



**Oil Industry Lobbying in California  
January – September 2015**

**-Oil lobbyists blanket California legislature - spending nearly \$18 million so far this year.**

- \$11 million in last three months of legislative session (Jul-Sep).
- Focused attacks on SB 350, the Clean Energy & Pollution Reduction Act (de León and Leno)
- Oil lobbyists top spenders in California.

**-Follows record \$20 million spent on lobbyists in all of 2014.**

**-Unprecedented ballot measure-style campaigns to fight clean air bills in the Capitol.**

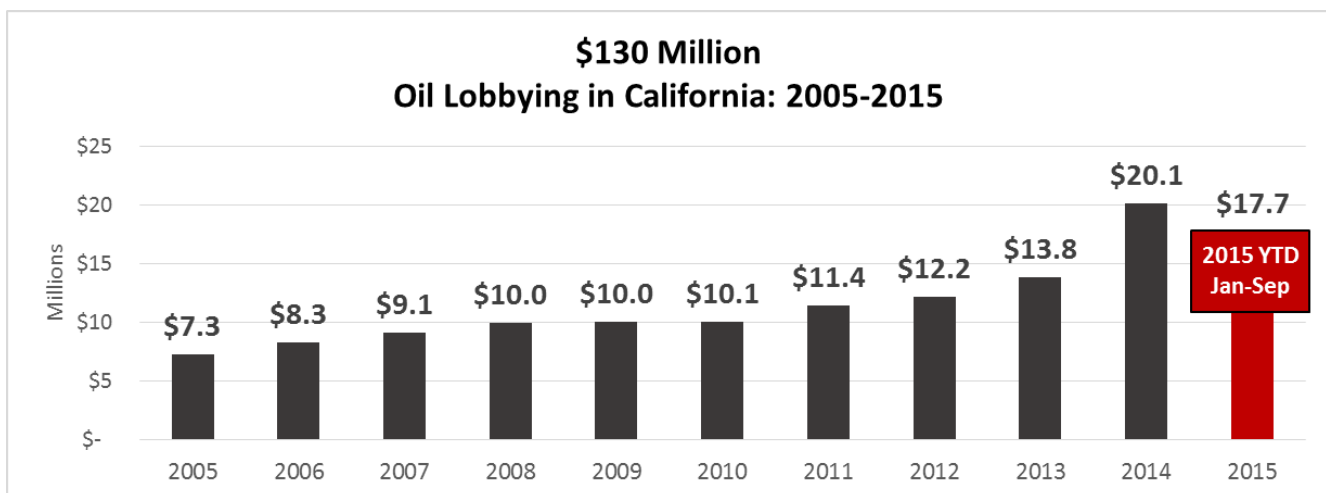
- Major spending increases over last two years.

**Lobbying reports filed with the Secretary of State’s office show that from July to Sept:**

- The oil lobby in California spent \$11 from July 1 to September 30, 2015.
  - \$125K per day in oil lobbying.
- The Western States Petroleum Association (WSPA) spent \$6.8 million (Jul-Sep) and ranks #1 among lobbying spenders both in the last quarter and for the year to date.
  - WSPA paid KP Public Affairs over \$1.1 million.
    - KP is the top-earning lobbying firm in the state so far this year.
- Chevron spent \$1.8 million (Jul-Sep) and ranks #4 in lobbying spending so far this year.
- Major increases also seen by Phillips66 (\$835k) and Valero (\$582k).

**Big Oil historically spends more than all other lobbying groups, but has greatly expanded spending in last two years:**

- \$20 million lobbying effort to limit oil industry role in carbon reduction policy in 2014.
- Nearly \$18 million lobbying to weaken and delay pollution-cutting bills so far in 2015.



