AYRES REPLY 4/17/2003 1:24 PM

## The Latest Misfires in Support of the "More Guns, Less Crime" Hypothesis

## Ian Ayres & John J. Donohue III\*

INTRODUCTION  I. THE DATA STRONGLY REJECT AGGREGATE SPECIFICATIONS  II. THE DISAGGREGATED REGRESSIONS SHOW THAT CONCEALED-CARRY LAWS TEND TO INCREASE CRIME  III. THE PW REGRESSIONS ON THE NEW COUNTY DATASET ARE ALL FATALLY FLAWED BY SERIOUS CODING PROBLEMS  CONCLUSION	. 1374 . 1388 . 1392
FIGURES	
1 IOURES	
FIGURE 1A: VIOLENT CRIME—NORMALIZED EFFECT BY YEAR RELATIVE	
TO ADOPTION (VERNICK'S CODING)	. 1383
FIGURE 1B: MURDER—NORMALIZED EFFECT BY YEAR RELATIVE TO	
ADOPTION (VERNICK'S CODING)	. 1384
FIGURE 1C: RAPE—NORMALIZED EFFECT BY YEAR RELATIVE TO ADOPTION	
(VERNICK'S CODING)	. 1385
FIGURE 1D: AGGRAVATED ASSAULT—NORMALIZED EFFECT BY YEAR	
RELATIVE TO ADOPTION (VERNICK'S CODING)	. 1386
FIGURE 1E: ROBBERY—NORMALIZED EFFECT BY YEAR RELATIVE TO	
ADOPTION (VERNICK'S CODING)	. 1387
TABLES	
TABLE 1A: THE ESTIMATED IMPACT OF SHALL-ISSUE LAWS ON CRIME,	
STATE DATA, 1977-1999 (VERNICK'S CODING), USING INCARCERATION	
RATES, DROPPING EARLY LEGALIZERS	1377
TABLE 1B: THE ESTIMATED IMPACT OF SHALL-ISSUE LAWS ON CRIME,	. 15//
CONTROLLING FOR STATE TRENDS, STATE DATA, 1977-1999	
(VERNICK'S CODING), USING INCARCERATION RATES,	
Dropping Early Legalizers	. 1378

<sup>\*</sup> The authors thank PW for sharing their county-level crime data for 1977-2000 with us, Thomas Marvell and Michael Maltz for their helpful comments, and Jennifer Chang, David Powell, and Nasser Zakariya for their outstanding research assistance.

## STANFORD LAW REVIEW [Vol. 55:1371

TABLE 2: THE JURISDICTION-SPECIFIC ANNUALIZED FIVE-YEAR IMPACT	
OF SHALL-ISSUE LAWS ON CRIME, QUADRATIC HYBRID MODEL	
CONTROLLING FOR STATE TRENDS IN CRIME, COUNTY DATA	1391
TABLE 3A: REPLICATION OF PW'S TABLE 3A: THE ESTIMATED IMPACT	
OF SHALL-ISSUE LAWS ON CRIME, COUNTY DATA, 1977-2000	
(LOTT'S CODING), WITH REGION-YEAR EFFECTS	1395
TABLE 3B: CORRECTION OF PW'S TABLE 3B (CORRECTING REGION-YEAR	
DUMMY ERRORS AND MASSACHUSSETTS SHALL DUMMY CODING	
ERRORS): THE ESTIMATED IMPACT OF SHALL-ISSUE LAWS ON CRIME,	
COUNTY DATA, 1977-2000 (LOTT'S CODING),	
WITH REGION-YEAR EFFECTS	1396

## INTRODUCTION

In our initial article—Shooting Down the More Guns, Less Crime Hypothesis¹—we reached two main conclusions: First, that there was no credible statistical evidence that the adoption of concealed-carry (or "shall-issue") laws reduced crime; and second, that the best, although admittedly quite imperfect, data suggested that the laws increased the costs of crime to the tune of \$1 billion per year (which is a relatively small number given the total cost of FBI index crimes of roughly \$114 billion per year).² In their response to our article, Florenz Plassmann and John Whitley (PW) offer two sets of evidence in support of their view that that concealed-carry laws are beneficial: First, they argue that some of our regression specifications really buttress their position; and second, they analyze some new county data for the period 1977-2000.

Their first method of proof fails because it simply overlooks—without even a single word of commentary!—the entire thrust of our paper: that aggregated specifications of the effects of these laws are badly marred by "jurisdiction selection" effects.<sup>3</sup> We did not misread these aggregated estimates, as PW suggest; we simply showed that the PW claims based on these aggregated estimates are inaccurate and misleading. The data at every turn reject the idea that concealed-carry laws passed in different jurisdictions have a

<sup>1.</sup> Ian Ayres & John J. Donohue III, Shooting Down the "More Guns, Less Crime" Hypothesis, 55 Stan L. Rev. 1193 (2003).

<sup>2.</sup> The average annual cost of the seven FBI Index I crimes over the 1977-1997 period (in 1997 dollars) is \$66 billion for murder; \$8 billion for rape; \$22 billion for aggravated assault; \$5 billion each for robbery, auto theft, and burglary; and \$3 billion for larceny. These seven individual costs sum to a total of \$114 billion.

<sup>3.</sup> Selection effects can mar statistical analyses when the selected sample is taken as representative of a larger group even though it differs systematically from the larger group. Our paper showed that the aggregated regressions that Lott and Mustard prefer are frequently marred because they confuse effects that apply in a few early-legalizing states with the effects that occur in all adopting jurisdictions. Therefore, in these aggregated regressions, there is a selection problem because some unrepresentative jurisdictions bias the estimated effects intended to capture the effects for all jurisdictions. We refer to this phenomenon as the "jurisdiction-selection" effect.

uniform impact on crime. Therefore, the results of disaggregated regressions must, counter to PW's claim, be taken as a more authoritative assessment of the overall impact of concealed-carry laws.<sup>4</sup>

Their second method of proof fails because PW seriously miscoded their new county dataset in ways that irretrievably undermine *every* original regression result that they present in their response. As a result, the new PW regressions must simply be disregarded. Correcting PW's empirical mistakes once again shows that the "more guns, less crime" hypothesis is without credible statistical support.

Amidst all the tables and figures, all the regressions and tests of statistical significance, we strongly suspect that readers of our initial paper and the response by PW will be confused about the seemingly contradictory findings. Therefore, in this Reply we will try to clear away as much brush as possible to clarify exactly where the two papers disagree. Part I of this Reply shows why the aggregate specifications preferred by PW are infected by a jurisdictional selection problem. Part II then shows how the more appropriate disaggregated specifications tend to demonstrate that concealed-carry laws are associated with *higher* rates of crime. Finally, Part III shows how this is all the more true if more years of data are correctly analyzed.<sup>5</sup> The bottom line is that since all of their new evidence is fatally flawed, the PW response essentially rests on interpreting some of our aggregated regressions in a way that we extensively argued should not be done. Since PW never respond to our arguments on this point, we have not been moved to change any of the opinions that we previously advanced.<sup>6</sup>

<sup>4.</sup> Not surprisingly, because of the inadequacy of these crime models, there will be random influences that mar individual state-specific estimates. We contend that averaging the state-specific estimates will yield a more accurate picture than the aggregated estimates that PW prefer, since the latter have all of the defects of the state-specific estimates, but lack the virtue of avoiding the severe selection bias.

<sup>5.</sup> Given the limited space we have been given for our Reply, we are not able to provide a point by point refutation to all the items mentioned by PW. In a separate paper, however, which is available on the web, we engage in a more detailed response to PW. See Ian Ayres & John J. Donohue, Additional Comments on the Reply of Plassman and Whitley, at http://www.law.yale.edu/ayres/.

<sup>6.</sup> We do confess error on one small point, though. We stated in a footnote that the nightmare scenario of the unlawful shooting death of a sixteen-year-old Japanese exchange student on his way to a Halloween party was not mentioned by Lott and Mustard. See Ayres & Donohue, supra note 1, at 1200 n.12. We should have said that, although they mentioned the incident in passing, Lott and Mustard inaccurately stated that the killing was not found to be "unlawful." See John R. Lott, Jr. & David B. Mustard, Crime, Deterrence, and Right-to-Carry Concealed Handguns, 26 J. LEGAL STUD. 1, 2-3 (1997). Although the killer was not convicted of criminal homicide in that case, he was deemed to have acted tortiously and a substantial civil judgment was levied against him, as our footnote 12 noted. Ayres & Donohue, supra note 1, at 1200 n.12. Hence, the shooting was indeed "unlawful." Although we had actually pointed this out to John Lott prior to the publication of the original Lott and Mustard paper, the error was not corrected.

