National Journal WHAT LEADERS FOLLOW.

ONLINE | PRINT | MOBILE | LIVE
NATIONALJOURNAL.COM

National Journal WHAT LEADERS FOLLOW.



Regarded as the most credible, objective, and authoritative voice in the Beltway, National Journal has been Washington's premier source of nonpartisan insight on politics and policy for more than four decades. Our significant re-launch in October 2010 enhanced our unparalleled reputation for intelligence and depth with energy, currency, and speed.

National Journal properties include National Journal.com, National Journal, National Journal Daily, and National Journal Hotline. A new combined newsroom of reporters fulfills the demands of over 15,000 consumers across the entire news continuum: breaking news, offering instant analysis and vital context, and delivering big picture perspective on the impact of new developments on the future of legislation, public policy, and political outcomes.

In addition to significantly expanding the content on the paid subscriber sites, the re-launch of National Journal also broadened our reach and access to influentials beyond the Beltway with a new free web site featuring compelling content of national interest.

The full spectrum of National Journal's media properties deliver senior policy makers and influentials with all of the information and insights that they need to know to conduct business successfully in Washington. National Journal enjoys unparalleled readership loyalty from decision makers and policy influencers. Our publications have long been trusted professional resources for Members of Congress and their senior staffs, the Executive branch, federal agency executives, government affairs professionals, corporate and association leaders, and the national news media.

From live event discussions to breaking news, our content is **WHAT LEADERS FOLLOW**.

ATTRACTING A CROWD

Word of National Journal's spread throughout the Beltway with the stated goal of adding speed and breaking news to the brand's unparalleled reputation for solid and substantive reporting. With a series of high-profile hires National Journal now boasts the most seasoned news room covering policy and politics including:



Matthew Cooper
MANAGING EDITOR
(formerly senior adviser to the
Financial Crisis Inquiry Commission,
Newsweek, US News & World Report,
TIME, and The Atlantic)



Coral DavenportCORRESPONDENT
(formerly of Politico)



Susan DavisCORRESPONDENT
(formerly of The Wall Street Journal)



Matt DobiasCORRESPONDENT
(formerly of Modern Health Care)



Matthew Dowd
COLUMNIST & STRATEGIC
ADVISOR



Yochi Dreazen
SR. CORRESPONDENT
(formerly of The Wall Street
Journal)



Ron Fournier EDITOR-IN-CHIEF OF NATIONAL JOURNAL GROUP (formerly of Associated Press)



Major Garrett
CONGRESSIONAL
CORRESPONDENT
(formerly of Fox News Channel)



Michael Hirsh
CHIEF CORRESPONDENT
(formerly of Newsweek)



Fawn Johnson
GENERAL ASSIGNMENT
CORRESPONDENT
(formerly of Dow Jones Newswire)
The Wall Street, Journal)



Jim TankersleyECONOMICS CORRESPONDENT
(formerly of the Tribune
Washington Bureau)



Aamer MadhaniCORRESPONDENT
(formerly of USA Today)



UNDERSTANDING DECISION MAKERS

Washington insiders understand their jobs are news-dependent. With an ever-growing selection of news sources and a virtual 24-hour workday, it takes real, round-the-clock commitment to stay on top of information.

Even so, National Journal Group's latest Washington in the Information Age study indicates that more than a third of Insiders say the proliferation of media is a boon to their professional lives. As the ultimate media multitasker, the Washington Insider fills almost every spare minute with news.

The National Journal Group audience is connected, informed and combining a cross-section of digital, print, live and television news sources. It includes members of Congress and their aides, administration officials, and the private sector's unofficial influencers who turn to National Journal's non-partisan expert coverage for Washington's currency of power – knowledge.

OUR GOLD STANDARD AUDIENCE

National Journal Group reaches an elite group of engaged and influential Washington decision makers, with more than 75% of our audience coming from Capitol Hill. Our audience includes:

- Members of Congress
- Chiefs of Staff
- Legislative Directors
- Press Secretaries
- Senior Advisers to the President and Cabinet Secretaries
- The Pentagon and Department of Homeland Security
- Political Journalists and Reporters
- Governors in all 50 states
- The White House

- Op-Ed Writers
- Washington Correspondents + Bureau Chiefs
- Lobbyists
- Vice Presidents of Government Affairs
- Vice Presidents of Public Affairs
- Think Tank Leaders and Experts
- Civic Leaders
- Engaged Public
- All Federal Agencies









The premier source of nonpartisan analysis and coverage of politics and policy, National Journal provides in-depth reporting on the current policy and trends and political environment. With unsurpassed journalistic experience and access, our reporters pull back the curtain on Washington's corridors of influence on a weekly basis. Our unique editorial advantages deliver decision makers the most comprehensive view of what issues lie ahead and how policy and political infleunces can change outcomes.

