not survive as an organization.

Action: None.

XIII. ADJOURNMENT

A motion was made to adjourn, and it was seconded and passed unanimously. Meeting adjourned at 4:58 pm.

127TH MEETING OF COUNCIL

Saturday, January 7, 2006

Palais des Congrès

Montréal, Québec

Present**Officers**

Jane C. Waldbaum, President & Milwaukee

C. Brian Rose, First Vice President

Malcolm Bell, III, Vice President for Professional Responsibilities

Susan Kane, Vice President for Publications & Oberlin-Wooster

Peter Russo, Vice President for Societies & Staten Island

Shelby Brown, Vice President for Education and Outreach & Los Angeles County

Jeffrey Lamia, Treasurer

Bonnie Clendenning, Executive Director

Trustees

Elie Abemayor

Andrea Berlin

Mary Beth Buck

John McK. Camp, II

Alexandra Cleworth, Trustee & Worcester

Susan Downey, Trustee & Los Angeles County

Brian Heidtke

Peter Herdrich

Susan Kane

Charles LaFollette

William Lindsay

Donald Morrison

Helen Nagy, Trustee & Seattle

Dorinda Oliver

Peter Russo

Ava Seave

David Seigle

Kathleen Donahue Sherwood

Charles W. Steinmetz

Barbara Tsakirgis

John Yarmick

Paul Zimansky

Past President:

Nancy Wilkie

Honorary Presidents

Stephen Dyson
James Russell

Affiliated Organizations

American School of Classical Studies at Athens – Rhys F. Townsend
American Research Institute in Turkey – Kenneth Sams
School of Classical Studies of the American Academy in Rome – Adele Chatfield-Taylor

Executive Staff

Cecilia Smith, Administrative Coordinator
Elizabeth Gilgan, Director of Programs and Services
Naomi Norman, Editor-in-Chief, AJA

Members-at-Large

Charles McGimsey
Thomas Roby
Olin Storvick

Society Representatives

ANN ARBOR
Elaine Gazda

ATHENS, GA
James Anderson
Naomi Norman

BALTIMORE
Matthew B. Boller
Alan Shapiro

BOSTON
Keith Doherty
Kevin Mullen
Christopher Roosevelt

CENTRAL ARIZONA
Alison Futrell

CENTRAL INDIANA
Robert F. Sutton, Jr.

CENTRAL MISSOURI
Scott de Brestian

CENTRAL TEXAS (AUSTIN)
Lea Cline (proxy for 1)
Shrita Gajendragadkar
Andrea Mall

CHARLOTTESVILLE
Kevin Cole

CHICAGO
Mary Jane Crotty
Patty Gerstenblith
Eleanor Guralnick (proxy for 1)
Jennifer Tobin

CINCINNATI
Kathleen Lynch
Shari Stocker

CLEVELAND
Jenifer Neils (proxy for 1)

DENVER
Paolo Visona

EAST TN (KNOXVILLE)
Susan D. Martin

GAINESVILLE
Barbara Barletta
Victoria Pagan (proxy for 1)

HARTFORD
Martha K. Risser
Iowa City
Brenda Longfellow

LONG ISLAND
Robert Riegy

LOS ANGELES COUNTY
Cynthia Colburn
Owen Doonan
Ken Lapatin
Claire Lyons (proxy for 1)

MISSISSIPPI/MEMPHIS
Fred Albertson

MONTREAL
Jacques Perreault

NARRAGANSETT
(PROVIDENCE)
Peter Allen
Susan Heuck Allen
Rosalie Baker

NEW HAVEN
Richard Grossman
Matthew M. McCarty

NEW YORK CITY
Clemente Marconi
Caroline Rubinstein (proxy
for 1)
Marissa Schlesinger

NIAGARA PENINSULA
Fred Truckenbrodt

NORTH ALABAMA
Lillian B. Joyce
Catherine Dunar

NORTH CAROLINA,
CHAPEL HILL
Jeffrey A. Becker (proxy for 1)
Jodi Magness

ORLANDO
Elise Friedland (proxy for 1)
Gretchen Meyers

OTTAWA
Antonia Holden
Heather Loube

PHILADELPHIA	SOUTHWEST TEXAS	WASHINGTON, DC
Mary Dabney	Laura Childs	Lucinda Conger (proxy for 1)
Harrison Eiteljorg, II		Elizabeth Craft
Susan Ferrence	ST. LOUIS	Catherine Keesling
David Romano	Robert Lamberton	Hugh Lee
James C. Wright	Larry Perlmutter	Marjorie Venit
	Susan Rotroff	
PITTSBURGH	Staten Island	WESTERN ILLINOIS
John Newell (proxy for 1)	Linda Schneider	Victor Martinez
RICHMOND	TALLAHASSEE	WESTERN MASSACHUSETTS
Art Cassanos	Nancy de Grummond	Scott Bradbury
Elizabeth Fisher (proxy for 1)	Christopher Pfaff	Geoffrey Sumi
SAN DIEGO	VANCOUVER	WILLIAMSBURG
Brad Kirkegaard	Elaine Godwin	William Hutton
Elizabeth Pollard (proxy for 1)	Mary Vickers	Winnipeg
		Mark Lawall
SAN FRANCISCO		Michael Mackinnon
Ellen Amyx		
Deborah Anderson		
Evelyn Bell		
Amelia Brown		

127th Meeting of Council
 Saturday, January 7, 2006
 The meeting was called to order at 4:55 pm.

I. APPROVAL OF THE MINUTES OF THE JANUARY 7, 2005 COUNCIL MEETING

Discussion: A motion was made to approve the January 7, 2005 Council minutes.

Action: The motion was seconded and passed unanimously.

II. Report of the Nominating Committee (Charles La Follette, Chair)

Discussion: C. La Follette, on behalf of the Nominating Committee, presented the slate of candidates. The following were nominated for officer positions: The candidate for Vice President for Education and Outreach, second term: Shelby Brown. The nominees for seven General Trustee positions were: Elizabeth Bartman, Lisa Ackerman, Lawrence Coben, Paul Rissman (second term), Elie Abemayor (second term), Charles Stanish, and John Yarmick.

The nominees for three Academic Trustee positions were: Andrea Berlin (second term), John Camp (second term), Jerald Milanich (second term).

The nominees for the three Society Trustees positions were: Alexandra Cleworth, Lillian Joyce, and Laura Childs.

The nominees for the five Nominating Committee positions were: Charles La Follette (second term); Susan Downey and Helen Nagy; James Wiseman (second term); Mary Voigt (second term); Cameron Jean Walker (second term).

Action: A motion was made to accept the ballot as proposed. The motion was seconded and passed unanimously.

III. ELECTION OF OFFICERS, TRUSTEES, AND NOMINATING COMMITTEE MEMBERS

Discussion: Waldbaum asked for two tellers to witness the counting of ballots.

Action: The Council voted and submitted their ballots for tallying.

IV. MOMENT OF SILENCE FOR DEPARTED MEMBERS

Discussion: The AIA 2005 Necrology reads as follows:

Graciela Alfigri, Appleton Society (October, 2005)
Joseph S. Banks
William Beaupre, North Coast Society (November, 1997)
Joan Bradley, Rockford Society (March, 2005)
John C. Brady, Central Florida (Orlando) Society
Anthony J. Bravo, New Haven Society (2005)
Reuben G. Bullard, Cincinnati Society
Frank Callahan, Worcester Society (2005)
Cornelia Campbell, (2005)
Harris H. Clark, Tucson Society (December 2005)
Ina B. Clark, North Alabama (Huntsville) Society (2004)
Janet B. Coleman, Rockford Society
Walter M. Coleman, Rockford Society
G. B. Collins, (2005)
Eugene Cotter, Northern New Jersey Society (May, 2005)
David A. Detrich, Long Island Society (March, 2005)
Henri G. Denamur, Member at Large (August, 2005)
Gilbert M. Denman, Jr., Southwest Texas (San Antonio) Society (May, 2005)
Joyce Dickey, North Alabama Society (May, 2005)
Lora O. Floyd
Jack Gaddy, Member at Large (January, 2005)
Jonathan Goldstein, Iowa City Society (May, 2005)
Ben Harney, Spokane Society (December, 2004)
Harold Hart, Member at Large (October, 2005)
Fredrick Hermann, Princeton Society
Gordon W. Hewes
Floyd Hill, Washington D.C. (2005)
Wayne Kenaston, San Diego Society (2005)
Manfred Korfmann, Foreign Honorary Member (2005)
William T. Lane, Vancouver Society (November, 2005)
J. W. Langlinais, Southwest Texas (San Antonio) Society (August, 2004)
Mary A. Littauer, New York Society (December, 2005)
John Loughridge, Tallahassee Society (November, 2004)
Walter H. John, Seattle Society (January, 2005)
Carroll McCarthy, Rockford Society (March, 2005)
Sarah McKeigem, Tampa Bay (2005)
Suzanne L. Martin, Walla Walla Society (December, 2004)
Gary M. Murphy, Narragansett (Providence) Society (December, 2004)
Peter Roger Stuart Moorey, Foreign Honorary Member (December, 2004)
Bill M. Mullins (February, 2005)
Tahsin Ozguc, Foreign Honorary Member (October, 2005)
Herbert S. Pepin, Vancouver, BC Canada Society
Margaret L. Perthou (January, 2005)
James Peterson (August, 2005)
Harmon S. Potter, New York Society (July, 2005)
Leonard V. Quigley, New York Society (November, 2005)
Donally Raber (November, 2001)
Lora Bryning Redford, Washington, DC Society (February, 2005)
Martin Robertson, Foreign Honorary Member (January, 2005)
T. Newton Russell (April, 2001)
John Serrano
Allen O. Shafer, Member at Large (November, 2004)
Ione Mylonas Shear, Athens Society (January, 2005)

Joseph Sinnott, Worcester Society (September, 2004)
 Mildred Sippy, Central Arizona Society (2005)
 Frances Smith, Boston Society
 Lewis Stark
 Lauralee Stevenson, New York City Society
 Sally L. D. Todd (January, 2005)
 Richard A. Waterfall
 James D. West, II, Member at Large (April, 2005)
 Raymond E. White, Tucson Society (2004)
 Jerry F. Wilbur (2005)
 Frederick Wilkins, Southwest Texas Society (Sept, 2005)
 Madeleine Youmans, North Alabama Society (April, 2005)

Action: Waldbaum asked the Council to stand for a moment of silence.

V. REPORT OF THE PRESIDENT (JANE C. WALDBAUM)

A. Leonard Quigley, Paul, Weiss, Rifkind, Wharton and Garrison

Discussion: Waldbaum recognized the passing of Leonard Quigley who served as General Counsel to the AIA. Her statement read as follows: Len was the AIA's General Counsel for some 27 years since 1978 and for all that time he served us well both as our lawyer and as a friend to the Institute. Len was drawn to the Institute through his love for archaeology and over the years he and his wife Lynn joined us at lectures and on many AIA Tours. He diligently attend meetings of the Council, the Board and the Executive Committee and was always willing to help us with pro bono legal advice on matters as diverse as personnel contracts or the writing of amicus briefs in important cases involving the illegal trade in antiquities. He was also a generous supporter of the AIA's programs. Len Quigley's contributions to the Institute on all fronts were recognized by the presentation of the AIA's Distinguished Service Award to him in 1996. His passing leaves a large hole that will be difficult to fill. Len, in a last generous act, did ask a colleague of his to step in and continue to provide the AIA with pro bono legal services as General Counsel. His name is Andrew Foley, and although he was unable to join us at this meeting he has agreed to take us on. He is a partner at Paul, Weiss, Rifkind, Wharton & Garrison, Len's law firm, and will thus provide us with needed continuity. We are very grateful that he was willing to step in and we welcome him to the AIA "family."

Action: None.

B. Michael Poliakoff, Director, Education Division, National Endowment for the Humanities (NEH) greets Council

Discussion: Special guest Michael Poliakoff, Director of the Education Division of the NEH addressed the Council. He acknowledged that there is a lack of funds available for humanities research, but that the funds are steadily increasing. The increase in funds shows that the President of the United States and Congress highly regard the NEH. Poliakoff believes the public is "thirsty to learn about the past" and encouraged professionals to apply for funding to fill this need. Well-funded projects can be life changing for the participants. Applications are strongly encouraged. The NEH is eager to help craft proposals and will give feedback on drafts. Waldbaum added that the AIA hopes to generate applications in the near future.

Action: None.

C. Recent Accomplishments: Troop Lectures/ Publications Subventions / Graduate Student Paper Award Committee

Discussion: Waldbaum reported that First Vice President C. Brian Rose has made great efforts in establishing the successful Troop Lectures Program which aims to educate troops departing for Iraq and Afghanistan about the archaeological heritage of those countries. The first lectures were given at Camp Lejeune and Fort Bliss which were recently added to the participating locations.

The first three Publications Subventions were granted this year from the Von Bothmer Publication Fund, thanks to Chair Nancy de Grummond and the members of the Publications Subvention Committee, who established guidelines for applying for the Subventions and for evaluating them. This has proved a workable and productive way for the AIA to continue to support and promote scholarly publication in Classical Archaeology.

Waldbaum announced that, for the first time, the AIA will award books donated by exhibitors to the graduate student who presents the best paper at the Annual Meeting. Waldbaum acknowledged the hard work of the Student Affairs Interest Group, who recommended creation of the award, and of the Graduate Student Paper Award Committee, Chaired by James Wright, which produced the guidelines and judging criteria and vetted the first set of papers. Waldbaum expressed her pleasure at being able to recognize excellent work by graduate students and to acknowledge the important contributions they make to the Annual Meeting and to the future of the profession. To be eligible for this award next year, presenters must identify themselves as students when submitting abstracts for the call for papers and have their papers accepted by the Program Committee for presentation at the 2007 Annual Meeting. Waldbaum urged colleagues supervising graduate students to encourage them to submit papers and also encouraged students to submit papers for next year's Annual Meeting.

Action: None.

D. Nominating Committee

Discussion: Waldbaum noted that Chair of the Nominating Committee, La Follette, reported that it was very difficult to get people to run for Governing Board positions. This year almost all candidates ran unopposed because suitable candidates could not be found to run against them. Waldbaum said that it is very important for the future of the Institute to attract qualified, interested and energetic candidates to run. She noted that the 2007 elections are especially important since several key officer positions, including President, First Vice President, Treasurer, Vice President for Professional Responsibilities and Vice President for Publications, will need to be filled as well as several Academic and General Trustee positions.

Action: Waldbaum urged Council members to recommend to the Nominating Committee qualified individuals for officer and board positions.

E. Register of Professional Archaeologists:

Discussion: Waldbaum reminded professional members that the AIA is now reinstated as a sponsor of the Register of Professional Archaeologists (RPA), along with SAA, SHA and AAA, and that AIA members were eligible to become registered at the discounted rate of \$45/year instead of the full rate of \$125 for non-members of sponsoring organizations. She noted that RPA is an important voice for maintaining professional standards among archaeologists and she urged members to lend their support by applying for registration.

F. Joint APA/AIA Annual Meeting Dates

Discussion: Waldbaum reported that when AIA and APA first agreed to move the Joint Annual Meeting dates from December 27-30 to early January they agreed to reconsider the dates after a few years to see if they still meet the needs of the majority of our respective memberships. The two groups have set Spring 2006 as the time to make a final decision about the meeting dates. The APA Board had recently conducted a straw poll on the dates of the Joint Annual Meeting and found that a majority of the Board favored a return to the December dates. The APA now plans to survey its members and ascertain their preferences. Since both the AIA and the APA would like to continue to meet together, the APA will not take any action on changing the date without the consent of the AIA.

Action: Beginning in early February, the AIA will conduct an online survey of AIA members to gauge meeting date preference. The AIA will discuss the results of the survey with the APA in the spring and make a recommendation on whether to continue to meet in early January or to move back to December 27-30. Waldbaum stressed that it is very important to AIA members to express their preferences in the poll.

G. Future Meeting Dates:

Discussion: Waldbaum announced that the meeting dates for the next three years have been set in early January:

2007: January 4-7, San Diego

2008: January 3-6, Chicago

2009: January 8-11, Philadelphia

VI. REPORT OF THE TREASURER (JEFFREY LAMIA)

Discussion: Lamia reported that, as of October, the AIA is above budget, largely because of the efforts of Clendenning and the AIA staff. Much of the AIA's money is coming from Archaeology Magazine. The CFO and new chair of the Archaeology Magazine Committee will be reviewing the details and create a range of new initiatives, such as the interplay of electronics and paper. The AJA is a good income provider also; however, there is some individual subscription drop off. The Education and Outreach Department is carrying out the AIA mission and is financially exciting. Ben Thomas, Education and Outreach Coordinator, is doing an excellent job. Membership is dropping. Lamia urged Societies to work to build their local organizations.

Action: None

VII. REPORT OF THE EXECUTIVE DIRECTOR (BONNIE CLENDENNING)

Discussion: In the summer of 2005, the staff of the Boston and New York offices met in person for the first time in 23 years to facilitate better staff communication. In October, the AIA received a \$300,000 donation, the largest single gift in AIA history. Half of the gift will be devoted to the Archaeology of Portugal Endowment, and the other half of the gift will support unrestricted endowment, the American Journal of Archaeology's permanent endowment, and the Archaeology of Portugal endowed lecture fund. Clendenning expressed deep appreciation to the anonymous contributor and thanked all of those who choose to help fund the AIA. She reported that the staff is mailing as gifts runs of back issues of the AJA to institutions in other countries that might not otherwise have access to the journal and welcomed additional suggestions for inclusion on the list of recipients. Clendenning reported that Elizabeth Gilgan, Director of Member Services, is collecting information on societies, such as society bylaws. There is a budget proposal to reinstate the membership incentive offer. In response to a question regarding membership, Clendenning noted that the AIA has just less than 8,000 members and the basic membership is declining. In the other hand, there are 5,000 donors who are not members and more than 150,000 subscribers to Archaeology who are not members. Finally, Clendenning thanked the Montrealers for their warm welcome and in particular the staff of the Palais des Congrès and the members of the Montreal AIA Society for their help in Annual Meeting preparations

Action: None

VIII. OLD BUSINESS

Discussion: No items of old business.

Action: None.

IX. New Business**A. Governance Committee Recommended Changes to the Regulations****VIII.a.i Article V.1 (membership in Council)****ARTICLE V****The Council**

1. The Council of the Institute, which shall manage, preserve and protect the property of the Institute and shall have full power to manage and conduct its affairs, shall consist of the ex officio members listed in Section 2 of the Act of Incorporation, approved by the President of the United States on May 26, 1906, (i.e., the president, the honorary presidents, the vice presidents, the treasurer, and the secretary of the Institute and the editor-in-chief and the business manager of its journal, the presidents of affiliated societies and the chairmen of the managing committees of any

American Schools founded by the Archaeological Institute of America in foreign countries for classical or archaeological studies and research [including those now affiliated with the voluntary association known as the Archaeological Institute of America] and the chairman of the committee on American Archaeology) the remaining members of the Governing Board, the General Counsel of the Institute, one delegate for each fifty Members-at-Large to be appointed by the President prior to the Annual Meeting to represent the Members-at-Large, and those delegates designated annually by the members of the Institute in affiliated Societies as hereinafter provided. Delegates appointed by the President to represent Members-at-Large shall serve until their successors are appointed, and the delegate or delegates designated to represent an affiliated Society shall serve until the Executive Director receives notice of a new designation or designations from the Secretary of such affiliated Society. This notice must be received by the Executive Director at least ten days before the scheduled date of the Annual Meeting. The Executive Director shall maintain a current, official list of the names and addresses of all members of Council.

Rationale: The Institute does not employ anyone with the title "business manager" of the Journal. In the past only the Editor-in-Chief has attended Council meetings. The Change would conform to current practice.

Action: A motion was made and seconded to accept the proposed changes. The motion was passed unanimously.

VIII.a.ii Article V.3 (designation of proxies and absentee ballots):

2. Any affiliated Society consisting of not less than twenty-five members of the Institute may elect one delegate as a member of the Council. For each fifty additional members of the Institute, an affiliated Society may elect one additional delegate as a member of the Council.

3. Any member of the Council, except an officer of the Institute, may, if unable to be present at the Annual Meeting, name another member of the Institute as a proxy by writing to the Executive Director. Members of the Council may also vote by mail ABSENTEE ballot on any nominations, amendments to Regulations, or resolutions submitted to them by the Executive Director in advance of the Annual Meeting. ABSENTEE BALLOTS CONTAINING ALL VOTING ITEMS INDICATED ON THE PRELIMINARY AGENDA WILL BE SENT TO ALL NAMED DELEGATES BEFORE THE MEETING OF COUNCIL AND MUST BE RETURNED TO THE EXECUTIVE DIRECTOR BEFORE THE MEETING. This ABSENTEE mail ballot may include a limited proxy to a named individual, or the President OF THE INSTITUTE, in the event that additional nominations or amendments to resolutions REGULATIONS OR OTHER ITEMS REQUIRING A VOTE are offered at the Annual Meeting of the Council. DESIGNATIONS OF LIMITED PROXIES MUST BE DONE IN WRITING BEFORE THE MEETING OF COUNCIL.

Rationale: In the past the procedure for naming and credentialing proxies has been a source of real confusion both for the delegates and for the staff overseeing the Council Meeting. Article V section 3 as currently written is unclear about the designation of full vs limited proxies. The proposed change would eliminate the full proxy and empower the named delegate to vote the ballot either in person at the meeting or by absentee ballot. If the delegate cannot be present at the meeting he or she will vote by absentee ballot provided in the packet of materials sent to all delegates, and may designate a limited proxy to vote on other matters that might come up at the meeting.

Action: A motion was made and seconded to accept the proposed changes.

Discussion: Harrison Eiteljorg, Delegate to Council, urged other members to vote against this regulation change because it would prevent some members from hearing informed discussion on voting matters.

Action: After some further debate the motion was passed on a show of hands and proxy cards.

VIII.a.iii Article VI.1 (Trustees Emeriti; other ex officio members of the Governing Board)

ARTICLE VI

The Governing Board

1. There shall be a Governing Board consisting of the President, the First Vice-President, four Vice-Presidents, the immediate past President, and the Treasurer, (each ex officio), and not fewer than twenty-four and not more than thirty elective Trustees who shall be elected by the Council. Candidates for these positions must be members of the Archaeological Institute of America at the time their nomination is presented to the Council. For the purposes of election the elective members of the Governing Board shall be divided into three Divisions as described below. The Executive Director, as Secretary of the Institute, shall be a member ex officio of the Governing Board.

[NOTE: the line about the ED not entitled to a vote was deleted several Council meetings back. It was NOT part of the agenda last year!]

a) The first Division, to be known as the General Trustees, shall consist of not fewer than twelve nor more than eighteen elective members and shall be divided into three classes of four to six members each. The term for each class shall be for three years from the date of election, until their respective successors are elected and assume office. At the Annual Meeting of the Council each year a class of four to six members shall be elected to fill the places of the class whose term expires at that time. In nominating candidates for election as General Trustees, it shall be the policy of the Institute to seek persons who are willing and able to devote the necessary time to the affairs of the Institute and whose business and professional experience qualifies them to discharge the managerial, budgetary and fund-raising responsibilities of the Governing Board.

b) The second Division, to be known as the Academic Trustees, shall consist of nine elective members, who shall be elected by the Council and shall be divided into three classes of three members each. The term for each class shall be for three years from the date of election and until their respective successors are elected and assume office. At the Annual Meeting of the Council each year a class of three members shall be elected to fill the places of the class whose term expires at that time. In nominating candidates for election as Academic Trustees, it shall be the policy of the Institute to seek persons who are willing to devote the necessary time to the affairs of the Institute and whose demonstrated academic and administrative capacity qualifies them to discharge the academic and professional responsibilities of the Governing Board.

c) The third Division, to be known as the Society Trustees, shall consist of no fewer than three and no more than five elective members who shall be elected by the Council and shall be divided into three classes. The term for each class shall be for three years from the date of election and until their respective successors are elected and assume office. At the Annual Meeting of the Council each year a class of one or two members shall be elected to fill the place of the class whose term expires at that time. In nominating candidates for election as Society Trustees, it shall be the policy of the Institute to seek persons who are willing to devote the necessary time to the affairs of the Institute and whose proven experience in administering the affairs of the local Society of the Institute qualifies them to discharge the responsibilities of the Governing Board to the non-professional members of the Institute.

