



JUNE 23, 2015

# Business

Tribune

## INSIDE


WYDEN  
STEPS UP

PORTLAND  
BUSINESS  
ALLIANCE

TECH TONIC

# HIRING GETS HARDER

BY JOHN M. VINCENT



COLLEGE  
PUTS THE  
WORLD  
IN FRONT  
OF YOU.

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**Portland  
Community  
College**



COVER and  
HERE: Vigor  
Industrial  
employee  
Clayton Kinder  
Jr. welds a part  
on an  
83,000-barrel  
tank barge for  
Harley Marine  
Services. Vigor  
provides living-  
wage jobs for  
employees in the  
trades.

TRIBUNE PHOTO:  
JOHN M. VINCENT

### HELP REALLY WANTED

According to a study by the Bureau of Economic Analysis, in 2014 182,300 Oregon jobs, or 10.43 percent of overall employment, was devoted to manufacturing. Oregon exported \$17.6 billion in manufactured goods in 2014, an increase of 45 percent since 2009. It's that growth, plus the increasing tempo of retirements amongst the workforce that is fueling the need for qualified workers. Based on census data, the region's manufacturers expect to have to fill the positions of more than 30,000 retiring employees in the next 10 years.

# MANUFACTURING GROWTH LIMITED BY LACK OF WORKERS

BY JOHN VINCENT

Many of the region's manufacturers and workforce training programs recently joined forces to get out the message that they have jobs to fill — for applicants with the right skills.

"The crisis right now is not having the people to fill the manufacturing jobs that we have," says Ken Madden, vice-president of sales and marketing for employment agency Madden Industrial Craftsmen. "Manufacturers are adjusting their production based on those shortages," he says, "that's not good for manufacturers or the state."

Whether it's high-tech microprocessor production, rail car production by Portland's Gunderson, or ship repair by Vigor Industrial, manufacturing represents a massive component of the region's gross domestic product. According to 2013 numbers from the Bureau of Economic Analysis, Oregon ranked second in the nation for the contribution of manufacturing to the state's overall GDP. According to their study, 29.8 percent of the state's GDP came from manufacturing.

#### You are not alone

Many experts feel that the current pool of available talent lacks the basic skills necessary for even entry-level positions. That challenge was the topic of a recent forum of Oregon and southwest Washington workforce development groups, employment agencies and employers, presented by the Columbia-Willamette Workforce Collaborative. With the economy growing again, most industrial employers are facing similar issues, and they're working to create

partnerships where they can pool resources to develop a pipeline of workers for open positions.

An overriding theme of the conference is that businesses don't have to go it alone. With coalitions such as the Columbia-Willamette Workforce Collaborative, the Oregon Manufacturing Extension Partnership network and others, there are resources that can be tapped into by businesses large and small.

"You are connected," says Lynn



TRIBUNE PHOTOS: JOHN M. VINCENT

**LEFT: Ken Madden of Madden Industrial Craftsmen says that the manufacturing industry needs to reach into non-traditional populations for new manufacturing employees. He also feels that it's essential for companies to invest in training for both new and current employees. ABOVE: For companies like Portland's Leatherman Tool, the challenge isn't just finding qualified assembly workers. The multi-tool manufacturer needs employees to operate and maintain the complex machines that produce components for their products.**

## From page 3

Stephen of Microchip Technology, "you don't have to go it alone."

"The problem right now is that we are all saying the same thing, but we're going in different directions," says Madden, "we need to speak with one voice." Madden outlined his views on a proper pathway that includes changing the image of manufacturing work, internal workforce-based training, recruiting non-traditional industrial employees, validating applicants skills, investing in training and building partnerships.

Of those, changing the image of manufacturing is one of the more challenging. Many don't realize how rewarding a career in manufacturing can be. For a minimal educational investment, you can



get in the door and advance your position, according to Jesse Aronson, senior project manager with Worksystems.

Training opportunities are available from many sources, but "we're really challenged to even fill those trainings," says Aronson, "it's not on folk's radar."

To showcase manufacturing careers, businesses are encouraged to support Manufacturing Day, an annual event where employers open their doors to the next generation of potential employees, showing them what modern manufacturing is all about, and hoping to get them excited about industrial careers.

Jay Schmidt, vice president and general manager at Silicon Forest Electronics puts it even more simply.

"Try to create those tipping points in manufacturing to make it cool," he says.

The average pay in the manufacturing segment was \$71,603 in 2013, according to the National Association of Manufacturers. Even entry-level wages for skilled positions easily eclipse minimum wage and the entry-level compensation in other employment segments.

### Skills that pay the bills?

While many openings elicit a flood of job applicants, a short-

age of those with proper job skills makes hiring them difficult. So what are the skills that employers are looking for?

Aronson says the basics of communications, teamwork, reliability, safety and problem solving.

"It's really those behavioral skills that we're looking for," says Julie Hugo, the learning and development coordinator at Blount International. She contends that if candidates have those basic competencies, the company can train them with their industry-specific skills.

Internal training processes for both new and existing employees are expected to become a neces-



**For Blount International's Julie Hugo, finding a quality employee starts with their behavioral skills. Will they show up, and how will they work as a team member? The technical skills can be taught, she says.**

## THC TESTING

Conference goers said an emerging hurdle is expected to come from the legalization of marijuana in Oregon and Washington.

Although it will be legal to use it away from the workplace, there are certain to be issues for both employees and employers in an industrial environment where safety is paramount. Many employers will still maintain a drug free policy.

sity throughout the manufacturing industry, and will serve to fill the skills gap created by the decline in vocational education at the high school and, to a lesser extent, at the community college level.

Another challenge is the cyclical nature of many manufacturing businesses, including the region's massive semiconductor industry.

Many of the hiring managers at the forum mirrored the thoughts of Brandon Purk of Owens Corning. "Right now it's just 'give me bodies,'" he says, "I'd like to have a different strategy."

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# 'BAN THE BOX'

## MEASURE HEADED TO GOVERNOR'S DESK

Oregon will join the ranks of states barring most employers from asking about criminal convictions on their initial job applications.

The House gave final legislative approval on a 34-25 vote Tuesday, June 16, along party lines, after the Senate amended House Bill 3025 and passed it 21-8. The bill goes to Gov. Kate Brown.

About one-third of the states have similar legislation known as "ban the box," according to the National Employment Law Project. Most of those laws apply only to government employment, but Oregon will join the six other states that extend it to all employers.

"It will break the cycle of people returning to prison because they cannot find a job," said Rep. Paul Holvey, D-Eugene, chairman of the House Business and Labor Committee.

Portland and Multnomah County have such bans applying to government employment. A work group set up by the Portland City Council is considering how the city ordinance, originally adopted last year, may extend to private employers. The bill would supersede it.

The bill was among the top pri-

orities of a coalition of minority groups. Portland-based business groups, while endorsing the concept, sought assurances of flexibility for employers.

Although the question of criminal convictions could not be asked on application forms, employers could still raise it with applicants during interviews — or if there is no interview, when a conditional offer of employment is made.

Under the version amended by the Senate, public safety and criminal justice agencies are exempted from the ban, and the question of criminal history can still be asked of applicants for non-paid volunteer positions.

The bill also specifies that the ban does not apply if federal and state laws and regulations specify consideration of an applicant's criminal history.

While the Bureau of Labor and Industries could enforce the law, the amended bill dropped the possibility of individual lawsuits against employers.

Democrats cast all of the votes for the bill in the House; one Democrat was excused. Republicans were unanimous against it.

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# FORGING A NEW SABER



COURTESY: PHILLIP ISHERWOOD

SaberForge is crowdfunding for a stretch goal of \$400,000 to create more than 140 new pieces for customizable sabers.

Crowdfunding is generally for small businesses looking for less than \$100,000 in loans, which is too small for most banks to back.

SaberForge, located in Oregon City, has kick(started) that notion to the curb.

SaberForge, a custom electronic lightsaber company, is crowdfunding for \$100,000 to boost production of more than one hundred unique metal pieces — adaptive saber parts (ASP) — that come in three finishes.

BY JULES ROGERS

In the first 46 hours of the campaign, \$50,000 was pledged. One week in, 416 backers raised \$148,196. Since the deadline is July 11, SaberForge's stretch goal is \$400,000, which will enable 140 total additional parts — 40 more than the original goal allowed.

"I was just blown away — I was expecting it to take the whole time," said Phillip Isherwood, owner and CEO of SaberForge. "Our Kickstarter campaign reached its funding goal in just six days, but we haven't been idle the last week. Now we have stretch goals, new parts and extra rewards."

SaberForge, in partnering with a large-scale commercial machine shop, needs to place a large initial order to keep prices low and reduce lead times.

"I wanted to launch a new product line and I didn't want to use existing funds that are tied up in other parts of my business," said Isherwood, who didn't like the way banks were pestering him to apply for loans and credit. "My parents owned a business, and it went under in large part because they took funding from financial institutions."

Most of the funds generated will go toward the parts, but a small amount is allotted for the virtual saber-building technology on the website so customers can see what their mix-and-match parts will look like put together before they buy.

The plug-and-play electronic kits require no soldering for easy upgrades to the custom saber hilts, which Phillip Isherwood has been producing since founding SaberForge in 2008. So far this year, he's sold about 4,000 sabers, shipping around 400 weekly.

"Obviously there's a demand for it," said Isherwood. "The only similar products on the market are really fragile; ours are super durable and on top of that, we have better quality."

The sabers come in apprentice, elite, and crystal hilts, which include a range of about 30 styles across the four tiers of initiate, warrior, champion and hero. The dueling saber blade is 36-inch hyper durable polycarbonate that comes in three mixable colors, and some have sound, LED lights and motion detectors. The battery life lasts two to three hours — or several weeks in sleep mode.

"They're threaded, you just screw them together," said Isherwood. "It's really easy to build from scratch in two minutes."