National Journal includes a mix of in-depth articles on policy and politics, columns by respected analysts such as Charlie Cook and Ronald Brownstein, and short profiles of movers and shakers and up-and-comers in Washington. National Journal also features regular polls of more than 100 members of Congress and more than 200 political heavyweights to get their take on where important political and policy battles are headed.

OUR READERS

National Journal is hand-delivered each Friday to Washington decision makers.

The chart below shows the breakdown of National Journal's circulation information:



National Journal Daily



Some Remaining Job Bill Items Shift

NY JERNY AGASTRON

WILLISHOGA, TEXAS. A Democrats assemble a large package of tax breaks, add to states and the unemployed and other texms, they are conflict with leftovers from a massive job, e-crustica billithe relative to the conflict of the conflict with leftovers from a massive job, e-crustica billithe relative to the proportion of the conflict of the proportion of the p

Bring More

National Journal Daily the definitive source for nonpartisan coverage of legislative and policy developments on Capitol Hill and throughout official Washington. It's timely and thorough content provides readers access to the conversations, strategies and alliances that drive congressional action.

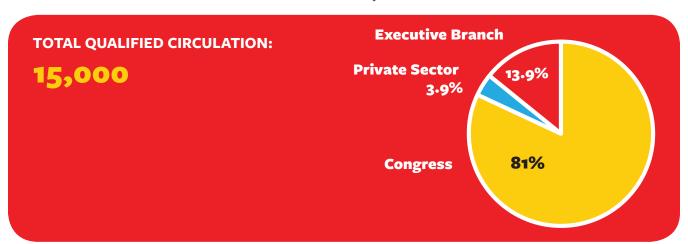
Each edition focuses on daily coverage and analysis of current legislative issues, including health care, energy and climate change, transportation, telecommunications, appropriations, national security, financial services, trade and taxes, informing readers on the context and implications of the developments.

Other coverage includes updates on leadership activity, career moves of leading players and regular columns from respected analysts.

OUR READERS

Every morning Congress is in session, National Journal Daily is hand-delivered by 8 a.m. to 8,221 congressional staffers in every House, Senate, committee, subcommittee and leadership office on the Hill. The chart below shows the breakdown of CongressDaily's circulation information:

The chart below shows the breakdown of National Journal Daily's circulation information:

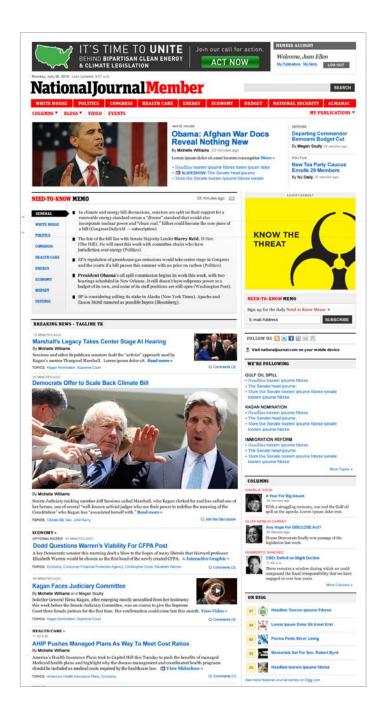


National Journal.com

The transformed National Journal.com provides a host of new resources for subscribers, all adding to National Journal's reputation as the premier source of predictive intelligence for decision-makers.

The relaunch of the site features significantly expanded content, with an integrated newsroom of reporters covering Washington politics, policy, and people 24/7. National Journal.com. From breaking news to deeper insight to ongoing dialogue.





National Journal Live



Since 1969, National Journal Group has provided insight for insiders through nonpartisan reporting on the current political environment as well as predictive intelligence around political and policy trends. National Journal Group is known for elevating the debate in Washington by creating must-attend events. From start to finish, every element is designed with our attendees in mind, to ensure that we continue to provide a forum for insightful and meaningful dialogue on key issues.

National Journal Group events allow our clients to align themselves with high quality, diverse discussion of the most pressing and significant public policy issues of the day. Events are available in many different formats, including morning briefings, half-day seminars, full-day workshops, town halls, road shows, and dinner discussions.

