

POWER, Lucy (NAD)

53

From: [redacted] parliament.govt.nz> 9(2)(a)  
 Sent: Thursday, 10 October 2013 8:11 a.m.  
 To: [redacted] 9(2)(a)  
 Subject: FW: Invitation  
 Attachments: Oravida's invitation to The Honorable Judith Collins.pdf

Hi [redacted] 9(2)(a)

Minister would like to accept this invite when in Shanghai. Can it be worked in to the schedule please. Thank you.

[redacted] 9(2)(a)  
 Senior Private Secretary  
 Hon Judith Collins  
 Minister of Justice | Minister for ACC | Minister for Ethnic Affairs  
 [redacted] 9(2)(a)

-----Original Message-----

From: Hon. Judith Collins  
 Sent: Wednesday, October 09, 2013 05:23 PM New Zealand Standard Time  
 To: [redacted] 9(2)(a)  
 Subject: Fw: Invitation

From: Julia Xu [mailto: [redacted] 9(2)(a)  
 Sent: Wednesday, October 09, 2013 05:05 PM  
 To: Hon. Judith Collins  
 Cc: '石总' [redacted] 9(2)(a)  
 Subject: Invitation

Dear Judith,

It's with great honor that Mr Shi extends his invitation to you to visit Oravida's headquarter in Shanghai during your official visit to China in late October.

Thank you very much for your time and consideration.

The original invitation is in the mail and the English version of the address is:

Shanghai  
 Chang Ning District  
 1158 Xiehe Road, Tower II, Room 501

Best regards,

Julia Xu | Managing Director



兰维乐(上海)食品有限公司

54  
上海市长宁区 协和路1158号2号楼501室  
电话 +86 21 62383377 传真 +86 21 62999856

9 October 2013

Hon Judith Collins  
Minister of Justice, ACC and Ethnic Affairs  
Parliament Buildings  
PO Box 18041  
Wellington 6160  
New Zealand

The Honorable Judith Collins,


Invitation to visit Oravida (Shanghai) Food Co. Ltd - 23 October 2013

Oravida Ltd specialises in the promotion and distribution of premium food products from New Zealand. With headquarters in one of Auckland's premier CBD buildings, our team is passionate about the tastes and flavours of food and beverages and adheres to the highest standards of food safety, nutritional value and quality. We are committed to introducing Chinese consumers to healthier food for healthier life.

We are passionate about improving and enhancing New Zealand's primary food sector by providing value added services through branding and marketing, and allowing the growing number of discerning and increasingly affluent Chinese consumers to enjoy premium food products from New Zealand.

We would be honoured for you to visit us in Shanghai on the 23<sup>rd</sup> October, 2013, during your official trip to Shanghai, to witness our development, and our commitment to branding and building a reputation for New Zealand products.

Yours sincerely,

  
Stone Shi  
Chairman

CLUTTERBUCK, Nicholas (NAD)

55

From: HEWSON, Brian (SHA)  
Sent: Thursday, 10 October 2013 3:37 p.m.  
To: CLUTTERBUCK, Nicholas (NAD); MACKINTOSH, Rupert (BEI)  
Cc: DUNN, Pam (NAD); EVANS, David (BEI); DALZELL, Matthew (SHA)  
Subject: RE: Minister of Justice visit to China: update on programme elements

[IN CONFIDENCE]

Thanks Nicholas

I'll do the CELAP brief, much of which is done already, and we'll ask NZTE to do something on Oravida:

One thing that we should be aware of is that the Oravida office is out at Hongqiao Airport. This is to be expected given their business, but will add considerable drive time to the Minister's programme. I'll see what we can do to minimize that and send an updated programme through to Rupert today.

BH

---

From: CLUTTERBUCK, Nicholas (NAD)  
Sent: Thursday, 10 October 2013 6:16 a.m.  
To: MACKINTOSH, Rupert (BEI); HEWSON, Brian (SHA)  
Cc: DUNN, Pam (NAD); EVANS, David (BEI); DALZELL, Matthew (SHA)  
Subject: FW: Minister of Justice visit to China: update on programme elements

[IN CONFIDENCE]

9 (2) (g)  
(ii)

Hi Rupert, Brian.

Attached is a sample meeting brief from MoJ. Per advice, event briefs are needed for (subject to change):

- Oravida's Headquarters
- CELAP speech
- CELAP meeting
- Business and law roundtable
- NZ embassy event

Thanks  
Nicholas

Nicholas Clutterbuck  
Policy Officer (China Unit)  
North Asia Division  
New Zealand Ministry of Foreign Affairs & Trade | Manatū Aorere

] 9 (2) (a)

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From:  
Sent: Thursday, 10 October 2013 11:11 a.m.

9 (2) (g) (ii)

To: CLUTTERBUCK, Nicholas (NAD)  
Cc: [redacted] 9(2)(a)  
Subject: RE: Minister of Justice visit to China: update on programme elements

Hi Nicholas,

As per our previous discussion for meeting briefs, attached is a template for you to put info in.  
The event briefs are needed for (subject to change):

- Oravida's Headquarters
- CELAP speech
- CELAP meeting
- Business and law roundtable
- NZ embassy event

Thanks

9(2)(a)(i)

Ministry of Justice | Tāhu o te Ture

DDI

Level 3 Vogel Centre | 16 Kate Sheppard Place | PO Box 180 | WELLINGTON 6140

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-----Original Message-----

From: HEWSON, Brian (SHA)  
Sent: Friday, 18 October 2013 5:23 p.m.  
To: DALZELL, Matthew (SHA)  
Subject: Minister Justice's visit to Oravida

Matt

FYI as background to Min Collins call.

BH

[Refer to Oravida promotion material in attached pdf]

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OFFICIAL INFORMATION ACT

From: Serene Deng -SHA [i]  
 Sent: Tuesday, 15 October 2013 11:13 a.m.  
 To: HEWSON, Brian (SHA)  
 Cc: Mike Arand -SHA  
 Subject: RE: Minister of Justice call on Oravida Office

7 9(2)(a)

Hi Brian

Further to our phone discussion, please find below company information of Oravida per your request. Should you have any question or need further information, please don't hesitate to contact us.

Kind Regards  
 Serene

**Firm Overview**

Oravida NZ Limited is a wholly owned subsidiary of Oravida Limited - a diversified company which owns a number of businesses in different sectors. The ultimate owner is Mr Deyi (Stone) Shi. Two other directors are Julia XU, MD of Oravida NZ, and David Wong-Tung.

9 (2)  
(b)(ii)

**Firm Strategy**

Oravida's vision is to "improve and enhance New Zealand's primary food sector by providing value added services through branding & marketing and allowing the growing number of discerning & increasingly affluent Chinese consumers to enjoy premium food products from New Zealand".

**Current Business Situation**

9(2)(b)(ii)

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Business Plans

9(2)(b)  
(ii)

From: Mike Arand -SHA  
Sent: Monday, 14 October 2013 2:34 p.m.  
To: Serene Deng -SHA  
Cc: Brian Hewson  
Subject: Fwd: Minister of Justice call on Oravida Office

Hi

See Brian's email from Thursday below which I have just got to now. Can you please get hold of Brian & provide the information they need (as much as we have it).

Cheers

Mike

9(2)(a)

Begin forwarded message:

From: "HEWSON, Brian (SHA)"  
Date: 14 October 2013 2:16:25 PM GMT+08:00

] 9(2)(a)

To: [redacted]  
Cc: Rod MacKenzie -SHA

] 9(2)(a)

