

BUSINESS PROFILE: President Engineering Group Ltd



President Engineering Group Ltd (PEGL) was formed in October 2010 following a management buy out of two successful Sheffield based manufacturing companies. The company has grown rapidly in its first 2 years, with a 20% increase in staff and 60% increase in turnover. It is now made up of three businesses – **Bestobell**, who manufacture and sell cryogenic service valves for industrial and liquefied natural gas applications; **Conflow**, who manufacture and sell dust suppression and water control equipment for the mining industry; and **Bretby Gammatech**, who manufacture and sell equipment for online and offline monitoring of coal quality.

The Group is headquartered in Sheffield but also has global operations in Pittsburgh (USA), a “steel city” much like Sheffield, and Ahmedabad (India), a city built on a heritage of engineering.

“Being located in South Yorkshire was originally prompted by the need to access foundries and engineering expertise. A large part of our original customer base was also with the region. Although the foundries are no longer there and our customer base is now global, the expertise is still here.”

Mark Henley, Managing Director, President Engineering Group Ltd

PEGL is dedicated to staff progression, which is almost certainly the reason for their low levels of staff turnover and high staff loyalty. Engineering expertise is recruited from across the region in order to fulfil PEGL’s requirements for both high and lower skilled roles. The Group also offers an apprenticeship scheme, which provides valuable experience of working in all areas of the business, before allowing individuals to choose to follow a more defined role.

Operating in Sheffield has helped PEGL grow their already thriving business. The organisation has access to a vast amount of support within the region. With the help of Creative Sheffield, they have been able to access additional funding, develop their export processes and gain access to training.

“As a business we have access to a lot of advice within the city through Creative Sheffield, the Chamber of Commerce, UKTI and the two Universities, in addition to specialist technical organisations. It’s ideal for a business of our nature.”

Sheffield has a strong engineering and manufacturing history but Mark, a student in Sheffield in the 80s, believes that the city has changed a lot.

“Sheffield has transformed itself, from a pure engineering based economy into one built on all aspects of modern society – financial and legal services, communications, leisure and tourism. In addition, it has retained its thriving manufacturing base. It has adopted a multiculturalism that many cities should be envious of”.



Sheffield

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