"INSIDE THE ISSUE" MORNING DISCUSSION SERIES

These events examine the current state of politics and policy in Washington. Moderators, including National Journal Political Director Ronald Brownstein, National Journal Group Political Analyst Charlie Cook and Hotline Editor Amy Walter, lead a conversation with key political and policy players targeting the most prominent issues and exploring the dynamics shaping the debate.

CONFERENCES

National Journal conferences offer an in-depth look at pressing public policy issues. Our conferences provide an intensive, 360-degree look at issues such as health care reform, climate change, energy, security, the economy and the elections. These half-day events begin with a morning keynote followed by a panel discussion and breakouts. The conference concludes with a luncheon keynote.

POLICY SUMMITS

National Journal Policy summits offer the ability to have in-depth discussions on policy both inside and outside the Beltway. These turn-key, custom event offerings can range in attendance from 80-200 attendees. Summits offer an open dialogue among stakeholders representing diverse views on some of the most pressing public policy issues.

2011 SPECS

WORKING WITH NATIONAL JOURNAL ADVERTISING PRODUCTION

TRANSMITTING ADS BY POST OR E-MAIL

Advertisers should send digital material on CD-ROM to the following address:

AD PRODUCTION

National Journal Group 600 New Hampshire Ave., NW, 4th Floor Washington, DC 20037 202-266-7366 202-739-8474 (FAX)

- We recommend the use of Federal Express or UPS early delivery to ensure your advertisement reaches us by our noon deadline.
- Ads less than 5 megabytes can be sent electronically to the following e-mail address: njads@nationaljournal. com.
- Please contact Angela Washington at 202-266-7366 for FTP instructions.
- Fax a copy of the ad to Isobel Ellis at 202-739-8474 and then call her at 202-739-8476 to confirm both receipt of the fax and file.
- We request that advertisers creating PDFs use the following file-naming convention:

[ADVERTISER] [PUBLICATION] [ISSUE DATE].PDF Example: ACME NJ 10-8.PDF

COMMISSIONS

Agency commission is 15% of gross to recognized agencies. Net 30 days. No discounts for early or prepayment.

GENERAL GUIDELINES

- All materials must adhere to the Specifications for Web Offset Publications (SWOP) and recommended standards as stated in Standard Rate and Data.
- National Journal Group is not responsible for errors or omissions in any advertising materials provided by the advertiser or its agency for changes made after closing dates.
- Advertisements must be clearly identified with a trademark, address, or signature of the advertiser. Advertisements simulating the editorial material in appearance or style or that are not immediately identifiable as advertisements are not acceptable.
- Advertisers and advertising agencies assume liability for the content of advertisements printed and also assume the responsibility for any claims arising therefrom against the Publisher.
- The Publisher reserves the right to reject any advertising not considered suitable for publication.
- Ads created for *National Journal* can also be used in *National Journal Daily*, and vice versa.

2011 SPECS

AVAILABLE AD SIZES

	Mechanical Requirements	Width x Height
	FULL-PAGE Full-Page (live matter)	7½"×10"
	Full-Page Bleed	
	Full-Page Final Trim	
	SPREAD	
	Spread (live matter)	16" × 10"
	Spread Bleed	17½" × 11½"
	Spread Final Trim	17" × 11"
	Gutter	3%"
	HALF-PAGE	
	Half-Page (live matter)	$7\frac{1}{2}$ " × $4\frac{1}{2}$ "
	Half-Page Bleed	
	Half-Page Final Trim	
	HALF-PAGE SPREAD	
•••••	Half-Page Spread (live matter)	16" × 4½"
	Half-Page Bleed	17½"×5½"
	Half-Page Final Trim	17" × 5"
	Gutter	3/8"
	JUNIOR SPREAD	
: :	Junior Spread (live matter)	10½"×6¾"
	Junior Trim	10%"×7"
	Gutter	3%"

Please contact your advertising representative about other opportunities. PDFs are available showing the appearance of all partial ads.

National Journal will accept advertisements created for newspapers conforming to the Standard Advertising Unit No. 13 $(6\,^5/_16^"\times 10\,^7/_16")$.

PRINTING INFORMATION

- Live matter: ¾" from gutter
- Binding: Saddle stitched
- Paper: 60 lbs., #2 matte sheet
- Color rotation is yellow/magenta, cyan/black
- Maximum ink density should not exceed 270%

DIGITAL AD SPECIFICATIONS

Call your advertising representative at 202-266-7325 for more information on how to prepare your digital ad.