SaberForge has a forum on their website to address and discuss details, where Isherwood and his wife Stephanie collect and answer questions from the Kickstarter page and



Married last year in May, Isherwood affectionately refers to his cosplaying wife Stephanie as "Mrs. Saberforge."

COURTESY: PHILLIP ISHERWOOD

Facebook page.

"This is exactly what I've been looking for," commented Michael Sexton, a backer of the campaign. "All your sabers look fantastic and review very well, so I've been battling myself for months on whether to try and build from the ground up or get a finished product from your site. Now I can have a little of both worlds."

Isherwood studied history and political science at UC Davis, but during the 2008 financial crisis his teaching days gave way to what started as a hobby.

"I used to make everything by hand in a little shed... now we use computer-controlled machines and we do all the finish work by hand,"

explained Isherwood, who taught himself to design and construct his sabers. "They started selling really well and making more than I was teaching in the credential program."

Today, he has 20 employees across state lines and four warehouses in Oregon City. In July, Isherwood plans to open up a saber dojo, too. SaberForge has a 5,000 square-foot showroom along Beaver Creek Road in Oregon City open Monday through Thursday from 10 a.m. until 8 p.m., featuring cosplay costumes and a door decorated as Han Solo frozen in carbonite (though SaberForge is not affiliated with Lucasfilm, Ltd.).

Customers duel, cosplay and produce films with the sabers, and the

## SABERFORGE

**Where:** 412 Beaver Creek Rd Suite 608, Oregon City  
**Phone:** 510-410-5804  
**Web:** SaberForge.com  
**Email:** sales@saberforge.com

SaberForge Facebook page has more than 103,000 Likes. He regularly awards his products to his fans through Facebook and Etsy interaction contests.

### Customized sabers

For customers in the saber smith business who want to market their unique saber design to their own customers, parts will be available in wholesale and accessories in bulk.

Incentives include glossy cosplay art prints, SaberForge T-shirts, saber belts, ASP custom saber hilts and blades with levels of sound effects and LED, katana-shaped blades, extra ASP parts, a Bane curved saber hilt empty and ready for ASP electronics, a "Legacy" style saber, and an ASP saber smith starter set with your choice of more than 40 parts. The estimated delivery is August through December.

"We allowed an extra two months in our shipping schedule so we have time to make the runs twice if we need to," said Isherwood, who plans to take two weeks to send out digital surveys and collect his backers' custom design choices.

# ROOF PITCH

Watching tech companies take on dirty, traditional industries is fun

Internet, meet roofing. The company's called Viirt and it aims to take the middleman out of getting your roof replaced.

Swiping your finger across an iPad is different from handling the roughness of a roof shingle, so how can each type of person benefit each other?

For a start, by making things easy. As a homeowner needing an estimate, you can go online to Viirt's site and find the satellite image of your home on Google Maps. Using the pointing tool, developed by Viirt, draw the outline of your roof. Add in a numerical factor for pitch (1 shallow, 2 medium, 3 steep) and the program spits out an estimate for a new (shingle) roof installed by a reputable local firm.

But like a lot of businesses that aim to take a bite out of some previously-untapped billion-dollar market, it'll take boots on the ground to win customers.

Viirt was started by Ridgefield, Wash. native, Josh Davis, who has laid shingles as well as run a video production company. He sees the roofing trade as a communication business. The customer experience could be improved by better communication.

"There are guys who say they know what they are doing, but they don't take care of the landscaping, they aren't considerate of the homeowners, they don't clean up, they don't communicate when they leave a job," says Davis. He was in Portland recently with his

**Joseph Gallivan**



TECH TONIC



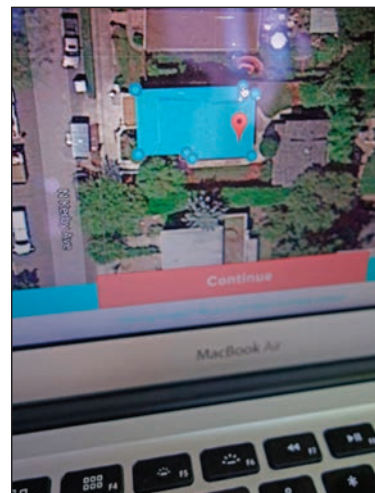
## VIIRT (pronounced 'vert')

**CEO:** Josh Davis  
**Locations:** Omaha Nebraska, Vancouver Washington, Portland,  
**FTE:** Six, plus three contract software developers  
**Funding:** Dundee Venture Capital \$900,000  
**Phone:** 855-981-8131  
**Web:** viirt.com

Chief Performance Officer, Mandy Gray, from their home base in Omaha Neb. "When it's messy and confused, that's a bad customer experience."

Once a homeowner has outlined the roof and gotten an estimate, Viirt sends a roofing subcontractor around to the actual brick and mortar house to measure the roof again. Davis says that while the satellite is more accurate than a guy leaning over with a tape measure, the human can also take into account obstructions such as satellite dishes (\$75 to remove and replace them) or ventilation equipment.

He says they are testing small, quadcopter drones now and hope



**JOSEPH GALLIVAN, AND COURTESY: GOOGLE MAPS/VIIRT**  
**TOP:** Viirt CEO Josh Davis and Chief Performance officer Mandy Gray aim to make finding a roofer as easy as Yelping an eatery or hailing an Uber.  
**BELOW:** Viirt lets users look up any home on Google Maps, trace the outline of the roof, adds its pitch or angle of slope, and get a quick estimate for a new set of shingles. A real, local roofer then comes out and tweaks the estimate.

to have one that uses LiDAR, or laser scanning, buy the end of the

## Drones, Disruption, Uber? Check! Check! Check!

This wouldn't be a tech startup pitch without early and often use of the verb "disrupt," and flattering self comparisons to Uber. Gray put it best in an email,

"Uber will lead the industry, owning no cars. We will lead the roofing industry, owning no hammers!"

Viirt is based in Omaha, Neb., and currently operates out of one other city, Vancouver, Washington, where it has managed around 30 roof jobs so far. This week it is expanding into Portland and has gone through all the paperwork to get licensed, insured and bonded just like any contractor.

"We're taking the opposite approach of Uber, who went in and said 'We don't care about your regulations and your licensing,'" says Viirt CEO Davis. "We're saying it's easy enough to work in the system until the system changes."

year.

Viirt's model is to match homeowner with subcontractor and take 10 percent of the total job cost. Davis explains that under the old roofing model, contractors employ large teams of salespeople to reach the homeowner, and then send a subcontractor to do the work.

Davis is convinced that if the subcontractors — the ones who actually nail down the shingles — can own their own reputation, the homeowner will be able to choose without the help of expensive middlemen. He says homeowners save 20 to 30 percent on the costs of a roof job.

"No more having high pressure salesmen sitting in your living room," he says.

But what happens when something goes wrong? Viirt has to guarantee its prices.

"Last week we were seven bundles short on a job," he says referring to shingles. "It cost us a couple of hundred dollars. We took responsibility for that mistake and we fixed it."

Once signed up and underway, a homeowner can rate the job done, every day, on a dashboard on a computer, phone or tablet. The score would be a new way of establishing the team's reputation.

But the other part is getting roofers to use the technology. A foreman or person in charge would need to check their version of the dashboard, answering messages from the homeowner and supplier, and generally keeping up.

Viirt has six full-time employees and uses three contract software developers. Their job has been to integrate Viirt with Google Maps, for which access Google charges \$10,000 a year. They also use Application Programming Interfaces from other systems, such as Slack.com, and Twilio. Davis points out that Twilio is used by Uber. It's a messaging platform that records every call and text, and basically keeps a paper trail that is sup-

posed to keep everyone honest and informed.

"We hold the money and process the payment between homeowner and contractor," adds Davis. This could be a big win, because homeowners hate it when contractors use some of their money to start on a different job, then disappear to do it.

They also use Lob, a direct mail service, for bulk mailing postcards, since people still like to hold something in their hands. Viirt can buy a mailing list of people with homes built 15 to 25 years ago, and automatically send a paper postcard inviting an estimate. Over 15,000 have gone out so far.

They must build a base of roofers who want to use the system. Davis reaches out to the top suppliers of shingles (he says there are only seven in the country) for the names of reliable installers.

In the Portland area, they currently use Amado Gomez who lives around Southeast 148th and Main and handles those Vancouver jobs. Gomez retired from roofing, started a restaurant with his wife who now runs it, and returned to roofing to teach his son Rigo the trade. Reached by phone, Rigo, 19, told the Tribune, "It's going good, we have a lot of work," interpreting for his father. Viirt "makes it better, it brings stable jobs for us and it pays good." But he added they don't interact much by computer, it's all phone — as in voice.

Viirt's Mandy Gray has a masters in instructional design. She designs the online learning system and playbooks to teach them how to use Viirt and maintain their reputation.

Both Gray and Davis see big changes coming down the road in the wholesale supplier world. Especially with AmazonSupply, which is trying to muscle in on the market for goods used in the building trade.

Now that's cutting out the middleman.

Vacasa wants ultimately to hire 500 people in Portland. Last week it tried to hire 100. Ten people showed up.

Earlier this year, vacation rental company Vacasa unveiled plans to expand internationally and hire 6,000 new employees in 2015.

Chief Revenue Officer Scott Breon said 500 of those jobs will be in Portland.

Recently, the company held a four-day hiring roadshow, looking mainly for summer staff for the Oregon coast such as housekeepers. Vacasa seeks to persuade more people to rent out their second homes, with the promise that an app will handle scheduling and money, and cleaners will do the dirty work.

They are also looking for technology, analytics, and marketing positions, mostly based in Portland. Much of their marketing is organic SEO, as in Google search, as well as emails based on predictive analytics: seeing where a customer has been and predicting where they might like to go next.

One of its four meet-and-greets was in the company's HQ just off Martin Luther King Jr. Avenue in Northeast Portland.

At 10 in the morning four Vacasa staffers waited under a sunshade, equipped with application forms and swag (corkscrews, beach toys) for the influx.

