

March 23, 2012

Santa Rosa, CA 95404-7676

Re: American Home Mortgage Servicing, Inc. Loan Number

(referred to herein as "Loan")
Borrower(s):

(referred to herein as "Borrowers")

Property Address: Santa Rosa CA 95403 (referred to herein as "Property")

Dear

This letter agreement ("Agreement"), effective as of the date acknowledged and accepted by American Home Mortgage Servicing, Inc., ("AHMSI") below, will confirm that AHMSI and Borrowers agree to a short payoff of the Loan, subject to the following terms and conditions:

- 1. A COPY OF THE FINAL HUD-1 SETTLEMENT STATEMENT (OR CERTIFIED COPY OF THE FINAL HUD-1 SETTLEMENT STATEMENT) RELATING TO THE SALE OF THE PROPERTY, SIGNED BY BOTH SELLER (BORROWERS) AND PURCHASER, MUST ACCOMPANY PROOF OF THE NET PROCEEDS WIRE TO AHMSI AND MUST BE FAXED TO 1-01. 15.1. LINE 504 OF THE FINAL HUD-1 MUST BE THE TOTAL AMOUNT RECEIVED BY AHMSI LESS THE SHORT SALE ADMINISTRATION FEE, IF ANY. AHMSI MUST BE PROVIDED WITH A COPY OF AND APPROVE THE FINAL HUD-1 AT LEAST TWO (2) BUSINESS DAYS PRIOR TO COMPLETION OF THE SHORT SALE. IF THE NET PROCEEDS AMOUNT RECEIVED DOES NOT REFLECT THE DOLLAR AMOUNT STATED ON THE FINAL APPROVED HUD-1 SETTLEMENT STATEMENT, THE NET PROCEEDS WILL BE RETURNED AND THIS AGREEMENT WILL BE NULLIFIED AND OF NO FORCE OR EFFECT.
- 2. The net proceeds to AHMSI from the sale of the Property must not be less than \$266,256.40 (referred to herein as the "Net Proceeds").
- 3. The Net Proceeds are calculated based on a total Property sales price of \$305,000.00 (referred to herein as the "Total Sales Price") and do not include the Short Sale administration fee, if applicable. If the actual Property sales price is more than the Total Sales Price, all additional funds over the Total Sales Price shall be paid to AHMSI at closing. The Broker commission based on sales price cannot exceed Fire percent (-5-%).



4. If a Short Sale administration fee of \$600.00 is applicable, the fee must be paid by the purchaser to AHMSI at or prior to completion of the Short Sale. This fee is over and above the amount of the Total Sales Price and net proceeds in number 2. The fee should appear on the purchasers side of the final HUD1 in either line 104 or the 1300 section.

## Not Applicable

- 5. No more than \$18,000.00 out of the Total Sales Price shall be paid to any junior lien holder.
- 6. No portion of the Total Sales Price shall be payable to Borrowers or rebated to the purchaser of the Property.
- 7. The actual Net Proceeds to AHMSI shall be the difference between the Total Sales Price and the combined amount on the approved HUD-1 for seller paid closing costs, the real estate broker commission and the amount paid to any junior lien holder(s) (the Net Proceeds). The Net Proceeds shall be paid to American Home Mortgage Servicing, Inc. at or prior to completion of the Short Sale.
- 8. After the approved short-sale closes, any funds held in the Borrower's escrow/impound account and/or insurance claim proceeds relating to the Loan shall be 1) released by Borrower to AHMSI, 2) considered the property of AHMSI, and 3) will be applied toward AHMSI's loss.
- 9. The Net Proceeds (plus any additional amounts due AHMSI under the terms of this Agreement) must be received at AHMSI's offices no later than 04/30/12, in the form, and pursuant to the instructions, set forth below. If funds are not received in accordance with the terms of this Agreement by such date, per diem Interest of \$54.11 will accrue each day until the Net Proceeds (plus any accrued per diem interest) and the Short Sale administration fee, if applicable, are received at AHMSI's offices. If funds are not received at AHMSI offices by 04/30/12, this Agreement shall be nullified and of no force or effect. The short payoff offer as set forth in this Agreement will expire if the original HUD1 referenced in this Agreement, fully executed by Borrowers, is not received at AHMSI's offices by 04/30/12.
- 10. Upon (i) full execution of this Agreement by Borrowers and AHMSI, (ii) Borrowers' compliance with all of the terms and conditions of this Agreement, and (iii) clearing of any Net Proceeds check and any for payment of the Short Sale administration fee, AHMSI will prepare a release of the mortgage or deed of trust that secures the Loan and submit for recording through its normal channels.



- 11. The Borrowers understand that any principal balance on the Loan that is written off as a result of this Agreement, will be subject by law to any applicable legal reporting requirements promulgated by the IRS, which could mean that the borrower is subject to the receipt of a 1099C.
- 12. AHMSI agrees not to pursue a deficiency judgment for any unpaid amounts on the loan after tender of the net sale proceeds in accordance with this approval letter.
- 13. If the loan includes mortgage insurance coverage, the short payoff is contingent upon the following conditions (check if applicable):

X_Not Applicable
Borrower to execute promissory note in the amount of \$
payable to the mortgage insurance company at closing. Original
executed promissory note must be sent to the MI company prior
to closing.
Borrower to provide a cash contribution payable to AHMSI in
amount of \$ at or prior to the completion of the Short Sale
This cash contribution must be included in the net proceeds amount

- 14. Borrowers understand and agree that, notwithstanding anything in this Agreement to the contrary, certain contemporaneous legal proceedings, including but not limited to a bankruptcy filing by one or more Borrowers or a foreclosure sale of the Property, may prevent AHMSI from performing its obligations under this Agreement. In such event, all monies paid to AHMSI under this Agreement shall be returned, this Agreement shall be nullified and of no force or effect.
- 15. Borrower is responsible for delivering free and clear title prior to closing this transaction.or money order and remitted to:
- 16. The Purchaser is an unrelated third-party, and this is an arm's length transaction. The Borrower, Purchaser or any other individual or entity involved in this transaction is not a party to any other agreements, contracts, or understandings that relate to the Property referenced in this Agreement and that haven not been disclosed to AHMSI.
- 17. All amounts due to AHMSI under this Agreement shall be either in the form of certified funds or money order and remitted to:

American Home Mortgage Servicing, Inc. 1525 South Belt Line Road Coppell, TX 75019

Or wire to AHMSI as follows:

Account Number

ABA Number

Receiving Bank: Mellon Bank Pittsburgh, PA

Borrower Name/Loan Number



If any of the terms or conditions of this Agreement (i) are not satisfied by Borrower and/or purchaser, or (ii) are changed without prior written consent of AHMSI, this Agreement becomes null and void in its entirety. This Agreement shall not be binding on AHMSI until such time as acknowledged and accepted by AHMSI where indicated below. This agreement is not transferable or assignable.

If you have further questions regarding this matter, please contact at 877 seems ext.

Acknowledged and accepted:

American Home Mortgage Servicing, Inc.:

Printed Name:

Its: HO Specialist

Borrower:

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