

Introducing Amazon

Amazon's mission is to be the Earth's most customer-centric company. A Fortune-500 company based in Seattle, Washington, Amazon was founded by Jeff Bezos in 1994 and went online in 1995. Amazon now offers its customers everything from books and toys to diamonds and luxury watches. Amazon operates retail websites in many countries, including the United States, Canada, the United Kingdom, Germany, France, Italy, Spain, Japan and China, and there are dozens of fulfillment, customer service, and data centers around the world.

We're a company of builders, developing ideas, services and products to make life easier for tens of millions of customers. Progressive thinking and long-term planning got us to where we are and will take us to where we're going. Our philosophy of ownership carries through everything we do — from the proprietary technologies we create to the new businesses we launch and grow. Do we think it's our job to serve our customers? No. It's our obsession.

"I love the fact that we really do start with the customer and work backwards: this is particularly evident in our role helping Sellers develop their businesses.

We use data to make smart business decisions and, as a result, have been able to grow the third party seller business significantly. I am part of a truly committed team, which enjoys getting things done and thrives on the variety of work we do. Amazon definitely gives you the opportunity to challenge yourself and develop on a frequent basis."

LAURA I SELLER SERVICES



Amazon Marketplace

Every day is still Day 1

Amazon Web Services

Innovation

BuyVIP

Diversity

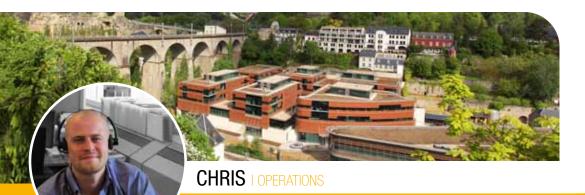
Energizing

Kindle

Creativity

IMDB

Seattle



"The greatest pleasure for me when I joined Amazon in 2002 was witnessing the incredible fast pace. When a business is moving at that speed, it's clear that development needs to be

fast and opportunities for personal development will be plentiful along the way.

This company believes in putting the customer first at all times, and one method of ensuring that is by way of progression through development of people. If you enjoy a fast-paced, continuous improvement environment in a business that invests in long-term success, and you're willing to invest your own commitment to the same cause, then this is the place for you."

Experience Amazon



Work hard. Have fun. Make history. Find out if **Amazon** is for you.

Work Hard. No two days are the same. New ideas are always surfacing. We insist on highest standards and we hire the very best. We're right, a lot, and when we're not, we change. We're not afraid of mistakes; the biggest one is not evolving and to evolve, you have to take risks.

Have Fun. Work with a great team, with people from different cultural backgrounds, speaking many different languages. Join one of our Amazon sports teams, party the night away at our Christmas and summer events or prove yourself in our Tatonka challenge. Get into the Amazon Team Spirit.

Make History. Every day is Day 1 at Amazon. E-commerce is in its infancy - we are at the beginning, changing the future. Help change the way customers experience and interact with the web and feel the thrill of influencing the future.

KATE IHR

"The speed at which things happen in Amazon is amazing. I still don't know what tomorrow is going to bring and my work challenges me as much today as it did the first day I joined eight years ago. That first day feel is part of the real excitement of working here. So if you're the kind of person who's ready for new challenges every day, you're probably ready for Amazon."

"Having gone through a steep learning curve since joining and working with teams inside and outside of Amazon, I can safely assert that it has been an incredibly enriching stint in terms of the experience gained. Being part of the team that brings Amazon's bestselling product to millions of customers is something I am very proud of."

