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TICTERO RINGE an District of California.

# THE UNITED STATES OF AMERICA

VS.

MUHAMMAD OUSSAMA SAFADI, SCOTT GHAIS SAFADI, and RAQUEL RAMIREZ,

COUNT ONE:

18 U.S.C. § 1349 - Conspiracy to Commit Bank Fraud

COUNTS TWO

18 U.S.C. § 1344 - Bank Fraud; 18 U.S.C. § 2 - Aiding and Abetting THROUGH FOUR:

COUNTS FIVE

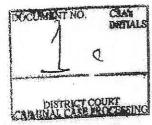
THROUGH SEVEN: 18 U.S.C. § 1014 - Making A False Statement to a Bank;

18 U.S.C. § 2 - Aiding and Abetting

A true bill.		mary	Ediabeth Foreperson	Sladek
Filed in open court this _	13	_day of	June	_ A.D. 2012
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# 00465 DL



## UNITED STATES DISTRICT COURTUMENT

NORTHERN DISTRICTOOF CALIFORNIAm District of California.

SAN JOSE DIVISION WIEKING

By

## THE UNITED STATES OF AMERICA

VS.

MUHAMMAD OUSSAMA SAFADI, SCOTT GHAIS SAFADI, and RAQUEL RAMIREZ,

## INDICTMENT

COUNT ONE:

18 U.S.C. § 1349 - Conspiracy to Commit Bank Fraud

COUNTS TWO

THROUGH FOUR: 18 U.S.C. § 1344 - Bank Fraud; 18 U.S.C. § 2 - Aiding and Abetting

**COUNTS FIVE** 

THROUGH SEVEN: 18 U.S.C. § 1014 - Making A False Statement to a Bank;

18 U.S.C. § 2 - Aiding and Abetting

A true bill.	Mary Ediabeth Sladek Foreperson
Filed in open court this 7	
a j	UNITED STATES MAGISTRATE JUDGE
No Bail Warrents &	the two Safadis.
No process for 1	Lamirer.

MELINDA HAAG (CABN 132612) WE United States Attorney
Attorney for Plaintiff



#### UNITED STATES DISTRICT COURT

#### NORTHERN DISTRICT OF CALIFORNIA

#### SAN JOSE DIVISION

UNITED STATES OF AMERICA,

CR In 2

00465



UNITED STATES OF AMERICA

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MUHAMMAD OUSSAMA SAFADI, SCOTT GHAIS SAFADI, and RAQUEL RAMIREZ,

Defendants.

Plaintiff,

VIOLATIONS: 18 U.S.C. § 1349 – Conspiracy to Commit Bank Fraud; 18 U.S.C. § 1344 – Bank Fraud; 18 U.S.C. § 1014 – Making False Statements to a Bank; 18 U.S.C. § 2 – Aiding And Abetting; 18 U.S.C. § 982 (a)(2)(A) – Forfeiture of Fraud Proceeds

SAN JOSE VENUE

#### INDICTMENT

The Grand Jury charges:

At all times relevant to this indictment, unless otherwise indicated:

#### Introductory Allegations

 Defendant MUHAMMAD OUSSAMA SAFADI (SAM SAFADI) constructed fourteen single family residences in a subdivision in Salinas, California. The name of the subdivision was Rancho Amistoso LLC. SAM SAFADI built Rancho Amistoso through his construction company, Focus Construction, Inc.

INDICTMENT

2. SAM SAFADI's nephew, SCOTT GHAIS SAFADI (SCOTT SAFADI), was a partner in Focus Construction and oversaw the sales and marketing of the Rancho Amistoso homes.

- 3. RAQUEL RAMIREZ acted as the broker of record for the Rancho Amistoso properties on behalf of the prospective buyers. She was the owner of the realty company Mission Homes Realty, and was a licensed real estate and mortgage broker in the state of California.
- 4. Lenders typically required loan applicants to fill out loan applications known as Uniform Residential Loan Applications ("URLAs"). URLAs required borrowers to accurately list their income, assets, employment, and the source of the down payment. Lenders often sought to verify employment information, and required those who were self-employed to provide what was commonly referred to as a Certified Public Accountant ("CPA") letter. CPA letters were written and signed by the person or entity preparing the applicant's tax returns, verifying that the signatory prepared the applicant's tax returns and that the applicant owned the identified business. Lenders relied on the accuracy of the information provided by borrowers in URLAs and other documents in evaluating whether to fund mortgages.
- 5. "Stated income" and "stated income/stated asset" or "no income/no asset" loans (hereinafter, "stated income loans") were loan products that did not require borrowers to provide independent verification of income or assets listed on the URLA.
- 6. The majority of the Rancho Amistos loans were 80/20 stated-income loans in which the entire purchase price of the property was financed. The lenders were Fremont Investment & Loan, National City Bank of Indiana, and IndyMac Bank, FSB. All were financial institutions whose accounts were insured by the FDIC at the time the loans were funded.
- 7. The Rancho Amistoso loans were also financed through GreenPoint Mortgage, a subsidiary of North Fork Bank, whose accounts were also insured by the FDIC at the time the loans were funded.

