On May 19, 2011, Fulfillment by Amazon (FBA) will be making several changes to the FBA Program Fees. Learn more

Select the classification that applies to the products you would like to offer with Fulfillment by Amazon:

Standard-Size Media



Standard-Size

A packaged Unit with the following weight and dimensions:

- 20 lbs or less
- 18" or less on its longest side
- 14" or less on its median side
- 8" or less on its shortest side

A Unit exceeding any of these measurements is Oversize.

Media

Includes the following categories:

- Books
- Music
- Video Games
- DVDs
- Software

Applicable Fees

Fees are charged for

- Order Fulfillment
- Inventory Storage
- Optional Services
- Optional Services
- Selling on Amazon*

*Selling on Amazon fees do not apply to Multi-Channel Fulfillment orders.

Standard-Size Non-Media



Standard-Size

A packaged Unit with the following weight and dimensions:

- 20 lbs or less
- 18" or less on its longest side
- 14" or less on its median side
- 8" or less on its shortest side

A Unit exceeding any of these measurements is Oversize.

Non-Media

All product categories **excluding** the following:

- Books
- Music
- Video Games
- DVDs
- Software

Applicable Fees

Fees are charged for

- Order Fulfillment
- Inventory Storage
- Optional Services
- Selling on Amazon*

*Selling on Amazon fees do not apply to Multi-Channel Fulfillment orders

Oversize Media & Non-Media



Oversize

A packaged Unit that exceeds any of the following measurements:

- 20 lbs
- 18" on its longest side
- 14" on its median side
- 8" on its shortest side

A Unit exceeding any of these measurements is Oversize.

Media & Non-Media

All product categories apply.

Applicable Fees

Fees are charged for

- Order Fulfillment
- Inventory Storage
- Optional Services
- Selling on Amazon*

*Selling on Amazon fees do not apply to Multi-Channel Fulfillment orders.



Standard-Size Media

Definitions

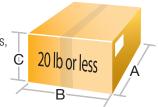
This page shows Fulfillment by Amazon fees for items that are:

Standard-Size: A packaged Unit that is 20 lbs or less with its longest side (A) 18" or less,

its median side (B) 14" or less, and its shortest side (C) 8" or less.

A Unit exceeding any of these dimensions is Oversize.

Media: Includes Books, Music, Video Games, DVDs, and Software



Fees are charged for <u>Order Fulfillment</u>, <u>Inventory Storage</u>, <u>Optional Services</u>, and <u>Selling on Amazon</u>* *See <u>Selling on Amazon</u> fees. Selling on Amazon fees do not apply to Multi-Channel Fulfillment orders.

Order Fulfillment for Standard-Size Media





†Effective May 19, 2011, the On Amazon.com Fulfillment Pick & Pack per Unit fee for Media Units selling for less than \$25 will increase from \$0.50 to \$0.60. Learn more

Multi-Channel Fulfillment Orders placed through other sales channels

Shipping Method		Standard	Expedited (Two-Day)	Priority (Next-Day)
Order Handling per order		\$1.90	\$7.40	\$14.40
Pick & Pack per Unit		\$0.60	\$0.60	\$0.60
Weight	First 15 lb.	\$0.45	\$0.55	\$1.50
Handling per lb.*	+ next 16-70lbs	\$0.45	\$0.70	\$1.75
	+ next 71-150lbs	\$0.45	\$0.85	\$2.00

* Total shipment weight is calculated by adding a dunnage factor of 10 percent to the combined total of the individual Unit weight of each Unit in the shipment, then rounding up to the nearest pound.

Inventory Storage

Storage fees are charged for all Units stored in an Amazon fulfillment center based on calendar month and your daily average volume (measured in cubic feet). The cubic feet of any Unit will be based on the Unit's size as properly packaged and ready for shipment to customers in accordance with the FBA Program Policies. Amazon will be entitled to make its own measurement of the cubic feet or weight of any packaged Unit or representative sample thereof and in the event of any conflict between such measurement and information provided by Seller, Amazon's measurement will govern.

