# Annual of the 2011 Southern Baptist Convention

One Hundred Fifty-fourth Session One Hundred Sixty-sixth Year

> Phoenix, Arizona June 14–15, 2011

# FUTURE SBC ANNUAL MEETING SITES

New Orleans, Louisiana – June 19–20, 2012 Houston, Texas – June 11–12, 2013 Baltimore, Maryland – June 10–11, 2014 Columbus, Ohio – June 16–17, 2015 St. Louis, Missouri – June 14–15, 2016 Phoenix, Arizona – June 13–14, 2017 Dallas, Texas – June 12–13, 2018

Prepared and distributed by
EXECUTIVE COMMITTEE, SOUTHERN BAPTIST CONVENTION
FRANK S. PAGE, President and Chief Executive Officer
901 Commerce Street
Nashville, TN 37203

Reviewed by JOHN L. YEATS, Recording Secretary, Southern Baptist Convention

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# Part 1

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# Charter

#### An Act

To Incorporate ... the Southern Baptist Convention

Be it enacted by the Senate and House of Representatives of the State of Georgia in General Assembly met, and it is hereby enacted by the authority of the same, that from and after the passing of this act ... that William B. Johnson, Wilson Lumpkin, James B. Taylor, A. Docrey, R. B. C. Howell and others their associates and successors be and they are hereby Incorporated and made a body politic by the name and style of the Southern Baptist Convention with authority to receive hold possess retain and dispose of property either real or personal to sue and be sued and to make all bye-laws, rules and regulations necessary to the transaction of their business not inconsistent with the laws of this state or of the United States, said corporation being created for the purpose of eliciting combining and directing the energies of the Baptist denomination of Christians for the propagation of the gospel any law usage or custom to the contrary notwithstanding.

[Signed:]

Charles J. Jenkins Speaker of The House of Representatives

Absalom H. Chappell President of the Senate

Approved December 27th 1845 Geo. W. Crawford Governor

(Act 203, Georgia Archives RG 37-01-15 Enrolled Acts & Resolutions, Georgia Laws - 1845, Vol. 2-9838 Acts 98-228 pp. 428-431.)

# Constitution

The messengers from missionary societies, churches, and other religious bodies of the Baptist denomination in various parts of the United States met in Augusta, Georgia, May 8, 1845, for the purpose of carrying into effect the benevolent intention of our constituents by organizing a plan for eliciting, combining, and directing the energies of the denomination for the propagation of the gospel and adopted rules and fundamental principles which, as amended from time to time, are as follows:

**Article I. The Name:** The name of this body is the "Southern Baptist Convention."

**Article II. Purpose:** It is the purpose of the Convention to provide a general organization for Baptists in the United States and its territories for the promotion of Christian missions at home and abroad and any other objects such as Christian education, benevolent enterprises, and social services which it may deem proper and advisable for the furtherance of the Kingdom of God.

**Article III. Membership:** The Convention shall consist of messengers who are members of missionary Baptist churches cooperating with the Convention as follows:

 One (1) messenger from each church which: (1) Is in friendly cooperation with the Convention and sympathetic with its purposes and work. Among churches not in cooperation with the Convention are churches which act to affirm, approve, or

- endorse homosexual behavior. And, (2) Has been a bona fide contributor to the Convention's work during the fiscal year preceding.
- 2. One (1) additional messenger from each such church for every two hundred and fifty (250) members; or for each \$250.00 paid to the work of the Convention during the fiscal year preceding the annual meeting.
- 3. The messengers shall be appointed and certified by the churches to the Convention, but no church may appoint more than ten (10).
- 4. Each messenger shall be a member of the church by which he is appointed.

**Article IV. Authority:** While independent and sovereign in its own sphere, the Convention does not claim and will never attempt to exercise any authority over any other Baptist body, whether church, auxiliary organizations, associations, or convention.

# Article V. Officers:

- The officers of the Convention shall be a president, a first and a second vice president, a recording secretary, a registration secretary, and a treasurer.
- 2. The officers shall be elected annually and shall hold office until their successors are elected and qualified. The term of office for the president is limited to two (2) years, and a president shall not be eligible for re-election until as much as one (1) year has elapsed from the time a successor is named. The first vice president shall be voted upon and elected after the election of the president has taken place; and the second vice president shall be voted upon and elected after the election of the first vice president has taken place.
- The president shall be a member of the several boards and of the Executive Committee.
- 4. The treasurer of the Executive Committee shall be the treasurer of the Convention.
- 5. In case of death or disability of the president, the vice presidents shall automatically succeed to the office of president in the order of their election.

# Article VI. The Boards, Institutions, and Commissions – Their Constitution and Powers:

- 1. The general boards of the Convention shall be composed as follows, unless otherwise provided in their charters.
  - (1) Twelve (12) members chosen from the city or vicinity of the state in which the board is located, but not more than three (3) local members elected from the same church.
  - (2) One (1) member chosen from each cooperating state; and one (1) additional member from each state having two hundred and fifty thousand (250,000) members, and another additional member for each additional two hundred and fifty thousand (250,000) members in such state.
  - (3) The members shall be divided into four (4) groups as nearly equal as possible, and one (1) group shall be elected each year to serve four (4) years. Board members having served two (2) full terms of four (4) years shall not be eligible for reelection until as much as two (2) years have elapsed. This shall also apply to the Executive Committee.

- 2. The trustees of institutions and directors shall be composed as follows:
  - (1) The trustees or directors shall be elected in keeping with the requirements of the charter of the entity as printed in the 1948 *Book of Reports* or subsequently amended with the prior approval of the Convention.
  - (2) If the composition of the trustees or directors is not determined by charter requirements, the body of trustees or directors shall be composed of one (1) member chosen from each cooperating state and eight (8) local members from the city or vicinity in which the entity is located, but not more than two (2) local members shall be chosen from the same church.
  - (3) Unless it is contrary to the charter requirements of the entity, the trustees or directors shall be divided into four (4) groups as nearly equal as possible and one (1) group shall be elected each year to serve four (4) years. Members having served two (2) full terms of four (4) years shall not be eligible for re-election until as much as two (2) years have elapsed after one has served two (2) full terms.
  - (4) Regardless of charter provisions, no trustee or director shall be eligible for re-election until as much as two (2) years have elapsed after the trustee or director has served two (2) full terms.
- Terms of Service: No trustee of a board, institution, or commission, or a member of
  the Executive Committee shall be eligible to serve for more than two consecutive
  terms. A trustee or member of the Executive Committee who has served more than
  half a term shall be considered to have served a full term.
- The governing groups of the entities may elect executive, administrative, finance, investment, and other committees if desired.
- Each entity shall elect a president, a recording secretary, a treasurer, and such other officers as may be required. The president may be named as treasurer.
- The compensation of its officers and employees shall be fixed by each entity, but no salaried employee or officer shall be a member of the directors of the entity.
- 7. Each entity is authorized to adopt its own bylaws.
- 8. Fifty percent of the members of the governing group shall constitute a quorum of the entity directors for transaction of any business.

**Article VII. Duties of Officers of Boards, Institutions, and Commissions:** All officers shall be subject to the control and direction of their directors in matters pertaining to the work and obligations of the board, institution, or commission. They shall perform such duties as commonly appertain to such officers.

- The executive head of each board, institution, and commission shall be responsible
  to the directors for all the work of the entity and shall carry on the work as the
  directors may direct.
- The recording secretary of each entity shall keep a record of all meetings of directors, if not otherwise provided for, and shall keep the records in fireproof safes, vaults, or files.
- 3. The treasurer of each entity shall follow approved methods of accounting, keep the books, receipt for all monies and securities, deposit all funds with a depository or depositories approved by the directors, and render full statements as required to the directors or to the Convention. The treasurer shall not pay out money except as the directors may order and direct.

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**Article VIII. Church Membership:** Officers of the Convention, all officers and members of all boards, trustees of institutions, directors, all committee members, and all missionaries of the Convention appointed by its boards shall be members of Baptist churches cooperating with this Convention.

**Article IX. Missionaries' Qualifications:** All missionaries appointed by the Convention's boards must, previous to their appointment, furnish evidence of piety, zeal for the Master's kingdom, conviction of truth as held by Baptists, and talents for missionary service.

**Article X. Distribution of Funds:** The Convention shall have the right to designate only undesignated funds, the right of contributors to the work of the Convention to designate the objects to which their contributions shall be applied being fully recognized.

# **Article XI. Meetings:**

- The Convention shall hold its meetings annually at such time and place as it may choose
- The president may call special meetings with the concurrence of the other officers of the Convention and of the Executive Committee.
- 3. The Executive Committee may change the time and place of meeting if the entertaining city withdraws its invitation or is unable to fulfill its commitments.
- 4. The Convention officers, the Executive Committee, and the executive heads of the Convention's boards and institutions acting in a body may, in case of grave emergency, cancel a regular meeting or change the place of meeting.

Article XII. As to Conflict with State Laws: All incorporated entities of the Convention shall be required to comply with the letter and spirit of this Constitution, the Bylaws, and the Business and Financial Plan insofar as they are not in conflict with the statute law of the state in which an entity is incorporated, and nothing herein contained shall be construed to require any such incorporated entity to act and carry on its affairs in conflict with the law of the state of its incorporation. In case any action of any entity of the Convention is found to be a violation of the law of the state of its incorporation, said action shall be reported by that entity to the Convention for appropriate action.

**Article XIII. Definition of a State:** The District of Columbia shall be regarded as a state for the purpose of this Constitution, the Bylaws, and all actions of the Convention.

**Article XIV. Amendments:** Any alterations may be made in these Articles at any annual meeting of the Convention by a vote of two-thirds of the members present and voting at the time the vote is taken, provided that an amendment shall be so approved by two (2) consecutive annual meetings of the Convention.

In order to carry out the provisions of the Constitution, the following Bylaws are adopted for the government of the Convention:

#### 1. Convention Session:

- A. The Convention shall open with the Tuesday morning session and continue through Wednesday, holding such sessions as the Committee on Order of Business finds necessary for the conduct of business, except that sufficient time on Wednesday afternoon shall be reserved for seminary luncheons and other necessary meetings.
- B. The Convention sermon and the president's message shall be considered as fixed orders at the time designated by the Committee on Order of Business.
- C. A messenger may speak in debate for longer than three minutes only with the permission of the Convention granted by a two-thirds vote.
- D. A messenger may introduce a second motion during a business session only if no other messenger is seeking the floor who has not made a motion during that session.
- 2. Presentation of Outside Causes: Causes other than those provided for in the regular work of the Convention may be presented to the Convention upon authority of officers of the Convention in conference with the Committee on Order of Business in such ways and at such times as may be dictated by the courtesies of the case and the necessities of the program.

# 3. Convention Site:

- A. No city shall be considered as a meeting place for the Southern Baptist Convention in which there is a considerable distance between the available hotels and the Convention hall.
- B. No meetings other than the Convention services shall be held in the Convention hall during the sessions of the Convention. Every service held in the Convention auditorium shall be under the direction of the Committee on Order of Business.
- 4. Exhibits: All exhibits of every description shall be rigidly excluded from those parts of the place of meeting where the people visiting the exhibits will disturb the proceedings of the Convention, their locations to be determined by the Executive Committee or its agent. The Executive Committee of the Convention shall have exclusive control of all exhibit space.

# 5. Book of Reports:

- A. Copy for reports and recommendations to the Convention shall be submitted to the recording secretary by March 1, unless circumstances beyond the control of the reporting entity or committee make it impossible.
- B. Recommendations of entities and committees of the Convention may not be voted upon until the recommendations have been printed in the *Book of Reports* or the Convention *Bulletin*. The recording secretary is authorized to provide the Baptist Press and other interested parties, upon their request, copies of recommendations requiring Convention action.
- **6. Convention** *Annual*: The Convention *Annual* containing reports and actions of the Convention and other pertinent material shall be published as soon as possible after the meeting of the Convention and shall be made available without charge to all active pastors and denominational agents.

#### 7. Bulletin:

- A. The Executive Committee of the Convention shall have printed each day a sufficient number of brief reports, or bulletins, of the Journal of Proceedings, reporting specifically matters of business proposed and acted upon, including the names of committees appointed, reports of the committees, and such business as may be transacted and carried over to the following day, also including a list of the titles or subjects of the resolutions presented and the names of the persons presenting them.
- B. Such report, or bulletin, shall not include speeches or addresses or any comment thereon, a photograph, or any personal reference to any messenger of the Convention, but shall be only a resumé of the business transacted during that day.

# 8. Messenger Credentials and Registration:

- A. Each person elected by a church cooperating with the Southern Baptist Convention as a messenger to the Southern Baptist Convention shall be registered as a messenger to the Convention upon presentation of proper credentials. Credentials shall be presented by each messenger, in person, at the Convention registration desk and shall be in the following form:
  - (1) A completed, properly authorized, official Southern Baptist Convention registration document, certifying the messenger's election in accordance with Article III. Membership, of the Constitution of the Southern Baptist Convention; but if the messenger does not have the messenger registration document,
  - (2) A letter from the messenger's church, signed by the pastor, clerk or moderator of the church, certifying the messenger's election in accordance with Article III. Membership, of the Constitution of the Southern Baptist Convention; or
  - (3) Some other document (which may include a fax, email, or other physical or electronically transmitted document) from the messenger's church which is deemed reliable by the Credentials Committee or qualifies under guidelines approved by the registration secretary and the Credentials Committee.

Messengers registered in accordance with this section shall constitute the Convention.

- B. The president of the Convention, in consultation with the vice presidents, shall appoint, at least thirty (30) days before the annual session, a Credentials Committee to serve at the forthcoming sessions of the Convention. This committee shall review and rule upon any questions which may arise in registration concerning the credentials of messengers. Any such ruling may be appealed to the Convention during business session. Any contention arising on the floor concerning seating of messengers shall be referred to the committee for consideration and the committee shall report back to the Convention.
- C. The registration secretary shall be at the place of the annual meeting at least one (1) day prior to the convening of the first session of the Southern Baptist Convention for the purpose of opening the registration desk and registering messengers. The registration secretary also shall convene the Credentials Committee at least one day prior to the annual meeting and shall assist the committee in reviewing questions concerning messenger credentials. The registration secretary shall report to the Convention the number of registered messengers.
- **9.** Address of Welcome: There may be one (1) address of welcome limited to ten (10) minutes and one (1) response thereto limited to ten (10) minutes.

#### 10. Election of Officers:

- A. The president, the first and second vice presidents, and the secretaries shall be elected at the Convention, their terms of office to begin at the final adjournment.
- B. Election of officers shall be by ballot, provided however that if there is only one (1) nomination, and no other person desires to nominate, the secretary or anyone designated for the purpose may cast the ballot of the Convention. If an officer does not receive a majority of votes cast on the first ballot, subsequent ballots shall carry the names of those who are included in the top 50 percent of the total votes cast in the previous ballot.
- C. Nominating speeches for officers of the Convention shall be limited to one (1) address of not more than three (3) minutes for each nominee.
- D. The president, in consultation with the registration secretary, shall appoint the tellers. The tabulation of any vote by the tellers shall be under the supervision of the registration secretary.
- E. Printed ballots shall be provided each messenger upon registering. The chairperson of the tellers shall report the vote to the secretaries. The tabulation of the vote on all issues and elections will be announced to the Convention as soon as possible by the secretaries.
- 11. Parliamentary Authority and Parliamentarians: The parliamentary authority of the Southern Baptist Convention shall be *Robert's Rules of Order* (latest revised edition). The Convention president, in conference with the vice presidents, shall select a chief parliamentarian and assistant parliamentarians, as necessary, to advise the presiding officers of the Convention on matters of parliamentary procedure. The chief parliamentarian shall be a person of experience and knowledge, sufficient to qualify him or her to serve as parliamentarian to the Southern Baptist Convention, and he or she shall be certified by the American Institute of Parliamentarians and/or the National Association of Parliamentarians. It shall be the responsibility of the president and treasurer of the Executive Committee of the Southern Baptist Convention to sign, on behalf of the Executive Committee, any contracts or letters of agreement related to the services of the chief parliamentarian.
- 12. Ministry Leaders: Leaders of Southern Baptist Convention entities shall be admitted to the Convention sessions and shall be authorized to serve as resource persons for discussion of those matters which affect their areas of ministry responsibility.
- **13. Memorial Services:** The Committee on Order of Business is instructed to arrange for any memorial service to be held during the Convention.

# 14. Entities and Auxiliary of the Convention:

- A. The entities of the Convention are as follows:
  - (1) General Boards: The International Mission Board of the Southern Baptist Convention, Richmond, Virginia; The North American Mission Board of the Southern Baptist Convention, Inc., Alpharetta, Georgia; LifeWay Christian Resources of the Southern Baptist Convention, Nashville, Tennessee; GuideStone Financial Resources of the Southern Baptist Convention, Dallas, Texas.
  - (2) Institutions: The Southern Baptist Theological Seminary, Louisville, Kentucky; The Southwestern Baptist Theological Seminary, Fort Worth, Texas; New Orleans Baptist Theological Seminary, New Orleans, Louisiana; Golden Gate

- Baptist Theological Seminary, Mill Valley, California; The Southeastern Baptist Theological Seminary, Inc., Wake Forest, North Carolina; Midwestern Baptist Theological Seminary, Inc., Kansas City, Missouri.
- (3) Commission: The Ethics and Religious Liberty Commission of the Southern Baptist Convention, Nashville, Tennessee.
- Auxiliary: Woman's Missionary Union, Birmingham, Alabama, is an auxiliary of the Convention.

# 15. Committee on Nominations:

- A. The Committee on Nominations shall be composed of two (2) members from each qualified state, who shall be elected by the Convention. Nominations for each position shall be made by the Committee on Committees. The Committee on Committees shall make its recommendation of nominees to the Convention in the form of a single motion to elect all those persons it recommends for the Committee on Nominations. The motion may be amended but no messenger shall be allowed to propose more than one (1) person at a time for election. When adopted by the Convention, the motion of the Committee on Committees, as amended, shall constitute the election of the persons named in the motion to the Committee on Nominations. One (1) person nominated to the Committee on Nominations from each state shall be a person not employed full time by (or retired from) a church or denominational entity. Persons nominated to the Committee on Nominations shall have been resident members for at least three (3) years of Southern Baptist churches either geographically within the states or affiliated with the conventions of the states from which they are elected.
- B. The Committee on Nominations thus elected shall prepare its report through the year, carefully following the provisions of the Constitution and Bylaws of the Convention and the documents of the respective Convention entities, and shall recommend to the next Convention the following:
  - (1) Members of the Executive Committee of the Southern Baptist Convention
  - (2) Directors/trustees of the boards of the Convention
  - (3) Trustees of the institutions of the Convention
  - (4) Trustees of the commissions of the Convention
  - (5) Members of any standing committees
- C. Excluding the president and recording secretary of the Convention, and the president of Woman's Missionary Union, and unless otherwise specifically permitted or required by these bylaws, no person shall be eligible to be elected or appointed to serve simultaneously on more than one of the boards, institutions, commissions, or committees of the Convention, or as a member of the Executive Committee, and no person shall be elected or appointed to serve on one of these bodies if that person's spouse has been elected or appointed to serve on one of these bodies for a time which would be simultaneous.
- D. The committee shall not recommend a fellow committee member or the member's spouse or a member of the previous year's Committee on Committees or the member's spouse for a first term on an entity.
- E. The committee shall recognize the principle that the persons it recommends shall represent the constituency of the Convention, rather than the staff of the entity.

- F. No person and no person's spouse shall be eligible to serve on the board of any one of the above entities (1) from which the person receives, directly or indirectly, any form of payment or financial benefit except for reimbursements for reasonable and authorized expenses incurred in the performance of the duties of a trustee, or, (2) which provides funds for which he/she has a duty of administration. When such conditions become applicable, that person or that person's spouse shall be considered as having resigned and such vacancy shall be filled in accordance with established Convention procedure.
- G. All of the above entities shall include both church or denominational employees and those who are not church or denominational employees. Not more than two-thirds of the members of any of these entities shall be drawn from either category. Where a person was serving as a church or denominational employee at the time of retirement, he/she should be counted as a church or denominational employee after retirement as far as the work of the Committee on Nominations is concerned
- H. Any person elected to serve on any of the boards, institutions, commissions, or the Executive Committee, shall at the time of such election have been continuously a resident member for at least the preceding three (3) years of a church or churches which were in those years in friendly cooperation with the Convention and sympathetic with its purposes and work, and, where representation is by qualifying states, which were either geographically within the state or affiliated with the convention of the state from which the person is elected. Any person who is a member of one of these entities shall be considered as having resigned when the person ceases to be a resident member of a church either geographically within the state or affiliated with the convention of the state from which he/she has been elected as a representative.
- I. No person who has served on the board of an entity or on the Executive Committee shall be eligible to serve on the board of any entity or on the Executive Committee until two years after the conclusion of his or her term of office, except that a person may be re-elected to an authorized successive term or serve by virtue of a separate office.
- J. The report of the Committee on Nominations shall be released to Baptist Press no later than 45 days prior to the annual meeting of the Convention and shall be published in the first day's *Bulletin*. Persons desiring to amend the report of the Committee on Nominations are encouraged to publicize the nature of their amendment sufficiently in advance of the annual meeting of the Convention to allow information concerning the amendment to be made available to Convention messengers.
- K. The Committee on Nominations shall make its recommendation to the Convention in the form of a motion to elect those persons it recommends for specific terms of office. The motion may be amended but no messenger shall be allowed to propose more than one (1) person at a time for election. When adopted by the Convention, the motion of the Committee on Nominations, as amended, shall constitute the election of the persons named in the motion to their respective terms of office.
- 16. Vacancies on Boards: All entities shall report all vacancies on the entities to the Committee on Nominations immediately on the occurrence of such vacancies. Any entity's board may make interim appointments only when authorized by its charter. Any such appointment shall only be of a person who is eligible and qualified both to be elected by the Convention and to serve according to the Constitution and Bylaws of the Southern Baptist Convention.

# 17. Fraternal Messengers:

- A. The Convention shall send a fraternal messenger to the annual sessions of the American Baptist Churches and the National Baptist conventions. The expenses of the fraternal messengers incurred while in attendance upon the conventions herein named shall be included in the items of Convention expenses.
- B. The fraternal messenger to the American Baptist Churches shall be the president of the Southern Baptist Convention at the time of the meeting of the American Baptist Churches, and he shall also be the fraternal messenger to the other National Baptist conventions named. If the president is unable to attend, he shall be authorized to name another officer as a substitute.
- C. The fraternal messengers to other Baptist bodies or other religious bodies may be elected by the Convention as occasion may require. The expenses of such messengers shall be borne by the messengers themselves unless specifically provided for by the Convention.

# 18. The Executive Committee:

- The Executive Committee shall consist of the president and the recording secretary of the Convention, the president of the Woman's Missionary Union, and one (1) member from each cooperating state of the Convention subject to the provisions of Section 30 of the Bylaws. When the membership of cooperating Baptist churches in a given state shall have reached two hundred and fifty thousand (250,000), there shall be elected an additional member of the Executive Committee, one (1) of whom shall be a person not employed full time by a church or denominational entity; and, further, there shall be an additional member for each two hundred and fifty thousand (250,000) members providing that the number of members from each cooperating state shall be limited to five (5); and, further, that not more than two-thirds shall be drawn from either persons employed full time by a church or denominational entity or persons not employed full time by a church or denominational entity. No salaried official of the Convention or of any of its entities or any member of any board or board of trustees or commission of the Convention or any salaried official of any state convention or of any entity of a state convention may be a member of the Executive Committee, but these restrictions shall not apply in case of the president, the president of Woman's Missionary Union, and the recording secretary of the Convention.
- B. Members shall be divided into four (4) groups as nearly equal as possible and shall hold office for four (4) years, one-fourth going out of office each year.
- C. A majority of the Committee shall constitute a quorum.
- D. The Executive Committee shall elect a president, who shall also be treasurer, and other officers and staff who may be needed. All the main executive officers and all the office employees who handle funds shall be bonded, and no salaried officer or employee shall be a member of the Executive Committee.
- E. The Executive Committee shall be the fiduciary, the fiscal, and the executive entity of the Convention in all its affairs not specifically committed to some other board or entity.
  - The Executive Committee is specifically authorized, instructed, and commissioned to perform the following functions:
  - (1) To act for the Convention ad interim in all matters not otherwise provided for.

- (2) To be named in transfers of real and personal property for the use and benefit of the Convention either by deed, conveyance, will, or otherwise and to affix the seal of the Convention to all approved transactions; and to take title to and hold or to convey title to all properties, real or personal, and all funds, monies, and securities that are donated or transferred or left by will to or for the use of the Convention. As to such properties, funds, monies, and securities as the Executive Committee shall hold and not convey title to, the Executive Committee shall be custodian of such, holding them in trust for the Convention to be managed, controlled, and administered by the Executive Committee in accordance with the direction, general or specific, of the Convention. Rules governing the handling of securities set out in Article VII, Section 3, of the Constitution shall be observed by the Executive Committee.
- (3) To receive and receipt for all current funds of the Convention including all undesignated cooperative missionary, educational, and benevolent funds and all current special or designated funds for missionary, educational, and benevolent purposes which may be contributed by individuals, churches, societies, corporations, associations, or state conventions; and to disburse all undesignated funds, according to the percentages fixed by the Convention and all the designated funds according to the stipulations of the donors. The Executive Committee shall keep the accounts of all inter-entity groups and shall disburse their funds on requisition of the properly constituted officers of the inter-entity organization.
- (4) To recommend to the Convention a time and place and to have oversight of the arrangements for the meetings of the Convention, with authority to change both the time and place of the meetings in accordance with the provisions of Article XI, Section 3, of the Constitution.
- (5) To act in an advisory capacity on all questions of cooperation among the different entities of the Convention, and among the entities of the Convention and those of other conventions, whether state or national.
- (6) To present to the Convention each year a consolidated and comprehensive financial statement of the Convention and all its entities, which statement shall show the assets and liabilities of the Convention and all its entities, and all the cash and other receipts of the year.
- (7) To present to the Convention a comprehensive budget for the Convention and for all its entities, which budget shall include the budgets of all the entities of the Convention whether or not they receive Cooperative Program funds, as reviewed by the Executive Committee. The Executive Committee shall recommend the amount of Convention funds which may be allocated to each cause. It shall not recommend any direct allocation of funds for any entity or institution for which the Convention does not elect trustees or directors.
- (8) To conduct the general work of promotion and the general work of publicity for the Convention in cooperation with the entities of the Convention. The Executive Committee shall provide a Convention relations service and a Convention news service to interpret and publicize the overall Southern Baptist ministry. These services shall be available to support the work of all Convention entities and ministries.
- (9) To maintain open channels of communication between the Executive Committee and the trustees of the entities of the Convention, to study and make recommendations to entities concerning adjustments required by ministry statements or by established Convention policies and practices, and, whenever

- deemed advisable, to make recommendations to the Convention. The Executive Committee shall not have authority to control or direct the several boards, entities, and institutions of the Convention. This is the responsibility of trustees elected by the Convention and accountable directly to the Convention.
- (10) To make its own bylaws in keeping with the Constitution and Bylaws of the Convention in carrying out these instructions to the Executive Committee; to hold meetings whenever deemed necessary; to make reports of all meetings to the Convention; to notify all the boards, entities, and institutions of the actions of the Convention and to advise with them as to the best way of promoting all the interests of the Convention.
- (11) To derive, in accordance with the action of the Convention in Atlanta in 1944, the expenses of the Executive Committee from the Operating Budget of the Convention specifically established for this purpose and formally approved by the Convention.
- (12) To utilize an appropriate report format which will enable the Executive Committee to obtain from the entities adequate and comparable information about ministry plans, accomplishments, and financial data.
- (13) To maintain an official organization manual defining the responsibilities of each entity of the Convention for conducting specific ministries and for performing other functions. The manual shall cite the actions of the Convention that assigned the ministries and other functions to the entity. The Executive Committee shall present to the Convention recommendations required to clarify the responsibilities of the entities for ministries and other functions, to eliminate overlapping assignments of responsibility, and to authorize the assignment of new responsibilities for ministries or functions to entities.
- (14) To send copies of the minutes of the Executive Committee to the heads of all Southern Baptist Convention entities, and copies of the minutes of all entities shall be sent to the office of the Executive Committee.
- 19. Committee on Committees: A Committee on Committees, composed of two (2) members from each qualified state and the District of Columbia, shall be appointed by the president, in conference with the vice presidents, of whom one (1) shall be designated as chairperson. Persons named to the Committee on Committees shall have been resident members for at least three (3) years of Southern Baptist churches either geographically within the states or affiliated with the conventions of the states from which they are appointed. Members so named shall be notified by the president in writing, at least 45 days before the meeting of the Convention. Their names shall be released by the president to Baptist Press no later than 45 days prior to the annual meeting of the Convention, and their names shall be published in the first issue of the Convention *Bulletin*. The president may fill any vacancies on the committee when those originally named do not attend the Convention. This committee shall nominate all special committees authorized during the sessions of the Convention not otherwise provided for. All special Convention committees shall transfer, upon their discharge, all official files to the Executive Committee of the Southern Baptist Convention.
- 20. Committee on Resolutions: At least seventy-five (75) days in advance of the Convention, the president, in conference with the vice presidents, shall appoint a Committee on Resolutions to consist of ten (10) members, any two (2) of whom shall have served as Committee on Resolutions members during the prior year, and any three (3) of whom shall be members of the Executive Committee. One of the Committee members shall be designated as chairperson. Members so named shall be notified by the president in writing

at least 75 days before the annual meeting of the Convention. The names of the members of the Committee on Resolutions shall be released by the president to Baptist Press no later than 75 days prior to the annual meeting of the Convention, and their names shall be published in the first issue of the Convention *Bulletin*.

In order to facilitate thorough consideration and to expedite the Committee's work, all proposed resolutions shall:

- Be submitted to the Committee for review and consideration as early as April 15th, but no later than fifteen (15) days prior to the next SBC annual meeting,
- Be addressed to the Committee on Resolutions in care of the Executive Committee of the Southern Baptist Convention at its registered or e-mail address (electronic copies are preferred),
- 3) Be typewritten, titled, and dated,
- 4) Be accompanied by a letter from a church qualified to send a messenger to the annual meeting of the Southern Baptist Convention certifying that the person submitting the resolution is a member in good standing, and
- Include complete contact information for both the person submitting it, and his or her church

No person may submit more than three resolutions per year. The Committee on Resolutions shall prepare and submit to each annual meeting of the Convention only such resolutions the Committee recommends for adoption. Such resolutions may be based upon proposals received by the Committee or may originate with the Committee. Only resolutions recommended by the Committee may be considered by the Convention, except the Convention may, by a 2/3 vote, consider any other resolution properly submitted to the Committee.

A list of the titles of all properly submitted proposed resolutions shall be printed in the Convention *Bulletin*. The list shall include the name and city of each person properly submitting a resolution, and the disposition of each proper submission.

21. Committee on Order of Business: The Committee on Order of Business, a standing committee, shall consist of seven (7) members – the president of the Convention and six (6) other members, two (2) of whom shall be elected each year for a term of three (3) years and two (2) of whom shall be persons not employed full time by a church or denominational entity. No member of the committee can succeed himself or herself. The committee shall suggest an order of business for the next meeting of the Convention. It shall provide periods of time during the Convention for the introduction of all matters requiring a vote not scheduled on the agenda, and, when introduced (unless the Convention then gives its unanimous consent for its immediate consideration) shall fix times for the consideration of the same. All such matters of business shall be introduced to the Convention by the end of the afternoon session of the first day of the annual meeting of the Convention. When practicable it shall give notice in the Convention Bulletin of the substance of the motion or resolution and the time for its consideration. If unable to give notice in the Bulletin, it shall cause announcement to be made from the floor of the Convention of the same, action thereon to be taken at the subsequent session of that Convention. The committee shall recommend to the Convention a preacher for the succeeding Convention sermon and the director of music. The director of music shall be elected annually and the term of office is limited to two (2) years. The director of music shall not be eligible for re-election until as much as one (1) year has elapsed from the time a successor is named.

- 22. Notification of Committees: Within thirty (30) days after the Convention adjourns, the recording secretary shall notify the members of all committees of their appointment and all chairpersons of their position and furnish each one a list of that committee. The recording secretary shall also notify all board members, trustees of institutions, and commission members of their appointment.
- 23. The Great Commission Council: The Great Commission Council shall serve as the organization through which the various entities and the auxiliary of the Convention will correlate their work. The membership of the Great Commission Council shall be composed of the chief executives of The Executive Committee of the Southern Baptist Convention, the auxiliary of the Convention, and the entities named in Bylaw 14.
  - A. The work of the Council shall be in keeping with its prescribed functions. It will neither launch nor execute ministries; it will formulate no policies, except those which govern its own activities. Its chief purpose is that of consultation, communication, and cooperation. The scope of its work will be that of:
    - finding ways of mutual re-enforcement in assigned responsibilities and distinctive ministries;
    - considering and seeking to avoid overlapping endeavors and competitive ministries;
    - (3) considering the means for helping the churches fulfill their divine mission in Bible teaching, evangelism, world missions, stewardship, Christian training, education, and Christian social service;
    - (4) finding ways for effective cooperation in promoting the total work of the Southern Baptist Convention;
    - (5) considering the significant factors affecting the work and witness of the denomination; and
    - (6) seeking to find the means through which the power of the Christian gospel may be comprehensively and effectively applied to the ends of the earth.
  - B. In the matter of relationships:
    - (1) the Council is not, itself, an entity of the Convention;
    - (2) it has no authority over the several entities;
    - (3) its decisions are not binding on the entities, since the boards and commissions must retain the authority to reach the decisions required to carry out their own responsibilities;
    - (4) its relationship to the entities is purely advisory;
    - (5) the Council does not report formally either to the Convention or the Executive Committee, nor does the Convention refer matters directly to the Great Commission Council;
    - (6) it may receive from and refer to the Executive Committee problems for consideration;
    - (7) it is not required to take formal action with regard to matters referred to it by the Executive Committee in serving as a channel of cooperation and correlation relative to the work of the Convention; and

- (8) the Council sustains no direct relationship with state conventions or local churches, but it will strive to be mindful of the needs of the churches as well as the functions and ministries of the several conventions.
- **24. Ministry Statements:** The ministry statements of the entities as approved by the Southern Baptist Convention and published in the 1967 *Annual* and subsequently amended, renamed, or rewritten, and approved by the Convention, express the policy of the Convention with respect to the ministries of the entities of the Convention.
- 25. New Enterprises and Abolishing of Entities: No new enterprise, involving expenditure of money, shall be authorized by the Convention except upon favorable action by the Convention in two (2) succeeding annual meetings; provided, however, that this restriction shall not apply to a recommendation of an entity of the Convention concerning its own work. No entity shall be discontinued without a majority vote at two (2) successive annual sessions of the Convention.

#### 26. Procedures:

- A. Method of Procedure for Entities: To facilitate consideration and discussion of the interests of the Convention, the following method of procedure is hereby adopted:
  - (1) Printed reports of the boards, institutions, commissions, and standing committees shall be consolidated into the *Book of Reports* for distribution to messengers on their enrollment;
  - (2) Reports of all special commissions and standing committees, containing recommendations for the Convention's action, shall be included in the *Book of Reports*; and
  - (3) All recommendations of each board, institution, commission, special committee, and standing committee shall be printed together at the end of its report before they may be considered by the Convention. In case any entity or committee shall be unable to comply with this requirement, its recommendation shall be printed in the Convention *Bulletin* before consideration and action by the Convention. Recommendations by an entity which are not published in the *Book of Reports* or the Convention *Bulletin* shall, when presented to the Convention, be referred to the Executive Committee or to such other committee as the Convention may direct.
- B. Procedure for Motions of Messengers Concerning Entities: Motions made by messengers dealing with internal operations or ministries of an entity shall be referred to the elected board of the entity for consideration and report to the constituency and to the next annual meeting of the Convention for action with the exception that the Committee on Order of Business may be instructed by a two-thirds vote to arrange for consideration at a subsequent session of the same Convention, subject to provision of Bylaw 21.

On all matters referred by the Convention, entities shall respond in writing at the close of their report in the *Book of Reports* and *Annual*, giving specific information on:

- (1) how the matter referred was considered;
- (2) how it was reported to the constituency; and
- (3) any actions on the matter taken by the entity or action proposed to the Convention.
- C. Limitations: The last one-third of the time allotted for consideration of every entity report before the Convention shall be reserved for discussion from the floor.

# 27. Publicity and Press Representative:

- A. Boards, institutions, and special committees dealing with matters of general importance and interest shall have in the hands of the press representative of the Convention, at least one (1) week in advance, copies of digests of their report to be submitted to the approaching Convention.
- B. The press representative shall cooperate with the representatives of the secular press in furnishing intelligent, accurate, and creditable reports of this Convention while in session.
- 28. Closing of Books: Entities of the Convention shall close their books and accounts and have them audited as of midnight September 30, or in the case of the seminaries, July 31, or in the case of the mission boards, December 31. Supplemental reports for the period between the closing of the books of the entities and the Convention session should be included in the reports to the Convention.
- **29. Participation in Convention Affairs:** To allow participation in the affairs of the Convention, any member of a church who is eligible to be a messenger to the Convention may be appointed teller, a member of the Credentials Committee, a member of the Committee on Resolutions, and/or a member of the Convention's special committees.

# 30. Representation From Qualified States and Territories:

- A. When the cooperating Baptist churches in a state or defined territory have fifteen thousand (15,000) members, an initial application may be filed for representation on the Executive Committee, the Committee on Committees, and the Committee on Nominations.
- B. When the cooperating Baptist churches have twenty thousand (20,000) members, an updated application may be filed for representation on the International Mission Board, North American Mission Board, and LifeWay Christian Resources of the Southern Baptist Convention, unless otherwise provided in the Board's charter.
- C. When the cooperating Baptist churches have twenty-five thousand (25,000) members, an updated application may be filed for representation on GuideStone Financial Resources, the commissions, and institutions, unless otherwise provided in the commission's or institution's charter, and on the standing committees of the Convention, all as provided by the Bylaws of the Convention.
- D. The application in each instance shall be filed with the Executive Committee, through its president, prior to its February meeting. The application shall contain information as specified by the Executive Committee.
- E. Upon receiving the initial application, the Executive Committee shall investigate all matters pertaining to the request and make a recommendation to the Southern Baptist Convention at its next annual meeting. If the recommendation of the Executive Committee is favorable to the application, a copy of the recommendation shall be forwarded to the president of the Southern Baptist Convention and the chairman of the Committee on Committees prior to the next annual meeting of the Convention.
- F. Upon receipt of the favorable recommendation of the Executive Committee on the initial application in (1) above, the president of the Convention, in conference with the vice presidents, shall appoint two (2) persons from the state or territory to serve as members of the Committee on Committees, and the Committee on Committees shall nominate two (2) persons from the state or territory to serve on the Committee on Nominations, all conditional upon the approval of the application by the Southern Baptist Convention.

- G. Those elected by the Convention shall be immediately eligible to begin their appropriate terms of service.
- **31. Adoption of Reports:** The adoption of recommendations contained in reports to the Convention shall not bind the Convention on any other matters in the body of the reports; but the Convention reserves the right to consider and amend the body of all reports.
- 32. As to Violation of State Laws: All incorporated entities of the Convention shall be required to comply with the letter and spirit of the Constitution insofar as it is not in conflict with the statute law of the state in which an entity is incorporated, and nothing herein contained shall be construed to require any such incorporated entity to act and carry on its affairs in conflict with the law of the state of its incorporation. In case any action of any entity of the Convention is found to be a violation of the law of the state of its incorporation, said action shall be reported by that entity to the Convention for appropriate action.
- 33. Charters of Entities, Subsidiaries, and Ancillary Organizations: The charters of all entities of the Convention shall provide that the trustees or directors of such entities be elected by the Convention, and that the charters may not be further amended without the prior consent of the Convention. The charters of all subsidiaries of any entity of the Convention shall provide that they may not be further amended without the prior consent of the Convention or its Executive Committee. No entity of the Convention shall establish a subsidiary corporation or any other legal entity or form for conducting its affairs, nor acquire a controlling interest or greater than a 25% interest in any other corporation or business enterprise, until the Convention or its Executive Committee has approved the same and its governing instruments. An entity of the Convention shall not undertake through a subsidiary or by any other means any action which, if undertaken by the entity itself, would violate the Constitution, Bylaws, or Business and Financial Plan of the Convention.

# 34. Voting:

- A. All propositions, decisions, and choices shall be by a majority vote of the registered messengers present and voting, except where provisions have been made for a greater than majority vote. The vote shall be taken by ballot, by voice, by rising, by show of hands, by common consent, or by some other acceptable method.
- B. In order to cast a vote, a messenger must be present at the time the vote is taken. Voting by proxy is not permitted.
- **35. Quorum:** The quorum for conducting business during the annual meeting of the Southern Baptist Convention shall be a minimum of 25 percent of those duly registered and seated messengers.

# 36. Trustee Absenteeism:

- A. Upon the request of any entity, the Convention may remove from office any trustee/ director of that entity who has excessive unexcused absences. Following such removal, the Convention shall elect a successor to complete the term of office of the person removed.
- B. An entity shall give written notice of any request to remove a trustee/director for absenteeism at least one hundred twenty (120) days prior to the meeting of the Convention which shall consider the removal. The notice shall be given to the president of the Convention, the president/chief executive officer of the Executive Committee,

- the chairman of the Committee on Nominations, and the individual trustee/director whose removal shall be considered.
- C. If required by state law, an entity shall incorporate this procedure in its charter or bylaws prior to requesting the Convention to remove any trustee.
- **37. Amendments:** The Bylaws may be amended pursuant to Bylaw 21 by a two-thirds majority vote at any time except during the last session of the Convention. Bylaw 14, which lists the entities and auxiliary of the Convention, may be amended by a majority vote of two (2) successive annual meetings.

# Business and Financial Plan

- I. Convention Budget: Each entity of the Convention shall submit to the Executive Committee for its review:
  - A. an itemized estimate of its receipts for the next fiscal year, and
  - B. an itemized estimate of its expenditures for the next fiscal year according to the rule set forth below (See Section II-C) for making operating budgets.

The Executive Committee shall present to the Convention a budget, which budget shall consist of all the budgets of all the entities which have been submitted to the Executive Committee and reviewed by it, and recommend the amount of Convention funds to be allocated to each cause or entity.

# II. Operating Budgets:

- A. Convention Operating Budget The Executive Committee shall recommend to the Convention an operating budget which shall include all expenses of the Convention, committees, and other items included in the Convention Operating Budget. The Executive Committee shall also recommend to the Convention the source of these funds.
- B. *Entities Not Sharing in Table of Percentages* The entities of the Convention not sharing in the table of percentages for distribution of funds shall be provided for as follows:
  - Expenses of Standing Committees The Executive Committee shall approve or recommend to the Convention, after a personal conference or correspondence with chairpersons of standing committees, a sum of money to be appropriated to each of them for the Convention year.
  - 2. Expenses of Special Committees
    - a. The expenses incurred by special committees appointed by the Convention to perform duties connected with one or more entities of the Convention shall be borne by the entity or entities concerned on a basis pro rata to receipts unless the expenses are otherwise specifically provided.
    - b. The expenses incurred by special committees which do not directly concern any of the entities of the Convention shall be paid out of the Convention Operating Budget. Unless the amount of expenses is fixed by the Convention, the Executive Committee must agree to the amount to be expended before such expenditure is incurred.
    - c. Itemized accounts of expenses of members of such committees shall be required and approved by the chairperson before the same shall be paid.

- C. *Entities Sharing in the Direct Allocation* The entities of the Convention sharing in the direct allocation for the distribution of funds shall make their operating budgets in the following manner:
  - The current operating budget of the entities of the Convention shall be made on the basis of the current distributable operating allocation, plus any other anticipated receipts which can be substantiated by previous experience, not including wills, bequests, and special gifts for special purposes; and any debt incurred within the current year shall become a preferred item in the budget of the Convention year immediately following.
  - 2. In making the annual appropriations on the basis set forth, a contingent item shall be set up in the budget according to the needs of the entity.
  - 3. It is understood that an entity may borrow money for seasonable needs, provided, however, that such borrowing shall not exceed the amount of its budget allowance remaining at the time of borrowing, and provided further that if an emergency should arise, additional money may be borrowed on the approval of the Executive Committee of the Convention.
- III. Convention Year: The financial affairs of the Convention and all its entities, except those of the theological seminaries, GuideStone Financial Resources, and the mission boards, shall be operated on the fiscal year beginning October 1 and closing September 30. The seminaries owned and operated under the authority of the Convention shall use the fiscal year beginning August 1 and closing July 31. GuideStone Financial Resources and the mission boards shall use the fiscal year beginning January 1 and closing December 31.
- IV. The Disbursing Entity: By agreement, all sums collected in the states for the causes fostered by this Convention will be forwarded at least monthly by each state office to the Executive Committee of this Convention, which shall act as the disbursing agent of this Convention. The Executive Committee shall remit at least weekly to each of the entities of the Convention the funds, distributable and designated, belonging to each entity. The first distribution in each month shall be on the seventh day of the month, or the nearest working day thereafter. The Executive Committee shall make monthly reports of receipts by states, and of disbursements by entities, and shall forward each month copies of these reports to the executives of the entities of the Convention, to the state offices, and to the denominational papers.
- V. Distribution of Cooperative Program Receipts: In order that the financial plans and purposes of the Convention may operate successfully, the Convention appeals to its constituents to give to the whole Cooperative Program and to recognize the wisdom and right of the Convention to distribute its receipts from the Cooperative Program, thus assuring an equitable distribution among the entities of the Convention.

# VI. Fund Raising Activities:

A. Approval of Financial Activities – No entity of the Southern Baptist Convention shall conduct any type of fund raising activity without the advance approval of the Convention, or its Executive Committee. No advance approval shall be required for the two Convention approved special offerings: Lottie Moon Christmas Offering for International Missions and Annie Armstrong Easter Offering for North American Missions.

- B. Reporting Fund Raising Activities Each Convention entity shall report annually to the Executive Committee of the Southern Baptist Convention on any type of fund raising activity conducted by the entity. The report shall include a summary of the activity, its title, financial goals, structure, cost, and the results of such fund raising during the past year. No report shall be required for the Lottie Moon Christmas Offering for International Missions and the Annie Armstrong Easter Offering for North American Missions.
- C. Cooperative Program Promotion Each Convention entity shall report on its efforts during the year in promoting Cooperative Program missions giving.
- D. *No Financial Appeals to Churches* In no case shall any Convention entity approach a church for inclusion in its church budget or appeal for financial contributions.
- VII. Designated Gifts: The Convention binds itself and its entities faithfully to apply and use such gifts as designated by the donor.
- VIII. Trust Funds: Each entity of the Convention is hereby instructed and ordered to keep all trust funds and designated gifts (for they are trust funds) sacred to the trust and designation; that they be kept separate from all other funds of such entity; that they are not to be used even temporarily for any other purpose than the purpose specified; and that such funds shall not hereafter be invested in the securities of any denominational body or entity.
  - IX. Gift Annuity Agreements: All entities of this Convention writing gift annuity agreements in the future, and the Executive Committee when writing gift annuity agreements on behalf of the Southern Baptist Convention, are encouraged to place the annuity portion of each gift annuity on deposit with the Southern Baptist Foundation or GuideStone Financial Resources of the Southern Baptist Convention and enter into a contractual agreement with the Southern Baptist Foundation or GuideStone Financial Resources to pay the annuity payments required under the gift annuity agreement. This provision shall not apply to gifts of property, real or personal, the income of which is to go to the donor without further or additional obligation on the part of the entity accepting the gift. The Southern Baptist Foundation and GuideStone Financial Resources of the Southern Baptist Convention shall, when determining the amounts required to fund the annuity portion of any gift annuity agreement, use mortality, interest, and expense rates which are approved or recommended by any appropriate regulatory authority, if any, or which are based on sound actuarial statistics.
  - X. Indebtedness/Liability: An entity or institution shall not create any liability or indebtedness, except such as can and will be repaid out of its anticipated receipts for current operations within a period of three (3) years, without the consent of the Convention or the Executive Committee. In order to obtain such approval, the entity must file a statement showing the source of such anticipated receipts.
    - Such consent must be likewise obtained for a purchase of properties (directly or indirectly or through ownership of controlling stock in other corporations or otherwise) subject to liens or encumbrances which cannot be repaid out of its anticipated receipts for current operations within a period of three (3) years.

**XI. Capital Fund Allocations:** Capital funds are allocated for the purpose of obtaining, expanding, improving, or maintaining properties owned by entities of the Southern Baptist Convention and essential to implementing entity program assignments.

Capital funds are used in projects which add to the long-range assets of the entity.

In making allocations for capital funds, priority shall be given to those projects which make the greatest contribution to advancing the overall objectives of the Southern Baptist Convention in bringing men to God through Jesus Christ.

Capital funds projects shall cost more than \$5,000 and have a projected life span of more than five (5) years.

Items such as office equipment, furniture replacement, or books shall not be acquired through the capital fund allocation process.

Repairs and maintenance of income-producing property shall be made from earned income. Major repairs to non income-producing property may be considered as being eligible for capital fund allocations.

XII. Contingent Reserves: Each entity of this Convention shall set up as soon as possible a reserve for contingencies to provide for deficits that may occur either through decreased receipts or through emergencies or both. The maximum amount of contingent reserve of any entity shall be determined by the entity, subject to the approval of the Convention. Entities shall state on the balance sheets of the annual audits the amounts in Contingent Reserve Funds.

# XIII. Financial Report:

A. *Audit Reports* – The entities of the Convention and the Executive Committee shall close their books and accounts as of the close of business on September 30 of each year, or July 31 in the case of the seminaries, or December 31 in the case of the mission boards and GuideStone Financial Resources, and have them audited by an independent certified public accountant (the external auditor) in accordance with auditing standards generally accepted in the United States of America.

Each entity of the Convention shall forward a copy of its external auditor's audit report (or, if more than one, all such reports) to the Executive Committee, as soon as possible after the close of its fiscal year. Additionally, as a part of this annual submission process, each entity shall also submit a statement signed by its chief executive officer and the chief financial officer which affirms that the books and accounts are accurate and complete to the best of the officer's knowledge, and that the officer believes the corporation's internal controls are adequate.

Each entity and the Executive Committee shall appoint a committee of its own trustees to undertake and accomplish duties pertinent to audit reports. These committees shall be appointed, and the trustees serving on the committees shall operate, independent of influence by their corporation's management, and each such committee shall include at least one trustee who is competent by training and experience in fiscal matters. The duties these committees shall perform for their respective entities shall include:

- 1) recommending the appointment of the external auditor,
- 2) studying the external auditor's audit report upon its completion,
- 3) maintaining the independence of the entity's financial auditors.

- reviewing the entity's critical accounting policies and decisions and the adequacy of its internal control systems,
- 5) preserving the integrity of the financial reporting process implemented by management, and
- 6) assuring that the business procedures listed in Article XVII are followed.

As a part of each external auditor's audit report, the external auditor shall prepare for the entity's audit committee a separate letter on the auditing firm's letterhead (the "management letter") in which the external auditor makes any recommendations concerning the entity's financial and accounting policies, processes, internal controls, or other matters. If the external auditor has no recommendations, he should so state in the management letter to the entity's audit committee. The entity's administration shall forward a copy of the management letter along with any comments that the administration might deem desirable to the Executive Committee simultaneously with the external auditor's audit report, for review and response (if appropriate) by the Executive Committee. The process of submission and review of the external auditors' audit reports and management letters of the several entities by the Executive Committee shall be governed by the assigned responsibilities and limitations upon authority described in SBC Bylaw 18 E and its subparagraphs (6), (7), (9), and (12).

When securities are placed for holding with a trustee (i.e. bank, trust company, foundation, etc.), a certified statement from such trustee should be made to the external auditor and be made a part of the annual external auditor's audit report or submitted as a supplement to the report.

- B. *Printing of Reports* The financial report of each entity and of the Executive Committee shall be printed in the Convention *Book of Reports*, or the Convention *Annual*, and shall contain the following six items, the first five of which come from its latest annual audit report:
  - 1. Statement of Financial Position
  - 2. Statement of Activities (revenues, expenses, and other changes in net assets)
  - 3. Statement of Cash Flows
  - 4. Classified list of investments by fund and type of investment
  - 5. Receipts by states of contributions. These should show:
    - a. Cooperative Program receipts received through the Executive Committee
    - b. Designated receipts received through the Executive Committee
    - c. Gifts not received through the Executive Committee
  - 6. A statement executed by the chair of the entity's board attesting that the board's officers confirm the following fiscal conditions exist:
    - a. The expenses and perquisites of the president are not excessive and are in keeping with biblical stewardship, including every emolument and personal benefit of any kind (and specifically including housing, travel, automobile(s), and personal assistants) all valued at market rates.
    - b. All corporate expenses are reasonable and incurred to accomplish the entity's Organization Manual mission statement, Organization Manual ministry assignments, and any other responsibilities previously approved by the messengers of the Southern Baptist Convention and still in force.

c. All corporate expenses are incurred by the administration in a manner that reflects integrity and avoids appearances of impropriety while upholding a positive Christian witness to the Convention and beyond.

LifeWay Christian Resources shall include in its annual report to the Convention information on the amount of funds transferred to state conventions during the preceding year.

At the end of the presentation of entity financial data in each SBC *Book of Reports*, a statement shall be inserted which discloses that the entities have all supplied (or naming which have and which have not, if some have not) the statement required by Article XIII B 6, above, and setting forth the elements thereof, in order that the messengers and the Convention's affiliated churches may be annually reassured that those fiscal conditions set forth are continuing to be maintained by the Convention's entities.

XIV. Safeguarding of Funds: All persons who transfer or safeguard funds or securities of the Convention or any entity of the Convention shall be bonded in an amount sufficient to protect against loss of the funds or securities involved. Such bonds may be reviewed and approved by the Convention or its Executive Committee.

Members of cooperating Southern Baptist churches shall have access to information from the records of Southern Baptist Convention entities regarding income, expenditures, debts, reserves, operating balances, and salary structures.

The securities of all Convention entities shall be held and maintained in a prudent manner, including under such internal controls as may be recommended in the entity's annual audit.

- XV. New Enterprises: No new enterprise involving expenditure of money shall be authorized by the Convention except upon favorable action by the Convention in two (2) succeeding annual meetings; provided, however, that this restriction shall not apply to a recommendation of any entity of the Convention concerning its own work. In the event any new hospital propositions are made, they must be considered as new enterprises of the Convention, whether money is involved at the time of the acquiring of such property or not, and must be presented to two (2) succeeding annual sessions of the Convention.
- **XVI. Appropriations by the Entities:** No entity shall make any appropriation to any cause or for any purpose other than for the promotion of its own work except by the approval or upon the instruction of the Convention or of the Executive Committee.

LifeWay Christian Resources shall be required to transfer funds to the Southern Baptist Convention each year to be used as the Convention determines. LifeWay Christian Resources shall not be permitted or required to transfer funds to other Southern Baptist Convention entities or committees

XVII. Business Procedure: Entity boards of trustees should oversee the operations of the entity in such a manner as will assure effective and ethical management. Disclosures of the entity's relationship with other entities, its activities, liabilities, commitments, and results of operations should be accurate and complete and include all material information. The entity should not make any loan from funds of the entity to a trustee. The entity should not make any loan from funds of the entity to an officer or employee without having first obtained the approval of its board (or its delegated subcommittee) after disclosure of all relevant details. Employees and trustees should not appropriate for personal advantage any corporate property or business opportunities which should be enjoyed by the entity.

As a normal operating policy, each entity of the Southern Baptist Convention shall refrain from entering any business transaction with a trustee or employee, or a business enterprise in which a trustee or employee has an interest. An exception to this policy may be made, at the discretion of the board of trustees, in any case wherein it appears that a commodity or service is unavailable on a more favorable basis from any other source, or a commodity or service, at the discretion of the board, is found to be in the best interest of the entity. Competitive bids should be taken if possible. In any case being considered for exception, the extent of the trustee's or employee's interest shall be disclosed to the entire board.

**XVIII. Professional Services:** The Executive Committee at its discretion may employ an auditor to study the audited report with the auditors of the entities in the light of Convention instructions.

The Executive Committee at its discretion may employ an engineer or architect to study proposed capital projects or maintenance of present capital assets.

XIX. Film, Publication, and Merchandising Policy: All entities of the Convention should utilize the services of LifeWay Christian Resources to the maximum feasible extent for editing, publishing, and distributing printed materials, films, filmstrips, recordings, and other materials that are to be sold.

LifeWay Christian Resources should continue to pay royalties to entities that originate materials, as to other publishers. Entities that originate materials should have the option of having them published by LifeWay Christian Resources or by other publishers. Entities should be authorized to publish in their own names periodicals that promote their own work, books, and manuals dealing with principles and methods of programs for which they are responsible, materials subject to early obsolescence, and other materials for free distribution. Entities other than LifeWay Christian Resources that find it necessary to establish editing services and to contract for printing services should do so only to meet their own requirements unless specifically authorized by the Convention to provide such services to other entities.

A. All entities should distribute through the book stores of LifeWay Christian Resources the materials that are to be sold, with the exception that periodicals and other materials subject to early and/or frequent obsolescence may be distributed from their own principal offices. No entity other than LifeWay Christian Resources should be authorized to operate book stores or other retail or wholesale outlets at any location other than its principal office.

The Executive Committee of the Southern Baptist Convention should review periodically the financial agreements entered into by LifeWay Christian Resources and other Convention entities and should, whenever appropriate, recommend changes in Convention policies and revisions of existing policies related to such agreements. At the request of any Convention entity, this committee should also suggest to LifeWay Christian Resources and other Convention entities steps that they should take to resolve any disagreements that arise concerning financial agreements.

- B. The North American Mission Board should be designated and recognized as the sole producer and distributor of films for television consistent with its statement of Ministry Relationships. It is understood that the North American Mission Board may use for television other films, at its own discretion, produced by other entities.
- C. LifeWay Christian Resources should make available any films which it produces for use by the churches to the North American Mission Board for use in television

- without charge, except print cost, and the North American Mission Board should provide for distribution by LifeWay Christian Resources to the churches any films which it produces for radio and television without charge, except print cost. The North American Mission Board may also use film produced by other entities of the Convention for distribution to the churches without charge, except print cost, if such film is to be used in television.
- D. Any entity producing films of any type should notify other entities regularly producing films of the content and purpose of the film while in the planning stages in order that duplication may be avoided.
- E. No entity shall launch a new periodical for general distribution to the churches or to members of the churches without first outlining the purpose of the periodical and obtaining the approval of the Convention or its Executive Committee. This shall not apply to curriculum materials published for use by church program organizations.
- F. The North American Mission Board shall offer records or tapes it has produced for radio and television use to LifeWay Christian Resources on consignment, or some other basis mutually agreeable to both parties, for sale in the book stores or through record clubs. The North American Mission Board shall be authorized to offer to listeners recordings it has produced for radio and television use and which are not selected by LifeWay Christian Resources. The North American Mission Board shall be authorized to make use of records and tapes returned by LifeWay Christian Resources in audience building.
- **XX. Publications:** The plans and methods herein set forth shall be published each year in the Convention *Annual*, following the Bylaws of the Convention.
- **XXI. Amendments:** This Business and Financial Plan may be amended by two-thirds of the messengers present and voting at any time except during the last session of the Convention.

# Organization Manual

# PREFACE

In 1960 the Southern Baptist Convention adopted the following bylaw. It shall be the function of the Executive Committee:

~To maintain an official organization manual defining the responsibilities of each agency of the Convention for conducting specific programs and for performing other functions. The manual shall cite the actions of the Convention that assigned the programs and other functions to the agency. The Executive Committee shall present to the Convention recommendations required to clarify the responsibilities of the agencies for programs and other functions, to eliminate overlapping assignments of responsibility, and to authorize the assignment of new responsibilities for programs or functions to agencies.

—SBC Annual 1960, p. 5

Beginning that same year the Convention approved program statements for all the entities. These were brought into uniform styling and form by another bylaw approved by the Convention in 1967:

14. Program Statements. The program statements of the agencies as approved by the Southern Baptist Convention and published in the *1967 Annual* and subsequently amended express the policy of the Convention with respect to the programs of the agencies of the Convention.

—SBC Annual 1967, p. 61

On November 1, 1967, the Executive Committee published its first complete organization manual. Since then the Convention has made numerous changes in the ministries (formerly programs) of the entities which render this first manual out of date.

In the following pages are presented all of the ministries, as approved by the Convention. At the bottom of the last page for each one of them, you will find the dates when these ministries were approved, or when changes were made.

Please find at the end of this manual the procedures adopted by the Executive Committee for changing ministry statements.

On June 20, 1995, the Southern Baptist Convention adopted Covenant for a New Century with an introduction to ministry statements as follows:

Ministry statements assigned to each Southern Baptist Convention entity are rooted in and measured by our shared mission. The charge assigned to each entity is founded upon the conviction that the entities of the Convention exist to serve the churches, their ministries, and mission. The statements have been developed in order that each entity will serve the Convention's mission to the greatest standard of faithfulness and the maximum standard of stewardship.

These ministry statements will replace the present program statements as assigned to the entities of the Convention. The ministry statements, a statement of cooperation, a listing of relationships for cooperation, and details of the process of cooperation will be published in the *Organization Manual of the Southern Baptist Convention* as required by SBC Bylaw 20,(5),(m). [Note: This is now Bylaw 18E (13).

Beginning in the fall of 2006, *The Organization Manual* began being printed in each year's *SBC Annual* and *SBC Book of Reports* among the other governing documents of the Convention to keep Southern Baptists apprised of each entity's charge. (See Item 160, 2006 *SBC Annual*, p. 94, and pp. 204-205.)

#### THE INTERNATIONAL MISSION BOARD

of the Southern Baptist Convention

#### MISSION

The International Mission Board exists to assist the churches of the Southern Baptist Convention to be on mission with God in penetrating the unevangelized world outside the United States and Canada with the gospel and making Christ known among all people.

# **MINISTRIES**

1. Assist churches by evangelizing persons, planting Baptist churches, and nurturing church planting movements among all people groups outside the United States and Canada; and, provide specialized, defined and agreed upon assistance to the North American Mission Board in assisting churches to reach unreached and underserved people groups within the United States and Canada.

Develop and maintain a systematic strategy for gospel proclamation and planting churches that will result in the rapid reproduction and multiplication of local indigenous congregations that will make the gospel accessible to all persons among every ethno-linguistic people group; assist national conventions and unions in providing programs of discipleship and leadership training; develop and distribute relevant electronic and print media that support evangelism and church planting, and facilitate the translation and distribution of the Bible, Scripture portions, and other materials in indigenous languages.

2. Assist churches in sending and supporting Southern Baptist missionaries and volunteers by enlisting, equipping, and enabling them to fulfill their calling.

Enlist, appoint, equip, and provide support for God-called Southern Baptist missionaries to serve in long-term and short-term channels of service who give evidence of piety, zeal for their Master's kingdom, conviction of truth as held by Southern Baptists, and giftedness for cross-cultural witness; inform, promote, and provide opportunities for Southern Baptist volunteers to assist in the ministries of the International Mission Board through projects of various duration, and provide resources and materials for training and equipping these volunteers.

3. Assist churches and partners to mobilize Southern Baptists to be involved in international missions through praying, giving, and going.

Inform, challenge, and work in partnership with local churches, associations, state conventions, and other SBC entities to enable Southern Baptists to fulfill the Great Commission overseas by facilitating involvement in prayer strategies, encouraging generous and sacrificial giving to missions through the Cooperative Program and Lottie Moon Christmas Offering, and promoting channels for volunteer and missionary service.

4. Assist churches in fulfilling their international missions task by developing global strategies, including human needs based ministries, and providing leadership, administrative support, and financial accountability for implementation of these strategies.

Provide and maintain an organizational structure and support staff with appropriate leadership and financial management that are designed to implement a comprehensive program to reach the whole world with the gospel through direct evangelism and creative access platform ministries; utilize hospitals, clinics, community health, agricultural, and other development programs, hunger relief and disaster response to meet human needs and share the gospel.

#### RELATIONSHIPS

The International Mission Board will work within the Southern Baptist Convention entity relationship guidelines approved by the Great Commission Council and the Executive Committee and printed in the *Organization Manual of the Southern Baptist Convention*.

First ministry statement approved by the Southern Baptist Convention June 20, 1995. See SBC Annual 1995, p. 46 and pp. 165-173

Amended June 17, 2003. See SBC Annual 2003, pp. 50-51.

#### THE NORTH AMERICAN MISSION BOARD

of the Southern Baptist Convention

# MISSION

The North American Mission Board exists to work with churches, associations and state conventions in mobilizing Southern Baptists as a missional force to impact North America with the Gospel of Jesus Christ through evangelism and church planting by:

# MINISTRIES

1. Assisting churches in planting healthy, multiplying, evangelistic Southern Baptist churches in the United States and Canada.

Work in partnership with churches, associations, and state conventions to start new congregations with a priority to reach population centers and underserved people groups; lead a missional movement to encourage Southern Baptist churches to become church planting congregations.

2. Assisting churches in the ministries of evangelism and making disciple.

Equip Southern Baptists for faithful evangelism; encourage churches in evangelism and discipleship; implement direct evangelism projects; prioritize spiritual awakening; develop an evangelism strategy for reaching North America with the Gospel.

3. Assisting churches by appointing, supporting and assuring accountability for missionaries serving in the United States and Canada.

Appoint, approve, support and supervise missionaries assigned to accomplish the ministries of NAMB; endorse chaplains; enlist and assist bivocational ministers in mission service.

4. Assisting churches by providing missions education and coordinating volunteer missions opportunities for church members.

Develop organizations, services, and materials for establishing, enlarging, and improving missions and ministry learning and involvement experiences in churches; assist in volunteer mission involvement.

5. Assisting churches by providing leadership development.

Equip pastors for effective congregational leadership, contextual evangelism, and church planting; connect pastors to pastors through leadership development; encourage pastors as they serve in diverse congregational settings.

6. Assisting churches in relief ministries to victims of disaster and other people in need.

Provide appropriate assistance and coordination in service to state Baptist conventions when multi-state and national disaster responses are needed; coordinate with federal government as well as national disaster relief entities to ensure good response coordination on behalf of Southern Baptist Disaster Relief: direct and assist Christian social ministries.

# RELATIONSHIPS

The North American Mission Board will work within the Southern Baptist Convention entity relationship guidelines approved by the Great Commission Council and the Executive Committee and printed in the *Organization Manual of the Southern Baptist Convention*.

First ministry statement approved by the Southern Baptist Convention June 20, 1995. See SBC Annual 1995, p. 46 and pp. 165-173.

#### LIFEWAY CHRISTIAN RESOURCES

of the Southern Baptist Convention

# MISSION

LifeWay Christian Resources exists to assist churches and believers to evangelize the world to Christ, develop believers, and grow churches by being the best provider of relevant, high quality, high value Christian products and services.

# **MINISTRIES**

# 1. Assist churches in the development of church ministries.

Provide programs, products, and services that help churches grow in the areas of Bible study, discipleship, music, worship, administration, media/library, recreation, fellowship, and family ministry; consult with church leaders regarding total church growth concepts, strategies, and resources.

# 2. Assist churches in ministries to college and university students.

Contribute to the effectiveness of churches and to individual spiritual growth by developing a program, products, and services that may be used in establishing, administering, enlarging, and improving ministry with college students, faculty, and administration.

#### 3 Assist churches with Christian schools and homeschool ministries.

Provide consultation, products, and services needed by churches with Christian schools and members educating through homeschools.

# 4. Assist churches in ministries to men and women.

Contribute to the effectiveness of churches and to individual spiritual growth by developing a program, products, and services that may be used in establishing, administering, and improving ministries to men and women.

# 5. Assist churches through the operation of conference centers and camps.

Develop, promote, and operate conference and resident camp facilities useful to Southern Baptist Convention entities, state conventions, associations, and churches in establishing, enlarging, and improving their ministries.

# 6. Assist churches through the publication of books and Bibles.

Produce, publish, and distribute products, including books, of Christian content and purpose and Bibles that contribute to the effectiveness of churches and individuals.

# 7. Assist churches through the operation of LifeWay Christian Stores.

Serve people and the churches, associations, state conventions, and agencies of the Southern Baptist Convention by distributing appropriate products through LifeWay Christian Stores.

# 8. Assist churches through church architecture consultation and services.

Develop products and services needed by Southern Baptist churches, associations, state conventions, and denominational entities to assist them in planning, financing, furnishing, equipping, and utilizing property.

# 9. Assist churches in capital fund raising.

Provide leadership to churches in securing funds for capital needs.

# 10. Assist churches by conducting research and compiling statistics.

Conduct research and compile statistics on matters relating to, and of interest to, Southern Baptists, noting future trends and possible effects on church practice, productivity, witness, and health, and tender reports to the Executive Committee for review and possible report or action in an SBC annual meeting.

# **RELATIONSHIPS**

LifeWay Christian Resources will work within the Southern Baptist Convention entity relationship guidelines approved by the Great Commission Council and the Executive Committee and printed in the *Organization Manual of the Southern Baptist Convention*.

Original program statement approved June 2, 1965. See SBC Annual 1965, pp. 61-67.

Finally approved May 31, 1967. See SBC Annual 1967, pp. 61, 103-117.

New statement approved by the Southern Baptist Convention June 6, 1972. See SBC Annual 1972, pp. 60-67.

Amended June 12, 1973. See SBC Annual 1973, p. 55.

Amended June 11, 1974. See SBC Annual 1974, p. 60.

Amended June 10, 1975. See SBC Annual 1975, pp. 59-60.

Amended June 15, 1976. See SBC Annual 1976, pp. 36-37.

Amended June 13, 1984. See SBC Annual 1984, pp. 49-50.

Revised June 11, 1985. See SBC Annual 1985, pp. 38-58.

Amended June 13, 1989. See *SBC Annual 1989*, pp. 36-37. Amended June 4, 1991. See *SBC Annual 1991*, pp. 46, 48.

First ministry statement approved by the Southern Baptist Convention June 20, 1995. See SBC Annual 1995, p. 46 and pp. 165-173.

Amended June 13, 2006. See SBC Annual 2006, pp. 62-64.

Amended June 12, 2007. See SBC Annual 2007, pp. 68-69.

#### THEOLOGICAL SEMINARIES

of the Southern Baptist Convention

#### MISSION

Southern Baptist Theological Seminaries exist to prepare God-called men and women for vocational service in Baptist churches and in other Christian ministries throughout the world through programs of spiritual development, theological studies, and practical preparation in ministry.

#### **MINISTRIES**

1. Assist churches by programs of prebaccalaureate and baccalaureate theological education for ministers.

Provide for students who have at least the equivalent of high school education biblical, theological, historical, and practical studies designed to develop ministerial competencies; provide extension study opportunities for persons in church vocations who have not completed college or seminary training, persons not in church vocations who desire theological training which is academically oriented, and seminary-trained persons desiring opportunities for continuing education.

2. Assist churches by programs of master's level theological education for ministers.

Provide theological education leading to a Master's Degree for those whom the churches recommend as called by God for a lifetime of leadership in the various ministries of the churches and other areas of Christian service.

3. Assist churches by programs of professional doctoral education for ministers.

Provide advanced theological education for persons who have earned a basic theological degree and have given evidence of capacity for effective performance in ministry to the churches.

4. Assist churches by programs of research doctoral education for ministers and theological educators.

Provide graduate theological education for persons who have completed their basic theological studies and have given evidence of academic ability and capacity for research, writing, and teaching.

5. Assist churches through the administration of the Southern Baptist Historical Library and Archives

Operate the official Southern Baptist Convention library and archives as a national center for the study of Baptists.

# RELATIONSHIPS

Southern Baptist seminaries will work within the Southern Baptist Convention entity relationship guidelines approved by the Great Commission Council and the Executive Committee and printed in the *Organization Manual of the Southern Baptist Convention*.

First program statement approved by the Southern Baptist Convention May 20, 1964. See SBC Annual 1964, pp. 60-62.

Finally approved May 31, 1967. See SBC Annual 1967, pp. 61, 120-122.

Amended June 12, 1973. See SBC Annual 1973, pp. 69-70.

Amended June 11, 1974. See SBC Annual 1974, pp. 57-59.

Completely rewritten and approved by the Southern Baptist Convention June 12, 1979. See SBC Annual 1979, pp. 37-39.

Amended June 15, 1993. See SBC Annual 1993, p. 74.

First ministry statement approved by the Southern Baptist Convention June 20, 1995. See SBC Annual 1995, p. 46 and pp. 165-173.

#### THE ETHICS AND RELIGIOUS LIBERTY COMMISSION

of the Southern Baptist Convention

# MISSION

The Ethics and Religious Liberty Commission exists to assist the churches by helping them understand the moral demands of the gospel, apply Christian principles to moral and social problems and questions of public policy, and to promote religious liberty in cooperation with the churches and other Southern Baptist entities.

# **MINISTRIES**

 Assist churches in applying the moral and ethical teachings of the Bible to the Christian life.

Provide research, information resources, consultation, and counsel to denominational entities, churches, and individuals with regard to the application of Christian principles in everyday living and in the nation's public life.

2. Assist churches through the communication and advocacy of moral and ethical concerns in the public arena.

Represent Southern Baptists in communicating the moral and ethical positions of the Southern Baptist Convention to the public and to public officials.

3. Assist churches in their moral witness in local communities.

Provide information resources that inform and equip churches for active moral witness in their communities

4. Assist churches and other Southern Baptist entities by promoting religious liberty.

Provide information and counsel to denominational entities, churches, and individuals regarding appropriate responses to religious liberty concerns; represent Southern Baptists in communicating the positions of the Southern Baptist Convention on religious liberty issues to the public and to public officials.

# RELATIONSHIPS

The Ethics and Religious Liberty Commission will work within the Southern Baptist Convention entity relationship guidelines approved by the Great Commission Council and the Executive Committee and printed in the *Organization Manual of the Southern Baptist Convention*.

First ministry statement approved by the Southern Baptist Convention June 20, 1995. See SBC Annual 1995, p. 46 and pp. 165-173.

#### GUIDESTONE FINANCIAL RESOURCES

of the Southern Baptist Convention

# MISSION

GuideStone Financial Resources exists to assist the churches, denominational entities, and other evangelical ministry organizations by making available retirement plan services, life and health coverage, risk management programs, and personal and institutional investment programs.

# **MINISTRIES**

1. Assist churches, denominational entities, and other evangelical ministry organizations by making available retirement plan programs for their ministers and employees.

Make available retirement plan programs and related services for ministers and denominational employees.

2. Assist churches, denominational entities, and other evangelical ministry organizations by making available life and health coverage and risk management programs.

Make available medical, life, and disability programs and other risk management programs to respond to the needs of churches, denominational entities, and other evangelical ministry organizations.

3. Assist churches and denominational entities through relief to Southern Baptist ministers and Southern Baptist denominational employees.

Make available a channel through which Southern Baptists can extend systematic financial help to Southern Baptist ministers and denominational employees and their widows who are in need and to interpret the channel to Southern Baptists for the purpose of eliciting support.

4. Assist churches, denominational entities, and other evangelical ministry organizations by making available a personal investment program to their ministers and employees and their spouses.

Make available personal investment program and related services to further enhance the financial security of ministers and other employees and their spouses.

5. Assist churches and denominational entities by making available institutional investment services through cooperative agreements with state Baptist foundations (or state Baptist conventions where no foundation exists). Assist other evangelical ministry organizations by making available institutional investment services.

Develop mutually beneficial relationships with the state Baptist conventions and foundations and the Southern Baptist Foundation to assist Southern Baptist institutions in the states and the Southern Baptist Convention entities with their institutional investment needs. Develop relationships with other organizations that will enhance investment opportunities.

# RELATIONSHIPS

GuideStone Financial Resources will work within the Southern Baptist Convention entity relationship guidelines approved by the Great Commission Council and the Executive Committee and printed in the *Organization Manual of the Southern Baptist Convention*.

First program statement approved by the Southern Baptist Convention May 8, 1963. See *SBC Annual 1963*, pp. 55-56. Amended May 25, 1966. See *SBC Annual 1966*, pp. 56-57.

Finally approved May 31, 1967. See SBC Annual 1967, pp. 61, 118-119.

Amended June 14, 1988. See SBC Annual 1988, pp. 52-53.

First ministry statement approved by the Southern Baptist Convention June 20, 1995. See SBC Annual 1995, p. 46 and pp. 165-173.

Amended June 13, 2000. See SBC Annual 2000, pp. 66-67.

Amended June 12, 2007. See SBC Annual 2007, pp.74-75.

#### THE EXECUTIVE COMMITTEE

of the Southern Baptist Convention

#### MISSION

The Executive Committee exists to minister to the churches of the Southern Baptist Convention by acting for the Convention ad interim in all matters not otherwise provided for in a manner that encourages the cooperation and confidence of the churches, associations, and state conventions and facilitates maximum support for worldwide missions and ministries.

#### MINISTRIES

1. Assist churches through conducting and administering the work of the Convention not otherwise assigned.

Manage according to the Southern Baptist Convention Bylaws, Bylaw 18, The Executive Committee; manage the operation of the Southern Baptist Convention Building according to guidelines adopted by building occupants.

2. Assist churches by providing a Convention news service.

Provide regular news releases about Southern Baptists; serve as the Convention's press representative; coordinate news operations for annual meetings of the Southern Baptist Convention.

3. Assist churches by providing a Convention public relations service.

Interpret the Southern Baptist Convention to internal and external publics.

4. Assist churches, denominational agencies, and state conventions through estate planning consultation and investment management for funds designated for support of Southern Baptist causes.

Consult with individuals, denominational agencies, and state conventions regarding wills, gifts, trusts, or deeds which benefit Baptist causes; provide investment management for a balanced portfolio of securities.

5. Assist churches through the promotion of cooperative giving.

Consult with state conventions and Southern Baptist Convention entities regarding cooperative giving advancement; interpret the Cooperative Program as the basic channel of support for the ministries of the state conventions and the Southern Baptist Convention.

6. Assist churches in stewardship education.

Produce, develop, publish, and distribute products that help Southern Baptists to grow in commitment to Jesus Christ by applying biblical principles of stewardship.

#### RELATIONSHIPS

The Executive Committee will work within the Southern Baptist Convention entity relationship guidelines approved by the Great Commission Council and the Executive Committee and printed in the *Organization Manual of the Southern Baptist Convention*.

First program statement approved by the Southern Baptist Convention May 31, 1967. See SBC Annual 1967, pp. 61, 55-56

Revised statement approved by the Southern Baptist Convention June 9, 1992. See SBC Annual 1992, pp. 43-46.

First ministry statement approved by the Southern Baptist Convention June 20, 1995. See SBC Annual 1995, p. 46 and pp. 165-173.

Amended June 13, 2006. See SBC Annual 2006, pp. 62-64.

#### Southern Baptist Convention Entity Relationship Guidelines

- 1. Entities are to relate to each other cooperatively and voluntarily out of deep convictions of faith in Christ and the urgency to serve Him effectively in assisting churches.
- Entities are to respect Ministry Statements as both directives and restraints in the same manner as the SBC Bylaws and Business and Financial Plan and honor them in working together to assist churches in their ministries.
- Entities are to work together through established processes of the Great Commission Council to determine needs of churches and ways to meet these needs, and, wherever appropriate, to coordinate the activities and resources involved in meeting them.
- Entities are to work together for mutual reinforcement and for promoting the total work of the Convention
- 5. Entity administrators are to ensure that their employees understand the need and the processes for working cooperatively with the personnel of all entities in the spirit of Matthew 7:12 (HCSB): "Therefore, whatever you want others to do for you do also the same for them," and are committed to honor them in day-to-day operations.
- 6. Entities exploring the possibility of launching new programs, projects, or services are to provide information to the Great Commission Council and/or its committees and other entities whose assignment(s) may be closely related to the new venture in order to avoid conflict with another entity's Ministry Statement and to allow for timely review, feedback, clarification of relationships, and discovery of supportive activities by other entities.
- Entities are to communicate with state convention, association, and church leadership in keeping with their Ministry Statements and in order to provide churches maximum service with minimum confusion.
- 8. Entities are to initiate relationships with or respond to initiatives of organizations outside the Southern Baptist Convention according to their respective Ministry Statements and assist, as needed, by directing such organizations to appropriate entities.

#### WOMAN'S MISSIONARY UNION

Auxiliary to Southern Baptist Convention

#### MISSION

Woman's Missionary Union assists churches in developing and implementing a comprehensive strategy of missions in order that a church can fulfill its total mission in the world. Woman's Missionary Union challenges Christian believers to understand and be radically involved in the mission of God.

#### MINISTRIES

1. Assist churches in the development of Woman's Missionary Union organizations.

Provide programs, products and services that help churches and individuals grow in missions awareness and involvement.

2. Assist churches in Christian development for women in missions.

Assist churches by providing plans and materials that contribute to the individual woman's spiritual growth and missions consciousness.

3. Assist churches through the publication and distribution of magazines and products.

Produce, publish, and distribute magazines and products that help churches and individuals grow in commitment to Jesus Christ by applying biblical concepts of missions.

#### RELATIONSHIPS

Woman's Missionary Union will work within the Southern Baptist Convention entity relationship guidelines approved by the Great Commission Council and the Executive Committee and printed in the *Organization Manual of the Southern Baptist Convention*.

As an auxiliary, Woman's Missionary Union's program statement is at the discretion of the WMU. The Southern Baptist Convention does not assign ministries to Woman's Missionary Union.

#### PROCEDURE FOR CHANGING MINISTRY STATEMENTS

- A. Amendments to ministry statements may be initiated by any messenger or by the SBC Executive Committee. Amendments may also be initiated by any SBC entity at any time with the approval of the entity's trustees. Conferences with Executive Committee staff on matters of form and relationship are desirable. Where relationships are involved, these are discussed with all parties concerned before submission to the Executive Committee.
- B. Proposed changes in ministry statements are circulated to SBC entity executives, state convention executives, and state Baptist paper editors before presentation to the Executive Committee for approval as recommendations to the SBC.
- C. Amendments are presented to the Cooperative Program Subcommittee of the Executive Committee and all parties have opportunity to express their point of view before that committee makes its final recommendation to the Executive Committee. Ministry statement changes approved by the Executive Committee are recommended to the Southern Baptist Convention at its next meeting.
- D. All ministry changes must be approved by a majority vote of the messengers present in the Southern Baptist Convention in session.
  - Approved by the SBC Executive Committee, February 20, 2007

### Legal Names and Addresses

# of CORPORATIONS RELATED to the SOUTHERN BAPTIST CONVENTION

#### The Executive Committee of the Southern Baptist Convention

901 Commerce Street, Nashville, TN 37203-3699

#### The International Mission Board of the Southern Baptist Convention

P. O. Box 6767, Richmond, VA 23230-0767 3806 Monument Avenue, Richmond, VA 23230

### The North American Mission Board of the Southern Baptist Convention, Inc.

4200 North Point Parkway, Alpharetta, GA 30022

#### LifeWay Christian Resources of the Southern Baptist Convention

One LifeWay Plaza, Nashville, TN 37234

### GuideStone Financial Resources of the Southern Baptist Convention

2401 Cedar Springs Road, Dallas, TX 75201

### The Southern Baptist Theological Seminary

2825 Lexington Road, Louisville, KY 40280

#### The Southwestern Baptist Theological Seminary

P. O. Box 22000, Fort Worth, TX 76122 2001 W. Seminary Drive, Fort Worth, TX 76115

#### **New Orleans Baptist Theological Seminary**

3939 Gentilly Boulevard, New Orleans, LA 70126

#### Golden Gate Baptist Theological Seminary

201 Seminary Drive, Mill Valley, CA 94941

#### The Southeastern Baptist Theological Seminary, Inc.

P. O. Box 1889, Wake Forest, NC 27587 120 South Wingate Street, Wake Forest, NC 27587

#### Midwestern Baptist Theological Seminary, Inc.

5001 North Oak Trafficway, Kansas City, MO 64118

### The Ethics and Religious Liberty Commission of the Southern Baptist Convention

901 Commerce Street, Suite 550, Nashville, TN 37203-3696

#### Woman's Missionary Union, Auxiliary to Southern Baptist Convention

P. O. Box 830010, Birmingham, AL 35283-0010 100 Missionary Ridge, Birmingham, AL 35242

### The Baptist Faith and Message

#### adopted by the Southern Baptist Convention June 14, 2000, Orlando, Florida

Baptists are a people of deep beliefs and cherished doctrines. Throughout our history we have been a confessional people, adopting statements of faith as a witness to our beliefs and a pledge of our faithfulness to the doctrines revealed in Holy Scripture.

Our confessions of faith are rooted in historical precedent, as the church in every age has been called upon to define and defend its beliefs. Each generation of Christians bears the responsibility of guarding the treasury of truth that has been entrusted to us [2 Timothy 1:14]. Facing a new century, Southern Baptists must meet the demands and duties of the present hour.

New challenges to faith appear in every age. A pervasive anti-supernaturalism in the culture was answered by Southern Baptists in 1925, when the *Baptist Faith and Message* was first adopted by this Convention. In 1963, Southern Baptists responded to assaults upon the authority and truthfulness of the Bible by adopting revisions to the *Baptist Faith and Message*. The Convention added an article on "The Family" in 1998, thus answering cultural confusion with the clear teachings of Scripture. Now, faced with a culture hostile to the very notion of truth, this generation of Baptists must claim anew the eternal truths of the Christian faith.

Your committee respects and celebrates the heritage of the *Baptist Faith and Message*, and affirms the decision of the Convention in 1925 to adopt the *New Hampshire Confession of Faith*, "revised at certain points and with some additional articles growing out of certain needs . . . ." We also respect the important contributions of the 1925 and 1963 editions of the *Baptist Faith and Message*.

With the 1963 committee, we have been guided in our work by the 1925 "statement of the historic Baptist conception of the nature and function of confessions of faith in our religious and denominational life . . . ." It is, therefore, quoted in full as a part of this report to the Convention:

- (1) That they constitute a consensus of opinion of some Baptist body, large or small, for the general instruction and guidance of our own people and others concerning those articles of the Christian faith which are most surely held among us. They are not intended to add anything to the simple conditions of salvation revealed in the New Testament, viz., repentance toward God and faith in Jesus Christ as Saviour and Lord.
- (2) That we do not regard them as complete statements of our faith, having any quality of finality or infallibility. As in the past so in the future, Baptists should hold themselves free to revise their statements of faith as may seem to them wise and expedient at any time.
- (3) That any group of Baptists, large or small, have the inherent right to draw up for themselves and publish to the world a confession of their faith whenever they may think it advisable to do so.
- (4) That the sole authority for faith and practice among Baptists is the Scriptures of the Old and New Testaments. Confessions are only guides in interpretation, having no authority over the conscience.
- (5) That they are statements of religious convictions, drawn from the Scriptures, and are not to be used to hamper freedom of thought or investigation in other realms of life.

Baptists cherish and defend religious liberty, and deny the right of any secular or religious authority to impose a confession of faith upon a church or body of churches. We honor the principles of soul competency and the priesthood of believers, affirming together both our liberty in Christ and our accountability to each other under the Word of God.

Baptist churches, associations, and general bodies have adopted confessions of faith as a witness to the world, and as instruments of doctrinal accountability. We are not embarrassed to state before the world that these are doctrines we hold precious and as essential to the Baptist tradition of faith and practice.

As a committee, we have been charged to address the "certain needs" of our own generation. In an age increasingly hostile to Christian truth, our challenge is to express the truth as revealed in Scripture, and to bear witness to Jesus Christ, who is "the Way, the Truth, and the Life."

The 1963 committee rightly sought to identify and affirm "certain definite doctrines that Baptists believe, cherish, and with which they have been and are now closely identified." Our living faith is established upon eternal truths. "Thus this generation of Southern Baptists is in historic succession of intent and purpose as it endeavors to state for its time and theological climate those articles of the Christian faith which are most surely held among us."

It is the purpose of this statement of faith and message to set forth certain teachings which we believe.

#### **Baptist Faith and Message**

#### I. The Scriptures

The Holy Bible was written by men divinely inspired and is God's revelation of Himself to man. It is a perfect treasure of divine instruction. It has God for its author, salvation for its end, and truth, without any mixture of error, for its matter. Therefore, all Scripture is totally true and trustworthy. It reveals the principles by which God judges us, and therefore is, and will remain to the end of the world, the true center of Christian union, and the supreme standard by which all human conduct, creeds, and religious opinions should be tried. All Scripture is a testimony to Christ, who is Himself the focus of divine revelation.

Exodus 24:4; Deuteronomy 4:1-2; 17:19; Joshua 8:34; Psalms 19:7-10; 119:11,89,105,140; Isaiah 34:16; 40:8; Jeremiah 15:16; 36:1-32; Matthew 5:17-18; 22:29; Luke 21:33; 24:44-46; John 5:39; 16:13-15; 17:17; Acts 2:16ff.; 17:11; Romans 15:4; 16:25-26; 2 Timothy 3:15-17; Hebrews 1:1-2; 4:12; 1 Peter 1:25; 2 Peter 1:19-21.

#### II. God

There is one and only one living and true God. He is an intelligent, spiritual, and personal Being, the Creator, Redeemer, Preserver, and Ruler of the universe. God is infinite in holiness and all other perfections. God is all powerful and all knowing; and His perfect knowledge extends to all things, past, present, and future, including the future decisions of His free creatures. To Him we owe the highest love, reverence, and obedience. The eternal triune God reveals Himself to us as Father, Son, and Holy Spirit, with distinct personal attributes, but without division of nature, essence, or being.

#### A. God the Father

God as Father reigns with providential care over His universe, His creatures, and the flow of the stream of human history according to the purposes of His grace. He is all powerful, all knowing, all loving, and all wise. God is Father in truth to those who become children of God through faith in Jesus Christ. He is fatherly in His attitude toward all men.

Genesis 1:1; 2:7; Exodus 3:14; 6:2-3; 15:11ff; 20:lff; Leviticus 22:2; Deuteronomy 6:4; 32:6; 1 Chronicles 29:10; Psalm 19:1-3; Isaiah 43:3,15; 64:8; Jeremiah 10:10; 17:13; Matthew 6:9ff; 7:11; 23:9; 28:19; Mark 1:9-11; John 4:24; 5:26; 14:6-13; 17:1-8; Acts 1:7; Romans 8:14-15; 1 Corinthians 8:6; Galatians 4:6; Ephesians 4:6; Colossians 1:15; 1 Timothy 1:17; Hebrews 11:6; 12:9; 1 Peter 1:17; 1 John 5:7.

#### B. God the Son

Christ is the eternal Son of God. In His incarnation as Jesus Christ He was conceived of the Holy Spirit and born of the virgin Mary. Jesus perfectly revealed and did the will of God, taking upon Himself human nature with its demands and necessities and identifying Himself completely with mankind yet without sin. He honored the divine law by His personal obedience, and in His substitutionary death on the cross He made provision for the redemption of men from sin. He was raised from the dead with a glorified body and appeared to His disciples as the person who was with them before His crucifixion. He ascended into heaven and is now exalted at the right hand of God where He is the One Mediator, fully God, fully man, in whose Person is effected the reconciliation between God and man. He will return in power and glory to judge the world and to consummate His redemptive mission. He now dwells in all believers as the living and ever present Lord.

Genesis 18:1ff.; Psalms 2:7ff.; 110:1ff.; Isaiah 7:14; 53; Matthew 1:18-23; 3:17; 8:29; 11:27; 14:33; 16:16,27; 17:5; 27; 28:1-6,19; Mark 1:1; 3:11; Luke 1:35; 4:41; 22:70; 24:46; John 1:1-18,29; 10:30,38; 11:25-27; 12:44-50; 14:7-11; 16:15-16,28; 17:1-5, 21-22; 20:1-20,28; Acts 1:9; 2:22-24; 7:55-56; 9:4-5,20; Romans 1:3-4; 3:23-26; 5:6-21; 8:1-3,34; 10:4; 1 Corinthians 1:30; 2:2; 8:6; 15:1-8,24-28; 2 Corinthians 5:19-21; 8:9; Galatians 4:4-5; Ephesians 1:20; 3:11; 4:7-10; Philippians 2:5-11; Colossians 1:13-22; 2:9; 1 Thessalonians 4:14-18; 1 Timothy 2:5-6; 3:16; Titus 2:13-14; Hebrews 1:1-3;

4:14-15; 7:14-28; 9:12-15,24-28; 12:2; 13:8; 1 Peter 2:21-25; 3:22; 1 John 1:7-9; 3:2; 4:14-15; 5:9; 2 John 7-9; Revelation 1:13-16; 5:9-14; 12:10-11; 13:8; 19:16.

#### C. God the Holy Spirit

The Holy Spirit is the Spirit of God, fully divine. He inspired holy men of old to write the Scriptures. Through illumination He enables men to understand truth. He exalts Christ. He convicts men of sin, of righteousness, and of judgment. He calls men to the Saviour, and effects regeneration. At the moment of regeneration He baptizes every believer into the Body of Christ. He cultivates Christian character, comforts believers, and bestows the spiritual gifts by which they serve God through His church. He seals the believer unto the day of final redemption. His presence in the Christian is the guarantee that God will bring the believer into the fullness of the stature of Christ. He enlightens and empowers the believer and the church in worship, evangelism, and service.

Genesis 1:2; Judges 14:6; Job 26:13; Psalms 51:11; 139:7ff; Isaiah 61:1-3; Joel 2:28-32; Matthew 1:18; 3:16; 4:1; 12:28-32; 28:19; Mark 1:10,12; Luke 1:35; 4:1,18-19; 11:13; 12:12; 24:49; John 4:24; 14:16-17,26; 15:26; 16:7-14; Acts 1:8; 2:1-4,38; 4:31; 5:3; 6:3; 7:55; 8:17,39; 10:44; 13:2; 15:28; 16:6; 19:1-6; Romans 8:9-11,14-16,26-27; 1 Corinthians 2:10-14; 3:16; 12:3-11,13; Galatians 4:6; Ephesians 1:13-14; 4:30; 5:18; 1 Thessalonians 5:19; 1 Timothy 3:16; 4:1; 2 Timothy 1:14; 3:16; Hebrews 9:8,14; 2 Peter 1:21; 1 John 4:13; 5:6-7; Revelation 1:10; 22:17.

#### III. Man

Man is the special creation of God, made in His own image. He created them male and female as the crowning work of His creation. The gift of gender is thus part of the goodness of God's creation. In the beginning man was innocent of sin and was endowed by his Creator with freedom of choice. By his free choice man sinned against God and brought sin into the human race. Through the temptation of Satan man transgressed the command of God, and fell from his original innocence whereby his posterity inherit a nature and an environment inclined toward sin. Therefore, as soon as they are capable of moral action, they become transgressors and are under condemnation. Only the grace of God can bring man into His holy fellowship and enable man to fulfill the creative purpose of God. The sacredness of human personality is evident in that God created man in His own image, and in that Christ died for man; therefore, every person of every race possesses full dignity and is worthy of respect and Christian love.

Genesis 1:26-30; 2:5,7,18-22; 3; 9:6; Psalms 1; 8:3-6; 32:1-5; 51:5; Isaiah 6:5; Jeremiah 17:5; Matthew 16:26; Acts 17:26-31; Romans 1:19-32; 3:10-18,23; 5:6,12,19; 6:6; 7:14-25; 8:14-18,29; 1 Corinthians 1:21-31; 15:19,21-22; Ephesians 2:1-22; Colossians 1:21-22; 3:9-11.

#### IV. Salvation

Salvation involves the redemption of the whole man, and is offered freely to all who accept Jesus Christ as Lord and Saviour, who by His own blood obtained eternal redemption for the believer. In its broadest sense salvation includes regeneration, justification, sanctification, and glorification. There is no salvation apart from personal faith in Jesus Christ as Lord.

A. Regeneration, or the new birth, is a work of God's grace whereby believers become new creatures in Christ Jesus. It is a change of heart wrought by the Holy Spirit through conviction of sin, to which the sinner responds in repentance toward God and faith in the Lord Jesus Christ. Repentance and faith are inseparable experiences of grace.

Repentance is a genuine turning from sin toward God. Faith is the acceptance of Jesus Christ and commitment of the entire personality to Him as Lord and Saviour.

- B. Justification is God's gracious and full acquittal upon principles of His righteousness of all sinners who repent and believe in Christ. Justification brings the believer unto a relationship of peace and favor with God.
- C. Sanctification is the experience, beginning in regeneration, by which the believer is set apart to God's purposes, and is enabled to progress toward moral and spiritual maturity through the presence and power of the Holy Spirit dwelling in him. Growth in grace should continue throughout the regenerate person's life.
- D. Glorification is the culmination of salvation and is the final blessed and abiding state of the redeemed.

Genesis 3:15; Exodus 3:14-17; 6:2-8; Matthew 1:21; 4:17; 16:21-26; 27:22-28:6; Luke 1:68-69; 2:28-32; John 1:11-14,29; 3:3-21,36; 5:24; 10:9,28-29; 15:1-16; 17:17; Acts 2:21; 4:12; 15:11;

16:30-31; 17:30-31; 20:32; Romans 1:16-18; 2:4; 3:23-25; 4:3ff.; 5:8-10; 6:1-23; 8:1-18,29-39; 10:9-10,13; 13:11-14; 1 Corinthians 1:18,30; 6:19-20; 15:10; 2 Corinthians 5:17-20; Galatians 2:20; 3:13; 5:22-25; 6:15; Ephesians 1:7; 2:8-22; 4:11-16; Philippians 2:12-13; Colossians 1:9-22; 3:1ff.; 1 Thessalonians 5:23-24; 2 Timothy 1:12; Titus 2:11-14; Hebrews 2:1-3; 5:8-9; 9:24-28; 11:1-12:8,14; James 2:14-26; 1 Peter 1:2-23; 1 John 1:6-2:11; Revelation 3:20; 21:1-22:5.

#### V. God's Purpose of Grace

Election is the gracious purpose of God, according to which He regenerates, justifies, sanctifies, and glorifies sinners. It is consistent with the free agency of man, and comprehends all the means in connection with the end. It is the glorious display of God's sovereign goodness, and is infinitely wise, holy, and unchangeable. It excludes boasting and promotes humility.

All true believers endure to the end. Those whom God has accepted in Christ, and sanctified by His Spirit, will never fall away from the state of grace, but shall persevere to the end. Believers may fall into sin through neglect and temptation, whereby they grieve the Spirit, impair their graces and comforts, and bring reproach on the cause of Christ and temporal judgments on themselves; yet they shall be kept by the power of God through faith unto salvation.

Genesis 12:1-3; Exodus 19:5-8; 1 Samuel 8:4-7,19-22; Isaiah 5:1-7; Jeremiah 31:31ff; Matthew 16:18-19; 21:28-45; 24:22,31; 25:34; Luke 1:68-79; 2:29-32; 19:41-44; 24:44-48; John 1:12-14; 3:16; 5:24; 6:44-45,65; 10:27-29; 15:16; 17:6, 12, 17-18; Acts 20:32; Romans 5:9-10; 8:28-39; 10:12-15; 11:5-7,26-36; 1 Corinthians 1:1-2; 15:24-28; Ephesians 1:4-23; 2:1-10; 3:1-11; Colossians 1:12-14; 2 Thessalonians 2:13-14; 2 Timothy 1:12; 2:10,19; Hebrews 11:39-12:2; James 1:12; 1 Peter 1:2-5,13; 2:4-10; 1 John 1:7-9; 2:19; 3:2.

#### VI. The Church

A New Testament church of the Lord Jesus Christ is an autonomous local congregation of baptized believers, associated by covenant in the faith and fellowship of the gospel; observing the two ordinances of Christ, governed by His laws, exercising the gifts, rights, and privileges invested in them by His Word, and seeking to extend the gospel to the ends of the earth. Each congregation operates under the Lordship of Christ through democratic processes. In such a congregation each member is responsible and accountable to Christ as Lord. Its scriptural officers are pastors and deacons. While both men and women are gifted for service in the church, the office of pastor is limited to men as qualified by Scripture.

The New Testament speaks also of the church as the Body of Christ which includes all of the redeemed of all the ages, believers from every tribe, and tongue, and people, and nation.

Matthew 16:15-19; 18:15-20; Acts 2:41-42,47; 5:11-14; 6:3-6; 13:1-3; 14:23,27; 15:1-30; 16:5; 20:28; Romans 1:7; 1 Corinthians 1:2; 3:16; 5:4-5; 7:17; 9:13-14; 12; Ephesians 1:22-23; 2:19-22; 3:8-11,21; 5:22-32; Philippians 1:1; Colossians 1:18; 1 Timothy 2:9-14; 3:1-15; 4:14; Hebrews 11:39-40; 1 Peter 5:1-4; Revelation 2-3; 21:2-3.

#### VII. Baptism and the Lord's Supper

Christian baptism is the immersion of a believer in water in the name of the Father, the Son, and the Holy Spirit. It is an act of obedience symbolizing the believer's faith in a crucified, buried, and risen Saviour, the believer's death to sin, the burial of the old life, and the resurrection to walk in newness of life in Christ Jesus. It is a testimony to his faith in the final resurrection of the dead. Being a church ordinance, it is prerequisite to the privileges of church membership and to the Lord's Supper.

The Lord's Supper is a symbolic act of obedience whereby members of the church, through partaking of the bread and the fruit of the vine, memorialize the death of the Redeemer and anticipate His second coming.

Matthew 3:13-17; 26:26-30; 28:19-20; Mark 1:9-11; 14:22-26; Luke 3:21-22; 22:19-20; John 3:23; Acts 2:41-42; 8:35-39; 16:30-33; 20:7; Romans 6:3-5; 1 Corinthians 10:16,21; 11:23-29; Colossians 2:12.

#### VIII. The Lord's Day

The first day of the week is the Lord's Day. It is a Christian institution for regular observance. It commemorates the resurrection of Christ from the dead and should include exercises of worship and spiritual devotion, both public and private. Activities on the Lord's Day should be commensurate with the Christian's conscience under the Lordship of Jesus Christ.

Exodus 20:8-11; Matthew 12:1-12; 28:1ff.; Mark 2:27-28; 16:1-7; Luke 24:1-3,33-36; John 4:21-24; 20:1,19-28; Acts 20:7; Romans 14:5-10; I Corinthians 16:1-2; Colossians 2:16; 3:16; Revelation 1:10.

#### IX. The Kingdom

The Kingdom of God includes both His general sovereignty over the universe and His particular kingship over men who willfully acknowledge Him as King. Particularly the Kingdom is the realm of salvation into which men enter by trustful, childlike commitment to Jesus Christ. Christians ought to pray and to labor that the Kingdom may come and God's will be done on earth. The full consummation of the Kingdom awaits the return of Jesus Christ and the end of this age.

Genesis 1:1; Isaiah 9:6-7; Jeremiah 23:5-6; Matthew 3:2; 4:8-10,23; 12:25-28; 13:1-52; 25:31-46; 26:29; Mark 1:14-15; 9:1; Luke 4:43; 8:1; 9:2; 12:31-32; 17:20-21; 23:42; John 3:3; 18:36; Acts 1:6-7; 17:22-31; Romans 5:17; 8:19; 1 Corinthians 15:24-28; Colossians 1:13; Hebrews 11:10,16; 12:28; 1 Peter 2:4-10; 4:13; Revelation 1:6,9; 5:10; 11:15; 21-22.

#### X. Last Things

God, in His own time and in His own way, will bring the world to its appropriate end. According to His promise, Jesus Christ will return personally and visibly in glory to the earth; the dead will be raised; and Christ will judge all men in righteousness. The unrighteous will be consigned to Hell, the place of everlasting punishment. The righteous in their resurrected and glorified bodies will receive their reward and will dwell forever in Heaven with the Lord.

Isaiah 2:4; 11:9; Matthew 16:27; 18:8-9; 19:28; 24:27,30,36,44; 25:31-46; 26:64; Mark 8:38; 9:43-48; Luke 12:40,48; 16:19-26; 17:22-37; 21:27-28; John 14:1-3; Acts 1:11; 17:31; Romans 14:10; 1 Corinthians 4:5; 15:24-28,35-58; 2 Corinthians 5:10; Philippians 3:20-21; Colossians 1:5; 3:4; 1 Thessalonians 4:14-18; 5:1ff; 2 Thessalonians 1:7ff.; 2; 1 Timothy 6:14; 2 Timothy 4:1,8; Titus 2:13; Hebrews 9:27-28; James 5:8; 2 Peter 3:7ff.; 1 John 2:28; 3:2; Jude 14; Revelation 1:18; 3:11; 20:1-22:13.

#### XI. Evangelism and Missions

It is the duty and privilege of every follower of Christ and of every church of the Lord Jesus Christ to endeavor to make disciples of all nations. The new birth of man's spirit by God's Holy Spirit means the birth of love for others. Missionary effort on the part of all rests thus upon a spiritual necessity of the regenerate life, and is expressly and repeatedly commanded in the teachings of Christ. The Lord Jesus Christ has commanded the preaching of the gospel to all nations. It is the duty of every child of God to seek constantly to win the lost to Christ by verbal witness undergirded by a Christian lifestyle, and by other methods in harmony with the gospel of Christ.

Genesis 12:1-3; Exodus 19:5-6; Isaiah 6:1-8; Matthew 9:37-38; 10:5-15; 13:18-30, 37-43; 16:19; 22:9-10; 24:14; 28:18-20; Luke 10:1-18; 24:46-53; John 14:11-12; 15:7-8,16; 17:15; 20:21; Acts 1:8; 2; 8:26-40; 10:42-48; 13:2-3; Romans 10:13-15; Ephesians 3:1-11; 1 Thessalonians 1:8; 2 Timothy 4:5; Hebrews 2:1-3; 11:39-12:2; 1 Peter 2:4-10; Revelation 22:17.

#### XII. Education

Christianity is the faith of enlightenment and intelligence. In Jesus Christ abide all the treasures of wisdom and knowledge. All sound learning is, therefore, a part of our Christian heritage. The new birth opens all human faculties and creates a thirst for knowledge. Moreover, the cause of education in the Kingdom of Christ is co-ordinate with the causes of missions and general benevolence, and should receive along with these the liberal support of the churches. An adequate system of Christian education is necessary to a complete spiritual program for Christ's people.

In Christian education there should be a proper balance between academic freedom and academic responsibility. Freedom in any orderly relationship of human life is always limited and never absolute. The freedom of a teacher in a Christian school, college, or seminary is limited by the pre-eminence of Jesus Christ, by the authoritative nature of the Scriptures, and by the distinct purpose for which the school exists.

Deuteronomy 4:1,5,9,14; 6:1-10; 31:12-13; Nehemiah 8:1-8; Job 28:28; Psalms 19:7ff.; 119:11; Proverbs 3:13ff.; 4:1-10; 8:1-7,11; 15:14; Ecclesiastes 7:19; Matthew 5:2; 7:24ff.; 28:19-20; Luke 2:40; 1 Corinthians 1:18-31; Ephesians 4:11-16; Philippians 4:8; Colossians 2:3,8-9; 1 Timothy 1:3-7; 2 Timothy 2:15; 3:14-17; Hebrews 5:12-6:3; James 1:5; 3:17.

#### XIII. Stewardship

God is the source of all blessings, temporal and spiritual; all that we have and are we owe to Him. Christians have a spiritual debtorship to the whole world, a holy trusteeship in the gospel, and a binding stewardship in their possessions. They are therefore under obligation to serve Him with their time, talents, and material possessions; and should recognize all these as entrusted to them to use for the glory of God and for helping others. According to the Scriptures, Christians should contribute of their means cheerfully, regularly, systematically, proportionately, and liberally for the advancement of the Redeemer's cause on earth.

Genesis 14:20; Leviticus 27:30-32; Deuteronomy 8:18; Malachi 3:8-12; Matthew 6:1-4,19-21; 19:21; 23:23; 25:14-29; Luke 12:16-21,42; 16:1-13; Acts 2:44-47; 5:1-11; 17:24-25; 20:35; Romans 6:6-22; 12:1-2; 1 Corinthians 4:1-2; 6:19-20; 12; 16:1-4; 2 Corinthians 8-9; 12:15; Philippians 4:10-19; 1 Peter 1:18-19.

#### XIV. Cooperation

Christ's people should, as occasion requires, organize such associations and conventions as may best secure cooperation for the great objects of the Kingdom of God. Such organizations have no authority over one another or over the churches. They are voluntary and advisory bodies designed to elicit, combine, and direct the energies of our people in the most effective manner. Members of New Testament churches should cooperate with one another in carrying forward the missionary, educational, and benevolent ministries for the extension of Christ's Kingdom. Christian unity in the New Testament sense is spiritual harmony and voluntary cooperation for common ends by various groups of Christ's people. Cooperation is desirable between the various Christian denominations, when the end to be attained is itself justified, and when such cooperation involves no violation of conscience or compromise of loyalty to Christ and His Word as revealed in the New Testament.

Exodus 17:12; 18:17ff.; Judges 7:21; Ezra 1:3-4; 2:68-69; 5:14-15; Nehemiah 4; 8:1-5; Matthew 10:5-15; 20:1-16; 22:1-10; 28:19-20; Mark 2:3; Luke 10:1ff.; Acts 1:13-14; 2:1ff.; 4:31-37; 13:2-3; 15:1-35; 1 Corinthians 1:10-17; 3:5-15; 12; 2 Corinthians 8-9; Galatians 1:6-10; Ephesians 4:1-16; Philippians 1:15-18.

#### XV. The Christian and the Social Order

All Christians are under obligation to seek to make the will of Christ supreme in our own lives and in human society. Means and methods used for the improvement of society and the establishment of righteousness among men can be truly and permanently helpful only when they are rooted in the regeneration of the individual by the saving grace of God in Jesus Christ. In the spirit of Christ, Christians should oppose racism, every form of greed, selfishness, and vice, and all forms of sexual immorality, including adultery, homosexuality, and pornography. We should work to provide for the orphaned, the needy, the abused, the aged, the helpless, and the sick. We should speak on behalf of the unborn and contend for the sanctity of all human life from conception to natural death. Every Christian should seek to bring industry, government, and society as a whole under the sway of the principles of righteousness, truth, and brotherly love. In order to promote these ends Christians should be ready to work with all men of good will in any good cause, always being careful to act in the spirit of love without compromising their loyalty to Christ and His truth.

Exodus 20:3-17; Leviticus 6:2-5; Deuteronomy 10:12; 27:17; Psalm 101:5; Micah 6:8; Zechariah 8:16; Matthew 5:13-16,43-48; 22:36-40; 25:35; Mark 1:29-34; 2:3ff.; 10:21; Luke 4:18-21; 10:27-37; 20:25; John 15:12; 17:15; Romans 12-14; 1 Corinthians 5:9-10; 6:1-7; 7:20-24; 10:23-11:1; Galatians 3:26-28; Ephesians 6:5-9; Colossians 3:12-17; 1 Thessalonians 3:12; Philemon; James 1:27; 2:8.

#### XVI. Peace and War

It is the duty of Christians to seek peace with all men on principles of righteousness. In accordance with the spirit and teachings of Christ they should do all in their power to put an end to war.

The true remedy for the war spirit is the gospel of our Lord. The supreme need of the world is the acceptance of His teachings in all the affairs of men and nations, and the practical application of His law of love. Christian people throughout the world should pray for the reign of the Prince of Peace.

Isaiah 2:4; Matthew 5:9,38-48; 6:33; 26:52; Luke 22:36,38; Romans 12:18-19; 13:1-7; 14:19; Hebrews 12:14; James 4:1-2.

#### XVII. Religious Liberty

God alone is Lord of the conscience, and He has left it free from the doctrines and commandments of men which are contrary to His Word or not contained in it. Church and state should be separate. The state owes to every church protection and full freedom in the pursuit of its spiritual ends. In providing for such freedom no ecclesiastical group or denomination should be favored by the state more than others. Civil government being ordained of God, it is the duty of Christians to render loyal obedience thereto in all things not contrary to the revealed will of God. The church should not resort to the civil power to carry on its work. The gospel of Christ contemplates spiritual means alone for the pursuit of its ends. The state has no right to impose penalties for religious opinions of any kind. The state has no right to impose taxes for the support of any form of religion. A free church in a free state is the Christian ideal, and this implies the right of free and unhindered access to God on the part of all men, and the right to form and propagate opinions in the sphere of religion without interference by the civil power.

Genesis 1:27; 2:7; Matthew 6:6-7, 24; 16:26; 22:21; John 8:36; Acts 4:19-20; Romans 6:1-2; 13:1-7; Galatians 5:1,13; Philippians 3:20; 1 Timothy 2:1-2; James 4:12; 1 Peter 2:12-17; 3:11-17; 4:12-19.

#### XVIII. The Family

God has ordained the family as the foundational institution of human society. It is composed of persons related to one another by marriage, blood, or adoption.

Marriage is the uniting of one man and one woman in covenant commitment for a lifetime. It is God's unique gift to reveal the union between Christ and His church and to provide for the man and the woman in marriage the framework for intimate companionship, the channel of sexual expression according to biblical standards, and the means for procreation of the human race.

The husband and wife are of equal worth before God, since both are created in God's image. The marriage relationship models the way God relates to His people. A husband is to love his wife as Christ loved the church. He has the God-given responsibility to provide for, to protect, and to lead his family. A wife is to submit herself graciously to the servant leadership of her husband even as the church willingly submits to the headship of Christ. She, being in the image of God as is her husband and thus equal to him, has the God-given responsibility to respect her husband and to serve as his helper in managing the household and nurturing the next generation.

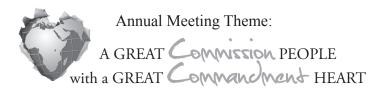
Children, from the moment of conception, are a blessing and heritage from the Lord. Parents are to demonstrate to their children God's pattern for marriage. Parents are to teach their children spiritual and moral values and to lead them, through consistent lifestyle example and loving discipline, to make choices based on biblical truth. Children are to honor and obey their parents.

Genesis 1:26-28; 2:15-25; 3:1-20; Exodus 20:12; Deuteronomy 6:4-9; Joshua 24:15; 1 Samuel 1:26-28; Psalms 51:5; 78:1-8; 127; 128; 139:13-16; Proverbs 1:8; 5:15-20; 6:20-22; 12:4; 13:24; 14:1; 17:6; 18:22; 22:6,15; 23:13-14; 24:3; 29:15,17; 31:10-31; Ecclesiastes 4:9-12; 9:9; Malachi 2:14-16; Matthew 5:31-32; 18:2-5; 19:3-9; Mark 10:6-12; Romans 1:18-32; 1 Corinthians 7:1-16; Ephesians 5:21-33; 6:1-4; Colossians 3:18-21; 1 Timothy 5:8,14; 2 Timothy 1:3-5; Titus 2:3-5; Hebrews 13:4; 1 Peter 3:1-7.

Baptist Faith and Message Study Committee: Max Barnett (OK), Steve Gaines (AL), Susie Hawkins (TX), Rudy A. Hernandez (TX), Charles S. Kelley, Jr. (LA), Heather King (IN), Richard D. Land (TN), Fred Luter (LA), R. Albert Mohler, Jr. (KY), T.C. Pinckney (VA), Nelson Price (GA), Adrian Rogers (TN), Roger Spradlin (CA), Simon Tsoi (AZ), Jerry Vines (FL). Adrian Rogers (TN) was appointed chairman.

Proceedings 154<sup>th</sup> Session, 166<sup>th</sup> Year

### PROCEEDINGS SOUTHERN BAPTIST CONVENTION Phoenix, Arizona, June 14–15, 2011



<sup>19</sup>Go, therefore, and make disciples of all nations, baptizing them in the name of the Father and of the Son and of the Holy Spirit, <sup>20</sup>teaching them to observe everything I have commanded you. And remember, I am with you always, to the end of the age.
(Matthew 28:19-20, Holman Christian Standard Bible)

<sup>37</sup>He said to him, "Love the Lord your God with all your heart, with all your soul, and with all your mind. <sup>38</sup>This is the greatest and most important commandment. <sup>39</sup>The second is like it: Love your neighbor as yourself."

(Matthew 22:37-39, Holman Christian Standard Bible)

#### **TUESDAY MORNING, JUNE 14, 2011**

- 1. A concert of praise was led by Jason Breland (AL), worship pastor, First Baptist Church North Mobile, and North Mobile Worship Band, Saraland, AL.
- 2. Jason Breland (AL), Convention music director, led congregational praise and worship.
- Frank S. Page (TN), president and chief executive officer of the Executive Committee, Nashville, presented the Broadus Gavel to President Bryant Wright (GA). Wright called to order the one hundred fifty-fourth session of the Southern Baptist Convention in the one hundred sixty-sixth year of its history at 8:10 a.m. in the Phoenix Convention Center, Phoenix, AZ.
- 4. President Bryant Wright (GA) introduced the parliamentarians: C. Barry McCarty (GA), Chief Parliamentarian, Jimmy E. Jackson (AL), and John Sullivan (FL). President Wright explained the microphone system to the messengers and how messengers can make a motion.
- President Bryant Wright (GA) introduced John L. Yeats (LA), recording secretary, for the registration report and the constituting of the Convention since James H. (Jim) Wells (MO), SBC registration secretary, was unable to attend the annual meeting due to illness.
- 6. John L. Yeats (LA), SBC recording secretary, reported that on June 14, 2011, as of 8:10 a.m., 4,065 messengers had been certified by churches to the Convention. He stated in compliance with Bylaw 8 of the Southern Baptist Convention, registration opened on Sunday afternoon, June 12, to enroll messengers who presented proper credentials from churches which are in friendly cooperation with this Convention and sympathetic with its purposes and work, and have during the fiscal year preceding been bona fide contributors to the Convention's work. Yeats moved that these messengers constitute the Convention and that other duly certified messengers from churches in cooperation with the Convention who arrive later be recognized as members of the Convention when they have enrolled on the basis of membership set forth in Article III of the SBC Constitution. The report was adopted.
- 7. President Wright (GA) announced the presentation of the colors.
- 8. Chaplain Major General Doug Carver, U. S. Army Chief of Chaplains, Office of the Chief of Chaplains, Army Pentagon, Washington, D.C., led in prayer.
- 9. President Wright (GA) recognized Will Langford (VA), chairman, Committee on Order of Business, who spoke to the messengers about the bylaws on page 12 of the Convention Program and moved the adoption of the agenda as printed in the 2011 Convention Program on pages 2-9, and also in the SBC Bulletin, Tuesday, Part 1, pages 1-3. The motion was adopted.

#### Order of Business, 2011 Southern Baptist Convention Tuesday Morning, June 14, 2011

#### 8:00 Congregational Worship -

Jason Breland, *Convention music director, worship pastor,* First Baptist Church North Mobile, North Mobile Worship Band, Saraland, AL

**8:10** Call to Order - Bryant Wright, *president,* Southern Baptist Convention, *pastor,* Johnson Ferry Baptist Church, Marietta, GA

Registration Report and Constitution of the Convention -James H. (Jim) Wells, SBC registration secretary, director of missions, Tri County Baptist Association, Nixa, MO

- 8:15 Prayer Chaplain Major General Doug Carver, *U.S. Army Chief of Chaplains*, Office of the Chief of Chaplains, Army Pentagon, Washington, D.C.
- **8:20** Committee on Order of Business (First Report) Will Langford, *chair, pastor,* Great Bridge Baptist Church, Chesapeake, VA
- 8:25 Welcome Steve Bass, immediate past state missionary, Arizona Southern Baptist Convention; vice president West Region, North American Mission Board, Alpharetta, GA
- 8:30 Announcement of Committee on Committees, Credentials, Resolutions, and Tellers -Bryant Wright
- 8:35 Introduction of Motions -Bryant Wright
- 9:00 Congregational Worship -Jason Breland, North Mobile Worship Band

# 9:05 Local Arrangements Committee Presentation William E. (Bill) Townes, vice president for Convention finance, SBC Executive Committee, Nashville, TN

- 9:10 Crossover Evangelism Report -Kevin Ezell, *president*, North American Mission Board, Alpharetta, GA
- 9:15 Woman's Missionary Union Report - Wanda S. Lee, executive director, Birmingham, AL
- 9:25 Executive Committee Report (Part 1) - Frank S. Page, president, Nashville, TN
- 10:25 Congregational Worship Mark Cottingham, worship pastor;
  Johnson Ferry Baptist Church,
  Marietta, GA, and combined choirs:
  Johnson Ferry Baptist Church,
  Marietta, GA; First Southern Baptist
  Church, Scottsdale, AZ; Foothills
  Baptist Church, Ahwahtukee,
  Phoenix, AZ; North Phoenix Baptist
  Church, Phoenix, AZ
- 10:30 LifeWay Christian Resources Report
   Thom S. Rainer, president and CEO,
   Nashville, TN
- 10:45 LifeWay Christian Resources Presentation - Thom S. Rainer
- 11:05 Traditional Worship -Mark Cottingham and combined choirs
- 11:20 SBC President's Address -Bryant Wright
- **12:00 Benediction** George B. Wright, III, pastor; Cedarcrest Church, Acworth, GA

#### Tuesday Afternoon, June 14, 2011

- 1:45 Congregational Worship Jason Breland, Convention music
  director, worship pastor, First Baptist
  Church North Mobile, North Mobile
  Worship Band, Saraland, AL
- 1:50 Prayer Emerson Falls, *pastor*; Glorieta Baptist Church, Oklahoma City, Oklahoma
- 1:55 SBC Historical Library and
  Archives Report R. Albert Mohler,
  council of seminary presidents,
  president, The Southern Baptist
  Theological Seminary, Louisville, KY
- 2:00 Business Committee on Order of Business (Second Report) -Will Langford, *chair, pastor,* Great Bridge Baptist Church, Chesapeake, VA

#### Referrals/Introduction of Motions

- 2:15 Executive Committee Report (Part 2) Frank S. Page
- 2:45 Golden Gate Baptist Theological Seminary Report - Jeff Iorg, president, Mill Valley, CA
- 3:00 Election of Officers (First)
- **3:10** Special Music Starla Harbin, recording artist, worship leader, Hoschton First Baptist Church, Hoschton, GA
- 3:15 Committee on Nominations Report Doug Richey, *chair*, *pastor*,
  Pisgah Baptist Church, Excelsior
  Springs, MO

- 3:25 New Orleans Baptist Theological Seminary Report -Charles S. (Chuck) Kelley, Jr., president, New Orleans, LA
- 3:40 The Ethics & Religious Liberty
  Commission Report Richard D. Land, president,
  Nashville, TN
- 3:50 The Ethics & Religious Liberty
  Commission Presentation Richard D. Land
- **4:10** Congregational Worship Jason Breland, North Mobile Worship Band
- **4:15** Election of Officers (Second)
- **4:25** Southwestern Baptist Theological Seminary Report Paige Patterson, president, Fort Worth, TX
- **4:40 Introduction of New Motions** (Last Opportunity) Bryant Wright, *president,* Southern Baptist Convention, *pastor*; Johnson Ferry Baptist Church, Marietta, GA
- 4:50 North American Mission Board Report - Kevin Ezell, president, Alpharetta, GA
- 5:00 North American Mission Board Appointment Service -Kevin Ezell
- 5:50 Benediction Fernando Amaro, Hispanic ministries facilitator, Arizona Southern Baptist Convention, Scottsdale, AZ

#### Wednesday Morning, June 15, 2011

- 8:00 Congregational Worship -Jason Breland, Convention music director, worship pastor, First Baptist
  - Church North Mobile; North Mobile Worship Band, Saraland, AL
- **8:10 Prayer -** Richard Gomez, *mission* service corps coordinator, New Mexico Baptist Convention, Albuquerque, NM
- 8:15 Business Committee on Order of Business (Third Report) -Will Langford, *chair*; *pastor*; Great Bridge Baptist Church, Chesapeake, VA
- 8:35 Election of Officers (Third)
- 8:45 Previously Scheduled Business Bryant Wright, president, Southern
  Baptist Convention, pastor,
  Johnson Ferry Baptist Church,
  Marietta. GA
- 9:00 Committee on Committees
  Report Gregg Matte, chair,
  pastor, Houston's First Baptist
  Church, Houston, TX
- 9:10 Congregational Worship -Jason Breland, North Mobile Worship Band

- 9:20 Midwestern Baptist Theological Seminary Report -R. Philip (Phil) Roberts, *president*, Kansas City, MO
- 9:35 Committee on Resolutions (First Report) - Paul Jimenez, *chair*; *pastor*, Taylors First Baptist Church, Taylors, SC
- **10:05** Election of Officers (Fourth)
- 10:15 Congregational Worship -Jason Breland, North Mobile Worship Band
- 10:20 GuideStone Financial Resources Report - O. S. Hawkins, president, Dallas, TX
- 10:35 Previously Scheduled Business -Bryant Wright
- 10:55 Election of Officers (Fifth)
- 11:05 Contemporary Worship guest artists, 33Miles (Chris Lockwood & Jason Barton), Nashville, TN
- 11:20 Convention Message David Platt, pastor;
  The Church at Brook Hills,
  Birmingham, AL
- 11:55 Benediction A. B. Vines, pastor, New Seasons Church, Spring Valley, CA

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#### Wednesday Afternoon, June 15, 2011

- 3:00 Congregational Worship Jason Breland, Convention music
  director, worship pastor, First Baptist
  Church North Mobile, North Mobile
  Worship Band, Saraland, AL
- 3:05 Prayer Mat McIntosh, *pastor*, University Fellowship Church, Norman, OK
- **3:10** Presentation of Outgoing Officers -Bryant Wright, *president*, Southern Baptist Convention, *pastor*, Johnson Ferry Baptist Church, Marietta, GA
- **3:15** Presentation of New Officers Frank S. Page, *president,* SBC Executive Committee, Nashville, TN
- 3:20 Business Committee on Order of Business (Fourth Report) -Will Langford, *chair*; *pastor*, Great Bridge Baptist Church, Chesapeake, VA

Election of 2012 Convention Sermon Preacher, Alternate Preacher, and Music Director

3:30 Southeastern Baptist Theological Seminary Report -Daniel L. (Danny) Akin, president, Wake Forest. NC

- 3:45 Recognition of Past SBC Presidents Bryant Wright
- 3:50 Previously Scheduled Business -Bryant Wright
- 4:05 Committee on Resolutions (Final Report) - Paul Jimenez, chair, pastor, Taylors First Baptist Church, Taylors, SC
- 4:30 The Southern Baptist Theological Seminary Report -R. Albert (Al) Mohler, Jr., president, Louisville, KY
- **4:45 Congregational Worship -**Jason Breland, North Mobile Worship Band
- **4:55 International Mission Board Report** Tom Elliff, *president,* Richmond, VA
- 5:05 International Mission Board Appointment Service -Tom Elliff
- 5:55 Benediction Stan Buckley, vice-chair, SBC Committee on Order of Business, pastor, First Baptist Church, Jackson, MS

- 10. President Wright (GA) introduced Steve Bass (AZ), state missionary, Arizona Southern Baptist Convention, Scottsdale, to welcome the messengers.
- 11. President Wright (GA) announced the following committees: Committee on Committees, Credentials Committee, Resolutions Committee, and Tellers Committee as listed in *SBC Bulletin*, *Tuesday*, *Part 1*, p. 6.

#### 2011 Committee on Committees: Gregg Matte, TX, chair

Danny Wood, AL; Roy Hill, AL; Ruby Stogsdill, AK; Jack Sherman, AK; Susan Bellflower, AZ; Steve Hanna, AZ; Scott Maze, AR; Donnie Edwards, AR; Reta Beall, CA; Deryl Lackey, CA; Steve Turrentine, CO; Ray Shirley, CO; Deepak Reju, DC; Matt Merker, DC; John Bozard, FL; Steve Morris, FL; Darrell Henry, GA; Michael Bass, GA; Patrick Underwood, HI; Chris Martin, HI; Michael Allen, IL; Mark Emerson, IL; Scott Miller, IN; Don Morris, IN; Derrick Lynch, KS/NB; Charles Boswell, KS/NB; Charles Barnes, KY; Robert Lowery, KY; Ray Raney, LA; Bert Langley, LA; Fred Caudle, MD/DE; Brian Corrick, MD/DE; Kevin Knox, MI; Sharon Greer, MI; Kendra Franks, MO; Matt Kearns, MO; Matt Buckles, MS; Shawn Parker, MS; Andy Winn, NC; Rick Langston, NC; Samy Ibrahim, New England; Mark Smith, New England; Dave McFadden, NM; Gavin Vaughan, II, NM; Marsha Gray, Northwest; Scott Brewer, Northwest; Pei Jones, NV; David Pretlove, NV; Eddie Hatcher, NY; Ted Harvey, NY; Mark Wilson, OH; Rick Shoemaker, OH; Dennis Dawson, OK; Bob Green, OK; Roger Manao, PA/SJ; Aaron Harvie, PA/SJ; Marshall Blalock, SC; Brad Bessent, SC; Roland Maddox, TN; Michael Day, TN; Terry Turner, TX; Mike Gray, UT/ID; Larry Maxwell, UT/ID; Randy Hahn, VA; Tim Piland, VA; Todd Hill, WV; Warren Gilpin, WV; Peggy Nikkel, WY; John Constantine, WY

#### 2011 Credentials Committee: Larry Craig, TX, chair

Greg Addison, AR; Susan Akin, AR; Otto Fernandez, FL; Richard Gomez, NM; Benny Jo, NV; Tom Jones, GA; Frank Kingsley, CA; Don Mayberry, KS; Jason McNair, UT; T. A. Nguyen, CA; Jason Noel, AR; Herman Parker, GA; Seth Polk, WV; Matt Shamblin, WV; Michael Waldrop, TX; Pat Windham, MO

#### **2011 Resolutions Committee:** Paul Jimenez, SC, *chair*

Jamie Work, TN; Linda Clark, IN; Stephen Farish, IL; Mark Howell, TX; Tim McCoy, GA; Russell Moore, KY; Michael Pigg, GA; Jimmy Scroggins, FL; Carol Yarber, TX

#### 2011 Tellers Committee: Eddie Miller, NV, chair

Wes Fletner, IL; Gary Harr, NV; Daniel Heeringa, MS; Francis Howard, NV; Joe Jernigan, TN; Thor Madsen, MO; Wayne Marcus, GA; Steve Martin, AR; Steve Patterson, MO; Tom Pendergrass, OH; Pedro Ramirez, CA; Greg Savage, KS; Betty Shinkle, MO; Bruce Smith, OH; A. B. Vines, CA

- President Wright (GA) announced the time of introduction of motions, noting that motions would be referred to the Committee on Order of Business to be scheduled for later consideration.
- 13. Wiley Drake (CA) made a motion: On Sending a Letter of Gratitude to Texas Governor Rick Perry.

"That the Southern Baptist Convention meeting June 14th and 15th, 2011 in Phoenix, AZ, direct the newly elected president of the SBC to send a letter of thanksgiving and praise to God and to Governor Rick Perry of Texas, for his leadership in calling America to August 6th as a day of prayer and fasting." (Items 13 and 59)

14. Keith Rogers (AZ) made a motion: On Having at Least One Evening Session at the Annual Meeting.

"Believing that in deleting the two evening sessions, many of our lay leaders, including some from the church that I pastor, and bivocational pastors who could only attend an evening session were not afforded that opportunity this year, I, therefore, move that future Committees on Order of Business consider planning at least one evening session, preferably on Tuesday evening, and that this session include any scheduled missionary appointment services of both mission boards in order that more lay members and bivocational pastors can rejoice with newly appointed missionaries of either mission board." (Items 14 and 57)

15. Adam Sanders (TN) made a motion: On Support of Israel.

"WHEREAS, We believe that the Jewish people have a right to live in their ancient land of Israel, and that the modern State of Israel is the fulfillment of this historic right,

WHEREAS, We maintain that there is no excuse for acts of terrorism against Israel and that Israel has the same right as every other nation to defend her citizens from such violent attacks,

WHEREAS, We pledge to stand with our brothers and sisters in Israel and to speak out on their behalf whenever and wherever necessary until the attacks stop and they are finally living in peace and security with their neighbors,

WHEREAS, Our Bible is our road map to serving God, let us not forget His Holy Word concerning Israel.

WHEREAS, In Genesis 12:3 God has promised to bless the man or nation that blesses Israel,

WHEREAS, In Romans 15:27 Christians owe a debt to the Jewish people because of Christ, the Bible, the prophets, the patriarchs, the 12 disciples, and the apostles,

WHEREAS, 1 John 3:18 teaches us to put love in action,

WHEREAS, Jesus was born Jewish, circumcised on the 8<sup>th</sup> day according to Jewish tradition, kept the law of Moses, Jesus never denied He was Jewish,

WHEREAS, Jesus considered the Jewish people His family – Matthew 25:40,

WHEREAS, We are commanded to pray for the peace of Jerusalem – Psalm 122:6,

WHEREAS, We support Israel because all other nations were created by an act of man, but Israel was created by an act of God,

WHEREAS, The royal land grant that was given to Abraham and his seed through Isaac and Jacob with an everlasting and unconditional covenant – Gen. 12:1-3; 13:14-18; 15:1-21; 17:4-8; 26:1-5; Psalm 89:28-37,

WHEREAS, Every word written in your Bible was written by a Jewish hand, the point is this: if you take away the Jewish contribution to Christianity, there would be no Christianity,

WHEREAS. Be it

RESOLVED, That the messengers to the Southern Baptist Convention meeting on June 12-15, 2011, declare our support for the Jewish people and,

RESOLVED, That we call upon all members of both houses of Congress to support Israel and be it further

RESOLVED, That we call upon Southern Baptists and all members of the body of Christ to provide their elected representatives at the federal and state levels with verbal and written encouragement to support Israel, and be it further

RESOLVED, That we request President Barak Obama to support Israel in the defense of their people, and be it finally

RESOLVED, That we challenge pastors and leaders within the body of Christ to support and faithfully promote Israel as the family of God." (Items 15 and 59)

 James Goforth (MO) made a motion: On Studying Online Messenger Participation in the Annual Meeting.

"That the messengers of the 2011 annual meeting request the Executive Committee to investigate and develop a plan and implementation strategy for online, live participation of messengers across the country and globally who are otherwise unable to participate in person. We request the Executive Committee to assign to the applicable convention entities this assignment to create this opportunity for online messenger participation in the voting and decision making process, thus broadening the involvement of small churches, bi-vocational pastors, and ethnic pastors as well as SBC churches internationally." (Items 16 and 55)

 Kent Cochran (MO) made a motion: On Establishing a Committee to Study the Impact of the GCR Task Force.

"That the Convention create a special committee to be called the 'Unity Committee', to review, evaluate, and make recommendation(s) about perceptions and realities, and impact and implementation of the GCR Task Force Report during the past year by SBC entities, state conventions and related organizations and networks; that the committee bring a report and recommendations(s) to the 2012 SBC annual meeting; and the Committee be comprised of 21 members to be appointed by the president, fully representational of Southern Baptists and that the minutes, records and proceedings from the Committee's meetings and work be open to the Southern Baptist public and available to all Southern Baptists no later than 12 months after it has given its report to the SBC." (Items 17 and 59)

- 18. Tim Overton (IN) made a motion: On Equipping Fathers to Lead Family Devotions.
  - "That LifeWay Christian Resources be asked to prayerfully consider creating material to equip fathers to lead their families in regular home devotionals." (Items 18 and 55)
- 19. Wiley Drake (CA) made a motion: On Requesting the U. S. President to Declare National Days of Solemn Assembly and Prayer.

"That the Southern Baptist Convention meeting June 14-15 in the year of our Lord Jesus Christ 2011, direct the newly-elected president of the Southern Baptist Convention to send a letter to the President of the United States, requesting that as a professed Christian, he as President, call the USA to a special day of solemn assembly and prayer for our nation; requesting that the United State's President follow suit of the Governor of Texas and other governors who are calling this day on August 6, 2011." (Items 19 and 59)

- Wiley Drake (CA) made a motion: On Investigating and Reporting about Social Security Abuse.
  - "That the Southern Baptist Convention meeting June 14-15, 2011, in Phoenix, Arizona, direct The Ethics & Religious Liberty Commission to investigate and report back to the Convention, the abuse of Social Security money under Title 4D Child Support, and Title 4E Child Protective Services that were originally for the welfare of children, and now have become child abuse, according to the 9<sup>th</sup> Circuit Court of Federal Appeals, and making Social Security run out of money." (Items 20 and 59)
- Jason Breland (AL), Convention music director, led in congregational praise and worship.
- 22. President Wright (GA) introduced William E. (Bill) Townes (TN), vice president for convention finance, SBC Executive Committee, Nashville, for the recognition of David Jakes (AZ), chairman, and the Local Arrangements Committee. He thanked the Local Arrangements Committee of Phoenix for hosting the Convention.
- 23. President Wright (GA) introduced Larry Wynn (GA), vice president of evangelization, North American Mission Board, Alpharetta, for the Crossover Evangelism Report. He reported that Southern Baptists participated in 56 Crossover venues, and 1,131 indicated they made a profession of faith.
- 24. Crossover video was presented by NAMB.
- 25. President Wright (GA) introduced Wanda S. Lee (AL), executive director, Woman's Missionary Union, for their report. WMU president, Debby Akerman (SC) joined her at the podium to introduce the National Acteen panelists.
- 26. Disaster Relief video was presented by NAMB.
- 27. President Wright (GA) called the Convention to prayer for those individuals, families and churches impacted by the recent storms and for disaster relief efforts currently under way to provide assistance.
- 28. President Wright (GA) called Frank S. Page (TN) and his wife, Dayle, to the platform for a special time of commissioning as president and chief executive officer of the Executive Committee. Executive Committee chairman, Roger L. Spradlin (CA) led in the commissioning prayer.
- 29. President Wright (GA) recognized Frank S. Page (TN), president and chief executive officer of the Executive Committee, Nashville, for the Executive Committee Report, Part 1. Page challenged the Convention to be engaged in a concerted effort to reach the world with the message of the gospel. He introduced a series of principles endorsed by the leadership of the SBC entities, the state executive directors, and the leaders of the ethnic fellowship associated with the SBC. Each of the leaders signed the "Affirmation of Unity and Cooperation" and joined Page on the platform in support of the document.

### Affirmation of Unity and Cooperation

We the undersigned affirm our commitment to cooperative ministry as a testimony of our unity in Jesus Christ, our Lord and Savior. The passion which drives our unity is twofold: to clarify our evangelistic fervor for the souls of men and women across the nation and around the world, and to magnify the glory of God in the face of Jesus Christ.

In the past, we have identified our doctrinal heritage through adoption of the *Baptist Faith and Message*. In this confessional statement of faith, we affirmed our unswerving allegiance to the following:

Belief in the Bible as God's inerrant, infallible, authoritative, and sufficient Word;

Belief in and commitment to the Person and work of the one true God who has revealed Himself as Father, Son, and Holy Spirit;

Belief in the doctrine of salvation by grace through faith in Jesus Christ alone, accessible to everyone who believes, regardless of their heritage, race, ethnicity, language, or socio-economic station in life:

Belief in the ecclesiological affirmations of believer's baptism and the gathered church, each church being governed congregationally under the Lordship of Jesus Christ;

Belief in our duty and privilege, consciously and cooperatively, to carry the message of Jesus Christ across the street and around the world:

Belief in our core commitment that as members of New Testament churches we should cooperate with one another in carrying forward the missionary, educational, and benevolent ministries for the extension of Christ's Kingdom.

As we look to the future, reflecting a conscious desire to walk in unity as brothers and sisters in Christ, we pledge the following:

- 1. We pledge to maintain a relationship of mutual trust, behaving ourselves trustworthily before one another and trusting one another as brothers and sisters indwelt by the Holy Spirit of God. (Philippians 4:8; Ephesians 4:20- 32; 2 Peter 1:3-8)
- 2. We pledge to attribute the highest motives to those engaged in local church ministries and those engaged in denominational service in any level of Convention life—motives that originate within hearts truly desiring to serve the Lord Jesus Christ, whom we also serve. (1 Samuel 2:3; 1 Corinthians 4:1-5; Matthew 7:1-5)
- 3. We pledge to affirm the value of cooperative ministry as the most effective and efficient means of reaching a lost world with the message of the Gospel. (Ecclesiastes 4:9-12; Psalm 68:11; Acts 9:31; 1 Corinthians 16:1-23)
- 4. We pledge to embrace our brothers and sisters of every ethnicity, race, and language as equal partners in our collective ministries to engage all people groups with the Gospel of Jesus Christ. (Matthew 28:18-20; Romans 16:25-27; Revelation 7:9)
- 5. We pledge to continue to honor and affirm proportional giving through the Cooperative Program as the most effective means of mobilizing our churches and extending our outreach as Southern Baptists, enabling us to work together to evangelize the lost people of our world locally, regionally, nationally, and internationally. (2 Corinthians 8:1-13; 9:1-15; Matthew 28:18-20, Acts 1:8, 20:20-21; Romans 10:14-17)

We affirm these principles of cooperation this thirteenth day of June, 2011, in Phoenix, Arizona.

(Signed by the SBC president, SBC entity presidents, state convention executive directors, and leadership from ethnic fellowships.)

- 30. Page introduced Quincy Jones and his wife, Rhonda, students at Southwestern Baptist Theological Seminary in Fort Worth, TX, and Kevin White and his wife, DeeEdrah, a pastor in Longview, WA, to give testimonies on how their lives and ministries have been impacted by the Cooperative Program. Following the testimonies, Page introduced the 1% Challenge to the Convention and followed with a video on the 1% Challenge.
- 31. Frank S. Page (TN) introduced Roger Spradlin (CA), chairman of the Executive Committee. Spradlin introduced the presenters for the Executive Committee recommendations.
- 32. Al Gilbert (NC) moved the adoption of Recommendation 1, and it was adopted.

# Recommendation 1: GCTF Recommendation: Reallocation of 1 Percent from Executive Committee to the International Mission Board

The Executive Committee of the Southern Baptist Convention affirms the expressed desires of the Great Commission Resurgence Task Force to provide additional funding via the Cooperative Program for international missions, and recommends to the Southern Baptist Convention that beginning with the Cooperative Program Allocation Budget for 2011-2012, the Executive Committee's allocation be reduced from 3.4% to the pre-1997 allocation level of 3.20%, and the International Mission Board's allocation be increased from 50.0% to 50.20%, possessing a hope of further reducing the Executive Committee's allocation percentage as Southern Baptists increase their support of SBC missions and ministries through the Cooperative Program in the years to come, and encourages the trustees of the six Southern Baptist seminaries and the North American Mission Board to assess whether the institutions they serve might likewise voluntarily recommend adjustments to their allocations in favor of the International Mission Board, and

That, beginning in the 2011-2012 budget year, any overage of gifts received above the Cooperative Program Allocation Budget be distributed as follows: 51% to IMB, 2.4% to the SBC Operating Budget, and the balance of the overage to the other distributees in accord with the percentages approved for them in the Cooperative Program Allocation Budget, and that such a distribution of overage continue until duly amended.

33. Al Gilbert (NC) moved the adoption of Recommendation 2, and it was adopted.

#### Recommendation 2: GCTF Recommendation: Great Commission Giving

The Executive Committee of the Southern Baptist Convention, in response to the third recommendation of the Great Commission Resurgence Task Force regarding Great Commission Giving, reports that it wholeheartedly affirms the overwhelming vote of the SBC messengers in Orlando in 2010 to reaffirm the Cooperative Program as the most effective means of mobilizing our churches, extending our outreach, and penetrating lostness, and therefore will continue to promote the entire Cooperative Program and celebrate Great Commission work and giving in each issue of *SBC LIFE* and regularly in Baptist Press, and further, the Executive Committee recommends that:

- The Convention respectfully request all Southern Baptist churches to make or retain the Cooperative Program as the principal component of their missions-giving strategy, and
- The Convention respectfully request all Southern Baptist churches strive to meet a goal
  of increasing their Cooperative Program gifts by 2 1/2% of undesignated gifts by the end
  of the 2013 calendar year, and
- The Convention respectfully request LifeWay to retain the current category and definition of "Total Mission Expenditures" in its Annual Church Profile (intended as a comprehensive category), and add a new ACP category called "Great Commission Giving," which category should only include contributions to any Baptist association, Baptist state convention, and causes and entities of the Southern Baptist Convention.

34. Scott Ferguson (AL) moved the adoption of Recommendation 10, and it was adopted.

### Recommendation 10: GCTF Referral: International Mission Board Ministry in the United States

The Executive Committee of the Southern Baptist Convention recommends to the Southern Baptist Convention meeting in Phoenix, Arizona, June 14-15, 2011, that the ministry statement of The International Mission Board of the Southern Baptist Convention be amended as follows:

(Addition of text is indicated by <u>underline</u> and deletion of text is indicated by <u>strikethrough</u>.)

#### THE INTERNATIONAL MISSION BOARD

of the Southern Baptist Convention

#### MISSION

The International Mission Board exists to assist the churches of the Southern Baptist Convention to be on mission with God in penetrating the unevangelized world outside the United States and Canada with the gospel and making Christ known among all people.

#### **MINISTRIES**

1. Assist churches by evangelizing persons, planting Baptist churches, and nurturing church planting movements among all people groups outside the United States and Canada; and, provide specialized, defined and agreed upon assistance to the North American Mission Board in assisting churches to reach unreached and underserved people groups within the United States and Canada.

Develop and maintain a systematic strategy for gospel proclamation and planting churches that will result in the rapid reproduction and multiplication of local indigenous congregations that will make the gospel accessible to all persons among every ethnolinguistic people group; assist national conventions and unions in providing programs of discipleship and leadership training; develop and distribute relevant electronic and print media that support evangelism and church planting, and facilitate the translation and distribution of the Bible, Scripture portions, and other materials in indigenous languages.

2. Assist churches in sending and supporting Southern Baptist missionaries and volunteers by enlisting, equipping, and enabling them to fulfill their calling.

Enlist, appoint, equip, and provide support for God-called Southern Baptist missionaries to serve in long-term and short-term channels of service who give evidence of piety, zeal for their Master's kingdom, conviction of truth as held by Southern Baptists, and giftedness for cross-cultural witness; inform, promote, and provide opportunities for Southern Baptist volunteers to assist in the ministries of the International Mission Board through projects of various duration, and provide resources and materials for training and equipping these volunteers.

3. Assist churches and partners to mobilize Southern Baptists to be involved in international missions through praying, giving, and going.

Inform, challenge, and work in partnership with local churches, associations, state conventions, and other SBC entities to enable Southern Baptists to fulfill the Great Commission overseas by facilitating involvement in prayer strategies, encouraging generous and sacrificial giving to missions through the Cooperative Program and Lottie Moon Christmas Offering, and promoting channels for volunteer and missionary service.

4. Assist churches in fulfilling their international missions task by developing global strategies, including human needs based ministries, and providing leadership, administrative support, and financial accountability for implementation of these strategies.

Provide and maintain an organizational structure and support staff with appropriate leadership and financial management that are designed to implement a comprehensive program to reach the whole world with the gospel through direct evangelism and creative access platform ministries; utilize hospitals, clinics, community health, agricultural, and other development programs, hunger relief and disaster response to meet human needs and share the gospel.

#### RELATIONSHIPS

The International Mission Board will work within the Southern Baptist Convention entity relationship guidelines approved by the Great Commission Council and the Executive Committee and printed in the *Organization Manual of the Southern Baptist Convention*.

Upon approval of the amendments, the International Mission Board's ministry statement would read as follows:

#### THE INTERNATIONAL MISSION BOARD

of the Southern Baptist Convention

#### MISSION

The International Mission Board exists to assist the churches of the Southern Baptist Convention to be on mission with God in penetrating the unevangelized world outside the United States and Canada with the gospel and making Christ known among all people

#### **MINISTRIES**

- 1. Assist churches by evangelizing persons, planting Baptist churches, and nurturing church planting movements among all people groups outside the United States and Canada; and, provide specialized, defined and agreed upon assistance to the North American Mission Board in assisting churches to reach unreached and underserved people groups within the United States and Canada.
  - Develop and maintain a systematic strategy for gospel proclamation and planting churches that will result in the rapid reproduction and multiplication of local indigenous congregations that will make the gospel accessible to all persons among every ethnolinguistic people group; assist national conventions and unions in providing programs of discipleship and leadership training; develop and distribute relevant electronic and print media that support evangelism and church planting, and facilitate the translation and distribution of the Bible, Scripture portions, and other materials in indigenous languages.
- 2. Assist churches in sending and supporting Southern Baptist missionaries and volunteers by enlisting, equipping, and enabling them to fulfill their calling.
  - Enlist, appoint, equip, and provide support for God-called Southern Baptist missionaries to serve in long-term and short-term channels of service who give evidence of piety, zeal for their Master's kingdom, conviction of truth as held by Southern Baptists, and giftedness for cross-cultural witness; inform, promote, and provide opportunities for Southern Baptist volunteers to assist in the ministries of the International Mission Board through projects of various duration, and provide resources and materials for training and equipping these volunteers.

3. Assist churches and partners to mobilize Southern Baptists to be involved in international missions through praying, giving, and going.

Inform, challenge, and work in partnership with local churches, associations, state conventions, and other SBC entities to enable Southern Baptists to fulfill the Great Commission overseas by facilitating involvement in prayer strategies, encouraging generous and sacrificial giving to missions through the Cooperative Program and Lottie Moon Christmas Offering, and promoting channels for volunteer and missionary service.

4. Assist churches in fulfilling their international missions task by developing global strategies, including human needs based ministries, and providing leadership, administrative support, and financial accountability for implementation of these strategies.

Provide and maintain an organizational structure and support staff with appropriate leadership and financial management that are designed to implement a comprehensive program to reach the whole world with the gospel through direct evangelism and creative access platform ministries; utilize hospitals, clinics, community health, agricultural, and other development programs, hunger relief and disaster response to meet human needs and share the gospel.

#### RELATIONSHIPS

The International Mission Board will work within the Southern Baptist Convention entity relationship guidelines approved by the Great Commission Council and the Executive Committee and printed in the *Organization Manual of the Southern Baptist Convention*.

35. Scott Ferguson (AL) moved the adoption of Recommendation 11, and it was adopted.

# Recommendation 11: GCTF Referral: New North American Mission Board Ministry Assignments

The Executive Committee of the Southern Baptist Convention recommends to the Southern Baptist Convention meeting in Phoenix, Arizona, June 14-15, 2011, that the mission and ministry statements of the North American Mission Board of the Southern Baptist Convention be amended as follows:

(The text indicated by strikethrough below will be placed in a different order or replaced by new language.)

#### THE NORTH AMERICAN MISSION BOARD

of the Southern Baptist Convention

#### MISSION

The North American Mission Board exists to proclaim the gospel of Jesus Christ, start New Testament congregations, minister to persons in the name of Christ, and assist churches in the United States and Canada in effectively performing these functions:

#### **MINISTRIES**

1. Assist churches by the appointment and support of missionaries in the United States and Canada.

Appoint, approve, support, and equip missions personnel; endorse chaplains; enlist and assist bivocational ministers in mission service.

#### 2. Assist churches in the ministry of evangelism.

Serve as a channel in motivating and helping churches, associations, and state conventions to develop and implement effective strategies of evangelism; implement direct evangelism projects in strategic areas.

#### 3. Assist churches in the establishment of new congregations.

Work in partnership with churches, associations, and state conventions to start new congregations among all people groups; implement direct church starting projects in strategic areas.

#### 4. Assist churches through Christian social ministries.

Work with churches, associations, and state conventions in ministering to people with distinctive needs, seeking to bring them to wholeness in Jesus Christ; implement direct ministry projects in strategic areas.

# 5. Assist churches through the involvement and coordination of their members in volunteer missions throughout the United States and Canada.

Coordinate volunteer enlistment and training for volunteer mission and ministry projects in the United States and Canada; assist the International Mission Board in volunteer enlistment and training.

#### 6. Assist churches by involving their members in missions and missions education.

Develop organizations, services, and materials for establishing, enlarging, and improving missions and ministry learning and involvement experiences in churches, associations, state conventions, and Canada.

# 7. Assist churches by communicating the gospel throughout the United States and Canada through communication technologies.

Produce and present radio and television programming that extends the message of Southern Baptist churches; provide counseling services to persons who respond to radio and television programs; assist churches, associations, state conventions, and Southern Baptist Convention entities to effectively use radio and television in accomplishing their tasks:

### 8. Assist churches by strengthening associations and providing services to associations.

Strengthen the work of associations by assisting them in developing, resourcing, and implementing effective strategies that undergird churches and their work.

#### 9. Assist churches in relief ministries to victims of disaster.

Provide appropriate assistance to special disaster relief ministries such as the National Fellowship of Baptists in Missions and Disaster Relief.

#### RELATIONSHIPS

The North American Mission Board will work within the Southern Baptist Convention entity relationship guidelines approved by the Great Commission Council and the Executive Committee and printed in the *Organization Manual of the Southern Baptist Convention*.

Text shown as underlined below indicates new language or newly ordered language stricken above.

#### THE NORTH AMERICAN MISSION BOARD

of the Southern Baptist Convention

#### MISSION

The North American Mission Board exists to work with churches, associations and state conventions in mobilizing Southern Baptists as a missional force to impact North America with the Gospel of Jesus Christ through evangelism and church planting by:

#### MINISTRIES

### 1. Assisting churches in planting healthy, multiplying, evangelistic Southern Baptist churches in the United States and Canada.

Work in partnership with churches, associations, and state conventions to start new congregations with a priority to reach population centers and underserved people groups; lead a missional movement to encourage Southern Baptist churches to become church planting congregations.

#### 2. Assisting churches in the ministries of evangelism and making disciples.

Equip Southern Baptists for faithful evangelism; encourage churches in evangelism and discipleship; implement direct evangelism projects; prioritize spiritual awakening; develop an evangelism strategy for reaching North America with the Gospel.

# 3. Assisting churches by appointing, supporting and assuring accountability for missionaries serving in the United States and Canada.

Appoint, approve, support and supervise missionaries assigned to accomplish the ministries of NAMB; endorse chaplains; enlist and assist bivocational ministers in mission service.

# 4. Assisting churches by providing missions education and coordinating volunteer missions opportunities for church members.

Develop organizations, services, and materials for establishing, enlarging, and improving missions and ministry learning and involvement experiences in churches; assist in volunteer mission involvement.

#### 5. Assisting churches by providing leadership development.

Equip pastors for effective congregational leadership, contextual evangelism, and church planting; connect pastors to pastors through leadership development; encourage pastors as they serve in diverse congregational settings.

#### Assisting churches in relief ministries to victims of disaster and other people in need.

Provide appropriate assistance and coordination in service to state Baptist conventions when multi-state and national disaster responses are needed; coordinate with federal

government as well as national disaster relief entities to ensure good response coordination on behalf of Southern Baptist Disaster Relief; direct and assist Christian social ministries.

#### RELATIONSHIPS

The North American Mission Board will work within the Southern Baptist Convention entity relationship guidelines approved by the Great Commission Council and the Executive Committee and printed in the *Organization Manual of the Southern Baptist Convention*.

Upon approval of the amendments, the North American Mission Board's mission and ministry statements would read as follows:

#### THE NORTH AMERICAN MISSION BOARD

of the Southern Baptist Convention

#### MISSION

The North American Mission Board exists to work with churches, associations and state conventions in mobilizing Southern Baptists as a missional force to impact North America with the Gospel of Jesus Christ through evangelism and church planting by:

#### MINISTRIES

1. Assisting churches in planting healthy, multiplying, evangelistic Southern Baptist churches in the United States and Canada.

Work in partnership with churches, associations, and state conventions to start new congregations with a priority to reach population centers and underserved people groups; lead a missional movement to encourage Southern Baptist churches to become church planting congregations.

2. Assisting churches in the ministries of evangelism and making disciples.

Equip Southern Baptists for faithful evangelism; encourage churches in evangelism and discipleship; implement direct evangelism projects; prioritize spiritual awakening; develop an evangelism strategy for reaching North America with the Gospel.

3. Assisting churches by appointing, supporting and assuring accountability for missionaries serving in the United States and Canada.

Appoint, approve, support and supervise missionaries assigned to accomplish the ministries of NAMB; endorse chaplains; enlist and assist bivocational ministers in mission service.

4. Assisting churches by providing missions education and coordinating volunteer missions opportunities for church members.

Develop organizations, services, and materials for establishing, enlarging, and improving missions and ministry learning and involvement experiences in churches; assist in volunteer mission involvement.

#### 5. Assisting churches by providing leadership development.

Equip pastors for effective congregational leadership, contextual evangelism, and church planting; connect pastors to pastors through leadership development; encourage pastors as they serve in diverse congregational settings.

#### Assisting churches in relief ministries to victims of disaster and other people in need.

Provide appropriate assistance and coordination in service to state Baptist conventions when multi-state and national disaster responses are needed; coordinate with federal government as well as national disaster relief entities to ensure good response coordination on behalf of Southern Baptist Disaster Relief; direct and assist Christian social ministries

#### RELATIONSHIPS

The North American Mission Board will work within the Southern Baptist Convention entity relationship guidelines approved by the Great Commission Council and the Executive Committee and printed in the *Organization Manual of the Southern Baptist Convention*.

36. Ernest Easley (GA) moved the adoption of Recommendation 4, and it was adopted.

#### Recommendation 4: 2011-12 SBC Cooperative Program Allocation Budget

The Executive Committee of the Southern Baptist Convention recommends the Southern Baptist Convention adopt the 2011–12 Southern Baptist Convention Cooperative Program Allocation Budget in the amount of \$186,000,000, as follows:

2011–12 SOUTHERN BAPTIST CONVENTION
COOPERATIVE PROGRAM ALLOCATION BUDGET PROPOSAL

|   | Proposed<br>2011–2012<br>Budget<br><u>Allocation</u> | Proposed 2011–2012 % of Total <u>Allocation</u> |
|---|--|---|
| World Mission Ministries                      |  |   |
| International Mission Board                   | \$ 93,372,000  | 50.20%  |
| North American Mission Board                  | 42,389,400   | 22.79%  |
| <b>Total World Mission Ministries</b>         | <u>\$ 135,761,400</u>                                | <u>72.99%</u>                                   |
| Theological Education Ministries              |  |   |
| Seminaries:                                   |  |   |
| SWBTS   | 9,079,899  | 4.88%   |
| SBTS  | 8,954,566  | 4.81%   |
| NOBTS   | 7,640,179  | 4.11%   |
| SEBTS   | 7,466,714  | 4.01%   |
| GGBTS   | 3,744,932  | 2.01%   |
| MWBTS   | 3,884,910  | 2.09%   |
| Total Seminaries                              | \$ 40,771,200  | 21.92%  |
| Historical Library and Archives               | 446,400  | 0.24%   |
| <b>Total Theological Education Ministries</b> | <u>\$ 41,217,600</u>                                 | 22.16%  |

| Christian Ethics and Religious Liberty Ministries |                       |                |
|---|-----------------------|----------------|
| Ethics & Religious Liberty Commission             | \$ 3,069,000          | <u>1.65%</u>   |
| <b>Total Christian Ethics</b>                     |                       |                |
| & Religious Liberty Ministries                    | 3,069,000             | <u> 1.65%</u>  |
| Facilitating Ministries                           |                       |                |
| SBC Operating                                     | \$ 5,952,000          | _3.20%         |
| <b>Total Facilitating Ministries</b>              | <u>\$ 5,952,000</u>   | <u>3.20%</u>   |
| <b>Total Budget Allocation</b>                    | <u>\$ 186,000,000</u> | <u>100.00%</u> |

37. Michael W. Routt (CO) moved the adoption of Recommendation 3, and it was adopted.

#### Recommendation 3: 2011–12 Proposed SBC Operating Budget

The Executive Committee of the Southern Baptist Convention recommends the Southern Baptist Convention adopt the 2011–12 Southern Baptist Convention Operating Budget in the amount of \$7,470,000, as follows:

#### SOUTHERN BAPTIST CONVENTION OPERATING BUDGET SUMMARY

| Cooperative Program Designations LifeWay Christian Resources Interest/Dividends Materials Distribution - (SBC LIFE, etc.) Other Income Total Income   | 2011–2012** 5,952,000.00 565,000.00 250,000.00 350,000.00 155,000.00 198,000.00 7,470,000.00 | 2010-2011* 6,793,951.07 400,000.00 450,000.00 400,000.00 350,000.00 250,000.00 8,643,951.07  |
|---|--|--|
|   | 2010-2011**  | 2009-2010**  |
| Convention Administration Expenses SBC General Operations Global Evangelical Relations Empowering Kingdom Growth SBC Committees Annual Meeting SBC Building Management Subtotal   | 2,203,650.00   | 827,259.07<br>275,000.00<br>66,250.00<br>80,000.00<br>1,008,600.00<br><u>473,000.00</u><br><b>2,731,109.07</b>   |
| Executive Committee Operations Expenses Administration Unbudgeted Non-Cash Post Retirement Ber Unbudgeted Non-Cash Depreciation Expen Executive Committee Meetings Southern Baptist Foundation Convention Policy Convention Relations Convention News Cooperative Program/Stewardship Subtotal Total Expenses |  | 2,314,344.00<br>(321,249.00)<br>(371,295.00)<br>215,000.00<br>300,000.00<br>587,300.00<br>986,959.00<br>797,808.00<br>1,404,975.00<br>5,913,842.00<br>8,643,951.07 |

<sup>\*</sup> Numbers are taken from the SBC Operating Budget – approved September 2010

<sup>\*\*</sup> Numbers are estimates for the year requested based on anticipated income

38. Robert J. Anderson, Jr. (MD) moved the adoption of Recommendation 5.

Channing Kilgore (TN) made a motion to amend Item b, d, and h of the recommendation. The chair ruled that only one amendment could be considered at a time. Kilgore moved to amend Item b to insert the phrase "who are the most gospel minded regardless of their ethnic background within the convention" following the word "individuals" and before the word "representing." Darrell Orman (FL) responded for the committee. Joe Caldwell (CA) spoke against the motion to amend. Craig Thomas (TN) spoke for the amendment. James Goforth (MO) spoke against and called for the question. Vote for the previous question was in the affirmative. The motion to amend failed. The recommendation was adopted.

### Recommendation 5: SBC Referral: Directing the Executive Committee to Study Greater SBC Involvement for Ethnic Churches and Leaders

After extensive study of a 2009 motion, the Executive Committee of the Southern Baptist Convention makes the following recommendations designed to foster conscious awareness of the need to be proactive and intentional in the inclusion of individuals from all ethnic and racial identities within Southern Baptist life and recommends the Southern Baptist Convention request:

- a. The Executive Committee to request from the Southern Baptist Convention entities to submit as part of its annual "data call" [as described in Bylaw 18E (12)], a descriptive report of participation of ethnic churches and church leaders in the life and ministry of the respective SBC entity; and
- b. The Executive Committee to include a section in the SBC President's Notebook given to each newly-elected president of the Southern Baptist Convention encouraging the president to give special attention to appointing individuals who represent the diversity within the Convention, and particularly ethnic diversity, among his appointees to the various committees under his purview (Committee on Committees, Credentials Committee, Resolutions Committee, and Tellers Committee); and
- c. The SBC president to report the total number of appointees he selects for the committees under his purview that represent the ethnic diversity within Southern Baptist life at the time the names of the committees are released to *Baptist Press*; and
- d. The Executive Committee to include a section in the SBC President's Notebook encouraging the president to encourage the selection of annual meeting program personalities by the Committee on Order of Business that represent the ethnic diversity within the Southern Baptist Convention; and
- e. The Committee on Order of Business to give due consideration to the ethnic identity of program personalities it enlists for each Southern Baptist Convention annual meeting; and
- f. The Executive Committee to amend the nomination form for the Committee on Nominations to provide a place where a nominee may indicate his or her ethnic identity, should he or she so choose; and
- g. The Committee on Nominations to include in its annual report the total number of new nominees and the total number of individuals among its nominees that represent the ethnic diversity within Southern Baptist life; and
- h. The SBC entities to give due consideration to the recruitment and employment of qualified individuals to serve in the various professional staff positions, on seminary faculty, and as appointed missionaries in order to reflect well the ethnic diversity within Southern Baptist life; and

- i. The Executive Committee, through its various publications and news outlets, to continue to provide news coverage of interest to individuals of all ethnic interests and to carry stories that demonstrate the wonderful works the Lord is accomplishing through the vital ministries of Baptists of "every tribe and tongue and people and nation"; and
- j. The Executive Committee, through its Communications Workgroup, to receive a report from the Executive Committee staff in its February meeting each year concerning the participation of ethnic churches and church leaders in the life and ministry of the SBC entities as reported through the various means outlined in this recommendation (letters a. through i. above); and

The Executive Committee further recommends the Southern Baptist Convention respectfully request the Southern Baptist Pastor's Conference and other groups which meet as part of the larger event of the Southern Baptist Convention annual meeting be sensitive to the desire of our ethnic brothers and sisters in Christ to see and hear individuals from their respective cultural heritages address attendees of these related groups; and

The Executive Committee further recommends the Southern Baptist Convention strongly encourage church workers and leaders from all ethnic backgrounds within Southern Baptist life to involve themselves to the highest level possible in associational life and through state convention ministries so that their participation in broader denominational life becomes the platform from which their greater involvement in visible roles of leadership in the Convention will naturally follow.

- 39. Ken Jones (VA) raised a point of order and the chair ruled the point of order was not well taken
- 40. Frank S. Page (TN) introduced a video entitled "Empty Hands".
- 41. President Wright (GA) introduced Mark Cottingham (GA), worship pastor, Johnson Ferry Baptist Church, Marietta, to lead in congregational worship with combined choirs from Johnson Ferry Baptist Church, Marietta, GA; First Southern Baptist Church, Scottsdale, AZ; Foothills Baptist Church, Ahwahtukee, Phoenix, AZ; North Phoenix Baptist Church, Phoenix, AZ.
- 42. President Wright (GA) introduced Bob Stith (TX), National Strategist, SBC Task Force on Ministry to Homosexuals, and he gave a report.
- 43. President Wright (GA) introduced Montia Setzler, (CA), LifeWay Chairman of the Board, who introduced Thom Rainer (TN), President and CEO, LifeWay, for their report. Channing Kilgore (TN) asked a question about LifeWay's response to his 2010 motion. Rainer responded. Cody Hinton (MO) asked a question. Rainer responded. Roger Beck (AZ) asked a question. Rainer responded.
- 44. Thom S. Rainer (TN) introduced the LifeWay presentation and video, *Biblical Solutions* for Life.
- 45. President Wright (GA) called on first vice president Ron Herrod (TN) to preside for the remainder of the session.
- 46. Mark Cottingham (GA), worship pastor, Johnson Ferry Baptist Church, Marietta, led in congregational worship with combined choirs.
- 47. First vice president Ron Herrod (TN) introduced President Bryant Wright (GA) for the president's address. Frank S. Page (TN) introduced President Wright's family.
- 48. Mark Cottingham (GA), worship pastor, Johnson Ferry Baptist Church, Marietta, led the orchestra and combined choirs.

- 49. President Bryant Wright (GA) gave the president's address.
- 50. First vice president Ron Herrod (TN) recognized George B. Wright, III, pastor, Cedarcrest Church, Acworth, GA, to lead the benediction.