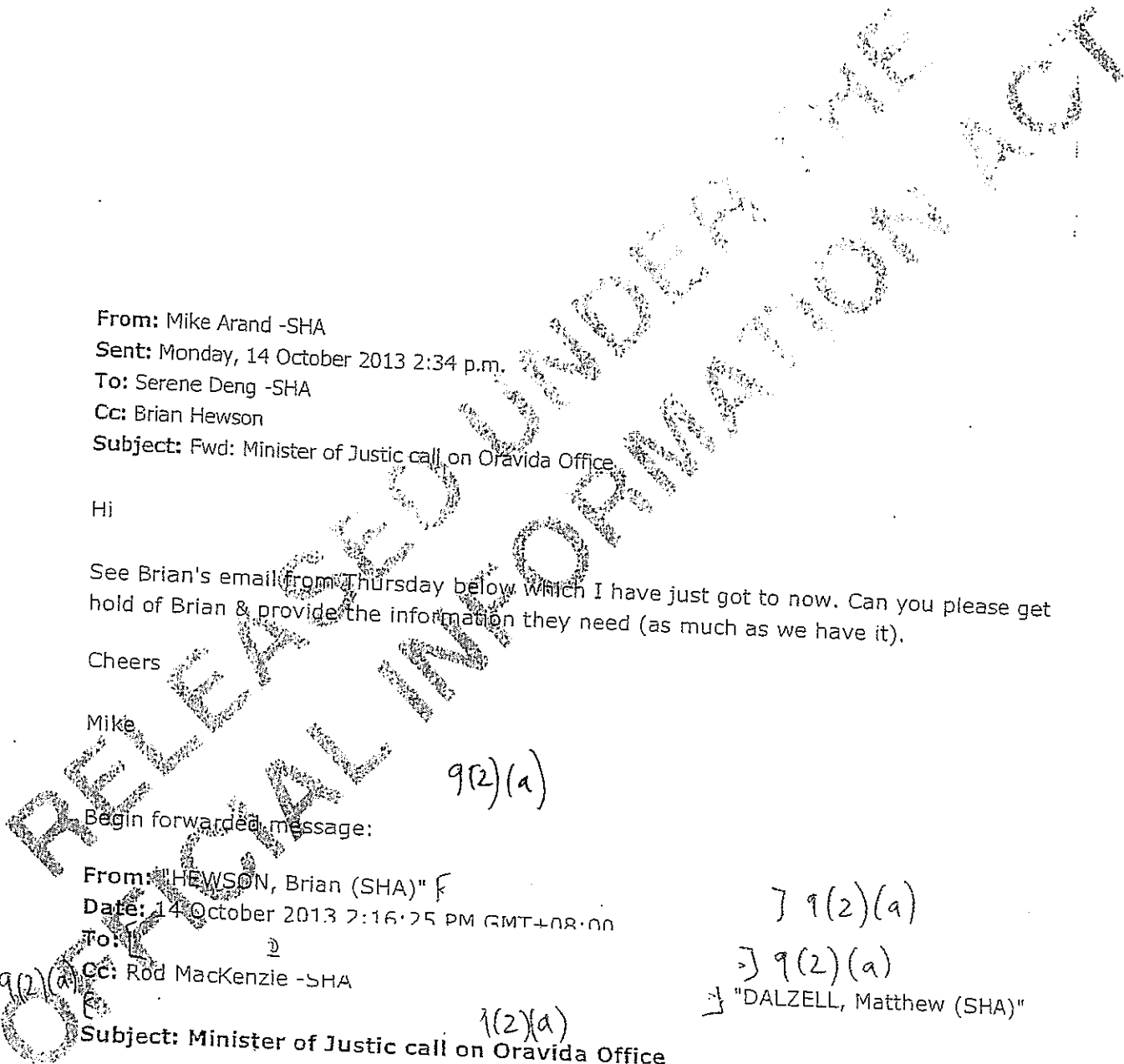
] "DALZELL, Matthew (SHA)"

Subject: Minister of Justice call on Oravida Office

1(2)(a)

[UNCLASSIFIED]

Hi Mike



Was one of your team able to have a look at this for us?

Thanks,

BH

From: HEWSON, Brian (SHA)  
 Sent: Thursday, 10 October 2013 11:30 a.m.  
 To: { 9(2)(a)  
 Cc: DALZELL, Matthew (SHA); 'Rod MacKenzie -SHA'  
 Subject: Minister of Justice call on Oravida Office

Hi Mike

We have just been informed that the Minister of Justice, Hon Judith Collins, will call on the Oravida office during her visit to Shanghai the week after next.

I have worked it into the programme for 3.30-4.30 pm on Wednesday 23 October, which is the time that works best given the official calls we already have set up. According to the invitation letter (attached), the address is Chang Ming District, 1158 Xiehe Road, Tower II, Room 501, which is right by Hongqiao Airport. Their website has a different address close by.

We will therefore need two sets of assistance from you please:

- Does one of your team have a contact at Oravida? I have no details about who the contact is, what sort of facility they have out there, and what they plan for the minister to do when she is there.

- We have been asked for a brief for the visit. As well as the details above, could one of your team please provide me with as much information as possible about the company itself, what they are doing here in Shanghai, and perhaps anything you want to say about any NZTE relationship? I will need to have this by Monday morning latest, sorry.

Once again apologies for the rush on this, which we have also just received.

Hope Hangzhou is going well.

BH

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From: Julia Xu [mailto:[jxu@sh.gov.cn](mailto:jxu@sh.gov.cn)] 9(2)(a)  
 Sent: Friday, 18 October 2013 6:13 p.m.  
 To: HEWSON, Brian (SHA); 'Serene Deng -SHA'  
 Cc: 'Mike Arand -SHA'; Reina Wilson  
 Subject: Re: Minister Justice's visit to Oravida

Of course, that won't be a problem to arrange. I will do a proper afternoon tea session.

Cheers,

Julia

From: HEWSON, Brian (SHA)  
 Sent: Friday, 18 October 2013 22:18  
 To: Julia Xu; 'Serene Deng -SHA'  
 Cc: 'Mike Arand -SHA'; Reina Wilson  
 Subject: RE: Minister Justice's visit to Oravida

[UNCLASSIFIED]

Hi Julia

And you too. This information is fine and I don't think we need any more.

Given the time of day and the fact that the Minister will be in the middle of a long set of calls and then on a long drive out to Pudong airport, I wonder if your office might consider offering something a bit more substantial than what you mention below (soft drinks, water, chocolates). I wonder if the possibility of tea/coffee and perhaps something like sandwiches or other snacks might be worked into the briefing meeting?

If this is going to be too difficult, perhaps you could just let me know by Monday.

Many thanks again for your email.

BH

-----Original Message-----

From: Julia Xu [mailto: ] 9(2)(a)  
Sent: Thursday, 17 October 2013 8:25 p.m.  
To: 'Serene Deng -SHA'  
Cc: HEWSON, Brian (SHA); 'Mike Arand -SHA'; Reina Wilson  
Subject: RE: Minister Justice's visit to Oravida

Dear Brian,

Nice to meet you over email. Please see below for answers to your questions:

-----Original Message-----

From: Serene Deng -SHA [ ] 9(2)(a)  
Sent: Wednesday, 16 October 2013 11:40 p.m.  
To: xu julia  
Cc: HEWSON Brian (SHA); Mike Arand -SHA  
Subject: Fwd: Minister Justice's visit to Oravida

Dear Julia

I hope this email finds you well.

I am writing to introduce Brian Hewson, Deputy Consul-General, who is responsible for the visit programme of Minister Justice in Shanghai.

Brian would like to clarify some details of the visit to Oravida. I would appreciate if you could provide the information requested below.

You may find the contact details of Brian from the email signature. Please feel free to liaise with him directly for anything related to the visit.

Thanks.  
Kind Regards  
Serene

发自我的 iPad

以下是转发的邮件：

发件人: "HEWSON, Brian (SHA)"

日期: 16 October 2013 6:06:57 PM GMT+08:00

收件人: "Serene Deng -SHA"

抄送: <

主题: Oravida Call

9(2)(a)

[UNCLASSIFIED]

Hi Serene

Thanks again for your assistance with company information. Attached as discussed is the invitation letter from Oravida to the Minister. The call is scheduled as follows:

1445 Depart for Oravida Office

1158 Xiehe Road, Tower II, Room 501, Changning District

1530 Arrive at Oravida Office

Met by Management (tbc)

1530 Visit and tour of facilities

1630 Depart for Pudong International Airport

Attending will be:

Minister of Justice

Ambassador

Consul-General

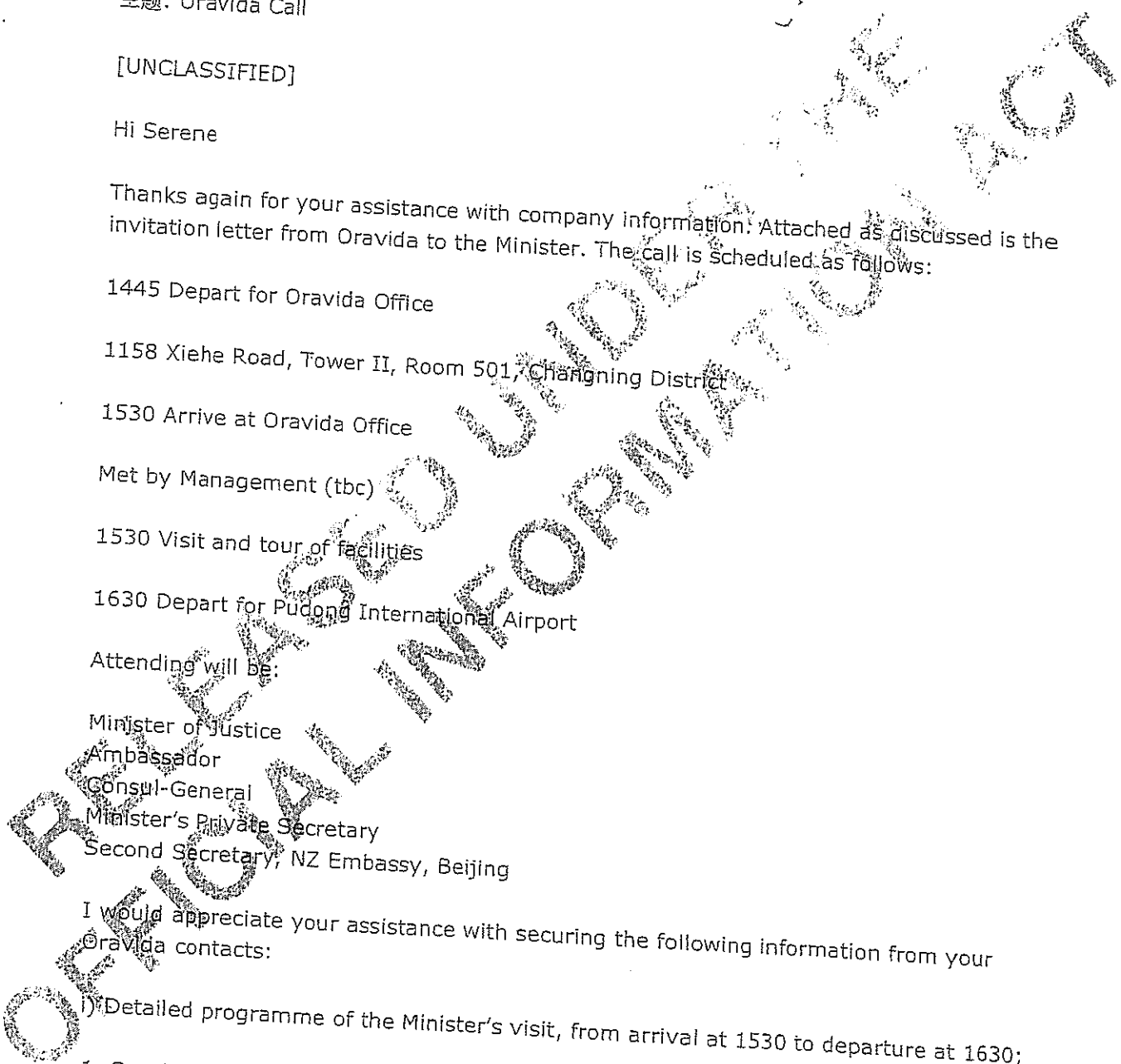
Minister's Private Secretary

Second Secretary, NZ Embassy, Beijing

I would appreciate your assistance with securing the following information from your Oravida contacts:

i) Detailed programme of the Minister's visit, from arrival at 1530 to departure at 1630;

1. Oravida Chairman Stone Shi and MD Julia Xu will greet the minister, take Minister through our office in Shanghai.
2. provide an overview of Oravida Business in China
3. Q&A with the Minister



ii) Advice on who will meet the Minister on arrival, who will escort the Minister throughout, and who the Minister will meet during the visit;

*Chairman, MD and Oravida Staff*

iii) Biographies of key people that the Minister will meet;

*Stone Shi - Stone Shi is the chairman and founder of Oravida Group companies. Stone is a NZ citizen born in China, with a vast business interest in both NZ and China. Please refer to Oravida's business scopes in the attached pdf. Stone also operates BMW, Porsche, VW, Landrover car dealerships throughout China. He is also the top 10 shareholders of TsingDao commercial bank and Xifen Wine company.*

*Julia Xu - Julia Xu is the co-founder and the Managing Director of Oravida Ltd, a New Zealand based company specializing in the branding and the promotion of NZ's premium food products primarily for the Chinese market through direct sales distribution platforms.*

*Prior to establishing Oravida in New Zealand, Ms. Xu was the Chief Financial Officer of ReneSola Ltd., a NYSE listed renewable solar energy company headquartered in China.*

*After obtaining her MBA, Ms Xu worked in Deutsche Bank HK, first as an equity research analyst, then as a coverage banker for corporate clients in the Greater China region. In both roles, Ms Xu acted as a key member in executing numerous IPOs as well as debt offerings in both HK and New York.*

*Ms. Xu's extensive financial market background also includes experience in New York and Tokyo where she worked for Bankers Trust and Lehman Brothers respectively.*

iv) Details of any hospitality to be provided during the Minister's visit;

*Soft drinks, water, chocolates,*

v) Details of any media to be present during the call - approval will have to be sought from the Minister's office;

*None*

vi) Any other information which may be useful background for the Minister's call.

The Minister opened Oravida office in Auckland in Oct. Hence, she is quite familiar with Oravida and our business aspirations.

Please get in touch if you need more information or assistance from me.

Many thanks,

BH

Brian Hewson  
Deputy Consul-General  
New Zealand Consulate-General Shanghai | Te Aka Aorepe

[

1605-1607A The Centre  
989 Chang Le Road  
Shanghai 200031

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[www.aid.govt.nz](http://www.aid.govt.nz) <<http://www.aid.govt.nz/>> |

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[www.nzunsc.govt.nz](http://www.nzunsc.govt.nz) <<http://www.nzunsc.govt.nz/>>

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9(2)(a) 9(2)(a)

From: HEWSON, Brian (SHA)  
 Sent: Wednesday, 16 October 2013 6:07 p.m.  
 To: Serene Deng -SHA  
 Cc:  
 Subject: Oravida Call

9(2)(a) 9(2)(a)

Hi Serene

Thanks again for your assistance with company information. Attached as discussed is the invitation letter from Oravida to the Minister. The call is scheduled as follows:

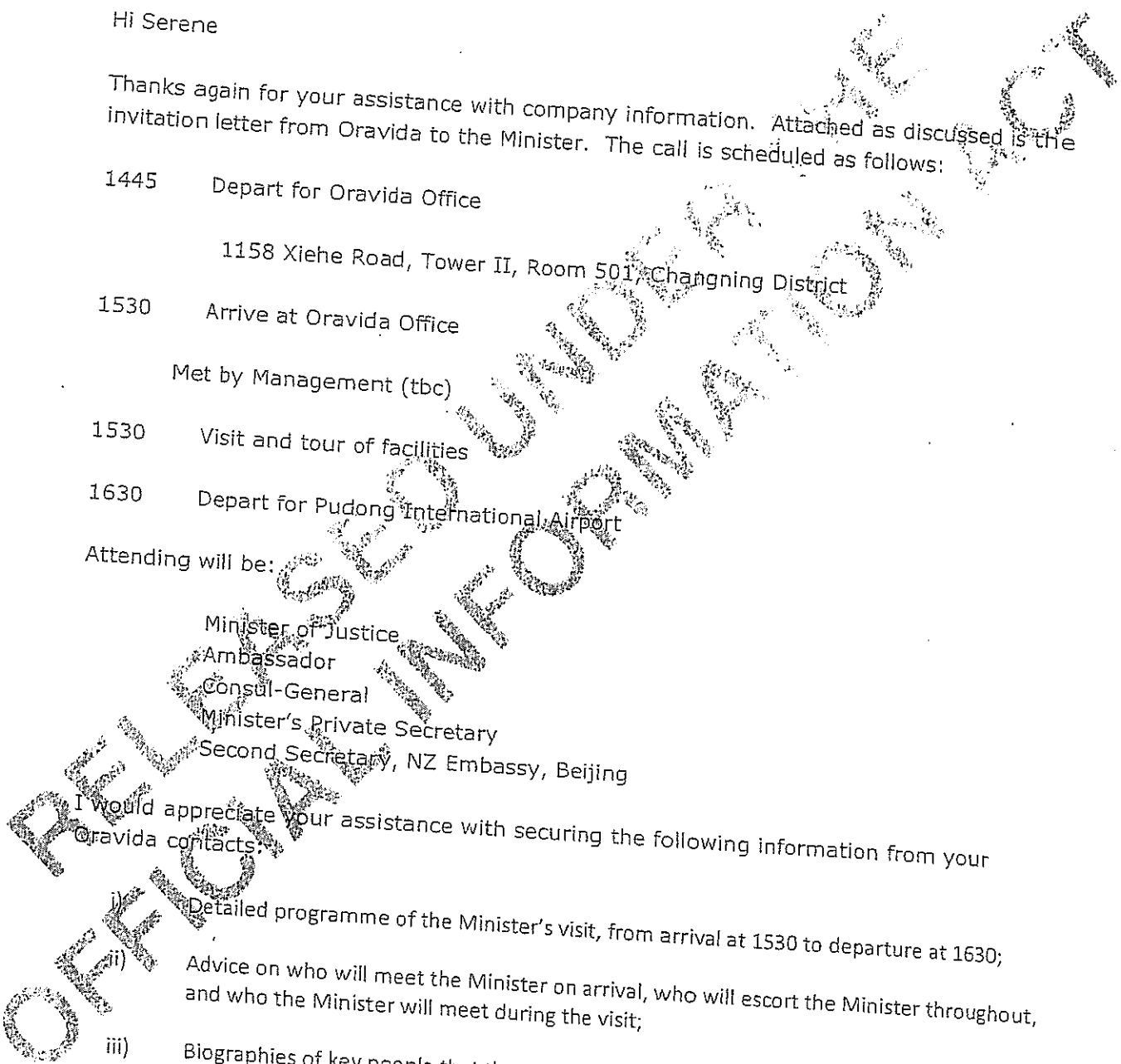
- 1445 Depart for Oravida Office  
1158 Xiehe Road, Tower II, Room 501, Changning District
- 1530 Arrive at Oravida Office  
Met by Management (tbc)
- 1530 Visit and tour of facilities
- 1630 Depart for Pudong International Airport

Attending will be:

- Minister of Justice
- Ambassador
- Consul-General
- Minister's Private Secretary
- Second Secretary, NZ Embassy, Beijing

I would appreciate your assistance with securing the following information from your Oravida contacts:

- i) Detailed programme of the Minister's visit, from arrival at 1530 to departure at 1630;
- ii) Advice on who will meet the Minister on arrival, who will escort the Minister throughout, and who the Minister will meet during the visit;
- iii) Biographies of key people that the Minister will meet;
- iv) Details of any hospitality to be provided during the Minister's visit;



- v) Details of any media to be present during the call – approval will have to be sought from the Minister's office;
- vi) Any other information which may be useful background for the Minister's call.

