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This guide is based on the style book which is given to all journalists at The Economist.

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## Metaphors

"A newly invented metaphor assists thought by evoking a visual image," said Orwell, "while on the other hand a metaphor which is technically 'dead' (eg, iron resolution) has in effect reverted to being an ordinary word and can generally be used without loss of vividness. But in between these two classes there is a huge dump of wornout metaphors which are merely used because they save people the trouble of inventing phrases for themselves."

Every issue of The Economist contains scores of metaphors: trails of crushed rivals, billing and cooing politicians, projects falling at the first

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Some of these are tired, and will therefore tire the reader. Most are so exhausted that they may be considered dead, and are therefore permissible. But use all metaphors, dead or alive, sparingly, otherwise you will make trouble for yourself.

An issue of The Economist chosen at random had a package cutting the budget deficit, the administration loth to sign on to higher targets, liberals accused of playing politics on the court (Supreme, not tennis), only to find in the next sentence that the boot was on the other foot, the lure of eastern Germany as a springboard to the struggling markets of Eastern Europe, West Europeanness helping to dilute an image, someone finding a pretext to stall the process before looking for a few integrationist crumbs, an end-of-millennium spring clean that became in the next sentence a stalking-horse for greater spending, and Michelin axing jobs in painful surgery in order to stay at the top of a league table. Soon the Michelin man was plunging his company even further in to debt, though if it were to stay afloat his ambitions would have to be deflated.

Two pages on, the reader had to go down to the seas again when a flotilla of mutual and quoted life-assurance outfits were confident of surviving turbulent waters. The galleons were afloat, but the mediumsized and smaller mutuals quickly turned into fodder for domestic and foreign predators. Further on, banks going to the altar in the expectation of a tax-free dowry saw it become a sweetener in the next sentence and the bill that delivered it transformed into a panacea. Those who wanted to learn about J apanese equity financing were told of a stockmarket

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crawling back (not on its feet, it was explained) towards its old high, of commercial banks keeping the wolf from the door and, three paragraphs later, of the stockmarket's double whammy. One whammy was a crash which made a big dent in shares, the other blew a hole (a gaping one) in the so-called tokkin funds. On, on went the reader past masked bunglings, key measures, money-supply growth out of hand, a haunted Bank of Japan redoubling its squeeze, banks slashing growth lest they found themselves on a tight leash before being cracked down on. Few could have been surprised to learn at the end of the article that another dose of higher interest rates might be forced on the banks if the present inflationary symptoms turned into measles-like spots, and if the apothecaries at the finance ministry agreed with the diagnosis.

Others are even more extravagant in their figures of speech. These two sentences were used as an opening paragraph to arrest the attention of the readers of A.N.Other newspaper:

Bulgaria is on its knees. A long-simmering economic crisis has erupted, gripping the country in a fierce and unrelenting embrace.

Another publication reported:

The basic question for the Bush campaign, as the fervour from the Republican convention in Houston last week dissipates, is whether or not it is barking up the wrong social tree by painting an exclusionary picture of an American society that has otherwise long been characterised as a melting-pot eternally susceptible to change. This may only be part of the broader election canvas, which also runs to more legitimate criticism of the opposition . . .

On another occasion, it lamented:

Mr Clinton has had to pull the plug on a plan that had been tarred as a bail-out for an incompetent regime and the Wall Street fat cats who invested in it.

And poor Reuters had to report that:

A BBC statement said today: "This is an off-the-wall programme with a track record of cutting-edge humour, but on this occasion we appear to have overstepped the mark."

So did Léon Dion, cited as "an important constitutional expert" by another publication:

In his opinion, give the Anglophones an inch and they will demand a mile. "The signs issue is just the Trojan horse," he says. "It is the tip of the iceberg. Once the dam is open you won't be able to close it."

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## Short words

Use them. They are often Anglo-Saxon rather than Latin in origin. They are easy to spell and easy to understand. Thus prefer about to approximately, after to following, let to permit, but to however, use to utilise, make to manufacture, plant to facility, take part to participate, set up to establish, enough to sufficient, show to demonstrate and so on. Underdeveloped countries are often better described as poor. Substantive often means real or big. "Short words are best and the old words when short are best of all." (Winston Churchill)

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## Unnecessary words

Some words add nothing but length to your prose. Use adjectives to make your meaning more precise and be cautious of those you find yourself using to make it more emphatic. The word very is a case in point. If it occurs in a sentence you have written, try leaving it out and see whether the meaning is changed. The omens were good may have more force than The omens were very good.

Avoid strike action (strike will do), cutbacks (cuts), track record (record), wilderness area (usually either a wilderness or a wild area), large-scale (big), weather conditions (weather), etc.

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Shoot off, or rather shoot, as many prepositions after verbs as possible. Thus people can meet rather than meet with; companies can be bought and sold rather than bought up and sold off; budgets can be cut rather than cut back; plots can be hatched but not hatched up; organisations should be headed by rather than headed up by chairmen, just as markets should be freed, rather than freed up. And children can be sent to bed rather than sent off to bed-though if they are to sit up they must first sit down.

This advice you are given free, or for nothing, but not for free.
Certain words are often redundant. The leader of the so-called Front for a Free Freedonia is the leader of the Front for a Free Freedonia. A top politician or top priority is usually just a politician or a priority, and a major speech usually just a speech. A safe haven is a haven. Most probably and most especially are probably and especially. The fact that can often be shortened to That (That I did not do so was a selfindulgence). Loans to the industrial and agricultural sectors are just loans to industry and farming.

Community is another word often best cut out. Not only is it usually unnecessary, it purports to convey a sense of togetherness that may well not exist. The black community means blacks, the business community means businessmen, the homosexual community means homosexuals, the intelligence community means spies, the international community, if it means anything, means other countries, aid agencies or, just occasionally, the family of nations.

Use words with care. A heart condition is usually a bad heart.
Positive thoughts (held by long-suffering creditors, according to The Economist) presumably means optimism, just as a negative report (eg, from the Department of Health on the side-effects of drugs) is probably a critical report. I ndustrial action is usually industrial inaction, industrial disruption or a strike. A substantially finished bridge is an unfinished bridge. Someone with high name-recognition is well known. Something with reliability problems probably does not work. If yours is a live audience, what would a dead one be like?

In general, be concise. Try to be economical in your account or argument

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("The best way to be boring is to leave nothing out"-Voltaire). Similarly, try to be economical with words. "As a general rule, run your pen through every other word you have written; you have no idea what vigour it will give to your style." (Sydney Smith)

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Active, not passive
Be direct. A hit B describes the event more concisely than B was hit by A.

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## J argon

Avoid it. You may have to think harder if you are not to use jargon, but you can still be precise. Technical terms should be used in their proper context; do not use them out of it. In many instances simple words can do the job of exponential (try fast), interface (frontier or border) and so on. If you find yourself tempted to write about affirmative action or corporate governance, you will have to explain what it is; with luck, you will then not have to use the actual expression.

Avoid, above all, the kind of jargon that tries either to dignify nonsense with seriousness

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| Table of contents |  | (Working in an empowering environment, a topic discussed at a recent Economist conference) or to obscure the truth (We shall not launch the ground offensive until we have attrited the Republican Guard to the point when they no longer have an effective offensive capacity -the Pentagon's way of saying that the allies would not fight on the ground until they had killed so many Iraqis that the others would not attack). What was meant by the Israeli defence ministry when it issued the following press release remains unclear: The United States and I srael now possess the capability to conduct real-time simulations with man in the loop for full-scale theatre missile defence architectures for the Middle East .

Try not to use foreign words and phrases unless there is no English alternative, which is unusual (so a year or per year, not per annum; a person or per person, not per capita; beyond one's authority, not ultra vires; and so on).

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## Tone

The reader is primarily interested in what you have to say. By the way in which you say it you may encourage him either to read on or to stop reading. If you want him to read on:

Do not be stuffy. "To write a genuine, familiar or truly English style", said Hazlitt, "is to write as anyone would speak in common conversation who had a thorough command or choice of words or who could discourse with ease, force and perspicuity setting aside all pedantic and oratorical flourishes."

In "How to Be a Better Reporter", Arthur Brisbane put it like this: "Avoid fancy writing. The most powerful words are the simplest. 'To be or not to be, that is the question,' 'In the beginning was the word,' 'We are such stuff as dreams are made on, and our little life is rounded with a sleep,' 'Out, out, brief candle,' 'The rest is silence.' Nothing fancy in those quotations. A natural style is the only style."

Use the language of everyday speech, not that of spokesmen, lawyers or bureaucrats (so prefer let to permit, people to persons, buy to purchase, colleague to peer, way out to exit, present to gift, rich to wealthy, break to violate). It is sometimes useful to talk of humanrights abuses but often the sentence can be rephrased more pithily and more accurately. The army is accused of committing numerous human-rights abuses probably means The army is accused of torture and murder.

Avoid, where possible, euphemisms and circumlocutions promoted by interest-groups. In most contexts the hearing-impaired are simply deaf. It is no disrespect to the disabled sometimes to describe them as crippled. Female teenagers are girls, not women. The underprivileged may be disadvantaged, but are more likely just poor.

And man sometimes includes women, just as he sometimes makes do for she as well. It is often possible to phrase sentences so that they neither give offence to women nor become hideously complicated. Using the plural can be a helpful device. Thus I nstruct the reader without lecturing him is better put as I nstruct readers without lecturing them. But some sentences resist this treatment: Find a good teacher and take his advice is not easily rendered gender-neutral. Avoid, above all, the sort of scrambled syntax that the Commission for Racial Equality has to adopt because it cannot bring itself to use a singular pronoun: We can't afford to squander anyone's talents, whatever colour their skin is. Avoid also chairpersons (chairwoman is permissible), businesspeople, humankind and the person in the street-ugly expressions all. And, so long as you are not insensitive in other ways, few women will be offended if you restrain yourself from putting or she after every he.
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He or she which hath no stomach to this fight,

Let him or her depart; his or her passport shall be made,

And crowns for convoy put into his or her purse:

We would not die in that person's company

That fears his or her fellowship to die with us.

Be sparing with quotes. Direct quotes should be used when either the speaker or what he said is surprising, or when the words he used are particularly pithy or graphic. Otherwise you can probably paraphrase him more concisely. The most pointless quote is the inconsequential remark attributed to a nameless source: "Everyone wants to be in on the act," says one high-ranking civil servant.

Do not be hectoring or arrogant. Those who disagree with you are not necessarily stupid or insane. Nobody needs to be described as silly: let your analysis show that he is. When you express opinions, do not simply make assertions. The aim is not just to tell readers what you think, but to persuade them; if you use arguments, reasoning and evidence, you may succeed. Go easy on the oughts and shoulds.

Do not be too pleased with yourself. Don't boast of your own cleverness by telling readers that you correctly predicted something or that you have a scoop. You are more likely to bore or irritate them than to impress them.

Do not be too chatty. Surprise, surprise is more irritating than informative. So is Ho, ho, etc.

Do not be too didactic. If too many sentences begin Compare,
Consider, Expect, I magine, Look at, Note, Prepare for, Remember or Take, readers will think they are reading a textbook (or, indeed, a style book).
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## Journalese and slang

Do not be too free with slang (eg, He really hit the big time in 1994). Slang, like metaphors, should be used only occasionally if it is to have effect. Avoid expressions used only by journalists, such as giving people the thumbs up, the thumbs down or the green light. Stay clear of gravy trains and salami tactics. Do not use the likes of. And avoid words and expressions that are ugly or overused, such as the bottom line, high profile, caring (as an adjective), carers, guesstimate (use guess), schizophrenic (unless the context is medical), crisis, key, major (unless something else nearby is minor), massive (as in massive inflation), meaningful, perceptions and prestigious.

Politicians are often said to be highly visible, when conspicuous would be more appropriate. Regulations are sometimes said to be designed to create transparency, which presumably means openness.
Governance usually means government.
Try not to be predictable, especially predictably jocular. Spare your readers any mention of mandarins when writing about the civil service, of their lordships when discussing the House of Lords, and of comrades when analysing communist parties.

In general, try to make your writing fresh. It will seem stale if it reads like hackneyed journalese. One weakness of journalists, who on daily newspapers may plead that they have little time to search for the apposite word, is a love of the ready-made, seventh-hand phrase. Lazy journalists are always at home in oil-rich country A, ruled by ailing President $B$, the long-serving strongman, who is, according to the chattering classes, a wily political operator-hence the present uneasy peace-but, after his recent watershed (or landmark or seachange) decision to arrest his prime minister (the honeymoon is over), will soon face a bloody uprising in the breakaway south. Similarly, lazy business journalists always enjoy describing the problems of troubled company $C$, a victim of the revolution in the gimbal-pin industry (change is always revolutionary in such industries), which, wellplaced insiders predict, will be riven by a make-or-break strike unless one of the major players makes an 11th-hour (or last-ditch) intervention in a marathon negotiating session.

Prose such as this is freighted with codewords (respected is applied to someone the writer approves of, militant someone he disapproves of, prestigious something you won't have heard of). The story can usually start with the words, First the good news, inevitably to be followed in due course by Now the bad news. A quote will then be inserted, attributed to one (never an) industry analyst. Towards the end, after an admission that the author has no idea what is going on, there is always room for One thing is certain, before rounding off the article with As one wag put it...