Monthly Storage						
Month Cost per cubic foot per month						
January - September	\$0.45					
October -December	\$0.60					

Calculating Cubic Feet from Inches

1. Multiply length x width x height in inches to get the volume. 2. Divide the volume by 12 cubic inches (12" x 12" x 12" = 1,728) **Example**: A book measuring 8" x 6" x 2" divided by 1,728 = .056. cu. ft.

Optional Services

Optional Services					
Service	Description	Rate/Unit			
Removal and Disposal	You may request to have your inventory returned to you or disposed of at any time.	\$0.60			

Examples: \$10 Book

The examples below are a guide in evaluating FBA only. Amazon does not warrant the accuracy of the calculations.

On Amazon.com Fulfillment					
Weight: Storage:	0.5 lb. 1 mo. (Oct.)		imensions: elling Price:	8" x 6" x 2" (.05 \$10	6 cu. ft.)
Fee	Fee Calculation Amount				
Order Handling		1 order x \$0.00		\$0.00	
Pick & Pack		1 Unit x \$0.50		\$0.50	
Weight Handling		.5 lb x \$0.40		\$0.20	
Storage Fee (per month)		0.056 cu. ft. x \$0.60 (Oct.)		\$0.03	
Selling on Amazon Fees		See Selling on Amazon Fees		Fees	
Total					\$0.73

Multi-Channel Fulfillment					
Weight: Storage:		Dimensions: Method:	8" x 6" x 2" (.05 Standard Shippi	,	
Fee		Cal	culation	Amount	
Order Handling		,	\$1.90		
Pick & Pack		1 Un	1 Unit x \$0.60		
Weight Handling		1 lb	1 lb* x \$0.45		
Storage Fee (per month)		0.056 cu.	0.056 cu. ft. x \$0.60 (Oct.)		
Selling on Amazon Fees			N/A		
Total				\$2.98	

Frequently Asked Questions

Q: What is Zero Fee Fulfillment?

A: Standard-Size Units that sell for \$300 or more on Amazon.com are eligible for Zero Fee Fulfillment. You pay nothing for Order Fulfillment fees, which include Order Handling, Pick & Pack, and Weight Handling. Other fees such as Inventory Storage, Optional Services, and Selling on Amazon fees still apply. Multi-Channel Fulfillment orders are not eligible for Zero Fee Fulfillment. Learn more about Zero Fee Fulfillment.

Q: Am I restricted on the types of products I can fulfill through FBA?

A: Yes. Please consult the FBA
Program Policies for detailed
information about product
restrictions. The maximum weight
for any single Unit to be fulfilled by
Amazon is 150 pounds.

Q: What is FBA's policy for customer returns and inventory that is lost or damaged?

A: We maintain high standards when it comes to taking care of your inventory. However, occasionally accidents do happen. Learn more FBA's Lost and Damaged Inventory Reimbursement Policy

Q: Do I still pay Selling on Amazon fees?

A: Selling on Amazon Fees only apply to orders placed on Amazon. com and not for Multi-Channel Fulfillment orders. For current selling plan features and prices, please visit Selling on Amazon Fees.

Q: Do you use the actual or dimensional weight for the Weight Handling fee?

A: For On Amazon.com Fulfillment, we use the actual scale weight of the item. For Multi-Channel Fulfillment, we use the greater of either actual scale weight or the "dimensional weight" as calculated: (Length x Width x Height)/194.



Standard-Size Non-Media

Definitions

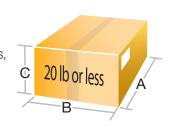
This page shows Fulfillment by Amazon fees for items that are:

Standard-Size: A packaged Unit that is 20 lbs or less with its longest side (A) 18" or less,

its median side (B) 14" or less, and its shortest side (C) 8" or less.

A Unit exceeding any of these dimensions is Oversize.

Non-Media: Everything except Books, Music, Video Games, DVDs, and Software



Fees are charged for <u>Order Fulfillment</u>, <u>Inventory Storage</u>, <u>Optional Services</u>, and <u>Selling on Amazon</u>*. *See <u>Selling on Amazon</u> fees. Selling on Amazon fees do not apply to Multi-Channel Fulfillment orders.