## STANFORD LAW REVIEW

[Vol. 55:1371

It is important to note that what we now refer to as the PW response has already been widely circulated as a draft, whose first author is John Lott. Moreover, Lott has repeatedly told the press and/or published to the Internet that Ayres and Donohue have simply misread their own results. But after seeing this Reply to the original Lott, Plassmann, and Whitley paper, Lott asked the *Stanford Law Review* to take his name off the work. We hope that this indicates that the arguments in our Reply have caused the primary proponent of the more guns, less crime hypothesis to at least partially amend his views. We note that to this day, legislators are still voting for the adoption of concealed-carry laws while citing Lott's work.

## I. THE DATA STRONGLY REJECT AGGREGATE SPECIFICATIONS

Our initial paper provided three strong indications why states were likely to have very divergent impacts from passing the shall-issue law. First, a simple inspection of graphs suggested that states who by happenstance passed the law in the mid-eighties were likely to show a more beneficial impact from the law than states that passed the law later in the nineties. Second, one sees very different results if one looks at the early adopters versus those adopting after 1991. If one runs either the basic aggregated regressions on the period from 1991–1999 (AD¹¹⁰ tables 4¹¹) or the same regression over the full period while simply dropping the early-passing states (as we discuss below), one sees a dramatically more deleterious impact of the law. Third, the wild gyrations in aggregate year-by-year impacts of the law as the composition of covered states changes suggests markedly different jurisdiction-specific impacts that should be controlled for by a more disaggregated regression specification.

The raw crime data do not support a claim that crime fell more in states adopting concealed-carry laws. Although our initial paper presents results from over 700 regressions, an important part of the story comes through in just a few pictures. Even a quick examination of our initial AD figures 1a through 1f<sup>12</sup> shows that, for every crime category, the period from 1985 to 1992 was a

<sup>7.</sup> The paper with Lott as first author is still online on both SSRN, at http://papers.ssrn.com/sol3/papers.cfm?abstract\_id=37231 as well as the American Enterprise Institute website. The SSRN abstract of this paper had been viewed 5748 times as of April 14, 2003.

<sup>8.</sup> See http://www.wmsa.net/news/LATimes/lat-030123 donohue v lott.htm.

<sup>9.</sup> Bill Bell Jr., *Concealed Weapons Bill Gets OK from Senate Panel*, ST. LOUIS POST-DISPATCH, Apr. 9, 2003 (noting that a bill that would let qualified people carry concealed weapons in Missouri that passed the Missouri House in March was just endorsed by a Senate committee, sending it to the full Missouri Senate).

<sup>10.</sup> To help readers identify the appropriate tables and figures, we will add "AD" and "PW" prefixes to refer to tables and figures from the original Ayres & Donohue paper and the Plassmann and Whitley response in this Issue, respectively.

<sup>11.</sup> See Ayres & Donohue, supra note 1, at 1232-33 tbls.4a-4b.

<sup>12.</sup> See id. at 1208-13 figs.1a-1f.

bad spell. During this period crime was rising very rapidly, and, particularly for murder, this increase was noticeably greater for the states that never adopted concealed-carry laws. Lott and Mustard's analysis has used statistical models to argue that the greater crime increases of the nonadopting states in this period resulted from their failure to adopt concealed-carry laws. Indeed, they emphasize that others who have looked at the data over this same period have also found that the nonadopting states had greater crime increases than the adopting states. 13 However, the story changes after 1992. Crime starts falling everywhere, and it falls even more in the nonadopting states than in the adopting states. This is inconvenient for the Lott and Mustard hypothesis. We have argued that the initial Lott and Mustard study—relying on data that ended in 1992—only came to the conclusion that it did because the immense crackinduced crime epidemic of the late 1980s hit states with large urban centers harder than the more rural, more Republican states that adopted concealedcarry laws during this period. When the crack problem subsided, the nonadopting states, which had previously looked bad relative to the adopters, began looking much better. In the early 1990s, violent crime was substantially lower in the eight states that adopted concealed-carry laws in the 1980s than in the twenty-two states that had never adopted these laws (except for rape, which was about the same in the two sets of states in the early 1990s). By the end of the 1990s, violent crime was at the same level or lower in the twenty-two nonadopting states (and substantially lower for rape). We suspect that most independent scholars will now realize that the Lott and Mustard 1977-1992 regression results suffered from serious omitted-variable bias, and that it was this bias that drove Lott and Mustard's initial findings.

Looking over the entire period from 1977 to 1999, crime fell more in states that did *not* adopt concealed-carry laws than in states that did. This is true for

<sup>13.</sup> While PW contend that "most studies" have supported their work, it should be noted that they (including original author John Lott) and David Mustard wrote 5 of the 10 supporting studies that they cite in their first footnote. See Florenz Plassmann & John Whitley, Confirming More Guns, Less Crime, 55 STAN. L. REV 1315 n.1 (2003). Of the remaining five studies, the author of one—Michael Maltz—strongly insists that there is no credible evidence to support the more guns, less crime thesis, Email from Michael Maltz. Professor, Department of Criminal Justice, University of Illinois at Chicago, to John Donohue, Professor, Stanford Law School (Jan. 19, 2003); see also infra note 48, and the other three studies look only at the period through 1992 and/or use only the aggregated models that we show to be problematic. Moreover, a sizeable array of other studies has also raised considerable doubts about the more guns, less crime hypothesis. We cited five of them in footnote 3 of our article, but there are others and more on the way. The latest of which we are aware is Tomislav V. Kovandzic & Thomas B. Marvell, Right-to-Carry Concealed Handguns and Violent Crime: Crime Control Through Gun Decontrol? (unpublished manuscript), available at http://papers.ssrn.com/ paper.taf?abstract\_id=321820. This paper uses panel data for 58 Florida counties from 1980 to 2000 to examine the effects on violent crime from increases in the number of people with concealed-carry permits, rather than relying purely on a dummy measuring the presence of a concealed-carry law. The authors "find little evidence that the law reduces or increases violent crime." Id. at 2.

[Vol. 55:1371

*every* crime category, except murder where there was essentially no difference in the change in crime rates in adopting and nonadopting states.<sup>14</sup>

Using aggregate regressions, the estimated effect of concealed-carry laws in later-adopting states suggests a highly deleterious impact. To confirm that the early legalizers look very different from the late adopters, we reran our original AD table 3,15 which presents the basic aggregated regressions that PW favor, while simply dropping out the early legalizers from the analysis (states adopting concealed-carry laws prior to 1992). If concealed-carry laws really did have the crime-reducing effect that they claim, it should show up when we simply drop out the pre-1992 early legalizers (a total of eleven jurisdictions under Vernick's coding and twelve under Lott's coding). 16

However, doing so for the state data with and without state fixed trends—which we present as Table 1 in this Reply<sup>17</sup>—reveals overwhelmingly positive coefficients suggesting large and statistically significant *increases* in crime. It would be hard to find a set of regression results that were less supportive of the more guns, less crime hypothesis. All the evidence correlates concealed-carry laws adopted after 1991 with *higher* rates of crime. Of course, the positive estimates are probably unrealistically large in these modified regressions for the same reason that unrealistically large negative coefficients were obtained by Lott and Mustard in their original analyses that ended in 1992: Nonpassing states in the early period had a bigger run-up in crime induced by the problem of crack, which made the adopting states look good by comparison, but when crime started falling in the 1990s, it fell more in the nonadopting crack-plagued states, making the adopting states of the 1990s look worse than they probably really were.

<sup>14.</sup> See Ayres & Donohue, *supra* note 1, at 1208-13 figs.1a-1f (presenting a simple panel data model with state and year fixed effects and no other explanatory variables); *id.* at 1331 tbl.1 (line 2) (same).

<sup>15.</sup> See id. at 1228-29 tbls.3a-3b.

<sup>16.</sup> Thomas Marvell has also pointed out that he has some disagreements with both Lott's and Vernick's coding of the dates of passage of concealed-carry laws for six states. He indicates that the proper dates for these six are: Louisiana (1996), Maine (1980), New Hampshire (1994), Texas (1995), Utah (1995), and West Virginia (1988). Email from Thomas Marvell, Justec Research, to John Donohue, Professor, Stanford Law School (Mar. 5, 2003). Moreover, Marvell states that neither North Dakota nor Indiana has a true shall-issue law, since both laws allow for discretionary refusals to award concealed-carry permits. *Id.* Fortunately, the various different codings of dates of adoption of the concealed-carry laws seem not to heavily influence any of the findings.

<sup>17.</sup> See infra tbl.1.