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Perhaps even more wearying for the reader is the trendy journalist's fondness of vogue words and expressions. Some of these are deliberately chosen (bridges too far; empires striking back; kinder, gentler; Fwords; flavours of the month; Generation X; \$64,000 questions; southern discomfort; back to the future; thirty-somethings; where's the beef?), usually from a film or television, or perhaps a politician. Others come into use less wittingly, often from social scientists. If you find yourself using any of the following words, you should stop and ask yourself whether (a) it is the best word for the job (b) you would have used it in the same context five or ten years ago, and if not why not:
address (questions can be answered, issues discussed, problems solved, difficulties dealt with)
care for and all caring expressions (how about look after?)
community (see above, under Unnecessary Words)
environment (in a writing environment you may want to make use of your Tipp-Ex, rubber or delete button)
focus (all the world's a stage, not a lens)
participate (take part in-more words but fewer syllables)
partner ("Take your partners for the Gay Gordons!" by all means, but dancing together does not necessarily mean sleeping together-just as a sleeping partner is not necessarily a lover)
process (a word properly applied to the Arab-Israeli peace affair, because it was meant to be evolutionary, but now often used in place of talks)
relationship (relations can nearly always do the job)
resources (especially human resources, which may be personnel, staff or just people)
skills (these are turning up all over the place-in learning skills, thinking skills, teaching skills-instead of the ability to...He has the skills probably means He can)

## supportive (helpful?)

target (if you are tempted to target your efforts, try to direct them instead)

## transparency (openness?)

Such words are not wrong, but if you find yourself using them only because you hear others using them, not because they are the most appropriate ones in the context, you should avoid them. Overused words and off-the-shelf expressions make for stale prose.

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## Americanisms

If you use Americanisms just to show you know them, people may find you a tad tiresome, so be discriminating. Many American words and expressions have passed into the language; others have vigour, particularly if used sparingly. Some are short and to the point (so prefer lay off to make redundant). But many are unnecessarily long (so use and not additionally, car not automobile, company not corporation, court not courtroom or courthouse, transport not transportation, district not neighbourhood, oblige not obligate, rocket not skyrocket, stocks not inventories unless there is the risk of confusion with stocks and shares). Spat and

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Other Americanisms are euphemistic or obscure (so avoid affirmative action, rookies, end runs, stand-offs, point men, ball games and almost all other American sporting terms). Do not write meet with or outside of: outside America, nowadays, you just meet people. Do not figure out if you can work out. To deliver on a promise means to keep it. A parking lot is a car park. Use senior rather than ranking.

Put adverbs where you would put them in normal speech, which is usually after the verb (not before it, which usually is where Americans put them). Choose tenses according to British usage, too. In particular, do not fight shy-as Americans often do-of the perfect tense, especially where no date or time is given. Thus Mr Clinton has woken up to the danger is preferable to Mr Clinton woke up to the danger, unless you can add last week or when he heard the explosion.

Prefer doctors to physicians and lawyers to attorneys. They are to be found in Harley Street or Wall Street, not on it. And they rest from their labours at weekends, not on them. During the week their children are at school, not in it.

In an American context you may run for office (but please stand in countries with parliamentary systems) and your car may sometimes run on gasoline instead of petrol. But if you use corn in the American sense you should explain that this is maize to most people (unless it is an old chestnut). Trains run from railway stations, not train stations. The people in them, and on buses, are passengers, not riders. Cars are hired, not rented. City centres are not central cities. Cricket is a game not a sport. London is the country's capital, not the nation's. Ex-servicemen are not necessarily veterans. Bullet-proof vests are bullet-proof waistcoats unless, improbably, they are singlets. In Britain, though cattle and pigs may be raised, children are (or should be) brought up.
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Make a deep study or even a study in depth, but not an in-depth study. On-site inspections are allowed, but not in-flight entertainment. Throw stones, not rocks, unless they are of slate, which can also mean abuse (as a verb) but does not, in Britain, mean predict or nominate. Regular is not a synonym for ordinary or normal: Mussolini brought in the regular train, All-Bran the regular man; it is quite normal to be without either. Hikes are walks, not increases. Vegetables, not teenagers, should be fresh. Only the speechless are dumb, the well-dressed smart and the insane mad. Scenarios are best kept for the theatre, postures for the gym, parameters for the parabola.

Grow a beard or a tomato but not a company. By all means call for a record profit if you wish to exhort the workers, but not if you merely predict one. And do not post it if it has been achieved. If it has not, look for someone new to head the company, not to head it up.

You may program a computer but in all other contexts the word is programme.

Try not to verb nouns or to adjective them. So do not access files, haemorrhage red ink (haemorrhage is a noun), let one event impact another, author books (still less co-author them), critique style sheets, host parties or loan money. Gunned down means shot. And though it is sometimes necessary to use nouns as adjectives, there is no need to call an attempted coup a coup attempt or the Californian legislature the California legislature. Vilest of all is the habit of throwing together several nouns into one ghastly adjectival reticule:
Texas millionaire real-estate developer and failed thrift entrepreneur Hiram Turnipseed . . .

Do not feel obliged to follow American fashion in overusing such words as constituency (try supporters), perception (try belief or view) and rhetoric (of which there is too little, not too much-try language or speeches or exaggeration if that is what you mean). And if you must use American expressions, use them correctly (a rain-check does not imply checking on the shower activity).
by Sir Ernest Gowers.

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## Syntax

Do not be sloppy in the construction of your sentences and paragraphs. Do not use a participle unless you make it clear what it applies to. Thus avoid Having died, they had to bury him, or Proceeding along this line of thought, the cause of the train crash becomes clear.

To never split an infinitive is quite easy. Don't overdo the use of don't, isn't, can't, won't, etc; one per issue is usually enough. And avoid the false possessive: London's Heathrow Airport.

Make sure that plural nouns have plural verbs. Too often, in the pages of The Economist, they do not. Kogalym today is one of the few Siberian oil towns which are [not is] almost habitable.

Use the subjunctive properly. If you are posing a hypothesis contrary to fact, you must use the subjunctive. Thus, If I were you... or If Hitler were alive today, he could tell us whether he kept a diary. If the hypothesis may or may not be true, you do not use the subjunctive. Thus If this diary is not Hitler's, we shall be glad we did not publish it. If you have would in the main clause, you must use the subjunctive in the if clause. If you were to disregard this rule, you would make a fool of yourself.

It is common nowadays to use the subjunctive in such constructions as He demanded that the Russians withdraw, They insisted that the Americans also move back, The referee suggested both sides cool it, In soccer it is necessary that everyone remain civil. This construction is correct, and has always been used in America, whence it has recrossed the Atlantic. In Britain, though, it fell into disuse some time ago except in more formal contexts: I command the prisoner be summoned, I beg that the motion be put to the house. In British English, but not in American, another course would be to insert the word should: He demanded that the Russians should withdraw, The Americans should also move back, Both sides should cool it, Everyone should remain civil. Alternatively, some of the sentences could be rephrased: He asked the Russians to withdraw, It is necessary for everyone to remain civil.

Take care with the genitive. It is fine to say a friend of Bill's, just as you would say a friend of mine, so you can also say a friend of Bill's and Hillary's. But it is also fine to say a friend of Bill, or a friend of Bill and Hillary. What you must not say is Bill and Hillary's friend. If you wish to use that construction, you must say Bill's and Hillary's friend, which is cumbersome.

Respect the gerund. Gerunds look like participles—running, jumping, standing-but are more noun-like, and should never therefore be preceded by a personal pronoun. So the following are wrong: I was awoken by him snoring, He could not prevent them drowning, Please forgive me coming late. Those sentences should have ended:

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his snoring, their drowning, my coming late. In other words, use the possessive adjective rather than the personal pronoun.

Do your best to be lucid ("I see but one rule: to be clear", Stendhal). Simple sentences help. Keep complicated constructions and gimmicks to a minimum, if necessary by remembering the New Yorker's comment: "Backward ran sentences until reeled the mind." The following readers' letters may be chastening.

SIR—"Big, earnest and well-conducted last Saturday's demonstrations, in Washington and San Francisco, against the war in Indochina undoubtedly were."

Aided, chuffed and well-rewarded in his search for memorable journalese this reader, in your May 1st 1971 edition on the American mass demonstrations, most certainly was.
—DAVID C. BELDEN

SIR-At times just one sentence in The Economist can give us hours of enjoyment, such as "Yet German diplomats in Belgrade failed to persuade their government that it was wrong to think that the threat of international recognition of Croatia and Slovenia would itself deter Serbia" (August 15th 1992).

During my many years as a reader of your newspaper, I have distilled two lessons about the use of our language. Firstly, it is usually easier to write a double negative than it is to interpret it. Secondly, unless the description of an event which is considered to be not without consequence includes a double or higher-order negative, then it cannot be disproven that the writer has neglected to eliminate other interpretations of the event which are not satisfactory in light of other possibly not unrelated events which might not have occurred at all.

For these reasons, I have not neglected your timely reminder that I ought not to let my subscription lapse. It certainly cannot be said that I am an unhappy reader.

## -WILLARD DUNNING

Mark Twain described how a good writer treats sentences: "At times he may indulge himself with a long one, but he will make sure there are no folds in it, no vaguenesses, no parenthetical interruptions of its view as a whole; when he has done with it, it won't be a sea-serpent with half of its arches under the water; it will be a torch-light procession."

Long paragraphs, like long sentences, can confuse the reader. "The paragraph", according to Fowler, "is essentially a unit of thought, not of length; it must be homogeneous in subject matter and sequential in treatment." One-sentence paragraphs should be used only occasionally.

Clear thinking is the key to clear writing. "A scrupulous writer", observed Orwell, "in every sentence that he writes will ask himself at least four questions, thus: What am I trying to say? What words will express it? What image or idiom will make it clearer? Is this image fresh enough to have an effect? And he will probably ask himself two more: Could I put it more shortly? Have I said anything that is avoidably ugly?"
by Sir Ernest Gowers.

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## I ntroduction

Clarity of writing usually follows clarity of thought. So think what you want to say, then say it as simply as possible. Keep in mind George Orwell's six elementary rules ("Politics and the English Language", 1946):
i. Never use a metaphor, simile or other figure of speech which you are used to seeing in print.
ii. Never use a long word where a short one will do.

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iii. If it is possible to cut out a word, always cut it out.
iv. Never use the passive where you can use the active.
v. Never use a foreign phrase, a scientific word or a jargon word if you can think of an everyday English equivalent.
vi. Break any of these rules sooner than say anything outright barbarous.


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## Some dos and don'ts

An should be used before a word beginning with a vowel or an h if, and only if, the h is silent. So a hospital, a hotel, but an honorary degree, an historical event.

As of (April 5th or April): prefer on (or after, or since) April 5th, in April.

As to: there is usually a more appropriate preposition.
Bale: in boats and in the hayfield, yes, otherwise bail, bail out.
Biannual can mean twice a year or once every two years. Avoid. Since biennial also means once every two years, that is best avoided too.

Bicentennial: prefer bicentenary (as a noun).
Black: in the black means in profit in Britain, but making losses in some places. Use in profit.

Case: "There is perhaps no single word so freely resorted to as a troublesaver," says Gowers, "and consequently responsible for so much flabby writing." Often you can do without it. There are many cases of it being unnecessary is better as It is often unnecessary. If it is the case that simply means If. It is not the case means It is not so.

Come up with: try suggest, originate or produce.
-ee: employees, evacuees, detainees, referees, refugees but, please, no attendees (those attending), draftees (conscripts), escapees (escapers), retirees (the retired), or standees. A divorcee may be male or female.

Environment: often unavoidable, but not a pretty word. Avoid the business environment, the school environment, the work environment, etc. Try to rephrase the sentence-conditions for business, at school, at work, etc. Surroundings can sometimes do the job.

Fact: The fact that can usually be boiled down to That.
Former: avoid wherever possible use of the former and the latter. It usually causes confusion.

## Gentlemen's agreement, not gentleman's.

I mportant: if something is important, say why and to whom. Use sparingly.

Last: the last issue of The Economist implies its extinction; prefer last week's or the latest issue. Last year, in 1996, means 1995; if you mean the 12 months up to the time of writing, write the past year. The same goes for the past month, past week, past (not last) ten years. Last week is best avoided; anyone reading it several days after publication may be confused. This week is permissible.

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Lifestyle: prefer way of life.
Locate, in all its forms, can usually be replaced by something less ugly.
The missing scientist was located means he was found. The diplomats will meet at a secret location means either that they will meet in a secret place or that they will meet secretly. A company located in Texas is simply a company in Texas.

Millionaires: the time has gone when girls in the Bois du Boulogne would think that the term millionaire adequately described the man who broke the Bank at Monte Carlo. If you wish to use it, make it plain that millionaire refers to income (in dollars or pounds), not to capital. Otherwise try plutocrat or rich man.

Move: do not use if you mean decision, bid, deal or something more precise. But move rather than relocate.

One: try to avoid one as a personal pronoun. You will often do instead.
Phase: when discussing incomes policies, monetary unions, extended plans, etc, prefer stage to phase.

Phone: permissible, if used sparingly, but prefer telephone.
Photo: not permissible, so use photograph.
Premier, as a noun, should be confined to the first ministers of Canadian provinces, German Länder and other sub-national states. Do not use it as a synonym for the prime minister of a country.

Problem: the problem with problem is it is overused, so much so that it is becoming a problem word.

Proper nouns: if they have adjectives, use them. Thus a Californian (not California) judge, the Pakistani (not Pakistan) government, the Texan (not Texas) press.

Pry: use prise, unless you mean peer.
Relationship is a long word often better replaced by relations. The two countries hope for a better relationship means The two countries hope for better relations.

Relative: fine as an adjective, but as a noun prefer relation.

## Rocketed, not skyrocketed.

Same: often superfluous. If your sentence contains on the same day that, try on the day that.

Sector: try industry instead or, for example, banks instead of banking sector.