By lunchtime the event was over. A spokesperson said recruiters had met with 10 jobseekers.

The firm recently outgrew its headquarters and moved its IT team to a building a mile away on Northeast Alberta Street, above Barista.

"We have four treadmill desks now, people want to move around more. Got them on Amazon!" says the ever-cheerful Chief Strategy Officer, Scott Breon, standing in the sun.

"We're looking for people that want to grow with us and have a career," says Breon. He is wary of San Francisco churn, where people move jobs every year or two.

"We're getting resumes in, but we're growing so fast that hiring the wrong employee can be more detrimental than having no employee."

As she waited, Jill Allanson, a

corporate recruiter in Human Resources, said they were hiring for property managers, housekeepers and local operations. Positions in Portland included Business Development, Software Development, Search Engine Optimization and other Information Technology people.

She said an entry level position in SEO would pay "\$40,000-plus with good benefits, while higher executives would get \$70,000 plus."

Jobhunter Jesse Muir used to be a financial counselor, doing early delinquency prevention, paying off credit cards etc. Ironically, the improving economy put him out of work.

"I started in 2008 when things were bad, and I was telecommuting to San Francisco from here. But when the economy got better they let me go to save money."

Muir gave himself six months to find a job. With a wife in nursing school and kids age one and three at home, he needs work. Yet he's not desperate. He's here at Vacasa making a general application for a business position (not a housekeeper) in the hope that something comes up where he can use his Spanish and financial skills.

"I'm here to meet the hiring managers just to be able to have a name associated with the face. It's a tremendous opportunity to talk to someone that's not in an interview," he said.

What he's really looking for is not just a full time job with benefits but a company with growth potential. He grew up in San Francisco and is used to seeing companies mushroom and employees prosper.

So has he seen much of that in his four years in Portland?

"Very little. I'd say Vacasa is the biggest growth company I've applied to. It's more credit unions and banks. Simple is very interesting, especially with their Spanish ownership," he adds. Muir has applied to Simple but knows he has to make a contact on the inside to get his foot in the door.

Muir has found that today's startups have multiple questions to answer instead of a straight application and resume. "They're definitely concerned with your character more so than your work experience," he says.

Does he feel like there's a ton of jobs out there? "Maybe I'll feel like that when I've got one I think there's a lot of movement out there, from job to job, more than newly-created jobs."



TRIBUNE PHOTO: JONATHAN HOUSE

Jobseeker Jesse Muir came to Vacasa to see what sort of business-oriented positions they are looking to fill. Muir thought his strengths in finance and Spanish could work well at a growth company like Vacasa, which uses cloud and mobile technology to link vacationers with private holiday homes. Vacasa was mainly hiring housekeepers for the Oregon Coast, but only 10 people showed up in Portland and 15 at the coast.



# WYDEN STEPS UP FOR SMALL BREWERS



TRIBUNE PHOTO: JENNIFER ANDERSON

Hopworks Urban Brewery (HUB), makers of both hard cider (above) and craft beer (right) is just one of the many craft breweries that would benefit from Wyden's recently-introduced bill.

Booze is quickly becoming Oregon's cash cow — and Oregon Sen. Ron Wyden is doing what he can to boost it.

The Democratic Congressman last week announced a first-of-its kind bill that would bring lower excise taxes and other rule changes to support Oregon's flourishing beer, cider, wine and distilling businesses.

**BY JENNIFER ANDERSON**

In Oregon, those industries are responsible for an estimated 40,000 jobs collectively and generate about \$6 billion annually in revenue.

"Oregon's craft beer, wine, cider and spirits producers are both world-renowned and a huge boon to our state's economy," Wyden said last Thursday at a press conference at Hopworks Urban Brewery in Southeast Portland.

Wyden is co-chair of the Senate Bipartisan Small Brewers Caucus and the top Democrat on the Senate Finance Committee, which oversees excise taxes and alcohol regulations.

"Each of these industries is unique, and this legislation takes targeted approaches to update antiquated rules and reduce taxes for these growing businesses to ensure that these innovators continue to create high-quality jobs for Oregonians," Wyden added.

Currently Oregon's 605 wineries, 950 vineyards, and related businesses account for 17,100 jobs, \$208 million in tourism, and \$3.35 billion in total annual economic impact spread across Oregon's 36 counties.

"Oregon's breweries contribute mightily



TRIBUNE PHOTO: JENNIFER ANDERSON

Sen. Ron Wyden (D-Ore.) recently announced a bill that would lower excise taxes for Oregon's burgeoning brewing, distilling, and winemaking businesses. Behind Wyden is Christian Ettinger, brewmaster at Hopworks.

to our state's economy and Senator Wyden's legislation will allow our small businesses to build on what they've done naturally for decades - create good-paying jobs all across our state," said Deschutes Brewery Founder Gary Fish, Board Chair of the Brewers Association. "A fresh approach to eliminating outdated regulations and lowering taxes is a recipe for breweries' uniquely Oregon suc-

cess story to continue for years to come."

James Kohn, owner of Salem-based Wandering Aengus Ciderworks, called it a "very progressive and comprehensive approach" to changing the excise tax for his industry.

The bill also reduces compliance burdens for craft beverage producers by exempting nearly 90 percent of all industry members from complex bonding and bi-weekly tax fil-



ing requirements.

The bill would exempt aged beers, ciders, wines, and spirits from complicated and burdensome accounting rules.

It would reform rules on brewers to encourage more collaboration and streamline regulations.

And it would equalize the playing field for all distilled spirits producers.

Finally, the bill would cut administrative backlogs by ensuring the Alcohol and Tobacco Tax and Trade Bureau, which is charged with regulating these industries, is sufficiently funded.

Additional enforcement funding and authority would help offset the cost of this bill by cracking down on tax cheats.

"These issues are important to the rapidly growing number of American craft distillers," says Thomas Mooney, President of the American Craft Spirits Association and Co-Owner & CEO of House Spirits Distillery in Portland.

The lowered excise tax, Mooney figures, will enable House Spirits to produce 800 new barrels of whiskey each year, putting more than 20 people to work in Portland. Adding 20 jobs at a time, with 700 distillers nationwide, is a lot of growth, he says.

Others said the bill would help them buy more equipment, reinvest back in their business, and give back to the community.

Wyden says he's "hopeful" to receive bipartisan support for the legislation since it builds recent successes from both sides of the aisle.

He joined his colleagues to introduce the bipartisan Small BREW Act, which would reduce the excise tax on each barrel of beer produced by small brewers.

Wyden also helped advocate for brewers to continue to give spent grains to farmers. He also helped allow retailers and wineries to sell wine growlers in Oregon.

# PORTLAND IS BETTER THAN THIS

## City must prioritize the homeless crisis on our streets

There are few places in the world as beautiful and inviting as Portland during the summer.

It is the best time to showcase our city's vibrancy, innovation and deep sense of community. Yet with warm weather approaching, we hear that more and more people are actually avoiding some of the city's best destinations — areas near bridges, in parks and throughout business/shopping districts — because an increase in illegal encampments, panhandling activity and open drug dealing makes them feel unsafe. When federal funding was first cut for homeless programs around 30 years ago, there was no question that local governments took on a daunting problem. Good intentions have been put forth, such as the city's 10-Year Plan to End Homeless-

ness. However, all 10 years of that plan have run out and we still have significant numbers of chronically homeless people living on our streets and in our parks and open spaces.

We need to provide more emergency and temporary shelters, an area in which the city has fallen short compared to other metro areas. So we continue to ask ourselves how we can address this challenge in a way that makes livability better for all residents and visitors, including those most in need. The root of the answer seems to lie in the city's priorities.

We hear time and time again that lack of funding is a major barrier to building more shelters and affordable housing options in the region.

**Ty Barker**



PORTLAND  
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Certainly there are many competing priorities, but in a \$3.5 billion annual city budget surely resources can be found to help those in need and ensure the city is safe and inviting for everyone. In less than a year, Portland will host athletes from more than 200 countries for the Indoor Track and Field competition, with all the attention and fanfare that comes with it. The city should be putting its best face forward, yet we continually hear from recent Portland transplants and visitors who are surprised at the extent of the problems on our streets. Will that be the Portland the world experiences? Or will this opportunity give city leaders incentive to prioritize, break down silos and focus attention on providing safe spaces for everyone, cleaning up used drug paraphernalia in our rivers and streets, and ensuring Portland shines.

We are better than this.

During the past two decades, the Alliance's flagship program, Downtown Clean & Safe, has partnered successfully with the Portland Police Bureau to provide enhanced security downtown. We have also worked

with Central City Concern to employ about 500 formerly homeless individuals and help them move to more productive lives. In addition, over the years Clean & Safe has provided significant resources to bolster emergency shelter, outreach and shower and storage facilities. Most recently, the organization rebooted its "Real Change not Spare Change" campaign to encourage people to support successful social service and outreach programs instead of handing out dollars to people on the street.

Still, the larger problems persist and City Council's lack of consistent focus on these issues has allowed illegal camping and panhandling to become accepted as the norm. In some of Portland's most beloved venues, such as Waterfront Park, Eastbank Esplanade and the Springwater Corridor, illegal camps have grown in numbers beyond what has occurred in the past, making those areas feel unsafe. Sadly, for men and women experiencing homelessness, those safety issues are very real and we have seen disturbing incidents of

violent crimes perpetuated against some of our most vulnerable people. It's time to get serious about addressing this long-standing problem that affects every person — residents, visitors, those in need of services — in the city.

In just over a year, the eyes of the world will be on Portland. What will they see?

Members of City Council were elected to make difficult choices such as how to ensure limited resources go where there is a most critical need. If you are concerned about the safety, cleanliness and livability of the city, as well as the needs and safety of people living on the streets, please call or write to Mayor Hales and individual members of City Council at [www.portlandoregon.gov](http://www.portlandoregon.gov) to let them know you believe more shelters, storage and other affordable housing options must be a priority in the city's budget. Let them know you also believe that we are better than this.

