

Corporate and Financial Facts

Walmart serves customers more than 200 million times per week at more than 9,600 retail units and is now operating in 28 countries as a result of our investment in Massmart.

We employ 2.1 million associates globally, including almost 1.4 million in the United States. Walmart is one of the largest private employers in the U.S., the largest in Mexico and one of the largest in Canada as well.

For the fiscal year ended January 2011, Walmart increased net sales by 3.4% to \$419 billion and returned a record \$19.2 billion to shareholders through dividends and share repurchases. Walmart ranked first on the 2011 *FORTUNE 500* list of the world's largest companies by revenue.

Leadership

Walmart's <u>board of directors</u> is led by Chairman Rob Walton. In 2009, <u>Mike Duke</u> became the company's fourth president and CEO.

U.S. Operations

Walmart was founded by <u>Sam Walton</u> in 1962 with the opening of the first Walmart store in Rogers, Ark. The company incorporated as Wal-Mart Stores, Inc. in 1969 and was first publicly traded on the New York Stock Exchange in 1972.

In 1983, we opened the first <u>Sam's Club</u> membership warehouse and in 1988 opened the first Walmart supercenter, which features a complete grocery department in addition to general merchandise.

Today in the U.S., <u>Walmart</u> operates more than 4,400 retail facilities, including Walmart stores and Sam's Club warehouses. For fiscal year 2011, Walmart U.S. net sales were more than \$260 billion, and Sam's Club net sales were almost \$50 billion.

Walmart International

<u>Walmart International</u> operates more than 5,200 retail units in 27 countries outside the U.S. In fiscal year 2011, Walmart International net sales exceeded \$109 billion.

We've created stores with different styles and formats to fit in with local customer needs and customs. More than 90% of our international stores operate under a banner other than Walmart.

Walmart.com

Since the site launched in 2000, <u>Walmart.com</u> has been known for bringing the convenience, quality merchandise and low prices of Walmart to the Internet. Customers can have products shipped directly to their homes, have items shipped free to a local store or even refill a prescription online.

Recognition

Walmart has been recognized as a leader in sustainability, philanthropy and employment opportunity. The company has been named:

- First among retailers and 11th overall in *FORTUNE's* Most Admired Companies survey 2011;
- One of the Top Companies for Executive Women National Association for Female Executives 2011

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- The biggest cash contributor to nonprofit and community organizations in the United States The Chronicle of Philanthropy 2011
- One of the World's Most Innovative Companies Fast Company Magazine 2010
- One of America's Top Organizations for Multicultural Business Opportunities DiversityBusiness.com 2010
- Champion of Energy Efficiency American Council for an Energy-Efficient Economy (ACEEE) 2010

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