General, Academic, and Society Trustees, i.e., elective members of the Governing Board, are eligible to serve as Trustee for two consecutive terms of three years each. Former Trustees may be elected for additional terms as Trustee, provided that at least one year will have elapsed between the completion of their term in office and the beginning of their next term as Trustee. Former Officers, including the Past President, may be elected for additional terms as Officer or Trustee provided that one year will have elapsed between the completion of their term in office and the beginning of their next term as Officer or Trustee. Current elective members of the Board may be nominated to any of the offices of the Institute during the course of, or at the conclusion of, their first or second term as Trustee, i.e., without a one-year absence from the Board. If elected, their term as Officer shall supersede their remaining term, if any, as Trustee. Those elected to fill out the remaining portion of a Trustee's three-year term will be considered to have completed a normal three-year term only if they hold that position for more than one half of the term.

FROM TIME TO TIME THE INSTITUTE MAY WISH TO HONOR A RETIRING TRUSTEE WHO HAS PREFORMED EXCEPTIONALLY LONG AND EXEMPLARY SERVICE TO THE INSTITUTE. SUCH INDIVIDUALS MAY BE ELECTED TO TRUSTEE EMERITUS STATUS. APPROPRIATE CANDIDATES FOR THIS STATUS MUST BE NOMINATED BY UNANIMOUS

CONSENT OF THE PRESIDENT, FIRST VICE PRESIDENT AND EXECUTIVE DIRECTOR. NOMINEES SO CHOSEN WILL BE FORWARDED TO THE COUNCIL FOR THEIR VOTE. TRUSTEES EMERITI MUST MAINTAIN THEIR MEMBERSHIP IN THE AIA AND MAY ATTEND MEETINGS OF THE GOVERNING BOARD IN AN EX OFFICIO, NON-VOTING CAPACITY WITHOUT TERM LIMITS.

Rationale: The position of Trustee Emeritus already exists but there has been no standard way of selecting such individuals. This amendment to the Regulations is an attempt to define the position and regularize the selection process.

In addition to the Elected members of the Governing Board and the Executive Director, the Editor-in-Chief of the American Journal of Archaeology and the Publisher EDITOR-IN-CHIEF of Archaeology shall attend meetings of the Governing Board, in an ex officio and non-voting capacity.

Rationale: The Editor-in-Chief of Archaeology is the more appropriate person to represent the Magazine to the Governing Board. This creates equivalency with the Editor-in-chief of the AJA who already attends Board meetings. The job of Publisher has been redefined as someone who will have primary responsibility for the advertising, sales, promotions and marketing of the Magazine (print and electronic) and not over the entire operation including intellectual content.

Discussion: Waldbaum explained that the first change will regulate the how Trustees Emeritus will be nominated and appointed.

Action: A motion was made and seconded to accept the proposed changes. The motion was passed unanimously.

Discussion: First Vice President C. Brian Rose nominated Charles La Follette as Trustee Emeritus. La Follette has served the AIA for over 20 years and has been a trustee for 18 years. He is a member of the Charles Elliot Norton Society, has worked on the NEH Challenge Grant Campaign, and raised funds for to endow lectures. La Follette is currently the chair of the Nominating Committee, and has received the Distinguished Service Award.

Action: A motion was made and seconded to appoint Charles La Follette to the position of Trustee Emeritus. The motion was passed.

X. OFFICERS, EDITOR'S AND PUBLISHER'S ANNUAL REPORTS FOR FY2005

Discussion: Waldbaum invited any questions from the floor. There were none.

Action: None.

XI.

A. Awarding of the Local Society Incentive Grant (Peter Russo, Vice President for Societies)

Action: P. Russo presented the Local Society Incentive Grant to the Ann Arbor Society. The Ann Arbor Society created an education kit with the Kelsey Museum. Elaine Gazda, President of the Ann Arbor Society, accepted the grant.

B. Lecture Lottery Drawing (Peter Russo, Vice President for Societies)

Action: P. Russo announced that forty-eight societies participated in the Lecture Lottery. K. Sherwood drew the winning entry, which came from the Niagara Peninsula Society. The Niagara Peninsula Society will receive a fourth lecture in 2006-07.

C. Awarding of the Best Society Website Prize (Peter Russo, Vice President for Societies)

Discussion: This is the first year an award has been given to the best Society Website. It takes much work to build and maintain these sites and Russo encouraged other Societies to create websites.

Action: The Washington D.C. Society was awarded the Best Society Website Prize.

D. Awarding of the Best Society Flyer Prize (Peter Russo, Vice President for Societies)

Action: The prize of \$150 goes to the North Alabama Society.

E. Awarding of the Best Posters (C. Brian Rose, First Vice President)

Action: The award for best poster presented at the Annual Meeting went to M. Barbara Reeves, Queen's University, Erik de Bruijn, University of British Columbia, John P. Oleson, University of Victoria, and Andrew N. Sherwood, University of Guelph for their poster "Excavations at Hawara (Modern Humayma, Jordan), 2005"; the runner up was John Muccigrosso, Drew University, for "Painters on Pots?" The best award for graduate student poster went to the Kevin T. Gibbs, University of Toronto for "Late Neolithic Pottery from Wadi Ziqlab, Jordan," and the Honorable Mention went to Elizabeth Marie Greene, The University of North Carolina at Chapel Hill, for "The Early Occupation Levels at Vindolanda Roman Fort: The Potential of Anaerobic Preservation in Archaeological Environments."

XII. OPEN DISCUSSION (BONNIE CLENDENNING, EXECUTIVE DIRECTOR)

Discussion: Clendenning invited everyone to email or call headquarters with their comments if they do not wish to discuss topics during the meeting. In response to a question regarding the status of the Archives Committee, James Russell, member, said that the committee is in the process of conducting recorded interviews with distinguished members of the AIA, most notably all of the living Gold Medal winners and past presidents. The committee is investigating how to make digital copies of interviews, storing copies at headquarters, and adopting procedures for borrowing audio/visual materials from institutions.

XIII. ELECTION RESULTS

The following were elected as officers of the Institute:

Vice President for Education and Outreach: Shelby Brown

General Trustees of the Institute:

Elie Abemayor

Lisa Ackerman

Elizabeth Bartman

Lawrence Coben

Paul Rissman

Charles Stanish

John Yarmick.

Academic Trustees of the Institute:

Andrea Berlin

John Camp

Jerald Milanich

Society Trustees of the Institute:

Laura Childs

Alexandra Cleworth

Lilliam Joyce

Nominating Committee:

Charles La Follette

Susan Downey

Mary Voigt

Cameron Jean Walker

James Wiseman

XIV. RESOLUTIONS

The following resolutions were offered by J. Lamia:

Resolution:

BE IT RESOLVED that the officers and members of the Archaeological Institute of America express their warm thanks and deep appreciation to the Montreal Local Committee, for their hard work to ensure the success of these Meetings.

Action: It was moved and seconded that the resolution be adopted. The resolution was adopted.

Resolution

BE IT RESOLVED that the officers and members of the Archaeological Institute of America signify their appreciation to Bonnie Clendenning, Helen Evans, Kevin Mullen, Cecilia Smith, Lisa Naas Vega, and the staff of Institute Headquarters, and to Garrett Fagan, Chair of the Program Committee, and to the Program Committee for their devotion and service on behalf of this Annual Meeting.

Action: It was moved and seconded that the resolution be adopted. The resolution was adopted.

Resolution

BE IT RESOLVED that the officers and members of the Archaeological Institute of America express their appreciation to the management and staff of Tourisme Montreal, Hyatt Regency Montreal, Hotel Intercontinental, Hotel Travelodge, Holiday Inn Select and the Palais de Congrès for providing for our well being, comfort and work at these Meetings.

Action: It was moved and seconded that the resolution be adopted. The resolution was adopted.

Resolution

WHEREAS Charles F. La Follette, Dorinda Oliver, and Michael Wiseman have served the Institute as General Trustees, and Kathleen Donahue Sherwood has served the Institute as Society Trustee,

BE IT RESOLVED that the Archaeological Institute of America expresses its gratitude and appreciation for their years of dedicated service.

Action: It was moved and seconded that the resolution be adopted. The resolution was adopted.

XVII ADJOURNMENT

A motion was made to adjourn at 6:21 pm. The motion was seconded and passed unanimously

EXECUTIVE COMMITTEE MEETING

February 15, 2006

Conference Call

6:00 p.m. ET

Participating

Jane C. Waldbaum, President; Malcolm Bell, III, Vice President for Professional Responsibilities; Susan Kane, Vice President for Publications; Peter Russo, Vice President for Societies; Shelby Brown, Vice President for Education and Outreach; Jeffrey A. Lamia, Treasurer; Bonnie Clendenning, Executive Director; Elie Abemayor, Governing Board; Susan Downey, Governing Board; David Seigle, Governing Board; Robyn Woodward; Teresa Keller, CFO.

Not Participating

C. Brian Rose, First Vice President; Andrew Foley, Paul, Weiss, Rifkind, Wharton & Garrison, General Counsel.

The meeting was called to order at 6:15 p.m.

I. APPROVAL OF THE DECEMBER 7, 2005 EXECUTIVE COMMITTEE MINUTES

Discussion: Several minor changes to the minutes were submitted.

Action: A motion was made to accept the December minutes as amended. The motion was seconded and passed.

II. REPORT OF THE PRESIDENT, JANE WALDBAUM**A. Announcements**

Discussion: A welcome was extended to new members of the Executive Committee, David Siegle and Andrew Foley. Also, former Board members John Roche and T. Cuyler Young passed away last week.

Action: None.

B. Annual Meeting Poll

Discussion: There is a poll on preferred dates for the Annual Meeting has been posted on the AIA website. The poll has been announced in the eReport and will also be announced in the Winter Newsletter. Waldbaum encouraged the Committee to participate in the poll.

Action: None.

III. REPORT OF THE TREASURER, JEFF LAMIA AND TERESA KELLER

Discussion: Lamia reported that the the Institute's investment value as of January 31, 2006 was just shy of \$8.2 million, up 4.9% so far this fiscal year. This positive investment performance was matched by a good operating performance - a fiscal YTD December operating surplus of almost \$303,000, about \$36,000 ahead of budget. Lamia indicated that given the now regular presentation of investment numbers, financial statements (income statement, balance sheet), Ms. Keller's detailed variance explanations and Operating Indicators that there would be no detailed review of this information but rather would open the floor for any questions. There was a question about the 2 different cash flow statements - traditional and modified. Mr. Lamia explained that the modified cash flow was hopefully more meaningful as it showed activities over which the Institute actually had control versus the traditional format which showed investment purchases and sales which were decided and controlled by outside investment managers. Ms. Keller noted that if the modified format met with Trustee acceptance that she would discontinue producing the traditional format.

Lamia mentioned that the Finance Committee would meet by telephone to discuss the budget and not, as in the past, just prior to the Board meeting. However there will be an informal meeting for those Trustees that are not on the Finance Committee.

Action: Trustees are encouraged to contact Waldbaum or Clendenning if they have any ideas concerning financial priorities.

IV. REPORT OF THE DEVELOPMENT COMMITTEE, ELIE M. ABEMAYOR

Discussion: Abemayor reported that there is about a \$15,000 positive variance. The AIA is on target for its \$365,000 Annual Fund goal. Abemayor reported, however, that not all members of the Governing Board have fully participated yet. Waldbaum noted that 89% of Academic Trustees have already given and have met 69% of their goal.

Action: None.

V. REPORT OF THE EXECUTIVE DIRECTOR, BONNIE CLENDENNING**A. Associate Publisher for Archaeology**

Discussion: A new Associate Publisher for Archaeology will begin work on March 20, 2006.

Action: None.

B. Annual Meeting Poll

Discussion: The web survey, as mentioned previously by Waldbaum, will also be announced in the Newsletter that is mailed to all members. Thus far, about 120 people have voted on the web

survey; 91 people have voted for the Annual Meeting to stay at the current dates. The APA will not change meeting dates unless the AIA also agrees to change with them.

Action: None.

C. New York Fundraiser

Discussion: On March 3, 2006 the AIA will hold a fundraiser in New York. Trustee Richard Leventhal will give a talk titled "Museums on Trial." Clendenning thanked those who sent suggestions regarding who to invite. Clendenning hopes that some time after the New York event, a similar even can be held on the west coast.

Action: None.

D. History Channel Sponsorship Swap

Discussion: The History Channel approached Clendenning about participating in a sponsorship swap. The swap would include placing History Channel links and information on the AIA website in exchange for the History Channel doing the same for the AIA. The History Channel estimated the public relations value for the links on their website to be worth about \$50,000. Because Clendenning has yet to sign a non-disclosure agreement, she does not have details regarding the new program the History Channel wishes to promote.

Action: None.

E. Membership Report

Discussion: Clendenning reported a good renewal rate, but a low rate of new members joining the AIA. She has a four month plan to get new members, including using new mailing lists. Keller reported that, in the past, conversion packages were sent to new Archaeology subscribers with a high success rate of bringing in new members. Keller and Clendenning would like to begin sending conversion packages again.

Action: None.

VI. NEW BUSINESS

A. Creation of new APA/AIA Joint Committee on Minority Scholarships

Discussion: Two AIA members will be appointed to serve on the APA/AIA Joint Committee on Minority Scholarships this year. The number of AIA Committee members will increase and the number of APA Committee members will decrease until the Committee is composed of an equal number of representatives from each organization. Eventually the Committee will have a co-chair from each organization. This Committee will work toward raising more money for scholarships; increase the number of people applying for the scholarships, and work to place archaeological field schools on the list of acceptable expenditures for the scholarship money. A raffle, after expenses, raises around \$2,000 for the scholarships, while the APA and AIA will be expected to contribute an additional \$1,000 each.

Action: A motion was made to create the APA/AIA Joint Committee on Minority Scholarships. The motion was seconded and passed.

B. Dissolution of Dig Advisory Board

Discussion: This Committee has not been functioning for several years. The AIA no longer has any real ties with Dig Magazine.

Action: A motion was made to dissolve the Dig Advisory Board. The motion was seconded and passed.

C. Trustee Expectations and Board Building

Discussion: Charles La Follette, Nominating Committee Chair, reported to the Governing Board in January that when potential Academic or Society Trustees were approached to run for election some declined due to high cost. La Follette asked the AIA to consider paying for some of the costs

for Academic or Society Trustees to attend Board meetings or to reduce the expected contributions from trustees in these categories.

Action: Discussion will continue at the next Executive Committee meeting and Clendenning will poll other organizations and draw up a table of comparable organizations including their expectations of trustees. The matter of Trustee Expectations will be brought to the May Board meeting for a vote.

D. Internal Board Policies

Discussion: At the March Executive Committee meeting there will be a document that describes the AIA's policy on confidentiality, duty of care, and duty of loyalty, continuing the discussion at the December Executive Committee meeting and January Governing Board meeting.

Action: None.

IX. ADJOURNMENT

A motion was made to adjourn. The motion was seconded and passed. The meeting was adjourned at 7:50 p.m.

EXECUTIVE COMMITTEE MEETING

March 15, 2006
Conference Call
6:00 p.m. ET

Participating

Jane C. Waldbaum, President; C. Brian Rose, First Vice President; Malcolm Bell, III, Vice President for Professional Responsibilities; Susan Kane, Vice President for Publications; Peter Russo, Vice President for Societies; Jeffrey A. Lamia, Treasurer; Bonnie Clendenning, Executive Director; Elie Abemayor, Governing Board; Susan Downey, Governing Board; David Seigle, Governing Board; Robyn Woodward, Governing Board; Teresa Keller, CFO.

Not Participating

Shelby Brown, Vice President for Education and Outreach; Andrew Foley, Paul, Weiss, Rifkind, Wharton & Garrison, General Counsel.

The meeting was called to order at 6:02 p.m.

I. APPROVAL OF THE FEBRUARY 15, 2006 EXECUTIVE COMMITTEE MINUTES

Discussion: Several minor changes to the minutes were submitted.

Action: A motion was made to accept the February minutes as amended. The motion was seconded and passed.

II. REPORT OF THE PRESIDENT, JANE WALDBAUM

Discussion: Waldbaum did not present a formal report.

Action: None.

III. REPORT OF THE TREASURER, JEFF LAMIA AND TERESA KELLER

Discussion: For this fiscal year, the AIA's investments are worth about 8.3 million, almost a 6% increase. Equity is at 70%, and fixed income is at 30%. The Investment Subcommittee will meet on April 10. Responding to a question regarding non-American stocks, Lamia said that the AIA does not have a policy on non-American stocks and that it is possible non-American stocks may be in the Gabelli fund.

Action: None.

IV. REPORT OF THE DEVELOPMENT COMMITTEE, ELIE M. ABEMAYOR

Discussion: The Annual Fund is doing well. An aggressive goal was set for this year, and the trustees are giving at a good rate. The AIA needs to raise about 120,000 from non-trustees. The spring mailing is set to go out the first week of April. Education grants have not been written. Waldbaum proposed that there should be a strong effort made to write grant proposals for Education and Outreach activities since granting agencies such as NEH have expressed in funding this area.

Action: None.

V. REPORT OF THE EXECUTIVE DIRECTOR, BONNIE CLENDENNING**A. Membership Report**

Discussion: Membership is up slightly. The AIA will be sending out a mailing shortly to find new members.

Action: None.

B. FY 06 BUDGET UPDATE

Discussion: This fiscal year has been going well financially; one reason is because of a number of open staff positions. This year will be cash positive. Next year the AIA will have to pay more in salaries with the addition of a Director of Development, Associate Publisher, and other staff members.

Action: None.

C. FY 07 Budget Discussion

Discussion: The following discussion focused on proposed budget priorities for fiscal year 2007.

1. Archaeology - Bring Direct Mail investment up to \$800,000

Because direct mail is now accounted for properly, with the income and expenses allocated across the right time periods, the net cost of this investment on the budget is only \$40K. If we did not restore the direct mail volume to something closer to its 2005 levels we would have difficulty keeping our rate base.

2. Membership Fulfillment - Restore Society Rebate to \$4 per member; currently paying \$2 per member. This item should be the last on priority list. It helps to fund society programs, but there is also a significant cost to the Institute associated with it.

3. Annual Meeting - \$3,000 for Student Reception at the Annual Meeting

Many committee members are opposed to funding a student reception at the Annual Meeting. Waldbaum suggested using the money to create scholarships for undergraduate field school participants. Lamia suggested the money might be used to support Outreach programs.

4. AJA - Publications Coordinator to do AJA typesetting 10 hours per week.

This will allow the Managing Editor of the AJA time to find new subscribers.

6. Archaeology - Add another editor to Archaeology's editorial staff

Adding another editor to Archaeology's staff will replace the current print editorial duties of Mark Rose, allowing him to become the AIA's online web editor. This will help the three websites of the AIA to become integrated. This may be difficult because the three websites are on different platforms. Income received from this change will be difficult to quantify. Adding an additional editor will also allow Magazine staff to plan and complete articles further in advance.

Action: A motion was made and seconded to pursue placing Mark Rose as Web Editor and adding another editor to Archaeology. The motion passed unanimously.

7. Governance - Waive or reduce the giving requirement to the AIA for Academic and Society Trustees. The consensus was that the AIA cannot afford this and the trustees should still be required to contribute financially to the organization, as is the case in other similar organizations.

9. AJA - AJA Fund Draw

Naomi Norman needs to concur in the withdrawal of \$30,000 from the Society for the AJA non-endowment gifts to help maintain the full time employment of the Assistant Editor, the number of pages per issue and the time allocated by the Publications Coordinator for typesetting

10. Retail - Outsource merchandise fulfillment

Outsourcing merchandise fulfillment to Kable will reduce our personnel costs and will be more efficient. There is a potential for greater sales through Kable's marketing functions.

11. Membership Fulfillment - Outsource certain transactions related to AJA fulfillment and membership fulfillment. Moving member and product fulfillment to Kable would save money and may [may be or will be?] be more efficient. Doing so will only cost \$1 per person to do what we do now concerning fulfillment. Many expressed concern about communication problems and database mistakes that occurred when an outside fulfillment house did not communicate fully with Institute headquarters and did not allow AIA headquarters real time access to the membership database. If the AIA staff can access the database as efficiently as they can at present, then moving fulfillment to another company will allow the membership department to refocus on membership issues instead of maintaining the database.

VI. Old Business

Trustee Expectations

Discussion: The Executive Committee reviewed proposed revisions to the Trustee and Potential Trustee Expectation documents provided prior to the meeting.

Action: A motion was made to accept the revised expectations. The motion was seconded and passed.

VII. NEW BUSINESS

A. Proposed Annual Meeting projector policy

Discussion: The consensus was that there should be a transition period at the 2007 Annual Meeting when slides projectors may be permitted together with LCD, but in the future only LCD projectors will be provided without extra cost. The AIA should not buy LCD projectors as the technology changes too quickly.

Action: None.

B. Discussion Group topics for May Board Meeting

Action: Executive Committee members will send topics to Clendenning.

C. Student representatives for Governing Board

Action: Discussion deferred until next Executive Committee meeting.

IX. ADJOURNMENT

A motion was made to adjourn. The motion was seconded and passed.

The meeting was adjourned at 8:00 p.m.

EXECUTIVE COMMITTEE MEETING

April 6, 2006
Conference Call
6:00 p.m. ET

Participating

Jane C. Waldbaum, President; C. Brian Rose, First Vice President; Malcolm Bell, III, Vice President for Professional Responsibilities; Susan Kane, Vice President for Publications; Peter Russo, Vice President for Societies; Shelby Brown, Vice President for Education and Outreach; Jeffrey A. Lamia, Treasurer; Bonnie Clendenning, Executive Director; Elie Abemayor, Governing Board; Susan Downey, Governing Board; David Seigle, Governing Board; Robyn Woodward, Governing Board; Teresa Keller, CFO.

Guest: Thomas (Tuck) Barclay, Director of Development

Not Participating

Andrew Foley, Paul, Weiss, Rifkind, Wharton & Garrison, General Counsel.

The meeting was called to order at 6:02 p.m.

I. APPROVAL OF THE FEBRUARY 15, 2006 EXECUTIVE COMMITTEE MINUTES

Discussion: None.

Action: A motion was made to accept the March minutes. The motion was seconded and passed.

II. REPORT OF THE PRESIDENT, JANE WALDBAUM

Discussion: Waldbaum did not present a formal report.

Action: None.

III. REPORT OF THE TREASURER, JEFF LAMIA AND TERESA KELLER

Discussion: The AIA's total investment value is about \$8.396 million as of March 31, 2006. The AIA invested \$500,000 in the growth stock Marsico. The Vanguard Indices are satisfactory. Northern Trust is break even. The Investment Subcommittee is meeting on Monday with Northern Trust.

Action: None.

IV. REPORT OF THE DEVELOPMENT COMMITTEE, ELIE M. ABEMAYOR**A. Introduce Director of Development Tuck Barclay**

Discussion: Tuck Barclay has been in fundraising since 1988. He is working with Tracy Spurrier, membership, and Theresa Keller, CFO, to orient himself.

Action: None.