### The Scheme and Artifice to Defraud

8. Beginning no later than 2005, and continuing through approximately July 19, 2006, SAM SAFADI, SCOTT SAFADI, and RAMIREZ solicited primarily low-income home buyers to purchase single-family residences in the Rancho Amistoso subdivision, priced in excess of

\$650,000. The conspirators knew that, for twelve of the Rancho Amistoso properties, the borrowers they solicited had insufficient incomes and assets to qualify for the mortgages needed to purchase the properties.

- 9. In June of 2005, SAM SAFADI purchased land located in east Salinas, California. He obtained financing from Heritage Bank of Commerce in the form of a construction loan for up to \$5 million. SAM SAFADI drew just under \$4 million from this loan and to build the fourteen home Rancho Amistoso subdivision.
- 10. SAM and SCOTT SAFADI distributed English and Spanish language advertisements, directing potential purchasers to visit the model home location on Amarillo Way, in Salinas. SCOTT SAFADI conducted credit checks of the potential buyers, and directed those who would qualify for stated income loans to RAMIREZ, who assisted with obtaining financing for the purchase of Rancho Amistoso property.
- 11. The SAFADIs referred prospective low-income clients to RAMIREZ knowing that RAMIREZ, and her employees at Mission Home Realty, would falsely inflate and misrepresent the borrower's income, assets, and employment information so as to enable the borrower to qualify for the loans needed to buy a Rancho Amistoso property.
- 12. RAMIREZ agreed to accept a sales commission of 2% per transaction, and to do what was necessary to close the sales, including falsify the buyers' loan applications. None of the buyers for the twelve subject properties used independent real estate agents or obtained financing independent of RAMIREZ, who was in effect acting as the SAFADIs' agent.
- 13. As an inducement for the unqualified buyers to agree to the loan, some of the buyers were offered a \$26,000 rebate that would be paid to the buyers at closing. RAMIREZ agreed with the SAFADIs to serve as the conduit for the \$26,000 rebates in order to conceal the rebate from the lenders. The conspirators agreed to inflate RAMIREZ's commission in the closing documents above her agreed upon 2% sales commission. SCOTT SAFADI calculated RAMIREZ's commission plus the \$26,000 and other incidental costs to be reimbursed to the borrower, and informed the title agent, a person known to the Grand Jury as J.G., formerly of First American

Title Company, who disbursed to RAMIREZ a commission that included the concealed rebate. RAMIREZ, in turn, passed the \$26,000 along to the borrowers.

- 14. RAMIREZ utilized the services of several persons who acted as "brokers" of false documents that were submitted in support of the Rancho Amistoso loan applications, including people known to the Grand Jury as Broker J.V., Broker T.R., and Broker A.P. These brokers were paid approximately \$100 \$200 per document by RAMIREZ and her staff to obtain false verifications of rent, and false CPA letters.
- 15. RAMIREZ was assisted by her employees at Mission Homes Realty, including persons known to the Grand Jury as Employee N.M. and Employee J.V. These employees served as loan processors, and obtained and submitted the false documents to the financial institutions in support of the loan applications at the direction of RAMIREZ and the SAFADIs.
- 16. On July 31, 2008, the first of the Rancho Amistoso properties in default status was sold through the foreclosure process. The 2006 sale price of the property was \$725,000; the re-sale price of the property was \$288,000. On August 28, 2009, the twelfth of the Rancho Amistoso properties in default status was sold through the foreclosure process. The 2006 sale price of the property was \$725,000; the re-sale price of the property was \$212,000.
- 17. The SAFADIs and RAMIREZ caused a post-foreclosure loss amount to the financial institutions of approximately \$5,560,050. The SAFADIs obtained proceeds from the scheme to defraud in an amount of \$4,570,928.87. RAMIREZ obtained proceeds from the scheme to defraud in an amount of \$230,029.75.