LATEST "MORE GUNS, LESS CRIME" MISFIRES

TABLE 1A: THE ESTIMATED IMPACT OF SHALL-ISSUE LAWS ON CRIME, STATE DATA, 1977-1999 (VERNICK'S CODING), USING INCARCERATION RATES, DROPPING EARLY LEGALIZERS

	Time Period (1977-1999)	Violent Crime	Murder	Rape	Aggravated Assault	Robbery	Property Crime	Auto Theft	Burglary	Larceny
1	Dummy variable model:	4.2%	5.9%	2.9%	0.0%	12.1%	4.7%	11.8%	3.4%	3.7%
••	Robust standard error:	(2.3%)	(2.9%)	(2.3%)	(3.2%)	(2.7%)	(1.5%)	(3.2%)	(1.9%)	(1.6%)
2.	Lott-Spline model:	0.9%	2.6%	-1.4%	-0.2%	<u>3.2%</u>	0.6%	3.3%	0.3%	0.0%
	Robust standard error:	(1.0%)	(1.3%)	(1.0%)	(1.5%)	(1.1%)	(0.7%)	(1.2%)	(0.9%)	(0.8%)
3.	Hybrid model:									
	Postpassage dummy	2.6%	5.4%	3.1%	-3.3%	<b>12.6%</b>	<u>7.2%</u>	11.7%	7.5%	5.7%
	Robust standard error:	(3.6%)	(4.9%)	(3.5%)	(5.0%)	(4.2%)	(2.5%)	(5.2%)	(2.9%)	(2.4%)
	Trend effect	0.2%	1.3%	-2.2%	0.7%	0.0%	-1.2%	0.3%	-1.6%	-1.4%
	Robust standard error:	(1.5%)	(1.9%)	(1.5%)	(2.2%)	(1.4%)	(0.9%)	(1.6%)	(1.1%)	(1.0%)

Notes: The dependent variable is the ln(crime rate) named at the top of each column. The data set is comprised of annual state-level observations (including the District of Columbia). State- and year- fixed effects are included in all specifications. All regressions are weighted by state population. Standard errors (in parentheses) are computed using the Huber-White robust estimate of variance. Coefficients that are significant at the .10 level are underlined. Coefficients that are significant at the .05 level are displayed in bold. Coefficients that are significant at the .01 level are both underlined and displayed in bold. "Early legalizer" is defined as a state passing a shall-issue law between 1977 and 1992 (as coded by Vernick).

TABLE 1B: THE ESTIMATED IMPACT OF SHALL-ISSUE LAWS ON CRIME CONTROLLING FOR STATE TRENDS, STATE DATA, 1977-1999 (VERNICK'S CODING), USING INCARCERATION RATES, DROPPING EARLY LEGALIZERS

	Time Period (1977-1999)	Violent Crime	Murder	Rape	Aggravated Assault	Robbery	Property Crime	Auto Theft	Burglary	Larceny
1.	Dummy variable model:	3.4%	7.1%	-2.4%	-0.8%	10.4%	5.0%	8.4%	5.3%	4.0%
	Robust standard error:	(2.2%)	(3.1%)	(2.0%)	(2.8%)	(2.7%)	(1.6%)	(2.8%)	(1.8%)	(1.5%)
2.	Hybrid model:									
	Postpassage dummy	0.4%	6.8%	-3.0%	-5.1%	<u>9.1%</u>	<u>7.7%</u>	11.4%	<u>6.1%</u>	<u>7.3%</u>
	Robust standard error:	(2.5%)	(4.0%)	(2.4%)	(3.5%)	(3.5%)	(2.1%)	(4.1%)	(2.2%)	(1.9%)
	Trend effect	1.8%	0.1%	0.4%	2.6%	0.8%	-1.6%	-1.8%	-0.5%	-2.0%
	Robust standard error:	(0.8%)	(1.6%)	(1.1%)	(1.2%)	(1.4%)	(0.8%)	(1.7%)	(0.9%)	(0.8%)

Notes: The dependent variable is the ln(crime rate) named at the top of each column. The data set is comprised of annual state-level observations (including the District of Columbia). State- and year- fixed effects are included in all specifications. All regressions are weighted by state population. Standard errors (in parentheses) are computed using the Huber-White robust estimate of variance. Coefficients that are significant at the .10 level are underlined. Coefficients that are significant at the .05 level are displayed in bold. Coefficients that are significant at the .01 level are both underlined and displayed in bold. "Early legalizer" is defined as a state passing a shall-issue law between 1977 and 1992 (as coded by Vernick).

In light of the evidence that aggregated regressions of the type that Lott and Mustard favor yield estimates that the concealed-carry laws overwhelmingly *increased* crime for states adopting after 1991 (when we simply drop the pre-1992 adopters), PW will have to take their choice: Either the differences are real, in which case the post-1991 concealed-carry laws are driving up crime, or they are spurious, resulting from the influence of crack or some other extraneous factor that remains uncontrolled-for in their models. In either event, we have further support for the view that the aggregated results are improperly combining very different estimated effects across the adopting states (and perhaps more evidence that crack cocaine drives the ostensible declines in crime in the early legalizing states).

The serious selection effect occurs in the aggregated models because in the first few years after adoption all adopting states enter into the estimated effect of the law, but successively fewer states enter into the longer term effects; steps that address the selection effect problem invariably undermine the Lott and Mustard hypothesis. The serious flaw in the aggregated estimates of the effect of concealed handguns using the Lott and Mustard-type regressions can be seen by examining the year-by-year estimates of the effects of concealed-carry laws in AD figures 3a through 3i.<sup>18</sup> These figures essentially highlight a twelve-year period extending from eight years prior to adoption to three years after adoption for which relatively complete data is available for all of the states adopting concealed-carry laws.<sup>19</sup> Looking at that period for all nine crime categories leaves one with no reason to think that these state laws lowered crime.

Three full calendar years after adoption, visual inspection suggests two patterns: First, for murder, robbery, property crime, auto theft, burglary, and larceny, crime is above the prepassage low that occurred two or three years prior to adoption (suggesting only a reversion-to-the-mean phenomenon);<sup>20</sup> and

<sup>18.</sup> See Ayres & Donohue, supra note 1, at 1246-54 figs.3a-3i. The year-by-year estimates are temporally disaggregated and allow the data to choose the yearly pre- and postadoption crime patterns controlling for state- and year-fixed effects, rather than imposing the greater structure of the dummy-variable, spline, or hybrid models. All four of these approaches assume that the response to the law is identical for each adopting jurisdiction—the jurisdictional-aggregation assumption—which leads to only a single estimated effect across all jurisdictions (at any point in time). This assumption is rejected by standard statistical tests, which explains why the state-specific estimates vary so much across jurisdictions and why jurisdictional aggregation can be so problematic when not all states influence a particular estimated effect at a certain point in time (the selection effect problem).

<sup>19.</sup> We have complete data for all adopting jurisdictions over the period eight years before to three years after adoption with only one exception—there is no data for Maine in the period from eight to five years prior to adoption using Vernick's coding of the date of adoption of the concealed-carry law. If we do not use Vernick's coding, though, we have complete data for all adopting jurisdictions over that entire period.

<sup>20.</sup> PW properly consider crime rates that merely return "to their prelaw lows" to be evidence of mean reversion. *See* Plassmann & Whitley, *supra* note 13, at 1352. For murder

AYRES REPLY 4/16/2003 10:38 AM

[Vol. 55:1371

second, for violent crime, rape, and aggravated assault, crime simply continues along a prepassage trend, suggesting no effect. Outside the bolded portion of these figures, one sees unreliable movements in the estimated effects from which PW try to tell a story of law-induced drops in crime. Rather than providing useful information about the impact of these laws, these unreliable movements are the product of selection effects as later-adopting states increasingly drop out of the postpassage estimates (as shown in AD table 7<sup>21</sup>).

The wild gyrations in the year-by-year estimates in the later years are solely the product of the changing mix of states being tested. The reported results for eleven or more years after passage include only Maine, North Dakota, South Dakota, Utah, and Florida. The main payoff of these graphs is again just to show that any aggregated analysis is flawed. Disaggregated (state specific) analysis is necessary to see the real variation in crime that the data are trying to imperfectly reflect in the aggregated year-specfic analysis. To control for this jurisdiction-selection effect in a more systematic way than our visual inspection of AD figure 3, we ran a regression that limits the estimate of the effect of the law to the period with the most complete data from eight years prior to three years after adoption. When this is done, the concealed-carry laws lead to increases (or no effect) in violent crime, murder, robbery, property crime, auto theft, burglary, and larceny. No clear picture emerges of the effect on the other two crimes (rape and aggravated assault) since some models predict increases or no effect, and others predict decreases.<sup>22</sup>

PW point to our initial AD figures 3a<sup>23</sup> (robbery) and 3b<sup>24</sup> (murder) as evidencing a drop in crime induced by the adoption of concealed-carry laws, and completely ignore our argument that the apparent drop is purely the product of a selection effect. This is remarkable in that one usually expects a response to address the main arguments of the original paper, but even more so because of their one-sided invocation of the selection-effect problem. Specifically, they explicitly try to take advantage of the selection effect to argue that the ostensible jump in the murder rate after thirteen years should not be taken as evidence against their thesis. Referencing this upward jump, they state:

The increase between years thirteen and fourteen is . . . more apparent than real. The real "increase" is actually not due to any sudden change in Maine's crime rates, but to the fact that other states are included in calculating the crime rate for year thirteen, while only Maine is used for year fourteen.<sup>25</sup>

and robbery, the reversion is incomplete since after three years crime remained above the low in the three years prior to adoption.

