# SoftBank and GungHo Announce Strategic Investment of USD 1.5 Billion in Supercell

SoftBank Corp. ("SoftBank") and GungHo Online Entertainment, Inc. ("GungHo") today announced that they have entered into an agreement with Supercell Oy ("Supercell"), a mobile game company headquartered in Finland, its shareholders and the representative of such shareholders. Under the agreement, a special purpose company jointly established by SoftBank and GungHo in Finland will invest a total of USD 1.53 billion (approximately JPY 151.5 billion\*1) in Supercell (the "Transaction"), and will hold 51% of Supercell's outstanding voting stock. Following the Transaction, Supercell will continue to operate independently while leveraging SoftBank's strategic resources, and will also become a subsidiary of SoftBank.

\*1 Converted at USD = JPY 99.

#### 1. Reasons for the Transaction

Supercell is a mobile game company headquartered in Finland. Their two game apps, *Clash of Clans* and *Hay Day*, reached the top position in Top Grossing ranking of Apple's App Store in 137 countries and 96 countries, respectively.\*<sup>2</sup> From February 2013 to August 2013, Supercell was the No.1 publisher in the world among the apps in the Games category of the App Store.\*<sup>3</sup> This new strategic partnership with SoftBank and GungHo will help accelerate Supercell's goal of becoming the "first truly global games company".

GungHo started its online game business in 2002, and it has since then accumulated significant expertise and produced notable results in the development and operation of online games. As its *Puzzle and Dragons* for smartphone has hit over 19 million downloads in Japan and over 1 million downloads in both North America and South Korea, GungHo is focused on expanding to other markets. Through the Transaction GungHo will leverage Supercell's position among the apps in the Games category of the App Store and marketing power abroad to enhance its global expansion.

SoftBank acquired Sprint Nextel Corporation (currently Sprint Communications, Inc.) in July 2013, expanding its business operations from Japan to the U.S. With GungHo and Supercell as drivers in content services, the SoftBank Group continues to strive toward the goal of becoming the "No.1 mobile Internet company."

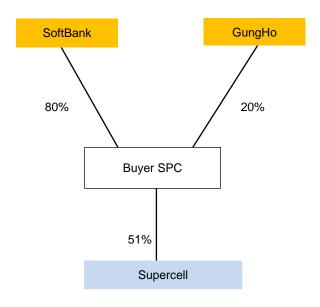
\*2 AppAnnie "Top Publishers by Monthly Game Revenue iOS" Top Grossing Ranking (June 2012-Aug. 2013)

\*3 AppAnnie "Top Publishers by Monthly Game Revenue iOS" Top Grossing Ranking (Feb. 2013-Aug. 2013)

## 2. Transaction Method

- SoftBank and GungHo will jointly establish a special purpose company ("Buyer SPC") in Finland by indirectly investing approximately USD 1,224 million (investment ratio: 80%) and approximately USD 306 million (investment ratio: 20%), respectively.
- At the closing of the Transaction, Buyer SPC will hold 51% of Supercell's outstanding voting stock for a total USD 1.53 billion through purchase from the existing shareholders of Supercell.
- As a result of the above Supercell will become a subsidiary of SoftBank. In addition, as Buyer SPC will become an equity-method affiliate of GungHo, GungHo will account for Supercell's profit and loss under the equity method.

- Following the Transaction, Supercell will continue to operate independently and maintain its headquarters in Helsinki, Finland.
- Following the Transaction, Ilkka Paananen, the current Supercell CEO, will continue to serve as the CEO.
- The post-Transaction Board of Supercell will consist of 5 directors: (1) Masayoshi Son (SoftBank Chairman & CEO), (2) Katsumasa Niki (SoftBank Finance, Investment Planning, Group Manager), (3) Taizo Son (GungHo Chairman), (4) Ilkka Paananen (Supercell CEO) and (5) Mikko Kodisoja (Supercell Product Lead).