Simplistic: prefer simple-minded, naive.
-style: avoid German-style supervisory boards, an EU-style
rotating presidency, etc. Explain what you mean.
Table: avoid it as a transitive verb. In Britain to table means to bring something forward for action. In America it means exactly the opposite.

There is, there are: often unnecessary. There were smiles on every face is better as A smile was on every face. There are three issues facing the prime minister is better as Three issues face the prime minister.

Total: all right as a noun, but as a verb prefer amount to or add up to.

Venues: avoid them. Try places.
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Acronym: this is a word, like radar or NATO, not a set of initials, like the BBC or the IMF.

Aggression is an unattractive quality, so do not call a keen salesman an aggressive one (unless his foot is in the door or beyond).

Agony column: when Sherlock Holmes perused this, it was a personal column, not letters to an agony aunt.

Agree: things are agreed on, to or about, not just agreed.
Aggravate means make worse, not irritate or annoy.
Alibi: an alibi is the proven fact of being elsewhere, not a false explanation.

Alternate, as an adjective, means every other.
Alternative: strictly, this is one of two, not one of three, four, five or more (which may be options).

Among and between. Some sticklers insist that, where division is involved, among should be used where three or more are concerned, between where only two are concerned. (So The plum jobs were shared among the Socialists, the Liberals and the Christian Democrats, while the president and the vice-president divided the cash between themselves. ) This distinction is unnecessary. But take care with between. To fall between two stools, however painful, is grammatically acceptable; to fall between the cracks is to challenge the laws of physics.

Anarchy means the complete absence of law or government. It may be harmonious or chaotic.

Anticipate does not mean expect. Jack and Jill expected to marry; if they anticipated marriage, only Jill might find herself expectant.

Apostasy and heresy. If you abandon your religion, you commit apostasy. If that religion is the prevailing one in your community, and your beliefs are contrary to its orthodoxy you commit heresy.

Appeal is intransitive nowadays (except in America), so appeal against decisions.

Appraise means set a price on. Apprise means inform.
Autarchy means absolute sovereignty. Autarky means self-sufficiency.
Beg the question means neither raise the question, invite the question nor evade the answer. To beg the question is to adopt an argument whose conclusion depends upon assuming the truth of the very conclusion the argument is designed to produce. All governments should promote free trade because otherwise protectionism will
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increase. This begs the question.

## Between: see Among and between.

Bon vivant, not bon viveur.
Both . . . and: a preposition placed after both should be repeated after and. Thus, both to right and to left; but to both right and left is all right.

Brokerage is what a stockbroking firm does, not what it is.
Canute's exercise on the seashore was designed to persuade his courtiers of what he knew to be true but they doubted, ie, that he was not omnipotent. Don't imply he was surprised to get his feet wet.

Cartel. A cartel is a group that restricts supply in order to drive up prices. Do not use it to describe any old syndicate or association of producers.

Cassandra's predictions were correct but not believed.
Catalyst: this is something that speeds up a chemical reaction while itself remaining unchanged. Do not confuse it with one of the agents.

Centred on, not around or in.
Charge: if you charge intransitively, do so as a bull, cavalry officer or somesuch, not as an accuser (so avoid The standard of writing was abysmal, he charged).

Circumstances stand around a thing, so it is in, not under, them.

## Coiffed, not coiffured

Collapse is not transitive. You may collapse, but you may not collapse something.

Compare: A is compared with B when you draw attention to the difference. A is compared to B only when you want to stress their similarity. ("Shall I compare thee to a summer's day?")

Compound does not mean make worse. It may mean combine or, intransitively, it may mean to agree or come to terms. To compound a felony means to agree for a consideration not to prosecute.

Comprise means is composed of. The Democratic coalition comprises women, workers, blacks and Jews. Women make up (not comprise) three-fifths of the Democratic coalition. Alternatively, Three-fifths of the Democratic coalition is composed of women.

Confectionary: a sweet. Confectionery: sweets in general.

## Contemporary: see Current.

Contract: see Subcontract.
Convince. Don't convince people to do something. In that context the word you want is persuade. The prime minister was persuaded to call a June election; he was convinced of the wisdom of doing so only after he had won.

Crescendo. This is not an acme, apogee, peak, summit or zenith but a passage of increasing loudness. You cannot therefore build to a crescendo.

Crisis. This is a decisive event or turning-point. Many of the economic
and political troubles wrongly described as crises are really persistent difficulties, sagas or affairs.

Critique is a noun. If you want a verb, try criticise.
Current and contemporary mean at that time, not necessarily at this time. So a series of current prices from 1960 to 1970 will not be in today's prices, just as contemporary art in 1800 was not modern art. Contemporary history is a contradiction in terms.

Decimate means to destroy a proportion (originally a tenth) of a group of people or things, not to destroy them all or nearly all.

Deliver is transitive. So if someone is to deliver, he must deliver letters, babies or the goods-whether groceries or what he promised.

Different from, not to or than.
Dilemma. This is not just any old awkwardness, it is one with horns, being, properly, a form of argument (the horned syllogism) in which you find yourself committed to accept one of two propositions each of which contradicts your original contention. Hence a dilemma offers the choice between two alternatives, each with equally nasty consequences.

Discreet means circumspect or prudent; discrete means separate or distinct. Remember that "Questions are never indiscreet. Answers sometimes are." (Oscar Wilde)

Disinterested means impartial; uninterested means bored. ( "Disinterested curiosity is the lifeblood of civilisation."G.M. Trevelyan)

Due to: when used to mean caused by, it must follow a noun, as in The cancellation, due to rain, of . . . Do not write It was cancelled due to rain. If you mean because of and for some reason are reluctant to say it, you probably want owing to. It was cancelled owing to rain is all right.

Earnings: do not write earnings when you mean profits (try to say if they are operating, gross, pre-tax or net).

Effectively means with effect; if you mean in effect, say it. The matter was effectively dealt with on Friday means it was done well on Friday. The matter was, in effect, dealt with on Friday means it was more or less attended to on Friday. Effectively leaderless would do as a description of the demonstrators in East Germany in 1989 but not those in Tiananmen Square. The devaluation of the Slovak currency in 1993, described by some as an effective $\mathbf{8 \%}$, turned out to be a rather ineffective 8\%.

Either . . . or. See None.
Enormity means a crime, sin or monstrous wickedness. It does not mean immensity.

Epicentre means that point on the earth's surface above the centre of an earthquake. To say that Mr Yeltsin was at the epicentre of the dispute suggests that the argument took place underground.

Ex- (and former): be careful. A Communist ex-member has lost his seat; an ex-Communist member has lost his party.

Fellow: often unnecessary, especially before countrymen ("Friends, Romans, fellow-countrymen"?).

Fewer (not less) than seven speeches, fewer than seven samurai.

Use fewer, not less, with numbers of individual items or people. Less than $\mathbf{£ 2 0 0}$, less than $\mathbf{7 0 0}$ tonnes of oil, less than a third, because these are measured quantities or proportions, not individual items.

## Fief, not fiefdom.

Finally: do not use finally when you mean at last. Richard Burton finally marries Liz Taylor would have been all right second time round but not first.

Flaunt means display; flout means disdain. If you flout this distinction, you will flaunt your ignorance.

Forgo means do without; it forgoes the e. Forego means go before. A foregone conclusion is one that is predetermined; a forgone conclusion is non-existent.

Former: see Ex-.
Frankenstein was not a monster, but its creator.
Free is an adjective or an adverb, so you cannot have or do anything for free. Either you have it free or you have it for nothing.

Fund is a technical term, meaning to convert floating debt into more or less permanent debt at fixed interest. Do not use it if you mean to finance or to pay for.

Garner means store, not gather.
Gender is a word to be applied to grammar, not people. If someone is female, that is her sex, not her gender. (The gender of Mädchen, the German word for girl, is neuter.)

Generation: take care. You can be a second-generation Frenchman, but if you are a second-generation immigrant that means you have left the country your parents came to.

Get: an adaptable verb, but it has its limits. A man does not get sacked or promoted, he is sacked or promoted.

Gourmet means epicure; gourmand means greedy-guts.
Halve is a transitive verb, so deficits can double but not halve. They must be halved or fall by half.

Haver means to talk nonsense, not dither, swither or waver.
Healthy: if you think something is desirable or good, say so. Do not call it healthy.

Heresy: see Apostasy.
Hoards: few secreted treasures (hoards) are multitudes on the move (hordes).

Hobson's choice is not the lesser of two evils; it is no choice at all.
Homogeneous means of the same kind or nature. Homogenous means similar because of common descent.

Homosexual: since this word comes from the Greek word homos (same), not the Latin word homo (man), it applies as much to women as to men. It is therefore as daft to write homosexuals and lesbians as to write people and women.

Hopefully: by all means begin an article hopefully, but never write

Hopefully, it will be finished by Wednesday. Try With luck, if all goes well, it is hoped that. . .

Hypothermia is what kills old folk in winter. If you say it is hyperthermia, that means they have been carried off by heat stroke.

I lk means same, so of that ilk means of the place of the same name as the family, not of that kind. Best avoided.

I mmolate means to sacrifice, not to burn.
I nvestigations of, not into.
Key: keys may be major or minor, but not low. Few of the decisions, people, industries described as key are truly indispensable, and fewer still open locks.

Lag. If you lag transitively, you lag a pipe or a loft. Anything failing to keep up with a front-runner, rate of growth, fourth-quarter profit or whatever is lagging behind it.

Like governs nouns and pronouns, not verbs and clauses. So as in America not like in America. But authorities like Fowler and Gowers is a perfectly acceptable alternative to authorities such as Fowler and Gowers.

Masterful means imperious. Masterly means skilled.
May and might are not always interchangeable, and you may want may more often than you think. If in doubt, try may first. You need might in the past tense. I may go to Leeds later becomes, in the past, I might have gone to Leeds later. And in indirect past speech it becomes I said I might go to Leeds later. Conditional sentences using the subjunctive also need might. Thus If I were to go to Leeds, I might have to stand all the way. This could be rephrased If I go to Leeds, I may have to stand all the way. Conditional sentences stating something contrary to fact, however, need might: If pigs had wings, birds might raise their eyebrows.

Do not write George Bush might be a grown-up, but he does not eat broccoli. It should be George Bush may be a grown-up, but he does not eat broccoli. Only if you are putting forward a hypothesis that may or may not be true are may and might interchangeable. Thus If AI Gore always eats his broccoli, he may (or might) become president of the United States.

Media: prefer press and television or, if the context allows it, just press. If you have to use the media, remember it is plural.

Mete: you may mete out punishment, but if it is to fit the crime it is meet.

Mitigates mollifies; militates does the opposite.
Monopoly. A monopolist is the sole seller; a monopoly buyer is a monopsonist.

Neither. . .nor. See None.
None usually takes a singular verb. So does neither (or either) A nor (or) B, unless B is plural, as in Neither the Dutchman nor the Danes have done it, where the verb agrees with the element closest to it. Similarly,
"Come live with me and be my love,

And we will all the pleasures prove

That hills and valleys, dales and fields, Or woods or steepy mountain yields."
(Christopher Marlowe)

Nor means and not, so should not be preceded by and.
Only. Put only as close as you can to the words it qualifies. Thus, These animals mate only in June. To say They only mate in J une implies that in June they do nothing else.

Overwhelm means submerge utterly, crush, bring to sudden ruin. Majority votes, for example, seldom do any of these things. As for the ethnic Albanians in Kosovo, although 90\% of the population, they are more likely to be a overwhelmed majority than an overwhelming one.

Oxymoron: an oxymoron is not an unintentional contradiction in terms but a figure of speech in which contradictory terms are deliberately combined, as in bitter-sweet, cruel kindness, sweet sorrow, etc.

Per cent is not the same as a percentage point. Nothing can fall, or be devalued, by more than 100\%. If something trebles, it increases by 200\%.

Percolate means to pass through, not up or down.
Presently means soon, not at present. ("Presently Kep opened the door of the shed, and let out J emima Puddle-Duck." Beatrix Potter)

Prevaricate means evade the truth; procrastinate means delay. ("Procrastination-or punctuality, if you are Oscar Wilde-is the thief of time.")

Pristine means original or former; it does not mean clean.
Propaganda (which is singular) means a systematic effort to spread doctrine or opinions. It is not a synonym for lies.

Protagonist means the chief actor or combatant. If you are referring to several people, they cannot all be protagonists.

Real. Is it really necessary? When used to mean after taking inflation into account, it is legitimate. In other contexts (I nvestors are showing real interest in the country, but Bolivians wonder if real prosperity will ever arrive) it is often better left out.

Rebut and refute mean to put to flight, or disprove, in argument. They are not synonyms for deny. ("Shakespeare never has six lines together without a fault. Perhaps you may find seven: but this does not refute my general assertion." Samuel Johnson)

Report on, not into.
Reshuffle, resupply: shuffle and supply will do.
Scotch: to scotch means to disable, not to destroy. ("We have scotched the snake, not killed it.") The people may also be Scotch, Scots or Scottish; choose as you like. Scot-free means free from
payment of a fine (or punishment), not free from Scotsmen.
Second-biggest (third-oldest, fourth-wisest, fifth-commonest, etc): think before you write. Apart from New York, a Bramley is the secondbiggest apple in the world. Other than home-making and parenting, prostitution is the third-oldest profession. After Tom, Dick and Harriet, Henry I was the fourth-wisest fool in Christendom. Besides justice, prudence, temperance and fortitude, the fifth-commonest virtue of the Goths was punctuality. None of these sentences should contain the ordinal (second, third- , fourth- , fifth- , etc).