#### **TUESDAY AFTERNOON, JUNE 14, 2011**

- Congregational praise and worship was led by Jason Breland (AL), Convention music director.
- 52. President Wright (GA) introduced Emerson Falls (OK), pastor, Glorieta Baptist Church, Oklahoma City, to lead in prayer.
- 53. President Wright introduced R. Albert Mohler, Jr. (KY), Council of Seminary Presidents, for the SBC Historical Library and Archives report.
- 54. President Wright (GA) recognized Will Langford (VA), chairman, Committee on Order of Business, to present the second report of the Committee on Order of Business.
- 55. Chairman Langford (VA) reported that the Committee determined that the following motions deal with the internal operations or ministries of Convention entities. Under Bylaw 26B, the motions were automatically referred to the appropriate SBC entities for consideration and report to the 2012 Southern Baptist Convention. To the Executive Committee: James Goforth (MO) On studying online messenger participation in the annual meeting; To LifeWay: Tim Overton (IN) On equipping fathers to lead family devotions.
- 56. President Wright (GA) ruled that the motions be referred as indicated by the Committee on Order of Business.
- 57. Chairman Langford (VA) moved the following motion be referred as follows and to be reported to the 2012 Southern Baptist Convention: To the Committee on Order of Business: Keith Rogers (AZ) On having at least one evening session at the annual meeting.
- 58. The motion by the committee was adopted, and the motion was referred to the Committee on Order of Business.
- 59. The Committee on Order of Business requested the chair to rule the following motions were not in order: Wiley Drake (CA) On sending a letter of gratitude to Texas Governor Rick Perry; Adam Sanders (TN) On Support of Israel; Wiley Drake (CA) On requesting the U.S. President to declare national days of solemn assembly and prayer; Kent Cochran (MO) On establishing a committee to study the impact of the GCR Task Force; Wiley Drake (CA) On investigating and reporting about Social Security abuse.
- 60. President Wright (GA) ruled these motions were out of order for the reasons expressed by the Committee on Order of Business.
- 61. President Wright (GA) announced the time of introduction of motions, noting that motions would be referred to the Committee on Order of Business to be scheduled for later consideration.
- 62. George Kelly (TX) made a motion: On Developing Senior Adult Devotional Materials.
  - "LifeWay needs to develop materials to minister to senior adults. I find no senior adult materials that help a church establish a senior adult ministry or resources that define strategies of ministering to senior adults. The first baby boomers turned 65 on January 1, 2011, the fastest growing segment of our society the old concept of ministering to those 65+ has a new paradigm with baby boomers and those ages 50-64 (millennials) (sic) are another paradigm." (Items 62 and 102)

63. Craig Thomas (TN) made a motion: On Including Disclaimers in Certain Published Products.

"That we recommend that LifeWay reinstate disclaimers whenever they sell *The Shack* and/or other materials that undermine and oppose Articles II and IV of *The Baptist Faith and Message* 2000." (Items 63 and 102)

64. Young McCann (CA) made a motion: On Studying the Impact of Unbiblical Sexuality.

"Because the issue of unbiblical sexuality including pornography and homosexuality being so common in our culture and in our churches that leads to family breakups, broken ministries, leadership, and personhood of many Christians, Christian leaders, young people, and future leaders, I move to request our Convention study this issue in our culture and churches and provide guidelines for church members, leaders, and Convention leaders to promote gospel-centered sexuality to educate, train, and restore God's people to live a life to bring maximum glory to God." (Items 64 and 102)

65. Channing Kilgore (TN) made a motion: On Making Production Selection and Sale Criteria Public

"That the SBC recommend that LifeWay stores publish the criteria they use in determining their selection and sale of biblically-related materials." (Items 65 and 102)

66. Wiley Drake (CA) made a motion: On Investigating and Reporting about Social Security Abuse.

"That the Southern Baptist Convention meeting June 14-15, 2011, in Phoenix, Arizona, request the Ethics & Religious Liberty Commission to investigate, and report back to the Convention, the abuse of Social Security money under Title 4D Child Support and Title 4E Child Protective Services that were originally for the welfare of children, and now have become child abuse, according to the 9<sup>th</sup> Circuit Court of Federal Appeals, and making Social Security run out of money." (Items 66 and 102).

- 67. President Wright (GA) recognized Roger Spradlin (CA), who introduced the presenters for the Executive Committee recommendations.
- 68. Jeff Moore (OK) moved the adoption of Recommendations 6, 8, and 9, and they were adopted.

#### Recommendation 6: SBC Annual Meeting: Future Convention Site, 2016

The Executive Committee of the Southern Baptist Convention recommends to the Southern Baptist Convention that St. Louis, Missouri, be selected as the site for the 2016 annual meeting of the Southern Baptist Convention. The Convention dates would be June 14-15, 2016.

#### Recommendation 8: SBC Annual Meeting: Future Convention Site, 2017

The Executive Committee of the Southern Baptist Convention recommends to the Southern Baptist Convention meeting in Phoenix, Arizona, June 14-15, 2011, that Phoenix, Arizona, be selected as the site for the 2017 annual meeting of the Southern Baptist Convention. The convention dates would be June 13-14, 2017.

#### Recommendation 9: SBC Annual Meeting: Future Convention Site, 2018

The Executive Committee of the Southern Baptist Convention recommends to the Southern Baptist Convention meeting in Phoenix, Arizona, June 14-15, 2011, that Dallas, Texas, be selected as the site for the 2018 annual meeting of the Southern Baptist Convention. The convention dates would be June 12-13, 2018.

69. Barry Ladd (GA) moved the adoption of Recommendation 7, and it was adopted.

#### Recommendation 7: SBC Calendar of Activities Recommendation and Amendments

The Executive Committee of the Southern Baptist Convention recommends the Southern Baptist Convention adopt the 2015–16 SBC Calendar of Activities as follows:

#### October 2015

Cooperative Program Emphasis

Soul-Winning Commitment Day, October 4

World Hunger Sunday, October 11

#### November 2015

Children's Missions Celebration Day, November 1

#### November – December 2015

Week of Prayer and Mission Study for International Missions and the Lottie Moon Christmas Offering, **November 29 – December 6** 

#### January 2016

January Bible Study, January 3–10

Sanctity of Human Life Sunday, January 17

#### February 2016

"True Love Waits" Emphasis

Focus on WMU, February 8-14

Children's Ministry Day, February 13

Racial Reconciliation Sunday, February 14

#### March 2016

Week of Prayer and Mission Study for North American Missions and the

Annie Armstrong Easter Offering, March 6–13

Youth Week, March 6-12

Start a Church Sunday, March 20

Substance Abuse Prevention Sunday, March 20

#### April 2016

Cooperative Program Sunday, April 10

Baptist Doctrine Study, April 17

SBC Seminaries Sunday, April 24

#### May 2016

Senior Adult Sunday, May 1

Christian Home Week, May 8–15

Baptist Association Emphasis, May 15-22

Life Commitment Sunday, May 29

#### June 2016

Crossover (Convention City – date not yet set)

Baptist Men's Emphasis, June 19

Mission: Dignity Sunday, June 26

#### **July 2016**

Citizenship and Religious Liberty Sunday, July 3

Serving Your Community Sunday, July 17

#### August 2016

Social Issues Sunday, August 7 (Emphasis not yet determined)

Student Evangelism Day, August 7

Worship Music Week, August 21–27

#### September 2016

Single Adult Sunday, September 4 Anti-Gambling Sunday, September 18 Discipleship Rally, September 19

70. Roger Spradlin (CA) recognized Frank S. Page (TN) for a special resolution of appreciation to Kenneth S. Hemphill (SC) for his work with EKG. Hemphill made remarks of gratitude to the Convention.

## Resolution of Appreciation for Kenneth S. (Ken) Hemphill, Strategist for Empowering Kingdom Growth

**RECOMMENDATION:** That the Executive Committee of the Southern Baptist Convention transfer the ministry initiative known as Empowering Kingdom Growth (EKG) and adopt the following Resolution of Appreciation for Kenneth S. Hemphill upon the transition of the Empowering Kingdom Growth ministry initiative oversight from the Executive Committee of the Southern Baptist Convention to North Greenville University in Tigerville, South Carolina.

## EXECUTIVE COMMITTEE OF THE SOUTHERN BAPTIST CONVENTION

#### NASHVILLE, TENNESSEE

#### RESOLUTION OF APPRECIATION FOR KENNETH S. HEMPHILL, NATIONAL STRATEGIST FOR EMPOWERING KINGDOM GROWTH

WHEREAS, The Empowering Kingdom Growth (EKG) initiative began as a state convention ministry initiative in South Carolina under the outstanding leadership of Carlisle Driggers; and

WHEREAS, The EKG initiative was used by God to sharpen the focus of churches across South Carolina; and

WHEREAS, EKG was introduced to the Southern Baptist Convention through the Executive Committee of the Southern Baptist Convention in 2002 as the culmination of extensive study and prayer by the EKG Task Force, a twelve-member task force of SBC entity heads and Baptist state convention executives; and

WHEREAS, The Southern Baptist Convention during the annual meeting in St. Louis, Missouri, on June 11, 2002, embraced the vision of Empowering Kingdom Growth and affirmed it as a ministry initiative of the Executive Committee; and

WHEREAS, EKG called for SBC leaders and churches to unite in seeking first the King and His Kingdom; and

WHEREAS, Kenneth S. Hemphill was named as national strategist for EKG in 2003 by Morris H. Chapman, president of the Executive Committee of the Southern Baptist Convention; and

WHEREAS, He has distinguished himself by providing outstanding and exemplary leadership as national strategist for the EKG initiative; and

WHEREAS, He has written extensively to provide resources for the EKG initiative, including, EKG: The Heartbeat of God, the keystone book for the EKG movement, A 40 Day Experience: The Heartbeat of God, Making Change, Eternal Impact, and You Are Gifted; and

WHEREAS, He has traveled nationally and internationally, vigorously promoting the Kingdom emphasis and vision embodied in EKG; and

WHEREAS, Under his leadership an estimated 4,000 churches and numerous associations have utilized EKG resources as a component of their ministries; and

WHEREAS, The Louisiana Baptist Convention embraced and promoted the vision of EKG, leading to substantial growth among participating churches in baptisms, giving, and missions support; and

WHEREAS, The EKG initiative continues to be a redemptive and constructive benefit to Southern Baptist churches, associations, and state conventions; and

WHEREAS, Kenneth S. Hemphill and the leadership of North Greenville University have agreed to unite in this effort to promote a Kingdom vision as an integral part of the University's purpose and mission; and consequently, North Greenville University has offered to assume oversight of the EKG initiative; now, therefore, be it

RESOLVED, That the members of the Executive Committee of the Southern Baptist Convention meeting in Phoenix, Arizona, June 13, 2011, express profound and humble gratitude to God for what He has wrought through the EKG initiative since its inception; and be it further

RESOLVED, That the members of the Executive Committee of the Southern Baptist Convention express deepest gratitude to Kenneth S. Hemphill for his unflagging devotion to, and exemplary sacrifice in, advancing God's Kingdom for His glory; and be it further

RESOLVED, That the Executive Committee of the Southern Baptist Convention now commends and transitions the vital ministry of EKG to the oversight of the North Greenville University, and be it finally

RESOLVED, That the Executive Committee of the Southern Baptist Convention prays the Lord's richest blessings on both Kenneth S. Hemphill and North Greenville University as they continue to inspire Southern Baptists wholeheartedly to seek first the King and His Kingdom until He returns for His own.

- 71. Frank S. Page (TN) recognized Paul Thompson (ID), pastor of East Side Baptist Church, Twin Falls, for his work with orphans and subsequent unjust imprisonment in Haiti. Thompson made remarks to the Convention.
- 72. Frank S. Page (TN) introduced two videos about the Cooperative Program.
- 73. Roger Spradlin (CA) concluded the Executive Committee report.
- 74. Jason Breland (AL), Convention music director, led congregational praise and worship.
- 75. President Wright (GA) introduced a video about disaster relief work in Alabama presented by NAMB.
- 76. President Wright (GA) recognized Jeff Iorg (CA), president, Golden Gate Baptist Theological Seminary, Mill Valley, for their report. Steve Bass (AZ) thanked Iorg (CA) and Golden Gate for their work with students in Arizona. Iorg concluded the report.
- President Wright (GA) introduced a video on the *Jesus* film produced by Campus Crusade for Christ.
- 78. President Wright (GA) recognized Ron Herrod (TN), first vice president, to preside during the time of presidential election.

- 79. First vice president Ron Herrod (TN) announced the time for nominations for the election of president. David Platt (AL) nominated Bryant Wright (GA). Wiley Drake (CA) nominated Wiley Drake (CA). There were no other nominations. Herrod called on John L. Yeats (LA), recording secretary, to give balloting instructions to messengers. Yeats reported there were 4,780 messengers registered. Ballots were cast.
- 80. Starla Harbin (GA), recording artist and worship leader, Hoschton First Baptist Church, Hoschton, led in special music.
- 81. President Wright (GA) recognized Doug Richey (MO), chairman, Committee on Nominations, to present the Committee on Nominations report as printed on pages 7-10 in *SBC Bulletin, Tuesday, Part 2*, and moved its adoption.

#### Report of the 2010-2011 Committee on Nominations

Doug Richey, Chairman

#### **Members Rotating**

Status Nominees to be Elected

#### **EXECUTIVE COMMITTEE**

#### State Representation Term Expiring 2014

\* Dean Combs, TX First, Odessa R \*Becky S. Illingworth, TX Community, Royse City

#### **Term Expiring 2015**

Steven W. Loggins, AL Beechwood, Mt. Olive

- \* Don E. McDaniel, Jr., AZ North Phoenix, Phoenix
- \* Jay F. Shell, AR West, Batesville
- \* Martin F. Davis, CA

Shadow Mountain, San Diego

Roger L. Spradlin, CA Valley. Bakersfield

Randall L. James, FL

First, Orlando

William F. (Bill) Harrell, GA Abilene, Martinez

Christopher D. (Chris) Metcalf, HI Lihue, Lihue

Richard E. (Rick) Bowden, KY Ormsby Heights, Louisville

James B. Law, LA First, Gonzales

\* Lovina K. Rush, MO First, Kearney

\* David W. King, NM Monterey, Albuquerque

K. Allan Blume, NC

Mount Vernon, Boone

Douglas O. (Doug) Melton, OK Southern Hills, Oklahoma City

- E Steven W. Loggins, AL Beechwood, Mt. Olive
- R \* Tim W. Brasher, AZ First Southern, Scottsdale
- E \* Jay F. Shell, AR West, Batesville
- I \* Pat Pavlian, CA Immanuel, Highland
- E Roger L. Spradlin, CA Valley, Bakersfield
- I \* James A. Ray, FL Calvary, Clearwater
- I \* William V. (Bill) Prince, GA Prince Avenue, Bogart
- E Christopher D. (Chris) Metcalf, HI Lihue, Lihue
- I Bill D. Whittaker, KY Glasgow, Glasgow
- DS Eddie W. DeHondt, LA Rose Park, Shreveport
- E \*Lovina K. Rush, MO First, Kearney
- E \* David W. King, NM Monterey, Albuquerque
- R Ryan Pack, NC First, Hendersonville
- I M. Kent Choate, OK Broadway, Sand Springs

- L. Douglas (Doug) Passmore, OK First East, Lawton
- \* Procopio U. DeLeon, PA-SJ South Jersey Bible, Pitman, NJ

J. Paul Fleming, SC Forestville, Greenville

\* David C. Perdue, TN
Bellevue, Cordova

David Dykes, TX

Green Acres, Tyler

\* Carol A. Yarber, TX First, Malakoff

Central, Corbin

- E L. Douglas (Doug) Passmore, OK First East, Lawton
- E \* Procopio U. DeLeon, PA-SJ South Jersey Bible, Pitman, NJ
- E J. Paul Fleming, SC Forestville, Greenville
- E \* David C. Perdue, TN
- Bellevue, Cordova
- E David Dykes, TX Green Acres, Tyler
- E \* Carol A. Yarber, TX First, Malakoff

#### **GUIDESTONE FINANCIAL RESOURCES**

## State Representation

Term Expiring 2013

R J. Wesley Noss, KY New Hope, Versailles

#### **Term Expiring 2015**

- I Rick L. Lance, AL Vaughn Forest, Montgomery
- E Danny H. (Dan) Coker, Sr., AZ Love, Phoenix
- I \* John T. Raymond, FL First, Jacksonville
- E \* Thomas A. (Tom) Seel, IN First, Clarksville
- I \*Terry A. Kilgore, KS-NE First Southern, Liberal, KS
- I Rob S. Gibson, KY North Oldham, Goshen
- I \* John D. Cameron, LA First, West Monroe
- E \* Joseph D. (Jody) Fail, MS Bay Springs, Bay Springs
- I \* David W. Morley, OK First, Enid
- I Michael S. Hamlet, SC First North Spartanburg, Spartanburg
- I \* Scott Turner, TX Prestonwood, Plano
- I \* Kenneth C. Price, VA Beaverdam, Beaverdam

\* Frankie J. Smitherman, AL

Charles Darren Gaddis, KY

- First, North Mobile Danny H. (Dan) Coker, Sr., AZ Love, Phoenix
- James B. (Jim) Henry, FL First, Orlando
- \* Thomas A. (Tom) Seel, IN First, Clarksville
- \* Mary C. Dighton, KS-NE Lenexa, Lenexa, KS
- \* Gregory A. (Greg) Bibb, KY Porter Memorial, Lexington Darryl J. Hoychick, LA Trinity, Pineville
- \* Joseph D. (Jody) Fail, MS Bay Springs, Bay Springs
- \* James R. (Jim) Scrivner, OK First, Ada Timothy E. (Tim) Head. SC
  - Timothy E. (Tim) Head, SC Lighthouse, Mt. Pleasant
- \* Ronald D. (Ron) Murff, TX Prestonwood, Plano
- \* Robert A. (Bob) Harris, Jr., VA Mt. Pleasant, Colonial Heights

#### INTERNATIONAL MISSION BOARD

#### State Representation Term Expiring 2015

- James W. (Jamey) Pruett, AL First, Prattville
- \* Linda Jean Applegarth, AL Taylor Road, Montgomery
- \* William C. (Bill) Milewski, AK First, Kenai
- \* Joseph W. (Joe) Hewgley, AR Pleasant Hills, Rogers
  - Stuart A. Bell, AR

First, Centerton

Lyle B. Paul, CA

First, Gridley

R. Blake Withers, CA Las Brisas, Murrieta

- Andrew F. (Andy) Johnson, DC Capitol Hill, Washington
- \* Debora D. (Debbie) Brunson, FL First, Jacksonville
- \* Martha H. Wilson, GA Oak Hill, Millen
- \* Jana T. Brown, GA Peavine, Fort Oglethorpe Hershael W. York, KY
- Buck Run, Frankfort
  \* Kathy T. Towns, LA
- First, Arcadia
  \* George Jack, MD-DE
  First, Perryville, MD
- Marvin (Rick) Dunbar, MS First, Madison
- William D. (Bill) Curp, MO Faith, Festus
- \* Michael A. (Mike) Penry, NC Revolution, Raleigh
- Keith L. Stephenson, NC
- Second, Rutherfordton D. Allen McWhite, SC
- Wellford, Travelers Rest
- John D. Floyd, TN
- Kirby Woods, Memphis \* Marshall D. Johnson, TX
- MacArthur Boulevard, Irving James T. (Jay) Gross, TX West Conroe, Conroe
- \* Charlene D. Hahn, VA First, Norfolk

- I Jay L. Wolf, AL First, Montgomery
- DS F. Max Croft, AL Agape, Scottsboro
  - E \* William C. (Bill) Milewski, AK First, Kenai
  - I \* Don McDonald, AR First, Fort Smith
  - E Stuart A. Bell, AR First, Centerton
  - E Kristen K. White, CA Magnolia Avenue, Riverside
  - E R. Blake Withers, CA Las Brisas, Murrieta
  - E Andrew F. (Andy) Johnson, DC Capitol Hill, Washington
  - E Debora D. (Debbie) Brunson, FL First, Jacksonville
  - E \* Martha H. Wilson, GA Oak Hill, Millen
  - E \* Jana T. Brown, GA
    Peavine, Fort Oglethorpe
- E Hershael W. York, KY Buck Run, Frankfort
- I James D. Rivers, LA First Moss Bluff, Lake Charles
- I Tim L. Simpson, MD-DE Greenridge, Clarksburg, MD
- E Marvin (Rick) Dunbar, MS First, Madison
- I Robert G. (Gary) Barkley, MO Pisgah, Excelsior Springs
- E \* Michael A. (Mike) Penry, NC Revolution, Raleigh
- DS Ruffin Snow, NC Tri-City, Conover
- I Claude Anthony (Tony) Smith, SC New Prospect, Anderson
- I H. Dean Haun, TN First, Morristown
- E \* Marshall D. Johnson, TX MacArthur Boulevard, Irving
- E James T. (Jay) Gross, TX West Conroe, Conroe
- E \* Charlene D. Hahn, VA First, Norfolk

#### NORTH AMERICAN MISSION BOARD

#### State Representation Term Expiring 2012

- Lester Cooper, GA 1027 Church, Atlanta
- \* Cameron Fuller, MI Orchard, Williamsburg
- \* Lisa M. Knutsen, NV Green Valley, Las Vegas
- \* Paul A. Oyer, HI Olivet, Honolulu
- \* Sharon Parker, LA Start, Start

- Larry E. Gipson, AL First. Oneonta
- Ronald L. (Ronnie) Toon, AR First, Batesville
- Timothy C. (Tim) Patterson, FL Hillcrest, Jacksonville
- \* Douglas K. (Doug) Dieterly, IN Plymouth, Plymouth
  - Plymouth, Plymouth Steven D. (Steve) Holdaway,
  - KS-NE LifeSpring, Bellevue, NE
  - M. Jason Pettus, KY
- Living Hope, Bowling Green
- \* Peggy S. Ballou, KY Central Corbin
- \* John P. Weberg, MO Garden, Overland
- \* Carroll E. Vaughn, NM First, Bloomfield
  - James S. (Bud) Parrish, NC Antioch, Lumberton
  - Steven G. (Steve) Mayes, OH Good Shepherd, Amherst
- \* Patrick L. (Pat) Adams, OK Quail Springs, Oklahoma City
  - Rodney K. Hale, WV First, Ceredo

- R \*Keith Fordham, GA Harps Crossing, Fayetteville
  - Canton Christian Fellowship,
- R Barry K. Anderson, NV Green Valley, Henderson

#### **Term Expiring 2013**

R Shane H. Sowers, HI Central, Honolulu

#### **Term Expiring 2014**

R Lane R. Moore, LA Ellerbe Road, Shreveport

#### State Representation Term Expiring 2015

- E Larry E. Gipson, AL First, Oneonta
- E Ronald L. (Ronnie) Toon, AR First, Batesville
- I \* Richard T. (Rick) Wyatt, FL First, Brandon
- E \* Douglas K. (Doug) Dieterly, IN Plymouth, Plymouth
- E Steven D. (Steve) Holdaway, KS-NE
  - LifeSpring, Bellevue, NE
  - M. Jason Pettus, KY Living Hope, Bowling Green
- DS \* David A. Parks, KY
  Porter Memorial, Lexington
- E \* John P. Wenberg, MO Garden, Overland
- E \* Carroll E. Vaughn, NM First, Bloomfield
- E James S. (Bud) Parrish, NC Antioch, Lumberton
- E Steven G. (Steve) Mayes, OH Good Shepherd, Amherst
- E \* Patrick L. (Pat) Adams, OK Quail Springs, Oklahoma City
- I Gregory A. Varndell, WV Fairlawn, Parkersburg

#### LIFEWAY CHRISTIAN RESOURCES

#### **State Representation Term Expiring 2013**

Mary H. Cox, GA North Metro First, Lawrenceburg Larry J. Purcell, KY Second, Hopkinsville Justin D. Peters, MS

First, Vicksburg

R Paul R. Baxter, GA First, LaGrange

Timothy D. Turner, KY Porter Memorial, Lexington R \* Ronald G. (Ronnie) Smith, MS Broadmoor, Madison

#### **Term Expiring 2014**

Gary A. Richardson, MS R North Oxford, Oxford

\* Lorie Honeycutt, AZ First Southern, Wellton

\* John D. Sagely, AR First, Fort Smith

Argile Smith, MS

First, Biloxi

\* Judy Taylor, IL Dorrisville, Harrisburg Joe Mayes, IN

Bethel, North Vernon

\* Carol L. Smith, KS-NE First Southern, Great Bend, KS

Adam W. Greenway, KY First, Mt. Washington

\* Tonya M. Hancock, LA North Monroe, Monroe

\* Sharon B. Williams, MI Cedar Street, Holt

Mike B. Farris, NV First, Tonopah

Simeon (Lee) Childs, NC

First, Garner

Mark Estep, TX Spring, Spring

Jennie L. Hughes, WV Immanuel, Princeton

#### **Term Expiring 2015**

E \* Lorie Honeycutt, AZ First Southern, Wellton

I \* Wayne G. Story, AR Cross Church, Springdale

E \* Judy Taylor, IL Dorrisville, Harrisburg

R Steven M. McNeil, IN Northside, Indianapolis

E \* Carol L. Smith, KS-NE First Southern, Great Bend, KS

Е Adam W. Greenway, KY First, Mt. Washington

DS Harry Forrester, LA Emmanuel, Shreveport

E \* Sharon B. Williams, MI Cedar Street, Holt

E Mike B. Farris, NV First, Tonopah

E Simeon (Lee) Childs, NC First, Garner

I Michael J. (Mike) Stevens, TX Bannockburn, Austin

Е Jennie L. Hughes, WV Immanuel, Princeton

#### SOUTHERN SEMINARY

#### **State Representation** Term Expiring 2012

Elizabeth H. (Ellie) Coursey, KY R First, Henderson

#### **Term Expiring 2016**

E Edwin J. Hayes, AL First, Cullman

Ι John A. Montgomery, CA Pathway, Redlands

Е Philip W. West, GA First, Valdosta

## Immanuel, Lexington Edwin J. Hayes, AL

Craig A. Loscalzo, KY

First, Cullman \* Larry Moxley, CA Valley, Bakersfield Philip W. West, GA First, Valdosta

Penny D. Davis, IL Tabernacle, Decatur \* Philip A. Gunn, MS Morrison Heights, Clinton Steve D. Gouge, NC Cub Creek, Wilkesboro E. Todd Fisher, OK Immanuel, Shawnee L. Perrin Powell, Jr., SC

Peach Valley, Spartanburg \* Paul B. Taylor, TX First, Mauriceville Brian D. Autry, VA Parkway, Moseley

\* J. Barry McRoberts LaGrange, LaGrange, KY

\* Randall L. Murray Clifton, Louisville, KY

Mike Lee, MI

Grace, Jackson

Danny L. Johnson, AR

First Southern, Bryant

Twelve Oaks, Paducah

Alan L. (Larry) Miller, NM

H. Doyle Chauncey, VA

Grace, Parkersburg

Eastern Hills, Albuquerque

Grove Avenue, Richmond

\* Dorothy L. (Dottie) Tommey, WV

First, Las Vegas

Lyman (Hutch) Hutcheson, KY

Jonathon C. (Jon) Murchison, NV

I \* Nina J. Wilson, IL First, Machesney Park

E \* Philip A. Gunn, MS Morrison Heights, Clinton

D. Steven Gouge, NC

E Cub Creek, Wilkesboro

Е E. Todd Fisher, OK Immanuel, Shawnee

L. Perrin Powell, Jr., SC Е Peach Valley, Spartanburg

E \* Paul B. Taylor, TX First, Mauriceville

Е Brian D. Autry, VA Parkway, Moseley

#### **Local Representation Term Expiring 2016**

E \* J. Barry McRoberts LaGrange, LaGrange, KY

I \* Marla R. Sanders Highview, Louisville, KY

#### SOUTHWESTERN SEMINARY

#### **State Representation Term Expiring 2014**

T. Michael Lawrence, DC R \* Jonathan D. Leeman, DC Capitol Hill, Washington Capitol Hill, Washington

#### **Term Expiring 2015**

Herschel D. Smith, MI Northpoint, Marqueite

#### **Term Expiring 2016**

Danny L. Johnson, AR Е First Southern, Bryant

Lyman (Hutch) Hutcheson, KY Е Twelve Oaks, Paducah

DS Eddie Miller, NV South Reno, Reno

I Robert E. Myers, NM Del Norte, Albuquerque

H. Doyle Chauncey, VA E Grove Avenue, Richmond

I Johnny H. Kelly, WV Westview, Martinsburg

#### **At-Large Representation Term Expiring 2016**

\* Johnny W. McGregor First, Glen Rose, TX Tony Mathews North Garland, Garland, TX E \* Johnny W. McGregor First, Glen Rose, TX

Е Tony Mathews North Garland, Garland, TX

#### NEW ORLEANS SEMINARY

#### **State Representation** Term Expiring 2014

David L. Daffern, AZ First Southern, Phoenix James Anderson. GA Westside, Warner Robins Terry Douglas, PA-SJ Wrightsdale, Peach Bottom, PA R \* William R. Bagwell, AZ First Southern, Scottsdale

Frank Cox. GA

North Metro First, Lawrenceville

R \* Melanie H. Hart, PA-SJ Faith Community, McMurray, PA

#### **Term Expiring 2016**

\* Lonnie Riley, KY Teetersville, Harlan Danny M. Crow, MD-DE Covenant, Columbia, MD Donald L. (Don) Currence, MO First, Ozark

Jeffrey L. Black, NY

New Life, Pittsfield, MA Steven A. Jirgal, NC Lakeview, Monroe

Caudle J. (C. J) Adkins, WV Westmoreland, Huntington

Dean Stewart Good Hope, Purvis, MS T. C. French, Jr. Jefferson, Baton Rouge, LA \* Lawson L. Swearingen Woodland Park, Hammond, LA E \* Lonnie Riley, KY Teetersville, Harlan

I \* Kenneth W. White, MD-DE El Bethel, Fort Washington, MD

E Donald L. (Don) Currence, MO First, Ozark

Е Jeffrey L. Black, NY New Life, Pittsfield, MA

Е Steven A. Jirgal, NC Lakeview, Monroe

Caudle J. (C. J.) Adkins, WV Е Westmoreland, Huntington

#### **Local Representation Term Expiring 2016**

E Dean Stewart Good Hope, Purvis, MS

Leland H. Crawford First, Minden, LA

DS Jerry W. Price First, West Monroe, LA

#### SOUTHEASTERN SEMINARY

#### **State Representation Term Expiring 2012**

\* George T. Schroeder, AR First, Little Rock Michael K. McCarthy, CO High Country, Silverthorne

Stephen E. Batts, GA Life Point, Newnan

R. E. Clark, AR R First, Gravette David E. Brown, CO Applewood, Wheat Ridge

**Term Expiring 2013** 

R \* Joe Forrester, GA Hebron, Dacula

\* Patrick (Pat) Hudson, KS-NE First, Haysville, KS \* J. Stacy Davidson, MS First, Jackson

Kevin L. Apperson, NV North Las Vegas, North Las Vegas

\* Ronald W. Cherry, TX Prestonwood, Plano

**Term Expiring 2016** 

Jerry Smith, KS-NE R Faith, Andover, KS

E \* J. Stacy Davidson, MS First, Jackson

Kevin Apperson, NV North Las Vegas, North Las Vegas

I Jason Allen, MO

Life Connection, Independence

# Local Representation Term Expiring 2016 E Christopl

Christopher J. Griggs Denver, Denver, NC \* Henry G. Williamson, Jr. Calvary, Winston-Salem, NC E Christopher J. Griggs
Denver, Denver, NC
E \* Henry G. Williamson, Jr.
Calvary, Winston-Salem, NC

#### MIDWESTERN SEMINARY

#### State Representation Term Expiring 2016

Eternity, Centralia

\* Richard L. Baker, MO
Second, Springfield

\* Patrick McKay, NY
Hope, Flanders
Kevin L. Shrum, TN
Inglewood, Nashville
Donald L. (Don) Paxton, VA

\* Larry E. Hoffman, IL

I Michael G. (Mike) McCoy, MI Holland, Holland

E \*Richard L. Baker, MO Second, Springfield I Charles W. Campbell, IL

Charles W. Campbell, IL Delta, Springfield

E Kevin L. Shrum, TN Inglewood, Nashville

E Donald L. (Don) Paxton, VA Rosedale, Abingdon

## **Local Representation Term Expiring 2016**

\* Patricia Bowen First, Little Rock, AR

Rosedale, Abingdon

\* Clarence Nolan Duke First, Belton, MO I \*Margaret N. Godwin-Opara Immanuel, Wichita, KS I Duncan Locke

I Duncan Locke Lincoln Avenue, Jacksonville, IL

#### **GOLDEN GATE SEMINARY**

#### State Representation Term Expiring 2013

Bevan (Duffy) Deardorff, CO Applewood, Wheat Ridge R Sean D. Cole, CO Emmanuel, Sterling

## Term Expiring 2015

\* Gustavo Della Corte, NY Iglesia Bautista David Livington, Elizabeth, NJ R Freddy T. Wyatt, Jr., NY Gallery, New York

E \* Ronald J. Sweetman, DC

#### **Term Expiring 2016**

\* Ronald J. Sweetman, DC
First, Upper Marlboro, MD
Gregory P. (Greg) Byman, IN
St. Joe Community, Fort Wayne
James Keith Vawter, MO
First, Mansfield
Joseph L. Bunce, NM
Hoffmantown, Albuquerque
\* Robert M. (Bob) Fargarson, TN

Brownsville, Brownsville

First, Upper Marlboro, MD

E Gregory P. (Greg) Byman, IN
St. Joe Community, Fort Wayne
I \* C. Keith Goeking, MO

Frederick Boulevard, St. Joseph

E Joseph L. Bunce, NM
Hoffmantown, Albuquerque

I Roger D. (Buck) Webb, TN Grace, Tullahoma

#### At-Large Representation Term Expiring 2014

Don Kim New Community, Mountain View, CA R \* Cathy Bates Pathway, Redlands, CA

#### **Proceedings**

#### **Term Expiring 2016**

Mike McGuffee

Clovis Hills Community,

Clovis, CA

\* Jane U. (Janie) Finlay First, Houston, TX

Stephen L. Faith, IN

\* L. Doug Austin, MO

\* Misty W. Turco Magnolia Avenue, Riverside, CA Е Mike McGuffee

Clovis Hills Community,

Clovis, CA

Terry M. Turner Mesquite Friendship,

Mesquite, TX

Ι Seung Hwan Choi

Korean Baptist, San Jose, CA

#### ETHICS AND RELIGIOUS LIBERTY COMMISSION

#### **State Representation Term Expiring 2014**

Skip Alexander, KY Campbellsville, Campbellsville

Charlestown, New Albany

Bethany, Cape Girardeau

Oakdale, Statesville

Stephen W. Long, OH

\* Patrick G. Kinnison, OK

First, Broken Arrow

Steven F. Baker, PA-SJ

Ronnie J. Wilburn, TN

Meridian, Jackson

Gene Kendrick, TX

Mims, Conroe

Memorial, Gettysburg, PA

First, Perrysburg

Gregory K. (Greg) Barefoot, NC

Todd E. Brady, KY First, Paducah

#### **Term Expiring 2015**

Stephen L. Faith, IN Charlestown, New Albany

I \* Tammie F. Andrews, MO Prairie Home, Kearney

Gregory K. (Greg) Barefoot, NC Е Oakdale, Statesville

Е Stephen W. Long, OH First, Perrysburg

E \* Patrick G. Kinnison, OK First, Broken Arrow

I \* Michael R. Stike, PA-SJ Wrightsdale, Peach Bottom, PA

Ronnie J. Wilburn, TN Meridian, Jackson

I \* Barry K. Creamer, TX First, Dallas

#### **At-Large Representation Term Expiring 2015**

H. Ray Newman, Sr. North Metro First, Lawrenceville, GA

Е H. Ray Newman, Sr. North Metro First, Lawrenceville, GA

#### COMMITTEE ON ORDER OF BUSINESS

#### **Term Expiring 2014**

Emerson E. Falls Glorieta, Oklahoma City, OK Marvin G. Parker Broadway Missionary, Broadview, IL

David Smith

Will H. Langford

Hyde Park, Austin, TX

Hickory Grove, Independence, KY

#### **Definitions used in this report:**

DS Declined to Serve

Eligible for Second Term

I Ineligible for Second Term

R Resigned

Non-Church/Denominational-Related (Vocation)

- 82. Michael Proud (CA) offered a substitute nomination to replace Cathy Bates (CA), at-large representative for Golden Gate Baptist Theological Seminary, term expiring 2014, with Ray Jones (CA). Proud responded to the substitute nomination. Doug Richey (MO) responded for the committee. The amendment failed. Paul Smith (AZ) offered Martin Johnson (AZ) to serve on the New Orleans Baptist Theological Seminary board replacing David Daffern (AZ), who had relocated out of the state. Doug Richey (MO) responded for the committee stating that they had already responded to that particular nomination with William R. Bagwell (AZ). Smith withdrew his motion, and the messengers affirmed the withdrawal of his motion. Del Allen (OK) asked a demographic question regarding input into the process. Doug Richey (MO) responded. The report was adopted.
- 83. President Wright (GA) recognized Charles S. (Chuck) Kelley, Jr. (LA), president, New Orleans Baptist Theological Seminary, New Orleans, for their report. William Blosch (GA) asked a question. Kelley responded.
- 84. President Wright (GA) recognized first vice president Ron Herrod (TN) for the report of the previous ballot for president.
- 85. Ron Herrod (TN) recognized John L. Yeats (LA) for the report from the tellers committee. Yeats reported that at the time of the vote there were 4,780 registered messengers, and 2,384 messengers cast ballots. Bryant Wright (GA) received 2,274 votes for 95.39%, and Wiley Drake (CA) received 102 votes for 4.28%. Herrod declared **Bryant Wright as president elect.** He also prayed for President Wright.
- 86. President Wright (GA) recognized Richard D. Land (TN), president, The Ethics and Religious Liberty Commission, for their report.
- 87. Richard D. Land (TN) addressed the convention sharing his personal testimony about the power of the Cooperative Program and spoke to the current moral and social issues impacting the nation. President Wright (GA) led in prayer for revival.
- 88. Jason Breland (AL), Convention music director, led the congregation in praise and worship.
- 89. President Wright (GA) announced the time for nominations for first vice president. Danny Akin (NC) nominated Fred Luter, Jr. (LA). Billy Van Camp (AZ) nominated Rick Ong (AZ). There were no other nominations. Wright called on John L. Yeats (LA), recording secretary, to give balloting instructions to messengers. Yeats reported there were 4,791 messengers registered. Ballots were cast.
- 90. President Wright (GA) recognized Paige Patterson (TX), president, Southwestern Baptist Theological Seminary, Fort Worth, for their report.
- 91. President Wright (GA) announced the time for introduction of motions.
- 92. George Kelly (TX) made a motion: On Providing Funding for Small Church Pastors.
  - "NAMB needs a strategy and resources to help small and struggling churches to come alive by providing funds to call full-time pastors. While we have an intense passion of establishing new church starts, there are countless churches that are small and struggling with bivocational pastors, that are dying on the vine. If they could have a full-time pastor they could come alive again. This is no condemnation of bivocational pastors, but here you already have a church building and a group of believers with a potential to grow." (Items 92 and 102)

- 93. Wiley Drake (CA) made a motion: On Providing 24-Hour Availability for the Annual Meeting Prayer Room.
  - "That the SBC meeting June 14-15, in Phoenix recommend to the local arrangements committee that the prayer room be open 24 hours a day during the remainder of this Convention and future Conventions." (Items 93 and 102)
- 94. Mickey Porter (UT) made a motion: On Reassigning Collegiate Ministries "That the primary responsibility for ministry to university and college students be moved from LifeWay Christian Resources to the North American Mission Board." (Items 94 and 102)
- Stephen Haffly (NC) made a motion: On Encouraging Publishers to Produce Electronic Publications.
  - "That the SBC request that LifeWay encourage publishers to make electronic editions of academic works available for devices such as Kindle, Nook, and other devices. This would be a benefit to our students who would then be able to purchase such works at a cost savings over that of hard-bound or paperback works." (Items 96 and 102)
- 96. President Wright (GA) introduced Timothy P. Dowdy (GA), chairman of NAMB, who introduced Kevin Ezell (GA), president, North American Mission Board, for their report.
- 97. President Wright (GA) asked Timothy P. Dowdy (GA) and Ted Traylor (FL) to pray for Kevin Ezell (GA) and his wife, commissioning them for leadership of the North American Mission Board.
- 98. Kevin Ezell (GA) presided over the North American Mission Board Appointment Service. President Wright (GA) prayed over the newly appointed missionaries and chaplains.
- 99. President Wright (GA) recognized John L. Yeats (LA), recording secretary, for the result of the ballot for first vice president. Yeats reported at the time of the ballot there were 4,791 messengers registered, and 2,012 ballots were cast. Fred Luter, Jr. (LA) received 1,558 votes for 77.4%, and Rick Ong (AZ) received 441 votes for 21.92%; 13 votes were disallowed. President Wright (GA) declared Fred Luter, Jr. first vice president elect.
- 100. Fernando Amaro (AZ), Hispanic ministries facilitator with Arizona Southern Baptist Convention, led the benediction.

#### **WEDNESDAY MORNING, JUNE 15, 2011**

- 101. Jason Breland (AL), Convention music director, led North Mobile Worship Band in praise and worship.
- 102. President Wright (GA) recognized Richard Gomez (NM), mission service corps coordinator for the New Mexico Baptist Convention, to lead in prayer.
- 103. President Wright (GA) recognized Will Langford (VA), chairman, Committee on Order of Business, for their third report. Chairman Langford reported that the Committee determined that the following motions deal with the internal operations or ministries of Convention entities. Under SBC Bylaw 26B, such motions are automatically referred to the appropriate SBC entities for consideration and report to the 2012 Southern Baptist Convention: To LifeWay Christian Resources: George Kelly (TX) (Item 62) Requesting that LifeWay develop senior adult devotional materials specifically for senior adults; Craig Thomas (TN) (Item 63) Requesting LifeWay to place disclaimers on certain products; Channing Kilgore (TN) (Item 65) Requesting that LifeWay publish their criteria for publishing and

distributing of products; Stephen Haffly (NC) (Item 95) Requesting LifeWay to work with other publishers of academic works to make them digital and downloadable. To LifeWay Christian Resources and the Ethics and Religious Liberty Commission: Young McCann (CA) (Item 64) Requesting the Convention to study the impact of unbiblical sexuality. To LifeWay Christian Resources and the North American Mission Board: Mickey Porter (UT) (Item 94) requesting that collegiate ministries be moved from LifeWay to NAMB. To the Ethics and Religious Liberty Commission: Wiley Drake (CA) (Item 66) Requesting that the ERLC study the abuse of Social Security. To the Executive Committee: Wiley Drake (CA) (Item 93) Requesting that the local arrangements committee consider making the SBC prayer room open 24 hours. To the North American Mission Board: George Kelly (TX) (Item 92) Requesting NAMB to develop a strategy for assisting the small and struggling congregations with growth and leadership.

- 104. President Wright (GA) announced that these motions were referred as indicated by the Committee on Order of Business.
- 105. President Wright (GA) introduced a video presented by the International Mission Board and indicated that the focus for this day would be on international missions.
- 106. President Wright (GA) announced the time for nominations for second vice president. Clint Pressley (NC) nominated Eric Thomas (VA). There were no other nominations. Wright called on John L. Yeats (LA), recording secretary, to cast the Convention ballot. Yeats reported 4,804 messengers were registered and cast the Convention ballot for Eric Thomas. Wright declared Eric Thomas (VA) second vice president elect.
- 107. President Wright (GA) announced the time for previously scheduled business. There was no scheduled business.
- 108. President Wright (GA) called for congregational singing. Jason Breland (AL), Convention music director, led in congregational praise and worship.
- 109. President Wright (GA) called for a season of prayer for missions.
- 110. President Wright (GA) recognized Gregg Matte (TX), chair of Committee on Committees, to bring a report. The report is found in the *SBC Bulletin, Tuesday, Part 2*, page 6. The report was adopted. (See following pages.)
- 111. President Wright (GA) introduced a video presented by the International Mission Board.
- 112. Jason Breland (AL), Convention music director, led in congregational praise and worship.
- 113. President Wright (GA) recognized R. Philip (Phil) Roberts (MO), president, Midwestern Baptist Theological Seminary for their report.
- 114. President Wright (GA) recognized Will Langford (VA) for a motion from the Committee on Order of Business. Langford moved to advance the agenda by fifteen minutes. Motion was adopted.

#### Report of the 2011 SBC COMMITTEE ON COMMITTEES

#### (2011–2012 Committee on Nominations)

#### (State Convention/Name/Church Membership)

\* indicates layperson from each state or regional convention

#### ALABAMA

\*Ed Lawley

The Baptist Church at McAdorv

McCalla, AL

Michael G. Holcomb Iron City Baptist Church Anniston, AL

#### ALASKA

\*Kenneth Ishmael

First Baptist Palmer

Palmer, AK

Edward C. Gregory

First Baptist of Anchorage Anchorage, AK

#### ARIZONA

\*Gloria Stakemiller North Phoenix Baptist

Phoenix, AZ

\*Kay Harms

Sierra Vista First Baptist Sierra Vista, AZ

#### ARKANSAS

\*Grant Rackley First Baptist

Van Buren, AR

Jeff Crawford

Grand Avenue Baptist

Ft. Smith. AR

#### California

\*David Rutledge Trinity Baptist

Livermore, CA

Dale Garland

Hemet Valley Baptist

Hemet, CA

#### Colorado

\*Charles Green

Monument Baptist

Grand Junction, CO

David A. Tomme

First Southern Baptist

Colorado Springs, CO

#### DISTRICT OF COLUMBIA

\*Papu Sandhu

Capitol Hill Baptist

Washington, DC

\*Paul Miller

Capitol Hill Baptist

Washington, DC

#### FLORIDA

\*Larry Carr

Idlewild Baptist

Lutz, FL

Craig Conner

First Baptist

Panama City, FL

#### GEORGIA

\*Randall Steele

Oakwood Baptist

Chickamauga, GA Ben Smith

First Baptist

Adel, GA

#### HAWAII

\*Steven Knight

Lahaina Baptist Lahaina, HI

\*Donald Sprinkle

Lahaina Baptist Lahaina, HI

#### Illinois

\*Mark Shipley

Roland Manor Baptist

Washington, IL

Adron Robinson

Hillcrest Baptist

Country Club Hills, IL

#### Indiana

\*Dave Leffler

Harrison Hills Baptist

Lanesville, IN

Roger Kinion

Calvary Baptist

Greenfield, IN

#### KANSAS /NEBRASKA

\*Tom Madison

Immanuel Baptist

Wichita, KS

Mike Bronson

West Haven Baptist Tonganoxie, KS

#### KENTUCKY

\*J. Dudley Reaves Bethlehem Baptist

Louisville, KY

James Hill

Salem Baptist

Shelbyville, KY

#### Louisiana

\*Robert H. Gatti, Jr.

First Baptist

Bossier City, LA

Waylon Bailey, chair

First Baptist Covington, LA

### MARYLAND/DELAWARE

\*Gregory Keith Corrick

Leonardtown Baptist Leonardtown, MD

Steve Fehrman

Southern Calvert Baptist

Lusby, MD

#### MICHIGAN

\*Karen Villapando

Memorial Baptist Sterling Heights, MI

Ron Emmerling

Westside Baptist Flushing, MI

#### Mississippi

\*Scotty Swillie

First Baptist

Vicksburg, MS

Allen Simpson First Baptist

Amory, MS

#### Missouri

\*Marcy R. Carter Covenant Baptist Mt. Vernon, MO

Derek A. Grigg First Baptist Nixa, MO

#### NEVADA

Ron Klass College Park Baptist Las Vegas, NV Tim Patton South Reno Baptist Reno, NV

#### NEW ENGLAND

\*Ken Smith Southcoast Community Scarborough, ME David Saylor

First Baptist Manchester, CT

#### New Mexico

\*Phil Downs
First Baptist
Roswell, NM
Hilcias Barrios
Iglesia Bautista Bethania
Central
Albuquerque, NM

#### New York

Northside Baptist Liverpool, NY Paul M. Flores Nazareth Baptist

\*Peter John Garner

North Carolina

\*Jack Fallaw First Baptist Charlotte Charlotte, NC

West New York, NJ

Chad Hood Bay Leaf Baptist Raleigh, NC

#### Northwest

\*Cindy Schenewerk Community Baptist Winston, OR

Timothy D. Palmer Tammany View Baptist Lewiston, ID

#### OHIO

\*Sharline Sisk
North Fairfield Baptist
Hamilton, OH
Johnathan Newman
Koinos Christian

# Troy, OH OKLAHOMA

\*Pat Hutchens Eastwood Baptist Tulsa, OK

Fellowship

Russell Cook Immanuel Baptist Shawnee, OK

#### PENNSYLVANIA/ SOUTH JERSEY

\*Murray Mullins The Journey West Chester, PA

Brian Harrison Eastshore Baptist Harrisburg, PA

#### SOUTH CAROLINA

\*Ruth McWhite
Locust Hill Baptist
Travelers Rest. SC

\*Cora B. Adams Kilbourne Park Baptist Columbia, SC

#### TENNESSEE

\*Glenn K. Turner First Baptist Sevierville, TN

Tommy Vinson First Baptist Collierville, TN

#### TEXAS

\*Carol Lewis Houston's First Baptist Houston, TX Larry J. Sanders Keller Springs Baptist

#### **Uтан/Ірано**

\*John Gregory Morgan Calvary Baptist Boise, ID Dan Walker Canyons Church Salt Lake City, UT

Carrollton, TX

#### Virginia

\*George William Stephens Colonial Heights Baptist Colonial Heights, VA Donald R. Cockes River Oak

#### WEST VIRGINIA

Chesapeake, VA

\*Bob Boyles Good Shepherd Baptist Scott Depot, WV James H. Messenger

Faith Baptist West Union, WV

#### WYOMING

\*Ron Alexander Boyd Avenue Baptist Casper, WY Clay Alexander

Big Horn Baptist Church Buffalo, WY

- 115. President Wright (GA) recognized Paul Jimenez (SC), chairman, Committee on Resolutions, for their first report.
- 116. Russell Moore (KY) moved the adoption of Resolution 1, and it was adopted.

#### RESOLUTION 1 ON RELIGIOUS LIBERTY IN A GLOBAL SOCIETY

WHEREAS, Popular movements calling for greater freedom and democracy are afoot in nations such as Libya, Tunisia, Egypt, Syria, Jordan, Pakistan, Iran, Yemen, and Saudi Arabia, the governments of which deny their citizens religious liberty; and

WHEREAS, Many others in the Islamic world are denied the right to convert from Islam, because Sharia law makes such conversion a crime subject to penalties as severe as capital punishment; and

WHEREAS, Others around the world suffering under totalitarian regimes are denied the right to worship freely; and

WHEREAS, The diplomatic, economic, and military engagement of the United States of America in some of these countries brings with it a unique responsibility to promote religious liberty; and

WHEREAS, Advocacy for religious liberty is crucial not only abroad but also at home; and

WHEREAS, The rapidly changing religious diversity in the United States makes it important to reassert what Baptists have affirmed historically about complete religious liberty for all persons and a free church in a free state; and

WHEREAS, This conviction is grounded in the teaching of our Lord Jesus who declared that His Kingdom is "not of this world" (John 18:36), and therefore He has not authorized any earthly realm to advance His Kingdom by the power of the sword; and

WHEREAS, The transformation of the heart comes through the action of the Holy Spirit (John 3:3-8), and thus cannot be legislated or forced; and

WHEREAS, Efforts to confront spiritual matters with carnal, coercive means are both morally wrong and counter-productive (2 Corinthians 10:4; Ephesians 6:12); now, therefore, be it

RESOLVED, That the messengers to the Southern Baptist Convention meeting in Phoenix, Arizona, June 14-15, 2011, restate our long-standing view that religious liberty is an inalienable human right, rooted in the image of God and possessed by all human beings; and be it further

RESOLVED, That we affirm that this freedom entails the civil liberty to convert to another religion or to no religion, to seek to persuade others of the claims of one's religion, and to worship without harassment or impediment from the state; and be it further

RESOLVED, That we oppose the imposition of any system of jurisprudence by which people of different faiths do not enjoy the same legal rights; and be it further

RESOLVED, That we deny that any government should use any coercive measure—including zoning laws or permits—to restrict religious speech or worship, based on the theological content of that speech or worship; and be it further

RESOLVED, That we call on the United States government to maintain complete religious liberty for all Americans, as guaranteed in the First Amendment to the Constitution; and be it further

RESOLVED, That we petition our political, diplomatic, and military leaders to make religious liberty for all people a priority in decisions of foreign policy and international aid; and be it finally

RESOLVED, That we pray for our brothers and sisters in Christ around the world who are now persecuted, imprisoned, or facing execution for their testimony of faith in Jesus.

117. Jimmy Scroggins (FL) moved the adoption of Resolution 2, and it was adopted.

## RESOLUTION 2 ON PROTECTING THE DEFENSE OF MARRIAGE ACT (DOMA)

WHEREAS, The Defense of Marriage Act of 1996 was passed with overwhelming majorities in the 104<sup>th</sup> Congress (House: 342-67; Senate: 85-14); and

WHEREAS, The Defense of Marriage Act was signed into law by President William J. Clinton on September 21, 1996; and

WHEREAS, The Defense of Marriage Act defines the words *marriage*, *spouse*, *husband* and *wife* for the purpose of application to United States law; and

WHEREAS, The Defense of Marriage Act defines marriage as "only a legal union between one man and one woman as husband and wife"; and

WHEREAS, The Defense of Marriage Act defends individual states from having a redefinition of marriage forced upon them by another state; and

WHEREAS, Southern Baptists have on multiple occasions (1996, 2003, 2008) affirmed through resolutions the truth and principles the Defense of Marriage Act seeks to defend; and

WHEREAS, The current administration, under the leadership of President Barack Obama and Attorney General Eric Holder, has refused to fulfill its constitutional responsibility to defend the Defense of Marriage Act against legal challenges currently before numerous federal courts; and

WHEREAS, The Defense of Marriage Act is under attack by legislation introduced in the 112<sup>th</sup> Congress seeking to repeal it; and

WHEREAS, The federal government has an appropriate role in preserving the foundations of a healthy society; and

WHEREAS, Redefining the concept and legality of marriage to mean anything other than the union between one man and one woman would fundamentally undermine the historic and biblical foundation of a healthy society (Genesis 1:28; 2:24; Matthew 19:4-6); and

WHEREAS, Equating same-sex relationships with heterosexual marriage would create a host of religious liberty and freedom of conscience conflicts; now, therefore, be it

RESOLVED, That the messengers to the Southern Baptist Convention meeting in Phoenix, Arizona, June 14-15, 2011, call on President Obama to direct the United States Department of Justice to follow through on its constitutional responsibility to defend vigorously the Defense of Marriage Act against all legal challenges with the full power of its office; and be it further

RESOLVED, That we commend the United States House of Representatives, under the leadership of Speaker John Boehner, for ensuring the rule of law by accepting the duty rejected by the United States Department of Justice to defend the Defense of Marriage Act; and be it further

RESOLVED, That we once again call on the United States Congress to pass and the states to ratify a constitutional amendment defining marriage as exclusively between one man and one woman; and be it further

RESOLVED, That we reaffirm our historic and consistent support of the biblical definition of marriage as the exclusive union between one man and one woman; and be it finally

RESOLVED, That we encourage pastors to speak strongly, prophetically, and redemptively concerning the sinful nature of homosexual behavior, the urgent need to protect biblical marriage, and the certainty that the blood of Christ can atone for any sin.

- 118. Paul Jimenez (SC) moved the adoption of Resolution 3. Richard Huff (AZ) moved to strike the fifth resolve. Jimenez responded on behalf of the committee. Huff responded and spoke to his motion to amend. Stephen Haffly (NC) spoke in favor of the amendment but was not in order. Stuart Sumrall (LA) spoke against the amendment. John H. Killian (AL) spoke for the motion. Jimenez spoke for the committee to amend. Wiley Drake (CA) spoke for the amendment. Robin Hadaway (MO) spoke against the amendment. Huff spoke to his motion to amend. Ken Jones (VA) called the question. The previous question was ordered. A raised ballot vote for the motion to amend was not clear, so President Wright (GA) ordered a ballot and called on John L. Yeats (LA), recording secretary, to give the messengers balloting instructions. Yeats announced that 4,821 messengers were registered. Ballots were cast.
- 119. Stephen Farish (IL) moved the adoption of Resolution 4. Jim Masters (AZ) moved to amend the resolution by inserting "Christ and" in the first line of the last resolve between the words, "for" and "lost" and insert "for the glory of Christ and" between the words "desire" and "that". The committee considered the amendment friendly and asked that it read, "That out of our love for Christ and for His glory, and our love for lost people . . ." Masters agreed, and the messengers affirmed the amendment. The amended resolution was adopted.

## RESOLUTION 4 ON THE REALITY OF HELL

WHEREAS, Rob Bell, in his 2011 book, *Love Wins*, has called into question the church's historical teaching on the doctrine of eternal punishment of the unregenerate; and

WHEREAS, The church has addressed this issue throughout her history, yet orthodox Christians have affirmed consistently and resoundingly the reality of a literal Hell; and

WHEREAS, The Bible clearly teaches that God will judge the lost at the end of the age (Matthew 25:41-46; 2 Peter 2:9; Revelation 20:11-15); and

WHEREAS, God must judge the unregenerate because He is a holy God whose judgments are altogether righteous (Psalm 96:10; Romans 2:1-5; Revelation 15:3); and

WHEREAS, The Scriptures affirm that this judgment of the unconverted is a judgment unto conscious, eternal suffering apart from the steadfast love and grace of God (Matthew 7:23; 25:46; Luke 16:22-25; 2 Thessalonians 1:7-10); and

WHEREAS, The Bible precludes the possibility of any opportunity for salvation after death (Hebrews 9:27), urging sinners instead to embrace the glorious gospel today (2 Corinthians 6:2; Hebrews 2:3; 3:13); and

WHEREAS, Jesus Christ and the apostles, out of their love for lost people, affirmed the reality of Hell in their own preaching to urge sinners to receive the grace of God, to repent of their sins, and to believe the gospel, and thereby to enter into abundance of eternal life (Matthew 10:28; John 10:10; Acts 17:30-31); and

WHEREAS, The prospect of fellow human beings, created in the image of God, spending eternity in Hell grieves us deeply; and

WHEREAS, The Scriptures exhort the church to hold fast to and proclaim the "faith once for all delivered to the saints" (Jude 3) and to "guard the good deposit" of truth the Lord has entrusted to us in His Word (1 Timothy 6:20; 2 Timothy 1:14), including difficult truths; and

WHEREAS, *The Baptist Faith & Message* affirms the biblical teaching that "Christ will judge all men in righteousness. The unrighteous will be consigned to Hell, the place of everlasting punishment" (Article X. Last Things); now, therefore, be it

RESOLVED, That the messengers to the Southern Baptist Convention, meeting in Phoenix, Arizona, June 14-15, 2011, do hereby affirm our belief in the biblical teaching on eternal, conscious punishment of the unregenerate in Hell; and be it finally

RESOLVED, That out of our love for Christ and for His glory, and our love for lost people and our deep desire that they not suffer eternally in Hell, we implore Southern Baptists to proclaim faithfully the depth and gravity of sin against a holy God, the reality of Hell, and the salvation of sinners by God's grace alone, through faith alone, in Jesus Christ alone, to the glory of God alone.

120. Jamie Work (TN) moved the adoption of Resolution 5, and it was adopted.

## RESOLUTION 5 ON CORPORATE PRAYER AND REPENTANCE

WHEREAS, Both the Old and New Testaments, as well as church history, attest to the reality that God works powerfully and manifests His presence among His people through authentic God-seeking prayer and repentance; and

WHEREAS, Jesus expressed deep grief and righteous anger when He came to the temple and found it to be something other than a "house of prayer for all nations" (Mark 11:17); and

WHEREAS, The book of Acts teaches through the birth of the church that what is birthed in prayer is of necessity sustained by prayer (e.g., Acts 1:14; 2:1, 42; 4:31); and

WHEREAS, The common corporate sins of many churches include, but are not limited to, prayerlessness, lukewarmness, neglect of biblical church discipline, and shallow relationships with God and with one another; and

WHEREAS, In our preoccupation with Mammon, we have too often embraced unbiblical priorities in our spending, our giving, our response to the poor, and our allocation of resources, assuming by our actions, contrary to our Lord's explicit teaching, that our lives consist in the abundance of our possessions (Luke 12:15); and

WHEREAS, For the past fifty years wickedness and family collapse have been increasing rapidly, and at the same time we have seen that programs and strategies alone cannot revive lagging baptism rates or anemic discipleship; and

WHEREAS, The Southern Baptist Convention adopted the Great Commission Resurgence Task Force report in 2010, a part of which called for pastors to lead their churches in Solemn Assemblies "for the purpose of calling Christ's people to return to God, to repentance, and to humility in service to a renewed commitment to Christ and the Great Commission"; and

WHEREAS, The Southern Baptist Convention adopted the addition to the Convention Calendar of Activities a focused Day of Prayer for the SBC in 2011 and for the years to follow; and

WHEREAS, God has already promised that He will not despise a "broken and contrite heart" (Psalm 51:17); now, therefore, be it

RESOLVED, That the messengers to the Southern Baptist Convention meeting in Phoenix, Arizona, June 14-15, 2011, do hereby beseech all pastors, congregations, ministry leaders, and denominational workers to seek the Lord in the manner of 2 Chronicles 7:14 and Joel 2:12-17, and to repent corporately in their various churches of all sins which God's Spirit reveals; and be it further

RESOLVED, That we call on all Southern Baptist churches to renew their first-love devotion to Jesus Christ through full confession of and repentance from all revealed sin, and that they humbly declare their utter dependence upon, and glad surrender to, His grace; and be it further

RESOLVED, That we encourage all Southern Baptists to pursue a life of genuine repentance, Kingdom-focused prayer times for sweeping revival and spiritual awakening, and consistent prayer for specific lost people, missions, and ministry; and be it finally

RESOLVED, That we urge Southern Baptist churches to embrace corporate prayer and repentance for revival in the hope that God would be merciful to our churches, the Southern Baptist Convention, the United States of America, and the peoples of the world for the glory of His great Name.

121. Mark Howell (TX) moved the adoption of Resolution 6, and it was adopted.

#### RESOLUTION 6 ON CIVIL PUBLIC DISCOURSE

WHEREAS, Our nation is polarized concerning many moral, ethical, and political issues; and WHEREAS, Christians have strongly-held convictions as to how the Bible speaks to these

WHEREAS, Christians have strongly-held convictions as to how the Bible speaks to these issues; and

WHEREAS, Christians have a God-ordained responsibility to give public voice to these issues biblically, authoritatively, and specifically (2 Timothy 4:1-2); and

WHEREAS, Such issues have generated heated public discourse that often has resulted in personal attacks and volatile protests; and

WHEREAS, Some groups and individuals have gained national publicity by protesting funerals, by burning the Koran, and by calling for prayers for the deaths of public officials; and

WHEREAS, The Bible clearly instructs Christians to conduct ourselves in a manner worthy of the gospel (Ephesians 4:1-2; 2 Timothy 2:23-26); and

WHEREAS, This mandate orders all our interactions regardless of our level of agreement with one another (Colossians 4:5-6); now, therefore, be it

RESOLVED, That the messengers to the Southern Baptist Convention meeting in Phoenix, Arizona, June 14-15, 2011, denounce the speech or activities of any individual or group that brings shame upon the name of Christ and His gospel; and be it finally

RESOLVED, That we urge Southern Baptists to continue to speak biblically and authoritatively with conviction, kindness, and gentleness.

122. Linda Clark (IN) moved the adoption of Resolution 7, and it was adopted.

#### RESOLUTION 7 ON APPRECIATION

WHEREAS, The messengers to the 154<sup>th</sup> session of the Southern Baptist Convention have enjoyed a time of worship, encouragement, and fellowship in the Lord Jesus Christ; and

WHEREAS, We acknowledge God's providence in all these blessings; and

WHEREAS, We also acknowledge the kind hospitality of the people of Phoenix, Arizona; and

WHEREAS, We also acknowledge our local Southern Baptist churches, associations, committees, and volunteers of the Phoenix area who have worked so diligently to make our stay a pleasant one; and

WHEREAS, We especially acknowledge the Lord's grace in enabling our president, officers, various committees, musicians, and other platform personnel to conduct the affairs of this Convention with dignity and a Christ-like spirit; now, therefore, be it

RESOLVED, That the messengers to the Southern Baptist Convention meeting in Phoenix, Arizona, June 14-15, 2011, express our profound gratitude to the Lord and to all those He has used to bring about an annual meeting characterized by grace, evangelism, worship, encouragement, cooperation, and purpose.

- 123. Paul Jimenez (SC) requested President Wright (GA) pray for the persecuted church.
- 124. President Wright (GA) announced the time for nominations for election of recording secretary. Russell Moore (KY) nominated John L. Yeats (LA). There were no other nominations. Wright called on Eric Moffett (AR), second vice president, to cast the Convention ballot for Yeats. Moffett cast the Convention ballot for Yeats. Wright declared John L. Yeats (LA) recording secretary elect.
- 125. President Wright (GA) introduced Jason Breland (AL), Convention music director. Breland introduced *33 miles*, Chris Lockwood and Jason Barton (TN).
- 126. President Wright (GA) recognized O. S. Hawkins (TX), president, GuideStone Financial Resources, for their report. The report included a video on *Mission Dignity*. Andrew Higginbotham (MO) expressed appreciation for GuideStone's ministry.
- 127. President Wright (GA) introduced a video presented by the International Mission Board.
- 128. President Wright (GA) called on Will Langford (VA) to advance the schedule ten minutes, and the motion was adopted.
- 129. President Wright (GA) announced the time for nominations for registration secretary. Neil Franks (MO) nominated James H. (Jim) Wells (MO). There were no other nominations. Wright called on John L. Yeats (LA), recording secretary, to cast the Convention ballot. Yeats reported 4,841 messengers were registered and cast the Convention ballot for James H. (Jim) Wells. Wright declared James H. (Jim) Wells (MO) registration secretary elect.
- 130. Contemporary worship was presented by guest artists 33 Miles, Chris Lockwood and Jason Barton (TN).
- 131. President Wright (GA) introduced David Platt (AL), pastor, The Church at Brook Hills, to preach the Convention sermon.
- 132. Contemporary worship was presented by guest artists 33 Miles, Chris Lockwood and Jason Barton (TN).
- 133. David Platt (AL), pastor, The Church at Brook Hills, preached the Convention sermon.
- 134. President Wright (GA) introduced A.B. Vines (CA), pastor, New Seasons Church, to lead the benediction.

#### WEDNESDAY AFTERNOON, JUNE 15, 2011

- 135. Jason Breland (AL), Convention music director, led in congregational praise and worship.
- 136. Eric Moffett (AR), second vice president, recognized Mat McIntosh (OK), pastor, University Fellowship Church, to lead in prayer.
- 137. Second vice president Eric Moffett (AR) recognized President Wright (GA) to honor outgoing officers and their wives: first vice president, Ron Herrod (TN), and second vice president, Eric Moffett (AR), and presented each of them with a plaque of appreciation.
- 138. Frank S. Page (TN) introduced the newly elected officers of the Southern Baptist Convention and their wives: Bryant Wright (GA), president; Fred Luter, Jr. (LA), first vice president; Eric Thomas (VA), second vice president; John L. Yeats (LA), recording secretary; and *in absentia*, James H. (Jim) Wells (MO), registration secretary.
- 139. President Wright (GA) recognized Will Langford (VA), chairman, Committee on Order of Business. Langford (VA) announced there was no business for the messengers. At this time he recognized his committee members.
- 140. Will Langford (VA), chairman, Committee on Order of Business, moved the following nominations for the 2012 Convention sermon preacher, alternate, and music director and alternate: David Uth (FL) to preach the annual 2012 sermon; Kenny Qualls (MO) as the alternate annual sermon preacher; Mark Cottingham (GA) as the 2012 director of music; and Michael Adler (AL), alternate 2012 director of music. The motion was adopted.
- 141. President Wright (GA) recognized Daniel L. (Danny) Akin (NC), president, Southeastern Baptist Theological Seminary, to bring their report. Brandon Shields (FL) asked a question. Akin responded.
- 142. President Wright (GA) recognized former SBC presidents on the platform. A video was shown to remember the legacy of the past SBC presidents.
  - Dr. Bailey Smith (GA) 1981-1982
  - Dr. and Mrs. Jimmy Draper (TX) 1983-1984
  - Dr. and Mrs. L. Paige Patterson (TX) 1999-2000
  - Dr. Bobby Welch (FL) 2005-2006
  - Dr. and Mrs. Frank S. Page (TN) 2007-2008
  - Dr. and Mrs. John Hunt (GA) 2009-2010
- 143. President Wright (GA) took a moment of personal privilege to introduce his wife, Ann, to the convention.
- 144. President Wright (GA) introduced Will Langford to make a motion to advance the agenda thirty minutes. The motion passed.
- 145. President Wright (GA) called on John L. Yeats (LA), recording secretary, to provide results of the vote of the amendment on Resolution #3. Yeats announced there were 4,821 registered messengers; 1,493 ballots were cast; 723, or 48.43%, were in favor of the amendment, and 766, or 51.31%, were against, with 4 ballots disallowed. The amendment was defeated.
- 146. President Wright (GA) recognized Paul Jimenez (SC), chairman, Committee on Resolutions, for their final report.
- 147. Paul Jimenez (SC) offered an amendment from the committee to Resolution 3 by adding a new sixth resolve stating: "Resolved, that this resolution is not to be construed as support for amnesty for any undocumented immigrant;" The amendment was adopted.

- 148. Stephen Haffly (NC) moved to amend Resolution 3 by substituting the fifth resolve with "Resolved, that we ask our governing authorities to implement a program to assist those persons here illegally to return to their home countries so that they may apply to enter legally and to institute a viable guest-worker program to provide such a legal means whereby those who desire to home here may do so."
  - Paul Jimenez (SC) responded on behalf of the Committee. Mike Janz (CA) spoke for the amendment. Daniel Bannister (VA) spoke against the amendment.
  - Keith Rogers (AZ) raised a point of order, and it was ruled out of order. Jimenez (SC) responded for the Resolution Committee. John Boquist (VA) spoke against the amendment and moved the previous question on the amendment. The previous question was called. Motion to amend failed.
- 149. Mark Gallups (AL) moved that Resolution 3 be tabled. The chair ruled that the Resolution could not be tabled.
- 150. Alvin Ellis (TN) appealed to the committee to withdraw Resolution 3. The Chair explained that the committee does not own the Resolution because it is now on the floor of the Convention, to be decided by the Convention. The vote for Resolution 3 was taken, and it was adopted as amended.

## RESOLUTION 3 ON IMMIGRATION AND THE GOSPEL

WHEREAS, The Kingdom of God is made up of persons from every tribe, tongue, nation, and language (Revelation 7:9); and

WHEREAS, Our ancestors in the faith were sojourners and aliens in the land of Egypt (Exodus 1:1-14; 1 Chronicles 16:19; Acts 7:6); and

WHEREAS, Our Lord Jesus Christ lived His childhood years as an immigrant and refugee (Matthew 2:13-23); and

WHEREAS, The Scriptures call us, in imitation of God Himself, to show compassion and justice for the sojourner and alien among us (Exodus 22:21; Deuteronomy 10:18-19; Psalm 94:6; Jeremiah 7:6; Ezekiel 22:29; Zechariah 7:10); and

WHEREAS, The Great Commission compels us to take the gospel to the nations (Matthew 28:18-20), and the Great Commandment compels us to love our neighbor as self (Mark 12:30-31); and

WHEREAS, The gospel tells us that our response to the most vulnerable among us is a response to Jesus Himself (Matthew 25:40); and

WHEREAS, The Bible denounces the exploitation of workers and the mistreatment of the poor (Isaiah 3:15; Amos 4:1; James 5:4); and

WHEREAS, The United States of America is increasingly diverse in terms of ethnicity, language, and culture; and

WHEREAS, Approximately 12 to 15 million undocumented immigrants live and work within our borders; and

WHEREAS, The relative invisibility of the immigrant population can lead to detrimental consequences in terms of health, education, and well-being, especially of children; and

WHEREAS, Recognizing that Romans 13:1-7 teaches us that the rule of law is an indispensable part of civil society and that Christians are under biblical mandate to respect the divinely-ordained institution of government and its just laws, that government has a duty to fulfill its ordained mandate, and that Christians have a right to expect the government to fulfill its ordained mandate to enforce those laws; and

WHEREAS, The governing authorities of a nation have the right and responsibility to maintain borders to protect the security of their citizens; and

WHEREAS, Undocumented immigrants are in violation of the law of the land; and

WHEREAS, Many of these persons, desiring a better future for themselves and their families, are fleeing brutal economic and political situations; and

WHEREAS, The issue of immigration has prompted often-rancorous debate in the American public square; now, therefore, be it

RESOLVED, That the messengers to the Southern Baptist Convention meeting in Phoenix, Arizona, June 14-15, 2011, call on our churches to be the presence of Christ, in both proclamation and ministry, to all persons, regardless of country of origin or immigration status; and be it further

RESOLVED, That we declare that any form of nativism, mistreatment, or exploitation is inconsistent with the gospel of Jesus Christ; and be it further

RESOLVED, That we deplore any bigotry or harassment against any persons, regardless of their country of origin or legal status; and be it further

RESOLVED, That we ask our governing authorities to prioritize efforts to secure the borders and to hold businesses accountable for hiring practices as they relate to immigration status; and be it further

RESOLVED, That we ask our governing authorities to implement, with the borders secured, a just and compassionate path to legal status, with appropriate restitutionary measures, for those undocumented immigrants already living in our country; and be it further

RESOLVED, That this resolution is not to be construed as support for amnesty for any undocumented immigrant; and be it further

RESOLVED, That we pray for our churches to demonstrate the reconciliation of the Kingdom both in the verbal witness of our gospel and in the visible makeup of our congregations; and be it finally

RESOLVED, That we affirm that while Southern Baptists, like other Americans, might disagree on how to achieve just and humane public policy objectives related to immigration, we agree that, when it comes to the gospel of Jesus Christ and to His church, the message, in every language and to every person, is "Whosoever will may come."

- 151. Tim Overton (IN) appealed to the Convention to consider his Resolution on the Gender-Neutral 2011 New International Version and moved that his resolution be considered. Paul Jimenez (VA) recognized Russell Moore (KY) to address the concerns of Overton. Motion to consider passed.
- 152. President Wright (GA) requested that Paul Jimenez (VA) read the following resolution into the record:

## RESOLUTION 8 ON THE GENDER-NEUTRAL 2011 NEW INTERNATIONAL VERSION

WHEREAS, Many Southern Baptist pastors and laypeople have trusted and used the 1984 New International Version (NIV) translation to the great benefit of the Kingdom; and

WHEREAS, Biblica and Zondervan Publishing House are publishing an updated version of the New International Version (NIV) which incorporates gender neutral methods of translation; and

WHEREAS, Southern Baptists repeatedly have affirmed our commitment to the full inspiration and authority of Scripture (2 Timothy 3:15-16) and, in 1997, urged every Bible publisher and translation group to resist "gender-neutral" translation of Scripture; and

WHEREAS, This translation alters the meaning of hundreds of verses, most significantly by erasing gender-specific details which appear in the original language; and

WHEREAS, Although it is possible for Bible scholars to disagree about translation methods or which English words best translate the original languages, the 2011 NIV has gone beyond acceptable translation standards; and

WHEREAS, Seventy-five percent of the inaccurate gender language found in the TNIV is retained in the 2011 NIV; and

WHEREAS, The Southern Baptist Convention has passed a similar resolution concerning the TNIV in 2002; now, therefore, be it

RESOLVED, That the messengers of the Southern Baptist Convention meeting in Phoenix, Arizona, June 14-15, 2011 express profound disappointment with Biblica and Zondervan Publishing House for this inaccurate translation of God's inspired Scripture; and be it further

RESOLVED, That we encourage pastors to make their congregations aware of the translation errors found in the 2011 NIV; and be it further

RESOLVED, That we respectfully request that LifeWay not make this inaccurate translation available for sale in their bookstores; and be it finally

RESOLVED, That we cannot commend the 2011 NIV to Southern Baptists or the larger Christian community.

- 153. Darren Lambert (NC) spoke for the resolution. A vote was taken, and the Resolution on the Gender-Neutral 2011 International Version was adopted.
- 154. President Wright (GA) recognized R. Albert (Al) Mohler, Jr. (KY), president, The Southern Baptist Theological Seminary, for their report. Peter Lumpkins (GA) asked a question. Mohler responded.
- 155. Jason Breland (AL), Convention music director, led in congregational praise and worship.
- 156. President Wright (GA) recognized Jimmy Pritchard (TX), chairman of the International Mission Board to introduce Thomas D. (Tom) Elliff (VA), president of the International Mission Board, for their report.
- 157. President Wright (GA) was joined by Jimmy Pritchard (TX) to pray a commissioning prayer for Tom and Jeannie Elliff.
- 158. Thomas D. (Tom) Elliff (VA) led in the International Mission Board Appointment Service.
- 159. President Wright (GA) pronounced the 154th Annual Meeting of the Southern Baptist Convention adjourned.
- 160. Stan Buckley (MS), vice chairman, Committee on Order of Business, led the benediction prayer.

| 2011 | <b>SBC</b> | Annual   | Meetin | ng Stat | istics |
|------|------------|----------|--------|---------|--------|
|      |            | Arizona, |        |         |        |

|                               | Count             | Percent                 |                                 | Count      | Percent |
|-------------------------------|-------------------|-------------------------|---------------------------------|------------|---------|
| Gender:                       |                   |                         | Spouse's Vocation:              |            |         |
| Male                          | 3,029             | 62.43                   | Associational Missions 1        |            | 2.08    |
| Female                        | 1,823             | 37.57                   | Evangelism                      |            | 0.78    |
| Total Present                 | 4,852             | 100.00                  | Homemaking                      | 205        | 26.62   |
|                               |                   |                         | North American or               |            |         |
| Total Numbers of Surveys: 770 |                   |                         | Int'l Missions                  | 14         | 1.82    |
| Age Breakdown:                |                   |                         | Other                           | 344        | 44.68   |
| 18-29                         | 33                | 4.29                    | Other Church Staff              | 61         | 7.92    |
| 30-34                         | 37                | 4.81                    | Other Denominational            | 5          | 0.65    |
| 35-39                         | 55                | 7.14                    | Seminary Student                | 1          | 0.13    |
| 40-44                         | 59                | 7.66                    | Senior Pastor                   | 102        | 13.25   |
| 45-49                         | 59                | 7.66                    | State Convention,               |            |         |
| 50-54                         | 132               | 17.14                   | Agency/Institution              | 16         | 2.08    |
| 55-59                         | 118               | 15.32                   |                                 | 770        | 100.00  |
| 60+                           | <u>277</u>        | <u>35.97</u>            |                                 |            |         |
| 001                           | $\frac{277}{770}$ | $\frac{-33.97}{100.00}$ | Number of times attend          |            |         |
|                               | 770               | 100.00                  | 1st Time                        | 112        | 14.55   |
| Travel Mode:                  |                   |                         | 5 or less                       | 217        | 28.18   |
| Car                           | 184               | 23.90                   | 6-10                            | 149        | 19.35   |
| Plane                         | 569               | 73.90                   | 11 or more                      | <u>292</u> | 37.92   |
| Other                         | 17                | 2.21                    |                                 | 770        | 100.00  |
|                               | 770               | 100.00                  |                                 |            |         |
| <b>X</b> 7 <b>X</b> 7 4*      |                   |                         | Under \$100                     | 24         | 3.12    |
| Your Vocation:                | 40                | 5.10                    | \$100-\$299                     | 30         | 3.90    |
| Associational Missions        | 40                | 5.19                    | \$300-\$599                     | 78         | 10.13   |
| Evangelism                    | 10                | 1.30                    | \$600-\$999                     | 148        | 19.22   |
| Homemaking                    | 70                | 9.09                    | \$1000-1499                     | 176        | 22.86   |
| North American or             | 10                | 2.47                    | \$1500-\$1999                   | 195        | 25.32   |
| Int'l Missions                | 19<br>148         | 2.47                    | \$2000+                         | 119        | 15.45   |
| Other Character Starff        |                   | 19.22                   | 1                               | 770        | 100.00  |
| Other Church Staff            | 90                | 11.69                   |                                 | ,,,        | 100.00  |
| Other Denominational          | 11                | 1.43                    | Number of other Family Members: |            | ·s:     |
| Seminary Student              | 8                 | 1.04                    | None                            | 268        | 34.81   |
| Senior Pastor                 | 336               | 43.64                   | 1                               | 403        | 52.34   |
| State Convention,             | 26                | 4.0.1                   | 2-4                             | 80         | 10.39   |
| Agency/Institution            | <u>38</u>         | 4.94                    | 5+                              | <u>19</u>  | 2.47    |
|                               | 770               | 100.00                  |                                 | 770        | 100.00  |
|                               |                   |                         | N 1 C 1                         |            | 4       |

## Number of unique churches that sent messengers:

Number of churches 2,158

#### Number of states that sent messengers:

Number of states 48 +Puerto Rico +Washington D.C.

#### SOUTHERN BAPTIST CONVENTION Registration of Messengers by State Phoenix, Arizona, June 14–15, 2011

| State | Number of<br>Messengers | Percent of Messengers | Churches with<br>Messengers | Rank<br>(1-25) |
|-------|-------------------------|-----------------------|-----------------------------|----------------|
| AK    | 13                      | 0.27                  | 5                           |                |
| AL    | 245                     | 5.05                  | 115                         | 5              |
| AR    | 163                     | 3.36                  | 72                          | 15             |
| AZ    | 384                     | 7.91                  | 112                         | 7              |
| CA    | 242                     | 4.99                  | 100                         | 10             |
| CO    | 43                      | 0.89                  | 23                          | 24             |
| CT    | 1                       | 0.02                  | 1                           |                |
| DC    | 12                      | 0.25                  | 2                           |                |
| DE    | 1                       | 0.02                  | 1                           |                |
| FL    | 242                     | 4.99                  | 95                          | 11             |
| GA    | 360                     | 7.42                  | 168                         | 1              |
| HI    | 13                      | 0.27                  | 7                           |                |
| IA    | 6                       | 0.12                  | 4                           |                |
| ID    | 17                      | 0.35                  | 8                           |                |
| IL    | 82                      | 1.69                  | 43                          | 17             |
| IN    | 78                      | 1.61                  | 36                          | 20             |
| KS    | 56                      | 1.15                  | 25                          | 23             |
| KY    | 234                     | 4.82                  | 114                         | 6              |
| LA    | 183                     | 3.77                  | 78                          | 14             |
| MA    | 8                       | 0.16                  | 3                           |                |
| MD    | 57                      | 1.17                  | 28                          | 22             |
| ME    | 1                       | 0.02                  | 1                           |                |
| MI    | 27                      | 0.56                  | 14                          | 25             |
| MN    | 5                       | 0.10                  | 3                           |                |
| MO    | 169                     | 3.48                  | 80                          | 13             |
| MS    | 201                     | 4.14                  | 103                         | 9              |
| MT    | 9                       | 0.19                  | 5                           |                |
| NC    | 336                     | 6.92                  | 146                         | 4              |
| ND    | 0                       | 0.00                  | 0                           |                |
| NE    | 1                       | 0.02                  | 1                           |                |
| NH    | 11                      | 0.23                  | 1                           |                |
| NJ    | 11                      | 0.23                  | 7                           |                |
| NM    | 85                      | 1.75                  | 38                          | 19             |
| NV    | 69                      | 1.42                  | 32                          | 21             |
| NY    | 13                      | 0.27                  | 7                           |                |
| OH    | 88                      | 1.81                  | 43                          | 18             |
| OK    | 148                     | 3.05                  | 69                          | 16             |
| OR    | 11                      | 0.23                  | 4                           |                |
| PA    | 22                      | 0.45                  | 12                          |                |
| PR    | 3                       | 0.06                  | 2                           |                |
| RI    | 0                       | 0.00                  | 0                           |                |
| SC    | 194                     | 4.00                  | 106                         | 8              |
| SD    | 1                       | 0.02                  | 1                           |                |
| TN    | 389                     | 8.02                  | 156                         | 2              |
| TX    | 344                     | 7.09                  | 155                         | 3              |
| UT    | 24                      | 0.49                  | 10                          |                |
| VA    | 191                     | 3.94                  | 86                          | 12             |
| VT    | 1                       | 0.02                  | 1                           |                |
| WA    | 20                      | 0.41                  | 12                          |                |
| WI    | 3                       | 0.06                  | 2                           |                |
| WV    | 22                      | 0.45                  | 12                          |                |
| WY    | 13                      | 0.27                  | 9                           |                |
|       | 4,852                   | 100.00                | 2,158                       |                |

# Southern Baptist Convention Text of Convention Messages June 14–15, 2011 Phoenix, Arizona

President Bryant Wright's Convention Address

(pages 104–113)

David Platt's Convention Message (pages 114–120)

## President Bryant Wright's Address

## LEAVING YOUR FIRST LOVE President Bryant Wright's Address 2011 Southern Baptist Convention, Phoenix, Arizona June 14, 2011

Revelation 2:1-7

Turn in your Bible to Revelation chapter 2. We'll be reading verses 1-4 to introduce our study today, which is Revelation 2, verses 1-7. And recognizing these are not just the words of a man, but most of all this is the written Word of God, let us stand in honor of our Lord and Savior, Jesus Christ, as we read the Word of God. Revelation 2, verse 1.

To the angel of the church in Ephesus write: The One who holds the seven stars in His right hand, the One who walks among the seven golden lampstands, say this: 'I know your deeds and your toil and perseverance, and that you cannot tolerate evil men, and you put to the test those who call themselves apostles, and they are not, and you found them to be false; and you have perseverance and have endured for My name's sake, and have not grown weary. But I have this against you, that you have left your first love.

Let's pray together.

Father God, as always when we open Your Word, we can open the Word with anticipation that You, the God of the Universe, are eager to speak to all of us right where we live. And today, we ask for You to speak to us individually. We ask for you to speak to us corporately as churches and as the Body of Christ as Southern Baptist Christians. Father, may You speak to us and may we receive Your Word with an open heart, with a mind that is in tune with you, with a will that is willing to trust You and follow You wherever You may lead us to go. Father, may You speak in a very powerful way that only You can do when the Holy Spirit empowers the Word of God to speak to our heart and lives. And may all that is said here be centered on You through the person of Jesus Christ. For it is in Christ's name that we pray.

All of us who are in full-time ministry have been in conversation with folks who come to us when their marriage is on the rocks. And we hear comments from them like, "I just don't love him anymore," "The spark is gone," or "My feelings are dead." And in almost every case when a marriage is on the rocks, it's not like it just began over night. A marriage falls into trouble because gradually, over time, the husband and wife are not prioritizing one another as the primary human relationship here on this earth. And over time, when that happens, the love can grow cold. And that person really feels separated from the one that they originally loved very much.

And it's really quite similar in our relationship with Jesus Christ. It's very rare that we suddenly rebel against God and want to have nothing to do with God. But what tends to happen to all of us is over time, gradually, often subtly, we begin to drift away from God. He begins to no longer be the priority of our life. There are other priorities that creep in Our heart begins to grow cold towards the Lord. When that occurs, we find our self leaving the first love of our life—that is Jesus Christ.

Jesus speaks to this when He speaks to the church at Ephesus. And let's understand this about the church at Ephesus. It was a great church. It is no accident that it is the first church mentioned in the book of Revelation of the seven churches of Revelation. Ephesus was a leading city in its day. And they had been blessed with strong pastoral leadership. And it's very interesting that as Jesus Christ addresses the church at Ephesus, He begins with words of affirmation. I really believe that the words that Jesus shares with the church of Ephesus could very easily be the words that He desires to share with Christians who are a part of the Southern Baptist Convention.

First, the affirmation. In verse 2, He says, "I know your deeds." The church at Ephesus was a church filled with good ministries. Now think for a moment about the Southern Baptist Convention. Think with me about the thousands, literally thousands, of ministries that are doing so much good in our local missions fields as well as mission fields around the world. Think of the hundreds and hundreds of ministries in all of our 45,000 churches. And then there are hundreds of associations, and then over 40 state conventions. We have thousands and thousands of North American Mission Board full-time missionaries and thousands and thousands of full-time IMB missionaries.

We have seen from the video this morning about how NAMB has specialized in disaster relief. And really just in the first half of this year, the first six months, they have distributed over three hundred and fifty thousand meals in disaster relief. Good deeds and good ministry. Our International Mission Board has distributed on an annual basis over 8 billion dollars of hunger and relief supplies to people in need around the world.

GuideStone cares for widows and very many bivocational pastors who had no form of retirement, and are just struggling to get by. And through Mission:Dignity, seeking to reach out and honor those who often served in the crossroad ministries all across the land, are caring for them in their retirement. We could just go on and on and on with one example after another about the good deeds that occur in the Southern Baptist Convention and the churches that are a part of our Convention.

But Jesus goes on. He says,

I know your toil and your perseverance. (verse 3) And you have perseverance, and you have endured for my name sake and you have not grown weary.

At this point in Ephesus' life, the church had existed for about 40 years. They had endured hardship of growing up in a pagan culture, of being a new church plant in a culture that was overwhelmingly involved in idol worship. And for 40 years, they had toiled. They had persevered. They had not quit.

The Southern Baptist Convention, formed in 1845 in Augusta, Georgia, has survived Civil War, two World Wars, the Great Depression, the recent years of the economic setback that we've been dealing with, times of great abundance and prosperity, and over the last 50 years the most rapid social and moral change in the history of American Culture. We have persevered. But Jesus goes on. He says,

And you cannot tolerate evil men, and you put to the test those who call themselves apostles, and they are not, and you found them to be false. (verse 6) Yet this you do have, that you hate the deeds of the Nicolaitans, which I also hate.

Now if there's one thing true and a great affirmation that Jesus has about the church at Ephesus, it's that they upheld sound doctrine. They would not tolerate those who were false teachers, who were bringing great harm and great poison to the body of Christ. They were strong in their doctrine of the true faith. And certainly this is something that Southern Baptists have done that is really contrary to some mainline denominations in American culture that have chosen to take one pro-sin position after another because there is no longer the basis of the authority of the perfectly true written Word of God.

Southern Baptists did something historic. They said, "We will not tolerate this. We will not tolerate false teaching. We will not have anything to do with false teaching." Jesus Christ is very clear in what He says about the Nicolaitans, a false doctrine, a heresy in the early church, that He hated the deeds of the Nicolaitans—all their sexual immorality, all their idolatry that came out of the false doctrine that they were teaching.

Southern Baptists, years ago, decided we must be true to the perfectly true written Word of God. And in our seminaries, it is unbelievable what has happened over the last 30 years.

I was a seminary student in the late 70's. It was the most miserable experience of my life. I remember time after time, day after day, going to class after class where the sacred things of the faith were belittled and were mocked—even something as ground central to our faith as the resurrection—skepticism and doubt. I remember walking through the hallways of Southern Seminary and just silently screaming to myself, "This place is not going to steal my soul. Lord, help me to hold on to the faith. Help me to hold on to the trustworthiness of the Word of God in this vast sea of theological mush."

And what is so amazing to me, today, it is an absolute miracle to me today, in visiting our seminaries and seeing the sound doctrine in all six of our seminaries. Seeing the passion for Christ and the passion for missions and the passion for church planting among our seminary students—it is an absolute miracle what has occurred in the life of Southern Baptists. And for that I am grateful.

But then Jesus says this. After words of affirmation, words about good deeds, about toil and perseverance, about upholding sound doctrine, Jesus says this,

I have this against you, that you have left your first love.

Now, one of the things that Anne and I have discovered as we counsel with folks who are struggling in their marriage—and they make a comment like, "You know, I just don't love this person any more. The spark is gone. I no longer have feelings for them." Both of us have learned to ask, "Well, just tell me. Tell me, for a moment, what was it that caused you to fall in love with that person. What was it like? Can you just tell me for a second? What was it like when you fell in love with that person?" It's amazing the response.

Jesus Christ talks about the church at Ephesus leaving their first love. And I really believe in all my heart, if there's any message that God is desiring to say to us as individuals, to us as local churches, to us as a Southern Baptist Convention, it's that we have left our first love of Jesus Christ. And how does it come about?

Well, very simply, other priorities begin to be a bigger priority in our life than our relationship with Jesus. Let's talk about some of the challenges we face on a daily basis. Number one—materialism. I really believe that the number one idol within the lives of our people and in the lives of our churches is materialism. When you consider that studies have shown that less than two and a half percent of every dollar is given to the Lord's work by evangelical Christians in America today. What it clearly says to us is, "No matter how much our people profess that they love Jesus, they really love their money more than Jesus." There's no way when a person is continually stealing from God that they can claim to have a real love for Jesus Christ. Money, possessions have become a priority.

Years ago, our whole Sunday offering was stolen from a safe in our business office one Sunday afternoon—the whole Sunday offering. Now I want you to know there was outrage all throughout Johnson Ferry Baptist Church. People were appalled! How in the world can somebody rob the church and rob from God like that? I heard the comments all week long. I just kind of silently smiled and looked forward to preaching the next Sunday on stealing from God from Malachi 3, verses 8 through 10.

And I reminded our congregation. I said, "Many of you have been outraged that thieves broke into the business office, stole the entire Sunday offering, but the fact is the overwhelming majority of you that call yourself Christians, rob from God every single Sunday. God doesn't call you a thief, which is kind of like a high class robbery, He calls you a robber—someone who is continually stealing from God." And there is no way, no matter how much we profess, no matter how much we do and serve in ministries, that we can truly claim to love Jesus Christ if we steal from God on a regular basis. Materialism to me is our number one idol in our churches.

But then secondly, hedonism. There's no doubt that our culture is pervasive in influencing those of us in the church. There is no doubt that the number of men struggling with addiction to Internet pornography has reached epidemic proportions within the pews of our churches. And there is no way that there can be a spiritual fire in our bones, there's no way there could be a spiritual vitality in our churches, when the very spiritual life of those who claim to be followers of Christ is literally suffocated by this addiction to porn.

We think about our teenagers and sexual morality – and how often they are no different than those outside the church. We could go on and on with example after example of this love for pleasure more than a love for Jesus. But there are other temptations as well. There's that incredible lust for the latest up-to-date technology. Some of you are so addicted to your cell phones, you haven't made it ten minutes into this message without checking your messages or your tweets, or whatever it may be – two or three times! As if that is more important than hearing from the Word of God. Wanting to have the latest technology and to stay socially connected through your social network very often becomes the dominant focus of people's lives. And in the process, we leave our first love.

And then there are those who are addicted to talk radio, to blogs, to 24-hour news cycles. You know, I'm very thankful that we have alternative views in the news today, because for much of my life there were no alternative views. It was all one-sided views. But I want you to know, I am greatly concerned about the new idolatry in the church of elevating talk radio or Fox News before the Word of God and the person of Jesus Christ when it comes to worldview. My friends, our worldview is to be shaped by the written Word of God as we understand it in following Jesus Christ.

But that is not all. Very often it is very good things that cause us to leave our first love. Good things like family, like an honest job or work, or even our ministries. Now listen very carefully. Are you listening? I really believe that perhaps the major temptation for anyone who serves in full-time Christian ministry is to begin to confuse their ministry with their relationship with Jesus Christ. After all, what could be more important than doing the work of the Lord? It is a high calling. It is an important calling. We're to be responsible in that calling.

But there is no doubt that it is an easy and constant temptation to confuse our work in ministry with our relationship with Jesus Christ. And let us understand, when that occurs in our life, we're making a family member, we're making a ministry, we're making our work an idol in our life. No one – not our family, not our ministry, not our work – is to come before our relationship with Jesus Christ. He is to be our preeminent concern.

And we think about these examples. We realize we could go on and on. But what is so great about Jesus in this passage is He's like a good doctor. He's not like the prosecuting attorney pointing out all the ways that we fall short. He's like a good doctor. He tells us our problem of leaving our first love, of prioritizing other things or other people before our relationship with Him. And then, like a good doctor, He gives us a cure. Look at what He says in the verse that follows, verse 5. He says,

Therefore remember from where you have fallen, and repent and do the deeds you did at first.

Now I want to ask you to do something for a second. We've talked about comparing our relationship with the Lord Jesus Christ to the relationship in marriage. For those of you who are married, will you think back as I spoke about a little bit earlier, think back to what it was like when you fell in love with your spouse? How did you act? What was it like?

I certainly remember what it was like when I fell in love with Anne. For one thing, I wanted to be with her every single day. Now, for a guy who had never dated anybody seriously all the way through college, all of a sudden I met this beautiful honey, and I wanted to be with her every single day. Matter of fact, as a single guy, it was really making me nervous. So after we'd been dating about three weeks, I said to Anne, "Honey, I believe we need to take a break for a

couple of weeks. It's just getting a little too serious." And she just smiled. She handled it real cool. I saw her twice the next day. When we fall in love, we've got to be with that person.

I even remember a time when I went to see her, to pick her up to go somewhere and she had her hair rolled up. Now her hair is naturally curly. She doesn't roll up her hair anymore, but in those days she was trying to keep it straight. She had big old rollers – the kind about orange-juice-can size. And I've always thought that a woman in public with her hair rolled up is terrible for the environment. It's an ecological disaster. But I called Anne one day, said, "I want you to go with me to this place." She had her hair rolled up. I said, "That's all right." I picked her up with her hair rolled up. Next thing I know, I was kissing on her. Just kissing... couldn't stop. She had her hair rolled up. I mean, you know you got it bad when you're kissing a woman with her hair rolled up. I don't care who she is.

But when we fall in love, it's really an amazing thing. We want to be with that person. I remember beginning to tell Anne, in those early days of our dating, I told her things I had never told anyone, talked to her about my fears, about my anxieties. I talked to her about dreams and hopes for the future—things I had never verbalized to anyone. I wanted to hear what she had to say. I loved listening to what she had to say. I loved spending time with her. I loved introducing her to other people. I wanted them to know her. I wanted them to see what a wonderful honey she was!

And think about it – what it is like when we come to Christ? Would you remember with me for a moment? Everybody? Are you listening? Will you remember for a moment? What was it like when you first came to Christ? What was it like?

I remember I came to Christ as a sixteen year old. I would have told you I was a Christian. I grew up in a wonderful Christian home, very involved in the church. But I went to a Young Life Ranch when I was sixteen years old and for some reason, the Good News of the Gospel of Christ and what Christ had gone through and done for me on the cross – and not just me but all of mankind. I was overwhelmed with it. And I came under great conviction. I realized that even though I would say I was a Christian, I called on God by convenience. I called on Him before a big date, or before a big test, or before a big ball game, but other than that – God let's keep things at arm's length. But when I realized afresh from the story I already knew, what Christ actually went through in taking the penalty of our sins upon Himself, I was overwhelmed with conviction. I wanted to stop using God, and I wanted to follow Christ. I wanted to follow Christ wherever He was leading me to go. And I know for sure that I came to know the Lord at that time in my life. And man—was it joy!

I didn't have an emotional conversion. I was a little disappointed in that. But man, when I got home – the hunger I had to read the Word of God, to study the Word of God, to underline the Word of God. Yes, I had gone to church all my life, but I had never done that on my own. The hunger I had to be in Christian fellowship with others who were growing in their faith, to be in Bible study, to be in worship. The hunger I had to pray about what was on my mind and what was on my heart. The hunger for all that just continued to grow. There was a desire to obey the Word of God. As a very young Christian I remember how self-righteous I was in looking at the church and all the things wrong with the church as I was studying the Word or God, and I was so hoping to obey the Word of God exactly as it says. Maybe you can relate to that.

But I also had a great hunger for my friends in my high school to be introduced to Jesus. Man, more than anything else, those relationships began to change because I wanted them to know Christ, and to know His love, and His salvation, and the gift of eternal life that He could bring. Can you remember what it was like when you first received the love of Christ in faith? Can you remember?

And Jesus goes on by saying, "Once you remember, realize it's time to repent." And realize that repentance is simply a change of mind that leads to a change of direction. In repentance, we come to acknowledge that we have been going down the wrong road of life, and we recognize

that we made a wrong turn, and we want to get it right. So we acknowledge that we've gone the wrong way. We turn to go the right way, to go the way that God is directing us to go. That is what repentance is. Christ says, "When you remember what it was like when you came to know Me as your Lord and Savior, now repent!" And then He says, "Do the things that you did at first."

Well, what do we want to do at first when we come to know the Lord? We want to study the Word. We want to talk to God about everything in prayer. We want to be in Christian fellowship and worship and Bible study, growing with other believers. We want to obey the Word of God. We want to trust God in all the areas of our life. And we want to tell others about the love and the salvation that is found in Jesus Christ.

You see, folks, when we really love the Lord, we're going to begin to love the lost. I want to park on that last one for a few minutes. What tends to happen to all of us, what tends to happen to Bible studies and small groups and local churches is over time, we tend to form our holy huddles. And we begin to self-righteously look at those who are outside of our huddle and condemn them for their lifestyle and all the bad they do—all the while, blind to our self-righteous pride.

We tend in our churches to focus on the 99 sheep in the fold and neglect the one sheep that Christ is concerned about who has gone astray. We tend to become so inward focused on pastoral care of the flock that we forget the mission of the church. Christ is saying, "Look. Do the deed you did at first."

Well what about the Southern Baptist Convention? How were we founded? We were founded on two key issues. One was bad. One was great. One was unstated. One was clearly stated. We were founded in the defense of slavery. It took us 150 years to come to our senses and to apologize and seek the forgiveness of God and to apologize with our African-American friends and to ask their forgiveness for the strain of racism all through our history. Thankfully, it occurred in the mid to late 90's, but it was about 150 years late.

But there is a noble reason for which we were founded, and that is for the propagation of the Gospel of Jesus Christ. The very first president of the Convention, W. B. Johnson, talked about that haunting Macedonian call from heathen groups all around the world as the Gospel must be taken to every people group on the face of the earth. The reality is, when we love the Lord Jesus Christ with all of our heart, soul, and mind, we are going to love the lost. And the less that we love the Lord Jesus Christ, the less we are going to love the lost and care for them in hopes that they can come to salvation in Jesus Christ.

Now, in this Convention, the Great Commission is front and center of all we're doing. The Great Commission is foundational of why we were formed as a convention of churches. The Great Commission is what Christ calls on us to do in taking the Gospel to every people group on the face of the earth.

And as a part of carrying out what God calls us to do in the Great Commission, there are two major focuses that we are dealing with in this Convention. One is the planting of churches. It began in our pastors' conference—a focus on planting churches especially where there is a great need for new churches because Bible studies and small groups and local churches tend to become inwardly focused over time. There is nothing like starting new classes, starting new Bible studies, starting new small groups, and starting new churches to reach more people for Jesus Christ.

Johnson Ferry has had the privilege to start a lot of churches. And right now, our latest church plant is a church plant that we are engaged in along with 17 other Southern Baptist churches. Another recent church plant, the Cedarcrest Church in North Atlanta, was the one who led us to have a connection to the South Bay Church in the Silicon Valley. And it's so exciting going to that church today.

When Anne and I first visited that church – it's so young from those people working at Google and Microsoft and all the high-tech industries around there – one of the young gals there asked Anne, "Whose parents are y'all, who are you visiting today?" That was very discouraging to recognize that we looked like senior adults in visiting that church that day, but it was very encouraging to see overwhelmingly people under 30 years old flocking into this church from all different ethnic groups, being reached with the Good News of Jesus Christ as 18 Southern Baptist churches are joining together to sponsor that church plant.

Some people feel like their church is too small to be involved in a church plant. You can join with others in your association. You can join with other churches, larger churches that you know of in taking part in a church plant. Everybody can be a part of this because there is no doubt that the growth of the kingdom, the advancement of the kingdom is greatly enhanced through planting new churches.

But there is also a focus in this Convention on really engaging the unreached and unengaged people groups—to really embrace them. We can use the word adopt but the word embrace really describes more what it's about. There is a huge focus in this Convention on embracing unreached and unengaged people groups.

There are over 6,000 unreached people groups on the earth. But understand this about unreached people groups—that's including any nation that has less than 2% of its population being Christian. So a nation like Japan would be considered an unreached people group even though there are churches all throughout that land.

But when we talk about really embracing unreached and unengaged people groups with the Gospel of Jesus Christ, there are 3,800 unreached and unengaged people groups that are still left according to the International Mission Board; 3,800 people groups where, as far as we know, there is no church, there is no mission ministry, there is no witness for Christ of any kind. And a big challenge in this Convention is focused there. And I want to share with you how the Holy Spirit is moving.

When we were having our annual world missions conference at Johnson Ferry earlier this year, I really became burdened that there's just no reason with 2,000 years of having a clear mission from our Lord and Savior Jesus Christ of reaching every people group or nation on the face of the earth with the Gospel, there's really no reason today that with the 45,000 churches of the Southern Baptist Convention that we cannot challenge our churches to step forth, to come forth in faith and each church adopt at least one of these unengaged and unreached people groups.

And it just stayed on my heart for a couple of weeks. I couldn't let it go. The more I prayed about it—the more excited I got. But I also realized that our International Mission Board would be central to this. And knowing that they didn't yet have a president, but knowing that Tom Elliff was going to be voted as the new president in a couple of weeks, I just couldn't hold back. I had to talk to him.

And so I called Tom one day knowing that there was no way that churches could ever get a connection with these unreached and unengaged people groups unless the International Mission Board facilitated the process. So, I called him. I said, "Tom, I know you haven't even officially taken office. I think it's going to happen." Thankfully it has happened. And I said, "Tom, this is a big one, but I really want to ask your help and your prayers on this. Over the last couple of weeks, I've been praying about challenging the churches of the Southern Baptist Convention to have at least 3,800 churches to step up to the plate, to adopt at least one people group on the face of the earth—one people group that is unengaged that has not been able to hear the Gospel of Jesus Christ." Silence on the phone.

Now, you know when you're a pastor, and you feel you have a leading and then you venture out on faith. And I want you to know, in that little pause of silence, I was thinking all sort of thoughts. "Does he think this president of the Convention is out of his mind? Just think of all we're going to have to do."

But after that moment of silence, Tom said, "Bryant, you're not going to believe this. The last two days, I have been talking with the leadership at IMB and sharing with them that I want to challenge the churches of the Southern Baptist Convention to come forth this year and adopt all 3,800 of those unengaged, unreached people groups.

Now, I don't know about you, but when the Holy Spirit is working in two different places at once and you have no idea it's going on until the Holy Spirit brings you together—that is exciting. You think about what God was leading Vance to do in our Pastor's Conference to focus on unreached, unengaged people groups. As you hear David Platt's sermon tomorrow, the focus is going to be reaching out to unreached, unengaged people groups. As you see the callout that is going to take place with International Mission Board on Wednesday afternoon, I hope that you will be here for that as well as our North American Mission Board this afternoon because you're going to see a challenge for church planting with our North American Mission Board. You're going to see a challenge for stepping forth and leading your church to commit, to embrace for whatever it takes, however long it takes to reach unreached and unengaged people groups.

Do you realize, folks, how dramatically different this is going to be? It means that the local church is going to be in the leadership role, not NAMB, not the IMB, but the local church. It means a local church of any size, in any location can step forth in on faith to do this, and the IMB will be there to facilitate the process, or NAMB will be there to facilitate the process of being part of a church plant. The local church will be in the leadership role.

In 1989, the International Mission Board came to Johnson Ferry, and they asked us if we would adopt an unreached people group by the name of the Kyrgyz. And being classically, geographically challenged Americans, we had no idea who they were or where they were. It was a nation in the old Soviet Union, a central Asia nation. It was completely closed. It sounded pretty interesting to us, so we said, "Yeah, we'll adopt them. What do we do?" And they said, "Well, all you can do now is pray because the door is closed. You can't go in."

We began to pray, and we prayed diligently. And two years later, communism fell in the Soviet Union, and the door was open. And we were ready to send in medical mission teams that were also trained to share the Gospel of Jesus Christ as they were caring for patients there. We sent in many of our business men who would teach seminars on free enterprise and what it means to start a business. For all these years, these people had lived in a communist system. They had no idea about how to do that. But all of these business men were trained to share the Gospel of Jesus Christ with those that they were teaching.

And as the door opened, churches began to be formed. And now the church is there among that people group. You know at Johnson Ferry, after that happened and the wall fell, we began to take credit for the fall of communism.

But you know what? As we chuckle about that, we have a mighty big God who is bigger than any distance problem, travel problem, ideological regime problem that doesn't allow Christians of any kind to have a witness among that people group. We have a God who is far bigger than all that. But it doesn't matter the size of your church.

This spring, I had the privilege to preach in the church that my grandfather last pastored in his days of full-time ministry at First Baptist Bainbridge. It's in a very small town in Southwest Georgia. His funeral was there, and it had been 40 years since I had been to that church for my grandfather's funeral. He died when I was 16 years old. I had no idea—it was before I had made a commitment to Christ, and I had no idea that I was going to become a pastor. And man, I have thought so many times, "If I could just have had an hour with my Granddaddy – just to talk to him about the calling of being a pastor."

But I went to that church and had the privilege of preaching in that church. And afterwards, the pastor and his family, and Anne and I were visiting together. And I said, "Well, what's the most exciting thing happening here in your church?" His eyes lit up. He said, "Well, a few

years ago, we sent two of our members on an exploratory trip to West Africa in Mali. And the IMB had been trying to get connected to one of the unreached, unengaged people groups there in Mali. And over the course of the last three or four years, we have sent teams there. And one of our last teams had the opportunity to go in and present the Gospel for the first time to this tribe that had never heard it, and two of those people came to Christ that day." And I thought to myself, "This pastor has no idea what God has put on my heart, what God has put on Tom's heart, but the Holy Spirit is clearly moving."

No matter what size your church is—whether it's a big church, whether it's a small church or a medium size church, no matter where your church is located—every church can come forth to make this commitment. And understand, my friends, this is not to be in place of the Cooperative Program This is not to be in place of Lottie Moon or Annie Armstrong or any of the special offerings we have. This is in addition to. And for a period of time, the only thing God might allow you to do is to pray for those people. There is going to be an openness that God is going to bring because one day, every people group on the face of the earth is going to have the opportunity to hear the Gospel of Christ, and then Jesus will return.

And we have to make a decision. Let us realize our decision. Our decision is to be a part of God's Kingdom business or to be on the sidelines. And with all the resources that God has blessed Southern Baptists with, the 45,000 churches, there is no reason at all that we cannot have enough churches to step forward and embrace every single one of these unengaged and unreached people groups.

Now, in that light, let's look and see what Jesus says at the end of verse 5. He says,

Therefore remember from where you have fallen, and repent and do the deeds you did at first; (and then He says this) or else I am coming to you and will remove your lampstand out of its place—unless you repent.

Do you realize what Jesus was saying to Ephesus and what He is saying to all of us? Now listen, everybody. Are you listening? God, in His sovereignty, is going to complete the mission of the church. But our choice is this. Are we going to be a part of what God is doing in this world? Are we going to be on the front lines of ministry in the excitement of following God to places where only God could get us to go? Or are we going to be on the sidelines and miss out on what God would like to do in our life? Because He is going to find somebody who is willing. And if we are unwilling as a people, our lampstand will be removed. There's nothing sacred about the Southern Baptist Convention when the Southern Baptist Convention refuses to follow the will of God.

Listen to what Jesus says as He goes on.

He who has an ear, let him hear what the Spirit says to the churches.

Listen. Are you listening? Christ has told us that when we leave our first love, we need to remember what it was like when we fell in love with Jesus. We need to repent and get our priorities right. And we need to begin to do what God is leading us to do in fulfilling the mission of the church.

But please hear me, my friends. The starting point is not the Great Commission. The starting point is falling in love with Jesus once again. I don't know about you, but I hope more than anything that those who know me best—be it Anne or my boys or my grandchildren or our church—it is my hope, most of all, that when my days are done, that what they will remember most of all is —"He sure loved Jesus."

Let's pray together.

Father God, it would be so easy for us to come to another Southern Baptist Convention, hear a few sermons, see a few friends, and go home missing out on the main thing You're trying to tell us of how we have left our first love as individuals, as local churches, as a

Convention. Oh Father, may Your Holy Spirit be a great convictor, at this time, of any way, anything, any person that is coming before Jesus Christ.

And Father, may You give us the courage to remember what it was like to have that fresh joy of a new believer in Christ. May You take us back to where we started both as individuals and as a denomination. Father, may You use our lives—Oh, Lord—give us another chance. May You use our lives as we fall in love with Jesus all over again to start to love lost people again, to start to have a passion to go to the tough places to share the good news of Christ. Oh Lord, may you do a work among us that only you can do as we pray this prayer in Jesus' name. Amen.

—from the office of Bryant Wright

## David Platt's Convention Message

#### THE PRIVILEGE AND RESPONSIBILITY OF THE MISSIONARY PROBLEM

Convention Sermon – 2011 Southern Baptist Convention Matthew 24:14 David Platt June 15, 2011

Matthew 24:14: "And this gospel of the kingdom will be proclaimed throughout the whole world as a testimony to all nations, and then the end will come."

I come to you with trepidation this morning. I am the least deserving pastor in this room to be standing here right now, and I know that. So let's pray.

Our Father in heaven, hallowed be Your name. Cause Your name to be known as holy in this room. Grant Your weight to Your Word for Your glory in and through our lives and our churches and our Convention as we are overwhelmed by Your love for us. Give us a sense, a feeling of Your love for them, particularly those who at this moment have never even heard that God loves them. Grant us Your heart for them, we pray in Jesus' name, Amen.

I have a single, unilateral—I believe biblical—aim this morning. I want to call every pastor in this room to lead your local church to engage unreached people groups with the gospel. Over a hundred years ago, George Pentecost said, "To the pastor belongs the privilege and responsibility of the missionary problem." He maintained that mission boards could and should do what they will: organizing methods, devising movements, and raising money. But it is the responsibility and privilege of pastors to feel the weight of the nations and to fan a flame for the global glory of God in every local church. I believe he is right. There are 6,750 people groups unreached with the gospel. This is not a problem for the International Mission Board (IMB) to address. This is a problem for every pastor and every local church in this Convention to address.

Now I want to be clear from the start. I would like to disarm you a bit from objections that I know might arise in your mind, or maybe are already rising in your mind and your heart. I want to be clear about what I am not saying today. I am not saying, nor am I advocating at any moment, that we neglect local ministry, ministry to the people God has entrusted to our care in our local churches. I know there are people in your church and in my church who are hurting, whose marriages are struggling, whose children are rebelling, who are walking through cancer and tumors and all sorts of other things. We should not neglect local ministry to the body.

Nor should we neglect local mission in our communities or in our cities. We have been commanded to make disciples, that command will most naturally and most consistently play out right where we live, in the context of our communities. There are thousands and thousands of people in Birmingham, Alabama, where I pastor, who do not know Christ. They need to hear and believe the gospel. I want the church that I lead to be zealous for the glory of God's name in Birmingham. I want every member in the church that I have the privilege of pastoring to see where they live and work and play, and say, "With the unique gifts God has given me and the Spirit of God who lives in me, how can I make disciples here?" Every one of our small groups is designed to have focus on a local ministry in Birmingham. Some of our people are packing their bags, selling their homes in comfortable suburbia, and moving into low-income, high-crime areas in Birmingham for the sake of the gospel. We are sending out church planting teams to the Northwest, Midwest, and Northeast. I say none of that to boast in any way, but simply to say, "Yes. Local mission is totally necessary." And I praise God for it. We praise God for what we heard and saw from the North American Mission Board last night. Local mission is totally necessary.

At the same time, global mission is tragically neglected.

I was near Yemen two weeks ago. Northern Yemen has approximately eight million people. Do you know how many believers there are in northern Yemen? Twenty or thirty. Out of eight million people. That's the populations of Alabama and Mississippi combined. There are more believers in your Sunday School class than there are in all of northern Yemen. That is a problem. That is masses of people groups. That is millions upon millions upon millions of people who don't have access to the gospel. And it's not the job of the IMB to change that. It is the job of every pastor in this room to lead every local church in this room to change that. To love the people in our local churches, to do local ministry, to love the people in our communities, to do local mission, to the end (what I'm after here is the end) that the name of Christ is praised among every people group on the planet. That's what we live and lead for.

With that said, I want to read one verse from Matthew 24, which I hesitate to do because I know that even across this room there are a whole host of interpretations when it comes to Matthew 24 and 25, and there is all kinds of room for disagreement here. Yet nestled in the middle of Matthew 24 is one verse that rings crystal clear. George Ladd, fifty years ago, called Matthew 24:14 "perhaps the single most important verse in the Word of God for God's people." He identified the message, mission, and motive that are contained therein, and I am convinced that in our day, fifty years later, even across this room, there is significant misunderstanding about all three of these things. What is our message? What is our mission? What is our motive? I am convinced we're confused on all three.

So I want to read this verse and consider those three questions. He was on the Mount of Olives when Jesus' disciples asked Him about the end of the age and He responded by saying, "And this gospel of the kingdom will be proclaimed throughout the whole world as a testimony to all nations, and then the end will come."

#### What Is Our Message?

The good news, this gospel of the kingdom, is that our God is king. He reigns. He rules over all. Psalm 103:19 says, "The Lord has established his throne in the heavens, and his kingdom rules over all." Our God is sovereign over all nature. The wind blows at His bidding. The sun radiates with heat from His hands. Every single night our God brings out the stars one by one and He calls them each by name. Bob. Mary. Z14369-er. I don't know what their names are, but our God does. By His great power and mighty strength, not one of them is missing. There is not a speck of dust that exists apart from the sovereignty of God our King. He is sovereign over nature and He is sovereign over nations. He charts the course of countries. Our God holds the rulers of the earth in the palm of His hand. He is sovereign over all of them. And that is good news. It's good news to know that Kim Jong-il in North Korea is not sovereign over all. And Ahmadinejad in Iran is not sovereign over all. Neither is Gaddafi, Karzai, or Netanyahu. Ladies and gentlemen, Barak Obama is not sovereign over all. Our God is sovereign over all of them.

He is King, but even that reality only leaves us in the Old Testament. The good news of the New Testament is that the King has come. He's here. Jesus says, "The kingdom of heaven is at hand." Repent and believe in Christ the King. And to all who believe in Him, to all who trust in His name, He gives the right to be called children of God. And not just children but heirs, heirs of God and co-heirs with Christ, sharing in a kingdom where we are assured that one day we will enjoy Him as King and reign in His kingdom forever and ever. That's good news.

We have so minimized and maligned that good news in our day, even in the church. We have minimized our King. We have reduced Jesus, the King, to a poor, puny savior who is just begging people to accept Him into their hearts, or invite Him into their lives—phrases that are never used in the Word of God. We have reduced the gospel of the King to a shrink-wrapped presentation that if we can get people to say and pray the right things back to us, we

will pronounce them "fit for heaven" and free to live their life on earth however they desire. Not true. Our King is not a savior who is begging for anyone's casual approval. Our King is a sovereign who deserves everyone's eternal praise. God, forgive us for minimizing the King. For taking the gospel—the lifeblood of the kingdom—out of our churches and putting Kool-Aid in its place so it tastes better, and in the process maligning the gospel of the kingdom.

I don't have a lot of time here, but I believe this needs mentioning in a day when the sinfulness of man is being softened and the wrath of God is being questioned like it is. People are asking, "Is hell real? Is hell forever?" Did God really say that sinners would perish in eternal torment forever and ever? Oh, readers of Rob Bell and others like him, listen very carefully. Be very cautious when anyone says, "Did God really say this? Would God really do that?" This is the question that ushered sin into the world in Genesis 3. The very idea that God's ways are subject to our judgment. On the contrary, our ways are subject to His judgment, and He has appointed a day when every man and woman will die and face judgment (Hebrews 9:27). Some, Jesus says in Matthew 25, will go to eternal life and others will go to eternal punishment—which is why we must make this good news of the kingdom known. Because you go anywhere in the world—to the richest community in America or the most impoverished in West Africa—and you will see the sting of sin and the effects of Satan. You will see that the reign of death comes to all.

You and I can go to any of those places and share the exact same message. We can say to anyone and everyone: there was a man who sinned, and from his sin, condemnation has come to all men. All of us have sinned against our Creator King, and eternal death is our inevitable due. But there has come a second man, like the first in every way, yet without sin. And He was the Creator King in the flesh. He had sovereignty over nature—He lifted his hands, and the storms were still. He had sovereignty over disease—the lame walking, the blind seeing, and the deaf hearing. He had sovereignty over sin—the righteous One who had no guile in Him at all. And He had sovereignty over death—people who were in their tombs heard His voice and came to life. He himself was raised from the dead. Death no longer has mastery over Him (Romans 6). The Creator King has come to bring a kingdom to all who believe on His name as the One who has overcome sin and conquered Satan and crushed death. To all who believe on His name, you can share in His kingdom, now and forever and ever. That's really, really good news. And it works anywhere in the world.

Go to India and meet Rajesh, a pastor at the end of his rope, living in the most spiritually, physically desolate place in India, home to the poorest of the poor. Evangelicals only make up 0.01% of the population. The death rate in Rajesh's area is about 5,000 people per day, which means that every single day about 4,950 people plunge into hell. For generations the spiritual ground has been hard and the physical poverty has been harrowing. In his words, Rajesh was ready to quit. But he found himself in training, supported and made possible through the International Mission Board, and Rajesh learned about disciple-making and church planting. He was encouraged at this training to find an unreached village, walk into the village, and say to the first person who comes up to him, "I come here in the name of Jesus, and I would like to pray for your home and others in this community." Rajesh thought it was ridiculous; it would never work. But he was at the end of his rope, so he decided to try it.

He walks in to the first village, and a man comes walking by. Rajesh meets him, looks at the man, and says, "I come here in the name of Jesus," and before Rajesh can say anything else, the man stops in his tracks and says, "Jesus? I have heard a little bit about Him. Can you tell me more about Him?" Rajesh, wide-eyed, says, "Okay." Rajesh is now invited into this man's home where he sits for a while. The man goes and brings all of his friends and family to his home. They sit down, and Rajesh now has an audience. The host says, "Will you now, sir, please tell us all about Jesus?" Within two weeks, 25 people in that village trusted in Christ as King. Now it gets better, those 25 people start doing the same thing that Rajesh was doing. Through

this movement that was started through that one village, there are now churches in 115 different villages in that area. This gospel is good.

Take Punja, a Hindu woman. She and her husband are invited to a worship service on Christmas. They go and they leave. A few weeks later they decide to go back on a Sunday morning. That Sunday afternoon, the pastor has planned evangelism training for a few people at his church. Well, Punja says, "I want to stay around and listen." The pastor says, "Are you sure?" She says, "Yes." So she sits and listens to the evangelism training. During the training, she hears the gospel and trusts in Christ. Then she leaves, goes back home and actually thinks she's supposed to share this gospel now! So she goes, shares the gospel with everybody in her family and close friends—24 different people. Within a week, seven of them have come to Christ. So a week later there's a new church meeting in Punja's home.

You can't stop the gospel of the kingdom when it's being proclaimed in the power of the Spirit. Don't minimize this one. Don't malign this one. Trust the gospel of the kingdom, and it will do the work. That's our message.

#### What Is Our Mission?

Matthew 24:14 says, "And this gospel of the kingdom will be proclaimed throughout the whole world as a testimony to all nations, and then the end will come." Oh, there's so much here. What I want you to see is the where and the how of our mission.

Let's start with the where: throughout the whole world as a testimony to all nations. "Panta ta ethne." This phrase is used in Matthew 28:19 in the Great Commission. This is so key because I think we miss this—even in all our talk about missions, we miss this. Nations here is not geo-political entities and countries like we think of nations today. There are around 200 nations recognized in the world today. These are not the nations that Jesus is talking about here. The United States of America did not exist in Matthew 24. This is ethne—tribes, clans, families, peoples; they're commonly called people groups today. This is where biblical, anthropological, and missiological scholars have looked at the world and identified groups of people who share common languages and common cultural characteristics. There are far more than 200 such people groups. The IMB tells us there are approximately 11,627 different people groups in the world. And it makes sense.

You go to India, for example. One nation with diverse peoples everywhere: different languages, different cultural characteristics, different ways of life. If you look, it's all over Scripture and the world. Peoples, clans, tribes, families. Amorites, Hittites, Hivites, Jebusites, Canaanites, Baluch (in Iran), Berber (in North Africa), Han (in China), and so on and so on. So many people groups and in the Great Commission, Jesus is commanding us to make disciples among every single people group. That is our task.

That begs the question then, "How are we doing?" I mentioned earlier that 6,750 people groups are still classified as *unreached*, meaning less than two percent are Evangelical Christian. Now follow this; I think this is a huge misconception. When we say *unreached*, we're not just talking about lostness, we're talking about access. You say, "Well, there's unreached people right around me," meaning unsaved people. But that's not what *unreached* means. *Unreached* means that they don't even have access to hear the gospel. There's no church, no Christian, no Bible available nor anywhere around you. To live among an unreached people group practically means you would be born, you would live, and you would die without ever hearing the gospel. Out of those 6,750 unreached people groups, 3,800 are still classified as *unengaged*. Meaning, not only do they not have access, but no one is presently and intentionally working to make the gospel accessible to them.

This is where I want to say to us as pastors, based on the authority of God's Word, that if we in our lives and our churches are not intentionally going after unreached people groups with the gospel, then we are disobeying the Great Commission. Allow me to be a little more

pointed. Pastor, if you in your life and your church are not intentionally going after unreached people groups with the gospel, then you are disobedient to the Great Commission. God has not just commanded us to make the gospel known among as many people as possible. He has commanded us to make the gospel known among all the peoples. Period. That's what the Great Commission, Matthew 28:19, is saying. And it's what Jesus said here in Matthew 24:14.

Now, it's at this point when we begin thinking, "Well, what about *reached* places where they do have access? Whether it's my community or other reached places in the world, is it wrong to do ministry among those who are classified as *reached*?" No. No, it's not wrong. As I mentioned earlier, local ministry is good. Local mission and even mission in other places around the world where they're reached with the gospel are good.

Let me give you an illustration. A couple of months ago, tornadoes ravaged Birmingham and northern Alabama, and our city immediately went into rescue mode. (On a side note here, just real briefly, I praise God for Southern Baptist Disaster Relief. What an amazing ministry.) So here's a hypothetical. I want you to imagine that the commander who is overseeing rescue operations puts you in charge of rescue teams. Imagine that you take all the teams you have and you come upon the first community you find, and it is in dire need. People everywhere are dying, needing to be rescued from the rubble. There is more work in one community than you and your teams could even begin to handle. Now I want you to imagine that you also know there are other communities, five, fifty, a hundred, two hundred miles away, who also need rescue teams, but you're overloaded right where you are. So would you send some of your teams elsewhere? Think about it. Would you divide your resources knowing that if you did, because of travel, those teams would probably lose a lot of time when they could be saving someone right here? Knowing these other communities are hard to get to, and you might not even know how to get to those communities. It's going to take a lot of resources even to get there, resources that you would be pulling away from saving people right here. And what if you even hear that in some of those other communities the people are actually resisting help? They'll oppose you if you go to them.

Contemporary wisdom and compassion would say that we should stay here and help as many people as we can. That's our best use of resources. We'll lose time and resources; it's greater risk to go to those other places. There are people here to be saved; we know we can save them. Let's stay here where we can help. The only thing that would cause you to do anything different is if your commanding officer said to you, "I don't want you to just rescue as many people as possible. I want you to rescue people from every single one of these communities." If the commander said to you, "Rescue people from every community"—if that is the command and it is clear—then you would use the resources at your disposal to make sure people from every community are rescued.

Brothers and sisters, this is our command, and it is clear. We have not been given a general command just to make disciples among as many people as possible, as natural as that might sound to us. Our God has said to us, "Make disciples among every single people group." Our Commanding Officer has said, "I mean to rescue a people from every tribe, tongue, language, nation for King Jesus." Therefore, obedience to the Great Commission necessarily involves commitment of resources to get the gospel to unreached people groups.

This is not an option for us biblically. God has told us from the very beginning that this is how He has always defined mission. All the way back to the Abrahamic Covenant in Genesis 12, and all the way forward to the heavenly chorus in Revelation 7:9-10 where a people, not just as many people as possible, but a specific people comprised of every tongue, tribe, and nation will gather around the throne of Christ and sing, "Salvation belongs to our God and to the Lamb who sits on the throne." Revelation 5:9 says, "And they sang a new song, saying, Worthy are you to take the scroll and to open its seals, for you were slain, and by your blood you ransomed people for God from every tribe and language and people and nation." Our King deserves the

praise of more than just 5,000 people groups. Our King deserves the praise of all 11,750 people groups on the planet.

So, how do we get it to them?

That's the where, and here's the what. You proclaim it.

We are living in a day when there is a trend to say that if we don't go, certainly God will make the gospel known through another way—through dreams, visions, some other means. Many, I'd say most, of the people in our pews believe that. But there is no biblical foundation for that. Look in the book of Acts and you will not see one verse where the gospel moves forward apart from a human instrument. Not one verse in the New Testament. There is only one time we see a dream or vision. What does God do? He lets down a sheet in front of Peter and He says, "Peter. Go."

Could it be that God is letting down sheets at this moment all across this room? We need to open our eyes to see the nations—the peoples—like we've never seen them before. To put aside our nationalistic biases and our cultural preferences and our secure lives and our safe churches and say, "We're going to make the gospel known among them. We're going to go to every single one of them."

Oh to think of this: that God has not entrusted this mission to angels for them to accomplish it in dreams and visions. What was He thinking to entrust it to us? What mercy, what love that He—the King of the universe—would invite you and me to be part of fulfilling His grand, global redemptive plan in all the ages! That you and I have been invited by the King to be a part of this. What mercy, what grace! Why would we not give our lives and our churches to accomplishing this mission? And that's the point of Matthew 24:14. This can be accomplished. This will be accomplished. "And this gospel of the kingdom will be proclaimed throughout the whole world as a testimony to all nations, and then the end will come." Believe that. Believe that the King is coming back when the mission is complete, and this is our motive.

#### What Is Our Motive?

We want our King to come back and receive the praise that He is due.

People have said to me, "Aren't you just guilting people into going overseas? Aren't you guilting people into going to unreached people groups?" No. What drives passion for unreached peoples is not guilt. Not, "We feel bad and so we'll go." No. What drives passion for unreached peoples is not guilt.

It's glory.

Glory for a King who deserves the praise of every people group on the planet.

But realize this. To all who want to be part of accomplishing this Great Commission, it will cost. We would be fools to think we can embrace unengaged, unreached people groups around the world and it would be easy. If you look right before Matthew 24:14, you see Jesus say to His disciples, "You go to these nations and these peoples, and they will kill you. They will hate you." It will cost to go them, and it makes sense when you think about it? Satan must have Matthew 24:14 plastered all over the walls of hell. Because this verse is a reminder to the devil and all his minions that once every people group on the planet has been reached with the gospel, the end will come. And the end is not good news for them. The end is bad news for them. What that means is that Satan is dead set against the people of God reaching the peoples of the world with the gospel. I'm convinced there is a sense in which Satan is just fine with us focusing even on those who are lost right around us. There is a sense in which Satan is just fine with us devising church strategies and church programs with us spending millions and millions and millions of dollars on buildings and programs to meet needs right around us while we give leftovers to the spread of the gospel around the world.

But pastor, mark it down. When we decide to intentionally engage unreached people groups with the gospel, we can expect to be met with the might of hell. Divisions within us, distractions

around us, deceptions tempting us, disease and death threatening us. Satan doesn't want the end to come. The question is, do we? Are we willing to pay the price? Are we willing to reexamine everything we're doing in our churches, all of our budgets and ask how can we make disciples here in a way that is intentionally engaging and making disciples there? Are we willing to pay the price?

You say, "Well, aren't there other Christians who can do this better than us? Local Christians who can do this in those places around the world? Why don't we just support them financially and let the locals do it?" That's the point! There are no locals! There are no local Christians. There is no local church; that's what it means to be unreached. God's design is not for us just to send our money while we sit back, watch TV, get fat, and let them lose their lives. No. We pay the price, and brothers and sisters, we receive the reward. See it, the reward: the end will come.

Do you want the end to come? Do you want the King to come? Do you want to see His face? Could it be that we might see the completion of the Great Commission in our day? We have the resources. God has given them to us. He gives money, but more importantly and above and over all that, we have the very Holy Spirit of God in us. You say, "I don't know if my church can really engage unreached people groups or embrace an unreached people group. I don't know if we're big enough or have enough resources to do that." How big is your God? He wants the praise of that people group more than we do, and He has committed the divine resources of heaven to those who are abandoned to accomplishing this Commission. Abandoned to finishing this Commission.

Brothers and sisters, by the grace of God and with the power of God, let's finish this thing. Some people say, "Wait a second. How do we know our definition of people groups is right? How do we know when they're officially reached? Are you saying that Jesus couldn't come back today?" There's no question that we don't know for sure that our definition of terms is right, and so absolutely Jesus could come back today. He could come back any moment now. But this is where I can't improve on George Ladd's words. He said, "God alone knows the definition of terms. I cannot precisely define who all the nations are. But I do not need to know. I know only one thing: Christ has not yet returned. Therefore the task is not yet done. When it is done, Christ will come. Our responsibility is not to insist on defining the terms, our responsibility is to complete the task. So long as Christ does not return our work is undone. Let us get busy and complete our mission."

With this message, this mission, and this motive, let us leverage this Convention. Let us lead our churches, let us give our lives—let's lose them if necessary—for the advancement of Christ's kingdom and the accomplishment of Christ's Commission. And let's do it all with our eyes fixed on the sky, where one day the Son of Man is going to come on clouds of glory and power and His angels are going to gather the elect from the four winds, from every tribe, tongue, people, and nation. And we will see His face. We will see our King, and we will reign with Him forever and ever and ever and ever.

Come, Lord Jesus, come quickly!

- from the office of David Platt
- All Scriptures quoted directly from the English Standard Version unless otherwise noted.

# Ministry Reports to the **Southern Baptist Convention**

## Executive Committee

## Eighty-fourth Annual Report

#### **EXECUTIVE COMMITTEE**

901 Commerce Street, Nashville, Tennessee 37203

# ROGER L. SPRADLIN, Chairman FRANK S. PAGE. President and Chief Executive Officer

The Executive Committee of the Southern Baptist Convention is pleased to present this eighty-fourth annual report to the Southern Baptist Convention meeting in Phoenix, Arizona, June 14–15, 2011.

There are 83 persons from 35 states and territories who are elected as members of the Executive Committee

The Executive Committee met as follows during 2010–11:

June 14, 2010 Orlando, FL
September 20–21, 2010 Nashville, TN
February 21–22, 2011 Nashville, TN
June 13, 2011 Phoenix, AZ

1. **Officers of the Executive Committee** – The following persons have served as officers of the Executive Committee during the past year:

Chair: Roger L. Spradlin, senior pastor, Valley Baptist Church, Bakersfield, CA

**Vice Chair:** Ernest L. Easley, senior pastor, Roswell Street Baptist Church, Marietta, GA **Secretary:** Joe E. Wright, Jr., director of missions, Dyer Baptist Association, Dyersburg, TN

The following persons served as chair of the three standing subcommittees and the nine workgroups:

**Administrative Subcommittee:** Darrell P. Orman, pastor, First Baptist Church, Stuart, FL *Bylaws Workgroup*: G. Harris Warner, Jr., attorney, Callaway, VA

Communications Workgroup: Scott F. Kilgore, transitional pulpit supply, Bowling Green, KY Personnel Workgroup: Joseph D. (Jody) Hudgins, banker, Sarasota, FL

**Business and Finance Subcommittee:** Michael W. Routt, senior pastor, Circle Drive Baptist Church, Payton, CO

Audit Workgroup: Mark A. Howell, senior pastor, Houston Northwest Baptist Church, Houston, TX

Business and Financial Plan Workgroup: Chris S. Osborne, senior pastor, Central Baptist Church, College Station, TX

Convention Arrangements Workgroup: Steven W. (Steve) Loggins, director of missions, North Jefferson Baptist Association, Mount Olive, AL

Cooperative Program Subcommittee: H. A. (Al) Gilbert, senior pastor, Calvary Baptist Church, Winston-Salem, NC

Convention Ministries Workgroup: Scott A. Ferguson, pastor, Westview Baptist Church, Opp, AL

Cooperative Program Development Workgroup: Jack E. Shaw, investments and real estate development, Greenville, SC

Foundation Workgroup: Randy A. Johnson, pastor, Calvary Baptist Church, Republic, MO

**Total** 

2. Total Giving and Cooperative Program Giving – The giving record of Southern Baptists during the fiscal year October 1, 2009 – September 30, 2010, is as follows:

|                           | 2009-2010         | 2008–2009         | % Change |
|---------------------------|-------------------|-------------------|----------|
| Total Gifts               | \$ 10,680,023,357 | \$ 10,833,536,179 | -1.42%   |
| Total Undesignated Gifts  | \$ 8,911,796,522  | \$ 8,961,684,260  | -1.13%   |
| Total Cooperative Program | \$ 500,410,514    | \$ 525,866,995    | -4.84%   |
| State Share               | \$ 308,647,361    | \$ 326,044,905    | -5.33%   |
| SBC Share                 | \$ 191,763,153    | \$ 199,822,090    | -4.03%   |

**3. Trends in Giving** – The five-year record of gifts to Southern Baptist churches and through the Cooperative Program is as follows:

|           |                        |         | Undesignat    | ed         | Cooperative   |          |
|-----------|------------------------|---------|---------------|------------|---------------|----------|
| Year      | <b>Total Gifts</b>     | %Change | Gifts         | %Change    | Program       | %Change  |
| 2005-06   | \$10,425,420,529       | 4.96%   | \$8,293,404,3 | 321 5.75%  | \$533,464,682 | 2.15%    |
| 2006-07   | \$10,845,108,310       | 4.03%   | \$8,699,869,3 | 367 4.90%  | \$539,608,678 | 1.15%    |
| 2007-08   | \$11,106,405,320       | 2.41%   | \$9,013,807,6 | 546 3.61%  | \$548,205,099 | 1.59%    |
| 2008-09   | \$10,833,536,179       | -2.46%  | \$8,961,684,2 | 260 -0.58% | \$525,866,995 | -4.07%   |
| 2009–10   | \$10,680,023,357       | -1.42%  | \$8,911,796,5 | 522 -1.13% | \$500,410,514 | -4.84%   |
| Average   | 1970s                  | 9.94%   |               | N/A        |               | 8.97%    |
| Average   | 1980s                  | 7.58%   |               | 5.71%      |               | 6.83%    |
| Average   | 1990s                  | 5.42%   |               | 4.91%      |               | 2.68%    |
| Average   | 2000s                  | 4.12%   |               | 4.82%      |               | 2.23%    |
| Average   | <b>Last Five Years</b> | 1.50%   |               | 2.51%      |               | 80%      |
|           | SBC                    |         |               |            | Total CP      | % of     |
|           | Cooperati              | ive     |               | SBC %      | Total         | Undesig. |
| Year      | Progran                | n %     | 6 Change      | of CP      | Gifts         | Gifts    |
| 2005-06   | \$200,601,             |         | 2.37%         | 37.60%     | 5.12%         | 6.43%    |
| 2006-07   | \$205,716,8            | 334     | 2.55%         | 38.12%     | 4.98%         | 6.20%    |
| 2007-08   | \$204,385,3            |         | -0.65%        | 37.28%     | 4.94%         | 6.08%    |
| 2008-09   | \$199,822,0            | )90     | -2.23%        | 38.00%     | 4.85%         | 5.87%    |
| 2009–10   | \$191,763,             | 153     | -4.03%        | 38.32%     | 4.69%         | 5.62%    |
| Average   | 1970s                  |         | 8.92%         | 34.41%     | 8.94%         | N/A      |
| Average   | 1980s                  |         | 7.98%         | 37.47%     | 8.55%         | 10.50%   |
| Average   | 1990s                  |         | 2.06%         | 37.04%     | 7.00%         | 8.73%    |
| Average 2 | 2000s                  |         | 2.22%         | 37.16%     | 5.38%         | 6.80%    |
| Average   | Last Five Years        |         | -3.98%        | 37.86%     | 4.91%         | 6.04%    |

**4.** Cooperative Program Distribution – Cooperative Program funds received by the Southern Baptist Convention were distributed in keeping with the action of the Southern Baptist Convention when the 2009–2010 Southern Baptist Convention Cooperative Program Allocation Budget was approved. The 2009–2010 SBC Cooperative Program funds distributed include funds received from state conventions and identified by them as Cooperative Program funds, though some were restricted in their distribution.

| Disbursements – SBC Cooperative Program Allocation Budget |                  |                  |  |  |  |
|---|------------------|------------------|--|--|--|
| •   | 2009–2010        | 2008-2009        |  |  |  |
| International Mission Board                               | \$ 95,881,576.50 | \$ 99,911,045.06 |  |  |  |
| North American Mission Board                              | \$ 43,702,822.52 | 45,539,454.34    |  |  |  |
| Southwestern Seminary                                     | \$ 9,275,171.43  | 9,612,703.14     |  |  |  |
| Southern Seminary   | \$ 9,502,399.39  | 9,941,470.08     |  |  |  |
| New Orleans Seminary                                      | \$ 8,413,315.14  | 8,807,321.51     |  |  |  |
| Southeastern Seminary                                     | \$ 7,750,205.83  | 8,295,690.21     |  |  |  |
| Golden Gate Seminary                                      | \$ 3,442,472.15  | 3,607,573.69     |  |  |  |
| Midwestern Seminary                                       | \$ 3,650,919.13  | 3,536,243.58     |  |  |  |
| Historical Library and Archives                           | \$ 460,231.59    | 479,573.05       |  |  |  |
| Ethics & Religious Liberty Comm                           | \$ 3,164,091.98  | 3,297,064.42     |  |  |  |
| GuideStone Financial Resources                            | \$ 0.00          | 0.00             |  |  |  |
| SBC Operating   | \$ 6,519,947.21  | 6,793,951.10     |  |  |  |
| <b>Grand Totals</b>                                       | \$191,763,152.87 | \$199,822,090.18 |  |  |  |

**5. Southern Baptist Statistics** – A summary of the statistical record for the Southern Baptist Convention for 2009–2010 is as follows:

(See following pages for charts of Southern Baptist Statistics by State Convention.)

#### Southern Baptist Convention Statistical Summary – 2010 2010-2009 2010-2009 Numeric Percent Item/Statistic 2010 2009 Change Change State Conventions 42 42 0 0.00% Associations 1,175 1,182 -7 -0.59% Churches 45,727 45,010 717 1.59% Total Membership 16,136,044 16,160,088 -24,044 -0.15% **Baptisms** 331,008 349,737 -18,729 -5.36% Ratio of Baptisms: 1:49 Total Membership 1:46 0.19% Primary Worship Attendance 6,195,449 6,207,488 -12,039 Sunday School Enrollment 7,607,390 7,749,467 -142,077-1.83% Discipleship Training Enrollment 1,604,754 1,763,188 -158,434 -8.99% Music Ministry Enrollment/Participation 1,344,299 1,390,139 -45,840 -3.30% Church-type Missions Not Not Operating (1) 5,011 5,265 Comparable (1) Comparable (1)

#### Notes:

Some state conventions no longer use the designation of Church-type mission to categorize congregations which are not self-determining, self-sustaining, and self-propagating. This practice has impacted the number of churches and church-type missions.

<sup>2.</sup> A correction was made to Baptisms.

| Other 2010 Items — Not Asked by All State Conventions <sup>1</sup> |                  |                  |  |  |  |  |
|--|------------------|------------------|--|--|--|--|
| Item/Statistic   | 2010             | 2009             |  |  |  |  |
| Other Additions (2)  | 293,156          | 324,458          |  |  |  |  |
| WMU Enrollment (2)   | 723,213          | 726,031          |  |  |  |  |
| Men/Boys Mission Education Enrollment (2)                          | 401,870          | 397,541          |  |  |  |  |
| Total Gifts: Tithes, Offerings, & Special Gifts (2)                | \$10,680,023,357 | \$10,833,536,179 |  |  |  |  |
| Undesignated Receipts (2)  | \$ 8,911,796,522 | \$ 8,961,684,260 |  |  |  |  |
| Total Receipts (2) (3)   | \$11,720,820,320 | \$11,912,179,313 |  |  |  |  |
| Total Mission Expenditures (3)                                     | \$ 1,302,479,654 | \$ 1,334,157,703 |  |  |  |  |
| Value Congregational Property (2) (4)                              | \$42,509,449,468 | \$40,774,576,730 |  |  |  |  |

#### Notes

- Totals for items in this table have incomplete data for 2010 due to the fact that not all state conventions asked the item or did so in a way
  not comparable with the standard definition. Similar actions occurred in 2009. Thus, comparisons between the two years may not be
  appropriate. See the Notes in the 2009 SBC Statistical Summary for specific details to determine if a comparison is desirable.
- 2. The California Southern Baptist Convention did not ask this item or the information necessary to obtain the item.
- 3. The Kentucky Baptist Convention did not ask this item or the information necessary to obtain the item.
- 4. The Georgia Baptist Convention, Illinois Baptist State Association, and Kentucky Baptist Convention did not ask this item.

Prepared by: Executive Communications & Relations Division, LifeWay Christian Resources, One LifeWay Plaza, MSN 123, Nashville, TN 37234-0123, June 24, 2011

#### Church Plants Plus New Affiliates for 2010, SBC: 1,192\*

Source: Reports from State Directors of Missions compiled by the Church Planting Group, NAMB, Alpharetta, GA

\* Note: State conventions or associations requested SBC ID numbers for 769 of the 1,192 new congregations reported by state partners for 2010.

|                             |         |         | Gain or | Gain or |
|-----------------------------|---------|---------|---------|---------|
|                             | 2009-10 | 2008-09 | (Loss)  | (Loss)  |
| North American Missionaries | 5,096   | 5,304   | (208)   | (3.92)% |
| International Missionaries  | 5,031   | 5,441   | (410)   | (7.54)% |

6. Special Missions Offerings – Southern Baptists contributed a special missions offering total of \$180,518,789 for North American and International Missions in 2009–2010. The record is as follows:

|  | 2009–2010     | 2008–2009     | Gain or<br>(Loss) | Percent<br>Gain or<br>(Loss) |
|--|---------------|---------------|-------------------|------------------------------|
| Lottie Moon                                      |               |               |                   |                              |
| Christmas Offering for<br>International Missions | \$128,103,284 | \$126,503,034 | \$ 1,600,249.64   | 1.26                         |
| Annie Armstrong                                  |               |               |                   |                              |
| Easter Offering for<br>North American Missions   | \$ 52,415,505 | \$ 54,895,319 | \$(2,479,813.68)  | (4.52)                       |

7. World Hunger Relief Funds – Southern Baptists contributed a total of \$4,539,758 for World Hunger Relief in 2009–2010. The record is as follows:

|   |             |             | Percent<br>Gain or |
|---|-------------|-------------|--------------------|
|   | 2009-2010   | 2008-2009   | (Loss)             |
| Received by Executive Committee           | \$4,539,758 | \$5,042,174 | (9.96)             |
| Forwarded to Interntional Mission Board   | \$3,568,553 | \$3,954,884 | (9.77)             |
| Forwarded to North American Mission Board | \$ 971,205  | \$1,087,290 | (10.68)            |

## Southern Baptist Statistics by State Convention – 2010 (1)

| 2.25.         1.925         1.926         1.740         1.240         2.240         1.240         2.240         1.240         2.240         1.240         2.240         1.240         2.240         1.240         2.240         1.240         2.240 <th< th=""><th>187 818<br/>86 392<br/>51 272<br/>45,908 355,592<br/>-181 -24,584</th><th></th><th></th></th<>  | 187 818<br>86 392<br>51 272<br>45,908 355,592<br>-181 -24,584 |                      |                                   |
|--|---|----------------------|-----------------------------------|
| 1,025 1,025 1,025 1,026 1,026 1,027 1,020  |   |                      | Adjustments (10)                  |
| 1,015 1,017  |   | 1,178                | Subtotal                          |
| 1,925 1,927 1,928 1,929 1,929 1,920  | -   | /irgin Islands (9) 3 | Puerto Rico-US Virgin Islands (9) |
| 1,205 1,207  |   | ∞                    | Wyoming                           |
| 1,004 1,007  |   | 10                   | West Virginia                     |
| 1,250 1,251 1,252 1,253 1,254 1,254 1,257  |   |                      | SBCV                              |
| 1,925 1,925 1,925 1,925 1,925 1,920  | 7   | 42                   | BGAV                              |
| 1,925  |   | 42                   | Virginia (8)                      |
| 1,955 1,957 1,958 1,958 1,958 1,957 1,957 1,957 1,957 1,957 1,957 1,958 1,958 1,958 1,957 1,957 1,957 1,958 1,958 1,958 1,957 1,957 1,957 1,958 1,958 1,958 1,958 1,957 1,957 1,957 1,958  |   | =                    | Utah-Idaho                        |
| 1,955 1,957  | -   | III                  | SBTC                              |
| 1,955 1,957  |   | 104                  | BGCT                              |
| 1,955 1,957  |   | 114                  | Texas (7)                         |
| 1,955 1,957  |   | 68                   | Tennessee                         |
| 1,955 1,957  | 2,112 16,327  | 43                   | South Carolina                    |
| 1,955 1,957  |   | ith Jersey 8         | Pennsylvania-South Jersey         |
| 1,955 1,957  |   | 43                   | Oklahoma                          |
| 1,955 1,957  |   | 16                   | Ohio                              |
| 1,955 1,957 1,958 1,959 1,959 1,959 1,950  | 409 2,143   | 15                   | Northwest                         |
| 1,955 1,957  |   | 79                   | North Carolina                    |
| 1,955 1,957  |   | 9                    | New York                          |
| 1,955 1,957  |   | 13                   | New Mexico                        |
| 1,955 1,957  |   | 7                    | New England                       |
| 1,955 1,957  |   | 4                    | Nevada                            |
| 1,250<br>1,252<br>1,252<br>1,267<br>1,267<br>1,267<br>1,267<br>1,267<br>1,267<br>1,267<br>1,267<br>1,267<br>1,267<br>1,267<br>1,267<br>1,267<br>1,267<br>1,267<br>1,267<br>1,267<br>1,267<br>1,240<br>1,240<br>1,252<br>1,241<br>1,240<br>1,252<br>1,241<br>1,240<br>1,252<br>1,241<br>1,240<br>1,252<br>1,241<br>1,240<br>1,252<br>1,240<br>1,252<br>1,240<br>1,252<br>1,240<br>1,240<br>1,252<br>1,240<br>1,240<br>1,252<br>1,240<br>1,240<br>1,252<br>1,240<br>1,240<br>1,252<br>1,240<br>1,240<br>1,252<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1,260<br>1, |   | 6                    | Montana                           |
| 1,250  |   | 62                   | Missouri                          |
| 1,955 1,957  |   |                      | Mississippi                       |
| 1,955 1,955 1,955 1,955 1,955 1,955 1,955 1,955 1,955 1,955 1,1,502 1,956 1,966 1,967 1,975 1,97   |   | nsin 8               | Minnesota-Wisconsin               |
| 1,205 1,205 1,205 1,205 1,207  |   |                      | Michigan                          |
| 1,955 1,955 1,955 1,955 1,955 1,955 1,955 1,955 1,955 1,955 1,957  |   |                      | Maryland-Delaware                 |
| 1,955 1,957  |   | 45                   | Louisiana                         |
| 1,205 1,205 1,205 1,205 1,205 1,207  |   |                      | Kentucky (6)                      |
| 1,905 1,905 1,905 1,905 1,905 1,905 1,905 1,905 1,905 1,907 1,1705 1,170   |   |                      | Kansas-Nebraska                   |
| 1,955 1,955 1,955 1,955 1,955 1,955 1,955 1,955 1,957 1,957 1,175  |   | 7                    | Iowa                              |
| 1,205 1,205 1,205 1,205 1,205 1,207  |   | 14                   | Indiana                           |
| 1,205 1,205 1,205 1,205 1,205 1,207 1,207 1,200  |   | 34                   | Illinois                          |
| 1,925 61,767 101,775 47,670 9,559 12,502 357,666 526,807 222,034 49,827 See footnote 4 394,529 200,158 52,545 12,62 26,345 43,834 21,267 5,866 212 3,456 6,023 3,181 1,240 252 5,970 10,362 3,468 1,515 27,341 865,511 1,076,789 704,515 168,484 30,444 1,060,794 1,401,278 774,515 168,484  |   | 6                    | Hawaii-Pacific                    |
| 1,955 61,767 101,775 47,670 9,559 11,955 61,767 101,775 47,670 9,559 112,502 357,666 526,807 222,034 49,827 See fromtote 4 596,529 200,158 52,545 11,887 26,345 43,284 21,267 5,886 212 3,456 6,023 3,181 1,240 222 5,970 110,362 3,468 11,515 27,341 885,511 1,077,650 720,005 140,092  |   | 93                   | Georgia                           |
| 1,205 61,767 101,775 47,670 9,559 11,205 61,767 101,775 47,670 9,559 12,502 357,666 526,807 222,034 49,827 See footnote 4 394,529 200,158 52,545 1,687 26,345 43,284 21,267 5,856 1,212 3,456 6,023 3,181 1,240 252 5,970 10,362 3,468 1,515   |   | 49                   | Florida (5)                       |
| 1,925 61,767 101,775 47,670 9,559 1,925 61,767 101,775 47,670 9,559 12,502 357,666 526,807 222,034 49,827 See footnote 4 See footnote 4 394,529 201,158 52,545 1,687 26,345 43,284 21,267 5,856 1,687 26,345 6,023 3,181 1,240   |   | bia                  | District of Columbia              |
| 1,925 61,767 101,775 47,670 9,559 12,502 57,866 256,807 222,034 49,827 See footnote 4 394,529 200,158 52,545 1,687 26,345 43,284 21,267 5,886  |   | 7                    | Dakota                            |
| 1,250 0.14 10,400 1.,000 0,509 2,490 1.,000 0,509 1.,500 1.,500 1.,500 0,500 1.,500 1.,500 0.500 1.,500 0.50   | 270 1,452   | 11                   | Colorado                          |
| 1,200 1,400 1,200 2,200 2,400 1,925 1,925 61,767 101,775 47,670 9,550 1,250 357,666 526,807 222,034 49,827   |   | 31                   | California (4)                    |
| 1.925 61.767 101.775 47.670 9.559  |   | 42                   | Arkansas                          |
| 0.14 10.400 10.000 0.007 2.470   |   | 14                   | Arizona                           |
| 614 10.465 15.863 6.350 2.409  |   | 4                    | Alaska                            |
| 744,045 1,050,987 520,380 123,651  | 3,246 19,936  | 75                   | Alabama                           |
| Rantisms Additions(2) Membershin/2) Membershin/2 Finalment Final Part  |   | Associations         | Conventions                       |

### Southern Baptist Statistics by State Convention – 2010 (1)

| SBC and State                 | WMU            | Men/Boys Mission | Total            | Total                                 | Total Mission   |
|-------------------------------|----------------|------------------|------------------|---------------------------------------|-----------------|
| Conventions                   | Enrollment(2)  | Ed. Enroll.(2)   | Receipts(2)      | Gifts(2)                              | Expenditures    |
| Alabama                       | 69,445         | 33,467           | \$753,971,344    | \$727,906,561                         | \$85,576,386    |
| Alaska                        | 611            | 339              | \$12,589,658     | \$12,666,645                          | \$1,742,425     |
| Arizona                       | 2,016          | 1,057            | \$87,775,666     | \$77,319,306                          | \$8,965,696     |
| Arkansas                      | 14,481         | 5,425            | \$336,420,654    | \$333,864,562                         | \$44,179,098    |
| California (4)                | See footnote 4 | See footnote 4   | See footnote 4   | See footnote 4                        | \$33,469,570    |
| Colorado                      | 684            | 295              | \$43,537,088     | \$37,166,963                          | \$5,586,773     |
| Dakota                        | 445            | 152              | \$4,111,721      | \$4,013,983                           | \$536,898       |
| District of Columbia          | 706            | 492              | \$10,937,420     | \$8,691,484                           | \$1,085,589     |
| Florida (5)                   | 32,235         | 19,529           | \$796,249,829    | \$717,778,024                         | \$74,614,146    |
| Georgia                       | 81,364         | 85,628           | \$1,013,769,565  | \$978,181,622                         | \$105,929,698   |
| Hawaii-Pacific                | 1,581          | 267              | \$18,269,433     | \$15,466,025                          | \$2,088,000     |
| Illinois                      | 5,682          | 3,592            | \$118,682,684    | \$112,980,554                         | \$14,418,927    |
| Indiana                       | 2,907          | 1,103            | \$61,688,255     | \$59,697,667                          | \$7,631,175     |
| Iowa                          | 408            | 269              | \$14,286,743     | \$12,225,431                          | \$1,595,628     |
| Kansas-Nebraska               | 2,008          | 849              | \$82,738,241     | \$77,669,207                          | \$9,588,927     |
| Kentucky (6)                  | 29,543         | 12,094           | See footnote 6   | \$384,260,483                         | See footnote 6  |
| Louisiana                     | 19,058         | 9,748            | \$371,037,647    | \$338,932,775                         | \$46,121,482    |
| Maryland-Delaware             | 3,870          | 1,972            | \$115,046,084    | \$98,605,998                          | \$12,028,161    |
| Michigan                      | 1,353          | 625              | \$22,347,073     | \$18,768,681                          | \$2,837,512     |
| Minnesota-Wisconsin           | 678            | 460              | \$14,680,208     | \$12,920,852                          | \$1,469,609     |
| Mississippi                   | 43,747         | 24,814           | \$501,287,093    | \$489,205,937                         | \$67,231,662    |
| Missouri                      | 21,156         | 7,371            | \$341,310,204    | \$327,221,286                         | \$41,989,014    |
| Montana                       | 299            | 100              | \$9,771,618      | \$9,459,110                           | \$1,209,995     |
| Nevada                        | 1,542          | 533              | \$26,749,881     | \$25,842,788                          | \$2,761,676     |
| New England                   | 395            | 488              | \$14,759,513     | \$12,692,182                          | \$1,720,875     |
| New Mexico                    | 2,570          | 1,041            | \$66,426,608     | \$59,539,898                          | \$8,864,254     |
| New York                      | 320            | 132              | \$6,384,850      | \$5,585,157                           | \$970,097       |
| North Carolina                | 93,273         | 48,154           | \$935,078,684    | \$876,668,723                         | \$110,240,139   |
| Northwest                     | 2,818          | 1,196            | \$59,364,188     | \$57,298,987                          | \$7,275,830     |
| Ohio                          | 4,314          | 1,850            | \$76,155,533     | \$73,332,194                          | \$8,874,711     |
| Oklahoma                      | 17,167         | 8,484            | \$408,271,386    | \$391,038,817                         | \$50,065,594    |
| Pennsylvania-South Jersey     | 771            | 475              | \$14,413,276     | \$11,694,477                          | \$1,861,257     |
| South Carolina                | 71,434         | 28,256           | \$572,152,519    | \$537,173,521                         | \$69,967,194    |
| Tennessee                     | 47,156         | 38,736           | \$717,598,849    | \$681,126,947                         | \$85,839,806    |
| Texas (7)                     | 84,878         | 40,873           | \$2,243,255,988  | \$1,827,359,625                       | \$217,719,085   |
| BGCT                          | 55,985         | 32,631           | \$1,623,100,484  | \$1,252,263,801                       | \$162,615,104   |
| SBTC                          | 35,082         | 10,678           | \$983,668,520    | \$840,480,612                         | \$84,488,290    |
| Utah-Idaho                    | 1,064          | 412              | \$14,238,338     | \$13,287,466                          | \$2,049,443     |
| Virginia (8)                  | 38,276         | 10,155           | \$499,452,463    | \$465,506,311                         | \$52,571,213    |
| BGAV                          | 33,145         | 7,751            | \$335,114,605    | \$309,327,708                         | \$35,105,179    |
| SBCV                          | 6,111          | 2,863            | \$191,903,342    | \$179,969,025                         | \$20,619,241    |
| West Virginia                 | 2,052          | 658              | \$21,711,844     | \$20,730,192                          | \$3,000,598     |
| Wyoming                       | 371            | 267              | \$7,602,292      | \$7,398,314                           | \$1,105,508     |
| Puerto Rico-US Virgin Islands |                | 0                | \$1,955,441      | \$0                                   | \$0             |
| Subtotal                      | 709,847        | 394,253          | \$10,807,158,382 | \$10,210,453,966                      | \$1,227,321,167 |
| Adjustments (10)              | 13,366         | 7.617            | \$913,661,938    | \$469,569,391                         | \$75,158,487    |
|                               | ,              | .,017            |                  | ~ · · · · · · · · · · · · · · · · · · |                 |

- 1. All information as of June 24, 2011. A correction was made to Baptisms.
- 2. Total impacted by incomplete data from some state conventions. See body of table and Notes for details. Care should be exercised in comparing SBC Totals to previous years.

  3. Some state conventions no longer use the designation of Church-type mission to categorize congregations which are not self-determining, self-sustaining, and self-
- propagating. This practice has impacted the number of churches and church-type missions.
- 4. California Southern Baptist Convention did not ask the following items: Other Additions, Resident Membership, WMU Enrollment, Men/Boys Mission Educatio
- Enrollment, Total Receipts, and Total Gifts.

  5. There are 1,229 church-type missions located in Haiti which are recorded as cooperating with the Florida Baptist Convention (FBC) during the 2010 reporting year Statistics for these missions are included in FBC's total for the following items reported in this table: number of baptisms, number of resident and total members, and Sunday School Ongoing Enrollment. These missions are not considered a part of the Southern Baptist Convention (SBC) and the statistics for these missions are no included in the reported SBC totals (Grand Total for SBC).
- 6. Kentucky Baptist Convention did not ask the following items: Total Receipts and Total Mission Expenditures.
  7. Two conventions exist within the state of Texas. The Texas summary line does not show the arithmetic sum of the two State Convention figures, because some congregations are affiliated with both State Conventions, and their numbers are reflected in the totals for both State Conventions.
- 8. Two conventions exist within the state of Virginia. The Virginia summary line does not show the arithmetic sum of the two State Convention figures, because some congregations are affiliated with both State Conventions, and their numbers are reflected in the totals for both State Conventions.
- 9. Information for the Convention of Southern Baptist Churches in Puerto Rico and US Virgin Islands is limited. Only 11 congregations reported.
- 10. This line includes four types of adjustments to the data:
  - a. The removal of duplicate data caused by 608 congregations that are affiliated with more than one State Convention
  - b. The removal of data from 280 congregations affiliated with a State Convention but not affiliated with the SBC c. The addition of data from 1,167 congregations affiliated with the SBC but not affiliated with a State Convention
  - d. The addition of data "pulled forward" from previous ACP reporting cycles for 5,736 congregations that did not report in 2010.

Prepared by: Executive Communications & Relations Division, LifeWay Christian Resources, One LifeWay Plaza, MSN 123, Nashville, TN 37234-0123, June 24, 2011

#### Significant Actions of the Executive Committee

The following actions of the Executive Committee of the Southern Baptist Convention are reported to the Southern Baptist Convention meeting in Phoenix, Arizona, June 14–15, 2011, for information.

- Election of Frank S. Page, President and Chief Executive Officer of the Executive Committee of the Southern Baptist Convention During the June 14, 2010, regular meeting of the Executive Committee of the Southern Baptist Convention, upon recommendation of the Executive Committee Presidential Search Committee, Randall L. James, Florida, chairman, the Executive Committee elected Frank S. Page to become the president and chief executive officer of the Executive Committee of the Southern Baptist Convention to succeed Morris H. Chapman on October 1, 2010, and that July 1, 2010, be set as the effective date of employment as president-elect.
- Retirement of Morris H. Chapman, President and Chief Executive Officer of the
  Executive Committee of the Southern Baptist Convention On September 30, 2010,
  President and Chief Executive Officer of the Executive Committee of the Southern Baptist
  Convention Morris H. Chapman retired after eighteen years of service.
- 3. William E. (Bill) Townes, Jr., Vice President for Convention Finance, Executive Committee of the Southern Baptist Convention On December 1, 2010, William E. (Bill) Townes, Jr., began serving as vice president for Convention Finance of the Executive Committee of the Southern Baptist Convention. Prior to coming to the Executive Committee, Townes served as chief development officer for the North American Mission Board, Alpharetta, Georgia.
- 4. Great Commission Task Force Recommendation 3: Great Commission Giving (See Matters Referred, page 14, and Recommendation 2, page 41.) In February 2011, the Executive Committee, in response to the third recommendation of the Great Commission Task Force, adopted a recommendation affirming the overwhelming vote of the SBC messengers in Orlando in 2010 to reaffirm the Cooperative Program as the most effective means of mobilizing our churches, extending our outreach, and penetrating lostness. The Executive Committee will continue to promote the entire Cooperative Program and celebrate Great Commission work and giving in each issue of SBC Life and regularly in Baptist Press, and will recommend actions to the Southern Baptist Convention meeting in Phoenix, Arizona, June 14-15, 2011, for adoption.
- 5. Great Commission Task Force Recommendation 6: Cooperative Program Promotion— (See Matters Referred page 15.) In February 2011, the Executive Committee, in response to the sixth recommendation of the Great Commission Task Force, adopted a recommendation stating it will pursue an enhanced relationship among and between the state conventions, the associations, the entities, and the Executive Committee for the purpose of developing an holistic and unified approach in promoting the entire Cooperative Program and stewardship education across the Southern Baptist Convention.
- 6. Great Commission Task Force Recommendation 7: Reallocation of 1 Percent from the Executive Committee to the International Mission Board (See Matters Referred, pages 15-16, and Recommendation 1, page 41.) In February 2011, the Executive Committee, in response to the seventh recommendation of the Great Commission Task Force, considered and adopted a recommendation to recommend to the Southern Baptist Convention meeting in Phoenix, Arizona, June 14-15, 2011, additional funding for international missions from the Executive Committee by adjusting the Cooperative Program Allocation Budget.

- 7. **2011-12 Proposed SBC Operating Budget** (See **Recommendation 3**, page 42.) In February 2011, the Executive Committee adopted the 2011-12 Proposed SBC Operating Budget in the amount of \$7,470,000 and will recommend the budget to the Southern Baptist Convention meeting in Phoenix, Arizona, June 14-15, 2011, for adoption.
- 8. **2011-12 SBC Cooperative Program Allocation Budget** (See **Recommendation 4**, page 43.) In February 2011, the Executive Committee adopted the 2011-12 Southern Baptist Convention Cooperative Program Allocation Budget in the amount of \$186,000,000 and will recommend the budget to the Southern Baptist Convention meeting in Phoenix, Arizona, June 14-15, 2011, for adoption.
- 9. SBC Referral: Directing the Executive Committee to Study Greater SBC Involvement for Ethnic Churches and Leaders (See Matters Referred, pages 23-27, and Recommendation 5, pages 44-45.) In February 2011, the Executive Committee, in response to a 2009 SBC Referral, continued its study of greater SBC involvement for ethnic churches and leaders and adopted the report, *A Review of Ethnic Church and Ethnic Church Leader Participation in SBC Life*, and will recommend actions to the Southern Baptist Convention meeting in Phoenix, Arizona, June 14-15, 2011, for adoption.
- 10. SBC Annual Meeting: Future Convention Site, 2016 (See Recommendation 6, page 45.) In February 2011, the Executive Committee adopted a recommendation to recommend to the Southern Baptist Convention meeting in Phoenix, Arizona, June 14-15, 2011, that St. Louis, Missouri, be selected as the Convention site for the 2016 annual meeting of the Southern Baptist Convention. The Convention dates would be June 14-15, 2016.
- 11. **SBC Calendar of Activities** (See **Recommendation 7**, pages 45-46.) In February 2011, the Executive Committee approved recommendations of the Great Commission Council for the 2015-16 *SBC Calendar of Activities* and will recommend them to the Southern Baptist Convention meeting in Phoenix, Arizona, June 14-15, 2011, for adoption.
- 12. **2011-12 Southern Baptist Convention Comprehensive Budget** On June 13, 2011, prior to presenting the budget to the Southern Baptist Convention meeting in Phoenix, Arizona, June 14-15, 2011, the Executive Committee will review the 2011-12 SBC Comprehensive Budget and a summary recap of entity operating budget totals as printed in the 2011 *SBC Book of Reports*, pages 28-34.
- 13. Election of Southern Baptist Foundation Trustees In February 2011, the Executive Committee directed its president, as the agent designated to represent it as the Member of the Southern Baptist Foundation, to elect Jack E. Shaw, South Carolina, and William C. (Bill) Lovell, Tennessee, as directors of the Southern Baptist Foundation, for terms of office expiring 2014 and until their successors are elected, the terms to begin immediately upon their election during the Southern Baptist Foundation's annual members' meeting to be held in June 2011.

