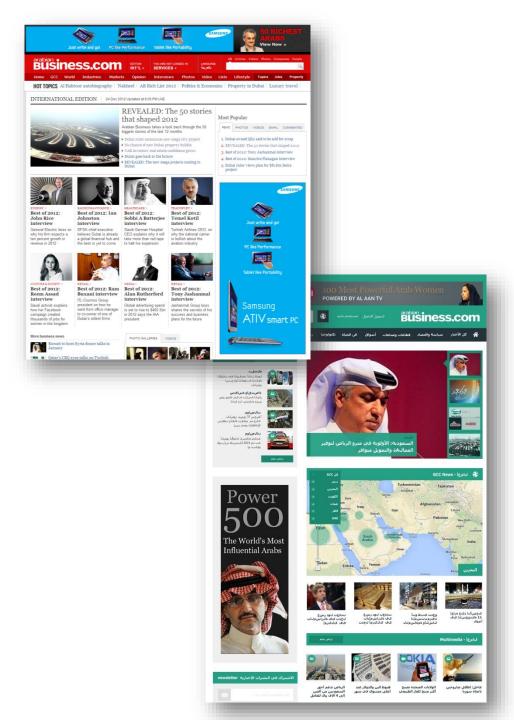


- The definitive home for business intelligence on the web, AB.com provides the regional business community with trusted news, analysis and opinion, delivering breaking stories around the clock in both English and Arabic
- As a result, we attract an exceptionally high-value audience. With over 1.4 million unique users, we reach the regions most influential budgetholders, opinion-formers and purchase decisionmakers.
- Staffed by a team of more than 60 journalists in sectors as diverse as banking and finance and leisure, ArabianBusiness.com offers fresh, compelling content to the region's key decision makers.
- Unique for the region the Arabic version has it's very own editorial team and content – it is not simply translated from the English version



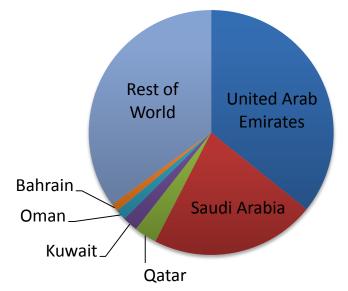






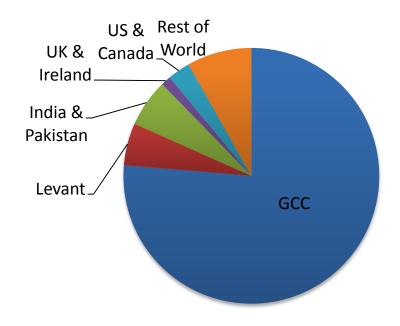
Traffic and demographics

- Unique visitors: 1.46 million
- Page views: 5.2 million
- Average time spent on site: 12 minutes
- Average pages per visit : 4 pages
- Average page duration: 3 minutes per page



Brand advocacy

Arabian Business readers are advocates of the brand who visit and engage with the content on a regular basis







Gender



Male Female

15-17

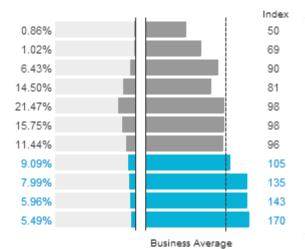


100 100

- Decision Making Age
- 91% aged 25+



18-19 20-24 25-29 30-34 35-39 40-44 45-49 50-54 55-59



Educated Professionals

90% been through higher education



No formal education

Primary

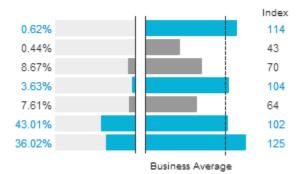
60+

Secondary

Trade School

Technical College

University or other Tertiary - (Under)graduate
University or other Tertiary - Postgraduate







Occupation



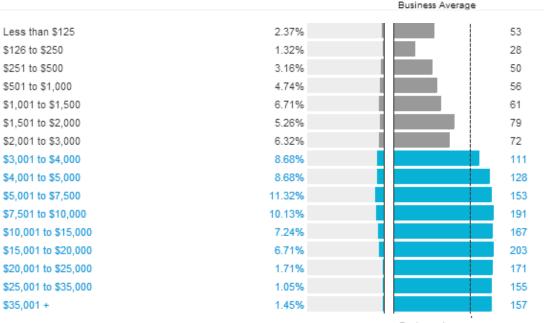
- Management/Professionals
- 78% mid to top level management
- The regions top decision makers and influencers