Order Fulfillment for Standard-Size Non-Media

FBA can fulfill orders placed on Amazon.com, as well as on other sales channels. Fees vary based on the sales channel on which an order is placed. See Examples below.



On Amazon.com Fulfillment Orders placed on Amazon.com						
\$300 or more						
Order Handling per order	\$1.00	\$1.00	\$0.00			
Pick & Pack per Unit	\$0.75	\$1.00	\$0.00			
Weight Handling per lb.	\$0.40	\$0.40	\$0.00			

Multi-Channel Fulfillment Orders placed through other sales channels							
Shipping Method Standard Expedited (Two-Day) (Next-Day)							
Order Hand	lling per order	\$4.75	\$7.75	\$14.75			
Pick & Pac	k per Unit	\$0.75	\$0.75	\$0.75			
Weight Handling per lb.*	First 15 lb.	\$0.45	\$0.55	\$1.50			
	+ next 16-70lbs	\$0.45	\$0.70	\$1.75			
	+ next 71-150lbs	\$0.45	\$0.85	\$2.00			

^{*} Total shipment weight is calculated by adding a dunnage factor of 10 percent to the combined total of the individual Unit weight of each Unit in the shipment, then rounding up to the nearest pound.

Inventory Storage

Storage fees are charged for all Units stored in an Amazon fulfillment center based on calendar month and your daily average volume (measured in cubic feet). The cubic feet of any Unit will be based on the Unit's size as properly packaged and ready for shipment to customers in accordance with the FBA Program Policies. Amazon will be entitled to make its own measurement of the cubic feet or weight of any packaged Unit or representative sample thereof and in the event of any conflict between such measurement and information provided by Seller, Amazon's measurement will govern.

Monthly Storage						
Month Cost per cubic foot per month						
January - September	\$0.45					
October -December	\$0.60					

Calculating Cubic Feet from Inches

1. Multiply length x width x height in inches to get the volume.
2. Divide the volume by 12 cubic inches (12" x 12" x 12" x 12" = 1,728) **Example**: A Unit measuring 7" x 6" x 3" divided by 1,728 = .073 cu. ft.

Optional Services

Optional Services					
Service	Description	Rate/Unit			
Removal and Disposal	You may request to have your inventory returned to you or disposed of at any time.	\$0.60			

Examples: \$70 Digital Camera

The examples below are a guide in evaluating FBA only. Amazon does not warrant the accuracy of the calculations.

On Amazon.com Fulfillment					
Weight: Storage:	2 lb. 1 mo. (Oct.)		imensions: 7" x 6" x 3" (.073 cu. ft.) elling Price: \$70		
Fee			Cald	culation	Amount
Order Handling		1 order x \$1.00		\$1.00	
Pick & Pack		1 Unit x \$1.00		\$1.00	
Weight Handling		2 lb x \$0.40		\$0.80	
Storage Fee (per month)		0.073 cu. ft. x \$0.60 (Oct.)		\$0.04	
Selling on Amazon Fees		See Selling on Amazon Fees		Fees	
Total					\$2.84

Multi-Channel Fulfillment				
Weight: 2 lb. Storage: 1 mc		imensions: lethod:	7" x 6" x 3" (.07 Standard Shippi	,
Fee		Cal	culation	Amount
Order Handling		\$4.75		\$4.75
Pick & Pack		1 Unit x \$0.75		\$0.75
Weight Handling		3 lb x \$0.45		\$1.35
Storage Fee (per month)		0.073 cu. ft. x \$0.60 (Oct.)		\$0.04
Selling on Amazon Fees			N/A	
Total				\$6.89

Frequently Asked Questions

Q: What is Zero Fee Fulfillment?

A: Standard-Size Units that sell for \$300 or more on Amazon.com are eligible for Zero Fee Fulfillment. You pay nothing for Order Fulfillment fees, which include Order Handling, Pick & Pack, and Weight Handling. Other fees such as Inventory Storage, Optional Services, and Selling on Amazon fees still apply. Multi-Channel Fulfillment orders are not eligible for Zero Fee Fulfillment. Learn more about Zero Fee Fulfillment.