Please get in touch if you need more information or assistance from me.

Many thanks,

BH

Brian Hewson  
 Deputy Consul-General  
 New Zealand Consulate-General Shanghai | Te Aka Aorere

1605-1607A The Centre  
 989 Chang Le Road  
 Shanghai 200031

[www.mf.govt.nz](http://www.mf.govt.nz) | [www.nzembassy.com](http://www.nzembassy.com) | [www.sid.govt.nz](http://www.sid.govt.nz) | [www.safetray.govt.nz](http://www.safetray.govt.nz)  
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9(2)(a)



Pages 13-14 repetition

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Repetition

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**CLUTTERBUCK, Nicholas (NAD)**

From: MACKINTOSH, Rupert (BEI)  
 Sent: Wednesday, 16 October 2013 11:34 p.m.  
 To:  
 Cc: APPLETON, Thomas (NAD); CLUTTERBUCK, Nicholas (NAD); parliament.govt.nz; parliament.govt.nz  
 Subject: RE: Minster Collins' Visit - Update  
 Attachments: Collins Brief Oravida.docx; BEI\_Briefing\_Min\_Collins\_Visit\_to\_China\_October\_2013\_Call\_on\_Meng\_Jianzhu.docx

9 (2)(g)(ii)

9 (2)(a)

[SENSITIVE]

Hi

9 (2)(g)(ii)

Please find attached two briefs. One for the Oravida Call, and an updated brief for the Call on (to replace the brief for that call sent earlier).

6(a)

Bios for the Oravida and NZ Community events are to follow.

Kind Regards

Rupert

Rupert Mackintosh

麥儒柏

9 (2)(a)




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From: MACKINTOSH, Rupert (BEI)  
 Sent: Wednesday, 16 October 2013 1:07 p.m.  
 To: MACKINTOSH, Rupert (BEI)  
 Cc: APPLETON, Thomas (NAD); CLUTTERBUCK, Nicholas (NAD); parliament.govt.nz  
 Subject: RE: Minster Collins' Visit - Update

9 (2)(g)(ii)

parliament.govt.nz; 9 (2)(a)

Hi Rupert,

Appreciate the update. Looking forward to receiving the bios and confirmations on the meetings today.

The Minister's office would like bios on everyone including the attendees of the community lunch and the visit to Oravida (ie. Stone Shi and Julia Xu too).

I will pass on your details to the Minister's office and let them know you are their contact in China who will provide additional and updated material to Margaret.

Finally - are all meeting times confirmed or are there some meetings that are yet TBC?

Keep me updated!!

Manv thanks

9(2)(g)(ii)

Ministry of Justice | Tāhu o te Ture

DDI

Level 3 Vogel Centre | 16 Kate Sheppard Place | PO Box 180 | WELLINGTON 6140

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>>> "MACKINTOSH, Rupert (BEI)"  
[UNCLASSIFIED]

> 16/10/2013 4:56 p.m. >>> 9(2)(a)

Hi

9(2)(g)(ii)

We are still waiting for confirmation of who those calls will be with – hopefully we will have that info by COP today, and will then forward bio's to you.

9(2)(g)(i)

9(2)(a)

I'll follow up with Shanghai on briefing for the Oravida visit.

I'll pass any additional briefing to Margaret on arrival – my details are below and will be included in the Minister's final programme, which we will also pass to Margaret on arrival.

Thanks

Rupert

Rupert Mackintosh

麥儒祐

] 9(2)(a)



From:  
Sent: Wednesday, 16 October 2013 11:42 a.m.  
To: MACKINTOSH, Rupert (BEI)  
Cc: CLUTTERBUCK, Nicholas (NAD); APPLETON, Thomas (NAD)  
Subject: RE: Minster Collins' Visit - Update

9(2)(g)(ii)

Hi Rupert

I tried to give you a call, could you let me know whether we will be getting the following information by tomorrow morning:

- who the Minister will be meeting from:
- The Supreme People's Court
  - The Supreme People's Procuratorate
  - The People's Bank of China

Further CVs are required for attendees of:  
- Community lunch (These intersect with attendees of Oravida and Kings & Wood Mallesons firms)  
- Oravida tour (Possibly a meeting brief as well)  
They have stated that these events/people are all TBC and will probably be provided to the Minister when she arrives along with a final programme.

And if this is still TBC and can't be done by tomorrow - can you give me the details of who exactly will be providing this information to the Minister once she arrives? Along with contact details etc...

Thanks

9(2)(g)(ii)

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>>> "MACKINTOSH, Rupert (BEI)" [E]  
[UNCLASSIFIED]

9(2)(a)  
16/10/2013 1:16 p.m. >>>

Thanks  
It won't become an issue. The hotel will check Margaret and the Minister in in Margaret's room, and we will hand the passport's over to the reception at the hotel for them to take a copy (a China requirement) once they arrive with Embassy staff.

Rupert Mackintosh  
麥儒柏

9(2)(a)

Original Message

From: [redacted] parliament.govt.nz  
Sent: Wednesday, 6 October 2013 8:14 a.m.  
To: MACKINTOSH, Rupert (BEI);  
Cc: CLUTTERBUCK, Nicholas (NAD); EVANS, David (BEI)  
Subject: RE: Minster Collins' Visit - Update

9(2)(a)  
9(2)(g)(ii)

Hi Rupert,

The Minister is fine with going ahead of passport and luggage to hotel, as long as not having her passport with her does not become an issue.

Thanks,

[ 9(2)(a)  
Justice Private Secretary Office of Hon Judith Collins | Parliament Buildings, Wellington  
] 9(2)(a)

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repetition

out of scope

-----Original Message-----

From: HEWSON, Brian (SHA)  
Sent: Wednesday, 16 October 2013 5:53 p.m.  
To: MACKINTOSH, Rupert (BEI)  
Cc: DALZELL, Matthew (SHA)  
Subject: RE: Oravida call

[UNCLASSIFIED]

Hi Rupert

Oravida event brief attached as requested. I have requested bios and names of people attending and will send asap.  
BH

-----Original Message-----

From: MACKINTOSH, Rupert (BEI)  
Sent: Wednesday, 16 October 2013 4:23 p.m.  
To: HEWSON, Brian (SHA)  
Subject: Oravida call, [SEC=UNCLASSIFIED]

[UNCLASSIFIED]

MFAT Device Tag: UNCLASSIFIED

Hi Brian

Heads up that Ministers office is expecting at least bios for the people Min Collins will be meeting with at Oravida, and possibly an event brief.

They'd also like that today. (Or can be passed to Minister upon arrival in Beijing)

R

out of scope

From: CLUTTERBUCK, Nicholas (NAD)  
Sent: Friday, 18 October 2013 12:28 p.m.  
To: MACKINTOSH, Rupert (BEI)  
Cc: DUNN, Pam (NAD)  
Subject: RE: Bios

[SENSITIVE]

Hi Rupert - the Minister's office would like you to please pass copies of these briefs to the Minister upon arrival.

Kind regards,  
Nicholas

Nicholas Clutterbuck  
Policy Officer (China Unit)  
North Asia Division  
New Zealand Ministry of Foreign Affairs & Trade | Manatū Aorere

] 9(2)(a)

From: CLUTTERBUCK, Nicholas (NAD)  
Sent: Friday, 18 October 2013 5:13 p.m.  
To: MACKINTOSH, Rupert (BEI)  
Cc: DUNN, Pam (NAD); EVANS, David (BEI); WORKER, Carl (BEI)  
Subject: RE: Bios

Thanks Rupert - I have updated both Minister's office and MoJ.

Nicholas Clutterbuck  
Policy Officer (China Unit)  
North Asia Division  
New Zealand Ministry of Foreign Affairs & Trade | Manatū Aorere



] 9(2)(a)

From: MACKINTOSH, Rupert (BEI)  
Sent: Friday, 18 October 2013 4:49 p.m.  
To: CLUTTERBUCK, Nicholas (NAD)  
Cc: DUNN, Pam (NAD); EVANS, David (BEI); WORKER, Carl (BEI)  
Subject: FW: Bios

[SENSITIVE]

Hi Nicholas

(b)(a)

Beijing:

The Beijing programme is now largely finalised, with the exception of the call on the Supreme People's Court. This call is likely to be finalised on Monday, along with who the Minister will meet with. We will provide a bio for the Minister in Beijing. Attached also a Bio for [redacted] one of the participants of the NZ community lunch on Sunday. Others have not yet sent their through to us, but we will keep following up with them, and will provide copies of any further bio's to the Minister upon arrival. Otherwise the Ambassador will be happy to provide a verbal briefing to the Minister on the invitees on the way to the event.