COUNT ONE: (18 U.S.C. § 1349 - Conspiracy to Commit Bank Fraud)

- 18. Paragraphs 1 through 17 of this Indictment are alleged and incorporated as if fully set forth here.
- 19. Beginning at a time unknown to the Grand Jury, but no later than in or about 2005, and continuing through approximately July 2006, in the Northern District of California and elsewhere, the defendants,

MUHAMMAD OUSSAMA SAFADI, SCOTT GHAIS SAFADI, and RAQUEL RAMIREZ,

and others, conspired to devise and did devise a scheme and artifice (A) to defraud as to a 1 material matter the financial institutions listed in Paragraph 4 of this Indictment, and (B) to 2 obtain any of the moneys, funds, credits, and assets owned by, and under the custody and control 3 of, those same financial institutions, by means of materially false and fraudulent pretenses, 4 representations, and promises, and material omissions, in violation of Title 18, United States 5 Code, Section 1349. 6 COUNTS TWO THROUGH FOUR: (18 U.S.C. § 1344 – Bank Fraud; 18 U.S.C. § 2 – Aiding 7 and Abetting) 8 20. Paragraphs 1 through 17 of this Indictment are realleged and incorporated as if fully set 9 forth here. 10 21. On or about the dates set forth below, in the Northern District of California and 11 elsewhere, the defendants, 12 13 MUHAMMAD OUSSAMA SAFADI, SCOTT GHAIS SAFADI, and 14 RAQUEL RAMIREZ, 15 and others known and unknown to the Grand Jury, did execute, and attempt to execute, a scheme 16 and artifice (A) to defraud the financial institution named below as to a material matter, and (B) 17 to obtain any of the moneys, funds, credits, and assets owned by, and under the custody and 18 control of, said financial institution, by means of materially false and fraudulent pretenses, 19 representations, and promises, and material omissions, 20 as follows: 21 22 23 24 25 26 27 28

INDICTMENT

1 2	Count	Date	Financial Institution	Borrower	Fraudulent Representations in URLA
3	2	3/18/2006	IndyMac Bank	S.A.	<ol> <li>Inflated monthly income</li> <li>False employment</li> <li>Inflated assets</li> </ol>
4					4. False tax preparer certification
5	3	5/9/2006	Fremont	J.T.	1. Inflated monthly income
- 6			Investment and	17	2. False employment 3. Inflated assets
7			Loan		4. Concealed payment to
8			-	*	borrower   5. False tax preparer   certification
9	**			11	6. False verification of rent 7. False verification of
10					deposit
11	4	6/2/2006	National City Bank of Indiana	R.P.	1. Inflated monthly income 2. False employment
12					3. Inflated assets 4. Concealed payment to
13					borrower 5. False tax preparer
14			48		certification

Each in violation of Title 18, United States Code, Sections 1344 and 2.

COUNTS FIVE THROUGH SEVEN: (18 U.S.C. § 1014 – Making A False Statement to a Bank; 18 U.S.C. § 2 – Aiding and Abetting)

22. Paragraphs 1 through 17 of this Indictment are realleged and incorporated as if fully set forth here.

23. On or about the dates set forth below, in the Northern District of California and elsewhere, the defendants,

#### MUHAMMAD OUSSAMA SAFADI, SCOTT GHAIS SAFADI, and RAQUEL RAMIREZ,

and others known and unknown to the Grand Jury, did knowingly make and cause to be made a false statement in an URLA, and did submit false and fraudulent documents in support of an URLA, for the purpose of influencing the actions of a financial institution insured by the Federal Deposit Insurance Corporation, as follows:

INDICTMENT

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Borrower

S.A.

J.T.

R.P.

Financial

Institution

IndyMac Bank

Fremont

Investment and

Loan

National City

Bank of Indiana

False Statements and

Fraudulent Documents in

Support of URLA

1. Inflated monthly income

1. Inflated monthly income

4. Concealed payment to

6. False verification of rent7. False verification of

1. Inflated monthly income

4. Concealed payment to

2. False employment

5. False tax preparer

3. Inflated assets

False employment
 Inflated assets
 False tax preparer

2. False employment

5. False tax preparer

3. Inflated assets

certification

borrower

deposit

borrower

certification

certification

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Date

3/18/2006

5/9/2006

6/2/2006

Each in violation of Title 18, United States Code, Sections 1014 and 2.