*Ty Barker is chair of the Downtown Clean & Safe District.*

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## NEED HELP?



consult the **Service Directory** at

**CommunityClassifieds**  
Your Neighborhood Marketplace

**www.community-classifieds.com**

for advertising information call  
**503-620-SELL(7355)**

Email your business briefs to:  
business@portlandtribune.com

## YOUR BUSINESS

### Besaw's, building owner settle legal fight, will share name

Besaw's versus Besaw's is done. The owner of the restaurant business and the building it was in on Northwest 23rd Avenue have been fighting for legal control of the name since May 1.

Last Tuesday, C.E. John Properties 65 LLC, owner of the Besaw's Building at 2301 N.W. Savier St., and Tuatara Enterprises Inc., owner of Besaw's restaurant, said that they have resolved their legal disputes and agreed to a settlement on future use of the Besaw's name.

As part of the settlement, Tuatara Enterprises agreed to pay an undisclosed amount to C.E. John. Tuatara has the sole right to use the Besaw's name, sign and logo for restaurant services.

C.E. John says it will donate the settlement money to several non-profit organizations in Northwest Portland.

Cana Flug, president of Tuatara Enterprises, plans to open a relocated Besaw's restaurant by late summer. C.E. John has the sole right to use the Besaw's name for the building. The Vancouver, Wash., company plans to build condos on the site.

Besaw's has operated since 1903. In November 2011, C.E. John Properties 65 purchased the building, and with it the naming rights to the restaurant, according to court documents in the case. Tuatara Enterprises disputed that and sued C.E. John Properties 65 May 1 in Portland's U.S. District Court claiming it had sole right to use the restaurant's name.

Besaw's closed its doors in late May. The June 16 agreement put an end to the legal fight.

"With this agreement, we seek to put an end to this dispute while preserving the Besaw's name for the building," said James John of C.E. John Co. "We are pleased to honor its history and maintain its connection with the Slabtown neighborhood. To that end, we fully intend to proceed with plans for our investment in the development of the Besaw's Building which will feature a neighborhood restaurant maintaining a tradition that spans the better part of the last 112 years.

"Cana Flug has been an excellent operator of the Besaw's restaurant for the past 10 years and we wish her well in her new location."

Flug said she believed she will bring her customers with her to a

new location.

"We're happy to get this dispute behind us and focus on what matters: our loyal customers and the next chapter in the history of Besaw's restaurant."

Flug and John finished with a joint statement: "With our agreement, the neighborhood community wins. The Besaw's Building will get needed improvements including another restaurant to serve the Northwest neighborhood, and the Besaw's restaurant can live on in a new location."

### State registers 500th Benefit Company

Secretary of State Jeanne P. Atkins announced that 500 Oregon businesses have registered as Benefit Companies since this new designation became available less than 18 months ago.

The number of businesses registering as Benefit Companies grows every week and includes companies from dozens of communities across Oregon.

An up-to-date list is available on the Oregon Secretary of State's website.

"Oregon is a hotbed of socially conscious entrepreneurs looking for a new way to conduct business," said Secretary Atkins. "It's very exciting to see the number of Benefit Companies grow so rapidly."

Living Room Realty owner and founder Jenelle Isaacson praised the new designation.

"Living Room Realty wanted to become a Benefit Company because of our belief that we build a business by building community one great neighbor at a time. It was an extension of our company's social, environmental and ethical values," said Isaacson. "The designation has been a way to recognize the hard work of our staff who are dedicated to doing business with heart and meaning not just for a paycheck."

House Bill 2296, which established a new way for businesses to organize to help create high quality jobs, went into effect Jan. 1, 2014. It was approved by a bipartisan majority of the 2013 Oregon Legislature. Under Oregon's law, Benefit Companies enjoy legal protection to create value for society, not just shareholders, while meeting higher standards of accountability and transparency.

A Benefit Company is a new kind of business legally required



TRIBUNE PHOTO: JONATHAN HOUSE  
Jenelle Isaacson, owner of Living Room Realty, is one of Oregon's 500 businesses tagged as a Benefit Company.

to: 1) create a materially positive impact on society and the environment; 2) expand its fiduciary duties to require consideration of the interests of workers, community and the environment; and 3) publicly report annually on its overall social and environmental performance using comprehensive, credible, independent and transparent third party standards. B Company status offers businesses more freedom to define success and provides legal protection for those looking to pursue a corporate purpose other than exclusively maximizing profits for shareholders.

### Aerial Inspection garners Portland's first FAA approval for commercial drone use

Aerial Inspection Resources Inc. (AIR) has received FAA authorization to utilize unmanned aircraft for monitoring and inspecting electrical transmission equipment, gas pipelines and other critical infrastructure systems.

AIR's authorization - known as the "333 Exemption" - allows the company to deploy drone technology in all 50 states. AIR is the first Portland-based company to receive this FAA Exemption, and they join a select group of 289 companies that can now commercially operate Unmanned Aerial Systems (UAS) in the United States.

"We are primed and ready to start offering our UAS technologies that we have been developing over the past 3 years," said Vernie Santos, AIR's VP of Business Development. "AIR's Unmanned Aer-

ial Systems far outperform traditional inspection methods, and we also know it will have a huge impact on safety. Easily the most common source of fatalities in the workplace is falling - even from relatively modest elevations. Our services allow inspection crews to stay safely on the ground, using our unmanned aircraft to collect data that surpasses what could be obtained by workers climbing structures or using low flying manned aircraft. This is a technology that will save lives. We are very thankful to the FAA for recognizing this fact and getting our 333 Exemption approved in a timely fashion."

The exemption comes with a set of restrictions designed to protect the safety of the American airspace system. AIR will need to keep their aircraft within visual line of site at all times during flights, and these flights must not exceed 400 feet in altitude. In addition, AIR's unmanned aircraft must be operated by a licensed pilot, weigh less than 55 lbs. at take-off, and fly under 100 mph. These operational limitations are common to almost all 333 Exemptions approved by the FAA to date.

"The restrictions the FAA imposes on us really doesn't affect our ability to provide valuable services to many industries. Most of our activities involve focusing in closely on the inspection target, and flying very low and slow so we can provide the most detailed inspection possible. We are happy to operate within the confines of our 333 Exemption while the FAA takes

the time necessary to develop more robust regulations" said Santos.

Aerial Inspection Resources utilizes more than just high resolution photography for performing elevated infrastructure inspection. AIR focuses on employing advanced data acquisition technologies such as infrared and ultraviolet spectrum imaging, and is an industry leader in using UAS and LiDAR technology to create exceedingly detailed and accurate 3D maps in near real-time

### HemCon receives NIH funding

TriStar Wellness Solutions, Inc. a health and wellness company that targets opportunities in the advanced wound care marketplace, announced that its Portland-based wholly owned independent subsidiary HemCon Medical Technologies, Inc. (HemCon) has been awarded funding from the National Institutes of Health (NIH) to develop a novel chitosan endoluminal hemostatic dressing that is able to be delivered by a catheter to control and prevent prostatic bleeding during prostatic surgery such as transurethral resection of the prostate (TURP). Oregon Health & Science University (OHSU) will work with HemCon as a subcontractor on development of the dressing.

Prostate benign hyperplasia (BPH) and prostate cancer are two of the most common urologic diseases that are treated with surgical intervention in older men. The Department of Health and Human Services report approximately 150,000 prostatic surgical procedures performed in the U.S. annually<sup>1</sup>. Uncontrolled bleeding associated with transurethral and open prostatic surgical procedures often results in delayed healing, increased patient discomfort and ultimately prolonged hospitalization which significantly increases the cost of patient care.

The dressing development will enable rapid control of bleeding, reduce discomfort associated with extended catheterization, and more significantly enable reduction in hospital stays and expenditure. A previous Phase I award demonstrated feasibility of the chitosan endoluminal hemostatic dressing, its incorporation into a urinary catheter device, and its use to control bleeding in a large animal model. The Phase II funding provides for development of a final balloon-delivered hemostatic system.

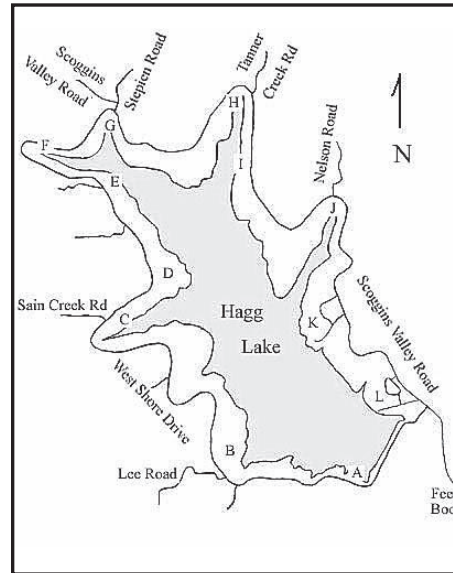
# FUTUREPROJECTS

## Hagg Lake Perimeter Roads

Phase 1 will improve the paved section of Scoggins Valley Road between West Shore Drive at the dam and Stepien Road. The work will include two landslide mitigation projects, two culvert replacements including one fish passage culvert, an asphalt overlay, and guardrail upgrades. Construction of the culvert replacements and landslide mitigations are planned to begin in September 2015. The guardrail upgrades and asphalt overlay are planned for spring 2016.

Phase 2 will improve three miles of West Shore Drive between the north intersection with Scoggins Valley Road and Milepost 3 (Owl Turnout). The anticipated work will include stabilizing two active landslides, replacing two culverts on non-fish bearing streams, overlaying three miles of West Shore Drive, and upgrading the guardrail associated with the overlay. Construction of the culvert replacements and landslide mitigations are planned to begin in September 2016. The guardrail upgrades and asphalt overlay are planned for spring 2017.