		1.1	Index
Director, CEO, COO, CFO, Large Company Owner	7.39%		226
Senior manager	38.07%		265
Middle manager	8.52%		104
Professional	24.43%		92
Associate Professional and Technical	4.55%		63
Administrative and Secretarial	6.25%		52
Skilled Trade	0.57%		17
Executive / Other White Collar	3.98%		72
Sales and Customer Service	1.14%		17
Farmer/agricultural worker	0.57%		173
Full time student	0.57%		16
Retired	0.57%		101
Housewife/husband	1.14%		40
Other	2.27%		42
		Business Aug	

Income (\$)



- Mid to ultra high net worth individuals
- Lifestyle of disposable income



Business Average



Lifestyle Channel

- The Lifestyle Channel is one of our biggest sections generating an average of 500,000 page views a month
- Our dedicated editors have created a luxury environment for editorial and advertising
- Features on rewarding ways our readers can spend their time and money
- Current sections include arts, cars & boats, fine dining, brilliant gadgets, style, sport and bespoke travel
- Weekly Lifestyle newsletter





nobile applications to nake life easier in the



maintaining a healthy lifestyle and optimal energy levels throughout the holy

Photos and Videos



Dhabi royal's super yacht



Inside Dubai's golden motorhome



10 best quirky gadgets revealed



world's highest paid CEOs



Personal Tech »

Huawei to launch world's slimmest smartphone in UAE



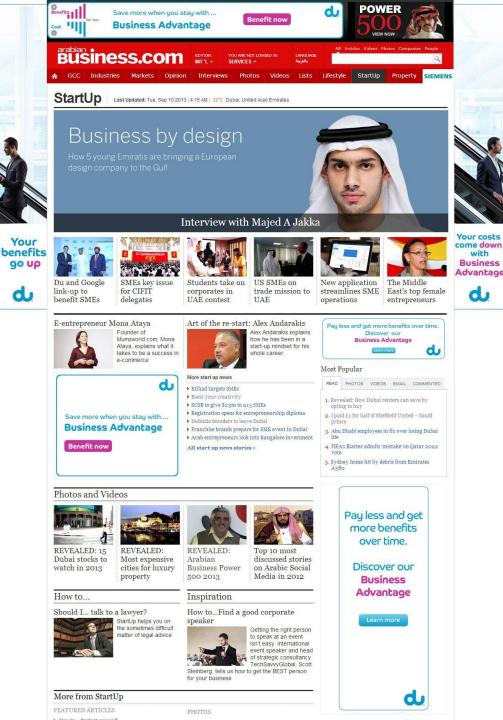
Chinese telco has also unveiled Ascend Mate the world's largest smartphone, with a 6.1"

Top tips to protect your data from snooping New BlackBerry Q10 reviewed



STAY-UP

- The StartUp Channel is our fastest growing section
- Aimed specifically to SME's and Entrepreneurs
- Dedicated news, features and 'how to' sections giving advice profiling the best and most successful people in SME
- Weekly StartUp newsletter



Industry Channel

- Target senior decision makers in a given industry
- Banking and Finance
- Construction
- Education
- Energy
- Healthcare
- Media
- Real Estate
- Retail
- **Technology**
- **Transport**
- Travel and Hospitality

Your solution to automate your production, process and distribution are now next door.



READ PHOTOS VIDEOS EMAIL COMMENTED

1. Iranian woman deemed too beautiful to take up

2. Prince Alwaleed sacks TV boss over Muslim

3. Saudi's king orders medical help for 610kg 4. Former FA chief suggests re-bid for 2022 World

Your solution to automate

your production, process and distribution are now

5. UK refuses UAE extradition request in blackmail case

BUSINESS.COM

EMERSON

Most Popular

Brotherhood link

Energy

Last Updated: Mon, Aug 19 2013 | 9:40 AM | 41°C Dubal, United Arab Emirates



Saudi Electricity's CEO Ali Al Barrak to resign

State utility approves resignation; will be replaced by Ziad bin Mohammed al-Shiha on Jan 1

- Saudi utility inks \$3.4bn power plant deal ▶ Saudi Electricity posts 10% profit rise on Aramco
- ▶ Saudi Arabia, Egypt sign \$1.6bn electricity deal
- > Saudi utility plans \$80bn spend over next decade