B. March 2006 Figures

Discussion: A gift of \$5,000 was given to support the Annual Meeting in San Diego from an anonymous donor. Ava Seave, Chair of the Archaeology Magazine Committee will do a review of previous covers to find if the covers match the content of its articles. The Annual Fund has raised the same amount as it had last year at this point; however, we are a bit behind in making this year's goal. A second major development appeal will be mailed this month to those who haven't given this year. We are currently at 60% of our target for Board giving. We still need \$110,000 more from non-trustees. Both Officers and Society Trustees have exceeded their giving goals.

Action: None.

V. REPORT OF THE EXECUTIVE DIRECTOR, BONNIE CLENDENNING**A. Membership Report**

Discussion: The AIA still has little over 8,000 members. Clendenning reported that she just returned from a celebration hosted by the Houston Society. She spoke with people who, although they still attended society functions, were no longer members of the AIA. It is important the AIA do more to market membership so that we can retain and grow membership. Clendenning hopes to increase AIA membership to 10,000. It is suggested that society presidents be given a list of membership benefits to be presented before each lecture.

Action: Brian Rose and Waldbaum will write up the benefits of membership to be given to society presidents.

B. FY 07 Budget Discussion

Discussion: The Committee discussed the Executive Director's 2007 FY Budget proposals. Clendenning reported that the advertising budget for Archaeology Magazine is aggressive. There is an increase in the advertising budget, and the Associate Publisher is confident that he can find more revenue. The list rental has a conservative budget, as it is not expected to do as well as this

year. There has been an increase in the salary budget for the additional staff hired. With the hire of Barclay, Director of Development, the AIA should see a significant increase in development revenue. The AIA has invested in an online editor to present an energetic online face to the public. The Director of Member Services has trained the Lecture Program Coordinator and the Education Coordinator so that she can focus on giving support to Societies, Professional, and Academic members. The Education and Outreach Department is steadily growing under the supervision of the Education Coordinator. Lamia said that outreach should be used to cross sell the products and services of the AIA; for example, people in retirement communities participating in an outreach program should be approached about becoming members of the AIA and subscribers to Archaeology Magazine. Salary projections from 2006 will remain the same for 2007.

Action: None.

VI. OLD BUSINESS

Results of the AIA-APA Annual Meeting Poll

Discussion: Waldbaum presented the results of the online poll requesting members' preferences for the date of the Joint Annual Meeting. The choice was either to remain in early January or to move back to December 27-30. The results were presented in numerical and graphic form. A total of 896 responded to the poll, including 361 university teachers or administrators, 199 graduate students, 70 retired, 65 undergraduates, 61 non-archaeological professionals, 35 independent scholars, and a handful of government employees, K-12 teachers/administrators, museum curators or administrators and other. 47 respondents were not AIA members. The only group in favor of moving the Annual Meeting to December was K-12 teachers, of whom only 15 responded to the poll, and most of whom haven't been to a meeting in years. 75% of respondents, an overwhelming majority, want the meeting to remain in January. This information will be presented during the AIA/APA Joint Management Committee meeting on April 17.

Action: A motion was made to recommend to the Joint Committee that the Annual Meeting continue to be held during the first weekend of January following the New Year holiday.. The motion was seconded and passed.

VII. NEW BUSINESS

A. Discussion Group topics for May Board Meeting

Discussion: Clendenning explained that instead of having committee meetings at the May Governing Board Meeting, trustees will participate in discussion groups. This will give trustees time to talk about the principles and goals of the Institute. Discussion groups give the opportunity for interactive conversation. It will be important during these conversations to address outcome assessment: how will it be apparent that the Board has accomplished goals?

Action: None.

B. Student representative for Governing Board

Discussion: Russo recommended having a student representative on the Governing Board. He argued that attending a Governing Board meeting will inform the Graduate Student representative about the issues that concern the AIA and its governance. Waldbaum noted that electing an official student representative would mean a change to the by-laws. She also noted the expense of attending meetings and the giving requirement for Board Members which would be prohibitive for most students. Executive Committee members discussed the issue and proposed that the chair of the Student Affairs Interest Group be invited to attend the Governing Board meeting that occurs during the Annual Meeting as a guest but not as an official member of the Executive Committee.

Action: The Chair of the Student Affairs Interest Group will be invited to attend the January Governing Board meeting as a guest.

IX. ADJOURNMENT

A motion was made to adjourn. The motion was seconded and passed. The meeting was adjourned at 7:30 p.m.

MEETING OF THE GOVERNING BOARD

May 6, 2006
Courtyard by Marriott
Boston, Massachusetts

Attending**Officers**

Jane C. Waldbaum, *President*
C. Brian Rose, *First Vice President*
Susan Kane, *Vice President for Publications*
Peter Russo, *Vice President for Societies*
Jeffrey Lamia, *Treasurer*
Bonnie Clendenning, *Executive Director*

Trustees

Elie Abemayor, General Trustee
Elizabeth Bartman, General Trustee
Mary Beth Buck, General Trustee
John McK Camp, II Academic Trustee
Laura Childs, Society Trustee
Alexandra Cleworth, Society Trustee
Susan Downey, Academic Trustee
Peter Herdrich, General Trustee
Lillian Joyce, Society Trustee
William Lindsay, General Trustee
Helen Nagy, Academic Trustee
Jerald Milanich, Academic Trustee
Donald Morrison, Society Trustee
Robert Murowchick, Academic Trustee
Lynn Quigley, General Trustee
Ava Seave, General Trustee
David Seigle, General Trustee
Barbara Tsakirgis, Academic Trustee
John Yarmick, General Trustee
Paul Zimansky, Academic Trustee
Nancy C. Wilkie, Past President

Trustee Emeritus
Charles S. LaFollette

AIA Staff

Cecilia Smith, Administrative Coordinator
Thomas Barclay, Director of Development
Teresa Keller, CFO
Naomi Norman, Editor-in-Chief, *AJA*
Peter Young, Editor-in-Chief, *Archaeology*

Not Attending:

Malcolm Bell, III, *Vice President for Professional Responsibilities*
Andrea Berlin, Academic Trustee
Shelby Brown, *Vice President for Education and Outreach*
Lawrence Coben, General Trustee
William Fitzhugh, Academic Trustee
Andrew Foley, General Counsel
Brian Heidtke, General Trustee

Richard Howland, Trustee Emeritus
Norma Kershaw, Trustee Emerita
Richard Leventhal, General Trustee
Paul Rissman, General Trustee
Charles Stanish, General Trustee
Charles Steinmetz, General Trustee
Robyn Woodward, General Trustee

The meeting was called to order at 1:45 pm

I. APPROVAL OF THE CONSENT AGENDA

Discussion: Some minor corrections were submitted to the January Governing Board minutes.

Action: A motion was made to approve the consent agenda which included the minutes from the January 5, 2006 meeting; the 2007 award nominations for Outstanding Public Service and Conservation and Heritage Management; the Conflict of Interest Policy; the Investment Reports as of March 31, 2006; the FY 2006 February financials; the Development Committee Report through March 31, 2006; the Membership Report through March 31, 2006; and Reports on the 2006 and 2007 Annual Meetings. The motion was seconded and passed.

II. REPORT OF THE PRESIDENT, JANE WALDBAUM

A. Announcements

Discussion: Waldbaum noted that the Conflict of Interest Policy, just approved, was drafted by the Audit Committee. Copies of the Policy are being handed out and will be mailed to those who are not present. She asked every trustee to sign the policy and to list any conflicts before submitting the form to Institute Headquarters. On Sunday morning, Peter Herdrich will lead a media relations workshop. All trustees are invited to attend. The Governing Board is close to 100% for its annual giving goal. Donation checks may be given to Bonnie Clendenning or to Tuck Barclay.

Action: None.

B. Welcome New Trustees and Director of Development

Discussion: Waldbaum extended a welcome to new trustees: Elizabeth Bartman, Lawrence Coben, Lynn Quigley, Lillian Joyce, and Laura Childs. A welcome was also extended to Thomas (Tuck) Barclay, the newly hired Director of Development and Membership.

Action: None.

C. Remarks

Discussion:

Minority Scholarships: Following up on a question raised at the January meeting, Waldbaum noted that minorities are underrepresented at the AIA. The APA has invited the AIA to join them in their existing Minority Scholarships program and we have accepted the offer. As of January 2006, Helen Nagy, trustee, and Jodi Magness have been appointed to the new joint APA-AIA committee on Minority Scholarships. The number of AIA representatives on the committee will increase gradually so that eventually the number of AIA and APA members on the Minority Scholarships Committee will be equal and there will be co-chairs from each organization. This program has awarded summer scholarships to outstanding minority undergraduates who study classics and will now allow students studying archaeology to be eligible. The most recent \$3,000 scholarship winner for the summer of 2006, Chika Okoye a Nigerian student, will study at the American School in Athens. \$2000 was given to runner up Anna Gonzalez, who will study German and participate in a directed study in the Pergamon Museum in Berlin, Germany. The announcements for the APA and AIA websites are being updated to include AIA's participation in the program. Nagy added that the archaeological study does not have to be classical for the applicant to be considered. Nancy Wilkie, Past President, suggested that any dig a scholarship recipient participates in should be registered with the Registry of Professional Archaeologists.

AAMD Symposium: Waldbaum reported on a symposium on May 4 in which she, Malcolm Bell, Patty Gerstenblith, and Richard Leventhal participated, together with representatives of the Association of Art Museum Directors (AAMD) at the New York Public Library. The stated purpose of the symposium was to find common ground between archaeologists and museums. The AAMD organized the event and the organizers were clearly biased on the side of museums; they allowed little time for the archaeological representatives to fully express their views.

Trustee Documents: The new Committee and Interest Group Directory and Trustee Handbook are available. The Trustee Handbook has a quick and clear break down of responsibilities, duty of care, and duty of loyalty. The Directory contains bylaws, committee member lists, committee governance, and all contact information.

Action: Waldbaum urged all trustees to familiarize themselves with these documents.

III. Report of the Treasurer, Jeffrey Lamia

A. Treasurer's Remarks on Financial Position (FY06 and Outlook Ahead)

Discussion: The investment value at the end of April was \$8.5 million. The AIA's investments did 30% better than the broad market during the same time period. The Finance Committee met by phone to discuss the budget in detail. The Finance Committee recommended to the board the adoption of the budget as presented but with the addition of more data to justify the proposal to resume offering life memberships, which could provide additional revenue

Action: None

IV. REVIEW AND APPROVAL OF FY 2007 BUDGET, BONNIE CLENDENNING)

Discussion: Clendenning referred the trustees to page 71 of the Governing Board packet for a narrative of how the FY 2007 budget was created. For FY07 the magazine will continue to have the biggest impact on the budget. However, as the new material distributed at the board meeting indicates, through aggressive bidding to vendors both direct mail costs to acquire new ARCHAEOLOGY magazine subscriptions and the costs to print the magazine were drastically cut and the savings, about \$500,000, applied to continued support of membership, education and outreach programs at their current levels, while presenting a balanced budget.

Keller reported that 4 years ago the magazine's subscription price was raised. Because it was thought that the new cost of two- or three-year subscriptions would be shocking, multi-year renewal opportunities were not included in the direct mail advertising campaigns, resulting in an expensive effort to renew subscribers annually. Subscribers will now have those multi-year options which should increase our cash flow.

Projected ad revenue for the magazine is 20% higher because there is now a full staff to sell more ads. There is a new predictive model for subscription revenue in place and we will have to wait 6 months to a year to find out if it is a good model. List rental is expected to bring in \$150,000 - \$178,000, although this may be a low estimate.

N. Wilkie asked how the AIA will find more new members. Clendenning noted the Institute used to mail a membership package sent to renewing Archaeology Magazine subscribers inviting them to be both subscribers and members, and that we plan to reinstate this "conversion" package mailing. Another board member noted that on the education department appeared to show a greater net loss this year than projected. Clendenning agreed that the staff should find more ways for the program to at least break even.

Lamia suggested that Board members ask themselves where they want the AIA to go and develop a serious financial plan on how to reach those goals.

Action: A motion was made to accept the budget as presented

- a) including the modifications as a result of the savings from direct mail and printing of the magazine
- b) and with the resumption of the lifetime membership program on hold pending further information

The motion was seconded and passed.

V. REPORT OF THE EXECUTIVE DIRECTOR, BONNIE CLENDENNING

Discussion: B. Clendenning has devoted a great deal of time to hiring full time staff. Tuck Barclay was hired as Director of Development and Membership. Kevin Mullen was promoted to Publication Fulfillment Manager, although 25% of his time will still be devoted to monitoring the AIA's online tools. Daud Kahn is the new Controller. Mark Rose is now the AIA's Online Editor. Scott Verchin is now the Associate Publisher for Archaeology.

Action: None.

VI. REPORT OF THE ARCHAEOLOGY MAGAZINE COMMITTEE, AVA SEAVE

Discussion: A. Seave reported that the committee meets three times a year. Each time they meet, the committee picks a theme to discuss. The committee lets the staff know how they can work together. David Rogers from the Branding Center at Columbia University is going to lead a research project on the magazine's covers. Rogers will analyze the covers to see if they are successfully working to draw the reader's attention and to brand the AIA. This is an important component to our plan to bring in more newsstand sales and subscriber sales. Seave is assisting with a survey of people who do not read Archaeology, but who might enjoy it to find out more about how potential subscribers react to the covers.

Action: Seave asked Board members who know people who might enjoy reading Archaeology, but do not currently read it, to refer them to her for the survey.

VII. OLD BUSINESS**A. Annual Meeting Date Poll, Jane Waldbaum**

Discussion: Waldbaum reported that The APA and AIA have held annual meetings together for over 100 years. The APA and AIA each conducted an online poll of their members to determine their preferences on the dates of the Annual Meeting. At the APA/AIA Joint Committee meeting this spring, the AIA reported that 75% of its members want the Annual Meeting to stay in January. The APA reported that 61% of its members were also in favor of keeping the meeting January; however, the APA also reported that a strong APA minority would like the meetings moved to late December. The APA suggested a compromise be made, but many AIA Board members feel that this decision should not be based on minority opinion.

Action: A motion was made to instruct the AIA/APA Joint Committee to accept the majority views on both sides and keep the annual meeting in early January. The motion was seconded and passed.

VIII. NEW BUSINESS**A. Nominating Committee Progress Report, Charles LaFollette**

Discussion: LaFollette reported that the Nominating Committee, consisting of James Wiseman, Cameron Jean Walker, Susan Downey, Mary Voigt, and LaFollette, meet via conference call. So far, about 19 or 20 people have agreed to stand for positions, but the committee needs more suggestions for candidates to run as General Trustees and Academic Trustees. and LaFollette asked the Board to help by proposing suitable candidates. It is a difficult year because so many trustees and officers are stepping down. In response to a question regarding the position of treasurer, Lamia said that Brian Heidtke would be nominated to run without opposition as treasurer next year. Heidtke will work with Lamia before the beginning of next year so that the transition will be smooth.

Action: Board members are urged to suggest names to be nominated to run for election.

B. Review and Reappointment of the Editor-in-Chief of AJA, Susan Kane

Discussion: Vice President for Publications Susan Kane conducted the review of Naomi Norman's performance as editor in chief, including a self evaluation, pursuant to the terms of her three year contract. Norman left the room for the Board's discussion and vote. Kane reported that the Ad Hoc Review Committee recommended that Naomi Norman be reappointed for a second three-year term as Editor-in-Chief beginning July 1 2007.

Action: The motion was made, seconded and passed. Norman returned to the room and was congratulated by the Board.

C. Report by the Editor-in-Chief of AJA, Naomi Norman

Discussion: Norman reported that when she began working with the AJA the situation was rocky since there was almost complete turnover in staff; but she continues to believe the EIC is the best job in archaeology. She knew it would be difficult, but she is grateful for the opportunity and she is having a lot of fun at her job. She is fully supported by the board and by a wonderful staff: Julia Gaviria, Kevin Mullen, Vanessa Lord, and especially Maddie Donachie. These staff members deserve the Board's appreciation and thanks.

Norman has a host of ideas to move the journal into the future and to broaden the journal including greater use of the web. The AJA website is able to track who is downloading what from the AJA website. The Bogdanos article on the Baghdad Museum from the July 2005 issue is the most popular, and it is not professionals who are downloading it. In a recent survey conducted from random subscribers, 379 surveys out of 1,000 were returned. The survey revealed that most of the people surveyed considered the AJA as the foremost journal in archaeology. The AJA even outperformed Hesperia on the Hesperia survey. The survey also showed that people consider the AJA important to their own research, and would recommend it to others. The people polled said that they prefer print editions to an on-line version. Norman said that she must plan carefully and thoughtfully about using the AJA website. Norman said she wants to ensure that the AJA will always be considered a major part of archaeology.

Action: None.

IX. OPEN DISCUSSION

A. AJA Book Review Editors

Discussion: In response to a question, N. Norman reported that Peder Foss and Rebecca Shindler will be the new AJA book review editors beginning in 2007, succeeding John Younger and the late Paul Rehak.

Action: None.

B. Program Committee

Discussion: Clendenning reported that the Program for the Annual Meeting Committee meeting held in Boston in April was very successful. Appreciation was extended to the committee for going through a record number of paper and session submissions and for their continued work for the Annual Meeting.

Action: None.

C. Society Resources

Discussion: Societies are once again eligible to receive three lectures sponsored by the Institute. Clendenning is concerned about an increasing trend by societies to turn down the third lecture in favor of a cash supplement because of financial pressures. The rebate program does not provide sufficient funding. The AIA should work towards better ways to support the societies. Several lecturers take advantage of the opportunity to contribute their honoraria to the Institute or ask that it be credited to a society.

Action: None.

D. Donors and Membership

Discussion: Clendenning reported that there are about 5,000 donors to the AIA that are not also members of the Institute. These donors have been invited to become members, but many prefer just to contribute because they don't want to participate in societies. We would like to encourage their enrollment as members to encourage a stronger affiliation with the Institute's goals. It was suggested that participants on AIA Tours automatically be enrolled as members of the AIA with a subscription to Archaeology.

X. ADJOURNMENT

Action: A motion was made to adjourn at 4:30 PM. The motion was seconded and passed.

EXECUTIVE COMMITTEE MEETING

June 28, 2006

Participating

Jane C. Waldbaum, President; C. Brian Rose, First Vice President; Peter Russo, Vice President for Societies; Shelby Brown, Vice President for Education and Outreach; Jeffrey A. Lamia, Treasurer; Bonnie Clendenning, Executive Director; Elie Abemayor, Governing Board; Susan Downey, Governing Board; David Seigle, Governing Board; Robyn Woodward, Governing Board; Teresa Keller, CFO.

Not Participating

Malcolm Bell, III, Vice President for Professional Responsibilities; Susan Kane, Vice President for Publications; Andrew Foley, General Counsel.

The meeting was called to order at 6:05 p.m.

I. APPROVAL OF THE APRIL 6, 2006 EXECUTIVE COMMITTEE MINUTES

Discussion: None.

Action: A motion was made to accept the April minutes as submitted. The motion was seconded and passed.

II. REPORT OF THE PRESIDENT, JANE WALDBAUM

Discussion: Waldbaum reported that Malcolm Bell was honored at a conference at the American Academy in Rome for his 25 years of directing the work at Morgantina in Sicily. On behalf of the AIA, Waldbaum congratulated Bell for his achievements.

Recently Lisa Ackerman resigned from her Governing Board position. Waldbaum announced that she had appointed Caroline Rubinstein to replace Ackerman as a General Trustee as of July 1 and until the next election by Council.

Action: None.

III. REPORT OF THE TREASURER, JEFF LAMIA AND TERESA KELLER**A. Investment Report**

Discussion: The investment value of the AIA is about \$7.83M as of June 2006. Although the market dropped in June, the AIA's investments are still doing better than the rest of the market.

Action: None.

B. FY06 Financials through April

Discussion: The finances have improved and the outlook is promising. The income statement shows a cash surplus of \$50,000, which is quite good. The balance sheet has improved and cash flow problems have eased. The AIA has a big year ahead, but we will have a positive set of numbers. Decline in membership numbers is still an area of concern. The Development Department is now fully staffed, which should result in increased fundraising. Keller said the advertising revenue is a bit short of budget this year. Next year, the advertising revenue looks more promising. Subscription revenue should also increase next year because of the direct mail campaign. Sending out three series of direct mailings is proving more successful than only sending two. List rental is performing well this year and should continue to do so next year. The cost of the upcoming audit is \$30,000.

There was an increase in restricted gifts in 2005 and there is an expectation for a robust future performance. Clendenning said that it is important to find projects that possible donors will want to invest in and described the Cyrene Project as an example. There was a full-page advertisement in the May/June issue of Archaeology Magazine for the Cyrene Project. The Project is an excep-

tional one, but the relationship with Libya is not always favorable. The AIA should work on other sites in the future. Waldbaum noted that the Cyrene Project was intended as a pilot program. She suggested that the site preservation program should be regularized as a grant that sites could compete for. An AIA committee would then decide which applicants would be awarded grants. Downey said that the Professional Responsibilities Committee agrees with this course of action. Clendenning noted that it might be difficult to raise money for a site preservation project if a site isn't picked before asking for contributions. If people do not know where their money is going, they may not be willing to donate. Rose agreed that we would need to pick the site. Downey said that it is important to have a good working relationship with the governments of the countries in which future sites are located. Woodward agreed and said that the AIA should expect that the local government in the country of the chosen site should be doing at least minimal preservation work themselves. People want to see that the people who are given money to improve the preservation of a site are working to preserve it themselves. We would need to create an application process so that we can see what the site managers plan to do with the money if they are chosen and we would need to monitor the use of AIA funds.

Action: None.

Discussion: Seigle asked if it will be possible to reach Clendenning's previously announced goal of having 10,000 members. Clendenning said that this would not happen in the first year of new membership efforts, but that this should happen eventually. Clendenning believes it is possible to increase membership retention rates from 75% to 85%. Keller said that we should work on getting subscribers to become members. A conversion package is being developed, which will be sent to magazine subscribers encouraging them to become members.

Action: None.

IV. REPORT OF THE DEVELOPMENT COMMITTEE, ELIE M. ABEMAYOR

Discussion: Abemayor reported that we did not meet our Annual Fund goal this year, but we still preformed well. The amount raised was done without a Director of Development, as Tuck Barclay was only recently employed. Abemayor hopes that next year we will have the opportunity to get money from foundations. Clendenning said that consultants from Raiser's Edge are working with staff to simplify database use and enable them to retrieve more useful information. Abemayor reported that we received a \$20,000 grant for the Education Department.

Action: None.

V. REPORT OF THE EXECUTIVE DIRECTOR, BONNIE CLENNING

A. Membership through May 31, 2006

Discussion: Clendenning noted that there was a spike in membership renewals in May because of a mailing to lapsed members. Waldbaum suggested that the Society Membership Incentive program should be promoted again in the fall so that more societies would take advantage of it. Clendenning said that since we have lay and professional members we need to take a different approach to professional members. Waldbaum is going to modify a script she wrote that describes the benefits of membership so that lecturers can share it with their audiences and Rose has also promised to provide the script that he uses.

Action: Scripts from Waldbaum and Rose to be submitted and reworked for distribution to Societies.

B. Personnel Matters

Discussion: Clendenning and the AIA staff have reviewed the pension plan and benefits. The staff places a great value on vacation time. If employees complete a performance reviews and have been working for the Institute for a year they are eligible to receive a raise in salary. AJA Assistant Editor Julia Gaviria and Administrative Coordinator Cecilia Smith will be leaving in August. AJA Managing Editor Maddie Donachie is interviewing candidates for a new Assistant Editor. Mark Rose is now the AIA On Line Editor. An editor from Discovery Magazine will be hired in July to

take over Rose's previous editor position. On August 2 the New York and Boston staff will meet at Jarrett Lobell's home in Rhode Island to discuss the programs of the Institute.

Action: None.