14. **Southern Baptist Foundation Bylaw Amendments** – In September 2010, the Executive Committee approved bylaw changes recommended by the trustees of the Southern Baptist Foundation on October 26, 2009, as follows:

(underlined text indicates new language and lined-through text indicates deleted language):

#### Article 1. Purposes

- To encourage and motivate the making of contributions, donations, and gifts by deed, will, contract, trust agreement, or otherwise, for the advancement, promotion, extension, and maintenance of the various <u>Southern Baptist</u> causes, <u>agencies entities</u>, and institutions now or at any time hereafter fostered or officially sanctioned by the <u>Southern Baptist Convention</u>; or any other evangelical ministry organizations;
- To serve the Southern Baptist Convention and any and all of its agencies entities, institutions, and cooperating churches located within the United States of America or any foreign country; or any other evangelical ministry organizations;
- 3. To collect, receive, accumulate, administer, and disburse funds exclusively in the discretion of the board of directors (trustees) to further the religious, educational, and charitable purposes of the Foundation, and the Southern Baptist Convention, or any other evangelical ministry organization or individual within the meaning of Section 501(c)(3) of the Internal Revenue Code, and to that end to take and to hold by bequest, devise, gift, grant, purchase, lease, or otherwise, either absolutely or in trust, any property, real or personal, tangible or intangible, or any undivided interest therein, without limitation as to amount or value;
- 15. American Baptist Theological Seminary Release of Deed Restrictions In February 2011, the Executive Committee, on behalf of the Southern Baptist Convention, quitclaimed to the American Baptist Theological Seminary and released deed restrictions upon certain real property (two tracts one of 16.44 acres and one of 38.74 acres) deeded in 1982 to the seminary with restrictions. The Executive Committee deemed the restrictions to have served their purpose, and the seminary to now be in need of unencumbered use of the property to effectuate its purposes.
- 16. SBC Parliamentarian: Contract with C. Barry McCarty In February 2011, the Executive Committee received as information the fact that Frank S. Page, president and chief executive officer of the Executive Committee of the Southern Baptist Convention, would secure the full execution of a contract with C. Barry McCarty to serve as the chief parliamentarian during the annual meeting of the Southern Baptist Convention in Phoenix, Arizona, June 14-15, 2011.
- 17. **EC/SBC Corporation Bank Accounts and Authorization of Signatures** In February 2011, the Executive Committee adopted a two-page resolution entitled, "Executive Committee of the Southern Baptist Convention Corporate Bank Accounts and Authorization of Signatures" in order to authorize appropriate new employees as signatories.
- 18. **Meeting Hall Expenses of the SBC Pastors' Conference** In February 2011, the Executive Committee adopted a recommendation to continue the current policy requesting the Pastors' Conference to reimburse the Executive Committee \$38,000 for the year 2011 for its use of the meeting hall and facilities at the annual meeting of the Southern Baptist Convention; and to increase the requested reimbursement from the SBC Pastors' Conference to \$50,000 for 2012; and requested the staff to continue to document the variable cost attributed to the Pastors' Conference and request a written financial report be provided by the Pastors' Conference leadership by August 6, 2011, to the Executive Committee for review during its September 2011 meeting.
- Report of Audits of SBC Entities In September 2010, the Executive Committee received as information the fact that the Audit Workgroup of the Business and Finance

Subcommittee received and reviewed the 2008-09 required communications submitted to the Executive Committee as outlined by Article XIII of the SBC Business and Financial Plan. In February 2011, the Executive Committee received as information the fact that the Audit Workgroup and the Business and Finance Subcommittee reviewed and approved the 2009-10 audited financial statements of the Executive Committee as prepared by the firm of Lattimore, Black, Morgan & Cain, P.C. and acknowledged that these audited financial statements were made a part of the official records of the Executive Committee; and the Executive Committee received as information the fact that the Audit Workgroup and the Business and Finance Subcommittee received and approved the management letter from Lattimore, Black, Morgan & Cain, P.C. The Executive Committee also received as information the fact that the Audit Workgroup and the Business and Finance Subcommittee received and reviewed the 2009-10 required communications submitted to the Executive Committee as outlined by Article XIII of the SBC Business and Financial Plan.

- 20. North American Mission Board: Church Finance Ministry Report In February 2011, the Executive Committee received as information the report of the Church Finance Ministry Division of the North American Mission Board which reflects 0.00% borrowing as of December 31, 2010, and total investable assets (unaudited) of \$255,563,306. The North American Mission Board will report its loan status to the Executive Committee during its February 2012 meeting.
- 21. Loan Status Reports In February 2011, the Executive Committee received as information loan status reports from Southeastern Baptist Theological Seminary detailing previously approved indebtedness to tax-exempt bonds and The Southern Baptist Theological Seminary regarding the Legacy Conference Center (formerly Rice/Judson Project)/Grinstead South and Phase I of the Master Plan. Southeastern Baptist Theological Seminary and The Southern Baptist Theological Seminary will report their loan status to the Executive Committee during its February 2012 meeting.
- 22. Review of SBC Entity Fund Raising Reports In September 2010, in accordance with SBC Business and Financial Plan Article VI, Fund Raising Activities, the Executive Committee received as information the fund raising reports of the entities of the Southern Baptist Convention.
- 23. **Review of the Opdyke Scholarship Fund Report** In February 2011, the Executive Committee received as information the report of the Dorothea Van Deusen Opdyke Scholarship Fund, dated January 15, 2011, which reflected that a total of \$1,632,336 had been granted since 1961.

#### 24. Resolutions of Appreciation

- (1) David Baldwin In September 2010, the Executive Committee adopted a resolution of appreciation for David Baldwin on the occasion of his retirement as executive director-treasurer of the Alaska Baptist Convention, effective December 31, 2010.
- (2) Michael R. Collins In September 2010, the Executive Committee adopted a resolution of appreciation for Michael R. Collins on the occasion of his retirement as executive director-treasurer of the Baptist State Convention of Michigan, effective December 31, 2010.
- (3) William F. (Bill) Mackey In February 2011, the Executive Committee adopted a resolution of appreciation for William F. (Bill) Mackey on the occasion of his retirement as executive director-treasurer of the Kentucky Baptist Convention effective May 31, 2011.

#### Matters Referred by the Convention

During the annual meeting of the Southern Baptist Convention in Orlando, Florida, June 15-16, 2010, the Convention referred the following motions to the Executive Committee of the Southern Baptist Convention for consideration, action, and report. The disposition of the referral is noted following its description in adherence to SBC Bylaw 26B which states, in part, as follows:

"On all matters referred by the Convention, entities shall respond in writing at the close of their report in the *Book of Reports* and *Annual*, giving specific information on:

- (1) how the matter referred was considered;
- (2) how it was reported to the constituency; and
- (3) any actions on the matter taken by the entity or action proposed to the Convention."
- 1. SBC Referral: On Excluding Churches that Belong to the Alliance of Baptists (Items 14 and 60, Proceedings of the Southern Baptist Convention, June 15-16, 2010, SBC Annual, pp. 56, 76)

Motion: Wes Kenney, Oklahoma

"I move that this Convention authorize the Executive Committee to consider any church's affiliation with the Alliance of Baptists to constitute an action which affirms, approves, or endorses homosexual behavior."

Executive Committee Action: The Executive Committee reports to the Southern Baptist Convention that the Executive Committee already is authorized to make recommendations to the Convention between annual meetings in regard to such matters which would call into question the friendly cooperation of any local church on any grounds, including its affiliation with the Alliance of Baptists or any other group, and needs no further authorization; that it will make recommendations with regard to specific churches as appropriate; and further suggests that Southern Baptists knowledgeable about why specific churches should not be considered as being in friendly cooperation with the Southern Baptist Convention convey such information to the Executive Committee (if a challenge is raised between annual meetings) or to the Credentials Committee (if a challenge is raised at or near the time of an annual meeting) so the appropriate body will be fully apprised before making a recommendation to the Convention's messengers.

2. SBC Referral: Amendment of SBC Convention Article VI. The Boards, Institutions, and Commissions, Their Constitution and Powers Regarding Trustee Term Limits (Items 16 and 60, Proceedings of the Southern Baptist Convention, June 15-16, 2010, SBC Annual, pp. 56, 76)\*

Motion: Les Puryear, North Carolina

"For those states or defined territories which provide a maximum complement of representatives on SBC boards and committees per Bylaw 30, I move that the SBC Constitution Article VI.1 be amended to include the provision of each committee's (Article VI.1) and each board's (Article VI.2) membership be composed of 40% from churches with less than 200 in Sunday morning worship attendance per the latest ACP, 35% from churches with more than 200 and less than 1,000 in Sunday morning worship attendance per the latest ACP, and 25% from churches with more than 1,000 in Sunday morning worship attendance per the latest ACP report."

**Executive Committee Action:** The Executive Committee reports to the Southern Baptist Convention that the Executive Committee is satisfied that the Committee on Committees and Committee on Nominations are sensitive to and seek to attain the balance sought by the maker of the motion, and believes that the difficulty of administrating the more restrictive quota system proposed for selecting nominees would outweigh the benefit, and also might defeat the primary goal of these nominating committees to prayerfully seek the best possible person for each position, and therefore declines to recommend the proposed amendments to the Convention's Constitution.

3. SBC Referral: To Request SBC Cooperative Program Allocation Changes (Items 17 and 58, Proceedings of the Southern Baptist Convention, June 15-16, 2010, SBC Annual, pp. 56, 76)

Motion: Wesley Jones, Iowa

"I move that in order to act on our desire to continue fulfilling the Great Commission and continue pushing back lostness, that the Executive Committee of the SBC, in its budgeting process study moving to the following percentages in the Cooperative Giving allocations: 60% IMB, 25% NAMB, 10% seminaries and 5% SBC Executive Committee and other agencies, over the next 5 fiscal years (20% adjusted each year). Furthermore, that we challenge the Executive Board of each state convention in dialogue with their state Executive, to yearly examine its budget for ways it can incrementally increase its portion of CP giving to reach a minimum of 50% going on to the national SBC and that individual churches be challenged yearly to examine the percentage of monies going to the Cooperative Program to see where they can increase the percentage that is going to the Cooperative Program."

**Executive Committee Action:** The Executive Committee reports to the Southern Baptist Convention that the Executive Committee, having studied the percentages of Cooperative Program allocation during its budgeting process, has incorporated its considerations in its response to the seventh recommendation of the Great Commission Resurgence Task Force; and fully affirms the expressed desire of the motion to pursue an enhanced relationship among and between the state conventions, the national SBC, and individual churches for the purpose of fulfilling the Great Commission and pushing back lostness.

4. SBC Referral: To Request Church Information about Trustees and Committee Members in the *Book of Reports* (Items 19 and 60, Proceedings of the Southern Baptist Convention, June 15-16, 2010, SBC Annual, pp. 57, 76)

Motion: Mike Stewart, California

"I move that the annual *Book of Reports* published by the Executive Committee of the SBC, in addition to listing all trustees and committee members, both elected and appointed, of every SBC agency, board and committee, also list the church of which they are members in good standing and what percent their church dedicates to our Southern Baptist worldwide mission funding strategy known as the Cooperative Program, and to continue to do so until instructed otherwise by this Convention in annual session."

**Executive Committee Action:** The Executive Committee reports to the Southern Baptist Convention that the Executive Committee declines to recommend a change to the format of the SBC *Book of Reports* at this time, recognizing that the SBC *Book of Reports* goes to the printer in mid-May and the recommendations from the Committee on Nominations are completed during the first week in June making it impossible to include the requested information in the SBC *Book of Reports*, and the Executive Committee encourages the SBC Committee on Nominations to consider the level of Cooperative Program support for each nominee.

SBC Referral: Amendment of SBC Constitution Article V. Officers – Requiring SBC Officers to be from Churches Giving 10 Percent to the Cooperative Program (Items 21 and 60, Proceedings of the Southern Baptist Convention, June 15-16, 2010, SBC Annual, pp. 57, 76)

Motion: T. C. Pinckney, Virginia

"I move that messengers amend the SBC constitution, Article 5, 'Officers,' by inserting an additional paragraph to read:

6. To be eligible for election to any office cited in this Article, an individual must be a member of a church which contributes at least ten percent of its undesignated receipts to the Cooperative Program."

**Executive Committee Action:** The Executive Committee reports to the Southern Baptist Convention that, while the Executive Committee affirms that the Cooperative Program is an essential and central component of our Southern Baptist identity and success as suggested by the final report of the Great Commission Task Force, believes that leadership models do have a significant impact since they are emulated across a constituency, and further believes that local church autonomy is in no way impinged by setting exemplary qualifications for Convention leadership, it declines at this time to recommend any additional criteria be included in the qualifications for SBC officer candidacy because the messengers at any annual meeting of the Southern Baptist Convention are capable of expressing their collective sentiments about officer qualification through the casting of their individual votes.

 SBC Referral: Amendment of SBC Constitution, Article III, Membership to Expand the Definition of Friendly Cooperation Regarding Racial Discrimination (Items 23, 60, and 61, Proceedings of the Southern Baptist Convention, June 15-16, 2010, SBC Annual, pp. 57, 76)

Motion: Dwight McKissic, Texas

(suggested additions underlined)

"I hereby move to amend Article III, Section 1, of the Constitution be read: '1. One (1) messenger from each church which: (1) Is in friendly cooperation with the Convention and sympathetic with its purposes and work. Among churches not in cooperation with the Convention are churches which act to affirm, approve, or endorse homosexual behavior or racial discrimination. And (2), has been a bona fide contributor to the Convention's work during the fiscal year preceding."

**Executive Committee Action:** The Executive Committee reports to the Southern Baptist Convention that the Executive Committee declines to recommend amending the Constitution of the Southern Baptist Convention, believing the Convention's adopted statement of faith, *The Baptist Faith and Message*, speaks clearly to the issue addressed by the suggested amendment, and no amendment is necessary to challenge the friendly cooperation of any church on any grounds, since that already is possible by means of the motion process.

7. SBC Referral: To Adopt the U.S. Christian Flag (Items 24 and 60, Proceedings of the Southern Baptist Convention, June 15-16, 2010, SBC Annual, pp. 58, 76)

Motion: Harold M. Phillips, Maryland

"I move that the Southern Baptist messengers meeting in Orlando on June 15-17, 2010, along with the resurgence emphasis also adopt 'The New U.S. Christian Flag' as its banner in the efforts to win souls and create a soul-winning mindset and reminder to the churches and all born again believers."

**Executive Committee Action:** The Executive Committee reports to the Southern Baptist Convention that the Executive Committee has considered whether to adopt the United States Christian flag, also known as Beauty and Band, as the banner flag of the Southern Baptist Convention, and, given that a Christian flag already exists that is widely recognized and used by Christians in the United States and around the world, declines once again to recommend the new United States Christian flag as the banner flag of the Southern Baptist Convention.

8. SBC Referral: Requesting that Parking Passes be Made Available for SBC Meetings (Items 27 and 58, Proceedings of the Southern Baptist Convention, June 15-16, 2010, SBC Annual, pp. 58, 76)

Motion: Mitchell Minson, Louisiana

"I move that all future meeting locations provide a meeting-long parking pass to be purchased by the messengers and that the amount of the pass be published in advance."

**Executive Committee Action:** The Executive Committee reports to the Southern Baptist Convention that the Convention planning process of the Executive Committee will continue the concentrated effort to obtain the option for messengers to purchase multi-day parking passes through the convention center or parking facility.

9. SBC Referral: Requesting that Baptist Press Become an Entity of the Convention (Items 67 and 122, Proceedings of the Southern Baptist Convention, June 15-16, 2010, SBC Annual, pp. 77, 101)

Motion: Marty King, Illinois

"I move that messengers to the 2010 Southern Baptist Convention request the SBC Executive Committee to consider establishing Baptist Press as an entity of the Southern Baptist Convention, with a board of directors elected by the Southern Baptist Convention and supported with currently allocated funds for Baptist Press within the Executive Committee budget."

**Executive Committee Action:** The Executive Committee reports to the Southern Baptist Convention that the conclusions derived from a study of the structure of Baptist Press in 1982 and that were reaffirmed in 1987 are still considered valid, and therefore the Executive Committee desires that Baptist Press continue to operate as an integral part of the ministry assignment of the Executive Committee of the Southern Baptist Convention rather than as a separate entity.

10. SBC Referral: Amendment of SBC Constitution Article VI. The Boards, Institutions, and Commissions, Their Constitution and Powers – Limiting Service on Boards to Those not Supported or Salaried by Cooperative Program Funds (Items 105 and 123, Proceedings of the Southern Baptist Convention, June 15-16, 2010, SBC Annual, pp. 99, 101)

Motion: Kent Cochran, MO

"I move that no state convention or Southern Baptist CP supported/salaried employee shall serve as a trustee or director to SBC entities under the definition of this in Article VI."

**Executive Committee Action:** The Executive Committee reports to the Southern Baptist Convention that the Executive Committee believes the provisions of SBC Bylaw 15F adequately convey the appropriate extent to which employment aspects preclude trustee service, and therefore declines to recommend any additional disqualifications of that type at this time.

11. SBC Referral: Requesting Resolutions to be Posted Prior to SBC Meetings (Items 107 and 124, Proceedings of the Southern Baptist Convention, June 15-16, 2010, SBC Annual, pp. 100, 101)

Motion: Suzanne Phillips, Florida

"I move that the messengers to the Southern Baptist Convention meeting in Orlando, Florida, June 15-16, 2010, request the Executive Committee of the Southern Baptist Convention to consider posting resolutions no less than 5 days before the Southern Baptist annual meeting, thus allowing the messengers time to not only inform themselves, but to seek the Holy Spirit's guidance regarding the resolutions to be voted on during the subsequent Southern Baptist annual meetings."

**Executive Committee Action:** The Executive Committee reports to the Southern Baptist Convention that in order to allow Southern Baptists the opportunity to submit resolutions as close as possible to the start of the Southern Baptist Convention annual meeting and still give the SBC Committee on Resolutions time to deliberate, complete, proof, run final edits, and post the committee's proposed resolutions in the SBC *Bulletin*, Part 3, it is impossible to post its proposed resolutions five days or more prior to the Southern Baptist Convention annual meeting.

12. SBC Referral: Amendment of SBC Constitution Article III. Membership, Section 2 – Adding Additional Messenger per \$500 Given to Convention Work through Directed Giving (Items 108 and 123, Proceedings of the Southern Baptist Convention, June 15-16, 2010, SBC Annual, pp. 100, 101)

Motion: Andrew Higginbotham, Missouri

"I move that Article III, Section 2, be modified to read:

(suggested additions underlined)

2. One (1) additional messenger from each such church for every two hundred and fifty (250) members; or for each \$250 paid to the work of the Convention through the Cooperative Program during the fiscal year preceding the annual meeting; or for each \$500 paid to the work of the Convention through directed giving during the fiscal year preceding the annual meeting."

**Executive Committee Action:** The Executive Committee reports to the Southern Baptist Convention that, given its encouragement at conversations taking place at every level of Southern Baptist life recognizing the need for broader church loyalty to and support for the entire Cooperative Program, the Executive Committee declines to recommend new contribution qualifications for additional messenger seating at this time.

13. SBC Referral: Requesting Study About Holding the Annual Meeting Every Other Year (Items 111 and 123, Proceedings of the Southern Baptist Convention, June 15-16, 2010, SBC Annual, pp. 100, 101)

Motion: Daniel Palmer, North Carolina

"That the Executive Committee explore the feasibility of returning to the practice [of] holding meetings of the SBC every other year at the same time of the election of the Convention's president in order to use the resources we spend on hotels, cars, flights, exhibits, materials, and the like to instead be about our Master's mission. If deemed to be a feasible motion, I move an appropriate recommendation be brought to the 2011 meeting of the SBC."

**Executive Committee Action:** The Executive Committee reports to the Southern Baptist Convention that in its continuing efforts to be economically efficient in fulfilling its duty to "have oversight of the arrangements for the meetings of the Convention" (SBC Bylaw 18E (4)), has closely studied the fiscal implications of the possibility of returning to a pre-1866 biannual meeting schedule, but declines to do so for the following reasons:

- Southern Baptists are not a hierarchical group and therefore need to meet annually to
  discern the will of the messengers through God's leading to effectively and efficiently
  facilitate our cooperative mission endeavors to reach a lost and dying world with the
  Gospel of Jesus Christ.
- The SBC Bylaws and Business and Financial Plan require the publication and presentation of annual ministry, financial, and budgetary reports.
- Southern Baptists have always been a relational people.
- The current annual meeting schedule of the Convention enables messengers the opportunity to facilitate timely consideration and discussion of the interests of the Convention.

During the annual meeting of the Southern Baptist Convention in Louisville, Kentucky, June 23-24, 2009, the Convention referred the following motion to the Executive Committee of the Southern Baptist Convention for consideration, action, and report. The disposition of the referral was reported to the 2010 SBC in the SBC *Bulletin Part II* (2010 SBC Annual p. 146) stating the Executive Committee was extending its study for one year. During its February 2011 meeting, the Executive Committee considered this item and reports its action as follows.

14. SBC Referral: Directing the Executive Committee to Study Greater SBC Involvement for Ethnic Churches and Leaders (Items 15 and 50, Proceedings of the Southern Baptist Convention, June 23-24, 2009, 2009 SBC Annual, pp. 57, 74 and 2010 SBC Annual, pp. 146-147)

Motion: Paul Kim, Massachusetts

"That the Executive Committee of the SBC form a study group to examine, and report back by our next Convention meeting in Orlando, Florida, how ethnic churches and ethnic church leaders can be more actively involved in serving the needs of the SBC through cooperative partnership on the national level."

**2009** Executive Committee Action: The Executive Committee reported to the 2010 Southern Baptist Convention that the Executive Committee was extending for one year its study on greater involvement for ethnic churches and leaders in order to provide a fuller and more meaningful report on this important topic.

**2010 Executive Committee Action:** The Executive Committee reports to the Southern Baptist Convention that the Executive Committee has studied extensively the participation of ethnic churches and leaders in the Convention life and, based upon that study, adopted the following report of its findings, and makes the recommendations that follow.

## A Review of Ethnic Church and Ethnic Church Leader Participation in SBC Life

Executive Committee of the Southern Baptist Convention February 22, 2011

The Executive Committee of the Southern Baptist Convention, through its Communications Workgroup, has undertaken an exhaustive study of the 2009 motion by Paul Kim of Massachusetts for the Executive Committee to examine how ethnic churches and church leaders can be more actively involved in serving the needs of the Southern Baptist Convention (SBC) through cooperative partnership at the national level. The Workgroup sought to (1) ascertain the previously-expressed will of the Convention by reviewing past Convention actions and resolutions relative to this subject, (2) develop a baseline of participation and involvement of ethnic congregations and leaders in the SBC, (3) identify gaps in participation and visible involvement of ethnic churches and leaders in all aspects of Convention and denominational life, (4) consider what action steps would be appropriate to facilitate any proposed changes to existing Convention processes, and (5) establish a timeline for a review to assess the status or progress of any suggested recommendations.

The Executive Committee's study included the following:

- A review of all resolutions adopted by the SBC in its annual meetings on the subject of ethnic participation and relationships within SBC life;
- An analysis of the ethnic identities of all program personalities on the platform at the SBC annual meeting for the past five years;
- A review of the election of officers of the SBC for the past decade;

- A descriptive survey of the ethnic identity of professional staff at the entities of the SBC, including the Executive Committee;
- A descriptive survey of the ethnic identity of all field personnel under appointment by the two mission boards of the Southern Baptist Convention;
- A descriptive survey of the ethnic identity of seminary faculty at the six Southern Baptist Convention seminaries;
- A review of the ethnic identity of recent graduates from both the basic programs of study (master's level) and advanced programs of study (doctoral level) at the six seminaries of the Southern Baptist Convention;
- Interviews, email correspondence, and correspondence with Paul Kim, maker of the motion;
- Testimony from Richard Harris, interim president of the North American Mission Board
  of the SBC, and Ken Weathersby, vice president, church planting with NAMB, in its
  February 2010 meeting; and from Communications Workgroup vice chairman Robert
  Anderson in its September 2009 meeting;
- Interview testimony from Jason Kim, Ethnic Fellowships Coordinator, North American Mission Board, SBC;
- Interview testimony from fellowship leaders of six of the ethnic fellowships with which NAMB maintains close working relationships (African American, Korean, Hispanic, Filipino, Native American, and Haitian ethnic fellowship leaders);
- A review of an analysis from North American Mission Board of the SBC on the number of ethnic congregations from major racial/ethnic groups in the United States;
- A review of an analysis from LifeWay Christian Resources of the SBC of the number of church members in churches that cooperate with the Southern Baptist Convention from major racial/ethnic groups in the United States;
- A review of a printed collection of resources produced by the Black Southern Baptist Denominational Servants Network;
- A review of the 2010 report of the Cross Cultural and Ethnic Ministries director for Utah/Idaho Southern Baptist Convention;
- A review of the pictorial representations of individuals from all ethnic and racial backgrounds found in SBC LIFE in twenty-seven issues over a three-year period, in the Executive Committee brochures Meet Southern Baptists and The Southern Baptist Convention: A Closer Look, and in the Cooperative Program print and video promotional materials;
- A review of strategic efforts by Baptist Press and SBC LIFE to promote and celebrate ethnic diversity in their routine reporting of news in Convention life;
- A review of representative articles, reports, and blog posts from various years, including "Library Receives Emmanuel McCall Papers," by David Roach, *Baptist Press* (February 11, 2011); "Attitudes Toward Race in SBC Life," a blog post by Dwight McKissic (April 7, 2010) and the corresponding Associated Baptist Press story "Black pastor asks SBC to repent of racism" (April 8, 2010); "Look Who's Coming to Potluck: A Look at New SBC Congregations," Ed Stetzer, *SBC LIFE* (October 2004); "Florida Baptist Convention, New Work Starts by Department, 1995-2008," a report by Frank Moreno, Director, Language Division, Florida Baptist Convention; "Southern Baptist Congregations Today," Phillip B. Jones, A Publication of Research, North American Mission Board (February 2001); and "The Southern Baptists: Not Just Whistling Dixie!," Wilmer C. Fields, *The Saturday Evening Post*, reprint brochure (1983).
- An effort to review the ethnic identity of individuals appointed or elected to Convention committees, boards, and commissions for the past decade; however, the absence of

ethnic identities being noted for the hundreds of positions filled annually through the nomination and appointment processes of the Convention rendered this effort impracticable.

The Executive Committee's findings are as follows:

- 1. The Southern Baptist Convention has expressed on numerous occasions through Resolutions adopted at the SBC annual meetings that it desires to see "greater ethnic participation" in SBC life (resolutions adopted 2008, 1995, 1993, 1989, 1986, 1983, 1974, 1973, 1970, 1964, and 1961).
- 2. The Convention has seen steady, significant growth in the number of churches and church-type congregations identified as primarily non-Anglo congregations. Some of these churches were self-identified through submission of Annual Church Profiles in years when the dominant ethnic make-up of the church was requested. Others, especially new churches, have been identified for statistical purposes by research offices at the North American Mission Board (NAMB) and LifeWay Christian Resources (LifeWay). Not as apparent, some churches are congregationally ethnically diverse, being comprised of significant numbers of individuals from various ethnic backgrounds. Such churches with no dominant ethnic identity, unfortunately, have only infrequently been recognized as praiseworthy models of ethnic diversity.
- 3. Churches are not and have never been asked to report to any Baptist body on the ethnic composition of their membership; hence it is impossible to know with certainty the number of individual church members of any ethnic people group in any local church or group of churches. Given these strictures, both NAMB and LifeWay have developed research tools to project statistically reliable estimates of the number of church members from a variety of ethnic categories within congregations. Based on these projections, church membership of non-Anglo congregants shows consistent growth over time.
- 4. In spite of the Convention's frequent affirmations expressing its desire to see greater ethnic involvement and participation in SBC life, the Convention has not adopted a consistent means by which it can ascertain participation of ethnic churches and church leaders in Convention life.
- 5. The absence of a means to determine such participation has left the Convention with no more than anecdotal testimony as to the extent to which ethnic churches and church leaders have participated in Convention life.
- 6. Anecdotal testimony from individuals of all ethnicities seems uniform in their assessment that the percentage of ethnic church leaders involved in visible, elected roles in SBC life has lagged behind the percentage growth in the number of ethnic congregations and church membership within these congregations.
- 7. One reason for such a perceived lag, according to testimony given by ethnic fellowship leaders, is that many of our ethnic brothers and sisters have been more active in their respective ethnic fellowship ministries than in local Baptist associational ministries and/ or cooperating Baptist state convention ministries.
- 8. Another reason for this perceived lag is that the Convention, up to now, had failed to develop a broad-based strategy designed to keep the issue before Convention leaders in the nominating and hiring processes involved at various levels of SBC life–employment of entity staff; election of SBC officers; nomination or appointment of SBC committee members; and enlistment of SBC program personalities.

9. Over the years, the Executive Committee has addressed a number of motions referred to it by the Southern Baptist Convention that would require certain individuals be given preferential consideration for membership on Convention committees and boards (2006, 1998, 1988, and 1971). Uniformly, the Executive Committee has resisted the concept of "quotas," choosing rather to embrace a long-established and well-accepted selection process for service by Southern Baptists who are well qualified, without regard to any of the unalterable personal characteristics which God has bestowed upon them. (For example, see an Executive Committee action reported in the 2006 SBC Annual, p. 151). This Committee continues to affirm such past processes.

On the basis of these findings, the Executive Committee makes the following recommendations designed to foster conscious awareness of the need to be proactive and intentional in the inclusion of individuals from all ethnic and racial identities within Southern Baptist life, with an attendant annual review by the Communications Workgroup of the Executive Committee designed to monitor progress in this important area of Convention life:

That the Executive Committee of the Southern Baptist Convention recommend that the Southern Baptist Convention meeting in Phoenix, Arizona, June 14-15, 2011, request

- a. The Executive Committee to request from the Southern Baptist Convention entities to submit as part of its annual "data call" [as described in Bylaw 18.E.(12)], a descriptive report of participation of ethnic churches and church leaders in the life and ministry of the respective SBC entity; and
- b. The Executive Committee to include a section in the SBC President's Notebook given to each newly-elected president of the Southern Baptist Convention encouraging the president to give special attention to appointing individuals who represent the diversity within the Convention, and particularly ethnic diversity, among his appointees to the various committees under his purview (Committee on Committees, Credentials Committee, Resolutions Committee, and Tellers Committee); and
- c. The SBC president to report the total number of appointees he selects for the committees under his purview that represent the ethnic diversity within Southern Baptist life at the time the names of the committees are released to *Baptist Press*; and
- d. The Executive Committee to include a section in the SBC President's Notebook encouraging the president to encourage the selection of annual meeting program personalities by the Committee on Order of Business that represent the ethnic diversity within the Southern Baptist Convention; and
- The Committee on Order of Business to give due consideration to the ethnic identity
  of program personalities it enlists for each Southern Baptist Convention annual
  meeting; and
- f. The Executive Committee to amend the nomination form for the Committee on Nominations to provide a place where a nominee may indicate his or her ethnic identity, should he or she so choose; and
- g. The Committee on Nominations to include in its annual report the total number of new nominees and the total number of individuals among its nominees that represent the ethnic diversity within Southern Baptist life; and
- h. The SBC entities to give due consideration to the recruitment and employment of qualified individuals to serve in the various professional staff positions, on seminary

faculty, and as appointed missionaries in order to reflect well the ethnic diversity within Southern Baptist life; and

- i. The Executive Committee, through its various publications and news outlets, to continue to provide news coverage of interest to individuals of all ethnic interests and to carry stories that demonstrate the wonderful works the Lord is accomplishing through the vital ministries of Baptists of "every tribe and tongue and people and nation"; and
- j. The Executive Committee, through its Communications Workgroup, to receive a report from the Executive Committee staff in its February meeting each year concerning the participation of ethnic churches and church leaders in the life and ministry of the SBC entities as reported through the various means outlined in this recommendation (letters a. through i. above); and

That the Executive Committee further recommend that the Southern Baptist Convention meeting in Phoenix, Arizona, June 14-15, 2011, respectfully request the Southern Baptist Pastor's Conference and other groups which meet as part of the larger event of the Southern Baptist Convention annual meeting be sensitive to the desire of our ethnic brothers and sisters in Christ to see and hear individuals from their respective cultural heritages address attendees of these related groups; and

That the Executive Committee further recommend that the Southern Baptist Convention meeting in Phoenix, Arizona, June 14-15, 2011, strongly encourage church workers and leaders from all ethnic backgrounds within Southern Baptist life to involve themselves to the highest level possible in associational life and through state convention ministries so that their participation in broader denominational life becomes the platform from which their greater involvement in visible roles of leadership in the Convention will naturally follow.

#### COMPREHENSIVE SUMMARY OPERATING BUDGETS

|                                  |            | 2011-2012*    |            | 2010-2011*   | 2009-201    | 10*       |
|----------------------------------|------------|---------------|------------|--------------|-------------|-----------|
| Convention Operating Budget      | \$         | 7,470,000     | \$         | 8 ,643,951   | \$ 8,352,2  | 05        |
| International Mission Board      |            | 309,000,000   |            | 308,500,000  | 317,600,0   | 00        |
| North American Mission Board     |            | 120,300,000   |            | 121,500,000  | 126,000,0   | 00        |
| LifeWay Christian Resources      |            | 508,297,000   |            | 494,299,000  | 473,808,0   | 00        |
| GuideStone Financial Resources   |            | 72,023,548    |            | 68,028,269   | 64,640,8    | 70        |
| Golden Gate Seminary             |            | 10,700,000    |            | 10,380,000   | 12,180,0    | 00        |
| Midwestern Seminary              |            | 9,562,360     |            | 8,611,892    | 7,602,8     | 88        |
| New Orleans Seminary             |            | 20,982,928    |            | 21,111,237   | 21,095,1    | 64        |
| Southeastern Seminary            |            | 21,657,912    |            | 20,782,728   | 20,237,5    | 68        |
| Southern Seminary                |            | 34,396,901    |            | 35,557,341   | 35,097,6    | 37        |
| Southwestern Seminary            |            | 37,852,481    |            | 36,955,000   | 33,824,0    | 05        |
| Ethics & Religious Liberty Comm. |            | 3,107,975     |            | 3,236,179    | 3,020,7     | 50        |
| Historical Library & Archives    |            | 506,400       |            | 540,450      | 516,8       | 58        |
| TOTAL OF ALL BUDGETS             | <u>\$1</u> | 1,154,982,321 | <u>\$1</u> | ,138,146,047 | \$123,975,9 | <u>45</u> |

<sup>\*</sup> Actual budget years will vary within each Convention year.

#### CONVENTION OPERATING BUDGET

| STATEMENT OF INCOME                         | <u>20</u> | 11-2012*** | 2  | 2010-2011** |           | <u>2009-2010</u> |
|---|-----------|------------|----|-------------|-----------|------------------|
| Cooperative Program                         | \$        | 5,952,000  | \$ | 6,793,951   | \$        | 6,519,947        |
| Designations                                |           | 565,000    |    | 400,000     |           | 366,965          |
| LifeWay Christian Resources                 |           | 250,000    |    | 450,000     |           | 450,100          |
| Interest/Dividends                          |           | 350,000    |    | 400,000     |           | 419,769          |
| Materials Distribution - (SBC LIFE, etc.)   |           | 155,000    |    | 350,000     |           | 268,768          |
| Other Income                                |           | 198,000    | _  | 250,000     | _         | 326,656          |
| TOTAL INCOME                                | <u>\$</u> | 7,470,000  | \$ | 8,643,951   | <u>\$</u> | 8,352,205        |
| ENTITY SUMMARY OPERATING BUDGET             | <u>20</u> | 11-2012*** | 2  | 2010-2011** | 2         | 2009-2010*       |
| Convention Administration Expenses          |           |            |    |             |           |                  |
| SBC General Operations                      |           |            | \$ | 827,259     | \$        | 911,214          |
| Global Evangelical Relations                |           |            |    | 275,000     |           | 324,843          |
| Empowering Kingdom Growth                   |           |            |    | 66,250      |           | 280,454          |
| SBC Committees                              |           |            |    | 80,000      |           | 203,734          |
| Annual Meeting                              |           |            |    | 1,008,600   |           | 1,092,749        |
| SBC Building Management                     | _         |            | _  | 473,000     | _         | 435,143          |
| SUBTOTAL                                    | \$        | 2,203,650  | \$ | 2,731,109   | \$        | 3,248,137        |
| Executive Committee Operations Expenses     |           |            |    |             |           |                  |
| Administration                              |           |            | \$ | 2,314,344   | \$        | 2,757,842        |
| Unbudgeted Non-Cash Postretirement Benefits |           |            |    | (321,249)   |           | (741,734)        |
| Unbudgeted Non-Cash Depreciation Expense    |           |            |    | (371,295)   |           | (362,312)        |
| Executive Committee Meetings                |           |            |    | 215,000     |           | 295,768          |
| Southern Baptist Foundation                 |           |            |    | 300,000     |           | 300,000          |
| Convention Policy                           |           |            |    | 587,300     |           | 591,678          |
| Convention Relations                        |           |            |    | 986,959     |           | 865,171          |
| Convention News                             |           |            |    | 797,808     |           | 784,503          |
| Cooperative Program/Stewardship             |           |            | _  | 1,404,975   | _         | 1,312,052        |
| SUBTOTAL                                    |           | 5,266,350  |    | 5,913,842   |           | 5,802,968        |
| TOTAL EXPENSES                              | <u>\$</u> | 7,470,000  | \$ | 8,643,951   | \$        | 9,051,105        |

<sup>\*</sup> Numbers are taken from the 2009-2010 Audit

<sup>\*\*</sup> Numbers are taken from the SBC Operating Budget -- approved September 2010

<sup>\*\*\*</sup> Numbers are estimates for the year requested based on anticipated income

#### INTERNATIONAL MISSION BOARD

| STATEMENT OF INCOME<br>Cooperative Program                             | \$ 93,372,000          | \$ 96,204,306          | <b>2009-2010</b><br>\$ 102,192,796 |
|--|------------------------|------------------------|------------------------------------|
| Lottie Moon Christmas Offering   | 175,000,000            | 175,000,000            | 175,000,000                        |
| Investment Income  | 15,628,000             | 14,795,694             | 21,207,204                         |
| Hunger and Relief  | 6,000,000              | 6,000,000              | 6,000,000                          |
| Field Generated Funds  | 7,000,000              | 6,000,000              | 5,000,000                          |
| Other  | 12,000,000             | 10,500,000             | 8,200,000                          |
| TOTAL BUDGET   | \$ 309,000,000         | \$ 308,500,000         | \$ 317,600,000                     |
| CP as Percent of Total Income  | 30.22%                 | 31.18%                 | 32.18%                             |
| ENTITY SUMMARY OPERATING BUDGET  | <u>2011-2012</u>       | <u>2010-2011</u>       | 2009-2010                          |
| Personnel Ministry   | \$ 208,000,000         | \$ 206,854,000         | \$ 215,077,420                     |
| Logistic Support Ministry  | 54,000,000             | 54,800,000             | 56,858,950                         |
| Strategy Ministry  | 32,000,000             | 31,626,000             | 29,519,962                         |
| Church/Partner Ministry  | 6,000,000              | 6,200,000              | 6,664,305                          |
| Finance Ministry   | 2,200,000              | 2,220,000              | 2,639,363                          |
| Leadership Ministry  | 800,000                | 800,000                | 840,000                            |
| Hunger and Relief  | 6,000,000              | 6,000,000              | 6,000,000                          |
| TOTAL MINISTRY COSTS   | <u>\$ 309,000,000</u>  | <u>\$ 308,500,000</u>  | <u>\$ 317,600,000</u>              |
| NORTH AMERICAN   | MISSION ROA            | PD                     |                                    |
| STATEMENT OF INCOME  | 2011-2012              | 2010-2011              | 2009-2010                          |
| Cooperative Program  | \$ 42,000,000          | \$ 43,000,000          | \$ 46,000,000                      |
| Annie Armstrong Offering   | 58,200,000             | 57,000,000             | 57,000,000                         |
| Unrestricted Gifts   | 4,100,000              | 4,200,000              | 4,600,000                          |
| Investment Income  | 10,000,000             | 11,300,000             | 12,000,000                         |
| World Changers   | 5,600,000              | 5,600,000              | 5,700,000                          |
| Other  | 400,000                | 400,000                | 700,000                            |
| TOTAL INCOME   | \$ 120,300,000         | \$ 121,500,000         | \$ 126,000,000                     |
| CP as Percent of Total Income  | 34.91%                 | 35.39%                 | 36.51%                             |
|  |                        |                        |                                    |
| ENTITY SUMMARY OPERATING BUDGET  | <u>2011-2012</u>       | <u>2010-2011</u>       | <u>2009-2010</u>                   |
| Missionary Appointment   | A 45 427 000           | Ø 45 000 000           | A 47 500 000                       |
| Support & Equipping  | \$ 45,437,000          | \$ 45,890,000          | \$ 47,590,000                      |
| Evangelization   | 15,473,000             | 15,572,000             | 16,403,000                         |
| Church Planting  | 21,887,000             | 22,049,000             | 23,120,000                         |
| Ministry Evangelism (Christian Social Ministries) Volunteer Ministries | 4,249,000              | 4,292,000              | 4,451,000                          |
| Missions Education   | 6,139,000              | 6,199,000              | 6,429,000                          |
|  | 1,663,000              | 1,680,000              | 1,742,000                          |
| Communications Technology<br>Associational Services                    | 6,007,000<br>1,495,000 | 6,066,000<br>1,510,000 | 6,291,000<br>1,566,000             |
| Associational Services Disaster Relief                                 | 2,306,000              | 2,444,000              | 2,025,000                          |
| Administrative   | 15,644,000             | 15,798,000             | 16,383,000                         |
| TOTAL  | \$ 120,300,000         | \$ 121,500,000         | \$ 126,000,000                     |
| IVIAL  | <u>\$ 120,300,000</u>  | <u>\$ 121,300,000</u>  | <u>\$ 120,000,000</u>              |

| LIFEWAY CHRIS                                  | TIAN | RESOURCE    | S  |                          |                          |
|--|------|-------------|----|--------------------------|--------------------------|
| ENTITY SUMMARY OPERATING BUDGET                |      | 2011-2012   |    | 2010-2011 <sup>(1)</sup> | 2009-2010 <sup>(2)</sup> |
| Revenue  |      |             |    |                          |                          |
| Product Sales                                  | \$ 4 | 156,373,000 |    | 443,081,000              | \$ 426,711,000           |
| Conference Center Revenue                      |      | 15,482,000  |    | 15,329,000               | 14,574,000               |
| Events & Services Sales                        |      | 25,392,000  |    | 24,894,000               | 22,082,000               |
| Other Operating Revenue                        |      | 11,050,000  |    | 10,995,000               | 10,441,000               |
| <b>Total Revenue From Operations</b>           | \$ 5 | 508,297,000 | \$ | 494,299,000              | \$ 473,808,000           |
| Costs and Expenses                             |      |             |    |                          |                          |
| Product Costs/ Operating Expenses              | \$ 4 | 198,872,000 | \$ | 485,099,000              | \$ 464,741,000           |
| Cooperative Work With State Conventions        |      | 3,000,000   |    | 3,075,000                | 3,176,000                |
| Southern Baptist Convention Support            |      | 250,000     |    | 250,000                  | 0-                       |
| Total Costs and Expenses                       | \$ 3 | 502,122,000 | \$ | 488,424,000              | \$ 467,917,000           |
| <b>Funds Provided From Operations</b>          | \$   | 6,175,000   | \$ | 5,875,000                | \$ 5,891,000             |
|  |      | 1.2%        |    | 1.2%                     | 1.2%                     |
| Net Realized/Unrealized Reserve Fund Income    |      | 5,000,000   |    | 5,185,000                | 7,427,000                |
| Pension / Postretirement Credit / Other        |      | (8,000,000) |    | (8,000,000)              | (23,495,000)             |
| Other Adjustments                              |      | -0-         |    | -0-                      | 1,302,000                |
| HBOI and Donated Activity                      |      | -0-         |    | (519,000)                | (702,000)                |
| Inc (Dec) in Unrestricted Net Assets           | \$   | 3,175,000   | \$ | 2,541,000                | (\$ 9,577,000)           |
| Inc (Dec) in Temporarily Restricted Net Assets |      | -0-         |    | -0-                      |                          |
| Inc (Dec) in Net Assets                        | \$   | 3,175,000   | \$ | 2,541,000                | (\$ 9,577,000)           |

<sup>(1)</sup> Information is based on a 2011 budget which was approved by trustees, September 13-14, 2010.

GUIDESTONE FINANCIAL RESOURCES

|                                 | <u>2011</u> *        | <u>2010</u>          | <u>2009</u>           |
|---------------------------------|----------------------|----------------------|-----------------------|
| STATEMENT OF INCOME             |                      |                      |                       |
| Operating Revenue               | \$ 71,722,006        | \$ 59,295,851        | \$ 76,650,564         |
| Net Investment Income           |                      |                      |                       |
| Operations                      | 2,963,521            | 6,118,022            | 11,887,073            |
| Health & Welfare                | 6,757,142            | 11,667,455           | 21,239,553            |
| Financial Assistance            | 1,538,114            | 4,879,764            | 8,202,285             |
|                                 | 11,258,777           | 22,665,241           | 41,328,911            |
| TOTAL INCOME                    | <u>\$ 82,980,783</u> | <u>\$ 81,961,092</u> | <u>\$ 117,979,475</u> |
| ENTITY SUMMARY OPERATING BUDGET |                      |                      |                       |
| Operations                      | 46,882,825           | 45,757,758           | 42,478,735            |
| Health & Welfare                | 24,133,469           | 21,326,568           | 21,383,231            |
| Financial Assistance            | 1,007,254            | 943,943              | 778,904               |
| TOTAL                           | \$ 72,023,548        | \$ 68,028,269        | <u>\$ 64,640,870</u>  |

<sup>\*</sup> projected

<sup>(2)</sup> Information is based on year-end audited financial statements.

| GOLDEN GAT                        | E SEMINARY<br>2011-2012 | 2010-2011            | 2009-2010            |
|-----------------------------------|-------------------------|----------------------|----------------------|
| STATEMENT OF INCOME               |                         |                      |                      |
| Educational and General:          |                         |                      |                      |
| Student Tuition                   | \$ 2,917,000            | \$ 2,759,000         | \$ 2,541,000         |
| Endowment and Investment          | 658,000                 | 618,000              | 382,000              |
| Cooperative Program               | 3,745,000               | 3,805,000            | 3,509,000            |
| Other Gifts                       | 1,321,000               | 1,174,000            | 3,855,000            |
| Other Income                      | 135,000                 | 139,000              | 172,000              |
| Total Educational & General       | 8,776,000               | 8,495,000            | 10,459,000           |
| Auxiliary Enterprises             | 1,924,000               | 1,885,000            | 1,721,000            |
| Total Current & Auxiliary Revenue | 10,700,000              | 10,380,000           | 12,180,000           |
| Faculty & Staff Housing Grant     |                         | -0-                  | -0-                  |
| TOTAL INCOME                      | <u>\$ 10,700,000</u>    | <u>\$ 10,380,000</u> | \$ 12,180,000        |
| CP as Percent of Total Income     | 35%                     | 37%                  | 29%                  |
| ENTITY SUMMARY OPERATING BUDGET   | <u>2011-2012</u>        | <u>2010-2011</u>     | 2009-2010            |
| Instruction                       | \$ 4,216,000            | \$ 4,093,000         | \$ 3,928,000         |
| Academic Support                  | \$339,000               | \$327,000            | \$313,000            |
| Student Services                  | \$709,000               | \$726,000            | \$608,000            |
| Institutional Support             | 2,195,000               | 2,105,000            | 2,226,000            |
| Libraries                         | \$773,000               | \$763,000            | \$757,000            |
| Plant Operations & Maintenance    | 1,134,000               | 1,083,000            | 1,007,000            |
| SUBTOTAL                          | 9,366,000               | 9,097,000            | 8,839,000            |
| Auxiliary Enterprises             | 1,334,000               | 1,283,000            | 1,196,000            |
| Transfers                         | 0-                      |                      |                      |
| SUBTOTAL                          | 1,334,000               | 1,283,000            | 1,196,000            |
| TOTAL EXPENSE BUDGET              | <u>\$ 10,700,000</u>    | <u>\$ 10,380,000</u> | <u>\$ 12,180,000</u> |
| MIDWESTER                         |                         |                      |                      |
| STATEMENT OF INCOME               | 2011-2012               | <u>2010-2011</u>     | <u>2009-2010</u>     |
| Student Fees                      | \$ 4,789,733            | \$ 3,535,883         | \$ 2,185,500         |
| Cooperative Program: Operating    | 3,884,910               | 4,013,297            | 3,891,233            |
| Cooperative Program: Designated   | -                       | 25,000               | 25,000               |
| Other Sources                     | 1,085,141               | 1,296,000            | 1,607,547            |
| TOTAL INCOME                      | <u>\$ 9,759,784</u>     | <u>\$ 8,870,180</u>  | <u>\$ 7,709,280</u>  |
| CP as Percent of Total Income     | 40%                     | 46%                  | 50%                  |
| ENTITY SUMMARY OPERATING BUDGET   | 2011-2012               | 2010-2011            | 2009-2010            |
| Administrative and General        | \$ 3,519,692            | \$ 3,311,298         | \$ 2,744,456         |
| Academic                          | 4,642,924               | 4,151,002            | 3,768,126            |
| Operations and Maintenance        | 1,399,744               | 1,149,592            | 1,090,306            |
| TOTAL EXPENSES                    | <u>\$ 9,562,360</u>     | <u>\$ 8,611,892</u>  | <u>\$ 7,602,888</u>  |

| Executive Col                          | mmuee                |                      | 147                  |  |
|--|----------------------|----------------------|----------------------|--|
| NEW ORLEANS SEMINARY                   |                      |                      |                      |  |
| STATEMENT OF BUDGETED INCOME           | 2011-2012            | 2010-2011            | 2009-2010            |  |
| Student Fees                           | \$ 7,381,979         | \$ 6,800,000         | \$ 989,637           |  |
| Cooperative Program                    | 7,795,624            | 8,465,791            | 8,547,900            |  |
| Other Gifts                            | 1,600,000            | 1,600,000            | 1,532,297            |  |
| Endowment Income                       | 825,000              | 792,191              | 854,081              |  |
| Other Income                           | 1,352,325            | 1,352,325            | 1,377,884            |  |
| Auxiliary Income                       | 2,028,000            | 2,100,930            | 2,002,531            |  |
| TOTAL INCOME                           | \$ 20,982,928        | \$ 21,111,237        | \$ 21,304,330        |  |
| CP as Percent of Total Income          | 37%                  | 40%                  | 40%                  |  |
| ENTERTY CHANA A DAY ORED ATTING DUDGET | 2011 2012            | 2010 2011            | 2000 2010            |  |
| ENTITY SUMMARY OPERATING BUDGET        | 2011-2012            | 2010-2011            | 2009-2010            |  |
| Academic                               | \$ 9,369,684         | \$ 9,383,928         | \$ 9,565,613         |  |
| Administrative & General               | 2,972,842            | 3,086,907            | 2,678,192            |  |
| Maintenanc                             | 1,950,000            | 1,950,000            | 1,750,000            |  |
| SUBTOTAL EDUCATION & GENERAL           | 14,292,526           | 14,420,835           | 13,993,805           |  |
| Auxiliary Expenses                     | 5,665,402            | 5,665,402            | 5,755,265            |  |
| Student Aid                            | 1,025,000            | 1,025,000            | 1,346,094            |  |
| SUBTOTAL OPERATIONS                    | 6,690,402            | 6,690,402            | 7,101,359            |  |
| TOTAL                                  | <u>\$ 20,982,928</u> | <u>\$ 21,111,237</u> | <u>\$ 21,095,164</u> |  |
| SOUTHEASTEI                            | RN SEMINARY          |                      |                      |  |
| STATEMENT OF INCOME                    | 2011-2012            | 2010-2011            | 2009-2010            |  |
| Cooperative Program                    | \$ 7,547,688         | \$ 7,998,888         | \$ 8,255,964         |  |
| Student Fees                           | 8,607,744            | 7,227,516            | 6,784,008            |  |
| Auxiliary Enterprises                  | 4,017,204            | 4,045,824            | 4,056,984            |  |
| Other Gifts                            | 756,336              | 654,012              | 563,988              |  |
| Investment Income                      | 514,488              | 671,988              | 406,464              |  |
| Miscellaneous                          | 214,452              | 184,500              | 170,160              |  |
| INCOME TOTALS                          | \$ 21,657,912        | \$ 20,782,728        | \$ 20,237,568        |  |
| CP as Percent of Total Income          | 35%                  | 40%                  | 41%                  |  |
| ENTITY SUMMARY OPERATING BUDGET        | 2011-2012            | 2010-2011            | 2009-2010            |  |
| Administrative & General               | \$ 4,397,028         | \$ 4,236,708         | \$ 3,904,572         |  |
| Auxiliary Enterprises                  | 3,507,300            |                      | 3,582,144            |  |
| Capital Expenditures                   | 800,004              | 3,561,252<br>900,000 | 900,000              |  |
| Instruction                            |                      |                      |                      |  |
|  | 9,132,408            | 8,419,488            | 8,330,184            |  |
| Plant Operation<br>Student Services    | 2,913,072            | 2,842,068            | 2,662,264            |  |
| Student Services                       | 908,100              | 823,212              | 898,404              |  |

\$ 21,657,912

\$ 20,782,728

\$ 20,237,568

TOTAL

| SOUTHERN SEMINARY   |                                    |                                      |                                    |  |
|---|------------------------------------|--------------------------------------|------------------------------------|--|
| STATEMENT OF INCOME   | 2011-2012                          | 2010-2011                            | 2009-2010                          |  |
| Educational and General:  |                                    |                                      |                                    |  |
| Tuition and Fees  | \$ 15,207,103                      | \$ 14,912,077                        | \$ 14,367,974                      |  |
| Cooperative Program   | 8,971,000                          | 9,812,000                            | 10,146,000                         |  |
| Other Gifts   | 1,745,504                          | 2,109,500                            | 1,909,500                          |  |
| Endowment and Other Investment Income   | 3,019,679                          | 3,102,237                            | 3,285,151                          |  |
| Other Income  | 789,448                            | 898,290                              | 767,499                            |  |
| Total Educational and General   | 29,732,734                         | 30,834,104                           | 30,476,124                         |  |
| Auxiliary Enterprises   | 4,664,167                          | 4,723,237                            | 4,621,513                          |  |
| TOTAL INCOME  | <u>\$ 34,396,901</u>               | <u>\$ 35,557,341</u>                 | \$ 35,097,637                      |  |
| CP as Percent of Total Income   | 26%                                | 28%                                  | 29%                                |  |
| ENTITY SUMMARY OPERATING BUDGET   | 2011-2012                          | 2010-2011                            | 2009-2010                          |  |
| Educational and General:  |                                    |                                      |                                    |  |
| Administrative & General  | \$ 10,255,767                      | \$ 9,834,029                         | \$ 9,382,471                       |  |
| Instruction   | 10,948,765                         | 11,101,186                           | 10,531,514                         |  |
| Library   |                                    |                                      |                                    |  |
|   | 1,261,381                          | 1,306,258                            | 1,264,366                          |  |
| Student Financial Aid   | 1,261,381<br>953,454               | 1,306,258<br>1,033,652               | 1,264,366<br>898,203               |  |
| •   | , ,                                | , ,                                  | , ,                                |  |
| Student Financial Aid   | 953,454                            | 1,033,652                            | 898,203                            |  |
| Student Financial Aid<br>Operation and Maintenance of Physical Plant                            | 953,454<br>3,533,164               | 1,033,652<br>3,432,823               | 898,203<br>3,495,402               |  |
| Student Financial Aid Operation and Maintenance of Physical Plant Total Educational and General | 953,454<br>3,533,164<br>26,952,531 | 1,033,652<br>3,432,823<br>26,707,948 | 898,203<br>3,495,402<br>25,571,956 |  |

The SBTS amounts shown for 2011-2012 are estimates since the budget, at the time this report was prepared, had not been finalized or approved by the SBTS Board of Trustees.

| SOUTHWESTERN SEMINARY                       |                      |                      |                      |  |
|---|----------------------|----------------------|----------------------|--|
| STATEMENT OF INCOME                         | 2011-2012            | <u>2010-2011</u>     | 2009-2010            |  |
| Education & General:                        |                      |                      |                      |  |
| Cooperative Program                         | \$ 9,115,539         | \$ 9,744,395         | \$ 9,887,456         |  |
| Student Fees                                | 10,917,326           | 10,551,067           | 10,182,384           |  |
| Income from Invested Funds                  | 4,126,140            | 3,959,590            | 4,328,699            |  |
| Gifts & Grants                              | 1,631,628            | 1,368,360            | 851,235              |  |
| Other Operating Income                      | 1,666,444            | 1,150,761            | 86,654               |  |
| Student Aid                                 | 2,955,000            | 2,955,000            | 2,955,000            |  |
| Total Educational & General                 | 30,412,077           | 29,729,173           | 28,291,428           |  |
| Auxiliary Enterprises                       | 7,440,404            | 7,225,827            | 5,532,577            |  |
| INCOME TOTALS                               | <u>\$ 37,852,481</u> | \$ 36,955,000        | <u>\$ 33,824,005</u> |  |
| CP as Percent of Total Income               | 24%                  | 26%                  | 29%                  |  |
|   |                      |                      |                      |  |
| ENTITY SUMMARY OPERATING BUDGET             | <u>2011-2012</u>     | <u>2010-2011</u>     | <u>2009-2010</u>     |  |
| Academic-Instruction and Support            | \$ 15,248,109        | \$ 15,297,939        | \$ 13,813,512        |  |
| Student Services and Communications         | 2,389,727            | 2,391,189            | 2,183,387            |  |
| Student Aid                                 | 2,955,000            | 2,955,000            | 2,955,000            |  |
| General Administration                      | 6,810,548            | 6,412,274            | 6,461,716            |  |
| Institutional Advancement                   | 1,465,284            | 1,288,507            | 1,195,622            |  |
| Operation and Maintenance of Physical Plant | 3,004,954            | 2,385,389            | 1,679,191            |  |
| Total Educational & General                 | 31,873,622           | 30,730,298           | 28,288,428           |  |
| Auxiliary Enterprises                       | 5,978,859            | 6,224,702            | 5,535,577            |  |
| TOTAL                                       | <u>\$ 37,852,481</u> | <u>\$ 36,955,000</u> | <u>\$ 33,824,005</u> |  |

| Executive                                 | Johnnietee          |                     | 11/                 |
|---|---------------------|---------------------|---------------------|
| THE ETHICS & RELIGIOUS LIBERTY COMMISSION |                     |                     |                     |
| STATEMENT OF INCOME                       | 2011-2012           | 2010-2011           | 2009-2010           |
| Cooperative Program                       | \$ 3,069,000        | \$ 3,197,204        | \$ 3,164,092        |
| Designations/Other                        | 21,975              | 21,975              | 24,304              |
| Literature & Other Products               | 17,000              | 17,000              | 30,473              |
| TOTAL INCOME                              | <u>\$ 3,107,975</u> | <u>\$ 3,236,179</u> | \$ 3,218,869        |
| CP as Percent of Total Income             | 99%                 | 99%                 | 98%                 |
| SUMMARY OF OPERATING BUDGET               | 2011-2012           | <u>2010-2011</u>    | 2009-2010           |
| Staff and Commission                      | \$ 2,272,509        | \$ 2,272,509        | \$ 2,157,889        |
| Business & Finance                        | 160,000             | 166,600             | 165,842             |
| Communication                             | 612,166             | 733,770             | 662,628             |
| Public Policy & Research                  | 63,300              | 63,300              | 34,391              |
| TOTAL                                     | <u>\$ 3,107,975</u> | <u>\$ 3,236,179</u> | <u>\$ 3,020,750</u> |
| HISTORICAL LI                             | BRARY & ARCHIV      | ES                  |                     |
| STATEMENT OF INCOME                       | 2011-2012           | 2010-2011           | 2009-2010           |
| Cooperative Program                       | \$ 450,000          | \$ 481,250          | \$ 467,232          |
| Interest                                  | 30,000              | 28,000              | 25,006              |
| Microfilm Sales                           | 18,000              | 24,000              | 11,188              |
| Designated & Miscellaneous                | 8,400               | 7,200               | 20,050              |
| TOTAL INCOME                              | <u>\$ 506,400</u>   | <u>\$ 540,450</u>   | <u>\$ 516,858</u>   |
| CP as Percent of Total Income             | 89%                 | 89%                 | 89%                 |
| ENTITY SUMMARY OF OPERATING               |                     |                     |                     |
| BUDGET EXPENSES                           | <u>2011-2012</u>    | <u>2010-2011</u>    | <u>2009-2010</u>    |
| Personnel                                 | \$ 387,600          | \$ 415,000          | \$ 401,943          |
| Office Expenses/Equipment                 | 55,750              | 58,100              | 54,845              |
| Outreach/Promotion                        | 5,200               | 6,000               | 6,104               |
| Acquisitions                              | 14,000              | 16,000              | 13,489              |
| Preservation/Microfilm                    | 12,500              | 12,500              | 9,934               |
| Special Projects                          | -0-                 | -0-                 | -0-                 |
| Travel/Employee Development               | 9,500               | 11,000              | 9,381               |
| Information Services                      | 17,000              | 17,000              | 13,997              |
| Contingency/Miscellaneous                 | 2,850               | 2,850               | 3,592               |
| Advisory Board                            | 2,000               | 2,000               | 3,573               |
| TOTAL DID CETERAL PRICES                  | Ø =0< 100           | C = 40 4=0          | O #1 ( O#O          |

\$ 506,400

TOTAL BUDGET/EXPENSES

\$ 540,450

\$ 516,858

# FINANCIAL STATEMENTS

# OF THE ENTITIES OF THE SOUTHERN BAPTIST CONVENTION AND THE SOUTHERN BAPTIST CONVENTION OPERATING BUDGET (Total Assets, Liabilities, and Receipts for 2010)

| GUIDESTONE FINANCIAL RESOURCES, as of December Assets | r 31, 201  | 0, UNAUDITED |
|---|------------|--------------|
| Investment in Blended and Select Funds                | \$9.       | ,524,000,000 |
| Affiliated Companies                                  |            | 7,000,000    |
| Short-term Investments                                |            | 1,000,000    |
| Other Assets  |            | 142,000,000  |
| Total Assets  | \$9        | ,674,000,000 |
| Liabilities and Net Assets                            |            |              |
| Liabilities   | \$         | 13,000,000   |
| Participant Accumulations                             | 9          | ,578,000,000 |
| Restricted Insurance Reserves                         |            | 83,000,000   |
| <b>Total Liabilities and Net Assets</b>               | \$9        | ,674,000,000 |
| ETHICS & RELIGIOUS LIBERTY COMMISSION, as of Assets   | Septembe   | er 30, 2010  |
| Current Assets  | \$         | 1,967,474    |
| Reserve Funds   |            | 71,294       |
| Property and Equipment                                |            | 431,742      |
| Total Assets  | \$         | 2,470,510    |
| Liabilities and Net Assets                            |            |              |
| Current Liabilities                                   | \$         | 85,807       |
| Post-retirement Benefit Liability                     |            | 2,044,033    |
| Unrestricted Net Assets                               |            | 152,934      |
| Temporarily Restricted                                |            | 187,736      |
| <b>Total Liabilities and Net Assets</b>               | \$         | 2,470,510    |
| GOLDEN GATE BAPTIST THEOLOGICAL SEMINARY Assets       | , as of Ju | ly 31, 2010  |
| Current Assets  | \$         | 9,095,311    |
| Investments   |            | 13,114,708   |
| Property and Equipment                                |            | 10,067,042   |
| Total Assets  | \$         | 32,277,061   |
| Liabilities and Net Assets                            |            |              |
| Current Liabilities                                   | \$         | 1,383,487    |
| Post-retirement Benefit Liability                     |            | 4,459,759    |
| Unrestricted Net Assets                               |            | 10,809,671   |
| Restricted Net Assets                                 |            | 15,624,144   |
| <b>Total Liabilities and Net Assets</b>               | \$         | 32,277,061   |

| Executive Committee  |          |                  |
|--|----------|------------------|
| LIFEWAY CHRISTIAN RESOURCES, as of September 30, 2 Assets          | 2010     |                  |
| Current Assets   | \$       | 155,505,000      |
| Reserve Funds  | Ψ        | 70,715,000       |
| Property and Equipment   |          | 178,938,000      |
| Other Noncurrent Assets  |          | 12,356,000       |
| Total Assets   | •        | 417,514,000      |
| Total Assets   | Ф        | 417,314,000      |
| Liabilities and Net Assets   |          |                  |
| Current Liabilities  | \$       | 78,044,000       |
| Long-term Debt   |          | 4,273,000        |
| Post-retirement Benefit Liability                                  |          | 137,887,000      |
| Net Assets   |          | 197,310,000      |
| <b>Total Liabilities and Net Assets</b>                            | \$       | 417,514,000      |
| MIDWESTERN BAPTIST THEOLOGICAL SEMINARY, I                         | NC., as  | of July 31, 2010 |
| Current Assets   | \$       | 888,467          |
| Investments  | Þ        | 6,855,613        |
| Property and Equipment   |          | 15,131,486       |
| Other Assets   |          | 169,643          |
| Total Assets   | \$       | 23,045,209       |
| Total Assets   | Φ        | 23,043,209       |
| Liabilities and Net Assets   |          | 2 222 401        |
| Current Liabilities  | \$       | 2,233,481        |
| Unrestricted Net Assets  |          | 16,353,878       |
| Restricted Net Assets  |          | 4,457,850        |
| Total Liabilities and Net Assets                                   | \$       | 23,045,209       |
| NEW ORLEANS BAPTIST THEOLOGICAL SEMINARY,                          | as of Ju | aly 31, 2010     |
| Assets   | Φ.       | 6 101 055        |
| Current Assets   | \$       | 6,101,057        |
| Investments  |          | 66,148,134       |
| Property and Equipment   |          | 15,926,020       |
| Total Assets   | \$       | 88,175,211       |
| Liabilities and Net Assets   |          |                  |
| Current Liabilities  | \$       | 2,451,277        |
| Unrestricted Net Assets  |          | 41,300,096       |
| Restricted Net Assets  |          | 44,423,838       |
| Total Liabilities and Net Assets                                   | \$       | 88,175,211       |
| SOUTHERN BAPTIST CONVENTION OPERATING BUD as of September 30, 2010 | GET,     |                  |
| Assets   |          |                  |
| Current Assets – Unrestricted                                      | \$       | 2,817,972        |
| Current Assets - Temporarily Restricted                            |          | 6,967,172        |
| Current Assets – Permanently Restricted                            |          | 2,141,463        |
| Property and Equipment   |          | 3,993,667        |
| Other Noncurrent Assets  |          | 2,320,732        |
| Total Assets   | \$       | 18,241,006       |
| Liabilities and Net Assets   |          |                  |
| Current Liabilities  | \$       | 2,812,595        |
| Post-retirement Benefit Liability                                  |          | 6,647,538        |
| Unrestricted Net Assets  |          | 5,080,281        |
| Restricted Net Assets  |          | 3,700,592        |
| <b>Total Liabilities and Net Assets</b>                            | \$       | 18,241,006       |
|  |          |                  |

| SOUTHERN BAPTIST THEOLOGICAL SEMINARY, as of Assets  | July 3 | 1, 2010         |
|--|--------|-----------------|
| Current Assets – Unrestricted                        | \$     | 4,142,551       |
| Current Assets – Restricted                          | Ψ      | 15,210,781      |
| Property and Equipment                               |        | 59,650,943      |
| Investments  |        | 65,637,967      |
| Other assets   |        | 185,960         |
| Total Assets   | \$     | 144,642,242     |
| Liabilities and Net Assets                           |        |                 |
| Current Liabilities                                  | \$     | 14,382,826      |
| Post-retirement Benefit Liability                    | Ψ      | 2,718,860       |
| Unrestricted Net Assets                              |        | 51,023,824      |
| Restricted Net Assets                                |        | 76,516,732      |
| Total Liabilities and Net Assets                     | •      | 144,642,242     |
| Total Elabilities and Net Assets                     | Ф      | 144,042,242     |
| SOUTHEASTERN BAPTIST THEOLOGICAL SEMINARY,<br>Assets | as of  | July 31, 2010   |
| Current Assets                                       | \$     | 9,851,704       |
| Investments  |        | 20,898,936      |
| Property and Equipment                               |        | 41,635,657      |
| Total Assets   | \$     | 72,386,297      |
| Liabilities and Net Assets                           |        |                 |
| Current Liabilities                                  | \$     | 1,993,202       |
| Post-retirement Benefit Liability                    |        | 6,683,205       |
| Long-term Debt                                       |        | 7,624,798       |
| Unrestricted Net Assets                              |        | 30,756,588      |
| Restricted Net Assets                                |        | 25,328,504      |
| <b>Total Liabilities and Net Assets</b>              | \$     | 72,386,297      |
| SOUTHWESTERN BAPTIST THEOLOGICAL SEMINARY Assets     | , as o | f July 31, 2010 |
| Current Assets                                       | \$     | 33,169,471      |
| Investments  |        | 126,056,676     |
| Property and Equipment                               |        | 64,600,892      |
| Other Assets   |        | 595,312         |
| Total Assets   | \$     | 224,422,351     |
| Liabilities and Net Assets                           |        |                 |
| Current Liabilities                                  | Φ.     | 11,958,168      |
| Current Liabilities                                  | \$     | 11,930,100      |
| Post-retirement Benefit Liability                    | \$     | 354,977         |
|  | \$     |                 |
| Post-retirement Benefit Liability                    | \$     | 354,977         |

| INTERNATIONAL MISSION BOARD, as of December 31, 2 | 2010   |             |
|---|--------|-------------|
| Assets  |        |             |
| Current Assets - Unrestricted                     | \$     | 72,709,000  |
| Current Assets – Restricted                       |        | 363,505,000 |
| Property and Equipment                            |        | 33,051,000  |
| Other Assets                                      |        | 1,083,000   |
| Total Assets                                      | \$     | 470,348,000 |
| Liabilities and Net Assets                        |        |             |
| Current Liabilities                               | \$     | 48,291,000  |
| Post-retirement Benefit Liability                 |        | 169,226,000 |
| Unrestricted Net Assets                           |        | 103,750,000 |
| Temporarily Restricted Net Assets                 |        | 15,065,000  |
| Permanently Restricted Net Assets                 |        | 134,016,000 |
| <b>Total Liabilities and Net Assets</b>           | \$     | 470,348,000 |
| NORTH AMERICAN MISSION BOARD, as of December 31   | , 2010 |             |
| Assets  |        |             |
| Current Assets                                    | \$     | 228,702,941 |
| Investments                                       |        | 121,376,741 |
| Property and Equipment                            |        | 17,020,610  |
| Other Assets                                      |        | 2,375,365   |
| Total Assets                                      | \$     | 357,517,489 |
| Liabilities and Net Assets                        |        |             |
| Current Liabilities                               | \$     | 6,712,889   |
| Post-retirement Benefit Liability                 |        | 93,823,706  |
| Unrestricted Net Assets                           |        | 207,728,065 |
| Restricted Net Assets                             |        | 49,252,829  |
| <b>Total Liabilities and Net Assets</b>           | \$     | 357,517,489 |
|   |        |             |

# Contributions by State Cooperative Program Receipts, Southern Baptist Convention Executive Committee

October 1, 2009 – September 30, 2010

| Conventions                | 2009–2010        | 2008–2009        | %Change |
|----------------------------|------------------|------------------|---------|
| Churches                   | \$ 5,113,846.87  | \$ 5,340,229.78  | (4.24)  |
| Miscellaneous/Individual   | 128,645.31       | 171,227.97       | (24.87) |
| Alabama                    | 18,218,486.63    | 19,136,056.80    | (4.79)  |
| Alaska                     | 242,795.69       | 234,030.91       | 3.75    |
| Arizona                    | 886,614.42       | 843,665.32       | 5.09    |
| Arkansas                   | 8,657,131.07     | 8,368,588.87     | 3.45    |
| California                 | 2,074,277.07     | 2,223,895.31     | (6.73)  |
| Colorado                   | 498,293.07       | 634,506.17       | (21.47) |
| Dakota                     | 38,070.90        | 40,458.55        | (5.90)  |
| D. C.                      | 35,347.44        | 33,755.68        | 4.72    |
| Florida                    | 13,297,213.28    | 13,896,560.07    | (4.31)  |
| Georgia                    | 16,847,218.53    | 18,678,710.99    | (9.81)  |
| Hawaii Pacific             | 372,601.17       | 366,356.22       | 1.70    |
| Illinois                   | 2,504,845.95     | 2,529,332.48     | (0.97)  |
| Indiana                    | 1,053,446.28     | 961,510.01       | 9.56    |
| Iowa                       | 108,949.59       | 110,450.22       | (1.36)  |
| Kansas-Nebraska            | 706,207.24       | 1,079,405.85     | (34.57) |
| Kentucky                   | 8,569,547.46     | 8,555,100.55     | 0.17    |
| Louisiana                  | 7,796,985.13     | 8,404,676.21     | (7.23)  |
| Maryland-Delaware          | 1,802,166.09     | 1,876,321.41     | (3.95)  |
| Michigan                   | 291,468.10       | 489,904.71       | (40.51) |
| Minnesota-Wisconsin        | 58,442.15        | 59,718.91        | (2.14)  |
| Mississippi                | 11,148,815.07    | 12,150,940.06    | (8.25)  |
| Missouri                   | 5,606,729.04     | 5,755,219.42     | (2.58)  |
| Montana                    | 99,657.75        | 104,191.79       | (4.35)  |
| Nevada                     | 271,409.20       | 285,815.62       | (5.04)  |
| New England                | 134,043.67       | 129,050.25       | 3.87    |
| New Mexico                 | 1,171,295.46     | 1,258,222.16     | (6.91)  |
| New York                   | 227,678.46       | 229,633.49       | (0.85)  |
| North Carolina             | 10,204,540.79    | 10,134,181.48    | 0.69    |
| Northwest                  | 651,141.41       | 691,906.91       | (5.89)  |
| Ohio                       | 1,697,379.54     | 1,767,379.11     | (3.96)  |
| Oklahoma                   | 9,713,401.19     | 10,133,428.41    | (4.14)  |
| Pennsylvania-South Jersey  | 219,982.84       | 223,734.03       | (1.68)  |
| South Carolina             | 13,194,343.48    | 12,139,233.07    | 8.69    |
| Tennessee                  | 14,822,761.13    | 15,088,968.50    | (1.76)  |
| Texas - BGCT               | 12,247,517.52    | 14,019,089.74    | (12.64) |
| Texas - SBTC               | 13,853,223.39    | 14,117,450.36    | (1.87)  |
| Utah - Idaho               | 181,647.13       | 178,176.76       | 1.95    |
| Virginia - BGAV            | 1,874,539.24     | 2,157,586.02     | (13.12) |
| Virginia - SBCV            | 4,483,700.86     | 4,537,109.76     | (1.18)  |
| West Virginia              | 478,272.55       | 507,326.35       | (5.73)  |
| Wyoming                    | 175,805.79       | 174,117.50       | 0.97    |
| Puerto Rico/Virgin Islands | 2,667.92         | 4,866.40         | (45.18) |
| Grand Total:               | \$191,763,152.87 | \$199,822,090.18 | (4.03)  |

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# Executive Committee of the Southern Baptist Convention 2009–2010 Disbursements

|                                 | Cooperative<br>Program | % of<br>CP | Designated<br>Gifts | % of<br>Design. | Total Gifts      | % of<br>Total |
|---------------------------------|------------------------|------------|---------------------|-----------------|------------------|---------------|
| International Mission Board     | 95,881,576.50          | 50.00      | 135,484,943.76      | 70.81           | \$231,366,520.26 | 60.40         |
| North American Mission Board    | 43,702,822.52          | 22.79      | 55,124,532.82       | 28.81           | \$98,827,355.34  | 25.80         |
| Southwestern Seminary           | 9,275,171.43           | 4.84       | 33,379.52           | 0.02            | \$9,308,550.95   | 2.43          |
| Southern Seminary               | 9,502,399.39           | 4.96       | 75,499.35           | 0.04            | \$9,577,898.74   | 2.50          |
| New Orleans Seminary            | 8,413,315.14           | 4.39       | 18,824.06           | 0.01            | \$8,432,139.20   | 2.20          |
| Southeastern Seminary           | 7,750,205.83           | 4.04       | 169,665.69          | 0.09            | \$7,919,871.52   | 2.07          |
| Golden Gate Seminary            | 3,442,472.15           | 1.80       | 13,353.07           | 0.01            | \$3,455,825.22   | 06.0          |
| Midwestern Seminary             | 3,650,919.13           | 1.90       | 13,395.96           | 0.01            | \$3,664,315.09   | 96.0          |
| Historical Library and Archives | 460,231.59             | 0.24       | 701.82              | 0.00            | \$460,933.41     | 0.12          |
| Ethics & Religious Liberty Comm | 3,164,091.98           | 1.65       | 7,034.42            | 0.00            | \$3,171,126.40   | 0.83          |
| GuideStone Financial Resources  | 0.00                   | 00.00      | 13,845.60           | 0.01            | \$13,845.60      | 00.00         |
| SBC Operating                   | 6,519,947.21           | 3.40       | 369,350.01          | 0.19            | \$6,889,297.22   | 1.80          |
| Miscellaneous                   | 0.00                   | 0.00       | 0.00                | 0.00            | 80.00            | 0.00          |
| Grand Totals                    | \$191,763,152.87       | 100.00     | \$191,324,526.08    | 100.00          | \$383,087,678.95 | 100.00        |

# Direct Contributions from Churches Received by the Executive Committee for the Support of Southern Baptist Convention Programs 10/01/2009 - 09/30/2010

|                                     |                   | 0/01/2007    | - 07/30/2010                      |                   |             |
|-------------------------------------|-------------------|--------------|-----------------------------------|-------------------|-------------|
| Name                                | City              | Amount       | Name                              | City              | Amount      |
| ALABAMA                             |                   |              | KANSAS                            |                   |             |
| Arley, First Baptist Church         | Arley             | \$31,635.56  | Immanuel Baptist Church           | Wichita           | \$77,891.65 |
|                                     | Mobile            | \$14,418.72  | Lenexa Baptist Church             | Lenexa            | \$91,067.67 |
| Christ Fellowship Baptist Church    |                   |              | Lenexa Baptist Church             | Lenexa            | \$91,007.07 |
| Church at Brook Hills, The          | Birmingham        | \$75,000.01  |                                   |                   |             |
| Church on the Eastern Shore         | Fairhope          | \$1,500.00   | KENTUCKY                          |                   |             |
| Logos Baptist Church                | Dothan            | \$53,732.56  | Advance Baptist Church            | Baskett           | \$1,468.42  |
| Mount Calvary Baptist Church        | Albertville       | \$8,695.68   | Auburndale Baptist Church         | Louisville        | \$3,719.99  |
| Providence Baptist Church           | Huntsville        | \$20,164.55  | Bashford Manor Baptist Church     | Louisville        | \$4,272.00  |
|                                     |                   |              |                                   |                   |             |
| Rainsville, First Baptist Church    | Rainsville        | \$30,160.68  | Blue Springs Baptist Church       | Cadiz             | \$35,665.92 |
| Shiloh Baptist Church               | Saraland          | \$23,505.57  | Cedar Grove Baptist Church        | Shepherdsville    | \$6,455.66  |
|                                     |                   |              | Center Point Church               | Lexington         | \$5,200.00  |
| ARKANSAS                            |                   |              | Clifton Baptist Church            | Louisville        | \$81,101.78 |
| Brinkley, First Baptist Church      | Brinkley          | \$63,949.21  | Clifton Heights Baptist Church    | Louisville        | \$3,762.39  |
|                                     |                   |              |                                   |                   |             |
| Central Baptist Church              | North Little Rock | \$11,310.25  | Connection Community Church       | Bardstown         | \$250.00    |
| Central City, 1st Sou. Bapt. Church | Central City      | \$5,213.91   | Consolidated Baptist Church       | Lexington         | \$2,000.00  |
| Fort Smith, First Baptist Church    | Fort Smith        | \$171,921.67 | Crestwood Baptist Church          | Crestwood         | \$455.49    |
| Grace Baptist Church                | Paragould         | \$650.00     | Crossing, The                     | Hopkinsville      | \$100.00    |
| Immanuel Baptist Church             | Springdale        | \$1,200.00   | Forks of Dix River Baptist Church |                   | \$49,074.77 |
|                                     |                   |              |                                   |                   |             |
| Tumbling Shoals Baptist Church      | Tumbling Shoals   | \$3,865.95   | Heritage Baptist Church           | Owensboro         | \$610.00    |
|                                     |                   |              | Immanuel Baptist Church           | Louisville        | \$6,650.00  |
| ARIZONA                             |                   |              | Kirksey Baptist Church            | Kirksey           | \$3,265.00  |
| Apollo Baptist Church               | Glendale          | \$20,793.14  | Laurel River Baptist Church       | London            | \$3,118.80  |
| Drexel Heights Baptist Church       | Tucson            | \$440.72     | Little Mount Baptist Church       | Taylorsville      | \$7,943.95  |
|                                     |                   |              |                                   |                   |             |
| Tucson, First Southern Baptist Chu  | rch Tucson        | \$33,866.64  | Mill Creek Baptist Church         | Tompkinsville     | \$50.00     |
|                                     |                   |              | New Life Baptist Church           | Radcliff          | \$1,500.00  |
| CALIFORNIA                          |                   |              | New Middlefork Missionary Baptis  | t Church Franklin | \$100.00    |
| Cornerstone Christian Church        | El Dorado Hills   | \$11,247.00  | New Work Fellowship               | Hopkinsville      | \$6,000.00  |
| Highland Avenue Baptist Church      | National City     | \$390.25     | Providence Community Baptist Ch   |                   | \$495.41    |
|                                     |                   |              |                                   |                   |             |
| Woodland United Fellowship          | Woodland          | \$9,465.32   | River View Baptist Church         | Coxs Creek        | \$12,103.51 |
|                                     |                   |              |                                   |                   |             |
| COLORADO                            |                   |              | LOUISIANA                         |                   |             |
| Applewood Baptist Church            | Wheat Ridge       | \$59,005.12  | Calvary Chapel of New Orleans     | Metairie          | \$900.00    |
| Central Baptist Church              | Aurora            | \$1,830.75   | Christway Church                  | Bentley           | \$240.00    |
|                                     |                   |              |                                   |                   |             |
| Light of the Prairie Church         | Calhan            | \$222.46     | Clifton Baptist Church            | Franklinton       | \$7,031.83  |
| Mississippi Avenue Baptist Church   |                   | \$13,820.50  | Crystal Springs Baptist Church    | Anacoco           | \$1,200.00  |
| Vista Grande Baptist Church         | Colorado Springs  | \$67,333.39  | Journey Christian Church          | Metairie          | \$1,250.00  |
| Westwoods Community Church          | Wheat Ridge       | \$168.16     | Life Church                       | Sulphur           | \$1,200.00  |
|                                     |                   |              | Old Anacoco Baptist Church        | Leesville         | \$4,901.00  |
| CONNECTICUT                         |                   |              |                                   |                   |             |
|                                     |                   |              | Pine Hill Baptist Church          | Leesville         | \$4,425.00  |
| Primera Iglesia Bautista-Hartford   | Hartford          | \$479.13     | Rosepine, First Baptist Church    | Rosepine          | \$12,818.03 |
|                                     |                   |              | Westside Baptist Church           | Lake Charles      | \$3,588.10  |
| DISTRICT OF COLUMBIA                |                   |              | •                                 |                   |             |
| Capitol Hill Baptist Church         | Washington        | \$196,442.52 | MARYLAND                          |                   |             |
| Cupitor Tim Buptist Church          | washington        | \$170,112.52 |                                   | Daltavilla        | ee (22 en   |
|                                     |                   |              | Beltsville, First Baptist Church  | Beltsville        | \$8,622.80  |
| FLORIDA                             |                   |              | Calvary Baptist Church            | Bel Air           | \$43,351.91 |
| Heritage Baptist Church             | Cantonment        | \$9,623.32   | Cockeysville Baptist Church       | Cockeysville      | \$1,008.00  |
| Park Avenue Baptist Church          | Titusville        | \$5,000.00   |                                   |                   |             |
| Providence Village                  | Lake Butler       | \$4,509.00   | MICHIGAN                          |                   |             |
|                                     | Venice            | \$46,025.00  | Cornerstone Baptist Church        | Roseville         | \$1,800.00  |
| Venice, First Baptist Church        |                   |              | Cornerstone Baptist Church        | Roseville         | \$1,800.00  |
| Village of Faith Baptist Church     | Sumerfield        | \$14,299.20  |                                   |                   |             |
|                                     |                   |              | MISSOURI                          |                   |             |
| GEORGIA                             |                   |              | Antioch Bible Baptist Church      | Gladstone         | \$6,000.00  |
| A'Neway Baptist Church              | Nashville         | \$500.00     | Arnold, First Baptist             | Arnold            | \$32,237.08 |
| Burnt Hickory Baptist Church        | Powder Springs    | \$181,326.31 | Believer's Church                 | Hannibal          | \$370.00    |
|                                     |                   |              |                                   |                   |             |
| Dogwood Hills Baptist Charitable    | Atlanta           | \$6,748.58   | Blue Ridge Baptist Church         | Independence      | \$5,865.57  |
| Harmony Community Church            | Fort Valley       | \$2,675.66   | Browning Baptist Church           | Turney            | \$124.63    |
| North Broad Baptist Church          | Rome              | \$54.42      | Concord Baptist Church            | Bates City        | \$225.00    |
| Northeast Baptist Church            | Atlanta           | \$443.51     | Ellington, First Baptist Church   | Ellington         | \$10,000.00 |
| Son Rise Community Church           | Summerville       | \$800.00     | Elsberry, First Baptist           | Elsberry          | \$6,041.82  |
|                                     |                   |              |                                   |                   |             |
| SouthCrest Baptist Church           | Newnan            | \$4,743.00   | Farmington, 1st Baptist Church    | Farmington        | \$57,298.06 |
|                                     |                   |              | Fee Fee Baptist Church            | Bridgeton         | \$31,585.78 |
| ILLINOIS                            |                   |              | Frazier Baptist Church            | Agency            | \$9,870.00  |
| Hope Community Church               | Oak Forest        | \$1,500.00   | Genesis Church                    | Eureka            | \$4,796.47  |
| Second Baptist Church               | Marion            | \$19,475.36  | Glenwood Baptist Church           | Kansas City       | \$660.00    |
|                                     |                   |              |                                   |                   |             |
| Second Baptist Church               | West Frankfort    | \$18,000.00  | Grace Community Fellowship        | Shell Knob        | \$840.00    |
|                                     |                   |              | Grace Point Baptist Church        | Kansas City       | \$4,123.34  |
| INDIANA                             |                   |              | Hopewell Baptist Church           | Cowgill           | \$2,096.65  |
| North Park Baptist Church           | Evansville        | \$1,770.71   | Jackson, First Baptist Church     | Jackson           | \$300.00    |
| Washington Avenue BC                | Evansville        | \$4,896.79   | Joplin Heights Baptist Church     | Joplin            | \$3,361.63  |
|                                     | _vansville        | \$ .,570.77  | Pini 110-Bino Duptiot Church      | зории             | \$5,501.05  |

|   | ecutive C       | ommittee  |                          | 137                        |
|---|-----------------|---|--------------------------|----------------------------|
| Name C  | ity Amount      | Name  | City                     | Amount                     |
| Karis Community Church Columb   | •               | Faith Baptist Church  | Durham                   | \$7,384.34                 |
| Lee's Summit, First Baptist Church Lee's Summ   |                 | Freedom Church  | Lincolnton               | \$2,000.00                 |
| Liberty Road Baptist Church Jefferson C   |                 | Glorieta Baptist Church                                       | Concord                  | \$1,842.50                 |
| LifePoint Church Ozz  |                 | Grace Baptist Church  | Knightdale               | \$100.00                   |
| Linden Baptist Church Kansas C<br>Maplewood Baptist Church Maplewo                    |                 | Grace Community Church<br>Green Pines Baptist Church          | Angier<br>Knightdale     | \$250.00<br>\$5,776.27     |
| Mountain View, First Baptist Church Mountain Vie                                      |                 | Hales Chapel Baptist Church                                   | Zebulon                  | \$10,500.00                |
| New Life Fellowship Anders  |                 | Harvest Bible Chapel North Raleigh                            |                          | \$700.00                   |
| Noland Road Baptist Church Independen   |                 | Hillcrest Baptist Church                                      | Kernersville             | \$7,031.00                 |
| Northgate Baptist Church Kansas C<br>Orrick, First Baptist Church Orri                |                 | Horse Shoe Baptist Church<br>Journey Church                   | Horse Shoe<br>Raleigh    | \$789.95<br>\$250.00       |
| Pleasant Hill First Baptist Church Pleasant H   |                 | Lake Gaston Baptist Church                                    | Littleton                | \$10,000.00                |
| Prosperity Baptist Church Rocky Comfo   |                 | Lakehaven Community Church                                    | Huntersville             | \$1,500.00                 |
| Providence Baptist Church New Bloomfie  |                 | Lakewood Baptist Church                                       | Kannapolis               | \$1,294.51                 |
| Redeemer Fellowship Kansas C  |                 | Lighthouse Baptist Church                                     | Webster                  | \$5,799.13                 |
| Rising Sun Baptist Church Auxvas<br>Rock Falls Baptist Church Excelsior Sprin         |                 | Lily Memorial Baptist Church<br>Little River Baptist Church   | Shelby<br>Penrose        | \$2,983.74<br>\$15,000.00  |
| Rogersville, First Baptist Church Rogersvi  |                 | Merrimon Avenue Baptist Church                                | Asheville                | \$36,177.00                |
| Sherwood Bible Church Kansas C  |                 | Messiah Baptist Church  | Wake Forest              | \$750.00                   |
| Southside Baptist Church Auro   |                 | Millersville Baptist Church                                   | Taylorsville             | \$23,986.64                |
| St. James, First Baptist Church St. Jam   |                 | Montwood Baptist Church                                       | Roxboro                  | \$2,250.00                 |
| Stockton, First Southern Baptist Church Stockt<br>Valley View Baptist Church Marionvi |                 | North Wake Baptist Church<br>Northwest Community Church       | Wake Forest<br>Pikeville | \$85,899.85<br>\$550.00    |
| Wellspring Baptist Fellowship Boliv   |                 | Oak View Baptist Church                                       | High Point               | \$11,500.00                |
| Windsor Baptist Church Imper  |                 | Open Door Baptist Church                                      | Raleigh                  | \$1,313.00                 |
| Winkler Baptist Church St. Jam  | nes \$1,752.00  | Parkview Baptist Church                                       | Morehead City            | \$16,930.00                |
| Micciccippi   |                 | Parkwood Baptist Church                                       | Gastonia                 | \$18,625.03                |
| MISSISSIPPI Durant, First Baptist Church Dura   | ant \$6,370.25  | Parkwood Baptist Church<br>Penders Chapel Missionary Baptist  | Durham<br>Church Tarboro | \$1,656.75<br>\$4,790.43   |
| Ekklesia Hattiesburg Hattiesbu  |                 | Providence Baptist Church                                     | Raleigh                  | \$10,449.00                |
| Fairhaven Baptist Church Olive Bran   |                 | Rehoboth Baptist Church                                       | Waynesville              | \$3,120.00                 |
| Glenfield Baptist Church New Alba   |                 | Richland Creek Community Church                               |                          | \$25,333.56                |
| Harmony Baptist Church Crystal Sprin  |                 | Rock Spring Baptist Church                                    | Louisburg                | \$5,440.80                 |
| Immanuel Baptist Church Vicksbu<br>Mathiston, First Baptist Church Mathist            |                 | Rocky Knoll Baptist Church<br>Sandy Creek Baptist Church      | Greensboro<br>Liberty    | \$23,278.22<br>\$5,379.83  |
| New Zion Baptist Church Crystal Sprin   |                 | Smith Grove Baptist Church                                    | Linwood                  | \$10,580.82                |
| Old Rice Road Baptist Church Madis  | on \$1,146.07   | Solid Rock Community Church                                   | Sanford                  | \$884.00                   |
| Russell Baptist Church, The Meridi  |                 | Somerset Baptist Church                                       | Roxboro                  | \$46,880.68                |
| Southside Baptist Church Vicksbu<br>Starkville Community Church Starkvi               |                 | Stedman Baptist Church<br>Summit Church, The                  | Stedman<br>Durham        | \$18,204.22<br>\$31,000.01 |
| Vietnamese Baptist Church Bild  |                 | Tar Landing Baptist Church                                    | Jacksonville             | \$24,467.12                |
| West Ellisville Baptist Church Ellisvi  |                 | Thompsonville Baptist Church                                  | Reidsville               | \$7,700.00                 |
|   |                 | Topsail Baptist Church  | Hampstead                | \$2,711.63                 |
| NEW JERSEY  | 1 61 200 00     | Union Grove Baptist Church                                    | Oak Ridge                | \$1,130.00                 |
| Iglesia Bautista Alpha & Omega Newa   | rk \$1,200.00   | Waco Baptist Church<br>Wake Cross Roads Baptist Church        | Waco<br>Raleigh          | \$2,920.83<br>\$58,083.28  |
| NEW MEXICO  |                 | Westwood Baptist Church                                       | Asheville                | \$2,960.85                 |
| Church of the Redeemer in Los Lunas Los Lur   | nas \$300.00    | Gethsemane Baptist Church                                     | Fayetteville             | \$3,346.00                 |
| J Bar J Country Church, Inc. Ruido  | so \$7,000.00   | -   |                          |                            |
| NEWADA  |                 | NORTH DAKOTA  | D: 1                     | 62.025.21                  |
| NEVADA  Amazing Grace Southern Baptist Church Las Veg                                 | gas \$5,439.35  | Riverwood Baptist Church                                      | Bismarck                 | \$2,825.31                 |
| Hope Baptist Church Las Veg   |                 | OKLAHOMA  |                          |                            |
| South Valley Baptist Church Pahrur  |                 | Mosaic Church   | Oklahoma City            | \$2,743.56                 |
|   |                 | Soldier Creek Baptist Church                                  | Midwest City             | \$10,446.76                |
| NORTH CAROLINA  | e20 165 52      | ODECON  |                          |                            |
| Alexis Baptist Church Alex<br>Altapass Baptist Church Spruce Pi                       |                 | OREGON<br>Drain, First Baptist Church                         | Drain                    | \$810.97                   |
| Anderson Creek Community Church Spring La   |                 | Life Connections Church                                       | Hillsboro                | \$555.11                   |
| Autryville Baptist Church Autryvi   |                 |   |                          |                            |
| Beaver Creek Baptist Church Spruce Pi   |                 | SOUTH CAROLINA  |                          |                            |
| Beaverdam Baptist Church Ashevi<br>Beulah Christian Baptist Church Zebul              |                 | East Cooper Baptist Church<br>Fort Mill, First Baptist Church | Mount Pleasant           | \$35,000.00                |
| Beulah Christian Baptist Church Zebul<br>Blue Creek Baptist Church Jacksonvi          |                 | Lakeview Baptist Church                                       | Fort Mill<br>Hartsville  | \$75,246.43<br>\$18,799.40 |
| Call Church, The Wake For   |                 |   |                          | ****,                      |
| Calvary's Cross Baptist Church Rolesvi  |                 | SOUTH DAKOTA  |                          |                            |
| Central Baptist Church Du   |                 | Prairie Baptist Church  | New Underwood            | \$4,476.50                 |
| Cherryville, First Baptist Church<br>Christ Baptist Church of Wilson Wils             |                 | TENNESSEE   |                          |                            |
| Cornerstone Baptist Church High Po  |                 | Antioch Baptist Church  | Athens                   | \$615.00                   |
| Crossnore, First Baptist Church Crossno   |                 | Berean Baptist Church   | Gallatin                 | \$2,690.33                 |
| Cumberland Union Baptist Church Fayettevi   | lle \$12,000.00 | Boone Trail Baptist Church                                    | Gray                     | \$87,141.64                |
| Denver Baptist Church Denv  |                 | Broadmoor Baptist Church                                      | Memphis                  | \$32,966.00                |
| Eller Memorial Baptist Church Greensbo  | oro \$4,166.37  | Christ Fellowship Church                                      | Cordova                  | \$200.00                   |

|  |                       |                             | ·· F · · · · · · · · · · · · · · · · ·                           |                            |                           |
|--|-----------------------|-----------------------------|--|----------------------------|---------------------------|
| Name   | City                  | Amount                      | Name   | City                       | Amount                    |
| Cornerstone Baptist Church                                       | Cedar Hill            | \$350.00                    | Glen Rose, First Baptist Church                                  | Glen Rose                  | \$28,256.12               |
| Cornerstone BC, The  | Cedar Hill            | \$100.00                    | Grace Community Church   | Glen Rose                  | \$300.00                  |
| Crossway Baptist Church  | Loudon                | \$1,913.91                  | Grace Reformed Baptist Church                                    | Humble                     | \$1,400.00                |
| Donelson Fellowship, The   | Nashville             | \$971.21                    | Granite Shoals, First Baptist Church                             |                            | \$1,187.49                |
| Gatlinburg, First Baptist Church                                 | Gatlinburg            | \$1,942.50                  | Groceville First Baptist Church                                  | Conroe                     | \$562.45                  |
| Grace Community Church   | Brentwood             | \$43,221.89                 | Haslem, First Baptist Church                                     | Joaquin                    | \$1,650.00                |
| Heritage Baptist Church  | Johnson City          | \$13,356.00                 | Heights Baptist Church   | Alvin                      | \$57,734.23               |
| Kirby Woods Baptist Church                                       | Memphis               | \$7,000.00                  | Hillcrest Baptist Church   | Big Spring                 | \$20,770.57               |
| Laurel Bank Baptist Church<br>Living Word Baptist Church         | Friendsville          | \$10,695.53<br>\$1,919.54   | Holly Springs Baptist Church<br>Horizon City, 1st Baptist Church | Jasper<br>Horizon City     | \$10,436.10<br>\$2,400.00 |
| North Athens Baptist Church                                      | Rogersville<br>Athens | \$1,919.34                  | Hulen Street Baptist Church                                      | Fort Worth                 | \$4,800.00                |
| North Johnson City Baptist Church                                | Johnson City          | \$550.00                    | Hyde Park Baptist Church   | Austin                     | \$90,964.00               |
| Northwood Baptist Church   | Nashville             | \$4,476.70                  | Iglesia Bautista La Hermosa                                      | New Caney                  | \$450.00                  |
| Ridgeview Baptist Church   | Cleveland             | \$2,050.00                  | Irving, First Baptist Church                                     | Irving                     | \$45,807.50               |
| Rome Baptist Church  | Lebanon               | \$6,885.58                  | Jacinto City, First Baptist                                      | Jacinto City               | \$9,385.53                |
| Second Baptist Church  | Clinton               | \$12,500.00                 | Jewett First Baptist Church                                      | Jewett                     | \$4,161.41                |
| Sevier Heights Baptist Church                                    | Knoxville             | \$192,151.66                | Joy Baptist Church   | Henrietta                  | \$595.30                  |
| Sylvan Park Free Will Baptist Church                             | n Nashville           | \$500.00                    | Kerrville, First Baptist Church                                  | Kerrville                  | \$6,185.00                |
| Tri-Cities Baptist Church  | Gray                  | \$51,888.48                 | Lake Arlington Baptist Church                                    | Arlington                  | \$7,378.49                |
| Vonore Baptist Church  | Vonore                | \$11,629.43                 | Lake Baptist Church  | Grapeland                  | \$2,229.90                |
| West Broadway Baptist Church                                     | Lenoir City           | \$1,200.00                  | Lake Fork Baptist Church   | Alba                       | \$36,886.82               |
|  |                       |                             | Lakeside City, First Baptist Church                              | Wichita Falls              | \$1,189.57                |
| TEXAS  |                       |                             | Lakeview Baptist Church  | Fort Worth                 | \$42,353.50               |
| Alvarado, First Baptist Church                                   | Alvarado              | \$8,872.15                  | Lamar Baptist Church   | Arlington                  | \$23,622.43               |
| Amelia Baptist Church  | Beaumont              | \$3,247.00                  | Lawler Baptist Church  | Florence                   | \$3,185.00                |
| Angleton, First Baptist Church                                   | Angleton              | \$29,399.07                 | Live Oak First BC<br>Lometa, First Baptist Church                | Live Oak<br>Lometa         | \$96.25<br>\$3,457.71     |
| Arlington First Baptist Church<br>Arp Emmanuel Baptist Church    | Arlington<br>Arp      | \$1,657.31<br>\$41,093.50   | Loveview Baptist Church  | Itasca                     | \$1,168.75                |
| Austin Stone Community Church, Th                                |                       | \$200.00                    | McNeil Baptist Church  | Luling                     | \$10,153.42               |
| Bandera Road Community Church                                    | San Antonio           | \$240.00                    | Meadows Baptist Church   | Plano                      | \$56,637.96               |
| Baptist Church of the Redeemer                                   | Stafford              | \$5,257.00                  | Midessa Height Baptist Church                                    | Midland                    | \$2,445.00                |
| Bethel Baptist Church  | New Caney             | \$14,790.20                 | Miller Heights Baptist Church                                    | Belton                     | \$3,000.00                |
| Bolton Street Baptist Church                                     | Amarillo              | \$11,488.53                 | Morse, 1st Baptist Church  | Morse                      | \$6,795.37                |
| Brazos Meadows Baptist Church                                    | Hewitt                | \$7,039.12                  | New Beginnings Baptist Church                                    |                            |                           |
| Bridge Fellowship, The   | Sugar Land            | \$74,300.97                 | of Lone Star   | Daingerfield               | \$206.29                  |
| Brighton Park Baptist Church                                     | Corpus Christi        | \$65,810.83                 | Normandale Baptist Church  | Fort Worth                 | \$16,601.13               |
| Brownsville Community Fellowship                                 | Brownsville           | \$10,687.49                 | North Houston, First Baptist Church                              | Houston                    | \$45.00                   |
| Buna, First Baptist Church                                       | Buna                  | \$16,879.39                 | North Main Baptist Church  | Liberty                    | \$44,000.00               |
| Calvary Baptist Church   | Kemp                  | \$8,930.88                  | North Shore, Church on the                                       | Montgomery                 | \$1,500.00                |
| Calvary Baptist Church   | Nederland             | \$1,901.83                  | Northview Baptist Church   | Bryan                      | \$1,766.41                |
| Calvary Baptist Church   | Talco                 | \$4,926.65                  | Oak Island Baptist Church  | Anahuac                    | \$891.20                  |
| Calvary Baptist Church   | Port Arthur           | \$7,305.59                  | Oakwood Baptist Church   | New Braunfels              | \$24,999.96               |
| Calvary Baptist Church   | Beaumont              | \$688,627.45                | Ore City, First Baptist Church                                   | Ore City                   | \$17,184.59               |
| Cameron, First Baptist Church                                    | Cameron               | \$18,934.92                 | Park Cities Baptist Church                                       | Dallas                     | \$6,730.00                |
| Carpenter's Way Baptist Church                                   | Lufkin<br>Carrollton  | \$42,480.70<br>\$175,263.45 | Park Hills Baptist Church  | Austin<br>McKinney         | \$52.00<br>\$47.535.73    |
| Carrollton, First Baptist Church<br>Cedar Springs Baptist Church | Ore City              | \$1,368.94                  | Parkway Baptist Church Parmer Lane Baptist Church                | Austin                     | \$47,535.73<br>\$9,479.45 |
| Celebration Fellowship   | Ft. Worth             | \$1,300.94                  | Patillo Baptist Church   | Lipan                      | \$3,295.47                |
| Central Baptist Church   | Crandall              | \$39,517.03                 | PaulAnn Baptist Church   | San Angelo                 | \$42,407.51               |
| Chappell Hill, First Baptist Church                              | Chappell Hill         | \$16,322.86                 | Perrin, First Baptist Church                                     | Perrin                     | \$14,387.36               |
| Christ the Redeemer Church                                       | Fort Worth            | \$6,800.00                  | Pine Drive Community Church                                      | Dickinson                  | \$8,333.48                |
| Cleveland, First Baptist Church                                  | Cleveland             | \$29,888.66                 | Pinecrest Baptist Church   | Silsbee                    | \$31,732.66               |
| Colony First Baptist Church, The                                 | The Colony            | \$22,978.73                 | Pittsburg, First Baptist Church                                  | Pittsburg                  | \$33,699.60               |
| Columbus, First Baptist Church                                   | Columbus              | \$15,909.83                 | Ponder, First Baptist Church                                     | Ponder                     | \$15,806.75               |
| Copperas Cove, First Baptist Church                              | Copperas Cove         | \$56,677.28                 | Potosi Baptist Church  | Abilene                    | \$3,323.65                |
| Cornerstone Baptist Church                                       | Terrell               | \$300.00                    | Redeemer Church of Lubbock                                       | Lubbock                    | \$4,000.00                |
| Cornerstone Baptist Church                                       | Wylie                 | \$600.00                    | Redemption Evangelical Church                                    | Burleson                   | \$9,570.00                |
| Cornerstone Baptist Church                                       | Hutto                 | \$1,200.00                  | Rhea's Mill Baptist Church                                       | McKinney                   | \$1,500.00                |
| Cottonwood Creek Baptist Church                                  | Allen                 | \$95,123.53                 | Richards Baptist Church  | Richards                   | \$13,558.05               |
| Crosby, First Baptist Church                                     | Crosby                | \$65,800.41                 | Ridgemont Baptist Church   | Abilene                    | \$8,723.00                |
| Crosbyton, First Baptist Church                                  | Crosbyton             | \$9,942.97                  | Ridglea Baptist Church   | Fort Worth                 | \$40,637.17               |
| Dalhart, First Baptist Church                                    | Dalhart               | \$58,534.01                 | Rock Prairie Baptist Church                                      | College Station<br>Rosston | \$825.00                  |
| Drew's Landing Baptist Church<br>Eastside Baptist Church         | New Caney<br>Baytown  | \$1,083.52<br>\$1,791.24    | Rosston Baptist Church<br>Rule, First Baptist Church             |                            | \$325.00                  |
| Emmanuel Baptist Church  | Henderson             | \$1,791.24                  | Runge, First Baptist Church                                      | Rule                       | \$1,146.00                |
| Emmanuel Baptist Church  | Pittsburg             | \$1,029.00                  | Rural Shade Baptist Church                                       | Runge<br>Cleveland         | \$5,301.33<br>\$6,320.34  |
| Estelline, First Baptist Church                                  | Estelline             | \$1,137.66                  | San Antonio, First Baptist Church                                | San Antonio                | \$23,062.40               |
| Fannin Terrace Baptist Church                                    | Midland               | \$53,336.00                 | Shady Acres, First Baptist Church                                | Brazoria                   | \$9,945.48                |
| Fellowship at the Ranch  | Denton                | \$1,886.07                  | Shepherd, First Baptist Church                                   | Shepherd                   | \$10,177.00               |
| Fellowship of Lake Creek, The                                    | Montgomery            | \$1,000.00                  | Shiloh Baptist Church  | Thrall                     | \$2,879.41                |
| Fielder Road Baptist Church                                      | Arlington             | \$105,475.49                | South Oaks Baptist Church  | Arlington                  | \$14,791.17               |
| Friendship Baptist Church  | Beaumont              | \$1,650.00                  | Southcrest Baptist Church  | Lubbock                    | \$133,487.83              |
| Frontier Baptist Church  | Brackettville         | \$5,950.35                  | Speegleville Baptist Church                                      | Waco                       | \$3,297.85                |
| Gateway Baptist Church   | Spring                | \$1,250.00                  | Stamford, First Baptist Church                                   | Stamford                   | \$4,451.33                |
|  |                       |                             | ^  |                            |                           |

| Name                               | City          | Amount       | Name                              | City           | Amount       |
|------------------------------------|---------------|--------------|-----------------------------------|----------------|--------------|
| Steep Hollow Baptist Church        | Bryan         | \$600.00     | VIRGINIA                          |                |              |
| Sunnyvale, First Baptist Church of | Sunnyvale     | \$13,750.00  | Azalea Baptist Church             | Norfolk        | \$250.00     |
| Sunset Baptist Church              | Mountain Home | \$1,347.54   | Franconia Baptist Church          | Alexandria     | \$1,000.00   |
| Sweet Spirit Baptist Church        | St. Hedwig    | \$1,244.87   | Friendship Baptist Church         | Drakes Branch  | \$31,000.00  |
| Tarkington Prairie Baptist Church  | Cleveland     | \$8,822.17   | Grace Baptist Church of Arlington | Arlington      | \$8,500.00   |
| Temple Baptist Church              | Gainesville   | \$39,932.42  | Round Hill Baptist Church         | King George    | \$8,900.00   |
| Texarkana, First Baptist Church    | Texarkana     | \$1,600.00   | West Salem Baptist Church         | Salem          | \$1,934.58   |
| The Heights                        | San Angelo    | \$4,076.01   | •                                 |                |              |
| The Way Church                     | Conroe        | \$200.00     | VERMONT                           |                |              |
| Travis Avenue Baptist Church       | Fort Worth    | \$27,010.74  | Mettowee Valley Church            | West Pawlet    | \$110.00     |
| Trinity Baptist Church             | Ft. Worth     | \$18,162.14  |                                   |                |              |
| Trinity Baptist Church             | McAllen       | \$1,714.25   | WASHINGTON                        |                |              |
| Trinity Baptist Church             | Smithville    | \$7,530.40   | Trinity Baptist Church            | Renton         | \$5,800.00   |
| Tuscola, First Baptist Church      | Tuscola       | \$4,786.30   |                                   |                |              |
| View Baptist Church                | Abilene       | \$1,902.00   | WISCONSIN                         |                |              |
| Vincent Baptist Church             | Big Spring    | \$811.07     | Bethel Baptist Church             | Green Bay      | \$3,026.07   |
| Walnut Ridge Baptist Church        | Mansfield     | \$60,000.00  | Highland Crest Baptist Church     | Green Bay      | \$84,582.48  |
| Weches Baptist Church              | Alto          | \$3,842.58   |                                   |                |              |
| Wedgwood Baptist Church            | Fort Worth    | \$104,147.84 | Total:                            | 412 Churches § | 7,374,163.47 |
| West Mesquite Baptist Church       | Mesquite      | \$1,492.31   |                                   |                |              |
| Wichita Falls, 1st Baptist Church  | Wichita Falls | \$127,440.12 |                                   |                |              |
| Wilcrest Baptist Church            | Houston       | \$18,364.90  |                                   |                |              |
| Wilshire Park Baptist Church       | Midland       | \$31,293.53  |                                   |                |              |
| Winnsboro First Baptist Church     | Winnsboro     | \$33,595.37  |                                   |                |              |
| -                                  |               |              |                                   |                |              |

# SOUTHERN BAPTIST FOUNDATION

901 Commerce Street, Suite 600, Nashville, Tennessee 37203

# FRANK S. PAGE, Chairman WARREN PEEK, President

# "Helping This Generation... Touch the Next Generation... For Christ"

These words express what those of us who work at the Southern Baptist Foundation believe is the purpose of the Foundation. Our strong commitment to this purpose is evident to our donors and is seen by our working relationships with other Southern Baptists. Furthermore, this purpose helps guide me and my decisions about serving others in my own life.

By partnering with the Southern Baptist Foundation, the world can be changed. Through the help of the Foundation, the gospel has been taken across the world, missionaries have been trained and encouraged, students have been educated to share the gospel, churches have been planted, disaster relief has been funded, and so much more.

The Southern Baptist Foundation was created in 1947 to help manage and distribute donations that strengthen Southern Baptist ministries. The Foundation enables individuals and families to accumulate and preserve wealth, shelter estates from paying more taxes than necessary, and to make both a temporal and eternal impact through generosity. The Foundation is committed to serve your vision, your mission, and your values as we follow the Great Commission. We are ready to assist in discerning God's purposes for the resources He has entrusted to you, providing counsel about the most effective planning techniques to achieve those goals, and to assist you in completion of those plans.

Most believers have little concept of the powerful impact estate giving can have for God's kingdom. For example, if only 10 percent of the more than two million Southern Baptists who are currently over age 65 (about 202,000) tithed their estates to SBC Great Commission causes, the Convention would receive an additional \$5 billion for kingdom purposes over the next twenty years. The eternal value of the number of new missionaries sent and people engaged for the gospel is incalculable.

We desire every believer to have the opportunity to participate in quality estate planning as an act of stewardship. Our desire is that the resources and the services offered may be of use to all Christians, bring glory to our Lord, and result in the advancement of His kingdom. Imagine the impact if God's people developed plans that resulted in releasing billions of dollars to kingdom work in the next generation. That goal is absolutely within reach, and that is the vision of "My Legacy of Faith". By visiting the Web site <a href="https://www.mylegacyoffaith.org">www.mylegacyoffaith.org</a>, one can access a variety of materials and information. It covers a spectrum of topics—from the plan of salvation, to a biblical basis for giving, to databases of stewardship sermons.

This annual report provides ample evidence that the Southern Baptist Foundation has been graced with yet another solid year. For the year ended September 30, 2010, the Southern Baptist Foundation's Growth Fund is up 14.31% from last year's close. The assets God has entrusted the Foundation to manage declined 2.04% in 2010 to \$179 million. The Foundation distributed \$3.3 million last year to Baptist causes to further His kingdom.

Our vision is a transformed world as the consequence of believers integrating biblical stewardship into their financial lives. Only Jesus Christ can transform the world one heart at a time. Thank you for your confidence shown to us each day. We pledge to continue to seek His wisdom as we make decisions regarding the investments and management of the assets you have placed with us.

# General Boards

Ninety-third Annual Report

# **GUIDESTONE FINANCIAL RESOURCES**

2401 Cedar Springs Road, Dallas, Texas 75201-1498

HAROLD D. VICK, Chairman
O.S. HAWKINS, President and Chief Executive Officer

# Introduction

"The Year of Initiative" was the theme that guided our work during 2010. Throughout the year GuideStone's staff was challenged to use initiative to see, feel, touch and meet the needs of our participants. The dawn of 2010 brought a more optimistic view of the financial markets as our participants continued to recover value lost during the recent recession. During 2010, GuideStone worked diligently to benefit our participants through new products and service enhancements.

For the second consecutive year, all GuideStone Funds posted positive returns. Further, all Equity Select Funds posted double digit returns in 2010. Performance in the bond markets was driven by the combination of slightly lower interest rates during the year and a continued narrowing of credit spreads. With the rally extending across stocks and bonds alike, investors in well-diversified portfolios, such as GuideStone Funds Asset Allocation and Date-Targeted Funds, realized strong gains in 2010.

Participant utilization of the personalized financial advice service launched in 2009, *Guided Planning Services\** (*GPS*), continues to increase. *GPS* helps participants select investment funds for their retirement account at GuideStone and assess whether they are on track to meet their retirement savings goals. Participants can speak with a financial adviser by phone or utilize an online tool to receive recommendations. Since its launch, more than 5,000 participants have utilized the online tool or spoken with a GuideStone adviser. *GPS* is available to all participants at no additional charge.

Although new Healthcare Reform legislation was signed into law, the long-term effects and the implementation of that law continue to be surrounded by uncertainty. As appeals continue through the courts and uncertainties remain as to how it will be funded and what the legislation actually involves, GuideStone has teams studying the law and accompanying guidance, and is preparing for implementation.

Expanded eDelivery functionality was launched in the second quarter of 2010. The eDelivery option allows participants to receive communications from GuideStone more quickly, reduces the risk of identity theft associated with mailed items, and provides a "green" delivery option for participants.

An interactive tool was created as a companion to the *Retirement Income Solutions* workbook that was rolled out in 2009. The online tool is designed to help participants identify the retirement income solution that best matches their expected expenses in retirement. Participants are guided through the process of estimating their annual retirement expenses, determining the nature of their retirement expenses, and reviewing the retirement income solutions that could be a good fit for their income needs.

A major new initiative for 2010 focused on establishing an enterprise risk management program. The goal of the program is to ensure risks are appropriately identified, assessed, prioritized, monitored, and communicated.

GuideStone's Web site, <u>www.GuideStone.org</u>, continued to receive enhancements that benefit GuideStone's participants and their employers. The *GuideStone.org* Web site is comprised of three major sections:

- The public site, including the homepage and all the associated links accessible without a
  required login. In this area, prospective customers can learn more about GuideStone, and
  current customers can learn about additional products and services.
- The participant site, MyGuideStone, where participants can review and manage their accounts and access other resources.
- The employer site, Employer Access, where employers can review and manage their plans and their employees' benefits.

Recently redesigned, *Employer Access*, GuideStone's secure Web site, allows employers to maintain and remit contributions, submit insurance payments, enroll new employees, maintain employee contact information, and much more. As part of the redesign, navigation and consistency across features within the Web site have been greatly improved, providing a better end-user experience.

Driven by a desire to help ministry employers and employees control healthcare costs and to have a positive effect on participants' health, GuideStone launched a new wellness Web site at <a href="https://www.GuideStone.org/Wellness">www.GuideStone.org/Wellness</a>. Through this initiative, GuideStone aims to share helpful resources with Southern Baptist churches and ministry organizations and their employees. Built to equip, inspire, and educate, the site includes quarterly challenges based on GuideStone's internal initiatives, inspirational participant success stories, wellness tools, healthy living articles, and employer resources.

In 2010, GuideStone also launched a new "micro" Web site for Korean participants, the second largest group of non-English speaking GuideStone participants. The new microsite joins GuideStone's Spanish language microsite that was launched in 2009 and can be found at <a href="https://www.GuideStone.org/korean">www.GuideStone.org/korean</a>.

Since 1918, GuideStone has been on a "Mission" to provide "Dignity" to retired pastors or their widows. Mission:Dignity ensures a well-deserved dignity, independence and, often, the ability to continue serving for those who have given their lives in ministry. All direct annual gifts received by GuideStone are used to provide financial assistance to retirees in need and are not utilized for any of GuideStone's operating expenses or overhead. GuideStone receives no support from the Cooperative Program. More information regarding this essential ministry may be found at <a href="https://www.missionDignitySBC.org">www.missionDignitySBC.org</a>.

With thanksgiving for God's leadership in the past and with excitement for the opportunities ahead, we are grateful for faithful trustees who work with us in ... "Serving those who serve the Lord with the integrity of our hearts and the skillfulness of our hands."

# Program Report

# The Program of Management of Retirement Accounts

The Program of Management of Retirement Accounts has as its objective making available age retirement plans for all ministers and all other full-time Southern Baptist denominational workers. The objective is accomplished through a combination of plans.

Following is the statistical report of the retirement plans as of December 31, 2010.

**Church Retirement Plan.** – Participation in the Church Retirement Plan continued strong in 2010. At year end there were 21,256 active churches, with a total of 54,528 active member participants.

**403(b)(9) Retirement Plan.** – A total of 327 agencies and institutions provides retirement plans for their employees. A total of 37,401 employees comprises active participation in these agencies' plans.

**Ministers and Chaplains Plan.** – The Ministers and Chaplains Plan enrolled 54 during the year.

**Qualified Plans.** – GuideStone Financial Resources provides IRC 401(a) qualified plans as an alternative for use by Southern Baptist Convention organizations when IRC 403(b) approaches do not meet their needs. This includes 401(a) defined benefit and 401(k) defined contribution plans. At the end of the year, there were six qualified plans being serviced, covering 389 participants who had a contribution in 2010.

**Voluntary Retirement Plan.** – The Voluntary Retirement Plan records 1,090 participants with an account balance at the close of 2010.

# **Benefits Paid to Annuitants**

The heart of the ministry is the recipients. Annuity benefits were paid to 32,302 participants/beneficiaries in 2010. Installment payments were paid to 5,052 participants.

# The Program of Ministers' Financial Assistance

Since 1918 GuideStone has been on a mission to help retired ministers, denominational workers, their spouses and widows, live with dignity in their declining years. The Mission: Dignity ministry is at the heart of that endeavor. Approximately 60% of Mission:Dignity recipients are widows of pastors, and one in four is over the age of 85.

Individuals who meet guidelines for income, assets, and 10 or more years of paid Southern Baptist service are eligible for \$200 per month, if single, or \$265 per month, if married. Applicants who meet the additional guidelines of poverty-level income and 30 or more years of ministerial service are eligible for \$400 per month, if single, or \$530 per month, if married.

There were 1,523 individuals or couples receiving monthly financial assistance grants, and 459 were receiving expense grants at year end. This total of 1,982 recipients compares to 2,044 receiving financial assistance at the end of 2009.

One-time emergency grants were granted to 45 persons.

A total of \$6,378,614 was paid out in financial assistance in 2010, compared to \$6,208,166 in 2009.

Donations from churches and individuals provide the funding for the Mission:Dignity program; 100% of direct annual gifts received by GuideStone Financial Resources is used to provide financial assistance to retirees in need and is not utilized for any of GuideStone's operating expenses or overhead.

#### The Program of Insurance Plans and Related Services

GuideStone Financial Resources administers an insurance program that includes life, long-term disability, personal accident, accidental death and dismemberment, and medical coverage for employees of churches and agencies and products for trustees and seminary students.

The following is the statistical report of the insurance plans.

- Life claims paid totaled \$12,486,345.
- Disability claims paid totaled \$862,623.
- Medical claims paid totaled \$145,057,425.
- Retail and mail order prescription drug claims paid totaled \$40,563,722.

# Personal Plans (PSP):

Personal Plans Employee Term Life Plans. – A total of 21,384 members actively participated on December 31, 2010, an increase of 913 since the same time last year. The volume of insurance in force amounted to \$2.060.010,700.

Personal Plans Disability Plans. – A total of 1,446 members participated in the Short Term Disability Plans, and 7,537 members participated in the Long Term Disability Plans.

Personal Plans Medical Plans. - Members covered totaled 15,084, a decrease of 1,552 since the same time last year.

*Premium Waiver.* – The Personal Plans employee life plans had 296 members with a volume of \$22,202,000.

Personal Plans Personal Accident Plan. – Members covered totaled 3,829. The volume of coverage in force totaled \$508,161,000.

Personal Plans Accidental Death and Dismemberment. – Members covered totaled 10,345. The volume of coverage in force totaled \$1,206,775,000.

Personal Plans Dental. - Members covered totaled 10,494.

# **Group Plans:**

Group Plans Employee Life Plans. – A total of 30,377 members in 512 agencies or large churches were covered on December 31, 2010, a decrease of 1,078 since the same time last year. Volume of insurance in force amounted to \$2,348,809,155.

Group Plans Medical Plans. - A total of 12,704 members in 406 agencies or large churches were covered.

Group Plans Dental Plan. – A total of 6,787 members in 326 agencies or large churches were covered in a dental plan.

Group Plans Disability Plan. – A total of 1,266 members in 74 agencies participated in the Short Term Disability Plans, and 12,167 members in 407 agencies participated in the Long Term Disability Plans.

Group Plans Personal Accident Plan. – A total of 5,350 employees in 263 agencies or large churches were billed. The volume of insurance in force amounted to \$740,857,000.

Group Plans Accidental Death and Dismemberment Plan. – A total of 6,577 employees in 186 agencies or large churches were covered. The volume of insurance amounted to \$571,567,500.

Business Travel Accident. – A total of 3,276 executives, trustees, and directors in 90 agencies were protected. The volume of insurance in force amounted to \$370,500,000.

*Premium Waiver*: – The Group Plans employee life plans had 284 members with a volume of \$14,295,000.

# **Property and Casualty Insurance Program**

GuideStone Financial Resources introduced a new Property and Casualty Program during the last quarter of 2008 to provide broad property and casualty coverages for eligible Southern Baptist churches and entities. Those coverages include property, worker's compensation, automobile liability and physical damage, commercial and general liability, and directors' and officers' liability. An important aspect of the program is the development of risk management education tools which are specifically designed for churches and ministries. The related distribution affiliate, GuideStone Agency Services, is now licensed in 44 states, and the program had 187 clients with a premium volume of approximately \$2.5 million at the end of 2010.

# Part 3

# Matters Referred by the Convention

During the annual meeting of the Southern Baptist Convention in Orlando, Florida, June 15–16, 2010, the Convention referred no items to GuideStone Financial Resources for consideration, action, and report.

One Hundred Sixty-sixth Annual Report

# INTERNATIONAL MISSION BOARD

P.O. Box 6767 (3806 Monument Avenue), Richmond, Virginia 23230

# JIMMY D. PRITCHARD, Chairman THOMAS D. ELLIFF, President

#### Introduction

Transition and anticipation have characterized the year 2010 for IMB. The major revisioning and reorganization begun in 2009 has continued to develop throughout 2010. Where the need for adjustment in the new organizational structure has been recognized, those adjustments have been made effectively.

The most important component of the new IMB structure is aligning and administering our front-line strategic work through eight global affinity groups, which seek to make sure that the gospel is reaching related people groups, wherever those peoples might be in the world. This new approach is already proving effective in getting the gospel to peoples who were otherwise forgotten. In addition, a ninth affinity group seeks to reach deaf people wherever they may be in the world, for the deaf are often a most-neglected people.

Through the revisioned organization, we anticipate significant increase in reaching a lost world. IMB began asking a new thematic question in mid-2010: "Are We There Yet?" This question is asking whether every people group in the world has been engaged with the gospel. The answer is clearly "No," for more than 6,000 people groups remain unreached, and a large percentage of those are not yet being engaged with an effort to plant churches among them.

A major concern throughout 2010 has been the continued difficult financial situation, as evidenced by declining Cooperative Program receipts, and by only a modest increase in the Lottie Moon Christmas Offering for International Missions in December 2009, after a decline in 2008. The continued weakness of the U.S. dollar around the world also contributes significantly to the financial strain on IMB. This financial challenge has required the development of a 2011 budget which is less than the previous year, for the third year in a row.

The pressure of reduced financial resources has impacted every aspect of IMB operations, but none more seriously than that of sending missionary personnel. We have intentionally sent fewer new missionary personnel in 2009 than we would have sent had we not faced such financial constraints. The total number of IMB missionary personnel has been reduced from a high of 5,656 in early 2009 to approximately 5,000 at the end of 2010.

The financial constraints and the reduction in number of missionary personnel also calls for a reduction in home office staff. A voluntary retirement incentive effort in late 2010, coupled with a new hard look at what staff positions are truly essential, has resulted in a significant reduction in staff. A ratio will be maintained of between eleven and twelve missionaries for each staff position, as contrasted with approximately eight missionaries for each staff position thirty years ago.

The reduction in number of missionary personnel highlights once more the essential involvement of Southern Baptist churches in taking the gospel to the nations. More and more churches are realizing and carrying out their responsibility to not only pray and give to undergird the work of international missions, but also to be directly involved in strategic partnership with missionaries and local believers on the field, to get the gospel to those who otherwise would not hear.

Even as IMB continues to serve in sending thousands of missionaries to the field, it must also continue to develop as an encourager and enabler of Southern Baptist churches, thereby greatly multiplying effectiveness and outreach around the world. An especially encouraging current development is more and more pastors and churches who are enlisting other pastors and churches to join them in strategically impacting the world with the gospel.

Even while awaiting the selection of a new president, the thrust of the IMB remains carrying out our mission of making disciples of all peoples in fulfillment of the Great Commission, moving toward the vision of a multitude from every language, people, tribe and nation knowing and worshiping our Lord Jesus Christ!

# Reports of Ministries

Ministry Statement: Assist churches by evangelizing persons, planting Baptist churches, and nurturing church planting movements among all people groups outside the United States and Canada.

The International Mission Board continued to track the engagement of all unreached people groups throughout 2010. As of October 2010, there are a total of 2,048 unreached people groups with populations greater than 100,000; 577 of these are engaged by the IMB; 543 of these are not engaged by anyone. Unreached people groups of all population sizes number 6,648 with a total population of more than 4.2 billion.

IMB has begun to gather data in a more specific manner, emphasizing the more direct work of our personnel. We are no longer incorporating in these reports the data from conventions and unions with which we work. Nevertheless, according to the most recent Annual Statistical Report, new churches increased to a total of 29,237 new churches reported, directly related to our work. Baptisms directly reported to our work totaled 360,876.

Total number of assessed, verified church planting movements is 13. Overseas leadership has identified more than two hundred emerging or possible church planting movements in various locations around the world.

Globally, over 1,000,000 people are reported as meeting in ongoing Bible study groups; 57,658 people are being personally mentored. More than 20,000 men are receiving practical pastoral training, while more than 13,000 have been in training to start new churches; 12,514 are reported as studying in advanced theological education.

Ministry Statement: Assist churches in sending and supporting Southern Baptist missionaries and volunteers by enlisting, equipping, and enabling them to fulfill their calling.

In the challenging and uncertain financial situation, only about 250 new long-term personnel were appointed during 2010, along with about 250 new short-term personnel who were approved for appointment during 2010.

All new personnel were matched to fill strategic assignments that were submitted from field entities. An increasing number of personnel were sent to work directly with unreached people groups.

Several new initiatives have been far too successful in this regard, as the number of good candidates far outstrips financial resources at this time.

Ministry Statement: Assist churches and partners to mobilize Southern Baptists to be involved in international missions through praying, giving, and going.

A growing number of churches are working in strategic partnership with field teams to reach unreached peoples. Other churches are taking the responsibility for reaching an unreached people group, developing and implementing strategies to share the gospel among those who have never heard.

Leadership from the affinity groups has hosted conferences throughout the United States to share the challenges of reaching their people groups and walk alongside churches that are engaging a people group or are exploring how God would lead them to be involved.

Missional church strategists live throughout the USA and walk alongside churches as they fulfill their Acts 1:8 strategies. Resources to match a church's mindset and missional vision are provided, with the understanding that one size does not fit all.

The Lottie Moon Christmas Offering goal was \$175,000,000 and the amount received was \$148,984,819.41. This figure includes the amount given by churches as an extra offering in the fall after a challenge was issued at the SBC annual meeting. Receipts through Cooperative Program were also less than the budgeted amount and less than the prior year.

IMB continues to promote giving through Cooperative Program and LMCO in a multiplicity of ways. Promotion of Cooperative Program and the Lottie Moon Christmas Offering is often most effectively done by pastors, leading their church to be strategically involved. IMB assists in making personal connections and providing resources that pastors and church mission leaders can use in challenging their members.

A growing number of churches are strategically involved, with many sending short-term mission teams to help implement the planting of new churches and reaching unreached people groups. Churches work directly with field teams.

The number of new-long term personnel was limited by finances; qualified candidates were not able to be sent. Opportunities were also limited for individuals desiring to serve through the short term-programs.

Ministry Statement: Assist churches in fulfilling their international missions task by developing global strategies, including human needs based ministries, and providing leadership, administrative support, and financial accountability for implementation of these strategies.

The implementation of the revisioned IMB has continued to develop well, with necessary adjustments made as they have become evident. Shifting to global affinity groups for the primary strategic approach to the world has proven to be quite effective, with much promise for the days to come.

This revisioned organization continues to work toward achieving its three primary purposes:

- (1) To free up the great majority of field personnel, as well as field leadership, for full focus on strategic matters, using and interchanging expertise most effectively, that all the peoples of the world may be reached, and every person in the world will have an opportunity to hear, understand, and respond to the Gospel in a meaningful way
- (2) To streamline support functions for all IMB personnel in the world, to more efficiently and effectively undergird every aspect of the work
- (3) To unify the entire IMB as one organization, one global enterprise, focusing on the accomplishment of the vision, for the sake of the Kingdom

The revisioned organization provides increased professional as well as missiological training for all personnel, and provides for continual accountability and evaluation, which will enable us to more effectively identify and develop leaders.

A unified relationship of mutual support and respect throughout the organization is beginning to be realized in greater ways as the revisioned organization becomes effective.

During 2010, 390 human needs projects were carried out, at a total cost of \$11,822,206.64. The major human needs projects of the year highlighted the Haiti earthquake, the Chile earthquake, the floods in Pakistan, and hunger and HIV/AIDS projects in sub-Saharan Africa. All projects incorporated an intentional goal of evangelism and church planting.

# Matter Referred by the Convention

During the annual meeting of the Southern Baptist Convention in Orlando, Florida, June 15–16, 2010, the Convention referred the following item to the International Mission Board for consideration, action, and report.

1. SBC Referral: Requesting The Executive Committee of the Southern Baptist Convention and the International Mission Board of the Southern Baptist Convention to Consider Revising the IMB Ministry Assignment Relative to Its Assigned Geographical Fields of Service (Item 73, GCTF Final Report, Recommendation #5, and Item 97, Proceedings of the Southern Baptist Convention, June 15–16, 2010, SBC Annual, pp. 77-96 and 98)

**Motion: Great Commission Task Force report, Recommendation 5:** 

"5. That the messengers to the Southern Baptist Convention, meeting June 15-16, 2010, request that the Executive Committee of the Southern Baptist Convention and the International Mission Board of the Southern Baptist Convention consider a revised ministry assignment for the International Mission Board that would remove any geographical limitation on its mission to reach unreached and underserved people groups wherever they are found."

**Response:** The International Mission Board initially considered this request during its July 20, 2010, board meeting in Richmond, Virginia. In accordance with the procedure for changing ministry statements, it circulated a draft proposal of a change to its ministry assignment to the North American Mission Board and the Executive Committee in August 2010 and to SBC entity executives, state convention executives, and state Baptist paper editors in early 2011. In light of the changes in presidential leadership at the Executive Committee, NAMB, and IMB during the year, the International Mission Board continued to be in dialogue with the North American Mission Board and the Executive Committee relative to its proposed ministry assignment change. A revised proposed change in ministry assignment was to be considered at the May 19-20, 2011, meeting of the International Mission Board, with subsequent consideration by the Executive Committee during its June 13, 2011, regular meeting.

# 2010 ANNUAL STATISTICAL REPORT Global Summary

| International Mission Board         | 2010      |
|-------------------------------------|-----------|
| Churches                            | 163,756   |
| New churches                        | 29,237    |
| Total outreach groups               | 13,101    |
| New outreach groups                 | 5,245     |
| Unsaved who heard a gospel witness  | 1,092,411 |
| New believers                       | 429,400   |
| Baptisms                            | 360,876   |
| Active baptized church membership   | 3,174,821 |
| Students in ongoing Bible study     | 1,037,762 |
| Believers being personally mentored | 57,658    |
| In practical pastoral training      | 20,059    |
| In training to start new churches   | 13,045    |
| In advanced theological education   | 12,514    |

The International Mission Board's Annual Statistical Report (ASR) contains the most accurate information for the stated reporting period available at the time of publication. Beginning with this report, figures reported are for work related to IMB personnel only, and no longer include reports from partner conventions and unions.

After publication, the board's Global Research Department continues to process both new and revised reports as field personnel continually strive to provide the most accurate picture of the board's work and influence during the given reporting period. Field offices may submit new or revised reports for a variety of reasons: typographical errors in the original report, newly received or corrected information, clarification of reporting categories, etc.

After publication of the ASR, all analyses utilize the most current data for the reporting period available at that time (including all new and revised reports submitted since the ASR's publication). Thus, subsequent ASRs will reflect corrected data and may differ from previously published reports.

For current data regarding a given reporting period, including the latest revisions, contact the Global Research Information Center (GRIC@imb.org).

# LIFEWAY CHRISTIAN RESOURCES

One LifeWay Plaza, Nashville, Tennessee 37234 MONTIA SETZLER, Chairman THOM S. RAINER, President and CEO

#### Introduction

At LifeWay Christian Resources, we are constantly alert to expanding opportunities that present ways to help spiritually transform people and cultures by offering biblical solutions for life.

Our vision statement is: As God works through us ... We will help people and churches know Jesus Christ and seek His Kingdom by providing biblical solutions that spiritually transform individuals and cultures.

We have five priority commitments that guide our efforts as we seek God to work in and through everything we do:

- A commitment to being a ministry-first organization.
- A commitment to biblical depth.
- A commitment to relevance.
- A commitment to the Great Commission.
- A commitment to building strong relationships.

LifeWay Christian Resources has never received Cooperative Program funds from the Southern Baptist Convention, but is self-supporting. LifeWay invests a significant amount in Southern Baptist missions and ministries worldwide.

Through published resources, consultants, technology, improved and enlarged ways to deliver resources and hands-on ministry, we proclaim that Christ is the Way, the Truth and the Life.

Jesus told him, "I am the way, the truth, and the life. No one comes to the Father except through Me." (John 14:6, HCSB)

# Ministry Report, LifeWay Church Resources

# Assist Churches in the Development of Church Ministries

Ministry Assignment – The focus of LifeWay Christian Resources is to help people and churches know Jesus Christ and seek His Kingdom by providing biblical solutions that spiritually transform individuals and cultures. LifeWay addresses this vision by assisting Southern Baptist churches as they develop and carry out ministries in the name of Jesus Christ. This assistance is provided primarily through LifeWay Church Resources, a division of LifeWay Christian Resources.

The goal of LifeWay Church Resources is to provide a complete and balanced program of assistance for local churches as those congregations develop their ministries. This comprehensive assignment is addressed by providing programs, products and services that help churches grow in the areas of Sunday School, discipleship, worship, music, church leadership, marriage and family, Christian school and home school, ministries to men and to women, church architecture and consultation, and capital stewardship.

# Sunday School

**Significant Goals and Accomplishments** – Sunday School ministry continues to focus on helping churches advance the Sunday School movement, especially in Southern Baptist churches. Enrollment continues on a slight decline, both because of actual decline and because the practice of recording and reporting enrollment is declining. Many churches continue to view Sunday School strategically as the second step in a discipleship process that begins with worship.

Each week, an estimated two of every three worship attendees will also attend Sunday School or its functional equivalent by another name in the average Southern Baptist church. Approximately 400,000 Sunday School classes assemble in Southern Baptist churches each week, with about 9-10 persons present per class on average.

In 2010, LifeWay published *Great Expecations: Planting Seeds for Sunday School Growth.* It was available as a purchasable booklet and as a free PDF download available from LifeWay. com/SundaySchool, a page that received 2,500,000 page views each month. This resource included teaching plans, PowerPoint® presentations, and other downloads for Sunday School leaders of every age group. Also available for download was an MP3 recording of the book read by author David Francis. All previous books and training helps remain available at LifeWay. com/SundaySchool, as well as numerous articles typically viewed thousands of times.

In 2010 the nExtra! Web site went live (LifeWay.com/nExtra) and became an online community in which church and Sunday School leaders who use LifeWay Sunday School curriculum could exchange information and ideas about Sunday School and upcoming lessons.

A new online community for parents was designed and introduced by the Life Truths editorial team (Parent2Parent.ning.com) in 2010 and has become a place where parents can discuss the challenges of parenting and converse with editors of *Life Truths* (the BSFL curriculum for parents) regarding current lessons, ideas for future studies, or questions that arise in the course of study.

The K.I.S.S. (Kids in Sunday School) weekly e-mail was launched in 2010 by the Life Truths editorial team. Through the Parent2Parent Web site, parents can subscribe to a weekly e-mail that gives them details about the Sunday School lessons their children and students are studying.

The Truth Connections tri-weekly e-mail was created in 2010 by the Life Truths editorial team. Adult learners using the *Life Truths* Sunday School curriculum can elect to receive weekly e-mails that provide devotional material related to the upcoming Sunday School lesson. Parents can subscribe through the Parent2Parent Web site.

The eSource for Sunday School Leaders newsletter has a base of approximately 12,000 subscribers. This e-newsletter features an invitation to read a monthly Sunday School article by Director of Sunday School David Francis. eSource also contains links to other Sunday School and open-group articles, as well as updates on the latest Sunday School products and events, downloads of curriculum samples, and many other helpful resources.

In 2009, the last year for which statistics are complete, SBC churches reported that nearly three million people enrolled in Vacation Bible School and recorded more than 88,000 decisions to accept Christ. Vacation Bible School continues to be the primary outreach event for many churches. An estimated two million units of LifeWay's 2010 Vacation Bible School resources – featuring the themes Saddle Ridge Ranch™: Roundin' Up Questions, Drivin' Home Answers and Club VBS®: Route 254™ – were distributed.

In fall 2010 LifeWay Student Ministry released *REAL*, a Bible study curriculum based on *Life Focus*. This bilingual curriculum line is for students in Hispanic churches.

In 2010 churches continued to respond favorably to the *KNOWN* Sunday School curriculum. Based on LifeWay's Strategy for Student Development, *KNOWN* helps students know Christ, own their faith, and make their faith known. It includes resources for midweek gatherings as well as support materials for parents and a connection to *Living with Teenagers* magazine.

In fall 2010, LifeWay released a revision of *Life Values*, the curriculum resource for adults who are in the baby boomer generation. This revision reflected research and conversations with Sunday School leaders and members about curriculum features that would be most effective with groups composed of adults who are in the boomer generation, especially those who are "empty nest" adults. This title is part of the *Bible Studies for Life* series, which was used by about 150,000 adult and student classes who explored the same Bible text from one of the series' eight life-stage titles, making it by far the most popular choice. The *Explore the Bible* series was used by about 100,000 adult classes each week.

Also during 2010 LifeWay completed extensive research with church leaders, Sunday School teachers, and Sunday School members to explore how to make adult member resources (learner guides) more relevant and effective for supporting Bible study. The results of this research will fuel additional innovation in Sunday School resources in 2011 and beyond.

**Future Plans** – Sunday School work with churches will continue to focus on the strengths of this ministry as a proven strategy for involving members and prospective members in open groups – an effective means to move those whose participation is limited to worship to a second step of involvement and ministry. Sunday School will also work with churches that choose to accomplish this step in their disciple-making process through off-campus small groups, encouraging them to utilize Sunday School principles whenever possible.

In 2011, the annual training emphasis will be supported by a new book, *Transformational Class: Transformational Church Goes to Sunday School*, and the same types of downloadable resources currently available at LifeWay.com/SundaySchool for previous emphases. The book and resources apply to Sunday School the findings reported in *Transformational Church* by Thom Rainer and Ed Stetzer.

During 2011, LifeWay Kids will prototype a new digitally delivered Sunday School curriculum for 3-year-olds through preteens. The findings from this prototype will help shape a new line of curriculum scheduled to release in fall 2012. The current popular series from, *Bible Teaching for Kids*, will continue to be offered. Some of the current 100,000-plus preschool and children's classes using that series may adopt the new series, although it is being created primarily in response to the expressed needs of churches that currently do not use LifeWay Kids curriculum.

In 2011 LifeWay Student Ministry will complete a revision of *Life Focus*, *the Bible Studies for Life* curriculum for all youth. *Reveal: Unveiling God's Truth in Sixty-Six Books* will be relaunched to complete the Bible book curriculum for students. And *Fuel Foundations for Middle School* will be launched to offer a focused middle school Bible study curriculum. These three projects will release in fall 2011.

Also in 2011 LifeWay will release FLYTE, a new two-year preteen Bible study curriculum to meet the needs of churches ministering to this pivotal, transitional age group.

In 2011 a reengineered *Life Focus* Bible study for students (BSFL line) will be released with an updated look and feel, as well as helps for leaders to mentor and build community with their students. In addition, *Reveal* (an online delivered Bible book study for students – formerly LXVI), and *Fuel Foundations* – a survey of the Bible for middle school students, will become available.

#### **Discipleship**

**Significant Goals and Accomplishments** – Although *discipleship* is a broad term that arguably encompasses everything a church does to makes disciples, the ministry of discipleship in Southern Baptist churches is typically viewed as a subsequent step in a broader disciple-making

process that begins with worship, continues in an open-group experience like Sunday School, and culminates in involvement in ministry and missions. The purpose, then, of the Discipleship Ministry – as well as the larger discipleship movement of which it is a part – is to equip believers for ministry in their homes, their churches, and the Kingdom of God. This explains the still-prevalent use of the term *Discipleship Training* to describe this ministry, which typically finds expression in closed groups – that is, groups made up primarily of believers who enter into a covenant that involves a higher accountability for preparation and participation than open-group experiences such as worship and Sunday School.

Discipleship is a process as much as a ministry. The progress of this effort is measured on the Annual Church Profile, where churches can report Total Discipleship Training Participation. LifeWay assists churches in offering their congregations a wide variety of relevant formats for discipleship activities by developing discipleship resources for small groups of all age groups and providing camps and enrichment events.

Churches may report as discipleship training participation the total number of persons in their church who participated in at least one small-group discipleship study; one camp experience; one training or enrichment event such as a doctrine study, marriage-and-family event, parenting seminar, men's or women's event; and so forth. Also qualifying are one student DiscipleNow weekend, a Bible Drill team, a TeamKid group or any other program that (1) moves kids, students, or adults to deeper levels of discipleship beyond worship and Sunday School or (2) prepares them for more effective ministry in their homes, workplaces, schools, or as a leader or member of a ministry or missions team.

Such groups and events may happen at any time and any day of the week, although Sunday and Wednesday evenings remain popular occasions for on-campus discipleship. Each person should be counted only one time, even if they participate in multiple discipleship opportunities.

LifeWay continues to help state conventions focus on discipleship as a process by filling training requests. LifeWay emphasizes the disciple-making process through summer conference center events.

During 2010 LifeWay released a number of new adult discipleship studies, including a project focused on men's ministry featuring Joe Gibbs' message described in *Game Plan for Life*. LifeWay also released discipleship studies from a wide variety of authors. Examples include James MacDonald's *When Life Is Hard*, Thom and Art Rainer's *Simple Life*, and *Outlive Your Life* by Max Lucado. The goal of all these resources is to address the entire life of a believer, providing studies to guide them in their journey of spiritual transformation. The doctrinal study for 2011 is *Compelled by Love* by Ed Stetzer and Philip Nation.

Series developer and LifeWay Discipleship Specialist (and *Experiencing God* co-author) Claude King continues to post new content to his video blog to encourage, inspire, instruct, inform, and equip leaders and churches. This LifeWay blog is available at LifeWay.com/GrowingDisciples.

LifeWay Student Ministry continues to service True Love Waits. During 2010, *TLW 3.0: A Path of Purity* was introduced as the next phase of True Love Waits. The purpose of *TLW 3.0* is to alter the image of True Love Waits from being viewed as an event to being viewed as a process of spiritual development toward a life of purity. The initial resource is *A Path of Purity: A Family Guide*. For more information, visit LifeWay.com/TLW.

LifeWay Girls' Ministry released two new resources in 2010: *Table for Two: Doing Life and Savoring Scripture Together* and *True Princess: Embracing Humility in an All-About-Me World.* The first annual Girls' Ministry Forum was also conducted for church leaders in 2010.

Bible Skills, Drills, & Thrills: Green Cycle was rereleased in May 2010. Like the other cycles, the Green Cycle is a curriculum to teach Bible skills to all children as well as provide training for Bible drillers. The 36-week curriculum uses a variety of fun learning styles to teach Bible skills to children in grades 1-3 and grades 4-6. Resources include a CD with Scripture songs and updated computer games teaching Bible skills, two leader guides with CDs with many leader helps, a leader pack, verse cards, and drill Bibles.

**Future Plans** – LifeWay continues to publish excellent resources to enable churches to make disciples and mature believers, as well as to provide enrichment and training events and experiences for churches and individuals. LifeWay also continues its commitment to the discipleship of young adults through its *Threads* initiative (ThreadsMedia.com) and resources.

As is the case with Sunday School, Discipleship Ministry will continue to work alongside churches that have adopted off-campus small groups as a strategy to accomplish the "discipleship" step in their overall disciple-making process. Discipleship Ministry will actively promote the idea of off-campus small groups as an effective means of accomplishing "step 3" in the process of making disciples in churches that choose worship as "step 1" and Sunday School as "step 2" in that process. Because the work of discipleship training is best accomplished in closed groups, small groups that have already developed a high degree of trust and accountability are well suited to incorporate discipleship studies into their curriculum plan. Many churches provide a listing (or a display of samples) of preapproved studies for small discipleship groups, and LifeWay will consider this audience in the production of future short-term discipleship resources.

# Worship and Music Ministry

**Significant Goals and Accomplishments** – The year 2010 was another significant one for LifeWay Worship as it continued to expand its reach to communicate biblically based, evangelistic messages through music and provide foundational resources for leading in worship.

The **Worship Project**, while continuing to provide hard goods (pew editions, orchestrations, and other), is pleased to announce that the link LifeWayWorship.com is now available internationally to serve missionaries and church musicians around the world. New to the Web site is the integration of MyStudyBible.com. Clicking for Scripture reference information on a song at LifeWayWorship.com will take you to MyStudyBible.com.

New songs were added throughout the year for use by church leaders including pastors, music pastors, worship planners, musicians, choir members, praise team members, and laypersons, as well as small groups, emerging ministries, missionaries, and churches without skilled musicians. The Worship Project continues to do everything it can to support small churches with high-quality, low-cost ministry tools.

In 2010 LifeWay Worship continued to publish periodicals including choral, instrumental, and keyboard magazines, CDs, and kits. The continuously improving *Let's Worship* magazine is a great resource journal to help pastors and other worship leaders in planning, guiding, and facilitating corporate worship, complete with CD-ROM enhancements. The quality of three bulletin lines continues to escalate.

**Children's Music Series** for graded choirs: Many churches have thanked us for helping to keep the momentum of VBS going and saving money using VBS decorations all year.

LifeWay Worship released **Genevox** adult musicals and anthems, **SonPower** student musicals, and Dovetail children's music. These included eight musicals (five Christmas, two Easter, and a non-Christmas children's), and eight general adult collections. These releases include the new **Let's Sing** imprint, geared for the medium-size church choir, which has gained a good following in its first year.

LifeWay Worship continues to supply the musical elements of resources from Childhood Ministry Publishing, including *Bible Teaching for Kids, TeamKid, Worship KidStyle*, and both Vacation Bible School lines. LifeWay Worship also continues to provide musical resources for Spanish VBS, and Spanish *TeamKid* and Spanish *Worship KidStyle* both had initial releases in 2010. LifeWay Worship also assists the adult area with VBS and with VBS for Special Friends.

The new relationship with our partner **PraiseGathering Music Group** is proving to be of tremendous benefit to both LifeWay and PraiseGathering. We are blessed to call them partners in product development.

We have continuing publishing partnerships with Clear Call, Red Tie Music (in association with Liberty University/Thomas Road Baptist Church), Daywind (a Southern gospel record label in the Nashville area), and the Annie Moses Band. We have developed new relationships with Maranatha! Music, Kingsway and have developed the Phillip Keveren Series.

LifeWay Worship's relationship with leading product developer Phil Barfoot continued this year with a non-seasonal collection and a new Christmas work, and a continued partnership with his Christian Copyright Alliance serves local church choirs by producing custom recording projects.

To Greg Nelson, Jeremy Johnson, Paul Marino, Luke Garrett, John Hartley, Dick and Mel Tunney, Phillip Keveren, and Mike Harland in our roster of exclusive writers, we have also added Kirk Kirkland, Tommy Walker, Nicole C. Mullen, David M. Edwards, and Shelly E. Johnson-Walker. Songs from all these writers continue to fill needs in our own publications. Many of their new worship songs are available for free download at LifeWay.com/Worship.

The **Events Team** continues efforts to enrich and train music ministries with three levels of events: national, regional and local. On the national level, about 1,180 students attended SonPower, a student music event held in Orlando, Florida. Worship and Music Leadership Weeks at Ridgecrest and Glorieta had a combined attendance of approximately 800. Forever Praise returned with an estimated 200 senior adult choir members and was held in Branson, Missouri. Music in the Mountains celebrated its inaugural event in Pigeon Forge, Tennessee, led by LifeWay Worship and PraiseGathering Music. On the regional level, an additional 3,500 people attended music training events.

**Future Plans** – During 2011 LifeWay Worship will continue to add songs to LifeWayWorship. com, launch a new line of bulletins in Spanish; change CMS to a single, annual release with continued tie-ins to IMB and NAMB, find our writers' songs on trade-released recordings receiving radio airplay, with others showcased at national conferences. LifeWay Worship will continue to produce the finest print and recorded worship materials possible, hardcopy and electronic files, with the goal of resourcing the church at large.

# Church Leadership

**Significant Goals and Accomplishments** - Equipping church leaders for ministry today is the focus of LifeWay Church Resources' training and leadership events. In 2010, more than 300 LifeWay specialists and trained church practitioners (LifeWay Ministry Multipliers) fulfilled more than 1,000 requests from state conventions, associations, churches, seminaries, and others that resulted in training more than 30,000 Christian leaders to apply the best practices and principles to their ministry.

One of the examples of this training was a national online simulcast training event, held for the first time from Ridgecrest Conference Center in July. Sunday School practitioners Allan Taylor, Jeff Young and PK Spratt joined David Francis, Ross Ramsey, and Bruce Raley in leading the 2-hour Sunday School training. Over 10,000 Sunday School leaders participated in the live training, with over 10,000 more watching it at later dates.

Other online training events included a small groups summit held in February. Recognized small group leaders came together for an online discussion of best practices, trends, and advice. Viewer participation was encouraged through texting questions to the panel.

Venues for training are changing rapidly through technological advancements. LifeWay is responding to these changes through acceleration in the development of online delivery of training. More than 50 online training venues are scheduled for 2011. It is anticipated many more will be available for church leaders online in the years ahead.

LifeWay will continue to partner with state conventions and other entities to provide onsite training throughout 2011. More than 800 unique training events are scheduled with these ministry partners. Other events, such as National Sunday School Director Seminars, Sunday School training at Ridgecrest and Glorieta, Hispanic Church Leader training, Women's Ministry, Student Ministry, Children's Ministry, and many others are provided directly from LifeWay Training and Events.

# **Pastoral Ministries**

LifeWay Pastoral Ministries networks with state convention pastoral ministries leaders to do conferences and training events. The focus of training in 2010 was *Transformational Church*.

Many churches without pastors need **Transitional Pastors** with experience, training, and ministry gifts that assure high-quality transitional leadership. The **Transitional Pastor Training** prepares Transitional Pastors to lead churches through smooth transitions, rough transitions, and crisis transitions. LifeWay Pastoral Ministries partners with state conventions to offer this training.

LifeWay Consultants conduct more than 7,000 face-to-face meetings with pastors and other ministerial staff annually, as they discover personal, professional, and church ministry needs, and provide information about solutions, advice, and opportunities. They network with other SBC entities, state conventions, associations, and other church leaders in order to address their needs.

Pastors Today is a free weekly e-newsletter provided for pastors. It provides practical, useful, encouraging, and easy-to-use help for the pastor as preacher, shepherd, missionary, leader, and individual. Pastors receive weekly updates on content posted in the LifeWay.com/Pastor and the latest preaching articles and model sermons in Proclaim Online (LifeWay.com/Proclaim). Additionally, Pastors Today keeps pastors up-to-date on the newest resources available from LifeWay Church Resources and B&H Publishing Group.

# **Christian Education**

LifeWay is committed to the development of the church education ministry leader. Ongoing communication and education occurs monthly through *CE NEWS*, an online newsletter designed for the leaders of the church education ministry. This free newsletter delivers latest trends, resources, training, and other important communication.

In addition, BETA conferences continue to be provided for those who are new to the education ministry leadership. These conferences are held at LifeWay five times each year at no registration costs to the participants. These new educators learn the basic principles of Sunday School, disciple-making, age groups ministries, and more. Through this introductory training, these new educators are equipped to take the first steps toward healthy discipleship.

Many Christian educators are also finding training in Transformational Church to be of extreme value to their ministry. The research released in 2010 points to the value of strong education ministry in the church. Group ministry, intentional discipleship strategy, relationship development, missionary mentality, and more are the hallmarks of the Transformational Church. Education ministry leaders have opportunity to guide these ministries to help their churches move toward transformation.

# **Evangelism**

The new evangelism resource, *More to Life*, is being well received across the United States and internationally. Many state conventions are choosing to use the resource and the strategy as a means to strengthen evangelism training and practices. This resource and process offers evangelistic training based on a simple four-story approach that encourages and enables believers to more easily engage individuals in spiritual dialog. Currently, three distinct *More To Life* resources are available:

- The *More To Life DVD* contains the true stories of 10 people from different backgrounds, explaining how their lives have changed since meeting Jesus. This 18-minute DVD opens the door to conversations through a simple four-story approach.
- The More To Life Kit is a four-week, video-led discussion group designed to include unbelievers who explore the life of Jesus.
- The More To Life Engaging Through Story Kit offers a six-week evangelistic training based on a simple four-story approach that enables believers to more easily share their faith. The teaching video is led by Dennis Pethers and is designed to be easily facilitated by a study leader. Pethers leads participants to see how easy it is to include their faith and spiritual story into everyday conversations. The More to Life Outreach DVD and the Discover More to Life group study are highlighted as effective tools for evangelism.

Many churches continue to experience great success with *FAITH Evangelism*. Revised in 2007, *FAITH Evangelism* includes the following:

- FAITH Evangelism 1 is designed to equip believers to grow in their individual faith while, at the same time, taking the gospel and ministry into their communities.
- FAITH Evangelism 2 continues the evangelism journey while focusing on building strong, committed leaders who will multiply their lives into the lives of learners.
- *FAITH Evangelism 3* utilizes various discipleship resources that encourage and enable believers to continue their disciple-making journey of growth and replication.

Leading a Child to Christ Training Pack, released in 2009 continued in 2010 to be a strong evangelism tool that is designed to assist parents, teachers, pastors, and older children in sharing their faith. This training pack includes two video segments, "Leading a Child to Christ" and "Leading a Friend to Christ," as well as conference plans for training.

Share Jesus Without Fear, revised edition, presents a simple and relational approach to witnessing that underscores the dependence of God's power for the results. Birthed out of the radical life-transformation of its author, Bill Fay, SJWF teaches believers how to navigate a witnessing conversation in everyday situations.

One of the greatest evangelism opportunities that churches utilize is Vacation Bible School. In 2010 VBS curriculum included additional information on how to do intentional follow-up with prospects identified in VBS. We hope that each church will enlist a VBS follow-up director and take steps to continue to reach families introduced to church through VBS.

**Future Plans** – Throughout 2011 LifeWay is committed in working alongside Dennis Pethers, author of *More To Life*, to train church and denominational leaders in using the testimonial approach to sharing the gospel with those without Christ. Dennis is scheduled to speak in several state convention venues such as evangelism conferences, pastor's conferences, state conventions, and more.

Included in the training will be introductions to "roof top experiences." A roof top experience is a challenge for church leaders and members to get a proper perspective of the lostness of their community, thus having a strong conviction for the imperative to take the gospel to that community. Associations and campus ministries are included in these trainings.

Vacation Bible School is proven to be one of the greatest evangelism ministries in SBC churches. Tens of thousands of baptisms each year are a direct result of VBS. The theme and resources are designed each year to not only clearly present the gospel, but also to encourage those who are Christians to be on-mission in their world. LifeWay is totally committed to the continuation of training of VBS leaders to insure VBS is evangelistically focused and intentional.

# Marriage and Family Ministry

**Significant Goals and Accomplishments** – LifeWay Marriage and Family Ministry continues to provide resources, training, and events for churches, state conventions, associations, and other ministries focused on strengthening families and growing churches. This is being accomplished through products and events for families.

In 2010 LifeWay continued the relationship begun in 2009 with Drs. Les and Leslie Parrott. They are contributing to LifeWay's marriage ministry by writing a monthly marriage-mentor column in *HomeLife* magazine through their new Bible study curriculum *The Secret to the Marriage You Want* and through Love & Marriage conferences. Additionally, Dr. Les Parrott and Mark Satterfield trained pastors and leaders how to start and improve marriage ministry in the church. This training was connected to a one-day marriage enrichment event where Dr. Parrott and Dr. Gary Chapman spoke on love, relationships and empathy.

In addition, LifeWay will continue to provide Festivals of Marriage events featuring *New York Times* best-selling author and marriage expert Gary Chapman at Ridgecrest this fall. Chapman is the executive editor of *HomeLife* magazine. LifeWay marriage events provide practical tools for strengthening marriages by applying biblical principles to improve communication and deepen understanding between husbands and wives. Visit LifeWay.com/Marriage for additional marriage event information.

LifeWay's magazines and devotional products continue to extend the ministry of the local church into the homes of readers by personally connecting real-life issues with biblical truth. *HomeLife* continues to offer substantive content by renowned authors like Gary Chapman and Les Parrott – content that nurtures and supports Christian families in the everyday issues they face. *ParentLife* continues to encourage parents of children from birth to age 12 by featuring articles by the top parenting experts in the country. Personal devotional resources such as *LifeWalk*, *Open Windows*, *Journey*, and *Stand Firm* continue to encourage daily Bible reading and prayer times that fuel a vibrant relationship with Christ. *Bible Express*, a daily devotional magazine for preteens, was redesigned as a flipbook in 2010 to highlight gender-specific content.

In 2010, LifeWay hosted several Fireproof Your Marriage events and specific marriage ministry training in partnership with Sherwood Baptist Church in Albany, Georgia. Sherwood launched the movie *Fireproof* in September 2008, which resulted in the companion *The Love Dare* book (a *New York Times* bestseller) from B&H Publishing Group and *The Love Dare Bible Study* from LifeWay Church Resources. Interest in the movie, the *Love Dare* journal, and *The Love Dare Bible Study* has been significant, and the biblical principles within them are transforming marriages around the country.

LifeWay's family Internet presence on LifeWay.com continues to be a growing place where families can turn for help, encouragement, and entertainment. LifeWay Christian Resources' Web presence is an ever-expanding vehicle for providing support to those trying to build families of faith and features articles, helps, and resources to strengthen families and churches. Individuals can subscribe to a variety of monthly e-newsletters (LifeWay.com/newsletters) for helpful information on developing the spiritual health of the home.

**Future Plans** – A cross-functional team of LifeWay employees from Church Resources has been assigned to help develop a clear, concise and more discipleship-focused strategy for marriage and family ministry. This group is currently working to better understand the most pressing needs of ministers and the church members they serve in order to ensure that LifeWay's magazine, curriculum, event, and training solutions achieve the highest level of ministry impact. The team will also explore new ministry opportunities for Hispanic churches and African-American churches, blended families and single-parent families.

Key objectives for the LifeWay Marriage and Family team include efforts to strengthen the relationships between state conventions and associations as well as ministry consortiums like the Association of Marriage and Family Ministers (AMFM) and D6 Ministry.

# Christian Schools and Homeschool Ministries

**Ministry Assignment** – The Christian Schools ministry assignment is housed in the training and events component of LifeWay Church Resources Division. The purpose for this work is to provide consultation, products, and services needed by churches operating Christian schools, independent Christian schools, churches desiring to start Christian schools, as well as by homeschool families.

**Significant Goals and Accomplishments** – LifeWay Christian Resources provides leadership in Christian Schools and Homeschool Ministries. This work involves consultation with many churches that have Christian schools, churches interested in starting schools, and existing Christian schools.

The biblical philosophy of education to guide the training of children and youth is presented in the resource *Kingdom Education: God's Plan For Educating Future Generations, 2nd edition.* This resource provides the driving principles behind the services and resources to Christian schools, churches, and families concerning biblical education. The component continues the revision process of its middle school and high school Ouest Bible curriculum.

The annual Building a Kingdom School Institute is conducted at LifeWay in June each year. Hundreds of school leaders have attended this event since its inception. The three-day institute provides specific training in biblical principles of Kingdom Education to help Christian schools develop the philosophy and plan for their school's culture. Special tracks are offered in the areas of curriculum and athletics in addition to the main track. Alumni participate in roundtable discussions concerning various issues.

**Future Plans** – Efforts will continue to help build Kingdom-focused schools. This emphasis will include hosting the annual national Building a Kingdom School Institute with additional tracks offered to help churches and schools become more Kingdom-focused.

LifeWay will continue its consulting services through its contract workers to churches and Christian schools based on the principles of Kingdom Education in an effort to help churches grow God's Kingdom through education.

# Assist Churches in Ministries to Men and Women

**Significant Goals and Accomplishments** – In 2010 LifeWay continued to provide training and resources for a church's ministry to men. Churches are using discipleship studies and small-group experiences to reach and teach men. Resources for men deal with a variety of issues ranging from what it means to be a biblical man, to leadership, to family resources.

Regarding daily devotional ministry to men, *Stand Firm* continues to be popular. This devotional magazine is published monthly and includes not only daily devotionals but also short articles and facts of interest to men.

In addition to men's discipleship materials, LifeWay continues to produce products and offer training to meet the needs of church deacons. The variety of products range from a monthly magazine to training curriculum. In addition, LifeWay fills training requests in regard to deacon training utilizing *Deacon* magazine and other training materials. Many churches continue to look to LifeWay as their main resource for deacon training and enrichment.

LifeWay's Black Church Ministry sponsors an annual event for men at Ridgecrest called "I Am the Man." This event continues to grow each year in the number of churches and men attending. LifeWay's men's ministry task force is looking at this model and other event ideas for future endeavors.

LifeWay's Women's Training and Events was once again privileged to minister to women across the U.S. and the world through Bible teaching and women's ministry leadership events in 2010. In all the women's events team managed 35 events including 23 enrichment events and one live Simulcast. Throughout 2010 they hosted 12 Living Proof Live events with Beth Moore in cities large and small across the United States, including Rapid City, South Dakota, St. Louis, Missouri, and Richmond, Virginia. We hosted two Deeper Still events with Beth Moore, Kay Arthur, and Priscilla Shirer. Deeper Still Birmingham, Alabama, was the final event of 2010 and drew more than 13,000 women from more than 30 states. The Going Beyond events with Priscilla Shirer gained real momentum in their fourth year, and the first two events of the year sold out.

The 2010 Living Proof Live simulcast event broadcasted live from Chicago, and for the first time in LifeWay event history, delivered the feed from Chicago to 516 churches through online delivery only without any church requiring satellite equipment. There were an estimated 125,000-plus women attending in churches worldwide, and the impact of this event was far reaching. Among all of our events in 2010, including simulcast we reached more than 200,000 women.

