

## **ENTJ**

Outgoing, logical and decisive, the **ENTJ** leads by providing conceptual structure and setting goals, rather than by detailing and enforcing procedures, codes and regulations. This “big picture” type rises naturally to conspicuous positions of power and responsibility in all organizational settings (business, military, education, governmental). Disorganization, confusion, emotion, inefficiency and illogic drive **ENTJs** to take charge of situations and institutions. Their intuition fuels their vision and defines their goals. They deal with the world boldly, in an assertive, analytical, objective and organized way which inspires others to salute them and do whatever the **ENTJ** needs done—including all the detail work! **ENTJs** certainly do get things done, both at home and at work, but often at substantial cost in terms of wear and tear on the human spirit, for they may neglect the importance of the personal element in accomplishing their purpose. More than any other, this type seems to struggle between an inner drive toward creative spontaneity and the desire for order in the universe.