Q: Am I restricted on the types of products I can fulfill through FBA?

A: Yes. Please consult the FBA Program Policies for detailed information about product restrictions. The maximum weight for any single Unit to be fulfilled by Amazon is 150 pounds.

Q: What is FBA's policy for customer returns and inventory that is lost or damaged?

A: We maintain high standards when it comes to taking care of your inventory. However, occasionally accidents do happen. Learn more FBA's Lost and Damaged Inventory Reimbursement Policy

Q: Do I still pay Selling on Amazon fees?

A: Selling on Amazon Fees only apply to orders placed on Amazon. com and not for Multi-Channel Fulfillment orders. For current selling plan features and prices, please visit Selling on Amazon Fees.

Q: Do you use the actual or dimensional weight for the Weight Handling fee?

A: For On Amazon.com Fulfillment, we use the actual scale weight of the item. For Multi-Channel Fulfillment we use the greater of either actual scale weight or the "dimensional weight" as calculated: (Length x Width x Height)/194.



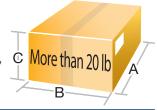
Oversize Media & Non-Media

Definitions

This page shows Fulfillment by Amazon fees for items that are:

Oversize: A packaged Unit that is more than 20 lbs or its longest side (A) is more than 18", its median side (B) more than 14", or its shortest side (C) is more than 8".

A Unit exceeding any of these dimensions is Oversize.



Fees are charged for <u>Order Fulfillment</u>, <u>Inventory Storage</u>, <u>Optional Services</u>, and <u>Selling on Amazon</u>*
*See <u>Selling on Amazon</u> fees. Selling on Amazon fees do not apply to Multi-Channel Fulfillment orders.

Order Fulfillment for Oversize Media and Non-Media

FBA can fulfill orders placed on Amazon.com, as well as on other sales channels. Fees vary based on the sales channel on which an order is placed. See Examples below.



On Amazon.com Fulfillment Orders placed on Amazon.com				
	Fee			
Order Handling per unit	\$0.00			
Pick & Pack per Unit	\$3.00			
Weight Handling per lb.	\$0.40			

†Effective May 19, 2011, several FBA Oversize rates will be changing. Learn more

Multi-Channel Fulfillment Orders placed through other sales channels				
Shipping M	lethod	Standard	Expedited (Two-Day)	Priority (Next-Day)
Order Handling per unit		\$7.00	\$10.00	\$17.00
Pick & Pack per Unit		\$3.00	\$3.00	\$3.00
Weight	First 15 lb.	\$0.45 [†]	\$0.55 [†]	\$1.50
Handling	+ next 16-70lbs	\$0.45 [†]	\$0.70 [†]	\$1.75

^{*} Total shipment weight is calculated by adding a dunnage factor of 10 percent to the combined total of the individual Unit weight of each Unit in the shipment, then rounding up to the nearest pound.

\$0.45

\$0.85

\$2.00

+ next 71-150lbs

Inventory Storage

Storage fees are charged for all Units stored in an Amazon fulfillment center based on calendar month and your daily average volume (measured in cubic feet). The cubic feet of any Unit will be based on the Unit's size as properly packaged and ready for shipment to customers in accordance with the FBA Program Policies. Amazon will be entitled to make its own measurement of the cubic feet or weight of any packaged Unit or representative sample thereof and in the event of any conflict between such measurement and information provided by Seller, Amazon's measurement will govern.

per lb.

Monthly Storage			
Month Cost per cubic foot per month			
January - September	\$0.45		
October -December	\$0.60		

Calculating Cubic Feet from Inches

Multiply length x width x height in inches to get the volume.
 Divide the volume by 12 cubic inches (12" x 12" x 12" = 1,728)
 Example: A Unit measuring 47"x12"x10" divided by 1,728 = 3.3 cu. ft.