Sequestered means secluded. Sequestrated means confiscated or made bankrupt.

Soft is an adverb, as well as an adjective and a noun. Softly is also an adverb. You can speak softly and carry a big stick, but if you have a quiet voice you are soft-not softly-spoken.

Specific: a specific is a medicine, not a detail.
Stationary: still. Stationery: writing paper and so on.
Straight means direct or uncurved; strait means narrow or tight. The strait-laced tend to be straight-faced.

Subcontract. If you engage someone to do something, you are contracting the job to him; only if he then asks someone else to do it is the job subcontracted.

Target is a noun. If you are tempted to use it as a verb, try aim or direct. Targeted means provided with a shield.

Times: take care. Three times more than $X$ means four times as much as $X$.

To or and? To try and end the killing does not mean the same as to try to end the killing.

Transpire means exhale, not happen, occur or turn out.
Underprivileged. Since a privilege is a special favour or advantage, it is by definition not something to which everyone is entitled. So underprivileged, by implying the right to privileges for all, is not just ugly jargon but also nonsense.

Unlike should not be followed by in. Like like, unlike governs nouns and pronouns, not verbs and clauses.

Use and abuse: two words much used and abused. You take drugs, not use them (Does he use sugar?). And drug abuse is just drug taking, as is substance abuse, unless it is glue sniffing or bun throwing.

Venerable means worthy of reverence. It is not a synonym for old.
Verbal: every agreement, except the nod-and-wink variety, is verbal. If you mean that one was not written down, describe it as oral.

Viable means capable of living. Do not apply it to things like railway lines. Economically viable means profitable.

Warn is transitive, so you must either give warning or warn somebody.

Which informs, that defines. This is the house that J ack built. But This house, which J ack built, is now falling dow $\mathbf{n}$. Americans tend to be fussy about making a distinction between which and that. Good
writers of British English are less fastidious. ("We have left undone those things which we ought to have done.")

While is best used temporally. Do not use it in place of although or whereas.

Wrack is an old word meaning vengeance, punishment or wreckage.
It can also be seaweed. It is not an instrument of torture or a receptacle for toast: that is rack. Hence racked with pain, by war drought, etc.
Rack your brains-unless they be wracked.

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Abbreviations
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Unless an abbreviation or acronym is so familiar
that it is used more often than the full form (eg, BBC, CI A, DNA, FBI,
GATT, IMF, NATO, OECD), write the words in full on first appearance: thus, Trades Union Congress (not TUC). After the first mention, try not to repeat the abbreviation too often; so write the agency rather than the IAEA, the Union rather than the EU, to avoid spattering the page with capital letters. There is no need to give the initials of an organisation if it is not referred to again.

If an abbreviation can be pronounced (eg, EFTA, NATO, UNESCO), it does not generally require the definite article (GATT, however, is sometimes called the GATT). Other organisations, except companies, should usually be preceded by the (the BBC, the KGB, the NHS, the UNHCR and the NIESR). Except in the Britain section, use MP only after first spelling out member of Parliament in full (in many places an MP is a military policeman).

Abbreviations that can be pronounced and are composed of bits of words rather than just initials should be spelt out in upper and lower case: Cocom, Frelimo, Legco, Mercosur, Renamo, Unicef, Unisom, Unprofor. There is generally no need for more than one initial capital letter, unless the word is a company or a trade name: MiG, ConsGold.

In bodymatter, all such abbreviations, whether they can be pronounced as words or not (GNP, GDP, FOB, CIF, A-levels, D-marks, T-shirts, Xrays), should be set in small capitals, with no points-unless they are currencies like DM or $\mathbf{F F r}$, elements like $\mathbf{H}$ and $\mathbf{O}$ or degrees of temperature like ${ }^{\circ} \mathbf{F}$ and ${ }^{\circ} \mathbf{C}$. Brackets, apostrophes and all other typographical furniture accompanying small capitals are generally set in ordinary roman, with a lower-case s (also roman) for plurals and genitives. Thus IOUs, MPs' salaries, (SDRs), etc. But ampersands are set as small capitals, as are numerals and any hyphens attaching them to a small capital. Thus R\&D, A23, M1, F-16, etc. Abbreviations that include upper-case and lower-case letters must be set in a mixture of small capitals and roman: BAe, BPhils, PhDs.

Use lower case for $\mathbf{k g}, \mathbf{k m}, \mathbf{l b}$ (never $\mathbf{l b s}$ ), $\mathbf{m p h}$ and other measures, and for ie, eg, which should both be followed by commas. When used with figures, these lower-case abbreviations should follow immediately, with no space ( $\mathbf{1 1} \mathbf{a m}, \mathbf{1 5} \mathbf{k g}, \mathbf{3 5 m m}, \mathbf{1 0 0} \mathbf{m p h}, \mathbf{7 8 r p m}$ ), as should AD and BC (76AD, 55BC), though they should be set in small capitals. Two abbreviations together, however, must be separated: $\mathbf{6 0 m} \mathbf{b / d}$.

Most scientific units, except those of temperature, that are named after individuals should be set in small capitals, though any attachments denoting multiples go in lower case. Thus a watt is $\mathbf{W}$, whereas kilowatt, milliwatt and megawatt, meaning 1,000 watts, one thousandth of a watt and $\mathbf{1 m}$ watts, are abbreviated to $\mathbf{k W}, \mathbf{m W}$ and MW ( $\mathbf{k}, \mathbf{m}$ and $\mathbf{M}$ are standard international metric abbreviations for thousand, thousandth and million).

The elements are not scapped. Lead is $\mathbf{P b}$, carbon dioxide is $\mathbf{C O}_{2}$, methane is $\mathbf{C H}_{4}$. Chlorofluorocarbons are, however, CFCs, and the
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oxides of nitrogen are generally NOX. Different isotopes of the same element are distinguished by raised prefixes: carbon-14 is ${ }^{14} \mathbf{C}$, helium3 is ${ }^{3} \mathrm{He}$.

Most upper-case abbreviations take upper-case initial letters when written in full (eg, the LSO is the London Symphony Orchestra), but there are exceptions: CAP but common agricultural policy, EMU but economic and monetary union, GDP but gross domestic product, PSBR but public-sector borrowing requirement, VLSI but very large-scale integration.

Initials in people's names, or in companies named after them, take points (with a space between initials and name, but not between initials). Thus F.W. de Klerk, V.P. Singh, E.I . Du Pont de Nemours, F.W.

Woolworth. (The only exceptions are for companies that deliberately leave them out (eg, B.A.T Industries). In general, follow the practice preferred by people, companies and organisations in writing their own names.

Do not use Prof, Sen, Col, etc. Lieut-Colonel and Lieut-Commander are permissible. So is Rev, but it must be preceded by the and followed by a Christian name or initial: the Rev J esse Jackson (thereafter Mr J ackson).

Always spell out page, pages, hectares, miles. But kilograms (not kilogrammes) and kilometres can be shortened to $\mathbf{k g}$ (or kilos) and $\mathbf{k m}$. Miles per hour are $\mathbf{m p h}$ and kilometres per hour are $\mathbf{k p h}$.

Ampersands should be used (1) when they are part of the name of a company (eg, AT\&T, Pratt \& Whitney); (2) for such things as constituencies where two names are linked to form one unit (eg, The rest of Brighouse \& Spenborough joins with the Batley part of Batley \& Morley to form Batley \& Spen. Or The area thus became the Pakistani province of Kashmir and the Indian state of Jammu \& Kashmir); (3) in R\&D and S\&L.

Remember that EFTA is the European Free-Trade Association, the FAO is the Food and Agriculture Organisation, the FDA is the Food and Drug Administration, I DA is the International Development Association, the MFA is the Multi-Fibre Arrangement, NAFTA is the North American Free-Trade Agreement, the OAU is the Organisation of African Unity, the PLO is the Palestine Liberation Organisation. Remember, too, that the v of HIV stands for virus, so do not write HIV virus.

Write Euro-MPs, not MEPs.

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If you use one accent (except the tilde-strictly, a diacritical sign), use all: émigré, mêlée, protégé, résumé.

Put the accents and cedillas on French names and words, umlauts on German ones and tildes (but not other accents) on Spanish ones:
Françoise de Panafieu, Wolfgang Schäuble, Federico Peña. Leave the accents off other foreign names.

Any foreign word in italics should, however, be given all its proper accents.

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## Capitals

A balance has to be struck between so many capitals that the eyes dance and so few that the reader is diverted more by our style than by our substance. The general rule is to dignify with capital letters organisations and institutions, but not people. More exact rules are laid out below. Even these, however, leave some decisions to individual judgment. If in doubt use lower case unless it looks absurd. And remember that "a foolish consistency is the hobgoblin of little minds" (Emerson).

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## Euro-terms

Usual rules apply for the full, proper names. Thus:
European Commission

## European Parliament

## European Union

## Treaty of Rome

## Treaty on European Union.

Informally, these become:
the commission

## the parliament

## the Rome treaty

the Maastricht treaty

## but the Union.

The IGC is the inter-governmental conference, the CAP is the common agricultural policy and the ERM is the exchange-rate mechanism. When making Euro-words, always introduce a hyphen, except for Europhile, Europhobe and Eurosceptic. Remember EMU stands for economic and monetary union.
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## Political terms

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## Congress

## the Crown

## Parliament

Social Security (in American contexts only, where it is used to mean pensions, not what is usually understood by social security elsewhere)

## Teamster

## Tory

Warsaw Pact


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[^2]
## Places

Use upper case for definite geographical places, regions, areas and countries (The Hague, Transylvania, Germany), and for vague but recognised political or geographical areas: the Middle East, South Atlantic, East Asia (which is to be preferred to the Far East), the West (as in the decline of the West), the Gulf, the North Atlantic, South-East Asia, the Midlands, Central America, the West Country, Eastern Europe, Central Europe, Western Europe.

Lower case for east, west, north, south except when part of a name (North Korea, South Africa, West End) or when part of a thinking group: the South (in the United States), the Highlands (of Scotland). But use lower case if you are, say, comparing regions of the United States some of which are merely geographical areas: House prices in the north-east and the south are rising faster than those in the mid-west and the southwest.

Use West Germany (West Berlin) and East Germany (East Berlin) only in historical references. They are now western Germany (western Berlin) and eastern Germany (eastern Berlin).

The third world (an unsatisfactory term now that the communist second world has disappeared) is lower case. If in doubt use lower case (the sunbelt).

Use capitals for particular buildings even if the name is not strictly accurate (eg, the Foreign Office).

Lower case for province, county, river, state, city when not strictly part of the name: the Limpopo river, Washington state, Cabanas province, Guatemala city, Kuwait city, Mexico city, New York city, Panama city, Quebec city (but the River Thames, Mississippi River, Dodge City, Ho Chi Minh City, Kansas City, Quezon City, Oklahoma City, Salt Lake City).

Use capitals to avoid confusion, especially with no (and therefore yes).
In Bergen no votes predominated suggests a stalemate, whereas In Bergen No votes predominated suggests a triumph of noes over yeses. Otherwise, though, yes and no should be lower-case: "The answer is no."

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Organisations, acts, etc

Organisations, ministries, departments, treaties, acts, etc, generally take upper case when their full name (or something pretty close to it, eg, State Department) is used. Thus, European Commission, Forestry Commission, Arab League, Amnesty International, the Household Cavalry, Ministry of Agriculture, Department of the Environment, Treasury, Metropolitan Police, High Court, Supreme Court, Court of Appeal, Senate, Central Committee, Politburo, Oxford University, the New York Stock Exchange, Treaty of Rome, the Health and Safety at Work Act, etc.

So too the House of Commons, House of Lords, House of Representatives, St Paul's Cathedral (the cathedral), Bank of England (the Bank), Department of State (the department).

But organisations, committees, commissions, special groups, etc, that are either impermanent, ad hoc, local or relatively insignificant should be lower case. Thus: the subcommittee on journalists' rights of the National Executive Committee of the Labour Party, the international economic subcommittee of the Senate Foreign Relations Committee, the Oxford University bowls club, Market Blandings rural district council.

Use lower case for rough descriptions (the safety act, the American health department, the French parliament, as distinct from its National Assembly). If you are not sure whether the English translation of a foreign name is exact or not, assume it is rough and use lower case.

Parliament and Congress are upper case. But the opposition is lower case, even when used in the sense of her majesty's loyal opposition. The government, the administration and the cabinet are always lower case. In America acts given the names of their sponsors (eg, GlassSteagall, Gramm-Rudman) are always rough descriptions and so take a lower-case act.

The full name of political parties is upper case, including the word party: Republican Party, Labour Party, Peasants' Party. Note that usually only people are Democrats, Christian Democrats, Liberal Democrats or Social Democrats; their parties, policies, committees, etc, are Democratic, Christian Democratic, Liberal Democratic or Social Democratic (although a committee may be Democrat-controlled). The exceptions are Britain's Liberal Democrat Party and Thailand's Democrat Party.

When referring to a specific party, write Labour, the Republican nominee, a prominent Liberal, etc, but use lower case in looser references to liberals, conservatism, communists, etc. Tories, however, are upper case.

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Gaullism, Paisleyite, Leninist, Napoleonic, Wilsonian, J acobite, Luddite, Marxist, Hobbesian, Thatcherism, Christian, Buddhism, Hindu, Maronite, Finlandisation-should have a capital.

