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**Security Management Software for The Enterprise**

ArcSight is a leading supplier of enterprise software that provides the security “air traffic control system” for large, geographically-dispersed organizations. These organizations are augmenting their network infrastructure with a wide variety of security devices such as firewalls, intrusion detection and identity management systems that produce a barrage of uncoordinated alarms and alerts that overwhelm the security staff. By operating both at the perimeter and inside the organization, ArcSight provides a single solution for event capture and log aggregation, real time correlation, incident investigation and reporting. With its centralized view of all security activity combined with real time analysis of events, ArcSight separates the true threats and attacks from the millions of false alarms and non-threatening activities that occur each day, focusing attention and resources on high-priority problems.

Located in the heart of Silicon Valley, ArcSight was founded in May 2000. The company has delivered enterprise security management solutions to leading financial services, government and manufacturing organizations while attracting capital from leading investors such as Kleiner Perkins Caufield & Byers, In-Q-Tel, and Sumitomo Corporation.

Learn more at [www.arcsight.com](http://www.arcsight.com).

**Text Extraction for Threat Detection**

Attensity Corporation provides enterprise analytic software and services to government agencies and Fortune 500 companies. Attensity has developed breakthrough text extraction technology that transforms information captured in free-form text into structured, relational data. By powering link analysis, trending, exception reporting, and other advanced analytics and knowledge management applications, Attensity enables government agencies to dramatically expand their analytical capabilities in the area of threat detection.

Attensity Corporation is a privately held company with dual headquarters in Salt Lake City, Utah and Mountain View, California. Founded in 2000, Attensity’s technology is the culmination of nearly a decade of research in computational linguistics. The company’s customers include In-Q-Tel – a strategic venture group funded by the CIA – Whirlpool, and John Deere. In-Q-Tel is also an investor in Attensity.

Learn more at [www.attensity.com](http://www.attensity.com).

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### Advanced Web Navigation

A researcher's ability to harvest relevant online data is often limited by the tools available to view that data. For the past two years, Browse3D has been working to reinvent the online researcher's tool set. The company's first Knowledge Management product, the Browse3D Browser, enables Internet users to browse Web sites using a dynamic, interactive, three-dimensional (3D) display environment. Future products and technologies promise additional improvements in the way users find, organize, save and exchange Web-based content.

Located in Northern Virginia's Dulles Technology Corridor, Browse3D was founded in 2000 with early-stage venture funding provided by angel investors and In-Q-Tel. One year later the Browse3D Browser was recognized as the Best Internet Software of 2001 at the Comdex Fall Technology Show in Las Vegas. Browse3D launched its consumer product in January 2002.

Learn more at [www.browse3d.com](http://www.browse3d.com).

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### Enterprise Storage

Candera is developing a new generation, purpose-built, network-based storage management platform that gives businesses unprecedented visibility into, and control over, their networked storage environments. With the Confluence solution, businesses can dramatically improve the utilization of their existing heterogeneous storage assets by consolidating them into a centrally managed storage pool. These can then be quickly and dynamically allocated to meet the needs of current and future network-based applications, giving large enterprises a strategic advantage. Candera Inc., a development stage, stealth mode company founded in 2000, is building the first of a new generation of systems that will enable customers to unleash the ultimate value of networked information storage. The company is headquartered in Milpitas, CA.

Learn more at [www.candera.com](http://www.candera.com).

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## CONVERA™

### Mission Critical Enterprise Search and Categorization Software

Convera's RetrievalWare is a high-performance intelligent search system that allows broad flexibility and scalability for implementation across corporate intranets and extranets. Convera's RetrievalWare enables users to index and search a wide range of distributed information resources, including text files, HTML, XML, over 200 proprietary document formats, relational database tables, document management systems and groupware repositories. Advanced search capabilities include concept and keyword searching, pattern searching and query-by-example. Convera's RetrievalWare excels in distributed client/server environments with hundreds or thousands of users, documents, images and/or multiple media assets.

Convera is a leading provider of mission-critical enterprise search, retrieval and categorization solutions. More than 800 customers in 33 countries rely on Convera's search solutions to power a broad range of mission critical applications including enterprise portals, knowledge management, intelligence gathering, profiling, corporate policy compliance, regulatory compliance, customer service and more.

