

AT A GLANCE

Expert VMware vCloud consultants will work with you to rapidly deliver a functioning VMware vCloud computing environment suitable for deploying applications in a limited scale, pre-production environment.

Accelerate your transition to the cloud

VMware Professional Services can get you quickly up and running with a vCloud solution in your environment for you to evaluate the benefits of cloud computing for your organization

VMware provides the foundation for enterprises, government agencies, hosting and outsourcing firms, system integrators, and service providers, to transform information technology to a cloud computing solution, which pools IT resources more effectively to provide dynamic and highly available services that can be quickly self-provisioned by end-users. VMware vCloud technologies offer a secure, pragmatic and measured approach toward implementing cloud computing.

Based on our extensive experience helping enterprises and service providers build cloud architectures, VMware Professional Services can help accelerate your cloud transformation by quickly getting you up and running with a VMware vCloud solution designed for your environment and to meet your business goals.

VMware vCloud Accelerator Services

The VMware vCloud Accelerator delivers a pre-production VMware vCloud environment allowing a limited set of users to experience the Infrastructure as a Service IT provisioning model. This demonstration and validation of a fully functional VMware vCloud-based infrastructure running your applications lets you experience the tangible benefits of a VMware vCloud solution, laying the foundation for broad scale production deployment in your organization.

vCloud Accelerator-Standard

In this four week service, VMware consultants will work with your team to select a single application use case from a prescribed list for implementation in the pre-production vCloud environment. By quickly deploying a low governance workload, you'll immediately experience the benefits of cloud computing within your environment, providing you with valuable proof points to expand and accelerate your cloud initiatives.

vCloud Accelerator-Advanced

In this expanded version of the vCloud Accelerator, the VMware Consulting team will conduct a vCloud Jumpstart and work with your team to identify up to two use cases of your choosing to deploy in the pre-production vCloud environment. Assuming all pre-requisites¹ are met, VMware estimates it can complete the Accelerator Advanced service engagement in 30 business days or less.

¹ VMware estimates that this project will take up to six (6) weeks to complete if all assumptions in the Statement of Work are met and there are no intervening delays outside of VMware's control. The formal project plan agreed upon by the VMware and Customer Project Managers after the engagement commences shall take precedence over this estimate.

TARGET CUSTOMERS

vCloud Accelerator – Standard:
targeted for customers who require a single low governance use case demonstration deployment

vCloud Accelerator – Advanced:
ideally suited for customers who have identified multiple workloads or use cases; these may be high or low governance workloads

Service Comparison

	Standard	Advanced
Key Activities	<ul style="list-style-type: none"> Knowledge Transfer Workshop Infrastructure Requirements Validation Use Case Selection vCloud Environment Build-out and Validation 	<ul style="list-style-type: none"> vCloud Jumpstart & Knowledge Transfer Workshop Application Use Definition Workshop vCloud Environment Validation Plan vCloud Architecture Customization and Build-out vCloud Environment Validation
Deliverables	<ul style="list-style-type: none"> Pre-production vCloud environment with single use case VMware vCloud “as built” Blueprint VMware vCloud Environment Validation Plan & Results 	<ul style="list-style-type: none"> Pre-production vCloud environment with multiple use cases VMware vCloud Architecture Design VMware vCloud Validation Plan & Review
Workload/Use Case Type	<ul style="list-style-type: none"> Test/Dev/QA Environment n-Tier app in a single vApp SharePoint Wiki Blog Empty Windows/Linux guests 	Up to two Customer identified application use cases/ workloads that meet the following requirements: <ul style="list-style-type: none"> Currently virtualized Runs in an OS supported by vSphere 4.1/5 Comprised of no more than 3 virtual machines each
Duration	Up to 20 business days	Up to 30 business days
Cost*	Fixed price	Varies

* For more information about pricing, scope, and technical prerequisites, please contact your local VMware representative.

Get Started Today

For more information about VMware Professional Services, please www.vmware.com.

About VMware Professional Services

VMware Professional Services, the largest services organization of experienced IT professionals focused solely on virtualization, provides industry-leading consulting, education, and technical account manager services that enable customers to transform IT environments through virtualization and realize greater value from flexible, agile IT service delivery models sooner, with less risk.