In finance and government there are particular exceptions to the general rule of initial caps for full names, lower case for informal ones. Use caps for the World Bank and the Fed (after first spelling it out as the Federal Reserve), although these are shortened, informal names. The Bank of England and its foreign equivalents have initial caps when named formally and separately, but collectively they are central banks in lower case (except Ireland's, which is actually named the Central
Bank). Special drawing rights are lower case but abbreviated in small caps as SDRs, except when used with a figure as a currency
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After first mention, the House of Commons (or Lords, or
Representatives) becomes the House, the World Bank and Bank of England become the Bank and the IMF can become the Fund. Organisations with unusual names, such as the African National
Congress, Civic Forum and the European Union, may become the Congress, the Forum and the Union. But most other organisations-agencies, banks, commissions (including the European Commission), etc-take lower case when referred to incompletely on second mention.

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People
Use upper case for ranks and titles when written in conjunction with a name, but lower case when on their own. Thus President Clinton, but the president; Vice-President Gore, but the vicepresident; Colonel Qaddafi, but the colonel; Pope John Paul, but the pope; Queen Elizabeth, but the queen; Reza Shah Pahlavi, but the shah.

Do not write Prime Minister Blair or Defence Secretary Cohen; they are the prime minister, Mr Blair, and the defence secretary, Mr Cohen. You may, however, write Chancellor Schröder.

All office holders when referred to merely by their

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Table of contents office, not by their name, are lower case: the chancellor of the exchequer, the foreign secretary, the prime minister, the speaker, the treasury secretary, the president of the United States, the chairman of British Coal.

The only exceptions are (1) a few titles that would look unduly peculiar without capitals, eg, Black Rod, Master of the Rolls, Chancellor of the Duchy of Lancaster, Lord Privy Seal, Lord Chancellor; (2) a few exalted people, such as the Dalai Lama and the Aga Khan. Also God.

Some titles serve as names, and therefore have initial capitals, though they also serve as descriptions: the Archbishop of Canterbury, the Emir of Kuwait, the Shah of I ran. If you want to describe the office rather than the individual, use lower case: The next archbishop of Canterbury will be a woman.

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Never start a sentence with a figure; write the number in words instead.
Use figures for numerals from 11 upwards, and for all numerals that include a decimal point or a fraction (eg, 4.25, 41/4). Use words for simple numerals from one to ten, except: in references to pages; in percentages (eg, 4\%) and in sets of numerals, some of which are higher than ten, eg, Deaths from this cause in the past three years were 14, 9 and 6. It is occasionally permissible to use words rather than numbers when referring to a rough or rhetorical figure (such as a thousand curses).

Fractions should be hyphenated (one-half, three-quarters, etc) and, unless they are attached to whole numbers ( $8^{1 / 2}, 29^{3 / 4}$ ), spelled out in words, even when the figures are higher than ten: He gave a tenth of his salary to the church, a twentieth to his mistress and a thirtieth to his wife.

Do not compare a fraction with a decimal (so avoid The rate fell from 31/4\% to 3.1\%).

Fractions are more precise than decimals ( $\mathbf{3 . 1 4}$ neglects an infinity of figures that are embraced by 22/7), but your readers probably do not think so. You should therefore use fractions for rough figures (Kenya's population is growing at $31 / 2 \%$ a year, A hectare is $2^{1 / 2}$ acres) and decimals for more exact ones: The retail price index is rising at an annual rate of $\mathbf{1 0 . 6 \%}$. But treat all numbers with respect; that usually means resisting the precision of more than one decimal place, and generally favouring rounding off. Beware of phoney over-precision.

Use $\mathbf{m}$ for million, but spell out billion-which to The Economist means $1,000 \mathrm{~m}$-except in charts, where bn is permissible but not obligatory. Thus: $\mathbf{8 m}, \mathbf{f 8 m}, \mathbf{8}$ billion, DM8 billion. A billion is a thousand million, a trillion a thousand billion, a quadrillion a thousand trillion.

Use 5,000-6,000, 5-6\% , 5m-6m (not 5-6m) and $\mathbf{5}$ billion-6 billion. But sales rose from $\mathbf{5 m}$ to $\mathbf{6 m}$ (not $\mathbf{5 m - 6 m}$ ); estimates ranged between 5 m and $\mathbf{6 m}$ (not $\mathbf{5 m - 6 m}$ ).

Where to is being used as part of a ratio, it is usually best to spell it out. Thus They decided, by nine votes to two, to put the matter to the general assembly which voted, 27 to 19, to insist that the ratio of vodka to tomato juice in a bloody mary should be at least one to three, though the odds of this being so in most bars were put at no better than 11 to 4 . Where a ratio is being used adjectivally, figures and hyphens may be used, but only if one of the figures is greater than ten: thus a 50-20 vote, a 19-9 vote. Otherwise, spell out the figures and use to: a two-to-one vote, a ten-to-one probability.

Do not use a hyphen in place of to except with figures: He received a sentence of 15-20 years in jail but He promised to have escaped within three to four weeks.
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With figures, use a person or per person, a year or per year, not per caput, per capita or per annum.

In most contexts that are not American or British, prefer hectares to acres, kilometres (or km) to miles, metres to yards, litres to gallons, kilos to lb, tonnes to tons, Celsius to Fahrenheit, etc.
Regardless of which you choose, you should give an equivalent, on first use, in the other units: It was hoped that after improvements to the engine the car would give 20 km to the litre ( 47 miles per American gallon), compared with its present average of $15 \mathbf{k m}$ per litre.

Remember that in few countries do you now buy petrol in imperial gallons. In America it is sold in American gallons; in most other places it is sold in litres.

The style for aircraft types can be confusing. Some have hyphens in obvious places (eg, F-22, B-2 bomber), some in unusual places (MiG$\mathbf{3 1 M}$ ) and some none at all (Airbus A340, BAe RJ 70). Others have both name and number (Lockheed P-3 Orion). When in doubt, use Jane's "All The World's Aircraft". Its index also includes makers' correct names.

The style for calibres is $\mathbf{5 0} \mathbf{m m}$ or $\mathbf{1 0 5 m m}$ with no hyphen, but $\mathbf{5 . 5 - i n c h}$ and 25-pounder.

Use the sign \% instead of per cent. But write percentage, not \% age (though in most contexts proportion or share is preferable).

A fall from $4 \%$ to $2 \%$ is a drop of two percentage points, or of $50 \%$, but not of $2 \%$.
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Use hyphens for

1. FRACTIONS (whether nouns or adjectives): two-thirds, four-fifths, one-sixth, etc.
2. MOST WORDS THAT BEGIN with anti, non and neo. Thus antiaircraft, anti-fascist, anti-submarine (but antibiotic, anticlimax, antidote, antiseptic, antitrust); non-combatant, non-existent, nonpayment, non-violent (but nonaligned, nonconformist,
nonplussed, nonstop); neo-conservative, neo-liberal (but neoclassicism, neolithic, neologism).

Words beginning Euro should also be hyphenated, except Europhile, Europhobe and Eurosceptic.

Some words that become unmanageably long with the addition of a prefix. Thus under-secretary and inter-governmental.
Antidisestablishmentarianism would, however, lose its point if it were hyphenated.

A sum followed by the word worth also needs a hyphen. Thus $\mathbf{\$ 2 5 m}$ worth of goods.

## 3. SOME TITLES

vice-president
director-general
under-secretary
secretary-general
attorney-general
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a little used-car cross complaint
cross-complaint
high-school girl
high schoolgirl
fine-tooth comb (most people do not comb their teeth)

## third-world war

third world war
5. AIRCRAFT

DC-10

## Mirage F-1E

MiG-23
Lockheed P-3 Orion
(If in doubt, consult Jane's "All the World's Aircraft".)
6. ADJ ECTIVES FORMED FROM TWO OR MORE WORDS
right-wing groups (but the right wing of the party)
balance-of-payments difficulties
private-sector wages
public-sector borrowing requirement

## a 70-year-old judge

state-of-the-union message
value-added tax (VAT)
Adverbs do not need to be linked to participles or adjectives by hyphens in simple constructions: The regiment was ill equipped for its task; The principle is well established; Though expensively educated, the journalist knew no grammar. But if the adverb is one of two words together being used adjectivally, a hyphen may be needed: The illequipped regiment was soon repulsed; All well-established principles should be periodically challenged. The hyphen is especially likely to be needed if the adverb is short and common, such as ill, little, much and well. Less-common adverbs, including all those that end -ly, are less likely to need hyphens: Never employ an expensively educated journalist.

Do not overdo the literary device of hyphenating words that are not usually linked: the stringing-together-of-lots-and-lots-of-words-and-ideas tendency can be tiresome.

## 7. SEPARATING IDENTICAL LETTERS:

book-keeping (but bookseller), coat-tails, co-operate, uncooperative, pre-eminent, pre-empt (but predate, precondition), reemerge, re-entry (but rearrange, reborn, repurchase), trans-ship. Exceptions include override, overrule, underrate, withhold.
8. NOUNS FORMED FROM PREPOSITIONAL VERBS:
bail-out, build-up, call-up, get-together, round-up, set-up, shakeup, etc.
9. THE QUARTERS OF THE COMPASS:
north-east(ern), south-east(ern), south-west(ern), northwest(ern), the mid-west(ern).

Words gathered together in quotation marks to serve as adjectives do not usually need hyphens as well: the "Live Free or Die" state.

Makers, miners, owners and workers can stand unattached and hyphenless: car maker, coal miner, mill owner, steel worker. But policymakers, policymaking.

ONE WORD
airfield
antibiotic
anticlimax
antidote
antiseptic
antitrust
backlog
bilingual
blackboard
blueprint
businessman
bypass
ceasefire
cloudcuckooland
coastguard
comeback
commonsense (adj)
figleaf
foothold
forever
goodwill
halfhearted
handout
handpicked
hardline

```
headache
hijack
hobnob
kowtow
lacklustre
landmine
loophole
lopsided
lukewarm
machinegun
minefield
multilingual
nationwide
nevertheless
nationwide
nonetheless
offshore
oilfield
onshore
overpaid
overrated
override
overrule
overrun
peacekeepers(-ing)
petrochemical
placename
policymakers(-ing), but foreign-policy makers (-ing)
profitmaking
rainforest
salesforce
seabed
shipbuilders
shipbuilding
shortlist
```

```
shutdown
soyabean
statewide
stockmarket
strongman
subcommittee
subcontinent
subcontract
subhuman
submachinegun
sunbelt
takeover
threshold
timetable
transatlantic
transpacific
turnout
underdog
underpaid
underrated
videodisc
videocassette
wartime
workforce
worldwide
TWO WORDS
ad hoc (always)
air base
air force
aircraft carrier
arm's length
any more
ballot box
birth rate
car maker
```

```
child care (noun)
chip maker
coal miner
common sense (noun)
drug dealer (-ing)
drug trafficker (-ing)
errand boy
girl friend
health care (noun)
Land Rover
microchip maker
on to
steel maker
steel worker
under way
vice versa
TWO HYPHENATED WORDS
agri-business
asylum-seekers
build-up
cash-flow
catch-phrase
death-squads
drawing-board
end-game
end-year
faint-hearted
front-line
front-runner
fund-raiser (-ing)
heir-apparent
hot-head
ice-cream
infra-red
inter-governmental
```

```
interest-group
joint-venture
know-how
like-minded
long-standing
machine-tool
mid-week, mid-August, etc
nation-state
post-war
pot-hole
pre-war
pull-out (noun, not verb)
question-mark
rain-check
re-create (meaning create again)
re-present (meaning present again)
re-sort (meaning sort again)
starting-point
sticking-point
stumbling-block
talking-shop
task-force
tear-gas
think-tank
time-bomb
turning-point
working-party
THREE WORDS
ad hoc agreement (meeting, etc)
armoured personnel carrier
chiefs of staff
half a dozen
in as much
in so far
multiple rocket launcher
```

```
nuclear aircraft carrier
nuclear power station
third world war (if things get bad)
THREE HYPHENATED WORDS
A-turned-B
brother-in-law
chock-a-block
commander-in-chief
no-man's-land
prisoners-of-war
second-in-command
Avoid from 1947-50 (say in 1947-50 or from 1947 to 1950) and between 1961-65 (say in 1961-65, between 1961 and 1965 or
``` from 1961 to 1965).
"If you take hyphens seriously, you will surely go mad" (Oxford University Press style manual).

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1. FOREIGN WORDS AND PHRASES, such as cabinet (French type), de jure, glasnost, intifada, Mitbestimmung, papabile, perestroika, ujamaa, unless they are so familiar that they have become anglicised. (Thus ad hoc, angst, apartheid, machismo, putsch, pogrom, realpolitik, status quo, etc, are in roman). Remember to put appropriate accents and diacritical marks on all foreign words in italics (and give initial capital letters to German nouns when in italics, but not if not). Make sure that the meaning of any foreign word you use is clear.

For the Latin names of animals, plants, etc, see Spelling: Miscellaneous
2. NEWSPAPERS AND PERIODICALS. Note that only The Economist has The italicised. Thus the Daily Telegraph, the New York Times, the Observer, the Spectator (but Le Monde, Die Welt, Die Zeit). Books, pamphlets, plays, radio and television programmes are roman, with capital letters for each main word, in quotation marks. Thus: "Pride and Prejudice", "Much Ado about Nothing", "Any Questions","Crossfire", etc. But the Bible and its books (Genesis, Ecclesiastes, John, etc) without inverted commas.
3. LAWSUITS. Thus: Brown v Board of Education, Coatsworth v Johnson. If abbreviated, versus should always be shortened to \(v\), with no point after it.
4. THE NAMES OF SHIPS, AIRCRAFT, SPACECRAFT. Thus: HMS Illustrious, Spirit of St Louis, Challenger, etc. Note that a ship is she; a country is it.