9(2)(a)

Shanghai:

(b)(a)

The Minister will be provided with an updated programme for the Shanghai leg upon arrival into Shanghai. Please remind the Minister's office that it is much cooler in Beijing now than it was a couple of weeks ago, and the Minister and Margaret will need to bring a Jacket for outdoor excursions (e.g. the Forbidden City), and perhaps for evening activities (I've relayed this to the Minister's office already, but please remind them again). Please also remind the Minister's office that Margaret will need to have collected both her's and the Minister's passports and baggage tags before exiting the plane, ready to pass to Guy Lewis upon reaching the VIP lounge at Terminal 3. Their passports will be returned to them at the hotel.

Cheers  
Rupert

Rupert Mackintosh

麥儒柏

] 9(2)(a)

Meeting Brief

Date and Time:

Sunday 20 October, 1:30pm – 3:00pm

Event:

New Zealand Community Lunch, Opera Bombana Restaurant

Purpose/objective:

To hold a wide-ranging and substantial discussion with New Zealanders of note in Beijing and to hear their views on current developments in China.

Event outline:

This will be a free-flowing discussion, held over lunch with key members of the New Zealand community. The lunch is designed to give you an opportunity to meet with New Zealanders with experience operating in China, who can provide you with good insight into doing business in Beijing and wider China. It will give you an opportunity to deepen your connections with these New Zealanders of note in Beijing, and hear their views on recent developments in China. Mr Stone Shi and Ms Julia Xu have been invited to attend this lunch.

The Restaurant that this event will be held at is located at Park View Green – an architecturally stunning, state of the art example of a Chinese high-end retail and leisure space that incorporates a top of the range boutique supermarket with a good number of New Zealand products. You will also be given a brief tour of the facility.

Matters to be discussed:

There is no agenda for this event.

Attendees:

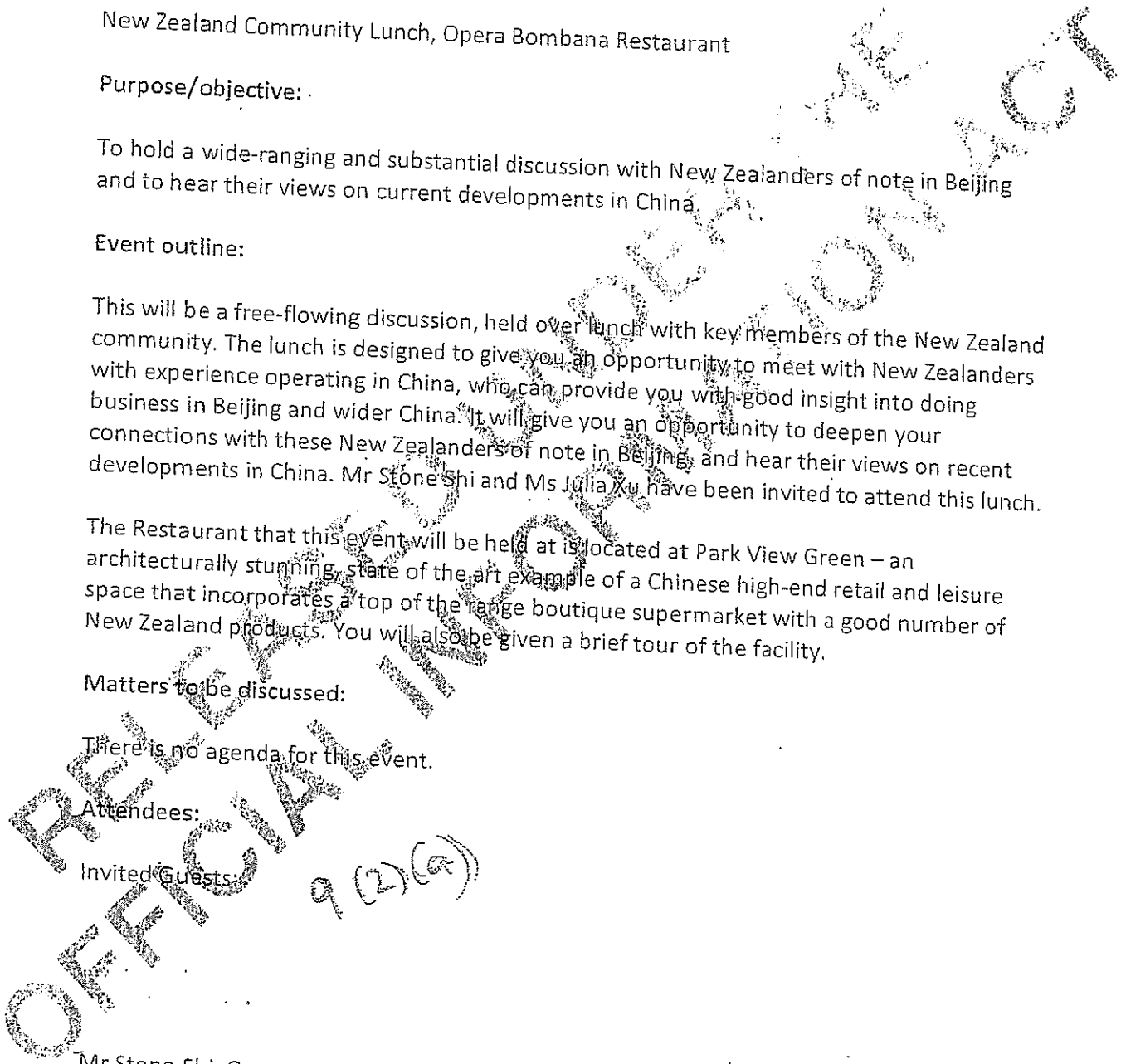
Invited Guests:

9 (2) (a)

- Mr Stone Shi, Oravida
- Ms Julia Xu, Oravida

New Zealand Delegation Participants:

Hon. Judith Collins, Minister



Carl Worker, Ambassador  
David Evans, Deputy Head of Mission  
Margaret Malcom, Senior Adviser to the Minister of Justice  
Hamish McCardle, Counsellor (Police)  
Rupert Mackintosh, 2<sup>nd</sup> Secretary  
Jamie Xia, Research Officer

RELEASSED UNDER THE  
OFFICIAL INFORMATION ACT

Meeting brief: meeting with King & Wood Mallesons Law Firm  
withheld under 9(2)(ba)

RELEASED UNDER THE  
OFFICIAL INFORMATION ACT

Briefs withheld under 6(a):

- Meeting with Secretary Meng Jianzhu
- Call on the leadership of the Supreme People's Court
- Call on the leadership of the Supreme People's Procuratorate
- Meeting with Minister of Justice Wu Aiyang
- Legal Experts Roundtable discussion
- Meeting with Li Dongrong, Vice Governor, People's Bank of China

RELEASED UNDER THE OFFICIAL INFORMATION ACT

Meeting Brief  
Oravida

Date and Time:

23 October 1530-1630

Event:

Visit and Tour of Oravida Facilities

Purpose/objective:

To increase the profile of a successful importer and distributor of New Zealand products into China.

Agenda items/event outline:

1445 Depart Bureau of Justice for Oravida Office

1530 Arrive at Office

Met by Oravida Management

Visit and tour of Oravida facilities

Afternoon tea, chance to meet management and employees

1630 Depart for Pudong International Airport

Background of organisation/institution:

Oravida New Zealand Ltd. is a wholly owned subsidiary of Oravida Ltd., a diversified company which owns a number of businesses in different sectors. The company is owned by Mr Deyi (Stone) Shi and has two directors, Julia Xu and David Wong-Tung.

Oravida positions itself as a company promoting premium New Zealand food and beverage products in China. Key sectors of interest are seafood, fruits, dairy, meat and wine. Established in 2011, Oravida has made over \$50 million worth of investments in New Zealand. They plan to increase their product range and to expand Chinese sales and distribution channels.

Oravida's vision is to "improve and enhance New Zealand's primary food sector by providing value-added services through branding & marketing". Their target customers are the growing number of increasingly affluent and discerning consumers in first and second tier Chinese cities.

*Products*

- Seafood: Oravida has been instrumental in introducing and distributing Sanford's scampi product in China. [ Oravida is now working on the distribution of other chilled and frozen seafood products including chilled NZ salmon.

9(2)  
(b)(a)

- Dairy: Oravida imports three tons of Oravida-branded fresh milk per week by air freight to Shanghai. Product is sold to premium supermarkets and high-end private customers in Shanghai and Ningbo.

- Natural Products: Oravida is a large shareholder in Comvita with around 10% of the company. They are actively engaged in promoting the Comvita brand and philosophy worldwide.

- Horticulture: Oravida sources blueberries and cherries from New Zealand.

The company aims to broaden its range of products to include meat, fresh seafood and other horticultural products. There are also plans to open a retail store in Shanghai early in 2014.