Optional Services

Optional Services		
Service	Description	Rate/Unit
Removal and Disposal	You may request to have your inventory returned to you or disposed of at any time.	\$0.60

Examples: \$200 Golf Club Set

The examples below are a guide in evaluating FBA only. Amazon does not warrant the accuracy of the calculations.

On Amazon.com Fulfillment				
Weight: Storage:		Dimensions: Selling Price:	47" x 12" x 10" \$200	(3.3 cu. ft.)
Fee		Cald	Calculation	
Order Handling		1 ord	1 order x \$0.00	
Pick & Pack		1 Un	1 Unit x \$3.00	
Weight Handling		18 lb	18 lb x \$0.40	
Storage Fee (per month)		3.3 cu. ft.	3.3 cu. ft. x \$0.60 (Oct.)	
Selling on	Amazon Fees	See S	See Selling on Amazon Fees	
Total				\$12.18

Multi-Channel Fulfillment				
Dimensions: 47" x 12" x 10" (3.3 cu. ft.) Method: Standard Shipping				
Calculation	Amount			
\$7.00	\$7.00			
1 Unit x \$3.00	\$3.00			
20 lb* x \$0.45	\$9.00			
3.3 cu. ft. x \$0.60 (Oct.)	\$1.98			
N/A				
	\$20.98			
	Atherent Atherent			

Frequently Asked Questions

Q: Are Oversize items eligible for Zero Fee Fulfillment?

A: No. Only Standard-Size Units sold on Amazon.com for \$300 or more are eligible for Zero Fee Fulfillment. Learn more about Zero Fee Fulfillment.

Q: Am I restricted on the types of products I can fulfill through FBA?

A: Yes. Please consult the FBA Program Policies for detailed information about product restrictions. The maximum weight for any single Unit to be fulfilled by Amazon is 150 pounds.

Q: What is FBA's policy for customer returns and inventory that is lost or damaged?

A: We maintain high standards when it comes to taking care of your inventory. However, occasionally accidents do happen. Learn more FBA's Lost and Damaged Inventory Reimbursement Policy

Q: Do I still pay Selling on Amazon fees?

A: Selling on Amazon Fees only apply to orders placed on Amazon.com and not for Multi-Channel Fulfillment orders. For current selling plan features and prices, please visit Selling on Amazon Fees.

Q: Do you use the actual or dimensional weight for the Weight Handling fee?

A: For On Amazon.com Fulfillment, we use the actual scale weight of the item. For Multi-Channel Fulfillment we use the greater of either actual scale weight or the "dimensional weight" as calculated: (Length x Width x Height)/194.

Q: Can Oversize Units be shipped together or with Standard-Size Units?

A: Each Oversize Unit is generally sent as a single shipment in its own package; therefore Amazon does not aggregate the fees for multiple Unit orders that include both Standard-Size and Oversize Units. When calculating the fulfillment fees for orders that include Oversize Units, each Oversize Unit in the order is assessed the applicable per unit Order Handling fee.



On May 19, 2011, Fulfillment by Amazon (FBA) will be making several changes to the FBA Program Fees. The following fees will be affected:

- Standard-Size Media Pick & Pack per Unit fee
- Multi-Channel Fulfillment Weight Handling fees for Oversize Units
- Special Handling fee for televisions with screens that are 42" or larger (new)

Our goal is to provide a world-class fulfillment and customer-service solution for sellers. As we have not modified our rate card in several years, it is necessary for us to adjust these fees at this time.

Standard-Size Media Pick & Pack per Unit fee

The Standard-Size Media Pick & Pack per Unit fee for your items ordered on Amazon.com with a selling price of less than \$25 will increase from \$0.50 per Unit to \$0.60 per Unit.

The adjusted Pick & Pack per Unit fee will apply to Standard-Size books, music, video games, DVDs, and software with a selling price of less than \$25 that are sold on Amazon.com. The Pick & Pack per Unit fee for Multi-Channel Fulfillment orders placed through other sales channels will not be affected.