Phase 3 will improve the remaining three miles of West Shore Drive between Milepost 3 (Owl Turnout) and the intersection with Scoggins Valley Road at the dam. The anticipated work will include stabilizing the landslide at Hankins road, replacing one culvert on a non-fish bearing stream, overlaying the final three miles of West Shore Drive, and upgrading the remaining section of West Shore Drive guardrail. Construction of the culvert replacement and landslide mitigation are planned to begin in September 2017.



The guardrail upgrades and asphalt overlay are planned for spring 2018.

**Total Cost:** \$12,000,000

**Anticipated Construction Dates:** Phase 1 - Fall 2015; Phase 2 - Fall 2016; Phase 3 - Fall 2017

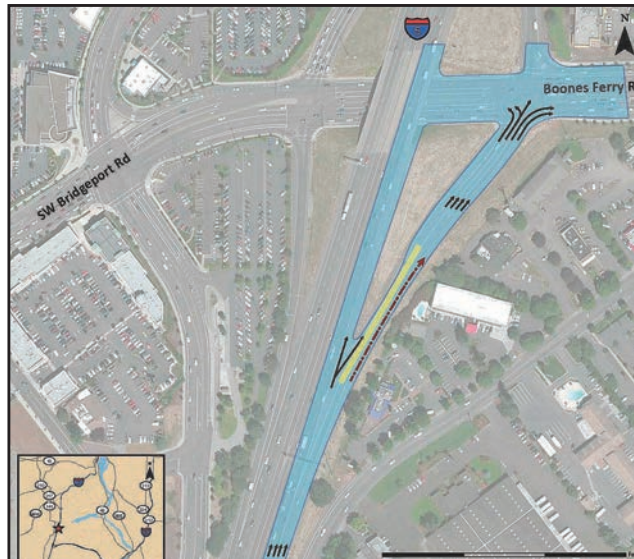
**Contact:** Victoria Saager, Public Information Officer, Capital Project Management (CPM), 1400 SW Walnut Street, 2nd Floor, Hillsboro, OR 97123-5625. **Phone:** 503-846-7616. **Email:** victoria\_saager@co.washington.or.us

## I-5 Northbound: Lower Boones Ferry Road Exit-Ramp

The Lower Boones Ferry Road interchange experiences some of the heaviest exit/entrance movement in the metro area, reflecting the high density of employment generators at this location. The purpose of the project is to improve operations and safety to reduce difficult weaving movements between interchanges at the I-5 NB Lower Boones Ferry Road exit-ramp by constructing cost-effective improvements.

**Estimated Total Cost:** \$1,258,406

**Contact:** Alan Snook, Major Projects/Planning Manager, ODOT Region 1, 123 NW Flanders Street, Portland, OR 97209. **Phone:** 503-731-8356. **Email:** snook.alan@state.or.us



## I-205 NB: US 26/Powell to Stark/Washington Auxiliary Lane and Stark/Washington

In a period of constrained revenue forecasts, ODOT R-1 has developed Corridors Bottleneck Operations Study (CBOS) to identify major congestion bottlenecks on freeways and develop cost effective, small-scale operational improvements. CBOS will implement the OHP Major Projects Policy and address FHWA Localized Bottleneck Reduction Program objectives.

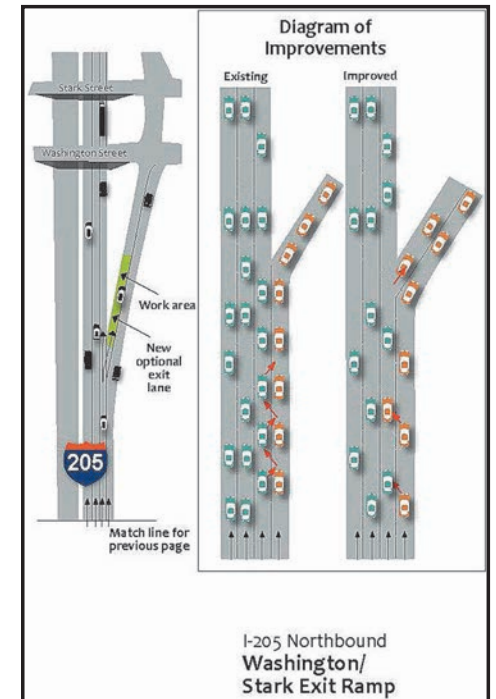
The project is to extend the existing acceleration lane from Powell Blvd. entrance-ramp to match with the existing auxiliary lane from Division St. entrance-ramp to Stark/Washington St. exit-ramp, and provide a two-lane exit at Stark/Washington.

This project will reduce congestion, improve lane balance and travel time reliability, and sustain stable traffic flow in this section of I-205.

**Total Cost:** \$7,500,000

**Anticipated Bid Letting Date:** 2016

**Contact:** Andy Johnson, Major Projects Manager, ODOT Region 1, 123 NW Flanders Street, Portland, OR 97209-4012. **Phone:** 503-731-8356. **Email:** andrew.johnson@odot.state.or.us



## I-205 SB: I-84 EB Entrance-ramp to Stark/Washington Auxiliary Lane

In a period of constrained revenue forecasts ODOT R-1 has developed Corridors Bottleneck Operations Study (CBOS) to identify major congestion bottlenecks on freeways and develop cost effective, small-scale operational improvements. CBOS will implement the OHP Major Projects Policy and address FHWA Localized Bottleneck Reduction Program objectives.

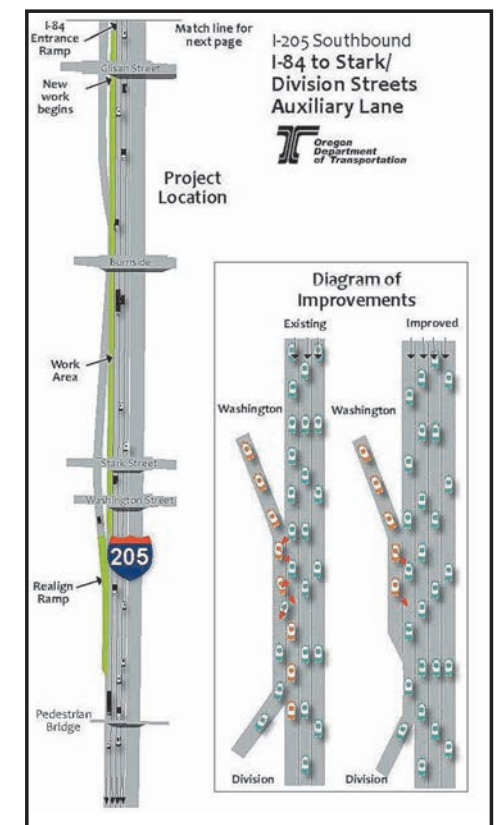
The project is located on the critical I-205 commuter and freight through-route within the Portland Metro area. This project will reduce congestion, improve lane balance and travel time reliability, and sustain stable traffic flow on I-205.

This project is to extend the existing acceleration lane from the I-84 EB to I-205 SB entrance-ramp to tie into the existing auxiliary lane from Stark/Washington St. to Division St./Powell Blvd.

**Total Cost:** \$8,500,000

**Anticipated Bid Letting Date:** 2016

**Contact:** Andy Johnson, Major Projects Manager, ODOT Region 1, 123 NW Flanders Street, Portland, OR 97209-4012. **Phone:** 503-731-8356. **Email:** andrew.johnson@odot.state.or.us