Other Information:

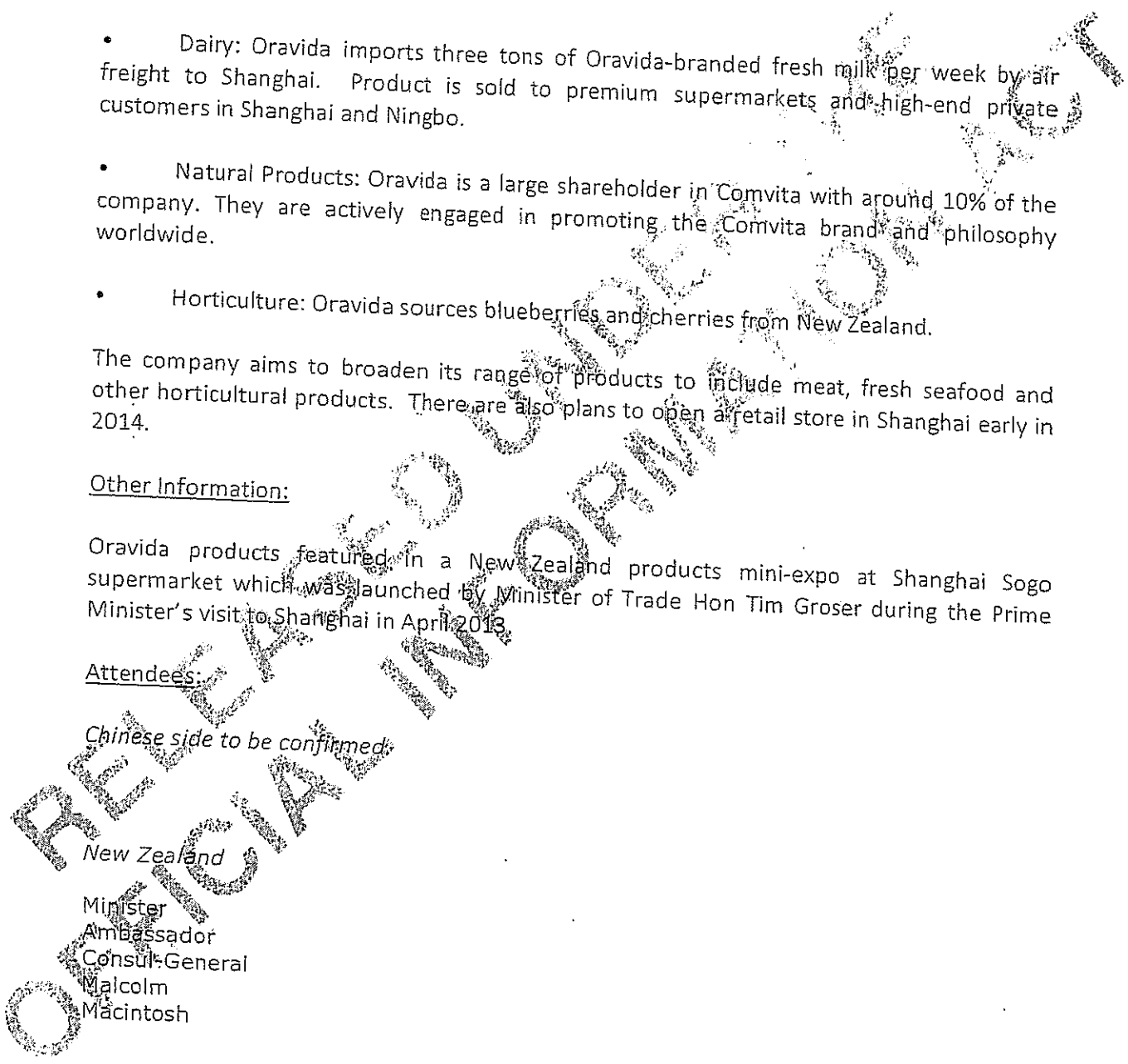
Oravida products featured in a New Zealand products mini-expo at Shanghai Sogo supermarket which was launched by Minister of Trade Hon Tim Groser during the Prime Minister's visit to Shanghai in April 2013.

Attendees:

*Chinese side to be confirmed:*

*New Zealand*

Minister  
Ambassador  
Consul-General  
Malcolm  
Macintosh





NOTE NUMBER 2013/101

The New Zealand Embassy in Beijing presents its compliments to the Ministry of Justice of the People's Republic of China and has the honour to refer to the Ministry's note dated 5 July, 2013 which extended an invitation for Hon. Judith Collins, Minister of Justice of New Zealand, to visit China from 20 - 23 October 2013.

The Embassy has the further honour to confirm that the Minister is available for travel to China during the proposed dates. During her visit Minister Collins would like to visit Beijing and Shanghai and would of course welcome the opportunity to meet with her counterpart Wu Aiyong, Minister of Justice. At this early stage the Embassy anticipates that Minister Collins will arrive in Shanghai on the morning of Sunday 20 October and will travel to Beijing on the evening of 21 October, before departing Beijing in the afternoon of 23 October.

The Embassy looks forward to working with the Ministry of Justice to further develop Minister Collins' visit programme and would welcome an opportunity to meet with colleagues from the Ministry of Justice at their earliest convenience to discuss this visit and possible programme components.

The New Zealand Embassy avails itself of the opportunity to renew to the Ministry of Justice of the People's Republic of China the assurances of its highest consideration.

New Zealand Embassy

BEIJING

23 July, 2013

Contact Person: Jamie Xia

Tel: 8531 2709

Fax: 6532 4317

Email: [Jamie.xia@mft.net.nz](mailto:Jamie.xia@mft.net.nz)



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OFFICE OF THE  
MINISTER OF JUSTICE  
BEIJING



NOTE NUMBER: 2013/74

The New Zealand Embassy presents its compliments to the Ministry of Justice of the People's Republic of China and has the honour to refer to Note 29/2013 of the Embassy of the People's Republic of China in Wellington which extended an invitation on behalf of the Ministry of Justice for Hon. Judith Collins, Minister of Justice of New Zealand, to visit China in October 2013.

The Embassy confirms that the Minister would be available for travel to China during the week of 19 October 2013. During that time Ms Collins would like to visit Beijing and Shanghai. The Embassy would welcome timely advice as to whether a visit could be accommodated over this period.

During her visit Minister Collins would of course welcome the opportunity to meet with her counterpart Wu Aiyang, Minister of Justice. The Embassy would welcome the opportunity to meet with colleagues from the Ministry of Justice to discuss this visit and possible programme components.

The New Zealand Embassy avails itself of this opportunity to renew to the Ministry of Justice of the People's Republic of China the assurances of its highest consideration.

New Zealand Embassy

BEIJING

14 May 2013

*Withheld under  
6(a)*



VISIT TO CHINA BY  
HON JUDITH COLLINS,  
MINISTER OF JUSTICE  
20 - 23 OCTOBER 2013  
SHANGHAI PROGRAMME

OFFICIAL INFORMATION ACT  
RELEASED UNDER SECTION 5(2)(b)

Withheld  
under (6a)



VISIT TO CHINA BY  
HON JUDITH COLLINS,  
MINISTER OF JUSTICE

20 - 23 OCTOBER 2013

PROGRAMME

OFFICIAL INFORMATION ACT  
RELEASED UNDER SECTION 5(2)(b)

**POWER, Lucy (NAD)**

**From:** WORKER, Carl (BE)  
**Sent:** Wednesday, 26 March 2014 3:26 p.m.  
**To:** EVANS, David (BE)  
**Subject:** Ambassador meetings with Oravida Directors

[IN CONFIDENCE]

**Meetings with Oravida Directors**

The only meeting I personally have ever had with Oravida Directors (Stone Shi and Julia Xu) to discuss Oravida business was the visit to the Oravida Office in Shanghai in Oct 13 with Hon Judith Collins.

All other meetings with Shi and Xu, and also all meetings with David Wong-Tung, have been in the context of public and official programmes and events in which we have been involved and present together.

I have never had any dedicated one-on-one or small group meetings to discuss Oravida business with any of the Oravida Directors.

**Stone Shi and Julia Xu**

I believe my first personal acquaintance with Stone Shi and Julia Xu occurred during the business-related activities during the PM's visit to China in Apr 13.

I have met them on several occasions since then, always in public and official contexts, and most recently during Hon Judith Collins' visit to China in Oct 13 when I included them in the welcome lunch with NZ constituency members on 20 Oct and visited the Oravida Office in Shanghai with the Minister on the final day of her visit.

**David Wong-Tung**

My first meeting with David Wang-Tung was when he accompanied Hon Judith Collins during her visit as Minister Of Ethnic Affairs in 2012. I subsequently met him briefly during my visit to NZ in Dec 12 escorting Mme Liu Yandong when he accompanied Hon Judith Collins to greet the Vice Premier at the airport.

Carl Worker  
Ambassador  
New Zealand Embassy Beijing | Te Aka Aorere

9(2)(a)

NEW ZEALAND  
UNITED NATIONS  
SECURITY COUNCIL  
2014-14



out of scope

From: julia.xu@oravida.com [mailto:  
Sent: Tuesday, 16 April 2013 11:44 a.m.  
To: WORKER, Carl (BEI); 德毅石  
Subject: Re: Oravida Limited - Fresh Milk Exports to China

9(2)(a)

Your Excellency,

This is Julia from Oravida. My apologies for bothering you. I'm desperately trying to get into touch with [redacted] and [redacted]. But I failed to reach [redacted] on her mobile and I have tried them both via email.