Libya's two largest oil export terminals closed again



- ▶ Brent crude steady above \$107 ahead of Fed
- DOPEC exports jump 10% to \$1.26trn in 2012

- ▶ UK law firm picks Dubai for Gulf launch ▶ SolarWorld shareholders approve Qatar stake deal
- ▶ Siemens wins \$966m Saudi power plant deal
- ▶ Saudi utility inks \$3.4bn power plant deal
- ▶ UAE's Dana Gas Q2 net profit slides 45% Doha mega project installs first solar panels
- ▶ UAE cooling firm Tabreed's Q2 net profit jumps
- Abu Dhabi's TAQA swings to loss in Q2

All Energy news stories »

THERE FOR YOU...



Opinion »

Coming around again? Why Fisher's revolving skyscraper will never be built in grown-up Dubai...

Dubai's property bubble puzzle Daniel Shane questions how effective plans will be to reimburse



Click here for more info.

next door.



Stable condition A year after his appointment Mohammad Al-Moiil Group's CEO Stewart Macphail tells...

Photos »

Interviews »



Built to last One year after paying off its \$1bn sukuk. Saudi Arabia's biggest listed developer.



Revealed: 16 most iconic watches of all time

Arabian Business guides you through the most have ever been made



Your guide to Ramadan 2013 Iftars, cultural dos and don'ts plus more traditional activities in the





Gulf carriers make the Skytrax Awards top 10 as voted for by travellers from over 160 countries.

Gulf region







Features & Analysis

Freezing US aid

to Egypt would

to shut off aid in the

Obama under pressure

aftermath of the army's

not be easy

crackdown on.



Pipe Band





Videos »

Video highlights dangers of drifting

contractors..



fracking halt





Standard Banners

All can be expandable and/or video (user activated)



MPU (300 x 250)





Interstitial (750x450)

Moves to destination page after 60 seconds. Must include a 'Click here to skip this advertisement' option



Leaderboard (728 x 90)

White Space (220 x 550) or Half Page (300 x 600)



Overlay (450x450)

Must include a close button. Overlay disappears after 60 seconds

Special Executions

We can run most special executions as long as they are user activated

Shown here with video embedded is a sidekick launching from a half page and pushdown launching from the leaderboard







Channel Content Integration

'Brought to you by' presence

Bespoke editorial related to the client integrated into a particular section through interesting features etc

Full roadblock and branded background

Client assets worked into the channel

Editorial traffic drivers

Advertising traffic drivers

Each content integration bespoke to the client and their needs

LET US STAY WITH YOU.





Business.con



BROUGHT TO YOU BY











Destination guide: The Ritz-Carlton, Moscow



Phase one of Dubai's \$2.7bn Dubai Jumeirah to theme park to open Mumbai hotel in 2017 open in 2014



UAE's flydubai to launch Maldives flights



RAK eyes 6,000 Russian tourists in next six months



Taj Mahal replica developer in talks with hotel operators



10 to try: Natural beauty breaks orests lakes. mountains, beaches and



10 brilliant beach breaks to try Sun, sea and sandy retreats to inspire business travellers









Natural beauty breaks



10 brilliant beach breaks to



Travel hot list: 25 best holiday destinations for



10 culture breaks you need to take this year



moments, the little moments and all of the in-betwee moments that our Ladies & Gentlemen turn into indelible nemories that last long after our guests depart. Let us show



Travel 1 »

St Regis to bring New York jazz to



reportedly being spent on developing the 120-



Travel 2 »

EXCLUSIVE: Nakheel, Kerzner scrapped 'The World' hotel



project on Coral Island as now been erminated following





e-Newsletter

- AM/PM, Lifestyle, StartUp, Property
- Breaking/current news /articles direct to your inbox
- Replaces the newspaper for many due to convenience
- Banner positions available
- English versions: 166,000 subscribers
- Arabic versions: 44,000 subscribers