More than 6,100 leaders representing more than 1,536 churches were trained during 2010. A variety of women's leadership training opportunities was offered including our new YOU Lead: Women Reaching Women training events which take place as a preconference training before a Living Proof Live or Deeper Still event to make the best use of leaders' time as they come for training, then stay, and bring women from their church for the enrichment event; Women's National Leadership Forum; and partnerships with state conventions, universities, and seminaries to provide the most effective tools for women's leaders.

Our highlight was the celebration of our 15<sup>th</sup> Anniversary of the Women's Leadership Forum at LifeWay Ridgecrest Conference Center with speakers Beth Moore, Margaret Feinberg, Esther Burroughs, and many others. We saw generations come together as the older leaders prayed over, blessed, and commissioned the younger women at the end of the forum. The first girls' forum, *Converge: Powering Your Girls Ministry*, was held this past year with almost 200 leaders and teens for networking and training girls' ministry leaders as well as leadership training for teen girls from across the country.

Priscilla Shirer's *JONAH* Bible study was released in the summer of 2010 and has been a huge success as it relates to response from the local church. Churches and women's groups are using and appreciating this study, and we see Priscilla shine even more as she digs into the life of the famous prophet.

The updated rerelease of Beth Moore's study *David: Seeking a Heart Like His* (released November 2010) has also been resourceful for churches that want to revisit, or visit for the first time, the beloved man after God's own heart. The rerelease was retitled from the original *A Heart Like His*.

A huge need was met in the Bible study LifeWay Women released in November 2010 entitled *Tour of Duty: Preparing Our Hearts for Deployment*. This study for military wives is one of the few resources of its kind. The author, Sara Horn, is the wife of a Naval Reservist. We are proud to provide this needed study and pray God will continue to use it to reach military families. The outpouring of positive responses has been a blessing to the LifeWay Women team.

In addition to the curriculum offerings in 2010, LifeWay Women was pleased to reintroduce a redesign in its monthly family magazine, *HomeLife*. Its timely look and feel, added to the already strong biblically sound content, has given new life to the already-popular monthly offering. The same can be said for LifeWay Women's *Journey Devotional*, as response to its 2009-10 updated design has been well received by local church readers.

In 2010 the LifeWay Girls team was launched. This team, a subteam of LifeWay Students was created to focus on the growing ministry needs of preteen and teenage girls. New studies released included *True Princess* and *Table for Two*. The first-ever Girl's Ministry Forum was held with more than 200 in attendance.

**Future Plans** – LifeWay has formed a team to develop recommendations for men's ministry opportunities and to provide men's ministry solutions to churches. Currently this team is working with a variety of men's ministry experts to develop a stronger line of curriculum, training, and events. A major part of LifeWay's men's ministry work is growing out of support for and opportunities generated by *Courageous*, the Sherwood Films movie to be released in 2011. LifeWay will be working with men's ministries to prepare for the expected outcome of many men turning to their pastors and churches for help in becoming better fathers.

The upcoming year holds several new endeavors for the Women's Events team. We are launching a brand new event for mothers of all ages and stages called .MOM. The event will feature worship, Bible teaching, and a large variety of breakout workshops on topics ranging from adoption to homeschooling to spiritual enrichment in the home. The event will be Sept. 23-24, 2011, in Birmingham, Alabama. We plan to make this an annual event. Women's Events has also added two more Live Simulcasts for churches to our event plan for the year. On April 1-2 we will host our first Going Beyond Simulcast with Priscilla Shirer featuring the message from her new B&H trade book, *Life Interrupted*. We will also host a simulcast of our popular You and Your Girl event with Vicki Courtney to host churches on April 9, 2011.

There are several firsts, but we also have a 'last' in our 2011 year. We will host our 10th and final Deeper Still event in Louisville, Kentucky, on June 10-11, 2011, with Kay Arthur, Beth Moore, and Priscilla Shirer.

Leadership training continues in 2011 across the country with more than 40 training events scheduled, including YOU Lead: Women Reaching Women; Women's Leadership Forum; video Web casts; 4G week at Ridgecrest; and partnerships with other organizations.

LifeWay continues to discover ways to meet the needs of leaders through various social media strategies as we begin our first video web casts which occur once a month and continue providing leadership help through our leader blog LifeWay.com/WomenReachingWomen.

In 2011, LifeWay Women will also offer churches several new Bible studies for women, including:

- Brave: Honest Questions Women Ask by Angela Thomas
- SEED by Priscilla Shirer
- 5 Conversations You Must Have with Your Son by Vicki Courtney
- Duty or Delight? from new author Tammie Head

In addition, 2011 will bring a new audio CD devotional to the product portfolio from the contents of Beth Moore's Bible study library. It will be an affordable and easy way for women to connect with God, as well as use it to share God's message with other women.

In late 2011 plans are for LifeWay Women to offer new book study releases from Kelly Minter (Nehemiah) and Beth Moore (James).

In 2011, the second annual Girl's Ministry Forum will be held in February, and studies to be released include *Her: Becoming a Proverbs 31 Woman*, and a companion study for teen girls to the book of James study for women by Beth Moore.

# Assist Churches through Church Architecture Consultation and Services

**Ministry Assignment** – The Architecture Department of LifeWay Church Resources is responsible for developing products and services needed by Southern Baptist churches, associations, state conventions, and denominational entities and assisting them in planning, financing, furnishing, equipping, and using property and facilities.

**Significant Accomplishments** – In a year when many churches have been building less, this department continues to help churches that must build make the most of their construction dollars through our partnerships and a skilled staff of dedicated designers. Some of the accomplishments in the past year were:

- Building Momentum, an attractive new book for church leaders to help them plan and build more effective facilities for ministry, was released in April 2010;
- Gave free in-office and telephone consultation and advice for churches considering construction;
- Forty onsite architectural consultation visits were made for churches to help determine their building needs and provide ministry-centered design solutions;
- Provided training for church leaders through educational programs of state Baptist conventions such as webinars, conferences, and other events;
- Conducted a regional Church Building Conference in April at the LifeWay home office in Nashville;
- Numerous master plans were developed for churches of various sizes across the country;
- Architectural and engineering plans and specifications were prepared to help churches more wisely spend the millions of ministry dollars they spent on construction;
- Free consultations and advice are given at the LifeWay Architecture booth at the Southern Baptist Convention annual meeting.

New or renovated buildings designed by LifeWay Architecture and opened for ministry in the past year included buildings for Wauchula Baptist Church, Wauchula, Florida; First Baptist Church, Weston, Florida; and First Baptist Church, Richland, Washington.

To be ready to serve churches, LifeWay's three staff architects are currently licensed to provide professional architectural services in 21 states, now including Indiana.

**Future Plans** – Several new ways of helping churches are being developed, including:

- The release of a series of new books designed to prepare and guide churches that are building for worship, children's space, youth facilities, adults, and recreation;
- Additional regional events are being designed to inform and assist church leaders in the planning and building process, including one in Jacksonville, Florida, and Longview, Washington;
- The LifeWay Architecture Web site will be expanded and enhanced to offer more help and more examples of church building projects.

# Assist Churches in Capital Stewardship

**Ministry Assignment** – LifeWay Stewardship, a department of LifeWay Church Resources, continues to provide leadership to churches with capital campaign services and other products and services that help them maximize giving for building campaigns, debt retirement, and other ministry needs.

**Significant Goals and Accomplishments** – The goal of LifeWay Stewardship is to lead churches in helping people grow spiritually and give faithfully to fund special ministry needs. While churches are assisted in achieving their financial goals, the churches also benefit spiritually through renewal of personal commitments and a heightened awareness of basic stewardship principles. Four campaign programs are offered including Bridge To Tomorrow, Door To The Future, Together We Build, and Beyond Measure.

LifeWay Stewardship's team of consultants provides personal, onsite consultation to churches, helping them grow and deepen the stewardship of their members; training and equipping their leaders; providing multimedia and print services for church publicity and awareness; and raising funds for capital improvements.

**Future Plans** – LifeWay Stewardship will strengthen its efforts to serve more churches in the areas of our existing services to raise capital for construction, renovation, relocation, and debt retirement. New initiatives are being developed to create new consulting models and methods to help churches evaluate their financial profile and improve their financial methods.

#### LifeWay International

**Significant Goals and Accomplishments** – The focus of LifeWay CRD International is to help churches around the globe make strong Great Commission disciples. In 2010, LifeWay continued to consolidate this work in four major regions to better serve churches around the world: Region 1 – Canada and Africa; Region 2 – Asia, Australia and the Caribbean; Region 3 – Latin America and Spain; Region 4 – Europe and Brazil.

This focus is allowing a greater concentration of efforts in key countries where LifeWay's presence is already growing and there is significant potential to expand.

In May 2010, CRD International hosted a two-day training conference in Miami in which 46 international Spanish-speaking volunteer consultants from 12 countries were trained. In June 2010, a three-day training conference in St. Louis, Missouri, equipped 27 international English-speaking volunteers from 15 nations. Currently, LifeWay's international distribution network allows LifeWay to help churches by providing discipleship and evangelism resources in more than 80 countries around the world.

In 2010, LifeWay partnered with the Brazilian Baptist Convention to publish Sunday School resources in Portuguese for their churches through a national publisher. In September 2010, Sunday School materials for children were introduced to the local churches for the first time. It is expected that it will expand to all age groups in the future.

**Future Plans** – Our emphasis will continue to be to work more closely with churches in key regions focusing on ongoing Bible study, small groups, and an intentional discipleship strategy to carry out the Great Commission. We will do this by providing accessible and effective biblical solutions that will lead to spiritual transformation.

In 2011, two LifeWay International Summits will be held in Miami and Atlanta to train Spanish and English volunteer consultants as well as distributors with new resources.

Emphasis will continue to be given to the development and growth of LifeWay's presence in Canada, Mexico, Singapore, and Australia through events and training seminars for church leaders.

# Ministry Report, B&H Publishing Group

# Assist Churches through the Publication of Books and Bibles

**Ministry Assignment** – The ministry to churches through the publication of books and Bibles is assigned to the B&H Publishing Group division to produce, publish and distribute products, including books of Christian content and purpose and Bibles that contribute to the effectiveness of churches and individuals.

# Significant Goals and Accomplishments

- **B&H Books**: Important books released in 2010 included: *I Will Carry You* by Angie Smith; Saving Leonardo by Nancy Pearcey; One in a Million by Priscilla Shirer; The Power of Surrender by Michael Catt; Love Dare Day by Day by Stephen and Alex Kendrick; Transformational Church by Ed Stetzer and Thom S. Rainer; and Power to the Church by Morris H. Chapman.
- **B&H Fiction:** Danger Close by William G. Boykin and Tom Morrisey; Enemies Among Us by Bob Hamer; The Snowflake by Jamie Carie; Rooms by James Rubart; Demon and Havah by Tosca Lee; Angel's Den by Jamie Carie; and Secret of the Shroud by Pamela Binnings Ewen.
- Holman Bibles: Holman released the much-anticipated HCSB Study Bible in October 2010. Sales have been strong and customer evaluations are consistently very positive. Much of the content from the HCSB Study Bible, plus additional resources, is available without charge online at MyStudyBible.com. In January 2011 B&H released a new setting for HCSB, the Ultrathin text Bible without center-column references. This is popular with preachers and teachers who want a trim, lightweight volume to work from when preaching or teaching, and for laypersons wanting a lightweight Bible with a clear, readable text.
- Holman Reference Books: For summer 2011 Holman is pleased to introduce the Women's Evangelical Commentary on the Old Testament, edited by Dr. Dorothy Patterson and Dr. Rhonda Kelley. This is the companion volume to the Women's Evangelical Commentary on the New Testament, also edited by Drs. Patterson and Kelley. Throughout 2011 Holman is updating the packaging on some of the reference titles that have been in print for many years. Examples include the Concise line of reference books, plus The Illustrated Life of Jesus.
- **B&H Academic**: B&H Academic grew by nearly 20 percent over fiscal year 2009 due in part to strategic partnerships and significant core titles such as, *The Exegetical Guide to the Greek New Testament*, *MissionShift*, and *Evangelism Is*.
- Broadman Church Supplies: Broadman Church Supplies continued to produce new designs for bulletins, postcards and bookmarks to bring a fresh new look to the line.

**Future Plans** – In 2011 B&H Publishing Group will continue to develop and produce products that are biblically based and have the highest spiritual quality and integrity.

• In **Bibles**, Holman will release the *Women's Evangelical Commentary for the Old Testament*, edited by Dr. Dorothy Patterson and Dr. Rhonda Kelley. In the fall of 2011 we are offering the Life Essentials Study Bible: 1500 Principles to Live By. Through a partnership with Gene Getz B&H has created a comprehensive study Bible that is supplemented by hundreds of hours of free online teaching videos for use in the classroom, small groups or personal study. Also for fall 2011 B&H will produce Reading God's Story: A Daily Chronological Bible. Conceived by Dr. George Guthrie, this Bible is part of the Read the Bible for Life initiative. For the summer of 2011 B&H will release the RVR 1960 Apologetics Study Bible. This will make available to Spanish readers the many faith-affirming tools of the original HCSB Apologetics Study Bible.

 Throughout 2011 Holman Reference is updating the packaging on some of the reference titles that have been in print for many years. Examples include the Concise line of reference books, plus The Illustrated Life of Jesus.

#### • Titles in 2011 include:

The Resolution for Men by Stephen and Alex Kendrick; The Resolution for Women by Pricilla Shirer; Courageous Living by Michael Catt; The Millennials by Thom S. Rainer and Jess W. Rainer; America's Great Awakening by Jim DeMint; Dispatches from a Bitter America by Todd Starnes; Reading God's Story: A Chronological Daily Bible edited by George Guthrie; The World and the Word by Rooker/Merrill/Grisanti; Christian Leadership Essentials by David Dockery; Book of Days by James Rubart; and No Safe Haven by Kimberly and Kayla Woodhouse.

# Ministry Report, LifeWay Research and Ministry Development

# Assist Churches through Research for Health and Effectiveness

**Ministry Assignment** – The assignment of LifeWay Research and Ministry Development is to help churches understand and engage a lost world more effectively by conducting and analyzing primary research and communicating research-based advice that will lead to greater levels of church health and effectiveness.

**Significant Goals and Accomplishments** – During fiscal year 2010, the trustees approved the decision to create the new division LifeWay Research and Ministry Development. Ed Stetzer was appointed as vice president of the division. Scott McConnell will work as the director of research, and Philip Nation will work as the director of ministry development.

LifeWay Research released a variety of research studies. These included articles on churches reaching young adults, financial pressures on congregations, pastoral perceptions of public figures, church planting, and ministry among first generation immigrants. LifeWay Research also released the significant research study Transformational Church in 2010. The study produced a statistically valid church assessment tool for use by consultants in LifeWay's Church Resources division and a book by Ed Stetzer and Thom Rainer through B&H Publishing Group. The ministry development office has worked to enhance communication of research findings and their impact on the ministry of LifeWay Christian Resources as a whole. Additionally, ministry development is helping to lead in several cross-divisional initiatives such as the Transformational Church initiative and the development of a new adult dated curriculum line.

**Future Plans** – Research completed in 2010 will form the foundational materials for a 2011 book by Thom Rainer and Jess Rainer through B&H Publishing Group: *The Millennials: Connecting to America's Largest Generation*. LifeWay Research plans to engage in several major studies in 2011 including discipleship practices and small group/Sunday School dynamics. These studies will reveal principles to help congregations be more effective in these areas of ministry. Research will also be completed on a church planter assessment tool that may well become a standard instrument to be used throughout North America. LifeWay Research will also continue to develop ministry tools that will aid church leaders to better understand their communities and congregations. Ministry development will continue to work with various divisions of LifeWay to engage them with research findings and new arenas of ministry.

# Ministry Report, LifeWay Conference Centers

# Assist Churches through the Operation of Conference Centers and Camps

Ministry Assignment – The ministry of LifeWay Conference Centers and Camps is to assist churches and individuals through the development, promotion and operation of conferences

and resident camp facilities useful to Southern Baptist Convention entities, state conventions, associations and churches in establishing, enlarging and improving their ministries.

**Significant Goals and Accomplishments** – The ministry of conference centers and camps hosted approximately 100,000 guests at Ridgecrest and Glorieta in 2010, resulting in more than 3,000 recorded spiritual decisions. The summer of 2010 continued to break records for the number of campers attending Camp Ridgecrest for Boys and Camp Crestridge for Girls, with many of these boys and girls making spiritual decisions while at camp.

Conference Center Events – Special conferences and events being planned and sponsored at Ridgecrest in 2011 are: Equipping Church Librarians for Ministry, Urban Singles Weekend, Senior Adult Southern Gospel SpringFest, Blue Ridge Mountain Christian Writers' Conference, Ridgecrest Fly Fishing Adventure, Motorcycle Rally to Ridgecrest, Downhill at Dawn half marathon, Christian Law Enforcement Summit, GIDEON Media Arts & Film Festival, Marriage Impact, Single Adult Labor Day Adventure, Youth 2 Christ, urban youth retreat, Blue Ridge Mountain Christian Novelist Retreat, and Blue Ridge Christmas: A Light & Sound Spectacular.

At Glorieta, special conferences and events being planned for 2011 are: Fuge Winter Camps, Senior Adult Southern Gospel SpringFest, Men of Faith Golf Conference, Retooling Boomers: Reaching the Unreached, Fly-Fishing Adventure, Southwest Christian Writers Studio, Next Level Novelist Retreat, and a Celebration of Service for Retired Ministers and Missionaries. We have also added two weeks of family camp to our Glorieta Summer Camp programs as well as three weeks of summer camps for boys and girls. These camps are discipleship based and similar to Camp Ridgecrest for boys and Camp Crestridge for girls.

# Ministry Report, LifeWay Christian Stores

# Assist Churches through the Operation of LifeWay Christian Stores

**Ministry Assignment** – The assignment to serve people, churches, associations, state conventions, and entities of the Southern Baptist Convention by distributing appropriate products through LifeWay Christian Stores is the responsibility of the LifeWay Christian Stores division.

**Significant Goals and Accomplishments** – During fiscal year 2010, local churches and individuals were supported through 163 stores in 27 states. This includes new stores in Morristown and Cleveland, Tennessee; Cape Girardeau, Missouri; and Destin, Florida. It also includes the acquisition of stores in Portland/Beaverton, Oregon, Spokane, Washington, and five stores in the Minneapolis area. Additionally, existing stores were relocated in Ft. Lauderdale, Florida; Columbia, South Carolina; Memphis, Tennessee (Memphis South); and Savannah, Georgia.

The Internet store, catalog store, and direct marketing area extended the distribution channel and helped churches maximize stewardship of their resources by continuing to connect them to savings opportunities on a broad range of quality products and services, such as background checks and church buses, through LifeWay's OneSource program. By LifeWay Christian Store's servicing more than 2.5 million different customer accounts and greater than 7.8 million customer transactions nationwide and internationally, more life-changing products were provided to more people and churches than ever before.

LifeWay Christian Stores also ministered to church leaders by extending cost-saving privileges to include more products. At the close of fiscal year 2010 approximately 213,000 ministers were represented in the LifeWay Christian Stores' minister discount program. Ministers, church staff, and furloughing missionaries use this discount for materials vital to their ministry efforts. Additionally, the LifeWay Rewards customer loyalty program continues to grow.

LifeWay Christian Stores' Internet commerce site, LifeWayStores.com, offered more than 115,000 products online and expanded its customer base of individuals and churches in more than 110 countries, providing far-reaching access to LifeWay-produced studies and other relevant products that help spiritually transform individuals and cultures.

Ministry remains LifeWay Christian Stores' primary purpose. Besides remaining sensitive to ongoing in-store ministry opportunities, LifeWay stores partnered with thousands of customers in the Operation Worship Bible initiative, sending and distributing well over 140,000 Bibles along with personal notes of encouragement to our military personnel. Stores also aided in prayer list ministries and served as collection sites for contributions to the SBC World Hunger Fund. These contributions were sent to the North American Mission Board and the International Mission Board for 100 percent dispersion through thousands of hunger ministry sites in the United States and overseas.

**Future Plans** – LifeWay Christian Stores anticipates meeting customer needs by continuing to be a primary provider of products and services which promote spiritual growth and emphasize ministry concerns of the Southern Baptist Convention. Plans include serving additional markets, continuing to improve the overall performance and functionality of LifeWay's Internet site, and exploring new technologies and process optimization opportunities that may help both improve customers' shopping experiences and also support efforts to be most efficient in stewardship of the resources provided by God.

# Matter Referred by the Convention

During the annual meeting of the Southern Baptist Convention in Orlando, Florida, June 15–16, 2010, the Convention referred the following motion to LifeWay Christian Resources for consideration, action, and report.

1. SBC Referral: Requesting LifeWay to Reconsider the Sale of Certain Books (Items 104, 122, and 126, Proceedings of the Southern Baptist Convention, June 15–16, 2010, SBC Annual, pp. 99, 101 and 102)

Motion: Channing Kilgore, Tennessee

"That the LifeWay trustees reconsider the validity of selling the erroneous and/or heretical books of T.D. Jakes, *90 Minutes in Heaven* by Don Piper, and *The Shack* by William Young."

**Response:** Within the SBC, there is considerable diversity of preference and expectation about the products we carry. LifeWay Christian Resources staff carefully considers and evaluates the resources sold in its stores. Trustees are fully aware and regularly updated on these matters.

# NORTH AMERICAN MISSION BOARD

4200 North Point Parkway, Alpharetta, Georgia 30022

# TIMOTHY P. DOWDY, Chairman KEVIN EZELL, President

Introduction

This is truly a time of historic significance for NAMB and for Southern Baptists. In order to succeed in the task of impacting lostness in North America, we must be committed to narrowing the focus of what NAMB is trying to achieve. For too long, NAMB has been asked to be all things to all people in the name of North American missions. That might have been a good strategy for making everyone feel included, but it was a poor strategy for trying to be the best missions entity in North America.

Beginning in September 2010, we began working through a four-step process that will put our entity—and our Convention—on a better track for penetrating lostness in North America.

Focus our work. We are involved in an effort to narrow our focus around evangelistic church planting. As part of that narrowing, we offered a retirement incentive package that would allow those who wanted to leave to have an easier transition. A total of 81 staff members chose retirement. Most of these positions will not be filled. This meant that fewer support and service-oriented roles would be needed as well. An additional 28 staff members accepted severance packages as part of additional changes. This downsizing will allow us—require us—to limit the work we are able to do from our Alpharetta building. We are committed to moving the savings from this downsizing to place more missionaries and more resources onto the North American mission field.

**Develop strategy.** We have developed a new strategy—Send North America—that will allow us to make a significant impact on lostness in North America. This strategy focuses on mobilizing churches and then equipping them for planting churches in North America. Evangelism and leadership development are key components of this plan. We will implement the strategy through a regional approach—Northeast, Midwest, South, West and Canada—in order to contextualize and customize our work based on local needs.

**Restructure staffing.** In order to reflect our new strategy, we have restructured our Alpharetta staff. Our primary areas of work—Mobilization, Equipping and Evangelism—will all serve the regions and churches, focusing primarily on planting new churches. We are committed to keeping staffing levels in Alpharetta as low as possible in order to maximize resources on the field.

*Implement strategy.* We are working closely with our state partners as we implement our new strategy. Some new directions can be implemented immediately. Others will occur over time as we shift resources and personnel in a way that will most effectively impact under-reached and under-served areas.

We appreciate the prayers and generous giving of all Southern Baptists as we seek to impact lostness in North America.

# Ministry Report

# Assist churches by the appointment and support of missionaries in the United States and Canada.

The North American Mission Board (NAMB) conducted five missionary and chaplain commissioning services in 2010. They were located in Anchorage, Alaska; Woodstock, Georgia; Lenexa, Kansas; Los Angeles, California; and Corpus Christi, Texas. A total of 312 new missionaries and chaplains were commissioned. The total number of missionaries on the field at the end of 2010 was 5,096.

The student mission area experienced another strong year in student mission placements. The annual placement numbers were just below last year's record year. A total of 1,922 students were placed in summer, semester, Sojourner, and Innovator mission opportunities across North America. Many served in multiple assignments as semester missionaries, so the actual number of individuals who served was 1,670. Through their ministry, there were reports of 13,170 gospel presentations; 1,141 professions of faith; and 899 rededications.

The KALEO Network has been embraced by a broad range of leaders across the Southern Baptist Convention (SBC) as the premier resource to develop calling, character, and competency of emerging ministry leaders. The Network continues to decentralize by franchising the Network with Convention partners. NAMB's KALEO leadership team is managing the growth of the Network by partnering with about seven new conventions each year. The Network boasts more than 3,000 members, attending more than 2,400 Southern Baptist churches, in seven countries. Future Southern Baptist leaders, whose backgrounds include participation in the Network, will be better prepared to successfully answer God's call to ministerial and missional leadership.

# II. Assist churches in the ministry of evangelism.

The Personal Evangelism Team, working in cooperation with 80 state and associational partners: engaged and equipped 2,048 church leaders and laymen in using evangelism implementation resources to assist Christians in sharing the gospel more effectively. These trainings included God's Plan for Sharing (GPS) training, RELAY and CROSS training, and women's evangelism training. A new one-hour evangelism training was developed to complement CROSS, with the new training emphasizing leveraging of social media, such as Facebook, for sharing Christ with friends. Soul-Winning Commitment Day resulted in 5,800 downloads of evangelism training resources. A new planning Web site: <a href="https://www.gpsplanit.com">www.gpsplanit.com</a> was launched to assist churches in developing a comprehensive GPS evangelism strategy. Crossover Orlando resulted in 1,505 professions of faith, with 1,940 volunteers, 53 participating churches, and 8 different evangelistic venues.

People Group/Interfaith Evangelism Team, in cooperation with our Acts 1:8 partners, engaged 10,747 church leaders in using evangelism implementation resources that assist Christians in sharing the gospel more effectively. African-American church leaders were trained in three Black Church Week venues: North Carolina (Ridgecrest), U.S. Virgin Islands, and Alaska. The Team hosted the National Hispanic Evangelism Conference in Ponce, Puerto Rico, and equipped Hispanic evangelism leaders from across North America. Also trained during the year were African American, Hispanic, and Asian pastors/leaders in the GPS process. Staff met with students at The Southern Baptist Theological Seminary to recruit them to attend Black Church Week 2010. Team members equipped students and leaders in apologetics evangelism at the following locations: New Orleans Baptist Seminary; General Baptist Convention of Texas; and Liberty University. Interfaith Evangelism conducted 10

Interfaith Specialist Program Trainings throughout the United States. In order to assist Christians in sowing the gospel, the Team broadened the exposure of web-based interfaith and apologetics resources through (*4truth.net*) in five languages, and through the Interfaith Specialist and Certified Apologetic Instructor Programs, provided training to Acts 1:8 partners. The team also engaged in several debates/panel discussions that challenged the religious and philosophical views of various people groups, and stated authenticity of the historic Christian perspective.

The Student and Collegiate Evangelism Team, in cooperation with three seminaries, 40 state conventions, two SBC agency partners, and other Acts 1:8 partners, engaged 1,130 primary church leaders in using student and collegiate resources. These resources helped equip churches and ministries to pray for the harvest, equip believers in the harvest, to sow the gospel among unbelievers through personal evangelism on the most critical mission fields in North America (the primary, secondary, and college and university campuses), and to celebrate the harvest of new believers through believers' baptism.

The Mass Evangelism Team continued to steer the multiyear GPS evangelism emphasis for the SBC, with the successful launch of the first of six GPS campaigns during the decade called *Across North America*. During the Easter emphasis, March 1-April 30, 2010, Southern Baptists saw the following results:

- 10,500 SBC churches participated in Across North America.
- 15 million gospel pieces (clear bag, "Find it Here" brochure, and an invitation to local church) were distributed to homes.
- With the help of media, nearly 45 million Americans were touched with the gospel
- 50,000 hits on www.findithere.com.
- 6,827 people called the Evangelism Response Center Help Line (888-537-8720).

The Mass Evangelism Team has also been working with state convention evangelism partners to mobilize congregations for the next GPS campaign in 2012, *Reaching Across North America*. The campaign will feature SBC churches doing attractional, evangelistic events to penetrate their community with the gospel. A resource has been published to assist churches with these evangelistic events. It is called *Attractional Events Tool Kit*, which contains four manuals on doing revivals, crusades, block parties, and other high-impact events.

The Spiritual Awakening Team believes for the Church in North America to experience a spiritual awakening, a priority must be on prayer. To that end, NAMB, in partnership with Convention prayer leaders, engaged more than 18,000 church leaders to pray and fulfill the Great Commission. National prayer leaders developed a prayer component for the GPS. NAMB also joined to support the SBC-wide 40/40 Prayer Vigil beginning September 20, 2010 and concluding on October 31, 2010, and prepared for the SBC Day of Prayer on January 30, 2011. A NAMB-led workgroup was formed to develop a "landing page" that will become the hub that connects churches to prayer resources at NAMB, Convention partners, and churches.

The Chaplaincy Evangelism Team engaged 312 new chaplains and church leaders in using evangelism resources to assist Christians in sharing the gospel more effectively. There are 3,504 SBC-endorsed chaplains who serve in 4,140 positions. Chaplains reported through the third quarter 10,410 professions of faith, 2,383 baptisms, and 61,690 gospel presentations with 19.05 percent reporting. Chaplains ministered to 3,402 people in funerals and memorial services.

# III. Assist churches in the establishment of new congregations

In 2010, the Church Planting Group (CPG) assisted churches in the establishment of new congregations by focusing on (1) Church Planting Strategy Development, (2) People Group and Urban Church Planting, (3) Resource Development and Delivery, and (4) Development or Enhancement of Mission Networks for Church Planting.

For the year 2010, partners reported 1,192 new congregations. (This number includes newly affiliated churches, multi-site congregations, unreported new church starts for previous years, and various ministry points).

State conventions or associations requested SBC ID numbers for 769 of these new congregations in 2010, of which 379 (or 49.28%) were non-Anglo.

The CPG assisted all 42 Convention partners in incorporating church planting into their activities associated with their GPS evangelism initiative. Each convention was introduced to the Mapping Center for Evangelism and Church Growth and how it could combine church planting with GPS activities for reaching under-reached and unreached people groups.

The CPG assisted partners in various projects and initiatives aimed at developing or enhancing people group or urban church planting. The group engaged 25 conventions for people group identification and church planting strategy development. One hundred and forty new people groups were identified. Bible Storying was recognized as an aid to church planting activity and led to NAMB's first training workshops in multiple venues. The CPG published more than 140 *People Portraits* highlighting what churches can do to work among peoples grouped by ethnicity, location, or interests. Church planting was developed or assisted among the following people groups: Polish, Brazilian, Haitian, Romanian, African, Muslim, Jew, Mainland Chinese, Slavic/Russian, Korean, and Filipino. The CPG worked with 21 conventions to develop planters, missionaries and partners for urban church planting. The group focused its work in 14 U.S. cities and three Canadian cities. The CPG also initiated a project to embed church planting in Crossover at the 2010 SBC meeting in Orlando.

The CPG directly assisted 40 Convention partners by providing resources and equipping for church planting. Included in the training provided were Basic Training Journey for Church Planting, Church Planter Assessor Training, Church Planting Strategy Training, Spanish Basic Training and Basic Training 2. More than 4,600 planters and partners were equipped. The CPG assisted 22 Convention partners with church planting research intended to increase their capacity for start churches. The group produced 18 new resources, five new electronic resources and reprinted or redeveloped 12 existing products. In addition to the electronic resources, the CPG shipped more than 109,000 individual resources in 2010.

The CPG facilitated the development of church planting networks in nine conventions. The group assisted 19 conventions in conducting or hosting network events aimed at developing church planters, pastors, and missionaries in church planting ability. More than 1,700 participants registered for these events. The CPG assisted in the launching of partnering church networks that led to churches being planted in eight conventions.

# IV. Assist churches through Christian social ministries.

The Servant and Ministry Evangelism Team, working with NAMB missionaries, Convention partners, and associations in support of GPS: (1) assisted Convention partners and missionaries to engage 219,370 volunteers in the use of servant and ministry evangelism resources; (2) assisted Convention partners, missionaries, and NAMB church planters to start 1,253 new churches or ministries; (3) assisted Southern Baptists to celebrate 60,908 professions of faith; (4) recorded 6,835 babies saved from abortion as a result of ministry

evangelism activities; and (5) piloted an area-wide/association ministry evangelism strategy in five areas/associations engaged in GPS. More than 5.3 million meals were prepared and fed to the hungry in North America. A total of \$1,510,000 was distributed through NAMB from the World Hunger Fund to assist churches and missionaries in meeting hunger needs and sharing Christ, resulting in 33,548 professions of faith. The Servant and Ministry Evangelism Team provided resources for special days of focus for World Hunger Sunday, Sanctity of Life Sunday, and Community Service Sunday in SBC churches. The team also provided multiple opportunities for training in servant and ministry evangelism through web conferences, seminary courses, local church conferences, podcasting and a national conference.

# V. Assist churches through the involvement and coordination of their members in volunteer missions throughout the United States and Canada.

The Adult Volunteer Mobilization (AVM) Team mobilized more than 167,731 volunteers through the ministries of Baptist Builders, Campers on Mission, Disaster Relief, Families on Mission, Appalachian Regional Ministry, and The Bridge. The number of volunteers was down by about 12 percent from 2009. The economic condition of the United States was the single most contributing factor to this decline. A number of projects were canceled because funds were not available. Volunteer teams canceled trips due to individual and church budgeting constraints. Many teams reduced the distance they were willing to travel to cut expenses.

More than 3,708 volunteers were trained in evangelism through the ministries of AVM. The volunteers engaged in the ministries listed above reported 11,715 professions of faith. In addition, more than 2,134 projects with volunteer opportunities are listed on AVM Web sites. The six Families on Mission Projects engaged 852 volunteers.

The Student Volunteer Mobilization Team mobilized 22,883 student volunteers and 1,162 churches in World Changers and PowerPlant for the purposes of sharing Christ and participating in church planting activities.

#### VI. Assist churches by involving their members in missions and missions education.

In both numeric growth and influence, Mission Education at NAMB experienced its greatest gains in the area of Drop-in Mission Education (DIME) in 2010. This innovative approach to missions learning and curriculum delivery surpassed the 8,000 download mark for the year. And the year also saw the expansion of DIME from solely children's resources to include student and adult curriculum, delivering missions learning that can be dropped in to any church environment.

Mission Education Organizations such as Royal Ambassadors and Baptist Men On Mission remained at the core of mission education resourcing. Challengers, the mission education organization for young men in grades 7-12, received a complete redesign in 2010. From the entire curriculum to the Web site, from the Challengers logo to apparel, everything was re-launched in the fall. The new leader-friendly approach was supported by a promotional Webisode, a first for the team. Church Renewal experienced some of its highest attended weekends in 2010, with several large SBC churches hosting events. Although there were fewer overall weekends, there were still close to 20,000 participants in Church Renewal Journey activities during the year. Additionally a number of simultaneous association renewal weekends were held across the country in 2010.

The Mission Education Team continued to support and enhance a wide variety of other missions-learning resources. Among these were Kids4Christ Around the World, Alert! On Campus, Built for Significance, Bible Telling, and Spanish SnackPack Missions.

# VII. Assist churches by communicating the gospel throughout the United States and Canada through communication technologies.

The Communications Group's 2010 focus was to highlight NAMB's top priorities—sharing Christ, starting churches, and sending missionaries. The group also worked to highlight and produce resources in support of GPS. Video, print, podcasts, Internet, and face-to-face contact allowed Southern Baptists to access and interact with more stories from the North American mission field.

NAMB produced television and radio ads for the GPS evangelism initiative that took place in the weeks leading up to Easter 2010. This was the largest Southern Baptist media effort in 15 years, resulting in more than 22,400 television spots airing throughout the nation as well as more than 5,600 radio spots, 79 billboard purchases, 3,300 banners, and 5,430 yard signs. In addition, NAMB produced resources including door hangers, response cards and gospel tracts. In all, more than 15 million resources were produced and distributed to 10,000 participating churches.

On Mission magazine's circulation grew from 100,000 in 2007 to nearly 230,000 in 2010, and is available to Southern Baptists free of charge. En Mision, the first Spanish edition of On Mission magazine has a circulation of 30,000. Digital versions are available online as well as applications for the iPhone and iPad.

NAMB promoted the Annie Armstrong Easter Offering (AAEO) in partnership with Woman's Missionary Union. NAMB distributed North American Missions Emphasis planning guides and DVDs to 42 state conventions and all Southern Baptist churches.

NAMB produced a new podcast series, *The North American Mission Board Podcast*, which focuses on reaching North America for Christ. The podcast is available at *www.namb.net* and on iTunes.

The Communications Group also shared the story of North American missions at more than 40 state conventions and Canada in the fall of 2010, through exhibits as well as video and personal presentations, and produced two missionary focus videos each month, delivering them to churches and individuals via download from the Internet. The Group also continued serving churches through a weekly e-newsletter—*Your Church On Mission in North America*—which shares practical, useful evangelism and missions resources for local churches. Staff also provided LifeWay, Woman's Missionary Union, and other SBC entities with feature stories, missionary profiles, missionary kid profiles, and general information about NAMB for stories and curriculum, and special emphases such as Christmas in August and Week of Prayer.

#### VIII. Assist churches by strengthening associations and providing services to associations.

The Associational Strategies Team provided training opportunities for Directors of Missions (DOMs). During the course of the year, 220 DOMs were trained in the four basic core competencies (Kingdom Minded Leadership, Strategic Focused Leadership, Entrepreneurial Leadership and Facilitative Leadership) developed by DOMs for DOMs. Over 50 DOMs participated in the Orientation and Update to NAMB's personnel and resources.

In addition, almost 200 DOMs participated in the APPLE training conferences held in Dallas, Texas; Denver, Colorado; and Irvine, California. These events focus on peer learning, and the sessions are largely led by DOMs who have expertise in various areas, such as rural church planting, addressing urban issues, developing an Acts 1:8 strategy, relating to the bivocational pastors, effective use of the GPS, and addressing legal issues as it relates to the association and churches.

In 2010, 40 potential DOMs were trained as they follow a sense of God's call to associational missions. They were introduced to the basic concepts and directions for the Associational Design for the Future.

Over 200 DOMs were involved in a coaching network. Through the Associational Strategies Team, 125 new DOMs were assigned a coach. These coaches represent experienced DOMs who volunteer their time to help their peers.

There were 27 associations involved in the Church Diagnostic/Prescriptive process in 2010, interviewing 639 pastors one-on-one. Since the process began in 2006, a total of 146 associations have participated in the process, and 3,941 interviews with pastors have been conducted.

The "Thrive" process is a coaching process where the DOM coaches his churches through a revitalization process. In 2010, 68 associations were involved in the process with more than 100 DOMs, state leaders, and key pastors trained in 20 states. Potentially this involves between 500-600 churches.

# IX. Assist churches in relief ministries to victims of disaster.

The number of trained Disaster Relief (DR) volunteers in 2010 is estimated to be 70,000. This represents a decrease from the 90,000 reported in 2009 and reflects the end of a five-year training cycle that began with Hurricane Katrina. In the immediate aftermath of Katrina, a large number of volunteers wishing to respond to the Gulf Coast were trained by state conventions. Many of these volunteers have not retrained in the subsequent five years and are no longer considered current.

There are 486 Southern Baptist DR chaplains endorsed by NAMB. This is an increase of 69 in 2010 or a 16.5 percent increase. This number represents only a portion of the DR chaplains trained by state conventions.

Six conventions added trained OpsCenter personnel to their DR force in 2010. There are now 38 out of 42 Baptist conventions with individuals trained to use the OpsCenter database during disaster responses.

In 2010, a total of 37 state Baptist conventions responded to disasters. More than 6,500 volunteers provided 272,963 meals; repaired 2,201 homes; shared the gospel 25,743 times; and led 2,642 individuals to faith in Christ. The responses were to fires, tornados, earthquakes, floods, windstorms, tsunamis, and other types of disasters.

NAMB coordinated, along with the Florida Baptist Convention and Baptist Global Response, a response to the earthquake in Haiti. There were more than 2,000 volunteers who responded to provide medical, demolition, water, chaplaincy and other services. Southern Baptist DR also helped with the promotion, coordination, transportation, and delivery of more than 155,000 "Buckets of Hope" for Haiti. Every Baptist convention in North America had a part in the success of this project.

# Supportive Operations

**Church Finance** – The Church Finance Ministry Team supports the mission of NAMB in assisting Southern Baptist churches in reaching the United States and Canada for Christ by providing financial counseling and providing financing for church buildings and sites. In 2010, the Church Finance Ministry Team completed a total of 465 consultations with Southern Baptist churches; approved 25 loans for \$15.6 million; and closed 18 loans totaling \$6.5 million. At the end of 2010, it serviced 443 loans with balances totaling \$136.8 million. There were four loan commitments outstanding totaling \$3.9 million. Delinquent loans past due 90 days or more amounted to \$4.9 million compared to \$2.5 million at the end of 2009.

# Matter Referred by the Convention

During the annual meeting of the Southern Baptist Convention in Orlando, Florida, June 15–16, 2010, the Convention referred the following motion to the North American Mission Board for consideration, action, and report.

1. SBC Referral: Requesting a Strategy for Expanding Christian K-12 Education (Items 103 and 124, Proceedings of the Southern Baptist Convention, June 15–16, 2010, SBC Annual, pp. 99 and 101)

Motion: Bruce Shortt, Texas

"That the North American Mission Board be requested to develop an intentional strategy that can be used by state and regional conventions, churches, and parents for expanding all forms of Christian K through 12 education, including, without limitation, a strategy for evangelizing through Christian school planting and home-school co-op planting. Such a strategy should also include providing Christian educational alternatives to government schools in inner-city and other low income areas as a means of evangelism."

**Response:** We praise God for the many Christian students and parents who are impacting our public schools for Christ. While the North American Mission Board has several ministries that are helping churches and students share Christ in their schools, it is not in our scope of ministry focus to create school curriculum or start new schools. We affirm the efforts of our SBC churches that offer a Christian alternative to public education, but we also want to be a resource to Christian students and parents who are maintaining a presence in the mission field of our public schools.

# TABLE A - Missions Personnel Listed by Group as of December 31, 2010

| Group                               | Appointed/<br>Approved | Missions<br>Service Corps | Total |
|-------------------------------------|------------------------|---------------------------|-------|
| Senior Leadership                   | 6                      | 0                         | 6     |
| Evangelization                      | 480                    | 894                       | 1,374 |
| Church Planting                     | 2,637                  | 286                       | 2,923 |
| Partnership Missions & Mobilization | 47                     | 241                       | 288   |
| Associational Strategies            | 309                    | 68                        | 377   |
| Missions Support                    | 1                      | 0                         | 1     |
| Sending Missionaries                | 0                      | 127                       | 127   |
| Total                               | 3,480                  | 1,616                     | 5,096 |

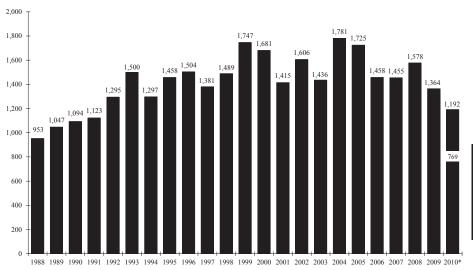
# TABLE B - Missions Personnel Listed by Group as of December 31, 2010

| Job Title N                          | umber | Job Title N                            | umber |
|--------------------------------------|-------|--|-------|
| Assoc Ministry Evangelism Director   | 43    | Mission Service Corps                  | 1,616 |
| Assoc State Director of Evangelism   | 7     | Multihousing Church Planting Missionar | y 5   |
| Associational Missionary             | 158   | National Church Planting Missionary    | 9     |
| Baptist Center Director              | 24    | National Evangelism Missionary         | 2     |
| Baptist Center Missionary            | 6     | National Metropolitan Missionary       | 2     |
| Campus Evangelism Coordinator        | 6     | National Mobilization Missionary       | 7     |
| Chaplaincy Missionary                | 2     | National Resort Ministries Missionary  | 0     |
| Church Planting Missionary           | 212   | Pastor/Center Director                 | 5     |
| Church Planting Missionary Pastor    | 75    | Port Ministries Missionary             | 3     |
| Church Planting Team Missionary      | 27    | Professor/Director of Church Planting  | 7     |
| Church Planter Pastor                | 982   | Regional Collegiate Evangelism Coord.  | 7     |
| Criminal Justice Ministry Director   | 1     | Resort Missionary                      | 13    |
| Evangelism Specialist                | 36    | Special Ministries Missionary          | 4     |
| Family and Church                    | 1,642 | State Church Planting Program Director | 24    |
| Health Care Missionary               | 0     | State Collegiate Evangelism Coordinato | r 3   |
| International Collegiate Evang. Mis. | 3     | State Director of Evangelism           | 26    |
| Leadership Development               | 6     | State Director of Missions             | 22    |
| Literacy Missions Missionary         | 2     | State Ministry Evangelism Director     | 14    |
| Local Collegiate Evangelism Mis.     | 38    | State Missions Leader                  | 12    |
| Migrant Ministries Director          | 3     | Strategic Focus Cities Missionary      | 0     |
| Ministry Evangelism Consultant       | 31    | Strategic Outreach Missionary          | 0     |
| Ministry Evangelism Missionary       | 2     | Volunteer Mobilization Missionary      | 5     |
| Ministry Evangelism Nat'l Missiona   | ry 1  | Weekday Ministries Director            | 3     |
|                                      |       | Total                                  | 5,096 |

TABLE C - Missions Personnel Listed by State/Area and Job Family as of December 31, 2010

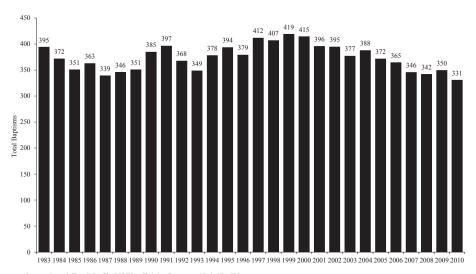
|                        | Nehemiah<br>Church | Field<br>Personnel | Missionary | Missionary<br>Service<br>Corps/ |            | State<br>Admin. |       |       |
|------------------------|--------------------|--------------------|------------|---------------------------------|------------|-----------------|-------|-------|
| State                  | Planter            | Assist.            | Interim    | Tentmaker                       | Missionary | Personnel       | US/C2 | Total |
| Alaska                 | 0                  | 10                 | 0          | 25                              | 19         | 2               | 0     | 56    |
| Alabama                | 0                  | 85                 | 0          | 46                              | 33         | 2               | 2     | 168   |
| Arkansas               | 0                  | 75                 | 0          | 64                              | 16         | 1               | 0     | 156   |
| Arizona                | 4                  | 58                 | 0          | 38                              | 31         | 1               | 0     | 132   |
| California             | 25                 | 99                 | 3          | 42                              | 100        | 4               | 1     | 274   |
| Canada                 | 15                 | 60                 | 0          | 52                              | 13         | 0               | 1     | 141   |
| Colorado               | 8                  | 37                 | 0          | 79                              | 44         | 2               | 1     | 171   |
| District of Columbia   | 0                  | 0                  | 0          | 2                               | 0          | 0               | 0     | 2     |
| Dakota                 | 2                  | 14                 | 0          | 7                               | 16         | 0               | 0     | 39    |
| Florida                | 6                  | 0                  | 0          | 39                              | 44         | 8               | 3     | 100   |
| Georgia                | 0                  | 101                | 1          | 79                              | 32         | 0               | 3     | 216   |
| Hawaii                 | 0                  | 24                 | 1          | 6                               | 13         | 1               | 0     | 45    |
| Iowa                   | 2                  | 34                 | 0          | 2                               | 14         | 1               | 0     | 53    |
| Illinois               | 0                  | 40                 | 1          | 12                              | 49         | 1               | 4     | 107   |
| Indiana                | 0                  | 47                 | 2          | 17                              | 33         | 2               | 0     | 101   |
| Kansas-Nebraska        | 0                  | 60                 | 2          | 53                              | 61         | 1               | 0     | 177   |
| Kentucky               | 8                  | 46                 | 1          | 112                             | 43         | 2               | 2     | 214   |
| Louisiana              | 6                  | 91                 | 0          | 32                              | 3          | 3               | 0     | 135   |
| Maryland-Delaware      | 0                  | 26                 | 4          | 9                               | 35         | 1               | 0     | 75    |
| Michigan               | 0                  | 50                 | 2          | 11                              | 26         | 2               | 0     | 91    |
| Minnesota-Wisconsin    | 4                  | 34                 | 0          | 19                              | 18         | 1               | 2     | 78    |
| Mississippi            | 0                  | 0                  | 0          | 26                              | 0          | 0               | 0     | 26    |
| Missouri               | 5                  | 38                 | 0          | 13                              | 32         | 0               | 1     | 89    |
| Montana                | 0                  | 28                 | 0          | 23                              | 20         | 0               | 2     | 73    |
| National               | 0                  | 0                  | 0          | 82                              | 58         | 0               | 0     | 140   |
| North Carolina         | 0                  | 8                  | 0          | 24                              | 22         | 2               | 1     | 57    |
| New England            | 12                 | 68                 | 0          | 43                              | 19         | 4               | 3     | 149   |
| New Mexico             | 0                  | 28                 | 0          | 33                              | 34         | 0               | 0     | 95    |
| Nevada                 | 0                  | 33                 | 0          | 4                               | 23         | 0               | 1     | 61    |
| Northwest              | 6                  | 67                 | 0          | 23                              | 48         | 0               | 0     | 144   |
| New York               | 2                  | 65                 | 4          | 16                              | 34         | 1               | 0     | 122   |
| Ohio                   | 6                  | 71                 | 0          | 27                              | 69         | 1               | 3     | 177   |
| Oklahoma               | 0                  | 149                | 0          | 46                              | 32         | 0               | 0     | 227   |
| Penn./South Jersey     | 2                  | 56                 | 0          | 27                              | 35         | 4               | 0     | 124   |
| Puerto Rico            | 0                  | 41                 | 0          | 2                               | 6          | 0               | 0     | 49    |
| South Carolina         | 2                  | 93                 | 0          | 32                              | 25         | 0               | 3     | 155   |
| Tennessee              | 2                  | 0                  | 0          | 42                              | 18         | 0               | 0     | 62    |
| Texas (SBT)            | 4                  | 75                 | 0          | 82                              | 7          | 0               | 0     | 168   |
| Texas (BGCT)           | 0                  | 20                 | 0          | 285                             | 12         | 0               | 0     | 317   |
| Utah-Idaho             | 0                  | 39                 | 0          | 16                              | 22         | 1               | 0     | 78    |
| Virginia               | 0                  | 24                 | 0          | 3                               | 12         | 1               | 0     | 40    |
| Virginia Conservatives | 4                  | 59                 | 0          | 1                               | 30         | 0               | 0     | 94    |
| West Virginia          | 0                  | 26                 | 0          | 13                              | 40         | 0               | 0     | 79    |
| Wyoming                | 2                  | 16                 | 0          | 7                               | 14         | 0               | 0     | 39    |
| Total                  | 127                | 1,995              | 21         | 1,616                           | 1,255      | 49              | 33    | 5,096 |

Figure 1—New Congregations (Church Plants Plus New Affiliates), SBC, 1988-2010



Source: Reports from State Directors of Missions compiled by the Church Planting Group, NAMB, Alpharetta, GA
\*Note: State conventions or associations requested SBC ID numbers for 769 of the 1,192 new congregations reported by state partners for 2010.

Figure 2—Baptisms Reported by SBC Churches, 1983–2010 (In Thousands)



Source: Annual Church Profile, LifeWay Christian Resources, Nashville, TN

# Seminary Comparative Data

# SEMINARY COMPARATIVE DATA

# 1. Enrollment:

 a. Total SBC Full-Time Equivalent (FTE) both funded and unfunded — (Total credit hours divided by 24):

|       | 2009-2010 | 2008-2009 | 2007-2008 |
|-------|-----------|-----------|-----------|
| SWBTS | 1,836     | 1,981     | 2,091     |
| SBTS  | 1,770     | 1,836     | 2,108     |
| NOBTS | 1,536     | 1,532     | 1,267     |
| SEBTS | 1,381     | 1,364     | 1,428     |
| GGBTS | 673       | 632       | 659       |
| MWBTS | 454       | 437       | 463       |
| Total | 7,650     | 7,782     | 8,016     |

b. Actual FTEs approved by the Council of Seminary Presidents for Cooperative Program (CP) Seminary Funding Formula:

|       | 2009-2010 | 2008-2009 | 2007-2008 | 3-Yr. Rolling Average |
|-------|-----------|-----------|-----------|-----------------------|
| SWBTS | 1,836     | 1,981     | 2,091     | 1,969                 |
| SBTS  | 1,770     | 1,836     | 2,108     | 1,905                 |
| NOBTS | 1,188     | 1,407     | 1,757     | 1,451                 |
| SEBTS | 1,381     | 1,364     | 1,428     | 1,391                 |
| GGBTS | 445       | 451       | 393       | 430                   |
| MWBTS | 454       | 437       | 463       | 451                   |
| Total | 7,074     | 7,476     | 8,240     | 7,597                 |

c. CP allocation per SBC student:

|       | Total SBC<br>Students | 2010–2011<br>CP Allocation | 2010–2011<br>CP Allocation<br>Per Student |
|-------|-----------------------|----------------------------|---|
| SWBTS | 1,836                 | \$ 9,714,018               | \$ 5,291                                  |
| SBTS  | 1,770                 | 9,787,885                  | 5,530                                     |
| NOBTS | 1,536                 | 8,572,854                  | 5,581                                     |
| SEBTS | 1,364                 | 7,946,594                  | 5,826                                     |
| GGBTS | 673                   | 3,805,000                  | 5,654                                     |
| MWBTS | 814                   | 4,013,297                  | 4,930                                     |
| Total | 7,993                 | \$36,021,351               | \$32,812                                  |

d. Nonduplicating head count (number of students registered and taking one credit hour or more):

|       | Total Non-SBC | Total SBC |        |
|-------|---------------|-----------|--------|
|       | Students      | Students  | Total  |
| SWBTS | 154           | 3,227     | 3,381  |
| SBTS  | 571           | 3,549     | 4,120  |
| NOBTS | 529           | 3,212     | 3,741  |
| SEBTS | 120           | 2,514     | 2,634  |
| GGBTS | 368           | 1,792     | 2,160  |
| MWBTS | 106           | 748       | 854    |
| Total | 1,848         | 15,042    | 16,890 |

e. Basic Degrees awarded for the 2009-2010 academic year:

|       | M.Div.   |       | M.A. & other |
|-------|----------|-------|--------------|
|       | (3 year) | Th.M. | 2 year       |
| SWBTS | 147      | 18    | 243          |
| SBTS  | 234      | 20    | 107          |
| NOBTS | 132      | 20    | 65           |
| SEBTS | 157      | 8     | 83           |
| GGBTS | 50       | 2     | 45           |
| MWBTS | 32       | 0     | 28           |
| Total | 752      | 68    | 571          |

f. Total Tuition Revenue:

|       | 2010-2011    | 2009-2010    | 2008-2009    |
|-------|--------------|--------------|--------------|
| SWBTS | \$10,551,067 | \$10,313,372 | \$10,003,303 |
| SBTS  | \$13,964,700 | \$13,642,350 | \$13,083,386 |
| NOBTS | \$ 7,200,000 | \$ 6,989,637 | \$ 6,156,027 |
| SEBTS | \$ 7,080,381 | \$ 6,248,552 | \$ 6,177,533 |
| GGBTS | \$ 2,759,000 | \$ 2,426,494 | \$ 2,414,556 |
| MWBTS | \$ 2,500,824 | \$ 2,436,584 | \$ 2,228,231 |

g. Credit Hour Costs: 2010–2011

|       | Non-SBC Student | SBC Student |
|-------|-----------------|-------------|
| SWBTS | \$370           | \$185       |
| SBTS  | \$418           | \$209       |
| NOBTS | \$280           | \$180       |
| SEBTS | \$364           | \$182       |
| GGBTS | \$370           | \$195       |
| MWBTS | \$305           | \$180       |

h. Annual Cost per Student (for a married student on campus—tuition, fees, books, housing):

|       | 2010-2011 | 2010-2011 |  |
|-------|-----------|-----------|--|
|       | Non-SBC   | SBC       |  |
| SWBTS | \$12,654  | \$ 8,954  |  |
| SBTS  | \$15,754  | \$11,812  |  |
| NOBTS | \$14,500  | \$11,500  |  |
| SEBTS | \$14,000  | \$13,000  |  |
| GGBTS | \$18,100  | \$13,900  |  |
| MWBTS | \$19,000  | \$21,250  |  |

i. Full-Time Faculty Salary Structure Range (Base Salary): Assistant Professor

| 2010-2011 | 2010-2011  | 2010-2011  |
|-----------|--|--|
| Low       | Median   | High   |
| \$48,040  | \$52,925   | \$60,921   |
| \$41,000  | \$49,221   | \$55,307   |
| \$43,181  | \$46,977   | \$53,575   |
| \$40,000  | \$43,597   | \$45,000   |
| N/A       | N/A  | N/A  |
| \$50,000  | \$54,484   | \$58,968   |
|           | Low<br>\$48,040<br>\$41,000<br>\$43,181<br>\$40,000<br>N/A | Low         Median           \$48,040         \$52,925           \$41,000         \$49,221           \$43,181         \$46,977           \$40,000         \$43,597           N/A         N/A |

j. Full-Time Faculty Salary Structure Range (Base Salary): Associate Professor

|       | 2010-2011 | 2010-2011 | 2010-2011 |
|-------|-----------|-----------|-----------|
|       | Low       | Median    | High      |
| SWBTS | \$56,326  | \$61,311  | \$71,028  |
| SBTS  | \$48,635  | \$55,450  | \$68,510  |
| NOBTS | \$48,940  | \$52,080  | \$60,719  |
| SEBTS | \$41,238  | \$48,157  | \$65,000  |
| GGBTS | \$41,656  | \$46,031  | \$48,378  |
| MWBTS | \$54,396  | \$71,342  | \$88,289  |

k. Full-Time Faculty Salary Structure Range (Base Salary): Full Professor

|       | 2010-2011 | 2010-2011 | 2010-2011 |
|-------|-----------|-----------|-----------|
|       | Low       | Median    | High      |
| SWBTS | \$43,274  | \$68,139  | \$78,136  |
| SBTS  | \$52,518  | \$69,867  | \$95,706  |
| NOBTS | \$55,947  | \$60,535  | \$68,714  |
| SEBTS | \$46,774  | \$54,107  | \$66,000  |
| GGBTS | \$48,378  | \$53,987  | \$84,788  |
| MWBTS | \$56,697  | \$60,781  | \$64,865  |

1. Percent of total budget that relates to personnel expenses based on each seminary's E&G budget (salaries and benefits):

|       | 2010-2011 | 2009-2010 | 2008-2009 |
|-------|-----------|-----------|-----------|
| SWBTS | 73.32%    | 79.96%    | 80.41%    |
| SBTS  | 72.0%     | 67.9%     | 69.8%     |
| NOBTS | 71%       | 71%       | 70%       |
| SEBTS | 71%       | 71%       | 68%       |
| GGBTS | 71%       | 69%       | 72%       |
| MWBTS | 48%       | 48.8%     | 43.8%     |

Part 3

m. Statement of Income for 2009–2010:

Seminary Statement of Income: 2009-2010

|                         | SWBTS        | SBTS         | NOBTS        | SEBTS        | GGBTS        | <b>MWBTS</b> | Total                     |
|-------------------------|--------------|--------------|--------------|--------------|--------------|--------------|---------------------------|
| Operating Income        |              |              |              |              |              |              |                           |
| Tuition and Fees        | \$10,313,372 | \$13,642,350 | \$ 6,989,637 | \$ 7,080,381 | \$ 2,541,171 | \$2,500,824  | \$ 43,067,735             |
| Auxiliary Enterprises   | \$ 6,706,973 | \$ 4,905,497 | \$ 2,002,531 | \$ 3,676,820 | \$ 1,721,084 | \$ 755,875   | \$ 19,768,780             |
| Cooperative Program     | \$ 9,439,145 | \$ 9,653,427 | \$ 8,547,900 | \$ 7,904,272 | \$ 3,509,073 | \$3,675,166  | \$ 42,728,983             |
| Private Gifts           | \$10,183,009 | \$ 2,347,459 | \$ 3,502,911 | \$ 616,754   | \$ 3,854,807 | \$1,421,512  | \$ 21,926,452             |
| Endowment Income        | \$ 6,205,340 | (included in | \$ 1,219,860 | \$ 560,078   | \$ 274,245   | \$ 410,804   | \$ 8,670,327              |
|                         |              | investments  |              |              |              |              |                           |
|                         |              | below)       |              |              |              |              |                           |
| Investments             | \$ 2,221,813 | \$ 3,406,582 | \$ 3,714,645 |              | \$ 107,823   | \$ 203,709   | \$ 203,709 \$ 9,654,572   |
| Return on Beneficial    |              | (included in | 1            |              |              | \$ 138,802   | \$ 138,802                |
| Interest Trusts         |              | investments  |              |              |              |              |                           |
|                         |              | above)       |              |              |              |              |                           |
| Other Income            | \$ 1,936,486 | \$ 335,247   | \$ 400,514   | \$ 301,261   |              | [132,981]    | [132,981] \$ 3,145,030    |
| Total Income            | \$47,006,138 | \$34,290,562 | \$26,377,998 | \$20,164,021 | \$12,179,725 | \$8,973,711  | \$8,973,711 \$148,992,155 |
| % of CP to Total Income | 20.08%       | 28.2%        | 32.41%       | 39.2%        | 28.8%        | 45%          |                           |

# Institutions

# GOLDEN GATE BAPTIST THEOLOGICAL SEMINARY

201 Seminary Drive, Mill Valley, California 94941

# MILTON BROCK, Chairman JEFF IORG, President

Welcome to the West! As the only Southern Baptist Convention owned entity located in the Western half of the continental United States, we are delighted when Southern Baptists express their expanding identity as a national denomination by meeting where we live, work, and minister. Thanks for coming to Phoenix – the location of one of our contextually-connected, indigenous leader training regional campuses. God continues to work in and through Golden Gate as we shape leaders who expand God's kingdom around the world. Here are some highlights from the past year.

# **Emphasis on the Holy Spirit**

One of our core values is "we are Spirit-empowered." For the past year, through faculty training, chapel messages, and academic presentations, Golden Gate has highlighted the work of the Holy Spirit. We have intensified our focus on seeking the Spirit's power throughout the Seminary – including faculty, staff, and students in this movement. We realize our inadequacy and inability to accomplish supernatural results and are ever-more dependent on the Holy Spirit to lead, guide, sustain, and strengthen our ministry.

# Financial strength

Despite fluctuating Cooperative Program support, we have remained financially stable in a difficult economic climate. We are grateful for past frugality – always operating annually within our income and moving forward without borrowing – which has enabled us to sustain and grow our academic programs during the worst economic downturn in a quarter-century.

In the past year, we also completed a five-year fund raising emphasis called "Partners for the Future." We surpassed our total goal of \$13 million – receiving \$8,329,000 for operations and adding more than \$5,334,000 to our endowment. Enlarging the operational funds has made new programs and initiatives possible, while enlarging the endowment has helped secure our financial future. We are grateful for the generosity of donors and to God who surprised us so many times with gifts beyond our expectations.

#### Academic programs

We have started a new Masters of Missiology (fall 2010) and will begin a new Masters of Intercultural Studies program very soon (fall 2011). These programs help round out a panorama of degree offerings designed to equip leaders for a wide variety of ministry and mission opportunities.

The Ph.D. program continues to operate at maximum capacity. We have initiated the approval process to enlarge the program by adding new major areas of study in 2012.

Contextualized Leadership Development (CLD) continues to provide basic training for emerging leaders across the West and through strategic partnerships in other locations. Enrollment in this program will exceed 1,000 students in the coming academic year.

Our online program, called the eCampus, continues to expand – almost doubling each year since we started in 2004. We are now fully accredited by both the Western Association of Schools and Colleges (WASC) and the Association of Theological Schools (ATS) to offer one-half of each masters degree online.

# Accreditation progress

For the past four years, we have been working through our ten-year reaccreditation by WASC and ATS. We have successfully completed this extensive process and have, thus far, been affirmed at every juncture. The final decisions related to our reaccreditation by these two accrediting commissions will be in summer 2011. We anticipate very positive outcomes from both organizations. We will continue to be recognized as a leading provider of theological education and ministerial training. Southern Baptists can be confident that our approach is biblically, theologically, and pedagogically sound.

# **Property development**

After more than two years of preparation, a formal master site plan proposal has been presented to Marin County for development of the Northern California Campus in Mill Valley, California. The approval process is expected to take two more years. It may, at times, be contentious as community reaction intersects seminary needs and county planning priorities. We remain committed to our Board adopted goal of maximizing "the use of the Northern California property for the benefit of the entire Seminary system." Meeting this goal involves hundreds of complex and difficult decisions. Pray for us as we move through this multiyear process.

#### A new look

Beginning with the annual meeting in Phoenix, Golden Gate will have a new look – a new brand identity communicating our distinctive mission. Our new logo emphasizes our commitment to the world, the cross, and the Word. Our new tagline announces we are biblical, missional, and global. The freshness of everything from our new Web site to business cards communicates we are aimed toward the future.

Golden Gate Seminary – biblical, missional, global. Thanks for standing with us through your prayers, your Cooperative Program giving, and other special gifts you send our way. And, most of all, thank you for sending us students – the best expression of your confidence in us and the lifeblood of our future success.

#### **Enrollment Report**

Golden Gate operates five fully accredited campuses in Mill Valley, California (San Francisco area); Brea, California (Los Angeles area); Phoenix, Arizona; Denver, Colorado; and Vancouver, Washington.

In addition, Golden Gate supports 64 Contextualized Leadership Development centers in partnership with Southern Baptist churches, associations, and state conventions. The centers offer courses in English, Spanish, French Creole, Mien, Korean, Thai-Lao, Cambodian, Karen, Burm-Chin, and Cantonese.

Golden Gate enrolled 2,160 students in all programs at all locations in 2009-10 and graduated 256 students.

|                     | Enrollment Report by Campus for 2009-10 |           |             |                  |  |  |
|---------------------|---|-----------|-------------|------------------|--|--|
|                     | Total                                   |           | Total SBC   | <b>Total SBC</b> |  |  |
| Campus              | Enrollment                              | Total FTE | Formula FTE | Funded FTE       |  |  |
| Northern California | 741                                     | 350       | 296         | 296              |  |  |
| Southern California | 270                                     | 100       | 87          | 87               |  |  |
| Pacific Northwest   | 44                                      | 21        | 20          | 13               |  |  |
| Rocky Mountain      | 94                                      | 32        | 28          | 19               |  |  |
| Arizona             | 119                                     | 48        | 44          | 30               |  |  |
| CLD Centers         | 892                                     | 250       | 198         | 0                |  |  |
| Totals*             | 2,160                                   | 801       | 673         | 445              |  |  |

<sup>\*</sup> Online courses are not included

| Full-time Equivalent Enrollment by Degree Program |           |           |           |           |           |
|---|-----------|-----------|-----------|-----------|-----------|
|   | 2005–2006 | 2006-2007 | 2007-2008 | 2008-2009 | 2009-2010 |
| Prebaccalaureate                                  |           |           |           |           |           |
| Diploma-CLD                                       | 133       | 187       | 233       | 249       | 328       |
| Diploma-Other                                     | 38        | 39        | 34        | 37        | 33        |
| <b>Basic Degrees</b>                              |           |           |           |           |           |
| M.Div.  | 270       | 292       | 245       | 223       | 226       |
| M.A.  | 152       | 144       | 115       | 96        | 91        |
| Special Status (includes PMT                      | T) 16     | 12        | 14        | 18        | 16        |
| <b>Advanced Degrees</b>                           |           |           |           |           |           |
| D.Min.  | 77        | 90        | 85        | 83        | 80        |
| Th.M  | 17        | 10        | 4         | 6         | 9         |
| Ph.D.   | 0         | 0         | 7         | 19        | 18        |
| Total FTE   | 703       | 774       | 737       | 731       | 801       |
| <b>Total SBC Funded FTE</b>                       | 402       | 423       | 393       | 451       | 445       |
| Nonduplicating Enrollment                         | 1,442     | 1,743     | 1,812     | 1,768     | 2,160     |
| New Students                                      | 338       | 356       | 613       | 658       | 578       |
| Graduates   | 222       | 277       | 269       | 298       | 279       |

# Matters Referred by the Convention

During the annual meeting of the Southern Baptist Convention in Orlando, Florida, June 15–16, 2010, the Convention referred no motions to Golden Gate Baptist Theological Seminary for consideration, action, and report.

# MIDWESTERN BAPTIST THEOLOGICAL SEMINARY

5001 North Oak Trafficway, Kansas City, Missouri 64118

# K. WAYNE LEE, Chairman R. PHILIP ROBERTS, President

"In the heart of America for the hearts of the world" has been the motto of Midwestern Seminary for over 50 years, and that motto reins truer now than ever before. Based in the heart of Kansas City, supported as it was founded by Southern Baptists as a mission point in the heart of the Midwest, Midwestern Seminary continues to impact not only the heartland but much of the world for the cause of Jesus Christ. Through its Fusion program, graduates surrendering to missions with IMB, as well as its pastors and other Christian ministers, MBTS continues to accept the challenge to take the gospel to North America as well as to the entire world.

In the course of the academic year 2009-2010, progress has been seen on every front. We are thankful that, once again, student head count and FTEs continue to grow. The ministry of MBTS continues to expand not only in numbers but in increasing effectiveness as our students, staff, and faculty effectively share the good news of Jesus Christ with a needy and lost world. This includes the budget, the infrastructure, the academic programming, and the missions impact of Midwestern Seminary. We are especially thankful for the Builders for Christ headquartered in Birmingham, Alabama, as well as the contributions of many State Conventions including the Missouri Baptist Builders for Christ for their tremendous contributions this past year on the construction of a new 40,000-square-foot chapel and conference complex. Happily, we can say that this facility which was estimated in value and cost-wise of \$12 million is proceeding to an almost finished state far under that original estimation. As well as the sweat equity, contribution of Baptist lay-people has helped not only to make the structure possible, but also to do it in a style and fashion that is outstanding.

It is also a pleasure of Midwestern Seminary to welcome to our administrative team Dr. Jerry Sutton. Dr. Sutton has been an outstanding megachurch pastor as well as the author of seminal contributions to Southern Baptist Life. These include both the authorized history of the ERLC as well as his chronicle of the Southern Baptist resurgence entitled *The Baptist Reformation*.

Our Fusion program continues to equip and utilize young people to take the gospel to the heartland and then to be deployed for a semester overseas while at the same time completing their first year of college. Conferences, special workshops and equipping active church leaders, as well as a growing online program, have assisted us in further progress of the cause of Christ.

We are especially thankful for the outstanding contribution of our Southern Baptist churches to the Cooperative Program. Still, almost 50% of our budget is received through CP gifts and support. Additionally, we are very thankful for an outstanding year in our institutional development that has brought us to record levels of support and encouragement. Midwestern Seminary gladly serves Southern Baptists in this strategic location in the heartland. We thank God for the opportunity to serve. The following elements of our report will cast further light on the specific programs and their health.

# **Academic Development**

The academic work of Midwestern, driven by our mission to "serve the church by biblically educating God-called men and women" continues to flourish at Midwestern. This growth is reflected by increases in student body, faculty, and degree programs. In the fall of 2010, MBTS had more students in class than recorded at any time in our 52-year history. For the first time in history, over 1,100 students studied at Midwestern, resulting in both record head count and FTE numbers.

This growth is also reflected by numerous additions to our faculty team. Dr. John Lee (Ph.D., University of Edinburgh) serves as Assistant Professor of New Testament; Dr. Morlee Maynard, (D.Ed.Min., New Orleans Baptist Theological Seminary) as Assistant Professor of Christian Education and Director of the D.Ed.Min. program; Dr. Ted Davis (D.Min., Midwestern Baptist Theological Seminary) as Assistant Professor of Christian Education and Director of the M.A.T.S. online program; Dr. Mike Hawkins (D.Min., Midwestern Baptist Theological Seminary) as Assistant Professor of Pastoral Ministry and Director of Profiles of Ministry; and Dr. Steve Thompson (D.Min., Midwestern Baptist Theological Seminary) as Assistant Professor of Pastoral Ministry and Registrar.

Midwestern is also pleased to announce that Dr. Jerry Sutton (Ph.D., Southwestern Baptist Theological Seminary) has been appointed as Dean and Vice President of Academic Development, and appointed as Professor of Homiletics. Dr. Sutton has served the Lord faithfully as a pastor, writer, and academic.

Academic programs are expanding at all levels. The FUSION program experienced record enrollment, with 33 students spanning the globe, serving and studying in such places as Sudan, Siberia, and Peru. The launch of the 100% online Master of Arts in Theological Studies program has resulted in over 100 new students. This program is reaching out to students around the world with quality theological education. To support this new program, Midwestern now boasts a state-of-the-art technological infrastructure. This infrastructure has also allowed for the launch of a pilot M.A.T.S. degree in Korean, utilizing adjunct faculty and doctoral students as course facilitators.

Finally, the doctoral programs at Midwestern have all experienced growth this past year, with a record 312 students enrolled, of which 21 are pursuing the Ph.D., 244 the D.Min., and 47 the D.Ed.Min. The most significant growth has taken place in the Korean DMin program, which was started under the direction of Dr. Rock Choi, and is now led by Dr. John Lee. For 2011 and beyond, Midwestern is working on expanding online offerings at the undergraduate level, as well as enhancing foundational programs, such as the Master of Divinity degree. Midwestern is also preparing for the 2012 comprehensive visit by our accrediting agencies, the Higher Learning Commission of the North Central Association and the Association of Theological Schools.

#### **Business Services**

The Business Services Department continues to support the ongoing growth of Midwestern. As compliance requirements for Federal Student Aid are constantly changing, we work diligently with the Financial Aid Office for improvements and efficiencies in processes. We are continually assessing the strengths of the organization's policies and practices. We desire to be proactive in managing risks to make sure that practices demonstrate prudence and consideration of the trust of our students, faculty and staff, and all Southern Baptists. In addition, we strive to provide reliable financial information that assists in moving the organization forward.

### **Campus Operations**

Campus Operations recently completed installation of a new main electrical power feed being rerouted and new transformer for the Trustee Classroom Building. This project was completed during semester break by Missouri Baptist Builders, led by Leighton Clemons. Installation of ceramic tile and vinyl stair treads in entries in student housing continues as part of our emphasis on updating housing on campus. We have begun to tackle deferred maintenance in a new way, targeting one building a month to work on items outside the normal service order requests. Additionally, the campus has experienced over 30 inches of snow from three major storms since the first of the year.

### **Information Technology**

The IT Department of Midwestern Baptist Theological Seminary continues to expand its capabilities in support of the mission of MBTS. In recognition of the high-tech demands placed on institutions of higher education, the IT Department has expanded and enhanced our ability to maintain, support, and respond to the needs of MBTS. We have upgraded nearly all workstation computers and have deployed a new network (both internal and external) and printer infrastructure. In strategic support of the mission, we continue to develop and deploy enhanced systems to provide the redundant, responsive, high-availability environment necessary for the constantly expanding online capabilities of MBTS.

# **Institutional Advancement**

Undunlicated Head Count Envellment

The Office of Institutional Advancement at Midwestern Baptist Theological Seminary seeks to support the overall mission to "serve the church by biblically educating God-called men and women to be and make disciples of Jesus Christ." As a result of continued enrollment growth, the ever-increasing need to provide cutting-edge training through innovative technology, and the necessary expansion of campus facilities, Midwestern Baptist Theological Seminary and College, SBC seeks to secure the necessary resources to train students for Christian ministry. This is accomplished through a comprehensive development strategy that includes the following: capital campaign, annual fund, direct mail, special gifts, planned gifts, and grant writing.

The "Building for the Future!" Capital Campaign has resulted in several campus improvements including building 16 new apartments, renovating the men's dorm, and renovating the Trustee's Classroom Building. The campaign has also provided the necessary resources to begin construction of a new 1000-seat chapel complex with enclosed walkways that serve to connect the Chapel to the Trustee's Classroom Building, Administration Building, and Library. These improvements and additions complement our historic buildings as well as provide state-of-the-art facilities to train students for Christian ministry. Future plans include the expansion and renovation of our old chapel space and library facility, which houses the entire Charles Haddon Spurgeon Collection and the William Morton Archaeological Collection. Support for the chapel project and the library renovations is necessary to meet the demands of our growing student population.

We are especially grateful for the continued support of alumni and friends who partner with us in this strategic endeavor, and the generous support that we receive through the Cooperative Program. Thank you!

#### ENROLLMENT

| 2005-06 | 2006-07                 | 2007-08   | 2008-09   | 2009-10  |
|---------|-------------------------|---|---|--|
|         |                         |   |   |  |
| 52      | 38                      | 38  | 28  | 31   |
| 114     | 118                     | 92  | 118   | 139  |
| 233     | 232                     | 217   | 213   | 241  |
|         |                         |   |   |  |
| 555     | 477                     | 510   | 508   | 495  |
|         |                         |   |   |  |
| 142     | 149                     | 149   | 174   | 209  |
| 1,096   | 1,014                   | 1,006   | 1,041   | 1,115  |
|         | 52<br>114<br>233<br>555 | 52 38<br>114 118<br>233 232<br>555 477<br>142 149 | 52 38 38<br>114 118 92<br>233 232 217<br>555 477 510<br>142 149 149 | 114     118     92     118       233     232     217     213       555     477     510     508       142     149     149     174 |

| Credit Hours                            | 2005-06 | 2006-07 | 2007-08 | 2008-09 | 2009-10 |
|---|---------|---------|---------|---------|---------|
| Prebaccalaureate (Dip-Ministering Wives | 3) 148  | 78      | 74      | 82      | 101     |
| CLD (taking Associate level courses)    | 319     | 589     | 569     | 552     | 744     |
| Undergraduate (Bachelor's & Associate)  | 2,395   | 3,861   | 4,266   | 4,092   | 4711    |
| Basic Degrees (M.Div., M.A.C.E.,        |         |         |         |         |         |
| M.A.C.M., M.A.C.O., M.A)                | 6,503   | 6,733   | 6,687   | 6,547   | 6140    |
| Advanced Degrees (Ph.D., D.Min.,        |         |         |         |         |         |
| D.Ed.Min.)                              | 871     | 979     | 772     | 885     | 1092    |
| Total                                   | 10,236  | 12,240  | 12,368  | 12,158  | 12,788  |
| SBC Annual Formula FTE                  | 2005-06 | 2006-07 | 2007-08 | 2008-09 | 2009-10 |
| Annual Total                            | 395     | 461     | 463     | 437     | 454     |
| Three-year rolling average              | 342     | 395     | 440     | 454     | 451     |
| New Student Unduplicated                |         |         |         |         |         |
| Head Count Enrollment                   | 2005-06 | 2006-07 | 2007-08 | 2008-09 | 2009-10 |
| Prebaccalaureate (Dip-Ministering Wives | 3) 27   | 18      | 28      | 19      | 11      |
| CLD (taking Associate level courses)    | 45      | 37      | 20      | 35      | 26      |
| Undergraduate (Bachelor's & Associate)  | 172     | 131     | 79      | 79      | 43      |
| Basic Degrees (M.Div., M.A.C.E.,        |         |         |         |         |         |
| M.A.C.M., M.A.C.O., M.A)                | 211     | 137     | 154     |         | 94      |
| Advanced Degrees (Ph.D., D.Min., D.Ed.  |         | 26      | 33      | 31      | 124     |
| Total                                   | 491     | 349     | 314     | 316     | 298     |
| Graduates                               | 2005-06 | 2006-07 | 2007-08 | 2008-09 | 2009-10 |
| Prebaccalaureate (Dip-Ministering Wives | 8)      | 5       | 2       | 1       | 3       |
| Undergraduate (Bachelor's & Associate)  | 12      | 11      | 25      | 22      | 34      |
| Basic Degrees (M.Div., M.A.C.E.,        |         |         |         |         |         |
| M.A.C.M., M.A.C.O., M.A)                | 55      | 49      | 69      |         | 60      |
| Advanced Degrees (Ph.D., D.Min., D.Ed.  |         | 21      | 16      |         | 23      |
| Total                                   | 97      | 86      | 112     | 83      | 120     |
| Faculty 2005–00                         | 5 2006- | 07 200  | 7-08 2  | 008-09  | 2009-10 |
| Full-time teaching &                    |         |         |         |         |         |
| administrative faculty 20               |         | 22      | 23      | 23      | 25      |
| Part-time/adjunctive faculty 45         |         | 42      | 48      | 41      | 37      |
| Full-Time Equivalent (FTE) faculty 3    | 1       | 31      | 40      | 35      | 44      |

# Matters Referred by the Convention

During the annual meeting of the Southern Baptist Convention in Orlando, Florida, June 15–16, 2010, the Convention referred no motions to Midwestern Baptist Theological Seminary for consideration, action, and report.

# **NEW ORLEANS**

# BAPTIST THEOLOGICAL SEMINARY

3939 Gentilly Blvd., New Orleans, LA 70126

JAMES CRAIG CAMPBELL, Chairman CHARLES S. KELLEY, JR., President

#### Introduction

Five years ago Hurricane Katrina created the worst natural disaster in the history of the United States. More than 70% of the city of New Orleans went under water for weeks, including much of the campus of New Orleans Baptist Theological Seminary. This report is a look back at what happened and a progress report on where we are now. Here is the bottom line. NOBTS is fully operational and largely, but not fully recovered. The biggest challenges remaining are the replacement of housing lost to the storm and the shift to a larger off-campus student body than on-campus for the first time in NOBTS history. That shift has a significant effect on the level of CP funding we receive. Given where we started, however, the progress made has been remarkable. Our story is ultimately one of redemption and not of loss.

### What Happened?

On August 29, 2005, Hurricane Katrina made landfall and left a historic level of destruction in its wake. The levee walls of several canals designed to move water out of the city were breeched, putting more than 70% of a major American city under water for weeks, including the campus of NOBTS. Our academic buildings were not flooded, but 100% of faculty homes and 45% of student and staff housing went under water. Those families lost virtually everything they had. Most of the campus was rendered inoperable and uninhabitable for nearly a year. The faculty scattered to nine different states, the students to 29 states. They would not return until August 2006. With incredible assistance for housing from the Georgia Baptist Convention, we established temporary headquarters in Atlanta. Power was restored to the president's home on January 4. I returned to the campus on January 5 with a small support team to begin the process of reopening seminary offices. We were able to reopen one building for a small number of classes for commuting students in late January. We were able to use the chapel for graduation in May. We reopened the entire campus in August, a year after the storm.

# **Our Response**

Three days after the storm our leadership team gathered with some faculty and staff representatives and determined we would keep teaching and have our December graduation as scheduled, but in another city. Ten days after the storm, Southwestern Seminary graciously hosted the first gathering of our faculty, who came with little more than the clothes on their backs. After learning we would have little access to the campus for a year, the faculty developed plans to continue teaching every course we started before the storm, making us the only school in New Orleans that kept teaching its entire curriculum through the fall semester. It was the greatest performance by a theological faculty in the history of the world. About three weeks after the storm our trustees met in Atlanta with our contractor. After reviewing extensive pictures of the damaged campus and discussing what would be entailed in repairing the campus, they approved the repair process. By early October we were fully operational in temporary quarters and under repair with three goals in mind: December graduation in Birmingham, Alabama; May graduation in New Orleans in our chapel; and a complete reopening in August. We reached all three goals.

Also in the first three weeks was the phenomenal response of the SBC and its entities. All entities agreed with the Executive Committee on a special gift of \$6,000,000 for NOBTS from Cooperative Program funds. In addition the six seminaries recommended freezing our FTE funding at the pre-Katrina level for three years. The SBC entities helped in a variety of other

ways as well, both financial and physical. This quick response was a huge factor in being able to start the repair process immediately. Had we not been able to do so, it is doubtful we would have been able to reopen in August. Also, because of this assistance we did not miss a payroll, including one on the Friday after the storm. The Southern Baptist Foundation played a very important role in resource management, particularly during the early days of the crisis.

The campus sustained approximately \$75,000,000 in damages. Approximately \$50,000,000 has been received and spent on Katrina recovery to date. More than \$33,000,000 of that amount was insurance money. Audited financial statements accounting for all funds were submitted in the appropriate years. Funds were spent for financial assistance for families, for the physical restoration of the campus, and for the expenses of operating "in exile" for an extended period of time. We did not seek or accept any FEMA funds because of the obligations they carried. We did accept one "no strings attached" grant from the state of Louisiana given to all colleges and universities in the state for help with the faculty payroll. After an excruciating process we reached a reasonable settlement with our insurance providers. Only minimal insurance coverage was allowed on one type of older apartments before the storm, due to the type of foundation they employed. Those apartments were destroyed, and because we were not able to insure them fully, they are the only apartments we have yet to replace. The apartments, some road repairs, and few other campus projects are what remain on the recovery projects list.

# **Envisioning the Future**

One of the greatest challenges facing our leadership team was planning for the future beyond the immediate problem of recovery. The issues we faced included extremely negative images being etched into the minds of prospective students, the loss of housing on campus and in the community (still missing 50,000 homes and apartments after 5 years), significantly weakened churches in the area, the loss of faculty (20 within 24 months), and so forth. We believed it highly likely our on-campus student body would be smaller than our off-campus student body for some time to come. Our strategic plan focused on rebuilding our campus program while we enlarged and enhanced our ability to deliver theological education to nonresidential students. Our goal became to make theological education accessible to any God-called man or woman.

Today the student body is different. The anticipated shift to a larger off-campus student body than on-campus did take place, and it is the most profound change we experienced in the aftermath of the storm. Because all but a fraction of CP support is based on a seminary's on-campus enrollment, that change has negatively affected our level of CP support. The only other seminary with an on-campus to off-campus ratio similar to NOBTS is Golden Gate seminary. When the Executive Committee allowed Golden Gate to include its largest extension center in the funding formula indefinitely, it left our seminary as the only one with most extension center students not counted for CP funding. This funding gap is our largest post-Katrina challenge.

Total enrollment is back over 3,700 students, and the campus itself is beautiful again. Much work remains to be done, but remarkable progress has been made in these five years. By God's grace and Southern Baptists' generosity, this disaster became for us a miracle. The miracle includes more than our recovery. Our recovery was also the preparation for our future. The lessons we learned about creative ways to teach students became training for the future of theological education.

Residential theological education remains an important path for theological education, but most seminaries in America now realize the demand for nonresidential training is growing rapidly. Our focus on making theological education accessible by developing a ministry-training cafeteria is becoming a more common model for seminaries. Adapting the lessons we learned about teaching through Katrina is as important for our future as recovering the use of our campus. Truly New Orleans Baptist Theological Seminary is the School of Providence and Prayer.

# Ministry Report

#### Overview

The mission statement of New Orleans Baptist Theological Seminary is "to equip leaders to fulfill the Great Commission and the Great Commandments through the local church and its ministries." Our goal is to help churches learn to grow again by training today those who will lead churches tomorrow. We want NOBTS graduates to have the heart and skill to witness effectively, disciple believers, and build healthy churches.

Good seminaries are built upon strong faculties, and NOBTS has such an excellent faculty. The NOBTS faculty consists of 72 well-trained scholars who have earned 81 undergraduate degrees from 47 institutions, and 96 master's degrees and 73 doctoral degrees from 26 graduate institutions. Much of the scholarly activity of the faculty is produced by the research institutes within the Seminary such as the Leavell Center for Evangelism and Church Growth, the Baptist Center for Theology and Ministry, the Youth Ministry Institute, the Institute for Christian Apologetics, the Global Missions Center, and the Cecil B. Day Center for Church Planting. The Greer-Heard Point-Counterpoint Forum has allowed the Seminary to bring some internationally known scholars to the campus to debate crucial issues regarding the Christian faith. The Haggard Center for New Testament Textual Studies has contributed the textual apparatus for the Accord Bible software, and is a leading center internationally for establishing and defending the authentic text of the New Testament. The Center for Archaeological Research sponsors a ground-breaking archaeological dig at an ancient water system in Tel Gezer, which many regard as one of the most promising archaeological sites in Israel, and has been featured on the cover of Biblical Archaeology Review. The newly-created Institute for Faith and the Public Square will address how Christians can engage our culture more productively.

However, not only does the NOBTS faculty exemplify scholarly excellence, but it excels in ministry excellence as well. The faculty averages over a dozen years each of real-world ministry experience. Many serve as interim ministers in churches throughout the Southeast. The NOBTS faculty has maintained mission partnerships with the International Mission Board in bringing theological and ministry training in areas such as Russia, Indonesia, Haiti, Peru, and Cuba. In Cuba, for instance, NOBTS faculty provided the equivalent of master's degree training for a selected group of church discipleship leaders and worship leaders at Western Cuba Theological Seminary, who will in turn train hundreds of other lay ministers in Cuba's five thousand house churches. A new program has begun to train Christian counselors in Cuba. The NOBTS faculty takes seriously the task of fulfilling the Great Commission.

The following sections report on the Seminary's achievements in the specific ministry areas assigned to NOBTS by the SBC:

# Assisting churches by programs of prebaccalaureate and baccalaureate theological education for ministers.

NOBTS has been doing baccalaureate theological education since its inception. Since its first graduating classes, NOBTS (then called Baptist Bible Institute) graduated students with certificates, diplomas, and undergraduate degrees. Today, Leavell College offers undergraduate certificates and degrees to over a thousand students around the Southeast through courses on the main campus, extension centers, and the Internet. The distinctive focus of Leavell College is to provide ministerial training for nontraditional adult learners, many of whom are lay ministers or bivocational ministers already serving in churches without the benefit of formal theological training. The average age of Leavell College students is 38 years old.

Leavell College is distinctive from some similar programs in that (a) the target students for Leavell College are older nontraditional students, not typical college-age students; (b) the curriculum of Leavell College is focused on providing ministerial training for nontraditional students; (c) all Leavell College students must give clear evidence of ministerial calling; (d) the calling of younger students is further confirmed with an additional in-person meeting; (e) the entire curriculum provides specific training for church-related ministry (except for a few general education courses required by accreditation agencies).

Total Leavell College enrollment for the 2009-10 academic year was 1,642 students, including 673 certificate students, and 969 diploma, associate, and baccalaureate students. One significant area of training is in the Church Leadership certificate program, which is now being offered at many locations in the Southeast to train lay leaders and bivocational ministers through state conventions, associations, and churches, from small churches to megachurches, including specialized certificates for French Haitians, Hispanics, Koreans, and African Americans.

Some of the unique programs offered through Leavell College include the following:

- Leavell College is now offering an online degree completion option in which students with associate degrees or partial college credits can complete their Bachelor of Arts in Christian Ministry degree through online classes, wherever they live.
- Leavell College now offers five certificates offered completely or primarily online: the Biblical Studies certificate, the Christian Education certificate, the Christian Ministry certificate, the Basic Women's Ministry certificate, and the Advanced Women's Ministry certificate
- Leavell College now offers about 20 classes online each semester.
- Ethnic language certificate programs are offered in Vietnamese, Spanish, Cambodian, Haitian, and Korean.
- Special undergraduate programs are offered at Angola State Penitentiary in Louisiana, Parchman Prison in Mississippi, and Phillips Prison in Georgia, and a new progam is beginning at the Louisiana Correctional Institute for Women. These students have used their training to bring a powerful spiritual influence in their prison setting, resulting in over 100 professions of faith among fellow convicts each year. The program at Phillips Prison has had to be temporarily suspended due to a lack of funding, but we hope to resume to program soon.
- The Seminary, in partnership with Advance International, associated with Hunter's Glen Baptist Church in Plano, Texas, is providing certificate level training for ministers in Manado and Jakarta, Indonesia, and similar training via CDs for national leaders in many areas in Southeast Asia. Similar training is being conducted in other areas such as the Caribbean.
- In partnership with the Florida Baptist Convention, Leavell College is providing certificate level training for ministers around the island of Haiti.

#### Assisting churches by programs of master's level theological education for ministers.

The graduate degrees at NOBTS are continually reevaluated in order to provide cutting-edge quality for today's ministry needs. With an eye toward training leaders for the administrative capacity of church leadership, the Master of Divinity program is designed to prepare students with the seven key competencies essential for effective ministry: Christian theological heritage, Biblical exposition, worship leadership, servant leadership, disciple making, interpersonal relationship skills, and spiritual character formation. Efforts are made to ensure that all NOBTS graduates achieve at least a minimal level of these key competencies.

Master's degree students comprise the largest segment of student enrollment at NOBTS. Total master's degree enrollment for 2009-10 was 1,696 students, including 1,332 Master of Divinity students and 210 Master of Arts in Christian Education students. The master's degree

enrollment includes 736 New Orleans campus students and 960 students at 13 extension centers placed strategically throughout the Southeast.

The focus of training for master's degrees at NOBTS is to blend the best of scholarship in the classical disciplines with effective practical training. The classical training is excellent, enriched by opportunities such as the Greer-Heard Point-Counterpoint Forum. The minister's tool kit, however, must include not just head knowledge, but hands-on training in the skills necessary to be effective ministers. In addition to the high academic quality of Seminary classes, the following opportunities have been created to teach our students practical skills in ministry:

- All NOBTS graduate students take a course giving them hands-on experience in witnessing. Last year the students in this course alone reported over 5,000 witnessing encounters, leading to several hundred professions of faith.
- In partnership with our local association (NOBA), the Louisiana Baptist Convention, and NAMB, <u>Unlimited Partnerships</u> is providing discipleship leaders in storm-impacted churches under the mentorship of leading Christian educators around the nation. Under the direction of Bill Taylor, this program has already raised funds and placed over 30 discipleship ministers in the New Orleans area.
- Many of our students serve in our MissionLab program, housed in the Price Center for Urban Missions. Last year MissionLab hosted 3,335 persons from churches around the SBC to minister in the New Orleans area with hurricane relief and evangelistic ministry.
- The Seminary has added a New Orleans Missions course for all extension center students to give them disaster relief training and the opportunity for ministry in the New Orleans area.
- In the last few years, the Day Center for Church Planting has equipped nearly 500 master's level students in church planting. About 50 recent NOBTS graduates have been deployed as church planters through the Nehemiah Project, plus over 20 students in long-term internships and another 35 students in short-term internships. These students are serving in Alabama, Arizona, California, Florida, Georgia, Idaho, Louisiana, Maryland, Massachusetts, Nevada, New York, Oregon, Rhode Island, Tennessee, Texas, Virginia, Washington, and Canada. Many students are assisting in the NOAH project of NAMB in starting or restarting churches in the greater New Orleans area, utilizing NOBTS students.
- About 50 NOBTS students served in summer missions positions in the United States in summer 2009, including those working at M-fuge and Centrifuge.
- Since 2005, 116 NOBTS graduates have been commissioned by the IMB to serve as missionaries around the world. In Haiti, the Haiti certificate program in conjunction with the Florida Baptist Convention continues to train about 150 students each year. In Cuba, the Music division completed teaching the equivalent of an MA in Worship Studies at Western Cuba Baptist Theological Seminary (in partnership with the International Mission Board and the Florida Baptist Convention), and the Christian Education division has completed the equivalent of the MACE degree at the same seminary to equip trainers who will train others in Cuba's house churches. A new cycle has begun to offer the equivalent of the Master of Arts in Marriage and Family Counseling over the next couple of years to help address divorces in the house churches. In Russia, faculty and students continue to go to Moscow as part of the New Millennium Partnership with the IMB church planting team in Moscow. In Indonesia, Southeast Asia, and the Caribbean, we are offering certificate classes in person or by recording through our partnership with Advance International. In Peru, faculty have led several groups over the last couple of years to train ministers in Peru. Other faculty members have led mission trips to other areas.
- In the last few years, the Day Center for Church Planting has equipped over 300 master's level students in church planting. About 36 recent NOBTS graduates have been deployed

as church planters through the Nehemiah Project, plus over 26 students placed in long-term internships and an additional 21 students in short-term internships. These students are serving in Alabama, Arizona, California, Florida, Georgia, Idaho, Louisiana, Maryland, Nevada, New York, Rhode Island, Tennessee, Texas, Virginia, and Washington.

 The Seminary revised its Church Ministry track of the Master of Divinity program, allowing students to learn by being mentored in an internship as a pastor, church staff member, or collegiate minister as a constituent part of their training.

The graduate program has also focused on providing a cafeteria-style variety of delivery systems so that students with busy ministerial schedules can find time for quality theological education, including the following:

- Courses are offered not only in normal on-campus semester length classes, but also in extension center classes, Saturday classes, one-week classes, night classes, hybrid classes, and Internet classes.
- Online graduate certificates are currently offered in Biblical Studies, Biblical Languages, Greek Studies, Hebrew Studies, and Missions.
- Over 20 graduate Internet courses are offered online every semester.
- The largest area of increase last year in the graduate programs was in hybrid classes, in
  which student enrollment essentially doubled. Hybrid classes shift much of the burden of
  learning to students, while reducing classroom seat time.
- NOBTS now offers a distance learning M.Div. degree, which enables students located
  anywhere in America to complete much of their degree online, supplemented by their
  choice of the cafeteria of delivery system options listed above. NOBTS wants to make
  theological education accessible as possible to wherever God-called persons are serving.

# Assisting churches by programs of professional doctoral education for ministers.

The professional doctoral program (Doctor of Ministry and Doctor of Educational Ministry) is among the strongest academic programs at NOBTS, and one of the largest such programs among the SBC seminaries. Cumulative professional doctorate enrollment at NOBTS in 2009-2010 was 239 students, with a D.Min. enrollment of 187 and a D.Ed.Min. enrollment of 52 students. Our professional doctorate program remains one of the most effective programs at the Seminary.

# Assisting churches by programs of research doctoral education for ministers and theological educators.

NOBTS had 97 Ph.D. students last year, along with 7 students pursuing the Th.M. degree, for a total of 104 students enrolled in research doctoral education. The scholarship opportunities in the Ph.D. program at NOBTS are enriched by the research centers on campus, many of which provide fellowships for doctoral students to assist their faculty mentors in conducting significant research. The SBC Doctoral Teaching Fellowship also allows many NOBTS doctoral students to teach through Leavell College or one of the Seminary's graduate classes on campus, an extension center campus, or online. The Christian Education major in the Ph.D. program is engaged in a pilot program at the request of our accrediting agency, ATS, to experiment with a "modified presence" residency requirement. The pilot project will allow NOBTS to explore innovative delivery systems for offering the Ph.D. degree for nonresidential students. NOBTS is the first institution approved by ATS for such a pilot project, and has been asked by ATS to lead a consortium of schools invited by ATS to participate in studying this new possibility in theological education. The Church Music Division's reinstituted Doctor of Musical Arts program continues to enjoy strong enrollment.

| Statistical Tables          |         |         |         |         |         |  |  |  |
|-----------------------------|---------|---------|---------|---------|---------|--|--|--|
| <b>Enrollment</b>           |         |         |         |         |         |  |  |  |
| <b>Basic Degrees</b>        | 2005-06 | 2006-07 | 2007-08 | 2008-09 | 2009-10 |  |  |  |
| Graduate Certificate        |         |         | 10      | 19      | 29      |  |  |  |
| M.Div.                      | 1,182   | 1,138   | 1,065   | 1,127   | 1,202   |  |  |  |
| M.A.C.E.                    | 227     | 194     | 215     | 201     | 209     |  |  |  |
| M.M.C.M.                    | 14      | 12      | 11      | 11      | 14      |  |  |  |
| D.Min.                      | 200     | 265     | 252     | 198     | 234     |  |  |  |
| D.Ed.Min.                   | 65      | 72      | 62      | 53      | 56      |  |  |  |
| Th.M.                       | 18      | 36      | 19      | 19      | 23      |  |  |  |
| Ph.D.                       | 114     | 93      | 102     | 99      | 108     |  |  |  |
| D.M.A.                      | 1       | 0       | 0       | 0       | 4       |  |  |  |
| M.A.M.F.C.                  | 22      | 20      | 22      | 29      | 36      |  |  |  |
| M.A.                        | 34      | 31      | 32      | 41      | 52      |  |  |  |
| Internet                    | 30      | 119     | 32      | 45      | *161    |  |  |  |
| Nondegree                   | 233     | 193     | 80      | 72      | 132     |  |  |  |
| Formula allowances for      |         |         |         |         |         |  |  |  |
| off-campus programs         | 172     | 177     | 177     | 158     | 166     |  |  |  |
| <b>Total FTE Enrollment</b> | 1,757   | 1,757   | 1,757   | 1,914   | 2,197   |  |  |  |

<sup>\*</sup> This amount is included in the degree programs.

#### Annual Accumulative Enrollment (nonduplicating head count) 2009-2010: 3,741

| Graduates        | 2005-06 | 2006-07 | 2007-08 | 2008-09 | 2009-10 |
|------------------|---------|---------|---------|---------|---------|
| Prebaccalaureate | 102     | 203     | 94      | 213     | 133     |
| Baccalaureate    | 59      | 103     | 65      | 109     | 118     |
| Graduate         | 185     | 188     | 180     | 211     | 221     |
| Doctoral         | 32      | 39      | 45      | 43      | 39      |
| Total            | 378     | 533     | 384     | 576     | 511     |

## Matters Referred by the Convention

During the annual meeting of the Southern Baptist Convention in Orlando, Florida, June 15–16, 2010, the Convention referred no motions to New Orleans Baptist Theological Seminary for consideration, action, and report.

#### THE SOUTHEASTERN BAPTIST THEOLOGICAL SEMINARY

P.O. Box 1889, Wake Forest, North Carolina 27588-1889

#### PAUL TANKERSLEY, Chairman DANIEL L. AKIN, President

"Southeastern: A Great Commission Seminary"

Why Southeastern Baptist Theological Seminary exists is made plain in our mission statement: "Southeastern Baptist Theological Seminary seeks to glorify the Lord Jesus Christ by equipping students to serve the Church and fulfill the Great Commission (Matt. 28:19-20)." **Southeastern Seminary exists to glorify the Lord Jesus Christ.** Jesus is our passion and our priority. Our goal is to fulfill Colossians 1:18 that "He might come to have first place in everything." Our hearts' desire is to see Philippians 2:10-11 come to pass "so that at the name of Jesus every knee should bow ... and every tongue should confess that Jesus Christ is Lord, to the glory of God the Father." Southeastern Seminary aspires to be a Jesus-intoxicated seminary.

Southeastern Seminary exists to equip students to serve the Church. We see ourselves as a servant to the churches who entrust their men and women, sons and daughters, to our care. Our reason for existing is "for the training of the saints in the work of ministry, to build up the body of Christ, until we all reach unity in the faith and in the knowledge of God's Son, [growing] into a mature man with a stature measured by Christ's fullness" (Eph. 4:12-13). Equipping students means teaching them what to believe and how to live. Southeastern Seminary is proudly confessional. An outstanding faculty with well-trained minds and a missionary heart gladly teach in accordance with and not contrary to: (1) The Abstract of Principles; (2) The Baptist Faith and Message; (3) The Chicago Statement on Biblical Inerrancy; (4) The Danvers Statement on Biblical Manhood and Womanhood. Southern Baptists can be confident in the biblical and theological instruction taking place in Wake Forest, North Carolina. They can also be confident that we are not interested in creating ivory tower theologians who are disconnected from real persons and real life. We work hard to wed the head, the heart, and the hands in fulfilling the Great Commission. We believe theology and missions go hand in hand. What we teach must be translated and transferred to where people live. Biblical truth is not only concerned with what we believe, it is also concerned with what we do.

Finally, **Southeastern Seminary exists to fulfill the Great Commission.** We are consumed with a passion to be a Great Commission Seminary. The call to go to the nations is a consistent drumbeat at Southeastern put before every student day after day after day.

Do our students need a reason to go to the nations? No! They need a reason to stay! That is the heartbeat of Southeastern. The name of Jesus has yet to be heard by 6,800 plus unreached people groups that number right at 1.6 billion people. Millions more have only a nominal witness. This is why our seminary exists: to correct this problem! There is unspeakable joy in seeing new believers place their faith in the Lord Jesus as they identify themselves with Him in His death, burial, and resurrection. There are tremendous blessings in discipling them to obey all that our Lord teaches. And that they would be found in every nation and from all the peoples of the earth! What a gospel! What a mission! What an assignment!

I believe in Southeastern Seminary. I believe we are doing well, but I am also convinced our precious Lord wants us to do even more! My prayer is that God will raise up William Careys, Adoniram and Ann Judsons, Bill Wallaces, and Lottie Moons from the students who come to our campus. Do we need a reason to train students to take the gospel to the nations? Do we need a reason, as a seminary, to train a new generation of Great Commission Christians both at home and around the world? No, the Commission is plain, and the need is self-evident.

Southeastern Seminary is grateful for the faithful and generous support of Southern Baptists. You make it possible for all six of our seminaries to provide the finest theological education at the lowest cost anywhere in the world. During this time of economic challenges, this commitment on the part of Southern Baptists has never been more important. You make it possible for us to train Great Commission Christians. Thank you for praying for us. Thank you for supporting us. Thank you for standing with us. We belong to you. We serve you. We are honored to be partners with you in the work of our Lord.

Ministry Report

Enrollment Figures by Degree Programs Converted to Full-time Equivalents as per SBC Seminary Funding Formula

|                    | 2001-<br>02 | 2002-<br>03 | 2003-<br>04 | 2004–<br>05 | 2005-<br>06 | 2006-<br>07 | 2007-<br>08 | 2008-<br>09 | 2009-<br>10 |
|--------------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| Prebaccalaureates: | V-          | 0.0         | •           |             | 00          | 0.          | 00          | •           | 10          |
| A.Div./A.A.        | 33          | 28          | 26          | 27          | 37          | 23          | 15          | 21          | 36          |
| B.A.               | 273         | 258         | 433         | 431         | 421         | 374         | 324         | 328         | 364         |
| Basic Degree:      |             |             |             |             |             |             |             |             |             |
| M.Div.             | 853         | 851         | 861         | 810         | 885         | 806         | 825         | 1,008       | 1,151       |
| M.A.               | 159         | 190         | 202         | 216         | 206         | 202         | 204         | 307         | 354         |
| Nondegree:         | 65          | 64          | 89          | 85          | 97          | 119         | 84          | 157         | 293         |
| Advanced Degrees:  |             |             |             |             |             |             |             |             |             |
| D.Min.             | 26          | 26          | 73          | 75          | 91          | 91          | 110         | 110         | 109         |
| Th.M.              | 17          | 25          | 51          | 56          | 54          | 52          | 41          | 38          | 35          |
| Ph.D.              | 47          | 53          | 77          | 90          | 106         | 110         | 114         | 113         | 108         |
| Ed.D.              | -           | -           | -           | -           | -           | 20          | 41          | 51          | 56          |
| Totals:            |             |             |             |             |             |             |             |             |             |
| FTE Enrollment     | 1,473       | 1,495       | 1,812       | 1,790       | 1,897       | 1,797       | 1,758       | 1,364       | 1,381       |
| Total Students     |             |             |             |             |             |             |             |             |             |
| (Nonduplicated     |             |             |             |             |             |             |             |             |             |
| Head Count)        | 2,251       | 2,350       | 2,407       | 2,453       | 2,614       | 2,549       | 2,491       | 2,435       | 2,634       |
| New Students       | 659         | 628         | 844         | 631         | 776         | 791         | 525         | 613         | 722         |
| Graduates          | 352         | 333         | 398         | 393         | 394         | 388         | 345         | 355         | 333         |

## Matters Referred by the Convention

During the annual meeting of the Southern Baptist Convention in Orlando, Florida, June 15–16, 2010, the Convention referred no motions to The Southeastern Baptist Theological Seminary for consideration, action, and report.

#### THE SOUTHERN BAPTIST THEOLOGICAL SEMINARY

2825 Lexington Road, Louisville, Kentucky 40280

#### WALTER PRICE, Chairman R. ALBERT MOHLER, JR., President

#### The President's Summary Statement

Nearly a quarter-century ago, James Davison Hunter of the University of Virginia wrote a book entitled *Evangelicalism: The Coming Generation*. In this volume, Hunter argued that contemporary evangelical young people were facing a profound crisis. They were, he said, in a vise between the faith they confessed and the intellectual pressures of a larger secular society. The "coming generation" of which Hunter wrote has now grown up to be the parents of this generation of evangelical teenagers and young adults. The crisis has only deepened.

When young Christians enter the world of higher education, Hunter noted, they find themselves in a process he called "cognitive bargaining." Evangelical Christianity bears a certain "cognitive weight." It does not seem to be so when one is sitting in the pew of an evangelical church, surrounded by those who sing the same songs, recite the same confession, and believe the same gospel. The convictions one holds are not under any sustained attack, so one does not need to justify these beliefs and practices.

But once that young person enters the modern university culture, it is a very different set of rules. He or she now feels the "cognitive weight" of historic Christianity. One walks into history class and is told the past does not matter. One steps into literature class and learns postmodern deconstruction of old texts. One sits down in science classes and is confronted with materialistic evolutionary naturalism.

The most "expensive" belief evangelical Christians carry with them into a world like that is right at the core of the Christian gospel: the exclusivity of Jesus Christ for salvation. Survey after survey tells us the same thing: more and more of those who identify themselves as evangelical Christians disagree with the idea that there is only one way to heaven, through repentance and faith in Christ.

This means that, even though 95 percent of Americans say they believe in God, the secularizing forces that have hollowed out the religious life of Western Europe are fully in force in American culture right now. Those forces are present in the halls of American academia where every fall, evangelical Christian parents drop off their sons and daughters to a four-year project designed to separate these young men and women from the religious "prejudices" of their parents. The end result is not a societal rejection of the idea of God. It is the kind of secularization in which those who still think of themselves as believers are being secularized without their even knowing it.

These are the stakes for the mission of The Southern Baptist Theological Seminary. We understand that the hope for the next generation of Southern Baptists is not merely in programming and activities. It is instead in pastors and church leaders who are able to equip the saints for transformation through what the Holy Spirit calls the "renewing of the mind" (Rom. 12:2).

For that next generation of churches, for people whose names we do not yet know and faces we may never see, Southern Seminary is committed to training pastors, missionaries, church planters, and other leaders who understand that the gospel cannot be assumed; it must be proclaimed, modeled, and guarded as a stewardship from one generation of Christians to another. That is why we have assembled a world-class faculty of orthodox, evangelical, confessional Baptist scholars to train the next generation of preachers and leaders how to stand and how to speak in times like these.

We thank you for your concern on our behalf, for the faithful support of millions of Southern Baptists, and for the service of the Executive Committee in representing the Southern Baptist Convention in this process.

President

Enrollment by Degree Program Converted to Full-Time Equivalent
As per SBC Seminary Formula

R. Albert Mohler, Jr.

|                                       |           | ary Formula |           |           |
|---------------------------------------|-----------|-------------|-----------|-----------|
| Prebaccalaureate Programs:            | 2006-2007 | 2007-2008   | 2008-2009 | 2009-2010 |
| Theology                              | 13        | 12          | 13        | 13        |
| Christian Education/Church Ministries | 0         | 0           | 1         | 1         |
| Church Music                          | 0         | 0           | 0         | 0         |
| Missions                              | 4         | 3           | 3         | 0         |
| Special (including Prebace. and SWI)  | 34        | 31          | 26        | 20        |
| Boyce: Diploma                        | 0         | 0           | 0         | 0         |
| Boyce: Associate of Arts              | 25        | 24          | 25        | 30        |
| Boyce: Bachelor of Arts               | 210       | 218         | 205       | 211       |
| Boyce: Bachelor of Science            | 403       | 360         | 333       | 296       |
| WMI                                   | 1         | 1           | 1         | 2         |
| Institute for Christian Leadership    | 0         | 0           | 0         | (1)       |
| <b>Basic Degree Programs:</b>         |           |             |           |           |
| M.Div.                                | 1,278     | 1,305       | 1,191     | 1,194     |
| M.A.T.S. (Theology)                   | 18        | 18          | 25        | 27        |
| M.A.T.S. (Diploma)                    | 4         | 0           | 1         | 2         |
| M.A.T.A.                              | NA        | NA          | 2         | 2         |
| M.A.T.L.                              | NA        | NA          | 1         | 0         |
| M.A.C.E.                              | 98        | 31          | 67        | 61        |
| M.A.Y.M.                              | 15        | 18          | 14        | 17        |
| M.A.C.S.A.                            | 0         | 0           | 0         | 0         |
| M.C.M.                                | 20        | 18          | 16        | 19        |
| M.M.                                  | 8         | 5           | 5         | 2         |
| M.A. in Worship                       | 13        | 18          | 19        | 17        |
| M.A. in Missiology                    | 32        | 35          | 36        | 37        |
| M.A.T.S. (Missions)                   | 37        | 39          | 53        | 45        |
| M.A.C.C.                              | 22        | 7           | 1         | 0         |
| M.A.B.C.                              | 51        | 61          | 54        | 63        |
| Diploma Missions                      | 4         | 6           | 3         | 10        |
| Other M.A.                            | NA        | NA          | NA        | 14        |
| Adv. Mstr. of Divinity - Mssn.        | 6         | 7           | 5         | 3         |
| Special (Mssns - FMB)                 | 4         | 4           | 3         | 1         |
| Special (MATSIL Candidate)            | 8         | 11          | 4         | 1         |
| Special (Postbacc.)                   | 31        | 24          | 23        | 25        |
| <b>Advanced Degree Programs:</b>      |           |             |           |           |
| T.h.M.                                | 19        | 21          | 28        | 40        |
| D.Min.                                | 250       | 271         | 296       | 299       |
| D.Miss.                               | 11        | 7           | 7         | 9         |
| D.M.M.                                | 2         | 4           | 3         | 1         |
| D.Ed.Min.                             | 18        | 17          | 24        | 24        |
| D.M.A.                                | 10        | 11          | 10        | 9         |

**Total Graduates** 

| Ed.D. in Leadership           | 48            | 41        | 29        | 19        |
|-------------------------------|---------------|-----------|-----------|-----------|
| Ph.D.                         | 234           | 239       | 221       | 251       |
| Special                       | NA            | NA        | 9         | 3         |
| <b>Total FTE Enrollment</b>   | 2,931         | 2,867     | 2,757     | 2,763     |
| Official FTE                  | 2,198         | 2,108     | 1,836     | 1,770     |
| (Nondup. HC)                  | 4,321         | 4,183     | 4,168     | 4,120     |
| D                             | egree Program | Graduates |           |           |
| Degree Programs:              | 0             |           |           |           |
| Prebaccalaureate Programs:    | 2006-2007     | 2007-2008 | 2008-2009 | 2009-2010 |
| Theology                      | 0             | 0         | 0         | 3         |
| Christian Education           | 2             | 0         | 0         | 0         |
| Church Music                  | 0             | 0         | 0         | 0         |
| Missions                      | 0             | 0         | 1         | 0         |
| Missions – M.A.T.S.           | NA            | NA        | 1         | 0         |
| Seminary Wives Institute      | NA            | NA        | 19        | 14        |
| Boyce: Associate of Arts      | 8             | 12        | 7         | 11        |
| Boyce: Bachelor of Arts       | 28            | 24        | 35        | 30        |
| Boyce: Bachelor of Science    | 69            | 71        | 49        | 54        |
| <b>Basic Degree Programs:</b> |               |           |           |           |
| M.Div.                        | 205           | 281       | 251       | 234       |
| M.A.C.E.                      | 38            | 40        | 22        | 28        |
| M.A.Y.M.                      | 0             | 8         | 6         | 3         |
| M.C.M.                        | 2             | 6         | 4         | 0         |
| M.M.                          | 2             | 5         | 1         | 2         |
| M.A. in Worship               | 4             | 7         | 4         | 6         |
| M.A. in Missiology            | 11            | 10        | 15        | 15        |
| M.A.T.S.                      | 18            | 15        | 21        | 33        |
| M.A.T.A.                      | NA            | NA        | 1         | 2         |
| M.A.C.C.                      | 10            | 4         | 3         | 0         |
| M.A.B.C.                      | 6             | 17        | 31        | 18        |
| M.A. Other                    | NA            | NA        | NA        | 0         |
| Advanced Degree Programs:     |               |           |           |           |
| T.h.M.                        | 12            | 13        | 20        | 20        |
| D.Min.                        | 16            | 22        | 27        | 33        |
| D.Ed.Min.                     | 1             | 1         | 1         | 3         |
| D.Miss.                       | 3             | 1         | 0         | 0         |
| D.M.M.                        | 0             | 1         | 1         | 3         |
| D.M.A.                        | 1             | 5         | 1         | 1         |
| Ed.D. in Leadership           | 6             | 10        | 8         | 7         |
| Ph.D.                         | 18            | 32        | 34        | 40        |
| m                             | 4.60          | -0-       | - 10      | = <0      |

## Matters Referred by the Convention

460

585

542

560

During the annual meeting of the Southern Baptist Convention in Orlando, Florida, June 15–16, 2010, the Convention referred no motions to The Southern Baptist Theological Seminary for consideration, action, and report.

#### THE SOUTHWESTERN BAPTIST THEOLOGICAL SEMINARY

2001 West Seminary Drive, Fort Worth, Texas 76115 P.O. Box 22040, Fort Worth, Texas 76122-0040

# GEOFFREY KOLANDER, Chairman of the Board PAIGE PATTERSON, President

Introduction

Negeen Mayel, a young woman of Muslim background, found the Lord. Sensing a call to share her faith, she came to Southwestern Seminary. Then, as Negeen shared her faith in a strictly lawful and nonthreatening way, she was arrested in the United States of America of all places. She was told that she could not share her faith—a clear violation of her first amendment rights. When her arrest occurred, I contacted her as quickly as I could, thinking she might be despondent and in need of godly counsel. What a pleasant surprise for this president to find Negeen ebulliently and triumphantly happy and absolutely ecstatic about the possibility of appearing in a court before the judge because she felt that God was perhaps giving her the opportunity to share her faith in a public arena. Negeen is amazing, but she is absolutely characteristic of this generation of students at Southwestern Seminary.

Periodically on the institutional campus "revival" breaks out. News of it usually travels rapidly even to other campuses where similar things begin to happen. These revivals are characterized by long prayer meetings and long chapel services and occasionally other characteristics. I do not doubt the movement of the Spirit of God in such situations and praise the Lord for every one of them. However, genuine, lasting revival does not happen unless men and women begin sharing their faith broadly, resulting in multitudes coming to faith in Christ. This kind of revival is presently happening at Southwestern Seminary. As I write this, I am grateful to God and to Southern Baptists for giving me the opportunity to be part of such a genuine revival movement. No day passes at Southwestern Seminary but that I receive e-mails from students and faculty who are sharing testimonies of people they have led to Christ. We gather weekly on Friday in the mission complex for "One Magnificent Obsession." This emphasis on one country of the world and its missionary needs has expanded until we have no place to put the students who come and find themselves packed into far too small a room to pray that God will call out more of our students as mission volunteers and to pray for a particular country that God will bring a great movement of the Spirit to that place—whether it is Zimbabwe or Thailand.

Of course, Southwestern Seminary is a school, but even in the systematic theology classes of Malcolm Yarnell, in the Hebrew and Old Testament classes of recent Yale graduate Ryan Stokes, in the archaeology classes of Steve Ortiz, our professors and students share together about how these studies impact the gospel message and the lives of people; and often students are mandated to share their faith as part of the class requirements. John Simons, one of our music professors, while walking through the Atlanta airport, fell into a conversation with a young man who turned out to be a professional musician. After talking about music for a while, Dr. Simons turned the conversation naturally to sharing his faith. Our Southwestern family is aware of a quickened sensitivity to the things of the Spirit and to the incredible lostness of the world. In the midst of national and international upheaval, Southwestern Seminary is grateful to God and to Southern Baptists for an opportunity to share the gospel of the Lord Jesus at such a time as this.

The ten-year accrediting cycle has come to Southwestern, and we have recently been visited by the regional accrediting body of Southern Association of Colleges and by the Association of Theological Schools. Hopefully in the near future we will receive a report from them renewing our ten-year accreditation and giving us the opportunity to focus our efforts even more on the

world and its needs. Chapel services at Southwestern Seminary have turned into revivals. When people come expecting to do business with God, the singing is with a heart unto the Lord and the prayer heartfelt as the presence and power of God is continually invoked.

In the financial struggle of this day, Southwestern Seminary is happy to report to Southern Baptists that our institution remains debt free and is operating in the black. Far from boasting, however, we recognize this blessing as the hand of God doing abundantly more than we are able to ask or think. Again we express our thanksgiving to God. Our new chapel complex and performance center is almost complete, and we invite all Southern Baptists to come and join us for a dynamic worship service or for one of the stirring Christian musical events that will transpire in the new Riley Chapel.

Finally, Southwestern Seminary is grateful to report to Southern Baptists that we remain a Baptist seminary and one with a high demand note in an era when the vast majority of the educational establishment is proceeding with what is commonly spoken about as "dumbed down" curricula and requirements. Southwestern Seminary continues to maintain its challenging requirements, believing that it is impossible to be too well trained for the ministry of the churches and world mission effort. Furthermore, we express our gratitude to God for the Magisterial Reformation and indeed Christians of various stripes in every era, but we do believe that the Radical Reformation led by the continental Anabaptists and the early Baptists of England discovered and embraced the New Testament way. While others are ashamed of the name Baptist, Southwestern continues proudly to identify with those who bled and died for the cause of religious liberty and the cause of a regenerate church membership witness by believer's baptism.

In all of this, we are reminded that "Except the LORD build the house, they labour in vain that build it: except the LORD keep the city, the watchman waketh but in vain" (Psalm 127:1). Southwestern would also like to express its appreciation to Southern Baptists for their ongoing support making it possible for our students to avoid educational indebtedness and therefore to go directly into the Lord's work. God bless you all.

Paige Patterson President

## Program Report

## I. Enrollment by Degree Program in SBC Funded Full-time Equivalents

|  | 2005-2006 | 2006–2007 | 2007–2008 | 2008–2009 | 2009–2010 |  |  |  |
|--|-----------|-----------|-----------|-----------|-----------|--|--|--|
| Undergraduate and Certificate Programs |           |           |           |           |           |  |  |  |
| B.A.                                   | 80        | 147       | 227       | 249       | 222       |  |  |  |
| Cert.                                  | 20        | 27        | 25        | 23        | 29        |  |  |  |
| Dipl.                                  | 43        | 25        | 21        | 7         | 2         |  |  |  |
| Special (all degree levels)            | 41        | 39        | 39        | 38        | 33        |  |  |  |
| <b>Basic Degree Programs</b>           |           |           |           |           |           |  |  |  |
| M.A.A.B.S.                             | 0         | 0         | 5         | 7         | 6         |  |  |  |
| M.A.C.                                 | 9         | 2         | 1         | 0         | 0         |  |  |  |
| M.A.C.C.                               | 40        | 30        | 39        | 40        | 33        |  |  |  |
| M.A.C.E.                               | 327       | 301       | 286       | 272       | 217       |  |  |  |
| M.A.C.M.                               | 16        | 15        | 19        | 19        | 22        |  |  |  |
| M.A.C.S.E.                             | 5         | 6         | 7         | 9         | 9         |  |  |  |
| M.A.I.S.                               | 12        | 14        | 12        | 11        | 16        |  |  |  |
| M.A.L.M.                               | 7         | 6         | 0         | 7         | 6         |  |  |  |
| M.A.M.                                 | 64        | 58        | 59        | 50        | 42        |  |  |  |
| M.A.M.B.E.                             | 17        | 2         | 1         | 1         | 0         |  |  |  |

| The South                 | western bapt      | ist Theologi | cai Seiiiiia | ı y       | 220       |
|---------------------------|-------------------|--------------|--------------|-----------|-----------|
| M.A.M.F.C.                | 156               | 161          | 159          | 140       | 148       |
| M.A.Th.                   | 23                | 25           | 23           | 18        | 15        |
| M.A.W.                    | 7                 | 7            | 6            | 4         | 4         |
| M.Div.                    | 850               | 808          | 836          | 762       | 720       |
| M.M.                      | 50                | 48           | 47           | 53        | 58        |
| Advanced Degree Prog      | rams              |              |              |           |           |
| D.Ed.Min.                 | 37                | 20           | 16           | 21        | 14        |
| D.Min.                    | 86                | 76           | 75           | 88        | 50        |
| Ph.D./D.M.A.              | 129               | 119          | 139          | 133       | 158       |
| Th.M.                     | 72                | 81           | 49           | 29        | 32        |
| Total SBC FTE Enroll      | ment 2,091        | 2,017        | 2,091        | 1,981     | 1,836     |
| Head Count Enrollmen      | nt 3,567          | 3,536        | 3,581        | 3,535     | 3,381     |
| II. Graduates             |                   |              |              |           |           |
| II. Graduates             | 2005–2006         | 2006-2007    | 2007-2008    | 2008-2009 | 2009-2010 |
| Undergraduate and Ce      | ertificate Progra |              |              |           |           |
| B.A.                      | 0                 | 0            | 10           | 16        | 28        |
| Cert.                     | 17                | 27           | 32           | 16        | 15        |
| Dipl.                     | 57                | 34           | 25           | 17        | 7         |
| Basic Degree Programs     | S                 |              |              |           |           |
| M.A.A.B.S.                | 0                 | 0            | 0            | 0         | 0         |
| M.A.C.                    | 5                 | 3            | 3            | 3         | 0         |
| M.A.C.C.                  | 4                 | 3            | 5            | 3         | 0         |
| M.A.C.E.                  | 146               | 144          | 132          | 134       | 116       |
| M.A.C.M.                  | 1                 | 2            | 1            | 2         | 2         |
| M.A.C.S.E.                | 2                 | 0            | 2            | 2         | 3         |
| M.A.I.S.                  | 4                 | 3            | 4            | 2         | 2         |
| M.A.L.M.                  | 3                 | 6            | 4            | 4         | 1         |
| M.A.M.                    | 32                | 24           | 18           | 15        | 29        |
| M.A.M.B.E.                | 13                | 4            | 4            | 0         | 1         |
| M.A.M.F.C.                | 52                | 51           | 50           | 47        | 53        |
| M.A.Th.                   | 12                | 8            | 15           | 14        | 9         |
| M.A.W.                    | 2                 | 3            | 1            | 2         | 2         |
| M.Div.                    | 197               | 177          | 151          | 167       | 144       |
| M.M.                      | 21                | 22           | 22           | 19        | 10        |
| Advanced Degree Prog      |                   |              |              |           |           |
| D.Ed.Min.                 | 10                | 9            | 1            | 4         | 1         |
| D.Min.                    | 14                | 12           | 10           | 14        | 17        |
| Ph.D./D.M.A.              | 20                | 11           | 24           | 24        | 12        |
| Th.M.                     | 9                 | 25           | 16           | 28        | 17        |
| <b>Total Graduates</b>    | 621               | 568          | 530          | 533       | 469       |
| III. New Students and Fac | culty             |              |              |           |           |

#### III. New Students and Faculty

| 2005–2006                        | 2006-2007 | 2007-2008 | 2008-2009 | 2009-2010 |
|----------------------------------|-----------|-----------|-----------|-----------|
| Fall and Spring New Students 977 | 982       | 1,048     | 1,041     | 1,011     |
| Full-Time Faculty 119            | 116       | 118       | 119       | 113       |

## Matters Referred by the Convention

During the annual meeting of the Southern Baptist Convention in Orlando, Florida, June 15–16, 2010, the Convention referred no motions to The Southwestern Baptist Theological Seminary for consideration, action, and report.

#### SEMINARY EXTENSION

A ministry of the Southern Baptist Convention Incorporated under the Council of Seminary Presidents 901 Commerce Street, Suite 500, Nashville, Tennessee 37203

R. ALBERT MOHLER, JR., President of the Council RANDAL A. WILLIAMS, Executive Director

#### Introduction

Seminary Extension is a ministry of the Southern Baptist Convention. Through this ministry, the SBC provides theological education and ministry training for persons who cannot or will not attend a traditional institution of learning. Students may take one course from Seminary Extension, or they may enroll in a complete program. Many take individual classes for personal spiritual development, and others use them to equip themselves or others for greater service in their local churches. Students who enroll in one of our Certificate or Diploma programs will receive structured theological and ministry training that is practical and immediately applicable.

By action of the Southern Baptist Convention, Seminary Extension began its work June 15, 1951, with Lee Gallman as its director. Under its current director, Randal A. Williams, Seminary Extension continues to serve Southern Baptists by educating people where they live.

Seminary Extension is accredited by the Distance Education and Training Council. DETC is endorsed by both the U.S. Department of Education and the Council for Higher Education Accreditation (CHEA). Due to the rigors of our accreditation processes, many college and seminary undergraduate programs recognize the value of our courses and readily accept credit for them toward their degree programs. However, no institution is required to receive credit transfer from another institution. Therefore, it is important to check before investing in courses with Seminary Extension for the purpose of transferring them.

Seminary Extension is licensed by the Tennessee Higher Education Commission, and currently has eight programs registered with the Commission.

Seminary Extension students may take advantage of several methods of study. Many of our students have the opportunity to study together with friends and neighbors in an extension center. These students normally meet in local Baptist association offices or churches in which Seminary Extension certified instructors teach classes. Students may also study independently by correspondence or as a part of one of our online classes. To aid students, Seminary Extension provides a course study guide with each course. These study guides are written primarily by SBC seminary professors who are chosen to write based on their expertise and experience.

## **Program Report**

The statistical data below shows the number of course completions and total number of students enrolled for the 2009-2010 academic year.

| Course Enrollments       | 3,009 |
|--------------------------|-------|
| Total Number of Students | 1,665 |

#### SOUTHERN BAPTIST HISTORICAL LIBRARY AND ARCHIVES

901 Commerce St., Suite 400, Nashville, TN 37203

#### BILL SUMNERS, Director and Archivist August 2009–July 2010

#### Library and Archives highlights

- Completed cataloging the periodical collection into WorldCat and SBHLA online catalog
- Acquired papers of Emmanuel McCall, Calvin Parker, Wendell Belew, and Robert Reccord
- Made 2,286 contacts with researchers and welcomed 158 registered onsite researchers
- Completed processing James L. Sullivan Papers, part of Sunday School Board Executive Office Files
- Added 775 books and pamphlets, 2,649 periodicals, 25 archival collections, 2,779 photographs, 67 microfilm reels, 836 audiovisuals, 303 annuals, and 2,885 informational files
- Added all previously catalogued recordings to online catalog and began adding new material
- Issued two editions of *Baptist Echoes*
- Enhanced capabilities for online users searching finding aids to archival collections through Google Search
- Developed procedures for cataloging annuals into online catalog and completed cataloging of state, national, and international annuals (paper copy and microfilm)
- Arranged for additional archival storage on the B-1 level with the Executive Committee
- Formalized plan and received agreements for digitization of SBC Annuals, 1845-2005
- Completed processing and cataloging of Emmanuel McCall Papers
- Approved 23 Lynn E. May, Jr. study grants totaling \$9,350

**Research Use**. One hundred fifty-eight registered researchers, scholars, and students from a wide range of noteworthy colleges and universities researched the collection this year. There were also a reported 789 correspondence contacts, 830 patron contacts, and 667 telephone contacts. Researchers made use of a wide range of materials in the collection, including 411 annuals, 4,266 archival files, 18 audiovisual items, 82 informational files, 679 books, 41 electronic resources, 514 microfilm reels, 2,519 periodicals, 46 pamphlets, and 238 photographs.

All members of the staff continued to assist a wide range of users through correspondence, e-mails, and by telephone. That assistance included copying selected material, answering particular informational questions, providing information on holdings, and scanning material for electronic transfer.

**Acquisitions**. Significant material additions made to the SBHLA collection this year included 836 audiovisual items, 2,885 biographical files, and 2,779 photograph files. Three major archival acquisitions were added, including the papers of Emmanuel McCall, Calvin Parker, and Ramsey Pollard. McCall served as director of the Black Church Extension Division of the Home Mission Board, and his papers documented his life and ministry from 1946 to 2009, during which time the SBC made significant strides in race relations. The Calvin Parker collection includes much of his research material and writings while he served as a Southern Baptist missionary to Japan. The Pollard material is primarily a sermon collection from his service as a prominent Southern Baptist pastor and former president of the Southern Baptist Convention.

The papers of M. Wendell Belew were also added to the archives. Belew served as director of the missions ministries division of the Home Mission Board for nearly twenty years, and his papers include subject files, correspondence, reports, and denominational records. A

significant transfer of material from NAMB was completed that included the records of the Executive Office Files – correspondence files, reports, subject files, and other materials from the administration of Robert E. Record, NAMB director from 1997-2006. Also deposited were the NAMB Evangelism Department Files, including files belonging to NAMB evangelism department director John Yarborough. The NAMB Audio Visual Materials Collections include audio and video cassettes, compact discs, and DVDs.

Two smaller collections relating to Baptist life were also added. The Robert W. Lide Southern Seminary Notebooks include seven handwritten volumes of seminary class notes taken in 1873 by Lide at Southern Baptist Theological Seminary, Greenville, South Carolina. The James William Henry Coker Sermon Collection includes photocopies of six handwritten sermons (circa 1880-1900) of Tennessee Baptist pastor and ordained Methodist minister J. W. H. Coker.

The SBHLA additionally added to its collection 303 annuals, 25 archival collections, 836 audiovisuals, 336 books, four church histories, 83 digital items, 2,885 informational files, 67 microfilm reels, 439 pamphlets, 2,649 periodicals, and 2,779 photographs.

Access to the Collection. The collection of the SBHLA dates back to the 1930s when the collection was housed at the library at Southern Baptist Theological Seminary. Since those early days, the periodical collection has never been catalogued in any fashion. This year marked the completion of the cataloging of 1,500 titles in the periodical collection into the online catalog and opened up resources in the collection that have been mostly invisible. Librarian Joy DuBose, who managed the cataloging of the periodicals, has also developed procedures for the extensive task of cataloging the collection of national, state, and associational annuals into the online catalog, including both paper and microfilm copies. This project will alter how these items are checked in to our collection. The staff has started the task of cataloging the annuals collection and has completed the cataloging of state, national, and international annuals. By the end of the year, significant cataloging progress (about one-third of the associational annuals) was made on associational annuals, including the extensive holdings of annuals of Primitive Baptist associations.

This year also saw the completion of the online cataloging of the recordings collection. Previously, the recordings were available only through the in-house paper catalog. The completion of this task, primarily through the work of student assistant, Michelle Herr, has opened this part of the collection to scholars and researchers and allows the staff to address the backlog of uncatalogued video and audio recordings.

The staff has completed the arrangement and refoldering of the massive official papers of Dr. James L. Sullivan, who served as president of the Sunday School Board from 1953 to his retirement in 1975. The 125 linear ft. collection covers a wide range of topics and contains valuable information in the areas of race relations, material on the committee to study the total program of the SBC, the Elliott controversy, the Broadman Bible Commentary project, the program of work of the Board, and almost every event in Southern Baptist life during this period. Cataloging and placement of the finding aid online should be completed within a few months. The processing and cataloging of the Emmanuel McCall Papers was completed, and the finding aid to this noteworthy collection is available on the Web site. Several smaller archival holdings were processed and cataloged, with finding aids added to the Web site. Included are the following collections: South China Mission Report Collection, W. S. Craig Primitive Baptist Writings Collection, Joseph Charles Philpot Sermon Collection, Edgar L. Morgan China recollections, and the Cynthia Jo Hall Alabama Baptist Student Union Collection.

**Outreach.** This year has seen improvement and updates for the Web site. Visitors to the Web site can now search the 195 finding aids to archival collections through a single search box. By indexing our finding aids through Google Search, the SBHLA finding aids are now accessible by simply making a search on the Internet. The Web site experienced 89,668 total visits, 48,935 unique visitors, and 175,706 page hits. The summer and fall 2009 issues of *Baptist Echoes*, the occasional newsletter of the SBHLA, were sent to subscribers and also placed on the Web site for viewing.

Notices concerning the Lynn E. May Study Grants were sent to history and religion departments at numerous universities and seminaries. Information on the grants was also placed on the Religion in America History blog page and H-net online. This action resulted in a record number of study grant applications. A total of twenty-three grants were approved for a total of \$9,350. The study grant program of the SBHLA is by far the most significant outreach program that attracts researchers to this collection.

The staff of the SBHLA is part of a workgroup of the Association of Librarians and Archivists of Baptist Institutions that is working on developing a Baptist Digital Library. The focus is on digitizing the SBC Annuals from 1845 to 2005. The director is working with the Executive Committee, SBC, and Baylor University Library on this project. The plan is to have the Annuals online for users by summer 2011.

Staff and Professional Activities. The staff of the SBHLA consists of five full-time employees and two part-time student assistants. The hours for part-time employees have been reduced due to budget concerns. With the end of accounting services for Seminary Extension, Debbie Keen, SBHLA accountant, is undertaking additional tasks related to the library and archives. The SBHLA provided time for Archivist Taffey Hall to lead church archives workshops for the Tennessee Baptist Convention and for directing workshop sessions on collecting, preserving, researching and writing, and promoting church history for the Mississippi Baptist Convention. In February, the SBHLA hosted a Society of American Archivist-sponsored workshop on Records Management.

Two recent issues of *Baptist History and Heritage* contained articles by Taffey Hall. The summer 2009 issue included her article "Saving Grace: Baptist Archives and Historical Collections in North America," and the winter 2010 issue included the article "Shall We Gather at the River: A Photographic Essay on Believer's Baptism by Immersion." Twenty-four photographs from the SBHLA collection on baptisms were featured in this article.

The archivist presented a half-day workshop, "An Introduction to Records Management for Archivists," at the annual meeting of the Association of Librarians and Archivists at Baptist Institutions in June. Taffey Hall was elected ALABI vice president at the meeting as well. Sumners and Hall copresented a session titled "Documenting the Evangelist: The Papers of Eddie Martin and Jesse Hendley" at the Baptist History and Heritage Society annual meeting. In July, the SBHLA hosted a one-day workshop sponsored by the Tennessee Baptist Historical Society on Finding Your Baptist Ancestors.

**Financial and Administrative**. The Library and Archives continues on sound financial footing in spite of declines in revenue from the Cooperative Program, microfilm sales, and interest income. The current cash balance has decreased, but is still a healthy \$105,940. The balance of unrestricted reserve funds increased to a total of \$615,462. Income for the year totaled \$494,079, which was \$50,446 less than budgeted. Expenses for the period totaled \$519,087 and were \$25,438 less than budgeted expectations, resulting in a budget deficit of \$25,008 for the fiscal year.

In order to reduce costs, the health insurance plan through GuideStone was changed from the Health 500 Plan to the Health 2000 Plan, beginning in January, 2010. This plan resulted in a slight decrease in expenses and significant loss in benefits due to higher deductibles and copays.

The director has been in discussion with the Executive Committee over space needs for the archival collection. The Executive Committee staff has indicated that the SBHLA will be allocated space on the B-1 level, previously belonging to the Stewardship Commission. The space contains compact moveable shelving, which should be accommodating to our archival collection, and will be available as soon as some material can be relocated to other storage areas in the building. This allocation should provide growth space for the next 6-8 years.

**Final Word.** The staff of the Southern Baptist Historical Library and Archives has the challenging and wonderful task of preserving and making readily available the impressive resources of its collection to a wide array of users. Funding concerns are beginning to hinder our progress with certain aspects of our work. These concerns have resulted in fewer hours for part-time student assistants, a delay in purchasing equipment, and limited travel for acquisitions and professional development. In spite of these obstacles, the staff continues to make good progress on making this facility the most accessible and extensive collection of Baptist material in the world.

# Commission

#### THE ETHICS AND RELIGIOUS LIBERTY COMMISSION

901 Commerce Street, Suite 550, Nashville, Tennessee 37203

# **EUNIE SMITH, Chairman RICHARD LAND, President**

#### Introduction

"Congress shall make no law respecting an establishment of religion, or prohibiting the free exercise thereof."

Thus begins the First Amendment to the Constitution of the United States of America. Those words and the thought behind them have been enshrined in our founding documents for over 200 years, yet vigilance remains in order. Not all Americans have the same appreciation for the freedom of religious expression as do Baptists historically.

Baptists have not been shy in vocalizing their belief that religious liberty is a freedom secured by God (Matthew 22:21). Not coincidentally, Baptists often were at the receiving end of persecution and harassment for their faith from those displeased with their refusal to follow the state-approved religion.

Personally aware of the injustices inflicted upon Baptists and other minority faiths in the new world, John Leland, a leading Baptist evangelist in colonial America, was instrumental in insuring the new Constitution included provisions that would prohibit the federal government from establishing a state religion or interfering with the citizens' free exercise of religion—our glorious First Amendment.

In a speech Leland delivered before the House of Representatives of Massachusetts in 1811, he warned that government control of religious affairs was "turning the churches of Christ into creatures of state—and metamorphosing gospel ambassadors to state pensioners."

"Government should be so fixed, that Pagans, Turks, Jews and Christians, should be equally protected in their rights," he said in the speech. "Let Christianity stand upon its own basis, it is the greatest blessing that ever was among men; but incorporate it into the civil code and it becomes the mother of cruelties."

Despite the clarity that our Founding Fathers brought to the relationship between the church and the state, some Americans have spent an enormous amount of time and effort over the past two centuries trying to decipher, some would say to twist, the "original intent" of the document's ratifiers.

The Ethics & Religious Liberty Commission tenaciously holds to a distinctly historic Baptist position on religious liberty, as referenced in part in the *Baptist Faith & Message (2000)*:

God alone is Lord of the conscience, and He has left it free from the doctrines and commandments of men which are contrary to His Word or not contained in it. Church and state should be separate. The state owes to every church protection and full freedom in the pursuit of its spiritual ends. In providing for such freedom no ecclesiastical group or denomination should be favored by the state more than others.

Why can't Americans agree what the "establishment" and the "free exercise" clauses mean? Why has the struggle to define and apply the First Amendment's "freedom of religion" escalated into one of the most heated and volatile battlefronts in America's "culture war"?

The main factor behind the First Amendment's freedom of religion guarantees becoming a flashpoint in American life has been the increasing secularization of our culture, accompanied by a concerted effort by influential segments of our society to trivialize religious convictions and to drive them to the margins of our culture.

Stephen Carter's enduring polemic *The Culture of Disbelief*, subtitled *How American Law and Politics Trivialize Religious Devotion*, explains "some of the many ways in which our culture has come to belittle religious devotion, to humiliate believers, and even if indirectly, to discourage religion as a serious activity." Carter argues persuasively that the cultural, political, educational, media, and even mainstream religious elites in America have been ever more effectively marginalizing religious beliefs and convictions as important, respected, or even legitimate factors in the nation's public policy arena.

How has this secularization agenda impacted America and her institutions? One of the nation's most pervasive social institutions, the public schools, has provided the flashpoint for much of the public debate on religious expression in society. The Supreme Court, citing the need to implement their errant understanding of Jefferson's "wall of separation between church and state," began in the early 1960s to have a chilling effect on religious expression.

The court's 1963 ruling that any state-sponsored activity related to the religious in the nation's public schools must pass a "neutrality" test soon raised concerns that neutrality in theory devolved into hostility in practice. Indeed, that is precisely what happened, as subsequent judicial decisions, combined with widespread administrative misinterpretation by public school officials, produced not neutrality but a new religion of government sponsored secularism.

By the end of the 20<sup>th</sup> century, three decades of aggressive, secularizing neutrality hostile to religion had discriminated against the religious free exercise rights of students. Not only were schools, school officials, and teachers subjected to this hostility, but students' rights to freedoms of speech and assembly (not just a question of perceived violations of the First Amendment's establishment of religion clause) were restricted as well.

For the government to serve the common good of all citizens, religious and nonreligious, we need to replace the posture of hostile neutrality with the constitutionally protected freedom for religion. This would differ markedly from the current climate of freedom from religion. This means respect and tolerance for the religious choices of others—whether they are Christian, Jewish, Muslim, Hindu, or atheist. We must accommodate all students' free exercise of their religious beliefs, while insisting there be no official sponsorship or favoritism of any particular religious perspective.

It is as wrong for the government to formally acknowledge one religion over all others as it is for the government to adopt a separationist position, in which the state denies citizens their right to express their faith in public locales. It is the duty of the government to accommodate the many and varied religious beliefs of her citizens.

Imagine the richness of our American culture if enough people of faith awakened to the critical need of the hour and succeeded in turning the tide of our sterile, artificially secular public square that has segregated religion from the nation's public life. In an America under God's blessing, we would have an increased number of Christians freely exercising their right to express their beliefs in a manner that would invite tolerance if not approval of Christianity. But we also would have a posture of benevolent, accommodating neutrality supporting the

free exercise of beliefs for all citizens of any and all religious persuasions, recognizing and protecting their rights to exercise their religious convictions in the public arena.

Commitment to the common good of all citizens must be built on the foundation of freedom for religion. The chilling effects of freedom from religion—that is, the posture of hostile neutrality—erodes the common good by undermining the moral values that have traditionally shaped American culture, illegitimately rejecting them as the intrusion of religion in public life.

It is this perspective that the Ethics & Religious Liberty Commission seeks to defend every day and at every front.

#### Ministry Report

I. Ministry Statement: Assist churches in applying the moral and ethical teachings of the Bible to the Christian life.

The ERLC understands that our primary market is the local church, and that there is a need for the church to apply the truths of Scripture to all of life. This reality is reflected in all of our resources. We are sensitive to the needs of the local church and appreciative of the serious issues facing families.

- Faith & Family Values magazine, a semi-annual special edition print piece focused on
  ethical and moral issues, including the church's role regarding the sanctity of human life—
  the "biological bigotry" of abortion, what it means to be made in the image of God, a biblical
  view of stem cell research, and guidelines for making end-of-life decisions, the societal
  benefits of personal spiritual revival, the whys and hows of embryo adoption, the reality
  of Christian persecution around the world, and pornography as a matter of biblical justice.
- FFV, a weekly electronic publication, focused on news from a biblical perspective, with commentaries by Richard Land, news and analysis from the ERLC's office in Washington, D.C., and coverage of cultural issues.
- Faith & Family Impact bulletin, a single issue insert/handout published on a digital platform, supports the moral emphasis Sundays on the denominational calendar. It is designed for use within the local church as an introduction to the particular moral or ethical issue.
- The ERLC's Research Institute met twice in 2010 to discuss a number of issues dominating current debate in Washington, D.C., and the culture at large. During the spring meeting, the fellows turned their attention to immigration reform, formalizing a statement on comprehensive immigration reform entitled "Principles for Just Immigration Reform," and discussing the military's "Don't Ask, Don't Tell" policy (since repealed). At the fall meeting, the fellows devoted much of their time to a discussion of current developments with Islam and how best to respond.
- ERLC Web sites, including erlc.com, faithandfamily.com, worldhungerfund.com, psalm139project.com, and iVoteValues.com, serve as channels through which the ERLC sought to provide stimulating and informative content. In addition to articles written by ERLC staff members, the Commission has gathered and made available links to 286 Baptist Press and state convention paper articles on subjects related to our work on our ERLC Web sites. This is in addition to the information posted, including archived audio files, for broadcast programs aired during this period.

• During 2010, the ERLC was represented at 11 state Baptist convention meetings. Dr. Richard Land and other staff spoke at 57 churches, taught at 38 classes/events at Southern Baptist seminaries, and participated in 14 pastor's briefings. In addition, the ERLC has contracted with an individual to assist us in arranging pastor's briefings.

# II. Ministry Statement: Assist churches through the communication and advocacy of moral and ethical concerns in the public arena.

The church cannot afford to be silent in the face of the full-scale assault upon Judeo-Christian values that we are witnessing in the culture. The ERLC recognizes that many of the issues are not easily understandable. We seek to help Southern Baptists and others gain greater appreciation of the threats these issues present. The ERLC is committed to both communicating a scriptural response to these issues to the local church and to be "salt" and "light" in places where the debate rages, such as Washington, D.C.

- The ERLC utilized opportunities to appear on national and local media outlets to present sound, scriptural responses to the issues of the day. The press is interested in what Southern Baptists believe, and the ERLC is more than willing to share biblical insights with reporters from around the world. In the 2009-2010 media cycle, Dr. Land did 356 interviews, which resulted in 2,147 news stories. These news stories had a combined reach of 1,468,409,812 impressions. The ERLC continued to incorporate new forms of media, specifically social media, into our evaluations and planning.
- The ERLC communicated on a regular basis with elected representatives in Washington, D.C., continuing to affirm its strong support for policies that protect human life, including pressing to keep abortion funding out of health care reform and to defund Planned Parenthood. Through letters the Commission also reaffirmed its support for marriage as the union of one man and one woman, and sought to stop dangerous pro-homosexual policies such as repeal of the 1993 law commonly known as "Don't Ask, Don't Tell" and the granting of special protections for homosexuals in the workplace. Religious freedom, human rights, stem cell research, health care reform, immigration reform, Internet gambling, Internet freedom, domestic and international prison reform, and care for creation and the impoverished were among a host of other issues the ERLC addressed via letters to decision makers.
- The Ethics & Religious Liberty Commission electronically "published" 15 Action Alerts urging people to contact their congressman and senators on issues ranging from marriage and the sanctity of human life to health care reform and hate crimes legislation to judicial nominations and biblical care for the environment and the impoverished. Through the *For Faith & Family* and *Richard Land Live!* broadcasts, listeners were encouraged to contact their representatives regarding these important issues.
- The ERLC is always looking for ways to share biblically based responses to the issues of the day more effectively and more cost efficiently. In that vein, the staff focused on developing the ERLC's Twitter presence (@erlcsbc). In addition, the entity has continued to develop videos for local churches or organizations to use in their own gatherings and have made those available online. As various online features become available, the staff will continue to observe and assess their value to the ERLC.

#### III. Ministry Statement: Assist churches in their moral witness in local communities.

The battle for people's hearts and souls will be won or lost on the local level. The ERLC continually evaluates our communication streams to ensure that they are as efficient and direct as possible. We understand that in dealing with the moral and ethical issues of our day, time is of the essence. The ERLC also recognizes that Southern Baptists are not monolithic, but have varying degrees of interest in activism. We must not only work to mobilize Southern Baptists to act; we need to make clear what is at stake.

- Faith & Family Impact bulletin, a single issue insert/handout published on a digital platform to support the moral emphasis Sundays on the denominational calendar, is an accessible source of information on the sanctity of human life, racial reconciliation, gambling, and world hunger, among other issues. While these resources are available online at no charge and can be distributed as a local church sees fit, the Impact resource for world hunger is also available as a full-color printed piece. Discussion of each moral issue is written for a lay audience. Each Impact references the plan of salvation.
- In an effort to further support the work of those on state convention staffs who are assigned the responsibility of addressing moral, ethical, and public policy matters, the ERLC hosted its annual State Ethics Leaders conference, focusing on the need for Christ-followers to take precautions against the increasingly sexualized culture threatening our families and the very foundation of society, especially the accessibility to pornographic content on the Internet and via mobile devices.
- In its Issue-at-a-Glance Web pages the ERLC developed a unique Web site page design to aid local churches in presenting a biblical perspective and response to the moral and ethical issues impacting the culture. Pastors and church members can find a wide array of resources in one place on a host of moral and ethical issues through the use of these pages (erlc.com/issues). The Commission provides videos, bulletin inserts, Bible references, articles for an overview and research papers for in-depth analysis on these pages.

# IV. Ministry Statement: Assist churches and other Southern Baptist entities by promoting religious liberty.

Religious liberty, while cherished and protected in the U.S., is a luxury many of those outside our nation's borders cannot even comprehend. The ERLC is committed to being a bold advocate for all such liberties around the world. Yet even in our nation, the rights of those who hold deep faith are increasingly being challenged. The ERLC will resist any attempts by the government or other entity to curtail Americans' right to worship, assemble, or speak freely.

- The Baptist Press bureau in Washington, D.C., filed 44 articles involving religious liberty
  during the period of October 2009 to September 2010. Among these were articles about
  United Nations resolutions on "defamation of religions," potential religious discrimination
  in hate-crimes and same-sex "marriage" legislation, and recommendations of "countries of
  particular concern" by the U.S. Commission on International Religious Freedom.
- Dr. Land was first appointed to the U.S. Commission on International Religious Freedom by President George W. Bush in 2001. After receiving back-to-back appointments from President Bush, he has since been given appointments first by then-Senate Majority Leader Bill Frist and most recently by Senate Minority Leader Mitch McConnell, who reappointed him for a second time in 2010. During his five-term tenure, Dr. Land has participated in hearings and meetings concerning human rights and religious freedom for people in Bangladesh, China, Iran, Iraq, North Korea, Saudi Arabia, Sudan, and Vietnam. He served as vice chair of the commission in 2007-08.

The Commission maintained strong relationships with other organizations and individuals
committed to the advancement of religious liberty and human rights both here and around
the world. These groups include Arlington Group, Family Research Council, Concerned
Women for America, Eagle Forum, Becket Fund for Religious Liberty, Hudson Institute,
Institute on Religion and Democracy, Institute on Religion and Public Policy, Salvation
Army, Alliance Defense Fund, and Liberty Counsel, among many others.

The ERLC spoke on behalf of suffering people living across the globe—from press conferences for oppressed peoples such as North Koreans to meetings with Romanian officials opposing a bill to assert government control over religious schools to meetings at the United Nations opposing a so-called defamation of religion resolution that will restrict freedom of expression about other religions.

#### Conclusion

The staff and trustees of the ERLC look to God's Word alone in advocating and communicating a response to the moral and ethical issues of the day. The need is ever-growing for men and women who trust Christ to proclaim His Truth in the public square, in the market place, and in their homes. We are grateful for the confidence that Southern Baptists place in the ERLC both to communicate their concerns to decision-makers in our nation's capital and in our efforts to help local churches be "salt" and "light" in their communities. We are thankful for the sacrificial gifts through the Cooperative Program and the prayers of Southern Baptists, to whom this ministry belongs. We are grateful to serve the people called Southern Baptists.

## Matter Referred by the Convention

During the annual meeting of the Southern Baptist Convention in Orlando, Florida, June 15–16, 2010, the Convention referred the following motion to The Ethics and Religious Liberty Commission for consideration, action, and report.

1. SBC Referral: On Guidelines for Issues of a Partisan Nature (Items 25 and 58, Proceedings of the Southern Baptist Convention, June 15–16, 2010, SBC Annual, pp. 58 and 76)

Motion: Bill Wood, Texas

"That the appropriate body of the Southern Baptist Convention study and adopt guidelines for the SBC to publicly state positions on national legislative and political issues of a partisan nature."

**Response:** One of the four ministry assignments of The Ethics & Religious Liberty Commission (ERLC) is to:

"Assist churches through the communication and advocacy of moral and ethical concerns in the public arena. Represent Southern Baptists in communicating the moral and ethical positions of the Southern Baptist Convention to the public and to public officials."

The Southern Baptist Convention's positions on moral and ethical issues are communicated through the ministry of Dr. Richard Land and the ERLC staff, especially through the work of the ERLC staff in our nation's capital. While such issues certainly may be debated in the public square by political partisans, the ERLC strives to base these positions on the light of biblical counsel and the expressed opinion of the Southern Baptist Convention.

The ERLC engages legal counsel in order to assure the non-partisan nature of our communications related to "national legislative and political issues of a partisan nature." As the trustees elected to serve Southern Baptists in overseeing the work of the Commission, it is our responsibility to carefully monitor these efforts

As an example of this ongoing effort to remain non-partisan in our ERLC-related communications is our publication of a comparative guide of the major political parties' platforms. These guides are prepared every four years in advance of the U.S. presidential election and are developed by excerpting from the platforms as released during their national conventions. This nonpartisan guide contains no analysis or commentary on the content of the platforms. This resource is available from the ERLC prior to the general election in print or digital format.

# Associated Organization

#### WOMAN'S MISSIONARY UNION

P. O. Box 830010, Birmingham, Alabama 35283-0010

## DEBBY AKERMAN, President WANDA S. LEE, Executive Director-Treasurer

Introduction

Founded in 1888, the purpose of WMU®, an auxiliary to the Southern Baptist Convention, is to assist Southern Baptist churches in developing and implementing a comprehensive strategy for missions that equips followers of Christ with a keen understanding of the depth of God's love for all people and encourages them to passionately serve others in His name.

WMU® has a two-pronged approach to missions discipleship: church-based learning experiences and personal opportunities to serve in hands-on missions experiences.

The Vision Statement gives impetus to WMU's work: Woman's Missionary Union challenges Christian believers to understand and be radically involved in the mission of God.

The following Core Values have guided Woman's Missionary Union for the year:

- We believe that Jesus Christ, Son of God, gave His life a sacrifice for the salvation of all the people of the world, fulfilling God's plan for the ages as revealed in the Bible, God's Holy Word.
- We uphold the foundational principles of the priesthood of every believer and the autonomy and uniqueness of each local church in carrying out the Great Commission.
- We embrace the strategic role of prayer and giving for missionaries and missions needs.
- We recognize the role of family in discipleship and missions development.
- We recognize the giftedness of women and girls and accept the responsibility to help them use their gifts in service for Christ.
- We accept responsibility for nurturing preschoolers, children, youth, and adults in missions.
- We accept responsibility for developing and equipping missions leaders.
- We accept the biblical mandate to respond to human need with actions modeled by Jesus Christ and with the message of God's redemptive plan.
- We partner with other Great Commission Christians to lead a lost world to Christ.

Each team at national WMU developed annual plans that reflect and support the Vision Statement and Core Values. In addition, WMU's curriculum continues to focus on the following six areas of missions focus to encourage a biblical understanding of missions and provide a holistic approach to missions awareness and participation:

- · Pray for missions
- · Learn about missions
- Engage in mission action and witnessing
- · Support missions
- Develop spiritually toward a missions lifestyle
- Participate in the work of the church and denomination

#### REPORT OF MINISTRIES

#### MISSIONS ORGANIZATIONS AND RESOURCES

The main purpose of WMU® is to educate and involve preschoolers, children, youth, and adults in the cause of Christian missions. WMU's age-level organizations include Mission Friends®, for preschool boys and girls from birth through kindergarten; Girls in Action® (GA®), for girls in grades 1–6; Children in ActionSM, for boys and girls in grades 1–6; Acteens®, for girls in grades 7–12; Youth on MissionSM, for boys and girls in grades 7–12; Women on Mission®, for women 18 and up; and Adults on MissionSM, for men and women 18 and up. WMU supports these organizations through age-appropriate magazines and other resources.

For the 2010 church year, WMU published 11 different magazines with a combined average circulation of nearly 238,500 paid copies. Additionally, WMU produced seven supplemental subscription items, such as resource and picture kits for various WMU age-level organizations, with a total average circulation of more than 21,100. Numerous books were released for various audiences and selected materials were also produced in Chinese, Korean, and Spanish.

In addition to materials for age-level missions organizations, WMU involves other groups in missions through various approaches such as Missions Interchange<sup>SM</sup>, which is geared toward collegiate young women; myMISSION<sup>SM</sup>, for women in their 20s and 30s; and Sisters Who Care, for African American women.

WMU continually seeks to effectively meet needs in today's churches for missions education and involvement. In 2010, changes and highlights in missions education resources included the following:

#### Redesigned Curriculum for Mission Friends

Mission Friends® provides age-appropriate learning experiences to help preschoolers focus on others, become aware that not everyone knows about God's love, and understand ways they can help others know about Jesus.

In the fall, Mission Friends leaders saw changes to their curriculum materials, including new names. *Mission Friends Leader* replaced *Start* as the leader piece; and *Mission Friends at Home* replaced *Share* as take-home activity leaflets for Mission Friends. In addition, although the Mission Friends Resource Kit and Mission Friends Picture Set remain available for purchase separately, WMU now offers these two items combined as the Mission Friends Resource Kit and Pictures at a lower price than if purchased individually.

The new *Mission Friends Leader* includes fewer pages, making it more eco-friendly, and has been redesigned to help make teaching preparation simple and less time-consuming. It features units of study for all ages of preschoolers, easy-to-understand activities, suggestions for Web extras, child-guided and teacher-support activities, and storytelling tips.

Mission Friends at Home is a quarterly publication consisting of ten colorful four-page leaflets for each month. It is designed for parents to use as a resource when teaching their children about missions in their home, and includes songs, activities, family-time suggestions, games, and more.

The new combined Mission Friends Resource Kit and Pictures includes four colorful pictures for each month's unit of study and six colorful resource kit sheets filled with games, puzzles, posters, recipes, and songs.

#### Redesigned Curriculum for Acteens

Following extensive research in 2009, curriculum for Acteens® was completely redesigned with a new look, features, and more.

As part of the redesign, the magazine for members of Acteens, *The Mag*, moved from a monthly to a bimonthly format in September. *Acteens Leader*, formerly a quarterly magazine, is now published three times a year (Fall, Winter, and Spring). Each issue of *Acteens Leader* covers four months of curriculum plans to match the bimonthly format of *The Mag*.

Both an annual focus and cause were also introduced in the redesigned curriculum. During 2010–2011, Acteens will understand in new ways how God works in and through them to change the world for Christ with the focus of G3: The Power of a Girl to Change the World. G3 represents three girls: the Acteen, the girl next door, and the girl around the world. The Power Project, an Acteens cause, will help promote awareness and action among Acteens to help end human exploitation.

#### Children Participate on the "Home Team"

The third annual Children's Ministry Day provided the framework for approximately 360 groups of ministry-minded boys and girls to experience the joy of serving others.

On February 20, nearly 5,200 children across the country collectively put their faith into action by sharing the love of Christ in their communities. This year's theme was Home Team, and children were encouraged to participate in housing-related projects in their own communities.

Members of Girls in Action®, Children in Action<sup>SM</sup>, Royal Ambassadors®, and other children's groups, along with approximately 1,700 volunteer leaders, ministered to an estimated 28,220 people in their communities on Children's Ministry Day 2010.

#### WMU Consolidates Web Sites, Launches New wmu.com

WMU® launched a new and redesigned www.wmu.com in the fall. The two biggest changes were: all the sites for WMU age-level missions organizations are now consolidated into one site, and it is much more interactive and relevant with the addition of blogs, more downloadable missions materials, resources for leadership development and training, and more.

Primary objectives of the redesign were to: present a holistic picture of WMU—with continuity across age-levels from preschool to adults—that reflects the relevance and value of missions discipleship; facilitate two-way communication to build community and better understand and meet the needs of churches and individuals; and attract a new audience not familiar with WMU.

Prior to the redesign, WMU maintained 19 different Web sites; 13 of these were related to age-level WMU organizations or approaches and are now rolled into www.wmu.com. Previous age-level Web addresses redirect to new age-level landing pages on wmu.com. For example, www.gapassport.com redirects to www.wmu.com/children.

WMU will continue to expand its online presence to include more social media and increased interactivity and value-added features on wmu.com.

National WMU currently maintains the following Web sites:

www.blumeforgirls.com www.myMISSIONfulfilled.com www.newhopepublishers.com www.wmu.com www.wmufoundation.com www.wmustore.com www.worldcrafts.org

#### BAPTIST NURSING FELLOWSHIP

- A Christian organization for health-care professionals sponsored by WMU®.
- Offers special training and continuing education units; funds to assist members with expenses of missions trips; a prayer and fellowship network; and an avenue to utilize skills through health-care ministries and disaster relief projects.
- During the Baptist Nursing Fellowship<sup>sм</sup> (BNF®) Annual Meeting in Fort Worth, Texas, April 15–18, approximately 77 people representing 16 states enjoyed continuing education options, missionary speakers, worship experiences, prayer, fellowship, and more.

#### **COLLIDE**

- Hands-on missions experience for students in grades 7 –12 that offers missions projects during the day and worship and cultural experiences at night.
- Launched in 2008, this year's third annual Collide<sup>SM</sup> experience drew more than 75 students from 6 states to serve in Albuquerque, New Mexico, June 19–25.
- These missions volunteers hosted Vacation Bible Schools and assisted in servant ministries such as renovation projects, yard work, painting, cleaning, and sorting furniture and household goods to be given to those who had been previously homeless.
- Collide 2010 was a partnership between the Baptist Convention of New Mexico, New Mexico WMU, and national WMU®.

#### CHRISTIAN WOMEN'S JOB CORPS/CHRISTIAN MEN'S JOB CORPS

- Seeks to equip women and men, in a Christian context, for life and employment.
- Helps each participant gain self-confidence, purpose, direction, and hope for his or her future.
- Engages each participant in a weekly Bible study and pairs him or her with a mentor for encouragement and accountability, in a missions context, where women mentor women and men mentor men.
- In 2009\* alone, a total of 22,770 mentors and volunteers, along with nearly 900 staff members, ministered to 4,388 women and men at 204 registered and certified Christian Women's Job Corps®/Christian Men's Job Corps® (CWJC®/CMJCSM) sites across the nation. The 395,287 volunteer hours served in 2009 is worth an estimated \$8,241,734 in volunteer service.
- CWJC/CMJC National Certification trainings were conducted this year in Alabama, North Carolina, South Carolina, and Texas.
- \*2010 statistics not available until 2011.

#### INTERNATIONAL INITIATIVES

- Seeks to share the gospel by addressing issues that affect women and children around the world.
- Helps to change lives through partnership projects that tie evangelism to social justice issues internationally.
- In 2010, 121 volunteers sought to meet needs and share Christ during a total of 8 different missions trips to Canada, China, Jamaica, and Liberia.
- The missions team to Canada served in Vancouver during the 2010 Olympic Games in February. They worked through More Than Gold, a ministry organization that connects Christian volunteers to ministries at international sports events.
- In October, missions volunteers to China worked with the Amity Foundation in migrant schools and in colleges, teaching and practicing English with students.
- Two teams to Liberia served at Ricks Institute, a K-12 Christian school. The first conducted educational seminars on assessment practices for faculty in July, with each team member

being assigned a faculty member to mentor while they were there; a second team tutored the children in October.

- In partnership with South Carolina WMU, four different teams ministered in Jamaica in July and August in a variety of ways.
- Since 2001, 704 volunteers have served through 71 missions trips offered by WMU's International Initiatives<sup>SM</sup>.

#### MISSIONSFEST/FAMILYFEST

- Offers prepackaged missions trips where volunteers partner with other Christians in designated cities to support ongoing projects, and use their individual gifts and abilities to reach out and help others in the name of Christ.
- MissionsFEST<sup>SM</sup> opportunities are open to men and women 18 and older while FamilyFEST<sup>SM</sup> experiences, which are recommended for anyone first-grade and older, are perfect for families, adult teams, and student teams.
- Each MissionsFEST and FamilyFEST is a partnership between national WMU®, state WMU, and local Baptist associations.
- Types of ministries vary with each MissionsFEST and FamilyFEST, depending on the needs in the local community. This year, areas of service included Bible clubs, block parties, health fairs, servant ministries, light construction and repairs, serving in homeless shelters, multihousing ministries, and more.
- In 2010, 100 volunteers served 1,800 hours during FamilyFEST opportunities in Cincinnati, Ohio, June 19–25; and Wichita, Kansas, July 12–17.
- WMU has sponsored 22 MissionsFESTs since 2000 and 22 FamilyFESTs since 2001.
   Through these opportunities, a total of 5,378 volunteers have served 186,261 volunteer hours!