9(2)  
(g) (ii)

I understand that they are having a meeting with the [redacted] and I'd greatly appreciate if they could mention Oravida's potential problems under the new import procedures for dairy products.

6(a)

Would you be able to assist in helping me to get into touch with either [redacted] or [redacted]?

9(2)(g)(ii)

Best regards,

Julia

From: "WORKER, Carl (BEI)" [redacted]  
Date: Wed, 3 Apr 2013 09:07:48 +0000  
To: David Wong-Tung  
Cc: Julia.xu@oravida.com

9(2)(a)

ike Arand -SHA 9(2)(a)  
Rod MacKenzie -SHA  
DALZELL, Matthew 9(2)(a)

(SHA) [redacted] IORTON, Grahame (NAD)  
Subject: RE: Oravida Limited - Fresh Milk Exports to China

9(2)(a)

[UNCLASSIFIED]

Dear David

Thank you for your email. I of course remember well our meetings both in China and New Zealand.

I am pleased how quickly Oravida has grown sales of NZ scampi in China - I can report that the NZ Residence kitchen in Beijing has been an enthusiastic customer, with your scampi always getting great feedback from our guests - and

also pleased to hear that you have recently ventured into fresh milk from New Zealand. My colleagues at NZTE have informed me that Oravida continues to be enthusiastic supporters of NZ food & beverage product development in China. NZTE looks forward to developing an even stronger relationship.

Regarding the events you have mentioned below in Shanghai during the PM's visit, I should at the outset point out that these events are dramatically different than the promotional events you have participated in with NZTE over the last 12 months. The NZTE-led events have been very much trade focussed - they could almost be categorised as mini-trade shows where there has been ample opportunity for branding and product displays. At both the New Zealand Promotion event at the Andaz and the Gala Dinner at the Peace Hotel on 9 April, however, these are more events about promoting the overall relationship between China and New Zealand and the logistics of both time and space meant that there will not be any booths, TV monitors, or stands even for the few New Zealand companies who will have brief presentations at the Andaz event.

I am aware that Oravida Scampi is featured on the menu for the Peace Hotel dinner and more recently that there was a request from Julia Xu to add fresh milk to the menu. Unfortunately the menu had to be finalised earlier and a glass of fresh milk does not quite fit the tone or style of the menu so it cannot be added to the menu this time.

I trust that you will gain greatly from the many opportunities to network that Oravida will have at the events during the Prime Minister's Mission in China over the forthcoming week. I look forward to meeting Mr Deyi Shi and Julia Xu during the visit.

Kind regards

Carl

RELEASSED UNDER INFORMATION ACT

repetition

**MORTON, Grahame (NAD)**

From: David Wong-Tung [ ] J 9(2)(a)  
 Sent: Thursday, 4 April 2013 11:21 a.m.  
 To: WORKER, Carl (BED)  
 Cc: a(2)(c) 'Mike Arand -SHA'; 'Rod MacKenzie -SHA'; DALZELL, Matthew (SHA); MORTON, Grahame (NAD); BROSNAN, Jeanette (BED)  
 Subject: RE: Oravida Limited - Fresh Milk Exports to China

Your Excellency,

We are grateful and thank you for your extremely prompt reply as I know you are a very busy person. We are excited at being part of the growing business relationship between New Zealand and China and look forward to providing new and innovative initiatives to further enhancing this relationship. Your response has been very helpful in clarifying matters for us.

We thank you also for your support with our Oravida scampi which we believe is the best scampi in the world. We are working extremely hard in developing new lines of exports from New Zealand such as salmon, Chilean sea bass, fresh cherries. Premium fresh New Zealand milk is our passion and we are working extremely hard to develop this as a major export for us.

We have, as you have observed, been working with NZTE and over that time we have developed the highest regards for their assistance.

We look forward to the opportunity provided by The Prime Minister's Mission to network and especially to meeting you again.

Best Regards,

David Wong-Tung | Director

Oravida NZ Limited  
 4B 34 Mahuhu Crescent, Auckland Central  
 New Zealand

[www.oravida.com](http://www.oravida.com)

Healthier Food. Healthier Life



UNCLASSIFIED INFORMATION

J 9(2)(a)

repetition

Pages 1 and 2  
out of scope

RELEASSED UNDER THE  
OFFICIAL INFORMATION ACT



out of scope

From: David Wong-Tung [mailto:...]  
Sent: Wednesday, 3 April 2013 11:58 a.m.  
To: BROSINAN, Jeanette (BEI)  
Cc: [redacted]  
Subject: Oravida Limited - Fresh New Zealand Milk

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9(2)(a)

Hi Jeanette,

Further to our telephone conversation I enclose below the email highlighted as you requested. We thank you for your assistance and look forward to His Excellency's reply.

Your Excellency,

Please forgive me for contacting you directly but we are desperate for some advice and guidance. I am writing to you because when we met in June 2012 when I attended with the delegation to Beijing, Kunming and Li Jiang I was extremely impressed with how the New Zealand Embassy encouraged and promoted New Zealand businesses in China. I remember vividly your advice when we discussed New Zealand enterprises attempting to penetrate the China market.

Our Company was invited late to attend the Prime Minister's major delegation to China this month and wished to showcase one of our most innovative products to China, our own branded (Oravida) fresh New Zealand milk. We wish to showcase this at two of the functions and would ask for your assistance in getting approval for its display as set out below. We would bear all the cost and have a team ready in China to put this in place. It would not be obtrusive but extremely tasteful displaying and promoting first, New Zealand and secondly, our fresh milk product.

I outline below for your information some information about Oravida Group.

Oravida Limited is one of our group of companies which are all focused on developing exports from New Zealand to China. Though we have only been established a short while we have established and developed exciting new exports from New Zealand to China. We are a private group of companies and are able to leverage from our strengths of being well capitalised, innovative, flexible, great network and establishing a distribution platform in the target market and are able to rapidly capture and develop new export opportunities. Our website detailed below details our exports.

Mr Deyi Shi (Chairman & Principal & New Zealand citizen) and Ms Julia Xu (Managing Director) have been invited and will be attending nearly all the related business functions. I will also be attending on behalf of our Group of Companies. We will be there to promote New Zealand and Oravida's high end, value added premium primary products of New Zealand to the consumers of China. We look forward to meeting with you and discussing our initiatives.

One of our products which has acknowledged by Trade Minister Tim Grosser as being innovative and we feel is ground breaking is fresh milk. We believe we are the first company in New Zealand to export fresh New Zealand milk and certainly the first to China. As you are aware this export started in October 2012 and it is still developing. We would like to highlight this product to Chinese consumers who are for many reasons becoming more health and brand conscious.

We see this delegation as an opportunity which cannot be missed due to the high level of the delegation and the media which will be attending. We have been working with NZTE who have been superb as facilitators but were unable to get authorisation for us to promote a pure New Zealand product. The events we wish to have displays at are detailed below. However, one would be great if two is difficult.

These events are:

(1) New Zealand Promotion Event

- Venue: Main Ballroom, Andaz Hotel, L3 Ballroom, Xinhandi District
- A large multi-sector, media and marketing promotion of NZ tourism, education, innovation industries and goods trades. It will provide a platform for launching new tourism and education initiatives, and giving profile to NZ companies launching their products in the China market.

(2) Investment and Business Executive Dinner and Reception

- Venue: Reception: Rooftop, Peace Hotel; Dinner: Peace Hall, Peace Hotel
- A premier hospitality event focused on senior investment and business contacts, promoting investment and to bolster networking by NZ Inc representatives in market. This event is a top level opportunity to interact with the investment audience.

Set out below is an outline of the presence and display that we would have:

- (1) A large display of background bulletin board showcasing Oravida Milk as well as corporate slogan: Healthier Food, Healthier Life.
- (2) A TV monitor to broadcast Oravida's milk video.
- (3) Display of actual Oravida milk, both 1L and 2L.
- (4) A refrigerator to keep milk fresh and cool.
- (5) A reception table which offers milk tasting.

9 (2) (a)

RECEIVED OFFICE

We ask for your urgent assistance due to the timeframe and look forward to your advice.

Best Regards,

David Wong-Tung | Director

Oravida NZ Limited  
4B 34 Mahuhu Crescent, Auckland Central  
New Zealand

9(2)(a)  
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out of scope

out of scope

[SENSITIVE]

From: BEIJING  
Sent: Wednesday, 18 July 2012 3:23 p.m.  
To: NAD  
Cc: DS AMAG; LGL; ...CHINA POSTS; FM.Justice Ministry; FM.Internal Affairs; FM.P/S MFA; FM.P/S Justice; FM.MPI (Seemail)  
Subject: FORMAL MESSAGE: VISIT BY HON JUDITH COLLINS TO CHINA 24 - 29 JUNE

[SENSITIVE]

Handling instructions: Justice Ministry: pass to Linn Murphy; Internal Affairs: pass to Ashlin Chand (Office of Ethnic Affairs)

**SUMMARY**

Hon Judith Collins visited China from 24 - 29 June, including both Beijing and Yunnan province in China's southwest. Meetings with senior counterparts on the ethnic affairs portfolio (including overseas Chinese affairs) and dedicated site visits while in Yunnan province deepened New Zealand's dialogue on ethnic affairs issues in China (a complex and at times sensitive area) and also provided the opportunity to underline the value which New Zealand places on ensuring a well-integrated Chinese community in New Zealand. These messages were conveyed to a wider audience through media interviews which gained considerable exposure.