PHANI I KINDLE

Bias

for action

Are right, a lot Invent and simplify

Ownership

Insist

Earn trust of others

on the highest standards deep

Customer obsession

Hire and develop

Vocally self critical

the best

Frugality

Deliver results

Have backbone;
Disagree and

Think big

Amazon's leadership principles



Amazon in Luxembourg

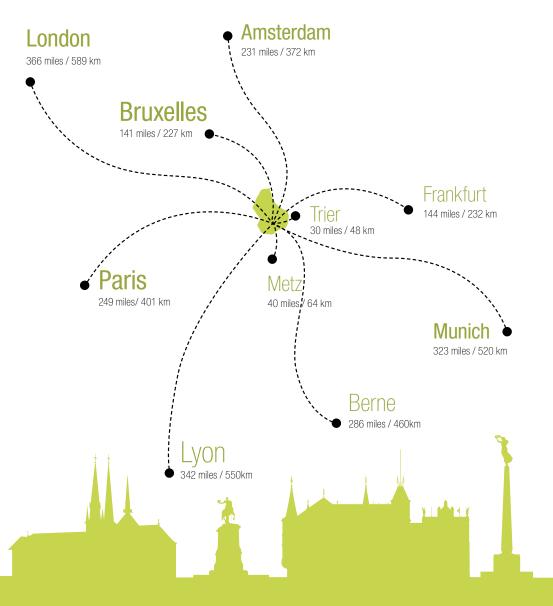
Luxembourg is not only the heart of Europe; it's now the heart of Amazon in Europe, where the strategic decisions for our European businesses are made. Working here at the very center of it all, you will be part of an outstanding team.

Our offices are situated in the lively Rives de Clausen and Grund areas of Luxembourg city, just a ten minute walk apart along the Alzette river with views of the historic fortress walls. Our customer facing teams such as Retail, Kindle and Amazon Marketplace are headquartered here in Luxembourg, as well as our Operations business and supporting functions such as Finance, Legal and HR.

Whether you want to be responsible for making sure our customers have access to earth's largest selection thanks to your negotiations with vendors; you want to be part of the supply chain and transportation team that makes sure shipments can be at our customers' homes as quickly as possible; or you want to help commercial customers to build great businesses by using our breakthrough technology: Amazon Luxembourg has a variety of roles.



very international and our office even more so, with over 30 nationalities present. The great thing about our European headquarters in Luxembourg is that there is a great diversity in roles and responsibilities, as we have different teams in Retail, Operations, Seller Services, Digital and Amazon Web Services all under one roof. This allows me to learn a lot from other teams and the exciting projects they are driving to improve our customer experience."



Living in **Luxembourg**

Even if Luxembourg is a small country, it would take a big space to describe all the positive things about living here. It has many of the advantages of a much larger capital city, with far fewer disadvantages.

Most of our employees had never considered moving to Luxembourg until accepting a role with Amazon. Those who have taken the plunge very much appreciate the quality of life in Luxembourg- offering a variety of cultural and international experiences, as well as a safe and secure environment for families to raise children. With a foreign population of over 65%, Luxembourg City is an incredibly multicultural location catering to an international audience.

The cost of living is comparable to other capital cities, and Luxembourg boasts an excellent national health system, a varied choice of schools, and very good family benefits. Public transportation is extremely good value and commutes are short. Luxembourg has a great selection of restaurants and bars, and the region is known for its fantastic wines. The Rockhal and Atelier concert halls attract a number of international bands and musicians, ensuring Luxembourg caters for all tastes.



"Working for Amazon Web Services in Luxembourg is great fun – we are a strong team with smart people joining us from around Europe and beyond. Our goal is to provide developers and their companies – be it startups or established businesses – with the tools and services to be successful. Being part of Amazon's Web Services team and delivering break-through solutions that are central to our customers' success stories is enormously inspiring."

PETER I AMAZON WEB SERVICES

Germany, France & Belgium within easy reach

Easy to get around

UNESCO world heritage site

Castles

Moselle

Little Switzerland

Schueberfouer

Fsch-Belval

World's only Grand Duchy

Green city

European Melting Pot

The Ardennes

Clervaux

Relaxed

Cosmopolitan

Multilingual



Vianden

MUDAM

Join us!

www.amazon.com/careers





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