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The overriding principle is to treat people with respect. That usually means giving them the title they themselves adopt. But some titles are ugly (Ms), some misleading (all Italian graduates are Dr), and some tiresomely long (Mr Dr Dr Federal Sanitary-Inspector Schmidt). Do not therefore indulge people's self-importance unless it would seem insulting not to.

Do not use Mr, Mrs, Miss, Ms or Dr on first mention even in bodymatter. Plain Bill Clinton, Tony Blair or other appropriate combination of first name and surname will do. But thereafter the names of all living people should be preceded by Mr, Mrs, Miss or some other title. Knights, dames, lords, princes, kings, etc, should be given their title on first and subsequent mentions.

Titles are not necessary in headings or captions (surnames are: no Kens, Tonys, Newts, etc). Sometimes they can also be dispensed with for athletes and pop stars, if titles would make them seem more ridiculous than dignified, and for criminals whose misdeeds are egregious. No titles for the dead, except those whom you are writing about because they have just died. On the obituary page, therefore, titles are required. Dr Johnson and Mr Gladstone are also permissible.

Ms is permissible though ugly. Avoid it if you can. To call a woman Miss is not to imply that she is unmarried, merely that she goes by her maiden name. Married women who are known by their maiden names-eg, Aung San Suu Kyi, Benazir Bhutto, Jane Fonda-are therefore Miss, unless they have made it clear that they want to be called something else.

Take care with foreign titles. Malaysian titles are so confusing that it may be wise to dispense with them altogether. Do not, however, call Tunku Razaleigh Hamzah Mr Razaleigh Hamzah; if you are not giving him his Tunku, refer to him, on each mention, as Razaleigh Hamzah. Avoid, above all, Mr Tunku Razaleigh Hamza.

Use Dr only for qualified medical people, unless the correct alternative is not known or it would seem perverse to use Mr. And try to keep
Professor for those who hold chairs, not just a university job or an inflated ego.

If you use a title, get it right. Rear-Admiral Jones should not, at least on first mention, be called Admiral Jones.

Governor X, President Y, the Rev John Z may be Mr, Mrs or Miss on second mention.

Life peeresses should be called Lady, not Baroness, just as barons are called Lord.

On first mention use forename and surname; thereafter drop forename (unless there are two people with the same surname mentioned in the article). J acques Chirac, then Mr Chirac.

Avoid nicknames and diminutives unless the person is always known (or
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prefers to be known) by one: Bill Clinton, Tony Blair, Bill Emmott, Newt Gingrich, Tiny Rowland.

Avoid the habit of joining office and name: Prime Minister Blair, Budget Commissioner Liikanen. But Chancellor Kohl is permissible.

Omit middle initials. Nobody will imagine that the Lyndon Johnson you are writing about is Lyndon A. Johnson or Lyndon C. Johnson.

Some titles serve as names, and therefore have initial capitals, though they also serve as descriptions: the Archbishop of Canterbury, the Emir of Kuwait, the Shah of Iran. If you want to describe the office rather than the individual, use lower case: The next archbishop of Canterbury will be a woman. Use lower case, too, in references simply to the archbishop, the emir, the shah: The Duchess of Scunthorpe was in her finery, but the duke wore jeans.


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\hline BUSINESS & & problems \\
\hline FINANCE \& ECONOMICS & Use British English rather than American English or & problems \\
\hline SCIENCE \& TECHNOLOGY & any other kind. Sometimes, however, this & Miscellaneous \\
\hline PEOPLE & injunction will clash with the rule that people and & Companies \\
\hline BOOKS \& ARTS & companies should be called what they want to be & People \\
\hline MARKETS \& DATA & called, short of festooning themselves with titles. If & Places \\
\hline DIVERSIONS & it does, adopt American (or Canadian or other local) spelling when it is used in the name of an & \(\xrightarrow{\text { Table of contents }}\) \\
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(Alcan Aluminum, Pulverizing Services Inc, Travelers Insurance), but not when it is used for a place or government institution (Pearl Harbour, Department of Defence, Department of Labour). The principle behind this ruling is that placenames are habitually changed from foreign languages into English: Deutschland becomes Germany, München Munich, Torino Turin, etc. And to respect the local spelling of government institutions would present difficulties: a sentence containing both the Department of Labor and the secretary of labour, or the Defense Department and the need for a strong defence, would look unduly odd. That oddity will arise nonetheless if you have to explain that Rockefeller Center Properties is in charge of Rockefeller Centre, but with luck that will not happen too often.

The Australian Labor Party should be spelt without a u not only because it is not a government institution but also because the Australians spell it that way, even though they spell labour as the British do.

\section*{Sandinist, not Sandinista.}

Use -ise, -isation (realise, organisation) throughout. But please do not hospitalise.

Use amid not amidst and while not whilst.
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\hline PEOPLE & Lyons, Marseilles, Naples, Nuremberg, Turin. & Companies \\
\hline BOOKS \& ARTS & And English rather than American-Rockefeller & People \\
\hline MARKETS \& DATA & Centre, Bar Harbour, Pearl Harbour-unless & Places \\
\hline DIVERSIONS & the place name is part of a company name, such as Rockefeller Center Properties Inc. But & Table of contents \\
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follow local practice when a country expressly changes its name, or the names of rivers, towns, etc, within it. Thus Almaty not Alma Ata; Chemnitz not Karl-Marx-Stadt; Chennai not Madras; Côte d'I voire not I vory Coast; Mumbai not Bombay; Myanmar not (alas) Burma; Nizhny Novgorod not Gorky; Yangon not (alas, alack) Rangoon; and St Petersburg not Leningrad.

Zaire has now reverted to Congo. In contexts where there can be no confusion with the ex-French country of the same name, plain Congo will do. But if there is any risk of misunderstanding, call it Congo-Kinshasa. The other Congo should always be Congo-Brazaville. The river is now also the Congo. The people of either country are also Congolese.

Do not use the definite article before Krajina, Lebanon, Piedmont, Punjab, Sudan, Transkei, Ukraine. But it is the Caucasus, the Gambia, The Hague, the Maghreb, the Netherlands-and La Paz, Le Havre, Los Angeles, etc.

Do not use the names of capital cities as synonyms for their governments. Britain will send a gunboat is fine, but London will send a gunboat suggests that this will be the action of the people of London alone. To write Washington and Moscow now differ only in their approach to Havana is absurd.

Although the place is Western (or Eastern) Europe, euphony dictates that the people are West (or East) Europeans.

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Berlin Wall
Bermuda, Bermudian
Bophuthatswana
Bosporus
Brittany
Cameroon
Cape Town
Caribbean
Chechnya
Cincinnati
Colombia (South America)
Columbia (university, District of); British Columbia
the Comoros
Côte d'I voire (not I vory Coast), I vorian
Cracow
Czech Republic; Czech Lands
Dar es Salaam
Dhaka
Djibouti
Dominica (Caribbean island)
Dominican Republic (part of another island)
Dusseldorf (not Düsseldorf)
El Salvador, Salvadorean
the Gambia
Gaza strip
Gettysburg
Gothenburg
Grozny
Guatemala city
Gujarat, Gujarati
Gurkha
Guyana (but French Guiana)
Hanover
Harare

\section*{Hercegovina}

Hong Kong (unless it is part of the name of a company which spells it as one word: Hongkong and Shanghai Banking Corporation)

Issyk-Kul
J eddah
KaNgwane
Katmandu
Kazakhstan
Kirgizstan
Krajina
Kuwait city
KwaNdebele
KwaZulu-Natal
Luhansk
Luxembourg
Macau
Mafikeng
Mauritania
Mexico city
Middlesbrough
Mpumalanga (formerly Eastern Transvaal)
Myanmar (not Burma)
Nagorno-Karabakh
Nizhny Novgorod
New York city
North Rhine-Westphalia
Nuremberg
Odessa
Panama city
Philippines (the people are Filipinos and Filipinas)
Phnom Penh
Pittsburgh
Pyrenean
Quebec, Quebecker (but Parti Québécois)
Quebec city
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Quezon City
Reykjavik
Romania
Rwanda, Rwandan (not Rwandese)
St Antony's (college)
Salonika (not Thessaloniki)
Salzburg
St Petersburg
Sebastopol
Sindh
Srebrenica
Sri Lanka
Strasbourg
Suriname
Taipei
Taj ikistan
Tehran
Teesside
Tigray, Tigrayan
Transdniestria
Uffizi
Uzbekistan
Valletta
Württemberg
Yugoslavia
Zaire, Zairean (not Zairian)
Zepa
Zepce
Zurich (not Zürich)

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Milan Mrsic
Hosni Mubarak
Muhammad (unless it is part of the name of someone who spells it differently)
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Binyamin Netanyahu
Saparmurat Niyazov
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- French leisure firm
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\section*{Advanced Micro Devices}

Aegon
- Dutch insurance firm

Agip
- Italian oil company

Airbus Industrie
AirTouch Communications
Aérospatiale
- French Airbus partner

Affymax
Akbank
Alcatel Alsthom
Alenia
Allied Domecq
American Bankers Association
American Home Products
American Telephone and Telegraph (AT\&T)
AOVERTISEMEMT
- also Ma Bell; a Baby Bell

Andersen Consulting
Anglo American (Corporation of South Africa)
Aramco
- Saudi state energy firm

Asturiana de Zinc
- mining company

\section*{Autodesk}
- software firm

Avions de Transport Régional
AXA
- French insurance company

\section*{Bacon \& Woodrow}
- actuaries

Banacci
- Mexican financial group

Banc One
Banco Bilbao Vizcaya
Banco Central Hispano
Banco Español de Credito (Banesto)
Banco Santander
Banco Totta \& Acores
- Portuguese bank

Bankers Trust
Bank Julius Baer
Bank Leumi Le-I srael
Bank Nederland
BankAmerica
Baker \& McKenzie

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- lawyers

Barr Rosenburg
- Californian firm
B.A.T Industries

Bayer
- drug firm

Bayerische Hypotheken- und Wechsel-Bank
- space before the und

\section*{BellSouth}

Benetton
Bertelsmann
BfG
- German bank

Bloomingdale's
- American department-store chain

Body Shop I nternational
- ignore the The and use Body Shop after first reference

Boeing
Boots
- the chemist

Boston Consulting Group
Bouygues
- French construction firm

Bristol-Myers Squibb
British Aerospace (BAe)
British Airports Authority (BAA)
British Airways (BA)
British \& Commonwealth
Broken Hill Proprietary (BHP)
- Australian

BSkyB
Cable and Wireless
Cablevision I ndustries
Cadbury Schweppes
Cambridge Econometrics
- forecasting group

\section*{Capital Cities/ ABC}
W.I. Carr
- stockbroking firm sometimes known as WICO

CASA
- Spanish Airbus partner; not Construcciones Aeronauticas SA in full

\section*{CASE}
- Warsaw think-tank

\section*{Cazenove}
- British stockbroker

\section*{Cedel Bank}
- was Cedel; part of Cedel Group

Centre for Monitoring I ndian Economy, CMI E
Centres for Disease Control
CFM
- consortium of GE and France's SNECMA

Chase Manhattan
Chemical Bank
Chevron
- oil firm

\section*{Chiat/ Day}
- American advertising agency

Chiron
- Californian biotechnology firm

Ciba
- drug firm

\section*{Citicorp}

Coats Viyella
- textiles firm
Coca-Cola
COFI NEC
- Vienna-based packaging group
Coles Myer
- Australian retailer
Columbia/ HCA
- health-care provider
Commerz International
Commerzbank
Compagnie I mmobilière-Phenix
- property subsidiary of Générale des Eaux
Compaq
Conoco
- American oil company
ConsGold
Consolidated Gold Fields
County NatWest
- investment bank of National Westminster Bank group
Crédit Agricole
Crédit Lyonnais
- French bank
Credit Suisse
Credito Italiano
- Italian bank
Credito Romagnolo
- Italian bank
CS First Boston
Cummins Engine
- engine maker from Columbus, Indiana, not Ohio
Cynamid
Daimler-Benz
Daewoo Securities
Dalgety
Daiwa
DASA
DBS Land
- Singaporean company
Den Danske Bank
Den norske
Deutsche Bank
Deutsche Bundespost
Deutsche Telekom
DG Bank
- German bank
Direct Line
- insurance subsidiary of the Royal Bank of Scotland
Donaldson, Lufkin \& J enrette
- US investment bank
Du Pont
Eastman Kodak
Electrolux
- Swedish white-goods producer
Elf Aquitaine
Eli Lilly
Ericsson
- Swedish telecoms company
Ernst \& Young
- accountants and management consultants
Euro Disney
European Passenger Services
Eurostar
Exxon
- oil company
Federal Reserve Board

Fidelity I nvestments
First Direct
Fokker
Forte
Foster's (beer)
France Télécom
Fried. Krupp
Gazprom
- Russian energy company

\section*{Genentech}

General Electric (GE)
- American

GEC
- British

Gimbels
- defunct American department store

GiroCredit Bank
Glaxo Wellcome
Goldman Sachs
Groupe des Assurances Nationales
Hamleys
Hanson
- (not Trust)

Hanson I ndustries
- the American bit

Harrods
Hew lett-Packard
Hiram Walker
- spirits division of Allied-Domecq

Hoare Govett
Hoechst
- German chemical giant

Hoffmann-La Roche
but more likely Roche Holding
Hongkong and Shanghai Bank
but more likely HSBC Holdings
Hydra
- media consultancy

Hyundai
- South Korean firm

I ATA
- airlines' association

\section*{I BCA}
- British rating agency

\section*{I BM}

I nsead
- European business school

I nstituto Mobiliare I taliano (I MI)
I ntel
I ntegrated Services Digital Network (I SDN)
I nternational Distillers and Vintners (IDV)
ITT
J apan Airlines
J apan Satellite Broadcasting
- commercial channel