# ACTIVE PROJECTS

## 2015 BOILER SERVICES

Silverton, OR, June 23, 2015, 2:00 PM

## 2015 ON-CALL GEOTECHNICAL ENGINEERING SERVICES

Oregon City, OR, June 23, 2015, 4:00 PM

## AIR FILTER MAINTENANCE SERVICES

Bend, OR, June 23, 2015, 2:00 PM

## ATKINSON GYM SIDING

Portland, OR, June 23, 2015, 2:00 PM

## BEAR CREEK GREENWAY HIGHWAY 62 CONNECTIONS

White City, OR, June 23, 2015, 10:00 AM

## BUILDING 3 ENERGY UPGRADES - RE-ROOF PHASE LANE COMMUNITY COLLEGE

Eugene, OR, June 23, 2015, 2:00 PM

## CENTRAL POINT JUSTICE COURTS

Medford, OR, June 23, 2015, 2:00 PM

## CLATSKANIE RIVER CULVERT

St. Helens, OR, June 23, 2015, 3:00 PM

## DIESEL SEMI TRUCKS

West Linn, OR, June 23, 2015, 5:00 PM

## EWEB ROOSEVELT OPERATIONS CENTER - ELECTRIC OPERATIONS REMODEL

Eugene, OR, June 23, 2015, 2:00 PM

## FEDERAL GOVERNMENT RELATIONS

Beaverton, OR, June 23, 2015, 2:00 PM

## FEDERAL GRANT SUPPORT

Beaverton, OR, June 23, 2015, 2:00 PM

## FINANCIAL SUSTAINABILITY CONSULTANT

Portland, OR, June 23, 2015, 2:00 PM

## HIO PERIMETER ROAD

Portland, OR, June 23, 2015, 2:00 PM

## HOLLYWOOD-GRANT PARK SEWER REHABILITATION

Multnomah County, OR, June 23, 2015, 2:00 PM

## INTERNET BANDWIDTH

Portland, OR, June 23, 2015, 2:00 PM

## JOHN YOUNG MEADOW FENCE PROJECT

John Day, OR, June 23, 2015, 3:00 PM

## KNORR PT & NPT EHU OVERHAUL KITS FOR SIEMENS SD660 LRVS

Gresham, OR, June 23, 2015, 9:00 AM

## LAUREL STREET PATHWAY

Clackamas County, OR, June 23, 2015, 2:00 PM

## MILTON CREEK LARGE WOOD ENHANCEMENT

Columbia County, OR, June 23, 2015, 2:00 PM

## OREGON ZOO EDUCATION CENTER, BID PACKAGE 1 - ONSITE WORK, STORMLINE EXTENSION TO US 26 AND SURVEYING

Portland, OR, June 23, 2015, 4:00 PM

## OVERLAY OF WILT ROAD

Deschutes County, OR, June 23, 2015, 2:00 PM

## PARTNERS FOR RURAL INNOVATION CENTER, CM/GC

Tillamook, OR, June 23, 2015, 2:00 PM

## PARTNERS FOR RURAL INNOVATION CNETER SITE PLANNING AND DESIGN SERVICES

Tillamook, OR, June 23, 2015, 2:00 PM

## PORTABLE LIGHT-SCATTERING PARTICULATE MONITORS

Hillsboro, OR, June 23, 2015, 5:00 PM

## PRINT ON DEMAND PUBLISHING

Salem, OR, June 23, 2015, 2:00 PM

## REAL ESTATE BROKERAGE SERVICES

Portland, OR, June 23, 2015, 2:00 PM

## REPAIR OF THE BRITE STAR SYSTEM

Ashland, OR, June 23, 2015, 2:00 PM

## RFP - ARCHITECTURE, PROGRAMMING AND PLANNING CONSULTANT SERVICES FOR BENSON CAMPUS MASTER PLANNING

Portland, OR, June 23, 2015, 2:00 PM

## SOUTH COOPER MOUNTAIN HIGH SCHOOL - BP #1 - MASS GRADING & UTILITIES

Beaverton, OR, June 23, 2015, 2:00 PM

## STANLEY AVENUE STORM PIPE REPLACEMENT PROJECT

Milwaukie, OR, June 23, 2015, 2:00 PM

## AMERICAN SEATING PASSENGER SEAT REPAIR PARTS

Portland, OR, June 24, 2015, 10:00 AM

## BIG CREEK PUMP STATION

Portland, OR, June 24, 2015, 4:00 PM

## CAMP RILEA BUILDING 7013 DEMOLITION

Warrenton, OR, June 24, 2015, 2:00 PM

## CONSULTING ENGINEERING SERVICES

Scappoose, OR, June 24, 2015, 4:00 PM

## GOODYEAR AIR SPRINGS

Portland, OR, June 24, 2015, 9:30 am

## IMPACT PANEL AND PAVEMENT REPAIR

Portland, OR, June 24, 2015, 11:00 AM

## NATIONAL FOREST TIMBER FOR SALE

John Day, OR, June 24, 2015, 10:00 AM

## PORTLAND INTERNATIONAL AIRPORT INTERNATIONAL ARRIVALS BUS CANOPIES

Portland, OR, June 24, 2015, 2:00 PM

## REPLACEMENT OF OUTDOOR STEEL STAIRCASE AND RAILINGS

Portland, OR, June 24, 2015, 2:00 PM

## RFP - DESIGN SERVICES FOR FACILITIES MANAGEMENT BUILDING

Portland, OR, June 24, 2015, 2:00 PM

## RFP - STUDENT SCHEDULER SERVICE

Corvallis, OR, June 24, 2015, 2:00 PM

## SCOGGINS VALLEY ROAD CULVERT REPLACEMENTS

Washington County, OR, June 24, 2015, 10:00 AM

## SPRAGUE AND GILLIG WINDSHIELD WIPER SYSTEM REPAIR PARTS (2 LOTS)

Portland, OR, June 24, 2015, 9:00 AM

## ST. JOHNS LANDFILL GAS CONTROLS

Newport, OR, June 24, 2015, 2:00 PM

## WASTEWATER TREATMENT FACILITY IMPROVEMENTS - 2015

Milton-Freewater, OR, June 24, 2015, 2:00 PM

## APPARATUS ROOM REPLACEMENT AT FIRE STATION 601, CLOVERDALE

Cloverdale, OR, June 25, 2015, 2:00 PM

## ASSIGNMENT OF AMBULANCE SERVICE AREA 9

Eugene, OR, June 25, 2015, 12:00 PM

## BUY OR POULTRY PRODUCTS

Salem, OR, June 25, 2015, 10:00 AM

## DISTRICT ATTORNEY'S OFFICE

Medford, OR, June 25, 2015, 2:00 PM

## ELECTRIC PICKUP WITH REMOVABLE CANOPY

Monmouth, OR, June 25, 2015, 4:00 PM

## ENGINEERING AND OTHER RELATED PROFESSIONAL SERVICES

Beaverton, OR, June 25, 2015, 2:00 PM

## FIRE SPRINKLER INSPECTION & TESTING SERVICES

Eugene, OR, June 25, 2015, 5:00 PM

## FOOD SERVICE PRODUCTS STATEWIDE

Salem, OR, June 25, 2015, 11:00 AM

## GREENWAY TRAIL RAIL CROSSING 201

Salem, OR, June 25, 2015, 2:00 PM

## HAPPY VALLEY PARK STREAM STABILIZATION PROJECT

Oregon City, OR, June 25, 2015, 2:00 PM

## KNORR ECU SV CARDS FOR SIEMENS SD660 LRvs

Portland, OR, June 25, 2015, 1:00 PM

## LAUNDRY SERVICES

Portland, OR, June 25, 2015, 11:30 AM

## POLICE SERVICES BUILDING VIDEO SURVEILLANCE SYSTEM

Eugene, OR, June 25, 2015, 5:00 PM

## PORTLAND INTERNATIONAL AIRPORT BUILDING 7303 HVAC AND ROOD REPLACEMENT

Portland, OR, June 25, 2015, 2:00 PM

## RFP - ARCHITECTURAL DESIGN SERVICES FOR AN AFFORDABLE HOUSING DEVELOPMENT

Eugene, OR, June 25, 2015, 4:00 PM

## RFP - EDUCATION FACILITY PLANNING AND COMMUNITY OUTREACH SERVICES

Aurora, OR, June 25, 2015, 4:00 PM

## RFP - OAKS AT 14TH CONSTRUCTION MANAGEMENT/GENERAL CONTRACTING SERVICES

Eugene, OR, June 25, 2015, 4:00 PM

## RFP - TELESCOPE & BINOCULARS - REVENUE SHARE

Portland, OR, June 25, 2015, 2:00 PM

## RFQ - STUDENT HEALTH AND COUNSELING CENTER ADDITION

Monmouth, OR, June 25, 2015, 3:00 PM

## RHODODENDRON PAVING IMPROVEMENTS

Florence, OR, June 25, 2015, 2:00 PM

## RIVERSIDE NORTH PARKING LOT

Medford, OR, June 25, 2015, 2:00 PM

## ROADSIDE HERBICIDE TREATMENT SERVICES

Salem, OR, June 25, 2015, 2:00 PM

## RON RUSSELL MIDDLE SCHOOL EXTERIOR CMU-MASONRY SEALING

Portland, OR, June 25, 2015, 2:00 PM

## RUNWAY 13-31 REHABILITATION IMPROVEMENTS

Warrenton, OR, June 25, 2015, 2:00 PM

## STP-S016(054) - US 20: SHEEP CREEK BRIDGE REPAIR (PHASE 1) PROJECT OF SANTIAM HIGHWAY

Sweet Home, OR, June 25, 2015, 9:00 AM

## SWMP KINGS BOULEVARD

Corvallis, OR, June 25, 2015, 3:00 PM

## TENNIS COURT RESURFACING

Monmouth, OR, June 25, 2015, 3:00 PM

## TIMBER FOR SALE

Springfield, OR, June 25, 2015, 10:00 AM

## TUALATIN-SHERWOOD ROAD: OR99W - TETON AVENUE SECTION

Sherwood, OR, June 25, 2015, 9:00 AM

## UTILITY TRACTOR

Corvallis, OR, June 25, 2015, 4:00 PM

## WEST LINN HIGH AND WILSONVILLE HIGH SCHOOLS GYM LIGHTING REPLACEMENT

Clackamas County, OR, June 25, 2015, 2:00 PM

## ALIGNING EARLY LEARNING & KINDERGARTEN STANDARDS

Salem, OR, June 26, 2015, 10:00 AM

## BUCKMIRE SLOUGH RESTORATION

Portland, OR, June 26, 2015, 4:00 PM

## BUILDING ENVELOPE CONSULTING SERVICES

Salem, OR, June 26, 2015, 5:00 PM

## CONSTRUCTION/FABRICATION/INSTALLATION OF THE EGYPTIAN THEATRE CANOPY

Coos Bay, OR, June 26, 2015, 4:00 PM

## EXERCISE EQUIPMENT - MAZAMA HALL

Bend, OR, June 26, 2015, 2:00 PM

## FROZEN VARIETY

Salem, OR, June 26, 2015, 10:00 AM