## 3. About Supercell

| (1) Name   | Supercell Oy                               |   |                 |  |
|--|--|---|-----------------|--|
| (2) Address  | Itämerenkatu 11-13 00180 Helsinki, Finland |   |                 |  |
| (3) Name and title of  | CEO Ilkka Paananen                         |   |                 |  |
| representative   |  |   |                 |  |
| (4) Nature of  | Mobile/Social Interact                     | Mobile/Social Interactive Entertainment |                 |  |
| business   |  |   |                 |  |
| (5) Common stock   | EUR 2,500.00                               |   |                 |  |
| (6) Founded  | May 14, 2010                               |   |                 |  |
| (7) Major  | Accel London Investr                       | nents Sàrl 15.9%                        |                 |  |
| shareholders and   | Mikko Kodisoja 14.4%                       |   |                 |  |
| their holdings   | Ilkka Paananen 14.3%                       |   |                 |  |
| (8) Relations  | Capital                                    | None                                    |                 |  |
| between SoftBank   | Personnel                                  | None                                    |                 |  |
| Group and Supercell  | Business                                   | None                                    |                 |  |
| (9) Supercell's consolidated business results and consolidated financial position for past |  |   |                 |  |
| three years  |  |   |                 |  |
| Fiscal year  | Ended Dec. 2010                            | Ended Dec. 2011                         | Ended Dec. 2012 |  |
| Sales  | 0  | 151                                     | 78,358          |  |
| Operating income   | (315)                                      | (1,849)                                 | 39,210          |  |
| Net income   | (315)                                      | (1,799)                                 | 29,963          |  |
| Net assets   | 700  | 7,113                                   | 37,104          |  |
| Total assets   | 797  | 7,895                                   | 51,441          |  |
| Net assets per share   | 0.02*4                                     | 0.17                                    | 0.84            |  |
| (EUR)  | 0.02                                       | 0.11                                    | 0.01            |  |
| Net income per share (EUR)   | (0.01) <sup>*4</sup>                       | (0.04)                                  | 0.68            |  |

| Dividend per share |   |   |   |
|--------------------|---|---|---|
| (EUR)              | - | - | - |

(Unit: thousand EUR (excluding net assets per share, net income per share, and dividend per share)

4. Number of Shares to be Acquired, Acquisition Price and State of Share Ownership Before and After Acquisition

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|---|---|
| (1) Number of shares held before transfer | 0 shares                                |
|   | (number of voting rights: 0)            |
|   | (voting rights holding ratio: 0.0%)     |
| (2) Number of shares to be acquired (note | 21,157,874 shares                       |
| 1)  |   |
| (3) Acquisition price                     | Total investment: USD 1.53 billion      |
|   | Acquisition-related costs: TBD (note 2) |
| (4) Number of shares held after transfer  | 21,157,874 shares                       |
| (note 1)                                  | (number of voting rights: 21,157,874)   |
|   | (voting rights holding ratio: 51%)      |

(Note 1) This is an estimate based on (i) the number of Supercell's common shares outstanding as of today, (ii) the number of common shares to be converted from all preferred shares prior to the closing and (iii) the maximum number of common shares issuable from the exercise of options exercisable prior to the closing; but excluding the number of common shares which are scheduled to be repurchased by Supercell prior to the closing.

(Note 2) SoftBank will announce the amount of acquisition-related costs once the estimate becomes clear.

## 5. About Company whose Shares will be Acquired

The outline of the major existing shareholders from whom Buyer SPC will purchase shares is listed below. Before the Transaction the aggregated total ownership of such shareholders is approximately 84% (this is based on the number of shares as of September 13, 2013, calculated by adding up (i) the number of common shares outstanding, (ii) the number of common shares to be converted from all preferred shares and (iii) the number of common shares issuable from the exercise of all options). The rest of the existing shareholders comprise of 5 entities including venture capital and 18 individuals including employees of Supercell.