VI. OLD BUSINESS

A. Annual Meeting Date Update

Discussion: Waldbaum reported that although a bit reluctant to keep the January date for the Annual Meeting, the APA agreed that a majority of their members and AIA members wish for the Annual Meeting to remain in early January each year and so would go along with this.

Action: The Presidents of AIA and APA will issue a joint statement to the members of both organizations to be published in their respective Newsletters.

B. Membership Categories Discussion: Life, Dual

Discussion: Clendenning proposed it would be in the best interest of the AIA to stop providing dual memberships. This trial program has not been an attractive option, it is difficult to manage, and very few members choose this option. As dual memberships expire, members will be informed that this is no longer an option and will be offered individual memberships. On the other hand, the Life membership program, which was suspended some years ago, should resume but at a contribution fees different from the previous program. Life members would have the option to join just as a member or to join with one or both publications. This program is financially beneficial to the institute. Professional members will see life membership as a lifetime commitment to their field, while lay members will see the life membership as a contribution.

Action: The Executive Committee agreed with the recommendation to terminate the trial Dual member plan effective July 1, 2006. The Executive Committee also endorsed the resumption of the life member plan at the new contribution levels, but the President stated that since it is a revised program and not just a resumption of an earlier program the Council must approve the new Life member plan before implementation (under Regulations Article II.2). The Life Member plan will be placed on the agenda for the January 2007 Council Meeting.

VII. NEW BUSINESS

A. Collaboration with Museum of Science, Boston

Discussion: Shelby Brown reported that Boston's Museum of Science is going to use the popular movie series Indiana Jones as the basis for a new exhibit with a working title of "Indiana Jones and Real Archaeology." They are planning to develop a traveling exhibition that will cover various aspects of contemporary archaeology and technology and contrast it with the depiction of archaeology in the films. The Museum of Science asked the AIA to collaborate with them in developing this exhibit through a referral from AIA Boston Society President Laura Gadbery. An advisory committee is also in formation; among those who have agreed to serve are John Russell, Martha Sharp Joukowsky, and Robert Murowchick. The goal of the project is to use the movies to spark interest in archaeology. Brown suggested that we should alert Peter Young to see if any writer should feature this project in the magazine.

Action: A motion was made to collaborate with the Boston Museum of Science to develop the exhibit. The motion was seconded and passed.

B. Appointment of Ad Hoc Joukowsky Award subcommittee

Discussion: Waldbaum appointed an Ad Hoc committee of Shelby Brown, Susan Downey, and Peter Russo to receive and make nominations for the 2007 Joukowsky Distinguished Service Award. The final selection will be made at the September Executive Committee meeting.

Action: None.

VIII. ADJOURNMENT:

It was moved, seconded and passed to adjourn the meeting. Meeting adjourned at 7:26 p.m.

Lectures and Programs

The Lecture Program, presented by the Archaeological Institute of America, demonstrates the Institute's commitment to public education. Through this program, results of the most recent archaeological research and fieldwork are made available to each of its local societies with two lectures. Each lecturer is scheduled to speak at three or four societies. Most local societies incorporate the Institute-sponsored lecture into an active program of locally sponsored lectures and events. For the 2005/2006 program, Institute headquarters scheduled 62 speakers to deliver 190 lectures.

SPECIAL LECTURES 2005/2006

AIA Endowed Lectureships

The Michel and Nelly Abemayor Fund for the Study of Egyptian Art and Archaeology: *Marjorie Venit*

Ahmanson Foundation Lectureships: *Eugene Borza, S. Thomas Parker*

Patricia and Richard Anawalt Lecture: *Norman Hammond*

Anita Krause Bader Lecture in Mediterranean Archaeology: *Andrea Berlin*

Edward J. Bader Lecture in Mediterranean Archaeology: *Michael Hoff*

Father Edward A. Bader, CSB Lecture in Mediterranean Archaeology: *John Peter Oleson*

Ludlow Hopkins Baldwin Memorial Lecture: *Adam Smith*

Nancy Stone Bernard Lecture: *Akin Ogundiran*

John H. and Penelope Biggs Lecture: *Nancy Wilkie*

Alan Boegehold Lecture: *Michael Hoff*

Nadzia Borowski Lectures: *James Brady, Heather McKillop*

Robert J. Braidwood Lecture: *Mary Voigt*

Oscar Broneer Memorial Lecture: *John McK Camp II*

Ellen Sparry Brush Lecture: *James Brady*

John L. Caskey Lecture in Aegean Archaeology: *John Papadopoulos*

Sandra L. Church Lecture in Memory of Albert H. Clayburgh: *Albert Leonard Jr.*

Cesnola Lectures on Cyprus: *Derek Counts*

Albert H. Clayburgh Lectures in Archaeology: *Naomi Norman*

Ferdinando and Sarah Cinelli Lecture in Etruscan and Italic Archaeology: *Gregory Warden*

The Donald R. Laing, Jr. Lectureship of the Cleveland Archaeological Society: *Paul Zimanksky*

Max Arthur Cohn and Sarah Waldstein Cohn Memorial Lecture: *James Russell*

Clarence and Anne Dillon Dunwalke Lecture: *Michael Fuller*

Alfred Eisenpreis Lecture: *J. Clayton Fant*

Danyale Z. English Lecture: *John McK Camp II*

The Feinstone Lecture in the Archaeology of Israel: *Peter Richardson*

George H. Forsyth, Jr. Memorial Lectures: *Bonnie Effros*

The Ernest R. Graham Lecture: *Peter Richardson*

The Vartan Gregorian Lectureship: *Barbara Barletta*

The George M.A. Hanfmann Memorial Lecture: *John Peter Oleson*

Ira Haupt, II Lecture: *David Mattingly*

Harald Ingholt Lecture in Middle Eastern Archaeology: *S. Thomas Parker*

Wilhelmina and Stanley Jashemski Lecture: *Bettina Bergmann*

Martha Sharp Joukowsky Lectureships: *Susan Alcock, Michael Roaf*

The Helene J. Kantor Memorial Lectureship: *Irene Winter*

Kershaw Lectures in Near East Archaeology: *Susan Downey, Geoff Emberling*

Samuel H. Kress Lectureship in Ancient Art: *Yasar Ersoy, Simon James*

Ellen and Charles S. La Follette Lectures: *Thomas Hikade, A. Trevor Hodge, Peter Richardson*

Richard Lobban Family Endowed Lecture: *David Mattingly*

The Manton Lectures: *Richard Talbert*

The Frederick R. and Margaret B. Matson Lecture: *Adam Smith*

The Anna Marguerite McCann and Robert D. Taggart Lectureship in Underwater Archaeology: *Filipe Castro*
 William A. McDonald Lectureship: *John Papadopoulos*
 Machteld Mellink Lecture in Near Eastern Archaeology: *Lynn Rainville*
 The William Metcalf Lecture Series: *Susan Wood*
 Joseph Veach Noble Lecture: *Timothy McNiven*
 The Charles Eliot Norton Memorial Lectureship: *Richard Hodges, Susan Langdon*
 Dorinda J. Oliver Lecture: *Elizabeth Bartman*
 The Archaeology of Portugal Fund Lecture: *Alvaro Figueiredo*
 Leonard and Lynn Quigley Lecture: *William Biers*
 Freida Renner Lectures: *Anthony Tuck*
 James Russell Lecture: *J. Clayton Fant*
 Robert L. Scranton Lecture: *Barbara Tsakirgis*
 Carl Sheppard Memorial Lecture: *Paul Zimanksy*
 Sheldon H. Solow Lecture: *Timothy McNiven*
 The Doris Z. Stone New World Archaeology Lecture Fund: *James Adovasio, James Kus, Stephen Lekson, Ben Thomas*
 Homer A. and Dorothy B. Thompson Lectureship: *William Biers*
 Jo Anne Van Tilburg Lecture: *Jared Diamond*
 The Peter H. Von Blanckenhagen Lecture Endowment: *Bettina Bergmann*
 R.S. Webster Lectureship: *Francesca Rochberg*
 Nancy Wilkie Lectureship in Archaeological Heritage: *Clemency Coggins*
 Rodney S. Young Memorial Lecture: *Bradley Parker*

AIA NATIONAL LECTURE PROGRAM

James Adovasio, Mercyhurst College

Early Human Populations in the New World: A Biased Perspective at Santa Fe, Central Arizona; *What the Hell Are They Doing? Some Thoughts on Palaeoindian Behavior* at Southern Nevada (Las Vegas)

Susan Alcock, University of Michigan

Power Lunches in the Eastern Roman Empire at Staten Island, Salem, Central Missouri (Columbia), Denver, Iowa City, Williamsburg, Lynchburg; *Classical Archaeology in the Caucasus: the Vorotan Project, Southern Armenia* at Philadelphia, Portland, Eugene, Kansas City/Lawrence, Boulder, Long Island, Richmond

Susan Heuck Allen, Brown University

Excavating Women: Pioneering in Field and Forum at Cleveland, Westchester; *Finding the Walls of Troy: Frank Calvert and Heinrich Schliemann and Hisarlik* at Columbus

James C. Anderson, Jr., University of Georgia

Ghostwriting? Or Lying in Stone? Can We Believe Roman Building Inscriptions? at Minneapolis/St. Paul, Winnipeg

Barbara Barletta, University of Florida

An Archaic Temple and Altar at Sicilian Morgantina at Kansas City/Lawrence; *The Western Greeks and their Neighbors* at Central Missouri (Columbia), Lincoln/Omaha

Elizabeth Bartman, Independent Scholar

Portraits of Barbarians in Roman Art at Dallas/Ft. Worth; *The Mock Face of Battle* at Honolulu; *Henry Blundell and his Classical Marbles: Archaeology in the Era of the Grand Tour* at North Coast

Lanny Bell, Brown University

Mummies, Magic, and Medicine: An Introduction to Ancient Egyptian Funerary Beliefs and Practices at Western Carolina (Brevard/Asheville); *The Powers of Life and Death and the Cult of the Sun King in Ancient Egypt* at Greensboro

Bettina Bergmann, Mt. Holyoke College

Rediscovering Boscoreale: Roman Country Villas and their Treasures at Pittsburgh, Philadelphia

Andrea Berlin, University of Minnesota

The Phoenicians and the Maccabees: Excavations at Tel Kedesh, Israel at Santa Fe, Southwest Texas (San Antonio); *Alexander's Legacy: the Ceramic Koine of the Hellenistic East* at Central Texas (Austin)

William Biers, University of Missouri-Columbia

Lost Scents: Perfumes and their Containers in Greek Antiquity at Denver, Tucson, San Diego; *The Villa of the Papyri* at Herculaneum at Princeton, Northern New Jersey (Montclair)

Eugene Borza, Independent Scholar

Discovered: The Royal Possessions of Alexander the Great? at Southern Pennsylvania (Chambersburg), Los Angeles County, Honolulu

James Brady, California State University, Los Angeles

Naj Tunich: The Discovery of the First Temple of the World at New York City, Long Island

John Camp, American School of Classical Studies at Athens

Recent Excavations in the Athenian Agora at Long Island, Albany; The Athenian Agora and the Origins of Democracy at New York City

Filipe Castro, Texas A & M University

The Pepper Wreck: Excavating and Reconstructing an Early 17th c Portuguese Indiaman at Western Illinois (Monmouth), Kent/Akron, Cleveland, Oberlin/Wooster

Clemency Coggins, Boston University

The Consequences of Looting the Maya at Narragansett Peninsula, Santa Fe, Tucson

Derek Counts, University of Wisconsin-Milwaukee

Herakles at the Crossroads of the Mediterranean at North Alabama (Huntsville), East Tennessee (Knoxville), Nashville

Jared Diamond, University of California- Los Angeles

What Archaeology Can Tell Us About the Future at Los Angeles County

Susan Downey, University of California- Los Angeles

Archaeology in Iraq: The Case of Hatra at Finger Lakes (Ithaca), Western New York (Buffalo); *Palmyra: A Caravan City in the Syrian Desert* in Montreal

Bonnie Effros, State University of New York, Binghamton

Displaying Art of the 'Dark Ages': Merovingian Artifacts in North American Public and Private Collections at Eugene; *From Grave Robbery to Archaeology: Studying Burial Artifacts and Skeletal Remains of the Merovingian Period in France* at Salem; *Amateurs No Longer? The Professionalization of Early Medieval Archaeology in Nineteenth-Century France* at Staten Island

Geoff Emberling, Museum of the Oriental Institute, University of Chicago

On the Origin of Cities in Mesopotamia: Excavations at Tell Brak, Northeastern Syria at New Orleans, Dallas/Ft. Worth

Yasar Ersoy, Bilkent University

Early Iron Age Archaeology and Culture of the Eastern Aegean at North Alabama (Huntsville), Tampa, Washington D.C., Southern Pennsylvania (Chambersburg), Appleton, Finger Lakes (Ithaca), Ottawa/Hull, Toronto; *Archaic Burial Grounds at Clazomenae, Turkey (670-500 B.C.)* at Tallahassee, Milwaukee, Madison, Montreal, Albany

J. Clayton Fant, University of Akron

Sleazy Bars, Fancy Countertops: Reused Marble For Status Therapy At Pompeii at Central Illinois (Champaign/Urbana), Ann Arbor, Western Carolina (Brevard/Asheville), East Tennessee (Knox-

ville); *The Phenomenon of Marble in the Roman Empire: the Triumph of Grandiosity over Roman "Practicality"* at Rockford

Alvaro Figueiredo, Museu Nacional de Arqueologia

Life and Death in a Roman Provincial Town, in Lusitania (Portugal) c. A.D. 200-500 at Oxford, Springfield, Columbus

Michael Fuller, St. Louis Community College

Cahokia: An Ancient Kingdom in the Mississippi Valley at Valparaiso, Central Pennsylvania (University Park); *Da Vinci Code, Templars, and Archaeology at Central Indiana, Southern Pennsylvania (Chambersburg)*; *Sacred Symbols and Martyrs* at Tell Tuneinir, Syria at Pittsburgh

Norman Hammond, Boston University

Maya Archaeology in Action: Investigating the Classic Maya City of La Milpa, Belize at Central Florida (Orlando), South Florida (Miami)

Thomas Hikade, University of British Columbia

I Sent Forth Butlers and Officials - Egyptian Expedition to the Sinai Peninsula at San Francisco, Stanford; *The Struggle for Supremacy - State Formation in Ancient Egypt* at Orange County

A. Trevor Hodge, Carleton University

Roman Aqueducts and Water Supply at North Coast; *Massalia: The Oldest City in Western Europe* at Santa Barbara

Richard Hodges, University of East Anglia

Butrint: At Crossroads of the Mediterranean at St. Louis, Kansas City/Lawrence, Nashville; *Villa to Village: the Making of Italy's Medieval Landscape* at Central Missouri (Columbia), Cincinnati, Kentucky, Columbus, Greensboro, North Carolina (Triangle Area)

Michael Hoff, University of Nebraska

Roman Athens: The Transformation into an Imperial City at Oxford, Cincinnati; *Lord Elgin and the Parthenon Marbles: Two Hundred Years of Controversy* at Kentucky

Simon James, University of Leicester

Isle of Druids & Celtic Warriors? Britain on the Eve of Roman Invasion at Lincoln/Omaha, Rockford, Worcester, Narragansett Peninsula, Niagara Peninsula; *Eagles & Wolves: Roman Soldiers in Peace and War* at Oklahoma City, Western New York (Buffalo), Rochester; *Desert Fortress: Life and Violent Death in Roman Dura-Europos, Syria* at Chicago, Valparaiso, Western Massachusetts, North Carolina (Triangle Area)

Susan Kane, Oberlin College

Recent Excavations at Cyrene at Mississippi/Memphis

James Kus, California State University- Fresno

The Future of Macchu Picchu at Vancouver, Salem; *What's New in Peru?* at Eugene

Susan Langdon, University of Missouri-Columbia

Big Men, Little Women: Art and Society in Early Greece at Spokane, Walla Walla, Atlanta, Southern Nevada (Las Vegas); *It Takes a Polis....: The Art of Adolescence in Early Greece* at Vancouver, Gainesville, Athens, Central Arizona (Phoenix)

Kenneth Lapatin, J.Paul Getty Museum

Archaeological Forgeries: Why Fakes Matter at Southern Nevada (Las Vegas)

Stephen Lekson, University of Colorado at Boulder

Cliff Dwellings: Hard Times in the Ancient Southwest? at Stanford, North Coast

Albert Leonard Jr., Independent Scholar

In Search of Canaanite Art at Orange County and Honolulu; *New Bottles...Old Wine* at Santa Barbara

Robert Littman, University of Hawaii at Manoa

The Valley of the Golden Mummies: The Bahariya Oasis, Mummies, Health and Disease in Ancient Egypt at Portland, Vancouver; *Ramses the Great, King of Kings* at Walla Walla

Kathleen Lynch, University of Cincinnati

Sex Sells, but Who's Buying? Erotic Imagery on Attic Vases at Milwaukee, Central Illinois (Champaign/Urbana); *At home in Archaic Athens: The Archaeology of a House Near the Athenian Agora* at Rockford

Michael MacKinnon, University of Winnipeg

Animal Tales: Reconstructing the Role of Animals in the Ancient Greek and Roman Worlds at Springfield, Oberlin/Wooster, Kent/Akron; *Man Against Beast: Who is the Real Winner? Supplying Exotic Animals for the Roman Gladiatorial Games* at Oxford

Jodi Magness, University of North Carolina- Chapel Hill

The Archaeology of Qumran and the Dead Sea Scrolls at St. Louis, Appleton; *Masada: Last Stronghold of the Jewish Resistance Against Rome* at Milwaukee

David Mattingly, University of Leicester

Town and Country in Roman Libya at Westchester, New York City, Boston

Heather McKillop, Louisiana State University

Salt: White Gold of the Maya at Washington D.C. and Baltimore; Environmental Factors in the Classic Maya Collapse at Boston

Timothy McNiven, Ohio State University

Significant Others: The Construction of Identity in Greek Art at Hartford, New Haven

William Murray, University of South Florida

The Search for the Battle of Actium at Charlottesville; High Tech and High Stakes: Naval Power in the Hellenistic Age at Lexington/Louisville

Ili Nagy, University of Puget Sound

Demons of the Etruscan Underworld at Toronto, Central Pennsylvania (University Park)

Michael Nelson, Macalester College

A New History for the Bronze Age Palace at Pylos: Results of Recent Fieldwork at Winnipeg, Houston

Naomi Norman, University of Georgia

From Sea to Sahara: The Romans in North Africa at Princeton; *Dead Men Do Tell Tales: The Yasmina Cemetery* at Carthage (Tunisia) at Northern New Jersey

Akin Ogundiran, Florida International University

The Mysterious Yoruba Culture and the Art of Ile-Ife at Westchester

John Peter Oleson, University of Victoria

Building for Eternity: Investigating the Secrets of Roman Hydraulic Concrete at Lynchburg, Charlottesville; *Kings, Soldiers, Priests and Caliphs: The Magical site of Hawara in Jordan's Southern Desert* at Richmond

Suzanne Onstine, Independent Scholar

The Musician-Priestesses of Ancient Egypt at Lincoln/Omaha, Houston
Hathor, Mistress of Gold at Southwest Texas (San Antonio)

John Papadopoulos, University of California-Los Angeles

Shameless Potters and Ravagers of Kilns: Athenian Pots and Topography at Tallahassee, Central Florida (Orlando); *Arthur Evans, the Palace of Minos at Knossos and the Dawn of European Civilization* at Tampa Bay

S. Thomas Parker, North Carolina State University

Aila: A Roman Port on the Red Sea at Los Angeles County, Stanford; *Exploring the Roman Arabian Frontier* at San Joaquin Valley

Bradley Parker, University of Utah

Geographies of Power: Neo-Assyrian Imperialism in Theoretical Perspective at Seattle; *Interregional Interaction in Mesopotamia's Anatolian Frontier: A Diachronic View from Kenan Tepe, Southeastern Turkey* at Spokane

Lynn Rainville, Sweet Briar College

Urban Life in an Ancient Assyrian City: Results from Ziyaret Tepe (Turkey) at Williamsburg, Detroit; *Everyday Life in Ancient Assyria* at Ann Arbor, Toledo

Peter Richardson, University of Toronto

Herod's Innovative Architecture, Between Rome and the Levant at Western Massachusetts, Boston; *Yodefai and Cana, a Tale of Two Villages* at Hartford

Michael Roaf, University of Munich

Art and War at the Achaemenid Court at Minneapolis/St. Paul, Orange County, San Joaquin, San Francisco, Winnipeg, Central Florida (Orlando), South Florida (Miami), Charleston, Central Indiana (Bloomington); *The Lion King on the Black Stone: Deciphering Assyrian Pictographs* at Central Illinois (Champaign/Urbana), New Haven; *Shades of the Past: Umbrellas in the Ancient Near East* at Hartford; *Gods and Sages behind the Throne of Ashurnasirpal II* at San Diego

Francesca Rochberg, University of California- Riverside

The Astronomies of Ancient Mesopotamia at Chicago, Appleton, Madison

C. Brian Rose, University of Pennsylvania

Recent Greek and Roman Excavations at Troy, Turkey at Spokane, Walla Walla; *The Ancient Greeks in Persia and Afghanistan* at Portland

James Russell, University of British Columbia

Rome and her Caledonian Neighbors: New Light on the Roman Invasion of Northern Britain at Ottawa/Hull, Seattle; *Chasing a Roman Soldier* at Toronto, Worcester

William Saturno, University of New Hampshire

Creating a World to Rule: The Origins of Maya Divine Kingship at San Bartolo, Guatemala at Dallas/Ft. Worth; *From the Mouths of Caves: Maya Creation Mythology in the 1st Century BC* at Southwest Texas (San Antonio); *Camino en Mal Estado: Archaeological Exploration and Discovery in Guatemala* at Minneapolis/St. Paul

Adam Smith, University of Chicago

The Gift of Semiramis? Early Complex Societies in the South Caucasus at Pittsburgh, Central Pennsylvania (University Park); *Representational Aesthetics and Political Subjectivity: The Spectacular in Urartian Images of Performance* at Baltimore

Lea Stirling, University of Manitoba

Dinners for the Dead: Food Offerings in the Roman Cemeteries of North Africa at Finger Lakes (Ithaca), Seattle; *Statuary of Gods and Heroes from a Late Roman Villa at Corinth* at Rochester; *The Roman Way of Death in Tunisia: Recent Excavations in a Roman Cemetery at Leptiminus* at Niagara Peninsula

Richard Talbert, University of North Carolina-Chapel Hill

Roman Mapping and Worldview: New Discoveries, Fresh Perspectives at New Orleans, Houston, Central Texas (Austin)

Ben Thomas, Berklee College of Music, AIA

In the Shadow of the Sleeping Giant: Discovering Ancient Mayan Communities along the Sibun River at Iowa City and Western Illinois (Monmouth)

Barbara Tsakirgis, Vanderbilt University

The Nashville Athena: Rebirth of a Goddess at New Orleans; *To Live in Luxury: The Houses of Hellenistic Sicily* at Tallahassee; *Classical Athenian Houses: Fact and Fiction* at South Florida (Miami)

Anthony Tuck, Tufts University

City and Cemetery in the Etruscan World at Williamsburg, Richmond, Baltimore

Stephen Tuck, Miami University

De Arte Gladiatoria: Recovering Gladiatorial Tactics from Artistic Sources at St. Louis

Jo Anne Van Tilburg, University of California- Los Angeles

Among Stone Giants: Archaeological Mapping of Rano Raraku Quarry, Easter Island at San Diego

R. Lindley Vann, University of Maryland

Captain Francis Beaufort: an Early Visitor to Pompeii at Athens; *Submerged Cities of Ancient Lycia: The Story of Aperlae* at Gainesville, Charleston

Marjorie Venit, University of Maryland

Ancient Egyptomania: The Lure of Egypt in Graeco-Roman Alexandria at Staten Island, Princeton, Northern New Jersey (Montclair)

Mary Voigt, College of William and Mary

Deities and Dolls: Public and Private Ritual in Early Neolithic Societies at Rochester

Shelley Wachsmann, Texas A&M University

Some went down to the Sea in Ships (Psalms 107: 23): Mediterranean Seafaring in the Bronze Age (3000-1200 B.C.) at Ottawa/Hull, Albany; *Tantura Lagoon Israel: Revealing Four Millennia of Seafaring History* at Niagara Peninsula

Gregory Warden, Southern Methodist University

Cult, continuity, and cultural identity at the Etruscan settlement of Poggio Colla (Florence) at Washington D.C., Charlottesville; *The Roman Villa and its Sculptural Decoration: the Villa of the Papyri at Herculaneum and the "Villa of Poppaea" at Oplontis* at Lynchburg

Peter Wells, University of Minnesota

Who were the Ancient Celts and Germans? at Athens; *Ancient Monuments in Modern Landscapes-Meanings in Early Celtic Art* at Atlanta; *The Battle that Stopped Rome: Archaeology of Roman Defeat in the Teutoburg Forest* at Charleston

Nancy Wilkie, Carleton College

Archaeology in Nepal, the Land of the Buddha at East Tennessee, North Alabama (Huntsville); Terra Incognita No Longer: Archaeological Research in Grevena, Southwest Macedonia, Greece at Nashville, Mississippi/Memphis

Irene Winter, Harvard University

An ancient Sky-Map? Astral imagery on Akkadian Cylinder Seals at Chicago

Susan Wood, Oakland University

The Incredible, Vanishing Wives of Nero: Recovering History that Someone has Tried to Erase at Gainesville, Tampa Bay, Valparaiso

Paul Zimanksy, Boston University

City of Mesopotamia's Grim Reaper: Mashkan-shapir, Iraq at Springfield, Cleveland, Toledo

Roll of Special Members

July 1, 2005–June 30, 2006

HONORARY FELLOWS FOR LIFE

Charles S. La Follette
Joseph Veach Noble
Malcolm Hewitt Wiener, Esq.