J ardine Fleming
- stockbroker

KHD
- German diesel-engine maker

Kidder Peabody
- American investment bank

Kiel I nstitute of World Economics
Kohlberg Kravis Roberts
Kmart
```

Knight-Ridder
Kraft Foods
Lafarge-Coppée
La Poste

- French post office
Legal \& General
- British insurer
Lehman Brothers
Levi Strauss
LG
- new name for Lucky Goldstar
Lipper Analytical Services
Lloyd's
- London insurance market
Lloyds Bank
Lockheed
Lonrho
Lord \& Taylor
- American department store
Lufthansa
Luxottica
Lyonnaise des Eaux
- French utility
McCann-Erickson
- advertising agency
McDonald's
- the hamburger chain
McDonnell Douglas
McKinsey
- management consultants
Mannesmann
Marks and Spencer plc
but Marks \& Spencer is the name above the shop
Mars
Marshall Field
- American department store
Martin Marietta
Martini \& Rossi
Mediobanca
- Italian bank
Mellon Bank
Mercedes-Benz
E. Merck
Merrell
- drugs subsidiary of Dow Chemical
Merrill Lynch
Messerschmitt-Bölkow-Blohm (MBB)
Metallgesellschaft (MG)
- engineering conglomerate
Metro-Goldwyn-Mayer (MGM)
Microsoft
Moët and Chandon
Moody's
- rating agency
J.P. Morgan
Morningstar
- financial research firm
Morgan Grenfell
Morgan Stanley
Motion Picture Association of America (MPAA)
Motoren Turbine Union (MTU)
- part of Daimler-Benz
Motoroil Hellas
- Greek oil-refining firm

```

\section*{National Australia Bank (NAB)}
- Australia's largest

National Gypsum
- American plasterboard maker

National Institutes of Health (NIH)
Nedcor Bank
Nestlé
New Holland
- producer of farm machinery

NeXT
- computer company

Nikko Securities
Nippon Telegraph and Telephone (NTT)
Nomura Securities
North American Free-Trade Agreement ( NAFTA)
Novell
- software house

OfficeMax
Ogilvy \& Mather
- advertising agency

Olympia \& York
- Canadian property group

OS/ 2
Ovum
- British consultancy

PaineWebber
Packard Bell
Paramount
J.C. Penney

Peoples Bank
- South African bank

Pfizer
Philips
- Dutch electronics multinational

Pillsbury
Pioneer Group
- fund-management firm

PlanEcon
PolyGram
Pratt \& Whitney
Preussag
Procter \& Gamble
Rabobank
- Dutch bank

Ranks Hovis McDougall
Rating Agency of Malaysia (RAM)
Reckitt \& Colman
Repsol
- oil company

Reuters
(Reuter can be used adjectivally)
Rhône-Poulenc
- French chemical and drug company

Rich's
- a Robert Campeau-owned department store

Roche
Rolls-Royce
Rover Group
Royal Dutch/ Shell
RTZ (not Rio Tinto-Zinc)
Rustenburg Platinum Holdings
M\&C Saatchi
J. Sainsbury

Saint-Gobain

\section*{Saint Louis}
- French industrial group

Saks Fifth Avenue
- American department store

Same
- Italian tractor maker

Sandoz
- chemical company

Sanford C. Bernstein
- New York stockbroker

Sankyo
Sanwa Bank
savings and loan associations
- not loans

Scudder, Stevens \& Clark
- investment firm

Seagram
Sears, Roebuck
Securities and I nvestments Board
Schneider
- electronics group

S-E-Banken (Skandinaviska Enskilda Banken)
Shearson Lehman Hutton
Short Brothers
Siemens
Singapore International Monetary Exchange (SI MEX)
Skoda
- Czech engineering firm

WH Smith
SmithKline Beecham
SPEA Software
- German developer of multi-media

SNCF
SNECMA
Société Générale
- private bank

Société Générale Strauss Turnbull
Société Marseillaise de Crédit
Softbank
- Japanese software distributor

Spie-Batignolles
- developer and civil engineering firm

Standard \& Poor's
Standard Bank
Sumitomo Bank
- Japanese bank

Svenska Handelsbanken
Swiss Bank Corporation (SBC)
Tate \& Lyle
Tele-Communications Inc
- American cable company

Telefonica
- Spain's telecoms monopoly

Thai Rating and Information Services (TRIS)
Thorn EMI
Thyssen
Time Warner
Tonen Corporation
Toys "R" Us
Trafalgar House
Trans Union
- American rating agency