DEADLINES

- Issue Dates: All *National Journal* issues are dated with a Saturday date.
- Space Reservations Due: Wednesday, 10 days prior to the issue date.
- Materials Due: Friday, 8 days prior to the issue date, by 12 noon.
- Special Fast Close: Please contact Isobel Ellis at 202-739-8476.
- Ads that are not accompanied by an approved digital proof must be submitted Monday, 5 days prior to the issue date so a correct digital proof can be made.
- Cancellation of fractional ads must be made by Friday, 8 days prior to issue date. Failure to do so may incur additional charges.

National Journal Daily

2011 SPECS

AVAILABLE AD SIZES

	Mechanical Requirements	Width x Height
	FULL-PAGE Full-Page (live matter)	
ш	Full-Page Bleed	
	Full-Page Final Trim	
	SPREAD	
Ш	Spread (live matter)	16" × 10"
	Spread Bleed	17¼" × 11¼"
	Spread Final Trim	17"×11"
	Gutter	3%"
	HALF-PAGE	
	Half-Page (live matter)	7½"×4½"
_	Half-Page Spread Bleed	8 ³ / ₄ " × 5 ⁵ / ₁₆ "
	Half-Page Spread Final Trim	
	JUNIOR SPREAD	
11111	Junior Spread (live matter)	10½"×6¾"
	Junior Trim	10 "×7"

PRINTING INFORMATION

- Binding: Saddle stitched
- Paper: 50 lbs., FSC offset sheet
- Color rotation is yellow/magenta, cyan/black
- Maximum ink density should not exceed 270%

DIGITAL AD SPECIFICATIONS

Call your advertising representative at 202-266-7325 for more information on how to prepare your digital ad.

ISSUE DAY	SPACE RESERVATIONS DUE	DIGITAL ADS DUE	
MONDAY Thu. prior, COB or 5 p.m.		Thu. prior, 12 noon	
TUESDAY	Fri. prior, COB or 5 p.m.	Fri. prior, 12 noon	
WEDNESDAY	WEDNESDAY Mon. prior, COB or 5 p.m. Mon. prior, 12 no		
THURSDAY Tue. prior, COB or 5 p.m. Tue. prior,		Tue. prior, 12 noon	
FRIDAY	Wed. prior, COB or 5 p.m.	Wed. prior, 12 noon	

WHAT LEADERS FOLLOW.

2011 PRINT RATES

National Journal

2011 PRINT RATES (GROSS)

	1 X	3X	6 X	13X	26X
4C PAGE	\$16,500	\$16,000	\$15,500	\$15,000	\$14,500
BW PAGE	\$13,700	\$13,200	\$12,700	\$12,200	\$11,700
4C SPREAD	\$33,000	\$32,000	\$31,000	\$30,000	\$29,000
BW SPREAD	\$27,400	\$26,400	\$25,400	\$24,400	\$23,400
1/2 4C PAGE	\$11,100	\$10,700	\$10,400	\$10,100	\$9,700
1/2 BW PAGE	\$7,500	\$7,300	\$7,000	\$6,700	\$6,500

National Journal Daily

2011 PRINT RATES (GROSS)

	1X	5X	10X	20 X
4C PAGE	\$12,000	\$9,300	\$8,300	\$6,700
BW PAGE	\$9,400	\$7,300	\$6,400	\$5,200
4C SPREAD	\$24,000	\$18,600	\$16,600	\$13,400
BW SPREAD	\$18,800	\$14,600	\$12,800	\$10,400





WHAT LEADERS FOLLOW.

2011 ONLINE SPECS

National Journal

ADDITIONAL FLASH GUIDELINES:

- · All flash files must be accompanied by a backup GIF or JPG
- · Creative must include target="_blank" so that click spawns a new window
- · Please DO NOT hard code the URL in the .swf file (this will prevent our ad server from being able to track clicks)
- · All creative must include an embedded clickTAG.