MARTHA AND ARTEMIS JOUKOWSKY DISTINGUISHED SERVICE AWARD *

James H. Ottaway, Jr. (1989)
Norma Kershaw (1989)
Leon Pomerance (1989)
Lloyd E. Cotsen (1990)
Charles S. La Follette (1991)
Judith Feinberg Brilliant (1992)
Anna Shaw Benjamin (1994)
Leonard V. Quigley (1996)
Raymond L. Den Adel (1997)
James R. Wiseman (1999)
Ira Haupt, II (2001)
Frank Wezniak (2002)
Gertrude Howland (2003)
Eleanor Guralnick (2004)
Anne Salisbury (2005)
James Russell (2006)

** The name was changed from the Distinguished Service Award to the Martha and Artemis Joukowsky Distinguished Service Award at the December 1997 Annual Meeting of the AIA.*

FOREIGN HONORARY MEMBERS

Manfred Bietak (1996)
Vienna Austria
Anna Maria Bietti-Sestieri (1993)
Rome, Italy
John Boardman (1993)
Woodstock, Oxford, England
Charles Bonnet (1998)
Geneva, Switzerland
Halet Çambel (1999)
Istanbul, Turkey
Annie Caubet (1998)
Paris, France
Henry Forester Cleere (1994)
East Sussex, England
Nicolas Coldstream (1993)
London, England
Giovanni Colonna (1995)
Rome, Italy
Trude Dothan (1995)
Jerusalem, Israel

Klaus Fittschen (1994)
Athens, Greece
Johannes M. Geroulanos (1975)
Athens, Greece
Georgina Herrmann (1996)
London, England
Sinclair Hood (1988)
Great Milton, Oxford, England
Vassos Karageorghis (1990)
Nicosia, Cyprus
Manolis Korres (1999)
Athens, Greece
Helmut Kyrieleis (1995)
Berlin, Germany
Boris Marshak (1994)
St. Petersburg, Russia
Eduardo Matos Moctezuma (1991)
Mexico City, Mexico
Carl Nylander (1996)
Lund, Sweden
Nimet Özguc (1994)
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SOCIETY NAME	TOTAL	STUDENT	DUALS	LIFE & FOREIGN HONORARY	TOTAL
Albany, NY	37	6	1	2	46
Ann Arbor, MI	51	17		4	72
Appleton WI	27	2	1	1	31
Athens, GA	20	5		1	26
Athens, Greece	37	4	2	4	47
Atlanta, GA	56	9		3	68
Baltimore MD	108	8	1	3	120
Boston	243	54	5	20	322
Boulder, CO	48	7			55
Central Texas	62	27	2	5	96
Central AZ	66	13	2	1	82
Central Carolinas (Charlotte)	16	2	1		19
Central IL	28	4	1	1	34
Central IN	56	5	1	1	63
Central MI	25	1			26
Central MO	27	19	1	1	48
Central MS (Jackson)	4				4
Central PA	28	10	1	2	41
Charleston, SC	32	3	1	1	37
Charlottesville, VA	36	14	2	3	55
Chicago, IL	172	12	5	14	203
Cincinnati, OH	52	26		5	83
Cleveland	48	9	3		60
Columbus, OH	32	10	3	2	47
Dallas	66	9	4	1	80
DC	263	18	11	16	308
Denver, CO	65	7	1	1	74
Detroit, MI	37	7	3	1	48
Eastern Tennessee	56	9		1	66
Edmonton AB	26	14	1		41
Eugene	27	3			30
Finger Lakes, NY	33	7	3	3	46
Gainesville, FL	50	10		1	61
Greensboro, NC	21	2			23
Hamilton ON	28	17	1		46
Hartford, CT	37	2	1	2	42
Hawaii	52	3	1		56
Houston	96	5	2	1	104
Iowa City	41	9	1		51
Kansas City	32	7	1	2	42
Kent-Akron	17	9	1	2	29
LA County	236	31	11	14	292
Las Vegas	37	2	1		40
Lexington/Louisville	52	6		1	59
Lincoln-Omaha	29	9	3	1	42
Long Island	91	11	8	4	114
Lynchburg, VA	29	3			32
Madison WI	42	7	1	4	54
Milwaukee, WI	69	22	1		92
Minneapolis/St. Paul	91	11	1	6	109
Mississippi/Memphis	29	3	2		34
Montreal PQ	19	14	1	2	36
N. Alabama	46	3	4		53
Narragansett, RI	75	12	1	3	91

Nashville	28	4	1	1	34
New Brunswick	16	2	1		19
New Haven, CT	76	16		5	97
New Orleans	41	3		3	47
Niagara Peninsula ON	25	12	4	1	42
North Carolina (Chapel Hill)	60	21	1	4	86
North Coast	26	6			32
Northern NJ	86	4	2	2	94
NYC	380	61	6	45	492
Oberlin-Wooster	24	3	2	4	33
Oklahoma City	27	4	1	1	33
Orange County	144	15	4	2	165
Orlando, FL	58	13	3		74
Ottawa ON	53	12	1	1	67
Oxford	15	8			23
Philadelphia	133	42	3	21	199
Pittsburgh	37	6		1	44
Portland	49	7	2	1	59
Princeton	74	8	2	9	93
Reno	24	8			32
Richmond, VA	53	4	1		58
Rochester, NY	38	2	1	3	44
Rockford, IL	51	4	5	2	62
Southern Florida	52	5	1	4	62
Southern Pennsylvania	28	2	1	1	32
Salem, OR	37	7	3		47
Salt Lake City	1				1
San Diego	101	10		2	113
San Francisco	214	41	3	11	269
San Joaquin Valley	31	3			34
Santa Barbara	32	2	1	3	38
Santa Fe	91	1	6		98
Seattle WA	89	15	2	3	109
Spokane WA	60	6	1	1	68
Springfield	31	3	2	1	37
St. Louis, MO	142	18	4	7	171
Stanford	114	11	2	3	130
Staten Island, NY	38			1	39
Southwest Texas	42	7		1	50
Tallahassee	24	12		5	41
Tampa Bay, FL	45	23	3		71
Toledo	44	3			47
Toronto ON	70	24	4	4	102
Tucson	46	20	1	3	70
Valparaiso	32	2			34
Vancouver BC	73	13			86
W Carolina	25	3			28
Walla Walla WA	26	2	4		32
Westchester, NY	50	3	2	1	56
Western IL	22	14	1	1	38
Western MA	60			4	64
Western MI	11	2			13
Western NY	27	16		1	44
Williamsburg, VA	35	4	2	1	42
Winnipeg MB	33	5			38
Worcester	28	5	1	2	36
Members At Large	310	59	6	55	430
Total	6685	1145	188	306	8379

2005/2006 Directory

July 1, 2005–June 30, 2006

The AIA Directory is a record of committee members and staff for the period of time covered by this Bulletin, July 1, 2005 through June 30, 2006. All terms of office expire on January 4 of the year noted; the President and Vice Presidents are elected for two-year terms, the Treasurer and Trustees for three-year terms. Committees have been divided into Committees of the Council and Committees of the Governing Board. The terms of committee members for those committees with term limits expire on March 31 of the year noted, with the exception of the Executive Committee and Nominating Committee terms, which end on January 4 of the year noted. The staffs of Institute Headquarters, the *American Journal of Archaeology*, and *Archaeology* magazine as listed are current as of June 30, 2006.

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 Paul Rissman (2003–2006) Term 1
 C. Brian Rose (2003–2006) Term 1
 David Seigle (2005–2008) Term 1
 Charles W. Steinmetz (2004–2007) Term 1
 Jane C. Waldbaum (*ex officio*)
 Hector Williams (2003–2006) Term 1

Gold Medal Award Committee

Chair, Hector Williams (2005–2008) Term 1
 Carla M. Antonaccio (2004–2007) Term 1
 John McK. Camp, II (2004–2007) Term 1
 Elizabeth Gilgan (staff liaison)
 Norman Hammond (2005–2008) Term 1
 Kenneth Wayne Harl (2003–2006) Term 2
 R. Bruce Hitchner (2004–2007) Term 1
 C. Brian Rose (*ex officio*)
 Rita Wright (2005–2008) Term 1
 K. Aslihan Yener (2005–2008) Term 1

Governance Committee

Chair, Jane C. Waldbaum (*ex officio*)
 Elizabeth Bartman (2005–2008) Term 2
 Bonnie R. Clendenning (*ex officio* and staff
 liaison)
 Michael Cosmopoulos (2003–2006) Term 2
 Leonard V. Quigley (*ex officio*)
 C. Brian Rose (2004–2007) Term 1
 Lucille Roussin (2003–2006) Term 1

Graduate Student Paper Award Committee

Chair, James Wright (2005–2008)
 Elizabeth Gilgan (staff liaison)
 Lori Khatchadourian (2004–2006) Term 1
 John Papadopoulos (2004–2007) Term 1
 Stephanie Whitley Powell (2005–2008) Term 2
 C. Brian Rose (*ex officio*)
 Paul Scotton (2005–2006)

Hanfmann Lecture Subcommittee

Chair, Eric Hostetter (2003–2006) Term 1
 Nicholas Cahill (2005–2008) Term 1
 Rebecca Donahue (staff liaison)
 Elizabeth Gilgan (*ex officio*)
 Archer St. Clair Harvey (2005–2008) Term 1
 Christine Kondoleon (2005–2008) Term 1
 Nancy H. Ramage (2003–2006) Term 1
 Peter Russo (*ex officio*)

Investment Subcommittee

Chair, Jeffrey Lamia (2004–2007) Term 2
 Walter Buck (2004–2007) Term 2
 Bonnie R. Clendenning (*ex officio*)
 Eleanor Guralnick (2004–2007) Term 2
 William Higgins (2005–2008) Term 2
 Teresa Keller (staff liaison)
 Charles S. La Follette (2004–2007) Term 2
 Paul Rissman (2003–2006) Term 1
 Jane C. Waldbaum (*ex officio*)
 Michael Wiseman (2004–2007) Term 2

James R. Wiseman Book Award Committee

Chair, Barbara Burrell (2004–2007) Term 2
 Eve D’Ambra (2003–2006) Term 1
 Elizabeth Gilgan (staff liaison)
 Susan Kane (*ex officio*)
 Susan Langdon (2003–2006) Term 2
 William Mierse (2004–2007) Term 2
 Christopher C. Parslow (2003–2006) Term 1
 Holly Pittman (2004–2007) Term 1
 K. Anne Pyburn (2003–2006) Term 1
 John G. Younger (*ex officio*)

Lecture Program Committee

Chair, Eugene Borza (2003–2006) Term 1
 Bettina Arnold (2003–2006) Term 1
 Barbara Barletta (2004–2007) Term 1
 Michael Blake (2004–2007) Term 1
 Nancy de Grummond (2003–2006) Term 1
 Rebecca Donahue (staff liaison)
 Stephen L. Dyson (2003–2006) Term 1
 Elise Friedland (2003–2006) Term 1
 Elizabeth Gilgan (*ex officio*)
 Alan E. Kaiser (2005–2008) Term 2
 Albert Leonard (2003–2006) Term 1
 Lee Ann Riccardi (2003–2006) Term 1
 C. Brian Rose (2004–2007) Term 3
 Peter Russo (*ex officio*)
 Nancy C. Wilkie (*ex officio*)

Society Incentive Grant Subcommittee

Chair, Donald Morrison (2004–2007) Term 1
 Elizabeth Gilgan (staff liaison)
 Caroline Maddock (2005–2008) Term 1
 Suzanne P. Murray (2003–2006) Term 2
 Alice S. Riginos (2003–2006) Term 2
 Lucille A. Roussin (2003–2006) Term 2
 Peter Russo (*ex officio*)
 Aleydis Van de Moortel (2004–2007) Term 1

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Chair, Jane C. Waldbaum (*ex officio*)
 Malcolm Bell, III (*ex officio*)
 Shelby Brown (*ex officio*)
 Susan Kane (*ex officio*)
 Jeffrey Lamia (*ex officio*)

C. Brian Rose (*ex officio*)

Peter Russo (*ex officio*)

Planned Giving Subcommittee

Chair, Charles S. La Follette (2005–2006) Term 2
 Elie M. Abemayor (*ex officio*)
 Bonnie R. Clendenning (*ex officio*)
 Lucinda Conger (2005–2008) Term 1
 Elaine Godwin (2005–2007) Term 2
 Eleanor Guralnick (2005–2008) Term 2
 Lisa Naas (staff liaison)
 Helen Nagy (2005–2008) Term 1
 Dorinda J. Oliver (2005–2006) Term 2
 Leonard V. Quigley (2005–2008) Term 2
 Jane C. Waldbaum (*ex officio*)

Pomerance Science Medal Committee

Chair, Robert H. Tykot (2005–2008) Term 1
 Jane Buikstra (2005–2008) Term 1
 Elizabeth Gilgan (staff liaison)
 Jennifer Mass (2005–2008) Term 2
 Patrick E. McGovern (2003–2006) Term 2
 J. Theodore Peña (2005–2008) Term 1
 Chandra L. Reedy (2003–2006) Term 1
 C. Brian Rose (*ex officio*)

Professional Responsibilities Committee

Chair, Malcolm Bell, III (*ex officio*)
 Ombudsperson, Alice S. Riginos (2005–2008)
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 AIA Administrative Coordinator (staff liaison)
 Andrea Berlin (*ex officio*)
 John McK. Camp (*ex officio*)
 Alexandra Cleworth (*ex officio*, as Chair of
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 Susan B. Downey (*ex officio*)
 Ricardo Elia (2003–2006) Term 1
 William Fitzhugh (*ex officio*)
 Patty Gerstenblith (*ex officio*, as Chair of the
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 Elizabeth Gilgan (staff liaison for Outstanding
 Public Service Award)
 Ellen Herscher (2005–2008) Term 1
 Susan Kane (*ex officio*)
 Richard Leventhal (*ex officio*)
 Jerald Milanich (*ex officio*)
 Robert Murowchick (*ex officio*)
 Helen Nagy (*ex officio*)
 Jenifer Neils (2002–2005) Term 2
 C. Brian Rose (*ex officio*)
 Lucille A. Roussin (*ex officio*)
 Kathleen Donahue Sherwood (*ex officio*)
 Elizabeth Simpson (2003–2006) Term 2
 Barbara Tsakirgis (*ex officio*)

Jane C. Waldbaum (*ex officio*)
 Nancy C. Wilkie (*ex officio*)
 Robyn Woodward (*ex officio*)
 James Wright (2005–2008) Term 1
 Paul Zimansky (*ex officio*)

Program for the Annual Meeting Committee

Chair, Garrett Fagan (2005–2008) Term 1
 Barbara A. Barletta (2003–2006) Term 2
 Tom Carpenter (2004–2007) Term 1
 Penelope Davies (2003–2006) Term 2
 Helen Evans (staff liaison)
 Michael Galaty (2005–2008) Term 1
 Donald Haggis (2003–2006) Term 1
 Katina Liliros (2005–2008) Term 1
 Kevin Mullen (staff liaison)
 C. Brian Rose (*ex officio*)
 Archer St. Clair Harvey (2004–2007) Term 1
 David Stone (2005–2008) Term 2
 Robert H. Tykot (2004–2007) Term 1
 Mary M. Voigt (2005–2008) Term 3
 Paul Zimansky (2005–2008) Term 1

Publications Subvention Committee

Chair, Nancy de Grummond (2005–2008)
 Term 1
 John Cherry (2005–2007) Term 1
 John Clarke (2005–2008) Term 1
 Susan Kane (*ex officio*)
 Mary B. Moore (*ex officio*)
 Kevin Mullen (staff liaison)
 Jenifer Neils (2005–2007) Term 1
 Lea Stirling (2005–2006) Term 1

Societies and Membership Committee

Chair, Peter Russo (*ex officio*)
 Elizabeth Bartman (2003–2006) Term 2
 Shelby Brown (*ex officio*)
 John McK. Camp (2003–2006) Term 1
 Laura Childs (2003–2006) Term 1
 Bonnie R. Clendenning (*ex officio*)
 Alexandra Cleworth (*ex officio*)
 Elise Friedland (2005–2008) Term 1
 Elizabeth Gilgan (*ex officio*)
 Lillian Joyce (2003–2006) Term 1
 Jeffrey Lamia (2003–2006) Term 2
 Robert J. Littman (2003–2006) Term 2
 Caroline Maddock (2003–2006) Term 1
 Donald Morrison (*ex officio*)
 Helen Nagy (2003–2006) Term 1
 Kathleen Donahue Sherwood (*ex officio*)
 Tracy Spurrier (staff liaison)
 Lea Stirling (2003–2006) Term 1
 Ted Zarrow (2003–2006) Term 1

Thompson Lecture Subcommittee

Chair, Lee Ann Riccardi (2003–2006) Term 1
 William Biers (2004–2007) Term 1
 Tracey Cullen (2004–2007) Term 1
 Rebecca Donahue (staff liaison)
 Elizabeth Gilgan (*ex officio*)
 J. Michael Padgett (2005–2008) Term 3
 Peter Russo (*ex officio*)
 Carol Stein (2005–2008) Term 1

Tour Advisory Board

Chair, Nancy C. Wilkie (2003–2006) Term 1
 Bonnie R. Clendenning (*ex officio*)
 Alexandra Cleworth (2005–2008) Term 1
 Elaine Godwin (2005–2008) Term 5
 Albert Leonard (2003–2006) Term 1
 Donald Morrison (2003–2006) Term 1
 Todd Nielsen (*ex officio*)
 Dorinda J. Oliver (2003–2006) Term 2
 Howard David Soren (2003–2006) Term 3
 John H. Stubbs (2003–2006) Term 1
 Barbara Tsakirgis (2005–2008) Term 1
 Jane C. Waldbaum (*ex officio*)

Undergraduate Teaching Award Committee

Chair, Patrick M. Thomas (2003–2006) Term 1
 Eric Cline (2005–2008) Term 1
 Michael Cosmopoulos (2004–2007) Term 1
 Elizabeth Gilgan (staff liaison)
 Kevin Glowacki (2004–2007) Term 2
 P. Nick Kardulias (2005–2008) Term 2
 David W. McCreery (2003–2006) Term 1
 C. Brian Rose (*ex officio*)
 Curtis N. Runnels (2003–2006) Term 2

Underwater Archaeology Subcommittee/Interest Group

Chair, Robyn Woodward (2003–2006) Term 1
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 John R. Hale
 Robert L. Hohlfelder
 Paul Johnston
 Anna Marguerite McCann
 John Peter Oleson
 Peter Russo (*ex officio*)
 Shelley Wachsmann
 Cheryl Ward
 Hector Williams

INTEREST GROUPS**Computer Interest Group**

Chair, John Wallrodt (2004–2007) Term 1

Eastern Europe/Eurasia Interest Group

Chair, Patrick Doonan, IV (2004–2007) Term 1

European Interest Group

Chair, Stephen L. Dyson (2005–2008) Term 2

Medieval and Post-Medieval Archaeology in Greece*

Chair, Kostis Kourelis (2005–2008)

Museum and Exhibitions Interest Group

Chair, Jenifer Neils (2003–2006) Term 3

Near Eastern Archaeology Interest Group

Chair, Douglas R. Edwards (2003–2006) Term 1

Numismatics Interest Group*

Chair, William Metalf (2005–2008)

New World Archaeology Interest Group

Chair, Francis P. McManamon (2003–2006)
Term 1

Student Affairs Interest Group

Chair, Elizabeth de Grummond (2003–2006)
Term 1

**Underwater Archaeology Subcommittee/
Interest Group**

This Interest Group is also a subcommittee of the Lecture Program Committee. For the current Chair and a roster of members, please refer to the Committee section of this Directory.

Women in Archaeology Interest Group

Chair, Lynn Snyder (2005–2008) Term 2

* *Interest Groups chartered in February 2005*

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Grievance Procedure of the Archaeological Institute of America

Preamble

The AIA believes it to be in the best interest of all archaeologists to ensure that the highest standards of professional and ethical conduct are followed in all archaeological research. Therefore, it is incumbent upon the AIA as an institution to lend its weight to that effort, while recognizing that the AIA's jurisdiction is limited to its membership. In pursuing the procedures outlined in this section, the AIA will make all efforts to resolve each grievance as quickly as possible with the utmost concern for the goal of reconciliation and to respect the legitimate professional and privacy concerns of the individuals involved. We encourage complainants, in appropriate situations, to address their concerns first to the grievance office of any appropriate academic or research institution(s). These grievance procedures concern violations of the Code of Professional Standards by AIA members; they do not apply to the conduct of AIA employees in carrying out duties arising from their employment.

I. INFORMAL RESOLUTION

- 1.1. An Ombudsperson will be appointed by the Vice President for Professional Responsibilities from among the members of the Professional Responsibilities Committee of the AIA in consultation with the Executive Committee of the AIA. The Ombudsperson will serve for a term of three years.
- 1.2. In the event of the inappropriateness of the Ombudsperson to act for any reason with respect to a specific case, the Vice President for Professional Responsibilities will appoint another individual to serve as temporary Ombudsperson in that case.
- 1.3. The role of the Ombudsperson is to assist in the amicable resolution of complaints by helping AIA members find the appropriate information, person, office or committee; to mediate among disagreeing parties and to facilitate communication; to educate members of the AIA concerning the Code of Professional Standards; and to seek by every means possible a conciliatory and collegial resolution of disputes among AIA members.
- 1.4. The Ombudsperson will accept any allegation of violation of the Code of Professional Standards which is submitted in writing and signed. The Ombudsperson will make an initial determination as to whether the complaint is appropriate for resolution through the AIA grievance procedure and whether the complaint has any merit. If the complaint is not deemed appropriate or has no merit, the Ombudsperson will dismiss the complaint. The Ombudsperson may also refer the complaint to an academic or research institution which employs or is associated with the individual against whom the complaint was brought.
- 1.5. The Ombudsperson will then attempt to handle an appropriate, apparently meritorious complaint through any available means of informal resolution. The Ombudsperson will have responsibility for carrying out the policy of the AIA to resolve as many complaints as possible at this stage through such informal means as discussion, education, and individual meetings among the individuals involved.
- 1.6. If the Ombudsperson does not dismiss the complaint and if an informal resolution is not possible, then the Ombudsperson will refer the matter to the Vice President for Professional Responsibilities who will convene a grievance panel consisting of three members to consider the complaint.
- 1.7. The Ombudsperson will only accept complaints made within three years of the termination of any alleged misconduct. The complaint must refer to misconduct which occurred while the individual concerned was a member of the AIA and after the effective date of the Code of

Professional Standards. The Ombudsperson will not accept any complaint brought against an institution, university, college, or foreign school.

