BERKSHIRE HATHAWAY INC.

- **To**: The Directors, Executive Officers and Key Employees of Berkshire Hathaway Inc. and the Executive Officers and Key Employees of its Subsidiaries
- From: Warren E. Buffett
- **Re:** "Insider" Trading Policies and Procedures

Several provisions in the Securities Exchange Act of 1934 and the rules thereunder restrict transactions in publicly-traded securities by persons possessing "inside" information - material nonpublic information relevant to the value of such securities. In light of these provisions, it is imperative that all persons who possess material nonpublic information about publicly-traded securities: 1) refrain from purchasing or selling such securities; and 2) refrain from "tipping" (i.e. passing along) such information to others who may purchase or sell such securities.

It is important to understand that this restriction applies not only to material nonpublic information relevant to securities issued by Berkshire Hathaway Inc. but also to <u>material nonpublic information relevant to any other publicly-traded securities</u>. This latter category would include securities of other public companies in which Berkshire has invested or may in the future invest. For example, while Berkshire may properly purchase securities even though the news of such purchases might cause a price increase, employees, officers and directors of Berkshire and its subsidiaries, as well as other persons who learn this news in advance of public disclosure, could not purchase these securities until the news had been disclosed publicly.

The penalties for trading or "tipping" inside information can be severe. Among other things, a person who trades on material nonpublic information, or who provides such information to others, is potentially subject to a civil penalty of up to three times the profits earned or losses avoided, a criminal fine of up to \$5,000,000, no matter how small the profit obtained, and a jail term of up to 20 years.

Securities laws also subject controlling persons to civil penalties for illegal insider trading by employees, including employees located outside the United States. Controlling persons include employers (e.g., Berkshire), and the term is being interpreted by the SEC to include directors, officers and supervisors. These persons may be subject to fines up to the greater of \$1,000,000 or three times the profit of (or loss avoided by) the insider trader.

From time to time, Berkshire has been requested by the SEC to disclose the names of Berkshire employees who may be aware of our trading activities. The purpose of these requests is to determine whether any insider trading has occurred among our employees or their "tippees". Berkshire has complied with all such requests in the past and will do so in the future. It is our intention to cooperate with the SEC to the full extent in uncovering any insider trading.

In light of the potential severe penalties which could arise as a result of trading on, or tipping, nonpublic information, it is necessary that we establish formal policies governing securities trading by certain key individuals. Failure to adhere to the policies which follow could result in dismissal from Berkshire for cause whether or not any civil or criminal penalties arise from the "inside" securities trading.

1. The trading of securities of Berkshire or any other public company while the trader is in possession of material nonpublic information is prohibited.

For purposes of this policy, material information is defined as any information that a reasonable investor would consider important in making a decision to buy, hold or sell securities. In short, it includes any information that could be expected to effect the price of securities. All actual and anticipated securities transactions of Berkshire and its subsidiaries that have not been publicly disclosed should be considered material.

Other public companies to which this prohibition is applicable include those that may be involved in a significant transaction with Berkshire as well as those for which Berkshire may have access to material nonpublic information through Berkshire's status as a significant investor or through participation by Berkshire personnel on the board of directors.

2. The unauthorized disclosure of any material nonpublic information acquired in connection with work for Berkshire or its subsidiaries is prohibited.

Note that in one matter the SEC imposed a penalty of \$470,000 on a "tipper" even though he did not profit personally from his tippee's trading.

In order to ensure that these policies are adhered to, the following procedures are to be followed with respect to securities transactions by directors of Berkshire ("Directors") and by executive officers and key employees of Berkshire and executive officers and key employees of its subsidiaries (collectively, "Covered Employees"), as well as by members of the households or dependents of, and any trust or other entity controlled by, any Directors or Covered Employees (collectively, "Family Members"):

- 1. For all Covered Employees (and their Family Members) other than executive officers of Berkshire and others designated by Berkshire (and their Family Members), trading in Berkshire securities may be done without preclearance during the 45 day periods following the posting of Berkshire's annual and quarterly reports on the Internet. Trading in Berkshire securities by such Covered Employees (and their Family Members) during other periods, and all trading by Directors and executive officers of Berkshire and others designated by Berkshire (and their Family Members), should be precleared with Marc Hamburg before entering into any transaction.
- 2. If a Director or Covered Employee is aware that Berkshire has taken or altered a position in a public company's securities or that Berkshire is actively considering such action, trading in any securities of such public company by such Director or Covered Employee or any of his or her Family Members is expressly prohibited prior to the public disclosure by Berkshire of its actions with respect to such public company's securities (or until the Director or Covered Employee becomes aware that Berkshire did not take and is no longer actively considering such action).

3. For all Covered Employees (and their Family Members), subsequent to the public disclosure of Berkshire taking a position in or altering its position in a public company's securities, all trading in the securities of such public company must be pre-cleared with Marc Hamburg until such time as Berkshire announces that it no longer holds a position in such company. At the current time, Berkshire has publicly disclosed ownership of securities in the following public companies:

UPDATED AS OF MARCH 31, 2010

American Express Company Bank of America Corporation Becton, Dickinson & Company BYD Company, LTD Carmax Inc. The Coca-Cola Company Comcast Corp. Comdisco Holding Co. ConocoPhillips Costco Wholesale Corp. Exxon Mobil Corporation Gannett Inc. General Electric GlaxoSmithKline Home Depot Inc. Ingersoll Rand Company LTD Iron Mountain Inc. Johnson & Johnson Kraft Foods Inc. Lowe's Companies Inc. M & T Bank Corp. Moody's Corporation

Munich Re NRG Energy, Inc. Nalco Holding Co. Nestle Nike Inc. POSCO Procter & Gamble Republic Services Inc. Sanofi Aventis Sun Trust Banks Inc. Swiss Re Tesco plc Torchmark Corp. United Parcel Service Inc. USG Corp. US Bancorp Wal-Mart Stores, Inc. The Washington Post Company Wells Fargo & Company Wesco Financial Corporation White Mountains Insurance Group Ltd.

4. Annually all Directors and Covered Employees will be required to certify that they have complied with these procedures.

It will be to the benefit of all employees and our shareholders to have the procedures outlined above in place. Please sign the accompanying certification and return it to Marc Hamburg. If you have any questions or concerns regarding the policies or procedures, feel free to discuss them with me.

TO: Marc D. Hamburg

RE: "Insider" Trading Policies and Procedures

This will certify that I have read Warren E. Buffett's memorandum regarding insider trading. I understand the policies and procedures as outlined in the memorandum and have complied with such policies and procedures during the twelve month period ended April 30, 2010.

By:_____ (Signature)

(Printed Name)

Dated:_____