#### PROJECT HELP

- An initiative of WMU® which identifies a social and moral issue and then ties in national
  projects to help address it.
- Since 2004, Project HELP<sup>SM</sup> has focused on poverty. This year, WMU introduced human exploitation as the focus for 2010–2012.
- Human exploitation is defined as the unethical, selfish use of human beings for the satisfaction of personal desires and/or profitable advantage. It includes issues such as sex trafficking, labor trafficking, pornography, bullying, exploiting natural resources for personal gain, and media exploitation of families and children.
- WMU provides a variety of resources and opportunities to help individuals, groups, and churches learn about and address this gripping issue on local, national, and international levels
- Opportunities range from one-time projects to longer, ongoing partnerships.

#### PURE WATER, PURE LOVE

- Has supported missionaries with pure, safe drinking water since 1997 by providing filters and water purification equipment at no cost to them.
- Expanded the ministry in 2005 by also granting funds for drilling wells in villages and communities where missionaries serve without a clean water supply, and by providing assistance with disaster relief.
- In 2010, Pure Water, Pure Love<sup>SM</sup> awarded four grant projects totaling \$53,120 to projects in Brazil, Haiti, North Africa, and North Korea. The total amount awarded since 2005 for water projects around the world is more than \$362,500.
- From October 2008–September 2010, more than 5,000 people helped to change lives by collectively giving approximately \$256,540 in donations to this vital ministry

#### WORLDCRAFTS

- Started in 1996 by WMU<sup>®</sup> as an innovative, sustainable, holistic ministry to free women, men, and families from poverty.
- Imports and markets unique handmade gifts from more than 30 countries on 5 continents, working with artisan groups worldwide according to Fair Trade Federation guidelines.
- Introduced new branding elements including a new logo, color palette, tagline, vision statement, and mission statement. The new tagline is Partnering Together for Hope. The revised vision statement is: An income with dignity and the hope of everlasting life offered to every person on earth. This vision statement is supported by a revised mission statement: WorldCrafts<sup>SM</sup> and its local partners develop fair-trade businesses that provide sustainable income and offer eternal hope for impoverished people throughout the world.
- Introduced weekly e-mail offers this year to WorldCrafts customers who opt-in. These e-mail blasts have been very successful, and we look forward to continuing them in 2011.
- Produced a fall/Christmas catalog that incorporated new branding elements, streamlined product categories, and highlighted new artisan groups and countries.
- Continued our Set1Free campaign, which highlights artisan groups working to free women involved in or at risk of human trafficking and sexual exploitation. The Set1Free campaign now has 12 active artisan groups in Cambodia, China, Guatemala, India, Madagascar, Nepal, Philippines, Thailand, Uganda, and the United States. *Missions Mosaic* magazine is featuring a new Set1Free group every month through July 2011.
- Created five new parties this year! Themes include Polka Dot Party, Be a Blessing Party,
  Taste of Thailand Party, Set1Free Freedom Party, and Wrap It Up Party. Information for
  these parties is available on the WorldCrafts Web site at www.worldcrafts.org.

#### MISSIONARY HOUSING

- WMU® continues to help coordinate housing for Southern Baptist missionaries while they are on stateside assignment. This year, 691 houses in 31 states were made available by churches, associations, and individuals.
- WMU maintains a password-protected database of current available housing, provides counsel to those who desire to know more about starting a missionary house ministry, and facilitates communication between missionaries and those who have houses available for use.

#### SUPPORTIVE OPERATIONS

#### WMU ANNUAL MEETING

More than 600 gathered for the 2010 WMU® Missions Celebration and Annual Meeting, June 13–14, in Orlando, Florida. Missionaries shared ways God is working around the world and expressed their gratitude to WMU members for their faithful prayers. Participants also enjoyed opportunities for worship, personal growth, and fellowship.

During this event, Rosalie Hunt of Guntersville, Alabama, was elected to a second term as national recording secretary, and Debby Akerman of Myrtle Beach, South Carolina, was unanimously elected as president.

A native of Massachusetts, Akerman has been involved in WMU on local, associational, state and national levels. In the church, she has led Girls in Action® (GA®) organizations since 1982 and served as church WMU director for years. Additional involvement in GA includes serving as associational GA consultant in New Hampshire Baptist Association and Waccamaw (Georgia) Baptist Association, GA specialist for South Carolina WMU since 2002, and South Carolina GA camp consultant and camp nurse since 2001.

A graduate of New England Baptist School of Nursing in Boston, Massachusetts, Akerman ministered to others through a 30-year career in nursing. She succeeds Kaye Miller, also a registered nurse, who served as president of national WMU since 2005.

#### EXECUTIVE BOARD MEETING

In January of each year, the WMU Executive Board has a meeting for promotion, in which state WMU executive directors and staff members join the Board in planning and evaluating the work of WMU. The 2010 January Executive Board Meeting for Promotion was held at Shocco Springs Baptist Conference Center, Talladega, Alabama, January 9–11. The Executive Board met again in Orlando, Florida, June 12–13, prior to the WMU Missions Celebration and Annual Meeting.

#### NEW HOPE PUBLISHERS

New Hope® Publishers is committed to providing books and other resources that challenge Christian believers to understand and be radically involved in the mission of God. For New Hope, the past year was once again filled with exciting achievements and missional releases. A few highlights are summarized below:

#### New Hope Releases First Fiction Series

Christian fiction is one of the fastest growing segments in the Christian book genre. New Hope made its initial debut into the Christian fiction arena this year with the release of *No Greater Love* and *More than Conquerors*. The purpose of this "Extreme Devotion" series is to engage readers in stories of romance and intrigue, with the goal of transforming readers' hearts and minds in such a way they commit to living radically for God's mission in this world.

#### 10th Anniversary Edition of Live a Praying Life

New Hope's most successful title, *Live a Praying Life* by Jennifer Kennedy Dean, celebrated its tenth year in print. To commemorate the occasion, New Hope released a revised anniversary edition of this masterful Bible study along with a new companion DVD leader kit. The video for the kit was shot early in 2010 at Dawson Memorial Baptist Church in Birmingham, Alabama. Also new to the *Live a Praying Life* product family is a daily journal that includes the Scriptures and prayer quotes from several of Dean's books.

#### Online Marketing Continues to Grow

New Hope launched a new online marketing initiative this year with the start of its blogger review program. The volunteer-driven program partners Christian bloggers with New Hope to provide widespread publicity, reviews, and awareness of new releases.

New Hope also launched a new Web site design this year that features a daily blog by New Hope publisher Andrea Mullins which profiles New Hope books and relates them to current world events.

#### New Hope Author Featured at Major Missions Conferences

Mark L. Russell, author of *The Missional Entrepreneur*, was a featured speaker at three major missions events recently. As his book released in early 2010, he hosted a seminar at the Urbana 09 conference in St. Louis, Missouri, in December 2009. Following that event, he led breakout sessions in 2010 at both the Origins event in Los Angeles, California; and at the third Lausanne Congress on World Evangelization in Cape Town, South Africa.

#### WMU FOUNDATION

The WMU Foundation was created in 1995 to support the mission and ministry of WMU®. Through more than 120 funds and endowments, WMU Foundation provides grants, awards, and scholarships to further the work of WMU at every level—church, associational, state, and national—as well as overseas. WMU Foundation is a separate 501(c)3 nonprofit organization from WMU, and is guided by a 17-member board of trustees.

#### Reaching a Milestone

The WMU Foundation highlighted its 15th anniversary with a yearlong celebration that included many "birthday" gifts from donors. To date, the Foundation has provided more than \$4.5 million in grants, awards, and scholarships to support missions-related endeavors around the world.

#### Supporting Missions in 2010

This year the WMU Foundation gave the largest amount ever to national WMU—more than \$300,000—while maintaining a consistent level of giving to all other WMU organizations, ministries, and more. Through awards, grants, and scholarships, WMU Foundation gave more than \$500,000 in 2010.

#### Silent Auction a Success

Excitement and competition flooded WMU's January Board Meeting when the WMU Foundation introduced a silent auction of jewelry left to the Foundation by former WMU executive secretary Alma Hunt. The sale of her jewelry generated contributions for the WMU Foundation as those present bid for keepsakes from her unique collection.

#### Joy Fund Renamed in Honor of Wanda Lee

At the WMU Missions Celebration and Annual Meeting in Orlando, Florida, the Executive Board of WMU, along with the board of trustees of the WMU Foundation, recognized Wanda Lee's 10 years of dedicated service as WMU executive director/treasurer by renaming the Joy Fund in her honor. The announcement sparked a renewed interest in giving to this fund which provides a solid financial foundation for WMU, both now and in the future.

#### WMU and the WMU Foundation Honors Kaye Miller

The WMU Foundation, in partnership with the WMU Executive Board, brought an artistic flair to the 2010 WMU Missions Celebration by presenting an original acrylic painting to Kaye Miller in honor of her five years as national WMU president, 2005–2010. The painting features the fountain in the lobby at national WMU. Prints and cards of the image were created and offered to attendees in return for a contribution to the Wanda Lee Joy Fund.

#### **HEART Fund Grants**

The WMU Foundation granted a total of \$50,000 this year from the HEART (Humanitarian Emergency Aid for Rebuilding Tomorrow) Fund to support rebuilding efforts after earthquakes and floods destroyed homes and lives. Multiple HEART Fund grants met needs in Chile, Haiti, North Korea, and Tennessee.

#### MISSION BOARDS

WMU continues to work with both the North American Mission Board (NAMB) and the International Mission Board (IMB) in actively promoting two special offerings:

The 2009 Lottie Moon Christmas Offering® total was \$148,984,819.41.
The 2010 April Armstrong Fester Offering® total was \$54,241,601 (upper like)

The 2010 Annie Armstrong Easter Offering® total was \$54,341,691 (unaudited).

WMU does not receive any money from either of these missions offerings. Since initiating the first offering for international missions work in 1888, WMU has helped raise more than \$3.3 billion through the Lottie Moon Christmas Offering through 2009. Since 1907, when official reporting began for the home missions offering, receipts total More than \$1.3 billion for the Annie Armstrong Easter Offering through 2010. All funds raised through these two missions offerings go directly to the mission boards to support field personnel.

# Financial Statements of Entities Related to the Southern Baptist Convention

The following information has been compiled by the Executive Committee from reports submitted by the respective entities and, while accurate, is not an exact duplication of entity audits. Complete audits of each entity have been received and reviewed by the Executive Committee.

# EXECUTIVE COMMITTEE OF THE SOUTHERN BAPTIST CONVENTION

#### Statements of Financial Position

#### September 30, 2010 and 2009

| September 30, 2010 and 200  | )9   |  |
|---|--|--|
| <u>Assets</u>   |  |  |
| Cash and cash equivalents Cash - undistributed funds Cash and cash equivalents - temporarily restricted           | \$\frac{2010}{104,464} \\ \tag{1,038,777} \\ \tag{1,559,089} | \$ 2009<br>\$ 230,571<br>4,658,040<br> |
| Total cash and cash equivalents  Accounts receivable, including appropriations from LifeWay                       | 2,702,330  | 6,570,436                              |
| Christian Resources of \$2,800 in 2010 and \$23,617 in 2009  Investments held by the Southern Baptist Foundation: | 115,642  | 142,940                                |
| Unrestricted investments  | 6,967,172  | 7,470,150                              |
| Trust funds - permanently restricted  | 2,141,463  | 2,034,463                              |
| Total investments   | 9,108,635  | 9,504,613                              |
| Contributed property - held for sale  | 1,250,000  | 1,672,525                              |
| Other assets  | 1,070,732  | 843,313                                |
| Property and equipment:  Land   | 205,000  | 205,000                                |
| Southern Baptist Convention (SBC) office building   | 8,159,477  | 8,159,477                              |
| Furniture, fixtures and equipment - Executive Committee office  | 563,204  | 557,098                                |
| Furniture, fixtures and equipment - SBC office building   | 1,636,360  | 1,610,470                              |
| Total property and equipment  | 10,564,041   | 10,532,045                             |
| Accumulated depreciation  | (6,570,374)  | (6,268,808)                            |
| Property and equipment, net   | 3,993,667  | 4,263,237                              |
|   | \$ 18,241,006  | \$ 22,997,064                          |
| Liabilities and Net Assets  |  |  |
| Accounts payable  | \$ 575,041   | \$ 279,325                             |
| Undistributed funds obligation  | 1,038,777  | 4,658,040                              |
| Accrued liabilities   | 1,198,817  | 979,953                                |
| Accrued postretirement costs  | 6,647,538  | 5,738,311                              |
| Total liabilities   | 9,460,173  | 11,655,629                             |
| Unrestricted net assets:  Net investment in property and equipment  | 3,993,667  | 4,263,237                              |
| Designated for self insurance   | 1,086,614  | 3,361,910                              |
| Designated for sen insurance  | 5,080,281  | 7,625,147                              |
| Temporarily restricted net assets:  | 1 550 000  | 1 601 025                              |
| Funds held on behalf of SBC programs Permanently restricted net assets:   | 1,559,089  | 1,681,825                              |
| Trust funds   | 2,141,463  | 2,034,463                              |
| Total net assets  | 8,780,833  | 11,341,435                             |
|   | ¢ 19 241 006   | \$ 22,007,064                          |

See accompanying notes to the financial statements.

\$ 18,241,006

\$ 22,997,064

7777

Statements of Activities (With Summarized Financial Information for the Year Ended September 30, 2009) Year ended September 30, 2010

|  | orat change behavior oo; so the |                           | 2010                      |               |                    |
|--|---------------------------------|---------------------------|---------------------------|---------------|--------------------|
|  | Unrestricted                    | Temporarily<br>Restricted | Permanently<br>Restricted | Total         | Summarized<br>2009 |
| Revenues and Other Support:  |                                 |                           |                           |               |                    |
| Cooperative Program and designated gifts   | \$ 6,886,912                    | · ~                       | · •                       | \$ 6,886,912  | \$ 7,101,729       |
| Appropriations from LifeWay Christian Resources  | 450,100                         |                           | •                         | 450,100       | 960,009            |
| SBC Life advertising and subscriptions   | 136,259                         |                           | •                         | 136,259       | 146,354            |
| Interest income  | 237,713                         |                           |                           | 237,713       | 329,723            |
| Earnings from trust funds  | 17,534                          | 44,575                    | 63,589                    | 125,698       | 140,394            |
| Annual meeting   | 208,570                         |                           | •                         | 208,570       | 161,421            |
| Gifts, bequests and other contributions  | 12,930                          |                           | •                         | 12,930        | 18,804             |
| Net unrealized gains on investments  | 168,853                         |                           | 105,067                   | 273,920       | 753,248            |
| Net realized gains (losses) on investments   | 11,271                          | •                         | •                         | 11,271        | (1,153,605)        |
| Net unrealized loss on contributed property held for sale  | (422,525)                       |                           | •                         | (422,525)     |                    |
| Other  | 8,835                           | •                         | •                         | 8,835         | 80,978             |
| Distributable Funds:   |                                 | 029 203 636               |                           | 023 000 505   | 202 008 041        |
| Distributable lunds received   |                                 | 363,067,679               |                           | 909,001,019   | 392,998,041        |
| Distributable funds disbursed or payable   | •                               | (6/9,/80,585)             |                           | (383,087,679) | (392,998,041)      |
| Funds collected on behalf of SBC programs  |                                 |                           |                           |               | 145,624            |
| Funds disbursed on benait of SBC programs  |                                 |                           |                           | •             | (440,010)          |
| Funds disbursed to various third parties   | •                               |                           | •                         | •             | (1,494)            |
| Net Assets Released from Restrictions:<br>Satisfaction of grift. bequest and other contribution/restrictions | 122.736                         | (122.736)                 | •                         |               |                    |
| Satisfaction of trust fund restrictions  | 106,231                         | (44,575)                  | (61,656)                  |               |                    |
| Total revenues and other support   | 7,945,419                       | (122,736)                 | 107,000                   | 7,929,683     | 7,782,656          |
| Expenses:  | 2 002 104                       |                           |                           | 2 022 104     | 2 513 200          |
| Executive Committee operations   | 6 879 936                       |                           |                           | 6 879 936     | 6 108 028          |
| Convention Support - Kingdom Relations   | 324,843                         | •                         | •                         | 324,843       | 310,199            |
| Depreciation   | 362,312                         | •                         | •                         | 362,312       | 353,758            |
| Total expenses   | 10,490,285                      | '                         |                           | 10,490,285    | 9,285,384          |
| Change in net assets   | (2,544,866)                     | (122,736)                 | 107,000                   | (2,560,602)   | (1,502,728)        |
| Net assets at beginning of year  | 7,625,147                       | 1,681,825                 | 2,034,463                 | 11,341,435    | 12,844,163         |
| Net assets at end of year  | \$ 5,080,281                    | \$ 1,559,089              | \$ 2,141,463              | \$ 8,780,833  | \$ 11,341,435      |

See accompanying notes to the financial statements.

See accompanying notes to the financial statements.

Statements of Activities and Changes in Net Assets Year ended September 30, 2009

| Net assets at beginning of year<br>Net assets at end of year | Change in net assets | Expenses:     Convention operations     Executive Committee operations     Convention Support - Kingdom Relations     Depreciation     Total expenses | Net Assets Released from Restrictions: Satisfaction of gift, bequest and other contribution/restrictions Satisfaction of trust fund restrictions Total revenues and other support | Distributable Funds: Distributable funds received Distributable funds disbursed or payable Funds collected on behalf of SBC programs Funds disbursed on behalf of SBC programs Funds disbursed to various third parties | Revenues and Other Support: Cooperative Program and designated gifts Appropriations from LifeWay Christian Resources SBC Life advertising and subscriptions Interest income Earnings from trust funds Annual meeting Gifts, bequests and other contributions Net unrealized gains (losses) on investments Net realized gains (losses) on investments Other |
|--|----------------------|---|---|---|--|
| 9,086,629<br>\$ 7,625,147                                    | (1,461,482)          | 2,513,399<br>6,108,028<br>310,199<br>353,758<br>9,285,384   | (215,547)<br>119,088<br>7,823,902   |   | Ten Unrestricted Re \$ 7,101,729 \$ \$ 500,096 146,554 329,723 21,306 161,421 18,804 713,555 (1,153,605) \$ 80,978   |
| 1,762,764<br>\$ 1,681,825                                    | (80,939)             |   | 215,547<br>(53,176)<br>(80,939)   | 392,998,041<br>(392,998,041)<br>145,624<br>(440,616)<br>(1,494)   | Temporarily Restricted  \$   |
| 1,994,770<br>\$ 2,034,463                                    | 39,693               |   |   |   | Permanently Restricted \$  |
| 12,844,16 <u>3</u><br>11,341,43 <u>5</u>                     | (1,502,728)          | 2,513,399<br>6,108,028<br>310,199<br>353,758<br>9,285,384   | 7,782,656   | 392,998,041<br>(392,998,041)<br>145,624<br>(440,616)<br>(1,494)   | Total \$ 7,101,729 \$ 500,096 1146,354 329,723 1140,394 161,421 18,804 753,248 (1,153,605) 80,978  |

#### Statements of Cash Flows Years ended September 30, 2010 and 2009

|   | <u>2010</u>           | <u>2009</u>           |
|---|-----------------------|-----------------------|
| Cash flows from operating activities:                     |                       |                       |
| Change in net assets                                      | <u>\$ (2,560,602)</u> | <u>\$ (1,502,728)</u> |
| Adjustments to reconcile change in net assets to net cash |                       |                       |
| used by operating activities:                             |                       |                       |
| Depreciation  | 362,312               | 353,758               |
| Loss on disposal of equipment                             | 39,122                | -                     |
| Unrealized gain on investments                            | (273,920)             | (753,248)             |
| Realized (gain) loss on investments                       | (11,271)              | 1,153,605             |
| Unrealized loss on property held for sale                 | 422,525               | -                     |
| Change in operating assets and liabilities:               |                       |                       |
| Accounts receivable                                       | 27,298                | 336,670               |
| Other assets  | (227,419)             | 59,492                |
| Accounts payable  | 295,716               | 69,915                |
| Undistributed funds                                       | (3,619,263)           | (858,786)             |
| Accrued liabilities and accrued postretirement costs      | 1.128.091             | 646.843               |
| Total adjustments   | (1,856,809)           | 1,008,249             |
| Net cash used by operating activities                     | (4,417,411)           | (494,479)             |
| Cash flows from investing activities:                     |                       |                       |
| Purchases of equipment                                    | (131,864)             | (309,315)             |
| Purchases of investments                                  | (535,460)             | (1,397,736)           |
| Proceeds from sales of investments                        | 1,216,629             | 1,346,256             |
| Net cash used (provided) by investing activities          | 549.305               | (360,795)             |
| Decrease in cash and cash equivalents                     | (3,868,106)           | (855,274)             |
| Cash and cash equivalents at beginning of year            | 6,570,436             | 7.425.710             |
| Cash and cash equivalents at end of year                  | \$ 2,702,330          | \$ 6,570,436          |
| Cash and Cash equivalents at the Of year                  | <u>s 2,702,330</u>    | <u>5 0,370,430</u>    |

See accompanying notes to the financial statements.

#### Notes to the Financial Statements September 30, 2010 and 2009

#### (1) Nature of operations

The Executive Committee of the Southern Baptist Convention (the "Executive Committee") is the fiduciary, the fiscal, and the executive entity of the Southern Baptist Convention (the "SBC") in all its affairs not specifically committed to another board or entity. The Executive Committee's operations include the administration and distribution of funds received from state conventions, churches and individuals to the various entities of the SBC in accordance with SBC Cooperative Program Allocation directives or donor-imposed restirctions.

#### (2) Summary of significant accounting policies

The accompanying financial statements of the Executive Committee are presented on the accrual basis. The significant accounting policies followed are described below.

#### (a) Basis of presentation

Net assets and revenues, expenses, gains and losses are classified based on the existence or absence of donorimposed or other restrictions. Accordingly, net assets of the Executive Committee and changes therein are classified and reported as follows:

<u>Unrestricted</u> - Expendable amounts utilized primarily for operations which are not subject to donor-imposed restrictions.

<u>Temporarily restricted</u> - Contributions held which are subject to donor or other external restrictions that can be satisfied either by the passage of time or by donor-specified actions. Temporarily restricted assets at September 30, 2010 and 2009 are composed of funds administered on behalf of various SBC programs.

<u>Permanently restricted</u> - Assets for which a donor-imposed restriction stipulates that the resource be maintained permanently, but permits the Executive Committee to use or expend part or all of the income derived from the donated assets. At September 30, 2010 and 2009, permanently restricted assets are composed of perpetual trust fund assets.

#### (b) Cash equivalents

The Executive Committee considers all highly liquid investments with original maturities of three months or less to be cash equivalents.

#### (c) Trust funds

The Executive Committee has received as contributions several permanently restricted perpetual trusts. Under the trust arrangements, the Executive Committee records the assets and recognizes permanently restricted contribution revenue at the fair market value of the trust assets as of the date of donation. Income earned on the trust assets is recorded as earnings from trust funds in the accompanying statements of activities based upon the nature of restriction by the donor, if any.

#### (d) Distributable funds

Distributable funds represent amounts received from state conventions and individual churches which must be distributed immediately to various entities of the SBC in accordance with SBC Cooperative Program allocation directives and donor-imposed designations to these entities.

At September 30, 2010 and 2009, \$1,038,777 and \$4,658,040, respectively, have been included in cash undistributed funds and undistributed funds obligation in the accompanying statements of financial position for distributable funds received from state conventions and individual churches which must be distributed in accordance with SBC Cooperative Program allocation directives. These amounts have also been included in distributable funds received and paid, respectively, in the statement of activities.

#### (e) Gifts, beguests and other contributions

The Executive Committee receives donor-restricted contributions from certain individual contributors. The contributions are classified as temporarily restricted net assets in the accompanying statements of activities. The contributions are disbursed in accordance with donor restrictions in the year received. The donor restrictions are released with the passage of time, as the Executive Committee disburses these funds shortly after receipt.

#### (f) Investments

The Executive Committee's investments are stated at fair value, as more fully discussed in Note 5, and are included as undesignated investments, designated investments, trust funds and contributed property held for sale in the accompanying statements of financial position. The investments consist primarily of interest-bearing accounts and investments in mutual funds as invested by the Southern Baptist Foundation (the "SBF") in its investment pools. The Executive Committee's investments do not have a significant concentration of credit risk within any industry or specific institution.

#### (g) Property and equipment

Property and equipment are stated in the accompanying statements of financial position at cost. Depreciation is provided over the estimated useful lives of the respective assets on the straight-line method, which is 40 years for the SBC building and 3-10 years for other assets.

The SBC office building, which houses the offices of the Executive Committee and offices of various entities of the SBC, is owned by the Executive Committee but held in trust for the use of the SBC entities which occupy the building, including the Executive Committee. Construction of the office building and purchase of the land was funded through contributions received from the SBC and the various entities. As such, the Executive Committee receives no payment from the entities related to occupancy of the office space. However, each entity is responsible for the maintenance and operating costs associated with the related office space occupied.

#### (h) Funds administered on behalf of SBC programs

The Executive Committee acts as an agent for administering funds on behalf of certain SBC programs. These SBC programs support separate and distinct causes other than those accounted for within distributable funds. These funds are recorded as increases in temporarily restricted net assets based on donor-imposed restrictions. As the SBC directs the Executive Committee to release funds for the various projects, the assets are released from restrictions in the accompanying statements of activities.

#### (i) Income taxes

The Executive Committee is exempt from federal income taxes under the provisions of Internal Revenue Code Section 501(c)(3), and has received a determination letter to that effect from the Internal Revenue Service. Accordingly, no provision for income or excise tax has been recorded in the accompanying financial statements.

The Executive Committee changed its accounting for uncertainty in income taxes as of October 1, 2009 as a result of adopting a new accounting principle. Using the new method, a tax position is recognized as a benefit only if it is "more likely than not" that the tax position would be sustained in a tax examination, with a tax examination being presumed to occur. The amount recognized is the largest amount of tax benefit that is greater than 50% likely of being realized on examination. For tax positions not meeting the "more likely than not" test, no tax benefit is recorded. The change had no material effect on the Executive Committee's financial statements.

#### (j) Use of estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues, support and expenses during the reporting period. Actual results could differ from those estimates.

### (k) Subsequent events

The Executive Committee has evaluated events and transactions that occurred from the date of the financial statements through December 16, 2010, which is the date that the financial statements were available to be issued, for possible recognition or disclosure in the financial statements.

### (3) Credit risk and other concentrations

Executive Committee generally maintains cash and cash equivalents on deposit at banks and the SBF in excess of federally insured amounts. The Executive Committee has not experienced any losses in such accounts and management believes the Executive Committee is not exposed to any significant credit risk related to such cash and cash equivalents.

The Executive Committee has significant investment instruments. Investment securities, in general, are exposed to various risks, such as interest rate, credit, and overall market volatility. Due to the level of risk associated with certain investment securities, it is reasonably possible that changes in the values of investment securities will occur and that such changes could materially affect the amounts reported in the statements of financial position.

### (4) Investments

Investments are stated at fair value. The following schedule summarizes the investments as of September 30, 2010 and 2009:

|   |              | 2010        |              |
|---|--------------|-------------|--------------|
|   |              | Unrealized  | Fair Market  |
|   | Cost         | Gain        | Value        |
| Investments, invested in short-term interest-bearing accounts | \$ 6,833,801 | \$ 133,371  | \$ 6,967,172 |
| Trust funds, invested in mutual funds as invested             |              |             |              |
| by the SBF in its pooled investments                          | 1,720,867    | 420,596     | 2,141,463    |
|   | \$ 8,554,668 | \$ 553,967  | \$ 9,108,635 |
|   |              | 2000        |              |
|   |              | 2009        |              |
|   |              | Unrealized  | Fair Market  |
|   | Cost         | Gain (Loss) | Value        |
| Investments, invested in short-term interest-bearing accounts | \$ 7,505,635 | \$ (35,485) | \$ 7,470,150 |
| Trust funds, invested in mutual funds as invested             |              |             |              |
| by the SBF in its pooled investments                          | 1,718,931    | 315,532     | 2,034,463    |
|   | \$ 9,224,566 | \$ 280,047  | \$ 9,504,613 |

Income earned on investments is recorded in the accompanying statements of activities, as unrestricted, temporarily restricted or permanently restricted, based on donor stipulations. The following schedule summarizes the investments' return and related classification in the accompanying statements of activities:

|                               |                     | 20               | 10                |                   |
|-------------------------------|---------------------|------------------|-------------------|-------------------|
|                               |                     | Temporarily      | Permanently       |                   |
|                               | Unrestricted        | Restricted       | Restricted        | <u>Total</u>      |
| Dividends and interest income | \$ 255,247          | \$ 44,575        | \$ 63,589         | \$ 363,411        |
| Unrealized gains              | 168,853             | -                | 105,067           | 273,920           |
| Realized gains                | 11,271              |                  | <del>-</del>      | 11,271            |
| Total return on investments   | <u>\$ 435,371</u>   | <u>\$ 44,575</u> | <u>\$ 168,656</u> | <u>\$ 648,602</u> |
|                               |                     | 20               | 009               |                   |
|                               |                     | Temporarily      | Permanently       |                   |
|                               | <u>Unrestricted</u> | Restricted       | Restricted        | <u>Total</u>      |
| Dividends and interest income | \$ 351,029          | \$ 53,176        | \$ 65,912         | \$ 470,117        |
| Unrealized gains (losses)     | 713,555             | -                | 39,693            | 753,248           |
| Realized gains (losses)       | (1,153,605)         |                  |                   | (1,153,605)       |
| Total return on investments   | <u>\$ (89,021)</u>  | <u>\$ 53,176</u> | <u>\$ 105,605</u> | \$ 69,760         |

During 2008, a donor contributed a church building and parcel of land (the "property") to the Executive Committee, without restrictions. It is the Executive Committee's intention to sell the property during 2011. The property is included as contributed property-held for sale in the accompanying statements of financial position, and has been adjusted to its fair value in 2010 as estimated by management based upon an independent appraisal.

### (5) Fair Value Measurement

FASB ASC 820, Fair Value Measurements and Disclosures, provides the framework for measuring fair value. The framework provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements). The three levels of the fair value hierarchy under FASB ASC 820 are described below:

Level 1 - Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets that the Committee has the ability to access.

Level 2 - Inputs to the valuation methodology include:

- Quoted prices for similar assets or liabilities in active markets;
- Quoted prices for identical or similar assets or liabilities in inactive markets;
- Inputs other than quoted prices that are observable for the asset or liability;
- Inputs that are derived principally from or corroborated by observable market data by correlation or other means.

If the asset or liability has a specified (contractual) term, the Level 2 input must be observable for substantially the full term of the asset or liability.

Level 3 - Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

The asset's or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

The following is a description of the valuation methodologies used for asset measurement measured at fair value. There have been no changes in the methodologies used at September 30, 2010 and 2009.

The pooled funds consist of investments in pooled funds held by the Southern Baptist Foundation ("SBF") and measured at fair value based on the quoted market prices of the underlying investments.

Carrying value for the contributed property held for sale is the estimated fair value based on an independent appraisal.

The following table sets forth by level, within the fair value hierarchy, the Committee's assets at fair value as of September 30, 2010 and 2009:

| Fair Value Measurements as of          |        |
|--|--------|
| September 30, 2010 using the following | inputs |

|                                      | <u>Total</u>  | Level 1 | Level 2             | Level 3      |
|--------------------------------------|---------------|---------|---------------------|--------------|
| Pooled funds held by SBF:            |               |         |                     |              |
| Income funds                         | \$ 6,967,171  | \$      | - \$ 6,967,171      | \$ -         |
| Balanced funds                       | 1,198,461     |         | - 1,198,461         | -            |
| Flexible income funds                | 684,051       |         | - 684,051           | -            |
| Growth funds                         | 248,716       |         | - 248,716           | -            |
| Short term money market funds        | 10,236        |         | 10,236              |              |
| Total pooled funds                   | 9,108,635     |         | - 9,108,635         | -            |
| Contributed property – held for sale | 1,250,000     |         | <u> </u>            | _1,250,000   |
| Total                                | \$ 10,358,635 | \$      | <u>\$ 9,108,635</u> | \$ 1,250,000 |

### <u>Fair Value Measurements as of</u> September 30, 2009 using the following inputs

|                                      | <u>Total</u>        | Level 1   | Level 2      | Level 3      |
|--------------------------------------|---------------------|-----------|--------------|--------------|
| Pooled funds held by SBF             | \$ 9,504,613        | \$ -      | \$ 9,504,613 | \$ -         |
| Contributed property – held for sale | 1,672,525           |           |              | 1,672,525    |
| Total                                | <u>\$11,177,138</u> | <u>\$</u> | \$ 9,504,613 | \$ 1,672,525 |

### Fair Value Measurements Using Significant Unobservable Inputs (Level 3)

| Balance at September 30, 2008   | \$        | 1,672,525 |
|---|-----------|-----------|
| Issuances and settlements, net  |           | -         |
| Unrealized losses relating to assets still held at the reporting date | _         |           |
| Balance at September 30, 2009   |           | 1,672,525 |
| Issuances and settlements, net  |           | -         |
| Unrealized losses relating to assets still held at the reporting date | _         | (422,525) |
| Balance at September 30, 2010   | <u>\$</u> | 1,250,000 |

### (6) Annuity plan

The Executive Committee participates in a defined contribution annuity plan (the "Plan") which covers substantially all employees. The Plan is sponsored by GuideStone Financial Resources of the Southern Baptist Convention ("GuideStone"). The Executive Committee makes contributions equal to 10% of the participant's compensation and also matches participant contributions of 1% for each 3 years of service not to exceed 5% of the participant's compensation. Employees are eligible to participate on their first day of employment. The Plan expense totaled \$461,339 and \$435,683 for fiscal years 2010 and 2009, respectively.

### (7) Deferred compensation plan

The Executive Committee sponsors a deferred compensation plan for certain employees which is administered by GuideStone. Contributions, as required, are made by the Executive Committee to maintain plan assets equivalent to plan liabilities. Contributions to the deferred compensation plan for fiscal September 30, 2010 and 2009 were \$111,734 and \$74,727, respectively. Plan assets and related liabilities at September 30, 2010 and 2009 were \$955,660 and \$741,554, respectively, and have been included in other assets and accrued liabilities in the accompanying statements of financial position.

### (8) Postretirement benefits

The Executive Committee sponsors postretirement healthcare, life insurance, and retirement gift benefits for all active participants provided they remain employed at the Executive Committee until retirement (age fifty-five or above). The healthcare benefits provide for 100% of the cost of the participant's postretirement healthcare premiums and 70% of the eligible dependent's premiums for the remainder of their lives. The Executive Committee does not pay Medicare premiums. The life insurance benefits provide postretirement insurance benefits up to a maximum of \$20,000. The retirement gift benefits provide a one-time gift based on the participant's salary level and years of service. The Executive Committee does not fund these plans. The Executive Committee paid \$295,583 and \$305,581 to participants during fiscal 2010 and 2009, respectively.

During fiscal 2010 and 2009, net periodic postretirement costs were as follows:

|   | <u>2010</u> | <u>2009</u> |
|---|-------------|-------------|
| Service cost - benefits attributed to service during the period | \$ 259,029  | \$ 260,027  |
| Interest cost on accumulated postretirement benefit obligation  | 346,453     | 338,732     |
| Actuarial losses  | 93,101      | 81,241      |
|   | \$ 698,583  | \$ 680,000  |

The following table reconciles the funded status of the plan to the accrued postretirement costs reflected in the accompanying statements of financial position.

|  | <u>2010</u>         | <u>2009</u>  |
|--|---------------------|--------------|
| Accrued postretirement benefit obligation: |                     |              |
| For retirees                               | \$ 3,294,868        | \$ 3,209,052 |
| For active employees                       | 3,352,670           | 2,529,259    |
| Funded status/benefit obligation           | <u>\$ 6,647,538</u> | \$ 5,738,311 |

For measurement purposes, a 9.5% and 10.0% annual rate of increase in the per capita cost of covered healthcare claims was assumed for fiscal 2010 and 2009, respectively; the rate was assumed to decrease gradually to 5.0% by 2019 and remain at that level thereafter. The weighted average discount rate used in determining the accumulated postretirement benefit obligation was 5.5% and 6.5% for fiscal 2010 and 2009, respectively. The health care cost trend rate assumption has a significant effect on the amounts reported. To illustrate, increasing the assumed health care cost trend rates by 1 percentage point would increase the accumulated post-retirement benefit obligation as of September 30, 2010 and 2009 by \$818,852 and \$661,250 respectively, and the aggregate of the service and interest cost components of net periodic post-retirement benefits cost for the year beginning October 1, 2009 and 2008 by \$83,592 and \$63,569 respectively. Decreasing the assumed health care cost trend rates by 1 percentage point would decrease the accumulated post-retirement benefit obligation as of September 30, 2010 and 2009 by \$679,932 and \$553,701, respectively, and the aggregate of the service and interest cost components of net periodic postretirement benefits cost for the year beginning October 1, 2009 and 2008 by \$68,636 and \$83,136 respectively.

The estimated contribution payable for 2011 is \$307,000.

The estimated future benefits payable in each of the next fiscal years are as follows:

| 2011              | \$   | 307,000  |
|-------------------|------|----------|
| 2012              |      | 323,000  |
| 2013              |      | 342,000  |
| 2014              |      | 395,000  |
| 2015              |      | 376,000  |
| 2016 through 2020 | 2    | ,398,000 |
|                   | \$ 4 | ,141,000 |

In December 2003, the United States enacted into law the Medicare Prescription Drug, Improvement and Modernization Act of 2003 (the "Act"). The Act establishes a prescription drug benefit under Medicare, known as "Medicare Part D," and a federal subsidy to sponsors of retiree health care benefit plans that provide a benefit that is at least actuarially equivalent to Medicare Part D.

The following approximated benefit payments with Medicare Part D subsidy and without the subsidy, which reflect expected future service for calendar year ends, as appropriate, are expected to be paid:

|                   | With Subsidy | Without Subsidy | Medicare Part D |
|-------------------|--------------|-----------------|-----------------|
| 2011              | \$ 261,048   | \$ 307,491      | \$ 46,443       |
| 2012              | 274,145      | 322,918         | 48,773          |
| 2013              | 290,041      | 341,642         | 51,601          |
| 2014              | 335,116      | 394,736         | 59,620          |
| 2015              | 318,853      | 375,580         | 56,727          |
| 2016 through 2020 | 2,035,682    | 2,397,847       | 362,165         |
| Total             | \$3,514,885  | \$4,140,214     | \$625,329       |

### (9) <u>Insurance</u>

Insurance against loss by fire is carried on the SBC office building in the amount of approximately \$16,500,000 with excess liability insurance in the amount of \$15,000,000. Liability insurance in the amount of \$5,000,000 is carried on the directors and officers. Other forms of insurance protection include floater policies on certain equipment, coverage on certain portraits, a crime coverage policy of \$1,000,000 and \$1,000,000 in coverage per occurrence for worker's compensation claims.

The Executive Committee self-insures its employee medical and health benefits exposures subject to an aggregate loss cap of \$200,000 per individual. The Executive Committee has obtained this medical coverage as part of LifeWay Christian Resources of the Southern Baptist Convention's ("LifeWay") insurance plan. Medical coverage leated to prescription drugs has been obtained by the Executive Committee under a plan separate and apart from the LifeWay insurance plan. The Executive Committee pays LifeWay a monthly estimated premium, and LifeWay pays the insurance provider for the Executive Committee's current claims. The difference between the amount remitted to LifeWay and the claims paid by LifeWay on the Executive Committee's behalf is settled between the entities at calendar year end. The Executive Committee has recorded a liability of \$96,338 and \$45,058, at September 30, 2010 and 2009, respectively, for the amount paid to LifeWay as compared with the total amount paid by LifeWay to the insurance provider on Executive Committee's behalf. In addition, the Executive Committee maintains an accrual for the estimated costs of claims incurred but not yet paid. As adjustments to this estimated liability are identified, they are reflected in the statements of activities.

### (10) Leases

The Executive Committee has operating lease agreements for certain equipment which expire through fiscal 2013. Total operating lease expense for 2010 and 2009 was \$18,539 and \$17,311, respectively.

Future annual minimum lease payments due under noncancellable leases as of September 30, 2010, are as follows:

|       | Amount    |
|-------|-----------|
| 2011  | \$ 15,584 |
| 2012  | 2,652     |
| 2013  | 663       |
| Total | \$ 18 899 |

It is expected that in the normal course of business, leases that expire will be renewed or replaced by other leases; thus, it is anticipated that future lease payments will not be less than the expense for 2010.

### (11) Functional expenses

The Executive Committee's functional expenses were as follows:

|  |  | 2010                              |                           |
|--|--|-----------------------------------|---------------------------|
|  | Program                                      | Management                        |                           |
|  | Services                                     | and General                       | <u>Total</u>              |
| Convention operations                                | \$ 2,923,194                                 | \$ -                              | \$ 2,923,194              |
| Executive Committee operations                       | 2,961,726                                    | 3,918,210                         | 6,879,936                 |
| Convention Support                                   | 324,843                                      | -                                 | 324,843                   |
| Depreciation   |  | 362,312                           | 362,312                   |
| Total expenses                                       | <u>\$ 6,209,763</u>                          | \$ 4,280,522                      | <u>\$ 10,490,285</u>      |
|  |  |                                   |                           |
|  |  | 2009                              |                           |
|  | Program                                      | 2009<br>Management                |                           |
|  | Program <u>Services</u>                      |                                   | <u>Total</u>              |
| Convention operations                                | ~  | Management                        | Total<br>\$ 2,513,399     |
| Convention operations Executive Committee operations | Services                                     | Management<br>and General         |                           |
| •  | <u>Services</u><br>\$ 2,513,399              | Management<br>and General<br>\$ - | \$ 2,513,399              |
| Executive Committee operations                       | <u>Services</u><br>\$ 2,513,399<br>2,921,765 | Management<br>and General<br>\$ - | \$ 2,513,399<br>6,108,028 |

### (12) Endowment

The Executive Committee's endowment consists of 8 individual funds established for a variety of purposes. The endowment includes only permanently donor-restricted endowment funds. Net assets associated with endowment funds are classified and reported based on the existence of donor-imposed restrictions.

During 2007, the state of Tennessee adopted the Uniform Prudent Management of Institutional Funds Act ("UPMIFA"). As prescribed by UPMIFA, the Executive Committee intends to preserve the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the Executive Committee classifies as permanently restricted net assets (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) gains and losses either unrealized or realized to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. Dividends and income attributed to the endowment are either unrestricted or temporarily restricted in accordance with the terms of the endowment. The remaining portion of the donor-restricted endowment fund that is not classified in permanently restricted net assets is classified as temporarily restricted net assets until those amounts are appropriated for expenditures by the Executive Committee in a manner consistent with the standard of prudence prescribed by UPMIFA. In accordance with UPMIFA, the Executive Committee considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- (1) The duration and preservation of the fund
- (2) The purposes of the Executive Committee and the donor-restricted endowment fund
- (3) General economic conditions
- (4) The possible effect of inflation and deflation
- (5) The expected total return from income and the appreciation of investments
- (6) Other resources of the Executive Committee
- (7) The investment policies of the Executive Committee.

Changes in endowment net assets for the fiscal years ended September 30, 2010 and 2009 are as follows:

|   | <u>2010</u>  | <u>2009</u>  |
|---|--------------|--------------|
| Endowment net assets at beginning of the year   | \$ 2,034,463 | \$ 1,994,770 |
| Investment return:                              |              |              |
| Earnings from trust funds                       | 63,589       | 65,912       |
| Net realized and unrealized gain on investments | 105,067      | 39,693       |
| Total investment return                         | 2,203,119    | 2,100,375    |
| Satisfaction of trust fund restrictions         | (61,656)     | (65,912)     |
| Endowment net assets at end of year             | \$ 2,141,463 | \$ 2,034,463 |

### (13) Commitments and contingencies

The Executive Committee is engaged in the defense of the SBC in certain litigation where plaintiffs have named local churches, local associations, state conventions and the SBC in lawsuits. Management believes, based on the advice of legal counsel, that the Executive Committee's and the SBC's financial position and activities will not be materially impacted by such litigation.

### (14) Related party transactions

The Southern Baptist Foundation ("SBF") is a member corporation, with the Executive Committee being the sole member. As the sole member, the Executive Committee's President and Chief Executive Officer is also the Chairman of the Board of the SBF, and the Executive Committee appoints the SBF's Board of Trustees. However, the Executive Committee does not have a direct financial or economic interest in the SBF, and all SBF net assets would revert to the SBC upon dissolution of the SBF. Accordingly, the accompanying financial statements do not include the net assets or activities of the SBF. The Executive Committee paid \$300,000 during 2010 and 2009 to the SBF.

The SBF, GuideStone, and LifeWay are related parties to the Executive Committee.

### Schedule I - Schedules of Distributable Funds Received Years Ended September 30, 2010 and 2000

|                       |              | 2010          |                   |    |             | 2009              |      |   |
|-----------------------|--------------|---------------|-------------------|----|-------------|-------------------|------|---|
|                       | Cooperative  |               |                   | _  | Cooperative |                   |      |   |
|                       | Program      | Designated    | Total             |    | Program     | Designated        |      | Total                                   |
| Received:             |              |               |                   |    | Ţ.          |                   |      |   |
| Churches \$           | 5,113,847 \$ | 2,266,867     | \$<br>7,380,714   | \$ | 5,340,230   | \$<br>1,986,095   | \$   | 7,326,325                               |
| Misc./Individual      | 128,645      | 1,471,404     | 1,600,049         |    | 171,228     | 2,262,723         |      | 2,433,951                               |
| Alabama               | 18,218,487   | 17,458,338    | 35,676,825        |    | 19,136,057  | 18,072,991        | 3    | 7,209,048                               |
| Alaska                | 242,796      | 232,374       | 475,170           |    | 234,031     | 240,677           |      | 474,708                                 |
| Arizona               | 886,614      | 1,093,176     | 1,979,790         |    | 843,665     | 974,247           |      | 1,817,912                               |
| Arkansas              | 8,657,131    | 7,753,783     | 16,410,914        |    | 8,368,589   | 7,484,486         | 1    | 5,853,075                               |
| California            | 2,074,277    | 2,395,087     | 4,469,364         |    | 2,223,895   | 2,426,021         |      | 4,649,916                               |
| Colorado              | 498,293      | 846,203       | 1,344,496         |    | 634,506     | 935,720           |      | 1,570,226                               |
| Dakotas               | 38,071       | 81,409        | 119,480           |    | 40,459      | 90,281            |      | 130,740                                 |
| District of Columbia  | 35,347       | 40,421        | 75,768            |    | 33,756      | 40,856            |      | 74,612                                  |
| Florida               | 13,297,213   | 8,875,082     | 22,172,295        |    | 13,896,560  | 9,023,536         | 2    | 2,920,096                               |
| Georgia               | 16,847,219   | 15,840,317    | 32,687,536        |    | 18,678,711  | 16,725,156        |      | 5,403,867                               |
| Hawaii Pacific        | 372,601      | 418,802       | 791,403           |    | 366,356     | 386,630           |      | 752,986                                 |
| Illinois              | 2,504,846    | 2,080,717     | 4,585,563         |    | 2,529,332   | 2,152,919         |      | 4,682,251                               |
| Indiana               | 1,053,446    | 841,732       | 1,895,178         |    | 961,510     | 842,177           |      | 1,803,687                               |
| Iowa                  | 108,950      | 194,529       | 303,479           |    | 110,450     | 179,832           |      | 290,282                                 |
| Kansas - Nebraska     | 706,207      | 967,940       | 1,674,147         |    | 1,079,406   | 1,048,897         |      | 2,128,303                               |
| Kentucky              | 8,569,547    | 7,917,672     | 16,487,219        |    | 8,555,101   | 7,051,451         | 1    | 5,606,552                               |
| Louisiana             | 7,796,985    | 7,170,790     | 14,967,775        |    | 8,404,676   | 6,759,157         |      | 5,163,833                               |
| Maryland - Delaware   | 1,802,166    | 1,439,286     | 3,241,452         |    | 1,876,321   | 1,521,328         |      | 3,397,649                               |
| Michigan              | 291,468      | 333,619       | 625,087           |    | 489,905     | 440,582           |      | 930,487                                 |
| Minnesota - Wisconsin |              | 193,784       | 252,226           |    | 59,719      | 155,605           |      | 215,324                                 |
| Mississippi           | 11,148,815   | 12,184,176    | 23,332,991        |    | 12,150,940  | 12,257,012        | 2    | 24,407,952                              |
| Missouri              | 5,606,729    | 5,909,636     | 11,516,365        |    | 5,755,219   | 6,067,337         |      | 1,822,556                               |
| Montana               | 99,658       | 146,720       | 246,378           |    | 104,192     | 153,666           |      | 257,858                                 |
| Nevada                | 271,409      | 209,048       | 480,457           |    | 285,816     | 335,452           |      | 621,268                                 |
| New England           | 134,044      | 229,344       | 363,388           |    | 129,050     | 223,010           |      | 352,060                                 |
| New Mexico            | 1,171,295    | 1,375,604     | 2,546,899         |    | 1,258,222   | 1,488,036         |      | 2,746,258                               |
| New York              | 227,678      | 369,303       | 596,981           |    | 229,633     | 386,113           |      | 615,746                                 |
| North Carolina        | 10,204,541   | 19,058,913    | 29,263,454        |    | 10,134,181  | 19,733,949        | 2    | 29,868,130                              |
| Northwest             | 651,141      | 823,075       | 1,474,216         |    | 691,907     | 739,370           | _    | 1,431,277                               |
| Ohio                  | 1,697,380    | 1,556,090     | 3,253,470         |    | 1,767,379   | 1,345,845         |      | 3,113,224                               |
| Oklahoma              | 9,713,401    | 6,825,054     | 16,538,455        |    | 10,133,428  | 7,308,218         | 1    | 7,441,646                               |
| Pennsylvania -        | >,,,15,.01   | 0,020,001     | 10,000,.00        |    | 10,133,120  | 7,500,210         | •    | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, |
| South Jersey          | 219,983      | 352,136       | 572,119           |    | 223,734     | 262,154           |      | 485,888                                 |
| South Carolina        | 13,194,343   | 12,399,546    | 25,593,889        |    | 12,139,233  | 12,354,041        | 2    | 4,493,274                               |
| Tennessee             | 14,822,761   | 14,834,266    | 29,657,027        |    | 15,088,969  | 14,798,688        |      | 9,887,657                               |
| Texas:                | ,- ,-        | ,,            | . , ,             |    | .,,         | ,,                |      | .,,                                     |
| BGCT                  | 12,247,518   | 14,916,467    | 27,163,985        |    | 14,019,090  | 16,262,334        | 3    | 0,281,424                               |
| SBTC                  | 13,853,223   | 11,076,215    | 24,929,438        |    | 14,117,450  | 9,219,567         |      | 23,337,017                              |
| Utah - Idaho          | 181,647      | 235,877       | 417,524           |    | 178,177     | 244,603           |      | 422,780                                 |
| Virginia:             | - ,          | ,             | .,-               |    | ,           | ,                 |      | ,                                       |
| BGAV                  | 1,874,539    | 4,208,231     | 6,082,770         |    | 2,157,586   | 4,439,463         |      | 6,597,049                               |
| SBCV                  | 4,483,701    | 4,035,778     | 8,519,479         |    | 4,537,110   | 4,099,385         |      | 8,636,495                               |
| West Virginia         | 478,273      | 487,113       | 965,386           |    | 507,326     | 449,925           |      | 957,251                                 |
| Wyoming               | 175,806      | 156,228       | 332,034           |    | 174,118     | 183,988           |      | 358,106                                 |
| Puerto Rico/          | ,            | ,             | ,                 |    | . ,         |                   |      | ,                                       |
| U.S. Virgin Islands _ | 2,668        | 22,376        | 25,044            |    | 4,867       | 22,428            | _    | 27,295                                  |
|                       | 3191,763,151 | \$191,324,528 | \$<br>383,087,679 | \$ | 199,822,090 | \$<br>193,175,951 | \$39 | 2,998,041                               |

### Schedule II - Schedules of Distributable Funds Expended Years Ended September 30, 2010 and 2009

|                                       | Cooperative          | Percentage     |                      |                   |               |
|---------------------------------------|----------------------|----------------|----------------------|-------------------|---------------|
|                                       | Program              | of Total       |                      |                   |               |
|                                       | Allocation           | <b>Program</b> | Designated           | <u>2010 Total</u> | 2009 Total    |
| Expended:                             |                      |                |                      |                   |               |
| International Mission Board           | \$ 95,881,577        | 50.00%         | \$135,484,943        | \$231,366,520     | \$234,604,860 |
| North American Mission Board          | 43,702,823           | 22.79%         | 55,124,533           | 98,827,356        | 103,275,795   |
| Southwestern Seminary                 | 9,275,171            | 4.84%          | 33,380               | 9,308,551         | 9,657,226     |
| Southern Seminary                     | 9,502,399            | 4.96%          | 75,499               | 9,577,898         | 9,995,433     |
| New Orleans Seminary                  | 8,413,315            | 4.39%          | 18,824               | 8,432,139         | 8,832,534     |
| Southeastern Seminary                 | 7,750,206            | 4.04%          | 169,666              | 7,919,872         | 8,411,081     |
| Golden Gate Seminary                  | 3,442,472            | 1.79%          | 13,353               | 3,455,825         | 3,626,597     |
| Midwestern Seminary                   | 3,650,919            | 1.90%          | 13,396               | 3,664,315         | 3,554,897     |
| Historical Library and Archives       | 460,232              | 0.24%          | 702                  | 460,934           | 480,367       |
| Ethics & Religious Liberty Commission | 3,164,092            | 1.65%          | 7,034                | 3,171,126         | 3,434,939     |
| Annuity Board                         | -                    | 0.00%          | 13,846               | 13,846            | 17,954        |
| SBC Operating                         | 6,519,947            | 3.40%          | 369,350              | 6,889,297         | 7,106,358     |
|                                       | <u>\$191,763,153</u> | 100.00%        | <u>\$191,324,526</u> | \$383,087,679     | \$392,998,041 |

### Independent Auditor's Report

To the Trustees

Executive Committee of the Southern Baptist Convention:

We have audited the accompanying statements of financial position of the Executive Committee of the Southern Baptist Convention ("Executive Committee") as of September 30, 2010 and 2009, and the related statements of activities and changes in net assets and cash flows for the years then ended. These financial statements are the responsibility of the Executive Committee's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Executive Committee's internal control over financial reporting. Accordingly, we express no such opinion. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Executive Committee of the Southern Baptist Convention as of September 30, 2010 and 2009, and the changes in its net assets and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America

Our audits were conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The accompanying Supplemental Schedules I and II are presented for purposes of additional analysis and are not a required part of the basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

Lattimore Black Morgan & Cain, PC Brentwood, Tennessee December 16, 2010

160

77

69

1.004

1.081

\$1,012

83

77

65 \$ 1,551

1.539

1.616

### GUIDESTONE FINANCIAL RESOURCES OF THE SOUTHERN BAPTIST CONVENTION

### Statements of Financial Position December 31, 2010 and 2009

| December 31, 2010 and 200   | 17              |                 |
|---|-----------------|-----------------|
| (amounts in millions)   | 2010            | 2009            |
| Assets  |                 |                 |
| Investment in Funds, at fair value                                |                 |                 |
| Date target funds   | \$ 708          | \$ 564          |
| Asset allocation funds  | 3,692           | 3,595           |
| Select funds  | 2,901           | 3,406           |
| Non-registered funds  | 2,252           | 1,044           |
| Total investment in funds   | 9,553           | 8,609           |
| Affiliated companies  | 7               | 7               |
| Cash  | 1               | 11              |
| Notes receivable from participants                                | 122             | 112             |
| Other assets, net   | 20              | 20              |
| Total assets  | <u>\$ 9,703</u> | \$ 8,759        |
| Liabilities   |                 |                 |
| Restricted insurance reserves                                     | \$ 83           | \$ 86           |
| Other liabilities   | 13              | 15              |
| Total liabilities   | 96              | 101             |
| Participant accumulations and fund balances                       | 9,607           | 8,658           |
| Total liabilities and participant accumulations and fund balances | <u>\$ 9,703</u> | <u>\$ 8,759</u> |
| Statements of Revenues, Expenses, Gai                             | ns and Losses   |                 |
| For the Years Ended December 31, 20                               | 10 and 2009     |                 |
| (amounts in millions)   |                 | 2009            |
| Investment income/(losses)  |                 |                 |
| Date target funds   | \$ 88           | \$ 112          |
| Asset allocation funds  | 435             | 744             |
| Select funds  | 321             | 600             |

### Statements of Changes in Participant Accumulations and Fund Balances For the Years Ended December 31, 2010 and 2009

| (amounts in millions)  | 2010            | 2009            |
|--|-----------------|-----------------|
| Participant accumulations and fund balances at beginning of year | \$ 8,658        | \$ 7,104        |
| Revenues, expenses, gains and losses, net                        | 1,012           | 1,551           |
| Participant transactions   |                 |                 |
| Participant contributions, gifts, relief and other receipts      | 511             | 498             |
| Withdrawals, benefit and relief payment                          | <u>(574</u> )   | (495)           |
| Net increase (decrease) from participant transactions            | (63)            | 3               |
| Net change in participant accumulations and fund balances        | 949             | 1,554           |
| Participant accumulations and fund balances at end of year       | <u>\$ 9,607</u> | <u>\$ 8,658</u> |

The accompanying notes are an integral part of the financial statements.

### Notes to Financial Statements

Non-registered funds

Operating revenue

Operating expenses

Investment income/(losses), net

Revenues, gains and losses, net

Revenues, expenses, gains and losses, net

### 1. Financial Statement Presentation

GuideStone Financial Resources of the Southern Baptist Convention ("GuideStone") is the custodian and trustee for various retirement and benefit plans (the "Plans") and benefit funds (the "Funds") of the Southern Baptist Convention.

GuideStone is not subject to the provisions of the Employee Retirement Income Security Act of 1974 ("ERISA") and is not a state licensed insurance company. Additionally, GuideStone has not been subjected to the various insurance regulations by the states in which it serves.

The accompanying financial statements present the financial position and results of operations of the assets GuideStone administers on behalf of the Plans and GuideStone operations and, therefore, do not present all disclosures applicable to employee benefit plans or insurance companies.

Certain amounts in the 2009 financial statements have been reclassified to conform with the 2010 presentation. These changes in classification had no effect on total assets, participant accumulations, and revenues, expenses, gains and losses. The classification of the participant loan balance of \$112 million in 2009 has been reclassified from other assets to notes receivable on the Statements of Financial Position in order to comply with new accounting standards. The excess of the market value of the Capital Preservation Fund ("CPF") over the stated NAV of \$18 million in 2009 has been reclassified from other assets to investment in funds on the Statements of Financial Position and Note 4.

### Plans and Funds Administered by GuideStone

GuideStone administers the holdings of several benefit plans designed to provide retirement, family protection or health and welfare protection for plan participants. Retirement benefits can be provided under either a defined benefit plan or defined contribution plan. GuideStone also markets and services personal, IRA, and institutional investment products to eligible investors. See Note 4 for a detail of Investments in Funds and a detail of Investment Income and Losses of Funds

### A. Retirement Plans

Retirement Plans are comprised of the following plans:

### 1. 403(b)(9) Retirement Plan

The 403(b)(9) Retirement Plan, formally the Convention Annuity Plan, is a defined contribution plan offered to agencies, institutions, boards and commissions of the Southern Baptist Convention and the state Baptist conventions. The plan is a defined contribution plan permitted by Internal Revenue Code Section 403(b) and designated as a "church plan" exclusively for employees of Southern Baptist agencies.

### 2. Church Retirement Plan

The Church Retirement Plan, formally the Church Annuity Plan, is a defined contribution plan permitted by Internal Revenue Code Section 403(b) and designated as a "church plan" exclusively for ministers and other employees of Southern Baptist churches. Each state convention makes matching contributions for certain eligible members' benefit. Eligibility for matching contributions varies from state to state.

### 3. Voluntary Retirement Plan

The Voluntary Retirement Plan, formally the Voluntary Annuity Plan, is a defined contribution plan designed to receive contributions by Southern Baptist ministers or other church or agency employees who, for whatever reason, are ineligible to participate in either the 403(b)(9) Retirement Plan or the Church Retirement Plan. All contributions are made by the employee on a voluntary basis. The plan is a "church plan" as defined in Internal Revenue Code Section 403(b).

### 4. Ministers' and Chaplains' Plan

The Ministers' and Chaplains' Plan, formally the Ministers' Annuity Plan, is a defined contribution plan designed to receive contributions from Southern Baptist ordained, commissioned or licensed ministers who are either self-employed or are employed by for-profit or certain not-for-profit employers that do not provide a retirement plan. All contributions are made by the minister as employer contributions. The plan is a "church plan" as defined by Internal Revenue Code Section 403(b).

### 5. Trusteed plans

Trusteed plans include retirement plans permitted under various Internal Revenue Service Code Sections and administered by GuideStone.

### 6. Other Accumulations

Other Accumulations consists of amounts held for Southern Baptist agencies to fund various employee benefits. These funds may be used by the agencies to fund contributions to the 403(b)(9) Retirement Plan or to pay other employee benefits. Also included are non-Southern Baptist defined contribution plans designated as a "church plan" as defined by Internal Revenue Code Section 403(b).

### **B.** Benefit Funds

Benefit funds include the Fixed Benefit Fund ("FBF") and the Variable Benefit Fund ("VBF"). The FBF is administered by GuideStone and provides retirement benefits based on participation, which includes salary and service, and accumulations from defined contribution plans. Neither the employer nor GuideStone contribute to these funds. As of December 31, 2010 and 2009, the present value of future benefit payments of the FBF exceeded the FBF assets. As provided in the plan documents, the benefit payments are limited by the assets of the FBF; however, management believes the assets in the FBF will ultimately satisfy these payments. The FBF is closed to new participation other than accumulations transferred from defined contribution plans when participants choose an annuity. The VBF consists of accumulations transferred from defined contribution plans and invested to provide a variable benefit for participants. See Note 5 for further discussion of the benefit funds.

### C. Health and Welfare Plans

GuideStone underwrites and administers various health and welfare plans, which include life, medical, long-term disability and accident insurance, for church and agency members. GuideStone may terminate its administration of these plans at any time; however, it currently has no intention to do so. Stop-loss insurance coverage is not currently maintained with an insurance company related to GuideStone's health plans. Benefits provided by the health and welfare plans are payable by these plans except for certain fully insured health maintenance organization (HMO),

dental maintenance organization (DMO), disability, and accident plans administered and underwritten by third party insurers. Any anticipated deficiencies in plan balance would require increases in future premiums and/or revisions in future benefits. In management's opinion, current plan balance levels are adequate for current plan obligations.

### D. Operating Fund

This fund consists of fixed and other assets, related liabilities, and unrestricted reserves required for GuideStone operations.

### E. Financial Assistance Fund

This fund consists of gifts and other receipts made by outside parties for distribution according to the discretion of GuideStone or provisions of the gift agreement. The Mission:Dignity program receives gifts from individual donors and churches and then disburses those monies to qualified recipients. This process is overseen by a committee of the GuideStone Financial Resources Board of Trustees (the "Board").

### Investment in Funds

Substantially all of each Plan's resources are pooled for investment purposes in both registered and non-registered investment funds.

### A. Investment in Registered Mutual Funds

The registered investments are held principally in the GuideStone Funds family of registered mutual funds ("the GS Funds"). The assets of the Plans may be invested in three types of mutual funds: Date Target, Asset Allocation, and Select. Date Target funds invest primarily in different mixes of select funds that gradually grow more conservative as the target date approaches. Asset Allocation funds invest primarily in different mixes of select funds to meet certain investment strategies. Select funds include Equity Select funds, Fixed Income Select funds, and the Real Estate Securities Select fund. Equity Select funds invest primarily in publicly traded common and preferred stocks of domestic and international companies of small to large capitalization. Fixed Income Select funds invest primarily in publicly traded corporate, mortgage and government bonds of various durations. The Real Estate Securities Select fund invests primarily in public real estate securities.

### B. Investment in Non-Registered Funds

The non-registered investments, which remain exempt from registration with the Securities and Exchange Commission ("SEC"), invest in public and non-public securities. The CPF is a stable value fund that primarily invests in publicly traded fixed income vehicles. The Special Situations Fund ("SSF") consists of publicly traded senior and super senior structured credit securities, high yield securities, stock index futures, and bond investments in sovereign and corporate emerging market fixed income securities. The Alpha Fund is invested in publicly traded futures and forwards as well as private equity interests. The Fixed Benefit Reserve Fund holds cash and publicly traded U.S. Treasury and equity futures. The Long-Short Fund consists primarily of private equity interests in long-short equity investments. The High Yield Fund invests in publicly traded high yield fixed income securities. The Multi-Strategy Fund holds non-public partnership vehicles with broadly diversified exposure to the following investment strategies: equity, commodities, credit-driven, event-driven, interest rate-driven, global macro, managed futures and multi-strategy investments. The Private Equity Fund includes interests in private equity limited partnerships across multiple investment strategies, and the Private Real Estate Fund is comprised of multiple underlying limited partnership vehicles. The Real Estate Fund includes land and GuideStone's corporate headquarters. The non-registered funds are held solely by the Benefit Funds and CPF.

### 2. Summary of Significant Accounting Policies

The following is a summary of significant accounting policies followed by GuideStone in the preparation of its financial statements.

### Valuation of Investment in Registered Mutual Funds

GuideStone plan investments in registered mutual funds are valued based on the Net Asset Value ("NAV") of each fund which approximates fair value. Investments represent each Plan's proportionate ownership in the related investment fund. Earnings from funds are allocated to the respective Plans based on their proportionate ownership interest.

### Valuation of Investment in Non-Registered Funds

Private equity, real estate investments, and equity interests are carried at estimated fair value. Fair value is an exit price, representing the amount that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date (see Note 3). The high yield securities, stock index futures, and bond investments of the SSF, the bonds in the High Yield Fund and the CPF, the derivatives in the Alpha Fund, and the futures in the Fixed Benefit Fund are publicly traded and are valued at quoted market rates. Certain debt securities of the SSF may be valued on the basis of broker quotations, valuations provided by a pricing service which may use a matrix, formula or other objective method that takes into consideration market indices, matrices, yield curves and other specific adjustments or by a sub-advisor using various methodologies approved by the Board of Trustees. The Long-Short Fund, Multi-Strategy Fund, Private Equity Fund, Private Real Estate Fund and the remaining investments of the Alpha Fund are valued using the net asset value per share (NAV) calculated by the manager of the underlying investments, as a practical expedient to determining an independent fair value. GuideStone's private investments, by their nature, have little or no price transparency.

Plan investments in the CPF, a non-registered allocation fund, are valued at cost plus accrued interest applied at a predetermined rate. Management has determined that in the case of dissolution of the CPF, the shareholder is due the fair market value of fund. Therefore, the excess of the market value of the CPF's underlying investments over the stated NAV of the CPF is recorded as an additional investment in the CPF at the plan level. In the event that the market value of the underlying assets is below the stated NAV of the CPF, GuideStone has purchased book value wrap contracts from third parties whereby the third parties would assume the liability for this shortfall, should it occur. Therefore, GuideStone does not record a liability for the difference if the stated NAV exceeds the market value of the underlying investments. There are currently four "wrapper" contracts at major financial institutions. These institutions have credit ratings that range from A+ to AAA. The fair value of the wrapper contracts at December 31, 2010 was \$879,000, which approximates the replacement value of the contracts and is calculated using a matrix pricing technique. The CPF records the premiums paid to the third parties as an expense during the period in which it is incurred. As of December 31, 2010, the market value of the fund's underlying investments exceeded the stated NAV of the fund, or contract value, of \$391 million by \$25.7 million.

In addition, the difference between valuation at contract value and fair value is reflected over time through the crediting rate formula provided for in the CPF's "wrapper" contracts. To the extent that the CPF has unrealized and realized losses (that are accounted for, under contract value accounting, through a positive value of the wrapper contracts), the interest crediting rate may be lower over time than then-current market rates. Similarly, if the underlying portfolio generated realized and unrealized gains (reflected in a negative wrapper value adjustment under contract value accounting), an investor currently redeeming CPF units may forego any benefit related to a future crediting rate higher than then-current market rates.

### **Security Transactions**

GuideStone records security transactions on a trade date basis. Realized gains and losses are computed based on the specific identification of securities sold. Investment gains and losses are comprised of reinvested dividends, capital gains/losses and changes in market value of the investment in funds. Appreciation or depreciation resulting from recording investments at fair value is recognized as Investment income/(losses) in the Statement of Revenue, Expenses, Gains and Losses.

### Notes Receivable from Participants

Participants in some plans can borrow from their fund accounts up to a maximum amount of 50 percent of their vested account balance or \$50,000, whichever is less. The loans are collateralized by the pre-loan balance in the participant's account. In accordance with the authoritative guidance on defined contribution pension benefit plans that allow participant loans, these loans are carried at the loan's principal balance plus accrued but unpaid interest and are recorded as notes receivable in the Statements of Financial Position.

### Property and Equipment

Property and equipment are stated at cost less accumulated depreciation and are included in other assets. Depreciation is computed using the straight-line method over the estimated useful lives of the assets. Improvements to property and equipment are capitalized and depreciated over their estimated useful lives. Gains and losses upon retirement or disposal of fixed assets are recognized as incurred.

### Income Recognition

Dividend income is recognized on the ex-dividend date and interest income is recognized on an accrual basis.

### **Operating Revenue and Expenses**

GuideStone receives advisory and shareholder servicing fees directly from the registered and nonregistered investment funds and reimbursements from GuideStone Capital Management ("GCM"), an affiliate of GuideStone and the registered advisor to the GS Funds, for the use of GuideStone personnel and resources. Operating expenses of GuideStone are recovered from the Plans, FBF, and VBF through these fees. During 2010 and 2009, expenses of \$41.6 million and \$32.9 million, respectively, were recovered through fees and reimbursements and are included in operating revenue on the Statements of Revenues, Expenses, Gains and Losses. GuideStone operating expenses as reported in the Statements of Revenues, Expenses, Gains and Losses are attributable to plans and funds as follows:

(amounts in millions)

|  | 2010         |              |
|--|--------------|--------------|
| Operating and Financial Assistance Funds | \$ 46        | \$ 43        |
| Health and Welfare Plans                 | 21           | 21           |
| Retirement and Benefit Plans             | 2            | 1            |
| Total Operating Expenses                 | <u>\$ 69</u> | <u>\$ 65</u> |

### Income Taxes

GuideStone claims exemption from filings for federal and state income taxes under IRS Code, Section 501(c) 3. Management has determined that there are no uncertain tax positions that would require accrual as of December 31, 2010. GuideStone does not expect a significant change in uncertain tax positions during the twelve months subsequent to December 31, 2010.

As December 31, 2010, GuideStone is not currently undergoing any tax examinations nor has GuideStone agreed to extend the statute of limitations beyond the prescribed expiration date. GuideStone remains subject to examination by U.S. federal and state jurisdictions for prior tax years that remain open (2007 tax year through present) and upon completion of these examinations, tax adjustments may be necessary.

### **Participant Accumulations**

Participant accumulations consist of participant contributions to retirement plans and accumulated earnings on those contributions

### Participant Withdrawals

Withdrawals may be made for the purpose of providing retirement benefit payments, distributions to external retirement plans and relief payments.

### Use of Estimates in the Preparation of Financial Statements

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amount of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues, expenses, gains and losses during the reported period. Actual results could differ from those estimates.

### Risk and Uncertainties

The Plans provide for various investment options in a variety of funds. All investment securities are exposed to the risk of potential loss due to changes in the market (market risk) or due to the failure of the other party to a transaction to perform (credit risks). Market risk may be caused by factors specific to an individual investment, its issuer or any other factors affecting financial instruments traded in the market. As GuideStone's financial instruments are carried at fair value with fair value changes recognized in the Statement Revenues, Expenses, Gains and Losses, all changes in the market conditions will directly affect participant accumulations and fund balances. However, market risk is minimized by GuideStone constructing a diversified portfolio of financial instruments traded on various markets and may be hedged using derivative instruments such as options, swaps or futures.

Debt securities are also subject to credit risk, which is the risk of the issuer's inability to meet principal and interest payments on its obligations, and are subject to price volatility due to factors such as interest rate sensitivity and market perception of the creditworthiness of the issuer. GuideStone minimized concentrations of credit risk by undertaking transactions with a large number of customers and counterparties on recognized and reputable exchanges. In addition, GuideStone has a credit policy in place and the exposure to credit risk is monitored on an ongoing basis.

### **Recent Accounting Pronouncements**

In January 2010, the Financial Accounting Standard Board ("FASB") issued Accounting Standards Update (""ASU") 2010-06, "Improving Disclosures about Fair Value Measurements" (codified to "ASC 820"). This ASU requires reporting entities to make new disclosures about recurring and nonrecurring fair value measurements including significant transfers into and out of Level 1 and Level 2. This guidance was effective for GuideStone as of December 31, 2010 and did not have a material effect on GuideStone's financial statements.

In September 2010, the FASB issued ASU 2010-25, "Plan Accounting—Defined Contribution Pension Plans" (codified to "ASC 962"). This ASU is intended to clarify how loans to participants should be classified and measured by defined contribution pension benefit plans. This guidance was effective for GuideStone, as of December 31, 2010 and did not have a material effect on GuideStone's financial statements.

### 3. Fair Value Measurement

The fair value hierarchy under ASC 820 prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to level 1 measurement, which includes unadjusted quoted prices, and the lowest priority is given to level 3 measurements, which include measurements involving significant unobservable inputs. The three levels of the fair value hierarchy are as follows:

- Level 1 Quoted unadjusted prices for identical instruments in active markets that are accessible at the measurement date;
- Level 2 Quoted prices for similar instruments in markets that are not considered to be active but are valued based on executed trades; broker quotations that constitute an executable price; and alternative pricing sources supported by observable inputs. Level 2 inputs are either directly or indirectly observable for the asset in connection with market data at the measurement date;
- Level 3 Prices or valuation techniques that require inputs that are both significant to the fair value measurement and unobservable.

Inputs are used in applying the various valuation techniques and broadly refer to the assumptions that market participants use to make valuation decisions, including assumptions about risk. Inputs may include price information, volatility statistics, specific and broad credit data, liquidity statistics, and other factors. An investment's level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. However, the determination of what constitutes "observable" requires significant judgment by GuideStone. GuideStone considers observable data to be that market data which is readily available, regularly distributed or updated, reliable and verifiable, not proprietary, provided by multiple, independent sources that are actively involved in the relevant market. The

categorization of an investment within the hierarchy is based upon the pricing transparency of the investment and does not necessarily correspond to GuideStone's perceived risk of that investment.

In determining fair value, GuideStone separates its investments into five categories: publicly traded securities, short term investments, corporate bonds, derivative contracts, and private investments.

- Publicly Traded Securities. GuideStone's publicly traded securities that have no contractual restrictions on sale are
  classified within level 1 of the fair value hierarchy and are reported at their quoted market prices. Substantially all
  of GuideStone's investments have been classified within level 1 as they primarily consist of investments in the GS
  Funds, including the Money Market Fund.
- Short Term Investments. Short term investments consist of cash and cash equivalents and are classified within
  Level 1 of the fair value hierarchy.
- Corporate Bonds. GuideStone's corporate bonds are valued at the mean of the last bid and asked prices available.
   These investments are classified within Level 2 of the fair value hierarchy.
- Derivative Contracts. The Funds record their derivative contracts at market or fair value. Market values are determined
  by using quoted market prices when available. Otherwise, fair values are based on pricing models that consider the
  time value of money, volatility, and the current market and contractual prices of the underlying instruments. Pricing
  model inputs can generally be verified and model selection does not involve significant management judgment.
  Derivative contracts are generally classified within Level 2 of the fair value hierarchy.
- Private Investments. GuideStone uses a hypothetical market to value its investments in private equity interests and real estate. Private equity interests include equity investments in partnerships, limited companies, and limited liability companies. Since there is no market for these private investments, GuideStone records changes to investment valuations based on available market evidence, original transaction price, recent transactions in the same or similar instruments, completed or pending third-party transactions in the underlying investment or comparable issuers, subsequent rounds of financing, recapitalizations and other transactions across the capital structure, offerings in the equity or debt capital markets, financial performance of the fund or properties, changes in financial ratios or cash flows and any other relevant factors that GuideStone believes that a market participant would consider to be a relevant factor impacting the exit price. For investments that calculate NAV per share, GuideStone uses NAV as its measure of fair value for fund investments when (i) the fund investment does not have a readily determinable fair value and (ii) the NAV of the investment fund is calculated in a manner consistent with the fair value measurement principles. Private investments are classified within Level 3 of the fair value hierarchy.

The following tables present the investments carried on the Statement of Financial Position by level within the fair value hierarchy as of December 31, 2010 and 2009.

| (amounts in millions)     | Fair Val        | ue Measuremen | ts at December 31, | 2010            |
|---------------------------|-----------------|---------------|--------------------|-----------------|
|                           |                 | Level 2       | Level 3            |                 |
|                           |                 | Significant   | Significant        |                 |
|                           | Level 1         | Observable    | Unobservable       |                 |
|                           | Quoted Price    | Input         | Input              | Total           |
| Mutual Funds              | \$ 7,494        |               |                    | \$ 7,494        |
| Money Market              | 351             |               |                    | 351             |
| Short TermInvestments     | 116             |               |                    | 116             |
| Corporate Bonds           |                 | 723           |                    | 723             |
| Derivatives               |                 | 10            |                    | 10              |
| Equity Investments        |                 |               | 766                | 766             |
| Real Estate               |                 |               | <u>93</u>          | 93              |
| Total Investment in Funds | <u>\$ 7,961</u> | <u>\$ 733</u> | <u>\$ 859</u>      | <u>\$ 9,553</u> |

|                           | Fair Val        | <u>ue Measuremen</u> | its at December 31, | 2009            |
|---------------------------|-----------------|----------------------|---------------------|-----------------|
|                           |                 | Level 2              | Level 3             |                 |
|                           |                 | Significant          | Significant         |                 |
|                           | Level 1         | Observable           | Unobservable        |                 |
|                           | Quoted Price    | Input                | <u>Input</u>        | Total           |
| Mutual Funds              | \$ 7,640        |                      |                     | \$ 7,640        |
| Money Market              | 218             |                      |                     | 218             |
| Corporate Bonds           |                 | 498                  |                     | 498             |
| Derivatives               |                 | 2                    |                     | 2               |
| Equity Investments        |                 |                      | 156                 | 156             |
| Real Estate               |                 |                      | 95                  | 95              |
| Total Investment in Funds | <u>\$ 7,858</u> | <u>\$ 500</u>        | <u>\$ 251</u>       | <u>\$ 8,609</u> |

There were no transfers between levels of the fair value hierarchy during the periods presented in the tables above.

|                            | _                          |                      |                  |                          |                     |                         |                 |                      |                            |                |                         |                       |                    |                             |                   |                  |                               |                             |                           |                        |               |                           | _                     |                    |                   |         |               |                              |                          |                            |                                |                            |                        |  |                         |                         |                         |                         |                         |                         |                          |                          | _    |                          |   |  |
|----------------------------|----------------------------|----------------------|------------------|--------------------------|---------------------|-------------------------|-----------------|----------------------|----------------------------|----------------|-------------------------|-----------------------|--------------------|-----------------------------|-------------------|------------------|-------------------------------|-----------------------------|---------------------------|------------------------|---------------|---------------------------|-----------------------|--------------------|-------------------|---------|---------------|------------------------------|--------------------------|----------------------------|--------------------------------|----------------------------|------------------------|--|-------------------------|-------------------------|-------------------------|-------------------------|-------------------------|-------------------------|--------------------------|--------------------------|------|--------------------------|---|--|
| Total investments in funds | Total Non-Registered Funds | Non-Proprietary Fund | Real Estate Fund | Private Real Estate Fund | Private Equity Fund | Multi Strategy Fund (*) | High Vield Fund | I ong-Short Fund (*) | Fixed Benefit Reserve Fund | Alpha Fund (*) | Special Situations Fund | Non-Registered Funds: | Total Select funds | Real Estate Securities Fund | Money Market Fund | Global Bond Fund | Inflation Protected Bond Fund | Extended-Duration Bond Fund | Medium-Duration Bond Fund | Low-Duration Bond Fund | Fixed income: | International Equity Fund | Small Cap Equity Fund | Growth Equity Fund | Equity Index Fund | Equity: | Select funds: | Total Asset Allocation funds | Growth Allocation Fund I | Balanced Allocation Fund I | Conservative Allocation Fund I | Aggressive Allocation Fund | Growth Allocation Fund | Conservative Allocation Fund  Ralanced Allocation Fund | Asset Allocation funds: | Total Date Target funds | MyDestination 2045 Fund | MyDestination 2035 Fund | MvDestination 2025 Fund | MyDestination 2015 Fund | MyDestination 2005 Eurod | Registered Mutual Funds: |      |                          | (amounts in millions)                         |  |
| <u>\$ 9,272</u>            | 2,252                      | 76                   | 30               | 63                       | 129                 | 152                     | 212             | 310                  | 231                        | 293            | 330                     | 416                   | 2,678              | 90                          | 556               | 30               | 20                            | 204                         | 164                       | 113                    | 550           | 294                       | 201                   | 406                | 220               |         |               | 3,637                        | 232                      | 331                        | 69                             | 682                        | 827                    | 1 092  |                         | 705                     | 71                      | 108                     | 233                     | 241                     | 6 53                     |                          | 2010 | and Bene                 | Combined                                      |  |
| \$ 8,352                   | 1,044                      | 0 66                 | 30               | 65                       | 104                 | . 23                    | 23 -            |                      | 145                        | . +            | 184                     | 418                   | 3,208              | 78                          | 662               | 95               | 6                             | 263                         | 377                       | 100                    | 429           | 348<br>420                | 204                   | 439                | 207               |         |               | 3,545                        | 208                      | 311                        | 64                             | 639                        | 807                    | 268<br>1 107   |                         | 555                     | 40                      | 71                      | 167                     | 216                     | e 61                     |                          | 2009 | and Benefit Funds        | Investment in Fu<br>Combined Retirement       |  |
| <u>\$ 169</u>              | .                          |                      |                  |                          |                     |                         |                 |                      |                            |                |                         | ı                     | 144                | .                           | 5                 |                  |                               |                             | 70                        | 69                     |               | ,                         |                       | ,                  |                   |         |               | 25                           | ,                        |                            |                                | 25                         |                        |  |                         |                         |                         |                         |                         |                         | •                        |                          | 2010 | and Welfare Plans        | tirement in Funds, December 31, 2010 and 2009 |  |
| <u>\$ 149</u>              | .                          |                      |                  |                          |                     |                         |                 |                      |                            |                |                         |                       | 127                | .                           | 5                 |                  |                               |                             | 61                        | 61                     |               |                           |                       |                    |                   |         |               | 22                           | ,                        |                            |                                | 22                         |                        |  |                         |                         |                         |                         |                         |                         | e                        |                          | 2009 | re Plans                 | d Health                                      |  |
| <u>\$ 112</u>              | ,                          |                      |                  |                          |                     |                         |                 |                      |                            |                |                         |                       | 79                 | 2                           | 18                | 2                |                               | s                           | 24                        | 6                      | 0             | ٥ ~                       | 1 1                   | ν <i>-</i> 4       |                   |         |               | 30                           | ,                        |                            |                                | 30                         |                        |  |                         | ယ                       | ω                       |                         |                         | 6                       | 9                        |                          | 2010 | and Financial Assistance | Combined Operating                            |  |
| <u>\$ 108</u>              |                            |                      |                  |                          |                     |                         |                 |                      |                            |                |                         | ,                     | 71                 | 2                           | 13                | 2                |                               | 3                           | 22                        | 7                      | ٥             | 0 0                       |                       | 7                  | ı,                |         |               | 28                           | ,                        |                            |                                | 28                         |                        |  |                         | 9                       | ယ                       | w                       |                         | , ,                     | 9<br>N                   |                          | 2009 | Assistance               | Operating                                     |  |
| \$ 9,553                   | 2,252                      | 76                   | 30               | 63                       | 129                 | 152                     | 212             | 310                  | 231                        | 293            | 330                     | 416                   | 2,901              | 92                          | 579               | 32               | 20                            | 207                         | 258                       | 188                    | 344           | 344                       | 24/                   | 413                | 220               |         |               | 3,692                        | 232                      | 331                        | 69                             | 737                        | 827                    | 249<br>1 092   |                         | 708                     | 74                      | 108                     | 233                     | 241                     | 6 53                     |                          | 2010 | Tota                     |   |  |
| \$ 8,609                   | 1,044                      | 66                   | 30               | 65                       | 104                 |                         | 22 -            |                      | 145                        |                | 184                     | 418                   | 3,406              | 80                          | 680               | 97               | 6                             | 266                         | 460                       | 168                    | 437           | 334                       | 264                   | 446                | 207               |         |               | 3,595                        | 208                      | 311                        | 64                             | 689                        | 807                    | 268<br>1 107   |                         | 564                     | 43                      | 74                      | 167                     | 3 04<br>216             | 9                        |                          | 2009 | _                        |   |  |

| M                 |
|-------------------|
| $\mathcal{L}_{2}$ |
| 77                |
| C                 |
| 4                 |

| (amounte in millione)                         | Invest  | Investment Income and Losses of Funds, December 31, 2010 and 2009 | isses of Funds, December 3 | ember 31, 2010 and Health | 2009<br>Combined Operating | orațina      |          |            |
|---|---------|---|----------------------------|---------------------------|----------------------------|--------------|----------|------------|
|   | and Ben | and Benefit Funds   | and Welfare Plans          | re Plans                  | and Financial Assistance   | I Assistance | Total    |            |
|   | 2010    | 2009  | 2010                       | 2009                      | 2010                       | 2009         | 2010     | 2009       |
| Registered Mutual Funds:                      |         |   |                            |                           |                            |              |          |            |
| Date Target funds:<br>MyDestination 2005 Fund | 8       | 01.8  | 9                          | ý                         | ý                          | 1.3          | 8        | 11.3       |
| MyDestination 2015 Fund                       | 30      | 14  |                            | ·                         | •                          |              | 30       | 14         |
| MyDestination 2025 Fund                       | 29      | 35  |                            |                           |                            |              | 29       | 35         |
| MyDestination 2035 Fund                       | 14      | 15  |                            |                           |                            | 1            | 14       | 16         |
| MyDestination 2045 Fund                       | 6       | ∞   | '                          | '                         | 1                          | -            | 10       | 6          |
| Total Date Target funds                       | 87      | 109   | '                          | '                         | -                          | 3            | 88       | 112        |
| Asset Allocation funds:                       |         |   |                            |                           |                            |              |          |            |
| Conservative Allocation Fund                  | 19      | 38  |                            |                           |                            | _            | 19       | 39         |
| Balanced Allocation Fund                      | 124     | 218   |                            |                           |                            |              | 124      | 218        |
| Growth Allocation Fund                        | 103     | 176   |                            | 1 \                       |                            | ' t          | 103      | 176        |
| Aggressive Allocation Fund                    | 91      | 150   | 4                          | 9                         | 4                          |              | 66       | 163        |
| Conservative Allocation Fund I                | ဂ [     | ς (   |                            |                           |                            |              | o 5      | ς (        |
| Balanced Allocation Fund I                    | 3/      | 61  |                            |                           |                            |              | 3/       | 19         |
| A consocius Allocation Fund I                 | 0 7 0   | 5 6   |                            |                           |                            |              | 20       | 2.5<br>2.2 |
| Total Asset Allocation finds                  | 427     | 730   | 4                          | 9                         | 1 4                        | ' ×          | 435      | 744        |
| Select funds:                                 | į       |   |                            |                           |                            | ı            | !        |            |
| Equity:                                       |         |   |                            |                           |                            |              |          |            |
| Equity Index Fund                             | 28      | 43  |                            |                           |                            |              | 28       | 43         |
| Growth Equity Fund                            | 64      | 130   |                            |                           | _                          | 2            | 99       | 132        |
| Small Cap Equity Fund                         | 52      | 45  |                            |                           |                            |              | 52       | 45         |
| Value Equity Fund                             | 35      | 64  |                            |                           | -                          | _            | 36       | 65         |
| International Equity Fund                     | 29      | 129   |                            |                           | 1                          | 2            | 30       | 131        |
| Fixed income:                                 |         |   |                            |                           |                            |              |          |            |
| Low-Duration Bond Fund                        | 4       | 10  | 3                          | 9                         |                            |              | 7        | 16         |
| Medium-Duration Bond Fund                     | 33      | 54  | 5                          | 6                         | 2                          | _            | 40       | 49         |
| Extended-Duration Bond Fund                   | 31      | 53  |                            |                           |                            | _            | 31       | 54         |
| Inflation Protected Bond Fund                 | - :     | • ;   |                            |                           |                            |              | - ;      |            |
| Global Bond Fund                              | 10      | 25  |                            |                           |                            | -            | 10       | 26         |
| Money Market Fund                             | ' ?     | r &   |                            |                           |                            |              | ' 6      |            |
| Real Estate Securities Fund                   | 200     | 20  | ' °                        | =                         | "                          |              | 271      | 77         |
| Non-Registered Finds:                         | 900     | 0.0   | o                          | CI                        | 0                          |              | 170      | 900        |
| Canital Preservation Fund                     | 96      | 14  |                            |                           |                            | ٠            | 90       | 14         |
| Special Situation Fund                        | 32      | 85  |                            |                           | ,                          | ,            | 32       | 85         |
| Alpha Fund                                    | 23      | . '   |                            |                           |                            |              | 23       | '          |
| Fixed Benefit Reserve Fund                    | 28      | $\in$   |                            |                           |                            |              | 2%       | $\in$      |
| Long-Short Fund                               | 19      | E '   |                            |                           |                            |              | 19       | -          |
| High Yield Fund                               | 4       | 9   |                            |                           | ٠                          |              | 4        | 9          |
| Multi Strategy Fund                           | 7       |   |                            |                           |                            |              | 7        | •          |
| Private Equity Fund                           | 14      | $\equiv$  |                            |                           |                            |              | 14       | Ξ          |
| Private Real Estate Fund                      | (9)     | (13)  |                            |                           |                            |              | (9)      | (13)       |
| Real Estate Fund                              | 33      | 3   |                            |                           |                            |              | 3        | 3          |
| Non-Proprietary Fund                          | 6       | 15  |                            |                           |                            |              | 6        | 15         |
| Self-Directed Accounts                        | 7       | 2   | '                          | '                         | '                          | '            |          | 2          |
| Total Non-Registered Funds                    | 160     | 83  |                            | . ;                       | . ;                        | . ;          | 091      | 83         |
| Total investment income/(losses)              | \$ 982  | \$ 1,498  | \$ 12                      | \$21                      | <u>\$ 10</u>               | \$ 20        | \$ 1,004 | \$ 1,539   |

The following table sets forth a summary of changes in the fair value of GuideStone's level 3 investments. All gains (losses) in the table below are reflected in investment income (losses) in the accompanying Statement of Revenue, Expenses, Gains and Losses.

(amounts in millions)

Fair Value Measurements Using Significant Unobservable Inputs (Level 3)

|  | as of Do           | ecember 31, 201 | 10            |
|--|--------------------|-----------------|---------------|
|  | Equity             | Real            |               |
|  | <u>Investments</u> | <b>Estate</b>   | <b>Total</b>  |
| Balance at December 31, 2009                 | \$ 156             | \$ 95           | \$ 251        |
| Transfers in/(out)                           | -                  | -               | -             |
| Gains/(losses)                               | 67                 | (6)             | 61            |
| Net payments, purchases and sales            | _ 543              | 4               | 547           |
| Balance at December 31, 2010                 | <u>\$ 766</u>      | <u>\$ 93</u>    | <u>\$ 859</u> |
| Net change in unrealized gains/(losses) from |                    |                 |               |
| investments still held at the reporting date | \$ 56              | \$ 2            | \$ 58         |

Fair Value Measurements Using Significant Unobservable Inputs (Level 3) as of December 31, 2009

|  | Equity        | Real          |               |
|--|---------------|---------------|---------------|
|  | Investments   | <b>Estate</b> | Total         |
| Balance at December 31, 2008                 | \$ 146        | \$ 104        | \$ 250        |
| Transfers in/(out)                           | (23)          | -             | (23)          |
| Gains/(losses)                               | 11            | (8)           | 3             |
| Net payments, purchases and sales            | 22            | (1)           | 21            |
| Balance at December 31, 2009                 | <u>\$ 156</u> | <u>\$ 95</u>  | <u>\$ 251</u> |
| Net change in unrealized gains/(losses) from |               |               |               |
| investments still held at the reporting date | \$ 33         | \$ (10)       | \$ 23         |

### 4. Investment Funds

The Investment in Funds at December 31, 2010 and 2009 and the Investment Income and Losses of the Funds for the years ended December 31, 2010 and 2009 are summarized in the following pages. The investment schedules include both the registered and the non-registered funds. The financial statements of the registered mutual funds are filed with the SEC and are available upon request. An asterisk (\*) is used to identify the non-registered funds that commenced operations in 2010. (See previous two pages.)

### 5. Benefit Funds

The FBF is comprised of assets that provide funding for Plan A, which is a past service defined benefit plan that was closed to new participants as of January 1, 1978; the International Mission Board's past service defined benefit plan that was closed December 31, 1981; and annuity benefit payments from 403(b) defined contribution plans of Southern Baptist churches and Southern Baptist organizations serviced by GuideStone. Under Plan A and the International Mission Board's past service defined benefit plan, benefits are payable upon the retirement based on earnings and years of credited prior service. Purchased annuities are payable based on accumulations transferred into the Plan, the age of the annuity nutting rate at the time of the annuity purchase.

### **Normal Retirement Date**

In most cases, the normal retirement date is the first day of the month coinciding with or next month following the attainment of age 65. Additionally, the mortality rate is based on the RP-2000 mortality table which is projected 7 years beyond the valuation year for annuitant mortality and 15 years beyond the valuation year for non-annuitant mortality.

### **Normal Retirement Benefit**

### Plan A

The amount of the normal retirement benefit payable monthly for the lifetime of the participant shall be the formula benefit accrued by the participant, as of December 31, 1987, as determined by GuideStone and as increased by GuideStone from time to time. Such increases shall include, without limitation, increases due to good experience credit, comparative calculations or increases by resolution of the Board.

### International Mission Board

The amount of the normal retirement benefit payable monthly for the lifetime of the participant shall be the formula benefit accrued by the participant, as of December 31, 1981, (the date the plan closed) and as increased from time to time at the discretion of GuideStone.

### Purchased Annuities

The normal retirement benefit is that amount which is determined to be of actuarial equivalent value to the participant's accumulations at the time of purchase, based on the prevailing annuity funding rate, the age of participant and the benefit option selected.

| (in thousands)   | 2010                    | 2009                    |
|--|-------------------------|-------------------------|
| Actuarial present value of accumulated fund benefits:      |                         |                         |
| Vested benefits:   |                         |                         |
| Participants currently receiving payments                  | \$ 2,153,527            | \$ 1,594,197            |
| Deferred vested participants                               | 73,873                  | 85,869                  |
|  | 2,227,400               | 1,680,066               |
| Non-vested benefits:                                       |                         |                         |
| Deferred participants                                      | <u> </u>                | 16                      |
| Total actuarial present value of accumulated fund benefits | <u>\$ 2,227,407</u>     | <u>\$ 1,680,082</u>     |
| Funded Status of the Fixed Benefit Fund                    |                         |                         |
| (in thousands)   | 2010                    | 2009                    |
| Change in present value of future benefits:                |                         |                         |
| Present value of future benefits at beginning of year      | \$ 1,680,082            | \$ 1,688,916            |
| (Gain)/loss due to change in interest assumption           | 108,320                 | -                       |
| Interest cost  | 146,413                 | 129,78                  |
| Amounts received for funding annuities                     | 615,078                 | 76,243                  |
| Disbursements  | (221,880)               | (211,979)               |
| (Gain)/loss due to experience                              | <u>(100,606</u> )       | (2,886)                 |
|  | <u>\$ 2,227,407</u> (A) | <u>\$ 1,680,082</u> (A) |
| (in thousands)   | 2010                    | 2009                    |
| Change in fund assets:                                     |                         |                         |
| Fair value of fund assets at beginning of year             | \$ 1,472,365            | \$ 1,318,746            |
| Actual return on fund assets                               | 195,909                 | 289,355                 |
| Amounts received for funding annuities                     | 615,078                 | 76,243                  |
| Benefits paid  | (221,880)               | <u>(211,979</u> )       |
| Fair value of fund assets at end of year                   | <u>\$ 2,061,472</u>     | <u>\$ 1,472,365</u>     |
|  |                         |                         |

Financial Statements: GuideStone Financial Resources

(A) The present value of future benefits includes multiple discretionary increases dating back to 1987 of \$388.8 million and \$395.1 million through December 31, 2010 and 2009, respectively. The funded percentage of the FBF excluding these discretionary increases was 112.1% and 114.6% for the years ended 2010 and 2009 as compared to the unadjusted funded percentage of 92.6% and 87.6% for the same time periods.

### **Significant Assumptions**

The discount rate for the present value of future benefits was 7.25% and 8% for the years ended December 31, 2010 and 2009.

### Discontinuance

GuideStone expects that the FBF will continue without interruption. In the event that the FBF is terminated, no assets will inure to the benefit of the member church or institution prior to satisfaction of all benefit payments to the participants.

### 6. Other Post-retirement Banefit Plans

GuideStone provides certain postretirement health care and life insurance benefits to qualified employees. The following information presents the plans' funded status and amounts recognized in the Statement of Financial Position for 2009 and 2010, based on a measurement date of December 31:

| (in thousands)                                       | 2010         | 2009     |
|--|--------------|----------|
| Present value of future benefits                     | \$ 7,794     | \$ 6,889 |
| Fair value of plan assets                            | <del>-</del> |          |
| Funded status  | 7,794        | 6,889    |
| Amount recognized in Statement of Financial Position | as post-     |          |
| retirement benefit liabilities                       | (7,794)      | (6,889)  |

Amounts recognized in unrestricted net assets as of December 31 were as follows:

| (in thousands)  | 2010            | 2009            |
|---|-----------------|-----------------|
| Prior service cost  | \$ 3            | \$ 4            |
| Net loss or (gain)  | 2,065           | 1,333           |
| Transition obligation or (asset) at date of initial application | <u>451</u>      | 564             |
| Amounts recognized in unrestricted net assets                   | <u>\$ 2,519</u> | <u>\$ 1,901</u> |

Changes in unrestricted net assets as a result of actuarial losses and amounts amortized for the years ending December 31 were as follows:

| (in thousands)                          | 2010          | 2009          |
|---|---------------|---------------|
| Net loss/(gain)                         | \$ 839        | \$ 364        |
| Amortization of transition obligation   | (113)         | (113)         |
| Amortization of prior service cost      | (2)           | (25)          |
| Amortization of net (gain)/loss         | <u>(107)</u>  | (48)          |
| Total change in unrestricted net assets | <u>\$ 617</u> | <u>\$ 178</u> |

Amounts recognized in the Other Liabilities line item of the Statement of Financial Position for 2009 and 2010 consist of:

| (in thousands)         | 2010       | 2009       |
|------------------------|------------|------------|
| Current liabilities    | \$ (436)   | \$ (394)   |
| Noncurrent liabilities | _(7,358)   | (6,495)    |
|                        | \$ (7,794) | \$ (6,889) |

Weighted-average assumptions used to determine the present value of future benefits as of December 31:

|  | 2010  | 2009  | 2008   |
|--|-------|-------|--------|
| Discount rate                          | 5.25% | 5.75% | 6.25%  |
| Rate of compensation increase          | 4.50% | 4.50% | 4.50%  |
| Initial trend rate                     | 8.75% | 8.75% | 9.50%  |
| Ultimate trend rate                    | 5.00% | 5.00% | 5.00%  |
| Number of years to ultimate trend rate | 5     | 5     | 6      |
| (in thousands)                         | 201   | 10    | 2009   |
| Employer contributions/benefits paid   | \$ 3  | 390   | \$ 304 |

The post-retirement benefit plan is exclusively employer funded; therefore no employee contributions are made.

| (in thousands)  | 2010   | 2009   |
|---|--------|--------|
| Service cost  | \$ 68  | \$ 93  |
| Interest cost   | 389    | 391    |
| Expected return on plan assets                                | -      | -      |
| Amortization of unrecognized prior service cost               | 1      | 25     |
| (Gain) or loss to the extent recognized                       | 107    | 48     |
| Amortization of unrecognized transition obligation or (asset) |        |        |
| at the date of initial application                            | 113    | 113    |
| Net periodic postretirement benefit cost                      | \$ 678 | \$ 670 |

Expected effect in the unrestricted net assets next fiscal year

| (in thousands)                  | 2011   |
|---------------------------------|--------|
| Transition obligation / (asset) | \$ 113 |
| Prior service cost              | 2      |
| (Gains)/losses                  | 257    |

### Contributions

GuideStone expects to contribute \$436,000 to its post-retirement benefit plan in 2011.

| Estimated Future Benefit Payments: | Health | Life             | Other           |
|------------------------------------|--------|------------------|-----------------|
| (in thousands)                     | Care   | <u>Insurance</u> | <b>Benefits</b> |
| 2011                               | \$ 336 | \$ 52            | \$ 48           |
| 2012                               | 368    | 56               | 36              |
| 2013                               | 395    | 60               | 50              |
| 2014                               | 427    | 62               | 49              |
| 2015                               | 446    | 70               | 29              |
| Years 2016 - 2020                  | 2,265  | 410              | 140             |

The impact of the Medicare Prescription Drug Improvement and Modernization Act of 2003 has been considered and is reflected in the calculation of the benefit obligation for both 2010 and 2009.

GuideStone sponsors supplemental monthly retirement benefits which covers eligible executives. Per plan documentation, benefits are based on years of service and levels of compensation. The liability for these plans at December 31, 2010 and 2009 is \$1.7 million and \$4.2 million, respectively.

GuideStone sponsors a defined contribution pension plan which covers substantially all GuideStone employees. During 2010 and 2009, contributions to the plan amounted to approximately \$3.9 million in both years.

### 7. Commitments and Contingencies

From time to time, GuideStone is involved in certain claims and legal actions arising during the normal course of business. In management's opinion (based upon advice of legal counsel), the ultimate liability, if any, related to legal matters, will not have a material effect on the financial position or operations of GuideStone.

### 8. Related Party Transactions

GuideStone invests all of the Plans' assets in registered investments and the CPF which are managed by GCM.

GuideStone has equity and other financial interests in affiliates totaling \$7.7 million and \$7.2 million as of the end of 2010 and 2009, respectively: GuideStone Trust Services, GCM, GuideStone Financial Services, GuideStone Advisors, GuideStone Agency Services and GuideStone Risk Management.

The underlying asset of the Real Estate Fund is certain property of GuideStone. During 2010 and 2009, the Real Estate Fund, invested in by the Benefit Funds and included in non-registered funds, charged rent expense for use of the land and building owned by the Real Estate Fund to the Operating Fund, Financial Assistance Funds and the Insurance Plans. Total annual rent charged during 2010 and 2009 approximated \$4.9 million and \$4.8 million, respectively.

During 2010 and 2009, GuideStone, per an agreement with GCM, received reimbursements for theuse of personnel and other GuideStone resources in the amount of \$21.2 million and \$17.5 million, respectively, which are included in operating revenues. GuideStone had outstanding receivables of \$1.9 million at December 31, 2010 and 2009, from GCM, which are included in the statements of financial position in other assets.

### 9. Derivatives and Hedging

The SSF, Fixed Benefit Reserve Fund, and the Alpha Fund may engage in various portfolio strategies to seek to increase its return by hedging its portfolio against adverse movements in the equity, debt and currency markets. Losses may arise due to changes in the value of the contract if the counterparty does not perform under the contract. However, the expected risk of loss is remote. All of the derivatives in these funds are deemed economic hedges.

**Options** – The funds are authorized to write and purchase put and call options. Options purchased give the funds the right, but not the obligation to enter into a swap agreement, while options purchased require that the funds transact a specified agreement should the counterparty exercise the option. Options include interest rate contracts and credit contracts

Swap Agreements – The funds may enter into swap agreements. Swap agreements are privately negotiated agreements between the funds and a counterparty to exchange or swap investment cash flows, assets, foreign currencies or market–linked returns at specified, future intervals. A swap may be entered into in order to change the maturity of a portfolio, protect value from changes in interest rates, expose a portfolio to a different security or market or to help achieve a strategy relative to an index or other benchmark. Swap agreements include interest rate contracts and credit contracts

Financial Futures – The funds may purchase or sell financial futures contracts and the options on such futures contracts for the purpose of hedging risk on existing securities, demonstrating purchase of securities or gaining market exposure on cash balances. Financial futures are contracts for the delivery of securities at a specified future date at an agreed upon price or yield. Upon entering into a contract, the funds deposit and maintain as collateral such initial margin as required by the exchange on which the transaction is affected. Financial futures include interest rate contracts and equity contracts.

**Forward Foreign Exchange Contracts** – The funds may enter into forward foreign currency exchange contracts to hedge against adverse exchange rate fluctuations to the U.S. dollar or between different foreign currencies in connection with either specific security transactions or portfolio positions.

Derivative fair values are included in Investment in Funds – Non-Registered Funds on the Statement of Financial Position.

| (in thousands)             | Derivativ<br>2010 | ve Assets<br>2009 | <u>Derivative</u><br>2010 | Liabilities<br>2009 |
|----------------------------|-------------------|-------------------|---------------------------|---------------------|
| Special Situations Fund    | 2010              | 2007              | 2010                      | 2007                |
|                            | Φ (0)             | 0.220             | e 402                     | e 100               |
| Interest Rate Contracts*   | \$ (8)            | \$ 238            | \$ 403                    | \$ 188              |
| Foreign Exchange Contracts | 127               | 94                | 91                        | 42                  |
| Credit Contracts           | 683               | 151               | 73                        | 0                   |
| Equity Contracts*          | 9,462             | 1,647             | 40                        | 58                  |
|                            | \$10,264          | \$ 2,130          | \$ 607                    | \$ 288              |
| Fixed Benefit Reserve Fund |                   |                   |                           |                     |
| Interest Rate Contracts*   | \$ (3,451)        | \$ -              | \$ -                      | \$ -                |
| Equity Contracts*          | 3,729             |                   |                           |                     |
| • •                        | \$ 278            | \$ -              | \$ -                      | -                   |
| Alpha Fund                 |                   |                   |                           |                     |
| Interest Rate Contracts*   | \$ -              | \$ -              | \$ 56                     | \$ -                |
| Foreign Exchange Contracts | 2,047             | -                 | 1,932                     | -                   |
| Equity Contracts*          | (61)              |                   | 84                        |                     |
| -                          | \$ 1,986          | \$ -              | \$ 2,072                  | \$ -                |
| Total                      | <u>\$12,528</u>   | <u>\$ 2,130</u>   | <u>\$ 2,679</u>           | <u>\$ 288</u>       |

<sup>\*</sup> The daily change in the unrealized appreciation (depreciation) for open futures contracts is included on the Statement of Financial Position. The values presented above are the cumulative change in unrealized appreciation (depreciation) from the date the contact was opened until December 31, 2010.

Realized Gain/(Loss) on derivatives is included in Investment Income/(Losses) - Non-Registered Funds on the Statement of Revenues, Expenses, Gains and Losses.

|                            |                      |                  | Change in       | Unrealized      |
|----------------------------|----------------------|------------------|-----------------|-----------------|
|                            | Realized Gain/(Loss) |                  | Appreciation    | (Depreciation)  |
| (in thousands)             | 2010                 | 2009             | 2010            | 2009            |
| Special Situations Fund    |                      |                  |                 |                 |
| Interest Rate Contracts    | \$ 3,076             | \$ 1,657         | \$ 110          | \$ 49           |
| Foreign Exchange Contracts | 107                  | 4                | (16)            | 52              |
| Credit Contracts           | 170                  | 22               | 596             | 151             |
| Equity Contracts           | 6,889                | 23,995           | 7,857           | 1,589           |
|                            | \$ 10,242            | \$ 25,678        | \$ 8,547        | \$ 1,841        |
| Fixed Benefit Reserve Fund |                      |                  |                 |                 |
| Interest Rate Contracts    | \$ 3,827             | \$ -             | \$ -            | \$ -            |
| Equity Contracts           | 22,328               |                  |                 |                 |
|                            | \$ 26,155            | \$ -             | \$ -            | -               |
| Alpha Fund                 |                      |                  |                 |                 |
| Interest Rate Contracts    | \$ 240               | \$ -             | \$ (56)         | \$ -            |
| Foreign Exchange Contracts | (1,056)              | -                | 145             | -               |
| Equity Contracts           | 4,091                |                  | (144)           |                 |
|                            | \$ 3,275             | \$ -             | \$ (55)         | \$ -            |
| Total                      | <u>\$ 39,672</u>     | <u>\$ 25,678</u> | <u>\$ 8,492</u> | <u>\$ 1,841</u> |

The table below summarizes the average balance of derivative holdings by Fund. The average balance of derivatives held is indicative of the trading volume of each Fund.

|                          | Swap Co<br>(Average<br>An |                   | Cont<br>(Average | ed Option<br>racts<br>Notional<br>nount) | Future Co        |                 | Forward<br>Currency ( |                |
|--------------------------|---------------------------|-------------------|------------------|--|------------------|-----------------|-----------------------|----------------|
| (in thousands)           | 2010                      | 2009              | 2010             | 2009                                     | 2010             | 2009            | 2010                  | 2009           |
| Special Situations Fund  | \$114,738                 | \$(94,728)        | \$ (422)         | \$ (106)                                 | \$ 71,853        | \$68,993        | \$ 227                | \$1,111        |
| Fixed Benefit Reserve Fu | nd -                      | -                 | -                | -  | 258,116          |                 | -                     | -              |
| Alpha Fund               |                           |                   |                  |  | (325)            |                 | _2,072                |                |
| Total                    | <u>\$114,738</u>          | <u>\$(94,728)</u> | <u>\$ (422</u> ) | <u>\$ (106</u> )                         | <u>\$329,644</u> | <u>\$68,993</u> | <u>\$2,299</u>        | <u>\$1,111</u> |

### 10. Subsequent Events

Subsequent events have been evaluated through June 9, 2011, the date that the financial statements were available to be issued. All subsequent events determined to be relevant and material to the financial statements have been appropriately recorded or disclosed.

### Report of Independent Auditors

To the Trustees and Members

of GuideStone Financial Resources of the Southern Baptist Convention:

In our opinion, the accompanying statements of financial position and the related statements of revenues, expenses, gains and losses and changes in participant accumulations and fund balances present fairly, in all material respects, the financial position of GuideStone Financial Resources of the Southern Baptist Convention ("GuideStone") at December 31, 2010 and 2009, and its revenues, expenses, gains and losses for the years then ended in conformity with accounting principles generally accepted in the United States of America. These financial statements are the responsibility of GuideStone's management. Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits of these statements in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

PricewaterhouseCoopers LLP June 9, 2011 GuideStone Risk Management Co. Independent Auditors' Report, Financial Statements and Exhibits As of December 31, 2010 and 2009, and for the Year Ended December 31, 2010,

and for the Period from October 1, 2008 (commencement of operations) through December 31, 2009

### Balance Sheet December 31, 2010 and 2009

### Assets

|  | 2010                | 2009                |
|--|---------------------|---------------------|
| Cash                                       | \$ 3,599,542        | \$ 4,432,505        |
| Restricted certificates of deposit         | 1,658,221           | 700,000             |
| Deferred acquisition costs                 | 253,583             | 118,122             |
| Loss escrow account                        | 150,000             | 100,000             |
| Net premium due from fronting company      | -                   | 144,263             |
| Prepaid expenses                           | <u>7,500</u>        | 7,500               |
| Total assets                               | <u>\$ 5,668,846</u> | <u>\$ 5,502,390</u> |
| Liabilities:                               |                     |                     |
| Unpaid losses and loss adjustment expenses | \$ 532,916          | \$ 168,732          |
| Unearned premiums                          | n <b>589,280</b>    | 328,642             |
| Commission payable                         | 161,878             | 131,396             |
| Net losses due to fronting company         | 93,287              | -                   |
| Accrued expenses                           | 42,500              | 43,500              |
| Total liabilities                          | 1,419,861           | 672,270             |
| Capital and surplus:                       |                     |                     |
| Contributed surplus                        | 5,000,000           | 5,000,000           |
| Accumulated deficit                        | <u>(751,015</u> )   | (169,880)           |
| Total capital and surplus                  | 4,248,985           | 4,830,120           |
| Total liabilities and capital and surplus  | <u>\$ 5,668,846</u> | <u>\$ 5,502,390</u> |
|  |                     |                     |

### Statement of Operations

### For the Year Ended December 31, 2010, and for the Period from October 1, 2008 (commencement of operations) through December 31, 2009

|                                     | 2010                | 2009                |
|-------------------------------------|---------------------|---------------------|
| Revenues:                           |                     |                     |
| Assumed premiums written            | \$ 1,501,888        | \$ 711,506          |
| Change in unearned premiums         | (260,637)           | (328,642)           |
| Earned premiums                     | 1,241,251           | 382,864             |
| Investment income                   | <u>25,353</u>       | 33,940              |
| Total revenues                      | 1,266,604           | 416,804             |
| Losses and expenses:                |                     |                     |
| Losses and loss adjustment expenses | 1,248,113           | 315,805             |
| Underwriting expenses               | 507,078             | 166,307             |
| General and administrative expenses | 92,548              | 104,572             |
| Total expenses                      | _1,847,739          | 586,684             |
| Net loss                            | <u>\$ (581,135)</u> | <u>\$ (169,880)</u> |

# Statements of Changes in Capital and Surplus For the Year Ended December 31, 2010, and for the Period from October 1, 2008 (commencement of operations) through December 31, 2009

|                                 | Contributed    | Retained             |                   |
|---------------------------------|----------------|----------------------|-------------------|
|                                 | <u>Surplus</u> | <b>Earnings</b>      | <b>Total</b>      |
| Balance as of October 1, 2008   | \$ -           | \$ -                 | \$ -              |
| Contributed surplus             | 5,000,000      | -                    | 5,000,000         |
| Net loss                        | <del>-</del>   | _(169,880)           | (169,880)         |
| Balance as of December 31, 2009 | \$ 5,000,000   | \$ (169,880)         | \$ 4,830,120      |
| Net loss                        | <del>-</del>   | <u>(581,135</u> )    | <u>(581,135</u> ) |
| Balance as of December 31, 2010 | \$ 5,000,000   | <u>\$ (751,015</u> ) | \$ 4,248,985      |

The accompanying notes are an integral part of these financial statements.

## Statement of Cash Flows For the Year Ended December 31, 2010, and for the Period from October 1, 2008 (commencement of operations) through December 31, 2009

| october 1, 2000 (commencement of operations) through | 2010              | 2009                |
|--|-------------------|---------------------|
| Cash flows from operating activities:                | 2010              | 2002                |
| Net loss   | \$ (581,135)      | \$ (169,880)        |
| Adjustments to reconcile net loss to net             | 4 (441,111)       | + (,)               |
| cash provided by operating activities:               |                   |                     |
| Changes in current assets and liabilities:           |                   |                     |
| Deferred acquisition costs                           | (135,461)         | (118,122)           |
| Loss escrow account                                  | (50,000)          | (100,000)           |
| Net premium due from fronting company                | 144,263           | (144,263)           |
| Prepaid expenses                                     | -                 | (7,500)             |
| Unpaid losses and loss adjustment expenses           | 364,184           | 168,732             |
| Unearned premiums                                    | 260,638           | 328,642             |
| Commission payable                                   | 30,482            | 131,396             |
| Net losses due to fronting company                   | 93,287            | -                   |
| Accrued expenses                                     | (1,000)           | 43,500              |
| Net cash provided by operating activities            | 125,258           | 132,505             |
| Cash flows from investing activities:                |                   |                     |
| Purchase of certificates of deposit                  | <u>(958,221</u> ) | <u>(700,000</u> )   |
| Net cash used in investing activities                | (958,221)         | (700,000)           |
| Cash flows from financing activities:                |                   |                     |
| Contributed surplus                                  |                   | _5,000,000          |
| Net cash provided by financing activities            |                   | 5,000,000           |
| Change in cash                                       | (832,505)         | 4,432,505           |
| Cash, beginning of period                            | 4,432,505         |                     |
| Cash, end of period                                  | \$ 3,599,542      | <u>\$ 4,432,505</u> |

The accompanying notes are an integral part of these financial statements.

### GuideStone Risk Management Co. Notes to the Financial Statements

As of December 31, 2010 and 2009, and for the Year Ended December 31, 2010, and for the Period from October 1, 2008 (commencement of operations) through December 31, 2009

### Note 1 - General

Reporting Entity - GuideStone Risk Management Co. (the Company) is a Vermont nonprofit corporation dedicated to reinsuring the subject business written within the program created by or managed by GuideStone Financial Resources (the Parent). The overall structure reinsures ground-up exposures as the selected retention and purchases specific excess and aggregate stop-loss coverages for organizations eligible to be served by the Parent. The Parent is a nonprofit corporation whose principal purpose is to assist Southern Baptist churches, denominational entities and other evangelical ministry organizations by making available retirement plan services, life and health coverage, risk management (property and casualty insurance) programs, and personal and institutional investments programs. The Parent currently services 36,000 churches and 300 agencies of various sizes in its retirement and insurance plans.

### Note 2 - Summary of Significant Accounting Policies

Basis of Presentation - The accompanying financial statements have been prepared in conformity with accounting principles generally accepted in the United States of America (GAAP), as promulgated by the Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC), which differ from statutory accounting practices prescribed or permitted for insurance companies by regulatory authorities.

*Use of Estimates* - The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reported period. Actual results could differ from those estimates.

Cash - The Company holds cash in one checking account with Bank of America. In general, the Federal Depository Insurance Corporation (FDIC) insures cash balances up to \$250,000 per depositor, per bank. The FDIC also provides separate unlimited coverage for deposit accounts that meet the definition of non-interest bearing accounts. It is the Company's policy to monitor the financial strength of the banks' that hold its deposits on an ongoing basis. During the normal course of business, the Company may maintain cash balances in excess of the FDIC insurance limit.

**Restricted Certificates of Deposit** - The Company holds certificates of deposit as collateral for the letter of credit held on behalf of the underlying reinsurer (see Note 6); therefore the certificates of deposit are considered restricted. The certificates of deposit are carried at cost. The certificates of deposit are subject to early withdrawal penalties. This certificate of deposit is insured by the FDIC and is subject to the \$250,000 limit per depositor, per bank.

Loss Escrow Account - The loss escrow account represents cash held by Zurich North America (Zurich), the fronting company that handles claims for the Company, to be used for payment of losses and loss adjustment expenses on behalf of the Company, pursuant to the terms of a claims handling agreement.

Unpaid Losses and Loss Adjustment Expenses - The liability for unpaid losses and loss adjustment expenses includes case basis estimates of reported losses plus supplemental amounts for incurred but not reported losses calculated based upon loss projections utilizing the Company's historical and industry data. In establishing the liability for losses and loss adjustment expenses, the Company utilizes the findings of an independent consulting actuary. Management believes that its aggregate liability for unpaid losses and loss adjustment expenses at year end represents management's best estimate, based upon available data, of the amount necessary to cover the ultimate cost of losses; however, because of the limited population of insured risks and limited historical data, actual loss experience may not conform to the assumptions used in determining the estimated amounts for such liability at the balance sheet date. Accordingly, the ultimate liability could be in excess of or less than the amount indicated in the financial statements. As adjustments to these estimates become necessary, such adjustments are reflected in current operations.

**Deferred Acquisition Costs** - Policy acquisition costs representing commissions and underwriting costs are deferred and expensed over the term of the related policies. Amortization of deferred policy acquisition costs amounted to \$499,578 and \$151,307 for 2010 and 2009, respectively and is included within underwriting expenses on the statements of operations.

Federal Income Taxes - The Company has received a determination letter from the Internal Revenue Service dated August 11, 2008 indicating that the Company qualifies under the provisions of Section 501 of the Internal Revenue Code as exempt from federal income taxes. Accordingly, no tax provision has been recorded by the Company.

The Company accounts for uncertain tax positions in accordance with FASB ASC 740, "Income Taxes," which provide a framework for how companies should recognize, measure, present and disclose uncertain tax positions in their financial statements. With these changes, the Company may recognize the tax benefit from an uncertain tax position only if it is more likely than not that the tax position will be sustained on examination by the taxing authorities, based on the technical merits of the position. The tax benefits recognized in the financial statements from such position are measured based on the largest benefit that has a greater than 50% likelihood of being realized upon ultimate settlement.

The Company did not record any unrecognized tax benefits as of December 31, 2010 and 2009. Therefore, the certain provisions of FASB ASC 740, had no impact on the annual effective tax rate. The Company does not believe it is reasonably possible that its unrecognized tax benefits would materially change in the next twelve months.

In the event the Company were subject to federal income taxes, the Company's policy would be to recognize interest and penalties related to income taxes as components of the interest and penalties expense categories included within general and administration expenses in the statement of operations. For the year ended December 31, 2010, and for the period from October 1, 2008 (commencement of operations) through December 31, 2009, the Company did not record any penalties or interest associated with unrecognized tax benefits.

All tax years from 2008 and forward are open and subject to examination.

**Premium Deficiency** - The Company recognizes premium deficiencies when there is a probable loss on an insurance contract. Premium deficiencies are recognized if the sum of expected losses and loss adjustment expenses, expected dividends to the policyholder, unamortized deferred acquisition costs and maintenance costs exceed unearned premiums and anticipated investment income. No premium deficiencies have been recognized in 2010 and 2009.

**Revenue Recognition** - Assumed premiums are earned ratably over the terms of the policies to which they relate. Premiums assumed relating to the unexpired portion of the policies in effect at the balance sheet date are recorded as unearned premiums.

**Subsequent Events** - Subsequent events have been evaluated through May 24, 2011, which is the date the financial statements were available to be issued. Management believes there are no subsequent events having a material impact on the financial statements.

### Note 3 - Insurance Activity

The Company assumes the following specific lines of business through a reinsurance agreement with Zurich: workers compensation, auto liability, auto physical damage, general liability, abusive acts liability and pastoral counseling liability, and property including crime and inland marine. Effective with program inception on October 1, 2008 and continuing with the program renewal October 1, annually, the per-occurrence retention is \$250,000 loss per claim for each specific line of business. The reinsurance agreement provides clash coverage limiting the Company's maximum retention to \$500,000 for a same event or claim involving more than one of the reinsured lines of business with the exception of property. A property occurrence limit of \$1 million applies to the Company for a catastrophe or similar event involving multiple locations or insured policies. In addition to the specified retention amount, the Company is responsible for any allocated loss adjustment expenses proportionately to its share of the loss incurred on each claim.

Activity in the liability for unpaid losses and loss adjustment expenses is summarized as follows for the year ended December 31, 2010 and for the period from October 1, 2008 (commencement of operations) through December 31, 2009:

| 2010              | 2009   |
|-------------------|--|
| \$ 168,732        | \$ -   |
|                   |  |
| 1,012,875         | 315,805  |
| _235,238          | =  |
| 1,248,113         | 315,805  |
|                   |  |
| (684,376)         | (147,073)  |
| <u>(199,553</u> ) |  |
| (883,929)         | (147,073)  |
| <u>\$ 532,916</u> | <u>\$ 168,732</u>  |
|                   | 1,012,875<br>235,238<br>1,248,113<br>(684,376)<br>(199,553)<br>(883,929) |

For the year ended December 31, 2010, the provision for loss and loss adjustments expenses increased by \$235,238, due to unfavorable loss development relating to property coverage.

### Note 4 - Capital and Surplus

In accordance with the laws of the State of Vermont (the State), for the purpose of submitting its financial statements to the State for regulatory purposes, the Company is required to use GAAP with the exception of variances prescribed by Vermont laws and regulations or permitted by the Vermont Department of Banking, Insurance, Securities and Health Care Administration (the Department). The Company is required to maintain minimum total capitalization of \$250,000.

The Parent contributed \$5,000,000 in cash at incorporation of the Company.

Prior to dividends being declared and paid, the Company must receive written approval from the Department. No dividends have been declared or paid as of December 31, 2010 and 2009.

The following table reconciles the differences from the Annual Statement as filed with the Department and the financial statements as of and for the year ended December 31, 2010:

| Per Annual Statement             | <u>Assets</u><br>\$ 5,704,497 | <u>Liabilities</u><br>\$ 1,512,729 | Capital and<br><u>Surplus</u><br>\$ 4,191,768 | Net<br><u>Loss</u><br>\$ (638,352) |
|----------------------------------|-------------------------------|------------------------------------|---|------------------------------------|
| Adjustments for:                 |                               |                                    |   |                                    |
| Unamortization of deferred       |                               |                                    |   |                                    |
| policy acquisition costs         | (35,651)                      | -                                  | (35,651)                                      | (35,651)                           |
| Earning of assumed premium       | <del></del>                   | (92,868)                           | 92,868  | 92,868                             |
| Per audited financial statements | \$ 5,668,846                  | \$ 1,419,861                       | \$ 4,248,985                                  | \$ (581,135)                       |

There were no material differences for the period from October 1, 2008 (commencement of operations) through December 31, 2009 from the financial statements and the Company's Annual Statement as filed with the Department.

### Note 5 - Service Agreements

The Company has no employees. Pursuant to a management agreement, USA Risk Group of Vermont, Inc. (USA Risk) provides accounting, record retention and other related services to the Company.

Underwriting, including brokerage and policy issuance, and claims administration and risk management are performed by Zurich. Fees incurred relating to policy issuance for the year ended December 31, 2010 and for the period from October 1, 2008 (commencement of operations) through December 31, 2009 are included in ceding commissions within underwriting expenses on the statements of operations.

### Note 6 - Letter of Credit

The Company holds an irrevocable letter of credit for the benefit of Zurich totaling \$1,650,000 and \$700,000, as of December 31, 2010 and 2009, respectively, which is collateralized by the Company with restricted certificates of deposit.

### Independent Auditors' Report

To the Board of Directors of GuideStone Risk Management Co.:

We have audited the accompanying balance sheets of GuideStone Risk Management Co. (the Company), as of December 31, 2010 and 2009, and the related statements of operations, changes in capital and surplus and cash flows for the year then ended December 31, 2010, and for the period October 1, 2008 (commencement of operations) through December 31, 2009. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance as to whether the financial statements are free of material misstatement. An audit includes consideration of internal control over financial reporting as a basis for

designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control over financial reporting. Accordingly, we express no such opinion. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of GuideStone Risk Management Co., as of December 31, 2010 and 2009, and the results of its operations and its cash flows for the year ended December 31, 2010, and for the period October 1, 2008 (commencement of operations) through December 31, 2009, in conformity with accounting principles generally accepted in the United States of America.

Saslow Lufkin & Buggy, LLP May 24, 2011

### GuideStone Trust Services STATEMENT OF FINANCIAL POSITION December 31, 2010

| Assets Cash and cash equivalents Total assets  | 2010<br>\$ 2,248,596<br>\$ 2,248,596                                    |
|--|---|
| Liabilities and Reserves Unrestricted reserves Total Liabilities and Reserves  | \$ 2,248,596<br>\$ 2,248,596  |
| STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS<br>For the Year Ending December 31, 2010   |   |
| Expenses Audit fees Decrease in unrestricted net assets Net assets at beginning of year Capital contribution from GuideStone Financial Resources Change in unrestricted net assets Net assets at end of year                                     | \$ 8,040<br>8,040<br>\$ 1,756,636<br>500,000<br>(8,040)<br>\$ 2,248,596 |
| STATEMENT OF CASH FLOWS  |   |
| For the Year Ended December 31, 2010  Cash flows from operating activities  Change in unrestricted net assets  Adjustments to reconcile change in unrestricted net assets to net cash provided by operating activities:  Changes in liabilities: | \$ (8,040)  |
| Accrued liabilities  Net cash provided by operating activities  Cash flows from financing activities   | <u>(14,750)</u><br>(22,790)   |
| Capital contributions from GuideStone Financial Resources  Net cash provided by operating activities  Net increase in cash  Cash and cash equivalents at beginning of year  Cash and cash equivalents at end of year                             | 500,000<br>500,000<br>477,210<br>1,771,386<br>\$ 2,248,596              |

The accompanying notes are an integral part of these financial statements.

### NOTES TO FINANCIAL STATEMENTS December 31, 2010

### 1. Nature of Operations

GuideStone Trust Services, Inc. (formerly GuideStone Financial Services, Inc.) (the "Company") is a tax-exempt, not-for-profit corporation organized under Section 501C(3) of the Internal Revenue Service Code. It is a non-stock company with a sole member, GuideStone Financial Resources of the Southern Baptist Convention ("GuideStone") that elects the directors of the Company.

GuideStone provides participants in its retirement and benefits plans and their spouses with an opportunity for additional retirement savings through the use of Individual Retirement Accounts ("IRAs"). GuideStone Trust Services serves as trustee and custodian of such IRAs. The Company has retained an unaffiliated service provider to act as custodian for the IRA investments.

### 2. Basis of Accounting

The accounts of GuideStone Trust Services are maintained on the accrual basis of accounting.

Unrestricted reserves are not subject to restrictions. Unrestricted reserves may be designated for specific purposes by action of the Board of Trustees or may otherwise be limited by contractual agreements with outside parties.

GuideStone Trust Services has no temporarily or permanently restricted reserves.

### 3. Cash and Cash Equivalents

Cash and cash equivalents are highly liquid investments with original maturities of three months or less when purchased.

### 4. Related Party Transactions

The Company's legal expenses are borne by GuideStone in accordance with an internal management agreement. GuideStone also contributed nominal general and administrative services to the company.

GuideStone contributed \$500,000 to the Company's net assets during 2010 to maintain a net worth of 2% of assets held in its fiduciary accounts as required for a custodian of IRAs.

### 5. Subsequent Events

Subsequent events have been evaluated through June 13, 2011, the date that the financial statements were available to be issued. All subsequent events determined to be relevant and material to the financial statements have been appropriately recorded or disclosed.

### Report of Independent Auditors

To Management of GuideStone Trust Services:

In our opinion, the accompanying statement of financial position and the related statements of activities and changes in net assets, and cash flows present fairly, in all material respects, the financial position of GuideStone Trust Services ("The Company") at December 31, 2010, and the changes in its net assets and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit of these statements in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

PricewaterhouseCoopers LLP June 13, 2011

Member's \_equity\_

### GuideStone Financial Services STATEMENT OF FINANCIAL CONDITION For the Year Ended September 30, 2010

| ASSETS                                |            |
|---------------------------------------|------------|
| Cash                                  | \$ 250,000 |
| Prepaid expenses                      | 14,010     |
| Total assets                          | \$ 264,010 |
| LIABILITIES AND MEMBER'S EQUITY       |            |
| Liabilities                           |            |
| Deferred revenue                      | \$ 14,010  |
| Total liabilities                     | 14,010     |
| Member's equity                       | 250,000    |
| Total liabilities and member's equity | \$ 264,010 |
| STATEMENT OF OPERATIONS               |            |
| Revenue                               |            |
| Fee revenue                           | \$ 295,204 |
| Total revenue                         | 295,204    |
| Expenses                              |            |
| Salary and benefits                   | 201,578    |
| Regulatory fees and expenses          | 23,451     |
| Other operating expenses              | 70,175     |
| Total expenses                        | 295,204    |

### STATEMENT OF CHANGES IN MEMBER'S EQUITY

| Total member's equity as of September 30, 2009 | \$ 250,000 |
|--|------------|
| Net income/(loss)                              |            |
| Total member's equity as of September 30, 2010 | \$ 250,000 |
| STATEMENT OF CASH FLOWS                        |            |
| Net Cash flows from operating activities       | \$ -       |
| Net Cash flows from investing activities       | -          |
| Net Cash flows from financing activities       | -          |
| Cash at beginning of period                    | 250,000    |
| Cash at end of period                          | \$ 250,000 |

### NOTES TO FINANCIAL STATEMENTS September 30, 2010

### NOTE 1 - ORGANIZATION AND NATURE OF OPERATIONS

GuideStone Financial Services (the "Company") is registered with the Securities and Exchange Commission ("SEC") as a broker-dealer and the Securities Exchange Act of 1934 and is a member of the Financial Industry Regulatory Authority ("FINRA"). The Company is a tax exempt, Texas not-for-profit corporation organized under Section 501(c)(3) of the Internal Revenue Service Code. It is a non-stock company with a sole member, GuideStone Financial Resources of the Southern Baptist Convention ("GuideStone") that elects the directors of the Company.

The Company operates as a fully disclosed, introducing broker-dealer. The Company solely engages in the sale of mutual fund securities, on a subscription basis only, through a transfer agency. As a result, the Company is exempt from Rule 15c3-3 of the Securities and Exchange Act of 1934, under paragraph (k)(1) of that Rule.

The investment company securities offered by the Company consist exclusively of shares of the GuideStone Funds family of registered mutual funds ("the Funds"). The Company offers the Funds shares to eligible investors through retail accounts, Individual Retirement Accounts ("IRAs") and institutional accounts maintained with the transfer agent.

### NOTE 2 - BASIS OF ACCOUNTING

The accounts of the Company are maintained on the accrual basis of accounting.

### NOTE 3 - USE OF ESTIMATES

Net income

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

### NOTE 4 - RECENT PRONOUNCEMENT

On December 30, 2008, the Financial Accounting Standards Board ("FASB") issued Staff Position ("FSP") No. FIN 48-3, Effective Date of FASB Interpretation No. 48 for Certain Nonpublic Entities, which permitted the Company to defer the implementation of FASB Interpretation No. 48, Accounting for Uncertainty in Income Taxes until its fiscal year beginning January 1, 2009. This pronouncement clarifies that management is expected to evaluate an income tax position taken, or expected to be taken, for likelihood of realization, before recording any amounts for such position in the financial statements. The pronouncement also requires expanded disclosure with respect to income tax positions taken that are not certain to be realized. The Company adopted this pronouncement for its year ended September 30, 2010. The adoption did not have a material impact on the Company's financial statements.

### NOTE 5 - RELATED PARTY TRANSACTIONS

### Common Control

The Company and GuideStone are related parties under common control, and the existence of that control could create operating results and financial positions different had the company been autonomous.

### **Shared Expense Agreement**

All operating costs and expenses of the Company are incurred by an affiliate, GuideStone. The Company's expenses, in accordance with an executed Expense Sharing Agreement, are borne by or reimbursed by GuideStone. Also, as part of this Expense Sharing Agreement, GuideStone provides certain offices and personnel.

### Fee Revenue

All of the Company's fee revenue is derived from GuideStone in accordance with an Internal Fee Agreement. In accordance with the agreement, the Company provides services to GuideStone through its operation as a broker-dealer. Revenue is recognized when earned.

### NOTE 6 - NET CAPITAL REQUIREMENTS

The Company is a member of FINRA and is subject to the SEC's Uniform Net Capital Rule ("Rule 15c3-1"), which requires the maintenance of minimum net capital. The Company is required to maintain a minimum net capital, as defined, equal to the greater of \$5,000 or a ratio of 15 to 1 of aggregate indebtedness. As of September 30, 2010, the Company had net capital of \$235,990, which exceeded the minimum requirement of \$5,000 by \$230,990. At September 30, 2010, the Company had aggregate indebtedness of \$14,010. The Company's ratio of aggregate indebtedness to net capital was .06% to 1 at September 30, 2010.

### NOTE 7 - POSSESSION OR CONTROL REQUIREMENTS

The Company does not have any possession or control of customer funds or securities. There were no material inadequacies in the procedures followed in adhering to the exemptive provisions of (SEC) Rule 15c3-3(k)(1) by promptly transmitting all customer funds and securities to the clearing broker who carries the customer accounts.

### NOTE 8 - CONCENTRATION RISK

Cash is comprised solely of cash on deposit in accounts with depository institutions. The Federal Deposit Insurance Corporation ("FDIC") insures accounts up to \$250,000. At September 30, 2010, the cash balances did not exceed the federally insured limit. The Company has not experienced any losses in such accounts and does not believe it is exposed to any significant credit risk. The Company is engaged in various trading and brokerage activities with BNY Mellon Investment Servicing (US) Inc. (formerly, PNC Global Investment Servicing (US) Inc.) their transfer agent. In the event the transfer agent does not fulfill its obligation, the Company may be exposed to risk. It is the Company's policy to review and monitor, as necessary, the adequacy of the control environment at the transfer agent. The Company has not experienced any losses as it relates to transactions with this transfer agent.

### NOTE 9 - SUBSEQUENT EVENTS

Subsequent events have been evaluated through November 9, 2010, the date that the financial statements were available to be issued. All subsequent events determined to be relevant and material to the financial statements have been appropriately recorded or disclosed.

# Part 4

### Report of Independent Certified Public Accountants

Directors and Member of GuideStone Financial Services

We have audited the accompanying statement of financial condition of GuideStone Financial Services as of September 30, 2010, and the related statements of income, changes in member's equity, and cash flows for the year then ended that you are filing pursuant to Rule 17a-5 under the Securities Exchange Act of 1934. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of GuideStone Financial Services as of September 30, 2010, and the results of its operations and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

CF & Co., L.L.P. Dallas, Texas November 9, 2010

The following link will provide access to GuideStone Funds information from their Annual Report:

http://www.guidestonefunds.org/~/media/Funds/files/pdf/2233 AnnualRpt%20pdf.ashx

# INTERNATIONAL MISSION BOARD OF THE SOUTHERN BAPTIST CONVENTION

The accompanying notes are an integral part of the financial statements. Lottie Moon Christmas Offering® is a registered trademark Of WMU®.

| Year Ended December 31, 2010 (V  | STATEMENT OF ACTIVITIES (With Comparative Totals as of December 31, 2009) | ACTIVITIES tals as of December 3 |                           | (Dollars in thousands) | 9             |
|--|---|----------------------------------|---------------------------|------------------------|---------------|
|  | Unrestricted  | Temporarily<br>Restricted        | Permanently<br>Restricted | Total                  | 2009<br>Total |
| Contributions:   |   |                                  |                           |                        |               |
| Cooperative Program  | \$ 96,204   | -<br>-\$                         | · ~                       | \$ 96,204              | \$ 99,761     |
| Lottie Moon Christmas Offering®  | 149,420   |                                  |                           | 149,420                | 141,282       |
| Hunger and relief  |   | 7,985                            |                           | 7,985                  | 5,888         |
| Other contributions  | 616   | 7,299                            | 3,400                     | 11,315                 | 7,357         |
| Total contributions  | 246,240   | 15,284                           | 3,400                     | 264,924                | 254,288       |
| Other income:  |   |                                  |                           |                        |               |
| Investment income (losses), net (notes 3, 10 and 11)                         | 4,816   | 281                              |                           | 5,097                  | (9,751)       |
| Unrealized gains on investments, net   | 9,364   |                                  |                           | 9,364                  | 39,893        |
| Legacies and changes to endowments   | 39  |                                  | (527)                     | (488)                  | (1)           |
| Change in value of beneficial interests in perpetual trusts (notes 7 and 12) | 2)  |                                  | 6,634                     | 6,634                  | 9,623         |
| Income from overseas, foundations and other                                  | 899.8   | 603                              | '                         | 9,271                  | 7,016         |
| Total other income   | 22,887  | 884                              | 6,107                     | 29,878                 | 46,780        |
| Total contributions and other income   | 269,127   | 16,168                           | 9,507                     | 294,802                | 301,068       |
| Net assets released from restrictions (note 13)                              | 15,897  | (15,897)                         |                           |                        |               |
| Total contributions, other income and net assets released from restrictions  | ons 285,024   | 271                              | 9,507                     | 294,802                | 301,068       |
| Expenses:  |   |                                  |                           |                        |               |
| Overseas programs:   |   |                                  |                           |                        |               |
| Missionary support   | 196,351   |                                  | ,                         | 196,351                | 221,927       |
| Church planting movement   | 27,145  |                                  |                           | 27,145                 | 4,320         |
| Human needs ministries   | 8,061   |                                  | •                         | 8,061                  | 6,343         |
| Other field activities   | 5,861   |                                  | •                         | 5,861                  | 16,859        |
| Special gifts  | 7,398   | '                                | '                         | 7,398                  | 5,978         |
| Total overseas programs expenses   | 244,816   | '                                | '                         | 244,816                | 255,427       |
| Stateside supporting:  |   |                                  |                           |                        |               |
| Administrative   | 44,843  |                                  |                           | 44,843                 | 46,112        |
| Promotional  | 4,505   |                                  |                           | 4,505                  | 5,263         |
| Total stateside supporting expenses  | 49,348  | '                                | '                         | 49,348                 | 51,375        |
| Total overseas programs and stateside supporting expenses                    | 294,164   | ']                               | '                         | 294,164                | 306,802       |
| CHANGE IN NET ASSETS   | (9,140)   | 271                              | 9,507                     | 638                    | (5,734)       |
| NET ASSETS AT BEGINNING OF YEAR  | 112,890   | 14,794                           | 124,509                   | 252,193                | 257,927       |
| NET ASSETS AT END OF YEAR  | \$ 103,750  | \$ 15,065                        | \$ 134,016                | \$ 252,831             | \$ 252,193    |

The accompanying notes are an integral part of the financial statements.

| STATEMENT OF CASH FLO<br>Years Ended December 31, 2010 and 2009 (        | OWS Dollars in thousands) |                    |
|--|---------------------------|--------------------|
| tears Ended December 51, 2010 and 2007                                   | 2010                      | 2009               |
| CASH FLOWS FROM OPERATING ACTIVITIES                                     |                           |                    |
| Cash received from contributions   | \$ 258,909                | \$ 256,028         |
| Interest and dividends, net of investment expenses                       | 1,054                     | 4,711              |
| Legacies   | (488)                     | (1)                |
| Other receipts   | 9,271                     | 7,015              |
| Contributions and re-invested income restricted for long-term investmen  | it (10,034)               | (10,863)           |
| Overseas expenses  | (231,013)                 | (258,951)          |
| Stateside expenses   | (45,724)                  | (46,009)           |
| Net cash used in operating activities                                    | (18,025)                  | (48,070)           |
| CASH FLOWS FROM INVESTING ACTIVITIES                                     |                           |                    |
| Proceeds from sales of investments                                       | 133,474                   | 187,437            |
| Purchases of investments   | (122,020)                 | (150,068)          |
| Purchases of property and equipment                                      | (764)                     | (1,876)            |
| Net cash provided by investing activities                                | 10,690                    | 35,493             |
| CASH FLOWS FROM FINANCING ACTIVITIES                                     |                           |                    |
| Contributions and re-invested income restricted                          |                           |                    |
| for long-term investment   | 10,034                    | 10,863             |
| NET INCREASE (DECREASE) IN CASH  | 2,699                     | (1,714)            |
| CASH AT BEGINNING OF YEAR  | 5,196                     | 6,910              |
| CASH AT END OF YEAR  | <u>\$ 7,895</u>           | <u>\$ 5,196</u>    |
| RECONCILIATION OF CHANGE IN NET ASSETS TO NET CASH                       |                           |                    |
| USED IN OPERATING ACTIVITIES   |                           |                    |
| Change in net assets   | \$ 638                    | \$ (5,734)         |
| Adjustments to reconcile change in net assets to                         |                           |                    |
| net cash used in operating activities:                                   |                           |                    |
| Depreciation   | 2,185                     | 2,242              |
| Unrealized and realized gains on investments, net                        | (13,407)                  | (25,432)           |
| Assets contributed to perpetual trusts                                   | (3,400)                   | (1,240)            |
| Change in value of beneficial interests in perpetual trusts              | (6,634)                   | (9,623)            |
| Contributions and re-invested income restricted for long-term investment | ent (10,034)              | (10,863)           |
| Effects of changes in operating assets and liabilities:                  |                           |                    |
| Lottie Moon Christmas Offering® receivable                               | (2,000)                   | 3,000              |
| Prepaid expenses and other assets  | (23)                      | (127)              |
| Accounts payable and accrued liabilities                                 | 1,667                     | 710                |
| Amounts appropriated to missions   | 202                       | (13,885)           |
| Accrued postretirement and postemployment benefit obligations            | 12,781                    | 12,882             |
| NET CASH USED IN OPERATING ACTIVITIES                                    | <u>\$ (18,025)</u>        | <u>\$ (48,070)</u> |
| SUPPLEMENTAL DISCLOSURES OF CASH FLOWS INFORMATI                         |                           |                    |
| Noncash transactions - contribution of investment property               | <u>\$ 602</u>             | <u>s -</u>         |
| Noncash transactions - contribution of services                          | <u>\$ 15</u>              | <u>\$ 19</u>       |

The accompanying notes are an integral part of the financial statements.

### NOTES TO FINANCIAL STATEMENTS

December 31, 2010 (Dollars in thousands)

### NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

### Organization

The International Mission Board of the Southern Baptist Convention (the Board) is a not-for-profit organization, which began operations in 1845 and was incorporated on February 23, 1901 in the Commonwealth of Virginia. Its purpose is to recruit, select, appoint, train, and support God-called, qualified career missionaries to participate strategically in overseas assignments in evangelism, discipleship, and planting reproducing churches. The Board has nearly 5,000 missionaries serving approximately 920 people groups, and its outreach continues to grow with nearly 163,700 churches and over 3.1 million members worldwide. The Board also conducts human needs ministries.

### **Basis of Accounting**

The accompanying financial statements have been prepared in accordance with U.S. generally accepted accounting principles ("U.S. GAAP") and are stated in United States dollars.

### **Basis of Financial Reporting**

The accompanying financial statements were prepared from the accounts maintained by the Board. They do not include the accounts of the support centers in international countries through whom the major portion of field appropriations is disbursed and whose accounts are reported upon separately. The intention of management is to utilize foreign field property and equipment and other assets for the benefit of the local ministries. In many cases, title to this property is transferred to

the local ministries; accordingly, the accompanying Balance Sheet does not reflect the substantial amount of property and equipment and other assets used in international countries.

Revenues, expenses, gains, and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, net assets and changes therein are classified as follows:

*Unrestricted Net Assets* – Net assets that are not subject to donor-imposed stipulations, representing investment of property and equipment and the portion of expendable resources that are available without limitation for support of Board operations and certain future retirement and insurance benefits for home office and missionary personnel and retirees.

Temporarily Restricted Net Assets – Net assets subject to donor-imposed stipulations that may or will be met either by actions of the Board and/or the passage of time. These net assets represent contributions, and other income which must be spent for the purpose designated by the donors. Expirations of temporary restrictions on net assets (i.e., the donor-stipulated purpose has been fulfilled and/or the stipulated time period has elapsed) are reported as reclassifications between the applicable classes of net assets.

Permanently Restricted Net Assets – The net assets that are subject to donor-imposed stipulations that the principal be invested permanently and the income be used either for a designated purpose or for general operations of the Board. Generally, the donors of these assets permit the Board to use all of, or part of, the income earned on related investments for general or specific purposes. Revenues are reported as increases in unrestricted net assets unless use of the related assets is limited by donor-imposed restrictions. Expenses are reported as decreases in unrestricted net assets. Investment income and gains and losses on investments are reported as increases or decreases in unrestricted net assets unless their use is restricted by explicit donor stipulation, and/or by law.

Contributions of assets other than cash are recorded at their estimated fair value on date of gift. Contributions restricted by the donor are reported as an increase in unrestricted net assets if the restricted expenses are incurred in the reporting period in which the contribution is recognized.

### Investments

Investments are carried at fair value based upon quoted market prices or estimates provided by external investment managers or other independent sources, which are reviewed by management. If not available, they are based on management's best estimate of fair value.

Ordinary income and net gains (losses) on investments are reported as follows:

- As increases or decreases in permanently restricted net assets if the terms of the gift (in conjunction with the Board's
  gift policy) or the Board's interpretation of relevant state law require that they be added to the principal of a permanent
  endowment fund.
- As increases or decreases in temporarily restricted net assets if the terms of the gift impose restrictions on the use of the income
- · As increases or decreases in unrestricted net assets in all other cases.

### Fair Value of Financial Instruments

The carrying amounts of cash, prepaid expenses and other assets, accounts payable, accrued liabilities, and amounts appropriated to missions approximate fair value because of the short maturity of these instruments. The fair value of investments is described in notes 1, 2 and 3. The fair value of beneficial interests in perpetual trusts are described in notes 2 and 7. Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) 825, Disclosures about Fair Value of Financial Instruments, defines fair value of a financial instrument as the amount at which the instrument could be exchanged in a current transaction between willing parties.

### Use of Estimates in Preparing Financial Statements

Management of the Board has made a number of estimates and assumptions relating to the reporting of assets, liabilities, revenues and expenses, and disclosure of contingent assets and liabilities to prepare these financial statements in conformity with accounting principles generally accepted in the United States of America. Actual results could differ from those estimates

The Board records a receivable for the estimated offering that has been received by churches and conventions as of December 31, which has not been received at the Board by December 31.

Estimates of the Lottie Moon Christmas Offering® receivable are based on the best information available at the time of the estimate. Revisions to the estimated Lottie Moon Christmas Offering® receivable are made in the year in which circumstances requiring the revision become known. The effect of the change in the estimate for the receivable was to increase (decrease) revenue associated with the Lottie Moon Christmas Offering® for the years ended December 31, 2010 and 2009 by \$3,824 and \$(1,606), respectively, from that which would have been reported had the revised estimates been used as the basis of revenue recognition in the preceding year.

### Property and Equipment

Property and equipment is recorded at cost and adjusted for impairments of value as required by FASB ASC 360-10-50. Depreciation of buildings and equipment is provided over the estimated useful lives of the respective assets on a straight-line basis (generally 15 to 40 years for buildings and 3 to 7 years for equipment). Depreciation expense for the years ended December 31, 2010 and 2009 was \$2,185 and \$2,242, respectively.

Expenditures for repairs and maintenance are charged to expense as incurred. The costs of major renewals and betterments in excess of \$3 are capitalized. The cost and related accumulated depreciation of property and equipment are removed from the books upon retirement or other disposition; any resulting profit or loss is reflected in the Statement of Activities.

### Long-Lived Assets

Long-lived assets, such as property and equipment, are evaluated for impairment when events or changes in circumstances indicate that the carrying amount of the assets may not be recoverable through the estimated undiscounted future cash flows from the use of these assets. When any such impairment exists, the related assets will be reduced to fair value. No impairment losses have been recorded through December 31, 2010.

### Self-Insurance

The Board self-insures its employee medical, dental, life and disability benefits provided to missionaries and home office employees. The Board recognizes a liability for incurred but not reported (IBNR) claims of the benefits program based on an analysis of actuarial standard factors applied to historical claims data. The IBNR report is prepared by the Board's independent third-party benefits processing company and reflects estimated claims at December 31, 2010 and 2009 of \$2,279 and \$1,877, respectively. This liability is funded from current operations and is presented on the Balance Sheet under the caption "Accounts payable and accrued liabilities."

### Postretirement Benefit Plans

The Board provides health care and other benefits to substantially all retired home office employees and their eligible spouses and all retired missionaries and their eligible family members. Generally, home office employees who have attained age 65 or age 55 and 10 years of service, and missionaries who have attained age 65 or age 62 and 25 years of service are eligible for these benefits. Certain benefit plans are contributory; other benefit plans are noncontributory. The Board measures the costs of its obligations based on its best estimates. The net periodic postretirement benefit costs are recognized as employees render the services necessary to earn the postretirement benefits.

### **Tax-Exempt Status**

The Board received a favorable determination letter from the Internal Revenue Service dated April 27, 1977 stating that it is exempt from income taxes as defined by Section 501(c)(3) of the Internal Revenue Code.

### Accounting for Uncertainty in Income Taxes

The Board adheres to the guidance for Accounting for the Uncertainty in Income Taxes, which establishes thresholds as they relate to accounting for uncertain income tax positions. FASB ASC 740-10 defines the threshold for recognizing he benefits of tax positions in the financial statements as "more-likely-than-not" to be sustained by the relevant taxing authority and require measurement of such tax positions meeting the more-likely-than-not criterion. The adoption of FASB ASC 740-10 did not have a significant impact on the financial statements of the Board.

The Board follows FASB ASC 715, *Employers' Accounting for Defined Benefit Pension and Other Postretirement Plans*. FASB ASC 715 requires organizations to recognize the over-funded or under-funded status of a postretirement benefit plan as an asset or liability in the Balance Sheet. The Board utilizes a measurement date of December 31.

### Reclassifications

Certain accounts in the prior-year financial statements have been reclassified for comparative purposes to conform to the presentation in the current year financial statements.

### NOTE 2 – FAIR VALUE OF INVESTMENTS

FASB ASC 820, (formerly, SFAS No. 157, Fair Value Measurements) establishes a three-tier hierarchy to distinguish between: (1) inputs based on market data obtained from sources independent of the reporting entity (observable inputs) and (2) inputs that reflect the reporting entity's own assumptions about the assumptions market participants would use in pricing an asset or liability, which are developed based on the best information available in the circumstances (unobservable inputs).

The inputs are summarized in the three broad levels listed below:

Level 1 - Unadjusted quoted prices in active markets that are accessible at the measurement date for identical and unrestricted investments.

Level 2 – Quoted prices in markets that are not active or based on quoted prices for similar assets or liabilities, or for which all significant inputs are observable, directly or indirectly. For investments measured at NAV, also included in this category are investments that can be redeemed as of measurement date, or within ninety days of the measurement date (inclusive of the underlying funds' redemption notice period). Level 2 investments may also include investments with partial side pockets where the Fund could redeem a majority of the investment as of the measurement date or within ninety days of the measurement date.

Level 3 – Valuations based on inputs that are both unobservable and significant, inclusive of the fund's management own assumptions about market participants, would use in determining the fair value of investments. For investments valued at NAV, also included in this category are investments for which the fund does not have the ability to redeem as of the measurement date, or within ninety days of the measurement (inclusive of the fund's underlying redemption notice period), or where the fund does not know when it will have the ability to withdraw the investment in the near term.

The hierarchy established under ASC 820 gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1) and the lowest priority to unobservable inputs (Level 3). As required by ASC 820, the Board's investments are classified within the fair value hierarchy based on the lowest level that is significant to the fair value measurement The inputs or methodology used for valuing investments are not necessarily an indication of the risk associated with investing in those investments.

ASC 820 also provides guidance in determining whether there has been a significant decrease in the volume and level of activity for an asset or liability when compared with normal market activity for such asset or liability (or similar assets or liabilities). ASC 820-10 also provides guidance on identifying circumstances that indicate a transaction with regards to such an asset or liability is not orderly. The Board must consider inputs and valuation techniques used for each major category of securities, with "major category" being defined as major security type as described in ASC Topic 320, *Investments-Debt and Equity Securities*. For assets and liabilities measured at fair value on a recurring basis during the period, the Board must disclose quantitative disclosures about the fair value measurements separately for each major category of assets and liabilities, as well as a reconciliation of beginning and ending balances of Level 3 assets and liabilities broken down by major category.

On January 21, 2010, the FASB issued ASU No. 2010-6, *Improving Disclosures about Fair Value Measurements*, which amends FASB ASC 820, *Fair Value Measurements and Disclosures*, and requires additional disclosures regarding fair value measurements. Specifically, the amendment requires reporting entities to disclose (i) the input and valuation techniques used to measure fair value for both recurring and nonrecurring fair value measurements, for Level 2 or Level 3 positions, (ii) transfers between all levels (including Level 1 and Level 2) on a gross basis (i.e. transfers out must be disclosed separately from transfers in) as well as the reason(s) for the transfer, and (iii) purchases, sales, issuances, and settlements on a gross basis in the Level 3 roll forward rather than as one net number. The implementation of the disclosures required by this amendment did not have a material impact on the Board's financial statements.

Following is a description of the valuation methodologies used for financial instruments measured at fair value and their classification in the valuation hierarchy.

Equity securities listed on a national market or exchange are valued at the last sales price, or if there is no sale and the market is still considered active, at the mean of the last bid and asked prices on such exchange. Such securities are classified within Level 1 of the valuation hierarchy.

Debt securities consisting of municipal securities and government agency debt obligations are generally valued at the most recent price of the equivalent quoted yield for such securities, or those of comparable maturity, quality and type. Such debt securities are generally classified within Level 2 of the valuation hierarchy.

Other financial instruments consist of real estate holdings and a note receivable. Real estate is valued based on independent appraisal and is classified within Level 2 of the valuation hierarchy. The note receivable is collateralized by real estate and is classified within Level 1 of the valuation hierarchy.

Amounts held by GuideStone Financial Resources are held in trust in reserve accounts to satisfy the Board's future life insurance claims. These funds are classified within Level 1 of the valuation hierarchy.

Hedge fund of funds securities consisting of auction rate securities, futures contracts and certain non-agency mortgage-backed securities for which there is no active market are valued using discounted cash flow analysis and various assumptions to take into account expected prepayment and default rates, loss severity factors, liquidation lag estimates based on portfolio characteristics, performance and collateral attributes and other observable market data. This type of debt security is classified within Level 3 of the valuation hierarchy.

The following table provides the fair value measurements of applicable Board assets by level within the fair value hierarchy as of December 31, 2010 and 2009. These assets are measured on a recurring basis.

These assets are presented in the Balance Sheet under the heading Investments and Beneficial interests in perpetual trusts.

|  | 2010  |                                    |                             |                   |
|--|---|------------------------------------|-----------------------------|-------------------|
|  | Quoted Prices in<br>Active Markets<br>for Identical | Significant<br>Other<br>Observable | Significant<br>Unobservable |                   |
|  | Assets Level (1)                                    | Inputs Level (2)                   | Inputs Level (3)            | Total             |
| Cash and cash equivalents                | \$ 20,239   | \$ -                               | \$ -                        | \$ 20,239         |
| Equity securities                        | 64,865  | -                                  | -                           | 64,865            |
| Debt securities                          | 28,871  | -                                  | -                           | 28,871            |
| Other financial instruments              | -   | 3,172                              | -                           | 3,172             |
| Hedge fund of funds                      | -   | -                                  | 48,380                      | 48,380            |
| Amounts held by GuideStone               |   |                                    |                             |                   |
| Financial Resources                      | <u>41,406</u>                                       |                                    | <del>-</del>                | 41,406            |
|  | 155,381   | 3,172                              | 48,380                      | 206,933           |
| Less investments held for others         | 1,007   |                                    |                             | 1,007             |
| Total investments                        | 154,374   | 3,172                              | 48,380                      | 205,926           |
| Beneficial interests in perpetual trusts | 84,773  | <u>15,363</u>                      | 7,257                       | _107,393          |
| Total                                    | <u>\$ 239,147</u>                                   | <u>\$ 18,535</u>                   | <u>\$ 55,637</u>            | <u>\$ 313,319</u> |

|  | 2009  |  |   |            |
|--|---|--|---|------------|
|  | Quoted Prices in<br>Active Markets<br>for Identical<br>Assets Level (1) | Significant<br>Other<br>Observable<br>Inputs Level (2) | Significant<br>Unobservable<br>Inputs Level (3) | _Total_    |
| Cash and cash equivalents                | \$ 6,599  | \$ -   | \$ -  | \$ 6,599   |
| Equity securities                        | 64,250  | -  | -   | 64,250     |
| Debt securities                          | 27,900  | -  | -   | 27,900     |
| Other financial instruments              | -   | 3,068  | -   | 3,068      |
| Hedge fund of funds                      | -   | -  | 59,210  | 59,210     |
| Amounts held by GuideStone               |   |  |   |            |
| Financial Resources                      | 43,915  |  |   | 43,915     |
|  | 142,664   | 3,068  | 59,210  | 204,942    |
| Less investments held for others         | 969   |  |   | 969        |
| Total investments                        | 141,695   | 3,068  | 59,210  | 203,973    |
| Beneficial interests in perpetual trusts | 68,794  | _19,600  | 8,965   | 97,359     |
| Total                                    | <u>\$ 210,489</u>   | \$ 22,668  | \$ 68,175                                       | \$ 301,332 |

The following is a reconciliation of the beginning and ending balances of assets measured at fair value on a recurring basis using significant unobservable (Level 3) inputs during the years ended December 31, 2010 and 2009:

|                      | Heage Funds of Funds |                         |  |
|----------------------|----------------------|-------------------------|--|
|                      | 2010                 | 2009                    |  |
| Balance, January 1   | \$ 59,210            | \$ 66,699               |  |
| Sales                | (13,348)             | (15,851)                |  |
| Net realized gains   | 534                  | 728                     |  |
| Net unrealized gains | 1,984                | 7,634                   |  |
| Balance, December 31 | <u>\$ 48,380</u>     | \$ 59,210               |  |
|                      | Beneficial I         | Beneficial Interests in |  |

|   | Perpetual Trusts |                 |
|---|------------------|-----------------|
|   | 2010             | 2009            |
| Balance, January 1  | \$ 8,965         | \$ 6,462        |
| Net unrealized gains (losses), net of purchases and sales | <u>(1,708</u> )  | 2,503           |
| Balance, December 31                                      | <u>\$ 7,257</u>  | <u>\$ 8,965</u> |

Realized and unrealized gains and losses, applicable to instruments' value using significant unobservable inputs (Level 3) included in Changes in Net Assets for 2010 and 2009 are reported in the Statement of Activities as follows:

|                      | Hedge Fund      | s of Funds      |
|----------------------|-----------------|-----------------|
|                      |                 | 2009            |
| Net realized gains   | \$ 534          | \$ 728          |
| Net unrealized gains | 1,984           | 7,634           |
| Total                | <u>\$ 2,518</u> | <u>\$ 8,362</u> |

Realized and unrealized gains and losses, net of purchases and sales, applicable to instruments' value using significant unobservable inputs (Level 3) included in Changes in Net Assets for 2010 and 2009 are reported in the Statement of Activities as follows:

|   | Beneficial Ir     | Beneficial Interests in |  |
|---|-------------------|-------------------------|--|
|   | <u>Perpetua</u>   | Perpetual Trusts        |  |
|   | 2010              | 2009                    |  |
| Net unrealized gains (losses), net of purchases and sales | <u>\$ (1,708)</u> | \$ 2,503                |  |

2010

2000

### NOTE 3 - INVESTMENTS

Costs and fair values at December 31 are summarized as follows:

|  | 2010      |                  |                  | 2009       |
|--|-----------|------------------|------------------|------------|
|  | Cost      | Fair Value       | Cost             | Fair Value |
| Cash and cash equivalents                      | \$ 20,239 | \$ 20,239        | \$ 6,599         | \$ 6,599   |
| Equity securities                              | 62,425    | 64,865           | 63,764           | 64,250     |
| Debt securities                                | 28,566    | 28,871           | 33,502           | 27,900     |
| Deed of trust notes                            | 246       | 246              | 262              | 262        |
| Real estate                                    | 3,584     | 2,926            | 2,982            | 2,806      |
| Hedge fund of funds                            | 34,953    | 48,380           | 47,767           | 59,210     |
| Amounts held by GuideStone Financial Resources | 41,406    | 41,406           | 43,915           | 43,915     |
|  | 191,419   | 206,933          | 198,791          | 204,942    |
| Less investments held for others               | 1,007     | 1,007            | 969              | 969        |
| Total  | \$190,412 | <u>\$205,926</u> | <u>\$197,822</u> | \$203,973  |

Hedge fund of funds and futures include investments in the following: a multi-strategy fixed income fund; a hedge fund manager that focuses on long and short equity investing; a diversified, multi-strategy fund; a multi-manager, multi-strategy hedge fund; a multi-manager that focuses on REITs; and limited partnership managed future funds.

Amounts held by GuideStone Financial Resources (GuideStone) are for the Board's self-insured life insurance benefits, and are invested in money markets, stocks, and bonds.

The components of investment income (losses) for the years ending December 31 are as follows:

|                         |          | 2009       |
|-------------------------|----------|------------|
| Interest and dividends  | \$ 1,723 | \$ 5,462   |
| Realized gains (losses) | 4,044    | (14,461)   |
| Investment expenses     | (670)    | (752)      |
| Total                   | \$ 5,097 | \$ (9.751) |

The Board holds and invests funds for other mission entities on a temporary basis.

The Board regularly reviews its investments to determine whether a permanent decline in the fair value below the carrying value has occurred. In determining whether a permanent decline has occurred, management considers a number of factors that would be indicative of a permanent decline including (i) a prolonged decrease in the fair value below the carrying value, (ii) severe or continued losses in the investment, and (iii) various other factors such as liquidity, which may be indicative of a decline in value of the investment. The consideration of these factors requires management to make assumptions and estimates about future financial results of the investment. These assumptions and estimates are updated by management on a regular basis. When management has determined that a permanent decline has occurred, the impairment is charged to current operations as a realized loss.

## NOTE 4 - AMOUNTS DESIGNATED BY BOARD

Board-designated assets represent unrestricted amounts designated by the Board as reserve funds but available for use by the Board for other purposes. The contingency reserve has been set up at the instruction of the Southern Baptist Convention to provide for deficits that may result from decreased receipts or emergencies. The reserve may not exceed the operating budget requirements for six months. The Board of Trustees has set the balance in the contingency reserve at \$40,000, which is sufficient to cover less than two months of the current operating budget needs.

## NOTE 5 - PROPERTY AND EQUIPMENT, NET

Property and equipment, net, at December 31 is summarized as follows:

|                                   | <u> 2010</u> |           |
|-----------------------------------|--------------|-----------|
| Land and improvements             | \$ 3,146     | \$ 3,146  |
| Buildings                         | 51,629       | 51,629    |
| Equipment                         | 10,594       | 9,830     |
| Total property and equipment      | 65,369       | 64,605    |
| Less accumulated depreciation     | _32,318      | _30,133   |
| Total property and equipment, net | \$ 33,051    | \$ 34,472 |

## NOTE 6 - CONCENTRATIONS OF CREDIT RISK

The Board maintains a significant amount of its cash in a commercial bank in Richmond, VA. As of December 31, 2010, balances in the Board's non-interest-bearing transaction deposit accounts are fully insured by the FDIC, and the balance in its interest-bearing deposit account is insured by the FDIC up to \$250,000 per depositor per bank. As of December 31, 2010 and 2009, the Board has cash balances on deposit in the amount of \$3,391 and \$3,682, respectively.

## NOTE 7 – BENEFICIAL INTERESTS IN PERPETUAL TRUSTS

The Board is the beneficiary of certain irrevocable perpetual trusts held and administered by independent trustees. Under the terms of the trusts, the Board has the irrevocable right to receive the income earned on the trust assets in perpetuity. The fair value is recognized as an asset and as a permanently restricted contribution at the date the trust is established. The Board's estimate of fair value is based on the fair value information received from trustees.

The assets and percentages approximately consist of, but are not limited to, cash and cash equivalents (2%), fixed income (36%), marketable debt and equity securities (52%), real estate (3%), alternative investments (6%), and other investments (1%) for December 31, 2010. These assets are not subject to the control or direction by the Board. At December 31, 2009 the percentage allocations were cash and cash equivalents (3%), fixed income (30%), marketable debt and equity securities (57%), real estate (2%), alternative investments (3%) and other investments (5%).

## NOTE 8 – PENSION PLANS

The Board has pension plans covering substantially all employees as follows:

#### **Missionary Pension Plans**

Through 1981, the Board maintained a noncontributory defined benefit pension plan for missionary personnel. Effective December 31, 1995, the Annuity Board of the Southern Baptist Convention (Annuity Board, currently known as GuideStone) assumed responsibility for this plan. All plan assets, liabilities, and administrative responsibilities were transferred to the Annuity Board on that date. At the time of transfer to the Annuity Board, plan assets were substantially equal to plan liabilities.