II. GRIEVANCE PANEL

- 2.1. The Vice President for Professional Responsibilities will maintain a roster of individuals who are members in good standing of the AIA and who have indicated their willingness to serve on a grievance panel. The roster will represent a diversity of disciplines and geographic areas.
- 2.2. When a case has been referred to a grievance panel for consideration, the Vice President for Professional Responsibilities will select three individuals from the roster to serve on the panel. In making these selections, the Vice President for Professional Responsibilities will appoint members who, in her or his opinion, have the necessary expertise to evaluate the complaint properly. The Vice President for Professional Responsibilities will also attempt to avoid any conflict of interest or appearance thereof. The three members of the grievance panel will choose one of their number to act as Chair of the grievance panel.
- 2.3. The grievance panel will conduct an investigation, prepare a report, and recommend one of several possible courses of action: dismissal of the complaint; a remedy which is agreed upon by the panel and the individual who allegedly violated the Code; or, only if all attempts at amicable conciliation fail, referral to an arbitration panel.
- 2.4. The Chair will establish a calendar for the investigation process and inform all interested parties. The investigation will be conducted expeditiously and, to the extent possible, in confidence. The Chair of the grievance panel will have authority to establish the procedures by which the panel will conduct its business.
- 2.5. Once the complaint has been referred to a grievance panel, the individual who allegedly violated the Code is entitled to be represented by any individual of her or his choice and is entitled to have access to all relevant materials and documents.

III. ARBITRATION PANEL

- 3.1. The arbitration panel will consist of three members: one arbitrator appointed by the Vice President for Professional Responsibilities, one arbitrator chosen by the individual archaeologist against whom the complaint was made, and a third arbitrator to be selected by the first two arbitrators. If the two arbitrators are unable to agree in their selection of a third arbitrator within 60 days, then the Vice President for Professional Responsibilities will select the third arbitrator.
- 3.2. The Chair of the grievance panel or an individual appointed by the Chair will act as AIA Presenter. Both the AIA Presenter and the individual archaeologist who allegedly violated the Code may present evidence, including witnesses, may cross-examine the other party's witnesses, and may be represented by legal counsel. The AIA will bear any costs incurred by the AIA Presenter, and the individual archaeologist who allegedly violated the Code will bear her/his own costs.
- 3.3. The panel of three arbitrators will decide the issue and their decision, by majority vote, will be final and binding. The arbitration panel will have authority to propose a solution ranging from dismissal of the complaint to termination of membership in the AIA and relevant privileges of membership.
- 3.4. If the individual archaeologist against whom the complaint was brought fails to respond to the initial inquiries of the Ombudsperson or fails to abide by the decision of the arbitration panel, this will be grounds for termination of AIA membership.

IV. FORMAL RESOLUTION

Every effort will be made to resolve the grievance at either the first or second phase and with respect for confidentiality. At every phase, all possible steps will be taken to avoid conflicts of interest or the appearance of conflicts of interest and to protect the legitimate concerns and rights of all individuals involved in the matter.

- 4.1. If at any time, the individual who allegedly violated the Code chooses to resign from the AIA, then all grievance proceedings will be terminated.
- 4.2. An individual who resigns from the AIA while a complaint is pending against her or him may not apply for membership in the AIA for at least three years from the time of the resignation. Any membership application of an individual who resigned while a complaint was pending against him or her must be submitted to the Vice President for Professional Responsibilities for review and recommendation as to whether and on what terms the application may be accepted.
- 4.3. The Ombudsperson will report each year to the Governing Board on the number of complaints filed, brought to completion, and dismissed. This report may be printed in the AIA Newsletter at the discretion of the Executive Committee.

ARCHAEOLOGICAL INSTITUTE
OF
AMERICA

Financial Statements
and
Accompanying Information
for year ended
June 30, 2006 AND 2005

ARCHAEOLOGICAL INSTITUTE OF AMERICA

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INDEPENDENT AUDITOR'S REPORT

To the Board of Trustees of
The Archaeological Institute of America

We have audited the accompanying statements of financial position of The Archaeological Institute of America as of June 30, 2006 and 2005, and the related statements of activities and cash flows for the years then ended. The financial statement is the responsibility of the Organization's management. Our responsibility is to express an opinion on the financial statement based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financials statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statement referred to above presents fairly, in all material respects, the financial position of The Archaeological Institute of America as of June 30, 2006 and 2005, and the changes in its net assets and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

Lutz + Carr, LLP

New York, New York
August 11, 2006

ARCHAEOLOGICAL INSTITUTE OF AMERICA

STATEMENTS OF FINANCIAL POSITION

JUNE 30, 2006 AND 2005

	2006	2005
Assets		
Cash and cash equivalents (Notes 1b and 9)	\$ 290,873	\$ 385,471
Unconditional promises to give (Notes 1c and 3)		
Unrestricted	\$ 12,468	\$ 3,590
Temporarily restricted	201,233	210,653
Permanently restricted	7,950	13,566
Accounts receivable, net of allowance of \$20,052 in 2006 and \$19,185 in 2005	608,152	511,516
Prepaid expenses and other assets (Note 1f)	874,685	1,133,584
Investments (Notes 1d and 4)	8,360,804	7,867,971
Property and equipment, net (Notes 1e and 5)	115,473	133,492
 Total Assets	 \$10,471,638	 \$10,259,843
 Liabilities and Net Assets		
Liabilities		
Accounts payable	\$ 395,256	\$ 486,780
Accrued expenses	151,381	185,135
Deferred revenue (Note 1g)	2,347,249	2,416,019
Total Liabilities	2,893,886	3,087,934
 Commitments (Notes 7 and 8)		
 Net Assets		
Unrestricted		
Accumulated operating deficit	(1,023,885)	(943,203)
Funds functioning as endowments (Note 2a)	1,892,283	1,745,864
Total Unrestricted Net Assets	868,398	802,661
Temporarily restricted (Note 2b)	3,518,668	3,294,877
Permanently restricted (Note 2c)	3,190,686	3,074,371
Total Net Assets	7,577,752	7,171,909
 Total Liabilities and Net Assets	 \$10,471,638	 \$10,259,843

See notes to financial statements.