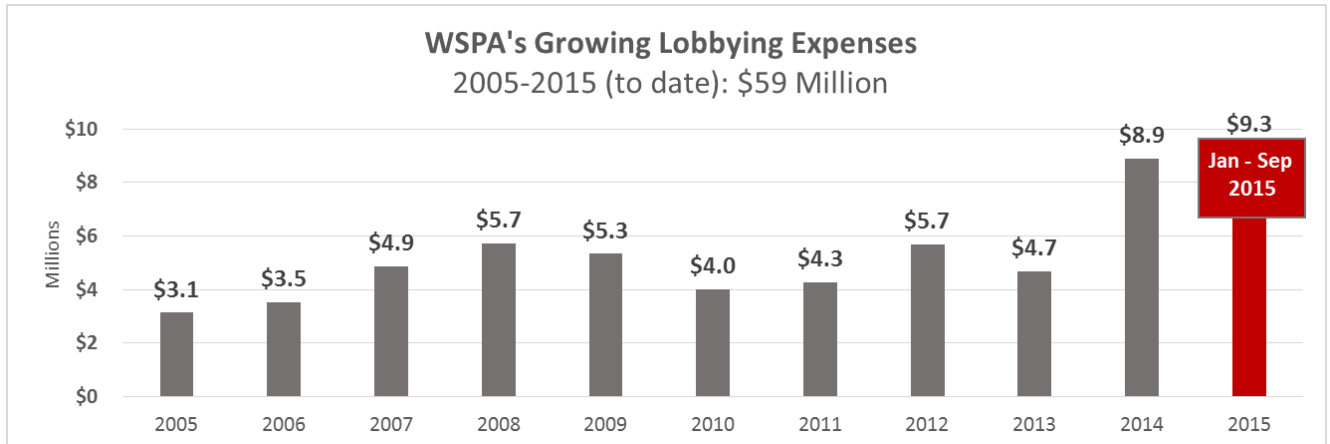
*“Much like tobacco companies want to keep smokers dependent on their deadly products, the oil industry will stop at nothing to keep California dependent on harmful fossil fuels – putting our health and climate in danger. These reports highlight the magnitude of the spending power of the oil industry who will put the protection of their profits before the health of our children, communities and planet.”*

-Olivia (Gertz) Diaz-Lapham, President and CEO  
American Lung Association in California

### Top Lobbying Spenders in California: January – September 2015

| California Lobbying Spenders Ranked: 2015 |                                       | Year to Date Lobbying \$\$ |
|---|---------------------------------------|----------------------------|
| 1   | Western States Petroleum Association  | \$9,290,108                |
| 2   | California Hospital Association       | \$8,150,004                |
| 3   | CA State Council of Service Employees | \$4,761,284                |
| 4   | Chevron                               | \$3,332,681                |
| 5   | California Chamber of Commerce        | \$3,170,260                |

**Detail: History of WSPA Lobbying Expenses 2005-Present** As noted above, the oil industry’s lobbying spending greatly increased over the past two years as key pollution reduction programs took effect or approached key votes in the legislature. WSPA expenditures drove the increased totals.



### Other Industry Groups Opposing Key Clean Air Legislation in 2015:

Oil industry interests were not the only major lobbyists working to delay or weaken key clean air legislation (Senate Bill 32 (Pavley) emission targets and Senate Bill 350 clean energy goals) in 2015.

| Others Opposing Clean Air Legislation<br>2015 Lobbying Expenses |             |
|---|-------------|
| CA Chamber of Commerce  | \$3,170,260 |
| CA Manufacturers & Technology Association                       | \$1,213,951 |
| CA Building Industry Association                                | \$1,098,713 |
| National Federation Of Indep. Business/CA                       | \$667,170   |

| <b>California Oil Lobby Spending Summary</b> |                              |                     |                      |
|--|------------------------------|---------------------|----------------------|
|  | <b>2015 YTD<br/>Jan-Sept</b> | <b>2014</b>         | <b>2005-Present</b>  |
| WSPA   | \$9,290,108                  | \$8,883,535         | \$59,401,975         |
| Chevron                                      | \$3,332,681                  | \$4,282,216         | \$26,775,311         |
| Phillips 66                                  | \$1,342,705                  | \$1,572,027         | \$4,189,930          |
| Exxon  | \$638,055                    | \$699,363           | \$4,660,486          |
| Valero                                       | \$630,587                    | \$587,192           | \$2,007,819          |
| AERA Energy                                  | \$490,451                    | \$540,910           | \$4,348,314          |
| Tesoro                                       | \$400,617                    | \$488,247           | \$1,425,976          |
| CA Indep. Petroleum Assn (CIPA)              | \$352,031                    | \$447,666           | \$3,328,716          |
| California Resources Corporation             | \$304,026                    | \$8,385             | \$312,411            |
| BP   | \$298,714                    | \$324,537           | \$7,086,975          |
| Shell  | \$244,040                    | \$349,995           | \$4,780,153          |
| Californians for Energy Independence         | \$139,349                    | \$703,750           | \$843,099            |
| CA Indep. Oil Marketers Assn (CIOMA)         | \$91,783                     | \$104,777           | \$1,194,677          |
| Californians Against Higher Taxes            | \$84,200                     | \$382,102           | \$721,635            |
| ConocoPhillips                               | \$37,529                     | \$18,410            | \$4,353,346          |
| Fueling California                           | \$11,625                     | -                   | \$658,424            |
| Californians Against Higher Oil Taxes        | -                            | \$126,295           | \$126,296            |
| Occidental                                   | -                            | \$622,950           | \$3,767,854          |
| <b>Totals</b>                                | <b>\$17,688,500</b>          | <b>\$20,142,356</b> | <b>\$129,983,394</b> |

**All data sources:** California Secretary of State online database, [www.cal-access.ss.ca.gov](http://www.cal-access.ss.ca.gov)

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