The defined contribution plan, effective January 1, 1982, provided, among other things, that the Board annually contribute 10% of missionary pay to the individual missionary's account. Effective January 1, 2010, the Board changed this plan. Beginning January 1, 2010, the Board annually contributes 5% of missionary pay plus a 100% match up to 3% of the missionary's individual contributions to the missionary's individual account. Total contributions charged to pension expense for the defined contribution plan were \$6,059 and \$8,483 in 2010 and 2009, respectively.

#### Home Office Pension Plan

The home office pension plan is a defined contribution plan administered by GuideStone. Under this plan the Board contributed 10% of compensation for eligible participants through December 31, 2009. Effective January 1, 2010, the Board changed this plan. Beginning January 1, 2010, the Board annually contributes 5% of employee pay plus 100% match up to 3% of the employee's individual account. Total contributions charged to pension expense for the defined contribution plan amounted to \$2,326 and \$2,581 in 2010 and 2009, respectively.

# NOTE 9 – POSTEMPLOYMENT AND POSTRETIREMENT BENEFITS OTHER THAN PENSIONS Postemployment Benefits

The Board provides certain postemployment benefits to former or inactive employees following employment but before retirement. These benefits include tuition assistance for missionary children and certain disability benefits.

At December 31, 2010 and 2009, the accrual for postemployment benefits was \$15,438 and \$16,116, respectively. The discount rate used to calculate the postemployment benefits was 3.8% and 5.7% in 2010 and 2009, respectively. The measurement dates used to compute the accruals for postemployment benefits was December 31, 2010 and 2009.

#### **Postretirement Benefits**

The components of the postretirement benefit costs for 2010 and 2009 are provided in the following table:

|  | <u> 2010</u> |           |
|--|--------------|-----------|
| Service costs  | \$ 2,631     | \$ 2,055  |
| Interest cost on accumulated postretirement benefit obligation | 7,842        | 7,870     |
| Amortization of unrecognized prior service cost                | 374          | 374       |
| Net periodic postretirement benefit costs                      | \$ 10,847    | \$ 10,299 |

The Board's postretirement benefit plans currently are not funded. Benefits paid during the years ended December 31, 2010 and 2009 were \$8,617 and \$7,389, respectively. The accrued postretirement benefit obligation at December 31 as presented in the actuary's report was:

|   | 2010              | <u> 2009</u>      |
|---|-------------------|-------------------|
| Retirees                                  | \$ 86,620         | \$ 81,193         |
| Fully eligible plan participants          | 15,114            | 15,673            |
| Other active plan participants            | 52,054            | 43,463            |
| Accrued postretirement benefit obligation | <u>\$ 153,788</u> | <u>\$ 140,329</u> |

The Board's expected future postretirement benefit payments as presented in the actuary's report for the next ten years are expected as follows:

| 2011      | \$<br>11,476  |
|-----------|---------------|
| 2012      | 11,315        |
| 2013      | 11,175        |
| 2014      | 11,772        |
| 2015      | 11,321        |
| 2016-2019 | <br>56,687    |
| Total     | \$<br>113,746 |

The assumed discount rate used in determining the accumulated postretirement benefit obligation was 5.15% and 5.7% in 2010 and 2009, respectively. The assumed rate of increase in future compensation levels was 4.75% in 2010 and 2009. The assumed health care cost trend rate used in measuring the accumulated postretirement benefit obligations was 8.75% in 2010 and 2009, declining to 5.00% in the year 2016. The measurement dates used to compute the postretirement benefit obligations were December 31, 2010 and 2009.

## NOTE 10 - TEMPORARILY RESTRICTED NET ASSETS

Temporarily restricted net assets at December 31 consisted of the following:

|   |                  | 2009      |
|---|------------------|-----------|
| Hunger and relief                                   | \$ 12,080        | \$ 12,153 |
| Special gifts for missionaries and related projects | 311              | 409       |
| Other mission projects                              | 2,674            | 2,232     |
| Total temporarily restricted net assets             | <u>\$ 15,065</u> | \$ 14,794 |

## NOTE 11 – ENDOWMENTS

In August 2008, FASB ASC 958-205, Endowments of Not-for-Profit Organizations: Net Asset Classification of Funds Subject to an Enacted Version of the Uniform Prudent Management of Institutional Funds Act, and Enhanced Disclosures of All Endowment Funds, was issued, and its guidance is effective for fiscal years ending December 31, 2008, with earlier adoption permitted.

A key component of FASB ASC 958-205 is a requirement to classify the portion of a donor-restricted endowment fund that is not classified as permanently restricted net assets as temporarily restricted net assets until appropriated for expenditure. Another key component of FASB ASC 958-205 is a requirement for expanded disclosures for all endowment funds.

Through June 30, 2008, the Board's management and investment of donor-restricted endowment funds was subject to the provisions of the Uniform Management of Institutional Funds Act (UMIFA). In 2006, the Uniform Law Commission approved the model act, Uniform Prudent Management of Institutional Funds Act (UPMIFA) that serves as a guideline to states to use in enacting legislation. Among UPMIFA's most significant changes is the elimination of UMIFA's important concept of historic dollar threshold, the amount below which an organization could not spend from the fund, in favor of a more robust set of guidelines about what constitutes prudent spending. Effective July 1, 2008, the Commonwealth of Virginia enacted UPMIFA (VAUPMIFA), the provisions of which apply to funds existing on or established after that date.

The Board's endowment consists of approximately 330 individual funds established for a variety of purposes. Endowments include donor-restricted endowment funds. As required by GAAP, net assets associated with endowment funds, including funds designated by the Board of Trustees to function as endowments, are classified and reported based on the existence of donor-imposed restrictions.

#### Interpretation of Relevant Law

The Board's Trustees have interpreted the VAUPMIFA as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the Board classifies as permanently restricted net assets (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor-restricted endowment fund that is not classified in permanently restricted net assets is classified as temporarily restricted net assets until those amounts are appropriated for expenditure, by the Board, in a manner consistent with the standard of prudence prescribed by VAUPMIFA. In accordance with VAUPMIFA, the Board considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- (1) The duration and preservation of the fund
- (2) The purposes of the organization and the donor-restricted endowment fund
- (3) General economic conditions
- (4) The possible effect of inflation and deflation
- (5) The expected total return from income and the application of investments
- (6) The investment policies of the organization

## Return Objectives and Risk Parameters

The Board has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding to programs supported by its endowments while seeking to maintain the purchasing power of the endowment assets. Endowment assets include those assets of donor-restricted funds that the Board must hold in perpetuity. Under this policy, as approved by the Board of Trustees, the endowment assets are invested in a manner that is intended to produce results that exceed the price and yield results of the S&P 500 index while assuming a moderate level of investment risk. The Board expects its endowment funds, over time, to provide an average rate of return of approximately 8 percent annually. Actual returns in any given year may vary from this amount.

## Strategies Employed for Achieving Objectives

To satisfy its long-term rate of return objectives, the Board relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). The Board targets a diversified asset allocation that places a greater emphasis on equity-based and alternative investments to achieve its long-term return objectives within prudent risk constraints.

## Spending Policy and How the Investment Objectives Relate to Spending Policy

The Board has a policy of appropriating for distribution each year 5 percent of its year-end endowment fund's balance prior to the addition of investment return. In establishing this policy, the Board considered the long-term expected return on its endowment. Accordingly, over the long term, the Board expects the current spending policy to allow its endowment to grow an average of 3 percent annually. This is consistent with the Board's objective to maintain the purchasing power of the endowment assets held in perpetuity or for a specified term as well as to provide additional real growth through new gifts and investment return.

Endowment net asset composition by type of fund as of December 31, 2010 and 2009:

|                        |  | 2010                        |                                  |                    |  |
|------------------------|--|-----------------------------|----------------------------------|--------------------|--|
| Donor-restricted funds | <u>Unrestricted</u><br><u>\$ (3,879)</u> | Temporarily Restricted \$ - | Permanently Restricted \$ 26,623 | Total<br>\$ 22,744 |  |
|                        |  | 200                         | 09                               |                    |  |
|                        |  | Temporarily                 | Permanently                      |                    |  |
|                        | <b>Unrestricted</b>                      | Restricted                  | Restricted                       | Total              |  |
| Donor-restricted funds | <u>\$ (4,975)</u>                        | <u>s -</u>                  | <u>\$ 27,150</u>                 | <u>\$ 22,175</u>   |  |

Changes in endowment net assets for the fiscal years ended December 31, 2010 and 2009:

|  |                   | Temporarily | Permanently      |              |
|--|-------------------|-------------|------------------|--------------|
|  | Unrestricted      | Restricted  | Restricted       | <b>Total</b> |
| Endowment net assets, January 1, 2009              | \$ (7,272)        | \$ -        | \$ 26,841        | \$ 19,569    |
| Investment income (including realized losses)      | 3,291             | -           | -                | 3,291        |
| Contributions                                      | -                 | -           | 381              | 381          |
| Appropriation of endowment assets for expenditures | (994)             | <u>-</u>    | (72)             | (1,066)      |
| Endowment net assets, December 31, 2009            | (4,975)           | -           | 27,150           | 22,175       |
| Investment income (including realized losses)      | 2,022             | -           | -                | 2,022        |
| Contributions                                      | -                 | -           | 440              | 440          |
| Appropriation of endowment assets for expenditures | (926)             |             | (967)            | (1,893)      |
| Endowment net assets, December 31, 2010            | <u>\$ (3,879)</u> | <u>s -</u>  | <u>\$ 26,623</u> | \$ 22,744    |

## NOTE 12 – PERMANENTLY RESTRICTED NET ASSETS

Permanently restricted net assets at December 31 relate to the following:

|  | <u> 2010 </u> | 2009       |
|--|---------------|------------|
| Endowments                               | \$ 26,623     | \$ 27,150  |
| Beneficial interests in perpetual trusts | 107,393       | 97,359     |
| Total permanently restricted net assets  | \$ 134,016    | \$ 124,509 |

## NOTE 13 – NET ASSETS RELEASED FROM RESTRICTIONS

Net assets were released from donor restrictions by incurring expenses satisfying the restricted purposes and are as follows:

|   | <u> 2010 </u>    |                  |  |
|---|------------------|------------------|--|
| Overseas programs:                          |                  |                  |  |
| Human needs ministries                      | \$ 8,060         | \$ 6,328         |  |
| Special gifts                               | 7,398            | 5,982            |  |
| Church planting movement                    | 429              | 78               |  |
| Missionary support                          | 10               |                  |  |
| Total net assets released from restrictions | <u>\$ 15,897</u> | <u>\$ 12,388</u> |  |

#### NOTE 14 - PRIOR YEAR SUMMARIZED INFORMATION

The financial statements include certain prior-year summarized comparative information in total but not by net asset class. Such information does not include sufficient detail to constitute a presentation in conformity with generally accepted accounting principles. Accordingly, such information should be read in conjunction with the Board's financial statements for the year ended December 31, 2009, from which the summarized information was derived.

## NOTE 15 – SUBSEQUENT EVENTS

Management evaluated subsequent events through March 25, 2011, the date the financial statements were available to be issued. Events or transactions occurring after December 31, 2010, but prior to March 25, 2011 that provided additional evidence about conditions that existed at December 31, 2010, have not been recognized in the financial statements for the year ended December 31, 2010. Events or transactions that provided evidence about conditions that did not exist at December 31, 2010 but arose before the financial statements were available to be issued have not been recognized in the financial statements for the year ended December 31, 2010.

The accompanying notes are an integral part of the financial statements.

## Independent Auditors' Report

The Trustees of the International Mission Board of the Southern Baptist Convention Richmond, Virginia

We have audited the accompanying balance sheet of the International Mission Board of the Southern Baptist Convention (the Board), as of December 31, 2010, and the related statements of activities and cash flows for the year then ended. These financial statements are the responsibility of the Board's management. Our responsibility is to express an opinion on these financial statements based on our audit. The prior year summaries' comparative information has been derived from the Board's 2009 financial statements and, in our report dated March 31, 2010, we expressed an unqualified opinion on these financial statements.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the International Mission Board of the Southern Baptist Convention as of December 31, 2010, and the changes in its net assets for the year then ended and the changes in its cash flows for the years ended December 31, 2010 and 2009 in conformity with accounting principles generally accepted in the United States of America.

Clifton Gunderson LLP Glen Allen, Virginia March 25, 2011

# REVENUE BY STATES For the Twelve Months Ending December 31, 2010

|                                | T                        | Cooperative             | Lottie                   | World               | Special Gifts       |                    |
|--------------------------------|--------------------------|-------------------------|--------------------------|---------------------|---------------------|--------------------|
| A 1-1                          | <u>Total</u>             | Program                 | Moon                     | Relief              | Not Budgeted        | Purposes           |
| Alabama<br>Alaska              | \$ 22,017,136<br>241,188 | \$ 9,176,862<br>118,932 | \$ 11,695,308<br>107,717 | \$ 669,457<br>8,882 | \$ 475,508<br>5,657 |                    |
|                                |                          | ,                       | ,                        |                     | ,                   |                    |
| Arizona                        | 1,311,012                | 435,450                 | 613,946                  | 68,123              | 193,493             |                    |
| Arkansas                       | 10,540,574               | 4,349,518               | 5,823,203                | 200,463             | 167,391             |                    |
| California                     | 3,390,873                | 1,046,323               | 1,932,903                | 223,787             | 187,860             |                    |
| Colorado                       | 954,618                  | 256,228                 | 611,397                  | 37,295              | 49,697              |                    |
| Dakota                         | 70,991                   | 21,006                  | 45,961                   | 2,524               | 1,500               |                    |
| District of Columbia           | 205,942                  | 16,206                  | 178,031                  | 6,876               | 4,830               |                    |
| Florida                        | 14,647,189               | 6,521,297               | 7,090,696                | 761,645             | 273,550             |                    |
| Georgia                        | 19,942,692               | 8,055,453               | 10,971,281               | 409,980             | 505,979             |                    |
| Hawaii Pacific                 | 530,835                  | 186,690                 | 207,487                  | 85,478              | 51,180              |                    |
| Illinois                       | 2,908,196                | 1,337,325               | 1,317,865                | 191,932             | 61,073              |                    |
| Indiana                        | 1,031,740                | 478,259                 | 490,181                  | 37,444              | 25,857              |                    |
| Iowa                           | 234,128                  | 51,639                  | 152,059                  | 17,079              | 13,351              |                    |
| Kansas-Nebraska                | 1,276,576                | 316,768                 | 853,324                  | 85,777              | 20,708              |                    |
| Kentucky                       | 10,073,029               | 4,266,767               | 5,356,806                | 385,914             | 63,543              |                    |
| Louisiana                      | 10,400,178               | 3,960,702               | 5,877,442                | 294,551             | 267,482             |                    |
| Maryland-Delaware              | 2,090,355                | 908,318                 | 947,821                  | 190,407             | 43,808              |                    |
| Michigan                       | 342,887                  | 98,994                  | 200,551                  | 25,927              | 17,415              |                    |
| Minnesota-Wisconsin            | 194,981                  | 28,570                  | 135,271                  | 15,861              | 15,279              |                    |
| Mississippi                    | 14,951,740               | 5,576,446               | 8,677,983                | 256,865             | 440,445             |                    |
| Missouri                       | 7,584,477                | 2,817,724               | 4,131,677                | 453,187             | 181,889             |                    |
| Montana                        | 152,723                  | 50,990                  | 89,568                   | 4,237               | 7,928               |                    |
| Nevada                         | 317,177                  | 138,151                 | 157,983                  | 17,378              | 3,666               |                    |
| New England                    | 138,410                  | 63,291                  | 6,010                    | 56,749              | 12,360              |                    |
| New Mexico                     | 1,608,075                | 585,457                 | 899,401                  | 79,091              | 44,126              |                    |
| New York                       | 769,048                  | 114,189                 | 267,976                  | 10,112              | 376,772             |                    |
| North Carolina                 | 19,337,113               | 5,220,462               | 13,287,819               | 510,391             | 318,441             |                    |
| Northwest                      | 993,428                  | 329,301                 | 571,615                  | 65,496              | 27,016              |                    |
| Ohio                           | 2,173,380                | 871,966                 | 1,122,413                | 72,716              | 106,285             |                    |
| Oklahoma                       | 10,570,049               | 4,914,400               | 5,214,498                | 185,395             | 255,756             |                    |
| Pennsylvannia-S. Jersey        | 329,815                  | 107,349                 | 184,139                  | 17,222              | 21,105              |                    |
| South Carolina                 | 15,905,068               | 6,569,381               | 8,627,994                | 520,324             | 187,370             |                    |
| Tennessee                      | 22,190,554               | 7,473,474               | 13,320,088               | 613,113             | 783,878             |                    |
| Texas-BGCT                     | 21,328,159               | 6,644,811               | 12,614,510               | 763,786             | 1,305,052           |                    |
| Texas-SBTC                     | 15,117,083               | 6,950,737               | 8,081,907                | 84,220              | 220                 |                    |
| Utah-Idaho                     | 256,589                  | 94,139                  | 147,211                  | 8,119               | 7,120               |                    |
| Virginia-BGAV                  | 4,829,290                | 822,534                 | 3,556,605                | 231,708             | 218,443             |                    |
| Virginia-BG/V<br>Virginia-SBCV | 5,212,123                | 2,194,969               | 2,956,062                | 53,392              | 7,700               |                    |
| West Virginia                  | 520,683                  | 236,234                 | 234,812                  | 43,851              | 5,786               |                    |
| -                              |                          |                         |                          |                     | 425                 |                    |
| Wyoming                        | 188,606                  | 87,655                  | 94,023                   | 6,504<br>126,849    | 417,545             |                    |
| Misc-Received Directly         | 1,934,509                | 212,933                 | 1,177,182                |                     | ,                   |                    |
| Overseas                       | 296,525                  | 1,334                   | 107,611                  | 80,505              | 107,076             |                    |
| Miscellaneous-Churches         | 9,798,959                | 2,495,074               | 7,281,355                | 4,902               | 17,628              | 0.4.016.122        |
| Accruals/Other Receipts        | 6,016,132                | 0.06.204.266            | 2,000,000                | # <b>5</b> 005 510  | A 7 200 102         | S 4,016,132        |
| Total                          | <u>\$264,924,832</u>     | <u>\$ 96,204,306</u>    | <u>\$149,419,691</u>     | <u>\$ 7,985,510</u> | <u>\$ 7,299,193</u> | <u>\$4,016,132</u> |
| Received through the           |                          |                         |                          | 0.0 (=0.0==         |                     |                    |
| Executive Committee:           | \$230,233,958            | \$ 96,204,306           | \$129,858,238            | \$ 3,672,252        | \$ 499,162          |                    |
| Received directly:             | 34,690,874               | <del> </del>            | <u>19,561,453</u>        | 4,313,258           | 6,800,031           | \$4,016,132        |
| Total                          | <u>\$264,924,832</u>     | \$ 96,204,306           | <u>\$149,419,691</u>     | <u>\$ 7,985,510</u> | <u>\$ 7,299,193</u> | <u>\$4,016,132</u> |

## NORTH AMERICAN MISSION BOARD

**Consolidated Statements of Financial Position** 

| Product sales         2,741,071         1,601,845           Cost of product sales         (2,084,553)         (1,614,263)           Other         717,024         844,798           Satisfaction of program restrictions         139,747,357         147,659,773           Satisfaction of program restrictions         2,426,250         2,949,365           Total unrestricted revenues, gains, and other support         142,173,607         150,609,138           Expenses:         Program expenses:           Missionary appointment support and equipping         53,433,369         53,842,934           Evangelization         15,791,536         14,966,071           Church planting         20,873,256         21,409,697           Ministry evangelism         4,781,158         4,752,300           Volunteer ministries         6,576,089         6,766,955           Mission education         4,342,591         4,778,160           Communication technology         2,018,041         2,669,643           Associational services         1,279,950         1,714,636           Disaster ministries         36,3456         2,293,724           Administrative expenses         112,759,446         113,194,120           Administrative expenses         16,197,339         15,906,232   | Consolidated Statements of Financial Position  |     |                |             |
|--|--|-----|----------------|-------------|
| San dasch equivalents         4,976,281         5,115,20           Receivables, not         1,513,60         1,213,76,41         10,159,30           Church loans, net         123,46,195         124,739,30         12,008,521         2,008,521         2,008,521         2,008,521         2,008,521         2,008,521         2,008,521         2,008,521         2,008,521         2,008,521         2,008,521         2,008,521         2,008,521         2,008,521         2,008,522         2,008,523         3,008,038         3,008,038         3,008,038         3,008,038         3,008,038         3,008,038         3,008,038         3,008,038         3,008,038         3,008,038         3,008,038         3,009,008         3,009,008         3,009,008         3,009,008         3,009,009<   |  |     | 2010           | 2009        |
| Receivables, net functions, et diversitionals, fair value         121,376,41         106,103,308, 106,103,308, 106,103,308, 106,103,308, 102,308,521         120,376,31         106,103,308, 103,308,308, 102,309,308,308,308,308,308,308,308,308,308,308  |  |     |                |             |
| Investments, fair value  |  | \$  | , ,            | , ,         |
| Church loans, net         133,646,195         12,733,968           Real estate owned         2086,521         20,808,521           Mission properties         270,021         215,007           Property and equipment, net         17,020,610         17,452,228           Beneficial interests in trusts held by others         38,002,009         34,000,000           Chortiabutions receivable from remainder interest trusts         317,772         70           Contributions receivable from remainder interest trusts         357,517,489         330,200,000           Counting spable and accrued expenses         6,712,889         6,307,077           Accounts payable and accrued expenses         6,712,889         93,564,521           Total liabilities         100,505,505         99,871,598           Net assets         207,728,065         35,943,498           Temporarity restricted         20,728,065         32,933,938           Temporarity restricted         5,181,216         5,204,404           Permanently restricted net assets         25,008,008         23,937,938           Total liabilities and net assets         25,008,008         32,932,908           Total considued Statements of Activities and Characteristics         8,54,541,619         56,642,248           Total liabilities and net assets <t< td=""><td></td><td></td><td></td><td></td></t<>  |  |     |                |             |
| Real state owerd         2,086,521         2,086,521         245,907           Mission properties         296,122         245,907           Property and equipment, net         17,02,061         17,42,208           Other sasets, net         2,375,365         3,086,385           Seneficial interests in trusts held by others         3,077,209         30,000,000           Total assets         3,077,209         3,000,000           Total sasets         3,000,000         3,000,000           Libilities           Accound posterite ment benefits         30,000,000         3,000,000           Total liabilities         100,536,50         9,871,980           Total liabilities         207,728,06         39,319,300           Total liabilities         250,808,00         30,300,300           Permanently restricted         40,405,316         30,500,300           Total liabilities and netsests         250,808,00         30,300,300           Total liabilities and tessets         250,808,00         30,300,300           Evenuers gains, uncrestricted net assets         250,808,00         30,300,300           Evenuers gains in uncrestricted net assets         45,441,61         36,432,40           Revenuers gains, and other gains and other gains in uncrestricted net assets <td>,</td> <td></td> <td></td> <td></td>  | ,  |     |                |             |
| Mission properties         796,12         255,097           Property and equipment, net         17,425,293         3,785,285         3,808,385           Beneficial interests in trusts held by others         2,375,365         3,809,298         3,900,199           Contributions receivable from remainder interest trusts         137,729         1           Total assets         357,517,489         350,200,000           Recounts payable and accrued expenses         \$6,712,889         93,823,00           Account postretirement benefits         93,823,00         93,823,00           Total labilities         100,536,595         99,71,288           Total transparably restricted         207,728,065         193,493,498           Temporarity restricted         5,218,216         3,240,449           Permaenthy restricted accesses         207,728,065         39,379,308           Total labilities and net assets         201,000         30,300,300           Total researce anded December 31         26,500,800,89         30,300,300           Revenues, gains, and other support         201         56,500,300           Corpertive Program         \$4,341,601         36,532,10           Gifts and contributions         10,888,619         36,832,10           Morit of changes         2,240,100  |  |     |                |             |
| Property and equipment, net         17,020,06         174,020,06         308,08         38 Beneficial interests in trusts held by others         3,002,08         38,002,00         38,002,08         38,002,00         70,007,07         70,002,00         38,002,08         38,002,00         70,002,00         70,002,00         38,002,00         70,002,002,00         70,002,002,00         70,002,002,00         70,002,002,0   |  |     |                |             |
| Other assets, net         2,375,365         3,086,385           Beneficial interests in trusts held by others         38,092,099         340,001,099           Contributions receivable from remainder interest trusts         317,729         3           Total assets         3,375,174,89         3,325,000           Lishilities         9,383,376         9,364,321           Accounts payable and accrued expenses         9,383,376         93,564,521           Total lishilities         100,536,595         93,833,306         93,834,349           Net assets         100,536,595         103,493,498           Temporarily restricted         5,181,61         5,240,449           Permaently restricted         5,218,16         5,240,449           Permaently restricted         5,218,16         5,240,449           Total late assets         5,218,16         5,240,449           Permaently restricted accesses         2,218,21         5,239,309           Restricted accesses         Consolidated Statements of Activities and Charges in unrestricted accesses         4,348,401         5,249,409           Total liabilities and net assets         6         43,849,231         5,641,219           Coperative Program         \$ 43,849,231         5,643,230           Annic Armstrong Easter Offering ™  |  |     |                |             |
| Beneficial interests in trusts held by others         38,00,09           Contributions receivable from remainder interestrusts         317,72         30,20,000           Total assets         317,72         32,20,000           Liabilities         6,712,88         6,70,20,00         30,50,70,70           Acceued postretirement benefits         90,832,306         93,545,521           Total liabilities         100,536,595         98,71,588           Remain Service         207,728,065         133,493,498           Remain Fundament Prestricted         40,434,613         20,405,301           Permanently restricted         40,434,613         20,309,308           Permanently restricted net assets         256,880,90         30,309,308           Total liabilities and cassets         256,880,90         30,309,308           Permanently restricted net assets         250,000,000         20,000           Revenues, gains, and other support         251,309,308         45,471,109           Revenues, gains, and other support         \$1,389,403         \$4,5471,109           Giffs and contributions         1,888,61         96,643,230           Giffs and contributions         1,888,61         96,643,230           Gain (Jose) on sale of assets         1,175,90         1,179,700   |  |     |                |             |
| Contributions receivable from remainder interest trusts         317.729         — Toda assets         357.51.489         3 39.250.906           Liabilities         Cocounts payable and accrued expenses         \$6,712.889         \$6,307.077         \$6.307.077         \$6.200.000         \$6,307.077         \$2.200.000         \$9.81,598         \$7.500.000         \$9.81,598         \$8.200.000         \$9.81,598         \$8.200.000         \$9.81,598         \$8.200.000         \$9.81,598         \$8.200.000         \$9.81,598         \$8.200.000         \$9.81,598         \$8.200.000         \$9.81,598         \$8.200.000         \$9.81,598         \$8.200.000         \$9.81,598         \$8.200.000         \$9.81,598         \$8.200.000         \$9.81,598         \$8.200.000         \$9.81,598         \$8.34,849.34         \$9.83,498.49         \$9.81,598         \$9.81,598         \$9.81,598         \$9.81,598         \$9.81,598         \$9.81,598         \$9.81,598         \$9.81,598         \$9.81,598         \$9.81,498         \$9.81,498         \$9.81,498         \$9.81,498         \$9.81,498         \$9.81,498         \$9.81,498         \$9.81,498         \$9.81,498         \$9.81,498         \$9.81,498         \$9.81,498         \$9.81,498         \$9.81,498         \$9.81,598         \$9.81,498         \$9.81,419         \$9.81,419         \$9.81,419         \$9.81,419         \$9.81,419         \$9.81,41 | ,  |     |                |             |
| Total assets         \$ 375,151,488         \$ 39,250,906           Liabilities           Accounts payable and accrued expenses         \$ 6,712,889         \$ 6,307,077           Accrued postretirement benefits         39,323,706         93,554,521           Total liabilities         100,536,595         79,871,598           Ket assets         2017,728,665         193,493,498           Temporarily restricted         44,034,613         40,645,361         5240,404           Permanently restricted         44,034,613         40,645,361         70 (ed.)         200,908         239,793,088         70 (ed.)         70 (ed.)         200,908         239,793,088         70 (ed.)         70 (ed.)         200,909   |  |     |                | 34,900,199  |
| Accounts payable and accrued expenses  |  |     |                |             |
| Accounts payable and accrued expenses         6,712,889         6,307,077           Accound postretirement benefits         100,356,95         98,715,985           Total labilities         100,736,965         98,71,598           Net sexts         1         100,7128,065         98,71,598           Temporarily restricted         207,728,065         213,493,498           Permaently restricted         44,045,31         20,405,301           Total net assets         256,980,894         23,937,908           Total labilities and net assets         26,098,094         23,937,908           Consolidated Statements of Activities and Charses in unrestricted net assets           Revenues, gains, and other support           Cooperative Program         \$43,849,923         \$45,471,193           Annie Armstrong Easter Offering TM         \$43,849,923         \$45,471,193           Giffs and contributions         11,839,375         25,664,323           Giffs and contributions         18,388,619         85,886,19         85,886,19           Interest on Church loans         \$5,384,61         96,504,434           World Changers/PowerPlant participant fees         \$2,396,69         5,742,248           Gain (loss) on sale of assets         2,175,29         1,175,29         1,101,845   | 1otal assets   | - 5 | 357,517,489 \$ | 339,250,906 |
| Accrued postretirement benefits         93,823,706         93,504,521           Total liabilities         100,536,595         99,871,598           Net assets         Unrestricted         207,728,065         153,493,498           Temporarily restricted         4,03,461         2,040,498           Permanently restricted         4,03,461         4,046,531           Total leassets         256,980,894         239,379,308           Total liabilities and net assets         2010         2009           Consolidated Statements of Activities and Changes in Net Assets           Revenues, gains, and other support         4         43,849,923         \$ 15,471,193           Annie Armstrong Easter Offering ™         5,434,1691         5,6643,230           Giffs and contributions         10,888,619         8,583,214           Investment income         14,339,375         22,640,434           World Changers/PowerPlant participant fees         5,239,669         5,742,248           Gain (loss) on sale of assets         1,175,926         1,917,970           Other         171,024         84,471,91         1,610,845           Cost of product sales         2,741,071         1,610,845           Other         171,024         84,479,973           Staffaction of   | Liabilities  |     |                |             |
| Total liabilitities         100,536,595         99,871,598           Net assets         Unrestricted         207,728,065         13,493,498           Temporarily restricted         5,218,216         5,240,449           Permaently restricted         44,034,613         40,645,561           Total leassets         256,080,804         239,379,308           Total liabilities and net assets         250,000         2000           Consolidated Statements of Activities and Changes in Net Assets         2010         2000           Changes in unrestricted net assets         Revenues, gains, and other support           Cooperative Program         \$43,849,923         \$ 45,471,193           Annie Armstrong Easter Offering ™         \$43,849,923         \$ 45,471,193           Annie Armstrong Easter Offering ™         \$43,849,923         \$ 5,643,230           Giffs and contributions         10,888,619         \$8,832,141           Interest on church loans         \$5,343,612         \$9,665,044           Investment income         \$1,339,375         \$22,640,434           World Changers/PowerPlant participant fees         \$2,339,669         \$44,849           Gain Goss) on sale of assets         \$2,329,669         \$44,879           Other Changers/PowerPlant participant fees  | Accounts payable and accrued expenses  | \$  | 6,712,889 \$   | 6,307,077   |
| Net assets         207,728,065         193,493,818           Temporarily restricted         5,218,216         5,240,404           Temporarily restricted         44,034,613         30,515,518           Total net assets         256,808,94         33,73,508           Total liabilities and net assets         2010         200           Consolidated Statements of Activities and Changes in Unrestricted net assets         2010         200           Changes in unrestricted net assets         2         43,849,923         5 45,711,93           Revenues; ains, and other support         54,341,691         56,643,230           Gifts and contributions         110,888,619         8,583,214           Annie Armstrong Easter Offering ™         54,341,691         56,643,230           Gifts and contributions         110,888,619         8,583,214           Interest on church loans         8,588,612         9,650,443           World Changers/PowerPlant participant fees         5,239,669         1,717,926           Gain (loss) on sale of assets         1,175,926         1,917,920           Girl (loss) on sale of assets         2,140,103         3,683,43           Other         1,175,926         1,618,43           Other         1,240,253         1,  | Accrued postretirement benefits  |     | 93,823,706     | 93,564,521  |
| Unrestricted         207,728,06         15,48,148           Permanently restricted         4,403,613         4,604,53 (d)           Total net assets         256,98,089         23,737,938           Consolidate Statements of Activities and Characteristes         256,980,89         33,751,748         32,752,708           Consolidate Statements of Activities and Characteristes         2010         2000           Consolidate Statements of Activities and Characteristes         2010         2000           Conserting to Consolidate Statements of Activities and Characteristes         2010         2000           Conserting to Consolidate Statements of Activities and Characteristics         43,849,923         5 4,511,193           Conserting to Program         \$43,849,923         \$4,511,193           Activation of Program Plant participant fees         \$1,088,193         \$2,660,434           Interest on church loans         \$1,089,375         \$2,640,434           Conduct sales         \$1,279,475         \$1,019,435         \$1,019,435           Conduct sales         \$1,279,175         \$1,019,435         \$1,019,435           Conduct sales         \$1,279,175         \$1,019,435         \$1,019,435         \$1,019,435         \$1,019,435   | Total liabilities  |     | 100,536,595    | 99,871,598  |
| Temporarily restricted         5,218,216         5,240,449           Permanently restricted         44,034,613         20,633,739,308           Total lassests         25,098,089         23,739,308           Consolidated Statements of Activities and Charges in New Years         2010         2000           Charges in unrestricted net assets           Revenues, gains, and other support           Conperative Program         \$43,849,23         \$4,741,793           Gifts and contributions         \$43,849,23         \$4,541,191         \$66,432,204           Gifts and contributions         \$43,849,23         \$4,547,193         \$66,230           Gifts and contributions         \$43,849,23         \$4,547,193         \$66,230           Gifts and contributions         \$43,849,23         \$4,547,193         \$66,230           Gifts and contributions         \$8,38,612         \$66,230         \$66,243           Interest on church loans         \$4,384,923         \$66,243         \$66,243           Gift sand contributions         \$5,386,12         \$66,544         \$66,243           Uniformed to flagger         \$6,457,412         \$66,544         \$66,242         \$66,644         \$66,242         \$66,644         \$66,242         \$66,644         \$66,644         \$66   | Net assets   |     |                |             |
| Permanently restricted         44,034,613         40,645,361           Total net assets         256,980,894         239,379,308           **Consolidated Statements of Activities and Changes in Net Assets           For the vears ended December 31         2010         2009           Changes in unrestricted net assets         ***Permanently**         ***Permanently**           Revenues, gains, and other support         \$43,849,923         \$ 45,471,193           Annie Armstrong Easter Offering ™         \$43,849,923         \$ 54,471,193           Annie Armstrong Easter Offering ™         \$43,849,923         \$ 1,175,926         \$ 1,917,970           Broad (Insert Powerlant participant fees         \$2,340,623         \$ 1,175,926         <  | Unrestricted   |     | 207,728,065    | 193,493,498 |
| Total net assets         256,980,894         239,379,308           Total liabilities and net assets         3 37,517,489         3 39,250,906           Consolidated Statements of Activities and Changes in Net Assets           For the years ended December 31         2010         2009           Changes in unrestricted net assets         Revenues, gains, and other support         \$ 43,849,923         \$ 45,471,193           Cooperative Program         \$ 43,849,923         \$ 45,471,193         \$ 45,431,691         56,643,230           Gifts and contributions         10,888,619         8,583,214         10,688,619         8,583,214           Interest on church loans         8,538,612         9,665,044           Investment income         14,339,375         22,640,434           World Changers/PowerPlant participant fees         5,239,669         5,742,248           Gain (loss) on sale of assets         1,175,926         (1,917,970)           Product sales         2,741,071         1,611,845           Cost of product sales         2,741,071         47,659,773           Statisfaction of program restrictions         139,747,357         147,659,773           Statisfaction of program restrictions         5,343,369         5,842,934           Evaperses:         15,791,536         14,969,071   | Temporarily restricted   |     | 5,218,216      | 5,240,449   |
| Total liabilities and net assets         Consolidated Statements of Activities and Changes in Net Assets         2010         2009           Congeriative Program         S 43,849,923         \$ 45,471,193           Annie Armstrong Easter Offering ™         \$ 43,849,923         \$ 45,471,193           Annie Armstrong Easter Offering ™         \$ 43,849,923         \$ 45,471,193           Annie Armstrong Easter Offering ™         \$ 43,849,923         \$ 45,471,193           Annie Armstrong Easter Offering ™         \$ 43,849,923         \$ 45,471,193           Annie Armstrong Easter Offering ™         \$ 43,849,923         \$ 45,471,193           Annie Armstrong Easter Offering ™         \$ 43,849,923         \$ 45,471,193           Annie Armstrong Easter Offering ™         \$ 43,849,923         \$ 45,471,193           Annie Armstrong Easter Offering ™         \$ 43,849,923         \$ 5,664,323           Giffs and contributions         \$ 8,538,612         9,665,044           Investment income         \$ 14,339,375         \$ 22,640,434           World Changers/PowerPlant participant fees         \$ 2,233,669         \$ (1,917,970)           Product sales         \$ 2,741,071         \$ 1,601,845           Cost of product sales         \$ 2,441,671         \$ 1,659,773  | Permanently restricted   |     | 44,034,613     | 40,645,361  |
| Consolidated Statements of Activities and Changes in Net Assets           Torthe years ended December 31         2009           Changes in unrestricted net assets           Revenues, gains, and other support           Cooperative Program         \$ 43,849,923         \$ 45,471,193           Annie Armstrong Easter Offering ™         54,341,691         56,643,230           Gifts and contributions         10,888,619         8,583,214           Interest on church loans         8,538,612         9,665,044           Investment income         14,339,375         22,640,434           World Changers/PowerPlant participant fees         5,239,669         5,742,248           Gain (loss) on sale of assets         2,741,071         1,601,845           Cost of product sales         2,741,071         1,601,845           Cost of product sales         2,248,453         147,659,773           Satisfaction of program restrictions         139,747,357         147,659,773           Satisfaction of program restrictions         139,747,357         147,659,773           Stresses:         17         150,609,138           Expenses:         18         14,960,071           Program expenses:         15,791,536         14,960,071           Girls of   |  |     | 256,980,894    | 239,379,308 |
| For the years ended December 31         2010         2009           Changes in unrestricted net assets         8         8         8         8         1         8         43,849,923         \$ 45,471,193         56,643,230         6         66,643,230         6         66,643,230         6         66,643,230         6         66,643,230         6         66,643,230         6         66,643,230         6         66,643,230         6         66,643,230         6         66,643,230         6         66,643,230         6         66,643,230         6         66,643,230         6         66,643,230         6         66,643,230         6         66,643,230         6         66,644,432         6         66,644,432         6         66,644,434         4         14,339,375         22,640,434         4         14,039,375         22,640,434         4         10,179,700         6         6,711,79,24         8         6         6,171,197,11         1,601,845         6         6         6,174,1971         1,601,845         6         6         6,174,1971         1,601,845         6         6         7,611,710         1,601,845         6         6         7,611,710         1,601,845         6         7,611,710         1,601,845         6 <t< td=""><td>Total liabilities and net assets</td><td>\$</td><td>357,517,489 \$</td><td>339,250,906</td></t<>  | Total liabilities and net assets   | \$  | 357,517,489 \$ | 339,250,906 |
| For the years ended December 31         2010         2009           Changes in unrestricted net assets         8         8         8         8         1         8         43,849,923         \$ 45,471,193         56,643,230         6         66,643,230         6         66,643,230         6         66,643,230         6         66,643,230         6         66,643,230         6         66,643,230         6         66,643,230         6         66,643,230         6         66,643,230         6         66,643,230         6         66,643,230         6         66,643,230         6         66,643,230         6         66,643,230         6         66,643,230         6         66,644,432         6         66,644,432         6         66,644,434         4         14,339,375         22,640,434         4         14,039,375         22,640,434         4         10,179,700         6         6,711,79,24         8         6         6,171,197,11         1,601,845         6         6         6,174,1971         1,601,845         6         6         6,174,1971         1,601,845         6         6         7,611,710         1,601,845         6         6         7,611,710         1,601,845         6         7,611,710         1,601,845         6 <t< td=""><td>Consolidated Statements of Activities and Changes in No.</td><td>t A</td><td>ssets</td><td></td></t<>   | Consolidated Statements of Activities and Changes in No.                               | t A | ssets          |             |
| Changes in unrestricted net assets         Revenues, gains, and other support         Cooperative Program       \$ 43,849,923       \$ 45,471,193         Annie Armstrong Easter Offering ™       54,341,691       56,643,230         Gifts and contributions       10,888,619       8,583,214         Interest on church loans       14,339,375       22,640,434         World Changers/PowerPlant participant fees       5,239,669       5,742,248         Gain (loss) on sale of assets       1,175,926       (1,917,970)         Product sales       2,741,071       1,618,455         Cost of product sales       2,741,071       1,618,455         Cost of product sales       139,747,357       147,659,773         Stisfaction of program restrictions       139,747,357       147,659,773         Atisfaction of program restrictions       2,426,250       2,949,365         Total unrestricted revenues, gains, and other support       142,173,607       150,609,138         Expenses:         Missionary appointment support and equipping       53,433,369       53,842,934         Evangelization       15,791,536       14,966,071         Church planting       2,872,246       4,782,130         Wolunteer ministries       6,760,985       6,766,985<   |  |     |                | 2009        |
| Revenues, gains, and other support           Cooperative Program         \$ 43,849,923         \$ 45,471,913           Annie Armstrong Easter Offering ™         54,341,691         56,643,230           Gifts and contributions         10,888,619         8,583,214           Interest on church loans         8,538,612         9,665,044           Investment income         14,339,375         22,640,434           World Changers/PowerPlant participant fees         5,239,669         5,742,248           Gain (loss) on sale of assets         1,175,926         (1,917,970)           Product sales         2,741,071         1,601,845           Cost of product sales         2,741,071         1,601,845           Cost of product sales         139,747,357         147,659,773           Statisfaction of program restrictions         2,426,250         2,949,365           Total unrestricted revenues, gains and other support         142,173,607         150,609,138           Expenses:         8         15,343,369         53,842,934           Evangelization         15,791,536         14,966,071           Church planting         53,433,369         53,842,934           Evangelization         15,791,536         14,966,071           Church planting         4,781,158   |  |     |                |             |
| Cooperative Program         43,849,923         45,471,193           Annie Armstrong Easter Offering ™         54,341,691         56,643,230           Giffs and contributions         10,888,619         8,583,214           Interest on church loans         8,538,612         9,665,044           Interest on church loans         14,339,375         22,640,434           World Changers/PowerPlant participant fees         5,239,669         5,742,248           Gain (loss) on sale of assets         1,175,926         (1,917,970)           Product sales         2,741,071         1,601,845           Cost of product sales         (2,084,553)         (1,614,263)           Other         717,024         844,798           Satisfaction of program restrictions         139,747,357         147,659,773           Satisfaction of program restrictions         2,426,250         2,949,365           Total unrestricted revenues, gains, and other support         142,173,607         150,609,138           Expenses:         15,791,536         14,966,071           Missionary appointment support and equipping         53,433,369         53,842,934           Evangelization         15,791,536         14,966,071           Church planting         4,781,158         4,752,2300           Ministry ev   |  |     |                |             |
| Annie Armstrong Easter Offering ™         54,341,691         56,643,230           Gifts and contributions         10,888,619         8,583,214           Interest on church loans         8,538,612         9,665,044           Investment income         14,339,375         22,640,434           World Changers/PowerPlant participant fees         5,239,669         5,742,248           Gain (loss) on sale of assets         1,175,926         (1,917,970)           Product sales         2,741,071         1,601,845           Cost of product sales         (2,084,553)         (1,614,263)           Other         717,024         844,798           Satisfaction of program restrictions         139,747,357         147,659,773           Satisfaction of program restricted revenues, gains, and other support         142,173,607         150,609,138           Expenses:           Program expenses:         ***         ***           Missionary appointment support and equipping         53,433,369         53,842,934           Evangelization         15,791,536         14,966,071           Church planting         20,873,256         21,409,697           Ministry evangelism         4,781,158         4,752,300           Volunteer ministries         6,576,089         6,766,955 <td></td> <td>\$</td> <td>43,849,923 \$</td> <td>45.471.193</td>  |  | \$  | 43,849,923 \$  | 45.471.193  |
| Interest on church loans         8,538,612         9,665,044           Investment income         14,339,375         22,640,434           World Changers/PowerPlant participant fees         5,239,669         5,742,248           Gain (loss) on sale of assets         1,175,926         (1,917,970)           Product sales         2,741,071         1,601,845           Cost of product sales         139,747,357         147,659,773           Other         139,747,357         147,659,773           Satisfaction of program restrictions         2,426,250         2,949,365           Total unrestricted revenues, gains, and other support         12,173,607         15,0609,138           Expenses:         15,791,536         14,966,071           Program expenses:         15,791,536         14,966,071           Church planting         15,791,536         14,966,071           Church planting         15,791,536         14,966,071           Church planting         4,781,158         4,752,300           Volunteer ministries         6,576,089         6,766,955           Mission education         4,342,591         4,778,160           Communication technology         2,018,041         4,778,160           Associational services         1,279,950         1,714,636   | Annie Armstrong Easter Offering TM   |     |                |             |
| Interest on church loans         8,538,612         9,665,044           Investment income         14,339,375         22,640,434           World Changers/PowerPlant participant fees         5,239,669         5,742,248           Gain (loss) on sale of assets         1,175,926         (1,917,970)           Product sales         2,741,071         1,601,845           Cost of product sales         139,747,357         147,659,773           Other         139,747,357         147,659,773           Satisfaction of program restrictions         2,426,250         2,949,365           Total unrestricted revenues, gains, and other support         12,173,607         15,0609,138           Expenses:         15,791,536         14,966,071           Program expenses:         15,791,536         14,966,071           Church planting         15,791,536         14,966,071           Church planting         15,791,536         14,966,071           Church planting         4,781,158         4,752,300           Volunteer ministries         6,576,089         6,766,955           Mission education         4,342,591         4,778,160           Communication technology         2,018,041         4,778,160           Associational services         1,279,950         1,714,636   | Gifts and contributions  |     | 10,888,619     | 8,583,214   |
| World Changers/PowerPlant participant fees         5,239,669         5,742,248           Gain (loss) on sale of assets         1,175,926         (1,917,970)           Product sales         2,741,071         1,601,845           Cost of product sales         717,024         844,798           Other         139,747,357         147,659,773           Satisfaction of program restrictions         2,426,250         2,949,365           Total unrestricted revenues, gains, and other support         142,173,607         150,609,138           Expenses:         8         8         15,791,536         14,966,971           Missionary appointment support and equipping         53,433,369         53,842,934         8           Evangelization         15,791,536         14,966,071         14,966,071           Church planting         4,781,158         4,752,300           Wolunteer ministries         6,576,089         6,766,955           Mission education         4,342,591         4,778,160           Communication technology         2,018,041         2,669,434           Associational services         1,279,950         1,714,636           Disaster ministries         16,179,339         15,906,232           Fund raising expenses         3333,10         311,347 <td>Interest on church loans</td> <td></td> <td>8,538,612</td> <td>9,665,044</td>  | Interest on church loans   |     | 8,538,612      | 9,665,044   |
| World Changers/PowerPlant participant fees         5,239,669         5,742,248           Gain (loss) on sale of assets         1,175,926         (1,917,970)           Product sales         2,741,071         1,618,455           Other         717,024         844,798           Total unrestrictions         139,747,357         147,659,773           Satisfaction of program restrictions         2,426,250         2,949,365           Total unrestricted revenues, gains, and other support         142,173,607         150,609,138           Expenses:         8         8           Program expenses:         8         53,433,369         53,842,934           Evangelization         15,791,536         14,966,071           Church planting         53,433,369         53,842,934           Evangelization         15,791,536         14,966,071           Church planting         4,781,158         4,752,300           Wolunteer ministries         6,576,089         6,766,955           Mission education         4,342,591         4,778,160           Communication technology         2,018,041         2,669,434           Associational services         112,799,461         113,194,120           Biaster ministries         3,663,456         2,293,724   | Investment income  |     | 14,339,375     | 22,640,434  |
| Product sales         2,741,071         1,601,845           Cost of product sales         (2,084,553)         (1,614,263)           Other         717,024         844,798           Satisfaction of program restrictions         139,747,357         147,659,773           Satisfaction of program restrictions         2,426,250         2,949,365           Total unrestricted revenues, gains, and other support         142,173,607         150,609,138           Expenses:         7         8         4         7         7         9         9         9         9         9         9         9         9         9 <td>World Changers/PowerPlant participant fees</td> <td></td> <td>5,239,669</td> <td></td>   | World Changers/PowerPlant participant fees   |     | 5,239,669      |             |
| Cost of product sales         (2,084,553)         (1,614,263)           Other         717,024         844,798           Satisfaction of program restrictions         139,747,357         147,659,773           Satisfaction of program restrictions         2,426,250         2,949,365           Total unrestricted revenues, gains, and other support         142,173,607         150,609,138           Expenses:         ****         ****           Program expenses:         ****         ****           Missionary appointment support and equipping         53,433,369         53,842,934           Evangelization         15,791,536         14,966,071           Church planting         20,873,256         21,409,697           Ministry evangelism         4,781,158         4,752,300           Volunteer ministries         6,576,089         6,766,955           Mission education         4,341,591         4,778,160           Communication technology         2,018,041         2,669,643           Associational services         12,279,950         1,714,636           Disaster ministries         3,663,456         2,293,724           Administrative expenses         112,759,446         113,194,120           Fund raising expenses         333,310         311,347 </td <td>Gain (loss) on sale of assets</td> <td></td> <td>1,175,926</td> <td>(1,917,970)</td>  | Gain (loss) on sale of assets  |     | 1,175,926      | (1,917,970) |
| Other         717,024         844,798           Satisfaction of program restrictions         139,747,357         147,659,773           Satisfaction of program restrictions         2,426,250         2,949,365           Total unrestricted revenues, gains, and other support         142,173,607         150,609,138           Expenses:         Program expenses:           Missionary appointment support and equipping         53,433,369         53,842,934           Evangelization         15,791,536         14,966,071           Church planting         20,873,256         21,409,697           Ministry evangelism         4,781,158         4,752,300           Volunteer ministries         6,576,089         6,766,955           Mission education         4,342,591         4,778,160           Communication technology         2,018,041         2,669,643           Associational services         1,279,950         1,714,636           Disaster ministries         3,663,456         2,293,724           Administrative expenses         16,197,339         15,906,230           Fund raising expenses         333,310         311,347           Postretirement benefit-related changes other than periodic postretirement benefit cost         (1,351,055)         (1,086,142)           Total ex   | Product sales  |     | 2,741,071      | 1,601,845   |
| Satisfaction of program restrictions         139,747,357         147,659,773           Satisfaction of program restrictions         2,426,250         2,949,365           Total unrestricted revenues, gains, and other support         142,173,607         150,609,138           Expenses:         Program expenses:           Missionary appointment support and equipping         53,433,369         53,842,934           Evangelization         15,791,536         14,966,071           Church planting         20,873,256         21,409,697           Ministry evangelism         4,781,158         4,752,300           Volunteer ministries         6,576,089         6,766,955           Mission education         4,342,591         4,778,1636           Communication technology         2,018,041         2,669,643           Associational services         1,279,950         1,714,636           Disaster ministries         3,663,456         2,293,724           Fund raising expenses         16,197,339         15,906,232           Fund raising expenses         333,310         311,347           Postretirement benefit-related changes other than periodic postretirement benefit cost         (1,351,055)         (1,086,142)           Total expenses         127,99,040         128,325,557   | Cost of product sales  |     | (2,084,553)    | (1,614,263) |
| Satisfaction of program restrictions         2,426,250         2,949,365           Total unrestricted revenues, gains, and other support         142,173,607         150,609,138           Expenses:           Program expenses:         ***           Missionary appointment support and equipping         53,433,369         53,842,934           Evangelization         15,791,536         14,966,071           Church planting         20,873,256         21,409,697           Ministry evangelism         4,781,158         4,752,300           Volunteer ministries         6,576,089         6,766,955           Mission education         4,342,591         4,778,160           Communication technology         2,018,041         2,669,643           Associational services         1,279,950         1,714,636           Disaster ministries         3,663,456         2,293,724           Administrative expenses         16,197,339         15,906,232           Fund raising expenses         333,310         311,347           Postretirement benefit-related changes other than periodic postretirement benefit cost         (1,351,055)         (1,086,142)           Total expenses         127,939,040         128,325,557  | Other  |     | 717,024        | 844,798     |
| Total unrestricted revenues, gains, and other support         142,173,607         150,609,138           Expenses:         Program expenses:           Missionary appointment support and equipping         53,433,369         53,842,934           Evangelization         15,791,536         14,966,071           Church planting         20,873,256         21,409,697           Ministry evangelism         4,781,158         4,752,300           Volunteer ministries         6,576,089         6,766,955           Mission education         4,342,591         4,778,160           Communication technology         2,018,041         2,669,643           Associational services         1,279,950         1,714,636           Disaster ministries         3,663,456         2,293,724           Indivisit revenues         16,197,339         15,906,232           Fund raising expenses         333,310         311,347           Postretirement benefit-related changes other than periodic postretirement benefit cost         (1,351,055)         (1,086,142)           Total expenses         127,939,040         128,325,557  |  |     | 139,747,357    | 147,659,773 |
| Expenses:           Program expenses:         53,433,369         53,842,934           Missionary appointment support and equipping         53,433,369         53,842,934           Evangelization         15,791,536         14,966,071           Church planting         20,873,256         21,409,697           Ministry evangelism         4,781,158         4,752,300           Volunteer ministries         6,576,089         6,766,955           Mission education         4,342,591         4,778,160           Communication technology         2,018,041         2,669,643           Associational services         1,279,950         1,714,636           Disaster ministries         3,663,456         2,293,724           Administrative expenses         16,197,339         15,906,232           Fund raising expenses         333,310         311,347           Postretirement benefit-related changes other than periodic postretirement benefit cost         (1,351,055)         (1,086,142)           Total expenses         127,939,040         128,325,557   |  |     | 2,426,250      | 2,949,365   |
| Program expenses:           Missionary appointment support and equipping         53,433,369         53,842,934           Evangelization         15,791,536         14,966,071           Church planting         20,873,256         21,409,697           Ministry evangelism         4,781,158         4,752,300           Volunteer ministries         6,576,089         6,766,955           Mission education         4,342,591         4,778,160           Communication technology         2,018,041         2,669,643           Associational services         1,279,950         1,714,636           Disaster ministries         3,663,456         2,293,724           Administrative expenses         16,197,339         15,906,232           Fund raising expenses         333,310         311,347           Postretirement benefit-related changes other than periodic postretirement benefit cost         (1,351,055)         (1,086,142)           Total expenses         127,939,040         128,325,557   | Total unrestricted revenues, gains, and other support                                  |     | 142,173,607    | 150,609,138 |
| Program expenses:           Missionary appointment support and equipping         53,433,369         53,842,934           Evangelization         15,791,536         14,966,071           Church planting         20,873,256         21,409,697           Ministry evangelism         4,781,158         4,752,300           Volunteer ministries         6,576,089         6,766,955           Mission education         4,342,591         4,778,160           Communication technology         2,018,041         2,669,643           Associational services         1,279,950         1,714,636           Disaster ministries         3,663,456         2,293,724           Administrative expenses         16,197,339         15,906,232           Fund raising expenses         333,310         311,347           Postretirement benefit-related changes other than periodic postretirement benefit cost         (1,351,055)         (1,086,142)           Total expenses         127,939,040         128,325,557   | Expenses:  |     |                |             |
| Missionary appointment support and equipping       53,433,369       53,842,934         Evangelization       15,791,536       14,966,071         Church planting       20,873,256       21,409,697         Ministry evangelism       4,781,158       4,752,300         Volunteer ministries       6,576,089       6,766,955         Mission education       4,342,591       4,778,160         Communication technology       2,018,041       2,669,643         Associational services       1,279,950       1,714,636         Disaster ministries       3,663,456       2,293,724         Administrative expenses       16,197,339       15,906,232         Fund raising expenses       333,310       311,347         Postretirement benefit-related changes other than periodic postretirement benefit cost       (1,351,055)       (1,086,142)         Total expenses       127,93,040       128,325,557  | •  |     |                |             |
| Evangelization         15,791,536         14,966,071           Church planting         20,873,256         21,409,697           Ministry evangelism         4,781,158         4,752,300           Volunteer ministries         6,576,089         6,766,955           Mission education         4,342,591         4,778,160           Communication technology         2,018,041         2,669,643           Associational services         1,279,950         1,714,636           Disaster ministries         3,663,456         2,293,724           Administrative expenses         16,197,339         15,906,232           Fund raising expenses         333,310         311,347           Postretirement benefit-related changes other than periodic postretirement benefit cost         (1,351,055)         (1,086,142)           Total expenses         127,93,040         128,325,557   |  |     | 53,433,369     | 53.842.934  |
| Church planting         20,873,256         21,409,697           Ministry evangelism         4,781,158         4,752,300           Volunteer ministries         6,576,089         6,766,955           Mission education         4,342,591         4,778,160           Communication technology         2,018,041         2,669,643           Associational services         1,279,950         1,714,636           Disaster ministries         3,663,456         2,293,724           Administrative expenses         16,197,339         15,906,232           Fund raising expenses         3333,10         311,347           Postretirement benefit-related changes other than periodic postretirement benefit cost         (1,351,055)         (1,086,142)           Total expenses         127,939,040         128,325,557   |  |     |                |             |
| Ministry evangelism       4,781,158       4,752,300         Volunteer ministries       6,576,089       6,766,955         Mission education       4,342,591       4,778,160         Communication technology       2,018,041       2,669,643         Associational services       1,279,950       1,714,636         Disaster ministries       3,663,456       2,293,724         Administrative expenses       16,197,339       15,906,232         Fund raising expenses       333,310       311,347         Postretirement benefit-related changes other than periodic postretirement benefit cost       (1,351,055)       (1,086,142)         Total expenses       127,939,040       128,325,557   |  |     |                |             |
| Volunteer ministries         6,576,089         6,766,955           Mission education         4,342,591         4,778,160           Communication technology         2,018,041         2,669,643           Associational services         1,279,950         1,714,636           Disaster ministries         3.663,456         2,293,724           Administrative expenses         16,197,339         15,906,232           Fund raising expenses         333,310         311,347           Postretirement benefit-related changes other than periodic postretirement benefit cost         (1,351,055)         (1,086,142)           Total expenses         127,939,040         128,325,557   |  |     |                |             |
| Mission education         4,342,591         4,778,160           Communication technology         2,018,041         2,669,643           Associational services         1,279,950         1,714,636           Disaster ministries         3,663,456         2,293,724           Administrative expenses         112,759,446         113,194,120           Fund raising expenses         333,310         311,347           Postretirement benefit-related changes other than periodic postretirement benefit cost         (1,351,055)         (1,086,142)           Total expenses         127,939,040         128,325,557  |  |     |                |             |
| Communication technology         2,018,041         2,669,643           Associational services         1,279,950         1,714,636           Disaster ministries         3,663,456         2,293,724           Administrative expenses         112,759,446         113,194,120           Fund raising expenses         333,310         311,347           Postretirement benefit-related changes other than periodic postretirement benefit cost         (1,351,055)         (1,086,142)           Total expenses         127,939,040         128,325,557  | Mission education  |     | 4,342,591      | 4,778,160   |
| Disaster ministries         3,663,456         2,293,724           4 dministrative expenses         112,759,446         113,194,120           5 Hund raising expenses         16,197,339         15,906,232           6 Postretirement benefit-related changes other than periodic postretirement benefit cost         (1,351,055)         (1,086,142)           Total expenses         127,939,040         128,325,557   | Communication technology   |     |                |             |
| Administrative expenses       112,759,446       113,194,120         Administrative expenses       16,197,339       15,906,232         Fund raising expenses       333,310       311,347         Postretirement benefit-related changes other than periodic postretirement benefit cost       (1,351,055)       (1,086,142)         Total expenses       127,939,040       128,325,557  | Associational services   |     | 1,279,950      | 1,714,636   |
| Administrative expenses       16,197,339       15,906,232         Fund raising expenses       333,310       311,347         Postretirement benefit-related changes other than periodic postretirement benefit cost       (1,351,055)       (1,086,142)         Total expenses       127,939,040       128,325,557  | Disaster ministries  |     |                |             |
| Administrative expenses       16,197,339       15,906,232         Fund raising expenses       333,310       311,347         Postretirement benefit-related changes other than periodic postretirement benefit cost       (1,351,055)       (1,086,142)         Total expenses       127,939,040       128,325,557  |  |     | 112,759,446    | 113,194,120 |
| Postretirement benefit-related changes other than periodic postretirement benefit cost         (1,351,055)         (1,086,142)           Total expenses         127,939,040         128,325,557  | Administrative expenses  |     |                | 15,906,232  |
| Total expenses 127,939,040 128,325,557   | Fund raising expenses  |     | 333,310        | 311,347     |
| •  | Postretirement benefit-related changes other than periodic postretirement benefit cost |     | (1,351,055)    | (1,086,142) |
| Total change in unrestricted net assets 14,234,567 22,283,581  |  |     |                |             |
|  | Total change in unrestricted net assets  |     | 14,234,567     | 22,283,581  |

| Changes in temporarily restricted net assets:                              |                |                |
|--|----------------|----------------|
| Contributions  | 1,906,748      | 1,911,557      |
| Investment income  | 497,269        | 287,034        |
| Satisfaction of program restrictions                                       | (2,426,250)    | (2,949,365)    |
| Total change in temporarily restricted net assets                          | (22,233)       | (750,774)      |
| Changes in permanently restricted net assets:                              |                |                |
| Contributions  | 990,183        | 952,427        |
| Change in value of beneficial interests in trusts held by others           | 2,399,069      | 2,721,353      |
| Total changes in permanently restricted net assets                         | 3,389,252      | 3,673,780      |
| Changes in net assets  | 17,601,586     | 25,206,587     |
| Net assets, beginning of year  | 239,379,308    | 214,172,721    |
| Net assets, end of year  | \$ 256,980,894 | \$ 239,379,308 |
| Consolidated Statements of Cash Flows                                      |                |                |
| For the years ended December 31  | 2010           | 2009           |
| Cash flows from operating activities:                                      |                |                |
| Changes in net assets  | \$ 17,601,586  | \$ 25,206,587  |
| Adjustments to reconcile changes in net assets to net cash provided by     |                |                |
| operating activities:  |                |                |
| Depreciation   | 1,987,373      | 2,320,986      |
| Provision for losses on church loans                                       | 187,660        | 76,638         |
| Net realized and unrealized depreciation (appreciation) on investments     | (12,419,252)   | (21,627,797)   |
| Change in value of beneficial interests in trusts held by others           | (2,399,069)    | (2,721,353)    |
| Change in value of contributions receivable from remainder interest trusts | (317,729)      | -              |
| Assets contributed to trusts held by others and for long-term investment   | (990,183)      | (952,427)      |
| Loss (gain) on sale of assets  | (1,175,926)    | 1,917,970      |
| Changes in operating assets and liabilities:                               |                |                |
| Receivables  | 928,564        | 327,046        |
| Other assets   | 711,020        | (854,892)      |
| Accounts payable and accrued expenses                                      | 405,812        | 502,521        |
| Accrued postretirement benefits  | 259,185        | 1,501,344      |
| Net cash provided by operating activities                                  | 4,779,041      | 5,696,623      |
| Cash flows from investing activities:                                      |                |                |
| Purchases of investments   | (59,102,884)   | (5,822,068)    |
| Proceeds from sale of investments  | 56,304,785     | 4,558,743      |
| Loans made to churches   | (6,459,858)    | (11,160,574)   |
| Payments received on church loans  | 15,359,968     | 18,066,813     |
| Assets received as mission property  | (96,000)       | -              |
| Proceeds from sale of property and equipment                               | 1,220,902      | 16,000         |
| Purchases of property and equipment  | (1,555,056)    | (875,801)      |
| Net cash provided by investing activities                                  | 5,671,857      | 4,783,113      |
| Cash flows from financing activities:                                      |                |                |
| Proceeds from contributions restricted for long-term investment            | 196,462        | 4,793          |
| Net cash provided by financing activities                                  | 196,462        | 4,793          |
| Change in cash and cash equivalents  | 10,647,360     | 10,484,529     |
| Cash and cash equivalents, beginning of year                               | 30,115,221     | 19,630,692     |
| Cash and cash equivalents, end of year                                     | \$ 40,762,581  | \$ 30,115,221  |
|  | , -, -, -, -   |                |

## Notes to Consolidated Financial Statements

## 1. Description of the Organization

The North American Mission Board of the Southern Baptist Convention, Inc. (NAMB or Board) is incorporated in the state of Georgia as a not-for-profit organization and has been approved by the Internal Revenue Service as a tax-exempt organization under Section 501(c)(3) of the Internal Revenue Code (the code). The Board is classified as a publicly supported organization, which is not a private foundation under Section 509(a)(1) of the code. Contributions received are tax-deductible within limitations prescribed by the code.

The Board is an agency of the Southern Baptist Convention (SBC) and receives most of its financial support from gifts received through the Executive Committee of the SBC, mainly through the Cooperative Program (CP) and the annual Annie Armstrong Easter Offering<sup>TM</sup> (AAEO). The CP is Southern Baptists' method of supporting missions and ministry efforts of state conventions, associations, and the SBC. The revenues are received ratably over the course of the year based on the annual budget allocation of the SBC. For 2010 and 2009, the Board received 22.79% of the CP's funds and recorded these funds as unrestricted contribution revenue on the consolidated statement of activities and changes in net assets. The AAEO honors the life and work of Annie Walker Armstrong and is given to the Board to enable missionary personnel to share the good news of Jesus Christ. The Board works in partnership with state conventions to distribute

monies given through the offering to missionaries and their efforts. The Board records this offering as unrestricted contribution revenue on the consolidated statements of activities and changes in net assets. The SBC also funds other programs (e.g., disaster relief and hunger relief). Total support received from the SBC for the years ended December 31, 2010, and 2009, was \$99,253,968 and \$103,360,696, respectively.

The Board aids and shares in the support of Southern Baptist churches, media, missions, and missionary efforts in the United States, Canada and their territories by providing direct programs and activities and by sharing in the funding of state convention programs and activities. For the years ended December 31, 2010 and 2009, the Board provided \$45,718,242 and \$45,295,407, respectively, in funding to SBC state conventions and associations for these activities.

The consolidated financial statements of the Board include the accounts of its affiliates, subsidiaries and supporting organizations: NAMB Covenant Productions, Inc. (Covenant), Family Net, Inc. (Family Net), TimeRite Agency, Inc. (TimeRite), and New Orleans Baptist Ministries, Inc. (NOBM). All significant intercompany transactions have been eliminated in the accompanying consolidated financial statements.

FamilyNet, Covenant, and NOBM are also exempt from federal income tax under Section 501(c)(3) of the code. TimeRite is a corporation subject to income tax. The Board records income taxes with respect to its for-profit entity as well as any unrelated business income generated at the tax exempt entities using the asset and liability method under which deferred tax assets and liabilities are determined based on the differences between the financial accounting and tax bases of assets and liabilities. Deferred tax assets and liabilities at the end of each period are determined using the currently enacted tax rate expected to apply to taxable income in the period that the deferred tax asset or liability is expected to be realized or to be settled.

Certain information concerning the Board's affiliates, subsidiaries, and supporting organizations is as follows:

**Covenant** is a nonprofit supporting organization of the Board established to assist the Board in effecting the Board's religious purposes by the placement of communication media. Covenant had no financial activity in 2010 or 2009.

FamilyNet is a non-profit corporate affiliate of the Board that discontinued operations in 2007. FamilyNet had no financial activity in 2010 or 2009.

TimeRite is a for-profit corporate subsidiary of the Board, which operates in conjunction with FamilyNet. TimeRite had no financial activity in 2010 or 2009.

NOBM is a nonprofit supporting organization of the Board and consists of three ministry centers conducting ministry evangelism throughout the city of New Orleans and one ministry center in New York City. The ministry centers include: Baptist Friendship House, Carver Baptist Center, Rachel Sims Baptist Mission, and David Dean Mission House. The Board transferred its membership interest in NOBM to The New Orleans Baptist Association on February 26, 2010.

### 2. Significant Accounting Policies

## **Basis of Accounting**

The consolidated financial statements of the Board are prepared under the accrual method of accounting.

#### Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the amounts that are reported in the consolidated financial statements and accompanying disclosures. Although these estimates are based on management's best knowledge of current events and actions that NAMB may undertake in the future, actual results may be different from the estimates. Significant items subject to such estimates and assumptions include but are not limited to, fair value of investments, carrying amount of property and equipment, allowances for receivable balances, discount rates used for beneficial interests, allowances for loans and liability for post retirement medical benefits.

#### Cash and Cash Equivalents

For purposes of the consolidated statements of cash flows, cash and cash equivalents include all highly liquid investments with original maturities of three months or less with the exception of cash and cash equivalents held for reinvestment. These accounts, at times, may exceed federally insured limits. The credit risk is the amount of deposit in excess of federally insured limits. NAMB mitigates this risk by depositing and investing cash with major financial institutions. NAMB has not experienced any losses in such accounts and believes it is not exposed to any significant credit risk on cash.

#### Receivables

Accounts receivable are reported net of any anticipated losses due to uncollectible accounts. The Board's policy for determining when an account is past due or delinquent is when it is 90 days past due. Provisions for uncollectible accounts are recorded as additions to the allowance for doubtful accounts when it is determined that the amount will be uncollectible.

The allowance for doubtful accounts is maintained at a level, which in management's judgment, is adequate to absorb potential losses inherent in the receivables portfolio. The amount of the allowance is based on management's evaluation of the collectability of the receivables portfolio, including the nature of the portfolio, trends in historical loss experience, specific impaired notes, and economic conditions.

#### Investments

Investments are stated at fair value. Fair value is determined from quoted market prices or market prices of similar instruments. Investment expenses were \$581,626 and \$507,385 for the years ended December 31, 2010 and 2009, respectively and have been included in investment income.

The Board accounts for its investments in marketable securities with readily determinable fair values at fair value with realized and unrealized gains and losses included in the consolidated statements of activities and changes in net assets

Investment income and realized and unrealized gains (losses) are allocated to net asset classes dependent upon donor specifications if applicable or the Board's interpretation of relevant state law for endowment investments. Investment expenses are reported as a reduction of net realized gains (losses) on investments.

#### Church Loans

Churchloans are stated at their unpaid principal amounts outstanding, reduced by an allowance for loan losses, and are collateralized by church buildings and real estate. Interest income is accrued based on the outstanding principal amount and contractual terms of each individual loan. The majority of loans have terms from 20 to 30 years, but the interest rate adjusts at either a three or five year interval.

The Board's Church Finance Ministry typically charges a loan processing fee for construction loans and recognizes these fees as other income in the year received. These fees are designed to offset the direct costs related to issuing the loans. The Board analyzes fees received in relation to direct expenses for underwriting new loans. As a result, these fees are recognized in the year the loan is written and are not amortized over the expected life of the loan. In addition, the Board charges late fees equal to the greater of \$10 or 5% of the unpaid sum on loan payments received 15 days after the due date. Total fee income for the years ended December 31, 2010 and 2009, was \$11,300 and \$130,737 respectively.

The Board classifies loans as impaired when it is probable that it will be unable to collect all amounts due according to the contractual terms of the loan agreements. These loans continue to accrue interest. Loans are classified as delinquent when payments are 90 days past due. Payments for delinquent loans are applied first to interest due until all accrued interest has been paid and then to the outstanding principal balance of the loan. The accrual of interest is discontinued when, in management's judgment, it is determined that the collectability of interest is doubtful.

#### Allowance for Loan Losses

The allowance for loan losses is maintained at a level that, in management's judgment, is adequate to absorb probable loan losses. The amount is based upon historical loan loss experience of similar types of loans, the Board's loan loss experience, the amount of past due and nonperforming loans, specific known risks, the value of collateral securing the loans, and current and anticipated economic and interest rate conditions. Evaluation of these factors involves subjective estimates and judgments that may change. Additions to the allowance are provided through a charge to earnings. Subsequent recoveries, if any, are a reduction to the allowance.

## Real Estate Owned

Realestate owned is comprised of properties accepted in satisfaction of the debt of church loans. These properties, which are held for sale, are recorded at the lower of cost (book value of the loans) or fair value less cost to sell.

#### **Mission Properties**

Mission properties represent land and buildings purchased by or donated to the Board to be used as churches or related facilities in strategic locations. Purchased mission properties are recorded at cost. Property received as donation is recorded at fair market value on the date of donation. The Board's policy is to convey title of mission properties to the churches or missions as soon as the congregation is able to demonstrate financial viability; accordingly, mission buildings and improvements are recorded at original cost or reflected at fair value less costs to dispose upon transfer.

## **Property and Equipment**

Property and equipment are stated at cost. The Board capitalizes all items costing \$25,000 or more. Depreciation is provided using the straight-line method over the estimated useful lives of the assets ranging from:

|  | Years       |
|--|-------------|
| Buildings and building improvements            | 10-39 years |
| Equipment, furniture and fixtures and vehicles | 3-10 years  |
| Computer equipment                             | 3 years     |

## Other Assets

Other assets are recorded at cost and primarily consists of prepaids, and inventory. The inventory consists primarily of products held for sale and is recorded at the lower of cost or market using the weighted average method.

## Beneficial Interests in Trusts Held by Others

The Board is the beneficiary of certain perpetual irrevocable trusts held and administered by independent trustees. Under the terms of the perpetual irrevocable trusts, the Board has the irrevocable right to receive the income earned on the trust assets in perpetuity. The fair value of the perpetual irrevocable trusts is recognized as an asset and as a permanently restricted contribution at the date the trust is established. The Board's estimate of fair value is based on fair value information received from the trustees and the assets of these trusts approximately consist of, but are not limited

to, cash and cash equivalents (2%), equity securities (54%), debt securities (34%), investments in real estate (3%), hedge funds and managed futures (5%) and gas and oil interests (2%). Yet, these assets are not subject to the control or direction by the Board. Gains and losses, which are not distributed by the trusts, are reflected as change in value of beneficial interests in trusts held by others in the consolidated statements of activities and changes in net assets.

## **Contribution Receivables from Remainder Interest Trusts**

TheBoard has contributions receivable from remainder interest trusts, where the donors have established a trust held and administered by independent trustees Once the trust terminates, the Board will receive the assets remaining in the trust that have been designated as such. These assets are separately reported in the consolidated statements of financial position. The present value of the estimated future cash receipts is recognized as an asset and contribution revenue at the date such trusts are established. The carrying value of the assets is adjusted annually for changes in fair value, and the changes in the value of these agreements are included in the statements of activities and changes in net assets.

#### Net Assets

The consolidated financial statements report amounts by classification of net assets:

Unrestricted net assets are those currently available at the discretion of the Board for use in the Board's operations, including those invested in property and equipment and church loans.

Temporarily restricted net assets are those contributed with donor stipulations for specific operating purposes or programs, those with time restrictions, or those not currently available for use until commitments regarding their use have been fulfilled

Permanently restricted net assets include contributions which contain donor-imposed restrictions that stipulate the resources to be maintained permanently, but permit the Board to use or expend part or all of the income derived from the donated assets for either specified or unspecified purposes. These net assets consist of endowment funds and beneficial interests in trusts held by others.

Effective July 1, 2008, The Board is subject to the Georgia Uniform Prudent Management of Institutional Funds Act (the Act). Under the provisions of this state law, the Board may appropriate expenditures of an underwater endowment fund as is deemed prudent for the uses and purposes for which an endowment fund is established. The Board has applied accounting principles generally accepted in the United States of America when allocating investment gains to the net asset classes for financial statement purposes. The Board has established a spending policy which attempts to balance the long-term objective of maintaining the purchasing power of the endowment. It is the policy of the Trustees of the Board that endowment spending shall be appropriated at a rate of approximately 5% of the market value of the investment portfolio as of January 1 of any given year.

The Board has interpreted the Act as requiring the preservation of the historic value (corpus) of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the Board classifies as permanently restricted net assets (1) the original value of gifts donated to the permanent endowment, (2) the original value of subsequent gifts to the permanent endowment, and (3) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. If the endowment assets earn investment returns beyond the amount necessary to maintain the endowment assets' historic value that excess is available for appropriation and, therefore, classified as temporarily restricted net assets until appropriated by the Board for expenditure. The Board currently records the investment returns on the specific-purpose endowment funds in temporarily restricted net assets and makes those earnings available for expenditure for the donor-restricted purpose. In accordance with the Act, the Board considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- (1) The duration and preservation of the fund;
- (2) The purposes of the Board and the donor-restricted endowment fund;
- (3) General economic conditions;
- (4) The possible effect of inflation or deflation;
- (5) The expected total return from income and the appreciation of investments;
- (6) Other resources of the Board; and
- (7) The investment policies of the Board

## Support, Revenue, and Expenses

Unrestricted, temporarily, and permanently restricted gifts, grants, and other income are recorded as revenue, gains, and other support when received by the Board or when received and allocated on its behalf by the Executive Committee of the SBC. The Board's policy is to record temporarily restricted revenue and other support as unrestricted if the restriction is satisfied in the year the revenue and other support is received. Gifts-in-kind (including donated equipment and services) are recorded at fair value at the date of the gift.

The Board's program expenses are classified according to its primary ministry activities. These ministry activities are defined as follows:

Missionary appointment support and equipping: appoint, approve, support, and equip career missions personnel; endorse chaplains; enlist and assist bivocational ministers in mission service

Evangelization: serve as a channel in motivating and helping churches, associations, and state conventions to develop and implement effective strategies of evangelism; implement direct evangelism projects in strategic areas

Church planting: work in partnership with churches, associations, and state conventions to start new congregations among all people groups; implement direct church starting projects in strategic areas and assist individual churches in obtaining financing for the acquisition or construction of church buildings

Ministry evangelism: work with churches, associations, and state conventions in ministering to people with distinctive needs, seeking to bring them to wholeness in Jesus Christ; implement direct ministry projects in strategic areas

Volunteer ministries: coordinate volunteer enlistment and training for volunteer mission and ministry projects in the United States and Canada; assist the International Mission Board in volunteer enlistment and training

Mission education: develop services and materials for establishing, enlarging, and improving missions and ministry learning and personal mission experiences in churches, associations, and state conventions

Communication technology: produce and present media (radio and television programming, advertisements, printed material and videos) that extend the message of Southern Baptist churches; provide counseling to persons who respond to media; assist churches, associations, state conventions, and SBC entities to effectively use media in accomplishing their tasks

Associational services: strengthen the work of associations by assisting them in developing, resourcing, and implementing effective strategies that undergird churches and their work

Disaster ministries: work in partnership with churches, associations, state conventions, and other disaster aid organizations to coordinate response to immediate needs as well as assess and coordinate long-term ministry assistance in areas affected by a disaster.

#### Subsequent Events

The Board has addressed the accounting for and disclosure of events that occurred after the financial statement date but before financial statements are issued or are available to be issued. Management has evaluated all events or transactions that occurred after December 31, 2010 through April 5, 2011, the date the financial statements are available for issuance, for potential recognition or disclosure in the financial statements.

## 3. Receivables, Net

Receivables are summarized as follows:

| December 31                          | 2010            | 2009         |
|--------------------------------------|-----------------|--------------|
| Trade receivables                    | \$<br>383,833   | \$ 1,024,763 |
| Due from SBC Executive Committee     | 709,550         | 916,982      |
| Interest receivable                  | 452,450         | 591,168      |
|                                      | 1,545,833       | 2,532,913    |
| Less allowance for doubtful accounts | (3,197)         | (61,713)     |
|                                      | \$<br>1,542,636 | \$ 2,471,200 |

## 4. Investments, Fair Value

Investments consist of the following instruments:

| December 31               | 2010           | 2009           |
|---------------------------|----------------|----------------|
| Cash and cash equivalents | \$ 3,210,805   | \$ 2,703,202   |
| Equities - Domestic       | 72,738,501     | 64,604,156     |
| Equities - International  | 43,700,218     | 37,921,735     |
| Corporate debt securities | 510,156        | 519,295        |
| Pooled funds              | 1,217,061      | 411,002        |
|                           | \$ 121,376,741 | \$ 106 159 390 |

Unrestricted investment income (loss) consists of:

| December 31                                | 2010             | 2009             |
|--|------------------|------------------|
| Interest and dividend income               | \$<br>1,920,123  | \$<br>2,012,637  |
| Net realized gains (losses) on investments | 1,354,009        | (3,689,996)      |
| Net unrealized gains on investments        | 11,065,243       | 24,317,793       |
|  | \$<br>14,339,375 | \$<br>22,640,434 |

#### 5. Church Loans, Net

A summary of loans receivable classified by interest rates is as follows:

| December 31                      | 2010           | 2009           |
|----------------------------------|----------------|----------------|
| 6% or less                       | \$ 102,992,932 | \$ 94,777,862  |
| Over 6 to 6 1/2%                 | 18,840,203     | 11,906,822     |
| Over 6 1/2 to 7%                 | 7,417,305      | 16,832,885     |
| Over 7%                          | 7,518,636      | 22,151,617     |
|                                  | 136,769,076    | 145,669,186    |
| Allowance for loan losses:       |                |                |
| Beginning of year                | 2,935,221      | 3,170,530      |
| Provision for loan losses        | 187,660        | 76,638         |
| Write off of uncollectible loans |                | (311,947)      |
|                                  | 3,122,881      | 2,935,221      |
| Loans, net of allowance          | \$ 133,646,195 | \$ 142,733,965 |

At December 31, 2010, nine loans with an outstanding principal balance of approximately \$5,117,790 were classified as delinquent. At December 31, 2009, 11 loans with an outstanding principal balance of approximately \$2,504,731 were classified as delinquent. In the event that a church is unable to repay its loan in accordance with the original loan agreement, the Board pursues collection and works out plans including interest only payments, reduced payments, moratorium on payments, deed in lieu of foreclosure, or foreclosure depending on the church's circumstances. If a church loan is determined to be impaired, the fair value of the loan is then compared with the recorded investment in the loan to determine whether or not a specific reserve is necessary. The Board's recorded investment in loans that are considered impaired was \$392,127 and \$20,542 for the years ended December 31, 2010 and 2009, respectively.

Loans receivable will mature as follows:

| For the years ending December 31 | Principal Reduction |
|----------------------------------|---------------------|
| 2011                             | \$ 7,361,163        |
| 2012                             | 7,814,173           |
| 2013                             | 8,295,061           |
| 2014                             | 8,805,543           |
| 2015                             | 9,347,441           |
| Thereafter                       | 95,145,695          |
|                                  | \$ 136,769,076      |

At December 31, 2010, the Board had 443 loans with balances as follows:

|                           | Number   | Principal   | Percent of     |
|---------------------------|----------|-------------|----------------|
| Loan Balance              | of Loans | Outstanding | Loan Portfolio |
| Less than \$250,000       | 294      | 28,109,047  | 20%            |
| \$250,000 - \$499,999     | 75       | 25,505,256  | 19%            |
| \$500,000 - \$999,999     | 46       | 31,063,250  | 23%            |
| \$1,000,000 - \$1,999,999 | 19       | 26,858,041  | 20%            |
| \$2,000,000 or more       | 9        | 25,233,482  | 18%            |
|                           | 443      | 136,769,076 | 100%           |

Although the Board has no geographic restrictions within the United States on where loans are made, aggregate loans of at least five percent of total balances are located in the following states:

| Number     | Principal | Percent of  |                |
|------------|-----------|-------------|----------------|
| State      | of Loans  | Outstanding | Loan Portfolio |
| California | 108       | 24,254,791  | 18%            |
| Georgia    | 25        | 17,061,313  | 13%            |
| Florida    | 29        | 11,361,853  | 8%             |
| Texas      | 29        | 7,832,139   | 6%             |
| Alabama    | 14        | 8,561,292   | 6%             |
|            | 205       | 69,071,388  | 51%            |

### 6. Property and Equipment, Net

Property and equipment are summarized as follows:

| December 31                                     | 2010          | 2009          |
|---|---------------|---------------|
| Land, buildings, and building improvements      | \$ 25,121,350 | \$ 25,449,205 |
| Equipment, furniture and fixtures, and vehicles | 3,283,089     | 3,358,089     |
| Computer equipment                              | 7,161,542     | 7,149,273     |
|   | 35,565,981    | 35,956,567    |
| Less accumulated depreciation                   | (18,545,371)  | (18,503,639)  |
|   | \$ 17,020,610 | \$ 17,452,928 |

Depreciation expense for the years ended December 31, 2010 and 2009, was \$1,987,373 and \$2,320,986, respectively, and is reflected in administrative expenses in the consolidated statements of activities and changes in net assets.

#### 7. Line of Credit

The Board has a revolving line of credit agreement with a bank whereby it can borrow up to \$10,000,000 bearing interest at LIBOR plus 1.75 percent (2.01%) at December 31, 2010 and LIBOR plus 1.75 percent (1.98%) at December 31, 2009. As of December 31, 2010 and 2009, no amount was outstanding on this line of credit. The line matures November 29, 2011, and interest only is due monthly.

#### 8. Net Assets

Endowment net asset composition by type of fund:

|                                  |        |        | Temporarily | Permanently  |              |
|----------------------------------|--------|--------|-------------|--------------|--------------|
| December 31, 2010                | Unrest | ricted | Restricted  | Restricted   | Total        |
| Donor-restricted endowment funds | \$     | -      | \$ 467,806  | \$ 5,941,624 | \$ 6,409,430 |
| Total funds                      | \$     | -      | \$ 467,806  | \$ 5,941,624 | \$ 6,409,430 |

Changes in endowment net assets:

| Year ended December 31, 2010      | Un | restricted | nporarily<br>Restricted | Permanently<br>Restricted | Total        |
|-----------------------------------|----|------------|-------------------------|---------------------------|--------------|
| Net assets, beginning of year     | \$ | (281,246)  | \$<br>205,702           | \$ 5,745,162              | \$ 5,669,618 |
| Total investment return           |    | 281,246    | 516,025                 | -                         | 797,271      |
| New gifts                         |    | -          | -                       | 196,462                   | 196,462      |
| Appropriation of endowment assets |    |            |                         |                           |              |
| for expenditure                   |    | _          | (253,921)               | _                         | (253,921)    |
|                                   | \$ | _          | \$<br>467,806           | \$ 5,941,624              | \$ 6,409,430 |

Endowment net asset composition by type of fund:

|                                  |              | Temporarily | Permanently  |              |
|----------------------------------|--------------|-------------|--------------|--------------|
| December 31, 2009                | Unrestricted | Restricted  | Restricted   | Total        |
| Donor-restricted endowment funds | \$ (281,246) | \$ 205,702  | \$ 5,745,162 | \$ 5,669,618 |
| Total funds                      | \$ (281,246) | \$ 205,702  | \$ 5,745,162 | \$ 5,669,618 |

Changes in endowment net assets:

|                                   |                | remporarity | Permanentiy  |              |
|-----------------------------------|----------------|-------------|--------------|--------------|
| Year ended December 31, 2009      | Unrestricted   | Restricted  | Restricted   | Total        |
| Net assets, beginning of year     | \$ (1,219,030) | \$ 157,369  | \$ 5,740,369 | \$ 4,678,708 |
| Total investment return           | 937,784        | 287,034     | -            | 1,224,818    |
| New gifts                         | -              | · -         | 4,793        | 4,793        |
| Appropriation of endowment assets |                |             |              |              |
| for expenditure                   | -              | (238,701)   | -            | (238,701)    |
| · ·                               | \$ (281,246)   | \$ 205,702  | \$ 5,745,162 | \$ 5,669,618 |

Unrestricted net assets are available for the following purposes:

| December 31                          | 2010           | 2009           |
|--------------------------------------|----------------|----------------|
| Operating reserves                   | \$ 57,061,260  | \$ 33,306,605  |
| Net equity in property and equipment | 17,020,610     | 17,452,928     |
| Church loans                         | 133,646,195    | 142,733,965    |
|                                      | \$ 207,728,065 | \$ 193 493 498 |

Temporarily restricted net assets are available for the following purposes:

| December 31   | 2010            | 2009            |
|---|-----------------|-----------------|
| Hunger relief   | \$<br>406,456   | \$<br>572,700   |
| Disaster relief   | 1,584,975       | 2,120,802       |
| Contributions receivable from remainder interest trusts | 317,729         | -               |
| Scholarships and other                                  | 2,909,056       | 2,546,947       |
|   | \$<br>5,218,216 | \$<br>5,240,449 |

Net assets were released from donor restrictions during the year by incurring expenses satisfying the following restricted purposes:

| December 31            | 2010         | 2009            |
|------------------------|--------------|-----------------|
| Hunger relief          | \$ 554,319   | \$<br>420,915   |
| Disaster relief        | 895,459      | 1,360,460       |
| Scholarships and other | 976,472      | 1,167,990       |
|                        | \$ 2,426,250 | \$<br>2,949,365 |

Permanently restricted net assets are categorized by the following:

| December 31                                   | 2010          | 2009          |
|---|---------------|---------------|
| Beneficial interests in trusts held by others | \$ 38,092,989 | \$ 34,900,199 |
| Endowments                                    | 5,941,624     | 5,745,162     |
|   | \$ 44.034.613 | \$ 40.645.361 |

Permanentlyrestricted net assets are invested in perpetuity, the income from which is expendable to support the general purposes of the Board except for \$1,452,470 and \$1,251,215 which are for specific purposes as of the years ended December 31, 2010 and 2009, respectively.

## 9. Income Taxes

The Board is recognized as an organization exempt from federal income tax under Section 501(a) of the Internal Revenue Code as an organization described in Section 501(c)(3), except for taxes on income from activities unrelated to its exempt purpose.

The Board evaluates its uncertain tax positions using the provisions of FASB ASC Topic 740 Income Taxes. The Board follows the criterion that an individual tax position has to meet for some or all of the benefits of that position to be recognized in the Board's financial statements.

The Board has applied this criterion to all tax positions for which the statute of limitations remains open. Tax years open to examination by tax authorities under the statute of limitations include fiscal 2006 through 2010. The Board has a policy to record interest and penalties (if any) related to income tax matters in income tax expense. The Board has determined that its tax positions satisfy the more likely than not criterion and that no provision for income taxes is required at December 31, 2010 or 2009.

## 10. Commitments and Contingencies

At December 31, 2010, the Board's Church Finance Ministry has committed to loan approximately \$3,900,000 to four churches. These commitments expire at various dates through 2010. In addition, the Board has construction loans and holdbacks with one church with approximately \$510,122 in undistributed funds. Such commitments are made to accommodate the needs of the qualified churches. The credit risk associated with these commitments is essentially the same as that involved in extending loans to churches and is subject to the Board's normal credit policies and terms. Collateral for the loans will consist of church real estate.

The Board has long-term, non-cancelable operating leases for equipment and services and service contracts at December 31, 2010 with future annual commitments over the next four years. These future commitments are as follows:

| For the years ending December 31 | Commitment |  |  |
|----------------------------------|------------|--|--|
| 2011                             | \$ 691,086 |  |  |
| 2012                             | 393,000    |  |  |
| 2013                             | 108.990    |  |  |

Rent expense for the years ended December 31, 2010 and 2009, was \$1,521,879 and \$1,451,137, respectively, and is primarily reflected in administrative expenses in the consolidated statements of activities and changes in net assets.

The Board is also involved in different legal matters. While the ultimate outcome cannot be determined at this time, it is the Board's opinion that the matters should not have a materially adverse effect on its operations.

## 11. Employee Benefit Plans

## Health Benefit Plan

The Board provides medical and dental benefits under a partially self-funded plan and a reinsurance contract with an insurance company for stop-loss coverage. Medical benefits are provided to all eligible participants (including employees and missionaries) and their dependents. The total medical claims incurred during the years ended December 31, 2010 and 2009, were \$14,747,967 and \$13,502,844, respectively. Claims incurred but not reported or paid at year end were estimated to be \$1,563,833 and \$1,656,565 as of December 31, 2010 and 2009, respectively.

#### Retirement Plan

Employees of the Board are covered by defined-contribution retirement plans which are administered by GuideStone Financial Resources of the SBC. Contributions made by the Board during the years ended December 31, 2010, and 2009 were 10% of the employees' base compensation and totaled \$1,857,899 and \$1,940,868, respectively.

## 12. Postretirement Benefits Other Than Pensions

The Board provides health care and other benefits to substantially all retired employees, all retired missionaries, and their eligible dependents. Certain benefits are contributory; other benefits are noncontributory according to guidelines based on age and years of service. The Board accrues the costs of such benefits during the periods employees provide service to the Board.

Effective January 1, 2011, the Board offered an early retirement option to persons who were age 54 or older and had at least five years of service. Under this option, 80 employees retired effective January 2011 and one employee will retire August 2011 and they were granted an additional 10 years of service credit.

A summary of changes to the accumulated postretirement benefit obligation is as follows:

| For the years ended December 31                   | 2010          | 2009          |
|---|---------------|---------------|
| Accumulated benefit obligation, beginning of year | \$ 93,564,521 | \$ 92,063,177 |
| Service cost                                      | 2,203,534     | 1,695,336     |
| Interest cost                                     | 4,788,303     | 5,170,453     |
| Actuarial gain                                    | (4,812,268)   | (7,205,469)   |
| Change in discount rate assumption                | 2,758,381     | 5,599,314     |
| Benefits paid                                     | (4,678,765)   | (3,758,290)   |
| Accumulated benefit obligation, end of year       | \$ 93,823,706 | \$ 93.564.521 |

The Board's postretirement benefit plan currently is not funded and is the net obligation recognized in the consolidated statements of financial position. The amount is as follows:

| For the years ended December 31 | 2010            | 2009            |
|---------------------------------|-----------------|-----------------|
| Unfunded status of plan         | \$ (93,823,706) | \$ (93,564,521) |
| •                               | \$ (93,823,706) | \$ (93.564.521) |

Components of the accumulated postretirement benefit obligation that have not been recognized as periodic benefit cost include the following:

| For the years ended December 31 | 2010                | 2009         |
|---------------------------------|---------------------|--------------|
| Unrecognized actuarial loss     | \$<br>16,163,084 \$ | 19,053,251   |
| Unrecognized plan amendment     | (13,113,232)        | (14,652,343) |
|                                 | \$<br>3,049,852 \$  | 4,400,908    |

Postretirement benefit-related changes other than net periodic postretirement benefit cost recognized in the consolidated statements of activities and changes in net assets consist of the following:

| For the years ended December 31                    | 2010                 | 2009        |
|--|----------------------|-------------|
| Amounts recognized during the period:              |                      |             |
| Actuarial gain                                     | \$<br>(4,812,268) \$ | (7,205,469) |
| Change in discount rate assumption                 | 2,758,381            | 5,599,314   |
| Amounts reclassified to net periodic benefit cost: |                      |             |
| Amortization of actuarial loss                     | (836,280)            | (1,019,099) |
| Amortization of plan amendment                     | 1,539,112            | 1,539,112   |
|  | \$<br>(1,351,055) \$ | (1,086,142) |

Estimated amounts that will be amortized in 2011 from unrecognized plan amendment gain and unrecognized actuarial loss and recognized as components of net periodic benefit cost are as follows:

|                | Amortized Amounts |
|----------------|-------------------|
| Plan amendment | \$ (1,539,112)    |
| Actuarial loss | 537,807           |

Discount rate assumptions:

| December 31  | 2010  | 2009  |
|--|-------|-------|
| Discount rate used to determine net periodic postretirement benefit cost | 5.25% | 5.75% |
| Discount rate used to determine accumulated postretirement benefit       | 5.00% | 5.25% |

The Board assumed a 10.0% health care cost trend rate decreasing to 5.0% by the year 2016 and thereafter to determine the accumulated postretirement benefit obligation.

A one percentage point increase in the assumed health care cost trend rates for each future year would increase the accumulated postretirement benefit obligation at December 31, 2010 by \$10,748,949 and the estimated service and interest components of the 2011 postretirement benefit costs by \$1,143,425.

A one percentage point decrease in the assumed healthcare cost trend rates for each future year would decrease the accumulated postretirement benefit obligation at December 31, 2010 by \$8,710,941 and the estimated service and interest components of the 2011 postretirement benefit costs by \$880,504.

Components of net periodic postretirement benefit cost are as follows:

| December 31                    | 2010         | 2009         |
|--------------------------------|--------------|--------------|
| Service cost                   | \$ 2,203,534 | \$ 1,695,336 |
| Interest cost                  | 4,788,303    | 5,170,453    |
| Amortization of actuarial loss | 836,280      | 1,019,099    |
| Amortization of plan amendment | (1,539,112)  | (1,539,112)  |
|                                | \$ 6,289,005 | \$ 6,345,776 |

The Board expects to receive a retiree drug subsidy provided by the Medicare Reform Act of 2003. The subsidy amounts expected to be received are based on a 10.0% prescription drug trend rate decreasing to 5.0% by the year 2015 and thereafter and the postretirement health care and other benefits expected to be paid over the next 10 years are as follows:

| For the years ending December 31 | Benefits        | Subsidy   |
|----------------------------------|-----------------|-----------|
| 2011                             | \$ 6,849,235 \$ | 838,282   |
| 2012                             | 6,954,044       | 895,741   |
| 2013                             | 7,104,483       | 935,690   |
| 2014                             | 7,173,618       | 972,051   |
| 2015                             | 7,187,331       | 1,001,088 |
| 2016 - 2020                      | 34,707,610      | 5,358,274 |

The expected benefits are based on the same assumptions used to measure the benefit obligation and include estimated future employee service. The Board expects to contribute an amount equal to benefits to be paid in 2011.

#### 13. Fair Value of Financial Instruments

The Board provides for additional disclosures for the fair value measurement of financial assets and liabilities. The Board has not recognized any new assets or liabilities at fair value but has established a fair value hierarchy that distinguishes between assumptions based on market data (observable inputs) and the Board's assumptions (unobservable inputs). The hierarchy consists of three broad levels as follows:

- · Level 1: Quoted market prices in active markets for identical assets or liabilities.
- Level 2: Inputs other than level 1 that are either directly or indirectly observable.
- Level 3: Unobservable inputs developed using the Board's estimates and assumptions, which reflect those that
  market participants would use.

#### Investments, Fair Value

Investments whose values are based on quoted market prices in active markets, and are therefore classified within level 1, include active listed equity securities, domestic and international, and certain corporate debt securities. The Board invests in corporate debt securities and has placed certain permanently restricted endowment funds at state Baptist Foundations in pooled funds that are classified as level 3. The Board does have the ability to redeem the funds with the investee at NAV per share at measurement date. Investments classified within level 3 have significant unobservable inputs, as the underlying detail of securities is not visible. When observable prices are not available for these securities, the Board uses one or more valuation techniques (e.g., the market approach, the income approach or the cost approach) for which sufficient and reliable data is available. Within level 3, the use of the market approach generally consists of using comparable market transactions, while the use of the income approach generally consists of the net present value of estimated future cash flows, adjusted as appropriate for liquidity, credit, market and/or other risk factors. The inputs used by the Board in estimating the value of level 3 investments include the original transaction price, recent transactions in the same or similar instruments, completed or pending third-party transactions in the underlying investment or comparable issuers, subsequent rounds of financing, recapitalizations and other transactions across the capital structure, offerings in the equity or debt capital markets, and changes in financial ratios or cash flows. Level 3 investments may also be adjusted to reflect illiquidity and/or non-transferability, with the amount of such discount estimated by the Board in the absence of market information.

#### Church Loans, Net

Church loans are reported in the Board's consolidated statements of financial position at cost less an allowance for estimated uncollectible amounts. Fair value for church loans is based on interest rates that NAMB currently charges for similar loans and was \$133,627,462 and \$143,001,038 at December 31, 2010 and 2009, respectively.

## Beneficial Interests in Trusts Held by Others

Beneficial interests in trusts held by others classified within level 3 have significant unobservable inputs. Level 3 instruments include beneficial interests in trusts held by others which are permanent, irrevocable trusts held primarily at state Baptist foundations. When observable prices are not available for the assets of these trusts, the Board uses one or more valuation techniques (e.g., the market approach, the income approach or the cost approach) for which sufficient and reliable data is available. Within level 3, the use of the market approach generally consists of using comparable market transactions, while the use of the income approach generally consists of the net present value of estimated future interest in the trusts.

## **Contributions Receivable From Remainder Interest Trusts**

Contributions receivable from remainder interest trusts classified within level 3 have significant unobservable inputs. These level 3 instruments are irrevocable remainder interest trusts which are held primarily at state Baptist foundations that distribute remaining assets to the Board upon the termination of the trust. When observable prices are not available for the assets of these trusts, the Board uses one or more valuation techniques (e.g., the market approach, the income approach or the cost approach) for which sufficient and reliable data is available. Within level 3, the use of the market approach generally consists of using comparable market transactions, while the use of the income approach generally consists of the net present value of estimated future interest in the trusts.

The following table summarizes assets measured at fair value on a recurring basis:

| December 31, 2010                             | Level 1        | Level 2 | Level 3       | Total          |
|---|----------------|---------|---------------|----------------|
| Investments:                                  |                |         |               |                |
| Equities - Domestic                           | \$ 72,738,501  | \$<br>- | \$ -          | \$ 72,738,501  |
| Equities - International                      | 43,700,218     | -       | -             | 43,700,218     |
| Corporate debt securities                     |                | -       | 510,156       | 510,156        |
| Alternative Investments                       |                |         |               |                |
| Pooled funds                                  |                | _       | 1,217,061     | 1,217,061      |
| Total investments                             | 116,438,719    | -       | 1,727,217     | 118,165,936    |
| Split interest agreements:                    |                |         |               |                |
| Beneficial interests in trusts held by others | -              | -       | 38,092,989    | 38,092,989     |
| Contributions receivable from remainder       |                |         |               |                |
| interest trusts                               |                | _       | 317,729       | 317,729        |
| Total split interest agreements               |                | _       | 38,410,718    | 38,410,718     |
| Total assets at fair value                    | \$ 116,438,719 | \$<br>  | \$ 40,137,935 | \$ 156,576,654 |
| December 31, 2009                             | Level 1        | Level 2 | Level 3       | Total          |
| Investments:                                  |                |         |               |                |
| Equities - Domestic                           | \$ 64,604,156  | \$<br>- | \$ -          | \$ 64,604,156  |
| Equities - International                      | 37,921,735     | -       | -             | 37,921,735     |
| Corporate debt securities                     | 20,266         | -       | 499,028       | 519,294        |
| Alternative Investments                       |                |         |               |                |
| Pooled funds                                  | 411,002        | _       | _             | 411,002        |
| Total investments                             | 102,957,159    | -       | 499,028       | 103,456,187    |
| Split interest agreements:                    |                |         |               |                |
| Beneficial interests in trusts held by others | -              | -       | 34,900,199    | 34,900,199     |
| Total split interest agreements               | -              | _       | 34,900,199    | 34,900,199     |
| Total assets at fair value                    | \$ 102,957,159 | \$      | \$ 35,399,227 | \$ 138,356,386 |

The Board's investments in cash and money market accounts are classified as Investments in the consolidated statements of financial position and are carried at cost. These investments do not qualify as securities as defined in ASC Topic 320, Investments – Debt and Equity Securities, thus the fair value disclosures required by ASC 820, Fair Value Measurements and Disclosures, are not provided above. Such accounts totaled \$3,210,805 and \$2,703,203 as of December 31, 2010 and 2009, respectively.

amounts with disclosures by major security type: The following table summarizes assets measured at fair value on a recurring basis using significant unobservable inputs (Level 3) reconciled to the consolidated statements of financial position

|   | Balance as of December 31, |               | Realized  | Unrealized     | Fees and |                                 | Balance as of December 31, |
|---|----------------------------|---------------|---|----------------|----------|---------------------------------|----------------------------|
|   | 2009                       | Purchases     | gains (losses)                                    | gains (losses) | expenses | Disbursements                   | 2010                       |
| Corporate debt securities                               | \$ 499,028                 | <del>\$</del> | \$ 38,627   | \$ 11,128      | \$       | \$ (38,627)                     | \$ 510,156                 |
| Pooled funds  |                            | 1,104,409     | 23,829  | 88,823         |          |                                 | 1,217,061                  |
| Total   | 499,028                    | 1,104,409     | 62,456  | 99,951         |          | (38,627)                        | 1,727,217                  |
| Beneficial interests in trusts held by others           | 34,900,199                 | 793,721       | ,   | 2,675,707      |          | (276,638)                       | 38,092,989                 |
| Contributions receivable from remainder interest trusts |                            | 262,346       |   | 55,383         |          |                                 | 317,729                    |
| Total   | \$ 35,399,227              | \$ 2,160,476  | \$ 35,399,227 \$ 2,160,476 \$ 62,456 \$ 2,831,041 | \$ 2,831,041   | se -     | <b>\$</b> (315,265) <b>\$</b> 4 | \$ 40,137,935              |

maturity of these instruments. The carrying amounts of other financial instruments reported in the consolidated statements of financial position for assets and liabilities approximate their fair value because of the short

Additional information about alternative investments:

| Pooled funds     | Corporate debt securites |                   |                 |            |
|------------------|--------------------------|-------------------|-----------------|------------|
| (b) \$ 1,217,061 | (a) \$ 510,156           | Fair Value        |                 |            |
| 59               | -                        | Commitments       | Unfunded        |            |
| N/A              | N/A                      | Term              | Liquidation     | Expected   |
| N/A**            | N/A*                     | Terms             | Redemption      |            |
| None             | None                     | Restrictions      | Redemption      |            |
| None             | None                     | December 31, 2010 | Restrictions at | Redemption |

<sup>\*</sup> These corporate debt securites are primarily held in church bonds.

<sup>\*\*</sup> These funds are in irrevocable trust agreements that will be returned once the trust terminates

<sup>(</sup>a) These investments are valued via the use of a bond calculator utilizing coupon rate of the bond and a target yield based on current rates on similar bonds recently issued.

(b) These investments are held in pooled funds that are valued using the NAV per share.

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## Report of Independent Certified Public Accountants on Supplementary Information

Our audits were conducted for the purpose of forming an opinion on the basic consolidated financial statements taken as a whole of **The North American Mission Board of the Southern Baptist Convention, Inc. and Subsidiaries** as of and for the year ended December 31, 2010 and 2009, which are presented in the preceding section of this report. The supplementary information as of and for the year ended December 31, 2010, is presented for purposes of additional analysis and is not a required part of the basic consolidated financial statements. Such information has not been subjected to the auditing procedures applied in the audit of the basic consolidated financial statements and, accordingly, we express no opinion on it.

Revenue Analysis by State For the year ended December 31, 2010

Hunger

Disastor Doliof

|                       |               |               |              | Hunger     | Disaster Relief | Other        |
|-----------------------|---------------|---------------|--------------|------------|-----------------|--------------|
|                       | CP            | AAEO          | Undesignated | Designated | Designated      | Designated   |
| Alabama               | \$ 4,182,815  | \$ 5,639,483  | \$ 182,375   | \$ 135,226 | \$ 28,089       | \$ 83,160    |
| Alaska                | 54,209        | 87,051        | -            | 1,160      | 5,274           | 10,085       |
| Arizona               | 198,478       | 350,707       | 57,188       | 4,616      | 17,366          | 91,889       |
| Arkansas              | 1,982,510     | 1,783,790     | 367,314      | 36,969     | 21,066          | 118,182      |
| California            | 476,914       | 694,686       | 22,824       | 15,291     | 164,187         | 159,685      |
| Colorado              | 116,789       | 243,178       | 1,099        | 550        | 28,768          | 61,668       |
| Dakota                | 9,574         | 34,789        | 200          | 1,036      | 5,038           | 40,681       |
| District of Columbia  | 7,386         | 11,216        | 100          | 2,434      | 1,844           | 4,200        |
| Florida               | 2,972,407     | 2,797,297     | 256,505      | 38,636     | 43,061          | 148,348      |
| Georgia               | 3,671,676     | 4,747,893     | 441,326      | 58,543     | 141,273         | 739,882      |
| Hawaii                | 85,093        | 122,262       | -            | 11,281     | 7,860           | 1,186        |
| Illinois              | 609,553       | 737,006       | 10,655       | 28,028     | 28,146          | 20,430       |
| Indiana               | 217,990       | 285,980       | 3,350        | 6,591      | 16,528          | 16,203       |
| Iowa                  | 23,537        | 66,119        | 620          | 2,047      | 8,581           | 755          |
| Kansas/Nebraska       | 144,383       | 347,565       | 10,148       | 4,788      | 12,513          | 21,435       |
| Kentucky              | 1,944,792     | 2,117,162     | 150,918      | 47,190     | 72,245          | 56,700       |
| Louisiana             | 1,805,288     | 2,280,611     | 196,287      | 40,211     | 24,224          | 81,303       |
| Maryland/Delaware     | 414,012       | 477,557       | 11,099       | 13,457     | 45,670          | 76,514       |
| Michigan              | 45,122        | 101,611       | 11,099       | 1,748      | 18,930          | 22,519       |
| Minnesota/Wisconsin   | 13,022        | 57,663        | 43,912       | 136        | 13,860          | 47,360       |
| Mississippi           | 2,541,744     | 3,370,785     | 109,184      | 43,164     | 38,471          | 122,890      |
| Missouri              | 1,284,319     | 1,888,111     | 337,340      | 50,002     | 248,692         | 137,957      |
|                       |               |               |              | ,          |                 | ,            |
| Montana<br>Nevada     | 23,241        | 53,789        | 10           | 534        | 727             | 9,329        |
|                       | 62,969        | 62,723        | 1,478        | 2,775      | 5,095           | 17,327       |
| New England           | 28,848        | 85,326        | 1,805        | 3,922      | 113,192         | 73,806       |
| New Mexico            | 266,851       | 451,803       | 31,054       | 7,780      | 96,782          | 31,539       |
| New York              | 52,047        | 116,465       | 11,169       | 821        | 1,045           | 13,848       |
| North Carolina        | 2,379,486     | 5,717,754     | 79,305       | 88,721     | 27,867          | 444,449      |
| Northwest             | 150,095       | 277,058       | 4,441        | 10,564     | 54,978          | 27,599       |
| Ohio                  | 397,442       | 476,799       | 38,069       | 3,140      | 111,221         | 48,868       |
| Oklahoma              | 2,239,984     | 1,776,523     | 115,469      | 33,745     | 36,177          | 199,846      |
| Pennsylvania/S Jersey | 48,930        | 118,964       | 4,617        | 6,298      | 63,492          | 145,043      |
| South Carolina        | 2,994,324     | 3,708,030     | 67,460       | 115,622    | 146,376         | 144,532      |
| Tennessee             | 3,406,410     | 3,882,183     | 248,991      | 82,311     | 89,414          | 472,736      |
| Texas-BGCT            | 3,028,705     | 4,099,567     | 449,973      | 10,894     | 106,221         | 332,280      |
| Texas-SBTC            | 3,168,146     | 2,520,853     | 372,902      | 26,649     | 106,221         | 332,280      |
| Utah/Idaho            | 42,908        | 51,174        | -            | 789        | 9,111           | 17,031       |
| Virginia-BGAV         | 374,911       | 1,261,056     | 51,403       | 26,873     | 31,075          | 70,244       |
| Virginia-SBCV         | 1,000,467     | 1,011,191     | 50,005       | 13,471     | 30,150          | 70,244       |
| West Virginia         | 107,675       | 164,975       | 1,000        | 6,843      | 33,515          | 8,835        |
| Wyoming               | 39,953        | 51,448        | -            | 1,131      | 1,060           | 930          |
| Canada                | -             | 3,244         | 80,330       | -          | 47              | 361          |
| Caribbean             | 608           | 10,476        | 298          | -          | 100             | 2,100        |
| Miscellaneous         | 1,234,310     | 197,768       | 244,336      | 3,430      | 5,645           | 937,791      |
| Total Revenue         | \$ 43,849,923 | \$ 54,341,691 | \$ 4,056,559 | \$ 989,417 | \$ 2,061,197    | \$ 5,464,050 |
|                       |               |               |              |            |                 |              |
| Received through      | 40.040.055    |               | 4.000.00     |            | 450.505         |              |
| Executive Committee   | 43,849,923    | 52,740,179    | 1,288,768    | 925,690    | 170,592         | 278,817      |
| Received directly     | -             | 1,601,512     | 2,767,791    | 63,727     | 1,890,605       | 5,185,233    |
| Total Revenue         | \$ 43,849,923 | \$ 54,341,691 | \$ 4,056,559 | \$ 989,417 | \$ 2,061,197    | \$ 5,464,050 |

## Report of Independent Certified Public Accountants

To the Board of Trustees of The North American Mission Board of the Southern Baptist Convention, Inc.:

We have audited the accompanying consolidated statements of financial position of **The North American Mission Board of the Southern Baptist Convention, Inc. and Subsidiaries** (the Board) as of December 31, 2010 and 2009, and the related consolidated statements of activities and changes in net assets and cash flows for the years then ended. These consolidated financial statements are the responsibility of the Board's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audits.

We conducted our audits in accordance with accounting standards generally accepted in the United States of America as established by the American Institute of Certified Public Accountants. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement. An audit includes consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances but not for the purpose of expressing an opinion on the effectiveness of the organization's internal control over financial reporting. Accordingly, we express no such opinion. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the consolidated financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall consolidated financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of The North American Mission Board of the Southern Baptist Convention, Inc. and subsidiaries as of December 31, 2010 and 2009, and the consolidated results of their operations and their cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

Grant Thornton LLP Atlanta, Georgia April 5, 2011

## LIFEWAY CHRISTIAN RESOURCES

## **Statements of Financial Position**

| Statements of Financial Position   |                          |                         |
|--|--------------------------|-------------------------|
|  | Septe                    | ember 30<br>2009        |
| Assets   |                          |                         |
| Current assets:  |                          | D 14 642 000            |
| Cash and cash equivalents  | \$ 7,373,000             | \$ 14,642,000           |
| Cash – temporarily restricted Accounts receivable, less allowance for doubtful accounts              | 569,000                  | 1,754,000               |
| of \$1,023,000 and \$979.000, respectively   | 36,349,000               | 35,510,000              |
| Inventories  | 88,244,000               | 82,207,000              |
| Prepaid expenses and other current assets  | 9,729,000                | 8,466,000               |
| Securities lending collateral, at fair value   | 13,241,000               |                         |
| Total current assets   | 155,505,000              | 142,579,000             |
| Reserve funds, at fair value:  Marketable securities:  Marketable equity securities                  | 38,879,000               | 46,440,000              |
| Marketable equity securities loaned  | 13,184,000               | 1,399,000               |
| Other marketable securities  | 16,964,000               | 13,480,000              |
| Cash and other liquid investments  | 1,688,000                | 8,451,000               |
| Total reserve funds  | 70,715,000               | 69,770,000              |
| Fixed assets, at cost, net of accumulated depreciation and amortization                              | 178,938,000              | 181,696,000             |
| Other noncurrent assets:   | 2 210 000                | 2 272 000               |
| Goodwill, less accumulated amortization of \$6,726,000 and \$6,262,000, respectively<br>Other assets | 3,310,000<br>9,046,000   | 2,372,000<br>10,087,000 |
| Total other noncurrent assets  | 12,356,000               | 12,459,000              |
| Total other honeutrent assets  | \$ 417,514,000           | \$ 406,504,000          |
| T !- L !!! 4! J  | <del>4 111,011,011</del> | <del></del>             |
| Liabilities and net assets Current liabilities:  |                          |                         |
| Accounts payable   | \$ 29,436,000            | \$ 26,836,000           |
| Accrued liabilities  | 25,537,000               | 31,996,000              |
| Deferred income  | 8,269,000                | 9,907,000               |
| Current portion of liabilities for pension and post-retirement                                       | -,,                      | -,,                     |
| benefits other than pension  | 1,201,000                | 196,000                 |
| Current portion of capital lease obligations   | 173,000                  | 173,000                 |
| Obligation to return securities lending collateral   | 13,428,000               |                         |
| Total current liabilities  | 78,044,000               | 69,108,000              |
| Capital lease obligations  | 422,000                  | 595,000                 |
| Liabilities for pension and post-retirement benefits other than pension                              | 137,887,000              | 126,906,000             |
| Other long-term liabilities  | 3,851,000                | 3,008,000               |
| Total liabilities  | 220,204,000              | 199,617,000             |
| Net assets:  |                          |                         |
| Unrestricted   | 196,741,000              | 205,133,000             |
| Temporarily restricted   | 569,000                  | 1,754,000               |
| Total net assets   | 197,310,000              | 206,887,000             |
| Saa aaaamnamina notas  | <u>\$ 417,514,000</u>    | <u>\$ 406,504,000</u>   |
| See accompanying notes.  Statements of Activities  |                          |                         |
| Statements of receivers  | Year Ended               | l September 30          |
|  | 2010                     | 2009                    |
| Changes in unrestricted net assets:  |                          |                         |
| Sales  | \$ 473,808,000           | \$ 489,669,000          |
| Operating expenses:  |                          |                         |
| Variable   | 170,724,000              | 172,397,000             |
| Fixed direct production  | 24,797,000               | 27,971,000              |
| Fixed direct operating   | 277,433,000              | 282,058,000             |
| Cooperative work with state boards   | 3,001,000                | 3,039,000               |
| Southern Baptist Convention support  | 175,000                  | 1,166,000               |
|  | 476,130,000              | 486,631,000             |
|  |                          |                         |

| 2011 Southern Dupust Co.                                       | ii v cii cio ii zivvivioiv |                |
|--|----------------------------|----------------|
| (Decrease) increase in unrestricted net assets from operations | (2,322,000)                | 3,038,000      |
| Change in pension prior service cost and net gain or loss      | (12,361,000)               | (130,917,000)  |
| Other increases (decreases) in unrestricted net assets, net    | 6,291,000                  | (4,111,000)    |
| Adoption of new accounting principle                           |                            | (825,000)      |
| Decrease in unrestricted net assets                            | (8,392,000)                | (132,815,000)  |
| Changes in temporarily restricted net assets:                  |                            |                |
| Net assets released from restriction                           | (1,317,000)                | (501,000)      |
| Net income (expense) of the mission program                    | 12,000                     | (145,000)      |
| Net income of the capital campaign program                     | 120,000                    | 486,000        |
| Decrease in temporarily restricted net assets                  | (1,185,000)                | (160,000)      |
| Decrease in net assets   | (9,577,000)                | (132,975,000)  |
| Net assets, beginning of year                                  | 206,887,000                | 339,862,000    |
| Net assets, end of year  | \$ 197,310,000             | \$ 206,887,000 |
| ~  |                            |                |

See accompanying notes.

## Statements of Cash Flows

| Statements of Cash Flows   |           |                       |                      |
|--|-----------|-----------------------|----------------------|
|  |           |                       | September 30         |
|  | _         | 2010                  | 2009                 |
| Operating activities Decrease in net assets  | ø         | (9,577,000)           | \$(132,975,000)      |
| Adjustments to reconcile decrease in net assets to   | Э         | (9,577,000)           | \$(132,973,000)      |
| net cash provided by operating activities:   |           |                       |                      |
| Depreciation and amortization  |           | 19,092,000            | 19,795,000           |
| Net realized losses (gains), (dividends) and (interest income) from reserve funds  |           | (4,104,000)           | 6,775,000            |
| Net unrealized (gain) loss on reserve funds  |           | (3,323,000)           | (4,122,000)          |
| Net losses on sales and disposals of fixed assets  |           | 997,000               | 596,000              |
| Changes in operating assets and liabilities, net of acquisitions:  |           | <i>&gt;&gt;1</i> ,000 | 370,000              |
| Cash – temporarily restricted  |           | 1,185,000             | 160,000              |
| Accounts receivable, net   |           | (839,000)             | 1,691,000            |
| Inventories  |           | (4,799,000)           | 7,787,000            |
| Prepaid expenses and other current assets  |           | (1,263,000)           | (104,000)            |
| Other assets   |           | 1,041,000             | 2,311,000            |
| Accounts payable   |           | 2,600,000             | (5,417,000)          |
| Accrued liabilities  |           | (6,459,000)           | 16,225,000           |
| Deferred income  |           | (1,638,000)           | 2,047,000            |
| Liabilities for pension and post-retirement benefits other than pension  |           | 11,986,000            | 116,695,000          |
| Other long-term liabilities  |           | 844,000               | 400,000              |
| Net cash provided by operating activities  | _         | 5,743,000             | 31,864,000           |
| Investing activities   |           | 3,743,000             | 31,804,000           |
| Additions of fixed assets, net   |           | (16,332,000)          | (20,677,000)         |
| Purchases of retail store locations  |           | (3,306,000)           | (==,=:,,===)         |
| Proceeds from sales and disposals of fixed assets, net   |           | 130,000               | 15,000               |
| Proceeds from securities lending, net  |           | 13,428,000            | ,                    |
| Purchases of investments using securities lending collateral   |           | (13,428,000)          | -                    |
| Proceeds from sales of reserve funds, net of expenses  |           | 19,657,000            | 34,914,000           |
| Dividend and interest income from reserve funds  |           | 1,344,000             | 2,123,000            |
| Purchases of reserve funds   |           | (14,332,000)          | (36,779,000)         |
| Net cash used in investing activities  | _         | (12,839,000)          | (20,404,000)         |
| The state of the s |           |                       |                      |
| Financing activities   | Ф         | (153,000)             | e (1(2,000)          |
| Payments on capital lease obligations  | 3         | (173,000)             | \$ (163,000)         |
| Net cash used in financing activities  | -         | (173,000)             | (163,000)            |
| Net (decrease)/increase in cash and cash equivalents   |           | (7,269,000)           | 11,297,000           |
| Cash and cash equivalents, beginning of year   | _         | 14,642,000            | 3,345,000            |
| Cash and cash equivalents, end of year   | \$        | 7,373,000             | <u>\$ 14,642,000</u> |
| Supplemental disclosure of cash flow information   |           |                       |                      |
| Cash paid during the year for interest   | <u>\$</u> | 36,000                | <u>\$ 65,000</u>     |
| Non-cash investing activities  |           |                       |                      |
| Additions of equipment under capital lease   | \$        | _                     | \$ 520,000           |
| * *  | <u>U</u>  |                       | <u> </u>             |
| See accompanying notes.  |           |                       |                      |

## Notes to Financial Statements, September 30, 2010

# 1. Summary of Significant Accounting Policies Organization

LifeWay Christian Resources of the Southern Baptist Convention (LifeWay) is a publisher, distributor and retailer of Christian books, literature and music and is also a provider of church supplies and other Christian products. LifeWay's corporate office headquarters are in Nashville, Tennessee. Products are sold throughout the United States through more than 160 stores as well as directly to churches, third-party stores and distributors. Revenues are used to support achievement of LifeWay's mission statement.

During fiscal 2010, LifeWay purchased seven retail store locations for total cash consideration of \$3,306,000. Such acquisitions included inventory (\$1,238,000), fixed assets (\$645,000), other assets and liabilities (\$1,000), and goodwill (\$1,422,000). The fair value of the assets acquired was recorded as of each purchase date, and the changes in net assets of each store were recorded from the purchase date forward.

## **Accounts Receivable**

A large portion of the business activity of LifeWay is with churches and individuals affiliated with the Southern Baptist Convention.

#### Allowance for Doubtful Accounts

LifeWay does not require collateral or other security in connection with its trade accounts receivable, and thus evaluates the collectability of accounts receivable based on a combination of factors. In circumstances in which management is aware of a specific customer's inability to meet its financial obligations to LifeWay, a specific allowance is established for the amount considered to be uncollectible. For all other amounts LifeWay recognizes the allowance for bad debts based on historical account write-off experience. If circumstances change, the estimates of the recoverability of amounts due LifeWay could change by a material amount.

#### Inventories

Inventories are valued at the lower of cost or market. Cost has historically been determined using a combination of direct costing on a first-in, first-out (FIFO) and average costing methods.

On October 1, 2009, LifeWay elected to change its method of valuing the portion of its inventories which used the FIFO method to the average cost method (applicable inventory totaled \$10,070,000 at October 1, 2009). LifeWay believes that the average cost method of inventory valuation is preferable as approximately 87.8% of LifeWay's inventories at October 1, 2009, were valued utilizing the average cost method. The impact of such change in method at the date of change and for the fiscal year ended September 30, 2010, was not material.

#### Vendor Rebates

LifeWay records vendor rebates when realized. The rebates are recorded as a reduction to inventory purchases, at cost, which has the effect of reducing cost of goods sold when such products are sold.

LifeWay records cooperative advertising dollars received from vendors as a reduction of operating expenses as these dollars represent a reimbursement of costs incurred by LifeWay to sell the vendors' products.

## Contributions Receivable

Commitments to provide contributions of funds to LifeWay are recorded as revenue at the time cash is received. Wording utilized in connection with obtaining support for contributions is such that commitments to give will be considered an intention to give, and thus recorded as revenue on a cash basis.

### Marketable Securities

Investments in marketable securities are reported at fair value in the Statements of Financial Position, with related gains and losses included in the Statements of Activities. Included in marketable equity securities of LifeWay are international and domestic corporate stocks and collective trust funds. Other marketable securities consist of bond mutual funds.

The cost of marketable equity securities and other marketable securities is determined using the specific identification and average cost methods. Market values are based on prices obtained in active markets. LifeWay's investments do not have a significant concentration of credit risk within any industry or specific institution.

## Fixed Assets

Fixed assets are recorded at cost and are depreciated and amortized by the straight-line method over the following useful lives:

| Land improvements                               | 5 years       |
|---|---------------|
| Buildings and improvements                      | 5 to 50 years |
| Furniture, fixtures and equipment               | 3 to 10 years |
| Roadways, sidewalks, utility systems, etc.      | 5 to 50 years |
| Automobiles and trucks                          | 3 to 6 years  |
| Leasehold improvements                          | 5 to 10 years |
| Capitalized computer software development costs | 3 to 8 years  |

The costs of assets and the related accumulated depreciation or amortization are removed from the accounts when such assets have been disposed.

Fixed assets include capitalized computer software development costs, which are comprised of both internal and external costs directly related to the development of the computer software.

Interest costs incurred in the construction or acquisition of fixed assets are capitalized. Interest costs capitalized were approximately \$36,000 and \$65,000 in fiscal years 2010 and 2009, respectively.

Expenditures for maintenance and repairs are charged to expense when incurred. Expenditures for renewals and betterments are capitalized.

#### Goodwill

Goodwill represents the excess of cost over the fair value of net assets acquired and is amortized on the straight-line method over five to ten years. The carrying value of goodwill is reviewed for realizability if facts and circumstances suggest it may be impaired.

## **Product Development Costs Capitalization**

Over several years, LifeWay capitalized approximately \$6.0 million of costs in connection with the development of the Holman Christian Standard Bible translation and recorded such amounts in other assets in the accompanying Statements of Financial Position. This Bible translation was initially published in April 2004, at which time LifeWay began amortizing such costs over an estimated useful life of seven years. Accumulated amortization of such costs was approximately \$5.6 million and \$4.7 million as of September 30, 2010 and 2009, respectively.

Over several years, LifeWay capitalized approximately \$4.4 million of costs in connection with the development of the Worship Project and recorded such amounts in other assets in the accompanying Statements of Financial Position. The Worship Project was substantially complete in June 2008, at which time LifeWay began amortizing such costs over an estimated useful life of seven years. Accumulated amortization of such costs was approximately \$1.5 million and \$0.8 million as of September 30, 2010 and 2009, respectively.

## Impairment of Long-Lived Assets

LifeWay reviews its long-lived assets, including goodwill, for impairment when events or circumstances indicate that the assets might be impaired and the undiscounted cash flows estimated to be generated by those assets are less than the carrying amount of these assets. No indications of impairment were present at September 30, 2010 and 2009.

#### Deferred Income

Amounts received for gift cards, publication subscriptions, conference center reservations or other program activities are recorded as deferred income and recognized as income when earned.

In fiscal 2004, LifeWay began selling gift cards. In fiscal 2010, LifeWay determined sufficient historical gift card activity existed to begin estimating the amount of gift card breakage, or unredeemed gift cards. As a result, LifeWay recorded gift card breakage of \$2.6 million in fiscal 2010 related to breakage experienced in the current (\$0.4 million) and previous (\$2.2 million) fiscal years, which resulted in a corresponding increase to unrestricted net assets from operations. Such amount is included in Sales in the accompanying fiscal 2010 Statement of Activities. This change was accounted for prospectively, as a change in accounting estimate, and had no impact on previous periods.

## Income Taxes

LifeWay is recognized as an organization exempt from Federal income tax under Section 501(a) of the Internal Revenue Code (the Code) as an organization described in Section 501(c)(3) whereby only unrelated business income, as defined by Section 512(a)(1) of the Code, is subject to Federal income tax. Accordingly, no provision for income taxes has been made in the accompanying financial statements.

LifeWay evaluates potential uncertain tax positions in accordance with generally accepted accounting principles for income taxes. LifeWay currently has not identified any uncertain tax positions requiring accrual in its financial statements.

## Revenue Recognition

Revenue from publishing sales is recognized upon shipment to the customer and revenue from retail sales is recognized at the point of sale. Provision is made for the estimated effect of sales returns where return privileges exist. Returns of products from customers are accepted in accordance with standard industry practice. Revenue for seminars, conferences and other event-based activities is recognized as the activities take place.

LifeWay is required to collect certain taxes from customers on behalf of government agencies and remit these back to the applicable governmental entity on a periodic basis. These taxes are collected from customers at the time of purchase, but are not included in revenue. LifeWay records a liability upon collection from the customer and relieves the liability when payments are remitted to the applicable government agency.

## **Advertising Costs**

LifeWay expenses all advertising costs as incurred. Advertising expense for the years ended September 30, 2010 and 2009 was \$19,026,000 and \$18,295,000, respectively.

#### Shipping and Handling

Shipping and handling fees billed to customers in the amounts of \$14,236,000 and \$15,377,000 have been included in Sales in the accompanying Statements of Activities for fiscal 2010 and 2009, respectively. The related shipping and handling fees and costs incurred during fiscal 2010 and 2009, in the amounts of \$19,466,000 and \$20,972,000, respectively, are included in fixed direct operating expenses in the accompanying Statements of Activities.

#### Fair Value Measurements

Accounting Standards Codification (ASC) 820 defines fair value, establishes a framework for measuring fair value and expands disclosures about fair value measurements. That framework provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets and liabilities (Level 1) and the lowest priority to unobservable inputs (Level 3). The three levels of the fair value hierarchy under ASC 820 are described below:

Level 1 – Inputs to the valuation methodology are unadjusted quoted prices for identical assets and liabilities in active markets that LifeWay has the ability to access.

Level 2 – Inputs to the valuation methodology include the following:

- · Quoted prices for similar assets and liabilities in active markets
- · Quoted prices for identical or similar assets or liabilities in inactive markets
- · Inputs other than quoted prices that are observable for the asset or liability
- · Inputs that are derived principally from or corroborated by observable market data by correlation or other means.

If the asset or liability has a specified (contractual) term, the Level 2 input must be observable for substantially the full term of the asset or liability.

Level 3 - Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

The asset's or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Our assessment of the significance of a particular input to the fair value measurement in its entirety requires judgment and consideration of factors specific to the asset or liability.

Following is a description of the valuation methodologies used for assets measured at fair value. There have been no changes in the methodologies used at September 30, 2010 and 2009.

Money market funds: These investments are public investment vehicles valued using \$1 for the NAV. The NAV is a quoted price in an active market and classified within Level 1 of the valuation hierarchy.

Securities lending collateral: Cash collateral received for securities loaned is invested in a collateral pool managed by the Trustee. LifeWay owns a prorata percentage of the pool's underlying investments and is classified within Level 2 of the valuation hierarchy because the unit price is quoted on a private market that is not active.

Common stock: These investments are valued at the closing price reported on the active market on which the individual securities are traded and are classified within Level 1 of the valuation hierarchy.

Mutual Funds: These investments are public investment vehicles valued using the NAV provided by the administrator of the fund. The NAV is based on the value of the underlying assets owned by the fund, minus its liabilities, and then divided by the number of shares outstanding. The NAV is a quoted price in an active market and classified within Level 1 of the valuation hierarchy.

Commingled funds and collective trust funds: These investments pool the funds of multiple investors in order to participate in a wider range of investments than normally feasible for most investors and to share the costs and benefits of doing so. LifeWay's investments in commingled funds and collective trust funds do not have any unfunded capital commitments. Further, LifeWay has the ability to redeem shares at the measurement date as long as appropriate notice is given (which can range from 1-30 days). These investments are valued using the NAV provided by the administrator of the fund. The NAV is based on the value of the underlying assets owned by the fund, minus its liabilities, and then divided by the number of shares outstanding. The NAV is classified within Level 2 of the valuation hierarchy because the NAV's unit price is quoted on a private market that is not active.

Hedge funds: These investments undertake a wider range of investment and trading activities in order to hedge some of the risks inherent in the investment market using a variety of methods including short selling and derivatives. LifeWay's investments in hedge funds do not have any unfunded capital commitments. Further, LifeWay has the ability to redeem shares at the measurement date as long as appropriate advance notice is given (which can range from 1-30 days). This investments valued using a NAV as determined by the administrator of the fund based on the underlying investments owned by the fund, minus its liabilities and divided by the number of shares outstanding. The NAV is classified within Level 2 of the valuation hierarchy because the NAV's unit price is quoted on a private market that is not active.

The methods described above may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, while LifeWay believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

LifeWay's investments restricted for Holman Bible Outreach International activities are invested in collective trust funds which are considered Level 2 investments. Refer to Note 3 for fair value measurement disclosures for LifeWay's reserve funds. Refer to Notes 5 and 6 for fair value measurement disclosures for the plan assets associated with LifeWay's retirement and post-retirement benefit plans.

Management estimates that the carrying amounts of cash and cash equivalents, accounts receivable, accounts payable and accrued liabilities approximate fair value based on their short-term nature.

#### Statements of Cash Flows

LifeWay considers all highly liquid debt instruments, excluding instruments held in reserve funds, with an original maturity when purchased of three months or less to be cash equivalents. Cash received from contributors, which has been designated by the contributor for a specific purpose is included in the accompanying Statements of Financial position as temporarily restricted

#### Classification of Net Assets

The assets, liabilities, net assets and activities of LifeWay are reported in three categories, as follows:

Unrestricted – Expendable amounts utilized primarily for operations, which are not subject to donor imposed restrictions.

Temporarily Restricted – Contributions held which are subject to donor or other external restrictions that can be satisfied either by the passage of time or by donor specified actions. Temporarily restricted net assets at September 30, 2010 and 2009, are composed of funds contributed for specific LifeWay sponsored programs and activities.

Permanently Restricted – Assets for which a donor imposed restriction stipulates that the resource be maintained permanently, but permits LifeWay to use or expend part or all of the income derived from the donated assets. At September 30, 2010 and 2009, LifeWay maintained no permanently restricted net assets.

#### Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the U.S. requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### Effects of New Accounting Principles

Effective for the fiscal year ended September 30, 2009, the requirement to measure benefit plan assets and benefit obligations as of a company's fiscal year-end became applicable for LifeWay. As such, during the year ended September 30, 2009, the Company changed the measurement date for its pension and postretirement benefit plans from June 30 to September 30. As a result of this change in accounting principle, the Company recognized as a reduction in unrestricted net assets as of October 1, 2008, the effect of this change, as shown on the Statements of Activities. Refer to Notes 5 and 6 for additional disclosures with respect to LifeWay's benefit plans.

In July 2006, the FASB issued guidance related to accounting for income taxes that requires companies to recognize liabilities for uncertain tax positions based on a two-step process. Both steps presume that the tax position will be examined by the appropriate taxing authority which has full knowledge of all relevant information. The first step is to evaluate the tax position for recognition by determining if, based on the weight of available evidence, it is more likely than not that the position will be sustained on examination. The second step requires the company to estimate and measure the tax benefit as the largest amount that is more than 50% likely of being realized upon ultimate settlement with a taxing authority. The new guidance became effective for LifeWay for the year ended September 30, 2010. Adoption of this guidance did not have a material impact on LifeWay's Statements of Financial Position, Activities, and Cash Flows.

In December 2008, the FASB issued guidance that changes employers' disclosures about retirement and post-retirement benefit plan assets. The guidance requires that an employer disclose the following information about the plan assets: (1) information regarding how investment allocation decisions are made; (2) the major categories of plan assets; (3) information about the inputs and valuation techniques used to measure fair value of the plan assets; (4) the effect of fair value measurements using significant unobservable inputs on changes in plan assets for the period; and (5) significant concentrations of risk within plan assets. The new guidance became effective for LifeWay for the year ended September 30, 2010. Adoption of this guidance did not have a material impact on LifeWay's Statements of Financial Position, Activities, and Cash Flows. Refer to Notes 5 and 6 for the required disclosures related to this guidance.

In September 2009, the FASB issued guidance regarding fair value measurements for certain alternative investments, such as interests in hedge funds, private equity funds, real estate funds, venture capital funds, offshore fund vehicles, and funds of funds. The guidance allows reporting entities to use net asset value per share to estimate the fair value of these investments as a practical expedient. The guidance also requires disclosures by major category of investment about the attributes of the investments, such as the nature of any restrictions on the investor's ability to redeem its investments at the measurement date, any unfunded commitments, and the investment strategies of the investees. The new guidance became effective for LifeWay for the year ended September 30, 2010. Adoption of this guidance did not have a material impact on LifeWay's Statements of Financial Position, Activities, and Cash Flows. Refer to Notes 1, 3, 5, and 6 for the required disclosures related to this guidance.

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In April 2009, the FASB issued guidance which changes the manner in which not-for-profit entities account for goodwill obtained through business combinations. Upon adoption of this guidance, goodwill and indefinite-lived intangible assets are no longer amortized; rather, they are now subject to an impairment test at least annually, as is the case for for-profit entities. This guidance requires previously recognized goodwill assigned to a reporting unit predominantly supported by contributions and returns on investments to be written-off as a change in accounting principle and presented as a separate line item in the statement of activities. All other previously recognized goodwill is subject to a transitional impairment evaluation as of the beginning of the year of adoption. This guidance allows six months to perform the first step of the goodwill impairment test (i.e., comparing the carrying value of reporting units to their fair value). If the carrying value of a reporting unit exceeds its fair value, the second step of the goodwill impairment test (calculating the implied fair value of goodwill and comparing that amount to the carrying value of goodwill) must be performed by the end of the year of adoption. LifeWay will be required to adopt this guidance on October 1, 2010. Management is currently evaluating the potential impact of these changes on its financial statements.

In June 2009, FASB issued guidance regarding accounting for transfers of financial assets. This guidance eliminates the concept of a qualifying special-purpose entity and subjects those entities to the same consolidation guidance as other variable interest entities. The guidance changes the eligibility criteria for certain transactions to qualify for sale accounting and the accounting for certain transfers. The guidance also establishes broad disclosure objectives and requires extensive specific disclosure requirements related to the transfers. These changes will become effective for LifeWay for any transfers of financial assets occurring on or after October 1, 2010. Management is currently evaluating the potential impact of these changes on its financial statements.

In January 2010, the FASB issued guidance that clarified certain existing fair value disclosure requirements and required a number of additional disclosures. This guidance clarified that disclosures should be presented separately for each "class" of assets and liabilities measured at fair value and provided guidance on how to determine the appropriate classes of assets and liabilities to be presented. This guidance also clarified the requirement for entities to disclose information about both the valuation techniques and inputs used in estimating Level 2 and Level 3 fair value measurements. In addition, this guidance introduced new requirements to disclose the amounts (on a gross basis) and reasons for any significant transfers between Levels 1, 2 and 3 of the fair value hierarchy and present information regarding the purchases, sales, issuances and settlements of Level 3 assets and liabilities on a gross basis. LifeWay will be required to adopt this guidance on October 1, 2010. Management is currently evaluating the potential impact of these changes on its financial statements.

#### 2. Inventories

Inventories at September 30, 2010 and 2009, consist of the following:

|  |                      | 2009          |
|--|----------------------|---------------|
| Publishing                                 | \$ 24,388,000        | \$ 24,178,000 |
| Christian stores division merchandise      | 63,704,000           | 57,880,000    |
| Conference center merchandise and supplies | 152,000              | 149,000       |
|  | <u>\$ 88,244,000</u> | \$ 82,207,000 |

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## 3. Reserve Funds

LifeWay's reserve funds consist of investments internally restricted by LifeWay's Trustees and may not be utilized by management without Trustees' approval. The maximum amount of short-term borrowings for operations, as provided by the Trustees, from LifeWay's reserve funds or outside sources is calculated as ten percent of the net assets of LifeWay for the preceding fiscal year.

Investment securities held in reserve funds at September 30, 2010 and 2009, are summarized as follows:

|                              | 2010         |                     | 2009         |              |  |
|------------------------------|--------------|---------------------|--------------|--------------|--|
|                              | Market Value | Cost                | Market Value | Cost         |  |
| Cash in savings accounts and |              |                     |              |              |  |
| other liquid investments     | \$ 1,688,000 | \$ 1,686,000        | \$ 8,451,000 | \$ 8,654,000 |  |
| Marketable equity securities | 52,063,000   | 40,748,000          | 47,839,000   | 39,079,000   |  |
| Other marketable securities  | 16,964,000   | 15,552,000          | 13,480,000   | 12,818,000   |  |
|                              | \$70,715,000 | <u>\$57,986,000</u> | \$69,770,000 | \$60,551,000 |  |

The total return (loss) on reserve fund investments is retained and reinvested within the reserve funds and is included in Other increases (decreases) in unrestricted net assets, net, in the accompanying Statements of Activities (see Note 8). The following schedule summarizes the total return (loss) on investments.

|                                    | 2010        | 2009          |
|------------------------------------|-------------|---------------|
| Unrealized gains, net              | \$3,323,000 | \$ 4,122,000  |
| Realized gains (losses), net       | 2,760,000   | (8,898,000)   |
| Dividends and interest             | 1,344,000   | 2,123,000     |
| Total return (loss) on investments | \$7,427,000 | \$(2,653,000) |

Investment-related expenses, which are included within Realized gains (losses), net above, were \$463,000 and \$420,000, respectively, for the years ended September 30, 2010 and 2009.

A detail of LifeWay's reserve funds at September 30, 2010 and 2009, as internally restricted by LifeWay's Trustees, is as follows:

|                                     | 2010         | 2009         |
|-------------------------------------|--------------|--------------|
| Contingency                         | \$47,486,000 | \$50,051,000 |
| Casualty insurance                  | 500,000      | 500,000      |
| Holman Bible Outreach International | 10,000,000   | 10,000,000   |
| Unrealized investment gains         | 12,729,000   | 9,219,000    |
|                                     | \$70,715,000 | \$69,770,000 |

In addition to reserve funds, included in other assets in the accompanying Statements of Financial Position are \$3,254,000 and \$2,791,000 of investments at September 30, 2010 and 2009, respectively, which are internally restricted as to use in support of Holman Bible Outreach International.

The Company engages in the lending of certain securities. Securities lending is an investment management enhancement that utilizes certain existing securities owned by LifeWay to earn additional income. Securities lending involves the loaning of securities to approved banks and broker/dealers. In return for the loaned securities, the trustee, prior to or simultaneous with delivery of loaned securities to the borrower, receives collateral in the form of cash, irrevocable letters of credit or U.S. government securities as a safeguard against possible default of any borrower on the return of the loan. Each loan is initially collateralized, in the case of: (a) loaned securities denominated in U.S. dollars or whose primary trading market is located in the U.S. at 102%, or (b) loaned securities not denominated in U.S. dollars or whose primary trading market is not located in the U.S. to the extent of 105% of the market value of the loaned securities. The collateral is invested in a securities lending collateral pool and is marked to market on a daily basis. The fair value of securities on loan was \$13,184,000 and \$1,399,000 at September 30, 2010 and 2009, respectively, and the fair value of the related collateral was \$13,241,000 at September 30, 2010. The securities lending collateral and related obligation are not reflected on the fiscal 2009 Statements of Financial Position as such amounts are not material.

The following table summarizes the Company's reserve funds measured at fair value on a recurring basis as of September 30, 2010, aggregated by the level in the fair value hierarchy within which those measurements fall:

|  |               | Assets a      | t Fair Value |               |
|--|---------------|---------------|--------------|---------------|
|  | Level 1       | Level 2       | Level 3      | Total         |
| Marketable Equity Securities               |               |               |              |               |
| Common Stock                               |               |               |              |               |
| Domestic                                   | \$ 26,743,000 | \$ -          | \$ -         | \$ 26,743,000 |
| Foreign                                    | 1,022,000     |               |              | 1,022,000     |
| Total Common Stock                         | 27,765,000    |               |              | 27,765,000    |
| Collective Trust Funds                     |               |               |              |               |
| Invesco International Equity Fund          |               | 11,114,000    |              | 11,114,000    |
| Total Marketable Equity Securities         | 27,765,000    | 11,114,000    |              | 38,879,000    |
| Marketable Equity Securities Loaned        |               |               |              |               |
| Domestic                                   | 11,927,000    |               |              | 11,927,000    |
| Foreign                                    | 1,257,000     |               |              | 1,257,000     |
| Total Marketable Equity Securities Loaned  | 13,184,000    |               |              | 13,184,000    |
| Other Marketable Securities                |               |               |              |               |
| Loomis Sayles Institutional Bond Fund      | 538,000       |               |              | 538,000       |
| PIMCO Low Duration Institutional Bond Fu   | nd 1,031,000  |               |              | 1,031,000     |
| PIMCO Total Return Institutional Bond Fund | d 13,457,000  |               |              | 13,457,000    |
| Hussman Strategic Alternatives Fund        | 996,000       |               |              | 996,000       |
| Managers AMG FQ Global Alternatives Fun    | d 942,000     |               |              | 942,000       |
| Total Other Marketable Securities          | 16,964,000    |               |              | 16,964,000    |
| Cash and Other Liquid Investments          |               |               |              |               |
| Northern Trust Global Investments          |               |               |              |               |
| Institutional Government Fund              | 1,683,000     |               |              | 1,683,000     |
| Other - Fixed Income                       |               | 5,000         |              | 5,000         |
| Total Cash and Other Liquid Investments    | 1,683,000     | 5,000         |              | 1,688,000     |
| Total reserve fund assets:                 | \$ 59,596,000 | \$ 11,119,000 | \$ -         | \$ 70,715,000 |

The following table summarizes the Company's reserve funds measured at fair value on a recurring basis as of September 30, 2009, aggregated by the level in the fair value hierarchy within which those measurements fall:

|                                     | Assets at Fair Value |               |    |         |               |
|-------------------------------------|----------------------|---------------|----|---------|---------------|
|                                     | Level 1              | Level 2       |    | Level 3 | Total         |
| Marketable equity securities        | \$ 35,704,000        | \$ -          | \$ | -       | \$ 35,704,000 |
| Marketable equity securities        |                      |               |    |         |               |
| in collective trust funds           | -                    | 10,736,000    |    | -       | 10,736,000    |
| Marketable equity securities loaned | 1,399,000            | -             |    |         | 1,399,000     |
| Cash and other liquid investments   | -                    | 8,451,000     |    | -       | 8,451,000     |
| Other marketable securities         | 13,480,000           | _             |    | _       | 13,480,000    |
| Total reserve fund assets:          | \$ 50,583,000        | \$ 19,187,000 | \$ | _       | \$ 69,770,000 |

#### 4. Fixed Assets

A summary of fixed assets at September 30, 2010 and 2009 is as follows:

| 2010                  | 2009   |
|-----------------------|--|
| \$ 11,892,000         | \$ 11,850,000  |
| 173,386,000           | 170,986,000  |
| 65,492,000            | 60,712,000   |
| 2,206,000             | 2,154,000  |
| 1,379,000             | 1,378,000  |
| 38,351,000            | 33,289,000   |
| 38,383,000            | 38,151,000   |
| 3,360,000             | 3,011,000  |
| 334,449,000           | 321,531,000  |
| (155,511,000          | (139,835,000)  |
| <u>\$ 178,938,000</u> | <u>\$ 181,696,000</u>  |
|                       | \$ 11,892,000<br>173,386,000<br>65,492,000<br>2,206,000<br>1,379,000<br>38,351,000<br>38,383,000<br>3,360,000<br>334,449,000<br>(155,511,000 |

Depreciation and amortization expense on fixed assets for fiscal 2010 and 2009 was \$18,628,000 and \$19,318,000, respectively.

Unamortized computer software costs at September 30, 2010 and 2009, respectively, were \$15,348,000 and \$18,360,000. During the years ended September 30, 2010 and 2009, respectively, \$4,234,000 and \$5,375,000 of amortization expense related to capitalized computer software costs was included in Fixed direct operating expenses in the accompanying Statements of Activities.

## 5. Pension Plan

LifeWay has a defined benefit pension plan covering substantially all of its employees. Normal retirement age is 65 for employees who have attained age 40 as of September 30, 1993. For all others, normal retirement age is social security retirement age. Earlier retirement for employees having at least 10 years of credited service is permitted at reduced benefits. Benefits are based on years of service and average salary, as defined, prior to retirement. The Projected Unit Credit Actuarial Cost Method is used to determine net periodic pension cost and to estimate pension benefit obligations.

During 2010, LifeWay amended the plan to close the plan to new participants effective September 1, 2010.

Plan assets are stated at fair value and consist primarily of corporate equity and debt securities, U.S. government bonds and other collective investments. GuideStone Financial Resources of the Southern Baptist Convention (GuideStone), a related party, prepares the actuarial reports for LifeWay.

A reconciliation of the unfunded status of the plan at September 30, 2010 and 2009 (measurement date of September 30, 2010 and June 30, 2009, respectively), along with other significant plan information, is as follows:

|   | 2010                  | 2009                   |
|---|-----------------------|------------------------|
| Projected benefit obligation                      | \$ 405,545,000        | \$ 375,748,000         |
| Fair value of plan assets                         | 282,974,000           | 268,160,000            |
| Unfunded status                                   | (122,571,000)         | <u>\$(107,588,000)</u> |
| Accumulated benefit obligation                    | \$ 369,488,000        | \$ 338,847,000         |
| Pension liability recognized in the Statements of |                       |                        |
| Financial Position (all non-current)              | <u>\$ 122,571,000</u> | \$ 107,588,000         |
| Employer contribution                             | \$ 11,475,000         | \$ 17,335,000          |
| Benefits paid                                     | \$ 20,875,000         | \$ 24,892,000          |

The actuarial assumptions used to determine benefit obligations for the plan were as follows:

|                  | 2010  | 2009  |
|------------------|-------|-------|
| Discount rate    | 4.91% | 5.50% |
| Salary increases | 4.00% | 4.00% |

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The following amounts at year-end have not yet been recognized in the net periodic cost, and are recognized as a reduction to unrestricted net assets:

|                      | 2010           | 2009           |
|----------------------|----------------|----------------|
| Actuarial losses     | \$ 212,207,000 | \$ 196,014,000 |
| Prior service credit | (1,737,000)    | (2,288,000)    |
| Total                | \$ 210,470,000 | \$ 193,726,000 |

Net periodic pension expense is included as a component of fixed direct operating expenses in the accompanying Statements of Activities. During fiscal 2010 and 2009, net periodic pension expense was as follows:

|   | 2010         | 2009         |
|---|--------------|--------------|
| Service cost                                      | \$ 8,024,000 | \$ 6,258,000 |
| Interest cost                                     | 20,521,000   | 21,299,000   |
| Expected return on plan assets                    | (28,002,000) | (27,280,000) |
| Gain or loss to the extent recognized             | 8,958,000    | 3,092,000    |
| Amortization of unrecognized prior service credit | (551,000)    | (551,000)    |
|   | \$ 8,950,000 | \$ 2.818.000 |

The actuarial assumptions used to calculate net periodic pension expense for the plan were as follows:

|                           | 2010  | 2009  |
|---------------------------|-------|-------|
| Discount rate             | 5.50% | 7.00% |
| Salary increases          | 4.00% | 4.00% |
| Expected return on assets | 9.00% | 9.00% |

As a result of LifeWay's change in measurement date for the plan benefit obligation and assets from June 30 to September 30 as discussed in Note 1, \$705,000 was recognized as a reduction in unrestricted net assets as of October 1, 2008, and included in Adoption of New Accounting Principle on the Statements of Activities.

Changes in the plan's obligations and assets caused the following changes in unrestricted net assets during the year:

| Amortization of prior service credit | \$ | 551,000     |
|--------------------------------------|----|-------------|
| Amortization of loss                 | (  | (8,958,000) |
| Net actuarial loss during the year   | 2  | 25.151.000  |

The prior service cost and unrecognized loss included in unrestricted net assets and expected to be recognized in net periodic pension cost during 2011 are \$(551,000) and \$13,722,000 respectively.

The allocation of each major category of plan assets as of September 30, 2010 and 2009, along with the target percentages and approved ranges, is as follows:

| Asset Class          | 2010       | 2009    | Target | Approved Ranges |
|----------------------|------------|---------|--------|-----------------|
| Domestic equity      | 40.5%      | 38.6%   | 40%    | 30-50%          |
| International equity | 13.5       | 13.0    | 15     | 5-25            |
| Fixed income         | 32.1       | 30.8    | 30     | 20-40           |
| Alternatives         | 7.2        | 8.3     | 10     | 0-20            |
| Cash                 | <u>6.7</u> | 9.3     | 5      | 0-10            |
|                      | 100.0%     | _100.0% | _100%  |                 |

The plan assets are managed under the direction of a Trustee investment committee. This committee has established an investment policy which is used as a guide in the implementation of investment strategies, risk management, performance expectations, and operational guidelines. The operational guidelines of the investment policy address specifically such items as quality standards, maturity standards, diversification standards, liquidity standards, proxy voting, prohibited categories, special permitted categories, portfolio turnover, manager reporting and notifications. Any deviation from these guidelines must be approved by the investment committee as an exception.

The overall expected long-term rate-of-return-on-assets assumption is determined through an analysis of actual historical returns, future market expectations, asset allocation, and current manager mandates. A reasonableness check against other plans and recent literature is also made to determine if any further adjustment should be considered.

In order to determine an appropriate discount rate to use for the pension liability, LifeWay's actuaries projected the expected liability cash flows for each year in the future based on the current plan population, and applied the spot rates from the Citigroup Pension Discount Curve to determine the single equivalent discount rate.

LifeWay has discretion as to annual funding and has budgeted a contribution to the defined benefit pension plan for fiscal 2011 of \$12.0 million.

The estimated future benefits payable for the next five years and for the following five years in aggregate are as follows:

| 2011      | \$ 21,905,0 | 00 |
|-----------|-------------|----|
| 2012      | 22,417,0    | 00 |
| 2013      | 23,023,0    | 00 |
| 2014      | 23,685,0    | 00 |
| 2015      | 24,172,0    | 00 |
| 2016-2020 | 127.140.0   | 00 |

The following table summarizes the plan assets measured at fair value on a recurring basis as of September 30, 2010, aggregated by the level in the fair value hierarchy within which those measurements fall:

|   |               | Assets at    | Fair Value |   |
|---|---------------|--------------|------------|---|
|   | Level 1       | Level 2      | Level 3    | Total                                   |
| Cash  | \$ 43,000     | \$ -         | \$ -       | \$ 43,000                               |
| Money Market Fund                               | 1,545,000     | _            | _          | 1,545,000                               |
| Common Stock                                    |               |              |            |   |
| Domestic  | 74,080,000    | -            | _          | 74,080,000                              |
| Foreign   | 13,352,000    |              |            | 13,352,000                              |
| Total Common Stock                              | 87,432,000    | _            |            | 87,432,000                              |
| Common Stock Loaned                             |               |              |            |   |
| Domestic  | 28,226,000    | -            | _          | 28,226,000                              |
| Foreign   | 6,718,000     | _            | =          | 6,718,000                               |
| Total Common Stock Loaned                       | 34,944,000    | _            | _          | 34,944,000                              |
| Mutual Funds                                    |               |              |            |   |
| Standard & Poor's Midcap Index Fund             | 1,638,000     | _            | =          | 1,638,000                               |
| Vanguard Real Estate Investment Trust Fund      | 466,000       | _            | =          | 466,000                                 |
| PIMCO Low Duration Institutional Bond Fur       | nd 7,529,000  | _            | -          | 7,529,000                               |
| PIMCO Total Return Institutional Bond Fund      |               | _            | -          | 15,496,000                              |
| PIMCO Unconstrained Institutional Bond Fu       |               | _            | _          | 1,657,000                               |
| PIMCO Investment Grade Corporate                |               |              |            |   |
| Institutional Bond Fund                         | 1,806,000     | _            | -          | 1,806,000                               |
| Metropolitan West Total Return Bond I Fund      |               | _            | -          | 11,337,000                              |
| GMO Global Bond III Fund                        | 14,291,000    | _            | -          | 14,291,000                              |
| PIMCO Funds Institutional Money                 |               |              |            |   |
| Market Fund                                     | 5,012,000     | _            | -          | 5,012,000                               |
| Total Mutual Funds                              | 59,232,000    |              |            | 59,232,000                              |
| Commingled Fund – Western Asset                 |               |              |            |   |
| US Core Plus, LLC                               | _             | 25,147,000   | _          | 25,147,000                              |
| Collective Trust Funds                          |               |              |            |   |
| Wellington International Research               |               |              |            |   |
| Equity Collective Investment Fund               | _             | 21,310,000   | =          | 21,310,000                              |
| Northern Trust Global Investments Collective    | 2             |              |            |   |
| Government Short-Term Investment Fund           | _             | 19,778,000   | _          | 19,778,000                              |
| Brandywine Global Opportunistic                 |               |              |            |   |
| Fixed Income Fund                               | _             | 13,768,000   | _          | 13,768,000                              |
| Total Collective Trust Funds                    |               | 54,856,000   |            | 54,856,000                              |
| Hedge Funds                                     |               | ,,           |            | ,,                                      |
| Jetstream Global Offshore Fund, Ltd.            | _             | 16,418,000   | -          | 16,418,000                              |
| Rinehart International Equity Fund, LP          | _             | 4,110,000    | -          | 4,110,000                               |
| Total Hedge Funds                               |               | 20,528,000   |            | 20,528,000                              |
| Other – Fixed Income                            | _             | 11,000       | _          | 11,000                                  |
| Net fair value of securities lending collateral |               | (764,000)    |            | (764,000)                               |
| Total   | \$183,196,000 | \$99,778,000 | s –        | \$282,974,000                           |
|   |               | 277,110,000  | -          | <u>,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,</u> |

## 6. Postretirement and Other Benefits

LifeWay provides certain health care and life insurance benefits for retired employees. The Defined Post-Retirement Medical Plan, Life Insurance Benefits Plan and Medicare Supplemental Benefits Plan specify the plan provisions, benefits and eligibility. Substantially all of LifeWay's employees may become eligible for those benefits if they reach normal retirement age while working for LifeWay. LifeWay established a separate legal trust in the form of a Voluntary Employee Beneficiary Association (VEBA) to administer the assets and liabilities related to these post-retirement benefits. Any income earned on the assets of the trust is retained in the trust to reduce LifeWay contributions.

GuideStone, a related party, prepares the actuarial reports for LifeWay.

During fiscal 2010, significant changes were made to these plans which effectively fixed the benefits provided to those older than 65 years old. The changes were communicated to plan participants and became effective on January 1, 2011. The changes resulted in a decrease in the benefit obligation of \$8.5 million.

A reconciliation of the combined unfunded status of the plans as of September 30, 2010 and 2009 (measurement date of September 30, 2010 and 2009, respectively), along with other significant plan information, is as follows:

|   | 2010                  | 2009                  |
|---|-----------------------|-----------------------|
| Benefit obligation  | \$ 47,707,000         | \$ 48,144,000         |
| Fair value of plan assets   | 35,617,000            | 33,534,000            |
| Unfunded status   | <u>\$(12,090,000)</u> | <u>\$(14,610,000)</u> |
| Postretirement benefit liability recognized in the Statements of Financial Position (all non-current) | <u>\$12,090,000</u>   | <u>\$14,610,000</u>   |
| Employer contribution   | <u>s – </u>           | <u>\$</u>             |
| Gross benefits paid   | \$ 2,337,000          | \$ 2,788,000          |
| Subsidy receipts  | (551,000)             | (631,000)             |
| Net benefits paid   | \$ 1,786,000          | \$ 2,157,000          |

The actuarial assumptions used to determine benefit obligations for the plan were as follows:

|                  | 2010  | 2009  |
|------------------|-------|-------|
| Discount rate    | 4.77% | 5.50% |
| Salary increases | 4.00% | 4.00% |

For measurement purposes, an 8.75% annual rate of increase in the per capita cost of covered health care benefits was assumed at September 30, 2010; the rate was assumed to decrease gradually to 5.0% for 2016 and remain at that level thereafter. The health care cost trend rate assumption has a significant effect on the amounts reported. To illustrate, increasing the assumed health care cost trend rates by 1 percentage point would increase the accumulated postretirement benefit obligation as of September 30, 2010, by \$904,000 and the aggregate of the service and interest cost components of net periodic postretirement benefits cost for the year beginning October 1, 2009, by \$128,000. Decreasing the assumed health care cost trend rates by 1 percentage point would decrease the accumulated postretirement benefit obligation as of September 30, 2010, by \$797,000 and the aggregate of the service and interest cost components of net periodic postretirement benefits cost for the year beginning October 1, 2009, by \$111,000.

The following amounts have not yet been recognized in the net periodic cost, and are recognized as a reduction to unrestricted net assets:

|                      | 2010                 | 2009          |
|----------------------|----------------------|---------------|
| Actuarial losses     | \$ 30,380,000        | \$ 25,942,000 |
| Prior service credit | (8,563,000)          |               |
| Total                | <u>\$ 21,817,000</u> | \$ 25,942,000 |

Net periodic postretirement benefits cost is included as a component of fixed direct operating expenses in the accompanying Statements of Activities. During fiscal 2010 and 2009, net periodic postretirement benefits cost was as follows:

|                                       | 2010              | 2009        |
|---------------------------------------|-------------------|-------------|
| Service cost                          | \$ 1,214,000      | \$ 820,000  |
| Interest cost                         | 2,628,000         | 2,836,000   |
| Expected return on plan assets        | (3,479,000)       | (3,786,000) |
| Gain or loss to the extent recognized | <u> 1,068,000</u> | 353,000     |
|                                       | \$ 1,431,000      | \$ 223,000  |

As a result of LifeWay's change in measurement date for the plan benefit obligation and assets from June 30 to September 30 as discussed in Note 1, \$55,000 was recognized as a reduction in unrestricted net assets as of October 1, 2008, and included in Adoption of New Accounting Principle on the Statements of Activities.

Changes in the plan's obligations and assets caused the following changes in unrestricted net assets during the year:

| Amortization of loss                              | \$ (1,068,000) |
|---|----------------|
| Net actuarial loss during the year                | 5,506,000      |
| Unrecognized prior service credit during the year | 8,563,000      |

The prior service cost and unrecognized loss included in unrestricted net assets and expected to be recognized in net periodic postretirement benefit cost during 2011 are \$(1,070,000) and \$1,564,000 respectively.

The allocation of each major category of plan assets as of September 30, 2010 and 2009, along with the target percentages and allowable ranges, is as follows:

| Asset Class          | 2010           | 2009           | Target       | Approved Ranges |
|----------------------|----------------|----------------|--------------|-----------------|
| Domestic equity      | 53.5%          | 52.4%          | 45%          | 35-55%          |
| International equity | 12.7           | 13.4           | 15           | 5-25            |
| Fixed income         | 28.2           | 29.3           | 25           | 15-35           |
| Alternatives         | 3.1            | 3.0            | 10           | 0-10            |
| Cash                 | 2.5            | 1.9            | 5            |                 |
|                      | <u>100.0</u> % | <u>100.0</u> % | <u>100</u> % |                 |

The plan assets are managed under the direction of a Trustee investment committee. The investment policies and strategies and the basis for determining the long-term rate of return on assets and the discount rate are the same as those used for the pension plan.

There are no estimated employer contributions to the plans for fiscal 2011.

The estimated future benefits payable for the next five years and for the following five years in aggregate are as follows:

| 2011      | \$ 3,116,000 |
|-----------|--------------|
| 2012      | 3,105,000    |
| 2013      | 3,115,000    |
| 2014      | 3,173,000    |
| 2015      | 3,197,000    |
| 2016-2020 | 16.840.000   |

The following table summarizes the plan assets measured at fair value on a recurring basis as of September 30, 2010, aggregated by the level in the fair value hierarchy within which those measurements fall:

|   | Assets at Fair Value |              |         |               |
|---|----------------------|--------------|---------|---------------|
|   | Level 1              | Level 2      | Level 3 | Total         |
| Common Stock                                    |                      |              |         |               |
| Domestic  | \$ 10,206,000        | \$ -         | \$ -    | \$ 10,206,000 |
| Foreign   | 553,000              |              |         | 553,000       |
| Total Common Stock                              | 10,759,000           | -            | -       | 10,759,000    |
| Common Stock Loaned                             |                      |              |         |               |
| Domestic  | 7,530,000            | -            | -       | 7,530,000     |
| Foreign   | 547,000              |              |         | 547,000       |
| Total Common Stock Loaned                       | 8,077,000            | -            | -       | 8,077,000     |
| Mutual Funds                                    |                      |              |         |               |
| PIMCO Total Return Institutional Bond Fund      | 10,100,000           | -            | -       | 10,100,000    |
| Northern Trust Global Investments               |                      |              |         |               |
| Institutional Government Fund                   | 1,218,000            |              |         | 1,218,000     |
| Total Mutual Funds                              | 11,318,000           | _            | =       | 11,318,000    |
| Collective Trust Funds                          |                      |              |         |               |
| Invesco International Equity Fund               |                      | 4,542,000    | =       | 4,542,000     |
| Hedge Fund - Rinehart International             |                      |              |         |               |
| Equity Fund, LP                                 |                      | 1,093,000    | -       | 1,093,000     |
| Other - Fixed Income                            |                      | 2,000        | -       | 2,000         |
| Net fair value of securities lending collateral |                      | (174,000     | )       | (174,000)     |
| Total   | \$ 30,154,000        | \$ 5,463,000 | \$ -    | \$ 35,617,000 |

In addition to the post retirement benefits discussed above, LifeWay also provides supplemental retirement benefits to certain current and former executives of LifeWay, whose benefits were limited under LifeWay's pension plan. Effective January 1, 2009, the Company amended its original Supplemental Executive Retirement Plan (SERP) to eliminate all current and future active participants from the plan. The Company made a partial settlement payment to four active participants in December of 2008 as part of the plan amendment. Simultaneously, the Company established a replacement supplemental plan, the Executive Deferred Compensation Plan (EDCP), to provide benefits to the current and future group of LifeWay executives whose benefits are limited under LifeWay's pension plan and who were eliminated from the SERP plan. The Company recorded a partial settlement charge of \$830,000 as a component of its net periodic benefit cost for the year ended September 30, 2009.