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FORFEITURE ALLEGATION: (18 U.S.C. § 982(a)(2)(A) – Forfeiture of Bank Fraud Proceeds)

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20. The factual allegations contained in Paragraphs 1 through 17 and in Counts One through Seven of this Indictment are hereby realleged and by this reference fully incorporated here for the purpose of alleging forfeiture pursuant to Title 18, United States Code, Section 982(a)(2)(A).

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21. Upon a conviction of any of the offenses alleged in Counts One through Seven above, the defendants,

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INDICTMENT

MUHAMMAD OUSSAMA SAFADI,

SCOTT GHAIS SAFADI, and RAQUEL RAMIREZ,

AO 257 (Rev. 6/78)

DEFENDANT INFORMATION RELATIVE TO	A CRIMINAL ACTION - IN U.S. DISTRICT COURT
BY: COMPLAINT INFORMATION INDICTMENT  OFFENSE CHARGED  *Attached  OF THE COURT  Minor  Misdemeanor  Felony  PENALTY: *Attached  CR1	DEFENDANT - U.S  MUHAMMAD OUSSAMA SAFADI,  DISTRICT COURT NUMBER  00465
PROCEEDING  Name of Complaintant Agency, or Person (& Title, if any)  Kyle Bashor, Special Agent - IRS  person is awaiting trial in another Federal or State Court, give name of court	IS NOT IN CUSTODY Has not been arrested, pending outcome this proceeding.  1) If not detained give date any prior summons was served on above charges  2) Is a Fugitive  3) Is on Bail or Release from (show District)
this person/proceeding is transferred from another district per (circle one) FRCrp 20, 21, or 40. Show District  this is a reprosecution of charges previously dismissed which were dismissed on motion of:  U.S. ATTORNEY DEFENSE	IS IN CUSTODY  4)  On this charge  5) On another conviction Federal State  6) Awaiting trial on other charges
this prosecution relates to a pending-case involving this same defendant  prior proceedings or appearance(s) before U.S. Magistrate regarding this defendant were recorded under  Name and Office of Person	If answer to (6) is "Yes", show name of institution  Has detainer Yes give date give date filed  DATE OF Month/Day/Year  ARREST  Or if Arresting Agency & Warrant were not  DATE TRANSFERRED Month/Day/Year  TO U.S. CUSTODY
Name of Assistant U.S. Attorney DANIEL KALEBA	This report amends AO 257 previously submitted
PROCESS:  SUMMONS NO PROCESS* WARRANT  If Summons, complete following: Arraignment Initial Appearance  Defendant Address:	Bail Amount: No Bail  * Where defendant previously apprehended on complaint, no new summons or warrant needed, since Magistrate has scheduled arraignment
Comments:	Date/Time: Before Judge:

#### Attachment to Penalty Sheet

#### UNITED STATES

VS.

### MUHAMMAD OUSSAMA SAFADI, SCOTT GHAIS SAFADI, and RAQUEL RAMIREZ,

Counts One through Four: 18 U.S.C. § 1349 - Conspiracy to Commit Bank Fraud;

18 U.S.C. § 1344 - Bank Fraud

i. Maximum imprisonment: 30 years

ii. Maximum supervised release: 3 years

Maximum fine: \$1,000,000

iv. Special assessment \$100

Counts Five through Seven: 18 U.S.C. § 1014 – Making False Statements to a Bank

iii.

i. Maximum imprisonment: 30 years

ii. Maximum supervised release: 3 years

iii. Maximum fine: \$1,000,000

iv. Special assessment \$100

AO 257 (Rev. 6/78)