## HEPATITIS B IMMUNIZATION PROGRAM CLINIC AND RELATED SERVICES

Salem, OR, June 26, 2015, 4:00 PM

## LEGAL REPRESENTATION FOR PATIENT REFUSAL OF MEDICATIONS

Portland, OR, June 26, 2015, 3:00 PM

## MECHANICAL, ELECTRICAL AND PLUMBING (MEP) COMMISSIONING SERVICE

Salem, OR, June 26, 2015, 5:00 PM

## MIDDLE & ALTERNATIVE HIGH SCHOOL STUDENT RESOURCE PRO

Hillsboro, OR, June 26, 2015, 3:00 PM

## MIDDLE-ALTERNATIVE SCHOOLS RESOURCE CENTER

Hillsboro, OR, June 26, 2015, 3:00 PM

## MWVCAA ENERGY SERVICES ALTERATIONS

Salem, OR, June 26, 2015, 5:00 PM

## NIKE WORLD HEADQUARTERS EXPANSION BID PACKAGE: NORTHWOODS

Washington County, OR, June 26, 2015, 2:00 PM

## PRICE AGREEMENT - PREVENTATIVE MAINTENANCE SERVICE OF COMPACTORS

Salem, OR, June 26, 2015, 4:00 PM

## CORRECTIONAL MEDICAL AND MENTAL HEALTH SERVICES

Columbia County, OR, June 29, 2015, 4:00 PM

## END-TO-END ePROCUREMENT SOLUTION

Salem, OR, June 29, 2015, 5:00 PM

## FIRE ALARM SYSTEM REPLACEMENT

Grants Pass, OR, June 29, 2015, 2:00 PM

## ON-CALL ELECTRONIC GATE OPERATOR INSTALLATION AND REPAIR SERVICES

Portland, OR, June 29, 2015, 2:00 PM

## SALE OF ABANDONED PROPERTY

Eugene, OR, June 29, 2015

## 2015 PAVEMENT MTC PROG (PMP) - CENTRAL AIRPORTS

Salem, OR, June 30, 2015, 2:00 PM

## 2015 PAVEMENT MTC PROG (PMP) - EASTERN AIRPORTS

Marion County, OR, June 30, 2015, 2:00 PM

## 2015 PAVEMENT MTC PROG (PMP) - GORGE AIRPORTS

Marion County, OR, June 30, 2015, 2:00 PM

## A&T OFFICE CONSOLIDATION

Eugene, OR, June 30, 2015, 2:00 PM

## AGENCY COMMUNICATION FUNCTION REVIEW AND DEVELOP 2015-2017 PLAN

Salem, OR, June 30, 2015, 2:00 PM

## AMBIENT PRESSURE X-RAY PHOTOELECTRON SPECTROSCOPY (NAP-XPS) SYSTEM

Corvallis, OR, June 30, 2015, 4:00 PM

## BEAVER BUS DRIVERS, MAINTENANCE AND VEHICLE STORAGE

Monmouth, OR, June 30, 2015, 4:00 PM

## CHEMICALS FOR WTP & WWTP

Ashland, OR, June 30, 2015, 1:00 PM

## COORDINATION SERVICES FOR COMMUNITY HEALTH IMPROVEMENT PLANNING (CHIP)

Springfield, OR, June 30, 2015, 2:00 PM

## CROOK COUNTY RV PARK SEWER UPGRADE

Prineville, OR, June 30, 2015, 2:30 PM

## ELECTRIC SUBSTRUCTURE INSTALLATION

Eugene, OR, June 30, 2015, 2:00 PM

## EVENT LOGISTICS SUPPORT SERVICES

Salem, OR, June 30, 2015, 3:00 PM

## FENCE REMOVAL AND MAINTENANCE FOR GENETIC FORESTRY SITES

Lakeview, OR, June 30, 2015, 4:00 PM

## MIGRATORY BIRD TREATY CENTENNIAL COMM

# PORTLAND PERMITS

15-175549-000-00-FA **12439 NE MARX ST** Alteration Plumbing \$ 5/26/15 Under Review Plumbing Renovation at PBP South #144 for Ruby Jewel 1N2E23BB 01200 Owner: PACIFIC REALTY ASSOCIATES LTD PARTNERSHIP 15350 SW SEQUOIA PKWY #300 TIGARD, OR 97224-7175

15-175594-000-00-FA **1000 SW BROADWAY, 97205** Alteration Plumbing \$ 5/26/15 Under Review Plumbing Renovation at 1000 Broadway Suite 930 for Freepoint Commodities Ice Maker 1S1E03BB 02400 PORTLAND BLOCK 182 LOT 5-8 Owner: ONE THOUSAND BROADWAY BLDG LTD PARTNERSHIP 805 SW BROADWAY STE 2020 PORTLAND, OR 97205 Permit Info: Occupancy Group 1: B\_Bank, Off., Med.Off., Pub.Bldg.

15-176461-000-00-F **900 SW 5TH AVE, 97204** Alteration Plumbing \$ 5/27/15 Under Review Plumbing Renovation at Standard Building 17th Floor for Norris and Stevens TI S ink, DW, 2 Refrig. 1S1E03BB 00200 PORTLAND BLOCK 59 LOT 1-8 Owner: STANDARD INS CO (LEASE MULT LAW LIBRARY PO BOX 711 PORTLAND, OR 97204 Permit Info: Occupancy Group 1: B Construction Type 2 (formerly Type 1): I-FR

15-176487-000-00-FA **510 SW 3RD AVE, 97204** Alteration Plumbing \$ 5/27/15 Under Review Plumbing Renovation at Postal Building (Basement, Mezz, 1st, 2nd, 3rd, 4th Floors) R Owner: LOYALTY HOLDINGS LLC 3657 MAIN ST MANCHESTER, VT 05254estrooms 1S1E03BA 05300

15-177139-000-00-FA **1300 SW 5TH AVE, 97201** Alteration Plumbing \$ 5/28/15 Under Review Plumbing Renovation at Wells Fargo Tower 37th and 38th Floor for KPMG TI 5 Sinks, 2 DW, 2 FD, 2 WH, 2 Hub 1S1E03BC 01800 PORTLAND BLOCK 148 TL 1800 Owner: FIRST INTERSTATE BANK OF OR PO BOX 2609 CARLSBAD, CA 92018-

2609 Permit Info: Occupancy Group 1: B Construction Type 2 (formerly Type 1): I-A

15-177164-000-00-FA **12000 SW 49TH AVE, 97219** Alteration Plumbing \$ 5/28/15 Under Review Plumbing Renovation at PCC Sylvania CC Building 3 Sinks, FS 1S1E31D 00200 Owner: PORTLAND COMMUNITY COLLEGE DIST PO BOX 19000 PORTLAND, OR 97280-0990 Permit Info: Occupancy Group 1: B Construction Type 2 (formerly Type 1): I-B

15-177173-000-00-FA **3181 SW SAM JACKSON PARK RD - Bldg DCH, Alteration Plumbing \$ 5/28/15** Under Review Plumbing Renovation at OHSU DCH Room 08289 D emo Plumbing Fixtures to increase room size 1S1E09 00200 Owner: OREGON STATE OF 3181 SW SAM JACKSON PARK RD PORTLAND, OR 97239 Permit Info: Occupancy Group 1: I-2 Construction Type 2 (formerly Type 1): I-A

15-177179-000-00-FA **3181 SW SAM JACKSON PARK RD - Bldg OHS, Alteration Plumbing \$ 5/28/15** Under Review Plumbing Renovation at OHSU 7C Wing D emo 4 Sinks, WC, Lav 1S1E09 00200 Owner: OREGON STATE OF 3181 SW SAM JACKSON PARK RD PORTLAND, OR 97239 Permit Info: Occupancy Group 1: I-2 Construction Type 2 (formerly Type 1): I-A

15-177722-000-00-CC **11518 NE SANDY BLVD, 97220** Alteration Apartments/Condos (3 or more units) \$1,500 5/29/15 5/29/15 Issued ALTERATION-REPLACE SHEETROCK THROUGHOUT UNIT 1N2E22AC 06100 SANDY ROAD VILLAS BLOCK 1 LOT 1 EXC PT IN HWY Applicant: VINCENT CHIU 11144 NE SANDY BLVD PORTLAND OREGON 97220 Owner: BABUBHAI N PATEL 11144 NE SANDY BLVD PORTLAND, OR 97220-2594 Owner: SAVITABEN B PATEL 11144 NE SANDY BLVD PORTLAND, OR 97220-2594 Primary Contractor: TO BID Permit Info: Occupancy Group 1: R-2\_Residential

Multi-family Construction Type 1: V-B

15-128410-000-00-CC **4812 SE 82ND AVE, 97266** Alteration Business \$5,000 5/27/15 5/27/15 Issued TENANT IMPROVEMENT FOR NEW TENANT, NEW WALLS TO CREATE BATH ROOM. CHANGE OF USE FROM OFFICE TO TRAINING AND SKILL DEVELOPMENT. 1S2E16BB 14100 ELMIRA BLOCK 10 LOT 1 EXC PT IN STS LOT 2 EXC PT IN ST N 1/2 OF LOT 5 EXC PT IN ST; INC PT VAC ST LOT 6 EXC PT IN ST; INC PT VAC ST LOT 7 Applicant: TOAI NGUYEN KUMON MATH & READING OF PORTLAND 10232 SE CHAMPAGNE LANE HAPPY VALLEY, OR 97086 Owner: GOMEZ-MC QUILLAN LLC 3045 LANCASTER DR NE SALEM, OR 97305 Permit Info: Occupancy Group 1: B\_Bank, Off., Med.Off., Pub.Bldg. Construction Type 1: V-B

13-225842-000-00-CC **1600 N COLFAX ST, 97217** New Construction Utility \$2,500 5/27/15 5/27/15 Issued NEW 8' FENCE ALONG EAST SIDE 1N1E16DA 13200 GRANVILLE BLOCK 10 LOT 5-9 Applicant: JAMES MORELAND STAR METRO PROPERTIES 2525 NE GLISAN STE 100 PORTLAND, OR 97232 Owner: 1600 LLC 2525 NE GLISAN ST PORTLAND, OR 97232 Permit Info: Occupancy Group 1: U\_Private Garage\Utility Misc. Construction Type 1: V-B

15-171489-000-00-FA **3181 SW SAM JACKSON PARK RD - Bldg DCH, Alteration Building \$3,000 5/15/15 5/27/15** Issued B1/ DCH 0-3323 / 3RD FLOOR NEW FURNITURE RECONFIGURATION WITH 85" HIGH PANELS 1S1E09 00200 Applicant: JEROME KEYES OHSU 3181 SW SAM JACKSON PARK RD. PORTLAND, OR 97239 Owner: OREGON STATE OF 3181 SW SAM JACKSON PARK RD PORTLAND, OR 97239 Permit Info: Occupancy Group 1: I-2 Construction Type 2 (formerly Type 1): I-A