- 21. Ayres & Donohue, supra note 1, at 1242 tbl.7.
- 22. See id. at 1243-44 tbls.8a-8b.
- 23. Id. at 1246 fig.3a.
- 24. Id. at 1247 fig.3b.
- 25. Plassmann & Whitley, supra note 13, at 1321.

The specific point that PW make is wrong in that Maine is not the sole state until the fifteenth year. In year fourteen Maine, North Dakota, and South Dakota all influence the estimated effect of the law. The general point they make, however, is correct, although they utterly fail to understand its importance. The selective dropping out of states from the estimated effect of the law generates all of the ostensible crime drop that they cheer for years four through thirteen (after adoption). To repeat their phrase, this effect is "more apparent than real."<sup>26</sup> In their part I.C, they also try to credit the out-year data as evidence of a drop in rape and aggravated assault, but the same selection effect argument undermines this attempt. We would suggest that PW take another look at two tables in our original paper: AD table 7,27 which illustrates how the sample of states driving the aggregated estimated effects shrinks dramatically four years after adoption; and AD table 8,28 which shows that when one looks at the period of most complete data from eight years before passage to three years after passage, there is considerable evidence of crime increase and no robust evidence of any decline associated with the adoption of a concealed-carry law.<sup>29</sup>

This same jurisdictional-selection effect mars *all* of the aggregate regression specifications. While the aggregated results (found either in AD tables 10 and 11 for county data or AD table 3 for state data<sup>30</sup>) may appear superficially supportive of the Lott and Mustard thesis in that murder, rape, robbery, and burglary seem to be dropping with the passage of the law (even as property crimes are rising), they are similarly the product of the serious jurisdiction-selection-effect problem that marred the AD table 3 results: <sup>31</sup> Once the late-adopting states drop out of the aggregated estimates, one is no longer comparing a consistent set of states across time.

<sup>26.</sup> Id.

<sup>27.</sup> See Ayres & Donohue, supra note 1, at 1242 tbl.7.

<sup>28.</sup> See id. at 1243-44 tbls.8a-8b.

<sup>29.</sup> Of course, this is the answer to all of their claims in their part I.D. The (temporally disaggregated but jurisdictionally aggregated) year-by-year breakdown—which they assert provides "a much more accurate picture of changing crime patterns"—actually shows why all the jurisdictionally aggregated models they rely on so heavily are misspecified. It is not, as PW figure 2 suggests, that crime is dropping so sharply a number of years after passage, making a linear approximation inappropriate. It is because the selection effect of states dropping out of the aggregated estimated effect of the law leads to the misspecification. *See* Plassmann & Whitley, *supra* note 13, at 1326-29. Once again, AD table 8 provides the evidence on the most consistent data comparing all states over the four years prior to passage and the three years after (and only missing Maine for the period from minus eight to minus five), and the evidence for the more guns, less crime theory evaporates when apples and apples are being compared. *See* Ayres & Donohue, *supra* note 1, at 1243-44 tbls.8a-8b. Note that another way to address the selection-effect problem is to look at the state-specific estimates, which again suggest the laws predominantly *increase* crime.

<sup>30.</sup> See Ayres & Donohue, supra note 1, at 1228-29 tbls.3a-3b, 1262 tbl.10, 1269 tbl.11.

<sup>31.</sup> Id. at 1228-29 tbls.3a-3b.

## STANFORD LAW REVIEW

[Vol. 55:1371

But even if PW were correct in ignoring the importance of this selectioneffect problem, the year-by-year analysis would still not provide solid support for the more guns, less crime hypothesis. Indeed, the picture that PW paint of falling crime many years after adoption of concealed-carry laws is not supported for four out of five violent crimes when the year-by-year estimates are generated while controlling for preexisting state crime trends. To see this, Figures 1a through 1e of this Reply<sup>32</sup> recreate the five violent crime graphs of AD figure 3,33 while superimposing the year-by-year estimates that emerge when we control for state trends. The first thing to note is that when one looks at the period of most complete data (from eight years prior to three years after adoption of the concealed-carry laws), controlling for state trends yields results that are either similar to the results without such controls or further strengthen the case against the more guns, less crime hypothesis. Second, even if one ignores the selection-effect problem by relying on the results beyond three years after adoption, as PW do, the year-by-year estimates show violent crime increases in four out of five cases when controlling for state trends. Specifically, violent crime, rape, aggravated assault, and robbery show no sign of the drop in crime that PW emphasize.<sup>34</sup> Do these results signal massive increases in violent crime in the wake of adoption of concealed-carry laws? Although the logic of PW's analysis would dictate this conclusion, we would caution against that interpretation in light of the selection-effect problem. Instead, the first point seems sounder: Controlling for state trends provides further ammunition against the more guns, less crime hypothesis over the period from eight years prior to three years after adoption of concealed-carry laws.

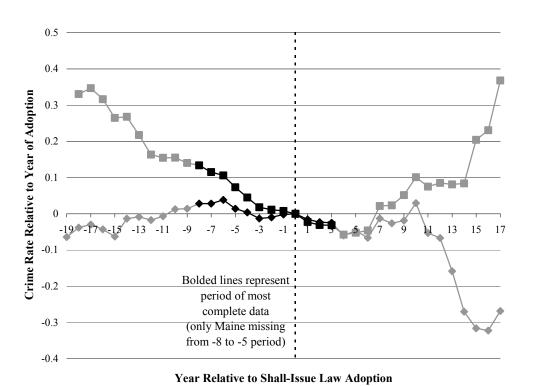
In sum, there are many reasons to be skeptical of the PW assumption that concealed-carry laws had an identical (dampening) effect on crime in every adopting jurisdiction. A simple inspection of graphs charting crime across time, our regressions excluding early adopters or limiting the analysis to the 1991-1999 period, and our year-by-year regressions all led us to conclude that modeling an aggregate state effect was inappropriate. The natural response is to estimate a less-constrained specification that allows the regression to test for state-specific impacts.

<sup>32.</sup> See infra figs.1a-1f.

<sup>33.</sup> Ayres & Donohue, *supra* note 1, at 1246-54 figs.3a-3i.

<sup>34.</sup> The ostensible drop in crime beyond the third full year after adoption appears stronger for murder when controlling for state trends, as shown in Figure 1b. The bottom line is that the year-by-year results that PW trumpet are not robust to the inclusion of state trends. If state trends should be included in the analysis, then either concealed-carry laws increase every violent crime except murder, or the statistical models are generating spurious results (perhaps because of the omitted variable problem of crack, which had a greater impact on murder than any other crime). Thus, the potentially most unreliable result is the only one (of five) that supports the PW thesis.

FIGURE 1A: VIOLENT CRIME—NORMALIZED EFFECT BY YEAR RELATIVE TO ADOPTION (VERNICK'S CODING)



coefficient (normalized to zero in the year of adoption) on a dummy variable for each year relative to shall-issue adoption in our standard panel data regression with state and year fixed effects using state data for 1977-1999.

Each value is the estimated

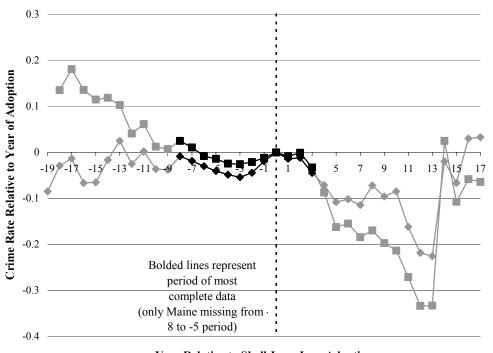
Controlling for State
Trends

Not Controlling for State Trends

----Year of Adoption

LATEST "MORE GUNS, LESS CRIME" MISFIRES

FIGURE 1B: MURDER—NORMALIZED EFFECT BY YEAR RELATIVE TO ADOPTION (VERNICK'S CODING)



Year Relative to Shall-Issue Law Adoption

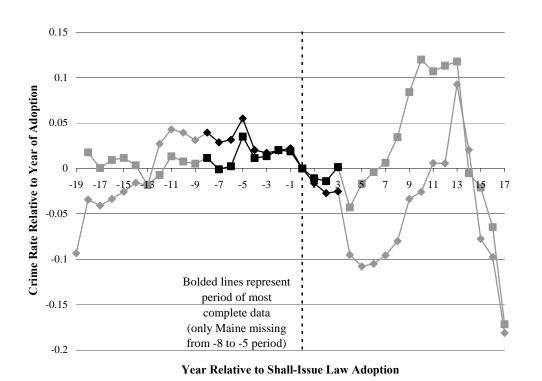
Controlling for State
Trends

Not Controlling for State Trends

----Year of Adoption

Each value is the estimated coefficient (normalized to zero in the year of adoption) on a dummy variable for each year relative to shall-issue adoption in our standard panel data regression with state and year fixed effects using state data for 1977-1999.