(1) Accel London Investments Sàrl

| (1) Accel London inves | unono can   |
|------------------------|---|
| (1) Name               | Accel London Investments Sàrl                             |
| (2) Address            | 65 boulevard Grande-duchesse Charlotte, L-1331 Luxembourg |
| (3) Name and title of  | Ludovic Trogliero, Manager-B                              |
| representative         | Jonathan Biggs, Manager-A                                 |
| (4) Business           | Management of investment securities                       |
| description            |   |
| (5) Stated capital     | EUR 930,568 (as of June 30, 2013)                         |
| (6) Founded            | March 18, 2013  |
| (7) Net assets         | EUR 897,605 (as of June 30, 2013)                         |
| (8) Total assets       | EUR 91,848,521.79 (as of June 30, 2013)                   |
| (0) D : : :            | A 11 1 11 11 (O 11) 11 O 1000/                            |
| (9) Principal          | Accel London Holdings (Supercell) LLC 100%                |
| shareholders and       |   |
| percentage             |   |
|                        |   |

<sup>\*4</sup> Includes the effect of a share split.

| (10) Relations   | There is no capital, personnel or business relationship between |
|------------------|---|
| between SoftBank | the SoftBank Group and the company to be specified.             |
| Group and the    |   |
| relevant company |   |

(2) Mikko Kodisoja

| (1) Name         | Mikko Kodisoja  |
|------------------|---|
| (2) Address      | Espoo Finland   |
| (3) Relations    | There is no capital or personnel relationship between the |
| between SoftBank | SoftBank Group and Mr. Kodisoja to be specified.          |
| Group and Mr.    |   |
| Kodisoja         |   |

(3) Ilkka Paananen

| (1) Name         | Ilkka Paananen  |
|------------------|---|
| (2) Address      | Helsinki Finland  |
| (3) Relations    | There is no capital or personnel relationship between the |
| between SoftBank | SoftBank Group and Mr. Paananen to be specified.          |
| Group and Mr.    |   |
| Paananen         |   |

(4) Initial Capital LP

| (+) Illitial Supital El |   |   |  |
|-------------------------|---|---|--|
| (1) Name                | Initial Capital LP  |   |  |
| (2) Address             | PO Box 236, First Island House, Peter Street, St Helier, Jersey JE2 4SP |   |  |
| (3) Grounds, etc. for   | Limited Partnership r   | Limited Partnership registered under Limited Partnerships |  |
| incorporation           | (Jersey) Law 1994   | (Jersey) Law 1994   |  |
| (4) Purpose of          | Investment  |   |  |
| incorporation           |   |   |  |
| (5) Founded             | October 11, 2010  |   |  |
| (6) Total investment    |   | e to confidentiality obligations of the fund)             |  |
| (7) Investors and       | (Non-disclosable due  | e to confidentiality obligations of the fund)             |  |
| investment ratio,       |   |   |  |
| description of          |   |   |  |
| investors               |   | T   |  |
| (8) About general       | Name  | Initial Capital TVF 1 GP Limited                          |  |
| partner                 | Address   | PO Box 236, First Island House, Peter                     |  |
|                         |   | Street, St Helier, Jersey JE2 4SP                         |  |
|                         | Name and title of   | Shukri Shammas, Director                                  |  |
|                         | representative  |   |  |
|                         | Nature of business  | Management of Limited Partnership                         |  |
|                         | Common stock  | GBP 10,000.00   |  |
| (9) Relations           | There is no capital, personnel or business relationship between         |   |  |
| between SoftBank        | the SoftBank Group and Initial Capital LP to be specified.              |   |  |
| Group and Initial       |   |   |  |
| Capital                 | <del></del>   |   |  |
| (10) Relations          | There is no capital, personnel or business relationship between         |   |  |
| between SoftBank        | the SoftBank Group and the general partner to be specified.             |   |  |
| Group and general       |   |   |  |
| partner                 |   |   |  |