Learn more at [www.convera.com](http://www.convera.com).

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## DECRU

### Secure Networked Storage

Decru solves the problem of secure data storage with a robust, wire-speed encryption appliance that fits transparently into any SAN or NAS storage environment, protecting data from both internal and external threats. Markets include healthcare, financial services, technology, and government – essentially any organization with a need to protect proprietary or confidential information. Decru was founded in April, 2001 and is headquartered in Redwood City, CA. Investors include Benchmark, NEA, Greylock, and In-Q-Tel.

Learn more at [www.decruc.com](http://www.decruc.com).

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### Early Warning Detection and Notification System for Homeland Security Over Wireless Mesh Networks

Founded in 1999, La Jolla, California-based graviton is on the leading edge of the fledgling industry known as M2M, or machine to machine communications. Working with MEMS sensor and spread spectrum wireless technologies licensed exclusively from Oak Ridge National Laboratory, graviton is developing an advanced integrated wireless sensor platform uniquely optimized for large-scale distributed sensor network applications. graviton's products and solutions integrate wireless, sensor and data management technology that enable enterprises to efficiently and transparently monitor, control, send, receive, and update system information from devices anywhere in the world.

Led by Solomon Trujillo, the former head of baby bell U S WEST, graviton is supported and funded by a number of corporate partners and investors, including Siemens, Qualcomm, Omron, Mitsui, Sun Microsystems, Motorola, Royal Dutch/Shell, In-Q-Tel and Global Crossing. graviton's primary financial investors include Merrill Lynch and venture capital firms Kleiner Perkins Caufield & Byers and Earlybird.

Learn more at [www.graviton.com](http://www.graviton.com).

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### Leading Edge Search and Retrieval Technology

Based in Foster City, Calif., Inktomi develops and markets network infrastructure software essential for global enterprises and service providers. Inktomi's business is divided into Network Products, comprised of industry leading solutions for network caching, content distribution, media broadcasting, and wireless technologies; and Search Solutions, which include general Web search and related services, and enterprise search. Inktomi's customer and strategic partner base includes leading companies such as America Online, AT&T, Compaq, Dell, Hewlett-Packard Company, Intel, Merrill Lynch, Microsoft, Nokia, Sun Microsystems and Yahoo! The company has offices in North America, Asia and Europe. Learn more at [www.inktomi.com](http://www.inktomi.com).

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### Enterprise Intelligence Solutions

For the past four years, Intelliseek has been changing the way organizations think about, gather and use enterprise intelligence. Intelliseek's Knowledge Management and Search and Discovery solutions solve the fundamental problem of "information overload" by identifying and searching relevant, targeted and personalized content from the Internet, intranets and extranets. Intelliseek's search platform-Enterprise Search Server™ (ESS) — provides a suite of intelligent applications that automate knowledge discovery and aggregation from hundreds of disparate, and often hard-to-locate data sources.

Today, Intelliseek's knowledge discovery tools enable the nation's largest enterprises with up-to-the minute consumer, competitive intelligence and industry information. Intelliseek clients include Ford Motor Company, Nokia, and Proctor and Gamble. The privately-held company was founded in 1997. Investors include the Blue Chip Venture Company, Flat Iron Partners, Ford Ventures, General Atlantic Partners, LLC, In-Q-Tel, Nokia Ventures, River Cities Capital and other private investors.

Learn more at [www.intelliseek.com](http://www.intelliseek.com).



### Geospatial Data Fusion

Metacarta provides a new knowledge management platform that integrates text data with geography to provide a cohesive system for problem solving. This software solution, the Geographic Text Search (GTS) appliance, redefines how people interact with information, enabling analysts to view text reports and geographic information in one logical view. Through this integration of text and geography, the GTS delivers new information not obtainable from any other source.

MetaCarta was established in 1999 and launched on more than \$1Million in funding from private investors and DARPA. John Frank CEO, graduated from Yale and has a Doctorate from MIT. While working on a PhD as a Hertz Fellow in physics at MIT in 1999, John conceived of a new way to view collections of text: geographically. This was the beginning of MetaCarta, which combines his interests in algorithms, information design, and scientific models of real-world phenomena.

Learn more at [www.metacarta.com](http://www.metacarta.com).