## FIGURE 1C: RAPE—NORMALIZED EFFECT BY YEAR RELATIVE TO ADOPTION (VERNICK'S CODING)



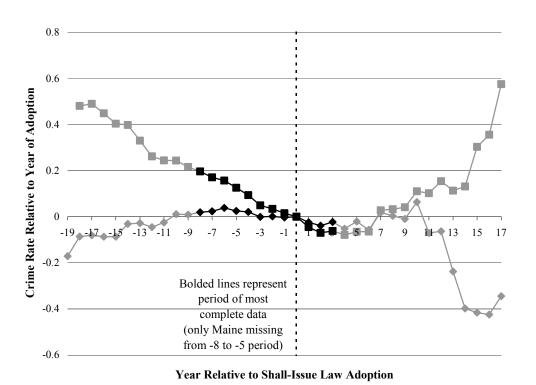
Controlling for State
Trends

Not Controlling for
State Trends

-----Year of Adoption

Each value is the estimated coefficient (normalized to zero in the year of adoption) on a dummy variable for each year relative to shall-issue adoption in our standard panel data regression with state and year fixed effects using state data for 1977-1999.

FIGURE 1D: AGGRAVATED ASSAULT—NORMALIZED EFFECT BY YEAR RELATIVE TO ADOPTION (VERNICK'S CODING)



Each value is the estimated coefficient (normalized to zero in the year of adoption) on a dummy variable for each year relative to shall-issue adoption regression with state and year for 1977-1999.

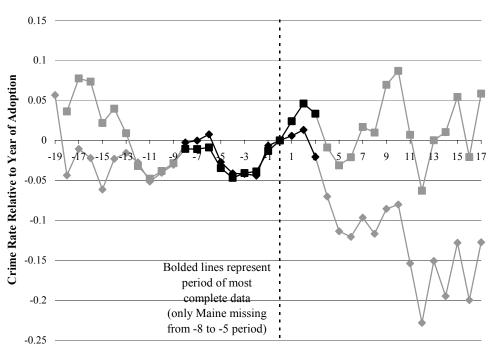
Controlling for State Trends — Not Controlling for State Trends

----Year of Adoption

in our standard panel data fixed effects using state data

Apr. 2003]

FIGURE 1E: ROBBERY—NORMALIZED EFFECT BY YEAR RELATIVE TO ADOPTION (VERNICK'S CODING)



Year Relative to Shall-Issue Law Adoption

Controlling for State
Trends

Not Controlling for
State Trends

Year of Adoption

Each value is the estimated coefficient (normalized to zero in the year of adoption) on a dummy variable for each year relative to shall-issue adoption in our standard panel data regression with state and year fixed effects using state data for 1977-1999.

## STANFORD LAW REVIEW

[Vol. 55:1371

## II. THE DISAGGREGATED REGRESSIONS SHOW THAT CONCEALED-CARRY LAWS TEND TO INCREASE CRIME

We did just this: We ran regressions on the less-constrained state-specific hybrid model. This jurisdictionally disaggregated model massively rejected the Lott and Mustard assumption of a uniform effect of the law across all states.<sup>35</sup> To be specific, standard statistical tests (measuring the better fit of the less-constrained disaggregated regressions) formally rejected the aggregate specifications in AD tables 10 and 11 <sup>36</sup> that Lott and Mustard prefer. Therefore, it is more appropriate to rely on the regressions estimating the more general state-specific estimates (AD tables 12 and 13 <sup>37</sup>). <sup>38</sup> These disaggregated regressions directly solve the jurisdiction selection problem because they do not attempt to combine the diverging impacts of different jurisdictions into a single estimate of the law's impact.

When we estimated these state-specific effects, we found substantially less support for PW's crime-reduction hypothesis. For every crime category, substantially more of the resulting state-specific estimates show estimated *increases* in crime following the adoption of these laws than show decreases (and the disparity is even greater if one limits the analysis to statistically significant estimates). Moreover, when these state-specific county estimates

<sup>35.</sup> PW do attempt to provide state-specific estimates, although they use a linear-spline model, rather than our less constrained hybrid model. Since our statistical tests rejected this model, we found this choice puzzling. However, as we discuss below, they misdefined some of their variables, which distorted all of their own regressions, so their claims about their state-specific spline models should be ignored (at least until all their errors are corrected).

<sup>36.</sup> Ayres & Donohue, *supra* note 1, at 1262 tbl.10, 1269 tbl.11.

<sup>37.</sup> Id. at 1272 tbl.12, 1279 tbl.13.

<sup>38.</sup> This jurisdictional-selection-effect problem undermines their similar PW tables 1 and 2 analyses. See Plassmann & Whitley, supra note 13, at 1331-32 tbls.1-2. For example, PW table 1 averages the monetary impact of five different now-discredited aggregate specifications together with two preferable state-specific specifications. Id. at 1331 tbl.1. Nonetheless, PW seem to think that all seven estimates (the five aggregated estimates that we have rejected as well as the two disaggregated state-specific estimates that we prefer) are equally valid, which leads them to take the average of the seven estimates (four of which show crime decreases and three of which show crime increases). We could hardly agree with this approach for all the reasons we have set forth in our paper. If one has five unreliable estimates and two better ones, is it really good practice to take the average of all seven numbers as your best estimate? The bottom line is that four of the five aggregated estimates show declines in crime, while the two state-specific estimates that avoid the problems of the aggregated models show increases in crime of over \$1 billion per year. Until PW can convince us why we should give equal weight to statistical models that are rejected by standard statistical tests and that show obvious signs of misspecification because of the serious selection effects as states drop out of the postpassage estimates, we simply have no reason to average across the seven estimates. The two state-specific estimates both show that concealed-carry laws are associated with *increased* crime, and these estimates are clearly preferable to the flawed aggregated estimates.

are converted into dollar values (AD table 14<sup>39</sup>), the effect of adoption of concealed-carry laws using our preferred hybrid model is to *increase* the overall cost of crime by roughly \$1 billion (AD table 15<sup>40</sup>).

PW suggest that our disaggregated hybrid model may be misspecified if there is a downward curve in crime rates following adoption of concealed-carry laws. Ironically, this problem would be, if anything, more severe for their spline specification, as opposed to our less-constrained hybrid specification. But the correct response to the potential problem of fitting a line to a curve is not to assume away the problem by fiat (by constraining the direct effect to be zero, as their spline model does), but rather to go to a less-constrained specification and let the data tell us whether the implicit constraints of the linear hybrid specification, which estimates a direct/dummy, linear/spline, and quadratic/spline effect. We already did this in our original paper. In footnote 107, we discussed a quadratic-hybrid regression that we ran to test whether the constraints of the linear hybrid were legitimate, stating:

It is possible, of course, to estimate even less-constrained specifications that admit the possibility of higher order impacts. Indeed, we estimated a disaggregated quadratic hybrid that is identical to the disaggregated hybrid discussed above but which includes a prepassage quadratic term and a postpassage quadratic spline term. Estimating this quadratic-hybrid specification allowed us to test (1) whether the implicit restrictions of the (linear) hybrid are rejected by the less-constrained specification, and (2) whether the results of the (linear) hybrid were robust to the less-constrained specification. We found that the (linear) hybrid's implicit assumption of no quadratic postpassage effect was not decisively rejected in that only 49 of the 216 coefficients were statistically different from zero (although the quadratic spline effects were jointly different from zero in eight of the nine regressions). But the basic results of the (linear) hybrid analysis discussed in the text remain unaltered: Calculating the net annualized five-year impact, we continued to find that the vast majority of the statistically significant impacts were positive (48 versus 20).<sup>42</sup>

In other words, our state-specific county data model (with Lott's coding of the concealed-carry jurisdictions) continues to show substantially more statistically significant increases in crime than decreases when a quadratic-hybrid model is used. Since our above-quoted footnote discussion on this point seems not to have been adequate, we present more details of this approach in Table 2<sup>43</sup> below.<sup>44</sup> As the Table reveals, four states show a statistically

<sup>39.</sup> Ayres & Donohue, *supra* note 1, at 1282 tbl.14.

<sup>40.</sup> Id. at 1285 tbl.15.

<sup>41.</sup> See Plassmann & Whitley, supra note 13, at 1328 fig.2.

<sup>42.</sup> Ayres & Donohue, *supra* note 1, at 1280 n.107.