ARCHAEOLOGICAL INSTITUTE OF AMERICA
STATEMENTS OF ACTIVITIES
YEARS ENDED JUNE 30, 2006 AND 2005

	2006					2005																																																																																																																																																																																																																																																																																																																																											
	Unrestricted Funds					Unrestricted Funds																																																																																																																																																																																																																																																																																																																																											
	General Operating	Functioning as Endowments	Total	Temporarily Restricted	Permanently Restricted	Total	General Operating	Functioning as Endowments	Total	Temporarily Restricted	Permanently Restricted	Total																																																																																																																																																																																																																																																																																																																																					
Revenues, Gains and Other Support													Subscriptions, net of cancellations	\$ 3,048,267	-	\$3,048,267	\$ -	\$ -	\$3,048,267	\$3,269,674	\$ -	\$3,269,674	\$ -	\$ -	\$3,269,674	Newsstand revenue	237,500	-	237,500	-	-	237,500	228,503	-	228,503	-	-	228,503	Inflight and waiting room bulk sales	-	-	-	-	-	-	169,015	-	169,015	-	-	169,015	Advertising revenue	3,285,767	-	3,285,767	-	-	3,285,767	3,667,192	-	3,667,192	-	-	3,667,192	Net investment income (Note 4)	696,170	-	696,170	-	-	696,170	704,240	-	704,240	-	-	704,240	Public Support	13,319	121,738	135,057	432,031	4,751	571,839	27,268	117,785	145,053	409,050	11,707	565,810	Contributions and grants	302,047	25,000	327,047	317,135	111,564	755,746	305,405	-	305,405	395,100	60,143	760,648	Donated services	127,130	-	127,130	-	-	127,130	162,218	-	162,218	-	-	162,218	Membership revenue	348,586	-	348,586	-	-	348,586	346,104	-	346,104	-	-	346,104	Other revenue	644,518	-	644,518	-	-	644,518	544,491	-	544,491	-	-	544,491	Net assets released from restriction	200,240	-	200,240	(200,240)	-	-	225,778	-	225,778	(225,778)	-	-	Contributions and grants	-	325,135	325,135	(325,135)	-	-	-	226,265	226,265	(226,265)	-	-	Funds designated for long-term investment	-	(325,454)	-	-	-	-	235,738	(235,738)	-	-	-	-	Appropriation of investment earnings to operations	325,454	-	-	-	-	-	-	-	-	-	-	-	Total Revenues, Gains and Other Support	5,943,231	146,419	6,089,650	223,791	116,315	6,429,756	6,218,434	108,312	6,326,746	352,107	71,850	6,750,703	Expenses													Program Services	5,186,703	-	5,186,703	-	-	5,186,703	5,474,744	-	5,474,744	-	-	5,474,744	Supporting Services	399,737	-	399,737	-	-	399,737	447,289	-	447,289	-	-	447,289	General and administrative	437,473	-	437,473	-	-	437,473	373,537	-	373,537	-	-	373,537	Fundraising and membership development	837,210	-	837,210	-	-	837,210	820,826	-	820,826	-	-	820,826	Total Supporting Services	6,023,913	-	6,023,913	-	-	6,023,913	6,295,570	-	6,295,570	-	-	6,295,570	Total Expenses	(60,682)	146,419	65,737	223,791	116,315	405,843	(77,136)	108,312	31,176	352,107	71,850	455,133	Increase (decrease) in net assets	(943,203)	1,745,864	802,661	3,294,877	3,074,371	7,171,909	(666,067)	1,637,552	771,485	2,942,770	3,002,521	6,716,776	Net assets, beginning of year	\$ (1,023,885)	\$ 1,892,283	\$ 868,398	\$ 3,518,668	\$ 3,190,686	\$ 7,577,752	\$ (943,203)	\$ 1,745,864	\$ 802,661	\$ 3,294,877	\$ 3,074,371	\$ 7,171,909	Net Assets, End of Year												
Subscriptions, net of cancellations	\$ 3,048,267	-	\$3,048,267	\$ -	\$ -	\$3,048,267	\$3,269,674	\$ -	\$3,269,674	\$ -	\$ -	\$3,269,674	Newsstand revenue	237,500	-	237,500	-	-	237,500	228,503	-	228,503	-	-	228,503	Inflight and waiting room bulk sales	-	-	-	-	-	-	169,015	-	169,015	-	-	169,015	Advertising revenue	3,285,767	-	3,285,767	-	-	3,285,767	3,667,192	-	3,667,192	-	-	3,667,192	Net investment income (Note 4)	696,170	-	696,170	-	-	696,170	704,240	-	704,240	-	-	704,240	Public Support	13,319	121,738	135,057	432,031	4,751	571,839	27,268	117,785	145,053	409,050	11,707	565,810	Contributions and grants	302,047	25,000	327,047	317,135	111,564	755,746	305,405	-	305,405	395,100	60,143	760,648	Donated services	127,130	-	127,130	-	-	127,130	162,218	-	162,218	-	-	162,218	Membership revenue	348,586	-	348,586	-	-	348,586	346,104	-	346,104	-	-	346,104	Other revenue	644,518	-	644,518	-	-	644,518	544,491	-	544,491	-	-	544,491	Net assets released from restriction	200,240	-	200,240	(200,240)	-	-	225,778	-	225,778	(225,778)	-	-	Contributions and grants	-	325,135	325,135	(325,135)	-	-	-	226,265	226,265	(226,265)	-	-	Funds designated for long-term investment	-	(325,454)	-	-	-	-	235,738	(235,738)	-	-	-	-	Appropriation of investment earnings to operations	325,454	-	-	-	-	-	-	-	-	-	-	-	Total Revenues, Gains and Other Support	5,943,231	146,419	6,089,650	223,791	116,315	6,429,756	6,218,434	108,312	6,326,746	352,107	71,850	6,750,703	Expenses													Program Services	5,186,703	-	5,186,703	-	-	5,186,703	5,474,744	-	5,474,744	-	-	5,474,744	Supporting Services	399,737	-	399,737	-	-	399,737	447,289	-	447,289	-	-	447,289	General and administrative	437,473	-	437,473	-	-	437,473	373,537	-	373,537	-	-	373,537	Fundraising and membership development	837,210	-	837,210	-	-	837,210	820,826	-	820,826	-	-	820,826	Total Supporting Services	6,023,913	-	6,023,913	-	-	6,023,913	6,295,570	-	6,295,570	-	-	6,295,570	Total Expenses	(60,682)	146,419	65,737	223,791	116,315	405,843	(77,136)	108,312	31,176	352,107	71,850	455,133	Increase (decrease) in net assets	(943,203)	1,745,864	802,661	3,294,877	3,074,371	7,171,909	(666,067)	1,637,552	771,485	2,942,770	3,002,521	6,716,776	Net assets, beginning of year	\$ (1,023,885)	\$ 1,892,283	\$ 868,398	\$ 3,518,668	\$ 3,190,686	\$ 7,577,752	\$ (943,203)	\$ 1,745,864	\$ 802,661	\$ 3,294,877	\$ 3,074,371	\$ 7,171,909	Net Assets, End of Year																									
Newsstand revenue	237,500	-	237,500	-	-	237,500	228,503	-	228,503	-	-	228,503	Inflight and waiting room bulk sales	-	-	-	-	-	-	169,015	-	169,015	-	-	169,015	Advertising revenue	3,285,767	-	3,285,767	-	-	3,285,767	3,667,192	-	3,667,192	-	-	3,667,192	Net investment income (Note 4)	696,170	-	696,170	-	-	696,170	704,240	-	704,240	-	-	704,240	Public Support	13,319	121,738	135,057	432,031	4,751	571,839	27,268	117,785	145,053	409,050	11,707	565,810	Contributions and grants	302,047	25,000	327,047	317,135	111,564	755,746	305,405	-	305,405	395,100	60,143	760,648	Donated services	127,130	-	127,130	-	-	127,130	162,218	-	162,218	-	-	162,218	Membership revenue	348,586	-	348,586	-	-	348,586	346,104	-	346,104	-	-	346,104	Other revenue	644,518	-	644,518	-	-	644,518	544,491	-	544,491	-	-	544,491	Net assets released from restriction	200,240	-	200,240	(200,240)	-	-	225,778	-	225,778	(225,778)	-	-	Contributions and grants	-	325,135	325,135	(325,135)	-	-	-	226,265	226,265	(226,265)	-	-	Funds designated for long-term investment	-	(325,454)	-	-	-	-	235,738	(235,738)	-	-	-	-	Appropriation of investment earnings to operations	325,454	-	-	-	-	-	-	-	-	-	-	-	Total Revenues, Gains and Other Support	5,943,231	146,419	6,089,650	223,791	116,315	6,429,756	6,218,434	108,312	6,326,746	352,107	71,850	6,750,703	Expenses													Program Services	5,186,703	-	5,186,703	-	-	5,186,703	5,474,744	-	5,474,744	-	-	5,474,744	Supporting Services	399,737	-	399,737	-	-	399,737	447,289	-	447,289	-	-	447,289	General and administrative	437,473	-	437,473	-	-	437,473	373,537	-	373,537	-	-	373,537	Fundraising and membership development	837,210	-	837,210	-	-	837,210	820,826	-	820,826	-	-	820,826	Total Supporting Services	6,023,913	-	6,023,913	-	-	6,023,913	6,295,570	-	6,295,570	-	-	6,295,570	Total Expenses	(60,682)	146,419	65,737	223,791	116,315	405,843	(77,136)	108,312	31,176	352,107	71,850	455,133	Increase (decrease) in net assets	(943,203)	1,745,864	802,661	3,294,877	3,074,371	7,171,909	(666,067)	1,637,552	771,485	2,942,770	3,002,521	6,716,776	Net assets, beginning of year	\$ (1,023,885)	\$ 1,892,283	\$ 868,398	\$ 3,518,668	\$ 3,190,686	\$ 7,577,752	\$ (943,203)	\$ 1,745,864	\$ 802,661	\$ 3,294,877	\$ 3,074,371	\$ 7,171,909	Net Assets, End of Year																																						
Inflight and waiting room bulk sales	-	-	-	-	-	-	169,015	-	169,015	-	-	169,015	Advertising revenue	3,285,767	-	3,285,767	-	-	3,285,767	3,667,192	-	3,667,192	-	-	3,667,192	Net investment income (Note 4)	696,170	-	696,170	-	-	696,170	704,240	-	704,240	-	-	704,240	Public Support	13,319	121,738	135,057	432,031	4,751	571,839	27,268	117,785	145,053	409,050	11,707	565,810	Contributions and grants	302,047	25,000	327,047	317,135	111,564	755,746	305,405	-	305,405	395,100	60,143	760,648	Donated services	127,130	-	127,130	-	-	127,130	162,218	-	162,218	-	-	162,218	Membership revenue	348,586	-	348,586	-	-	348,586	346,104	-	346,104	-	-	346,104	Other revenue	644,518	-	644,518	-	-	644,518	544,491	-	544,491	-	-	544,491	Net assets released from restriction	200,240	-	200,240	(200,240)	-	-	225,778	-	225,778	(225,778)	-	-	Contributions and grants	-	325,135	325,135	(325,135)	-	-	-	226,265	226,265	(226,265)	-	-	Funds designated for long-term investment	-	(325,454)	-	-	-	-	235,738	(235,738)	-	-	-	-	Appropriation of investment earnings to operations	325,454	-	-	-	-	-	-	-	-	-	-	-	Total Revenues, Gains and Other Support	5,943,231	146,419	6,089,650	223,791	116,315	6,429,756	6,218,434	108,312	6,326,746	352,107	71,850	6,750,703	Expenses													Program Services	5,186,703	-	5,186,703	-	-	5,186,703	5,474,744	-	5,474,744	-	-	5,474,744	Supporting Services	399,737	-	399,737	-	-	399,737	447,289	-	447,289	-	-	447,289	General and administrative	437,473	-	437,473	-	-	437,473	373,537	-	373,537	-	-	373,537	Fundraising and membership development	837,210	-	837,210	-	-	837,210	820,826	-	820,826	-	-	820,826	Total Supporting Services	6,023,913	-	6,023,913	-	-	6,023,913	6,295,570	-	6,295,570	-	-	6,295,570	Total Expenses	(60,682)	146,419	65,737	223,791	116,315	405,843	(77,136)	108,312	31,176	352,107	71,850	455,133	Increase (decrease) in net assets	(943,203)	1,745,864	802,661	3,294,877	3,074,371	7,171,909	(666,067)	1,637,552	771,485	2,942,770	3,002,521	6,716,776	Net assets, beginning of year	\$ (1,023,885)	\$ 1,892,283	\$ 868,398	\$ 3,518,668	\$ 3,190,686	\$ 7,577,752	\$ (943,203)	\$ 1,745,864	\$ 802,661	\$ 3,294,877	\$ 3,074,371	\$ 7,171,909	Net Assets, End of Year																																																			
Advertising revenue	3,285,767	-	3,285,767	-	-	3,285,767	3,667,192	-	3,667,192	-	-	3,667,192	Net investment income (Note 4)	696,170	-	696,170	-	-	696,170	704,240	-	704,240	-	-	704,240	Public Support	13,319	121,738	135,057	432,031	4,751	571,839	27,268	117,785	145,053	409,050	11,707	565,810	Contributions and grants	302,047	25,000	327,047	317,135	111,564	755,746	305,405	-	305,405	395,100	60,143	760,648	Donated services	127,130	-	127,130	-	-	127,130	162,218	-	162,218	-	-	162,218	Membership revenue	348,586	-	348,586	-	-	348,586	346,104	-	346,104	-	-	346,104	Other revenue	644,518	-	644,518	-	-	644,518	544,491	-	544,491	-	-	544,491	Net assets released from restriction	200,240	-	200,240	(200,240)	-	-	225,778	-	225,778	(225,778)	-	-	Contributions and grants	-	325,135	325,135	(325,135)	-	-	-	226,265	226,265	(226,265)	-	-	Funds designated for long-term investment	-	(325,454)	-	-	-	-	235,738	(235,738)	-	-	-	-	Appropriation of investment earnings to operations	325,454	-	-	-	-	-	-	-	-	-	-	-	Total Revenues, Gains and Other Support	5,943,231	146,419	6,089,650	223,791	116,315	6,429,756	6,218,434	108,312	6,326,746	352,107	71,850	6,750,703	Expenses													Program Services	5,186,703	-	5,186,703	-	-	5,186,703	5,474,744	-	5,474,744	-	-	5,474,744	Supporting Services	399,737	-	399,737	-	-	399,737	447,289	-	447,289	-	-	447,289	General and administrative	437,473	-	437,473	-	-	437,473	373,537	-	373,537	-	-	373,537	Fundraising and membership development	837,210	-	837,210	-	-	837,210	820,826	-	820,826	-	-	820,826	Total Supporting Services	6,023,913	-	6,023,913	-	-	6,023,913	6,295,570	-	6,295,570	-	-	6,295,570	Total Expenses	(60,682)	146,419	65,737	223,791	116,315	405,843	(77,136)	108,312	31,176	352,107	71,850	455,133	Increase (decrease) in net assets	(943,203)	1,745,864	802,661	3,294,877	3,074,371	7,171,909	(666,067)	1,637,552	771,485	2,942,770	3,002,521	6,716,776	Net assets, beginning of year	\$ (1,023,885)	\$ 1,892,283	\$ 868,398	\$ 3,518,668	\$ 3,190,686	\$ 7,577,752	\$ (943,203)	\$ 1,745,864	\$ 802,661	\$ 3,294,877	\$ 3,074,371	\$ 7,171,909	Net Assets, End of Year																																																																
Net investment income (Note 4)	696,170	-	696,170	-	-	696,170	704,240	-	704,240	-	-	704,240	Public Support	13,319	121,738	135,057	432,031	4,751	571,839	27,268	117,785	145,053	409,050	11,707	565,810	Contributions and grants	302,047	25,000	327,047	317,135	111,564	755,746	305,405	-	305,405	395,100	60,143	760,648	Donated services	127,130	-	127,130	-	-	127,130	162,218	-	162,218	-	-	162,218	Membership revenue	348,586	-	348,586	-	-	348,586	346,104	-	346,104	-	-	346,104	Other revenue	644,518	-	644,518	-	-	644,518	544,491	-	544,491	-	-	544,491	Net assets released from restriction	200,240	-	200,240	(200,240)	-	-	225,778	-	225,778	(225,778)	-	-	Contributions and grants	-	325,135	325,135	(325,135)	-	-	-	226,265	226,265	(226,265)	-	-	Funds designated for long-term investment	-	(325,454)	-	-	-	-	235,738	(235,738)	-	-	-	-	Appropriation of investment earnings to operations	325,454	-	-	-	-	-	-	-	-	-	-	-	Total Revenues, Gains and Other Support	5,943,231	146,419	6,089,650	223,791	116,315	6,429,756	6,218,434	108,312	6,326,746	352,107	71,850	6,750,703	Expenses													Program Services	5,186,703	-	5,186,703	-	-	5,186,703	5,474,744	-	5,474,744	-	-	5,474,744	Supporting Services	399,737	-	399,737	-	-	399,737	447,289	-	447,289	-	-	447,289	General and administrative	437,473	-	437,473	-	-	437,473	373,537	-	373,537	-	-	373,537	Fundraising and membership development	837,210	-	837,210	-	-	837,210	820,826	-	820,826	-	-	820,826	Total Supporting Services	6,023,913	-	6,023,913	-	-	6,023,913	6,295,570	-	6,295,570	-	-	6,295,570	Total Expenses	(60,682)	146,419	65,737	223,791	116,315	405,843	(77,136)	108,312	31,176	352,107	71,850	455,133	Increase (decrease) in net assets	(943,203)	1,745,864	802,661	3,294,877	3,074,371	7,171,909	(666,067)	1,637,552	771,485	2,942,770	3,002,521	6,716,776	Net assets, beginning of year	\$ (1,023,885)	\$ 1,892,283	\$ 868,398	\$ 3,518,668	\$ 3,190,686	\$ 7,577,752	\$ (943,203)	\$ 1,745,864	\$ 802,661	\$ 3,294,877	\$ 3,074,371	\$ 7,171,909	Net Assets, End of Year																																																																													
Public Support	13,319	121,738	135,057	432,031	4,751	571,839	27,268	117,785	145,053	409,050	11,707	565,810	Contributions and grants	302,047	25,000	327,047	317,135	111,564	755,746	305,405	-	305,405	395,100	60,143	760,648	Donated services	127,130	-	127,130	-	-	127,130	162,218	-	162,218	-	-	162,218	Membership revenue	348,586	-	348,586	-	-	348,586	346,104	-	346,104	-	-	346,104	Other revenue	644,518	-	644,518	-	-	644,518	544,491	-	544,491	-	-	544,491	Net assets released from restriction	200,240	-	200,240	(200,240)	-	-	225,778	-	225,778	(225,778)	-	-	Contributions and grants	-	325,135	325,135	(325,135)	-	-	-	226,265	226,265	(226,265)	-	-	Funds designated for long-term investment	-	(325,454)	-	-	-	-	235,738	(235,738)	-	-	-	-	Appropriation of investment earnings to operations	325,454	-	-	-	-	-	-	-	-	-	-	-	Total Revenues, Gains and Other Support	5,943,231	146,419	6,089,650	223,791	116,315	6,429,756	6,218,434	108,312	6,326,746	352,107	71,850	6,750,703	Expenses													Program Services	5,186,703	-	5,186,703	-	-	5,186,703	5,474,744	-	5,474,744	-	-	5,474,744	Supporting Services	399,737	-	399,737	-	-	399,737	447,289	-	447,289	-	-	447,289	General and administrative	437,473	-	437,473	-	-	437,473	373,537	-	373,537	-	-	373,537	Fundraising and membership development	837,210	-	837,210	-	-	837,210	820,826	-	820,826	-	-	820,826	Total Supporting Services	6,023,913	-	6,023,913	-	-	6,023,913	6,295,570	-	6,295,570	-	-	6,295,570	Total Expenses	(60,682)	146,419	65,737	223,791	116,315	405,843	(77,136)	108,312	31,176	352,107	71,850	455,133	Increase (decrease) in net assets	(943,203)	1,745,864	802,661	3,294,877	3,074,371	7,171,909	(666,067)	1,637,552	771,485	2,942,770	3,002,521	6,716,776	Net assets, beginning of year	\$ (1,023,885)	\$ 1,892,283	\$ 868,398	\$ 3,518,668	\$ 3,190,686	\$ 7,577,752	\$ (943,203)	\$ 1,745,864	\$ 802,661	\$ 3,294,877	\$ 3,074,371	\$ 7,171,909	Net Assets, End of Year																																																																																										
Contributions and grants	302,047	25,000	327,047	317,135	111,564	755,746	305,405	-	305,405	395,100	60,143	760,648	Donated services	127,130	-	127,130	-	-	127,130	162,218	-	162,218	-	-	162,218	Membership revenue	348,586	-	348,586	-	-	348,586	346,104	-	346,104	-	-	346,104	Other revenue	644,518	-	644,518	-	-	644,518	544,491	-	544,491	-	-	544,491	Net assets released from restriction	200,240	-	200,240	(200,240)	-	-	225,778	-	225,778	(225,778)	-	-	Contributions and grants	-	325,135	325,135	(325,135)	-	-	-	226,265	226,265	(226,265)	-	-	Funds designated for long-term investment	-	(325,454)	-	-	-	-	235,738	(235,738)	-	-	-	-	Appropriation of investment earnings to operations	325,454	-	-	-	-	-	-	-	-	-	-	-	Total Revenues, Gains and Other Support	5,943,231	146,419	6,089,650	223,791	116,315	6,429,756	6,218,434	108,312	6,326,746	352,107	71,850	6,750,703	Expenses													Program Services	5,186,703	-	5,186,703	-	-	5,186,703	5,474,744	-	5,474,744	-	-	5,474,744	Supporting Services	399,737	-	399,737	-	-	399,737	447,289	-	447,289	-	-	447,289	General and administrative	437,473	-	437,473	-	-	437,473	373,537	-	373,537	-	-	373,537	Fundraising and membership development	837,210	-	837,210	-	-	837,210	820,826	-	820,826	-	-	820,826	Total Supporting Services	6,023,913	-	6,023,913	-	-	6,023,913	6,295,570	-	6,295,570	-	-	6,295,570	Total Expenses	(60,682)	146,419	65,737	223,791	116,315	405,843	(77,136)	108,312	31,176	352,107	71,850	455,133	Increase (decrease) in net assets	(943,203)	1,745,864	802,661	3,294,877	3,074,371	7,171,909	(666,067)	1,637,552	771,485	2,942,770	3,002,521	6,716,776	Net assets, beginning of year	\$ (1,023,885)	\$ 1,892,283	\$ 868,398	\$ 3,518,668	\$ 3,190,686	\$ 7,577,752	\$ (943,203)	\$ 1,745,864	\$ 802,661	\$ 3,294,877	\$ 3,074,371	\$ 7,171,909	Net Assets, End of Year																																																																																																							
Donated services	127,130	-	127,130	-	-	127,130	162,218	-	162,218	-	-	162,218	Membership revenue	348,586	-	348,586	-	-	348,586	346,104	-	346,104	-	-	346,104	Other revenue	644,518	-	644,518	-	-	644,518	544,491	-	544,491	-	-	544,491	Net assets released from restriction	200,240	-	200,240	(200,240)	-	-	225,778	-	225,778	(225,778)	-	-	Contributions and grants	-	325,135	325,135	(325,135)	-	-	-	226,265	226,265	(226,265)	-	-	Funds designated for long-term investment	-	(325,454)	-	-	-	-	235,738	(235,738)	-	-	-	-	Appropriation of investment earnings to operations	325,454	-	-	-	-	-	-	-	-	-	-	-	Total Revenues, Gains and Other Support	5,943,231	146,419	6,089,650	223,791	116,315	6,429,756	6,218,434	108,312	6,326,746	352,107	71,850	6,750,703	Expenses													Program Services	5,186,703	-	5,186,703	-	-	5,186,703	5,474,744	-	5,474,744	-	-	5,474,744	Supporting Services	399,737	-	399,737	-	-	399,737	447,289	-	447,289	-	-	447,289	General and administrative	437,473	-	437,473	-	-	437,473	373,537	-	373,537	-	-	373,537	Fundraising and membership development	837,210	-	837,210	-	-	837,210	820,826	-	820,826	-	-	820,826	Total Supporting Services	6,023,913	-	6,023,913	-	-	6,023,913	6,295,570	-	6,295,570	-	-	6,295,570	Total Expenses	(60,682)	146,419	65,737	223,791	116,315	405,843	(77,136)	108,312	31,176	352,107	71,850	455,133	Increase (decrease) in net assets	(943,203)	1,745,864	802,661	3,294,877	3,074,371	7,171,909	(666,067)	1,637,552	771,485	2,942,770	3,002,521	6,716,776	Net assets, beginning of year	\$ (1,023,885)	\$ 1,892,283	\$ 868,398	\$ 3,518,668	\$ 3,190,686	\$ 7,577,752	\$ (943,203)	\$ 1,745,864	\$ 802,661	\$ 3,294,877	\$ 3,074,371	\$ 7,171,909	Net Assets, End of Year																																																																																																																				
Membership revenue	348,586	-	348,586	-	-	348,586	346,104	-	346,104	-	-	346,104	Other revenue	644,518	-	644,518	-	-	644,518	544,491	-	544,491	-	-	544,491	Net assets released from restriction	200,240	-	200,240	(200,240)	-	-	225,778	-	225,778	(225,778)	-	-	Contributions and grants	-	325,135	325,135	(325,135)	-	-	-	226,265	226,265	(226,265)	-	-	Funds designated for long-term investment	-	(325,454)	-	-	-	-	235,738	(235,738)	-	-	-	-	Appropriation of investment earnings to operations	325,454	-	-	-	-	-	-	-	-	-	-	-	Total Revenues, Gains and Other Support	5,943,231	146,419	6,089,650	223,791	116,315	6,429,756	6,218,434	108,312	6,326,746	352,107	71,850	6,750,703	Expenses													Program Services	5,186,703	-	5,186,703	-	-	5,186,703	5,474,744	-	5,474,744	-	-	5,474,744	Supporting Services	399,737	-	399,737	-	-	399,737	447,289	-	447,289	-	-	447,289	General and administrative	437,473	-	437,473	-	-	437,473	373,537	-	373,537	-	-	373,537	Fundraising and membership development	837,210	-	837,210	-	-	837,210	820,826	-	820,826	-	-	820,826	Total Supporting Services	6,023,913	-	6,023,913	-	-	6,023,913	6,295,570	-	6,295,570	-	-	6,295,570	Total Expenses	(60,682)	146,419	65,737	223,791	116,315	405,843	(77,136)	108,312	31,176	352,107	71,850	455,133	Increase (decrease) in net assets	(943,203)	1,745,864	802,661	3,294,877	3,074,371	7,171,909	(666,067)	1,637,552	771,485	2,942,770	3,002,521	6,716,776	Net assets, beginning of year	\$ (1,023,885)	\$ 1,892,283	\$ 868,398	\$ 3,518,668	\$ 3,190,686	\$ 7,577,752	\$ (943,203)	\$ 1,745,864	\$ 802,661	\$ 3,294,877	\$ 3,074,371	\$ 7,171,909	Net Assets, End of Year																																																																																																																																	
Other revenue	644,518	-	644,518	-	-	644,518	544,491	-	544,491	-	-	544,491	Net assets released from restriction	200,240	-	200,240	(200,240)	-	-	225,778	-	225,778	(225,778)	-	-	Contributions and grants	-	325,135	325,135	(325,135)	-	-	-	226,265	226,265	(226,265)	-	-	Funds designated for long-term investment	-	(325,454)	-	-	-	-	235,738	(235,738)	-	-	-	-	Appropriation of investment earnings to operations	325,454	-	-	-	-	-	-	-	-	-	-	-	Total Revenues, Gains and Other Support	5,943,231	146,419	6,089,650	223,791	116,315	6,429,756	6,218,434	108,312	6,326,746	352,107	71,850	6,750,703	Expenses													Program Services	5,186,703	-	5,186,703	-	-	5,186,703	5,474,744	-	5,474,744	-	-	5,474,744	Supporting Services	399,737	-	399,737	-	-	399,737	447,289	-	447,289	-	-	447,289	General and administrative	437,473	-	437,473	-	-	437,473	373,537	-	373,537	-	-	373,537	Fundraising and membership development	837,210	-	837,210	-	-	837,210	820,826	-	820,826	-	-	820,826	Total Supporting Services	6,023,913	-	6,023,913	-	-	6,023,913	6,295,570	-	6,295,570	-	-	6,295,570	Total Expenses	(60,682)	146,419	65,737	223,791	116,315	405,843	(77,136)	108,312	31,176	352,107	71,850	455,133	Increase (decrease) in net assets	(943,203)	1,745,864	802,661	3,294,877	3,074,371	7,171,909	(666,067)	1,637,552	771,485	2,942,770	3,002,521	6,716,776	Net assets, beginning of year	\$ (1,023,885)	\$ 1,892,283	\$ 868,398	\$ 3,518,668	\$ 3,190,686	\$ 7,577,752	\$ (943,203)	\$ 1,745,864	\$ 802,661	\$ 3,294,877	\$ 3,074,371	\$ 7,171,909	Net Assets, End of Year																																																																																																																																														
Net assets released from restriction	200,240	-	200,240	(200,240)	-	-	225,778	-	225,778	(225,778)	-	-	Contributions and grants	-	325,135	325,135	(325,135)	-	-	-	226,265	226,265	(226,265)	-	-	Funds designated for long-term investment	-	(325,454)	-	-	-	-	235,738	(235,738)	-	-	-	-	Appropriation of investment earnings to operations	325,454	-	-	-	-	-	-	-	-	-	-	-	Total Revenues, Gains and Other Support	5,943,231	146,419	6,089,650	223,791	116,315	6,429,756	6,218,434	108,312	6,326,746	352,107	71,850	6,750,703	Expenses													Program Services	5,186,703	-	5,186,703	-	-	5,186,703	5,474,744	-	5,474,744	-	-	5,474,744	Supporting Services	399,737	-	399,737	-	-	399,737	447,289	-	447,289	-	-	447,289	General and administrative	437,473	-	437,473	-	-	437,473	373,537	-	373,537	-	-	373,537	Fundraising and membership development	837,210	-	837,210	-	-	837,210	820,826	-	820,826	-	-	820,826	Total Supporting Services	6,023,913	-	6,023,913	-	-	6,023,913	6,295,570	-	6,295,570	-	-	6,295,570	Total Expenses	(60,682)	146,419	65,737	223,791	116,315	405,843	(77,136)	108,312	31,176	352,107	71,850	455,133	Increase (decrease) in net assets	(943,203)	1,745,864	802,661	3,294,877	3,074,371	7,171,909	(666,067)	1,637,552	771,485	2,942,770	3,002,521	6,716,776	Net assets, beginning of year	\$ (1,023,885)	\$ 1,892,283	\$ 868,398	\$ 3,518,668	\$ 3,190,686	\$ 7,577,752	\$ (943,203)	\$ 1,745,864	\$ 802,661	\$ 3,294,877	\$ 3,074,371	\$ 7,171,909	Net Assets, End of Year																																																																																																																																																											
Contributions and grants	-	325,135	325,135	(325,135)	-	-	-	226,265	226,265	(226,265)	-	-	Funds designated for long-term investment	-	(325,454)	-	-	-	-	235,738	(235,738)	-	-	-	-	Appropriation of investment earnings to operations	325,454	-	-	-	-	-	-	-	-	-	-	-	Total Revenues, Gains and Other Support	5,943,231	146,419	6,089,650	223,791	116,315	6,429,756	6,218,434	108,312	6,326,746	352,107	71,850	6,750,703	Expenses													Program Services	5,186,703	-	5,186,703	-	-	5,186,703	5,474,744	-	5,474,744	-	-	5,474,744	Supporting Services	399,737	-	399,737	-	-	399,737	447,289	-	447,289	-	-	447,289	General and administrative	437,473	-	437,473	-	-	437,473	373,537	-	373,537	-	-	373,537	Fundraising and membership development	837,210	-	837,210	-	-	837,210	820,826	-	820,826	-	-	820,826	Total Supporting Services	6,023,913	-	6,023,913	-	-	6,023,913	6,295,570	-	6,295,570	-	-	6,295,570	Total Expenses	(60,682)	146,419	65,737	223,791	116,315	405,843	(77,136)	108,312	31,176	352,107	71,850	455,133	Increase (decrease) in net assets	(943,203)	1,745,864	802,661	3,294,877	3,074,371	7,171,909	(666,067)	1,637,552	771,485	2,942,770	3,002,521	6,716,776	Net assets, beginning of year	\$ (1,023,885)	\$ 1,892,283	\$ 868,398	\$ 3,518,668	\$ 3,190,686	\$ 7,577,752	\$ (943,203)	\$ 1,745,864	\$ 802,661	\$ 3,294,877	\$ 3,074,371	\$ 7,171,909	Net Assets, End of Year																																																																																																																																																																								
Funds designated for long-term investment	-	(325,454)	-	-	-	-	235,738	(235,738)	-	-	-	-	Appropriation of investment earnings to operations	325,454	-	-	-	-	-	-	-	-	-	-	-	Total Revenues, Gains and Other Support	5,943,231	146,419	6,089,650	223,791	116,315	6,429,756	6,218,434	108,312	6,326,746	352,107	71,850	6,750,703	Expenses													Program Services	5,186,703	-	5,186,703	-	-	5,186,703	5,474,744	-	5,474,744	-	-	5,474,744	Supporting Services	399,737	-	399,737	-	-	399,737	447,289	-	447,289	-	-	447,289	General and administrative	437,473	-	437,473	-	-	437,473	373,537	-	373,537	-	-	373,537	Fundraising and membership development	837,210	-	837,210	-	-	837,210	820,826	-	820,826	-	-	820,826	Total Supporting Services	6,023,913	-	6,023,913	-	-	6,023,913	6,295,570	-	6,295,570	-	-	6,295,570	Total Expenses	(60,682)	146,419	65,737	223,791	116,315	405,843	(77,136)	108,312	31,176	352,107	71,850	455,133	Increase (decrease) in net assets	(943,203)	1,745,864	802,661	3,294,877	3,074,371	7,171,909	(666,067)	1,637,552	771,485	2,942,770	3,002,521	6,716,776	Net assets, beginning of year	\$ (1,023,885)	\$ 1,892,283	\$ 868,398	\$ 3,518,668	\$ 3,190,686	\$ 7,577,752	\$ (943,203)	\$ 1,745,864	\$ 802,661	\$ 3,294,877	\$ 3,074,371	\$ 7,171,909	Net Assets, End of Year																																																																																																																																																																																					
Appropriation of investment earnings to operations	325,454	-	-	-	-	-	-	-	-	-	-	-	Total Revenues, Gains and Other Support	5,943,231	146,419	6,089,650	223,791	116,315	6,429,756	6,218,434	108,312	6,326,746	352,107	71,850	6,750,703	Expenses													Program Services	5,186,703	-	5,186,703	-	-	5,186,703	5,474,744	-	5,474,744	-	-	5,474,744	Supporting Services	399,737	-	399,737	-	-	399,737	447,289	-	447,289	-	-	447,289	General and administrative	437,473	-	437,473	-	-	437,473	373,537	-	373,537	-	-	373,537	Fundraising and membership development	837,210	-	837,210	-	-	837,210	820,826	-	820,826	-	-	820,826	Total Supporting Services	6,023,913	-	6,023,913	-	-	6,023,913	6,295,570	-	6,295,570	-	-	6,295,570	Total Expenses	(60,682)	146,419	65,737	223,791	116,315	405,843	(77,136)	108,312	31,176	352,107	71,850	455,133	Increase (decrease) in net assets	(943,203)	1,745,864	802,661	3,294,877	3,074,371	7,171,909	(666,067)	1,637,552	771,485	2,942,770	3,002,521	6,716,776	Net assets, beginning of year	\$ (1,023,885)	\$ 1,892,283	\$ 868,398	\$ 3,518,668	\$ 3,190,686	\$ 7,577,752	\$ (943,203)	\$ 1,745,864	\$ 802,661	\$ 3,294,877	\$ 3,074,371	\$ 7,171,909	Net Assets, End of Year																																																																																																																																																																																																		
Total Revenues, Gains and Other Support	5,943,231	146,419	6,089,650	223,791	116,315	6,429,756	6,218,434	108,312	6,326,746	352,107	71,850	6,750,703	Expenses													Program Services	5,186,703	-	5,186,703	-	-	5,186,703	5,474,744	-	5,474,744	-	-	5,474,744	Supporting Services	399,737	-	399,737	-	-	399,737	447,289	-	447,289	-	-	447,289	General and administrative	437,473	-	437,473	-	-	437,473	373,537	-	373,537	-	-	373,537	Fundraising and membership development	837,210	-	837,210	-	-	837,210	820,826	-	820,826	-	-	820,826	Total Supporting Services	6,023,913	-	6,023,913	-	-	6,023,913	6,295,570	-	6,295,570	-	-	6,295,570	Total Expenses	(60,682)	146,419	65,737	223,791	116,315	405,843	(77,136)	108,312	31,176	352,107	71,850	455,133	Increase (decrease) in net assets	(943,203)	1,745,864	802,661	3,294,877	3,074,371	7,171,909	(666,067)	1,637,552	771,485	2,942,770	3,002,521	6,716,776	Net assets, beginning of year	\$ (1,023,885)	\$ 1,892,283	\$ 868,398	\$ 3,518,668	\$ 3,190,686	\$ 7,577,752	\$ (943,203)	\$ 1,745,864	\$ 802,661	\$ 3,294,877	\$ 3,074,371	\$ 7,171,909	Net Assets, End of Year																																																																																																																																																																																																															
Expenses													Program Services	5,186,703	-	5,186,703	-	-	5,186,703	5,474,744	-	5,474,744	-	-	5,474,744	Supporting Services	399,737	-	399,737	-	-	399,737	447,289	-	447,289	-	-	447,289	General and administrative	437,473	-	437,473	-	-	437,473	373,537	-	373,537	-	-	373,537	Fundraising and membership development	837,210	-	837,210	-	-	837,210	820,826	-	820,826	-	-	820,826	Total Supporting Services	6,023,913	-	6,023,913	-	-	6,023,913	6,295,570	-	6,295,570	-	-	6,295,570	Total Expenses	(60,682)	146,419	65,737	223,791	116,315	405,843	(77,136)	108,312	31,176	352,107	71,850	455,133	Increase (decrease) in net assets	(943,203)	1,745,864	802,661	3,294,877	3,074,371	7,171,909	(666,067)	1,637,552	771,485	2,942,770	3,002,521	6,716,776	Net assets, beginning of year	\$ (1,023,885)	\$ 1,892,283	\$ 868,398	\$ 3,518,668	\$ 3,190,686	\$ 7,577,752	\$ (943,203)	\$ 1,745,864	\$ 802,661	\$ 3,294,877	\$ 3,074,371	\$ 7,171,909	Net Assets, End of Year																																																																																																																																																																																																																												
Program Services	5,186,703	-	5,186,703	-	-	5,186,703	5,474,744	-	5,474,744	-	-	5,474,744	Supporting Services	399,737	-	399,737	-	-	399,737	447,289	-	447,289	-	-	447,289	General and administrative	437,473	-	437,473	-	-	437,473	373,537	-	373,537	-	-	373,537	Fundraising and membership development	837,210	-	837,210	-	-	837,210	820,826	-	820,826	-	-	820,826	Total Supporting Services	6,023,913	-	6,023,913	-	-	6,023,913	6,295,570	-	6,295,570	-	-	6,295,570	Total Expenses	(60,682)	146,419	65,737	223,791	116,315	405,843	(77,136)	108,312	31,176	352,107	71,850	455,133	Increase (decrease) in net assets	(943,203)	1,745,864	802,661	3,294,877	3,074,371	7,171,909	(666,067)	1,637,552	771,485	2,942,770	3,002,521	6,716,776	Net assets, beginning of year	\$ (1,023,885)	\$ 1,892,283	\$ 868,398	\$ 3,518,668	\$ 3,190,686	\$ 7,577,752	\$ (943,203)	\$ 1,745,864	\$ 802,661	\$ 3,294,877	\$ 3,074,371	\$ 7,171,909	Net Assets, End of Year																																																																																																																																																																																																																																									
Supporting Services	399,737	-	399,737	-	-	399,737	447,289	-	447,289	-	-	447,289	General and administrative	437,473	-	437,473	-	-	437,473	373,537	-	373,537	-	-	373,537	Fundraising and membership development	837,210	-	837,210	-	-	837,210	820,826	-	820,826	-	-	820,826	Total Supporting Services	6,023,913	-	6,023,913	-	-	6,023,913	6,295,570	-	6,295,570	-	-	6,295,570	Total Expenses	(60,682)	146,419	65,737	223,791	116,315	405,843	(77,136)	108,312	31,176	352,107	71,850	455,133	Increase (decrease) in net assets	(943,203)	1,745,864	802,661	3,294,877	3,074,371	7,171,909	(666,067)	1,637,552	771,485	2,942,770	3,002,521	6,716,776	Net assets, beginning of year	\$ (1,023,885)	\$ 1,892,283	\$ 868,398	\$ 3,518,668	\$ 3,190,686	\$ 7,577,752	\$ (943,203)	\$ 1,745,864	\$ 802,661	\$ 3,294,877	\$ 3,074,371	\$ 7,171,909	Net Assets, End of Year																																																																																																																																																																																																																																																						
General and administrative	437,473	-	437,473	-	-	437,473	373,537	-	373,537	-	-	373,537	Fundraising and membership development	837,210	-	837,210	-	-	837,210	820,826	-	820,826	-	-	820,826	Total Supporting Services	6,023,913	-	6,023,913	-	-	6,023,913	6,295,570	-	6,295,570	-	-	6,295,570	Total Expenses	(60,682)	146,419	65,737	223,791	116,315	405,843	(77,136)	108,312	31,176	352,107	71,850	455,133	Increase (decrease) in net assets	(943,203)	1,745,864	802,661	3,294,877	3,074,371	7,171,909	(666,067)	1,637,552	771,485	2,942,770	3,002,521	6,716,776	Net assets, beginning of year	\$ (1,023,885)	\$ 1,892,283	\$ 868,398	\$ 3,518,668	\$ 3,190,686	\$ 7,577,752	\$ (943,203)	\$ 1,745,864	\$ 802,661	\$ 3,294,877	\$ 3,074,371	\$ 7,171,909	Net Assets, End of Year																																																																																																																																																																																																																																																																			
Fundraising and membership development	837,210	-	837,210	-	-	837,210	820,826	-	820,826	-	-	820,826	Total Supporting Services	6,023,913	-	6,023,913	-	-	6,023,913	6,295,570	-	6,295,570	-	-	6,295,570	Total Expenses	(60,682)	146,419	65,737	223,791	116,315	405,843	(77,136)	108,312	31,176	352,107	71,850	455,133	Increase (decrease) in net assets	(943,203)	1,745,864	802,661	3,294,877	3,074,371	7,171,909	(666,067)	1,637,552	771,485	2,942,770	3,002,521	6,716,776	Net assets, beginning of year	\$ (1,023,885)	\$ 1,892,283	\$ 868,398	\$ 3,518,668	\$ 3,190,686	\$ 7,577,752	\$ (943,203)	\$ 1,745,864	\$ 802,661	\$ 3,294,877	\$ 3,074,371	\$ 7,171,909	Net Assets, End of Year																																																																																																																																																																																																																																																																																
Total Supporting Services	6,023,913	-	6,023,913	-	-	6,023,913	6,295,570	-	6,295,570	-	-	6,295,570	Total Expenses	(60,682)	146,419	65,737	223,791	116,315	405,843	(77,136)	108,312	31,176	352,107	71,850	455,133	Increase (decrease) in net assets	(943,203)	1,745,864	802,661	3,294,877	3,074,371	7,171,909	(666,067)	1,637,552	771,485	2,942,770	3,002,521	6,716,776	Net assets, beginning of year	\$ (1,023,885)	\$ 1,892,283	\$ 868,398	\$ 3,518,668	\$ 3,190,686	\$ 7,577,752	\$ (943,203)	\$ 1,745,864	\$ 802,661	\$ 3,294,877	\$ 3,074,371	\$ 7,171,909	Net Assets, End of Year																																																																																																																																																																																																																																																																																													
Total Expenses	(60,682)	146,419	65,737	223,791	116,315	405,843	(77,136)	108,312	31,176	352,107	71,850	455,133	Increase (decrease) in net assets	(943,203)	1,745,864	802,661	3,294,877	3,074,371	7,171,909	(666,067)	1,637,552	771,485	2,942,770	3,002,521	6,716,776	Net assets, beginning of year	\$ (1,023,885)	\$ 1,892,283	\$ 868,398	\$ 3,518,668	\$ 3,190,686	\$ 7,577,752	\$ (943,203)	\$ 1,745,864	\$ 802,661	\$ 3,294,877	\$ 3,074,371	\$ 7,171,909	Net Assets, End of Year																																																																																																																																																																																																																																																																																																										
Increase (decrease) in net assets	(943,203)	1,745,864	802,661	3,294,877	3,074,371	7,171,909	(666,067)	1,637,552	771,485	2,942,770	3,002,521	6,716,776	Net assets, beginning of year	\$ (1,023,885)	\$ 1,892,283	\$ 868,398	\$ 3,518,668	\$ 3,190,686	\$ 7,577,752	\$ (943,203)	\$ 1,745,864	\$ 802,661	\$ 3,294,877	\$ 3,074,371	\$ 7,171,909	Net Assets, End of Year																																																																																																																																																																																																																																																																																																																							
Net assets, beginning of year	\$ (1,023,885)	\$ 1,892,283	\$ 868,398	\$ 3,518,668	\$ 3,190,686	\$ 7,577,752	\$ (943,203)	\$ 1,745,864	\$ 802,661	\$ 3,294,877	\$ 3,074,371	\$ 7,171,909	Net Assets, End of Year																																																																																																																																																																																																																																																																																																																																				
Net Assets, End of Year																																																																																																																																																																																																																																																																																																																																																	