## (5) PromoTwo S.à.r.l.

| (1) Name              | PromoTwo S.à.r.l.                           |
|-----------------------|---|
| (2) Address           | 1, boulevard de la Foire, L-1528 Luxembourg |
| (3) Name and title of | Emilie Bordaneil, Manager                   |
| representative        | Jean Steffen, Manager                       |

| (4) Business description  | Management of investment securities   |
|---|---|
| (5) Stated capital  | EUR 7,411,253.85 (as of March 31, 2013)   |
| (6) Founded   | January 11, 2013  |
| (7) Net assets  | EUR 7,070,479.90 (consolidated) (as of March 31, 2013)  |
| (8) Total assets  | EUR 46,930,040.00 (consolidated) (as of March 31, 2013)   |
| (9) Principal shareholders and percentage                               | Index Ventures Growth II (Jersey) LP 72.983%<br>Index Ventures IV (Jersey) LP 22.650%                               |
| (10) Relations<br>between SoftBank<br>Group and the<br>relevant company | There is no capital, personnel or business relationship between the SoftBank Group and the company to be specified. |

## (6) Cerval Investments Inc

| (o) corrar introduniona |   |
|-------------------------|---|
| (1) Name                | Cerval Investments Inc  |
| (2) Address             | Torre ADR, 8th, Floor Samuel Lewis and 58th StreetsPanama,        |
|                         | Republic of Panama  |
| (3) Name and title of   | Patrick Renaud, Director President                                |
| representative          |   |
| (4) Business            | Purchasing, selling, holding and financing of private investments |
| description             |   |
| (5) Stated capital      | USD 100   |
| (6) Founded             | 29 September, 2004  |
| (7) Net assets          | EUR 273,169.51 (consolidated) (as of December 31, 2012)           |
| (8) Total assets        | EUR 279,992.48 (consolidated) (as of December 31, 2012)           |
| (9) Principal           | (Non-disclosable due to confidentiality obligations of the        |
| shareholders and        | Company)  |
| percentage              |   |
| (10) Relations          | There is no capital, personnel or business relationship between   |
| between SoftBank        | the SoftBank Group and the company to be specified.               |
| Group and the           |   |
| relevant company        |   |

# (7) John Nicolas Derome

| (1) Name         | John Nicolas Derome                                       |
|------------------|---|
| (2) Address      | Kauniainen Finland  |
| (3) Relations    | There is no capital or personnel relationship between the |
| between SoftBank | SoftBank Group and Mr. Derome to be specified.            |
| Group and Mr.    |   |
| Derome           |   |

# (8) Visa Forsten

| (1) Name         | Visa Forsten  |
|------------------|---|
| (2) Address      | Helsinki Finland  |
| (3) Relations    | There is no capital or personnel relationship between the |
| between SoftBank | SoftBank Group and Mr. Forsten to be specified.           |
| Group and Mr.    |   |
| Forsten          |   |

(9) Lassi Leppinen

| (1) Name         | Lassi Leppinen  |
|------------------|---|
| (2) Address      | Espoo Finland   |
| (3) Relations    | There is no capital or personnel relationship between the |
| between SoftBank | SoftBank Group and Mr. Leppinen to be specified.          |
| Group and Mr.    |   |
| Leppinen         |   |

(10) Atomico III, L.P.

| (10) Atomico III, E.I .  | A4  |   |  |  |
|--|---|---|--|--|
| (1) Name   | Atomico III, L.P.   |   |  |  |
| (2) Address  | One Capital Place, Grand Cayman, KY1-1103, Cayman Islands   |   |  |  |
| (3) Grounds, etc. for  | Limited Partnership under Cayman Exempted Limited   |   |  |  |
| incorporation  | Partnership Law   |   |  |  |
| (4) Purpose of   | To make suitable investments via a widely recognized investment   |   |  |  |
| incorporation  | vehicle   |   |  |  |
| (5) Founded  | December 14, 2011   |   |  |  |
| (6) Total investment   | EUR 229,000,000 (as of October 11, 2013)  |   |  |  |
| (7) Investors and investment ratio, description of investors       | (Non-disclosable due to confidentiality obligations of the fund)  |   |  |  |
| (8) About general  | Name  | Atomico Advisors III Limited                                  |  |  |
| partner  | Address   | One Capital Place, Grand Cayman, KY1-<br>1103, Cayman Islands |  |  |
|  | Name and title of representative  | Ronan Guilfoyle, Director                                     |  |  |
|  | Nature of business  | Management of Limited Partnership                             |  |  |
|  | Stated capital  | USD 50,000 (as of December 13, 2011)                          |  |  |
| (9) Relations<br>SoftBank Group and<br>Atomico III, L.P.           | There is no capital, personnel or business relationship between SoftBank Group and Atomico III, L.P. to be specified.       |   |  |  |
| (10) Relations<br>between SoftBank<br>Group and general<br>partner | There is no capital, personnel or business relationship between the SoftBank Group and the general partner to be specified. |   |  |  |