<sup>43.</sup> See infra tbl.2.

<sup>44.</sup> Table 2 indicates that 22.7% of the postpassage quadratic effects were statistically significant, although only 6.9% of the postpassage quadratic effects had negative statistically

## STANFORD LAW REVIEW

[Vol. 55:1371

significant increase in violent crime while only two show a statistically significant decrease; five states show a statistically significant increase in murder, while only one state shows a statistically significant decline. In fact, every crime category of this quadratic-hybrid specification shows more positive than negative five-year impacts. Moreover, the population-weighted average of the crime effects for the twenty-four jurisdictions is uniformly positive. In particular, the annualized five-year impact of the law was a 3.7% increase for violent crime, and a 7.7% increase for murder.<sup>45</sup>

When we tally up the estimated annualized dollar impact of the law on crime (as we did in our original AD table 14<sup>46</sup>), we find that moving to this less-constrained quadratic-hybrid specification increases the estimate of the harm associated with adoption of concealed-carry laws. AD table 14, using the linear-hybrid specification, estimated that concealed-carry laws had increased the cost of crime in the passing states on an annualized basis of roughly a billion dollars. However, Table 2 here almost doubles this amount, suggesting that concealed-carry laws increase crime costs annually by \$1.97 billion.<sup>47</sup> Thus, while we are not sure that the quadratic-hybrid is an improvement over the linear-hybrid state-specific models (since the constraints of the latter model were not strongly rejected), the use of the quadratic-hybrid model responds to the PW claims of linear-hybrid misspecification and provides even stronger evidence against the more guns, less crime hypothesis.

significant curvature of the kind that PW posited in PW figure 2. Plassmann & Whitley, *supra* note 13, at 1328 fig.2. Even after we allow the data to choose the degree of curvature, we still find positive and statistically significant direct effects for 10.6% of postpassage direct effects (23/216).

<sup>45.</sup> See infra tbl.2.

<sup>46.</sup> Ayres & Donohue, supra note 1, at 1282 tbl.14.

<sup>47.</sup> Paralleling AD table 15, *id.* at 1285 tbl.15, the estimate of *increased* crime persists regardless of the significance filter we impose: no filtering, \$1.9 billion; 10%, \$1.4 billion; 5%, \$945 million; and 1%, \$796 million.

DONOHUE REPLY TABLE 2 4/16/2003 5:24 PM

## Apr. 2003] LATEST "MORE GUNS, LESS CRIME" MISFIRES

TABLE 2: THE JURISDICTION-SPECIFIC ANNUALIZED FIVE-YEAR IMPACT OF SHALL-ISSUE LAWS ON CRIME, QUADRATIC HYBRID MODEL CONTROLLING FOR STATE TRENDS IN CRIME, COUNTY DATA

Entire Period (1977-1997)	Violent Crime	Murder	Rape	Aggravated Assault	Robbery	Property Crime	Auto Theft	Burglary	Larceny	Total Dollar Impact (\$Mil)
Maine (1985)	-28.4%	7.2%	-3.5%	-30.8%	-30.6%	-12.0%	-5.1%	-22.5%	-11.9%	-11.64
Florida (1987)	-0.3%	-24.4%	-13.8%	-16.8%	-30.5%	-10.3%	-32.3%	-40.2%	-12.9%	-1815.86
Virginia (1988)	1.3%	-1.2%	9.2%	5.9%	0.9%	1.3%	-15.9%	4.1%	0.3%	1.80
Georgia (1989)	-44.1%	-9.4%	-42.0%	-17.5%	-82.3%	-45.6%	-49.2%	-56.4%	-41.8%	-794.56
Pennsylvania (1989)	-6.1%	3.3%	-11.0%	-9.1%	15.4%	9.6%	4.6%	3.0%	11.8%	-7.82
Philadelphia (1995)	41.6%	48.1%	64.6%	78.2%	6.1%	71.6%	57.3%	55.2%	16.9%	903.70
West Virginia (1989)	39.3%	-7.4%	6.7%	76.1%	-7.2%	16.6%	23.8%	16.4%	16.2%	9.08
Idaho (1990)	13.6%	-5.6%	8.8%	23.1%	47.6%	8.6%	30.2%	2.4%	9.3%	14.73
Mississippi (1990)	37.1%	23.7%	-6.4%	37.7%	16.6%	48.4%	48.2%	36.3%	45.5%	195.62
Oregon (1990)	-1.2%	10.9%	4.0%	14.8%	-16.5%	10.9%	-15.2%	6.1%	13.4%	69.06
Montana (1991)	39.3%	-82.4%	-2.7%	69.0%	-37.1%	22.1%	16.9%	26.1%	25.3%	-21.74
Alaska (1994)	34.4%	83.3%	68.6%	30.5%	8.3%	72.0%	41.6%	44.7%	22.8%	112.70
Arizona (1994)	22.5%	20.9%	32.9%	12.5%	37.4%	25.8%	-6.5%	36.1%	32.1%	442.15
Tennessee (1994)	25.4%	72.8%	25.9%	-16.7%	15.4%	-1.1%	18.1%	5.2%	-6.8%	978.95
Wyoming (1994)	30.5%	73.7%	-4.9%	42.0%	22.4%	9.1%	34.6%	2.5%	9.3%	51.25
Arkansas (1995)	53.6%	79.3%	50.3%	41.8%	34.6%	-15.3%	11.8%	29.9%	10.4%	804.50
Nevada (1995)	-22.8%	27.3%	46.7%	-41.4%	7.9%	-14.3%	6.1%	20.9%	-14.1%	98.83
North Carolina (1995)	1.1%	3.6%	-15.3%	4.5%	-6.1%	<u>-46.5%</u>	11.9%	-26.6%	-8.2%	33.31
Oklahoma (1995)	-14.0%	15.1%	20.3%	-28.3%	54.4%	7.4%	66.6%	35.3%	32.5%	192.39
Texas (1995)	0.9%	-8.5%	-3.3%	-6.0%	25.5%	12.8%	33.6%	44.0%	8.4%	-231.60
Utah (1995)	69.1%	29.7%	38.0%	61.5%	98.2%	16.2%	45.4%	41.5%	28.8%	204.97
Kentucky (1996)	6.6%	32.7%	-26.2%	7.1%	21.4%	-10.2%	5.6%	<u>-14.7%</u>	-13.7%	100.21
Louisiana (1996)	-2.0%	18.9%	12.6%	-5.7%	15.6%	-2.6%	-1.0%	3.7%	-3.0%	435.18
South Carolina (1996)	-0.7%	19.3%	-3.7%	0.9%	-1.8%	4.9%	15.9%	-2.4%	3.3%	209.00
Weighted Average Effect:	3.7%	7.7%	0.3%	0.6%	5.2%	0.1%	7.1%	5.0%	2.5%	
Summary of Five-Year Effe	ects									Totals
Negative & significant	2	1	2	1	2	3	3	4	2	20
Negative & not significant	7	6	9	8	6	6	4	2	6	54
Positive & not significant	11	12	11	9	10	8	11	12	10	94
Positive & significant	4	5	2	6	6	7	6	6	6	48
Percentage of Significant A	fter and Bet	fore Square	d Coeffici	ents						Totals
After <sup>2</sup>	20.8%	4.2%	29.2%	20.8%	25.0%	33.3%	33.3%	25.0%	12.5%	22.7%
Before <sup>2</sup>	50.0%	33.3%	37.5%	41.7%	41.7%	58.3%	58.3%	58.3%	41.7%	46.8%
Total after <sup>2</sup> and before <sup>2</sup>	35.4%	18.8%	33.3%	31.3%	33.3%	45.8%	45.8%	41.7%	27.1%	34.7%
Percentage of Positive and S	Significant l	Intercept, Li	inear, and	Quadratic T	erms erms					Totals
Dummy (intercept effect)	8.3%	16.7%	12.5%	8.3%	4.2%	12.5%	16.7%	12.5%	4.2%	10.6%
After (linear effect)	12.5%	8.3%	4.2%	16.7%	4.2%	16.7%	16.7%	8.3%	20.8%	12.0%
After2 (quadratic effect)	20.8%	0.0%	20.8%	16.7%	20.8%	12.5%	25.0%	20.8%	4.2%	15.7%

Notes: Weighted Average Effect is calculated by weighting the state-specific coefficients by their average population over the time period. The dependent variable is the ln(crime rate) named at the top of each column. The data set is comprised of annual county-level observations. County- and year- fixed effects are included in all specifications. All regressions are weighted by county population. Coefficients that are significant at the .10 level are underlined. Coefficients that are significant at the .01 level are both underlined and displayed in bold.