A reconciliation of the combined unfunded status of the SERP and EDCP as of September 30, 2010 and 2009 (measurement dates of September 30, 2010 and 2009, respectively), along with other significant plan information, is as follows:

|   | 2010                 | 2009                 |
|---|----------------------|----------------------|
| Projected benefit obligation of SERP  | \$ 2,076,000         | \$ 1,939,000         |
| Projected benefit obligation of EDCP  | 2,351,000            | 2,965,000            |
| Fair value of plan assets   |                      |                      |
| Unfunded status   | <u>\$(4,427,000)</u> | <u>\$(4,904,000)</u> |
| Accumulated benefit obligation  | \$ 3,422,000         | \$ 3,846,000         |
| Pension liability recognized in the Statement of Financial Position (current)     | <u>\$ 1,201,000</u>  | <u>\$ 196,000</u>    |
| Pension liability recognized in the Statement of Financial Position (non-current) | \$ 3,226,000         | \$4,708,000          |
| Employer contribution   | <u>s – </u>          | \$ 2,323,000         |
| Benefits paid   | <u>\$ 200,000</u>    | \$ 2,323,000         |

The actuarial assumptions used to determine benefit obligations for the plan were as follows:

|                    | 2010  | 2009  |
|--------------------|-------|-------|
| SERP Discount rate | 4.28% | 5.50% |
| EDCP Discount rate | 3.46% | 5.50% |
| Salary increases   | 4.00% | 4.00% |

The following amounts have not yet been recognized in the net periodic cost, and are recognized as a reduction to unrestricted net assets:

|                    | 201      | 2009                  |
|--------------------|----------|-----------------------|
| Actuarial losses   | \$ 120   | ,000 \$ 901,000       |
| Prior service cost |          | <u>,000</u> 2,340,000 |
| Total              | \$ 2,210 | ,000 \$ 3,241,000     |

During fiscal 2010 and 2009, net periodic postretirement costs were as follows:

|   |            | 2009         |
|---|------------|--------------|
| Service cost                                    | \$ 196,000 | \$ 165,000   |
| Interest cost                                   | 275,000    | 291,000      |
| Amortization of unrecognized prior service cost | 250,000    | 185,000      |
| Actuarial loss to the extent recognized         | 33,000     | 56,000       |
| Settlement                                      |            | 830,000      |
|   | \$ 754,000 | \$ 1,527,000 |

2010

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As a result of LifeWay's change in measurement date for the plan benefit obligation and assets from June 30 to September 30 as discussed in Note 1, \$65,000 was recognized as a reduction in unrestricted net assets as of October 1, 2008, and included in Adoption of New Accounting Principle on the Statements of Activities.

Changes in the plan's obligations and assets caused the following changes in unrestricted net assets during the year:

| Amortization of prior service cost | \$ (250,000) |
|------------------------------------|--------------|
| Amortization of loss               | (33,000)     |
| Net actuarial loss during the year | (748,000)    |

The prior service cost and unrecognized loss included in unrestricted net assets and expected to be recognized in net periodic pension cost during 2011, are \$250,000 and \$15,000 respectively.

During fiscal year 2005, LifeWay established a Rabbi Trust and transferred assets to the Rabbi Trust that LifeWay has designated to fund payments to participants in the SERP. The Rabbi Trust held assets totaling \$1,996,000 and \$2,029,000 as of September 30, 2010 and 2009. These assets are included in other assets in the Statements of Financial Position.

The following table summarizes the plan assets measured at fair value on a recurring basis as of September 30, 2010, aggregated by the level in the fair value hierarchy within which those measurements fall:

|                               | Assets at Fair Value |              |              |              |
|-------------------------------|----------------------|--------------|--------------|--------------|
|                               | Level 1              | Level 2      | Level 3      | Total        |
| Mutual Funds – Equities       |                      |              |              |              |
| Domestic                      | \$ 643,000           | \$ -         | \$ -         | \$ 643,000   |
| Foreign                       | 446,000              |              |              | 446,000      |
| Total Mutual Funds – Equities | 1,089,000            | -            | _            | 1,089,000    |
| Mutual Funds – Bonds          |                      |              |              |              |
| Domestic                      | 619,000              | =            | _            | 619,000      |
| Foreign                       | 54,000               |              |              | 54,000       |
| Total Mutual Funds – Bonds    | 673,000              | =            | _            | 673,000      |
| Mutual Funds – Other          |                      |              |              |              |
| Money Market                  | 87,000               | =            | _            | 87,000       |
| Alternatives                  | 147,000              | <del>_</del> | <del>_</del> | 147,000      |
| Total Mutual Funds – Other    | 234,000              |              |              | 234,000      |
| Total                         | <u>\$ 1,996,000</u>  | <u>\$</u>    | <u>\$</u>    | \$ 1,996,000 |

The estimated future benefits payable for the next five years and for the following five years in aggregate are as follows:

| 2011      | \$ 1,201,000 |
|-----------|--------------|
| 2012      | 490,000      |
| 2013      | 265,000      |
| 2014      | 294,000      |
| 2015      | 336,000      |
| 2016-2020 | 2 145 000    |

LifeWay has a voluntary contribution 401(k) savings plan for all eligible employees, as defined under the plan. Participating employees can contribute up to 100% of their annual earnings subject to certain limitations as defined in the plan and by law, with LifeWay matching a portion of employee contributions not in excess of 6% of the employees' annual earnings. For 2010 and 2009, LifeWay's expense related to the plan was \$3,676,000 and \$3,723,000, respectively.

#### 7. Loans Pavable

LifeWay maintains an unsecured revolving line of credit agreement with Bank of America, N.A. On March 31, 2009, the line of credit was extended to March 30, 2010 with the borrowing capacity varying throughout the year based on a schedule provided in the agreement (\$12,000,000 at September 30, 2010). The interest rate was amended to be (BBA) LIBOR Adjusted Periodically Rate plus 1.00 percentage point. Under the amended revolving line of credit agreement, the borrowing capacity may be increased by up to \$5,000,000 when certain conditions are met. The amended agreement includes an Unused Fee for the difference between the Facility Commitment and the amount of credit actually used. On March 30, 2010, the line of credit was again extended to April 30, 2010 with no changes to the borrowing capacity or interest rate. Again on April 19, 2010, the line of credit was extended to April 15, 2011 and the interest rate was amended to be (BBA) LIBOR Adjusted Periodically Rate plus 0.85 percentage points. No changes were made to the borrowing capacity. At September 30, 2010, no amounts were outstanding under this line of credit.

Under the revolving line of credit the weighted-average amount of outstanding borrowings during fiscal 2010 was \$63,000 and the maximum borrowings at any point during the year were \$3,092,000, which occurred on February 16, 2010. Only one draw was made on the revolving line of credit between March 2, 2010 and September 30, 2010.

## 8. Other Decreases in Unrestricted Net Assets

Other increases (decreases) in unrestricted net assets for the fiscal years ended September 30, 2010 and 2009, are comprised of the following:

|  | 2010             | 2009           |
|--|------------------|----------------|
| Total return (loss) on investments (see Note 3)      | \$ (7,427,000)   | \$ (2,653,000) |
| Interest income, interest expense and bank fees, net | (501,000)        | (161,000)      |
| Disaster relief/special projects                     | =                | (491,000)      |
| Other, net   | <u>(635,000)</u> | (806,000)      |
|  | \$ (6,291,000)   | \$ (4,111,000) |

#### 9. Rental Expense and Lease Commitments

LifeWay leases certain computer equipment that is accounted for as capital leases. The gross amount of equipment recorded under capital leases at September 30, 2010 and 2009, was \$877,000 and \$1,596,000, respectively. Accumulated amortization of such assets totaled \$520,000 and \$942,000 at September 30, 2010 and 2009, respectively. Amortization of the assets under capital leases, which is included in depreciation expense, was \$297,000 and \$263,000 for the years ended September 30, 2010 and 2009, respectively.

LifeWay rents certain store buildings and computer equipment under operating lease arrangements. The following schedule presents the composition of total rental expense, including contingent rentals, for the fiscal years ended September 30, 2010 and 2009.

|                                   | 2010             | 2009          |
|-----------------------------------|------------------|---------------|
| Minimum rentals – stores          | \$ 18,744,000    | \$ 19,003,000 |
| Contingent rentals and other, net | <u>5,508,000</u> | 5,365,000     |
|                                   | \$ 24,252,000    | \$ 24 368 000 |

Following is a summary of future minimum payments under capital leases and under operating leases that have initial or remaining noncancelable lease terms in excess of one year at September 30, 2010.

|   | Capital<br><u>Leases</u> | Operating <u>Leases</u> |
|---|--------------------------|-------------------------|
| Fiscal year:                                |                          |                         |
| 2011  | \$ 204,000               | \$ 19,143,000           |
| 2012  | 201,000                  | 16,134,000              |
| 2013  | 201,000                  | 13,695,000              |
| 2014  | 50,000                   | 11,336,000              |
| 2015  | =                        | 9,857,000               |
| Thereafter                                  | <u></u>                  | 20,300,000              |
| Total minimum lease payments                | 656,000                  | \$ 90,465,000           |
| Less amount representing interest           | 61,000                   |                         |
| Present value of net minimum lease payments | 595,000                  |                         |
| Less current portion                        | 173,000                  |                         |
| Long-term capital lease obligation          | <u>\$ 422,000</u>        |                         |

#### 10. Commitments and Contingencies

LifeWay is subject to various claims and lawsuits arising in the normal course of business. LifeWay maintains various insurance coverages in order to minimize financial risk associated with certain claims. In the opinion of management after consultation with legal counsel, additional uninsured losses, if any, resulting from the ultimate resolution of these other matters will not be material to LifeWay's financial position, results of activities, or cash flows.

At September 30, 2010, LifeWay had contractual commitments outstanding for capital expenditures of \$1,719,000. Such commitments primarily relate to renovations at the Ridgecrest Conference Center and Camps, the completion of relocated and downsized store build-out projects, completion of a Lebanon warehouse security upgrade, and development work for the HCSB Study Bible and LifeWay.com projects.

#### 11. Insurance

LifeWay maintains insurance coverage against losses of property (Special Causes of Loss Form) providing coverage for personal property (furniture, fixtures, equipment, and inventory) valued at \$175,649,000, real property (buildings and retail tenant improvements) valued at \$376,771,000 and business interruption coverage valued at \$76,832,000. The property policy has a \$250,000 per occurrence deductible on all LifeWay property claims. Ocean Marine Cargo coverage is carried on LifeWay's ocean container shipments with limits of \$500,000 per vessel. A Crime policy is carried in the amount of \$5,000,000. Policies for Commercial General and Automobile Liability insurance are carried in the amount of \$1,000,000 each. International exposures are covered by an International General Liability Policy (\$1,000,000), an Automobile Liability Policy (\$1,000,000), and a Worker's Compensation Policy (state of hire benefits). The General Liability, Auto Liability, and International policies are underlying coverages of the Excess policy. Excess Liability insurance is carried in the amount of \$25,000,000. A Publishers Liability policy is carried in the amount of \$1,000,000 which covers all publications published by LifeWay. Fiduciary responsibility insurance is carried on all fiduciaries of the Retirement Trust Fund, Post-Retirement Benefits Trust, SERP and Employee Savings Plan in the amount of \$7,000,000.

Directors and Officers liability coverage is maintained in the amount of \$5,000,000 on LifeWay Christian Resources trustees, officers, and LifeWay Christian Resources as an entity. Professional Architects Liability insurance is carried in the amount of \$2,000,000. Medical Professional Liability insurance (Conference Center/Camps) is carried in the amount of \$1,000,000. Pollution Liability Insurance is carried in the amount of \$3,000,000. Sexual misconduct liability coverage is carried in the amount of \$2,000,000. Cyber Liability insurance is carried in the amount of \$3,000,000 to protect private information maintained by LifeWay. Event Cancellation insurance is carried to protect large events from revenue loss in the amount of \$1,000,000 per event. Statutory Worker's Compensation benefits are provided through self-insurance in Tennessee and a large deductible policy (\$350,000 per accident) in all other states. Worker's Compensation Excess insurance is carried for catastrophe protection.

#### 12. Subsequent Events

LifeWay evaluated subsequent events subsequent to September 30, 2010 through January 14, 2011, which represents the date the financial statements were available to be issued.

## Report of Independent Auditors

LifeWay Christian Resources of the Southern Baptist Convention

We have audited the accompanying statements of financial position of LifeWay Christian Resources of the Southern Baptist Convention (LifeWay) as of September 30, 2010 and 2009, and the related statements of activities and cash flows for the fiscal years then ended. These financial statements are the responsibility of LifeWay's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. We were not engaged to perform an audit of LifeWay's internal control over financial reporting. Our audits included consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of LifeWay's internal control over financial reporting. Accordingly, we express no such opinion. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of LifeWay Christian Resources of the Southern Baptist Convention at September 30, 2010 and 2009, and the changes in its net assets and its cash flows for the fiscal years then ended in conformity with U.S. generally accepted accounting principles.

As discussed in Note 1 to the financial statements, in fiscal 2009 LifeWay changed its measurement date for valuing its benefit plans' assets and obligations from June 30 to September 30.

Ernst & Young LLP January 14, 2011

# GOLDEN GATE BAPTIST THEOLOGICAL SEMINARY

Statements of Financial Position

|  | Jı                   | uly 31,              |
|--|----------------------|----------------------|
|  | 2010                 | 2009                 |
| ASSETS:                                    |                      |                      |
| Cash and cash equivalents                  | \$ 1,406,413         | \$ 1,257,917         |
| Accounts receivable                        | 58,538               | 24,901               |
| Assets held in trust                       | 1,100,703            | 1,839,161            |
| Notes receivable                           | 1,609,777            | 1,707,757            |
| Prepaid expenses                           | 426,050              | 444,083              |
| Investments                                | 13,114,708           | 9,925,250            |
| Land, buildings, and equipment - net       | 10,067,042           | 10,201,902           |
| Beneficial interest in perpetual trusts    | 4,493,830            | 4,006,719            |
| Total Assets                               | <u>\$ 32,277,061</u> | <u>\$ 29,407,690</u> |
| LIABILITIES AND NET ASSETS:                |                      |                      |
| Liabilities:                               |                      |                      |
| Accounts payable                           | \$ 274,835           | \$ 119,696           |
| Accrued liabilities                        | 231,070              | 238,659              |
| Deferred income                            | 236,382              | 226,375              |
| Asset retirement obligation                | 16,348               | 15,624               |
| Trust liabilities                          | 624,852              | 1,097,795            |
| Post retirement benefit obligation         | 4,459,759            | 4,036,011            |
| -  | 5,843,246            | 5,734,160            |
| Net assets:                                |                      |                      |
| Unrestricted:                              |                      |                      |
| Undesignated                               | (3,758,448)          | (3,535,383)          |
| Quasi-endowment                            | 4,501,077            | 4,218,653            |
| Invested in land, buildings, and equipment | 10,067,042           | 10,201,902           |
|  | 10,809,671           | 10,885,172           |
| Temporarily restricted                     | 2,314,745            | 2,138,966            |
| Permanently restricted                     | 13,309,399           | 10,649,392           |
|  | 26,433,815           | 23,673,530           |
| Total Liabilities and Net Assets           | <u>\$ 32,277,061</u> | \$ 29,407,690        |

See notes to financial statements

See notes to financial statements.

Statements of Activities

| Change in post retirement benefit obligation Loss on write-off of receivables Gain(Loss) on value of beneficial interest Gain(Loss) on value of split-interest agreements Depreciation and accretion Total Non-operating Change in Net Assets Net Assets, Beginning of Year Net Assets, End of Year | NON-OPERATING: Realized and unrealized gains(losses) on marketable securities | REVENUE, SUPPORT, AND RECLASSIFICATIONS Tuition and fees - net Gifts and bequests Southern Baptist Cooperative Program Interest and dividends Auxiliary enterprises Other revenue and income Net assets released from restrictions: Satisfaction of program restrictions OPERATING EXPENSES: Instructional Academic support Institutional support Student services Auxiliary enterprises Operating Profit |
|---|---|---|
| (423,748)<br>(3,230)<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-   | 344,844   | Unrestricted NS: \$ 2,541,171 \$ 559,226 3,509,073 107,823 1,721,084 171,522 1,566,267 10,176,166 4,042,795 1,043,688 1,877,488 657,988 1,735,596 9,357,565   |
| 279,322)<br>353,391<br>175,779<br>2,138,966<br>8 2,314,745  | 632,713   | 2010 Temporarily Restricted \$ 1,114,410 274,245 - (177,612) - (177,612)  |
| 96,121<br>382,715<br>382,715<br>478,836<br>2,660,007<br>10,649,392<br>\$13,309,399  | 1   | Permanently Restricted \$ 2,181,171 2,181,171 2,181,171   |
| (423,748)<br>(3,230)<br>96,121<br>103,393<br>(811,968)<br>(61,875)<br>2,760,285<br>23,673,530<br>8 26,433,815   | 977,557   | Total  \$ 2,541,171 3,854,807 3,509,073 3,509,073 382,068 1,721,084 1,71,522  12,179,725 4,042,795 1,043,688 1,877,488 657,998 1,735,596 9,357,565 9,357,565 9,357,565  |
| 34,126<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-   | (684,427)   | otal Unrestricted 1,171 \$ 2,426,494 4,807 260,546 9,073 3,663,513 2,068 117,06 1,084 1,610,055 1,522 165,761 2,795 4,027,708 3,688 1,982,436 3,688 1,981,882 7,988 752,953 7,998 752,953 7,598 752,953 7,598 752,953 7,598 752,953 7,565 9,485,386 1,664,707 7,565 9,485,386 2,160 1,664,707 7,565 9,485,386   |
| (162,195)<br>(1,1046,455)<br>(1,192,502)<br>3,331,468<br>8, 2,138,966   | (884,260)   | Temporarily Restricted \$ 1,138,638 1,138,638 369,541 - (1,654,226) (146,047)   |
| (682,823)<br>(231,158)<br>(231,158)<br>(913,981)<br>(752,860)<br>11,402,252<br>\$10,649,392   | 1   | 2009 2009 Ty Permanently Restricted  \$ 161,121   |
| 34,126<br>(682,823)<br>(393,553)<br>(813,196)<br>(3,423,933)<br>(2,994,644)<br>26,668,174<br>§ 23,673,530   | (1,568,687)   | Total  \$ 2,426,494 1,560,305 3,663,513 486,47 1,610,055 167,761  |

| Statements of Cash Flows                                  |                    |                     |
|---|--------------------|---------------------|
|   | For the Years      | Ended July 31,      |
|   | 2010               | 2009                |
| CASH FLOWS FROM OPERATING ACTIVITIES:                     |                    |                     |
| Change in net assets                                      | \$ 2,760,285       | \$ (2,994,644)      |
| Adjustments to reconcile change in net assets to net cash |                    |                     |
| provided by operating activities:                         |                    |                     |
| Depreciation  | 811,221            | 812,437             |
| Realized and unrealized (gains)losses on investments      | (977,557)          | 1,568,687           |
| Accretion of asset retirement obligation                  | 747                | 759                 |
| Change in assets held under trust agreements              | 251,347            | 1,324,983           |
| Actuarial adjustment of trust liabilities                 | (13,755)           | (334,958)           |
| Trust payments  | 90,844             | 184,830             |
| Gain on disposal of fixed assets                          | (21,907)           | -                   |
| Changes in operating assets and liabilities:              | . , ,              |                     |
| Accounts receivable                                       | (33,637)           | (3,909)             |
| Prepaid expenses  | 18,033             | 112,870             |
| Accounts payable  | 155,139            | (212,420)           |
| Accrued liabilities                                       | (7,589)            | 6,172               |
| Deferred income   | 10,007             | 43,194              |
| Post retirement benefit obligation                        | 423,748            | (34,126)            |
| Net Cash Provided by Operating Activities                 | 3,466,926          | 473,875             |
| CASH FLOWS FROM INVESTING ACTIVITIES:                     |                    |                     |
| Capital expenditures                                      | (677,401)          | (200,949)           |
| Proceeds from sale of fixed assets                        | 22,924             | -                   |
| Collections on notes receivable                           | 97,980             | -                   |
| Purchases of investments                                  | (4,207,321)        | (1,514,794)         |
| Proceeds from sale of investments                         | 1,995,420          | 1,875,675           |
| Net Cash Provided by (Used in) Investing Activities       | (2,768,398)        | 159,932             |
| CASH FLOWS FROM FINANCING ACTIVITIES:                     |                    |                     |
| Matured trust agreements                                  | (459,188)          | -                   |
| Trust payments  | (90,844)           | (184,830)           |
| Net Cash Used in Financing Activities                     | (550,032)          | (184,830)           |
| Change in Cash and Cash Equivalents                       | 148,496            | 448,977             |
| Cash and Cash Equivalents, Beginning of Year              | 1,257,917          | 808,940             |
| Cash and Cash Equivalents, End of Year                    | <u>\$1,406,413</u> | <u>\$ 1,257,917</u> |
|   |                    |                     |

See notes to financial statements

#### Notes to Financial Statements July 31, 2010 and 2009

### 1. NATURE OF ORGANIZATION:

The Golden Gate Baptist Theological Seminary (the Seminary), a nonprofit California corporation, provides graduate level religious education in the western United States. The Seminary's main campus is located in Mill Valley, California. The Seminary also has the following campuses: the Southern California Campus in Brea, California; the Northwest Campus in Vancouver, Washington; the Arizona Campus in Phoenix, Arizona; and the Rocky Mountain Campus in Centennial, Colorado.

The Seminary is governed by a Board of Trustees elected by the Southern Baptist Convention (the Convention).

The Seminary is exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code (the Code). It is also exempt from state income taxes. Contributions by the public are deductible for income tax purposes. The Seminary has been classified as a publicly supported organization, which is not a private foundation under Section 509(a) of the Code.

Two additional corporations were started. They were Golden Gate Housing and Development Corporation and Golden Gate Baptist Theological Seminary Foundation. Neither of these corporations had any activity in the years ended July 31, 2010 and 2009.

# 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES:

The financial statements of the Seminary have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America. A summary of significant accounting policies followed are described below to enhance the usefulness of the financial statements to the reader.

# CASH AND CASH EQUIVALENTS

The Seminary considers all highly liquid debt instruments purchased with maturity of three months or less to be cash equivalents, except for money market amounts, which are reported as marketable securities.

#### INVESTMENTS

Investments are stated at fair value. Investment income, consisting of interest and dividends and realized and unrealized gains (losses), is allocated to temporarily restricted or permanently restricted net assets if stipulated by the donor. Income from pooled investments is allocated on the basis of carrying values, adjusted for additions and withdrawals.

#### ACCOUNTS RECEIVABLE

The Seminary grants credit for tuition to certain of its seminarians, with typical payment terms being due monthly within the semesters. Resulting accounts receivable are stated at the principal amount outstanding, net of an allowance for doubtful accounts. An allowance for doubtful accounts is established when losses are estimated to have occurred, through a charge to expense. Receivables are charged against the allowance for doubtful accounts when management believes that collectibility is unlikely. The allowance was \$25,417 and \$21,513 for the years ended July 31, 2010 and 2009, respectively.

#### LAND, BUILDINGS, AND EQUIPMENT

Expenditures for land, buildings, and equipment in excess of \$500 are recorded at cost. Depreciation is provided in amounts sufficient to relate the cost of depreciable assets to activities over their estimated service lives, ranging from 3 to 50 years, using the straight line method.

#### TRUST LIABILITIES

Trust liabilities are revalued annually using the federal mortality and discount factors used at inception. As trustee, the Seminary administers trusts that provide for the payment of lifetime distributions to the grantor or other designated beneficiaries. Included in the trust liability is the actuarially determined present value of future payments to beneficiaries.

#### BENEFICIAL INTEREST IN PERPETUAL TRUSTS

Beneficial interest in perpetual trusts reflect amounts held by third party trustees in which the Seminary has been named a beneficiary. These amounts are the expected future benefit to be received as a result of the trust agreements as well as amounts that are held in perpetuity by the third party trustees.

#### NET ASSETS

The financial statements report amounts by classification of net assets as follows:

- Unrestricted net assets are those amounts currently available at the discretion of the board for use in the Seminary's operations and those resources invested in land, buildings, and equipment.
- Temporarily restricted net assets are those amounts that are stipulated by donors for specific operating purposes
  or for capital projects.
- Permanently restricted net assets are those amounts that have been restricted for investment in perpetuity. The income from these assets is available for either general operations or specific programs as specified by the donor.

All contributions are considered available for unrestricted use, unless specifically restricted by the donor or subject to legal restrictions.

Contributions are recorded as temporarily restricted if they are received with donor stipulations that limit their use through purpose and/or time restrictions. When donor restrictions expire, that is when the purpose restriction is fulfilled or the time restriction expires, the net assets are reclassified from temporarily restricted to unrestricted net assets and reported in the statements of activities as net assets released from restrictions.

For contributions restricted by donors for the acquisition of property or other long-lived assets, the restriction is considered to be met when the property or other long-lived asset is placed in service.

#### SUPPORT, REVENUE, AND EXPENSES

Contributions are recorded when cash or unconditional promises-to-give have been received, or ownership of donated assets is transferred to the Seminary. The Seminary receives non-cash gifts that are recorded as support at the estimated fair market value on the date of the gift. Goods given to the Seminary that do not have an objective basis for valuation are not recorded.

Revenue is recorded when earned. Expenses are recorded when incurred in accordance with the accrual basis of accounting.

#### TUITION AND FEE REVENUE

Tuition and fee revenue is recognized at the standard catalog rate when the amount has been earned.

#### OPERATING AND NON-OPERATING

Revenues, expenses, gains, and losses are allocated between operating and non-operating based on the underlying influence, control, and discretion of management. Accordingly, operating revenue includes tuition, interest and dividends, Southern Baptist Convention allocations, and auxiliary enterprises, but does not include realized and unrealized gains (losses) on marketable securities. Operating expenses include salaries and wages, facility costs, supplies, and professional services but does not include bad debts, loss on value of beneficial interest in perpetual trusts, change in post retirement benefit obligation, and depreciation.

#### FUNCTIONAL ALLOCATION OF EXPENSES

The Seminary's program consists of a single activity, which is to provide education to seminarians. Accordingly, certain costs have been allocated using activity based costing such as allocating facility costs on the basis of square feet. Costs on a functional basis are reported in Note 16. As of July 31, 2010 and 2009, fundraising costs were \$370,778 and \$429,880, respectively.

#### USE OF ESTIMATES

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

#### ADVERTISING

Advertising is used to promote the Seminary programs and encourage enrollment. Advertising costs are expensed as incurred and were \$30,035 and \$48,461 for the years ended July 31, 2010 and 2009, respectively.

#### RECENTLY ISSUED ACCOUNTING STANDARDS

On August 1, 2009, the Seminary adopted the new provisions of the Income Tax topic of the FASB Accounting Standards Codification. These provisions clarify the accounting for uncertainty in tax positions and prescribe guidance related to the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. The tax benefit from an uncertain tax position is only recognized in the statement of financial position if the tax position is more likely than not to be sustained upon an examination, based on the technical merits of the position. Interest and penalties, if any, are included in expenses in the statement of activities. As of July 31, 2010, the Seminary had no uncertain tax positions that qualify for recognition or disclosure in the financial statements.

#### 3. CONCENTRATIONS OF CREDIT:

The Seminary maintains its cash accounts with banks located in the Greater Bay Area. Cash balances are insured by the FDIC up to \$250,000 per bank. At July 31, 2010 and 2009, the Seminary had cash balances that exceeded the balance insured by the FDIC. The Seminary has not experienced any losses in these accounts.

#### 4. INVESTMENTS:

Investments consist of:

|   |                                   | July 31, 2010                                   |   |
|---|-----------------------------------|---|---|
|   |                                   |   | Unrealized                                  |
|   | Cost                              | Fair Value                                      | <b>Appreciation</b>                         |
| Short-term funds (money market)                 | \$ 621,214                        | \$ 621,220                                      | \$ 6  |
| Equity funds                                    | 5,036,169                         | 7,864,140                                       | 2,827,970                                   |
| Church bond funds                               | 351,038                           | 351,038   | -   |
| Bond funds                                      | 3,935,508                         | 4,130,372                                       | 194,864                                     |
| Real estate                                     | 107,400                           | 147,938   | 40,539                                      |
|   | <u>\$ 10,051,329</u>              | <u>\$ 13,114,708</u>                            | \$ 3,063,379                                |
|   |                                   |   |   |
|   |                                   | July 31, 2009                                   |   |
|   |                                   | July 31, 2009                                   | Unrealized                                  |
|   | <u>Cost</u>                       | July 31, 2009 Fair Value                        | Unrealized<br>Appreciation                  |
| Short-term funds (money market)                 | <u>Cost</u><br>\$ 66,400          |   |   |
| Short-term funds (money market)<br>Equity funds |                                   | Fair Value                                      | <u>Appreciation</u>                         |
| \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \           | \$ 66,400                         | Fair Value<br>\$ 66,403                         | Appreciation \$ 3                           |
| Equity funds                                    | \$ 66,400<br>4,744,727            | Fair Value<br>\$ 66,403<br>6,867,476            | <u>Appreciation</u> \$ 3 2,122,749          |
| Equity funds<br>Church bond funds               | \$ 66,400<br>4,744,727<br>347,914 | Fair Value<br>\$ 66,403<br>6,867,476<br>378,907 | Appreciation<br>\$ 3<br>2,122,749<br>30,993 |

Included in the equity funds and bond funds held by Common Fund (CF) are limited amounts of non-readily marketable investments including limited partnerships. Because these investments are part of the entire portfolio, there are no specific amounts identified. However, it is estimated that approximately 3.90% of those funds are valued by means other than active market values. Investments with no readily determinable market value are reported at fair value using estimated market value when no ready market exists. Estimated market value is based on reasonable valuation methodologies including items such as appraisals and recent offering prices.

#### FAIR VALUE MEASUREMENTS

The Seminary adopted the Topic of the FASB Accounting Standards Codification for Fair Value Measurement. This topic defines fair value, establishes a framework for measuring fair value under GAAP and enhances disclosures about fair value measurements. Fair value is defined under this topic as the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market between market participants on the measurement date. The impact of adopting the fair value topic was limited to additional disclosure only.

The fair values of investments are based on the framework established in the topic which establishes a three-level hierarchy for determining fair value. The valuations for each of these levels are determined as follows:

- Level 1 Quoted prices for identical instruments traded in active markets.
- Level 2 Quoted prices for similar instruments in active markets, quoted prices for identical or similar instruments in inactive markets or model-based valuations where significant assumptions are observable.
- Level 3 Model-based techniques using significant assumptions that are not observable. These unobservable assumptions reflect estimates of assumptions that market participants would use.

The table below presents the level within the fair value hierarchy at which investments are measured at July 31, 2010:

| Church bond funds     351,038     -     351,038       Bond funds     1,966,272     1,304,318     658,227     3,72       Bond funds-Multi-strategy fund     2,432,083     97,283     2,016,197     318,60       Real estate fund     147,938     141,438     6,500  |                                |                      | in Active Markets for Identical Assets | Other<br>Observable<br>Inputs | Significant<br>Unobservable<br>Inputs |
|--|--------------------------------|----------------------|--|-------------------------------|---------------------------------------|
| (money market accounts)     3,994,210     3,994,210       Equity funds     3,994,210     3,184,269       Equity funds-Multi-strategy fund     4,675,873     3,184,269     1,482,252     9,35       Church bond funds     351,038     -     351,038       Bond funds     1,966,272     1,304,318     658,227     3,72       Bond funds-Multi-strategy fund     2,432,083     97,283     2,016,197     318,60       Real estate fund     147,938     141,438     6,500 |                                |                      |  |                               |                                       |
| Equity funds-Multi-strategy fund     4,675,873     3,184,269     1,482,252     9,35       Church bond funds     351,038     -     351,038       Bond funds     1,966,272     1,304,318     658,227     3,72       Bond funds-Multi-strategy fund     2,432,083     97,283     2,016,197     318,60       Real estate fund     147,938     141,438     6,500  |                                | \$ 647,997           | \$ 647,997                             | \$ -                          | \$ -                                  |
| Church bond funds     351,038     -     351,038       Bond funds     1,966,272     1,304,318     658,227     3,72       Bond funds-Multi-strategy fund     2,432,083     97,283     2,016,197     318,60       Real estate fund     147,938     141,438     6,500  | uity funds                     | 3,994,210            | 3,994,210                              | -                             | -                                     |
| Bond funds         1,966,272         1,304,318         658,227         3,72           Bond funds-Multi-strategy fund         2,432,083         97,283         2,016,197         318,60           Real estate fund         147,938         141,438         6,500  | uity funds-Multi-strategy fund | 4,675,873            | 3,184,269                              | 1,482,252                     | 9,352                                 |
| Bond funds-Multi-strategy fund         2,432,083         97,283         2,016,197         318,60           Real estate fund         147,938         141,438         6,500  | urch bond funds                | 351,038              | -                                      | 351,038                       | -                                     |
| Real estate fund <u>147,938</u> <u>141,438</u> <u>6,500</u>  | ond funds                      | 1,966,272            | 1,304,318                              | 658,227                       | 3,727                                 |
|  | and funds-Multi-strategy fund  | 2,432,083            | 97,283                                 | 2,016,197                     | 318,603                               |
|  | al estate fund                 | 147,938              | 141,438                                | 6,500                         |                                       |
| <u>\$ 14,215,411</u>   |                                | <u>\$ 14,215,411</u> | <u>\$ 9,369,515</u>                    | <u>\$ 4,514,214</u>           | <u>\$ 331,682</u>                     |

The table below presents the level within the fair value hierarchy at which investments are measured at July 31, 2009:

|                                  |               | Quoted Prices    | Significant  |              |
|----------------------------------|---------------|------------------|--------------|--------------|
|                                  |               | in Active        | Other        | Significant  |
|                                  |               | Markets for      | Observable   | Unobservable |
|                                  |               | Identical Assets | Inputs       | Inputs       |
|                                  | <u>Total</u>  | Level 1          | Level 2      | Level 3      |
| Short-term funds                 | \$ 141,376    | \$ 141,376       | \$ -         | \$ -         |
| (money market accounts)          |               |                  |              |              |
| Equity funds                     | 1,246,092     | 1,246,092        | -            | -            |
| Equity funds-Multi-strategy fund | 6,867,476     | 4,902,016        | 987,381      | 978,079      |
| Church bond funds                | 378,907       | -                | 378,907      | -            |
| Bond funds                       | 518,096       | 518,096          | -            | -            |
| Bond funds-Multi-strategy fund   | 2,510,446     | 371,350          | 1,821,175    | 317,921      |
| Real estate fund                 | 102,018       | 95,518           | 6,500        |              |
|                                  | \$ 11,764,411 | \$ 7,274,448     | \$ 3,193,963 | \$ 1,296,000 |

The following is a reconciliation of investments in securities for which significant unobservable inputs (level 3) were used in determining value as of July 31, 2010:

| Balance as of July 31, 2009                        | \$ | 1,296,000 |
|--|----|-----------|
| Total gains or losses (realized and unrealized)    |    |           |
| included in net investment income                  |    | 28,930    |
| Purchases, sales, issuances, and settlements (net) | _  | (993,248) |
| Balance as of July 31, 2010                        | \$ | 331,682   |

The following is a reconciliation of investments in securities for which significant unobservable inputs (level 3) were used in determining value as of July 31, 2009:

| Balance as of July 31, 2008                        | \$ | 1,514,417 |
|--|----|-----------|
| Total gains or losses (realized and unrealized)    |    |           |
| included in net investment income                  |    | (160,874) |
| Purchases, sales, issuances, and settlements (net) | _  | (57,543)  |
| Balance as of July 31, 2009                        | \$ | 1 296 000 |

# 5. ASSETS HELD IN TRUST:

Assets held in trust consist of:

|               | 2010                | 2009                |
|---------------|---------------------|---------------------|
| Money markets | \$ 26,777           | \$ 74,973           |
| Equity funds  | 805,943             | 1,246,092           |
| Bond funds    | 267,983             | 518,096             |
|               | <u>\$ 1,100,703</u> | <u>\$ 1,839,161</u> |

July 31.

During the year ended July 31, 2010, the Seminary received payments from two matured trusts in the amount of \$459,188.

#### 6. NOTES RECEIVABLE:

Notes issued under the Home Purchase Assistance Program help faculty and certain staff purchase or refinance a home in the area. Interest at the rate of 2% is payable annually. The notes are secured by trust deeds and payable upon maturity, ranging from December 2022 to January 2037. The Seminary may exercise the option to accelerate the maturity date as a result of the following events: 1) termination of employment or, 2) the death of the borrower. At the time of sale or disposition of the home, additional interest is computed on the increase in the value of the property, not to exceed 10% per annum is due. There were no notes in default as of July 31, 2010.

# Financial Statements: Golden Gate Baptist Theological Seminary

Notes receivable as of July 31, 2010, and 2009, were \$1,609,777 and \$1,707,757, respectively.

#### 7. PREPAID EXPENSES:

The Seminary has a twenty-year agreement with the Northwest Baptist Convention to occupy space in the Northern Baptist Center in Vancouver, Washington. This space is the site of the Pacific Northwest Regional Campus. At inception of the agreement, the Seminary made a single payment of \$500,000. If the agreement is dissolved within 5, 10, or 15 years, the Seminary is entitled to a refund of \$375,000, \$250,000, or \$125,000, respectively. The agreement expires in 2017. Prepaid rent was approximately \$173,000 and \$198,000 at July 31, 2010 and 2009, respectively. Rent expense under this agreement was \$25,000 each year. Also included in prepaid expenses are insurance amounts, computer maintenance costs, and other deposits.

#### 8. LAND, BUILDINGS, AND EQUIPMENT:

Land, buildings, and equipment consist of:

|                                    | July                 | / 31,                |
|------------------------------------|----------------------|----------------------|
|                                    | 2010                 | 2009                 |
| Buildings and improvements         | \$ 17,553,657        | \$ 17,539,294        |
| Furniture, fixtures, and equipment | 4,360,902            | 4,703,196            |
| Library books and films            | 1,035,392            | 882,867              |
|                                    | 22,949,951           | 23,125,357           |
| Less accumulated depreciation      | _(14,658,876)        | _(14,270,965)        |
|                                    | 8,291,075            | 8,854,392            |
| Land                               | 1,347,510            | 1,347,510            |
| Construction in progress           | 428,457              |                      |
|                                    | <u>\$ 10,067,042</u> | <u>\$ 10,201,902</u> |

#### 9. LINE OF CREDIT:

The Seminary has a line of credit with a bank in the amount of \$800,000. The interest rate is variable and was 3.75% on July 31, 2010. The line was renewed during the year ended July 31, 2009, and expires in May 2011. At July 31, 2010, there was no amount outstanding on the line.

#### 10. PENSION PLAN:

All full-time employees are eligible to participate in a defined contribution retirement plan (the Plan), under Code Section 403(b). The Plan is administered by GuideStone and operates as a multiemployer plan. The Plan is noncontributory for employees, and employer contributions are 10% of each participant's annual earnings after three years of continuous service with either the Seminary or another entity operating under the oversight of the Southern Baptist Convention. Pension expense for the year ended July 31, 2010 and 2009, was \$276,557 and \$276,800, respectively.

#### 11. POST RETIREMENT BENEFIT OBLIGATION:

Substantially all Seminary employees are eligible for certain post retirement health and supplemental benefits at normal retirement age if working for the Seminary at such date. It is required that employees have served at least seven years prior to retirement at age 65 or beyond. There are no plan assets because the Seminary has not funded a trust in conjunction with such benefits, and pays such post retirement benefit costs on a pay-as-you-go basis. At July 31, 2010 and 2009, the Seminary had recorded a benefit obligation of \$4,459,759 and \$4,036,011, respectively, in the statements of financial position. Included in these amounts is an additional minimum liability for certain pension benefits amounting to \$369,772 and \$353,865, as of July 31, 2010 and 2009, respectively. The following major assumptions were used to determine the benefit obligation at July 31, 2010:

| Discount Rate                                    | 5.25% |
|--|-------|
| Rate of compensation increase                    | 2.75% |
| Expected long-term health care cost increase     | 8.75% |
| Ultimate rate (time to ultimate rate of 6 years) | 5.00% |
| Dental care trend rate                           | 5.00% |

During the years ended July 31, 2010 and 2009, the Seminary had a net periodic postretirement benefit cost of \$408,718 and \$488,079, and contributions made to pay benefits were \$222,975 and \$215,563, respectively.

The following are expected contributions to pay anticipated benefits, which reflect expected future services, over the next 10 years:

| 2010-2011       | \$  | 232,261   |
|-----------------|-----|-----------|
| 2011-2012       |     | 239,530   |
| 2012-2013       |     | 260,083   |
| 2013-2014       |     | 289,591   |
| 2014-2015       |     | 315,205   |
| Years 2015-2019 | _1  | 1,773,136 |
|                 | \$3 | 3,109,806 |

### 12. QUASI-ENDOWMENT:

The Seminary has a quasi-endowment fund that is designated to help Seminary employees and faculty purchase homes. The money is used to fund the home purchase assistance program and the faculty home loan program (see note 6 for outstanding loan amounts).

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# 13. TUITION:

Tuition is reflected net of student scholarships and tuition discounts for Seminary's employees and their dependents. Student scholarships were \$342,084 and \$290,149, and tuition discounts were \$111,118 and \$123,127, respectively, for the years ended July 31, 2010 and 2009.

# 14. TEMPORARILY RESTRICTED NET ASSETS:

Temporarily restricted net assets were held for:

|                                     | July 31,            |                     |  |
|-------------------------------------|---------------------|---------------------|--|
|                                     | 2010                | 2009                |  |
| Student aid and services            | \$ 876,763          | \$ 732,670          |  |
| Charitable trusts - time restricted | 260,797             | 537,117             |  |
| Institutional support               | 541,994             | 379,529             |  |
| Instruction                         | 384,491             | 259,897             |  |
| Regional campuses                   | 143,184             | 184,331             |  |
| Renovations                         | 66,459              | 19,313              |  |
| Other                               | 41,057              | 26,110              |  |
|                                     | <u>\$ 2,314,745</u> | <u>\$ 2,138,967</u> |  |

Net assets released from purpose restrictions were:

|                          | July 31,        |              |  |
|--------------------------|-----------------|--------------|--|
|                          | 2010            | 2009         |  |
| Regional campuses        | \$ 483,775      | \$ 691,991   |  |
| Instruction              | 439,513         | 491,102      |  |
| Institutional support    | 202,414         | 249,172      |  |
| Student aid and services | 289,671         | 201,260      |  |
| Renovations              | -               | 1,401        |  |
| Other                    | <u> 150,894</u> | 19,300       |  |
|                          | \$ 1.566.267    | \$ 1.654.226 |  |

# 15. PERMANENTLY RESTRICTED NET ASSETS:

Permanently restricted net assets were held to support:

|                          |                     | July 31, 2010   |               |
|--------------------------|---------------------|-----------------|---------------|
|                          |                     | Beneficial      |               |
|                          | <b>Endowments</b>   | <u>Interest</u> | <u>Total</u>  |
| Instruction              | \$ 3,585,936        | \$ 2,214,030    | \$ 5,799,966  |
| Institutional support    | 3,615,101           | 463,837         | 4,078,938     |
| Student aid and services | 2,779,944           | 650,551         | 3,430,495     |
|                          | <u>\$ 9,980,981</u> | \$ 3,328,418    | \$ 13,309,399 |
|                          |                     | July 31, 2009   |               |
|                          |                     | Beneficial      |               |
|                          | <b>Endowments</b>   | <u>Interest</u> | <u>Total</u>  |
| Instruction              | \$ 2,461,997        | \$ 2,167,417    | \$ 4,629,414  |
| Institutional support    | 2,628,068           | 451,602         | 3,079,670     |
| Student aid and services | 2,419,960           | 520,348         | 2,940,308     |
|                          | \$ 7.510.025        | \$ 3.139.367    | \$ 10.649.392 |

# 16. FUNCTIONAL CLASSIFICATION:

The expenses of the Seminary are classified on a functional basis among its program services and supporting activities are:

|                          | Year Ended July 31, 2010 |                |                     |                      |
|--------------------------|--------------------------|----------------|---------------------|----------------------|
|                          | Allocated Pl             | ant Operations | Non Allocated       | Plant Operations     |
|                          |                          | Expenses with  |                     | Expenses             |
|                          |                          | Accreation and |                     | with Capital         |
|                          | <u>Expenses</u>          | Depreciation   | Expenses            | Expenditures         |
| Instructional expenses   | \$ 4,042,795             | \$ 4,156,714   | \$ 3,901,585        | \$ 3,928,255         |
| Academic support         | 1,043,688                | 1,148,269      | 914,053             | 1,069,478            |
| Student services         | 657,998                  | 698,028        | 608,378             | 608,378              |
| Institutional support    | 1,877,488                | 1,986,942      | 1,741,814           | 2,226,033            |
| Plant operations         |                          | <del>_</del>   | 1,006,485           | 1,006,485            |
| Education and general    | 7,621,969                | 7,989,953      | 8,172,315           | 8,838,629            |
| Auxiliary enterprises    | 1,735,596                | 2,179,580      | 1,185,250           | 1,196,337            |
| Total Operating Expenses | <u>\$ 9,357,565</u>      | \$10,169,533   | <u>\$ 9,357,565</u> | <u>\$ 10,034,966</u> |

|                          |              | Year Ended July 31, 2009 |               |                  |  |
|--------------------------|--------------|--------------------------|---------------|------------------|--|
|                          | Allocated Pl | ant Operations           | Non Allocated | Plant Operations |  |
|                          |              | Expenses with            |               | Expenses         |  |
|                          |              | Accreation and           |               | with Capital     |  |
|                          | Expenses     | Depreciation             | Expenses      | Expenditures     |  |
| Instructional expenses   | \$ 4,027,708 | \$ 4,141,693             | \$ 3,892,621  | \$ 3,905,101     |  |
| Academic support         | 1,058,436    | 1,163,078                | 934,421       | 1,056,191        |  |
| Student services         | 752,953      | 793,006                  | 705,484       | 705,484          |  |
| Institutional support    | 1,981,582    | 2,091,098                | 1,851,789     | 1,908,478        |  |
| Plant operations         | <del>_</del> | 759                      | 962,851       | 962,848          |  |
| Education and general    | 7,820,679    | 8,189,634                | 8,347,166     | 8,538,102        |  |
| Auxiliary enterprises    | 1,664,707    | 2,108,948                | 1,138,220     | 1,148,233        |  |
| Total Operating Expenses | \$ 9,485,386 | \$ 10,298,582            | \$ 9,485,386  | \$ 9,686,335     |  |

#### 17. RELATED PARTY TRANSACTIONS:

The Seminary has no related party transactions with organizations outside of the denomination. Transactions related to the denomination include certain benefit administration by GuideStone, seminary bookstore operations by LifeWay, and SBC Cooperative Program amounts shown in the statements of activities.

A member of management serves on the board of California Baptist Foundation (CBF). CBF has historically and continues to hold funds for the Seminary related to beneficial interests in trusts and other investments.

#### 18. OPERATING LEASES

The Seminary leases office equipment under several operating lease agreements with monthly payments totaling approximately \$2,600. The leases mature March 2011 through May 2015. Lease expense for the years ended July 31, 2010 and 2009, was \$36,971 and \$35,511, respectively.

Future minimum lease payments are:

| Year Ended July 31, |           |
|---------------------|-----------|
| 2011                | \$ 25,567 |
| 2012                | 14,167    |
| 2013                | 5,897     |
| 2014                | 2,566     |
| 2015                | 1,381     |
|                     | \$ 49,578 |

The Seminary has two signed leases with other organizations for rental of a portion of a building owned by the Seminary. The leases mature in September 2010 and June 2015. Rental income for the years ending July 31, 2011 and 2012, is expected to be \$117,600 and \$114,000, respectively.

#### 19. ENDOWMENT FUNDS:

Recently, the Topic of the FASB Accounting Standards Codification for Endowments of Not-for-Profit Organizations: Net Asset Classification of Funds Subject to an Enacted Version of the Uniform Prudent Management of Institutional Funds Act, and Enhanced Disclosures for All Endowment Funds, was issued. This topic provides guidance on the net asset classification of donor-restricted endowment funds for a nonprofit organization that is subject to an enacted version of the Uniform Prudent Management of Institutional Funds Act of 2006 (UPMIFA). The topic also requires additional disclosures about an organization's endowment funds (both donor-restricted endowment funds and board-designated endowment funds) whether or not the organization is subject to UPMIFA.

The State of California enacted UPMIFA effective October 1, 2008, the provisions of which apply to endowment funds existing on or established after that date. The Seminary has adopted the net asset classification provisions of the topic for the year ended July 31, 2010. The board has determined that the Seminary's permanently restricted net assets meet the definition of endowment funds under UPMIFA. Based on the Seminary's interpretation of UPMIFA, the Seminary has reviewed all of its endowment funds and has made no reclassifications of unrestricted net assets to temporarily restricted net assets as of August 1, 2009.

The Seminary's endowment consists of approximately 80 individual funds established for a variety of purposes. Its endowment includes both donor-restricted endowment funds and funds designated by the board to function as endowments. As required by GAAP, net assets associated with endowment funds, including funds designated by the board to function as endowments, are classified and reported based on the existence or absence of donor-imposed restrictions.

The board of trustees of the Seminary has interpreted the Uniform Prudent Management of Institutional Funds Act (UPMIFA) as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the Seminary classifies as permanently restricted net assets (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor-restricted endowment fund that is not classified in permanently restricted net assets is classified as temporarily restricted net assets until those amounts are appropriated for expenditures by the

organization in a manner consistent with the standard of prudence prescribed by UPMIFA. In accordance with UPMIFA, the Seminary considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- 1. The duration and preservation of the endowment fund
- 2. The purposes of the institution and the endowment fund
- 3. General economic conditions
- 4. The possible effect of inflation or deflation
- 5. The expected total return from income and the appreciation of investments
- 6. Other resources of the institution
- 7. The investment policy of the institution

Changes in endowment net assets for the year ended July 31, 2010:

|                                       |                     | Temporarily  | Permanently  |                     |
|---------------------------------------|---------------------|--------------|--------------|---------------------|
|                                       | Unrestricted        | Restricted   | Restricted   | Total               |
| Endowment net assets, August 1, 2009* | \$ (213,405)        | \$ 895,827   | \$ 6,465,427 | \$ 7,147,849        |
| Investment return:                    |                     |              |              |                     |
| Interest and dividend income          | -                   | 126,939      | -            | 126,939             |
| Realized and unrealized gains         | 36,732              | 590,166      |              | 626,898             |
| Total investment gains                | 36,732              | 717,105      | -            | 753,837             |
| Contributions                         | -                   | -            | 2,159,636    | 2,159,636           |
| Expended endowment assets             |                     | (312,719)    |              | (312,719)           |
| Endowment net assets, July 31, 2010*  | <u>\$ (176,673)</u> | \$ 1,300,213 | \$ 8,625,063 | <u>\$ 9,748,603</u> |

<sup>\*</sup> Composition by type of fund - Donor restricted endowment funds.

Changes in endowment net assets for the year ended July 31, 2009:

|                                       | Unrestricted        | Temporarily<br>Restricted | Permanently Restricted | Total               |
|---------------------------------------|---------------------|---------------------------|------------------------|---------------------|
| Endowment net assets, August 1, 2008* | \$ -                | \$ 1,933,330              | \$ 6,387,757           | \$ 8,321,087        |
| Investment return:                    |                     |                           |                        |                     |
| Interest and dividend income          | -                   | 193,844                   | -                      | 193,844             |
| Realized and unrealized losses        | (213,405)           | (872,262)                 | <del>_</del>           | (1,085,667)         |
| Total investment losses               | (213,405)           | (678,418)                 | -                      | (891,823)           |
| Contributions                         | -                   | -                         | 77,670                 | 77,670              |
| Expended endowment assets             |                     | (359,086)                 |                        | (359,086)           |
| Endowment net assets, July 31, 2009*  | <u>\$ (213,405)</u> | <u>\$ 895,827</u>         | <u>\$ 6,465,427</u>    | <u>\$ 7,147,849</u> |

<sup>\*</sup> Composition by type of fund - Donor restricted endowment funds.

Funds with deficiencies - From time to time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the level that the donor or UPMIFA requires the Seminary to retain as a fund of perpetual duration. In accordance with GAAP, the deficiencies reported in the unrestricted net assets as of July 31, 2010 and 2009, were \$176,673 and \$213,405, respectively.

Return objectives and risk parameters - The Seminary has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding to programs supported by its endowment while maintaining the original fair market value of the original gift. Endowment assets included those assets of donor-restricted funds that the organization must hold in perpetuity or for a donor-specified period as well as board-designated funds. Under this policy, as approved by the board, the endowment assets are invested in a manner that is intended to produce results that exceed the price and yield results of a blended S&P 500 index and Barclays Capital Aggregate Bond Index while assuming a moderate level of investment risk. The Seminary expects its endowment funds, over time, to provide an average rate of return of approximately 8 percent annually. Actual returns in any given year may vary from this amount.

Strategies employed for achieving objectives: To satisfy its long-term rate-of-return objectives, the Seminary relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). The Seminary targets a diversified asset allocation that places a balanced emphasis on equity-based investments (50%-70%) and bond-based investments (30%-50%) to achieve its long-term return objectives within prudent risk constraints.

Spending policies and how the investment objectives relate to spending policy: The Seminary has a policy of appropriating for distribution each year no more than 5.0 percent of its endowment fund's average fair value over the prior 12 quarters through the end of the current fiscal year. In establishing this policy, the Seminary considered the long-term expected return on its endowment. Accordingly, over the long term, the Seminary expects the current spending policy to allow its endowment to grow at an average of 3.0 percent annually. This is consistent with the Seminary's expectation to maintain the purchasing power of the endowment assets held in perpetuity or for a specified term as well as to provide additional real growth through new gifts and investment return. Prior to August 1, 2009, the spending rate approved by the board was also 5.0 percent per year.

#### 20. SUBSEQUENT EVENTS:

Subsequent events have been evaluated through the report date, which represents the date the financial statements were available to be issued. Subsequent events after that date have not been evaluated.

#### INDEPENDENT AUDITORS' REPORT

Board of Trustees Golden Gate Baptist Theological Seminary Mill Valley, California

We have audited the accompanying statements of financial position of Golden Gate Baptist Theological Seminary as of July 31, 2010 and 2009, and the related statements of activities and cash flows for the years then ended. These financial statements are the responsibility of the organization's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the organization's internal control over financial reporting. Accordingly, we express no such opinion. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used, and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Golden Gate Baptist Theological Seminary as of July 31, 2010 and 2009, and the results of its activities and cash flows for the years then ended, in conformity with accounting principles generally accepted in the United States of America.

As discussed in notes 2, 4, 19, and 20, Golden Gate Theological Seminary has adopted the new provisions of the following Topics of the FASB Accounting Standards Codification: Fair Value Measurements and Disclosure, Income Tax, Endowments, and Subsequent Events. The adoption of these standards had no impact on previously reported net assets.

Capin Crouse LLP Brea, California October 27, 2010

#### Golden Gate Baptist Theological Seminary Distribution by States of Cooperative Program Receipts

|                           | Year End  | ded July 31, | Missouri                      | 101,968            | 106,528      |
|---------------------------|-----------|--------------|-------------------------------|--------------------|--------------|
|                           | 2010      | 2009         | Montana                       | 1,808              | 1,951        |
| Churches                  | \$ 90,521 | \$ 98,975    | Nevada                        | 4,931              | 5,180        |
| Miscellaneous/Individuals | 2,375     | 3,157        | New England                   | 2,436              | 2,433        |
| Alabama                   | 329,974   | 353,200      | New Mexico                    | 21,356             | 23,507       |
| Alaska                    | 4,383     | 4,296        | New York                      | 4,153              | 4,218        |
| Arizona                   | 15,884    | 15,751       | North Carolina                | 182,402            | 187,997      |
| Arkansas                  | 156,073   | 153,519      | Northwest                     | 11,956             | 12,815       |
| California                | 36,901    | 42,008       | Ohio                          | 30,073             | 32,732       |
| Colorado                  | 8,922     | 11,360       | Oklahoma                      | 169,671            | 189,251      |
| Dakota                    | 741       | 727          | Pennsylvania-South Jersey     | 3,929              | 4,267        |
| District of Columbia      | 581       | 648          | South Carolina                | 239,089            | 221,293      |
| Florida                   | 240,164   | 257,470      | Tennessee                     | 265,863            | 279,129      |
| Georgia                   | 334,396   | 311,295      | Texas-BGCT                    | 229,123            | 247,710      |
| Hawaii/Pacific            | 6,701     | 6,681        | Texas-SBTC                    | 251,909            | 259,939      |
| Illinois                  | 45,487    | 45,950       | Utah-Idaho                    | 3,219              | 3,294        |
| Indiana                   | 19,279    | 16,744       | Virginia-BGAV                 | 33,503             | 37,817       |
| Iowa                      | 1,948     | 2,039        | Virginia-SBCV                 | 81,370             | 82,353       |
| Kansas-Nebraska           | 14,126    | 19,519       | West Virginia                 | 8,783              | 9,130        |
| Kentucky                  | 153,213   | 160,200      | Wyoming                       | 3,050              | 3,279        |
| Louisiana                 | 137,995   | 157,926      | Puerto Rico/US Virgin Islands | 92                 | 46           |
| Maryland-Delaware         | 32,803    | 36,400       | Total Cooperative Program     | 3,496,209          | 3,643,642    |
| Michigan                  | 6,708     | 9,003        | Total Designations            | 12,864             | 19,871       |
| Minnesota-Wisconsin       | 1,059     | 1,009        | Total Distribution            | <u>\$3,509,073</u> | \$ 3,663,513 |
| Mississippi               | 205,291   | 220,896      |                               |                    |              |

# MIDWESTERN BAPTIST THEOLOGICAL SEMINARY, INC. STATEMENT OF FINANCIAL POSITION

July 31, 2010

(With comparative totals for the year ended July 31, 2009)

# **ASSETS**

|   |    | 2010       |           | 2009       |
|---|----|------------|-----------|------------|
| Current Assets:                                 |    |            |           |            |
| Cash  | \$ | 76,225     | \$        | 2,878,105  |
| Accounts receivable - students                  |    | 370,921    |           | 307,782    |
| Investments                                     |    | 4,641,398  |           | 4,502,595  |
| Prepaid expenses                                |    | 3,749      |           | 8,393      |
| Pledges receivable                              |    | 40,834     |           | 220,000    |
| Note receivable                                 |    | 2,919      | _         |            |
| Total Current Assets                            |    | 5,136,046  |           | 7,916,875  |
| Pledges Receivable                              |    | 168,862    |           | 133,584    |
| Note Receivable                                 |    | 224,957    |           | -          |
| Property and Equipment:                         |    |            |           |            |
| Buildings and site improvements                 |    | 15,946,044 |           | 12,815,949 |
| Equipment and library books                     | _  | 5,694,737  | _         | 5,225,986  |
|   |    | 21,640,781 |           | 18,041,935 |
| Less accumulated depreciation                   | _  | 12,352,781 | _         | 11,730,591 |
|   |    | 9,288,000  |           | 6,311,344  |
| Land and improvements                           |    | 1,188,685  |           | 1,263,685  |
| Construction in process                         | _  | 4,757,809  | _         | 2,984,716  |
| Net Property and Equipment                      |    | 15,234,494 |           | 10,559,745 |
| Long-term Investments                           |    | 2,214,215  |           | 2,193,690  |
| Other Assets:                                   |    |            |           |            |
| Donated collections and artifacts               |    | 169,643    |           | 169,643    |
| Total Assets                                    | \$ | 23,148,217 | <u>\$</u> | 20,973,537 |
| LIABILITIES AND NET ASSETS                      |    |            |           |            |
|   |    | 2010       |           | 2009       |
| Current Liabilities:                            |    |            |           |            |
| Accounts payable and accrued expenses           | \$ | 1,447,981  | \$        | 562,463    |
| Students' deposits and deposits held in custody |    | 21,800     |           | 19,600     |
| Deferred income                                 |    | 425,074    |           | 220,326    |
| Current portion of capital lease payable        |    | 75,499     |           | _          |
| Current portion of long-term notes payable      |    | 7,533      |           | 5,706      |
| Present value of annuities payable              |    | 41,676     |           | 44,117     |
| Total Current Liabilities                       |    | 2,019,563  |           | 852,212    |
| Capital Lease Payable Less Current Portion      |    | 189,928    |           |            |
| Notes Payable Less Current Portion              |    | 126,998    |           | 20,592     |
| Total Liabilities                               |    | 2,336,489  |           | 872,804    |
| Net Assets:                                     |    |            |           |            |
| Unrestricted                                    |    | 16,351,629 |           | 15,604,092 |
| Temporarily restricted                          |    | 2,245,884  |           | 2,302,951  |
| Permanently restricted                          |    | 2,214,215  |           | 2,193,690  |
| Total Net Assets                                | _  | 20,811,728 | _         | 20,100,733 |
| Total Liabilities and Net Assets                | \$ | 23,148,217 | \$        | 20,973,537 |
|   |    |            |           |            |

See accompanying notes

# STATEMENT OF ACTIVITIES Year Ended July 31, 2010

(With comparative totals for the year ended July 31, 2009)

|  |                | 201          | 0            |               |                     |
|--|----------------|--------------|--------------|---------------|---------------------|
|  |                | Temporarily  | Permanently  |               | 2009                |
|  | Unrestricted   | Restricted   | Restricted   | _Total_       | _Total_             |
| Revenues:                              |                |              |              |               |                     |
| Tuition and fees, net                  | \$ 2,221,146   | \$ -         | \$ -         | \$ 2,221,146  | \$ 2,007,956        |
| Investment income                      | 72,169         | 131,540      | -            | 203,709       | 250,812             |
| Realized and unrealized gains (losses) | 110,575        | 123,262      | -            | 233,837       | (525,347)           |
| Private gifts, grants and bequests:    |                |              |              |               |                     |
| Co-op program                          | 3,662,235      | -            | -            | 3,662,235     | 3,525,787           |
| Co-op program - state designated       | 12,931         | -            | -            | 12,931        | 19,520              |
| Other                                  | 348,372        | 1,222,615    | 20,525       | 1,591,512     | 808,890             |
| Student housing                        | 704,258        | -            | -            | 704,258       | 627,786             |
| Miscellaneous income                   | 120,081        | -            | -            | 120,081       | 94,155              |
| Loss on disposal of assets             | (201,445)      |              |              | (201,445)     | <u> </u>            |
| Total Revenues, Gains and Other Sup    | port 7,050,322 | 1,477,417    | 20,525       | 8,548,264     | 6,809,559           |
| Net Assets Released from Restrictions  | 1,534,484      | (1,534,484)  |              |               |                     |
| Total Revenues                         | 8,584,806      | (57,067)     | 20,525       | 8,548,264     | 6,809,559           |
| Expenses:                              |                |              |              |               |                     |
| Instruction                            | 2,076,171      | -            | -            | 2,076,171     | 2,010,615           |
| Academic support                       | 1,059,441      | -            | -            | 1,059,441     | 877,479             |
| Student services                       | 605,100        | -            | -            | 605,100       | 566,481             |
| Institutional support                  | 3,813,459      | -            | -            | 3,813,459     | 3,296,871           |
| Auxiliary services                     | 283,098        |              |              | 283,098       | 287,154             |
| Total Expenses                         | 7,837,269      |              |              | 7,837,269     | 7,038,600           |
| Change in Net Assets                   | 747,537        | (57,067)     | 20,525       | 710,995       | (229,041)           |
| Net Assets at Beginning of Year        | _15,604,092    | 2,302,951    | 2,193,690    | 20,100,733    | 20,329,774          |
| Net Assets at End of Year              | \$ 16,351,629  | \$ 2,245,884 | \$ 2,214,215 | \$ 20,811,728 | <u>\$20,100,733</u> |
|  |                |              |              |               |                     |

See accompanying notes

# STATEMENT OF CASH FLOWS Year Ended July 31, 2010

(With comparative totals for the year ended July 31, 2009)

| lly 31, 2009) |   |
|---------------|---|
| 2010          | 2009  |
|               |   |
| \$ 5,236,566  | \$ 4,000,613  |
| 3,069,213     | 2,436,584   |
| 203,709       | 250,812   |
| 120,081       | 149,680   |
| (2,412,902)   | (2,303,279)   |
| (4,649,554)   | (4,356,720)   |
| (13,373)      | (1,242)   |
| (37,279)      | (36,556)  |
| 1,516,461     | 139,892   |
|               |   |
| (4,333,435)   | (5,069,292)   |
| 6,459         | -   |
| (863,127)     | (2,161,319)   |
| 937,636       | 36,408  |
| 1,624         | -   |
| (12,500)      | (12,500)  |
| (4,263,343)   | (7,206,703)   |
|               |   |
| (48,481)      | -   |
| (6,517)       | (4,482)   |
| (54,998)      | (4,482)   |
| (2,801,880)   | (7,071,293)   |
| 2,878,105     | 9,949,398   |
| \$ 76,225     | \$ 2,878,105  |
|               | 2010  \$ 5,236,566 3,069,213 203,709 120,081 (2,412,902) (4,649,554) (13,373) |

| NON-CASH INVESTING AND FINANCING ACTIVITIES                    |                     |                  |
|--|---------------------|------------------|
| Purchase of property and equipment using accounts payable      | \$ 858,250          | <u>\$ 47,454</u> |
| Purchase of property and equipment using capital lease payable | \$ 313,908          | \$ -             |
| Issuance of note receivable to purchaser of building           | \$ 229,500          | \$ -             |
| Issuance of note payable to donor of building                  | \$ 114,750          | \$ -             |
| Donated property and equipment                                 | \$ 174,000          | \$ -             |
| Purchase of vehicle using note payable                         | \$ -                | \$ 30,780        |
| Reconciliation of Change in Net Assets to Net Cash Provided by | Operating Activitie | s                |
|  | 2010                | 2009             |
| Change in Net Assets   | \$ 710,995          | \$ (229,041)     |
| Adjustments to Reconcile Change in Net Assets to               |                     |                  |
| Net Cash Provided by Operating Activities:                     |                     |                  |
| Realized and unrealized (gains) losses on investments          | (233,837)           | 525,347          |
| Depreciation and amortization                                  | 682,190             | 498,496          |
| Contributed assets   | (174,000)           | (17,800)         |
| Loss on disposal of assets                                     | 201,445             | -                |
| Change in Operating Assets and Liabilities:                    |                     |                  |
| Accounts receivable  | (63,139)            | (65,832)         |
| Pledges receivable   | 143,888             | (353,584)        |
| Prepaid expenses   | 4,644               | 82,709           |
| Accounts payable and accrued expenses                          | 27,268              | (251,129)        |
| Student deposits and deposits held in custody                  | 2,200               | 3,000            |
| Deferred income  | 204,748             | (63,001)         |
| Annuities payable  | 10,059              | 10,727           |
| Net Cash Provided by Operating Activities                      | <u>\$ 1,516,461</u> | \$ 139,892       |

See accompanying notes

# NOTES TO FINANCIAL STATEMENTS July 31, 2010

#### 1. ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES

Organization and Nature of Operations - Midwestern Baptist Theological Seminary, Inc. (the Seminary) is an agency of the Southern Baptist Convention (SBC) and is governed by a Board of Trustees elected by the SBC. The Seminary, with its primary campus located in Kansas City, Missouri, is accredited by the North Central Association of Colleges and Schools and the Association of Theological Schools in the United States and Canada. The Seminary offers Masters courses at extension sites located in Wichita, Kansas, St. Louis and Bolivar, Missouri, and Tulsa, Oklahoma. Revenues are received from tuition, residential housing, gifts, endowments and other auxiliary services.

Accounts and Pledges Receivable - The student receivables consist of unpaid tuition, fees and housing. Accounts receivable are stated at the amount management expects to collect from outstanding balances. Management provides for probable uncollectible amounts through the provision for bad debt expenses and an adjustment to a valuation allowance based on its assessment of the current status of individual accounts. Balances that remain outstanding after management has used reasonable collection efforts are written off through a charge to the valuation allowance. Changes to the valuation allowance have not been material to the financial statements. The allowance for doubtful accounts approximated \$38,000 and \$15,000 at July 31, 2010 and 2009, respectively. No collateral is required to support any receivables.

Unconditional promises to give (pledges receivable) are recorded at net realizable value. The Seminary estimates the allowance based on its historical experience of the relationship between actual bad debts and net amounts pledged. They believe that pledges receivables are fully collectible. Conditional promises to give are not included as revenue until the conditions are substantially met. If the likelihood that the condition would not be met is so remote as to be negligible, the pledge is considered to be unconditional.

**Advertising Costs** - The Seminary expenses advertising costs as they are incurred. The Seminary incurred \$47,252 and \$31,658 of advertising costs in 2010 and 2009, respectively.

Basis of Presentation - The accompanying financial statements have been prepared on the accrual basis of accounting.

The financial statements include certain prior year summarized comparative information in total, but not by net asset category. Such information does not include sufficient detail to constitute a presentation in conformity with generally accepted accounting principles (GAAP). Accordingly, such information should be read in conjunction with the Seminary's financial statements for the year ended July 31, 2009 from which the summarized information is derived.

Cash and Equivalents - Cash and equivalents consist of cash on hand and in interest-bearing checking, savings, and money market accounts subject to minimal withdrawal restrictions.

**Contributions** - The Seminary reports gifts of cash and other assets as restricted support if they are received with donor stipulations that limit the use of the donated assets. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose for restriction is accomplished, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions.

The Seminary has adopted the policy that the contributions restricted for capital improvements are released to unrestricted revenue when the property is placed in service.

Concentrations of Risk - The Seminary's donors and students are drawn from throughout the United States. However, the Southern Baptist Convention contributed 70% and 82% of the Seminary's gifts in fiscal 2010 and 2009, respectively. The Seminary maintains a majority of its cash balances in a financial institution located in Kansas City, Missouri. From time to time, the Seminary holds cash in excess of federally insured limits. However, the Seminary has not experienced any losses in these accounts and believes it is not exposed to any significant risk on cash and cash equivalents.

Estimates - The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues, expenses, gains, losses and other changes in net assets during the period. Actual results could differ from those estimates.

Fair Value of Financial Instruments - The carrying amounts of financial instruments including cash, receivables, accounts payable, accrued expenses and other payables approximated fair values as of July 31, 2010 due to their short-term nature. The fair value of investments is disclosed in Note 3 and the fair value of notes payable is disclosed in Note 8.

**Financial Statement Presentation** – The Seminary is required to report information regarding its financial position and activities according to three classes of net assets:

Unrestricted net assets are those currently available at the discretion of the Board for use in the entity's operations and those resources invested in land, buildings and equipment.

Temporarily restricted net assets are those which are stipulated by donors for specific operating purposes, special projects or for the acquisition or construction of land, buildings and equipment.

Permanently restricted amounts are those restricted by donors in perpetuity as endowments or irrevocable trusts.

**Income Taxes** - The Seminary is exempt from federal income tax under Section 501(c)(3) of the Internal Revenue Code. In addition, the Seminary is classified as an organization that is not a private foundation under Section 509(a)(1). Among other things, the Seminary is exempt from income, sales, FUTA, and state and local real estate taxes.

As of July 31, 2010, the Seminary has adopted the provisions of the Financial Accounting Standards Board's (FASB) FIN 48 – *Accounting for Uncertain Income Tax Positions* (FASB ASC 740-10) as it might apply to the Seminary's financial transactions. The Seminary's policy is to record a liability for any tax position that is beneficial to the Seminary, including any related interest and penalties, when it is more likely than not the position taken by management with respect to the transaction or class of transactions will be overturned by a taxing authority upon examination. Management believes there are no such positions as of July 31, 2010 and accordingly, no liability has been accrued.

Investments - Investments in equity securities having a readily determinable fair value and all debt securities are carried at fair value, determined primarily from quoted market prices. All other investments are valued at the lower of cost (or fair value at time of donation, if acquired by contribution) or market value or as otherwise noted in Note 3. Investment income, gains and losses are reflected in the statement of activities as unrestricted, temporarily restricted or permanently restricted based upon the existence and nature of any donor or legally imposed restrictions. Investment income consists principally of interest and dividends.

**Property and Equipment** - Property and equipment are depreciated over the estimated useful life of each asset, which ranges from 5 to 40 years. Annual depreciation is primarily computed using the straight-line method. Expenditures for physical plant and equipment over a nominal amount have been substantially recorded at cost with the exception of gifts, which are recorded at market value at date of acquisition.

Collection items, such as library and resource materials and institutional artifacts, acquired through either purchase or donation are reflected as a long-lived asset. Accessions are recorded at cost if purchased and at appraised or fair market value in the case of significant gifts.

Recent Accounting Pronouncements - In June 2009, FASB ASC 105 was issued, which established the FASB Accounting Standards Codifications (ASC) as the source of authoritative U.S. generally accepted accounting principles recognized by the FASB to be applied by nongovernmental entities in the preparation of financial statements in conformity with GAAP. The Seminary has applied this guidance in the preparation of the Seminary's financial statements as of July 31, 2010.

In January 2010, the FASB issued ASU No. 2010-06, Improving Disclosures about Fair Value Measurements. This amends ASC 820 (formerly FAS 157-4) to require additional disclosures. The guidance requires entities to disclose transfers of assets in and out of Levels 1 and 2 of the fair value hierarchy, and the reasons for those transfers. ASU 2010-06 is effective January, 2010. In addition, the guidance requires separate presentation of purchases and sales in

the Level 3 asset reconciliation; this is effective January, 2011. The adoption of this guidance is not expected to have a material impact on the Seminary's financial statements.

Subsequent Events – Management has evaluated events and transactions that have occurred since July 31, 2010 and reflected their effects, if any, in these financial statements through April 28, 2011, the date the financial statements were available to be issued.

#### 2. PLEDGES RECEIVABLE

Unconditional promises to give that are expected to be collected within one year are recorded at net realizable value. Unconditional promises to give that are expected to be collected in future years are recorded at the present value of their estimated future cash flows which approximate fair value. Pledges receivable at July 31 are as follows:

|                         | 2010       | 2009       |
|-------------------------|------------|------------|
| Pledges due in:         |            |            |
| Less than one year      | \$ 40,834  | \$ 220,000 |
| One to five years       | 131,666    | 100,000    |
| Five to ten years       | 60,000     | 60,000     |
|                         | 232,500    | 380,000    |
| Less discount at 2.8%   | (22,804)   | (26,416)   |
| Pledges receivable, net | \$ 209,696 | \$ 353.584 |

The pledges are temporarily restricted for capital improvements. Management considers the pledges to be fully collectible and no collateral is requires.

#### 3. INVESTMENTS

Investments are presented at fair value based on the stated fair value obtained from a bank and three Baptist foundations, and consist of the following at July 31, 2010 and 2009:

|                            | 2010         | 2009         |
|----------------------------|--------------|--------------|
| Sweep account              | \$ 649,210   | \$ -         |
| Church building loan funds | 1,120,751    | 2,031,359    |
| Pooled funds               | 5,085,652    | 4,664,926    |
| Total Investments          | \$ 6,855,613 | \$ 6,696,285 |

The funds administered and invested under the direction of the Southern Baptist Foundation and Oklahoma Baptist Foundation have been pooled for investment purposes with funds received from other Baptist institutions. At July 31, 2010, the pooled funds consisted of cash and equivalents (17%), domestic common stocks (40%), domestic corporate bonds (31%), U.S. Treasury bonds and other U.S. agency debt (7%), and hedge, venture capital and structured settlements (5%). At July 31, 2009, the pooled funds consisted of cash and equivalents (29%), domestic common stocks (36%), domestic corporate bonds (26%) and U.S. Treasury bonds and other U.S. agency debt (9%).

#### 4. VALUATION OF INVESTMENTS

Effective August 1, 2008, the Seminary adopted the provisions of FASB Statement No. 157 *Fair Value Measurements* (FASB ASC 820-10), for financial assets and liabilities and non-financial assets and liabilities measured at fair value on a recurring basis. Effective August 1, 2009, the Seminary adopted FASB Statement No. 157 *Fair Value Measurements* (FASB ASC 820-10), for non-financial assets and liabilities that are measured at fair value on a non-recurring basis.

The objective of a fair value measurement is to determine the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date (an exit price). Accordingly, the fair value hierarchy gives the highest priority to quoted prices (unadjusted) in active markets for identical assets or liabilities (Level 1) and the lowest priority to unobservable inputs (Level 3). The three-tier hierarchy of inputs is summarized in the three broad levels below:

- Level 1 inputs are unadjusted quoted market prices in active independent markets for identical assets and liabilities
- Level 2 inputs are directly or indirectly observable estimates from quotes for similar but not identical assets and liabilities, market trades for identical assets not actively traded or other external independent means;
- Level 3 inputs are unobservable and reflect assumptions on the part of the reporting entity.

Fair value for the investments with the various Baptist foundations (Level 3) is based upon the stated fair value obtained from the various Baptist foundations.

The following table sets forth information about the level within the fair value hierarchy at which the Seminary's financial assets and liabilities are measured on a recurring basis at July 31, 2010:

| 3           |
|-------------|
| -           |
| 481         |
| 400         |
| 522         |
| <u> 103</u> |
|             |

Assets measured at fair value on a recurring basis using significant unobservable inputs (Level 3) include investments with various Baptist foundations:

| August 1, 2009                         | \$ 6,696,285 |
|--|--------------|
| Realized and unrealized gains (losses) | 233,837      |
| Purchases, issuance and settlements    | (723,719)    |
| July 31, 2010                          | \$ 6,206,403 |

The amount of total gains or losses for the year ended July 31, 2010 included in earnings that are attributable to the change in unrealized gains or losses relating to assets still held at the reporting date is \$169,857 and is included in the statement of activities in realized and unrealized gains (losses).

The following table sets forth information about the level within the fair value hierarchy at which the Seminary's financial assets and liabilities are measured on a recurring basis at July 31, 2009:

|   | Fair Value   | (Level 3)    |
|---|--------------|--------------|
| Investments with Mississippi Baptist Foundation | \$ 1,364     | \$ 1,364     |
| Investments with Southern Baptist Foundation    | 3,152,666    | 3,152,666    |
| Investment with Baptist Foundation of Oklahoma  | 3,542,255    | 3,542,255    |
| Total   | \$ 6,696,285 | \$ 6,696,285 |

Assets measured at fair value on a recurring basis using significant unobservable inputs (Level 3) include investments with various Baptist foundations:

Assets measured at fair value on a recurring basis using significant unobservable inputs (Level 3) include investments with various Baptist foundations:

| August 1, 2008                         | \$ 5,096,717     |
|--|------------------|
| Realized and unrealized gains (losses) | (525,347)        |
| Purchases, issuance and settlements    | <u>2,124,915</u> |
| July 31, 2009                          | \$ 6 696 285     |

The amount of total gains or losses for the year ended July 31, 2009 included in earnings that are attributable to the change in unrealized gains or losses relating to assets still held at the reporting date is \$(331,283) and is included in the statement of activities in realized and unrealized gains (losses).

# 5. NOTE RECEIVABLE

Note receivable consists of the following:

Note receivable dated December 15, 2009. Payable in 96 monthly installments of \$1,376, beginning January 15, 2010. The final installment of the remaining principal and interest is due December 15, 2017. Effective interest rate is 6% per annum. The note is secured by a first mortgage on real property. 50% of the proceeds on the note will be remitted to the original donor of the building sold as described in Note 8.

| described in Note 8.                          | C | \$<br>227,876 |
|---|---|---------------|
| Total Note Receivable                         |   | \$<br>227,876 |
| Maturities of note receivable are as follows: |   |               |
| Year Ending July 31,                          |   |               |
| 2011  |   | \$<br>2,919   |
| 2012  |   | 3,099         |
| 2013  |   | 3,290         |
| 2014  |   | 3,493         |
| 2015  |   | 3,708         |
| Thereafter                                    |   | 211,367       |
| Total Note Receivable                         |   | \$<br>227,876 |

#### 6. POST-RETIREMENT OBLIGATIONS

The Seminary provides certain health care and life insurance benefits to former employees or their spouses. Under this program, the expected cost of retiree health and life insurance benefits is charged to expense during the years that the employee renders service to the Seminary. In 2010 and 2009, the cost of benefits was \$37,279 and \$36,556 respectively. The accumulated post-retirement benefit obligation was \$300,000 and \$300,000 at July 31, 2010 and 2009, respectively and included in accrued expenses in the statement of financial position. The Seminary does not intend to pre-fund this obligation. The unfunded accumulated post-retirement benefit obligation was estimated over the remaining expected lives of the individuals and was discounted using a rate of 4%.

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#### 7. CAPITAL LEASE PAYABLE

The Seminary leases equipment under a capital lease. The economic substance of the lease is that the Seminary is financing the acquisition of the assets through the lease, and, accordingly, it is recorded in the Seminary's assets and liabilities. Equipment and library books include cost of \$313,908 and accumulated depreciation of \$20,972 related to the capital lease.

The following is a schedule of minimum lease payments required under the lease together with the present value as of July 31, 2010:

| Year ending July 31:   |  |
|--|--|
| 2011   | \$ 85,898  |
| 2012   | 85,898   |
| 2013   | 85,898   |
| 2014   | 28,634   |
| Total Minimum Lease Payments   | 286,328  |
| Less: Amount Representing Interest   | (20,901)   |
| Present Value of Minimum Lease Payments  | <u>\$ 265,427</u>  |
| NOTES PAYABLE Notes payable consists of the following:   |  |
| Commercial loan, secured by vehicle, 6.25% interest, payments of \$599, due monthly through October, 2013.   | \$ 20,593  |
| Note to donor of building to remit 50% of proceeds from sale of building. These proceeds will be remitted to donor on the same schedule as the Note Receivable in Note 5.  Total Notes Payable | 113,938<br>\$ 134,531  |
| Maturities of notes payable are as follows:  |  |
| Year Ending July 31, 2011 2012 2013 2014 2015 Thereafter Total Notes Payable   | \$ 7,533<br>8,013<br>8,524<br>2,923<br>1,854<br>105,684<br><u>\$ 134,531</u> |
|  |  |

Interest incurred and paid on the note payable amounted to \$13,373 for the year ended July 31, 2010. As the majority of notes payable were entered into during the current fiscal year, the fair value of notes payable approximates book value.

# 9. UNRESTRICTED NET ASSETS

Unrestricted net assets were allocated as follows at July 31, 2010 and 2009:

|   | 2010                 | 2009                 |
|---|----------------------|----------------------|
| Net investment in property and equipment                                    | \$ 14,090,224        | \$ 10,485,993        |
| Undesignated  | 670,846              | 3,599,001            |
| Designated for annuity  | 178,419              | 166,058              |
| Designated for endowment  | 1,012,140            | 953,040              |
| Designated for investment   | 400,000              | 400,000              |
| Total Unrestricted Net Assets   | <u>\$ 16,351,629</u> | <u>\$ 15,604,092</u> |
| 10. TEMPORARILY RESTRICTED NET ASSETS                                       |                      |                      |
| Temporarily restricted net assets consisted of the following at year-end:   |                      |                      |
| Investments   | \$ 2,036,188         | \$ 1,949,367         |
| Pledges receivable  | 209,696              | 353,584              |
| Total Temporarily Restricted Net Assets                                     | \$ 2,245,884         | <u>\$ 2,302,951</u>  |
| Temporarily restricted net assets are available for the following purposes: |                      |                      |
| Scholarships and student loans  | \$ 876,259           | \$ 772,968           |
| Buildings and equipment   | 410,624              | 696,565              |
| Ministry and general  | 904,926              | 784,265              |
| Lectureships  | 54,075               | 49,153               |
| Total Temporarily Restricted Net Assets                                     | \$ 2,245,884         | \$ 2,302,951         |

#### 11. TEMPORARILY RESTRICTED ASSETS RELEASED FROM RESTRICTIONS

Net assets were released from donor restrictions by incurring expenses satisfying the restricted purposes or by occurrence of other events specified by donors. These amounts released during the years ended July 31, 2010 and 2009 are as follows:

|                                | 2010                | 2009       |
|--------------------------------|---------------------|------------|
| Scholarships and student loans | \$ 52,608           | \$ 89,438  |
| Buildings and equipment        | 1,454,648           | 210,176    |
| Ministry and general           | 24,106              | 39,202     |
| Lectureships                   | 3,122               | 1,781      |
| Total Net Assets Released      | <u>\$ 1,534,484</u> | \$ 340,597 |

#### 12. PERMANENTLY RESTRICTED NET ASSETS

Permanently restricted net assets consisted of the following:

|  | 2010         | 2009         |
|--|--------------|--------------|
| Investments in perpetuity, the income from which is expendable to support: |              |              |
| Scholarships and student loans   | \$ 1,242,697 | \$ 1,239,497 |
| Ministry and general   | 914,885      | 897,560      |
| Lectureships   | 56,633       | 56,633       |
| Total Permanently Restricted Net Assets                                    | \$ 2,214,215 | \$ 2,193,690 |

#### 13. ENDOWMENTS

The Seminary's endowment consists of approximately ninety individual funds, a majority of which were established for scholarships. Its endowment consists of perpetual endowments. As required by generally accepted accounting principles, net assets associated with endowment funds, including funds designated by the Board of Trustees to function as endowments, are classified and reported based on the existence or absence of donor-imposed restrictions.

#### Interpretation of Relevant Law

The Board of Trustees of the Seminary has interpreted the Missouri enacted version of the Uniform Prudent Management of Institutional Funds Act (UPMIFA) as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary.

The Seminary classifies as permanently restricted net assets (1) the original value of gifts donated to the permanent endowment, (2) the original value of subsequent gifts to the permanent endowment, and (3) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor-restricted endowment fund that is not classified as permanently restricted net assets is classified as temporarily restricted net assets.

| Endowment Net Asset Composition by Type of Fund as of July 31, 2010 |              |              |              |      |  |
|---|--------------|--------------|--------------|------|--|
|   |              | Temporarily  | Permanently  |      |  |
|   | Unrestricted | Restricted   | Restricted   |      |  |
| Board-designated  | \$1,012,140  | \$ -         | \$ -         | \$ 1 |  |
| Donor-restricted  |              | 1,759,774    | 2,093,642    | _3   |  |
| Total Funds   | \$1,012,140  | \$ 1,759,774 | \$ 2,093,642 | \$ 4 |  |

# Total 1,012,140 3,853,416 4,865,556 Changes in Endowment Net Assets for the Year Ended July 31, 2010

Permanently

|   | Unrestricted | Restricted   | Restricted   | Total        |
|---|--------------|--------------|--------------|--------------|
| Endowment net assets, beginning of year | \$ 881,002   | \$ 1,595,983 | \$ 1,977,767 | \$ 4,454,752 |
| Contributions                           | -            | -            | 115,875      | 115,875      |
| Investment income                       | 116,685      | 41,195       | -            | 157,880      |
| Net depreciation                        | 40,815       | 123,262      | -            | 164,077      |
| Appropriated for expense                | (26,362)     | (666)        | <u>=</u>     | (27,028)     |
| Not assets, and of year                 | \$1.012.140  | ¢ 1 750 774  | \$ 2,002,642 | © 1 965 556  |

| Appropriated for expense               | (20,302)              | (000)               |              | (27,020)     |
|--|-----------------------|---------------------|--------------|--------------|
| Net assets, end of year                | <u>\$1,012,140</u>    | <u>\$ 1,759,774</u> | \$ 2,093,642 | \$ 4,865,556 |
| <b>Endowment Net Asset Composition</b> | by Type of Fund as of | f July 31, 2009     |              |              |
|  |                       | Temporarily         | Permanently  |              |
|  | Unrestricted          | Restricted          | Restricted   | <u>Total</u> |
|  | 0.050.010             |                     |              |              |

|                                | Unrestricted            | Restricted          | Restricted          | <u>Iotal</u>        |
|--------------------------------|-------------------------|---------------------|---------------------|---------------------|
| Board-designated               | \$ 953,040              | \$ -                | \$ -                | \$ 953,040          |
| Donor-restricted               | (72,038)                | 1,595,983           | _1,977,767          | 3,501,712           |
| Total Funds                    | <u>\$ 881,002</u>       | <u>\$ 1,595,983</u> | <u>\$ 1,977,767</u> | <u>\$ 4,454,752</u> |
| Changes in Endowment Net Asset | s for the Year Ended Ju | ly 31, 2009         |                     |                     |

| Changes in Endowment i (ct i issets for the | c rem Buaca ou | ., <b>-</b> 00/ |              |              |
|---|----------------|-----------------|--------------|--------------|
|   |                | Temporarily     | Permanently  |              |
|   | Unrestricted   | Restricted      | Restricted   | <u>Total</u> |
| Endowment net assets, beginning of year     | \$1,037,803    | \$ 1,865,049    | \$ 1,977,767 | \$ 4,880,619 |
| Investment income                           | 41,285         | (104,368)       | -            | (63,083)     |
| Net depreciation                            | (162,538)      | (163,770)       | -            | (326,308)    |
| Appropriated for expense                    | (35,548)       | (928)           |              | (36,476)     |
| Net assets, end of year                     | \$ 881,002     | \$ 1,595,983    | \$ 1,977,767 | \$ 4,454,752 |
|   |                |                 |              |              |

#### Return Objectives and Risk Parameters

The Seminary has adopted endowment investment and spending policies that attempt to provide a predictable stream of funding to programs supported by its endowment while ensuring that the purchasing power of the endowment assets do not decline over time.

#### Strategies Employed for Achieving Objectives

To satisfy its long-term rate-of-return objectives, the Seminary relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). Endowment assets are invested in a well-diversified asset mix, which includes equity and debt securities, that is intended to result in a consistent inflation-protected rate of return that has sufficient liquidity to make annual distributions. Actual returns in any given year may vary. Investment risk is measured in terms of the total endowment funds; investment assets and allocation between net asset classes and strategies are managed to not expose the funds to unacceptable levels of risk.

#### Spending Policy and How the Investment Objectives Relate to Spending Policy

The Seminary's spending policy is established based on the donor agreement which specifies a payout of interest and dividends. For board-designated endowments, the Seminary has a spending policy of appropriating for distribution each year the annual earnings of its board-designated endowments.

#### 14. COOPERATIVE PROGRAM APPORTIONMENT

The Seminary received a large portion of its operating revenues from the Cooperative Program of the Southern Baptist Convention. The revenues are recorded ratably over the year based on the annual budget allocation of the Convention.

During the years ended July 31, 2010 and 2009, the Seminary received \$3,662,235 and \$3,525,787, respectively, from the Convention. The Convention reported that the monies came from the organizations located in the following regions:

|                      | 2010       | 2009       |                                | 2010        | 2009               |
|----------------------|------------|------------|--------------------------------|-------------|--------------------|
| Alabama              | \$ 345,449 | \$ 341,776 | New Mexico                     | 22,357      | 22,747             |
| Alaska               | 4,589      | 4,157      | New York                       | 4,348       | 4,082              |
| Arizona              | 16,629     | 15,241     | North Carolina                 | 190,956     | 181,917            |
| Arkansas             | 163,392    | 148,554    | Northwest                      | 12,516      | 12,400             |
| California           | 38,632     | 40,649     | Ohio                           | 31,483      | 31,673             |
| Colorado             | 9,340      | 10,992     | Oklahoma                       | 177,628     | 183,130            |
| District of Columbia | 609        | 627        | Pennsylvania-South Jersey      | 4,113       | 4,130              |
| Florida              | 251,427    | 249,142    | South Carolina                 | 250,301     | 214,136            |
| Georgia              | 350,078    | 301,226    | Tennessee                      | 278,331     | 270,101            |
| Hawaii               | 7,016      | 6,465      | Texas - BGCT                   | 239,869     | 239,698            |
| Illinois             | 47,621     | 44,464     | Texas - SBTC                   | 263,723     | 251,531            |
| Indiana              | 20,183     | 16,203     | Utah-Idaho                     | 3,370       | 3,187              |
| Iowa Fellowship      | 2,039      | 1,973      | Virginia - BGAV                | 35,074      | 36,594             |
| Kansas-Nebraska      | 14,789     | 18,887     | Virginia - SBCV                | 85,186      | 79,689             |
| Kentucky             | 160,398    | 155,018    | West Virginia                  | 9,195       | 8,835              |
| Louisiana            | 144,466    | 152,818    | Wyoming                        | 3,193       | 3,172              |
| Maryland-Delaware    | 34,341     | 35,222     | Puerto Rico/U.S. Virgin Island | s 95        | 44                 |
| Michigan             | 7,022      | 8,712      | Dakotas                        | 776         | 703                |
| Minnesota-Wisconsin  | 1,109      | 976        | Montana                        | 1,893       | 1,888              |
| Mississippi          | 214,919    | 213,751    | Specials                       | 99,318      | 98,828             |
| Missouri             | 106,750    | 103,082    | T-t-1 P Pi1                    |             |                    |
| Nevada               | 5,162      | 5,013      | Total Revenues Received        | ea ((a aa 5 | ea cas ana         |
| New England          | 2,550      | 2,354      | from the Convention            | \$3,662,235 | <u>\$3,525,787</u> |

#### 15. FINANCIAL ASSISTANCE

The Seminary provided financial assistance to students, which has been offset against tuition and fees in the amounts of \$279,678 and \$243,380, for the years ending July 31, 2010 and 2009, respectively.

#### 16. PENSION PLAN

The Seminary participates in the retirement program of the Annuity Board of the Southern Baptist Convention. All administrative officers, directors, supervisory personnel and regular faculty are eligible for the plan, which is a defined contribution plan. Seminary contributions range from 6% to 10% of eligible compensation. The total pension expense for the years ended July 31, 2010 and 2009 was \$158,191 and \$162,343, respectively.

#### 17. OPERATING LEASES

The Seminary has entered into operating leases for office equipment. The leases have 60 month terms. The Seminary paid \$35,557 and \$19,337 in rent on these leases for 2010 and 2009, respectively. The future minimum lease payments under these leases are as follows:

| Year Ending July 31, |           |
|----------------------|-----------|
| 2011                 | \$ 36,374 |
| 2012                 | 36,374    |
| 2013                 | 36,374    |
| 2014                 | 17,037    |
| 2015                 | 817       |
| Total                | \$126,976 |

#### 18. ALLOCATION OF EXPENSES

The cost of providing various program and supporting activities of the Seminary has been reported on a natural basis in the statement of activities. The costs of program services and supporting activities, including allocation of certain costs, are summarized below.

|                              | 2010                | 2009                |
|------------------------------|---------------------|---------------------|
| Program services:            |                     |                     |
| Educational                  | \$ 3,247,939        | \$ 2,981,700        |
| Student aid and housing      | 711,788             | 686,720             |
| Total Program Services       | 3,959,727           | 3,668,420           |
| Supporting services:         |                     |                     |
| Administration               | 3,560,730           | 3,142,943           |
| Fund-raising                 | 316,812             | 227,237             |
| Total Supporting Services    | 3,877,542           | 3,370,180           |
| Total Allocation of Expenses | <u>\$ 7,837,269</u> | <u>\$ 7,038,600</u> |
|                              |                     |                     |

#### 19. SIGNIFICANT ESTIMATES AND CONCENTRATIONS

Generally accepted accounting principles require disclosure of certain estimates and current vulnerabilities due to certain concentrations. Those matters include the following:

As discussed in Note 6, the Seminary provides health care and life insurance benefits to former employees or their spouses. An estimate of this liability has been recorded using assumptions about life expectancies, increases in health and life insurance premiums and discount rates. The Seminary's estimate for this liability could change materially in the future if the health insurance program is changed or modified.

#### 20. COMMITMENT

In January 2010, the Seminary entered into a construction contract to build a new chapel. The initial commitment to the general contractor was \$3,381,985. As of July 31, 2010, the total commitment to the general contractor, with approved change orders, has increased to \$4,120,330. Along with payments to other vendors, made in the course of completing the chapel project, the total construction in process balance on the statement of financial position is \$4,626,683. Total costs incurred but unpaid at July 31, 2010 are approximately \$858,250, including retainage of \$103,008 in accounts payable. This project is not expected to exceed \$6,400,000.

As of February 28, 2011, the contract with the general contractor was finalized and reduced to \$3,557,597. Final payment was made on April 13, 2011. The project is now estimated to cost \$7.5 to \$8.5 million based on phase completion. Phases would be to complete the first floor, second floor and furnishings. The increase in the estimated project cost is due to payment to skilled workers and reduction in estimated volunteers.

In January 2010, the Seminary entered into a construction contract to remodel the apartments located on its premises. As of July 31, 2010, \$131,126 is reported in construction in process. This project is not expected to exceed \$145,000.

# 21. CONTINGENT LIABILITY

In July 2010, the Department of Education (DOE) conducted a program review of the Seminary's Student Financial Aid programs. The DOE review indicated that certain students may have been ineligible to receive federal financial aid. Consequently, some or all of the federal financial aid received by these students, which could be material in amount, may be disallowed. As of the date these financial statements are issued, the DOE has not issued its report on the program review of the Seminary's Student Financial Aid programs. While management believes that the amount of federal financial aid that may be disallowed will not be significant, the potential liability, if any, cannot be reasonably estimated.

#### REPORT OF INDEPENDENT AUDITORS

Board of Trustees

Midwestern Baptist Theological Seminary, Inc.

We have audited the accompanying statement of financial position of **Midwestern Baptist Theological Seminary, Inc.** (the Seminary) as of July 31, 2010, and the related statements of activities and cash flows for the year then ended. These financial statements are the responsibility of the Seminary's management. Our responsibility is to express an opinion on these financial statements based on our audit. The prior year summarized information has been derived from the Seminary's 2009 financial statements and, in our report dated October 13, 2009 we expressed an unqualified opinion on those financial statements.

We conducted our audit in accordance with generally accepted auditing standards of the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of **Midwestern Baptist Theological Seminary, Inc.** as of July 31, 2010, and the changes in its net assets and its cash flows for the year then ended, in conformity with generally accepted accounting principles of the United States of America.

Keller & Owens, LLC April 28, 2011

# NEW ORLEANS BAPTIST THEOLOGICAL SEMINARY CONSOLIDATED STATEMENTS OF FINANCIAL POSITION JULY 31, 2010 AND 2009

|  | <u>2010</u>         | <u>2009</u>         |
|--|---------------------|---------------------|
| Assets:  |                     |                     |
| Cash and cash equivalents                        | \$ 529,292          | \$ 686,998          |
| Accounts receivable, less allowance for doubtful |                     |                     |
| accounts of \$60,000 in 2010 and 2009            | 2,024,157           | 1,875,573           |
| Accounts receivable - related organizations      | 471,442             | 163,277             |
| Inventories, prepaid expenses and other assets   | 1,049,627           | 1,050,777           |
| Investments                                      | 66,148,134          | 64,270,234          |
| Property and equipment, net                      | 15,926,020          | 16,534,353          |
| Funds held in trust by others                    | 2,026,539           | 1,903,033           |
| Total assets                                     | <u>\$88,175,211</u> | <u>\$86,484,245</u> |
| Liabilities:                                     |                     |                     |
| Accounts payable and accrued expenses            | \$ 818,092          | \$ 828,606          |
| Accounts payable - related organizations         | -                   | 298,952             |
| Deposits and deferred revenue                    | 1,633,185           | 1,612,480           |
| Total liabilities                                | 2,451,277           | 2,740,038           |
| Net assets:                                      |                     |                     |
| Unrestricted                                     | 41,300,096          | 41,726,667          |
| Temporarily restricted                           | 9,864,266           | 9,172,285           |
| Permanently restricted                           | 34,559,572          | 32,845,255          |
| Total net assets                                 | 85,723,934          | 83,744,207          |
| Total liabilities and net assets                 | <u>\$88,175,211</u> | <u>\$86,484,245</u> |

The accompanying Notes are an integral part of these financial statements.

# CONSOLIDATED STATEMENT OF ACTIVITIES FOR THE YEAR ENDED JULY 31, 2010

| FOR THE YEAR ENDED JULY 31, 2010                  |              |             |             |              |  |
|---|--------------|-------------|-------------|--------------|--|
|   |              | Temporarily | Permanently |              |  |
|   | Unrestricted | Restricted  | Restricted  | <b>Total</b> |  |
| Revenues, gains and other support:                |              |             |             |              |  |
| Student tuition and fees \$                       | 6,989,637    | \$ -        | \$ - 5      | \$ 6,989,637 |  |
| Gifts:  |              |             |             |              |  |
| Southern Baptist Convention - Cooperative Program | 8,547,900    | -           | -           | 8,547,900    |  |
| Other   | 1,170,299    | 779,875     | 1,552,737   | 3,502,911    |  |
| Endowment income                                  | 354,111      | 851,630     | 14,119      | 1,219,860    |  |
| Investment and other income                       | 712,955      | 1,214,892   | 23,955      | 1,951,802    |  |
| Net appreciation (depreciation) in fair value     |              |             |             |              |  |
| of investments                                    | 1,605,600    | 33,737      | -           | 1,639,337    |  |
| Change in value of funds held in trust by others  | _            | -           | 107,506     | 107,506      |  |
| Gifts to funds held in trust by others            | -            | -           | 16,000      | 16,000       |  |
| Auxillary enterprises:                            |              |             |             |              |  |
| Student housing                                   | 1,735,121    | -           | -           | 1,735,121    |  |
| Other   | 267,410      | -           | -           | 267,410      |  |
| Other _   | 396,514      | 4,000       |             | 400,514      |  |
| Total revenues, gains and other support           | 21,779,547   | 2,884,134   | 1,714,317   | 26,377,998   |  |
| Net assets released from restrictions             | 2,192,153    | (2,192,153) | -           |              |  |
| Expenses:   |              |             |             |              |  |
| Programs:   |              |             |             |              |  |
| Division of Biblical Studies                      | 845,535      | -           | -           | 845,535      |  |
| Division of Theological and Historical Studies    | 709,302      | -           | -           | 709,302      |  |
| Division of Pastoral Ministries                   | 843,801      | -           | -           | 843,801      |  |
| Division of Christian Education Ministries        | 687,318      | -           | -           | 687,318      |  |
| Division of Church and Music Ministries           | 489,963      | -           | -           | 489,963      |  |
| Center of Evangelism and Church Growth            | 156,978      | -           | -           | 156,978      |  |
| Leavell College                                   | 834,314      | -           | -           | 834,314      |  |
| Non-Divisional Academic                           | 3,624,686    | -           | -           | 3,624,686    |  |
| Library   | 857,783      | -           | -           | 857,783      |  |
| Support services:                                 |              |             |             |              |  |
| Academic Dean's Office                            | 319,482      | -           | -           | 319,482      |  |
| Registry Office                                   | 223,811      | -           | -           | 223,811      |  |
| Administrative and general                        | 2,688,322    | -           | -           | 2,688,322    |  |
| Maintenance                                       | 3,758,833    | -           | -           | 3,758,833    |  |

| Student aid                           | 1,346,094    | -            | -            | 1,346,094    |
|---------------------------------------|--------------|--------------|--------------|--------------|
| Auxiliary enterprises:                |              |              |              |              |
| Student housing                       | 2,403,240    | -            | -            | 2,403,240    |
| Other                                 | 1,342,956    | -            | -            | 1,342,956    |
| Loss on note receivable restructuring | 1,500,000    | -            | -            | 1,500,000    |
| Capital projects                      | 1,055,338    | -            | -            | 1,055,338    |
| Depreciation                          | 710,515      |              |              | 710,515      |
| Total expenses                        | 24,398,271   |              |              | 24,398,271   |
| Changes in net assets                 | (426,571)    | 691,981      | 1,714,317    | 1,979,727    |
| Net assets at beginning of year       | 41,726,667   | 9,172,285    | 32,845,255   | 83,744,207   |
| Net assets at end of year             | \$41,300,096 | \$ 9,864,266 | \$34,559,572 | \$85,723,934 |
|                                       |              |              |              |              |

The accompanying Notes are an integral part of these financial statements.

# CONSOLIDATED STATEMENT OF ACTIVITIES FOR THE YEAR ENDED JULY 31, 2009

|   | Unrestricted  | Temporarily Restricted | Permanentl<br>Restricted | y<br><u>Total</u> |
|---|---------------|------------------------|--------------------------|-------------------|
| Revenues, gains and other support:                |               |                        |                          |                   |
| Student tuition and fees                          | \$ 6,156,027  | \$ -                   | \$ -                     | \$ 6,156,027      |
| Gifts:  |               |                        |                          |                   |
| Southern Baptist Convention - Cooperative Program |               | -                      | -                        | 9,012,159         |
| Other   | 1,022,662     | 1,041,397              | 2,023,254                | 4,087,313         |
| Endowment income                                  | 371,227       | 857,712                | 14,966                   | 1,243,905         |
| Investment and other income                       | 1,721,866     | 807,800                | 54,624                   | 2,584,290         |
| Net appreciation (depreciation) in fair value     |               |                        |                          |                   |
| of investments                                    | (1,119,416)   | 3,898                  | -                        | (1,115,518)       |
| Change in value of funds held in trust by others  | -             | -                      | (352,795)                | (352,795)         |
| Gifts to funds held in trust by others            | -             | -                      | 22,500                   | 22,500            |
| Auxillary enterprises:                            |               |                        |                          |                   |
| Student housing                                   | 1,759,829     | -                      | -                        | 1,759,829         |
| Other   | 280,100       | -                      | -                        | 280,100           |
| Other   | 376,295       | <u>-</u>               |                          | 376,295           |
| Total revenues, gains and other support           | 19,580,749    | 2,710,807              | 1,762,549                | 24,054,105        |
| Net assets released from restrictions             | 2,485,304     | (2,485,304)            |                          |                   |
| Expenses:   |               |                        |                          |                   |
| Programs:   |               |                        |                          |                   |
| Division of Biblical Studies                      | 772,260       | -                      | -                        | 772,260           |
| Division of Theological and Historical Studies    | 707,767       | -                      | -                        | 707,767           |
| Division of Pastoral Ministries                   | 841,769       | -                      | -                        | 841,769           |
| Division of Christian Education Ministries        | 668,755       | -                      | -                        | 668,755           |
| Division of Church and Music Ministries           | 471,012       | -                      | -                        | 471,012           |
| Center of Evangelism and Church Growth            | 171,799       | -                      | -                        | 171,799           |
| Leavell College                                   | 839,444       | -                      | -                        | 839,444           |
| Non-Divisional Academic                           | 3,604,648     | -                      | -                        | 3,604,648         |
| Library   | 918,755       | -                      | -                        | 918,755           |
| Support services:                                 |               |                        |                          |                   |
| Academic Dean's Office                            | 320,367       | -                      | -                        | 320,367           |
| Registry Office                                   | 289,477       | -                      | -                        | 289,477           |
| Administrative and general                        | 2,798,841     | -                      | -                        | 2,798,841         |
| Maintenance                                       | 3,623,256     | -                      | -                        | 3,623,256         |
| Student aid                                       | 1,635,111     | -                      | -                        | 1,635,111         |
| Auxiliary enterprises:                            |               |                        |                          |                   |
| Student housing                                   | 2,453,240     | -                      | -                        | 2,453,240         |
| Other   | 1,363,015     | -                      | -                        | 1,363,015         |
| Capital projects                                  | 1,376,084     | -                      | -                        | 1,376,084         |
| Depreciation                                      | 766,260       |                        |                          | 766,260           |
| Total expenses                                    | 23,621,860    |                        |                          | 23,621,860        |
| Changes in net assets                             | (1,555,807)   | 225,503                | 1,762,549                | 432,245           |
| Net assets at beginning of year                   | 43,282,474    | 8,946,782              | 31,082,706               | 83,311,962        |
| Net assets at end of year                         | \$ 41,726,667 | \$ 9,172,285           | \$32,845,255             | \$ 83,744,207     |

The accompanying Notes are an integral part of these financial statements.

| CONSOLIDATED STATEMENTS OF CASH FLOWS                                 |                   |                   |  |  |
|---|-------------------|-------------------|--|--|
| FOR THE YEARS ENDED JULY 31, 2010                                     | AND 2009          |                   |  |  |
|   | <u>2010</u>       | 2009              |  |  |
| Cash flows from operating activities:                                 |                   |                   |  |  |
| Change in net assets  | \$ 1,979,727      | \$ 432,245        |  |  |
| Adjustments to reconcile change in net assets to                      |                   |                   |  |  |
| net cash provided by operating activities:                            |                   |                   |  |  |
| Depreciation  | 710,515           | 766,260           |  |  |
| Net (appreciation) depreciation in fair value of investments          | (1,639,337)       | 1,115,518         |  |  |
| Change in value of funds held in trust by others                      | (107,506)         | 352,796           |  |  |
| Gifts to funds held in trust by others                                | (16,000)          | (22,500)          |  |  |
| Increase in cash value of life insurance                              | (29,455)          | (9,974)           |  |  |
| Loss on note receivable restructuring                                 | 1,500,000         | -                 |  |  |
| Increase in accounts receivable                                       | (148,584)         | (386,812)         |  |  |
| (Increase) decrease in inventories, prepaid expenses and other assets | 1,150             | (49,192)          |  |  |
| (Increase) decrease in accounts receivable - related organizations    | (308,165)         | 214,128           |  |  |
| Decrease in accounts payable and accrued expenses                     | (10,514)          | (61,109)          |  |  |
| Increase (decrease) in accounts payable - related organizations       | (298,952)         | 109,639           |  |  |
| (Increase) decrease in deposits and deferred revenue                  | 20,705            | (100,513)         |  |  |
| Contributions restricted for long-term investment                     | (1,552,737)       | (2,023,254)       |  |  |
| Net cash provided by operating activities                             | 100,847           | 337,232           |  |  |
| Cash flows from investing activities:                                 |                   |                   |  |  |
| Purchase of investments   | (17,763,337)      | (15,945,687)      |  |  |
| Sale of investments   | 16,305,667        | 12,833,512        |  |  |
| Issuance of investment notes receivable                               | (850,000)         | -                 |  |  |
| Payments on investment notes receivable                               | 598,562           | 556,582           |  |  |
| Purchase of property and equipment                                    | (102,182)         | (156,280)         |  |  |
| Net cash used by investing activities                                 | (1,811,290)       | (2,711,873)       |  |  |
| Cash flows from financing activities:                                 |                   |                   |  |  |
| Proceeds from contributions restricted for:                           |                   |                   |  |  |
| Investment in endowment   | 1,552,737         | 2,023,254         |  |  |
| Decrease in cash and cash equivalents                                 | (157,706)         | (351,387)         |  |  |
| Cash and cash equivalents - beginning of year                         | 686,998           | _1,038,385        |  |  |
| Cash and cash equivalents - end of year                               | <u>\$ 529,292</u> | <u>\$ 686,998</u> |  |  |

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

# Note 1 - NATURE OF ACTIVITIES AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES Nature of Activities

The consolidated financial statements include the accounts of the New Orleans Baptist Theological Seminary (Seminary) and the New Orleans Baptist Seminary Foundation (Foundation). The Seminary is an agency of the Southern Baptist Convention (SBC) and is governed by a Board of Trustees elected by the SBC. The Foundation is a nonprofit corporation organized under the laws of the State of Louisiana to provide financial support to the Seminary.

Because these entities (hereafter collectively termed the "Seminary") are under common control and management and share the same facilities and other resources, the accompanying financial statements include these entities on a consolidated basis. All significant intercompany balances and transactions have been eliminated.

The Seminary is funded primarily by the SBC Cooperative Program, student tuition and fees, and gifts from others.

#### **Basis of Accounting**

The financial statements of the Seminary have been prepared on the accrual basis of accounting and accordingly reflect all significant receivables, payables, and other liabilities.

#### **Basis of Presentation**

The financial statement presentation is presented as required by the Not-For-Profit Entities Classification of Net Assets Topic of the FASB Accounting Standards Codification. Under those provisions, net assets and revenues, gains, and losses are classified based on the existence or absence of donor-imposed restrictions as follows:

- Unrestricted net assets Net assets that are not subject to donor-imposed stipulations.
- Temporarily restricted net assets Net assets subject to donor-imposed stipulations that can be fulfilled by actions
  of the Seminary pursuant to those stipulations or that expire by the passage of time.
- Permanently restricted net assets Net assets subject to donor-imposed stipulations that they be maintained permanently by the Seminary. Generally, the donors of such assets permit the Seminary to use all or part of the income earned on the assets

#### Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America includes the use of estimates that affect the financial statements. Accordingly, actual results could differ from those estimates.

#### Cash and Cash Equivalents

For purposes of the statement of cash flows, cash equivalents include time deposits, sweep accounts, and all highly liquid debt instruments with original maturities of three months or less, except that such investments purchased with endowment assets or deposits with trustees are classified as long-term investments.

At times, the Seminary maintains deposits with high quality financial institutions in amounts that are in excess of federal insurance limits.

#### Accounts Receivable

Accounts receivable include student accounts receivable and other receivables. Student accounts receivable represent amounts due for tuition, fees, and room and board from currently enrolled and former students. The Seminary extends unsecured credit to students in connection with their studies. Accounts receivable are stated at the amount management expects to collect from outstanding balances. Management provides for probable uncollectible amounts through a provision for bad debt expense and an adjustment to a valuation allowance based on its assessment of the current status of individual accounts. Balances that are still outstanding after management has used reasonable collection efforts are written off through a charge to the valuation allowance and a credit to accounts receivable.

The Seminary's policy is to allow students to register in advance during the summer preceding fall classes. Uncollected billings for student tuition and fees at July 31, 2010 and 2009 for the fall semester are included in accounts receivable. In addition, billings for tuition and fees at July 31, 2010 and 2009, in advance of the commencement of the fall semester, are recorded as deferred revenue. Tuition and fees are recognized as revenues in the period in which the related educational instruction occurs

#### Inventories

Inventories are stated at the lower of cost or market, with cost determined using the first-in, first-out method and consists primarily of supplies.

#### Investments

Investments in marketable and debt securities are stated at fair value. Real estate investments are stated at cost or fair value at the date of gift. Notes receivable are valued at their outstanding principal balance. Life insurance policies are stated at their stated cash values. Restricted gains and investment income whose restrictions are met in the period the gains or income are recognized are reported as unrestricted revenue and gains.

# **Property and Equipment**

Property and equipment are stated primarily at cost or, if donated, at the approximate fair market value at the date of donation, less accumulated depreciation. Depreciation is computed on the straight-line method over the estimated useful lives of the assets (which range from 5 to 67 years). Expenditures for new construction, major renewals and replacements, and equipment are capitalized.

Contributions of long-lived assets or contributions restricted for acquisition of long-lived assets are reported as increases in temporarily restricted net assets. Restrictions are considered met, and an appropriate amount reclassified to unrestricted net assets, over the useful life of the long-lived assets as calculated by the Seminary's depreciation policy.

#### Contributions

The Seminary accounts for contributions in accordance with the related topics in the FASB Accounting Standards Codification. Contributions, including unconditional promises to give, are recognized as revenues in the period received. Conditional promises to give are not recognized until they become unconditional; that is, when the conditions on which they depend are substantially met. Contributions of assets other than cash are recorded at their estimated fair value. Contributions to be received after one year are discounted at an appropriate discount rate commensurate with the risks involved. Amortization of discounts is recorded as additional contribution revenue in accordance with donor-imposed restrictions, if any, on the contributions.

Restricted contributions whose restrictions are met in the period the contributions are received are reported as unrestricted contributions.

At July 31, 2010 and 2009, no conditional promises to give or contributions to be received after one year existed.

#### Income Taxes

The Seminary is a nonprofit organization that is exempt from federal income tax under Internal Revenue Code Section 501(c)(3).

#### Reclassifications

Certain prior year information has been reclassified to conform to current year presentation.

#### Note 2 - CONCENTRATION OF CREDIT

The Seminary maintains its cash accounts generally with financial institutions located in the Greater New Orleans area. Cash balances are insured by the FDIC up to \$250,000. At July 31, 2010 and 2009, the Seminary had cash balances that exceeded the balance insured by the FDIC. The seminary also maintains cash balances with investment management companies that are not insured.

#### Note 3 - ACCOUNTS RECEIVABLE

Accounts receivable at July 31, 2010 and 2009 are comprised of the following:

|                            | <u>2010</u> | <u>2009</u> |
|----------------------------|-------------|-------------|
| Student accounts           | \$1,774,329 | \$1,574,141 |
| Other accounts             | 111,185     | (12,918)    |
| Accrued receivables        | 138,643     | 177,939     |
| Estate Proceeds receivable |             | 136,411     |
| Total                      | \$2,024,157 | \$1,875,573 |

#### Note 4 - INVESTMENTS

Investments are stated at fair value at July 31, 2010 and 2009 and are summarized as follows:

| At July 31, 2010:   |              |              | Unrealized         |
|---|--------------|--------------|--------------------|
|   |              | Fair         | Appreciation       |
|   | Cost         | <u>Value</u> | (Depreciation)     |
| Investments administered by Baptist Foundations (Pooled): |              |              |                    |
| Southern Baptist Foundation                               | \$11,939,494 | \$12,002,674 | \$ 63,180          |
| Baptist Foundation of Texas                               | 769,015      | 812,101      | 43,086             |
| Louisiana Baptist Foundation                              | 612,079      | 640,430      | 28,351             |
| Baptist Foundation of Alabama                             | 323,394      | 329,774      | 6,380              |
| Other private money managers:                             |              |              |                    |
| Summit Wealth Management, Inc.:                           |              |              |                    |
| Domestic equity securities                                | 1,300,262    | 1,123,407    | (176,855)          |
| Government bonds  | 620,149      | 627,492      | 7,343              |
| Corporate bonds   | 4,744,436    | 4,977,327    | 232,891            |
| Short-term cash investments                               | 810,007      | 810,424      | 417                |
| Greenwich Investment Management, Inc.:                    |              |              |                    |
| Domestic equity securities                                | 5,175,765    | 4,951,297    | (224,468)          |
| Government bonds  | 1,703,164    | 1,680,890    | (22,274)           |
| Short-term cash investments                               | 606,031      | 606,031      | -                  |
| Notes receivable  | 35,769,010   | 35,769,010   | -                  |
| Real estate   | 1,186,841    | 1,186,841    | -                  |
| Cash value of insurance policies                          | 462,791      | 462,791      | -                  |
| Other   | 167,645      | 167,645      | <u>-</u>           |
| Total   | \$66,190,083 | \$66,148,134 | <u>\$ (41,949)</u> |

The following schedule summarizes investment return and its classification in the statement of activities:

|  | Unrestricted      | Temporarily<br>Restricted | Permanently<br>Restricted | Total          |
|--|-------------------|---------------------------|---------------------------|----------------|
| Investment income and realized gains     | \$ 1,067,066      | \$ 2,066,522              | \$ 38,074                 | \$3,171,662    |
| Net unrealized gains (losses)            | 1,605,600         | 33,737                    | -                         | 1,639,337      |
| Total investment return                  | \$ 2,672,666      | \$ 2,100,259              | \$ 38,074                 | \$4,810,999    |
| At July 31, 2009:                        |                   |                           |                           | Unrealized     |
|  |                   |                           | Fair                      | Appreciation   |
|  |                   | Cost                      | <u>Value</u>              | (Depreciation) |
| Investments administered by Baptist Foun | dations (Pooled): |                           |                           |                |
| Southern Baptist Foundation              |                   | \$10,904,688              | \$10,949,588              | \$ 44,900      |
| Baptist Foundation of Texas              |                   | 750,000                   | 769,015                   | 19,015         |
| Louisiana Baptist Foundation             |                   | 602,091                   | 600,800                   | (1,291)        |
| Baptist Foundation of Alabama            |                   | 322,849                   | 308,308                   | (14,541)       |
| Other private money managers:            |                   |                           |                           |                |
| Summit Wealth Management, Inc.:          |                   |                           |                           |                |
| Domestic equity securities               |                   | 1,575,800                 | 1,135,457                 | (440,343)      |
| Government bonds                         |                   | 349,327                   | 344,931                   | (4,396)        |
| Corporate bonds                          |                   | 4,764,173                 | 4,721,323                 | (42,850)       |
| Short-term cash investments              |                   | 908,257                   | 908,257                   | -              |
| Greenwich Investment Management, In      | c.:               |                           |                           |                |
| Domestic equity securities               |                   | 4,543,598                 | 3,359,932                 | (1,183,666)    |
| Government bonds                         |                   | 1,057,389                 | 999,275                   | (58,114)       |
| Short-term cash investments              |                   | 1,389,362                 | 1,389,362                 | -              |

| Notes receivable                 | 37,017,572          | 37,017,572          | -                     |
|----------------------------------|---------------------|---------------------|-----------------------|
| Real estate                      | 1,185,841           | 1,185,841           | -                     |
| Cash value of insurance policies | 433,336             | 433,336             | _                     |
| Other                            | 147,237             | 147,237             |                       |
| Total                            | <u>\$65,951,520</u> | <u>\$64,270,234</u> | <u>\$ (1,681,286)</u> |

The following schedule summarizes investment return and its classification in the statement of activities:

|                                      |              | Temporarily  | Permanently |              |
|--------------------------------------|--------------|--------------|-------------|--------------|
|                                      | Unrestricted | Restricted   | Restricted  | <u>Total</u> |
| Investment income and realized gains | \$ 2,093,093 | \$ 1,665,512 | \$ 69,590   | \$3,828,195  |
| Net unrealized gains (losses)        | (1,119,416)  | 3,898        |             | (1,115,518)  |
| Total investment return              | \$ 973,677   | \$ 1,669,410 | \$ 69,590   | \$2,712,677  |

All investment income is available for current operations, except that portion attributable to donor-restricted investments which is required to be reinvested.

Notes receivable included in investments are summarized as follows:

|   | 2010          | 2009          |
|---|---------------|---------------|
| Notes receivable from related parties               | \$ 29,469,010 | \$ 29,217,572 |
| Note receivable from sale of North Georgia property | 6,300,000     | 7,800,000     |
| Total   | \$ 35,769,010 | \$ 37,017,572 |

2010

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#### Note 5 - FAIR VALUE MEASUREMENT

The fair value measurement topic of the FASB Accounting Standards Codification defines fair value, establishes a framework for measuring fair value under generally accepted accounting principles and enhances disclosures about fair value measurements. Fair value is defined under these standards as the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date.

These standards establish a hierarchy of valuation inputs based on the extent to which the inputs are observable in the marketplace. Observable inputs reflect market data obtained from sources independent of the Seminary and unobservable inputs reflect the Seminary's own assumptions about how market participants would value an asset or liability based on the best information available. Valuation techniques used to measure fair value under these standards must maximize the use of observable inputs and minimize the use of unobservable inputs. The standard describes a fair value hierarchy based on three levels of inputs, of which the first two are considered observable and the last unobservable, that may be used to measure fair value.

The following describes the hierarchy of inputs used to measure fair value and the primary valuation methodologies used by the Seminary for financial instruments measured at fair value on a recurring basis. The three levels of inputs are as follows:

- Level 1 Quoted prices in active markets for identical assets or liabilities.
- Level 2 Inputs other than Level 1 that are observable, either directly or indirectly, such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data for substantially the same term of the assets or liabilities.
- Level 3 Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities.

A financial instrument's categorization within the valuation hierarchy is based upon the lowest level of input that is significant to the fair value measurement.

The following tables present the financial instruments carried at fair value as of July 31, 2010 and 2009, by the codification valuation hierarchy defined above and those investments carried at cost:

| July | 31, | 2010 |
|------|-----|------|
|------|-----|------|

|                               | Quoted Prices | Signific | cant Other | Signi  | ficant  |              |
|-------------------------------|---------------|----------|------------|--------|---------|--------------|
|                               | In Active     | Obs      | ervable    | Unobse | ervable | Total        |
|                               | Markets       | In       | puts       | Inp    | uts     | Fair         |
| Assets:                       | (Level 1)     | _(Le     | vel 2)     | _(Lev  | el 3)   | Value        |
| Investments administered by   |               |          |            |        |         |              |
| Baptist Foundations (Pooled): |               |          |            |        |         |              |
| Southern Baptist Foundation   | \$12,002,674  | \$       | -          | \$     | -       | \$12,002,674 |
| Baptist Foundation of Texas   | 812,101       |          | -          |        | -       | 812,101      |
| Louisiana Baptist Foundation  | 640,430       |          | -          |        | -       | 640,430      |
| Baptist Foundation of Alabama | 329,774       |          | -          |        | -       | 329,774      |
|                               |               |          |            |        |         |              |

|  |                    |                   |              | /            |
|--|--------------------|-------------------|--------------|--------------|
| Other private money managers:          |                    |                   |              |              |
| Summit Wealth Management, Inc.:        |                    |                   |              |              |
| Domestic equity securities             | 1,123,407          | -                 | -            | 1,123,407    |
| Government bonds                       | 627,492            | -                 | -            | 627,492      |
| Corporate bonds                        | 4,977,327          | -                 | -            | 4,977,327    |
| Short-term cash investments            | 810,424            | -                 | -            | 810,424      |
| Greenwich Investment Management, Inc.: |                    |                   |              |              |
| Domestic equity securities             | 4,951,297          | _                 | -            | 4,951,297    |
| Government bonds                       | 1,680,890          | _                 | -            | 1,680,890    |
| Short-term cash investments            | 606,031            | _                 | _            | 606,031      |
| Notes receivable                       | -                  | _                 | 35,769,010   | 35,769,010   |
| Real estate                            | _                  | _                 | 1,186,841    | 1,186,841    |
| Cash value of insurance policies       | _                  | _                 | 462,791      | 462,791      |
| Other                                  | 153,316            | _                 | 14,329       | 167,645      |
| Total                                  | \$28,715,163       | \$ -              | \$37,432,971 | \$66,148,134 |
|  | <u>020,710,100</u> | Ψ                 | <u> </u>     | 900,110,151  |
| <u>July 31, 2009</u>                   |                    |                   |              |              |
|  | Quoted Prices      | Significant Other | Significant  |              |
|  | In Active          | Observable        | Unobservable | Total        |
|  | Markets            | Inputs            | Inputs       | Fair         |
| Assets:                                | (Level 1)          | _(Level 2)        | _(Level 3)_  | Value        |
| Investments administered by            |                    |                   |              |              |
| Baptist Foundations (Pooled):          |                    |                   |              |              |
| Southern Baptist Foundation            | \$10,949,588       | \$ -              | \$ -         | \$10,949,588 |
| Baptist Foundation of Texas            | 769,015            | -                 | -            | 769,015      |
| Louisiana Baptist Foundation           | 600,800            | -                 | -            | 600,800      |
| Baptist Foundation of Alabama          | 308,308            | -                 | -            | 308,308      |
| Other private money managers:          |                    |                   |              |              |
| Summit Wealth Management, Inc.:        |                    |                   |              |              |
| Domestic equity securities             | 1,135,457          | -                 | -            | 1,135,457    |
| Government bonds                       | 344,931            | -                 | -            | 344,931      |
| Corporate bonds                        | 4,721,323          | -                 | -            | 4,721,323    |
| Short-term cash investments            | 908,257            | -                 | -            | 908,257      |
| Greenwich Investment Management, Inc.: |                    |                   |              |              |
| Domestic equity securities             | 3,359,932          | -                 | -            | 3,359,932    |
| Government bonds                       | 999,275            | -                 | -            | 999,275      |
| Short-term cash investments            | 1,389,362          | _                 | -            | 1,389,362    |
| Notes receivable                       | , , , <u>-</u>     | _                 | 37,017,572   | 37,017,572   |
| Real estate                            | _                  | _                 | 1,185,841    | 1,185,841    |
| Cash value of insurance policies       | -                  | -                 | 433,336      | 433,336      |
| Other                                  | 132,908            | -                 | 14,329       | 147,237      |
| Total                                  | \$25,619,156       | \$ -              | \$38,651,078 | \$64,270,234 |
|  |                    |                   |              |              |

Investments included in Level 3 primarily consist of the Seminary's ownership in alternative investments (principally real estate, notes receivable and cash value of life insurance, and other similar funds).

The methods used to provide values for the above may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, while the Seminary believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different estimate of fair value at the reporting date.

2010

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# Note 6 - PROPERTY AND EQUIPMENT

Property and equipment consists of the following at July 31, 2010 and 2009:

|                                    | <u>2010</u>         | 2009                |
|------------------------------------|---------------------|---------------------|
| Land and improvements              | \$ 2,814,085        | \$ 2,814,085        |
| Leasehold improvements             | 934,085             | 934,085             |
| Buildings, furniture and equipment | 28,880,370          | 28,813,794          |
| Library books and microfilm        | 2,014,620           | 2,014,620           |
| Total property and equipment       | 34,643,160          | 34,576,584          |
| Accumulated depreciation           | 18,717,140          | 18,042,231          |
| Net property and equipment         | <u>\$15,926,020</u> | <u>\$16,534,353</u> |
|                                    |                     |                     |

Depreciation for the years ended July 31, 2010 and 2009 totaled \$710,515 and \$766,260, respectively.

#### Note 7 - FUNDS HELD IN TRUST BY OTHERS

Various Baptist foundations administer perpetual trusts for the benefit of the Seminary. These trusts are neither in the possession nor under the control of the Seminary, but are held and administered by the foundations with the Seminary deriving only income from such funds. Such investments are recorded in the consolidated statements of financial position at the fair market value of the principal amounts as of July 31, 2010 and 2009, respectively. The principal amounts are not subject to withdrawal by the Seminary. The total amounts distributed by the trusts to the Seminary for the years ended July 31, 2010 and 2009 were \$117,058 and \$111,639, respectively.

#### Note 8 - DEPOSITS AND DEFERRED REVENUE

Deposits and deferred revenues at July 31, 2010 and 2009 are comprised of the following:

|                           | 2010                | 2009                |
|---------------------------|---------------------|---------------------|
| Deferred tuition and fees | \$ 1,609,210        | \$ 1,590,010        |
| Apartment/dorm deposits   | 23,975              | 22,470              |
| Total                     | <u>\$ 1,633,185</u> | <u>\$ 1,612,480</u> |
| ETE A COETEC              |                     |                     |

#### Note 9 - NET ASSETS

Net assets at July 31, 2010 and 2009 consist of the following:

|   |                              | Temporarily                                      | Permanently                      | 2010  |
|---|------------------------------|--|----------------------------------|---|
| Classification  | Unrestricted                 | Restricted                                       | Restricted                       | Total   |
| Endowment   | \$11,019,113                 | \$7,843,420                                      | \$34,559,572                     | \$53,422,105  |
| Investment in physical plant  | 26,488,645                   | -  | -                                | 26,488,645  |
| Operating   | 3,792,338                    | -  | -                                | 3,792,338   |
| Student aid   | -                            | 1,288,877  | -                                | 1,288,877   |
| Student loan  |                              | 731,969  |                                  | 731,969   |
| Total   | <u>\$41,300,096</u>          | \$9,864,266                                      | \$34,559,572                     | \$85,723,934  |
|   |                              |  |                                  |   |
|   |                              | Temporarily                                      | Permanently                      | 2009  |
| Classification  | <u>Unrestricted</u>          | Temporarily<br><u>Restricted</u>                 | Permanently<br><u>Restricted</u> | 2009<br><u>Total</u>  |
| <u>Classification</u><br>Endowment                                    | Unrestricted<br>\$ 9,187,445 | 1 2  | ,                                |   |
|   |                              | Restricted                                       | Restricted                       | <u>Total</u>  |
| Endowment   | \$ 9,187,445                 | Restricted                                       | Restricted                       | <u>Total</u><br>\$49,243,948                                  |
| Endowment<br>Investment in physical plant                             | \$ 9,187,445<br>28,532,101   | Restricted                                       | Restricted                       | Total<br>\$49,243,948<br>28,532,101                           |
| Endowment Investment in physical plant Operating                      | \$ 9,187,445<br>28,532,101   | <u>Restricted</u><br>\$7,211,248                 | Restricted                       | Total<br>\$49,243,948<br>28,532,101<br>4,007,121              |
| Endowment<br>Investment in physical plant<br>Operating<br>Student aid | \$ 9,187,445<br>28,532,101   | Restricted<br>\$7,211,248<br>-<br>-<br>1,281,867 | Restricted                       | Total<br>\$49,243,948<br>28,532,101<br>4,007,121<br>1,281,867 |

Endowment consists of resources that have been restricted by the donor, trust, split interest agreements, or designated by the Board for investment to provide future resources to support the Seminary's activities. Temporarily restricted endowment includes unappropriated gains. Unrestricted operating includes funds that have been internally designated for use by various departments and programs throughout the Seminary.

Net assets associated with endowment funds, including funds designated by the Board to function as endowments, are classified and reported based on the existence or absence of donor imposed restrictions.

The Board of the Seminary has interpreted the "Uniform Prudent Management of Institutional Funds Act" (UPMIFA) as requiring the preservation of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the Seminary classifies as permanently restricted net assets, (a) the original value of gifts donated to the permanent endowment, (b) the original value of the subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor-restricted endowment fund that is not classified in permanently restricted net assets is classified as temporarily restricted net assets until those amounts are appropriated for expenditure in a manner consistent with the standard of prudence prescribed by UPMIFA.

Changes in endowment net assets for the years ended July 31, 2010 and 2009 consist of the following:

July 31, 2010

|  | Unrestricted | Temporarily<br>Restricted | Permanently<br>Restricted | 2010<br>Total |
|--|--------------|---------------------------|---------------------------|---------------|
| Endowment net assets,                  |              |                           |                           |               |
| beginning of year                      | \$ 9,187,445 | \$7,211,248               | \$32,845,255              | \$49,243,948  |
| Investment return:                     |              |                           |                           |               |
| Endowment fund income                  | 26,903       | 367,878                   | 14,119                    | 408,900       |
| Other endowment income                 | 361,525      | 1,187,429                 | 23,955                    | 1,572,909     |
| Realized and unrealized                |              |                           |                           |               |
| gains and losses                       | 1,431,291    | -                         | -                         | 1,431,291     |
| Change in value of funds held          |              |                           |                           |               |
| in trust by others                     | -            |                           | 107,506                   | 107,506       |
| Gifts to funds held in trust by others | -            |                           | 16,000                    | 16,000        |

# Financial Statements: New Orleans Baptist Theological Seminary

|   |                    | - I                |                     |                     |
|---|--------------------|--------------------|---------------------|---------------------|
| Gifts                                   | 8,291              | 25,600             | 1,552,737           | 1,586,628           |
| Transfers to other temporarily          |                    |                    |                     |                     |
| restricted net assets                   | 223,011            | -                  | -                   | 223,011             |
| Transfers from other unrestricted funds | -                  | (6,072)            | -                   | (6,072)             |
| Appropriation of endowment              |                    |                    |                     |                     |
| assets for expenditures                 | (219,353)          | (942,663)          |                     | _(1,162,016)        |
| Endowment fund assets, end of year      | \$11,019,113       | \$7,843,420        | <u>\$34,559,572</u> | <u>\$53,422,105</u> |
| July 31, 2009                           |                    |                    |                     |                     |
|   |                    | Temporarily        | Permanently         | 2009                |
|   | Unrestricted       | Restricted         | Restricted          | <u>Total</u>        |
| Endowment net assets,                   |                    |                    |                     |                     |
| beginning of year                       | \$ 9,508,198       | \$7,004,157        | \$31,082,706        | \$47,595,061        |
| Investment return:                      |                    |                    |                     |                     |
| Endowment fund income                   |                    | 384,688            | 14,966              | 399,654             |
| Other endowment income                  | 976,800            | 776,248            | 54,624              | 1,807,672           |
| Realized and unrealized                 |                    |                    |                     |                     |
| gains and losses                        | (1,100,913)        | 4,758              | -                   | (1,096,155)         |
| Change in value of funds held           |                    |                    |                     |                     |
| in trust by others                      | -                  | -                  | (352,795)           | (352,795)           |
| Gifts to funds held in trust by others  |                    |                    | 22,500              | 22,500              |
| Gifts                                   | 20,152             | 600                | 2,023,254           | 2,044,006           |
| Transfers to other temporarily          |                    |                    |                     |                     |
| restricted net assets                   | -                  | (10,144)           | -                   | (10,144)            |
| Appropriation of endowment              |                    |                    |                     |                     |
| assets for expenditures                 | (216,792)          | (949,059)          |                     | _(1,165,851)        |
| Endowment fund assets, end of year      | <u>\$9,187,445</u> | <u>\$7,211,248</u> | <u>\$32,845,255</u> | \$49,243,948        |
|   |                    |                    |                     |                     |

#### Note 10 - RETIREMENT PROGRAM

The Seminary participates in the retirement program of Guidestone Financial Resources under which the Seminary contributes an amount equal to a percentage of each employee's annual salary. The Seminary's policy is to fund all pension costs in the period earned by the employee. Total pension expenditures for the years ended July 31, 2010 and 2009 were \$564,200 and \$577,215, respectively.

# Note 11 - GIFTS

The Seminary receives a large portion of its operating revenues from gifts, of which a substantial portion is received from the Cooperative Program of the Southern Baptist Convention. Cooperative Program gifts are recorded ratably over the year based on the annual budget allocation of the Convention. Gifts are summarized as follows:

|  | Southern Baptist Convention |                |                   |              |
|--|-----------------------------|----------------|-------------------|--------------|
|  |                             | Cooperative    |                   |              |
|  | <u>Total</u>                | <u>Program</u> | <u>Designated</u> | <u>Other</u> |
| New Orleans Baptist Theological Seminary |                             |                |                   |              |
| Alabama                                  | \$ 973,515                  | \$ 806,301     | \$ 212            | \$ 167,002   |
| Alaska                                   | 10,761                      | 10,711         | -                 | 50           |
| Arizona                                  | 41,208                      | 38,813         | -                 | 2,395        |
| Arkansas                                 | 393,328                     | 381,369        | 389               | 11,570       |
| California                               | 111,199                     | 90,168         | 56                | 20,975       |
| Churches – miscellaneous                 | 233,465                     | 226,009        | 7,456             | -            |
| Colorado                                 | 25,991                      | 21,801         | -                 | 4,190        |
| Connecticut                              | 6,000                       | -              | -                 | 6,000        |
| Dakotas                                  | 1,837                       | 1,812          | -                 | 25           |
| District of Columbia                     | 1,421                       | 1,421          | -                 | -            |
| Florida                                  | 746,693                     | 586,847        | -                 | 159,846      |
| Georgia                                  | 1,146,982                   | 817,106        | 329               | 329,547      |
| Hawaii                                   | 16,595                      | 16,375         | -                 | 220          |
| Illinois                                 | 134,869                     | 111,149        | -                 | 23,720       |
| Indiana                                  | 47,443                      | 47,108         | -                 | 335          |
| International                            | 790                         | -              | -                 | 790          |
| Iowa                                     | 8,300                       | 4,760          | -                 | 3,540        |
| Kansas and Nebraska                      | 36,008                      | 34,518         | -                 | 1,490        |
| Kentucky                                 | 381,559                     | 374,379        | -                 | 7,180        |
| Louisiana                                | 1,585,967                   | 337,194        | -                 | 1,248,773    |
| Maine                                    | 100                         | · -            | -                 | 100          |
| Maryland and Delaware                    | 85,365                      | 80,155         | -                 | 5,210        |
| Massachusetts                            | 130                         | · -            | -                 | 130          |
| Michigan                                 | 31,851                      | 16,391         | -                 | 15,460       |

| Minnesota – Wisconsin                   | 2,612        | 2,587        | _                | 25           |
|---|--------------|--------------|------------------|--------------|
| Miscellaneous Individuals               | 5,804        | 5,804        | _                | -            |
| Mississippi                             | 852,760      | 501,634      | _                | 351,126      |
| Missouri                                | 252,292      | 249,162      | _                | 3,130        |
| Montana                                 | 4,417        | 4,417        | _                | -            |
| Nevada                                  | 12,049       | 12,049       | _                | -            |
| New England                             | 5,953        | 5,953        | _                | -            |
| New Hampshire                           | 25           | -            | _                | 25           |
| New Jersey                              | 7,770        | _            | _                | 7,770        |
| New Mexico                              | 77,964       | 52,184       | _                | 25,780       |
| New York                                | 10,238       | 10,148       | _                | 90           |
| North Carolina                          | 452,448      | 445,704      | 352              | 6,392        |
| Northwest                               | 29,214       | 29,214       | _                | -            |
| Ohio                                    | 89,789       | 73,484       | _                | 16,305       |
| Oklahoma                                | 424,103      | 414,595      | _                | 9,508        |
| Oregon                                  | 150          | · -          | _                | 150          |
| Pennsylvania and S. Jersey              | 10,031       | 9,601        | -                | 430          |
| Puerto Rico/Virgin Islands              | 221          | 221          | -                | -            |
| South Carolina                          | 599,354      | 584,220      | -                | 15,134       |
| Tennessee                               | 750,884      | 649,643      | 5,143            | 96,098       |
| Texas – BGCT                            | 642,443      | 559,870      | 3,984            | 78,589       |
| Texas – SBTC                            | 615,546      | 615,546      | -                | -            |
| Utah and Idaho                          | 7,866        | 7,866        | -                | -            |
| Virginia – BGAV                         | 81,866       | 81,866       | -                | -            |
| Virginia – SBCV                         | 276,999      | 198,830      | -                | 78,169       |
| Washington                              | 776          | -            | -                | 776          |
| West Virginia                           | 21,977       | 21,462       | -                | 515          |
| Wyoming                                 | 7,453        | 7,453        | <del>_</del>     |              |
| Total                                   | \$11,264,381 | \$8,547,900  | <u>\$ 17,921</u> | \$ 2,698,560 |
| New Orleans Baptist Seminary Foundation |              |              |                  |              |
| Total                                   | \$ 786,430   | <u>s -</u>   | <u>\$ -</u>      | \$ 786,430   |
| Consolidated Total                      | \$12,050,811 | \$ 8,547,900 | \$ 17,921        | \$ 3,484,990 |

Gifts are summarized in the statement of activities as follows:

| Southern Baptist Convention – Cooperative Program | \$ 8,547,900 |
|---|--------------|
| Other   | 3,502,911    |
| Total   | \$12,050,811 |

#### Note 12 - RELATED-PARTY TRANSACTIONS

The Seminary's relationship with Providence Housing Corporation and Providence Educational Foundation is considered to be a related-party relationship. Both the Corporation and the Foundation have an economic interest in the Seminary in that the activities of the Corporation and the Foundation are solely for the benefit of the Seminary. However, the Seminary, by definition, does not have a controlling financial interest in the two organizations in that each of the organizations is a self-sustaining entity with a self-perpetuating Board of Trustees. Consequently, neither the Corporation nor the Foundation has been consolidated with the Seminary. The terms of the activities are equivalent to those that prevail in arm's-length transactions. The following summarizes financial information related to the Seminary, the Corporation, and the Foundation.

#### Accounts Receivable/Payable

The Seminary has various accounts receivable/payable with Providence Housing Corporation and Providence Educational Foundation, which are related parties. Both the Corporation and the Foundation are operated for the benefit of the Seminary. As of July 31, 2010 and 2009, the following accounts receivable/payable existed:

|                                   | <u>2010</u>       | <u>2009</u> |
|-----------------------------------|-------------------|-------------|
| Accounts receivable:              |                   |             |
| Providence Housing Corporation    | \$ 423,330        | \$ 80,000   |
| Providence Education Foundation   | 48,112            | 83,277      |
| Total                             | <u>\$ 471,442</u> | \$ 163,277  |
| Accounts payable:                 |                   |             |
| Providence Educational Foundation | \$ -              | \$ 298,952  |
| Providence Housing Corporation    | <del>_</del>      |             |
| Total                             | \$ -              | \$ 298,952  |

# Financial Statements: New Orleans Baptist Theological Seminary

| Notes Receivable Notes receivable from related parties as of July 31, 2010 and 2009 consist  | of the following:     |              |
|--|-----------------------|--------------|
| Providence Housing Corporation   | <u>2010</u>           | <u>2009</u>  |
| New Orleans Baptist Theological Seminary 10% note with monthly installments of \$5,026, due July 2012, unsecured   | \$ 108,887            | \$ 155,720   |
| New Orleans Baptist Theological Seminary 3.5% term note, due on demand, unsecured  | 382,000               | 382,000      |
| New Orleans Baptist Theological Seminary 9% note with monthly installments of \$2,841, due December 2015, unsecured  | 145,663               | 165,647      |
| New Orleans Baptist Seminary Foundation 7% note with monthly installments of \$26,987, due June 2034, unsecured  | 3,747,571             | 3,805,929    |
| New Orleans Baptist Theological Seminary 7% note with monthly installments of \$10,649, due January 2034, unsecured  | 1,470,718             | 1,494,627    |
| New Orleans Baptist Seminary Foundation 7% note with monthly installments of \$22,769, due August 2028, unsecured  | 2,798,503             | 2,872,985    |
| New Orleans Baptist Theological Seminary 7% note with monthly installments of \$18,714, due July 2018, unsecured   | 1,372,212             | 1,495,958    |
| New Orleans Baptist Theological Seminary 7% note with monthly installments of \$25,399, due February 2035, unsecured   | 3,569,095             | 3,621,977    |
| New Orleans Baptist Seminary Foundation 7% note with monthly installments of \$33,265, due April 2036, unsecured   | 4,762,859             | 4,826,213    |
| New Orleans Baptist Theological Seminary 7% note with monthly installments of \$33,265, due July 2035, unsecured   | 4,706,580             | 4,773,727    |
| New Orleans Baptist Theological Seminary 6% note with monthly installments of \$2,548, due August 1, 2040, unsecured   | 425,000<br>23,489,088 | 23,594,783   |
| Providence Educational Foundation  New Orleans Baptist Theological Seminary 7% note, interest due monthly, principal due on or before December 2019, unsecured | 1,200,000             | 1,200,000    |
| New Orleans Baptist Seminary Foundation 7% note, with monthly installments of \$15,641, due January 2034, unsecured  | 2,160,117             | 2,195,233    |
| New Orleans Baptist Theological Seminary 7% note with monthly installments of \$15,639, due November 2034  | 2,194,805             | 2,227,556    |
| New Orleans Baptist Theological Seminary 6% note with monthly installments of \$2,548, due August 1, 2040, unsecured   | 425,000<br>5,979,922  | 5,622,789    |
| Total notes receivable   | <u>\$29,469,010</u>   | \$29,217,572 |

The above notes receivable from related parties are included in investments on the Seminary's consolidated statement of financial position.

# Lease Agreements

# Providence Housing Corporation

The Seminary leases all of the property of the Corporation, which consists of apartment and residential rental units and land. Under the terms of the lease, which is a year-to-year lease, the Seminary paid annual rentals of \$2,403,240 for 2010 and 2009.

# Providence Educational Foundation

The Seminary leases facilities from the Foundation to house the Nelson L. Price Center for Urban Ministries. Rent paid in 2010 and 2009 by the Seminary to the Foundation for these facilities totaled \$370,000 and \$427,000, respectively.

#### Contracted Services

#### Providence Educational Foundation

The Foundation contracts with the Seminary to provide services for radio station and rental operations. These services include personnel costs, rent and other costs. The amount reimbursed to the Seminary for 2010 and 2009 totaled \$487,840 and \$362,984, respectively.

#### Summary of Financial Information

A summary of financial information at July 31, 2010 and 2009 for Providence Housing Corporation and Providence Educational Foundation is as follows:

|                   | 20                  | 2010                |                     | )9                  |
|-------------------|---------------------|---------------------|---------------------|---------------------|
|                   | Providence          | Providence          | Providence          | Providence          |
|                   | Housing             | Educational         | Housing             | Educational         |
|                   | Corporation         | Foundation          | Corporation         | Foundation          |
| Total assets      | \$31,494,389        | \$11,422,547        | \$30,738,664        | \$10,791,428        |
| Total liabilities | <u>\$23,993,062</u> | <u>\$ 6,028,036</u> | <u>\$23,766,488</u> | <u>\$ 5,622,789</u> |
| Net assets        | <u>\$ 7,501,327</u> | <u>\$ 5,394,511</u> | <u>\$ 6,972,176</u> | <u>\$ 5,168,639</u> |
| Revenue           | <u>\$ 2,833,163</u> | <u>\$ 1,369,645</u> | <u>\$ 2,457,289</u> | <u>\$ 1,427,345</u> |
| Expenses          | <u>\$ 2,304,012</u> | <u>\$ 1,143,773</u> | <u>\$ 2,362,560</u> | <u>\$ 1,082,888</u> |

# Note 13 - SALE OF NORTH GEORGIA PROPERTY

OnMarch 1, 2007, the Seminary entered into an agreement with EDS Columbia, LLC (the Purchaser) to sell the North Georgia property which houses its North Georgia Campus for \$7,800,000. The North Georgia Campus was relocated to another Georgia location. Under the terms of the agreement, the Purchaser agreed to pay the Seminary payments of \$500,000 each year on March 1, 2007, 2008 and 2009, which constituted non-refundable interest at 6.41%. All unpaid principal and accrued interest would be due on February 25, 2010, unless the seller paid \$23,400 of intangible tax due and paid the Seminary \$1,000 on February 25, 2010 and thus, exercised its option to extend the maturity date.

If the Purchaser extended the maturity date, commencing on April 1, 2010, the Purchaser would pay twelve monthly payments of \$47,537, including interest at 6.41%.

Commencing on April 1, 2011, the Purchaser would pay the remaining principal at the rate of \$55,107 per month, including interest of 6.5% for two hundred and sixty four months.

Notwithstanding the payments made on February 25, 2010 and thereafter, if the Purchaser paid the Seminary the sum of \$6,300,000 on or before March 1, 2011, the \$6,300,000 paid would constitute the full and final payment of the purchase price of the property.

The Purchaser had the right to prepay the indebtedness in whole or part after the payment of the three interest payments on March 1, 2007, 2008 and 2009.

The note is secured by the North Georgia Campus real estate.

During the year ended July 31, 2010, the Purchaser did not exercise its option to extend the maturity date of the note and thus the principal amount of \$7,800,000, together with all accrued and unpaid interest, became due February 25, 2010.

Subsequent to the Seminary's year end of July 31, 2010, and as a result of the above, the Purchaser has requested the Seminary extend the maturity date of a portion of the principal balance of the note comprising the sum of \$3,800,000 and allow the Purchaser to pay a portion of the principal balance of the note comprising \$2,500,000, with a release of a portion of the property securing the note.

In light of the currently prevailing recessional economic circumstances, the Seminary has agreed to the request of the Purchaser which effectively reduces the principal amount of the original note by \$1,500,000.

The terms of the new note call for interest only payments, at rates ranging from 5.25% to 6.58% through February 28, 2030. On February 28, 2030, the principal amount of \$3,800,000 shall be due, together with all accrued and unpaid interest. The Purchaser also has various prepayment options.

# Note 14 - RISKS AND UNCERTAINTIES

The Seminary invests in various investment securities. Investment securities are exposed to various risks such as interest rate, market, and credit risks. Due to the level of risk associated with certain investment securities, it is at least reasonably possible that changes in the values of investment securities will occur in the near term and that such changes could materially affect investment account balances included in the Seminary's financial statements.

#### Note 15 - SUBSEQUENT EVENTS

As more fully described in Note 13, the Seminary incurred a loss of \$1,500,000 on the restructuring of its note receivable from EDS Columbia, LLC. The loss is recognized during the year ended July 31, 2010, however, the restructuring of the note was not completed until subsequent to that date.

Management has evaluated subsequent events through October 28, 2010, the date on which the financial statements were available to be issued.

#### INDEPENDENT AUDITOR'S REPORT

Board of Trustees New Orleans Baptist Theological Seminary

We have audited the accompanying consolidated statements of financial position of **New Orleans Baptist Theological Seminary** as of July 31, 2010 and 2009, and the related consolidated statements of activities and cash flows for the years then ended. These consolidated financial statements are the responsibility of the Seminary's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the consolidated financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall consolidated financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of **New Orleans Baptist Theological Seminary** as of July 31, 2010 and 2009, and the changes in its net assets and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America

Our audits were made for the purpose of forming an opinion on the consolidated financial statements referred to in the first paragraph taken as a whole. The accompanying information on pages 25 to 30 is presented for purposes of additional analysis and is not a required part of the above consolidated financial statements. Such information has been subjected to the auditing procedures applied in the audits of the consolidated financial statements referred to above; and, in our opinion, the information is fairly stated in all material respects in relation to the consolidated financial statements taken as a whole.

MATHIS, WEST, HUFFINES & CO., P.C. Wichita Falls, Texas October 28, 2010

# SOUTHEASTERN BAPTIST THEOLOGICAL SEMINARY, INC. Consolidated Statements of Financial Position

July 31, 2010 and 2009

| outy 51, 2010 and 2005                                     |                      |                      |
|--|----------------------|----------------------|
| Assets   | <u>2010</u>          | <u>2009</u>          |
| Cash   | \$ 6,454,489         | \$ 6,932,038         |
| Accounts and notes receivable, less allowance for doubtful |                      |                      |
| accounts 2010 \$107,538; 2009 \$104,986                    | 355,358              | 235,913              |
| Accrued investment income receivable                       | -                    | 46,348               |
| Assets held in trust                                       | -                    | 350,000              |
| Prepaid expenses and other assets                          | 360,256              | 734,321              |
| Inventories  | 14,259               | 13,385               |
| Investments (Notes 2 and 5)                                | 20,898,936           | 19,188,054           |
| Unamortized debt issuance costs                            | 250,784              | 270,430              |
| Property and equipment, net (Notes 3, 9, and 15)           | 41,635,657           | 42,818,470           |
| Beneficial interests in perpetual trusts (Notes 4 and 5)   | 2,416,558            | 2,321,112            |
| Total assets   | <u>\$ 72,386,297</u> | <u>\$ 72,910,071</u> |
| Liabilities and Net Assets                                 |                      |                      |
| Accounts payable and other accrued expenses                | \$ 867,999           | \$ 795,164           |
| Refundable advance   | -                    | 350,000              |
| Student deposits   | 587,354              | 671,142              |
| Deferred student tuition                                   | 537,849              | 497,477              |
| Line of credit (Note 8)                                    | -                    | 501,387              |
| Postretirement benefit liability (Note 7)                  | 6,683,205            | 6,325,431            |
| Due to donor of remainder trusts and gift annuities        | 51,642               | 49,570               |
| Bonds payable (Note 9)                                     | 7,550,000            | 7,920,000            |
| Capital lease obligation (Note 15)                         | 23,156               | 49,257               |
| Total liabilities  | 16,301,205           | <u>17,159,428</u>    |
| Commitments (Notes 6, 8, 9 and 15)                         |                      |                      |
| Net assets:  |                      |                      |
| Unrestricted (Notes 10 and 14)                             | 30,756,588           | 30,295,014           |
| Temporarily restricted (Notes 11, 13 and 14)               | 9,595,377            | 10,618,018           |
| Permanently restricted (Notes 12 and 14)                   | 15,733,127           | 14,837,611           |
| Total net assets   | 56,085,092           | 55,750,643           |
| Total liabilities and net assets                           | <u>\$ 72,386,297</u> | <u>\$ 72,910,071</u> |
|  |                      |                      |

See Notes to Consolidated Financial Statements.

# **Consolidated Statements of Activities** Years Ended July 31, 2010 and 2009

| Tell's Effect o   | 2010         |                           |                           |              |
|---|--------------|---------------------------|---------------------------|--------------|
|   | Unrestricted | Temporarily<br>Restricted | Permanently<br>Restricted | <u>Total</u> |
| Revenues, gains, and other support:                     |              |                           |                           |              |
| Gross tuition and fees                                  | \$ 7,109,516 | \$ -                      | \$ -                      | \$ 7,109,516 |
| Less institutional grants                               | 634,847      |                           | <del>-</del>              | 634,847      |
|   | 6,474,669    | -                         | -                         | 6,474,669    |
| Sales and services of auxiliary enterprises             | 3,739,786    | -                         | -                         | 3,739,786    |
| SBC Cooperative Program                                 | 7,928,725    | _                         | 137,550                   | 8,066,275    |
| Private gifts and bequests                              | 1,108,372    | 775,321                   | 580,270                   | 2,463,963    |
| Investment return designated for                        |              |                           |                           |              |
| current operations (Note 2)                             | 490,045      | 387,423                   | -                         | 877,468      |
| Total return (loss) on beneficial interest              |              |                           |                           |              |
| in perpetual trusts                                     | 1,010        | 342,559                   | (28,161)                  | 315,408      |
| Other income  | 66,510       |                           |                           | 66,510       |
| Total revenues, gains and other support                 | 19,809,117   | 1,505,303                 | 689,659                   | 22,004,079   |
| Net assets released from program restrictions (Note 13) | 1,225,587    | (1,225,587)               |                           |              |
| Expenses:   |              |                           |                           |              |
| Educational and general:                                |              |                           |                           |              |
| Instructional   | 9,169,175    | _                         | -                         | 9,169,175    |
| Administrative and general                              | 5,720,262    | _                         | -                         | 5,720,262    |
| Operation and maintenance of plant                      | 3,591,459    | <u>-</u>                  |                           | 3,591,459    |
| Total educational and general                           | 18,480,896   | _                         | -                         | 18,480,896   |
| Auxiliary enterprises                                   | 3,824,357    |                           |                           | 3,824,357    |
| Total expenses  | 22,305,253   | _                         | -                         | 22,305,253   |
| Change in net assets from operations                    | (1,270,549)  | 279,716                   | 689,659                   | (301,174)    |

| Other changes: Investment return in excess of (less than) amounts   |                            |                            |                            |                             |
|---|----------------------------|----------------------------|----------------------------|-----------------------------|
| designated for current operations (Note 2)  Reclassifications due to change in donor restrictions   | 1,409,081<br>351,781       | (861,308)<br>(457,605)     | 100,033<br>105,824         | 647,806                     |
| Reclassifications based on change in law (Note 14)<br>Reclassification of underwater endowments (Note 14)<br>Changes in postretirement benefit liability other than | (16,556)                   | 16,556                     | -                          | -                           |
| net periodic postretirement benefit costs (Note 7)<br>Change in net assets  | (12,183)<br>461,574        | (1,022,641)                | 895,516                    | <u>(12,183)</u><br>334,449  |
| Net assets:   | 20 205 014                 | 10 (10 010                 | 14.025.611                 | 55 550 643                  |
| Beginning<br>Ending   | 30,295,014<br>\$30,756,588 | 10,618,018<br>\$ 9,595,377 | 14,837,611<br>\$15,733,127 | 55,750,643<br>\$ 56,085,092 |
| See Notes to Consolidated Financial Statements.   |                            | 20                         | 009                        |                             |
|   |                            | Temporarily                | Permanentl                 | ly                          |
| December 2010 and other connects  | Unrestricted               | Restricted                 | Restricted                 | <u>Total</u>                |
| Revenues, gains, and other support: Gross tuition and fees  | \$ 7,027,199               | \$ -                       | \$ -                       | \$ 7,027,199                |
| Less institutional grants   | 778,647                    | <b>5</b> -                 | <b>5</b> -                 | 778,647                     |
| Ecss institutional grants   |                            |                            |                            |                             |
| Salas and sampless of appriliant antennices   | 6,248,552                  | -                          | -                          | 6,248,552                   |
| Sales and services of auxiliary enterprises   | 3,768,435                  | -                          | 20.541                     | 3,768,435                   |
| SBC Cooperative Program   | 8,411,175                  | 907.122                    | 38,541                     | 8,449,716                   |
| Private gifts and bequests  | 615,298                    | 897,123                    | 375,354                    | 1,887,775                   |
| Investment return designated for  | 410.470                    | 200 152                    |                            | 700 (22                     |
| current operations (Note 2)   | 418,479                    | 380,153                    | -                          | 798,632                     |
| Total return (loss) on beneficial   | (24.744)                   | (120.72.6)                 | (254 506)                  | (520.266)                   |
| interest in perpetual trusts  | (24,744)                   | (130,726)                  | (374,796)                  | (530,266)                   |
| Other income  | 75,708                     |                            |                            | 75,708                      |
| Total revenues, gains and other support   | 19,512,903                 | 1,146,550                  | 39,099                     | 20,698,552                  |
| Net assets released from program restrictions (Note 13)   | 6,710,699                  | <u>(6,710,699</u> )        |                            |                             |
| Expenses:   |                            |                            |                            |                             |
| Educational and general:  |                            |                            |                            |                             |
| Instructional   | 9,100,895                  | -                          | -                          | 9,100,895                   |
| Administrative and general  | 5,576,513                  | -                          | -                          | 5,576,513                   |
| Operation and maintenance of plant  | 3,394,180                  |                            |                            | _3,394,180                  |
| Total educational and general   | 18,071,588                 | -                          | -                          | 18,071,588                  |
| Auxiliary enterprises   | 3,934,839                  |                            |                            | _3,934,839                  |
| Total expenses  | 22,006,427                 |                            |                            | 22,006,427                  |
| Change in net assets from operations  | 4,217,175                  | (5,564,149)                | 39,099                     | (1,307,875)                 |
| Other changes:  |                            |                            |                            |                             |
| Investment return in excess of (less than) amounts  |                            |                            |                            |                             |
| designated for current operations (Note 2)  | (1,946,056)                | (966,517)                  | (158,889)                  | (3,071,462)                 |
| Reclassification due to change in donor restrictions  | -                          | -                          | -                          | -                           |
| Reclassifications based on change in law (Note 14)  | (1,514,256)                | 1,514,256                  | -                          | -                           |
| Reclassification of underwater endowments (Note 14)<br>Changes in postretirement benefit liability other than   | (303,149)                  | 303,149                    | -                          | -                           |
| net periodic postretirement benefit costs (Note 7)  | (1,117,157)                | _                          | _                          | (1,117,157)                 |
| Change in net assets  | (663,443)                  | (4,713,261)                | (119,790)                  | (5,496,494)                 |
| Net assets:   | (, -,                      | ( ), - ,                   | ( - , ,                    | (-,, - ,                    |
| Beginning   | 30.958.457                 | 15,331,279                 | 14,957,401                 | 61,247,137                  |
| Ending  | \$30,295,014               | \$10,618,018               | \$14,837,611               | \$55,750,643                |
| See Notes to Consolidated Financial Statements.   |                            |                            |                            |                             |
|   | atements of Cas            |                            |                            |                             |
|   | uly 31, 2010 and           |                            |                            |                             |
| Cash Flows From Operating Activities<br>Change in net assets  |                            |                            | 010<br>34,449 \$           | 2009<br>(5,496,494)         |
| Adjustments to reconcile change in net assets to net ca   | ash                        |                            | ,                          | (-, -, -, -, -, -,          |
| provided by (used in) operating activities:   |                            |                            |                            |                             |
| Depreciation and amortization expense   |                            | 1 2                        | 67,023                     | 1,789,224                   |
| Change in value of beneficial interest in perpetual t   | rusts                      |                            | 95,446)                    | 663,979                     |
| Bad debt expense  |                            |                            | 29,134                     | 35,524                      |
| Realized and unrealized (gain) loss on investments  |                            |                            | 00,989)                    | 2,667,753                   |
| Gain on sale or disposal of property and equipment  |                            |                            | (10,113)                   | 2,001,133                   |
| Sam on saic or disposar or property and equipment   |                            | ,                          | 10,110)                    | -                           |

| (Increase) decrease in:                              |                     |                   |
|--|---------------------|-------------------|
| Accounts and notes receivable                        | (148,579)           | 252,381           |
| Accrued investment income receivable                 | 46,348              | (46,348)          |
| Prepaid expenses and other assets                    | 374,065             | (552,630)         |
| Inventories  | (874)               | 19,025            |
| Increase (decrease) in:                              |                     |                   |
| Accounts payable and other accrued expenses          | 74,907              | 9,720             |
| Student deposits                                     | (83,788)            | (44,095)          |
| Postretirement benefit liability                     | 357,774             | 1,355,012         |
| Deferred student tuition                             | 40,372              | (424,467)         |
| Interest and dividends restricted for reinvestment   | (50,738)            | (44,320)          |
| Contributions restricted for investment in endowment | (580,270)           | (375,354)         |
| Contributions restricted for property and equipment  | (294,156)           | (377,618)         |
| Net cash provided by (used in) operating activities  | <u>759,119</u>      | (568,708)         |
| Cash Flows From Investing Activities                 |                     |                   |
| Proceeds from sale of investments                    | 12,049,199          | 33,044,977        |
| Purchase of investments                              | (12,659,092)        | (36,018,439)      |
| Purchases of property and equipment                  | <u>(654,451)</u>    | (1,607,957)       |
| Net cash used in investing activities                | (1,264,344)         | (4,581,419)       |
| Cash Flows From Financing Activitie                  |                     |                   |
| Proceeds from contributions restricted for:          |                     |                   |
| Investment in endowment                              | \$ 580,270          | \$ 375,354        |
| Property and equipment                               | 294,156             | 377,618           |
| Other financing activities:                          |                     |                   |
| Payments on bonds payable                            | (370,000)           | (355,000)         |
| Payments on note payable                             | -                   | (1,207,314)       |
| Borrowings on line of credit                         | -                   | 1,265,000         |
| Payments on line of credit                           | (501,387)           | (763,613)         |
| Payments on capital lease obligation                 | (26,101)            | (24,379)          |
| Interest and dividends restricted for reinvestment   | 50,738              | 44,320            |
| Net cash provided by (used in) financing activities  | <u>27,676</u>       | (288,014)         |
| Net decrease in cash                                 | (477,549)           | (5,438,141)       |
| Cash:  |                     |                   |
| Beginning  | <u>6,932,038</u>    | 12,370,179        |
| Ending   | <u>\$ 6,454,489</u> | \$ 6,932,038      |
| Supplemental Disclosures of Cash Flow Information    |                     |                   |
| Cash payments for interest                           | <u>\$ 30,562</u>    | <u>\$ 201,742</u> |
| See Notes to Consolidated Financial Statements.      |                     |                   |

# Notes to Consolidated Financial Statements

#### Note 1. Nature of Organization and Significant Accounting Policies

Nature of organization: Southeastern Baptist Theological Seminary, Inc. (the "Seminary") prepares men and women by means of academic studies and practical preparation for leadership roles in Baptist churches and in other Christian ministries. The Seminary is an institution of higher learning established and supported through the Cooperative Program by the Southern Baptist Convention. It is governed by the Board of Trustees who are elected by the Southern Baptist Convention. Outlined below are the accounting and reporting policies considered significant by the Seminary.

A summary of the Seminary's significant accounting policies follows:

**Principles of consolidation:** The consolidated financial statements include the accounts of Southeastern Baptist Theological Seminary, Inc. and its wholly-owned subsidiary, Southeastern Baptist Theological Seminary Foundation, Inc. (the "Foundation"). At July 31, 2009, the Foundation held assets in trust on behalf of a donor through a revocable trust. This is reflected as an asset and corresponding liability on the statement of financial position. These assets were transferred during the year ended July 31, 2010.

Basis of presentation: In preparing its financial statements, the Seminary's net assets and revenues, expenses, gains, and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, net assets of the Seminary and changes therein are classified and reported as follows:

Unrestricted net assets - Net assets that are not subject to donor-imposed stipulations.

**Temporarily restricted net assets** - Net assets subject to donor-imposed stipulations that may or will be met either by actions of the Seminary and/or by the passage of time.

**Permanently restricted net assets** - Net assets subject to donor-imposed stipulations that they be maintained permanently by the Seminary. Generally, the donors of these assets permit the Seminary to use all or part of the earnings on the related investments for general or specific purposes.

Use of estimates: The preparation of financial statements requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues, gains and other support and expenses during the reporting period. Actual results could differ from those estimates.

Cash: The Seminary maintains deposits with Branch Banking and Trust Company in amounts that are at times in excess of federal insurance limits, including the entire cash balance at July 31, 2010 and 2009. Cash includes temporarily restricted amounts of \$4,909,623 and \$5,194,454 at July 31, 2010 and 2009, respectively. Cash designated or restricted for long-term purposes is included with investments.