Meetings with the Ministry of Justice in Beijing and Higher People's Court in Yunnan generated substantive discussion of many areas of common interest between New Zealand and China on legal and judicial matters, and highlighted the potential for deepening high-level exchanges.

The Minister's visit also provided opportunities to register at senior levels (with State Councillor Meng Jianzhu in Beijing and the Vice Governor of Yunnan) that New Zealand remains ambitious for the bilateral relationship and wishes to use the 40<sup>th</sup> anniversary year to push relations forward even further.

The Minister's visit to Yunnan province was a first and so opportunities were also taken to support some existing commercial links between New Zealand and Yunnan province and to explore possible areas for further development, particularly in horticulture.

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**FOR ACTION**

For information.

**REPORT**

Minister for Ethnic Affairs, Minister of Justice and Minister for ACC Hon Judith Collins visited China from 24 - 29 June at the invitation of China's State Ethnic Affairs Commission. The visit included time in both Beijing and Yunnan province in China's southwest.

2 Despite having hosted the visit of Minister of Maori Affairs Hon Pita Sharples only two weeks prior, the State Ethnic Affairs Commission (SEAC) provided substantial support for the visit, including provision of vehicles and other facilitation and a Beijing-based visit coordinator who travelled with the delegation throughout the programme (including to Yunnan). This level of hospitality further underlines the very positive relationship which has been established between SEAC and counterpart New Zealand agencies.

3 Reflecting that SEAC was the visit host, the majority of the programme was focussed on ethnic affairs issues, but also included elements which allowed for some substantive exchanges on judicial and legal affairs. Official meetings in Beijing provided opportunities for high-level exchange on New Zealand and China's respective ethnic minorities policies, New Zealand's Chinese community and openness to immigration and investment from China, justice issues of mutual interest and the bilateral relationship more generally. The Minister also met with a group of close Embassy contacts who are ethnic Chinese but with close New Zealand connections.

4 The visit to Yunnan province - which to our knowledge was the first dedicated New Zealand ministerial visit to Yunnan - took in both the capital city Kunming and Lijiang. The programme provided an opportunity to deepen understanding of the situation of China's ethnic minority groups and efforts being made to improve economic conditions for those groups in the province, as well as open a dialogue with Yunnan provincial government on these issues as well as judicial matters. The programme also included elements to support existing New Zealand commercial connections with Yunnan and explore possibilities for expanding these nascent links.

5 In both Beijing and Yunnan the Minister also gave media interviews (in Beijing a filmed interview for the Global Times Chinese edition (published on the Global Times' website) and an in-depth interview for China News Week; and in Yunnan an interview with the main daily paper, Spring City Evening News). These provided additional opportunities to present to a wider audience key messages regarding the emphasis New Zealand places on positive policies toward the NZ Chinese community, our inclusive ethnic policies more generally, and the positive state of the bilateral relationship.

**Beijing**

6 In Beijing, the Minister met with host Minister of the State Ethnic Affairs Commission, Minister Yang Jing.

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8 In reply Minister Collins explained New Zealand's own ethnic make-up, noting that a key difference with China was the role with immigration had played in forming New Zealand's current ethnic composition. The role of the Office of Ethnic Affairs was also explained, including its importance in terms of both ensuring social harmony and contributing to economic development. The Minister underlined the importance of the Chinese community in New Zealand (currently 4 percent of the total population, and much more in Auckland) in terms of both economic and wider social contribution.

9 Both sides noted that this year was the 40<sup>th</sup> anniversary of diplomatic relations and that this provided an opportunity to further increase the already fruitful pattern of exchanges which had occurred. Minister Collins noted that Prime Minister Key was looking forward to visiting later in the year, closer to the actual anniversary date.

The meeting with Minister Yang was followed by lunch with the Vice Minister of SEAC Tondrub Wangben.

10 The Minister also paid a courtesy call on State Councillor Meng Jianzhu.

11 Minister Collins said that there was good co-operation underway across the board, including trade - where New Zealand and China had achieved the "four firsts" plus conclusion of a CEP with Hong Kong - and also in many other areas including justice, such as the MoA on Combatting Crime which had been signed in 2010 while Minister Collins was Minister of relations was an opportunity to deepen relations further.

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14 The Minister also met with Vice Minister of the State Council Office for Overseas Chinese Affairs (OOCA), Zhao Yang. The OOCA has responsibility for matters regarding the wellbeing of Chinese living overseas, so this meeting provided an excellent opportunity to underline the importance which New Zealand places on ensuring the Chinese community in New Zealand are well-integrated into the wider society and economy, and the value placed on the contribution of this group and also continued immigration and investment.

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16 Minister Collins noted the special role of the Chinese community in New Zealand to help build further the bilateral relationship. Over the next year the Office of Ethnic Affairs would be focussing on helping immigrants - including Chinese - to achieve their educational goals and to start new businesses.

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17 The Minister noted that a growing trend among the Chinese community in New Zealand was to send children born in New Zealand to China for a period so that they could learn about Chinese culture and language.

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18 While in Beijing the Minister also took the opportunity to meet with a counterpart from the Ministry of Justice, Vice Minister Zhang Sujun. This meeting provided a chance for leaders at the political level to establish relationships and canvas co-operation already underway at working level, in order to facilitate on-going work between officials on criminal and other matters of mutual interest. Each side provided an overview of its areas of responsibility within respective jurisdictions. Ministers agreed that there was a good relationship established between New Zealand and Chinese agencies through a long history of co-operation on justice issues, including under the Treaty on Mutual Legal Assistance in Criminal Matters in force since 2007, and that the relationship was growing.

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22 In addition to these meetings with Chinese officials, while in Beijing the Minister also attended a reception hosted by the Ambassador with a group of Chinese contacts with close connections to New Zealand (many having lived and worked in New Zealand before returning to China, and/or currently representing New Zealand companies in the Chinese market). This offered the opportunity to reinforce to this group the value which the New Zealand government places on existing and growing people-to-people links as part of our wider ambitions for the trade and economic relationship, and to hear NZ-Chinese perspectives on the relationship.

*Yunnan*

23 As noted above, Minister Collins' visit to Yunnan was the first dedicated bilateral visit that we are aware of by a New Zealand Minister. (Rt Hon Simon Upton had travelled to the capital Kunming in 2009 to attend the first cooperative activity under the NZ-China Environmental Cooperation Agreement, but that location had been chosen by China as hosts.) The programme incorporated commercial elements with New Zealand links as well as calls related to the Ethnic Affairs and Justice portfolios, to take advantage of the opportunity afforded by a Ministerial-level visit to explore possibilities for developing New Zealand's links with the region.

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24 In Yunnan the Minister first visited Lijiang, which provided an opportunity for host SEAC to escort the Minister to see various developments in the area which were designed to showcase and protect minority local cultures. The Minister visited Shuhe village and Lijiang Old Town, both examples of how the local government has tried to preserve aspects of the local Naxi and Bai ethnic minority groups' cultural practices. This was followed by a visit to

Yuhu, a minority village where living standards have been improved considerably and local culture protected over the past few years through development of culture-based tourism. This was followed by an informal lunch hosted by the Vice Mayor of Lijiang (the Mayor had been scheduled to host but an earthquake which had struck a remote part of Lijiang prefecture that week meant the Mayor was unavailable).

25 In Kunming the Minister met with the President of the Yunnan Higher Peoples' Court (the highest provincial-level court) over dinner.

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26 The President was also particularly interested to hear from the Minister about New Zealand's Accident Compensation Corporation and related legal framework, including related changes to the law of personal injury.

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27 The following evening the Minister was hosted to a banquet with the Vice-Governor of Yunnan responsible for Foreign Affairs, Gu Zhaoxi. Minister Collins provided an overview of her visit and the Vice Governor invited the Deputy Director-General (DDG) of the Yunnan Ethnic Affairs Commission to provide an overview of the situation of Yunnan's ethnic minorities.

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28 On the bilateral relationship, both sides agreed that there was plenty of scope for deepening the links between New Zealand and Yunnan, particularly in areas such as tourism, cultural development and agriculture, and that additional exchanges and visits should be encouraged.

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29 In addition to these official calls, the Minister also held meetings to support existing New Zealand business links.

9 (2)  
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30 Mr. [redacted] provided a briefing on the operation of the orchard and the possibilities and challenges for further involvement in development of Yunnan's horticulture industry. Mr. [redacted] said that Yunnan had significant potential due to its geography and growing conditions (from temperate through to tropical), and that there were significant opportunities for New Zealand companies to bring their expertise to the industry in Yunnan.

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Comment

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