AYRES REPLY 4/16/2003 10:38 AM

[Vol. 55:1371

## III. THE PW REGRESSIONS ON THE NEW COUNTY DATASET ARE ALL FATALLY FLAWED BY SERIOUS CODING PROBLEMS

PW emphasize a series of regressions run on a new county dataset that extends the data series substantially further forward to the year 2000. They argue, in sharp contrast to our article, that adding even more data buttresses the crime-reduction hypothesis. But, putting aside lingering concerns we have with the new county data, 48 there are reasons to be immediately suspicious about the claim that PW make in their response that adding more years of data would strengthen the more guns, less crime hypothesis. As our original AD tables 1a through 1f<sup>49</sup> showed, crime tended to drop more in the nonadopting states in the 1990s than in adopting states, and regressions run only on the data from 1991 through 1999 found that the vast bulk of the coefficients were positive (although only the effects for property crimes were statistically significant<sup>50</sup>).

48. Following Michael Maltz, we have been concerned about relying on any analysis that uses county crime data, particularly if the data extends across the period before and after 1993 (when the reporting agency substantially changed its data collection method). See id. at 1260. But PW claim that we have misread Maltz, and that Maltz did not assert that reliance on the county dataset was unwise. Both claims are false. Indeed, we showed our statement and the PW response to Michael Maltz, and he rejected the PW allegation. Maltz said that, if anything, our paper actually understated the Maltz and Targonski criticism of the county-level data: They view the county data to be severely flawed overall, "especially if" (not "only if") one extends the data across the break in the series that occurred in 1994. Email from Michael Maltz to John Donohue, *supra* note 13. In response to PW's claim that the measurement problems are no worse in the county data than in the state data, Maltz replies: "[B]oth state- and county-level data are affected, but state-level data are affected much less profoundly." Id.

PW also contend that Maltz and Targonski have "no discussion of a post-1992 break in the quality of data." Plassmann & Whitley, *supra* note 13, at 1363. Maltz again disagrees:

> The 1994 NACJD codebook (ICPSR dataset 6669) explicitly notes this in a major heading, "Break in Series," and describes the new imputation procedure it began using in 1994. It goes on to state,

These changes will result in a break in series from previous UCR county-level files. Consequently data from earlier year files should not be compared to data from 1994 and subsequent years because changes in procedures used to adjust for incomplete reporting at the ORI or jurisdiction level may be expected to have an impact on aggregates for counties in which some ORIs have not reported for all 12 months.

Email from Michael Maltz to John Donohue, supra note 13. "In other words," Maltz continues, "Lott refuses to acknowledge that his entire county-level analysis in the second edition of his book is faulty." Id. In response to the PW statement—"[n]or do Maltz and Targonski provide any evidence that state-level data are more dependable than county-level data," Plassmann & Whitley, supra note 13, at 1363-Maltz replies: "We do so in our response to his response to our paper." Email from Michael Maltz to John Donohue, supra note 13. At the least it must be conceded that there is no truth to the PW claim that we misinterpreted Maltz's views.

<sup>49.</sup> Ayres & Donohue, *supra* note 1, at 1208-13 figs.1a-1f.

<sup>50.</sup> See id. at 1332-33 tbls.4a-4b.

Thus, one would normally expect that adding more data would *weaken* the Lott and Mustard findings rather than strengthen them as PW contend in their response. This puzzle was resolved when John Lott gave us the data that were used for the response to our paper (recall that Lott was initially the lead author of that response). We found that this dataset contained numerous coding errors, which we describe below. Correcting these errors, which contaminated every regression that was run for their response to our paper, had a profound effect on their estimates and restored the conclusion that concealed-carry laws were associated with increases in crime (or no effect) for all crime categories.

Note that the new regressions presented by PW differ from ours in two main ways. First, they extend their county data to the year 2000. Second, they control for region-year effects (as opposed to a uniform national fixed effect). To illustrate the nature of the errors we found in their data and the importance of these errors to their results, first consider their PW table 3a,<sup>51</sup> which presents the estimated impact of concealed-carry laws on crime using the dummy, spline, and hybrid models on their expanded county dataset. (This is their very first table presenting new regression evidence.) Unfortunately, PW miscoded many of the region-year dummies. For example, for Pennsylvania in 1997-2000, no region-year dummies were assigned.<sup>52</sup> When we corrected this mistake and others like it,<sup>53</sup> the results were completely reversed. For example, the top panel of Table 3<sup>54</sup> shows our replication of PW table 3a. Note that for the dummy-variable model, they find that murder, rape, and robbery all show

- 51. Plassmann & Whitley, supra note 13, at 1345 tbl.3a.
- 52. In the PW dataset, there is a variable called NE trend that is used to generate the region-year effects for every county in the northeast region, which includes Pennsylvania. For every county in that region, the crime rate observation is assigned an NE trend value for the particular year, which would be 1990 in the year 1990, 1991 in the following year, etc. For Pennsylvania, the NE trend variable shows zero for each year from 1997 through 2000, which essentially knocks out the region-year dummy for all the Pennsylvania counties for that four-year period. Thus, the NE trend value for the Pennsylvania counties drops down from 1996 in 1996 to zero in the next four years.
- 53. For 1999 and 2000, Alaska's region-year dummies had errors similar to Pennsylvania's. Moreover, Hawaii was excluded from all five of the regions used in their region-year analysis.

Massachusetts's shall-issue-law dummy variable was improperly coded as "missing" for 1999 and 2000 observations. Since Massachusetts did not have a shall-issue law, all counties in the state should have a shall-issue dummy-variable value of zero for each year. Similarly, the before- and after-trend variables for Massachusetts in 1999 and 2000 should equal zero; instead, they were also improperly coded as "missing."

We also noticed that PW's shall-issue dummy coding implied that they considered Idaho to have passed its shall-issue law in 1991, but in coding their year-by-year dummies for use in their year-by-year analysis they treated Idaho as passing the law in 1990, which is the date of passage that we have been using. *See* Ayres & Donohue, *supra* note 1, at 1215 tbl.1. The Table we present as the "corrected" version of PW table 3a, *see infra* tbl.3a, has not changed their coding of Idaho passing in 1991.

54. See infra tbl.3.

## STANFORD LAW REVIEW

[Vol. 55:1371

statistically significant declines. The bottom panel of Table 3,55 which corrects the errors in PW table 3a, now reveals that the only statistically significant results in the dummy model are the three *increases* in property crime, auto theft, and larceny. PW described their PW table 3a spline results as follows: "The change in trends is statistically significant at least at the ten-percent level for all individual violent crime categories for the spline estimates, implying that murder, rape, and robbery fall by over two percent per year during each additional year that right-to-carry laws are in effect." However, our corrected estimates find that *none* of the estimates for the violent crime categories are significant when using the spline model. In fact, the spline model does not generate a significant effect for any crime category.

These serious data errors infect *every* regression presented in the PW response. Consequently, researchers and policymakers should not rely on any of the new regressions that PW present in their response.

<sup>55.</sup> See infra tbl.3.

<sup>56.</sup> Plassmann & Whitley, supra note 13, at 1344.

LATEST "MORE GUNS, LESS CRIME" MISFIRES

TABLE 3A: REPLICATION OF PW'S TABLE 3A: THE ESTIMATED IMPACT OF SHALL-ISSUE LAWS ON CRIME, COUNTY DATA, 1977-2000 (LOTT'S CODING), WITH REGION-YEAR EFFECTS

	Violent			Aggravated		Property	Auto		
Time Period (1977-2000)	crime	Murder	Rape	Assault	Robbery	crimes	Theft	Burglary	Larceny
Single Dummy Variable Model									
Post-passage dummy	-2.8%	-6.2%	-6.5%	-1.6%	-5.4%	4.1%	9.0%	0.4%	6.0%
	(4.1%)	(3.1%)	(2.6%)	(4.8%)	(3.1%)	(2.6%)	(4.4%)	(2.2%)	(2.3%)
Lott-Spline Model									
Trend before	0.2%	0.4%	0.6%	0.6%	0.6%	0.8%	1.1%	0.9%	1.1%
	(0.4%)	(0.5%)	(0.4%)	(0.6%)	(0.7%)	(0.3%)	(0.5%)	(0.5%)	(0.4%)
Trend after	-0.5%	-2.0%	<u>-2.3%</u>	-1.3%	<u>-2.0%</u>	0.7%	0.7%	-1.1%	0.2%
	(0.7%)	(0.9%)	(0.8%)	(1.0%)	(0.8%)	(0.5%)	(0.5%)	(0.7%)	(0.9%)
Difference between trends	-0.007	-0.024	-0.029	-0.019	-0.026	-0.001	-0.004	-0.02	-0.009
Prob > F	27.1%	5.5%	0.9%	9.7%	4.3%	86.6%	52.7%	7.2%	44.1%
Hybrid Model									
Trend before	0.2%	0.4%	0.5%	0.5%	0.7%	0.9%	0.9%	0.7%	1.0%
	(0.4%)	(0.4%)	(0.4%)	(0.5%)	(0.7%)	(0.3%)	(0.5%)	(0.5%)	(0.3%)
Post-passage dummy	-2.6%	-0.7%	0.7%	3.1%	-0.2%	-1.4%	6.2%	3.7%	4.3%
	(3.6%)	(5.0%)	(3.8%)	(6.1%)	(6.0%)	(2.7%)	(7.8%)	(5.1%)	(4.1%)
Trend after	-0.2%	-1.9%	-2.4%	-1.7%	-2.0%	0.9%	0.1%	-1.5%	-0.3%
	(0.7%)	(1.3%)	(1.1%)	(1.4%)	(1.2%)	(0.6%)	(1.0%)	(1.1%)	(1.3%)
Difference between trends	-0.004	-0.023	-0.029	-0.022	-0.027	0	-0.008	-0.022	-0.013
Prob > F	51.8%	11.9%	2.1%	14.0%	8.0%	99.2%	38.7%	8.9%	40.5%