Standard-Size includes any packaged Unit that is 20 lbs or less with its longest side 18" or less, its shortest side 8" or less, and its median side 14" or less. A Unit exceeding any of these dimensions is Oversize.

Learn more about <u>Standard-Size Media order fulfillment fees</u>.

Multi-Channel Fulfillment Weight Handling fees for Oversize* Units

Multi-Channel Fulfillment Weight Handling fees for Oversize Units will increase for Standard and Expedited (Two-Day) shipping to the amounts the table below. Multi-Channel Fulfillment Weight Handling fees for Priority (Next-Day) shipping are not affected by this rate change, nor are the Weight Handling fees for orders placed on Amazon.com.

Multi-Channel Fulfillment Weight Handling fees for Oversize* Units				
Weight	Standard	Expedited		
First 15 lbs	\$0.50	\$0.60		
Next 16 - 70 lbs	\$0.70	\$0.80		
Next 71 - 150 lbs	\$0.90	\$1.00		

Learn more about <u>Oversize Media and Non-Media</u> order fulfillment fees.

Special Handling fee for large-screen televisions

To ensure a high quality delivery experience, FBA has determined that some large, delicate products require special handling for delivery. As this delivery method is more costly, FBA will begin applying a Special Handling fee for large-screen televisions* including plasma, LCD, projection, and CRT television Units ordered on Amazon.com or through another sales channel.

Multi-Channel Fulfillment Special Handling fees for large-screen television Units

	Special Handling	
On Amazon.com Fulfillment	\$50/shipment**	
Multi-Channel Fulfillment	\$75/shipment**	

In settlement reports, the Weight-based fee will reflect the combined Weight Handling fee and the Special Handling fee as a single line item. See the examples below.

Learn more about <u>Oversize Media and Non-Media</u> order fulfillment fees.

Example for On Amazon.com order for large-screen televisions

If you sell a television with a 42" LCD TV with packaged weight of 50 lbs that is ordered on Amazon.com, you will incur a \$50 Special Handling, current Weight Handling fees will remain the same.

On Amazon.com Fulfillment fees				
Service	Fee			
Order Handling (per order)	\$0.00			
Pick & Pack (per unit)	\$3.00			
Weight Handling (per lb.)	\$0.40			
Special Handling New	\$50.00			
Total	\$53.40			

Example for Multi-Channel Fulfillment order for large-screen televisions

If you sell a television with a 42" screen weighing 50 lbs through a sales channel other than Amazon.com that is delivered via standard shipping, you will incur a \$7.00 Order Handling fee, a \$3.00 Pick & Pack fee, the new Weight Handling fee of \$0.50 per pound for the first 15 pounds (\$8.50), \$0.70 per pound for the remaining 35 pounds (\$24.50), and a \$75.00 Special Handling fee** for a total fulfillment fee of \$118.00.

Multi-Channel Fulfillment Fees				
Shipping Method		Standard	Expedited	Priority
Order Handling (per unit**)		7.00	10.00	17.00
Pick & Pack (per unit)		3.00	3.00	3.00
	First 15 lbs.	0.50	0.60	1.50
Weight Handling (per lb.***)	Next 16 - 70 lbs.	0.70	0.80	1.75
	Next 71 - 150 lbs.	0.90	1.00	2.00
Special Handling (per shipment**) New		75.00	75.00	75.00

*Large-screen televisions: TVs with screens 42" or larger are considered large-screen televisions. However, smaller TVs could qualify for the Special Handling fee based on other factors such as weight and how delicate the TV is.

**Per Shipment: Each Oversize Unit is generally sent as a single shipment in its own package; therefore Amazon does not aggregate the fees for multiple Unit orders that include both Standard-Size and Oversize Units. When calculating the fulfillment fees for orders that include Oversize Units, each Oversize Unit in the order is assessed the applicable per unit Order Handling fee. TVs 42" or larger are assessed the Special Handling fee for each shipment.

**Multi-Channel Fulfillment Weight Handling: Total shipment weight is calculated by adding a dunnage factor of 10 percent to the combined total of the individual Unit weight of each Unit in the shipment, then rounding up to the nearest pound.