(11) IVP LuxCo S.a.r.l.

| (1) Name              | IVP LuxCo S.a.r.l.  |  |  |
|-----------------------|---|--|--|
| (2) Address           | 19, rue de Bitbourg, L-1273, Luxembourg                         |  |  |
| (3) Name and title of | J. Sanford Miller, Manager                                      |  |  |
| representative        |   |  |  |
| (4) Business          | Management of investment securities                             |  |  |
| description           |   |  |  |
| (5) Stated capital    | USD 20,001  |  |  |
| (6) Founded           | October 9, 2013   |  |  |
| (7) Net assets        | USD 62,906,665 (consolidated) (as of October 9, 2013)           |  |  |
| (8) Total assets      | USD 62,906,665 (consolidated) (as of October 9, 2013)           |  |  |
|                       |   |  |  |
| (9) Principal         | Institutional Venture Partners XII, L.P. 33.3%                  |  |  |
| shareholders and      | Institutional Venture Partners XIII, L.P. 33.3%                 |  |  |
| percentage            | Institutional Venture Partners XIV, L.P. 33.3%                  |  |  |
| (10) Relations        | There is no capital, personnel or business relationship between |  |  |
| between SoftBank      | the SoftBank Group and the company to be specified.             |  |  |
| Group and the         | and contain cross and and company to be openious                |  |  |
| relevant company      |   |  |  |
|                       |   |  |  |

### 6. Timeline

| Resolution at the Board of Directors' meeting (SoftBank) (Note)  | October 10, 2013                           |
|--|--|
| Resolution at the Board of Directors' meeting (GungHo)   | October 15, 2013                           |
| Execution of investment agreement with Supercell, its shareholders and the representative of such shareholders (SoftBank and GungHo) | October 15, 2013                           |
| Close of the Transaction   | Late October to Early November 2013 (plan) |

(Note) Execution of the Transaction resolved at the Board of Directors meeting of SoftBank was subject to a resolution at the Board of Directors' meeting of GungHo. The final decision with respect to the final terms of the Transaction and the agreements thereof was delegated to Mr. Masayoshi Son, Chairman & CEO of SoftBank.

#### 7. Future Outlook

SoftBank and GungHo will announce the impact of the Transaction on their respective financial results once verified.

#### (Reference)

SoftBank's consolidated financial results forecast and actual results of the previous period

(JPY million)

|                             | Sales     | Operating income | Ordinary income | Net income |
|-----------------------------|-----------|------------------|-----------------|------------|
| Forecast (ending Mar. 2014) |           |                  |                 | _          |
| Actual<br>(ended Mar. 2013) | 3,378,365 | 745,000          | 653,214         | 289,403    |

SoftBank is projecting consolidated operating income of at least JPY 1 trillion under International Financial Reporting Standards ("IFRSs") in the fiscal year ending March 31, 2014. This includes gains of JPY 253.9 billion in total resulting from the re-evaluation of the existing equity interest held in GungHo and WILLCOM, Inc. at fair value when both companies became subsidiaries.

GungHo's consolidated financial results forecast and actual results of the previous period (JPY million)

|                             | Sales  | Operating income | Ordinary income | Net income |
|-----------------------------|--------|------------------|-----------------|------------|
| Forecast (ending Dec. 2013) | _      | _                | _               | _          |
| Actual<br>(ended Dec. 2012) | 25,821 | 9,298            | 9,355           | 8,209      |

GungHo does not disclose a forecast for the period ending December 2013.