Notes: Coefficients that are significantly different from zero at the .10 level are underlined. Coefficients that are significantly different from zero at the .05 level are displayed in bold. Coefficients that are significantly different from zero at the .01 level are both underlined and displayed in bold. Although we used LPW's do files and dataset in this replication of their work, there are a few slight differences between their calculations and the numbers shown above. We suspect that these discrepancies may be due to rounding. The flags for statistical significance presented above are the ones we believe to be correct.

# TABLE 3B: CORRECTION OF PW'S TABLE 3B (CORRECTING REGION-YEAR DUMMY ERRORS AND MASSACHUSSETTS SHALL DUMMY CODING ERRORS): THE ESTIMATED IMPACT OF SHALL-ISSUE LAWS ON CRIME, COUNTY DATA, 1977-2000 (LOTT'S CODING), WITH REGION-YEAR EFFECTS

	Violent			Aggravated		Property	Auto		
Time Period (1977-2000)	crime	Murder	Rape	Assault	Robbery	crimes	Theft	Burglary	Larceny
Single Dummy Variable Model									
Post-passage dummy	-0.4%	-4.2%	-4.8%	0.8%	-3.0%	6.1%	11.0%	1.8%	8.0%
	(4.5%)	(3.3%)	(3.2%)	(5.3%)	(3.4%)	(2.9%)	(4.5%)	(2.3%)	(2.8%)
Lott-Spline Model									
Trend before	0.3%	0.5%	0.7%	0.7%	0.8%	0.9%	1.2%	1.0%	1.2%
	(0.4%)	(0.5%)	(0.5%)	(0.6%)	(0.7%)	(0.3%)	(0.5%)	(0.5%)	(0.4%)
Trend after	0.4%	-1.0%	-1.4%	-0.3%	-0.9%	1.3%	1.4%	-0.4%	0.9%
	(0.9%)	(1.0%)	(1.0%)	(1.2%)	(1.0%)	(0.6%)	(0.7%)	(0.8%)	(1.0%)
Difference between trends	0.001	-0.015	-0.021	-0.01	-0.017	0.004	0.002	-0.014	-0.003
Prob > F	88.0%	26.0%	10.3%	47.5%	29.5%	60.1%	77.1%	23.0%	81.1%
Hybrid Model									
Trend before	0.5%	0.7%	0.7%	0.7%	0.9%	1.0%	1.1%	0.9%	1.1%
	(0.4%)	(0.4%)	(0.4%)	(0.6%)	(0.7%)	(0.3%)	(0.5%)	(0.5%)	(0.4%)
Post-passage dummy	-5.6%	-3.9%	-2.3%	-0.2%	-3.7%	-3.4%	3.5%	1.3%	1.9%
	(3.7%)	(4.8%)	(3.4%)	(5.6%)	(5.6%)	(2.9%)	(7.4%)	(5.1%)	(3.8%)
Trend after	1.0%	-0.6%	-1.2%	-0.2%	-0.5%	1.6%	1.1%	-0.5%	0.7%
	(1.0%)	(1.3%)	(1.2%)	(1.5%)	(1.3%)	(0.7%)	(1.1%)	(1.1%)	(1.3%)
Difference between trends	0.005	-0.013	-0.019	-0.009	-0.014	0.006	0	-0.014	-0.004
Prob > F	61.7%	41.4%	16.8%	54.9%	42.1%	45.7%	98.7%	27.7%	77.6%

Notes: Coefficients that are significantly different from zero at the .10 level are underlined. Coefficients that are significantly different from zero at the .05 level are displayed in bold. Coefficients that are significantly different from zero at the .01 level are both underlined and displayed in bold.

## CONCLUSION

It is now possible to clarify the existing differences between us and PW.<sup>57</sup> While we emphasized the severe selection-effect problem of estimating the effects of concealed handguns by aggregating across all the adopting jurisdictions, PW simply ignore this concern. When they contend that we have "misread" our own results, it is because they cite the jurisdictionally aggregated regression estimates that we showed were flawed and continue to pin their more guns, less crime hypothesis on this flawed estimation approach. Indeed, if one accepts our view on this point, one has to jettison virtually their entire paper, which probably explains why they did not respond to the issue. PW present twelve figures and thirteen tables in their paper that offer estimates of the effect of concealed-carry laws on crime, and of these, every one but PW table 6<sup>58</sup> and appendix table 4<sup>59</sup> is unreliable because they rely on the discredited jurisdictional-aggregation assumption. Moreover, every new regression on PW's extended county dataset is fatally flawed by coding errors that conveniently support their thesis, so readers must be careful to disregard every regression finding that PW ran (that is, everything from PW table 3 on and PW figure 4 on).

PW charge that we have misread their results, but only because they ignored our discussion of the dangers of aggregation so well documented in our AD figures 3a through 3i<sup>60</sup> and our AD tables 7 and 8.<sup>61</sup> The bottom line is that the best evidence suggests overall small *increases* in crime associated with adoption of concealed-carry laws, but there are enough factors to counsel caution in making strong conclusions. One such concern is the fact that the most consistently strong results suggest increases in property crime, even though the theoretical link between these laws and property-crime hikes is obscure.

In the wake of some of the criticisms that we have leveled against the Lott and Mustard thesis, John Lott appeared before a National Academy of Sciences panel examining the plausibility of the more guns, less crime thesis and presented them with a series of figures showing year-by-year estimates that

<sup>57.</sup> PW make a number of small points that are probably a distracting waste of time for the readers. For example, PW take issue with our claim that the United States is exceptional in its rate of lethal violence. We of course were referring to the advanced industrial countries that one ordinarily considers to be the natural comparison group for the United States, for which the claim is certainly true. PW note that a number of developing countries have higher rates of lethal violence than the United States, but, in any event, the issue simply has no bearing on what the impact of concealed-carry laws is on crime in the United States.

<sup>58.</sup> Plassmann & Whitley, supra note 13, at 1353 tbl.6.

<sup>59.</sup> Id. at 1349 tbl.4.

<sup>60.</sup> Ayres & Donohue, supra note 1, at 1246-54 figs.3a-3i.

<sup>61.</sup> Id. at 1242-44 tbls.7, 8a-8b.

AYRES REPLY 4/16/2003 10:38 AM

## STANFORD LAW REVIEW

[Vol. 55:1371

appeared to show sharp and immediate declines in crime with adoption of concealed-carry laws. David Mustard even included these graphs in his initial comment on the Donohue paper in the Brookings book that PW refer to repeatedly in their current response. But Donohue privately showed Mustard as well as the Brookings editors that the graphs were the product of coding errors in creating the year-by-year dummies, and in the end Mustard conceded and withdrew them from his comment on Donohue. Now PW respond to our paper with an array of regressions that purport to support their thesis, but again are utterly flawed by similar coding errors. We previously made no mention of the initial National Academy of Sciences/Brookings comment error, since we know how easy it is to make mistakes in doing this work. But for the second time Lott and coauthors have put into the public domain flawed regression results that happen to support their thesis, even though their results disappear when corrected. Claiming we misread our results in the face of such obvious evidence to the contrary and repeatedly bringing erroneous data into the public debate starts suggesting a pattern of behavior that is unlikely to engender support for the Lott and Mustard hypothesis. We feel confident concluding that we have indeed shot down the more guns, less crime hypothesis.<sup>62</sup> Perhaps PW can now assist in laying it to rest.

<sup>62.</sup> As emphasized in our original article, we are not necessarily replacing it with a more guns, *more* crime result. Rather we emphasized that reasonable researchers could embrace one of three possibilities: (1) Concealed-carry laws tend to increase crime; (2) concealed-carry laws don't have any effect or at this date have an unknown effect; or (3) concealed-carry laws have heterogeneous effects—increasing crimes in most jurisdictions but decreasing it in some.