EXPANDABLE

STANDARD AD GUIDELINES:

- · We accept GIF, JPG, Rich Media & Third Party Served ads
- · Animation must stop between 20 30 seconds (usually 3 4 loops)
- · All sound must be user initiated
- · Ads in e-mails cannot accept rich media or third party ad tags
- · Ads should be submitted to NJDigitalAdvertising@nationaljournal.com
- 2 business days in advance

AD TYPES	DIMENSIONS	DIMENSIONS	FILE SIZE	ANIMATION	THIRD PARTY	NOTES
NationalJournal.com Free Homepage	One 728x90 Three 300x250s/336x280s*	Up to 728x360 Up to 606x280	Standard GIF/JPG File - 30K Flash File - 35K	30 seconds max	Yes	All sound must be user initiated Expanding rectangles must open to the left Expanding leaderboards must open to the bottom
Topic Landing Pages White House, Politics, Congress, Domestic Policy, National Security	One 728x90 Three 300x250s/336x280s*	Up to 728x360 Up to 606x280	Standard GIF/JPG File - 30K Flash File - 35K	30 seconds max	Yes	All sound must be user initiated Expanding rectangles must open to the left Expanding leaderboards must open to the bottom
NationalJournal.com Subscriber Homepage	One 728x90 Three 300x250s/336x280s*	Up to 728x360 Up to 606x280	Standard GIF/JPG File - 30K Flash File - 35K	30 seconds max	Yes	All sound must be user initiated Expanding rectangles must open to the left Expanding leaderboards must open to the bottom
Vertical/Horizontal Landing Pages White House, Congress, Politics, Health Care, Energy, Economy, Budget, National Security	One 728x90 Three 300x250s/336x280s*	Up to 728x360 Up to 606x280	Standard GIF/JPG File - 30K Flash File - 35K	30 seconds max	Yes	All sound must be user initiated Expanding rectangles must open to the left Expanding leaderboards must open to the bottom
Publication Landing Pages Hotline, NationalJournal Daily, Magazine	One 728x90 Three 300x250s/336x280s*	Up to 728x360 Up to 606x280	Standard GIF/JPG File - 30K Flash File - 35K	30 seconds max	Yes	All sound must be user initiated Expanding rectangles must open to the left Expanding leaderboards must open to the bottom
Need to Know Memos	One 88x31 GIF/JPG One 728x90 (for use on site) Three 300x250s (for use on site) Two 728x90s (for use in email alert) One 300x350 (for use in email alert)	Logo- N/A Up to 606x280 Up to 728x360 Email alert units must be static GIFs	Standard GIF/JPG File - 30K Flash File - 35K	30 seconds max for site 728x90 and 300x250s	Logo- No Ad Units- Yes Email Units - No	All sound must be user initiated Expanding rectangles must open to the left Expanding leaderboards must open to the bottom Email units must be static GIFs
Blogs On Call, Tech Daily Dose, Voices	One 728x90 Two 300x250s/336x280s*	Up to 728x360 Up to 606x280	Standard GIF/JPG File - 30K Flash File - 35K	30 seconds max	Yes	All sound must be user initiated Expanding rectangles must open to the left Expanding leaderboards must open to the bottom
Expert Blogs	One 728x90 Two 300x250s/336x280s*	Up to 728x360 Up to 606x280	Standard GIF/JPG File - 30K Flash File - 35K	30 seconds max	Yes	All sound must be user initiated Expanding rectangles must open to the left Expanding leaderboards must open to the bottom
Video	One 728x90 Two 300x250s/336x280s* One 15-second pre-roll	Up to 728x360 Up to 606x280 N/A	Standard GIF/JPG File - 30K Flash File - 35K .FLV up to 599kb maximum	30 seconds max for 728x90 and 300x250s	Ad Units - Yes Pre-roll - No	· Pre-Roll Format: we accept flash video (.flv)
Article Tools	One 88x31 GIF/JPG One 728x90 static Two 300x250s/336x280s static	N/A - placements must be static	Standard GIF/JPG File - 30K	N/A - placements must be static	Logo- No Ad Units- Yes	· No rich media
Search	One 88x31 GIF/JPG One 728x90 Three 300x250s/336x280s	Logo- N/A Up to 728x360 Up to 606x280	Standard GIF/JPG File - 30K Flash File - 35K	30 seconds max for 728x90 and 300x250s	Logo- No Ad Units- Yes	All sound must be user initiated Expanding rectangles must open to the left Expanding leaderboards must open to the bottom
Email Alerts	Two 728x90s One 300x250	N/A - must be static GIFs	Standard GIF/JPG File - 30K	N/A	No	· No rich media/third party tags accepted
Run of Site	728x90 300x250, 336x280*	Up to 728x360 Up to 606x280	Standard GIF/JPG File - 30K Flash File - 35K	30 seconds max	Yes	All sound must be user initiated Expanding rectangles must open to the left Expanding leaderboards must open to the bottom