DEEENDANT INFORMATION RELATIVE TO	A CRIMINAL ACTION -IN-U.S. DISTRICT COURT
BY: COMPLAINT LINFORMATION LINDICTMENT	Name of District Court, and/or Judge/Magistrate Location NORTHERN DISTRICT OF CALIFORNIA
OFFENSE CHARGED TO SUPERSEDING	SAN JOSE DIVISION: 3
*Attached Petty	CIENTARON.
UF III	DEFENDANT - U.S.
Misde-	14.0 G. 3.17. I COURT
LI meanor	# WITT 134 13 13
	DISTRICT COURT NUMBER DISTRICT
PENALTY: *Attached	6 00465
	DEFENDANT
	IS NOT IN CUSTODY
PROCEEDING	Has not been arrested, pending outcome this proceeding.
Name of Complaintant Agency, or Person (& Title, if any)	1) X If not detained give date any prior summons was served on above charges
Kyle Bashor, Special Agent - IRS	
person is awaiting trial in another Federal or State Court,	2) Is a Fugitive
LJ give name of court	3) Son Bail or Release from (show District)
	3) [ 15 of Date of Monday
this person/proceeding is transferred from another district	
per (circle one) FRCrp 20, 21, or 40. Show District	IS IN CUSTODY
	4) Con this charge
the in a serve against of	
this is a reprosecution of charges previously dismissed SHOW	5) On another conviction
which were dismissed on motion DOCKET NO.	O) To Associate an other charges
of:  U.S. ATTORNEY DEFENSE	6) Awaiting trial on other charges  If answer to (6) is "Yes", show name of institution
U.S. ATTORNET	If answer to (o) is ites, show hame of modulation
this prosecution relates to a	Has detainer Yes If "Yes"
pending case involving this same	give date
defendant MAGISTRATE CASE NO.	DATE OF Month/Day/Year
prior proceedings or appearance(s)	ARREST
before U.S. Magistrate regarding this defendant were recorded under	Or if Arresting Agency & Warrant were not
	DATE TRANSFERRED Month/Day/Year
Name and Office of Person Furnishing Information on this form MELINDA HAAG	TO U.S. CUSTODY
□ U.S. Attorney    □ Other U.S. Agency	
Name of Assistant IJS	This report amends AO 257 previously submitted
Attorney (if assigned) DANIEL KALEBA	
	ORMATION OR COMMENTS
PROCESS:  ☐ SUMMONS ☐ NO PROCESS* ☒ WARRANT	Bail Amount: No Bail
	WOODING COLORS IN CO.
If Summons, complete following: Arraignment Initial Appearance	*Where defendant previously apprehended on complaint, no new summons or warrant needed, since Magistrate has scheduled arraignment
Defendant Address:	
	Date/Time: Before Judge:
	10
Comments:	and have

### Attachment to Penalty Sheet

#### UNITED STATES

VS.

# MUHAMMAD OUSSAMA SAFADI, SCOTT GHAIS SAFADI, and RAQUEL RAMIREZ,

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Case5:12-cr-00465-DLJ Document1 Filed06/13/12 Page14 of 15 AO 257 (Rev. 6/78) RIMINAL ACTION - IN U.S. DISTRICT COURT DEFENDANT INFORMATION RELATIVE TO BY: COMPLAINT INFORMATION INDICTMENT Name of District Court, and/or Judge/Magistrate Location . MORTHERN DISTRICT OF CALIFORNIA SUPERSEDING OFFENSE CHARGED -13 SAN JOSE DIVISION Petty \*Attached Minor DEFENDANT - U.S Misde-RAQUEL RAMIREZ meanor Felony DISTRICT COURT NUMBER PENALTY: \*Attached DEFENDANT IS NOT IN CUSTODY PROCEEDING -Has not been arrested, pending outcome this proceeding. Name of Complaintant Agency, or Person (& Title, if any) 1) If not detained give date any prior summons was served on above charges Kyle Bashor, Special Agent - IRS 2) Is a Fugitive person is awaiting trial in another Federal or State Court, give name of court 3) Is on Bail or Release from (show District) this person/proceeding is transferred from another district per (circle one) FRCrp 20, 21, or 40. Show District IS IN CUSTODY 4) On this charge this is a reprosecution of 5) On another conviction charges previously dismissed ☐ Federal ☐ State SHOW which were dismissed on motion DOCKET NO. 6) Awaiting trial on other charges U.S. ATTORNEY DEFENSE If answer to (6) is "Yes", show name of institution -If "Yes" this prosecution relates to a Has detainer Yes give date pending case involving this same been filed? MAGISTRATE □ No filed defendant CASE NO. Month/Day/Year DATE OF prior proceedings or appearance(s) ARREST before U.S. Magistrate regarding this Or... if Arresting Agency & Warrant were not defendant were recorded under Month/Day/Year DATE TRANSFERRED Name and Office of Person TO U.S. CUSTODY **MELINDA HAAG** Furnishing Information on this form This report amends AO 257 previously submitted Name of Assistant U.S. DANIEL KALEBA Attorney (if assigned) ADDITIONAL INFORMATION OR COMMENTS -PROCESS: SUMMONS NO PROCESS\* WARRANT Bail Amount: If Summons, complete following: \* Where defendant previously apprehended on complaint, no new summons or Arraignment Initial Appearance warrant needed, since Magistrate has scheduled arraignment

Date/Time:

Defendant Address:

Comments:

### **Attachment to Penalty Sheet**

#### **UNITED STATES**

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