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## mohomine

### Transforming unstructured, multi-language data into actionable information

Mohomine's text processing automation software enables people and organizations to access and utilize mission-critical data in unstructured text. The mohoClassifier for National Security Organizations™ reviews text information in cables, emails, file systems, intranets and extranets, including the Internet, and provides automated document classification and routing based upon learn-by-example, pattern recognition technology. The mohoClassifier reports on user-defined properties such as topic, country source, subject, tone/urgency, and author, among others. Using Mohomine, users can easily set up "filters" to automatically identify the documents they need to read first, enabling them to quickly process large volumes of data. Then, using Mohomine's automated routing capabilities, users can get the right information, to the right people, at the right time.

Founded in 1999, privately held Mohomine currently has more than 150 Global 5000 customers across numerous vertical industries, including: Wells Fargo, Citicorp, Nike, Pfizer, Intel, Texas Instruments, Boeing, PeopleSoft, and Oracle. In addition, a number of U.S. national security organizations have deployed Mohomine's technology. Investors include: In-Q-Tel, Windward Ventures and Hamilton Apex Technology Ventures. The company is located in San Diego, California.

Learn more at [www.mohomine.com](http://www.mohomine.com).



### Long-lasting power solutions for a multiple applications, including power for "small tech"

Qynergy Corporation develops leading-edge energy solutions based on its proprietary QynCell™ technology. The QynCell™ is a revolutionary electrical energy device made possible by an exciting materials science breakthrough. This technology has several unique competitive advantages over other battery or portable energy devices:

- Long-lived batteries: The usable life of the QynCell is potentially several decades, during which time the device does not require external charging.
- Miniature and Micro Applications: The QynCell™ technology is scaleable and thus can be miniaturized for Micro-Electro-Mechanical Systems (MEMS), MicroPower™ applications and small microelectronics, including "power-on-a-chip" applications.

Qynergy was founded in 2001 in Albuquerque, New Mexico. Qynergy's technology originated at Sandia National Laboratories and the University of New Mexico.

Learn more at [www.qynergy.com](http://www.qynergy.com).

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### Secure Remote Access

SafeWeb is a leading provider of innovative security and privacy technologies that are effective, economical and simple. SafeWeb's first enterprise security release-the Secure Extranet Appliance (SEA)- reduces the cost and complexity traditionally involved in securing corporate network resources. A fundamental redesign of extranet architecture, the SEA Tsunami integrates disparate technologies into a modular plug-in network appliance. An "all-in-one solution," the SEA Tsunami simplifies implementation of both VPNs and extranets while reducing the Total Cost of Ownership. The innovative architecture of the SEA Tsunami lets companies build secure extranets in less than an hour, enabling remote employees, clients and partners anywhere to access internal applications and data securely using just a Web browser.

Since its inception in April 2000, SafeWeb has built the world's largest online privacy network and has established strategic partnerships to deliver customized versions of its technology to U.S. intelligence and communications agencies. The company ended its free online service in late 2001 to focus on developing its enterprise product. SafeWeb is based in Emeryville, California. Investors include In-Q-Tel, Kingdon Capital and Chilton Investments.

Learn more at [www.safewebinc.com](http://www.safewebinc.com).

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### Unstructured Data Management Software

Stratify, Inc. is the emerging leader in unstructured data management software. The Stratify Discovery System is a complete enterprise software platform that helps organizations harness today's vast information overload by automating the process of organizing, classifying and presenting the business-critical, unstructured information that is usually found in documents, presentations and Web pages. The Stratify platform transforms unstructured data — both internal and external — into relevant and immediately accessible information by automatically organizing millions of documents and displaying them in an easy-to-navigate hierarchy.

Formerly Purple Yogi, Stratify was founded in September 1999 by Ramana Venkata and Ramesh Subramonian, former Intel Microcomputer Research Lab scientists. Nimish Mehta, an Oracle veteran and senior executive, joined the company as President and CEO in early 2001. Stratify is a privately held company that has received funding from Mobius Venture Capital (formerly Softbank Venture Capital), Intel Capital, H&Q Asia Pacific/At India, In-Q-Tel and Skyblaze Ventures LLC. Clients include Inlumen and Infosys Technologies Ltd. Named as one of The Red Herring 100 for 2001. Stratify is headquartered in Mountain View, Calif.