Trans World Metals
- London-based metals trader
```

Tyson Foods

- poultry company
UBS
Unilever
Unisource
Unisys
United Distillers
Universal Postal Union (UPU)
Unix
USAir
U.S. Shoe
Viacom
Virgin Atlantic
Virgin group
Wachovia Bank
Wal-Mart
S.G. Warburg
Wartsila Marine
- Finnish shipbuilder
WEFA Group
Weir Group
- Scottish engineering group
Wells Fargo Nikko
Westpac Banking Corp
Whirlpool
- American white-goods maker
Windows 95
Wood \& Co
WordPerfect
World Trade Organisation (WTO)
Zeneca
Zenith

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\section*{Miscellaneous}

\section*{ANI MALS, PLANTS, ETC}

When it is necessary to use a Latin name, follow the standard practice. Thus for all creatures higher than viruses, write the binomial name in italics, giving an initial capital to the first word (the genus): Turdus turdus, the song thrush;
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\end{tabular} Metasequoia glyptostroboides, the dawn redwood; Culicoides clintoni, a species of midge.

\section*{COUNTRIES AND INHABITANTS}

In most contexts sacrifice precision to simplicity and use Britain rather than Great Britain or the United Kingdom, and America rather than the United States. ("In all pointed sentences, some degree of accuracy must be sacrificed to conciseness." Dr Johnson.)

Sometimes, however, it may be important to be precise. Remember therefore that Great Britain consists of England, Scotland and Wales, which together with Northern I reland (which we generally call Ulster, though Ulster strictly includes three counties in I reland) make up the United Kingdom.

Holland, though a nice, short, familiar name, is strictly only two of the 11 provinces that make up the Netherlands, and the Dutch are increasingly indignant about misuse of the shorter name. So use the Netherlands.

I reland is simply I reland. Although it is a republic, it is not the Republic of Ireland. Neither is it, in English, Eire.

Remember too that, although it is usually all right to talk about the inhabitants of the United States as Americans, the term also applies to everyone from Canada to Cape Horn. It may sometimes be necessary to write United States and even United States citizens.

The primary definition of Scandinavia is Norway and Sweden, but it is often used to include Denmark, Iceland, Norway and Sweden, which, with Finland, make up the Nordic countries.

Where countries have made it clear that they wish to be called by a new (or an old) name, respect their requests. Thus Côte d'I voire,
Myanmar, etc, awkward as they are, along with Burkina Faso, Sri Lanka, Thailand, Zimbabwe, etc.

Former Soviet republics that are now independent countries include:

\section*{Belarus (not Belorus or Belorussia), Belarussian}

\section*{Kazakhstan}

Kirgizstan (not Kirgizia or Kyrgyzstan)
Moldova (not Moldavia)

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\section*{Tajikistan}

Turkmenistan (not Turkmenia)

\section*{Uzbekistan}

\section*{ETHNIC GROUPS}

Avoid giving offence. This should be your first concern. But also avoid mealy-mouthed euphemisms and terms that have not generally caught on despite promotion by pressure-groups. If and when it becomes plain that American blacks no longer wish to be called black, as some years ago it became plain that they no longer wished to be called coloured, then call them African-American (or whatever). Till then they are blacks.

When writing about Spanish-speaking people in the United States, use either Latino or Hispanic as a general term, but try to be specific (eg, Mexican-American).

Africans may be black or white. If you mean blacks, write blacks.
People of mixed race in South Africa are Coloureds.
The inhabitants of Azerbaijan are Azerbaijanis, some of whom, but not all, are Azeris. Those Azeris who live in other places, such as Nakhichevan, are not Azerbaijanis. Similarly, many Croats are not Croatian, and many Serbs not Serbian.

Anglo-Saxon is not a synonym for English-speaking.
The language spoken in Iran (and Tajikistan) is Persian, not Farsi.
Flemings speak Dutch.

\section*{FOREIGN NAMES}

Arab. Try to leave out the al-. If the name looks odd without it, include it (lower-case, followed by a hyphen).

Bangladeshi. If the name includes the Islamic definite article, it should be lower-case and without any hyphens: Mujib ur Rahman.

Chinese. In general, follow the Pinyin spelling of Chinese names, which has replaced the old Wade-Giles system, except for people from the past, and people and places outside mainland China. Peking is therefore Beijing and Mao is Zedong, not Tse-tung.

There are no hyphens in Pinyin spelling. So:
Jiang Zemin
Guangdong (Kwangtung)
Guangzhou (Canton)
Hu Yaobang
Jiang Qing (Mrs Mao)
Mao Zedong (Tse-tung)
Qingdao (Tsingtao)
Tianjin (Tientsin)
Xinjiang (Sinkiang)
Zhao Ziyang

\section*{Chiang Kai-shek}

\section*{Hong Kong}

\section*{Li Ka-shing}

\section*{Lee Teng-hui}

The family name in China comes first, so J iang Zemin becomes Mr Jiang on a later mention.

Names from Singapore, Korea, Vietnam have no hyphens:

\section*{Lee Kuan Yew}

Ho Chi Minh

\section*{Kim J ong II}

Again, the family name comes first.
Dutch. If using first name and surname together, vans and dens are lower case: Dries van Agt and J oop den Uyl. But without their first names they become Mr Van Agt and Mr Den Uyl; Hans van den Broek becomes Mr Van den Broek. These rules do not always apply to Dutch names in Belgium and South Africa; Karel Van Miert, for instance (as well as Mr Van Miert).

French. Any de is likely to be lowercase, unless it starts a sentence. De Gaulle goes up; Charles de Gaulle goes down. So does YvesThibault de Silguy.

German. Any von is likely to be uppercase only at the start of a sentence.

Italian. Any De is likely to be uppercase, but there are exceptions, so check.

Pakistani. If the name includes the Islamic definite article ul, it should be lowercase and without any hyphens: Zia ul Haq, Mahbub ul Haq (but Sadruddin, Mohieddin and Saladin are single words).
- Russian. Each of the different approaches to transliterating Russian has its drawbacks. The following rules of thumb are chosen chiefly for reasons of simplicity, not phonetic accuracy.
(i) No y before e: Belarus, perestroika. Exception: if the e starts the word: Yeltsin, Yevgeny.
(ii) Where pronunciation demands it, use \(y\) before a at the start of a word, but not at the end. Yavlinsky, Yakovlev, Alia (not Aliya). Special case: the president of Turkmenistan is Saparmurat Niyazov. Also Chechnya.
(iii) Anything pronounced yo is usually spelled e: Fedorov, Gorbachev.
(iv) With words ending -ski, -skii or -sky, choose -sky. But with all other words ending -i, -ii or -y , choose - i . Thus: Zhirinovsky and Tchaikovsky, but Bolshoi, Rutskoi, Yuri. Exceptions: Grigory (because of the association with Gregory), Nizhni Novgorod.

Replace dzh with j. So: Jokar (Dudaev), Jaba (I osseliani).
- Ukranian. Ukrainians are engaged in an orgy of retransliterating Russian versions of their words, often several times. It is impossible to
keep up, so go for the familiar, if there is one.
One generalisation: Ukrainian has no g, so it is Yevhen (not Yevgeny), I hor (not I gor) and Luhansk (not Lugansk). The new currency is the hryvnia.
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aeroplane, aircraft, airliner
aesthetic
aficionado
Afrikaans, (the language), Afrikaner (the person)
ageing (but caging, paging, raging, waging)
agri-business (not agro-business)
amid (not amidst)
amok (not amuck)
annex (verb), annexe (noun)
appal, appals, appalling, appalled
aqueduct
aquifer
arbitrager
artefact
asinine
balk (not baulk)
balloted, balloting
bandwagon
battalion
bell-wether
benefiting, benefited
biased
bicentenary (noun, not bicentennial)
billeting
billeted
blanketing, blanketed
block (never bloc)

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blowzy (not blousy)
bogey (bogie is on a locomotive)
bolshie
borsch
braggadocio
brethren
bused, busing (keep bussing for kissing)
by-election, bypass, by-product
bye (in sport)
bye-law (different root from by-election, etc)
cannon (gun), canon (standard, criterion, clergyman)
cappuccino
carcass
caviare
chancy
channelling, channelled
checking account (spell it thus when explaining to Americans a current account, which is to be preferred)
choosy
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Singular or plural?

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\section*{COLLECTIVE NOUNS}

There is no firm rule about the number of a verb governed by a singular collective noun. It is best to go by the sense-that is, whether the collective noun stands for a single entity (The council was elected in March, The me generation has run its course, The staff is loyal) or for its constituents: (The council are at sixes and sevens, The preceding generation are all dead, The staff are at each other's throats). Do not, in any event, slavishly give all singular collective nouns singular verbs: The couple have a baby boy is preferable to The couple has a baby boy.

A rule for majority. When it is used in an abstract sense, it takes the singular; when it is used to denote the elements making up the majority, it should be plural. A two-thirds majority is needed to amend the constitution but A majority of the Senate were opposed.

A rule for number. The number is. . ., A number are. . .
A pair and a couple are both plural.

\section*{OTHER NOUNS}

A government, a party, a company (whether Tesco or Marks and Spencer) and a partnership (Skidmore, Owings \& Merrill) are all it and take a singular verb. So does a country, even if its name looks plural. Thus The Philippines has a congressional system, as does the United States; the Netherlands does not. The United Nations is also singular. So is politics ("Politics is the art of the possible"-Bismarck); so are dynamics, economics, mathematics, mechanics, physics and statics-though not antics, hysterics, tactics or statistics.

Brokers too. Legg Mason Wood Walk is preparing a statement. Avoid stockbrokers Furman Selz Mager, bankers Chase Manhattan or accountants Ernst \& Young. And remember that Barclays is a British bank, not the British bank, just as Ford is a car company, not the car company, and Luciano Pavarotti is an opera singer, not the opera singer.

Propaganda looks plural but is not. Data are plural. So are whereabouts.

Law and order defies the rules of grammar and is singular.
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\section*{Semi-colons}

Semi-colons should be used to mark a pause longer than a comma and shorter than a full stop. Don't overdo them.

Use them to distinguish phrases listed after a colon if commas will not do the job clearly. Thus, They agreed on only three points: the ceasefire should be immediate; it should be internationally supervised, preferably by the OAU; and a peace conference should be held, either in Geneva or in Ouagadougou.
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\section*{Question-marks}

Except in sentences that include a question in inverted commas, question-marks always come at the end of the sentence. Thus:

Where could he get a drink, he wondered?
Had Zimri peace, who slew his master?

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\section*{I nverted commas}

Use single ones only for quotations within quotations. Thus: "When I say 'immediately', I mean some time before April," said the spokesman.

For the relative placing of quotation marks and punctuation, follow Hart's rules. Thus, if an extract ends with a full stop or question-mark, put the punctuation before the closing inverted commas. His maxim was that "love follows laughter." In this spirit came his opening gambit: "What's the difference between a buffalo and a bison?"

If a complete sentence in quotes comes at the end of a larger sentence, the final stop should be inside the inverted commas. Thus, The answer was, "You can't wash your hands in a buffalo." She replied, "Your jokes are execrable."

If the quotation does not include any punctuation, the closing inverted commas should precede any punctuation marks that the sentence requires. Thus: She had already noticed that the "young man" looked about as young as the New Testament is new. Although he had been described as "fawnlike in his energy and playfulness", "a stripling with all the vigour and freshness of youth", and even as "every woman's dream toyboy", he struck his companion-tobe as the kind of old man warned of by her mother as "not safe in taxis". Where, now that she needed him, was "Mr Right"?

When a quotation is broken off and resumed after such words as he said, ask yourself whether it would naturally have had any punctuation at the point where it is broken off. If the answer is yes, a comma is placed within the quotation marks to represent this. Thus, "If you'll let me see you home," he said, "I think I know where we can find a cab." The comma after home belongs to the quotation and so comes within the inverted commas, as does the final full stop.

But if the words to be quoted are continuous, without punctuation at the point where they are broken, the comma should be outside the inverted commas. Thus, "My bicycle", she assured him, "awaits me."


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Use plenty. They keep sentences short. This helps the reader.

Do not use full stops in abbreviations or at the end of rubrics.

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\section*{Dashes}

You can use dashes in pairs for parenthesis, but not more than one pair per sentence, ideally not more than one pair per paragraph.

Use a dash to introduce an explanation, amplification, paraphrase, particularisation or correction of what immediately precedes it. Use it to gather up the subject of a long sentence. Use it to introduce a paradoxical or whimsical ending to a sentence. Do not use it as a punctuation maid-of-all-work (Gowers).
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\section*{Commas}

Use commas as an aid to understanding. Too many in one sentence can be confusing.

It is not always necessary to put a comma after a short phrase at the start of a sentence if no natural pause exists there: On August 2nd he invaded. Next time the world will be prepared. But a breath, and so a comma, is needed after longer passages: When it was plain that he had his eyes on Saudi Arabia as well as Kuwait, America responded.

Use two commas, or none at all, when inserting a clause in the middle of a sentence. Thus, do not write: Use two commas, or none at all when inserting . . . or Use two commas or none at all, when inserting ...

If the clause ends with a bracket, which is not uncommon (this one does), the bracket should be followed by a comma.

Commas can alter the sense of a sentence. To write Mozart's 40th symphony, in \(\mathbf{G}\) minor, with commas indicates that this symphony was written in G minor. Without commas, Mozart's 40th symphony in G minor suggests he wrote 39 other symphonies in \(G\) minor.

Do not put a comma before and at the end of a sequence of items unless one of the items includes another and. Thus The doctor suggested an aspirin, half a grapefruit and a cup of broth. But He ordered scrambled eggs, whisky and soda, and a selection from the trolley.

Do not put commas after question-marks, even when they would be separated by quotation marks: "May I have a second helping?" he asked.
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\section*{Colons}

Use a colon "to deliver the goods that have been invoiced in the preceding words" (Fowler). They brought presents: gold, frankincense and oil at \$35 a barrel.

Use a colon before a whole quoted sentence, but not before a quotation that begins in midsentence. She said: "It will never work." He retorted that it had "always worked before".

Use a colon for antithesis or "gnomic contrasts" (Fowler). Man proposes: God disposes.
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If a whole sentence is within brackets, put the full stop inside.

Square brackets should be used for interpolations in direct quotations: "Let them [the poor] eat cake." To use ordinary brackets implies that the words inside them were part of the original text from which you are quoting.
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Apostrophes

Use the normal possessive ending 's after singular words or names that end in s: boss's, caucus's, Delors's, St James's, J ones's, Shanks's. Use it after plurals that do not end in s: children's, Frenchmen's, media's.

Use the ending \(\mathbf{s}^{\prime}\) on plurals that end in s-Danes', bosses', Joneses'-including plural names that take a singular verb, eg, Reuters', Barclays', Stewarts \& Lloyds', Salomon Brothers'.
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Although singular in other respects, the United States, the United Nations, the Philippines, etc, have a plural possessive apostrophe: eg, Who will be the United States' next president?

People's = of (the) people.

\section*{Peoples' = of peoples.}

Try to avoid using Lloyd's (the insurance market) as a possessive; it poses an insoluble problem. The vulnerable part of the hero of the Trojan war is best described as an Achilles heel.

Do not put apostrophes into decades: the 1990s.



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No rules here. The spelling of the following plurals may be decided by either practice or derivation.
-oes
archipelagoes
buffaloes
cargoes
desperadoes
dominoes
echoes embargoes
haloes
innuendoes
mementoes
mosquitoes
mottoes noes potatoes salvoes
tomatoes
tornadoes
torpedoes
vetoes
volcanoes
-ums
conundrums
crematoriums
curriculums
forums
nostrums
moratoriums
quorums
referendums
stadiums
symposiums
ultimatums
vacuums
-ves
hooves
scarves
wharves
-OS
commandos
dynamos
embryos
Eskimos
fiascos
folios
ghettos
impresarios
librettos
manifestos
mulattos
oratorios
peccadillos
pianos
provisos
quangos
radios
silos
solos
stilettos
studios
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Note: indexes (of books), but indices (indicators, index numbers).
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\section*{Miscellaneous}

\section*{ANI MALS, PLANTS, ETC}

When it is necessary to use a Latin name, follow the standard practice. Thus for all creatures higher than viruses, write the binomial name in italics, giving an initial capital to the first word (the genus): Turdus turdus, the song thrush;
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\hline & People \\
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\end{tabular} Metasequoia glyptostroboides, the dawn redwood; Culicoides clintoni, a species of midge.

\section*{COUNTRIES AND I NHABITANTS}

In most contexts sacrifice precision to simplicity and use Britain rather than Great Britain or the United Kingdom, and America rather than the United States. ("In all pointed sentences, some degree of accuracy must be sacrificed to conciseness." Dr Johnson.)

Sometimes, however, it may be important to be precise. Remember therefore that Great Britain consists of England, Scotland and Wales, which together with Northern I reland (which we generally call Ulster, though Ulster strictly includes three counties in I reland) make up the United Kingdom.

Holland, though a nice, short, familiar name, is strictly only two of the 11 provinces that make up the Netherlands, and the Dutch are increasingly indignant about misuse of the shorter name. So use the Netherlands.

I reland is simply I reland. Although it is a republic, it is not the Republic of Ireland. Neither is it, in English, Eire.

Remember too that, although it is usually all right to talk about the inhabitants of the United States as Americans, the term also applies to everyone from Canada to Cape Horn. It may sometimes be necessary to write United States and even United States citizens.

The primary definition of Scandinavia is Norway and Sweden, but it is often used to include Denmark, Iceland, Norway and Sweden, which, with Finland, make up the Nordic countries.

Where countries have made it clear that they wish to be called by a new (or an old) name, respect their requests. Thus Côte d'I voire,
Myanmar, etc, awkward as they are, along with Burkina Faso, Sri Lanka, Thailand, Zimbabwe, etc.

Former Soviet republics that are now independent countries include:

\section*{Belarus (not Belorus or Belorussia), Belarussian}

\section*{Kazakhstan}

Kirgizstan (not Kirgizia or Kyrgyzstan)
Moldova (not Moldavia)

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\section*{Tajikistan}

Turkmenistan (not Turkmenia)

\section*{Uzbekistan}

\section*{ETHNIC GROUPS}

Avoid giving offence. This should be your first concern. But also avoid mealy-mouthed euphemisms and terms that have not generally caught on despite promotion by pressure-groups. If and when it becomes plain that American blacks no longer wish to be called black, as some years ago it became plain that they no longer wished to be called coloured, then call them African-American (or whatever). Till then they are blacks.

When writing about Spanish-speaking people in the United States, use either Latino or Hispanic as a general term, but try to be specific (eg, Mexican-American).

Africans may be black or white. If you mean blacks, write blacks.
People of mixed race in South Africa are Coloureds.
The inhabitants of Azerbaijan are Azerbaijanis, some of whom, but not all, are Azeris. Those Azeris who live in other places, such as Nakhichevan, are not Azerbaijanis. Similarly, many Croats are not Croatian, and many Serbs not Serbian.

Anglo-Saxon is not a synonym for English-speaking.
The language spoken in Iran (and Tajikistan) is Persian, not Farsi.
Flemings speak Dutch.

\section*{FOREIGN NAMES}

Arab. Try to leave out the al-. If the name looks odd without it, include it (lower-case, followed by a hyphen).

Bangladeshi. If the name includes the Islamic definite article, it should be lower-case and without any hyphens: Mujib ur Rahman.

Chinese. In general, follow the Pinyin spelling of Chinese names, which has replaced the old Wade-Giles system, except for people from the past, and people and places outside mainland China. Peking is therefore Beijing and Mao is Zedong, not Tse-tung.

There are no hyphens in Pinyin spelling. So:
Jiang Zemin
Guangdong (Kwangtung)
Guangzhou (Canton)
Hu Yaobang
Jiang Qing (Mrs Mao)
Mao Zedong (Tse-tung)
Qingdao (Tsingtao)
Tianjin (Tientsin)
Xinjiang (Sinkiang)
Zhao Ziyang

\section*{Chiang Kai-shek}

\section*{Hong Kong}

\section*{Li Ka-shing}

\section*{Lee Teng-hui}

The family name in China comes first, so Jiang Zemin becomes Mr Jiang on a later mention.

Names from Singapore, Korea, Vietnam have no hyphens:

\section*{Lee Kuan Yew}

Ho Chi Minh

\section*{Kim Jong II}

Again, the family name comes first.
Dutch. If using first name and surname together, vans and dens are lower case: Dries van Agt and J oop den Uyl. But without their first names they become Mr Van Agt and Mr Den Uyl; Hans van den Broek becomes Mr Van den Broek. These rules do not always apply to Dutch names in Belgium and South Africa; Karel Van Miert, for instance (as well as Mr Van Miert).

French. Any de is likely to be lowercase, unless it starts a sentence. De Gaulle goes up; Charles de Gaulle goes down. So does YvesThibault de Silguy.

German. Any von is likely to be uppercase only at the start of a sentence.

Italian. Any De is likely to be uppercase, but there are exceptions, so check.

Pakistani. If the name includes the Islamic definite article ul, it should be lowercase and without any hyphens: Zia ul Haq, Mahbub ul Haq (but Sadruddin, Mohieddin and Saladin are single words).
- Russian. Each of the different approaches to transliterating Russian has its drawbacks. The following rules of thumb are chosen chiefly for reasons of simplicity, not phonetic accuracy.
(i) No y before e: Belarus, perestroika. Exception: if the e starts the word: Yeltsin, Yevgeny.
(ii) Where pronunciation demands it, use \(y\) before a at the start of a word, but not at the end. Yavlinsky, Yakovlev, Alia (not Aliya). Special case: the president of Turkmenistan is Saparmurat Niyazov. Also Chechnya.
(iii) Anything pronounced yo is usually spelled e: Fedorov, Gorbachev.
(iv) With words ending -ski, -skii or -sky, choose -sky. But with all other words ending -i, -ii or -y , choose - i . Thus: Zhirinovsky and Tchaikovsky, but Bolshoi, Rutskoi, Yuri. Exceptions: Grigory (because of the association with Gregory), Nizhni Novgorod.

Replace dzh with j. So: Jokar (Dudaev), Jaba (I osseliani).
- Ukranian. Ukrainians are engaged in an orgy of retransliterating Russian versions of their words, often several times. It is impossible to
keep up, so go for the familiar, if there is one.
One generalisation: Ukrainian has no g, so it is Yevhen (not Yevgeny), I hor (not I gor) and Luhansk (not Lugansk). The new currency is the hryvnia.
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