Regionalised Editions

ArabianBusiness.com/subscribe

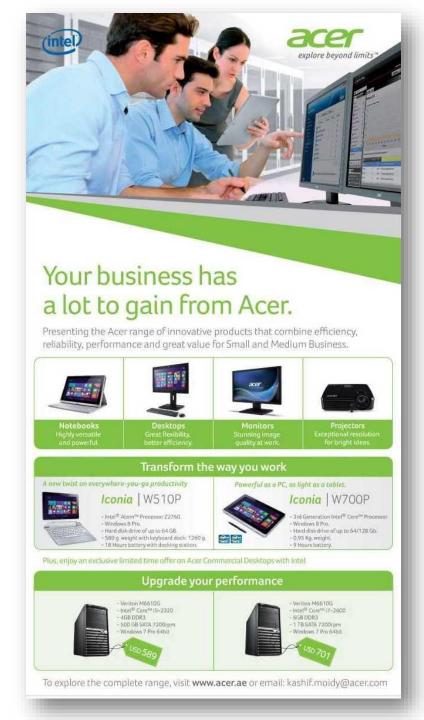
Saudi

Qatar Bahrain Saudi Focus

Qatar Focus

e-DM

- Effective and efficient digital marketing tool
- Access our database of 580,000 active permission based contacts
- Bespoke creative and subject line marketing
- Database regularly cleansed and updated
- Reach an exact target audience
 - Age
 - Gender
 - Nationality
 - Country of residency
 - Job title
 - Industry
 - Income





Mobile

- 700,000 impressions per month come from our mobile site
- Separate website with 300x50 available
- 321,673 unique users
- 396,692 visits

iPad

- Average time spent on the app 30:23 minutes
- Average of 40,000 page views per month and increasing
- A total of 14,000 downloads and increasing
- Easy-to-navigate interface, instant news updates and interactive capabilities
- Standard, tenancy and sponsorship opportunities inc microsites within app
- iPhone and Blackberry apps launching soon









Rate card - For rates on all our advertising options please see our full rate card – available on request

Execution	Dimensions	File Size	Rate Card CPM (AED)	Rate Card CPM (USD)
Leaderboard*	728 x 90px	50 KB	AED 330	USD 90
MPU (Medium Rectangle)*	300 x 250px	50 KB	AED 349	USD 95
Whitespace Banner (Verticle Rectangle)*	220 x 550px	50 KB	AED 367	USD 100
Half Page	300 x 600px	50 KB	AED 404	USD 110
Overlay (Eyeblaster)	450(w) x 450(h) px - this is the maximum. Include a close button functionality	50 KB	AED 551	USD 150
Interstitial	Full Screen - 750 x 450px	100 KB	AED 551	USD 150
Home Page Roadblock per day (AB.com English)	220 x 550px, 728 x 90px, 300 x 250px	As above	AED 51,408	USD 14,000
Home Page Roadblock per day (AB.com Arabic)	220 x 550px, 728 x 90px, 300 x 250px	As above	AED 34,884	USD 9,500
Branded Backgrounds	1652(w) x 770(h) px - for visibility breakdown see last page	50 KB Contact Sales Team		
IAB Rising Stars	Pushdown, Portrait, Sidekick, Slider, Filmstrip	Various	AED 1,101	USD 300
Special Operations	Contact Sales Team		Contact Sales Team	
Direct Email Marketing				
HTML	640px	100KB	AED 1,652	USD 400
AB Mobile				
Leaderboard	300 x 50px	10 KB	AED 275	USD 75
Mobile/Tablet Apps	Contact Sales Team		Contact Sales Team	
eNewsletters				
AM/PM per Newsletter Dispatch	728x90 or 220x550	50KB	AED 11,016	USD 3,000
Lifestyle, CEO per Newsletter Dispatch	728x90 or 220x550	50KB	AED 18,360	USD 5,000
Property, Start Up, Regional per Newsletter Dispatch	728x90 or 220x550	50KB	AED 14,688	AED 4,000



Ahmad Bashour: Digital Publishing Director

GSM +971 50 534 2842 Direct +971 4 444 3549 Email ahmad.bashour@itp.com

ArabianBusiness.com English

Mahdi Hashemi: Senior Sales Manager GSM +971 50 700 6964 Direct +971 4 444 3571 Email mahdi.hashemi@itp.com

Komal Bajaj: Senior Advertising Manager GSM +971 50 794 5803 Direct +971 4 444 3835

Amish Patel: Advertising Manager
GSM +971 55 129 0156 Direct +971 4 444 3121
Email amish.patel@itp.com

ArabianBusiness.com Arabic

Edouardo El Ghazal : Senior Advertising Manager KSA GSM UAE+971 56 755 4542 KSA +966 5345 72362 Email edouardoElGhazo@itp.com