Learn more at [www.stratify.com](http://www.stratify.com).

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### Near Real Time Data Warehousing and Link Analysis

Systems Research & Development (SRD) develops software applications to combat fraud, theft, and collusion. Originally developed for the casino gaming industry, SRD's Non-Obvious Relationship Awareness™ (NORA™) software is designed to identify correlations across vast amounts of structured data, from hundreds or thousands of data sources, in near real time, and alert users to potentially harmful relationships among and between people. This technology leverages SRD's proven expertise in aggregating, warehousing and leveraging people and transaction data to strengthen corporate management and security systems.

Founded in 1983, SRD's clients include MGM MIRAGE, Mandalay Bay Resort Group, Cendant, Target, the Department of Defense, and Food Marketing Institute.

Learn more at [www.srdnet.com](http://www.srdnet.com).



## TACIT

### Enterprise Expertise Automation

Tacit Knowledge Systems is the pioneer and leader in Enterprise Expertise Automation. Tacit's products, including its award-winning flagship product, KnowledgeMail™, automatically and continuously inventory the skills and work focus of an entire organization, so people can dynamically find and connect with the expertise they need — when they need it to make decisions, solve problems, and serve customers.

Founded in 1997, Tacit is led by David Gilmour who serves as president and CEO. Voted one of the "Hot 100 Private Companies," by Upside Magazine in June 2000 and one of the "100 Companies that Matter," by KM World in 2000 and 2001, Tacit has attracted a world-class advisory board, and interest from both venture capital and Fortune 500 enterprise clients. Investors include Alta Partners, Draper Fisher Jurvetson, In-Q-Tel and Reuters Greenhouse Fund. Customers include CHEVRONTEXACO, UNISYS, J.P. Morgan, Hewlett-Packard, In-Q-Tel, Eli Lilly, and Northrop Grumman. Tacit is headquartered in Palo Alto, and has regional sales offices throughout the continental U.S. including Illinois, Maryland, Virginia and Pennsylvania.

Learn more at [www.tacit.com](http://www.tacit.com).

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## traction®

### Harvest and Use Information from All Sources

Traction® Software is the leader in Enterprise Weblog software, bringing together working communications, knowledge management, content management, collaboration, and the writable intranet portal. The company's product, Traction TeamPage™, addresses the need for a unified, on-demand view of team content and communication from all document sources, in context and over time. TeamPage deploys quickly and easily on an existing network and delivers a capstone communication system by turning email and the web browser into powerful tools for end-users.

TeamPage is targeted at program and product management teams in government and business. Traction also supports a wide range of applications and business processes including but not limited to:

- (1) Market research and business intelligence
- (2) Media highlights collection and distribution
- (3) Public and Investor relations email triage and response
- (4) Process exception reporting and tracking

Traction Software was founded in 1996 and is located in Providence, Rhode Island. Investors include In-Q-Tel, the Slater Center for Interactive Technology, and private investors.

Learn more at [www.tractionsoftware.com](http://www.tractionsoftware.com).

## zaplet

### Enterprise Collaboration Tools for Email

Zaplet, Inc. is an enterprise software and services company and creator of the Zaplet Appmail System™, collaboration software that brings application functionality directly to a user's inbox to complete business processes. Using a server-based platform, Zaplet Appmail combines the power, centralized control and robust security of traditional enterprise application systems with the convenience and ease-of-use of email. With Appmail, the inbox becomes the gateway to a protected server where the application functionality and data securely reside. Zaplet™ Appmail can be used to manage and streamline mission-critical business processes, requires no additional client-side upgrades and is instantly expandable to work teams beyond the enterprise.

Zaplet was founded in 1999 and is backed by world-class investors, including Kleiner Perkins Caufield & Byers; Integral Capital Partners; QuestMark Partners, L.P.; Accenture Technology Ventures; Cisco Systems, Inc.; Novell, Inc.; Oracle Corporation; and Research In Motion Limited (RIM). Customers include leading companies in finance, telecommunication, high tech and government. The company has received numerous awards, including the Red Herring 100, Enterprise Outlook Investors' Choice and Internet Outlook Investors' Choice. The company is based in Redwood Shores, CA.

Learn more at [www.zaplet.com](http://www.zaplet.com).

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