

Fleet Distribution Bulletin FDND March 6th, 2017

2017MY & 2018MY

CAR & TRUCK NOTES:

- Selected vehicle lines and/or options may balance out earlier than reflected due to high demand and/or commodity shortage
- Shaded boxes indicate dates in the past

2017MY/2018MY	2017MY/2018MY FORD CAR & CROSSOVER						
VEHICLE LINE / CURRENT MY	17 MY Fleet Final Order Due Date	17 MY Last Day to Spec Change/ Cancel	17 MY Job Last Date	18 MY Order Bank Open Date	18 MY Scheduling Begins	18 MY Job #1 Date	
Escape	6/02/17	6/29/17	8/27/17	6/12/17	7/13/17	8/28/17	
Taurus <mark>NEW</mark>	6/30/17	8/10/17	10/15/17	7/18/17	8/31/17	10/16/17	
СМАХ	TBD	TBD	TBD	TBD	TBD	TBD	
Fusion	3/15/17	3/30/17	6/10/17	3/13/17	4/20/17	6/12/17	
Mustang	TBD	TBD	TBD	TBD	TBD	TBD	
Fiesta	TBD	TBD	TBD	TBD	TBD	TBD	
Focus - early B/O Blue candy color	TBD 2/03/17	TBD	4/13/17	TBD	TBD	TBD	
Edge	TBD	TBD	TBD	TBD	TBD	TBD	
Flex	B/O	B/O	B/O	4/17/17	5/18/17	6/19/17	

2017MY/2018MY	FORD TRUCKS AND SUVs						
VEHICLE LINE / CURRENT MY	17 MY Fleet Final Order Due Date	17 MY Last Day to Spec Change/ Cancel	17 MY Job Last Date	18 MY Order Bank Open Date	18 MY Scheduling Begins	18 MY Job #1 Date	
Medium Truck	6/02/17	7/06/17	9/28/17	6/12/17	7/27/17	10/02/17	
Explorer NEW	6/30/17	8/10/17	10/15/17	7/18/17	8/31/17	10/16/17	
Transit Connect	B/O	B/O	B/O	3/13/17	4/13/17	6/05/17	



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2017MY/2018MY	FORD TRUCKS ANI	D SUVs (Cont'd)				
VEHICLE LINE / CURRENT MY	17 MY Fleet Final Order Due Date	17 MY Last Day to Spec Change/ Cancel	17 MY Job Last Date	18 MY Order Bank Open Date	18 MY Scheduling Begins	18 MY Job #1 Date
Transit	5/05/17	6/15/17	8/25/17	6/12/17	7/13/17	8/28/17
Super Duty Early Balance Out • F450/550 6.8L Gas Engine • VSO	TBD	TBD	TBD	TBD	TBD	TBD
Motorhome VSO	B/O	B/O	B/O	2/15/17	3/23/17	5/01/17
F150 (DTP: Dearborn Plant) (KCAP: Kansas City plant)	5/05/17	DTP : 5/04/17 KCAP:5/19/17	DTP: 7/02/17 KCAP: 8/13/17	5/15/17	6/15/17	DTP:7/17/17 KCAP: 8/14/17
Expedition Early Balance Out • EL Series (LWB)	B/O	B/O	B/O	6/12/17	7/20/17	9/25/17
Econoline Early Balance Out • 5.4L Engine • VSO	TBD	TBD	TBD	TBD	TBD	TBD

2017MY/2018MY	POLICE INTERCEPTOR SEDAN and UTILITY						
VEHICLE LINE / CURRENT MY	17 MY Fleet Final Order Due Date	17 MY Last Day to Spec Change/ Cancel	17 MY Job Last Date	18 MY Order Bank Open Date	18 MY Scheduling Begins	18 MY Job #1 Date	
PI Utility	7/17/17	8/10/17	10/15/17	7/18/17	8/31/17	10/16/17	
PI Utility VSO	6/19/17	7/13/17	9/18/17	8/17/17	9/22/17	11/13/17	
PI Sedan	7/07/17	8/10/17	10/15/17	7/18/17	8/31/17	10/16/17	
PI Sedan VSO	6/09/17	7/07/17	9/18/17	8/14/17	9/22/17	11/13/17	



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2017MY/2018MY	IY LINCOLN CAR & CROSSOVER						
VEHICLE LINE / CURRENT MY	17 MY Fleet Final Order Due Date	17 MY Last Day to Spec Change/ Cancel	17 MY Job Last Date	18 MY Order Bank Open Date	18 MY Scheduling Begins	18 MY Job #1 Date	
МКХ	TBD	TBD	TBD	TBD	TBD	TBD	
MKZ	TBD	TBD	TBD	TBD	TBD	TBD	
МКС	6/02/17	6/29/17	8/27/17	6/12/17	7/13/17	8/28/17	
МКТ	3/31/17	4/20/17	6/16/17	4/17/17	5/18/17	6/19/17	
Continental	TBD	TBD	TBD	TBD	TBD	TBD	

2017MY/2018MY	LINCOLN TRUCK & SUV					
VEHICLE LINE / CURRENT MY	17 MY Fleet Final Order Due Date	17 MY Last Day to Spec Change/ Cancel	17 MY Job Last Date	18 MY Order Bank Open Date	18 MY Scheduling Begins	18 MY Job #1 Date
Navigator	3/03/17	3/30/17	7/02/17	6/12/17	7/20/17	9/25/17

** Due to varying demand, the fleet final order due date may change with little or no advance notice. *Subject to change depending upon RPO Job Last Date

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