See notes to financial statements.

ARCHAEOLOGICAL INSTITUTE OF AMERICA

STATEMENTS OF CASH FLOWS

YEARS ENDED JUNE 30, 2006 AND 2005

	2006	2005
Cash Flows From Operating Activities - Sources (Uses)		
Increase in net assets	\$ 405,843	\$ 455,133
Adjustments to reconcile increase in net assets to net cash provided by operating activities		
Depreciation and amortization	59,352	57,811
Change in allowance for uncollectible accounts	867	(34,815)
Change in allowance for uncollectible contributions	-	(5,000)
Realized gain on sale of investments	(391,381)	(184,128)
Unrealized gain on investments	(13,102)	(248,332)
(Increase) decrease in:		
Unconditional promises to give	6,158	(145,363)
Accounts receivable	(97,503)	229,667
Prepaid expenses and other assets	258,899	339,522
Increase (decrease) in:		
Accounts payable	(91,524)	(193,594)
Accrued expenses	(33,754)	49,320
Deferred revenue	(68,770)	(277,686)
Net Cash Provided By Operating Activities	35,085	42,535
Cash Flows From Investing Activities - Sources (Uses)		
Purchase of furniture and equipment	(41,333)	(88,171)
Purchase of investments	(2,183,660)	(1,221,290)
Proceeds from sale of investments	2,095,310	1,407,970
Net Cash Provided (Used) By Investing Activities	(129,683)	98,509
Net increase (decrease) in cash and cash equivalents	(94,598)	141,044
Cash and cash equivalents, beginning of year	385,471	244,427
Cash and Cash Equivalents, End of Year	\$ 290,873	\$ 385,471

See notes to financial statements.

ARCHAEOLOGICAL INSTITUTE OF AMERICA

NOTES TO FINANCIAL STATEMENTS

JUNE 30, 2006 AND 2005

Note 1 - Organization and Summary of Significant Accounting Policies

a - Organization

The Archaeological Institute of America (the "Institute") is a not-for-profit organization founded in 1879 and chartered by an Act of Congress in 1906. The Institute is dedicated to the greater understanding of archaeology, to the protection and preservation of the world's archaeological resources and the information they contain, and to the encouragement and support of archaeological research and publication. Program services include the following publications and activities of the Institute:

Archaeology Magazine

Archaeology is a bi-monthly illustrated magazine recognized worldwide as the premier publication on archeology for the general public. With a circulation principally in the United States, *Archaeology* provides accounts of the latest discoveries in archaeology worldwide to over 600,000 readers.

American Journal of Archaeology

The *American Journal of Archaeology* ("Journal") is a scholarly quarterly publication containing articles on research in archaeology by some of the world's most distinguished archaeologists. The Journal has a circulation of about 2,700 institutions and individuals across the globe.

Membership Services

The Institute has approximately 8,100 members, principally in the United States. The Institute provides lectures, publishes newsletters and bulletins, holds an annual meeting and grants fellowships in order to promote archaeological studies.

Education and Auxiliary Programs

The Institute promotes education in the field of archaeology by conducting teacher workshops and providing educational material to elementary schools, secondary schools and other institutions. The Institute also sponsors a tour program, runs a fair with hands-on activities for children in order to encourage interest in the field among young people, and has an outreach program which is designed to help other countries manage and protect their archaeological sites.

b - Cash and Cash Equivalents

For purposes of the statement of cash flows, the Institute considers all unrestricted highly liquid investments with an initial maturity of three months or less, to be cash equivalents, except for those short-term investments managed by the Institute's investment managers as part of their long-term investment strategies.

ARCHAEOLOGICAL INSTITUTE OF AMERICA

NOTES TO FINANCIAL STATEMENTS

JUNE 30, 2006 AND 2005

Note 1 - Organization and Summary of Significant Accounting Policies (continued)

c - Contributions and Unconditional Promises to Give

Contributions are recognized when the donor makes a promise to give to the Institute that is, in substance, unconditional. Contributions are recognized as restricted support if they are received with donor stipulations that limit their use; otherwise, they are presented as unrestricted support. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets.

The Institute uses the allowance method to determine uncollectible promises to give. The determination of whether an allowance is necessary is based on prior years' experience and management's analysis of specific promises made.

d - Investments

The Institute reflects investments at fair value in the statement of financial position. Interest, dividends and gains and losses on investments are reflected in the statement of activities as increases and decreases in unrestricted net assets unless their use is temporarily or permanently restricted by explicit donor stipulations or by law. Gains and other investment income that are limited to specific uses by donor-imposed restrictions are reported as temporarily restricted. When a restriction is met, temporarily restricted net assets are reclassified to unrestricted net assets.

e - Property and Equipment

Property and equipment are reported at cost or, if donated, at the fair market value at date of receipt. Depreciation is computed using the straight-line method over the estimated useful life of the asset.

f - Direct Mail Costs

Direct response marketing costs incurred in connection with the Institute's direct mail magazine subscription advertising are capitalized and amortized over a three year period on the basis of separate cost pools. Amortization is computed using the income forecast method. Unamortized direct mail costs reported as prepaid expenses assets at June 30, 2006 and 2005 were \$808,969 and \$1,044,011, respectively. Direct mail expenses totaled \$744,922 and \$900,760 for the years ended June 30, 2006 and 2005, respectively.

g - Publication Revenue and Expenses

Subscription and advertising revenue are recognized, and the related production costs are expensed, when the publications are released. Subscription revenue and advertising revenue, received in advance of the publication's release, are recorded as deferred revenue. Production, editorial and circulation costs are recorded as prepaid when incurred for publications that have not been released. When the publications are released, these costs are charged to expense.

ARCHAEOLOGICAL INSTITUTE OF AMERICA

NOTES TO FINANCIAL STATEMENTS

JUNE 30, 2006 AND 2005

Note 1 - Organization and Summary of Significant Accounting Policies (continued)

h - Financial Statement Presentation

The Institute reports information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets and permanently restricted net assets.

i - Estimates

The Institute uses estimates and assumptions in preparing financial statements. Those estimates and assumptions affect the reported amounts of assets and liabilities, the disclosures of contingent assets and liabilities and the reported revenues and expenses.

j - Tax Status

The Institute is a not-for-profit organization exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code, and has been designated as a publicly supported organization which is not a private foundation.

Note 2 - Restrictions on Assets

a - Funds Functioning as Endowments

The Board of Trustees maintains reserve funds related to the purposes of its restricted endowments. Appropriations are made from these reserves for use in the Institute's annual operations. During the years ended June 30, 2006 and 2005, a total of \$325,454 and \$235,738, respectively, was appropriated for use in general operations.

b - Temporarily Restricted Net Assets

Temporarily restricted net assets consist of amounts restricted for future programs and operations of the Institute and are summarized as follows:

	<u>2006</u>	<u>2005</u>
Funds designated for long-term investment	\$3,244,434	\$2,911,673
Grants and contributions	<u>274,234</u>	<u>383,204</u>
	<u>\$3,518,668</u>	<u>\$3,294,877</u>

c - Permanently Restricted Net Assets

Permanently restricted net assets consist of endowment contributions received from donors stipulating that the principal be retained in perpetuity, and specifying that investment earnings be used for specific programs and the operations of the Institute.

ARCHAEOLOGICAL INSTITUTE OF AMERICA

NOTES TO FINANCIAL STATEMENTS

JUNE 30, 2006 AND 2005

Note 3 - Unconditional Promises to Give

Unconditional promises to give are due as follows:

	<u>2006</u>	<u>2005</u>
Less than one year	\$ 20,418	\$ 17,156
One to five years	<u>207,000</u>	<u>220,000</u>
	227,418	237,156
Less: Discount to present value	<u>(5,767)</u>	<u>(9,347)</u>
	<u>\$221,651</u>	<u>\$227,809</u>

Uncollectible promises are expected to be insignificant. Unconditional promises to give are discounted to net present value using a discount rate of 5%.

Note 4 - Investments

Investments in marketable equity securities, mutual funds and debt securities are stated at fair value based on quoted market process. The cost of securities sold is determined by the first-in, first-out method.

Investments at June 30 consist of the following:

	<u>2006</u>		<u>2005</u>	
	<u>Cost Basis</u>	<u>Fair Value</u>	<u>Cost Basis</u>	<u>Fair Value</u>
Marketable Securities:				
Money market funds and cash held for investments	\$ 188,282	\$ 188,282	\$ 249,487	\$ 249,487
Fixed income securities	2,391,580	2,361,590	2,119,899	2,118,234
Mutual funds - equities	2,438,333	3,388,359	2,485,311	3,193,141
Common stocks	<u>1,677,228</u>	<u>2,422,573</u>	<u>1,386,292</u>	<u>2,307,109</u>
	<u>\$6,695,423</u>	<u>\$8,360,804</u>	<u>\$6,240,989</u>	<u>\$7,867,971</u>

Investment income is summarized as follows:

	<u>2006</u>	<u>2005</u>
Interest and dividends	\$197,493	\$180,488
Realized gain on sale of investments	391,381	184,128
Unrealized gain on investments	<u>13,102</u>	<u>248,332</u>
	601,976	612,948
Investment management fees	<u>(30,137)</u>	<u>(47,138)</u>
Net Investment Income	<u>\$571,839</u>	<u>\$565,810</u>

ARCHAEOLOGICAL INSTITUTE OF AMERICA

NOTES TO FINANCIAL STATEMENTS

JUNE 30, 2006 AND 2005

Note 4 - Investments (continued)

Investment income has been allocated as follows:

	2006	2005
Permanently restricted	\$ 4,751	\$ 11,707
Temporarily restricted	432,031	409,050
Funds functioning as endowments	121,738	117,785
General operating	13,319	27,268
	\$571,839	\$565,810

During the years ended June 30, 2006 and 2005, accumulated restricted investment income totaling \$325,135 and \$226,265, respectively, was released from restriction and transferred to unrestricted funds functioning as endowments. A total of \$325,424 and \$235,738 (including the \$325,135 and \$226,265 released from restriction) was appropriated from funds functioning as endowments for use in general operations for the years ended June 30, 2006 and 2005, respectively.

Note 5 - Property and Equipment

Property and equipment at June 30 consisted of the following:

	Life	2006	2005
Boston office - Property and equipment	3-7 years	\$185,725	\$193,649
New York office - Property and equipment	3-7 years	124,408	120,062
		310,133	313,711
Less: Accumulated depreciation		(194,660)	(180,219)
		\$115,473	\$133,492

Depreciation expense for years ended June 30, 2006 and 2005 was \$59,352 and \$57,811, respectively.

Note 6 - Donated Services

The Institute received donated services in connection with its program and supporting services. The value of these services totaling \$127,130 and \$162,218 for the years ended June 30, 2006 and 2005, respectively, are included in contribution revenue in the accompanying financial statements, comprised of legal services of \$12,734 and \$47,822, respectively, and donated rent of \$114,396.

ARCHAEOLOGICAL INSTITUTE OF AMERICA

NOTES TO FINANCIAL STATEMENTS

JUNE 30, 2006 AND 2005

Note 7 - Pension Plan

The Institute has a defined contribution pension plan funded by contributions to annuity accounts covering all eligible employees. Pension expense amounted to \$69,316 and \$70,048 for the years ended June 30, 2006 and 2005, respectively, which represents 5% of each eligible employee's salary.

Note 8 - Commitments

a) The Institute occupies facilities under a lease which expires May 31, 2011. The Institute's minimum annual obligation under this lease agreement is as follows:

<u>Year Ending June 30,</u>	
2007	\$90,538
2008	93,256
2009	96,074
2010	98,964
Thereafter, through May 31, 2011	93,225

Rent expense under this lease for the years ended June 30, 2006 and 2005 totaled \$111,617 and \$112,032, respectively.

b) In addition, the Institute received donated office space from Boston University under a lease expiring May 31, 2012, valued at \$114,396 for the years ended June 30, 2006 and 2005, respectively (Note 6).

Note 9 - Concentration of Credit Risk

The Institute maintains bank accounts at two financial institutions which are insured by the Federal Deposit Insurance Corporation ("FDIC") up to \$100,000 at each institution. Balances commonly exceed insured amounts.

Note 10 - Functional Allocation of Expenses

The cost of providing the program and the supporting services has been summarized on a functional basis in the statement of activities. Accordingly, certain costs have been allocated among the programs and the supporting services benefited.

**ADDITIONAL INFORMATION
INDEPENDENT AUDITOR'S REPORT ON
ADDITIONAL INFORMATION**

To the Board of Trustees of
The Archaeological Institute of America

Our report on our audits of the basic financial statements of Archaeological Institute of America for 2006 and 2005 appears on page 1. We conducted our audits in accordance with auditing standards generally accepted in the United States of America for the purpose of forming an opinion on the basic financial statements taken as a whole. The Schedule of General Operating Revenue and Expenses for the year ended June 30, 2006 with comparative totals for 2005 is presented for purposes of additional analysis and is not a required part of the basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

Lutz + Carr, LLP

New York, New York
August 11, 2006

ARCHAEOLOGICAL INSTITUTE OF AMERICA
SCHEDULE OF GENERAL OPERATING REVENUE AND EXPENSES
YEAR ENDED JUNE 30, 2006 WITH COMPARATIVE TOTALS FOR 2005

	Program Services				Supporting Services			2006	2005 *
	Archaeology Magazine	American Journal of Archaeology	Membership Programs	Education and Auxiliary Programs	Total	General and Administrative	Membership and Development	Total Expenses	Total Expenses
Revenues, Gains and Other Support									
Subscriptions, net of cancellations	\$ 2,726,953	\$ 321,314	\$ -	\$ -	\$3,048,267	\$ -	\$ -	\$3,048,267	\$3,269,673
Newsstand revenue	237,500	-	-	-	237,500	-	-	237,500	228,503
Inflight and waiting room bulk sales	-	-	-	-	-	-	-	-	169,015
Total Subscription and Sales	2,964,453	321,314	-	-	3,285,767	-	-	3,285,767	3,667,191
Advertising revenue	686,133	4,540	5,484	3	696,160	-	10	696,170	704,241
Net investment income	-	107,258	182,552	25,064	314,874	13,319	-	325,454	27,268
Endowment draw	-	-	-	-	-	1,017	9,563	10,580	235,738
Other revenue	-	-	-	-	-	-	-	-	-
List rental	218,927	-	1,275	-	220,202	-	1,444	221,646	187,318
Annual Meeting registration	-	-	141,188	-	141,188	-	-	141,188	136,102
Tours	-	-	-	146,597	146,597	-	-	146,597	119,463
Other income	78,039	22,534	8,108	-	130,223	3,779	85	135,087	101,608
	3,947,552	455,646	338,607	194,206	4,936,011	18,115	11,102	4,965,228	5,178,929
Public Support									
Contributions and grants, including net assets released from restriction	9,500	29,905	156,061	4,774	200,240	-	302,047	502,287	531,183
Donated services	11,416	17,486	27,209	8,070	64,181	35,279	-	127,130	162,218
Membership revenue	-	-	183,270	-	183,270	35,279	678,303	348,586	346,104
	20,916	47,391	183,270	12,844	264,421	35,279	678,303	978,003	1,039,505
Total Revenues, Gains and Other Support	3,968,468	503,037	521,877	207,050	5,200,432	53,394	689,405	5,943,231	6,218,434
Expenses									
Salaries and commissions	877,260	106,879	188,314	67,279	1,239,732	222,049	184,167	1,645,948	1,756,745
Payroll taxes and employee benefits	179,673	20,758	36,954	13,056	250,441	50,170	35,981	336,592	387,100
Contract labor	25,039	22,374	4,318	747	52,478	2,349	13,456	68,283	40,413
Editorial and content	-	142,178	4,265	450	150,033	-	1,800	151,833	144,248
Paper	331,317	19,713	-	-	351,030	-	-	351,030	309,372
Printing	304,370	34,377	13,440	7,015	359,202	2,958	29,614	391,774	346,109
Distribution and postage	414,077	22,128	4,124	873	441,202	2,069	18,483	461,754	440,734
Inflight distribution	-	-	-	-	-	-	-	-	200,584
Direct mail	744,922	-	-	-	744,922	-	-	744,922	900,760
Fulfillment	187,753	-	-	613	188,366	-	2,640	191,006	213,661
Renewal and collections	179,285	705	-	-	179,990	-	-	179,990	222,986
Honoraria and stipends	-	6,000	155,048	300	161,348	-	-	161,348	198,305
Fellowships	-	-	58,440	20,824	79,264	-	-	79,264	49,883
Insurance	20,243	2,327	3,621	1,074	27,265	4,695	3,682	35,642	32,636
Donated legal and occupancy	11,416	17,486	27,209	8,070	64,181	35,279	27,670	127,130	162,217
Professional fees	40,036	4,460	6,940	2,058	53,494	8,998	11,258	73,750	52,202
Rent expense	111,617	-	-	-	111,617	-	-	111,617	112,032
Travel, meals and lodging	38,062	1,126	90,333	3,041	132,562	16,849	2,800	152,211	143,786
Marketing and research	144,572	-	-	-	144,572	-	-	144,572	115,533
Website and IT costs	57,975	5,825	9,102	2,699	75,601	11,655	14,400	101,656	96,726
Equipment rental	4,285	1,883	37,844	869	44,881	3,795	2,980	51,656	49,031
Other expenses	173,285	26,680	60,895	31,022	291,882	29,499	81,192	402,583	262,688
Depreciation	28,613	7,228	-	2,144	42,630	9,372	7,350	59,352	57,819
Total Expenses	4,015,988	301,631	706,950	162,134	5,186,703	399,737	437,473	6,023,913	6,295,570
Increase (Decrease) in Net Assets from Operating Activities before Changes Related to Realized and Unrealized Gain on Investments, 2006	\$ (47,520)	\$ 201,406	\$ (185,073)	\$ 44,916	\$ 13,729	\$ (346,343)	\$ 251,932	\$ (80,682)	\$ (77,136)
Increase (Decrease) in Net Assets from Operating Activities before Changes Related to Realized and Unrealized Gain on Investments, 2005	\$ (120,745)	\$ 227,682	\$ (197,686)	\$ 26,347	\$ (64,402)	\$ (336,134)	\$ 323,400	\$ (12,734)	\$ (77,136)

* Certain amounts have been reclassified for comparative purposes.

See notes to financial statements.