15-176508-000-00-FA **4747 N CHANNEL AVE**

Alteration Electrical \$ 5/27/15 5/27/15 Issued CORP1 C1A, INSTALL NEW 2X4 LED TROFFERS IN P&B OFFICE F L-4747-C1-#85 1N1E20 00109 PARTITION PLAT 2003-38 LOT 2 TL 109 LAND & IMPS SEE R540487 (R64983-1507) R540481 (R64983-1503) R540494 (R64983-1515) FOR OTHER IMPS Owner: PORT OF PORTLAND LEASED PO BOX 3820 PORTLAND, OR 97208-3849 Owner: DAIMLER TRUCKS NORTH AMERICA LLC PO BOX 3820 PORTLAND, OR 97208- 849 Permit Info: Occupancy Group 1: B Construction Type 2 (formerly Type 1): II-B

15-181452-000-00-CC **0615 SW PALATINE HILL RD, 97219** Addition Utility \$20,000 6/5/15 Under Review MODIFYING AN EXISTING ROOFTOP FACILITY CONSISTING OF THE REMOVAL OF ONE PANEL ANTENNA, THE RELOCATION OF ONE PANEL ANTENNA AND THE ADDITION OF THREE NEW PANEL ANTENNA 1S1E27D 00100 SECTION 27 1S 1E TL 100 85.50 ACRES SPLIT LEVY (R709301280 Applicant: JOSH GERTSEN RYKA CONSULTING 918 S HORTON ST SUITE 1002 SEATTLE WA 97134 Owner: LEWIS & CLARK COLLEGE 0615 SW PALATINE HILL RD PORTLAND, OR 97219-7879 Primary Contractor: TO BID Permit Info: Occupancy Group 1: A-3\_Assembly - General Construction Type 1: I-A

15-180141-000-00-CC **4001 SW CANYON RD, 97221** Addition Utility \$15,000 6/3/15 Under Review REPLACE (2) EXISTING ANTENNAS WITH (2) NEW ANTENNAS; ADD ANCILLARY EQUIPMENT ON EXISTING UTILITY POLE 1S1E05 01400 SECTION 05 1S 1E TL 1400 60.69 ACRES Applicant: DON FORSBERG ODELIA PACIFIC CORPORATION 4531 SE BELMONT ST SUITE 202 PORTLAND OR 97215 Owner: METRO 600 NE GRAND AVE PORTLAND, OR 97232-2736 Primary Contractor: TO BID Permit Info: Occupancy Group 1: U\_Private Garage\Utility Misc. Construction Type 1: IV-HT

15-178991-000-00-CC **8832 N SYRACUSE ST,**

**97203** Addition Utility \$15,000 6/2/15 Under Review REMOVE AND REPLACE 3 ANTENNAS AND RELATED ANCILLARY EQUIPMENT ON EXISTING ROOFTOP CELLULAR FACILITY 1N1W12BA 11300 JAMES JOHNS ADD BLOCK 31 LOT 2-4 Applicant: STEVE BODINE ODELIA PACIFIC CORP 9635 SW WASHINGTON ST PORTLAND, OREGON 97225 Owner: HOUSING AUTHORITY OF PORTLAND OREGON 135 SW ASH ST PORTLAND, OR 97204-3540 Primary Contractor: TO BID Permit Info: Occupancy Group 1: R-2\_Residential Multi-family Construction Type 1: II-A

15-181466-000-00-CC **0615 SW PALATINE HILL RD, 97219** Addition Utility \$20,000 6/5/15 Under Review MODIFYING AN EXISTING ROOFTOP FACILITY CONSISTING OF REPLACING ONE PANEL ANTENNA AND INSTALLING A NEW ANTENNA SHROUD 1S1E27D 00100 SECTION 27 1S 1E TL 100 85.50 ACRES SPLIT LEVY (R709301280 Applicant: JOSH GERTSEN RYKA CONSULTING 918 S HORTON ST SUITE 1002 SEATTLE WA 97134 Owner: LEWIS & CLARK COLLEGE 0615 SW PALATINE HILL RD PORTLAND, OR 97219-7879 Primary Contractor: TO BID

15-178375-000-00-CC **709 SW 16TH AVE - Unit 101** Addition Utility \$75,000 6/1/15 Under Review INSTALLATION OF UNMANNED TELECOMMUNICATIONS FACILITY ON AN EXISTING APARTMENT BUILDING CONSISTING OF 12 PANEL ANTENNAS AND ASSOCIATED EQUIPMENT INSTALLED BEHIND 2 NEW 1N1E33DC 90002 HAMILTON ARMS CONDOMINIUMS LOT 101 Applicant: LAUREN RUSSELL SMARTLINK LLC 621 SW ALDER ST STE 660 PORTLAND, OR 97205 Owner: ASSOCIATION OF UNIT OWNERS OF HAMILTON ARMS CONDOMINIUMS 1600 SW 4TH AVE #870 PORTLAND, OR 97201 Primary Contractor: TO BID Permit Info: Occupancy Group 1: U\_Private Garage\Utility Misc.

# CONSTRUCTION BIDS

## REQUEST FOR PROPOSALS CITY OF ST. HELENS CALL FOR ARTISTS FOR ST. HELENS GATEWAY SCULPTURE PROJECT

**Bids due July 15, 2015 at 4:00 pm**  
The City of St. Helens Arts & Cultural Commission, in partnership with Oregon Department of Transportation (ODOT) Highway Division, has announced a request for proposals (RFP) for illuminated landmark sculpture(s) to be placed at the south entrance to St. Helens.

The St. Helens Gateway Sculpture Project consists of artistic sculptures representing the city's identity that will be a source of pride for the community. The sculpture or sculptures will be attached to the east side of McNulty Creek Bridge on Highway 30. The RFP is open to an individual or a team of artists, designers, fabricators and consultants.

The scope of work will be carried out in two stages. Stage one, with a \$2,000 award, is for the preliminary design and the illustrations of the proposed sculpture or sculptures. Stage two, with a \$35,000 award, is for the final design documentation, fabrication and delivery. Progress to stage two is contingent on approval by ODOT Highway Division and funding by the City of St. Helens.

Submissions must be received on or before 4 p.m. on July 15, 2015. Submission requirements are described in the RFP. The submissions will be evaluated and reviewed

by the Arts and Cultural Commission. Selection of the best-qualified proposal will be based on points awarded indicated in the RFP. The Arts and Cultural Commission will select finalists to present their designs to the Commission at a public hearing.

The entire RFP and its detailed requirements are available on the City's website at [www.ci.st-helens.or.us/boards-commissions/arts-and-cultural-commission/](http://www.ci.st-helens.or.us/boards-commissions/arts-and-cultural-commission/).

Any questions regarding this RFP should be submitted in writing prior to June 25, 2015. City staff liaison Margaret Jeffries is the contact person for the RFP and can be reached at City of St. Helens, Attn: Margaret Jeffries/ACC, P.O. Box 278, St. Helens, OR 97051 or at [margaretj@ci.st-helens.or.us](mailto:margaretj@ci.st-helens.or.us). Responses to questions will be posted on the City's website at [www.ci.st-helens.or.us/boards-commissions/arts-and-cultural-commission/](http://www.ci.st-helens.or.us/boards-commissions/arts-and-cultural-commission/). It is the artist's responsibility to periodically check the City's website and be informed of the latest information regarding this RFP.

On September 10, 2014, the Arts & Cultural Commission held a ribbon cutting ceremony for the first phase of the Gateway Sculpture Project. Portland artist Suzanne Lee designed and created two 22-foot tall metal obelisk lanterns with cutout images featuring the history, culture, and natural elements of St. Helens and the vicinity. These sculptures were installed on the east side of the Milton Creek bridge on Highway 30. The majority of funding for the project was

obtained through a multi-year fundraising effort carried out by the Arts & Cultural Commission.

## NOTICE OF REQUEST FOR PROPOSALS MILL RACE PATH PLANNING, DESIGN, AND ENGINEERING SERVICES

**Bids due: June 30, 2015 at 2:00 pm**

Proposals for professional planning, design and engineering services will be received by Willamalane Park and Recreation District (District) at Willamalane Center for Sports and Recreation, 250 South 32nd Street, Springfield, Oregon 97478, until 2:00 p.m. on June 30, 2015.

In summary, the work consists of providing planning, design, engineering, and construction contract administration services associated with the development of an approximate 3.1 mile multi-use asphalt path along a portion of the Mill Race in Springfield, Oregon.

A copy of the Request for Proposal, which includes Proposal specifications and requirements, and which is incorporated herein by reference, may be obtained at Willamalane Center for Sports and Recreation. Requests may be made in person, by mail, or by telephone at (541) 736-4544.

A non-mandatory Pre-Proposal Conference will be held at Willamalane Center for Sports and Recreation on June 25, 2015. The con-

ference will be held in the Ken Long Room at 1:00 p.m. - 3:00 p.m.

Proposals must be submitted in sealed envelopes or packages, the outside of which must be clearly marked with the Proposer's name and address, the Project title, and the words, "SEALED PROPOSAL ENCLOSED." Proposals received in proper form will be opened and documented.

Willamalane intends to award the contract to the most qualified Proposer submitting a responsive Proposal, based on the criterion set forth herein and any applicable preferences or requirements set forth in ORS Ch. 279A-C or OAR Ch. 137, Division 46 and

49, as deemed in the best interests of Willamalane. Willamalane reserves the right to waive irregularities and informalities, and reject any or all Proposals.

Inquiries:  
Vincent Martorello, Planning and Development Manager  
Willamalane Park and Recreation District  
250 South 32nd Street  
Springfield, Oregon 97478  
Phone: (541) 736-4015  
Fax: (541) 736-4043  
[vincentm@willamalane.org](mailto:vincentm@willamalane.org)



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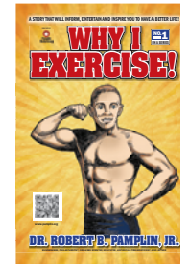
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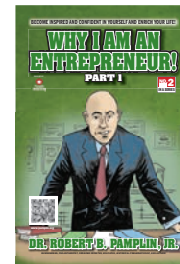


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