Accounts and notes receivable: Student accounts receivable are carried at the original invoice less an estimate made for doubtful receivables based on a review of all outstanding amounts on a periodic basis. Notes receivable are carried at the original note amount plus any accrued interest less an estimate made for doubtful receivables based on a review of all outstanding amounts on a periodic basis. Management determines these allowances for doubtful accounts by identifying troubled accounts and using historical experience applied to an aging of accounts. Student accounts receivable and notes receivable are written off when deemed uncollectible. Recoveries of student accounts receivables and notes receivables previously written off are recorded when received.

A student accounts receivable is considered past due if any portion of the receivable balance is outstanding for more than 120 days. Interest is not charged on student accounts receivable. A note receivable is considered past due if the note balance and unpaid interest is outstanding past the note maturity date. After the note receivable becomes past due, it is on nonaccrual status and accrual of interest is suspended.

**Investments:** Investments in equity securities with readily determinable fair values and all investments in debt securities are reported at fair value based upon measurements described in Note 5 determined at the financial statement date. Donated investments are initially recorded at fair value at the date of gift. Unless specifically directed by the donor, endowment contributions received by the Seminary are pooled and investments are then purchased with the funds available.

**Debt issuance costs:** Costs incurred in issuing the Series 2005 Educational Facilities Revenue Bonds issued by the Colorado Educational and Cultural Facilities Authority and loaned to the Seminary are deferred and amortized to income over the term of the bonds by the interest method.

**Long-lived assets:** Cash or other assets whose purpose is to acquire long-lived assets are recorded as unrestricted if the Seminary has internally designated such assets or restricted if such assets represent gifts received with donor imposed restrictions. Once acquired and placed into service, all long-lived assets, primarily property and equipment, are considered unrestricted net assets.

**Property and equipment:** Property and equipment is stated at cost less accumulated depreciation. Property and equipment is tested for impairment whenever events or changes in circumstances indicate that its carrying amount may not be recoverable. Depreciation is computed using the straight-line method over the following estimated useful lives:

|                   | Years                               |
|-------------------|-------------------------------------|
| Land improvements | 40 -50                              |
| Buildings         | 40 (plus actual life prior to 1993) |
| Equipment         | 5 - 10                              |

**Tuition and fees:** Tuition and fees revenue is reported in the fiscal year in which educational programs are primarily conducted. Scholarships and fellowships awarded to students for tuition, fees, and room and board are based upon need and merit.

**Deferred student tuition:** Deferred student tuition represents the tuition and fees revenue billed and received for the upcoming school year.

**Fund-raising expenses:** Fund-raising expenses totaled approximately \$145,000 and \$184,000 for the years ended July 31, 2010 and 2009, respectively.

Contributions and beneficial interests: Contributions and beneficial interests received, including those from the SBC Cooperative Program, are recognized as revenues at their fair values when they become unconditional. Contributions with donor-imposed restrictions are recorded as temporarily restricted net assets until the restrictions are met or as permanently restricted net assets. At the time that temporary restrictions are met, they are reported as net assets released from restrictions. Contributions received with donor-imposed restrictions are reported as unrestricted when the donor-imposed restrictions are satisfied in the same reporting period as the receipt of the contribution. Conditional promises to give are not included as support until such time as the conditions are substantially met.

Postretirement benefits: The Seminary provides certain postretirement benefits, including health care benefits, for all retired employees that meet certain eligibility requirements. The Seminary follows the provisions of Financial Accounting Standards Board ("FASB") Accounting Standards Codification ("ASC") 715 (formerly referenced as FASB Statement No. 158) to account for the costs of those benefits. Under that Statement, the Seminary recognizes the overfunded or underfunded status of defined benefit postretirement plans as an asset or liability in the statement of financial position.

**Income taxes:** The Seminary is exempt from federal and state income taxes. The federal exemption is under Section 501(a) of the Internal Revenue Code as an organization described in Section 501(c) (3).

The FASB issued guidance on accounting for uncertainty in income taxes. The Seminary adopted this new guidance during the year ended July 31, 2010. Management evaluated the Seminary's tax positions and concluded that the Seminary had taken no uncertain tax positions that require adjustment to the consolidated financial statements to comply with the provisions of this guidance. With few exceptions, the Seminary is no longer subject to income tax examinations by the U.S. federal, state or local tax authorities for years before 2007.

Subsequent events: The Seminary has evaluated its subsequent events (events occurring after July 31, 2010) through January 20, 2011, which represents the date the financial statements were available to be issued.

Recent accounting pronouncements: In June 2009, the FASB issued *The FASB Accounting Standards Codification and the Hierarchy of Generally Accepted Accounting Principles* (the "Codification") to indicate changes to the Generally Accepted Accounting Principles ("GAAP") hierarchy. Since the issuance of the Codification, the FASB is not issuing new standards in the form of Statements, FASB Staff Positions, or Emerging Issues Task Force Abstracts. Instead, it is issuing Accounting Standards Updates, which are not authoritative in their own right but serve to update the Codification, provide background information about the guidance, and provide the bases for conclusions on the changes to the Codification. On the effective date of the Codification, the FASB Accounting Standards Codification became the single source of authoritative U.S. accounting and reporting standards applied by nongovernmental entities, except for rules and interpretive releases of the United States Securities and Exchange Commission ("SEC") under authority of federal securities laws, which are sources of authoritative GAAP for SEC registrants. All other non-grandfathered, non-SEC accounting literature not included in the Codification became non-authoritative. The Codification is effective for financial statements issued for periods ended after September 15, 2009. The Seminary adopted the Codification in its 2010 financial statements.

In September 2009, the FASB released accounting guidance on estimating the fair value of an entity's investment when the investment does not have a readily determinable fair value. It permits the use of the investment's net asset value as a practical expedient to determine fair value. This guidance also required additional disclosure of the attributes of these investments such as: (i) the nature of any restrictions on the reporting entity's ability to redeem its investment; (ii) unfunded commitments; and (iii) investment strategies of the investees. This guidance is effective for periods ending after December 15, 2009. The adoption did not have a material impact on the Seminary's financial condition or results of operations and all applicable disclosures are included in these financial statements.

In January 2010, the FASB released accounting guidance that requires new fair value measurement classification disclosures and clarifies existing disclosures. The guidance requires: (i) separate disclosures of significant transfers between Level 1 and Level 2 and reasons for transfers, (ii) disclosure, on a gross basis, of purchases, sales, issuances and net settlements within Level 3 measurements, (iii) disclosures by class of assets and liabilities, and (iv) a description of the valuation techniques and inputs used to measure fair value for both recurring and nonrecurring fair value measurements. The guidance is effective for interim and annual reporting periods beginning after December 15, 2009, except for the disaggregation of the Level 3 activity, which is effective for interim and annual periods beginning after December 15, 2010. The Seminary does not expect the adoption of this guidance to have a material impact on its financial statements.

**Reclassifications:** Certain amounts on the financial statements for 2009 have been reclassified, with no effect on net assets or the change in net assets, to be consistent with the classifications adopted for 2010.

2010

Note 2. Investments
Investments at July 31, 2010 and 2009 consist of the following:

|   |                      | 2010                |                      |
|---|----------------------|---------------------|----------------------|
|   |                      | Net                 |                      |
|   |                      | Unrealized          | Fair                 |
|   | Cost                 | Gains               | Value                |
| Short-term cash investments                     | \$ 1,390,544         | \$ -                | \$ 1,390,544         |
| Privately held common stock                     | 1,406,886            | -                   | 1,406,886            |
| Equities funds                                  | 9,638,615            | 612,847             | 10,251,462           |
| Pooled investments, Southern Baptist Foundation | 88,627               | 3,572               | 92,199               |
| Fixed income securities                         | 3,613,495            | 767,379             | 4,380,874            |
| Mortgage notes receivable                       | 3,250,647            | 89,324              | 3,339,971            |
| Other   | 37,000               | <u> </u>            | 37,000               |
|   | <u>\$ 19,425,814</u> | <u>\$ 1,473,122</u> | <u>\$ 20,898,936</u> |
|   |                      | 2009                |                      |
|   |                      | Net                 |                      |
|   |                      | Unrealized          | Fair                 |
|   | Cost                 | Gains               | Value                |
| Short-term cash investments                     | \$ 2,376,281         | \$ -                | \$ 2,376,281         |
| Privately held common stock                     | 1,406,886            | -                   | 1,406,886            |
| Equities funds                                  | 10,266,307           | 500,862             | 10,767,169           |
| Pooled investments, Southern Baptist Foundation | 91,827               | 189                 | 92,016               |
| Fixed income securities                         | 3,996,289            | 147,180             | 4,143,469            |
| Mortgage notes receivable                       | 306,606              | 11,130              | 317,736              |
| Other   | 84,497               |                     | 84,497               |
|   | <u>\$ 18,528,693</u> | <u>\$ 659,361</u>   | <u>\$ 19,188,054</u> |

The Seminary invests in various investment securities. Investment securities are exposed to various risks such as interest rate, market, and credit risks. Due to the level of risk associated with investment securities, any significant changes in risks in the near term could materially impact the Seminary's investment balance reported in the consolidated statement of financial position.

The following schedule summarizes the investment return and its classification in the statements of activities:

|   |                       | 2                   | 2010                 |                       |
|---|-----------------------|---------------------|----------------------|-----------------------|
|   |                       | Temporarily         | Permanently          |                       |
|   | Unrestricted          | Restricted          | Restricted           |                       |
|   | Net Assets            | Net Assets          | Net Assets           | Total                 |
| Dividends and interest, net of expenses             | \$ 238,762            | \$ 134,785          | \$ 50,738            | \$ 424,285            |
| Net change in unrealized appreciation               | 220,943               | 418,033             | 174,785              | 813,761               |
| Net realized gains (losses)                         | 1,439,421             | <u>(1,026,703)</u>  | (125,490)            | 287,228               |
| Total return (loss) on investments                  | 1,899,126             | (473,885)           | 100,033              | 1,525,274             |
| Investment return designated for                    |                       |                     |                      |                       |
| current operations                                  | 490,045               | <u>387,423</u>      |                      | <u>877,468</u>        |
| Investment return in excess of (less than)          |                       |                     |                      |                       |
| amounts designated for current operations           | <u>\$ 1,409,081</u>   | <u>\$ (861,308)</u> | \$ 100,033           | <u>\$ 647,806</u>     |
|   |                       | 2                   | 2009                 |                       |
|   |                       | Temporarily         | Permanently          |                       |
|   | Unrestricted          | Restricted          | Restricted           |                       |
|   | Net Assets            | Net Assets          | Net Assets           | Total                 |
| Dividends and interest, net of expenses             | \$ 235,937            | \$ 114,666          | \$ 44,320            | \$ 394,923            |
| Net change in unrealized appreciation               | 425,440               | 203,346             | 131,889              | 760,675               |
| Net realized losses                                 | (2,188,954)           | (904,376)           | (335,098)            | _(3,428,428)          |
| Total return (loss) on investments                  | (1,527,577)           | (586,364)           | (158,889)            | (2,272,830)           |
| Investment return designated for current operations | 418,479               | 380,153             |                      | 798,632               |
| Investment return in excess of (less than)          |                       |                     |                      |                       |
| amounts designated for current operations           | <u>\$(1,946,056</u> ) | <u>\$ (966,517)</u> | <u>\$ (158,889</u> ) | <u>\$(3,071,462</u> ) |

Investment expenses for the years ended July 31, 2010 and 2009 were \$155,109 and \$173,206, respectively.

#### Note 3. Property and Equipment

Property and equipment at July 31, 2010 and 2009 consisted of the following:

|                               | 2010                 | 2009         |
|-------------------------------|----------------------|--------------|
| Land                          | \$ 559,506           | \$ 559,506   |
| Land improvements             | 2,100,690            | 2,080,579    |
| Buildings                     | 49,946,843           | 49,333,192   |
| Equipment                     | 7,562,256            | 7,085,383    |
| Construction in progress      | <u> 152,413</u>      | 618,130      |
|                               | 60,321,708           | 59,676,790   |
| Less accumulated depreciation | 18,686,051           | 16,858,320   |
|                               | <u>\$ 41,635,657</u> | \$42,818,470 |

# Note 4. Beneficial Interests in Perpetual Trusts

The North Carolina Baptist Foundation is administering certain deferred trust assets held for the benefit of Southeastern Baptist Theological Seminary, Inc. These trust assets are restricted in order to provide that all trust income accrues to the donor for life, after which all earnings have been designated to benefit the Seminary. Such assets are not recorded on the Seminary's books because either the trust is revocable or the donor maintains the right to change beneficiaries. The North Carolina Baptist Foundation and several others also administer certain perpetual trusts for the benefit of the Seminary and distribute the earnings from such trusts annually to the Seminary. The assets in these perpetual trusts are recorded by the Seminary as Beneficial Interests in Perpetual Trusts.

#### Note 5. Fair Value Measurements

ASC 820 (formerly references as SFAS 157) established a fair value hierarchy for valuation inputs that gives the highest priority to quoted prices in active markets for identical assets or liabilities and the lowest priority to unobservable inputs. Fair value measurements are determined based on the assumptions that market participants would use in pricing an asset or liability.

The fair value hierarchy is as follows:

- Level 1 Inputs unadjusted quoted prices in active markets for identical assets or liabilities that the reporting entity
  has the ability to access at the measurement date.
- Level 2 Inputs inputs other than quoted prices in Level 1 that are observable for the asset or liability, either directly
  or indirectly. These might include quoted prices for similar assets or liabilities in active markets, quoted prices for
  identical or similar assets or liabilities in markets that are not active, inputs other than quoted prices that are observable
  for the asset or liability (such as interest rates, discount values, volatilities, prepayment spreads, credit risks, etc.), or
  inputs that are derived principally from or corroborated by market data correlation or other means.

Level 3 Inputs – unobservable inputs for determining the fair values of assets or liabilities that would reflect an entity's
own determination about the assumptions that market participants would use in pricing the assets or liabilities.

In determining fair value, the Seminary uses various valuation approaches within the ASC 820 fair value measurement framework. The following is a description of the valuation methodologies used for instruments measured at fair value and their classification within the hierarchy:

#### Investments:

**Short-term cash investments:** Cash equivalents and money market funds traded in active markets are classified within Level 1 of the valuation hierarchy. Cash equivalents and money market funds traded in inactive markets are classified within Level 2 of the valuation hierarchy.

Common stocks and equities funds: Equity securities and equity mutual funds listed on national markets or exchanges are valued at the last sales price, or if there is no sale and the market is considered active, at the mean of the last bid and asked prices on such exchange. Such securities are classified within Level 1 of the valuation hierarchy. The Seminary holds shares of stock in a privately-held company which is classified within Level 3 of the valuation hierarchy.

**Pooled investments:** Pooled investments consist of investment funds that have been pooled together with the investments of other religious organizations which are managed by the Southern Baptist Foundation. Ownership interests in pooled investments are typically valued using the net asset valuations provided by the Southern Baptist Foundation and information provided by professional appraisers. Investments in pooled investments are classified within Level 2 of the valuation hierarchy.

**Fixed income securities:** Investments in fixed income securities include domestic and foreign corporate bonds and government and agency obligation bonds that are either exchange-traded and/or valued at last sales price. If there is no sale and the market is considered active, the securities are valued at the mean of the last bid and asked prices on such exchange. These fixed income securities are classified within Level 2 of the valuation hierarchy.

**Mortgage notes receivable:** Investments in mortgage notes receivable securities include mortgage backed securities and other collateralized mortgage obligations that are either exchange-traded and/or valued at last sales price. If there is no sale and the market is considered active, the securities are valued at the mean of the last bid and asked prices on such exchange. These mortgage notes receivable are classified within Level 2 of the valuation hierarchy.

Other: Other investments consist of land which was donated and has been recognized at estimated fair value as contribution revenue in the year of donation. Land is held at the lower of cost (or estimated fair value as of the date of donation) or net realizable value and is not depreciated. Since there are observable inputs for similar land sales, this land is classified within Level 2 of the valuation hierarchy.

Beneficial interests in perpetual trusts: The Seminary has been named as a beneficiary in perpetual trusts in which the Seminary is not the trustee. Amounts reported approximate fair value as noted below:

**Short-term cash investments:** Cash equivalents and money market funds are in active markets and classified within Level 1 of the valuation hierarchy.

**Equities funds:** Equity securities and equity mutual funds listed on national markets or exchanges are valued at the last sales price, or if there is no sale and the market is considered active, at the mean of the last bid and asked prices on such exchange. Such securities are classified within Level 1 of the valuation hierarchy.

**Fixed income securities:** Investments in fixed income funds include corporate bond funds, government agency obligation bond funds, and blended fixed income mutual funds that are either exchange-traded and/or valued at last sales price. If there is no sale and the market is considered active, the securities are valued at the mean of the last bid and asked prices on such exchange. These fixed income securities are classified within Level 1 of the valuation hierarchy.

**Mortgage notes receivable:** Investments in mortgage notes receivable securities include mortgage backed securities and other collateralized mortgage obligations that are either exchange-traded and/or valued at last sales price. If there is no sale and the market is considered active, the securities are valued at the mean of the last bid and asked prices on such exchange. These mortgage notes receivable are classified within Level 2 of the valuation hierarchy.

**Pooled investments:** Pooled investments consist of trust funds that have been pooled together with the funds of other religious organizations which are managed by the North Carolina Baptist Foundation. Ownership interests in pooled investments are typically valued using the net asset valuations provided by the North Carolina Baptist Foundation and information provided by professional appraisers. Pooled investments are classified within Level 2 of the valuation hierarchy.

The following tables summarize financial assets and financial liabilities measured at fair value by classification within the fair value hierarchy as of July 31, 2010 and 2009:

|   |   |  | 2010                                 |                            |
|---|---|--|--------------------------------------|----------------------------|
|   | Quoted Prices<br>in Active<br>Markets for<br>Identical Assets | Significant<br>Other<br>Observable<br>Inputs | Significant<br>Unobservable<br>Input |                            |
|   | (Level 1)   | (Level 2)                                    | (Level 3)                            | <u>Total</u>               |
| Assets                                      |   |  |                                      |                            |
| Investments:                                |   |  |                                      |                            |
| Short-term cash investments                 | \$ 209,107  | \$ 1,181,437                                 | \$ -                                 | \$ 1,390,544               |
| Privately held common stock                 | -   | -  | 1,406,886                            | 1,406,886                  |
| Equities funds:<br>US Large Cap             | 1,467,799   |  |                                      | 1 467 700                  |
| US Mid Cap                                  | 2,205,557   | -  | -                                    | 1,467,799<br>2,205,557     |
| US Small Cap                                | 2,578,005   | _  | _                                    | 2,578,005                  |
| Emerging Markets                            | 784,110   | _  | _                                    | 784,110                    |
| Developed Markets                           | 3,215,991   | _  | _                                    | 3,215,991                  |
| Pooled investments,                         | -, -,   |  |                                      | -, -,-                     |
| Southern Baptist Foundation                 | -   | 92,199                                       | -                                    | 92,199                     |
| Fixed income securities:                    |   |  |                                      |                            |
| US Government and agencies                  | -   | 1,134,399                                    | -                                    | 1,134,399                  |
| Corporate                                   | -   | 3,246,475                                    | -                                    | 3,246,475                  |
| Mortgage notes receivable                   | -   | 3,339,971                                    | -                                    | 3,339,971                  |
| Real estate                                 | <del>-</del>  | 37,000                                       | <del></del>                          | 37,000                     |
|   | 10,460,569  | 9,031,481                                    | 1,406,886                            | 20,898,936                 |
| Beneficial interest in perpetual trusts:    | 16 245  |  |                                      | 16 245                     |
| Short-term cash investments Equities funds: | 16,345  | -  | -                                    | 16,345                     |
| US Large Cap                                | 404,380   |  |                                      | 404,380                    |
| US Mid Cap                                  | 94,599  | _  | _                                    | 94,599                     |
| US Small Cap                                | 88,720  | _  | _                                    | 88,720                     |
| Emerging Markets                            | 74,864  | _  | _                                    | 74,864                     |
| Developed Markets                           | 158,418   | _  | _                                    | 158,418                    |
| Other                                       | 14,611  | _  | _                                    | 14,611                     |
| Fixed income securities:                    |   |  |                                      |                            |
| US Government and agencies                  | -   | 22,812                                       | -                                    | 22,812                     |
| Corporate                                   | -   | 260,921                                      | -                                    | 260,921                    |
| Other                                       | -   | 178  | -                                    | 178                        |
| Mortgage notes receivable                   | -   | 86   | -                                    | 86                         |
| Pooled investments,                         |   | 1 200 (24                                    |                                      | 1 200 (24                  |
| North Carolina Baptist Foundation           | 951 027   | 1,280,624                                    |                                      | 1,280,624                  |
| Total financial assets                      | 851,937<br>\$ 11,312,506                                      | 1,564,621<br>\$ 10,596,102                   | \$ 1,406,886                         | 2,416,558<br>\$ 23,315,494 |
| Total illiancial assets                     | <u>\$ 11,512,500</u>  |  |                                      | <u>\$ 23,313,494</u>       |
|   |   |  | 2009                                 |                            |
|   | Quoted Prices   | Significant                                  | G* *e /                              |                            |
|   | in Active<br>Markets for                                      | Other<br>Observable                          | Significant<br>Unobservable          |                            |
|   | Identical Assets  | Inputs                                       | Input                                |                            |
|   | (Level 1)   | (Level 2)                                    | (Level 3)                            | Total                      |
| Assets                                      | (Level I)   | (ECVCI 2)                                    | (Levers)                             | <u> 10tai</u>              |
| Investments:                                |   |  |                                      |                            |
| Short-term cash investments                 | \$ -  | \$ 2,376,281                                 | \$ -                                 | \$ 2,376,281               |
| Privately held common stock                 | -   | - · · · · · -                                | 1,406,886                            | 1,406,886                  |
| Equities funds:                             |   |  |                                      |                            |
| US Large Cap                                | 1,466,358   | -  | -                                    | 1,466,358                  |
| US Mid Cap                                  | 2,278,712   | -  | -                                    | 2,278,712                  |
| US Small Cap                                | 2,103,377   | -  | -                                    | 2,103,377                  |
| Emerging Markets                            | 975,609   | -  | -                                    | 975,609                    |
| Developed Markets                           | 3,943,113   | -  | -                                    | 3,943,113                  |
| Pooled investments,                         |   | 00.045                                       |                                      | 0.000                      |
| Southern Baptist Foundation                 | -   | 92,016                                       | -                                    | 92,016                     |
|   |   |  |                                      |                            |

| Fixed income securities:                 |                      |                     |                     |               |
|--|----------------------|---------------------|---------------------|---------------|
| US Government and agencies               | _                    | 1,526,206           | _                   | 1,526,206     |
| Corporate                                | -                    | 2,617,263           | -                   | 2,617,263     |
| Mortgage notes receivable                | -                    | 317,736             | -                   | 317,736       |
| Real estate                              | <u>-</u> _           | 84,497              |                     | 84,497        |
|  | 10,767,169           | 7,013,999           | 1,406,886           | 19,188,054    |
| Beneficial interest in perpetual trusts: |                      |                     |                     |               |
| Short-term cash investments              | 18,169               | -                   | -                   | 18,169        |
| Equities funds:                          |                      |                     |                     |               |
| US Large Cap                             | 366,490              | -                   | -                   | 366,490       |
| US Mid Cap                               | 61,193               | -                   | -                   | 61,193        |
| US Small Cap                             | 3,268                | -                   | -                   | 3,268         |
| Emerging Markets                         | 14,003               | -                   | -                   | 14,003        |
| Developed Markets                        | 85,064               | -                   | -                   | 85,064        |
| Other                                    | 161,232              | -                   | -                   | 161,232       |
| Fixed income securities:                 |                      |                     |                     |               |
| US Government and agencies               | -                    | 14,210              | -                   | 14,210        |
| Corporate                                | -                    | 334,568             | -                   | 334,568       |
| Other                                    | -                    | 178                 | -                   | 178           |
| Mortgage notes receivable                | -                    | 86                  | -                   | 86            |
| Pooled investments,                      |                      |                     |                     |               |
| North Carolina Baptist Foundation        |                      | 1,262,651           |                     | 1,262,651     |
|  | 709,419              | 1,611,693           |                     | 2,321,112     |
| Total financial assets                   | <u>\$ 11,476,588</u> | <u>\$ 8,625,692</u> | <u>\$ 1,406,886</u> | \$ 21,509,166 |

There was no change in the beginning and ending balance of financial assets measured at fair value on a recurring basis using significant unobservable (Level 3) inputs during the years ended July 31, 2010 or 2009.

#### Note 6. Retirement Plan

Permanent employees of Southeastern Baptist Theological Seminary, Inc. who normally work at least half time are participants in a retirement annuity plan sponsored by Guidestone Financial Resources of the Southern Baptist Convention. The Seminary contributes 10% of each eligible participant's compensation to the plan and will match an employee's contribution up to 5%. Retirement fund investments are self-directed by the plan participants and the Seminary has no further funding obligation once the contribution has been made. The Seminary's contribution to the plan for 2010 and 2009 was \$768,236 and \$795,657, respectively.

#### Note 7. Postretirement Benefits

The Seminary sponsors a postretirement benefit plan for all employees that meet the eligibility requirements. The plan provides health benefits and is noncontributory and unfunded. The measurement dates used to determine the postretirement benefit measurements is the same as the Seminary's fiscal year-end.

Net periodic postretirement benefit costs recognized as expenses included the following components for the years ended July 31, 2010 and 2009:

|   | 2010       | 2009       |
|---|------------|------------|
| Service cost-benefits attributable to service during the year | \$ 269,627 | \$ 172,930 |
| Interest on accumulated postretirement benefit obligation     | 382,733    | 348,684    |
| Amortization of unrecognized transition obligation            | 129,060    | 129,060    |
|   | \$ 781.420 | \$ 650,674 |

The accumulated postretirement benefit obligation recognized on the accompanying statement of financial position includes the following components and activity as of and for the year ended July 31, 2010 and 2009:

2000

2000

2010

|  | 2010         | 2009         |
|--|--------------|--------------|
| Benefit obligation at beginning of year                          | \$ 6,325,431 | \$ 4,970,419 |
| Service cost-benefits attributable to service during the year    | 269,627      | 172,930      |
| Interest on accumulated postretirement benefit obligation        | 382,733      | 348,684      |
| Benefits paid by the Seminary                                    | (306,769)    | (283,759)    |
| Actuarial (gain) loss  | (407,224)    | 314,545      |
| Effect of change in discount rate assumption                     | 575,305      | 802,612      |
| Effect of change in mortality, withdrawal, and trend assumptions | (155,898)    |              |
| Benefit obligation at end of year                                | \$ 6,683,205 | \$ 6,325,431 |

Accumulated postretirement benefit obligation included the following components that have not yet been recognized as components of net periodic postretirement benefit costs at July 31, 2010 and 2009 but which have been reflected as a reduction to unrestricted net assets, apart from expenses, on the accompanying consolidated statement of activities for the years ended July 31, 2010 and 2009:

|                           | 2010       | 2009         |
|---------------------------|------------|--------------|
| Net transition obligation | \$ 629,740 | \$ 758,800   |
| Net experience losses     | 361,631    | 349,448      |
|                           | \$ 991,371 | \$ 1,108,248 |

The following amounts included in accumulated postretirement benefit obligation at July 31, 2010 and 2009 that have not yet been recognized as components of net periodic postretirement benefit costs but are expected to be recognized as components of periodic postretirement benefit costs in 2011 and 2010:

Amortization of unrecognized transition obligation 2011 2010 129,060 \$ 129,060

For measurement purposes, an 8.75% annual rate of increase in per capita health care costs of covered benefits was assumed for 2010 and 2009, with such annual rate of increase gradually declining to 5.0% by 2015. If assumed health care cost trend rates were increased by 1 percentage point in each year, the accumulated postretirement benefit obligation at July 31, 2010 and 2009 would be increased by approximately \$145,076 (2.43%) and \$126,806 (2.25%), respectively, and the aggregate of the service and interest cost components of net periodic postretirement benefit costs for the years ended July 31, 2010 and 2009 would be increased by approximately \$13,118 (2.23%) and \$11,660 (2.53%), respectively.

If assumed health care cost trend rates were decreased by 1 percentage point in each year, the accumulated postretirement benefit obligation at July 31, 2010 and 2009 would be decreased by approximately \$130,005 (2.18%) and \$112,967 (2.00%), respectively, and the aggregate of the service and interest cost components of net periodic postretirement benefit costs for the years ended July 31, 2010 and 2009 would be decreased by approximately \$11,211 (1.91%) and \$10,176 (2.21%), respectively.

The weighted average discount rate used in estimating the benefit obligation and net periodic benefit cost at July 31, 2010 and 2009 was 5.20% and 5.95%, respectively.

The benefits expected to be paid by the Seminary in each of the next five fiscal years and in the aggregate for the five fiscal years thereafter are as follows:

| Year Ending |             |
|-------------|-------------|
| July 31,    | Amount      |
| 2011        | \$ 359,385  |
| 2012        | 372,996     |
| 2013        | 368,558     |
| 2014        | 400,873     |
| 2015        | 399,753     |
| 2016 - 2020 | _2,172,468  |
|             | \$4,074,033 |

#### Note 8. Line of Credit

At July 31, 2010 and 2009, the Seminary has an unsecured line of credit with a bank with available borrowings up to \$1,500,000. Borrowings under the line of credit were at LIBOR plus 1.85%, not to decrease below a minimum rate of 3%, and require monthly interest payments. Total outstanding borrowings under the line of credit agreement were \$0 and \$501,387 at July 31, 2010 and 2009, respectively. Total interest expense for the years ended July 31, 2010 and 2009 was \$28,091 and \$189,814, of which \$4,512 and \$6,714 related to the line of credit, respectively. The outstanding balance and all accrued but unpaid interest will be due on February 12, 2011. The loan agreement associated with the line of credit contains various covenants, including the requirement to maintain minimum tangible net worth of \$40,000,000, total unrestricted net assets of \$25,000,000, and minimum liquidity of \$3,000,000.

#### Note 9. Bonds Payable

During 2005, the Colorado Educational and Cultural Facilities Authority ('the Authority'), pursuant to a trust agreement dated March 1, 2005 with The Bank of New York Trust Company, N.A. ("the Trustee"), issued revenue bonds in the amount of \$8,955,000. The Authority loaned the proceeds of the bonds through ASCI Capital Corporation ("ASCI") to the Seminary pursuant to a loan agreement between ASCI and the Seminary in which the Seminary is obligated to make payments to the Trustee in amounts sufficient to pay the principal and interest on the bonds. The bonds have variable rates with an average interest rate of 0.26% at July 31, 2010 (reset weekly) and mature on March 1, 2025, subject to various optional and potential mandatory redemptions prior to that date. A portion of the bond proceeds were used to repay previously existing debt of the Seminary with the balance of the remaining proceeds being used for the cost of the acquisition, construction and equipping a student housing facility and a facilities management building. The amounts outstanding at July 31, 2010 and 2009 were \$7,550,000 and \$7,920,000 respectively. Total interest expense for the years ended July 31, 2010 and 2009 was \$28,091 and \$189,814 of which \$20,423 and \$103,307 related to the bonds payable, respectively.

These bonds are secured by an irrevocable, direct-pay letter of credit issued by Branch Banking and Trust Company ("BB&T"), which has an initial term expiring on March 10, 2013, pursuant to a loan and letter of credit reimbursement agreement. Any drawings on the letter of credit by the Trustee will be considered loans from BB&T to the Seminary so long as there is no event of default under the reimbursement agreement. The agreement contains various restrictive covenants, the most specific of which requires the Seminary to maintain a long-term debt service coverage ratio of at least 1.20 to 1.00. The agreement also requires audited financial statements to be furnished to the bank within 120 days after the end of each fiscal year. The Seminary has given a deed of trust to real property and assigned rents and leases of the property as collateral for BB&T's letter of credit.

The Seminary was not in compliance with the 120 day reporting requirement at July 31, 2010. By letter dated December 6, 2010, the bank waived the Seminary's failure to comply with this requirement.

Principal payments on bonds payable over the next five years and thereafter, assuming continuous renewal of the letter of credit, are as follows:

| Year Ending |             |
|-------------|-------------|
| July 31,    | Amount      |
| 2011        | 380,000     |
| 2012        | 395,000     |
| 2013        | 410,000     |
| 2014        | 425,000     |
| 2015        | 445,000     |
| Thereafter  | _5,495,000  |
|             | \$7,550,000 |

#### Note 10. Unrestricted Net Assets

Unrestricted net assets include board-designated amounts for endowment purposes at July 31, 2010 and 2009 of \$6,590,874 and \$4,841,391, respectively. These amounts are impacted by investment return and appropriations subsequent to designation.

#### Note 11. Temporarily Restricted Net Assets

Temporarily restricted net assets as of July 31, 2010 and 2009 are available for the following purposes:

|  | 2010         | 2009                 |
|--|--------------|----------------------|
| Purposes restrictions:   |              |                      |
| Scholarships   | \$ 4,196,395 | \$ 4,511,510         |
| Project renovations  | 2,427,593    | 3,124,223            |
| Faculty  | 1,376,812    | 956,277              |
| Remainder trusts   | 550,993      | 199,079              |
| Loans to students  | 246,199      | 709,850              |
| Lectures and awards  | 242,358      | 245,432              |
| Library  | 208,920      | 203,368              |
| Other  | 346,107      | 668,279              |
|  | \$ 9,595,377 | <u>\$ 10,618,018</u> |
| Note 12. Permanently Restricted Net Assets                                     |              |                      |
| Permanently restricted net assets at July 31, 2010 and 2009 are restricted to: |              |                      |
|  | 2010         | 2009                 |
| Investment in perpetuity, the income from which is expendable to support:      |              |                      |
| Faculty  | \$ 5,937,056 | \$ 5,438,574         |
| Scholarships   | 4,879,500    | 4,600,861            |
| Institutional support  | 4,131,642    | 4,110,515            |
|  |              |                      |

# Note 13. Net Assets Released From Donor Restrictions

Net assets during the years ended July 31, 2010 and 2009 were released from donor restrictions by incurring expenses satisfying the restricted purposes or by occurrence of other events specified by the donors.

362,957

274.471

147,501

\$ 15,733,127

318 359

246,880

122,422

\$ 14,837,611

|                                    | 2010         | 2009         |
|------------------------------------|--------------|--------------|
| Purpose restrictions accomplished: |              |              |
| Scholarships                       | \$ 577,176   | \$ 778,411   |
| Project renovations                | 328,671      | 5,581,711    |
| Faculty                            | 65,407       | 80,201       |
| Lectures and awards                | 9,278        | 8,009        |
| Other                              | 245,055      | 262,367      |
|                                    | \$ 1.225.587 | \$ 6.710.699 |

## Note 14. Endowment Funds

Lectures and awards

Plant maintenance

Library

The Seminary's endowment funds consist of over 300 individual funds established for a variety of purposes. The endowment includes both donor-restricted endowment funds and funds designated by the Board of Trustees to function as endowments. As required by generally accepted accounting principles, net assets associated with endowment funds, including funds designated by the Board of Trustees to function as endowments, are classified and reported based on the existence or absence of donor imposed restrictions.

The Seminary's Board of Trustees has interpreted the North Carolina enacted version of UPMIFA ("NCUPMIFA") as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the Seminary classifies as permanently restricted net assets (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of

the donor restricted endowment fund that is not classified in permanently restricted net assets is classified as temporarily restricted net assets until those amounts are appropriated for expenditure by the Seminary in a manner consistent with the standard of prudence prescribed by NCUPMIFA. In accordance with NCUPMIFA, the Seminary considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- · The duration and preservation of the endowment fund
- · The purposes of the Seminary and the endowment fund
- · General economic conditions
- The possible effect of inflation or deflation
- · The expected total return from income and appreciation of investments
- · Other resources of the Seminary
- · The investment policy of the Seminary

The Seminary's Board of Trustees has a standing Audit and Investment Committee comprised of six trustees. The Committee is charged with the oversight of the Seminary's investments and operates under a Board approved Investment Policy Statement. The Statement defines the parameters within which investments may be made. The overall investment objective as defined in the document is "to preserve, over time, the principal value of the assets as measured in real, inflation adjusted terms." The absolute goal is an annual real rate of return of 5 percent. Asset allocation ranges, benchmark indices, risk tolerances, and rebalancing procedures are specified within the Investment Policy Statement.

The Board's current endowment spending policy is to distribute an amount equal to 5 percent of a rolling three-year average of the endowment investments. This spending policy is consistent with the average long-term return expectation, intended to provide support of donors' intent and additional growth of the endowment funds.

The Seminary's Board of Trustees authorizes endowment expenditures at the time it approves the annual fiscal year's operating budget based upon the endowment earnings available at that time, consistent with the Seminary's endowment spending policy. The actual expenditure of these appropriations occurs at various times during the fiscal year for which they are appropriated. From time to time, the fair value of assets associated with the donor restricted endowment funds may fall below the level that the donor or NCUPMIFA requires the Seminary to retain as a fund of perpetual duration. At July 31, 2010 and 2009, the aggregate amount that the fair values of these endowments was below the donor or NCUPMIFA required levels was \$319,705 and \$303,149, respectively, and are reported within unrestricted net assets. These deficiencies are generally due to unfavorable market fluctuations that occurred within the Seminary's investment portfolio. During the years ended July 31, 2010 and 2009, appropriations of \$100,033 and \$75,456, respectively, were made on funds with deficiencies.

The following table summarizes changes in endowment net assets for the years ended July 31, 2010 and 2009:

|  |                     | Temporarily       | Permanently         |                     |
|--|---------------------|-------------------|---------------------|---------------------|
|  | Unrestricted        | Restricted        | Restricted          | Total               |
| Endowment net assets, August 1, 2008                 | \$ 9,827,825        | \$ 772,582        | \$14,957,401        | \$25,557,808        |
| Net asset reclassification based on change in law    | (1,514,256)         | 1,514,256         |                     |                     |
| Endowment net assets after reclassification          | 8,313,569           | 2,286,838         | 14,957,401          | 25,557,808          |
| Contributions  | -                   | -                 | 413,895             | 413,895             |
| Interest, other investment income, net of            |                     |                   |                     |                     |
| expenses, and realized and unrealized losses         | (1,211,445)         | (583,664)         | (533,685)           | (2,328,794)         |
| Appropriations of endowment assets for expenditure   | (418,479)           | (380,153)         | -                   | (798,632)           |
| Appropriations of quasi-endowment assets             | (1,842,254)         | -                 | -                   | (1,842,254)         |
| Net asset reclassification of underwater endowments  | (303,149)           | 303,149           |                     |                     |
| Endowment net assets, July 31, 2009                  | 4,538,242           | 1,626,170         | 14,837,611          | 21,002,023          |
| Contributions  | -                   | -                 | 717,820             | 717,820             |
| Interest, other investment income, net of expenses,  |                     |                   |                     |                     |
| and realized and unrealized gains (losses)           | 1,900,136           | (159,487)         | 71,872              | 1,812,521           |
| Appropriations of endowment assets for expenditure   | (490,045)           | (387,423)         | -                   | (877,468)           |
| Designation of quasi-endowment assets                | 339,392             | -                 | -                   | 339,392             |
| Reclassification due to change in donor restrictions | -                   | (105,824)         | 105,824             | -                   |
| Net asset reclassification of underwater endowments  | (16,556)            | 16,556            |                     |                     |
| Endowment net assets, July 31, 2010                  | <u>\$ 6,271,169</u> | <u>\$ 989,992</u> | <u>\$15,733,127</u> | <u>\$22,994,288</u> |

The following table summarizes the composition of endowment net assets by fund type on July 31, 2010 and 2009:

|  |                                     | 20  | 10   |   |
|--|-------------------------------------|---|--|---|
|  |                                     | Temporarily   | Permanently  |   |
|  | Unrestricted                        | Restricted  | Restricted   | Total   |
| Donor-restricted endowment funds:  |                                     |   |  |   |
| Faculty  | \$ -                                | \$ -  | \$ 5,937,056   | \$ 5,937,056  |
| Scholarships   | (53,023)                            | 664,287   | 4,879,500  | 5,490,764   |
| Institutional support  | -                                   | -   | 4,131,642  | 4,131,642   |
| Lectures and awards  | (8,493)                             | 50,469  | 362,957  | 404,933   |
| Library  | -                                   | -   | 274,471  | 274,471   |
| Plant maintenance  | -                                   | -   | 147,501  | 147,501   |
| Other  | (258,189)                           | 275,236   |  | 17,047  |
|  | (319,705)                           | 989,992   | 15,733,127   | 16,403,414  |
| Board designated endowment funds   | 6,590,874                           |   |  | 6,590,874   |
| Total endowment net assets   | <u>\$ 6,271,169</u>                 | <u>\$ 989,992</u>   | <u>\$ 15,733,127</u>   | <u>\$ 22,994,288</u>  |
|  |                                     |   |  |   |
|  |                                     | 20  | 09   |   |
|  |                                     | 20<br>Temporarily   | 09<br>Permanently  |   |
|  | Unrestricted                        |   |  | Total   |
| Donor-restricted endowment funds:  | Unrestricted                        | Temporarily   | Permanently  | Total   |
| Faculty  | \$ -                                | Temporarily   | Permanently<br>Restricted<br>\$ 5,438,574  | Total \$ 5,748,080  |
|  |                                     | Temporarily<br>Restricted   | Permanently<br>Restricted<br>\$ 5,438,574<br>4,600,860   |   |
| Faculty Scholarships Institutional support   | \$ -<br>(50,277)                    | Temporarily<br>Restricted<br>\$ 309,506<br>866,203                        | Permanently<br>Restricted<br>\$ 5,438,574<br>4,600,860<br>4,110,515                                  | \$ 5,748,080<br>5,416,786<br>4,110,515  |
| Faculty Scholarships   | \$ -                                | Temporarily Restricted  \$ 309,506 866,203 - 65,521                       | Permanently<br>Restricted<br>\$ 5,438,574<br>4,600,860   | \$ 5,748,080<br>5,416,786<br>4,110,515<br>375,828   |
| Faculty Scholarships Institutional support Lectures and awards Library                         | \$ -<br>(50,277)                    | Temporarily Restricted  \$ 309,506 866,203                                | Permanently<br>Restricted<br>\$ 5,438,574<br>4,600,860<br>4,110,515                                  | \$ 5,748,080<br>5,416,786<br>4,110,515  |
| Faculty Scholarships Institutional support Lectures and awards                                 | \$ - (50,277)<br>- (8,053)          | Temporarily Restricted  \$ 309,506 866,203 - 65,521                       | Permanently<br>Restricted<br>\$ 5,438,574<br>4,600,860<br>4,110,515<br>318,360                       | \$ 5,748,080<br>5,416,786<br>4,110,515<br>375,828<br>295,696<br>152,578                         |
| Faculty Scholarships Institutional support Lectures and awards Library                         | \$ -<br>(50,277)                    | Temporarily Restricted  \$ 309,506 866,203 - 65,521 48,816 30,156 305,968 | Permanently<br>Restricted<br>\$ 5,438,574<br>4,600,860<br>4,110,515<br>318,360<br>246,880<br>122,422 | \$ 5,748,080<br>5,416,786<br>4,110,515<br>375,828<br>295,696                                    |
| Faculty Scholarships Institutional support Lectures and awards Library Plant maintenance Other | \$ - (50,277)<br>- (8,053)          | Temporarily<br>Restricted<br>\$ 309,506<br>866,203<br>                    | Permanently<br>Restricted<br>\$ 5,438,574<br>4,600,860<br>4,110,515<br>318,360<br>246,880            | \$ 5,748,080<br>5,416,786<br>4,110,515<br>375,828<br>295,696<br>152,578<br>61,149<br>16,160,632 |
| Faculty Scholarships Institutional support Lectures and awards Library Plant maintenance       | \$ - (50,277) - (8,053) - (244,819) | Temporarily Restricted  \$ 309,506 866,203 - 65,521 48,816 30,156 305,968 | Permanently<br>Restricted<br>\$ 5,438,574<br>4,600,860<br>4,110,515<br>318,360<br>246,880<br>122,422 | \$ 5,748,080<br>5,416,786<br>4,110,515<br>375,828<br>295,696<br>152,578<br>61,149               |

## **Note 15. Lease Commitments**

The Seminary has various operating leases primarily for office equipment and student housing that expire between 2011 and 2015. Total rental expense under cancelable and noncancelable operating leases was \$1,855,513 and \$1,626,783 for 2010 and 2009, respectively. During 2008, the Seminary entered into a capital lease for office equipment that expires in 2011.

At July 31, 2010, the future minimum lease payments under noncancelable operating leases and capital leases are as follows:

| Year  | Operating           | (  | Capital |
|---|---------------------|----|---------|
| 2011  | \$ 1,907,485        | \$ | 23,889  |
| 2012  | 1,891,965           |    | -       |
| 2013  | 1,890,270           |    | -       |
| 2014  | 1,414,629           |    | -       |
| 2015  | 208,368             | _  |         |
| Total future minimum lease payments               | <u>\$ 7,312,717</u> |    | 23,889  |
| Less amount representing interest (rate at 6.85%) |                     |    | 733     |
| Present value of minimum lease obligations        |                     |    | 23,156  |
| Less current portion                              |                     |    | 23,156  |
| Long-term portion of capital lease obligations    |                     | \$ |         |

#### INDEPENDENT AUDITORS' REPORT

To the Board of Trustees Southeastern Baptist Theological Seminary, Inc. Wake Forest, North Carolina

We have audited the accompanying consolidated statements of financial position of Southeastern Baptist Theological Seminary, Inc. and subsidiary as of July 31, 2010 and 2009, and the related consolidated statements of activities and cash flows for the years then ended. These financial statements are the responsibility of the Seminary's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Southeastern Baptist Theological Seminary, Inc. and subsidiary as of July 31, 2010 and 2009, and the changes in their net assets and their cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

McGladrey & Pullen, LLP Raleigh, North Carolina January 20, 2011

# REPORT OF EXECUTIVE COMMITTEE OF THE SOUTHERN BAPTIST CONVENTION DISTRIBUTION BY STATE OF COOPERATIVE PROGRAM RECEIPTS Years ended July 31, 2010 and 2009

|              |            |            |                | -,,      |         |                 |           |                    |
|--------------|------------|------------|----------------|----------|---------|-----------------|-----------|--------------------|
|              | 2010       | 2009       |                | 2010     | 2009    |                 | 2010      | 2009               |
| Churches/    |            |            | Iowa           | 4,401    | 4,669   | Ohio            | 67,951    | 74,960             |
| misc.        | \$ 208,991 | \$ 226,665 | Kansas-Nebrask | a 31,919 | 44,701  | Oklahoma        | 383,377   | 433,411            |
| Miscellaneou | S          |            | Kentucky       | 346,190  | 366,879 | Pennsylvania-   |           |                    |
| individuals  | 5,367      | 7,229      | Louisiana      | 311,805  | 361,672 | South Jersey    | 8,878     | 9,772              |
| Alabama      | 745,589    | 808,877    | Maryland-      |          |         | South Carolina  | 540,230   | 506,791            |
| Alaska       | 9,904      | 9,839      | Delaware       | 74,119   | 83,360  | Tennessee       | 600,728   | 639,243            |
| Arizona      | 35,891     | 36,071     | Michigan       | 15,157   | 20,619  | Texas, BGCT     | 517,713   | 567,290            |
| Arkansas     | 352,653    | 351,580    | Minnesota-     |          |         | Texas, SBTC     | 569,198   | 595,295            |
| California   | 83,379     | 96,204     | Wisconsin      | 2,393    | 2,310   | Utah-Idaho      | 7,273     | 7,543              |
| Colorado     | 20,159     | 26,015     | Mississippi    | 463,863  | 505,882 | Virginia, BGAV  | 75,702    | 86,607             |
| Dakotas      | 1,675      | 1,664      | Missouri       | 230,401  | 243,962 | Virginia, SBCV  | 183,859   | 188,599            |
| District of  |            |            | Montana        | 4,085    | 4,467   | West Virginia   | 19,846    | 20,909             |
| Columbia     | 1,314      | 1,484      | Nevada         | 11,142   | 11,863  | Wyoming         | 6,892     | 7,508              |
| Florida      | 542,659    | 589,640    | New England    | 5,505    | 5,572   | Puerto Rico/U.S |           |                    |
| Georgia      | 755,581    | 712,907    | New Mexico     | 48,254   | 53,835  | Virgin Islands  | 204       | 105                |
| Hawaii       | 15,142     | 15,301     | New York       | 9,384    | 9,661   | Other           | 162,003   | 105,291            |
| Illinois     | 102,780    | 105,232    | North Carolina | 412,144  | 430,539 | Total Cooperat  | ive Progr | am                 |
| Indiana      | 43,561     | 38,346     | Northwest      | 27,014   | 29,347  | <u>\$8</u>      | 3,066,275 | <u>\$8,449,716</u> |
|              |            |            |                |          |         |                 |           |                    |

# THE SOUTHERN BAPTIST THEOLOGICAL SEMINARY

CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

| July | 31. | 2010 | and | 2009 |
|------|-----|------|-----|------|

|   | <u>2010</u>          | <u>2009</u>          |
|---|----------------------|----------------------|
| ASSETS  |                      |                      |
| Cash and cash equivalents   | \$ 2,790,711         | \$ 2,035,559         |
| Accounts and notes receivable, less allowance for doubtful accounts |                      |                      |
| of \$32,000 and \$33,000 in 2010 and 2009, respectively             | 748,337              | 732,817              |
| Student loans receivable, less allowance for doubtful accounts      |                      |                      |
| of \$24,000 and \$25,000 in 2010 and 2009, respectively             | 108,924              | 125,314              |
| Inventory, prepaid expenses and other                               | 419,579              | 959,684              |
| Note receivable from related party                                  | 75,000               | 75,000               |
|   | 4,142,551            | 3,928,374            |
| Cash restricted for debt retirement                                 | 2,288                | 6,489                |
| Land, buildings and equipment, net of accumulated depreciation      | 59,650,943           | 59,511,513           |
| Long-term investments   | 65,637,967           | 57,395,865           |
| Funds held in trust by others                                       | 14,597,831           | 15,300,774           |
| Real estate held for sale and other                                 | 610,662              | 185,960              |
| Total assets  | <u>\$144,642,242</u> | <u>\$136,328,975</u> |
| LIABILITIES AND NET ASSETS  |                      |                      |
| Liabilities   |                      |                      |
| Accounts payable and accrued expenses                               | \$ 2,290,279         | \$ 2,305,432         |
| Accrued postretirement benefit cost                                 | 2,718,860            | 2,660,628            |
| Annuity obligations   | 1,878,257            | 1,906,192            |
| Deferred revenue, deposits and other liabilities                    | 1,258,236            | 1,124,917            |
| Notes payable   | 5,039,054            | 5,029,552            |
| Bonds payable   | 3,917,000            | 4,013,000            |
| Total liabilities   | 17,101,686           | 17,039,721           |
| Net assets  |                      |                      |
| Unrestricted  | 51,023,824           | 50,770,674           |
| Temporarily restricted  | 32,485,296           | 23,944,015           |
| Permanently restricted  | 44,031,436           | <u>44,574,565</u>    |
| Total net assets  | 127,540,556          | _119,289,254         |
| Total liabilities and net assets                                    | <u>\$144,642,242</u> | <u>\$136,328,975</u> |

See accompanying notes to financial statements.

# CONSOLIDATED STATEMENT OF ACTIVITIES

Year ended July 31, 2010

(With comparative totals for 2009)

|                                       | `            | 201         | 10          |              | -            |
|---------------------------------------|--------------|-------------|-------------|--------------|--------------|
|                                       |              | Temporarily | Permanently | 7            | 2009         |
|                                       | Unrestricted | Restricted  | Restricted  | <u>Total</u> | <u>Total</u> |
| Operating revenues                    |              |             |             |              |              |
| Tuition and fees                      | \$14,294,181 | \$ - \$     | -           | \$14,294,181 | \$13,602,724 |
| Less: Scholarships and discounts      | 651,831      |             |             | 651,831      | 519,338      |
| Net tuition and fees                  | 13,642,350   | -           | -           | 13,642,350   | 13,083,386   |
| Gifts and bequests                    |              |             |             |              |              |
| Southern Baptist Convention           |              |             |             |              |              |
| Cooperative Program                   | 9,653,427    | -           | -           | 9,653,427    | 9,883,324    |
| Other                                 | 1,472,613    | 140,948     | 733,898     | 2,347,459    | 2,000,661    |
| Investment return distributed         |              |             |             |              |              |
| for operations                        | 872,146      | 2,516,086   | 18,350      | 3,406,582    | 3,776,668    |
| Other                                 | 335,247      | -           | _           | 335,247      | 314,078      |
| Auxiliary enterprises                 |              |             |             |              |              |
| Student housing                       | 2,574,469    | -           | -           | 2,574,469    | 2,632,582    |
| Other                                 | 2,331,028    | -           | -           | 2,331,028    | 2,496,441    |
| Net assets released from restrictions | 2,493,023    | (2,493,023) |             |              |              |
| Total revenues                        | 33,374,303   | 164,011     | 752,248     | 34,290,562   | _34,187,140  |
| Operating expenses                    |              |             |             |              |              |
| Educational and general               |              |             |             |              |              |
| Instruction                           | 11,098,035   | -           | -           | 11,098,035   | 11,669,141   |
| Library                               | 1,625,405    | -           | -           | 1,625,405    | 1,630,692    |

| i manciai statements.                      | ne souther        | Dapust          | Theologic    | ai Sciiiia    | y J           |
|--|-------------------|-----------------|--------------|---------------|---------------|
| Administrative and general                 | 8,231,278         | -               | -            | 8,231,278     | 8,186,226     |
| Operation and maintenance<br>of facilities | 3,809,876         |                 |              | 3,809,876     | 4,437,877     |
| Auxiliary enterprises                      | 3,809,870         | -               | -            | 3,809,870     | 4,437,877     |
| Student housing                            | 3,139,139         |                 |              | 3,139,139     | 3,123,028     |
| Other                                      | 3,352,663         | -               | -            | 3,352,663     | 3,362,419     |
| Other expenses                             | 3,332,003         | -               | -            | 3,332,003     | 3,302,419     |
| Interest expense                           | 534,281           |                 |              | 534,281       | 341,527       |
| Total expenses                             | 31,790,677        |                 |              | 31,790,677    | 32,750,910    |
| Increase (decrease) in net assets          | 31,770,077        |                 |              |               |               |
| from operating activities                  | 1,583,626         | 164,011         | 752,248      | 2,499,885     | 1,436,230     |
| Nonoperating                               | 1,365,020         | 104,011         |              | 2,499,883     | 1,430,230     |
| Investment return undistributed            | 1,046,098         | 1,619,688       | 906,100      | 3,571,886     | (14,596,486)  |
| Change in value of split-interest          | 1,040,070         | 1,017,000       | 700,100      | 3,371,000     | (14,370,400)  |
| agreements                                 | _                 | 22,677          | 5,258        | 27,935        | 323,422       |
| Unrestricted estate gifts board-           |                   | 22,077          | 3,230        | 21,755        | 323,422       |
| designated as funds functioning            |                   |                 |              |               |               |
| as endowment                               | 1,335,500         | _               | _            | 1,335,500     | 22,000        |
| Gifts restricted by donors for             | 1,555,500         |                 |              | 1,555,500     | 22,000        |
| capital purposes                           | _                 | 578,902         | _            | 578,902       | 4,886         |
| Change in postretirement benefits          |                   | 270,702         |              | 570,702       | 1,000         |
| obligation other than net periodic co      | st 160,403        | _               | _            | 160,403       | (90,232)      |
| Change in value of interest rate           | ,                 |                 |              | ,             | (==,===)      |
| swap contract                              | 80,913            | _               | _            | 80,913        | (148,315)     |
| Loss on disposition of equipment           | (4,122)           | _               | _            | (4,122)       |               |
| Net assets released from restrictions      | 173,775           | (173,775)       | _            |               | -             |
| Reclassification of net assets (Note 10    | 2,206,735         | -               | (2,206,735)  | -             | -             |
| Increase (decrease) in net assets          |                   |                 |              |               |               |
| from nonoperating activities               | 4,999,302         | 2,047,492       | _(1,295,377) | 5,751,417     | (14,487,269)  |
| Revenues over (under) expenses             | 6,582,928         | 2,211,503       | (543,129)    | 8,251,302     | (13,051,039)  |
| Reclassification of endowment              |                   |                 |              |               |               |
| net assets due to change in law            | (6,329,778)       | 6,329,778       |              |               |               |
| Increase (decrease) in net assets          | 253,150           | 8,541,281       | (543,129)    | 8,251,302     | (13,051,039)  |
| Net assets at beginning of year            | 50,770,674        | 23,944,015      | 44,574,565   | 119,289,254   | 132,340,293   |
| Net assets at end of year                  | \$51,023,824      | \$32,485,296    | \$44,031,436 | \$127,540,556 | \$119,289,254 |
| See 2                                      | accompanying note | es to financial | statements   |               |               |

# See accompanying notes to financial statements.

CONSOLIDATED STATEMENT OF ACTIVITIES
Year ended July 31, 2009

| 1011   | chaca out, 01, 200 | 21                        | 009                       |               |
|--|--------------------|---------------------------|---------------------------|---------------|
|  | Unrestricted       | Temporarily<br>Restricted | Permanently<br>Restricted | Total         |
| Operating Revenues                           | <u>Omestreted</u>  | restricted                | restricted                | 10441         |
| Tuition and fees                             | \$13,602,724       | \$ -                      | \$ -                      | \$ 13,602,724 |
| Less: Scholarships and discounts             | 519,338            | -                         | -                         | 519,338       |
| Net tuition and fees                         | 13,083,386         |                           |                           | 13,083,386    |
| Gifts and bequests                           | ,,                 |                           |                           | ,,            |
| Southern Baptist Convention                  |                    |                           |                           |               |
| Cooperative Program                          | 9,883,324          | -                         | _                         | 9,883,324     |
| Other  | 1,801,488          | 129,040                   | 70,133                    | 2,000,661     |
| Investment return distributed for operations | 954,376            | 2,804,106                 | 18,186                    | 3,776,668     |
| Other  | 302,529            | 11,549                    | ´ -                       | 314,078       |
| Auxiliary enterprises                        |                    |                           |                           |               |
| Student housing                              | 2,632,582          | -                         | -                         | 2,632,582     |
| Other  | 2,496,441          | -                         | -                         | 2,496,441     |
| Net assets released from restrictions        | 2,781,383          | (2,781,383)               |                           |               |
| Total revenues                               | 33,935,509         | 163,312                   | 88,319                    | 34,187,140    |
| Operating expenses                           |                    |                           |                           |               |
| Educational and general                      |                    |                           |                           |               |
| Instruction                                  | 11,669,141         | -                         | -                         | 11,669,141    |
| Library                                      | 1,630,692          | -                         | -                         | 1,630,692     |
| Administrative and general                   | 8,186,226          | -                         | -                         | 8,186,226     |
| Operation and maintenance of facilities      | 4,437,877          | -                         | -                         | 4,437,877     |
| Auxiliary enterprises                        |                    |                           |                           |               |
| Student housing                              | 3,123,028          | -                         | -                         | 3,123,028     |
| Other  | 3,362,419          | -                         | -                         | 3,362,419     |
|  |                    |                           |                           |               |

| Other expenses                                  |                     |                     |                     |                           |
|---|---------------------|---------------------|---------------------|---------------------------|
| Interest expense                                | 341,527             |                     |                     | 341,527                   |
| Total expenses                                  | 32,750,910          | =                   |                     | 32,750,910                |
| Increase (decrease) in net assets               |                     |                     |                     |                           |
| from operating activities                       | 1,184,599           | 163,312             | 88,319              | 1,436,230                 |
| Nonoperating                                    |                     |                     |                     |                           |
| Investment return undistributed                 | (5,130,800)         | (6,598,232)         | (2,867,454)         | (14,596,486)              |
| Change in value of split-interest agreements    | -                   | 38,955              | 284,467             | 323,422                   |
| Unrestricted estate gifts board-designated      |                     |                     |                     |                           |
| as funds functioning as endowment               | 22,000              | -                   | -                   | 22,000                    |
| Gifts restricted by donors for capital purposes | -                   | 4,886               | -                   | 4,886                     |
| Change in postretirement benefits               |                     |                     |                     |                           |
| obligation other than net periodic cost         | (90,232)            | -                   | -                   | (90,232)                  |
| Change in value of interest rate swap contract  | (148,315)           | -                   | -                   | (148,315)                 |
| Loss on disposition of equipment                | (2,544)             | -                   | -                   | (2,544)                   |
| Net assets released from restrictions           | 43,814              | (43,814)            |                     |                           |
| Increase (decrease) in net assets               |                     |                     |                     |                           |
| from nonoperating activities                    | (5,306,077)         | (6,598,205)         | (2,582,987)         | _(14,487,269)             |
| Increase (decrease) in net assets               | (4,121,478)         | (6,434,893)         | (2,494,668)         | (13,051,039)              |
| Net assets at beginning of year                 | 54,892,152          | 30,378,908          | 47,069,233          | 132,340,293               |
| Net assets at end of year                       | <u>\$50,770,674</u> | <u>\$23,944,015</u> | <u>\$44,574,565</u> | <u>\$119,289,254</u>      |
| ret assets at end of year                       | <u>\$30,770,074</u> | 343,744,013         | <u>344,374,303</u>  | \$117,207,23 <del>4</del> |

See accompanying notes to financial statements.

# CONSOLIDATED STATEMENTS OF CASH FLOWS Years ended July 31, 2010 and 2009

| • ,   | 2010         | 2009            |
|---|--------------|-----------------|
| Cash flows from operating activities  |              |                 |
| Change in net assets  | \$ 8,251,302 | \$ (13,051,039) |
| Adjustments to reconcile change in net assets to net cash from operating activities |              |                 |
| Net realized and unrealized (gains) losses on permanent investments                 | (4,372,096)  | 9,931,087       |
| Net realized and unrealized (gains) losses on funds held in trust by others         | (794,657)    | 2,428,740       |
| Net realized and unrealized (gains) losses on annuity and life income funds         | (35,626)     | 471,844         |
| Pension-related changes other than net periodic pension cost                        | (160,403)    | 90,232          |
| Loss on disposition of equipment  | 4,122        | 2,544           |
| Depreciation  | 2,686,676    | 2,378,062       |
| Amortization of debt issuance costs   | 9,052        | 10,240          |
| Contributions restricted for long-term investment                                   | (1,322,114)  | (120,167)       |
| Interest and dividends restricted for permanent investment                          | (42,673)     | (20,244)        |
| Increase (decrease) in cash resulting from changes in assets and liabilities        |              |                 |
| Accounts and notes receivable   | (16,460)     | (288,126)       |
| Inventory, prepaid expenses and other   | 544,306      | 48,552          |
| Accounts payable and accrued expenses   | (132,286)    | (16,852)        |
| Accrued postretirement benefit cost   | 218,635      | 195,218         |
| Annuity obligations   | (27,935)     | (323,423)       |
| Deferred revenue, deposits and other liabilities                                    | 133,319      | 114,346         |
| Net cash from operating activities  | 4,943,162    | 1,851,014       |
| Cash flows from investing activities  |              |                 |
| Proceeds from sale of equipment   | 1,096        | 21,500          |
| Purchases of land, buildings and equipment  | (2,704,877)  | (9,619,904)     |
| Proceeds from sales of investments  | 30,609,702   | 149,427,408     |
| Purchases of investments  | (32,946,482) | (141,633,197)   |
| (Increase) decrease in student loans receivable                                     | 17,330       | (6,408)         |
| Net cash from investing activities  | _(5,023,231) | _(1,810,601)    |
| Cash flows from financing activities  |              |                 |
| Proceeds from gifts restricted for long-term investment in Endowment                | 733,898      | 70,133          |
| Investment in land, buildings and equipment   | 578,902      | 4,886           |
|   | 1,312,800    | 75,019          |
| Other financing activities  |              |                 |
| Principal repayments on bonds and notes payable                                     | (520,252)    | (570,752)       |
| Increase in cash restricted for debt retirement                                     | -            | (19)            |
| Interest and dividends restricted for reinvestment                                  | 42,673       | 20,244          |
| Net cash from financing activities  | 835,221      | (475,508)       |
| Net increase (decrease) in cash and cash equivalents                                | 755,152      | (435,095)       |
| Cash and cash equivalents at beginning of year                                      | 2,035,559    | 2,470,654       |
| Cash and cash equivalents at end of year  | \$ 2,790,711 | \$ 2,035,559    |
| See accompanying notes to financial statements.                                     |              |                 |

## NOTES TO FINANCIAL STATEMENTS July 31, 2010 and 2009

#### NOTE 1 – ORGANIZATION AND MISSION

The Southern Baptist Theological Seminary (the "Seminary"), a Kentucky not-for-profit organization, conducts comprehensive programs of theological education. Following is the Seminary's mission statement:

"Under the lordship of Jesus Christ, the mission of The Southern Baptist Theological Seminary is to be totally committed to the Bible as the Word of God, to the Great Commission as our mandate, and to be a servant of the churches of the Southern Baptist Convention by training, educating, and preparing ministers of the gospel for more faithful service."

The programs of the Seminary focus on the development of ministerial competencies at the baccalaureate, basic professional post-baccalaureate, advanced professional and advanced research levels. The Seminary provides services to persons, churches and denominational entities through its programs of continuing education for ministry.

The Seminary is an agency of the Southern Baptist Convention (the "Convention"). In addition to providing substantial financial support to the Seminary, the Convention elects the Board of Trustees of the Seminary.

<u>Basis of Consolidation</u>: The Seminary is also affiliated with the Southern Seminary Foundation (the "Foundation"), a Kentucky not-for-profit corporation. The Foundation was formed, among other purposes, as a fundraising organization and administrator of certain funds to be used for the benefit of the Seminary. The Foundation is affiliated with the Seminary through common management. The Foundation does not reimburse the Seminary for use of facilities and other resources or common employees. The accounts of the Foundation have been included in the Seminary's consolidated financial statements.

In addition, the Seminary has a wholly owned subsidiary corporation, Village Manor, Inc., which was the general partner of Village Manor Partners, Ltd. This general partner interest was sold in 2005 (see Note 15). The accounts of Village Manor, Inc. are included in the consolidated financial statements of the Seminary.

The Seminary has another wholly owned subsidiary, Seminary Properties, LLC ("Seminary Properties") that was established to provide student and multi-family housing. In pursuing this objective, Seminary Properties entered into a limited liability company as a 90% owner with LHD Grinstead South, LLC, a 10% owner, to form Grinstead Housing South, LLC ("Grinstead Housing"). Seminary Properties and Grinstead Housing are included in the consolidated financial statements of the Seminary.

#### NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Presentation: The consolidated financial statements of the Seminary have been prepared on the accrual basis of accounting.

Resources are classified for accounting purposes into separate categories of net assets based on the existence or absence of donor-imposed restrictions. In the accompanying consolidated financial statements, net assets have been grouped into the following three categories:

*Unrestricted Net Assets* – Net assets that are not subject to donor-imposed stipulations. Unrestricted net assets may be designated for specific purposes by action of the Board of Trustees.

Temporarily Restricted Net Assets – Net assets whose use by the Seminary is subject to donor-imposed stipulations that can be fulfilled by actions of the Seminary pursuant to those stipulations or that expire with the passage of time.

**Permanently Restricted Net Assets** – Net assets subject to donor-imposed stipulations that neither expire with the passage of time nor can be fulfilled or otherwise removed by the Seminary.

The Seminary follows the policy of reporting restricted contributions and restricted endowment income in the consolidated statements of activities as increases in restricted net assets in the period received. Expenses are reported as decreases in unrestricted net assets. Expirations of donor-imposed stipulations that simultaneously increase one category of net assets and decrease another are reported as reclassifications between the applicable classes of net assets.

Income Taxes: The Internal Revenue Service has determined that the Seminary is exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code. However, the Seminary is subject to federal income tax on any unrelated business taxable income.

Generally accepted accounting standards prescribe recognition thresholds and measurement attributes for the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. Tax benefits or liabilities will be recognized only if the tax position would "more-likely-than-not" be sustained in a tax examination, with a tax examination being presumed to occur. The amount recognized will be the largest amount of tax benefit or liability that is greater than 50% likely of being realized on examination. For tax positions not meeting the more-likely-than-not test, no tax benefit or liability will be recorded. Management has concluded that they are unaware of any tax benefits or liabilities to be recognized at July 31, 2010 and 2009 and does not expect this to change in the next 12 months.

The Seminary would recognize interest and penalties related to uncertain tax positions in interest and income tax expense, respectively. The Seminary has no amounts accrued for interest or penalties as of July 31, 2010 and 2009. The Seminary is no longer subject to examination by taxing authorities for the years before July 31, 2007.

Seminary Properties is a single member limited liability company, wholly owned by the Seminary. Seminary Properties is a disregarded entity treated as part of the Seminary for federal income tax purposes although it is treated under state law as a separate legal entity.

Grinstead Housing is a for-profit organization which is treated as a partnership for income tax purposes. The income that is passed through to Seminary Properties is related business income and is not taxable to the Seminary.

Statement of Cash Flows: The Seminary considers all highly liquid investments with an original maturity of three months or less to be cash equivalents. Periodically throughout the year the Seminary's cash balance exceeds the amount insured by the Federal Deposit Insurance Corporation. Cash and cash equivalents representing assets of endowment and similar funds and annuity and life income funds are included in long-term investments.

Gifts-in-kind of \$672,527 and \$232,439 were received in 2010 and 2009, respectively.

The Seminary received total gifts of split-interest agreements of \$681,332 and \$34,829 in 2010 and 2009, respectively.

Cash paid for interest was \$548,389 and \$594,792 for the years ended July 31, 2010 and 2009, respectively, including interest capitalized of \$5,006 and \$254,702 in 2010 and 2009, respectively.

Accounts, Notes and Student Loans Receivable: Accounts receivable primarily consists of student charges, employee advances and amounts due from vendors. Student loans receivable consists of long-term loans that bear interest at various rates and are repayable over various terms. Payment of student charges is due upon registration unless the student has been set up on a specific payment plan. An allowance for doubtful accounts is established for the estimated portion that will ultimately be uncollectible. When collection is considered unlikely, accounts are charged off to the allowance. Any subsequent recoveries are added to the allowance. The allowances are based on prior experience and management's analysis of specific receivables.

<u>Investments</u>: Investments in marketable securities are stated at fair value (based upon quoted market prices), and real estate investments from gifts are stated at fair value (based upon appraisals). Investments in alternative investments (substantially an absolute value fund of funds) are valued at amounts provided by the investment managers. Net unrealized and realized gains or losses are reflected in the consolidated statements as a component of investment return.

The investment in key man life insurance policies is stated at cash surrender values provided by the insurance companies.

Investment income is reported net of investment expenses as a component of investment return. These expenses totaled \$129,053 and \$133,683 in 2010 and 2009, respectively.

As noted in Note 5, the Seminary adopted The Uniform Prudent Management of Institutional Funds Act ("UPMIFA") is fiscal year 2010. Under UPMIFA, net appreciation on endowment fund investments, whose income is otherwise unrestricted as to use, is reported as temporarily restricted net assets until appropriated for expenditure by the Seminary, unless the donor has permanently restricted such net appreciation. In cases where the donor has placed temporary restrictions on the use of the income from endowed gifts, related net appreciation is subject to those restrictions and is reported as a part of temporarily restricted net assets until the restriction has been met. Prior to adoption, the Seminary followed the Uniform Management of Institutional Funds Act ("UMIFA"). The Seminary interpreted UMIFA as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. The portion of the donor-restricted endowment fund that was not classified in permanently restricted net assets was classified as unrestricted net assets. Adoption of UPMIFA resulted in the reclassification of \$6,329,778 of net assets from unrestricted to temporarily restricted.

When losses on the investments of a donor-restricted endowment fund exceed the net appreciation classified in temporarily restricted net assets, the excess loss reduces unrestricted net assets. Gains that restore the fair value of the assets of the endowment fund to the fund's required level (historic dollar value) are classified as increases to unrestricted net assets (the same class of net assets that was previously reduced for the excess loss). After the fair value of the assets of the endowment fund equals the required level, gains are again available for expenditure, and those gains that are restricted by the donor are classified as increases in temporarily restricted net assets. During the year ended July 31, 2009, such excess losses increased to \$1,108,098. Therefore, unrestricted net assets were reduced by an additional \$967,938 at July 31, 2009. During the year ended July 31, 2010, such excess losses decreased to \$858,836. Therefore, unrestricted net assets were increased by \$249,262 at July 31, 2010. The next \$858,836 in gains related to these endowment funds will be used to restore unrestricted net assets

<u>Funds Held in Trust by Others</u>: Certain income producing funds are held in trust by others. These funds represent resources neither in the possession nor under the control of the Seminary, but held and administered by outside trustees, with the Seminary deriving only income from such funds. These funds include various types of split-interest agreements including perpetual trusts, charitable gift annuities, charitable lead trusts, charitable remainder trusts, and pooled life income funds. The Seminary's percentage interest in the assets of each trust fund is recorded at fair market value in the statement of financial position.

<u>Contributions Receivable</u>: Unconditional promises to give are recognized at fair value as receivables and revenue. There were no contributions receivable at July 31, 2010 or 2009.

Inventories: Inventories are stated at average cost.

Land, Buildings and Equipment: Land, buildings and equipment are recorded at cost or, if donated, at fair value at the date of donation. Expenditures for land, buildings or equipment with a unit cost of \$2,000 or more and having a useful life greater than one year are capitalized. The Seminary capitalizes interest in connection with the construction of buildings. Actual costs related to the building qualify for interest capitalization. Interest capitalization ceases when the construction is complete and the building is available for use. Depreciation is computed using the straight-line method over the following estimated useful lives:

Buildings and building improvements 25-100 years
Land improvements 20 years
Equipment, furniture and library books 3-15 years

Amortization of assets recorded under capital leases is included in depreciation expense. Upon disposition, buildings and equipment are removed from the records and any gain or loss is recognized.

<u>Deferred Revenue</u>: Deferred revenue includes amounts received from students for tuition and fees and housing rent prior to the end of the fiscal year but related to the subsequent reporting period. Deferred revenue of \$856,608 and \$631,415 for the years ended July 31, 2010 and 2009, respectively, is included with deferred revenue, deposits and other liabilities in the statement of financial position.

<u>Derivative Investments</u>: All derivative investments are recognized in the statement of financial position at their fair value. Interest received from, interest paid pursuant to, and changes in the fair value of interest rate swaps are recognized in the statement of activities as a component of interest expense.

<u>Use of Estimates</u>: The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. The more significant estimates included in the financial statements are the fair value of investment securities, the estimated lives of depreciable fixed assets, and post-retirement benefit obligations.

<u>Reclassifications</u>: Certain amounts in the accompanying financial statements for the prior year have been reclassified to conform to current year presentation with no effect on net assets, change in net assets or net change in cash and cash equivalents.

Recently Issued Accounting Pronouncements: In June 2009, the FASB codified existing accounting standards. The FASB Accounting Standards Codification ("ASC") is the source of authoritative U.S. generally accepted accounting principles ("GAAP") recognized by the FASB and supersedes all existing non-SEC accounting and reporting standards. All ASC content carries the same level of authority and anything outside of the ASC is non-authoritative. The new ASC guidance was adopted by the Seminary for the year ended July 31, 2010, which changed the way accounting standards are referred to in the financial statement disclosures. Adoption of ASC will not impact the Seminary's financial position or financial results.

<u>Subsequent Events</u>: Management has performed an analysis of the activities and transactions subsequent to July 31, 2010 to determine the need for any adjustments to and/or disclosures within the audited financial statements for the year ended July 31, 2010. Management has performed their analysis through November 16, 2010.

# NOTE 3 – FAIR VALUE

Generally accepted accounting principles define fair value as the price that would be received for an asset or paid to transfer a liability (an exit price) in the Seminary's principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date and establishes a fair value hierarchy which requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The standard describes three levels of inputs that may be used to measure fair value:

- Level 1: Quoted prices for identical assets or liabilities in active markets that the entity has the ability to access as of the measurement date.
- Level 2: Significant other observable inputs other than Level 1 prices such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data.
- Level 3: Significant unobservable inputs that reflect a reporting entity's own assumptions about the assumptions that market participants would use in pricing an asset or liability.

In many cases, a valuation technique used to measure fair value includes inputs from multiple levels of the fair value hierarchy. The lowest level of significant input determines the placement of the entire fair value measurement in the hierarchy.

The carrying amounts for cash and cash equivalents included in investments and as reported in the consolidated statements of financial position approximate their fair value.

The fair values of marketable equity, fixed income, commodity and mutual fund securities are determined by obtaining quoted prices on nationally recognized securities exchanges (Level 1 inputs).

Asset backed securities are issued by financial institutions and are valued using matrix pricing, which is a mathematical technique widely used in the industry to value debt securities without relying exclusively on quoted prices for the specific securities but rather by relying on the securities' relationship to other benchmark quoted securities (Level 2 inputs).

The fair value of the beneficial interests in the perpetual trust assets (or any type of beneficial interest) is based on a valuation model that calculates the present value of estimated distributed income. The valuation model incorporates the fair value of investment holdings which are readily marketable securities valued at quoted prices and incorporates assumptions that market participants would use in estimating future distributed income. The Seminary is able to compare the valuation model inputs and results to widely available published industry data for reasonableness. Accounting guidance in 2010 provided for beneficial interests in trust assets to be considered Level 3.

As of July 31, 2010, the Seminary's alternative investments substantially consist of an absolute return fund of funds ("the fund") for which there is no active market. The fund's objective is to provide attractive risk-adjusted returns with low volatility and low correlation to traditional assets through investing in multiple strategies across funds or accounts under the management of third-party alternative asset managers. The initial fair value of the fund of funds investment is initially based on valuations determined by the investment manager using audited net asset values ("NAVs") as of their most recent statements, adjusted for cash receipts, cash disbursements, and other anticipated income or loss through July 31. The NAV of the fund of funds is determined on the accrual basis of accounting in conformity with U.S. GAAP; in certain instances, secondary investments require reporting other than U.S. GAAP such as International Financial Reporting Standards or Tax Basis accounting, in which case the investment managers adjust values to more accurately comply with U.S. GAAP. The manager utilizes standard valuation procedures and policies to assess the fair value of the underlying investment holdings to derive NAV. For holdings in marketable securities listed on national security exchanges, the values represent the public traded values, and holdings in private securities are generally valued using the mark-to-market method, which attempts to apply a fair value standard by referring to meaningful third-party transactions, comparable to public market valuations, appraisals and/or the income approach.

The Seminary's management has determined that NAV is a reasonable and prudent estimate of valuations reported by the investment manager of the absolute return fund of funds. However, alternative investments are not readily marketable and their estimated value is subject to uncertainty. Therefore, there may be a material difference between their estimated value and the value that would have been used had a readily determinable fair value for such investments existed.

In its other investments, the Seminary also has an alternative equity investment in a limited liability company (LLC) which invests in residential real estate to be rehabilitated and made available for sale. This investment is exempt from registration requirements of the Securities Act of 1933 and such state securities laws. Its initial fair value was determined by the investment manager. This investment functions like a preferred note which targets 10% minimum cash distributions as a rate of return, with the potential for an additional return depending on the profitability of the company's operations. The Seminary's exposure to share in any losses of the company is limited to its investment in the company. This alternative investment does not allow for redemption withdrawals until the LLC is dissolved, unless special approval is awarded by the general partner. The Seminary utilizes discounted cash flow techniques to estimate the fair value of this investment. Due to current real estate market conditions, the absence of a market for this investment, limitations on redemption withdrawals, and the high sensitivity of its estimated value to assumption changes, this investment is classified within Level 3 of the fair value hierarchy.

The Seminary's only derivative contract is an interest rate swap contract. Interest rate swaps do not have observable market quotes. For this financial instrument the Seminary's swap counterparty (a financial institution) provides an annual valuation using the difference between the fixed rate paid by the Seminary and the counterparty's LIBOR interest rate forecast discounted at the swap yield curve. The model is based on observable inputs for forward interest rates and discount rates. As such, this derivative instrument is classified within Level 2 of the fair value hierarchy.

The Seminary's investments measured at fair value on a recurring basis are summarized below:

|                              |                  | Fair Value N | leasurements |              |
|------------------------------|------------------|--------------|--------------|--------------|
|                              |                  | at July 31,  | 2010 Using   |              |
|                              | Quoted Prices in | Significant  |              |              |
|                              | Active Markets   | Other        | Significant  |              |
|                              | for Identical    | Observable   | Unobservable |              |
|                              | Assets           | Inputs       | Inputs       |              |
|                              | (Level 1)        | (Level 2)    | (Level 3)    | <u>Total</u> |
| Assets                       |                  |              |              |              |
| Long-term Investments        |                  |              |              |              |
| Cash and cash equivalents    | \$ 2,546,740     | \$ -         | \$ -         | \$ 2,546,740 |
| Marketable securities        |                  |              |              |              |
| Equity exchange traded funds |                  |              |              |              |
| S&P 500 Index                | 22,655,251       | -            | -            | 22,655,251   |
| Russell 2000 Index           | 3,293,913        | -            | -            | 3,293,913    |
| MSCI EAFE Index              | 6,645,637        | -            | -            | 6,645,637    |
| Other                        | 238,464          | -            | -            | 238,464      |
|                              |                  |              |              |              |

| rmanciai Statements: The S   | out         | пеги бар               | JUS       | st Theolog   | gicai s       | emmai                    | y           | 301                    |
|--|-------------|------------------------|-----------|--------------|---------------|--------------------------|-------------|------------------------|
| Fixed income exchange traded funds   |             |                        |           |              |               |                          |             |                        |
| Vanguard Total Bond Market Index   |             | 15,253,5               | 66        | _            |               | _                        | 15          | ,253,566               |
| Barclays Aggregate Bond Market Index   |             | 3,154,6                |           | _            |               | _                        |             | ,154,613               |
| Investment grade corporate bond fund   |             | 772,1                  |           | _            |               | _                        | ,           | 772,100                |
| Fixed income security  |             | 4,9                    |           | _            |               | _                        |             | 4,913                  |
| Commodities  |             | 398,6                  |           | _            |               | _                        |             | 398,694                |
| Mutual fund - multi-asset  |             | 57,1                   |           | _            |               | _                        |             | 57,122                 |
| Asset backed securities  |             | 205,5                  |           | _            |               | _                        |             | 205,505                |
| Alternative investments  |             | 200,0                  | 00        |              |               |                          |             | 200,000                |
| Fund of funds  |             |                        | _         | _            | 6             | 354,194                  | 6           | 354,194                |
|  |             | 55,226,5               | 18        |              |               | 354,194                  |             | ,580,712               |
| Key man life insurance   |             | ,                      |           |              | - '           | ,,-                      |             | ,057,255               |
| Total long-term investments  |             |                        |           |              |               |                          |             | 637,967                |
| Funds held in trust by others  |             |                        | -         |              | _14,          | 597,831                  | 14          | 597,831                |
| •  |             | \$55,226,5             | 18        | \$ -         | \$20.         | 952,025                  |             | 235,798                |
| Liabilities  |             |                        |           |              |               |                          |             |                        |
| Interest rate swap agreement   |             | \$                     |           | \$ 194,383   | \$            |                          | \$          | 194,383                |
|  |             |                        |           |              |               |                          |             |                        |
|  |             |                        |           | Fair Value I | Measurer      | nents                    |             |                        |
|  |             |                        |           | at July 31   | 2009 Us       | sing                     |             |                        |
|  |             | oted Prices in         |           | Significant  |               |                          |             |                        |
|  | Αc          | tive Markets           |           | Other        | U             | nificant                 |             |                        |
|  | f           | or Identical           |           | Observable   |               | oservable                |             |                        |
|  |             | Assets                 |           | Inputs       |               | nputs                    |             |                        |
|  |             | (Level 1)              |           | (Level 2)    | (Le           | evel 3)                  |             | <u>Total</u>           |
| Assets   |             |                        |           |              |               |                          |             |                        |
| Long-term Investments  |             |                        |           |              |               |                          |             |                        |
| Cash and cash equivalents  | \$          | 99,048                 | \$        | -            | \$            | -                        | \$          | 99,048                 |
| Marketable securities  |             |                        |           |              |               |                          |             |                        |
| Equity exchange traded funds   |             |                        |           |              |               |                          |             | . =                    |
| S&P 500 Index  |             | ),780,628              |           | -            |               | -                        |             | 0,780,628              |
| Russell 2000 Index   |             | 3,109,697              |           | -            |               | -                        |             | 3,109,697              |
| MSCI EAFE Index  | /           | ,273,542               |           | -            |               | -                        |             | 7,273,542              |
| Fixed income exchange traded funds   | 1.4         | 716 120                |           |              |               |                          | 1           | 4.716.120              |
| Vanguard Total Bond Market Index   | 14          | ,716,128               |           | -            |               | -                        | 14          | 4,716,128              |
| Barclays Aggregate Bond Market Index<br>Investment grade corporate bond fund |             | 543,853                |           | -            |               | -                        |             | 543,853                |
| Alternative investments  |             | 417,840                |           | -            | ( 5)          | 01.276                   |             | 417,840                |
| Alternative investments  |             | 5,940,736              | _         | <del></del>  |               | 01 <u>,276</u><br>01,276 |             | 5,501,276<br>3,442,012 |
| Key man life insurance   | 40          | ,940,730               |           | -            | 0,31          | 01,270                   |             | 3.953.853              |
| Total long-term investments  |             |                        |           |              |               |                          |             | 7,395,865              |
| Funds held in trust by others  |             |                        | 1         | 15,300,774   |               |                          |             | 5,300,774              |
| i unus nota in trust by others   | \$ 46       | 5,940,736              |           | 15,300,774   | \$ 6.50       | 01,276                   |             | 2,696,639              |
| Liabilities  | <u> 340</u> | 0,7 <del>1</del> 0,730 | <u>.p</u> | 12,300,774   | <u>s 0,31</u> | 01,4/0                   | <u>s /.</u> | <u>2,070,039</u>       |
| Interest rate swap agreement   | \$          | _                      | 2         | 275,296      | \$            | _                        | \$          | 275,296                |
| interest rate swap agreement   | Φ           |                        | D         | 413,490      | Φ             |                          | <u>D</u>    | 413,490                |

The table below presents a reconciliation and statement of activities classification of gains and losses for all assets measured at fair value on a recurring basis using significant unobservable inputs for the year ended July 31, 2010:

Fair Value Measurements Using

Significant Unobservable Inputs (Level 3) Fund of Funds Held in Funds Trust by Others **Total** Balance at beginning of year \$ 6,501,276 \$ 6,501,276 15,300,774 15,300,774 Transfers due to change in accounting guidance Reclassification of net assets (see Note 10) (2,206,735)(2,206,735)Total gains or losses (realized/unrealized) included in changes in net assets 187,605 822,460 1,010,065 Purchases, issuances and settlements, net (334,687)681,332 346,645 Balance at end of year \$ 6,354,194 \$ 14,597,831 \$ 20,952,025 The amount of total gains or losses for the period included in changes in net assets attributable to the change in unrealized gains or losses relating to assets still held at July 31, 2010 \$ (95,831) 726,629

The table below presents a reconciliation and income statement classification of gains and losses for all assets measured at fair value on a recurring basis using significant unobservable inputs for the year ended July 31, 2009:

|   | Fair value Measurements Using  |
|---|--------------------------------|
|   | Significant Unobservable Input |
|   | (Level 3)                      |
|   | Alternative Investments        |
| Balance at beginning of year  | \$ 8,504,249                   |
| Total gains or losses (realized/unrealized) included in changes   |                                |
| in net assets   | (592,081)                      |
| Purchases, issuances and settlements, net   | -                              |
| Transfers out of Level 3  | _(1,410,892)                   |
| Balance at end of year  | <u>\$ 6,501,276</u>            |
| The amount of total gains or losses for the period included in changes in net assets attributable to the change in unrealized gains or losses |                                |
| relating to assets still held at July 31, 2009  | <u>\$ (172,992)</u>            |

#### Description of Alternative Investment and Liquidity:

Following is a summary of the investment strategies in which the absolute return fund of funds is invested as of July 31, 2010:

| Investment strategy | Percent of Total |
|---------------------|------------------|
| Credit              | 20.13%           |
| Event               | 8.40             |
| Hedged equity       | 37.18            |
| Multi-strategy      | 7.52             |
| Relative value      | 13.86            |
| Other               | 8.69             |
|                     | 95.78            |
| Cash                | 4.22             |
| Total               | <u>100.00</u> %  |

Following is a description of each of the above investment strategies:

<u>Credit</u> – This category includes, through investments in the investment funds, investments in debt obligations in public and private entities utilizing a combination of long and short strategies. The investments are typically associated with companies undergoing operational difficulties, financial duress and/or involved in bankruptcy proceedings.

<u>Event</u> – This category includes, through investments in the investment funds, investments in a variety of corporate events including mergers, acquisitions, transfers of assets, tender offers, exchange offers, recapitalizations, liquidations, divestitures, spin-offs, equity restructurings and reorganizations.

<u>Hedged equity</u> – This category includes, through investments in the investment funds, investments in long and short equity positions on a global basis utilizing fundamental analysis; with overall net exposure profiles that are long-biased, opportunistic, neutral or short-biased in nature.

<u>Multi-strategy</u> – This category includes, through investments in the investment funds, investments that allocate capital to two or more of the other categories listed above and below.

<u>Relative value</u> – This category includes, through investments in the investment funds, investments in securities that look to take advantage of pricing inefficiencies relative to each other.

The Seminary may generally redeem all or a portion of its investment in the fund at the NAV after accrual of all fees as of the last day of each calendar quarter upon prior written notice at least 95 days. Payment of redemption proceeds will generally be made as soon as practicable, but within 45 days of the redemption date; provided, however, that payment may be deferred to the extent there is a delay in the fund's receipt of proceeds from the portfolio funds.

At July 31, 2010, the Seminary had no commitments to fund additional alternative investments.

# NOTE 4 – LONG-TERM INVESTMENTS

A summary of investments by asset type at July 31, 2010 and 2009 is as follows:

|                              | 2010         | 2009       |
|------------------------------|--------------|------------|
|                              | Fair Value   | Fair Value |
| Investment pool              |              |            |
| Cash and cash equivalents    | \$ 2,513,545 | \$ 99,048  |
| Marketable securities        |              |            |
| Equity exchange traded funds |              |            |
| S&P 500 Index                | 22,655,251   | 20,780,628 |
| Russell 2000 Index           | 3,293,913    | 3,109,697  |
| MSCI EAFE Index              | 6,645,637    | 7,273,542  |

| Fixed income exchange traded funds      |                      |                      |
|---|----------------------|----------------------|
| Vanguard Total Bond Market Index        | 15,253,566           | 14,716,128           |
| Barclays Aggregate Bond Market Index    | 3,154,613            | 543,853              |
| Investment grade corporate bond fund    | 772,100              | 417,840              |
| Commodity securities                    | 398,694              | -                    |
| Alternative investment – fund of funds  | 6,204,194            | 6,501,276            |
| Key man life insurance policies         | 4,057,255            | 3,953,853            |
| Total investment pool                   | 64,948,768           | 57,395,865           |
| Other investments                       |                      |                      |
| Insured deposit account                 | 33,195               | -                    |
| Marketable securities                   |                      |                      |
| Equity securities                       | 238,464              | -                    |
| Fixed income securities                 | 4,913                | -                    |
| Mutual fund – multi-asset               | 57,122               | -                    |
| Asset backed securities                 | 205,505              | -                    |
| Alternative investment – preferred note | 150,000              |                      |
| Total other investments                 | 689,199              |                      |
| Total investments                       | <u>\$ 65,637,967</u> | <u>\$ 57,395,865</u> |
|   |                      |                      |

Financial Statements: The Southern Baptist Theological Seminary

The Seminary has established an investment pool and allocates units of ownership interest based on the fair value per unit at the end of the month preceding the month in which a transaction occurs.

The following table summarizes the relationship between fair values of investment assets in the investment pool and the fair value per unit at July 31, 2010 and 2009:

| · · · · · · · · · · · · · · · · · · · | 2010          |            | 2009                  |                 |
|---------------------------------------|---------------|------------|-----------------------|-----------------|
|                                       | Fair          | Fair Value | Fair                  | Fair Value      |
|                                       | <u>Value</u>  | Per Unit   | <u>Value</u>          | Per Unit        |
| Balance at end of year                | \$ 64,948,768 | \$ 5.98    | \$ 57,395,865         | \$ 5.72         |
| Balance at beginning of year          | 57,395,865    | _5.72      | 72,535,122            | _6.70           |
| Increase (decrease)                   | \$ 7,552,903  | \$ 0.26    | <u>\$(15,139,257)</u> | <u>\$(0.98)</u> |

#### NOTE 5 – DONOR-RESTRICTED ENDOWMENT FUNDS

For 2009, the Seminary followed the Uniform Management of Institutional Funds Act ("UMIFA"). The Seminary interpreted UMIFA as requiring the preservation of the fair value of the original gift as of the gift date of the donorrestricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the Seminary classified as permanently restricted net assets (a) the original value of gifts donated to the permanent endowment (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund.

The Uniform Prudent Management of Institutional Funds Act ("UPMIFA") was adopted by the Commonwealth of Kentucky in March 2010 and effective in July 2010. Due to this change in law, the Seminary reclassified \$6,329,778 of net assets from unrestricted to temporarily restricted. The Seminary interprets UPMIFA as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the Seminary classifies as permanently restricted net assets (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor-restricted endowment fund that is not classified in permanently restricted net assets is classified as temporarily restricted net assets until those amounts are appropriated for expenditure by the Seminary in a manner consistent with the standard of prudence prescribed by UPMIFA. In accordance with UPMIFA, the Seminary considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- (1) The duration and preservation of the fund
- (2) The purposes of the donor-restricted endowment fund
- (3) General economic conditions
- (4) The possible effect of inflation and deflation
- (5) The expected total return from income and the appreciation of investments
- (6) Other resources of the Seminary
- (7) The investment policies of the Seminary.

The Financial Board of the Board of Trustees of the Seminary is charged with the responsibility of managing the endowment assets in the Seminary's investment pool. The Financial Board believes its role is one of setting and reviewing investment policy and retaining, monitoring, and evaluating advisors and investment managers, and to invest these funds in accordance with the ethical and moral witness principles of the Seminary. The Financial Board reviews the investment policy at least annually.

The primary objective of the investment pool is to earn a total return, net of all fees incurred, sufficient to provide sustainable distributions to support the Seminary's mission and protect, and where prudent increase, the purchasing power of the assets in the investment pool. The Trustees adhere to modern portfolio theory, which has, as its basis, risk reduction through diversification. Diversification is obtained through the use of multiple asset classes as well as multiple investments within these asset classes. Asset classes that may be used include (but are not limited to) domestic and international stocks and bonds, alternative investments (hedge funds, private equity, venture capital, and absolute return funds) and real property (real estate, commodities, and natural resources). The investment strategy is implemented through the selection of external advisors and managers with expertise and successful histories in the management of specific asset classes.

It is expected that this objective will be achieved with the minimum possible risk to the investment pool. The funds are to be invested to maximize return within appropriate risk tolerances, with the expectation that over a long time horizon there is a reasonable expectation that the funds will be able to achieve both distribution and purchasing power goals. For the purposes of asset allocation, risk is primarily defined as the variability of returns measured by the statistical standard deviation. The expected standard deviation of returns is not expected to exceed 200% of the expected return.

The spending rule within the Seminary's investment policy further provides for an annual payout of up to 5% of the trailing 12-quarter moving average of the market value of the investment pool. The specific percentage to be paid out is determined annually in conjunction with budget authorization. In 2010 and 2009, distributions made from the investment pool to support the Seminary's mission amounted to 4.53% and 4.85% based on the 12-quarter rolling average fair value of the investment pool for the periods ended July 31, 2010 and 2009, respectively.

Endowment net assets, a component of the Seminary's investment pool, at fair value by type of fund as of July 31, 2010 and 2009 were as follows:

|   |                                     |                                     | 2010  |                           |
|---|-------------------------------------|-------------------------------------|---|---------------------------|
|   | Unrestricted                        | Temporarily<br>Restricted           |   | <u>Total</u>              |
| Endowment net assets:   |                                     |                                     |   |                           |
| Donor-restricted endowment funds  | \$ (858,836)                        | \$27,265,805                        | \$30,423,745  | \$56,830,714              |
| Board-designated funds  | 4,972,913                           |                                     |   | 4,972,913                 |
| Total endowment net assets  | 4,114,077                           | 27,265,805                          | 30,423,745  | 61,803,627                |
| Funds held in trust by others   | -                                   | -                                   | 11,358,943  | 11,358,943                |
| Permanently restricted loan funds   | -                                   | -                                   | 2,114,248   | 2,114,248                 |
| Donated works of art  |                                     |                                     | 134,500   | 134,500                   |
| Total endowment net assets, permanently restricted funds held in trust by others,   |                                     |                                     |   |                           |
| restricted loan funds and art collection  | \$4,114,077                         | \$27,265,805                        | <u>\$44,031,436</u>   | \$75,411,318              |
|   |                                     |                                     | 2009  |                           |
|   |                                     |                                     |   |                           |
|   |                                     | Temporarily                         | Permanently   |                           |
|   | Unrestricted                        |                                     |   | <u>Total</u>              |
| Endowment net assets:   |                                     | Temporarily                         | Permanently   |                           |
| Donor-restricted endowment funds  |                                     | Temporarily                         | Permanently   |                           |
| Donor-restricted endowment funds<br>Board-designated funds  | <u>Unrestricted</u><br>\$ 4,782,676 | Temporarily Restricted \$19,270,782 | Permanently Restricted \$30,336,718                                   | Total<br>\$54,390,176     |
| Donor-restricted endowment funds<br>Board-designated funds<br>Total endowment net assets  | Unrestricted                        | Temporarily<br>Restricted           | Permanently Restricted \$30,336,718 30,336,718                        | Total<br>\$54,390,176<br> |
| Donor-restricted endowment funds<br>Board-designated funds<br>Total endowment net assets<br>Funds held in trust by others   | <u>Unrestricted</u><br>\$ 4,782,676 | Temporarily Restricted \$19,270,782 | Permanently Restricted \$30,336,718                                   | Total<br>\$54,390,176     |
| Donor-restricted endowment funds<br>Board-designated funds<br>Total endowment net assets  | <u>Unrestricted</u><br>\$ 4,782,676 | Temporarily Restricted \$19,270,782 | Permanently Restricted \$30,336,718 30,336,718                        | Total<br>\$54,390,176<br> |
| Donor-restricted endowment funds<br>Board-designated funds<br>Total endowment net assets<br>Funds held in trust by others   | <u>Unrestricted</u><br>\$ 4,782,676 | Temporarily Restricted \$19,270,782 | Permanently Restricted  \$30,336,718 30,336,718 11,999,003            | Total<br>\$54,390,176<br> |
| Donor-restricted endowment funds Board-designated funds Total endowment net assets Funds held in trust by others Permanently restricted loan funds  | <u>Unrestricted</u><br>\$ 4,782,676 | Temporarily Restricted \$19,270,782 | Permanently Restricted  \$30,336,718  30,336,718 11,999,003 2,104,344 | Total<br>\$54,390,176<br> |
| Donor-restricted endowment funds Board-designated funds Total endowment net assets Funds held in trust by others Permanently restricted loan funds Donated works of art Total endowment net assets, permanently | <u>Unrestricted</u><br>\$ 4,782,676 | Temporarily Restricted \$19,270,782 | Permanently Restricted  \$30,336,718  30,336,718 11,999,003 2,104,344 | Total<br>\$54,390,176<br> |

Changes in endowment net assets by type of fund for the years ended July 31, 2010 and 2009 were as follows:

|  | 2010                |                      |                      |                      |
|--|---------------------|----------------------|----------------------|----------------------|
|  |                     | Temporarily          | Permanently          |                      |
|  | Unrestricted        | Restricted           | Restricted           | <u>Total</u>         |
| Endowment net assets at beginning of year    | \$ 4,782,676        | \$19,270,782         | \$ 30,336,718        | \$ 54,390,176        |
| Additions                                    | 2,691,637           | -                    | 48,758               | 2,740,395            |
| Reclassification of net assets (see Note 10) | 2,206,735           | -                    | -                    | 2,206,735            |
| Interest and dividends                       | 260,118             | 861,141              | 17,208               | 1,138,467            |
| Realized/unrealized gains and losses         | 907,813             | 3,216,917            | 21,061               | 4,145,791            |
| Withdrawals                                  | -                   | -                    | -                    | -                    |
| Transfers                                    | 249,262             | (249,262)            | -                    | -                    |
| Reclassification due to change in law        | (6,329,778)         | 6,329,778            | -                    | -                    |
| Appropriation of endowment assets            |                     |                      |                      |                      |
| for expenditure                              | (654,386)           | (2,163,551)          |                      | (2,817,937)          |
| Endowment net assets at end of year          | <u>\$ 4,114,077</u> | <u>\$ 27,265,805</u> | <u>\$ 30,423,745</u> | <u>\$ 61,803,627</u> |

|   | 2009         |              |              |              |
|---|--------------|--------------|--------------|--------------|
|   |              | Temporarily  | Permanently  |              |
|   | Unrestricted | Restricted   | Restricted   | <u>Total</u> |
| Endowment net assets at beginning of year | \$12,824,928 | \$25,820,993 | \$30,377,864 | \$69,023,785 |
| Additions                                 | 479,294      | -            | 54,591       | 533,885      |
| Interest and dividends                    | 324,557      | 1,006,417    | 19,166       | 1,350,140    |
| Realized/unrealized gains and losses      | (3,351,035)  | (5,104,915)  | (114,903)    | (8,570,853)  |
| Withdrawals                               | (4,731,159)  | -            | -            | (4,731,159)  |
| Appropriation of endowment assets         |              |              |              |              |
| for expenditure                           | (763,909)    | (2,451,713)  | <u>-</u>     | (3,215,622)  |
| Endowment net assets at end of year       | \$ 4,782,676 | \$19,270,782 | \$30,336,718 | \$54,390,176 |
|   |              |              |              |              |

#### NOTE 6 – FUNDS HELD IN TRUST BY OTHERS

At July 31, 2010 and 2009, the funds held in trust by others were comprised of the following:

| <u>2010</u>         | <u>2009</u>         |
|---------------------|---------------------|
| \$ 1,883,334        | \$ 1,773,018        |
| 12,714,497          | 13,527,756          |
| <u>\$14,597,831</u> | <u>\$15,300,774</u> |
|                     | \$ 1,883,334<br>    |

#### NOTE 7 - LAND BUILDINGS AND EQUIPMENT

Land, buildings and equipment consisted of the following at July 31, 2010 and 2009:

|                                     | <u>2010</u>          | <u>2009</u>   |
|-------------------------------------|----------------------|---------------|
| Land and improvements               | \$ 4,128,300         | \$ 4,044,151  |
| Buildings and building improvements | 74,159,989           | 72,619,014    |
| Furniture, equipment and books      | 18,550,583           | 17,529,882    |
| Construction in progress            | 232,800              | 120,275       |
|                                     | 97,071,672           | 94,313,322    |
| Accumulated depreciation            | (37,420,729)         | (34,801,809)  |
| Land, buildings and equipment, net  | <u>\$ 59,650,943</u> | \$ 59,511,513 |

Outstanding commitments for the construction of facilities at July 31, 2010 totaled approximately \$89,000.

The Seminary has identified several of its buildings that have a conditional asset retirement obligation related to asbestos abatement. The Seminary did not record a liability for these obligations since the Seminary is unable to reasonably estimate the fair value of these liabilities. Fair value of the liabilities could not be reasonably estimated since the Seminary has not specified plans that would require abatement of the asbestos and, therefore, settlement dates for the obligations are not known nor can they be reasonably estimated.

#### NOTE 8 - NOTES PAYABLE

Notes payable at July 31, 2010 and 2009 consisted of the following:

By an agreement dated January 25, 2005, the Seminary assumed from Village Manor Partners, Ltd., a bank term loan with an outstanding principal balance of \$4,513,596. This agreement was made in connection with the sale by Village Manor, Inc. of its general partner interest in Village Manor, Ltd. (see Note 15). The agreement also provided for a principal reduction of \$4,513,596 on January 25, 2005 on the Seminary's term loan dated October 20, 2003 (see below). The terms of the loan required monthly payments of \$39,798 through December 2007, including interest at 5.93% on the outstanding principal balance. By an amendment effective April 30, 2007, the terms of this loan were modified to require monthly payments of \$39,798 through January 2008, including interest at 5.98% on the outstanding principal balance. Beginning February 2008, monthly principal payments of \$21,102 plus interest at 6.06% on the outstanding principal balance will be required through December 2012. The loan matures on January 1, 2013 and is collateralized by the Seminary's campus real estate.

By an agreement dated December 21, 2009, the Seminary purchased 60 burial spaces from Cave Hill Cemetery Company. The Seminary makes such burial spaces available to tenured members of the faculty with at least 20 years of service, officers of the Executive Cabinet with at least 20 years of service, and others as may be approved on rare occasions. The Seminary does not pay for monuments or special care arrangements. The agreement requires a total of 36 monthly payments of \$13,000, through December 2012, including imputed interest at an effective rate of 5%.

Bank term loan dated June 30, 2004, in the original amount of \$1,700,000, the proceeds of which were used for renovations to three Seminary buildings and to construct three new parking lots. By an amendment effective May 1, 2007, the terms of this loan were modified to require monthly principal repayments of \$5,667 plus interest at 6.09% on the outstanding principal balance through December 2012. The

<u>2010</u> <u>2009</u>

\$ 3,231,168 \$ 3,484,392

354,370 -

loan matures on January 1, 2013 and is collateralized by the Seminary's campus real estate. Its provisions also require the Seminary to maintain unrestricted marketable securities in an amount equal to or greater than the greater of either (i) \$1,500,000, or (ii) two years of scheduled payments of principal and interest on all of the Seminary's borrowed funds

\$ 1,291,976 \$ 1,359,980

161,540

\$ 5,039.054

Bank term loan dated October 20, 2003, in the original amount of \$5,000,000. The proceeds of this loan of the Seminary were used to repay a \$1,500,000 term loan of Seminary Properties dated November 19, 2002 and a \$3,500,000 line of credit of the Seminary dated July 31, 2000. Its original provisions required monthly principal repayments of \$16,667 plus accrued interest on the outstanding principal balance. By an amendment effective May 1, 2007, the terms of this loan were modified to require monthly principal repayments of \$1,970 plus interest at 6.09% on the outstanding principal balance through December 2012. The loan matures on January 1, 2013 and is collateralized by the Seminary's campus real estate.

\_\_\_\_\_185,180 \$ 5,029,552

The following is a summary of scheduled principal repayments on the above notes payable:

 Year ending July 31,
 \$ 486,347

 2011
 \$ 486,347

 2012
 493,568

 2013
 4,059,139

 Total principal repayments
 \$ 5,039,054

The Seminary's note and bond (see Note 9) agreements contain both financial and non-financial covenants. At July 31, 2010, the Seminary was in compliance with all of the covenants contained in the agreements.

#### NOTE 9 – BONDS PAYABLE

Total notes payable

On December 19, 2001, Grinstead Housing Taxable Variable Rate Revenue Bonds Series 2001 (the "Series 2001 Bonds") were issued in the amount of \$4,600,000 for construction of Grinstead South Apartments for lease to students of the Seminary. The Series 2001 Bonds (1) are registered bonds maturing on October 1, 2031; (2) bear interest at a taxable variable "weekly rate" as determined by the remarketing agent, payable monthly (0.35% at July 31, 2010); (3) are subject to redemption prior to maturity in whole on any date or in part on any interest payment date at redemption prices equal to 100% of the principal amount redeemed plus accrued interest to the redemption date; and (4) contain restrictive covenants which include maintenance of financial ratios. In addition, the Series 2001 bonds are guaranteed by the Seminary. Among other stipulations, this guaranty agreement requires the Seminary to maintain unrestricted cash, cash equivalents and marketable securities of \$3,000,000 or more.

On May 27, 2005, Grinstead Housing entered into an interest rate swap agreement that became effective on October 1, 2006. The swap agreement has a notional amount of \$3,917,000 at July 31, 2010 and expires on October 1, 2011. It provides that Grinstead Housing will receive a variable interest amount based upon one-month LIBOR and will pay a fixed interest amount based upon an interest rate of 4.78% on an initial notional amount of \$4,229,000.

In 2010 and 2009, the excess of the amounts paid over the amounts received under the swap agreement amounted to \$177,125 and \$135,524, respectively, which are included in interest expense. The fair value of the swap agreement was \$(194,383) and \$(275,296) at July 31, 2010 and 2009, respectively, which amounts are included in deferred revenue, deposits, and other liabilities in the consolidated statements of financial position, while the change in the fair value of the swap agreement during each year is included in interest expense.

The following is a schedule of the future principal payments of the Series 2001 Bonds:

| Year ending July 31,            |              |
|---------------------------------|--------------|
| 2011                            | \$ 98,000    |
| 2012                            | 108,000      |
| 2013                            | 108,000      |
| 2014                            | 120,000      |
| 2015                            | 122,000      |
| Thereafter                      | _3,361,000   |
| Total future principal payments | \$ 3,917,000 |

# NOTE 10 - TEMPORARILY AND PERMANENTLY RESTRICTED NET ASSETS

|   | <u>2010</u>          | <u>2009</u>         |
|---|----------------------|---------------------|
| Educational and general                 | \$ 19,321,651        | \$ 12,431,023       |
| Student financial aid                   | 12,135,000           | 10,895,342          |
| Student loans                           | 236,896              | 225,722             |
| Operation and maintenance of facilities | 25,707               | 24,494              |
| Acquisition of property and equipment   | 457,306              | 52,179              |
| Other                                   | 308,736              | 315,255             |
| Total                                   | <u>\$ 32,485,296</u> | <u>\$23,944,015</u> |
|   |                      |                     |

2000

2010

# Financial Statements: The Southern Baptist Theological Seminary

Permanently restricted net assets are restricted to investment in perpetuity, the income from which is expendable to support the following purposes at July 31, 2010 and 2009:

|   | <u>2010</u>         | 2009          |
|---|---------------------|---------------|
| Educational and general                 | \$ 25,052,651       | \$ 26,811,283 |
| Student financial aid                   | 14,772,218          | 13,675,304    |
| Student loans                           | 3,364,233           | 3,308,699     |
| Operation and maintenance of facilities | 171,532             | 170,733       |
| Other                                   | 670,802             | 608,546       |
| Total                                   | <u>\$44,031,436</u> | \$44,574,565  |

To reflect donor intent, a \$2,206,735 reclassification from permanently restricted net assets to unrestricted net assets was recorded during the year ended July 31, 2010 upon receipt of a distribution from an outside trustee.

#### NOTE 11 - NET ASSETS RELEASED FROM RESTRICTIONS

Net assets were released from donor restrictions when expenses were incurred that satisfied the restricted purposes or by occurrence of other events as specified by the donors. The purposes of the restricted income released during 2010 and 2009 are as follows:

|   | <u>2010</u>         | 2009         |
|---|---------------------|--------------|
| Satisfaction of program restrictions for:   |                     |              |
| Instruction                                 | \$ 1,562,784        | \$ 1,707,664 |
| Library                                     | 166,973             | 178,827      |
| Administrative and general                  | 42,927              | 277,085      |
| Student financial aid                       | 651,831             | 544,238      |
| Operation and maintenance of facilities     | 60,684              | 64,155       |
| Acquisition of property and equipment       | 173,775             | 43,814       |
| Satisfaction of time restrictions           | 7,824               | 9,414        |
| Total net assets released from restrictions | <u>\$ 2,666,798</u> | \$ 2,825,197 |

#### NOTE 12 – PENSION PLAN

The Seminary has a contributory defined contribution pension plan for substantially all of its full-time employees. The Seminary contributes 10% of each participant's salary and, following attainment of specified years of full-time employment, will contribute up to an additional 5% if matched by the participant. Pension plan contributions were approximately \$1,029,000 and \$1,059,000 for 2010 and 2009, respectively.

## NOTE 13 – POSTRETIREMENT BENEFITS

Prior to 2000, the Seminary had sponsored a postretirement health care and term life insurance benefits plan for all full-time employees who retired after attaining age 65 prior to July 31, 1995. For employees who retired subsequent to July 31, 1995, the Seminary did not provide health care or life insurance benefits. During 2000, the Seminary initiated sponsorship of postretirement health care and term life insurance benefits to all full-time employees who retired after attaining their Social Security Normal Retirement Age and completing at least 15 years of service at the Seminary.

Effective January 1, 2006, the Seminary amended its plan to provide retired participants with Medicare supplement coverage (similar to that previously offered, except that the revised supplement policy did not incorporate a prescription drug benefit) and a separate Medicare Part D prescription drug benefit.

During 2007, the Seminary revised its plan to provide postretirement health care and term life insurance benefits to all full-time employees after age 65 who retire after age 59 years, 6 months, and have completed at least 10 years of service at the Seminary.

The postretirement benefits provided by the Seminary for covered retirees range between 25% and 100% of the participants' health care and term life premiums. The Seminary reserves the right to change or terminate the benefits at any time.

Following is a summary of the components of the postretirement health care and term life insurance benefits plan and a reconciliation to the amounts recognized in accrued postretirement benefit cost in the accompanying consolidated statements of financial position for 2010 and 2009:

|   | <u>2010</u>           | <u>2009</u>           |
|---|-----------------------|-----------------------|
| Change in benefit obligations                           |                       |                       |
| Benefit obligation at beginning of year                 | \$ 2,660,628          | \$ 2,375,178          |
| Service cost  | 179,853               | 146,887               |
| Interest cost   | 164,891               | 171,875               |
| Actuarial loss (gain)                                   | (117,540)             | 133,094               |
| Benefits paid   | (132,874)             | (121,801)             |
| Gain recognized   | (36,098)              | (44,605)              |
| Benefit obligation at end of year recognized in the     |                       |                       |
| consolidated statements of financial position           | <u>\$ 2,718,860</u>   | <u>\$ 2,660,628</u>   |
| Funded status   | <u>\$ (2,718,860)</u> | <u>\$ (2,660,628)</u> |
| Weighted average discount rate assumption as of July 31 | 5.15%                 | <u>5.95%</u>          |

Amounts not yet recognized as components of net periodic benefit costs are as follows at July 31, 2010:

Unrecognized prior service costs \$ 557,207 Unrecognized net actuarial gain (1,069,459)

The amounts not yet recognized that will be recognized during the year ending July 31, 2010, are as follows:

Unrecognized prior service costs \$ 42,862 Unrecognized net actuarial gain (66,464)

The assumed health care cost trend rate used in measuring the accumulated postretirement benefit obligation was 8.75% in 2010 and 2009, declining gradually thereafter to an ultimate rate of 5.00% in the year 2015.

|  | 2010       | 2009       |
|--|------------|------------|
| Components of net periodic benefit cost: |            |            |
| Service cost                             | \$ 179,853 | \$ 146,887 |
| Interest cost                            | 164,891    | 171,875    |
| Net amortization cost                    | 42,863     | 42,862     |
| Actuarial gain recognized                | (36,098)   | (44,605)   |
| Total net periodic benefit cost          | \$ 351,509 | \$ 317,019 |

The Seminary estimates that its contribution to its postretirement benefit plan will be \$148,000 in 2011.

The following estimated future benefits are expected to be paid:

| Year      | 1  | Amount  |
|-----------|----|---------|
| 2011      | \$ | 148,000 |
| 2012      |    | 150,000 |
| 2013      |    | 152,000 |
| 2014      |    | 153,000 |
| 2015      |    | 152,000 |
| 2016-2020 | ,  | 766,000 |

#### NOTE 14 - RENT EXPENSE

The Seminary has various operating leases, primarily for vehicles and office equipment, which expire between 2010 and 2015. Total rent expense under cancelable and non-cancelable operating leases was approximately \$121,000 and \$72,000 for 2010 and 2009, respectively.

At July 31, 2010, the future minimum lease payments under non-cancelable operating leases are as follows:

| 2011                                | \$ 69,347 |
|-------------------------------------|-----------|
| 2012                                | 21,979    |
| 2013                                | 3,852     |
| 2014                                | 3,852     |
| 2015                                | 3,852     |
| Total future minimum lease payments | \$102,882 |

#### NOTE 15 - CONTINGENCIES

The Seminary is a party to various litigation and other claims in the ordinary course of business. Seminary officials are of the opinion, based upon the advice of legal counsel, that the ultimate resolution of these matters will not have a material effect on the financial position of the Seminary.

Village Manor, Inc. was the 1% general partner in Village Manor Partners, Ltd. ("VMPL"). VMPL was established to renovate buildings it purchased from the Seminary in 1991 and operate them as rental property. In conjunction with the 2005 sale by Village Manor, Inc. of its general partner interest, the Seminary indemnified the bank that provided new financing to VMPL against costs that may be incurred by the bank directly or indirectly resulting from the Seminary's noncompliance or alleged noncompliance with any environmental laws related to the land and buildings at the apartment complex. Based on current information, management does not believe a material obligation exists under this indemnification agreement.

#### REPORT OF INDEPENDENT AUDITORS

Board of Trustees The Southern Baptist Theological Seminary Louisville, Kentucky

We have audited the accompanying consolidated statements of financial position of The Southern Baptist Theological Seminary (the "Seminary") as of July 31, 2010 and 2009, and the related consolidated statements of activities and cash flows for the years then ended. These financial statements are the responsibility of the Seminary's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform our audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of the Seminary at July 31, 2010 and 2009, and the consolidated changes in its net assets and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America

Our audits were conducted for the purpose of forming an opinion on the consolidated financial statements taken as a whole. The consolidating information is presented for purposes of additional analysis of the 2010 consolidated financial statements rather than to present the financial position and changes in net assets of the individual entities. The consolidating information has been subjected to the auditing procedures applied in the audit of the 2010 consolidated financial statements and, in our opinion, is fairly stated in all material respects in relation to the 2010 consolidated financial statements taken as a whole.

The Report of Executive Committee of the Southern Baptist Convention – Distribution by State of Cooperative Program Receipts for the year ended July 31, 2010 on page 30 is presented for purposes of additional analysis and is not a required part of the basic financial statements. Such information has not been subjected to the auditing procedures applied in the audit of the consolidated financial statements and, accordingly, we express no opinion on it.

Crowe Horwath LLP Louisville, Kentucky November 16, 2010

# REPORT OF EXECUTIVE COMMITTEE OF THE SOUTHERN BAPTIST CONVENTION DISTRIBUTION BY STATE OF COOPERATIVE PROGRAM RECEIPTS

# Year ended July 31, 2010 (Unaudited)

| Churches                  | \$ 255,239 | Montana                          | 4,989              |
|---------------------------|------------|----------------------------------|--------------------|
| Miscellaneous/individuals | 6,555      | Nevada                           | 13,608             |
| Alabama                   | 910,583    | New England                      | 6,723              |
| Alaska                    | 12,096     | New Mexico                       | 58,933             |
| Arizona                   | 43,833     | New York                         | 11,461             |
| Arkansas                  | 430,692    | North Carolina                   | 503,348            |
| California                | 101,830    | Northwest                        | 32,992             |
| Colorado                  | 24,620     | Ohio                             | 82,988             |
| Dakota                    | 2,046      | Oklahoma                         | 468,216            |
| District of Columbia      | 1,604      | Pennsylvania-South Jersey        | 10,842             |
| Florida                   | 662,746    | South Carolina                   | 659,779            |
| Georgia                   | 922,785    | Tennessee                        | 733,664            |
| Hawaii Pacific            | 18,493     | Texas-BGCT                       | 632,279            |
| Illinois                  | 125,525    | Texas-SBTC                       | 695,157            |
| Indiana                   | 53,200     | Utah-Idaho                       | 8,883              |
| Iowa                      | 5,375      | Virginia-BGAV                    | 92,454             |
| Kansas-Nebraska           | 38,983     | Virginia-SBCV                    | 224,545            |
| Kentucky                  | 422,799    | West Virginia                    | 24,238             |
| Louisiana                 | 380,805    | Wyoming                          | 8,417              |
| Maryland-Delaware         | 90,521     | Puerto Rico/U. S. Virgin Islands | 249                |
| Michigan                  | 18,511     | Total Cooperative Program        | 9,653,427          |
| Minnesota-Wisconsin       | 2,922      | Total designations               | 75,126             |
| Mississippi               | 566,512    | Total distributions              | <u>\$9,728,553</u> |
| Missouri                  | 281,387    |                                  |                    |

# SOUTHWESTERN BAPTIST THEOLOGICAL SEMINARY

Consolidated Statement of Financial Position July 31, 2010 and 2009

|  |               | Temporarily  | Permanently          | 2010                  | 2009                  |
|--|---------------|--------------|----------------------|-----------------------|-----------------------|
| ASSETS                                 | Unrestricted  | Restricted   | Restricted           | <u>Total</u>          | <u>Total</u>          |
| Cash and cash equivalents              | \$ 13,966,642 | \$ 9,172,137 | \$ -                 | \$ 23,138,779         | \$ 12,532,204         |
| Accounts receivable, net               | 784,719       | 33,960       | 158,337              | 977,016               | 1,310,830             |
| Unconditional promises to give, net    | -             | 8,690,686    | 362,990              | 9,053,676             | 6,458,164             |
| Other assets                           | 595,312       | -            | -                    | 595,312               | 414,688               |
| Investments                            |               |              |                      |                       |                       |
| Endowment funds                        | 16,376,014    | -            | 44,112,157           | 60,488,171            | 60,721,413            |
| Other                                  | 4,910,821     | 4,909,322    |                      | 9,820,143             | 14,867,728            |
|  | 21,286,835    | 4,909,322    | 44,112,157           | 70,308,314            | 75,589,141            |
| Investments held in trust by third par | ties          |              |                      |                       |                       |
| Endowment funds                        | -             | -            | 43,120,986           | 43,120,986            | 44,294,955            |
| Annuity funds                          |               |              | 12,627,376           | 12,627,376            | 12,156,834            |
|  |               | -            | 55,748,362           | 55,748,362            | 56,451,789            |
| Due from (to) other funds              | (10,430,943)  | 11,255,739   | (824,796)            | -                     | -                     |
| Property, plant and equipment, net     | 56,802,646    | 7,798,246    |                      | 64,600,892            | 61,643,548            |
| Total assets                           | \$ 83,005,211 | \$41,860,090 | \$ 99,557,050        | \$ 224,422,351        | \$ 214,400,364        |
|  |               |              |                      |                       |                       |
| LIABILITIES AND NET ASSI               | ETS           |              |                      |                       |                       |
| Accounts payable                       | \$ 1,586,936  | \$ -         | \$ -                 | \$ 1,586,936          | \$ 571,372            |
| Accrued salaries and benefits          | 134,458       | -            | -                    | 134,458               | 239,175               |
| Deposits and agency funds              | 206,803       | -            | -                    | 206,803               | 187,703               |
| Deferred income                        | 727,162       | -            | -                    | 727,162               | 918,843               |
| Liability under annuity contracts      | -             | -            | 9,032,809            | 9,032,809             | 7,983,433             |
| Accrued postretirement                 |               |              |                      |                       |                       |
| benefit obligation                     | -             | -            | -                    | -                     | 20,160,363            |
| Accrued postemployment                 |               |              |                      |                       |                       |
| benefit obligation                     | 354,977       |              |                      | 354,977               | 317,402               |
| Total liabilities                      | 3,010,336     |              | 9,032,809            | 12,043,145            | 30,378,291            |
| Net Assets                             |               |              |                      |                       |                       |
| Unrestricted                           | 79,994,875    | -            | -                    | 79,994,875            | 55,621,293            |
| Temporarily restricted                 | -             | 41,860,090   | -                    | 41,860,090            | 41,222,030            |
| Permanently restricted                 |               |              | 90,524,241           | 90,524,241            | 87,178,750            |
| Total net assets                       | 79,994,875    | 41,860,090   | 90,524,241           | 212,379,206           | 184,022,073           |
| Total liabilities and net assets       | \$ 83,005,211 | \$41,860,090 | <u>\$ 99,557,050</u> | <u>\$ 224,422,351</u> | <u>\$ 214,400,364</u> |

The accompanying notes are an integral part of these financial statements.

Consolidated Statements of Activities For the Years Ended July 31, 2010 and 2009

|                                       |               | Temporarily | Permanently | 2010          | 2009          |
|---------------------------------------|---------------|-------------|-------------|---------------|---------------|
|                                       | Unrestricted  | Restricted  | Restricted  | <u>Total</u>  | <u>Total</u>  |
| Revenues and other additions          |               |             |             |               |               |
| Tuition and fees                      | \$ 10,313,372 | \$ -        | \$ -        | \$ 10,313,372 | \$ 10,003,303 |
| Scholarships and fellowships          | (3,058,172)   | -           | -           | (3,058,172)   | (3,174,875)   |
| Gifts                                 |               |             |             |               |               |
| Cooperative Program                   | 9,439,145     | -           | -           | 9,439,145     | 9,853,518     |
| Student aid                           | -             | 2,087,414   | -           | 2,087,414     | 2,432,182     |
| Endowment                             | -             | -           | 1,064,954   | 1,064,954     | 1,478,651     |
| Other                                 | 611,706       | 6,418,935   | -           | 7,030,641     | 3,689,837     |
| Investment return                     | 5,106,452     | 1,040,164   | 84,298      | 6,230,914     | (16,466,080)  |
| Auxiliary enterprises                 | 6,706,973     | -           | -           | 6,706,973     | 6,867,686     |
| Change in value of third-party trusts | -             | -           | 2,196,239   | 2,196,239     | (8,652,980)   |
| Other                                 | 1,936,486     | -           | -           | 1,936,486     | 2,254,373     |
| Net assets released from restriction  | 8,908,453     | (8,908,453) |             |               |               |
|                                       | 39,964,415    | 638,060     | 3,345,491   | 43,947,966    | 8,285,615     |
| Expenses and other deductions         |               |             |             |               |               |
| Instructional                         | 18,786,979    | -           | -           | 18,786,979    | 21,950,732    |
| Institutional support                 | 6,772,157     | -           | -           | 6,772,157     | 7,476,768     |
| Student services                      | 1,167,457     | -           | -           | 1,167,457     | 1,377,110     |
| Institutional advancement             | 2,225,137     | -           | -           | 2,225,137     | 2,656,315     |
| Auxiliary enterprises                 | 6,799,466     | <del></del> |             | 6,799,466     | 8,041,106     |

# Financial Statements: Southwestern Baptist Theological Seminary

| Total operating expenses            | 35,751,196           |              |               | 35,751,196           | 41,502,031           |
|-------------------------------------|----------------------|--------------|---------------|----------------------|----------------------|
| Excess revenue over expenses        | 4,213,219            | 638,060      | 3,345,491     | 8,196,770            | (33,216,416)         |
| Extraordinary item                  |                      |              |               |                      |                      |
| Gain from change in accounting for  | •                    |              |               |                      |                      |
| post retirement benefits (see note  | 20,160,363           |              |               | 20,160,363           |                      |
| Change in net assets                | 24,373,582           | 638,060      | 3,345,491     | 28,357,133           | (33,216,416)         |
| Net assets at beginning of the year | 55,621,293           | 41,222,030   | 87,178,750    | 184,022,073          | 217,238,489          |
| Net assets at end of the year       | <u>\$ 79,994,875</u> | \$41,860,090 | \$ 90,524,241 | <u>\$212,379,206</u> | <u>\$184,022,073</u> |

The accompanying notes are an integral part of these financial statements

# Consolidated Statements of Cash Flows For the Years Ended July 31, 2010 and 2009

|   | 2010                 | 2009                 |
|---|----------------------|----------------------|
| Cash Flows from Operating Activities  |                      |                      |
| Change in Net Assets  | \$ 28,357,133        | \$(33,216,416)       |
| Adjustments to reconcile increase in net assets                             |                      |                      |
| to net cash provided by operating activities                                |                      |                      |
| Depreciation  | 2,524,994            | 2,638,886            |
| Contributions restricted for endowment and acquisition of long-term assets  | (5,742,971)          | (3,015,224)          |
| Net realized and unrealized losses (gains) on investments                   | (25,574)             | 13,000,177           |
| Investment income   | (6,205,340)          | 1,829,722            |
| Gain on sales of assets   | (17,098)             | -                    |
| Change in value of third party trusts                                       | 2,196,239            | (8,652,980)          |
| Decrease (increase) in operating assets:                                    |                      |                      |
| Receivables   | 333,814              | 690,214              |
| Unconditional promises to give  | (2,595,512)          | 3,597,528            |
| Other assets  | (180,624)            | 126,557              |
| Increase (decrease) in operating liabilities:                               |                      |                      |
| Accounts payable  | 1,015,564            | 326,994              |
| Other accrued liabilities   | (85,617)             | (50,385)             |
| Deferred income   | (191,681)            | (209,528)            |
| Annuity Liability   | 1,049,376            | (1,322,779)          |
| Accrued postretirement benefit obligation                                   | (20,160,363)         | 3,224,465            |
| Accrued postemployment benefit obligation                                   | 37,575               | 79,419               |
| Net cash provided (utilized) by operating activities                        | 309,915              | (20,953,350)         |
| Cash Flows from Investing Activities  |                      |                      |
| Proceeds from sales and maturities of investments                           | 13,759,352           | 24,033,387           |
| Purchase of investments   | (3,740,423)          | (223,595)            |
| Proceeds from sales of assets   | 25,826               | -                    |
| Purchase of property, plant and equipment                                   | (5,491,066)          | (1,846,278)          |
| Net cash provided by investing activities                                   | 4,553,689            | 21,963,514           |
| Cash Flows from Financing Activities  |                      |                      |
| Contributions restricted for endowments and acquisition of long-term assets | 5,742,971            | 3,015,224            |
| Net increase in cash and cash equivalents                                   | 10,606,575           | 4,025,388            |
| Cash and cash equivalents at beginning of year                              | 12,532,204           | 8,506,816            |
| Cash and cash equivalents at end of year                                    | <u>\$ 23,138,779</u> | <u>\$ 12,532,204</u> |
|   |                      |                      |

The accompanying notes are an integral part of these financial statements.

# Notes to Consolidated Financial Statements July 31, 2010 and 2009

# 1 - Nature of Organization

Southwestern Baptist Theological Seminary (the "Seminary") is incorporated under the laws of the State of Texas as a not-for-profit religious organization. The Seminary's primary activities are to provide theological education for individuals engaging in Christian ministry. The Seminary's primary location is in Fort Worth, Texas.

The Seminary is supported by the Southern Baptist Convention ("SBC") and is an integrated auxiliary of that Convention. The Seminary is economically dependent on the SBC and others for financial support.

# 2 - Summary of Significant Accounting Policies

A summary of the Seminary's significant accounting policies consistently applied in the preparation of the accompanying consolidated financial statements follows:

<u>Principles of Consolidation</u> - The Seminary consolidates the accounts of The Southwestern Baptist Seminary Development Foundation ("Development") and Southwestern Seminary Foundation ("Foundation"), Texas non-profit corporations. Development was formed to aid the Seminary in realizing its religious educational responsibility by acquiring and providing

proper facilities and student housing to meet the needs of the Seminary. Foundation was formed in 2005 and became active in 2008. Foundation is organized and operated for the benefit of and to further the purposes of the Seminary and to hold and manage the Seminary's investment portfolio. Development and Foundation are exempt from federal income tax under Section 501(c)(3) of the Internal Revenue Code. In the event of dissolution of Development and Foundation, any assets which they may have shall vest in the Seminary. All significant intercompany accounts and transactions have been eliminated.

Basis of Accounting - The consolidated financial statements of the Seminary have been prepared on the accrual basis of accounting. Accordingly, revenues are recognized when earned and expenses are recorded when incurred.

<u>Revenues and Support</u> - Revenues and support for the Seminary are primarily derived from tuition, fees and contributions from the donors and supporters of the Seminary. Contributions received are recorded as unrestricted, temporarily restricted, or permanently restricted support depending on the existence and/or nature of donor restrictions.

Recognition of Donor Restrictions - The Seminary reports gifts of cash and other assets as temporarily restricted support if they are received with donor stipulations limiting the use of the donated assets if the restrictions are not met in the period of receipt. A donor restriction expires when a stipulated time restriction ends or a purpose restriction is accomplished. At that time temporarily restricted net assets are reclassified to unrestricted net assets. If a stipulated time restriction ends or a purpose restriction is accomplished during the year the donation is received, the donation is recognized as unrestricted revenue.

The Seminary reports gifts of cash and other assets as permanently restricted support if they are received with donor stipulations that resources be maintained permanently but permits the Seminary to use part or all of the income derived from the donated asset for general or restricted purposes.

Revenue Recognition - Contributions are recognized as revenues in the period when unconditional promises to give are received. Conditional promises to give are not recognized until they become unconditional, that is when the conditions on which they depend are substantially met. Contributions to be received after one year are discounted at an appropriate discount rate commensurate with the risks involved. Amortization of discount is recorded as additional contribution revenue in accordance with donor-imposed restrictions, if any, on the contributions. An allowance for uncollectible receivables is provided based upon management's judgment including such factors as prior collection history, type of contribution and nature of fund raising activity.

Income and investment gains and losses on endowment and similar funds are reported as follows:

- as changes in permanently restricted net assets if the terms of the gift require that they be added to the principal of a
  permanent endowment fund;
- as changes in temporarily restricted net assets if the terms of the gift impose a time or purpose restriction on the use of the income;
- · as changes in unrestricted net assets in all other cases.

<u>Donated Assets</u> - Donated property is recorded at fair market value on the date of receipt in the appropriate investment, equipment or expense account. In the absence of donor restrictions, donated assets are reported as unrestricted revenue.

<u>Donated Services</u> - The Seminary receives substantial support in the form of donated services. Contributed services are recognized as unrestricted revenues if the services received (a) create or enhance non-financial assets or (b) require specialized skills, are provided by individuals possessing those skills, and would typically need to be purchased if not provided by contribution. Contributed services that do not meet these criteria are not recognized as revenue. No such amounts were recorded in the financial statements for the years ended July 30, 2009 and 2008.

Estimates - The preparation of financial statements in conformity with United States generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts of assets and liabilities, disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Accordingly, actual results could differ from those estimates.

<u>Programs</u> - Southwestern Seminary's core values are exemplified in its efforts to be Christ-centered, grounded in Scripture, globally minded, supportive of the local Seminary, encouraging of Godly character, pursuit of lifelong relationships, and dedicated to professional excellence and lifelong learning. The Seminary pursues its mission through the execution of these major programs:

Instructional - providing a seminary education for postgraduate degrees in theology, evangelism and missions, Seminary music, and educational ministries.

Institutional support - providing support for the general operations of the Seminary.

Student services - providing placement and employment services to Seminary students.

Institutional advancement - facilitating giving from alumni, corporations and friends of the Seminary.

Auxiliary enterprises - providing housing, dining, recreational and other services to Seminary students.

<u>Cash Equivalents</u> - For purposes of the Statement of Cash Flows, the Seminary considers all short-term investments, with an original maturity of three months or less, to be cash equivalents.

Accounts Receivable - The Seminary's accounts receivable are due primarily from students. Credit is extended to students and collateral is not required. Accounts receivable are due at the beginning of the semester and are stated at amounts due from students net of an allowance for doubtful accounts. Accounts outstanding beyond the beginning of the semester are considered past due. The Seminary determines its allowance by considering a number of factors, including the length of time student receivables are past due and the Seminary's previous loss history. The Seminary writes off accounts receivable when they become uncollectible, and payments subsequently received on such receivables are credited to the allowance for doubtful accounts. Students whose accounts are not current are not allowed to enroll in classes. Allowance for doubtful accounts for the years ended July 31, 2010 and 2009 was approximately \$362,720 and \$329,920, respectively.

Investments - Investments in debt, equity securities and mineral rights are stated at fair value based on an exit price model. The net realized and unrealized gains and losses of investments are reflected in the statement of activities. Investments received by gift or bequest are recorded at fair value at the date of acquisition. If fair value is not determinable at date of acquisition, assets received by gift or bequest are recorded at a nominal value until such time as the fair value is determinable. Purchased investments or debt securities which are not marketable with readily determinable fair values are carried at cost unless there has been an impairment of value considered to be other than temporary.

Investments Held in Trust by Third Parties - The Seminary is the beneficiary of split-interest agreements which are irrevocable charitable remainder trusts held by others and charitable gift annuities. At the dates these trusts are established, assets and contribution revenues are recognized for the present value of the estimated future benefits to be received when the trust assets are distributed. The receivables are adjusted during the term of the trusts for changes in the value of assets, accretions of the discount and other changes in the estimates of future benefits which are reflected in the statement of activities as a change in value of third-party trusts. Liabilities under split-interest agreements are calculated based upon current actuarial assumptions using a discount rate of 3.8% to 10.6%.

The Seminary is also the beneficiary of certain perpetual trusts held and administered by others. The present values of the estimated future cash receipts from the trusts (as measured by the fair value of the underlying investments at the Seminary's fiscal year end) are recognized as assets and contribution revenues at the dates the trusts are established. Distributions from the trusts are recorded as endowment income and the carrying value of the assets is adjusted for changes in the estimates of future receipts.

<u>Property, Plant and Equipment</u> - Property, plant and equipment are recorded at acquisition cost. Donated assets are recorded at fair market value at the time of receipt. The Seminary capitalizes assets with a cost greater than \$3,500. Betterments and renewals are capitalized. Maintenance and repairs are charged to operations when incurred. Depreciation is computed using the straight-line method over the following estimated useful lives:

| Buildings                         | 30 - 40 years |
|-----------------------------------|---------------|
| Equipment                         | 3 - 10 years  |
| Improvements other than buildings | 10 years      |
| Library books/microfilm           | 20 years      |

Impairment of Long-Lived Assets - Management evaluates its long-lived assets for financial impairment whenever events or changes in circumstances indicate the carrying value of an asset may not be recoverable. An impairment loss is recognized when the estimated undiscounted future cash flows from the assets are less than the carrying value of the assets. Assets to be disposed of are reported at the lower of their carrying amount or fair value, less cost to sell. Management is of the opinion that the carrying amount of its long-lived assets does not exceed their estimated recoverable amount.

<u>Unconditional Promises to Give</u> - The Seminary records unconditional promises to give when a promise to give is communicated in writing with specific amounts and due dates for those donors with an established history of giving. Unconditional promises are evaluated annually as to collectibility and reserves for doubtful promises are provided for estimated uncollectible accounts. Unconditional promises are written off when determined to be uncollectible.

<u>Functional Allocation of Expenses</u> - The costs of providing the various programs and other activities have been summarized on a functional basis in the statement of activities. Accordingly, certain expenses have been allocated among the programs and supporting services benefited.

<u>Compensated Absences</u> - Employees of the Seminary are entitled to paid vacation leave depending upon the length of service and other factors. The Seminary's policy is to recognize the cost of compensated absences when earned by employees.

## 3 - Unconditional Promises to Give

Unconditional promises to give at July 31, 2010 and 2009 are restricted for capital expenditures. Scheduled maturities of unconditional promises to give are as follows:

|                                    | <u>2010</u>         | <u>2009</u>         |
|------------------------------------|---------------------|---------------------|
| Less than one year                 | \$ 5,935,601        | \$ 3,992,660        |
| One to five years                  | 3,296,667           | 2,846,667           |
|                                    | 9,232,268           | 6,839,327           |
| Less: unamortized discount at 4.0% | (178,592)           | (381,163)           |
| Net unconditional promises to give | <u>\$ 9,053,676</u> | <u>\$ 6,458,164</u> |

The Seminary evaluates the collectability of promises to give and no allowance for doubtful accounts was considered necessary at July 31, 2010 or 2009.

#### 4 - Fund-Raising Activities

Fund-raising expense for the years ended July 31, 2010 and 2009 was approximately \$1,071,000 and \$1,321,000, respectively. These expenses are included in institutional advancement in the accompanying consolidated statement of activities.

#### 5 - Cooperative Program

The Seminary's primary source of revenue is from the SBC. Churches giving through the Cooperative Program contribute to the SBC, which passes funds to the Seminary and other institutions. The Seminary received approximately \$9,439,000 and \$9,659,000 from the SBC for the years ended July 31, 2010 and 2009, respectively.

#### 6 - Investments

The Seminary carries marketable securities at fair market value and realized and unrealized gains and losses are recorded in the Statement of Activities. Investments consist of the following:

|  | <u>2010</u>            | <u>2009</u>             |
|--|------------------------|-------------------------|
| Mutual funds   | \$ 1,733,922           | \$ -                    |
| Common stocks  | 27,676,337             | 35,449,460              |
| Municipal bonds  | 1,069,040              | 2,587,620               |
| U. S. Government obligations                               | 7,219,465              | 9,933,565               |
| Mortgage backed securities                                 | 5,806,814              | -                       |
| Money market funds   | 4,716,135              | 26,489,222              |
| Investments in partnerships                                | 21,902,695             | -                       |
| Oil and gas interests                                      | -                      | 78,840                  |
| Cash and cash equivalents                                  | 183,907                | 1,050,434               |
|  | <u>\$ 70,308,315</u>   | <u>\$ 75,589,141</u>    |
| The following schedule summarizes investment return for th | e years ended July 31: |                         |
|  | <u>2010</u>            | <u>2009</u>             |
| Dividend and interest income                               | \$ 6,205,340           | \$ 4,773,259            |
| Net unrealized gains (losses) on investments               | (1,054,416)            | 1,829,722               |
| Net realized gains (losses) on investments                 | 1,079,992              | _(23,069,061)           |
|  | <u>\$ 6,230,916</u>    | <u>\$ (16,466,080</u> ) |
|  |                        |                         |

Investment fees are netted against investment return.

## 7 - Property and Equipment

Property and equipment at July 31, 2010 and 2009 consist of the following:

|                                   | <u>2010</u>          | <u>2009</u>          |
|-----------------------------------|----------------------|----------------------|
| Land                              | \$ 2,455,712         | \$ 2,455,712         |
| Buildings                         | 82,173,145           | 78,219,765           |
| Equipment                         | 13,375,335           | 12,899,181           |
| Improvements other than buildings | 5,425,540            | 5,425,039            |
| Library books/microfilm           | 8,512,426            | 7,220,153            |
|                                   | 111,942,158          | 106,219,850          |
| Less: accumulated depreciation    | <u>(47,341,266</u> ) | _(44,576,302)        |
| Total                             | <u>\$ 64,600,892</u> | <u>\$ 61,643,548</u> |

Buildings include construction in progress, most of which is for the new chapel, totaling \$5,205,032 and \$1,571,696 at July 31, 2010 and 2009, respectively. Additional commitments remaining under construction contracts total approximately \$30,963,000.

#### 8 - Employee Benefits

#### Defined Contribution Retirement Plan

The Seminary provides its officers, permanent faculty and career employees with a defined contribution retirement plan which is administered by GuideStone Financial Resources of the Southern Baptist Convention under Internal Revenue Code Section 403(b) and Treasury regulations related thereto. The Seminary contributes 10% of the participant's salary to the plan and also matches the participant's contributions up to a maximum of 5% of their salary. Beginning in January 2009, the Seminary temporarily suspended their contributions to their retirement plan until January 2011 at which time they will restore plan to provide a 5% contribution excluding a matching provision. The Seminary's contribution for the years ended July 31, 2010 and 2009 was approximately \$0 and \$677,000, respectively.

## Postretirement and Postemployment Benefits

In years prior to 2010, the Seminary provided post employment and postretirement benefits to retired employees although no formal plan existed. Effective August 1, 2010 the Seminary board of trustees voted to discontinue payment of future postretirement obligations. Accordingly the postretirement liability of \$20,160,363 is reflected as an extraordinary item in the Statement of Activities.

The Seminary continues to provide postemployment benefits to retired employees. The following table sets forth the future obligations at July 31, 2010:

| Accumulated benefit costs              | <u>\$ 354,977</u> |
|--|-------------------|
| Employer contributions (benefits paid) | \$ 26,587         |
| Net periodic benefit cost              | <u>\$ 64,162</u>  |
| Discount rate assumed                  | 5.25%             |

Because the Seminary paid benefits in the past, and intended to pay future benefits, the Seminary was required to accrue the estimated cost of retiree benefits other than pensions during the employee's service period, and the estimated cost of benefits provided by an employer to former or inactive employees after employment but before retirement. The following table sets forth the future obligations at July 31, 2009:

| 3 , ,   |                        |
|---|------------------------|
| Accumulated benefit costs   | \$ 20,477,765          |
| Unrecognized prior service cost and gains or losses                                   | 5,515,246              |
| Accrued benefit obligation  | \$ 25,993,011          |
| Amount recognized in the statement of financial position as accrued benefit liability | <u>\$ (20,477,765)</u> |
| Employer contributions  | \$ 755,096             |
| Benefits paid   | <u>\$ 755,096</u>      |
| Net periodic benefit cost   | <u>\$ 1,874,594</u>    |
| Weighted average assumptions  |                        |
| Discount rate   | 6.25%                  |
| Expected long-term rate of return on plan assets                                      | N/A                    |
| Rate of compensation increase   | N/A                    |
| et Assets   |                        |

# 9 - Net Asse

Unrestricted net assets at July 31, 2010 and 2009 consist of the following:

|   | <u>2010</u>          | <u>2009</u>          |
|---|----------------------|----------------------|
| For current operations                                      | \$ 1,764,044         | \$ 2,773,205         |
| Designated for specific purposes                            | 3,775,052            | 2,151,737            |
| Endowment   | 16,574,183           | 15,964,209           |
| Invested in property, plant and equipment                   | 58,236,572           | 55,209,907           |
| Unfunded postemployment benefits                            | (354,977)            | (20,477,765)         |
| Total   | <u>\$ 79,994,874</u> | <u>\$ 55,621,293</u> |
| Temporarily restricted net assets consist of the following: |                      |                      |
| Capital projects  | \$ 24,063,139        | \$ 19,227,844        |
| Scholarships  | 5,662,109            | 4,963,983            |
| Other   | 12,134,842           | 11,781,125           |
| Total   | <u>\$ 41,860,090</u> | \$ 35,972,952        |
| Permanently restricted net assets consist of the following: |                      |                      |
| Loan funds  | \$ 1,862,459         | \$ 1,805,820         |
| Annuity and life income funds                               | 5,284,676            | 5,314,851            |
| Endowment funds   | 83,377,106           | 85,307,157           |
| Total   | \$ 90,524,241        | \$ 92,427,828        |
|   |                      |                      |

## 10 - Permanently Restricted Investments

The Seminary considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds: the duration and preservation of the fund, the purposes of the Seminary and the donor-restricted endowment fund, general economic conditions, other resources of the Seminary, and the investment policies of the Seminary.

The following is a summary of endowment assets at July 31:

|  | <u>2010</u>           | <u>2009</u>           |
|--|-----------------------|-----------------------|
| Endowment funds (Investments)              | \$ 60,488,171         | \$ 60,721,413         |
| Investments held in trust by third parties |                       |                       |
| Endowment funds                            | 43,120,986            | 44,294,955            |
| Annuity funds, net of liability            | 3,594,567             | 4,173,401             |
| Endowment assets                           | <u>\$ 107,203,724</u> | <u>\$ 109,189,769</u> |

Endowment net assets as of July 31, 2010 are composed of the following:

|                                  |               | Temporarily | Permanently   |               |
|----------------------------------|---------------|-------------|---------------|---------------|
|                                  | Unrestricted  | Restricted  | Restricted    | <u>Total</u>  |
| Donor-restricted endowment funds | \$ -          | \$ -        | \$ 90,524,241 | \$ 90,524,241 |
| Board-designated endowment funds | 16,625,880    | 53,603      |               | 16,679,483    |
| Total funds                      | \$ 16,625,820 | \$ 53,603   | \$ 90,524,241 | \$107,203,724 |
|                                  |               |             |               |               |

| The change in endowment net assets for the year | ear ended July 31, 20 | 010 is as follows:  |                      |                      |
|---|-----------------------|---------------------|----------------------|----------------------|
|   | -                     | Temporarily         | Permanently          |                      |
|   | Unrestricted          | Restricted          | Restricted           | <u>Total</u>         |
| Net assets, beginning of period                 | \$ 16,761,941         | \$ 5,249,078        | \$ 87,178,750        | \$109,189,769        |
| Investment income                               | 5,106,453             | 1,040,164           | 84,298               | 6,230,915            |
| Change in value of third-party trusts           |                       | <del>_</del>        | 2,196,239            | 2,196,239            |
| Total investment income                         | 5,106,453             | 1,040,164           | 2,280,537            | 8,427,154            |
| Contributions                                   | -                     |                     | 1,064,954            | 1,064,954            |
| Distributions                                   | (5,242,514)           | (6,235,639)         |                      | (11,475,153)         |
| Net assets, end of period                       | <u>\$ 16,625,880</u>  | <u>\$ 53,603</u>    | \$ 90,524,241        | \$107,203,724        |
| Endowment net assets as of July 31, 2009 are    | composed of the foll  | owing:              |                      |                      |
|   |                       | Temporarily         | Permanently          |                      |
|   | Unrestricted          | Restricted          | Restricted           | <u>Total</u>         |
| Donor-restricted endowment funds                | \$ -                  | \$ 5,249,078        | \$ 87,178,750        | \$ 92,427,828        |
| Board-designated endowment funds                | 16,761,941            |                     |                      | 16,761,941           |
| Total funds                                     | <u>\$ 16,761,941</u>  | \$ 5,249,078        | \$ 87,178,750        | <u>\$109,189,769</u> |
| The change in endowment net assets for the year | ear ended July 31, 20 | 009 is as follows:  |                      |                      |
|   |                       | Temporarily         | Permanently          |                      |
|   | Unrestricted          | Restricted          | Restricted           | <u>Total</u>         |
| Net assets, beginning of period                 | \$ 36,414,188         | <u>\$ 1,156,136</u> | <u>\$ 98,638,463</u> | \$135,647,038        |
| Investment income                               |                       | 21,982              | (36,706)             | (14,724)             |
| Realized and unrealized gains (losses)          | (18,106,333)          | -                   | -                    | (18,106,333)         |
| Change in value of third-party trusts           |                       |                     | (8,652,980)          | (8,652,980)          |
| Total investment income                         | (18,106,333)          | 21,982              | (8,689,686)          | (26,774,037)         |
| Reclassification (Note 17)                      | -                     | 5,249,078           | (5,249,078)          | -                    |
| Contributions                                   | 16,235                | 2,572,879           | 1,479,051            | 4,067,765            |
| Distributions                                   |                       | (3,750,997)         |                      | <u>(3,750,997</u> )  |
| Net assets, end of period                       | <u>\$ 16,761,941</u>  | \$ 5,249,078        | \$ 87,178,750        | \$109,189,769        |

<u>Funds Held in Trust by Others</u> - A substantial portion of the Seminary's endowment assets is held by Baptist agencies throughout the United States. These agencies do not report donor restrictions on the amount to retain as a fund of perpetual duration. Consequently, the Seminary records changes in the market value of investments held in trust for the benefit of the Seminary as though the donor specifies the undistributed funds be considered included in the fund for perpetual duration.

<u>Funds with Deficiencies</u> - From time to time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the level that the donor or UPMIFA requires the Seminary to retain as a fund of perpetual duration. In accordance with GAAP, deficiencies of this nature are reported in unrestricted net assets and amounted to \$0 at July 31, 2010. These deficiencies resulted from unfavorable market fluctuations that occurred shortly after the investment of new permanently restricted contributions and continued appropriation for certain programs that was deemed prudent by the Seminary. The deficiencies for July 31, 2009 were \$1.561.412.

Return Objectives and Risk Parameters - The Seminary has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding to programs supported by its endowment while seeking to maintain the purchasing power of the endowment assets. Endowment assets include those assets of donor-restricted funds that the organization must hold in perpetuity or for a donor-specified period(s) as well as board-designated funds. Under this policy, as approved by the Board of Trustees, the endowment assets are invested in a manner that is intended to produce results that exceed the price and yield results of the S&P 500, or other recognized market indexes, while assuming moderate level of investment risk. The Seminary expects its endowment funds, over time, to provide an average rate of return of approximately 8% annually. Actual returns in any given year may vary from this amount.

Strategies Employed for Achieving Objectives - To satisfy its long-term rate-of-return objectives, the Seminary relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). The Seminary targets a diversified asset allocation that places a greater emphasis on equity-based investments to achieve its long-term return objectives within prudent risk constraints.

Spending Policy and How the Investment Objectives Relate to the Spending Policy - The Seminary has a policy of appropriating for distribution each year a percentage (generally between 4% and 6%) of its endowment fund's average fair value based on a 12 quarter moving average of portfolio values, with a budgeting lead of seven months. (That is, the moving average will be determined seven months before the fiscal year in which the funds are to be spent.) In establishing this policy, the Seminary considers the long-term expected return on its endowment. This is consistent with the Seminary's objective to maintain the purchasing power of the endowment assets held in perpetuity or for a specified term as well as to provide additional real growth through new gifts and investment return. The Board of Trustees has the right to recommend against expenditure of earnings or gains in any given year due to factors such as financial market conditions or poor investment performance.

#### 11 - Financial Instruments

Fair value hierarchy is used to disclose the inputs to fair value measurement. This hierarchy prioritizes the inputs into three broad levels as follows. Level 1 inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities. Level 2 inputs are quoted prices for similar assets and liabilities in active markets or inputs that are observable for the asset or liability, either directly or indirectly through market corroboration, for substantially the full term of the financial instrument. Level 3 inputs are unobservable inputs based on the Seminary's assumptions used to measure assets and liabilities at fair value. A financial asset or liability's classification within the hierarchy is determined based on the lowest level input that is significant to the fair value measurement.

Financial instruments by category level at July 31, 2010 are as follows:

|                                    | Fair Value            | Level 1              | Level 2      | Level 3       |
|------------------------------------|-----------------------|----------------------|--------------|---------------|
| Investments                        |                       |                      |              |               |
| Endowment funds                    | \$ 60,488,172         | \$ 32,778,663        | \$ 5,806,814 | 21,902,695    |
| Other                              | 9,820,143             | 9,820,143            | -            | -             |
| Investments Held in Trust by Third | Parties               |                      |              |               |
| Endowment funds                    | 43,120,986            | 33,569,212           | -            | 9,551,774     |
| Annuities                          | 3,594,567             | 3,594,567            |              |               |
| Financial instruments              | <u>\$ 117,023,868</u> | <u>\$ 79,762,585</u> | \$ 5,806,814 | \$ 31,454,469 |

#### 12 - Concentrations

Financial instruments, which potentially subject the Seminary to concentrations of credit risk, are cash and cash equivalents and investments. The Seminary places its cash with high-credit quality financial institutions and periodically maintains deposits in amounts which exceed FDIC insurance coverage. Management believes the risk of incurring material losses related to this credit risk is remote. The Foundation currently invests primarily in government, municipal, and corporate bonds, corporate stocks, and mutual funds. Management believes diversity within the portfolio avoids significant concentration of credit risk with respect to these investments.

#### 13 - Lease Commitments

The Seminary has non-cancelable operating leases for copier services expiring October 2014. Lease expenses were \$274,000 and \$359,000 for the years ended July 31, 2010 and 2009, respectively. The Seminary's future minimum lease payments under the lease agreements are as follows for the years ended July 31:

| 2011                          | \$ 224,000 |
|-------------------------------|------------|
| 2012                          | 216,000    |
| 2013                          | 213,000    |
| 2014                          | 75,000     |
| Future minimum lease payments | \$ 728,000 |

#### 14 - Accounting for Uncertain Tax Positions

The Seminary is exempt from taxes under Section 501(c)(3) of the Internal Revenue Code and is not considered a private foundation. Generally accepted accounting principles (GAAP) provide detailed guidance for the financial statement recognition, measurement and disclosure of uncertain tax positions recognized in an enterprise's financial statements. GAAP requires an entity to recognize the financial statement impact of a tax position when it is more likely than not that the position will be sustained upon examination. The Seminary is subject to unrelated business income tax on certain rental activities. The Seminary paid no taxes for unrelated business income tax in 2009 or 2010. Management believes there are no such positions as of December 31, 2010 and, accordingly, no liability has been accrued. The tax years ending in 2008, 2009 and 2010 are open to both federal and state examination.

#### 15 - Split Interest Agreements

The Seminary has entered into several split interest agreements with donors whereby in exchange for the gift from the donor the Seminary is obligated to provide an annuity to the donor or other designated beneficiaries for a specific number of years. Liability under annuity contracts is recognized on the statement of financial position for the estimated present value of expected future payments to income beneficiaries, and an annuity investment is recorded at fair market value for the asset. The discount rates used in calculating the annuity obligation are those provided in Internal Revenue Service guidelines.

Contributions revenues recognized under split interest agreements for the years ended 2010 and 2009, respectively, were \$0 and \$100,000. The value of the split interest agreements decreased \$35,175 for the year ended 2010 and increased \$4,359 for the year ended 2009.

#### 16 - Subsequent Events

The Seminary has evaluated subsequent events through October 13, 2010, which is the date the financial statements were available to be issued.

#### 17 - Correction of Classification Error in Prior Period and Change in Donor Restriction

Correction of Classification Error - In a prior year a \$4,149,392 contribution was received with the restriction that it be held in perpetuity with a provision that the funds may be used for the erection of a building or other educational purpose if the Board of Trustees so elects. As a result of the construction of the new chapel, legal counsel reviewed the gift instrument and is of the opinion that this contribution qualifies for use in funding the construction cost of the chapel. Since the contribution should have been classified as a temporarily restricted net asset, it is reported as a correction of a classification error in a previously issued financial statement.

<u>Redirected restriction</u> - In other instances, the Seminary solicited permission from contributors to redirect their restriction for permanent investment for various programs to use in constructing the chapel. Consequently temporarily restricted net assets were increased by \$1,099,686 with a corresponding decrease in permanently restricted net assets as follows:

|                                    | remporarny    | Permanentry   |
|------------------------------------|---------------|---------------|
|                                    | Restricted    | Restricted    |
| Net assets as previously reported  | \$ 35,972,952 | \$ 92,427,828 |
| Redirected restriction             | 1,099,686     | (1,099,686)   |
| Correction of classification error | 4,149,392     | _(4,149,392)  |
| Net assets as corrected            | \$ 41,222,030 | \$ 87,178,750 |

#### INDEPENDENT AUDITORS' REPORT

To the Board of Trustees, Southwestern Baptist Theological Seminary:

We have audited the accompanying consolidated statements of financial position of Southwestern Baptist Theological Seminary (the "Seminary") (a Texas not-for-profit corporation) as of July 31, 2010 and 2009, and the related consolidated statements of activities and cash flows for the years then ended. These financial statements are the responsibility of the Seminary's management. Our responsibility is to express an opinion on these financial statements based on our audit. The prior year's summarized comparative information has been derived from the Seminary's 2009 financial statements and, in our report dated October 16, 2009, we expressed an unqualified opinion on those financial statements.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe our audit provides a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Southwestern Baptist Theological Seminary as of July 31, 2010 and 2008, and the changes in its net assets and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America

Ratliff & Associates, P.C. October 13, 2010

#### DISTRIBUTION BY STATES OF COOPERATIVE PROGRAM RECEIPTS October 1, 2009 - September 30, 2010

| Churches              | \$ 247,345.78 | Kansas - Nebraska     | 34,157.73  | Oklahoma               | 469,816.33   |
|-----------------------|---------------|-----------------------|------------|------------------------|--------------|
| Miscellaneous/Individ | dual 6,222.30 | Kentucky              | 414,490.59 | Pennsylvania-S. Jersey | 10,640.10    |
| Alabama               | 881,189.03    | Louisiana             | 377,123.41 | South Carolina         | 638,182.03   |
| Alaska                | 11,743.51     | Maryland - Delaware   | 87,166.90  | Tennessee              | 716,945.09   |
| Arizona               | 42,883.63     | Michigan              | 14,097.69  | Texas - BGCT           | 592,386.09   |
| Arkansas              | 418,726.82    | Minnesota - Wisconsin | 2,826.72   | Texas - SBTC           | 670,050.63   |
| California            | 100,328.32    | Mississippi           | 539,244.22 | Utah - Idaho           | 8,785.88     |
| Colorado              | 24,101.36     | Missouri              | 271,185.43 | Virginia - BGAV        | 90,667.43    |
| Dakota                | 1,841.41      | Montana               | 4,820.23   | Virginia - SBCV        | 216,866.97   |
| D.C.                  | 1,709.68      | Nevada                | 3,127.48   | West Virginia          | 23,133.01    |
| Florida               | 643,157.62    | New England           | 6,483.40   | Wyoming                | 8,503.35     |
| Georgia               | 814,863.74    | New Mexico            | 56,653.04  | Puerto Rico            | 129.04       |
| Hawaii Pacific        | 18,021.92     | New York              | 11,012.32  | Total Cooperative      |              |
| Illinois              | 121,154.01    | North Carolina        | 493,571.70 | Program                | 9,275,171.43 |
| Indiana               | 50,952.93     | Northwest             | 31,494.31  | Total Designations _   | 33,379.52    |
| Iowa                  | 5,269.66      | Ohio                  | 82,098.60  | Total Distribution \$  | 9,308,550.95 |

# COUNCIL OF SEMINARY PRESIDENTS HISTORICAL LIBRARY AND ARCHIVES DIVISION

Statements of Financial Position July 31, 2010 and 2009

#### ASSETS

| TIBBLIB  |              |                    |
|--|--------------|--------------------|
|  | 2010         | 2009               |
| Cash and cash equivalents                                  | \$ 260,417   | \$ 281,832         |
| Accounts receivable  | 208          | 1,750              |
| Funds on deposit with Southern Baptist Foundation          |              |                    |
| (note 2 and 5)   | 508,198      | 486,634            |
| Prepaid expenses   | 8,643        | 3,805              |
| Library and historical archives at cost                    | 760,158      | 746,668            |
| Property and equipment (net of accumulated                 |              |                    |
| depreciation of \$518,754 for 2010 and \$509,221 for 2009) | 34,653       | 42,058             |
| Total assets   | \$ 1,572,277 | \$ 1,562,747       |
| LIABILITIES AND NET ASSETS                                 |              |                    |
| Liabilities:   |              |                    |
| Accounts payable   | \$ 2,334     | \$ 2,169           |
| Accrued expenses   | 10,752       | 11,971             |
| Accrued post-retirement benefits (note 3)                  | 463,905      | 482,993            |
| Total liabilities  | 476,991      | 497,133            |
| Net assets:  |              |                    |
| Unrestricted:  |              |                    |
| Undesignated   | 605,156      | 578,981            |
| Designated for:  |              |                    |
| Permanent contingency reserve                              | 115,058      | 115,058            |
| Operating reserve  | 332,335      | 332,335            |
| Total unrestricted net assets                              | 1,052,549    | 1,026,374          |
| Temporarily restricted (note 4)                            | 9,517        | 7,104              |
| Permanently restricted (note 4)                            | 33,220       | 32,136             |
| Total net assets   | _1,095,286   | _1,065,614         |
| Total liabilities and net assets                           | \$ 1,572,277 | <u>\$1,562,747</u> |

The accompanying notes are an integral part of these financial statements.

#### Statements of Activities Years Ended July 31, 2010 and 2009

| Tears E                                    | mucu July 31, 201 |  |            |              |  |
|--|-------------------|--|------------|--------------|--|
|  | 2010              |  |            |              |  |
|  | Unrestricted      | Temporarily Perman<br>Interstricted Restricted Restric |            | •            |  |
| D  | Officstricted     | Restricted   | Kestricteu | <u>10tai</u> |  |
| Revenues and other support:                |                   |  |            |              |  |
| Southern Baptist Convention                |                   |  |            |              |  |
| Executive Committee:                       |                   |  |            |              |  |
| Cooperative Program                        | \$ 467,232        | \$ -   | \$ -       | \$ 467,232   |  |
| Designated gifts                           | 645               | <u>-</u>   |            | 645          |  |
| Total funds from Southern Baptist          |                   |  |            |              |  |
| Convention (note 5)                        | 467,877           | <del>_</del>   |            | 467,877      |  |
| Interest income                            | 23,922            | -  | 1,084      | 25,006       |  |
| Net unrealized and realized gains (losses) |                   |  |            |              |  |
| on investments                             | 14,539            | 2,413  | -          | 16,952       |  |
| Microfilm and other sales                  | 14,743            |  |            | 14,743       |  |
| Total revenues and other support           | 521,081           | 2,413  | 1,084      | 524,578      |  |
| Expenses (note 6):                         |                   |  |            |              |  |
| Program support expenses                   | 241,183           | -  | -          | 241,183      |  |
| General operating expenses                 | 253,723           |  |            | 253,723      |  |
| Total expenses                             | 494,906           | <del>_</del>   |            | 494,906      |  |
| CHANGE IN NET ASSETS                       | 26,175            | 2,413  | 1,084      | 29,672       |  |
| NET ASSETS, BEGINNING OF YEAR              | 1,026,374         | 7,104  | 32,136     | 1,065,614    |  |
| NET ASSETS, END OF YEAR                    | \$ 1,052,549      | <u>\$ 9,517</u>  | \$ 33,220  | \$ 1,095,286 |  |

|  | 2009               |                           |                                  |           |
|--|--------------------|---------------------------|----------------------------------|-----------|
|  | Unrestricted       | Temporarily<br>Restricted | Permanently<br><u>Restricted</u> | Total     |
| Revenues and other support:                |                    |                           |                                  |           |
| Southern Baptist Convention                |                    |                           |                                  |           |
| Executive Committee:                       |                    |                           |                                  |           |
| Cooperative Program                        | \$ 479,469         | \$ -                      | \$ - \$                          | 479,469   |
| Designated gifts                           | 844                | <u>-</u>                  | <u>-</u>                         | 844       |
| Total funds from Southern Baptist          |                    |                           |                                  |           |
| Convention (note 5)                        | 480,313            |                           | <u>-</u>                         | 480,313   |
| Interest income                            | 25,771             | -                         | (3,590)                          | 22,181    |
| Net unrealized and realized gains (losses) |                    |                           |                                  |           |
| on investments                             | (10,090)           | (3,620)                   | -                                | (13,710)  |
| Microfilm and other sales                  | 15,296             | <u>-</u>                  | <u>-</u>                         | 15,296    |
| Total revenues and other support           | 511,290            | (3,620)                   | (3,590)                          | 504,080   |
| Expenses (note 6):                         |                    |                           |                                  |           |
| Program support expenses                   | 269,516            | -                         | -                                | 269,516   |
| General operating expenses                 | 272,560            | <u> </u>                  | <u>-</u>                         | 272,560   |
| Total expenses                             | 542,076            | <u>-</u>                  | <u>-</u>                         | 542,076   |
| CHANGE IN NET ASSETS                       | (30,786)           | (3,620)                   | (3,590)                          | (37,996)  |
| NET ASSETS, BEGINNING OF YEAR              | 1,057,160          | 10,724                    | 35,726                           | 1,103,610 |
| NET ASSETS, END OF YEAR                    | <u>\$1,026,374</u> | <u>\$ 7,104</u>           | <u>\$ 32,136</u> <u>\$</u>       | 1,065,614 |

The accompanying notes are an integral part of these financial statements.

| Statements of Cash Flows           |
|------------------------------------|
| Years Ended July 31, 2010 and 2009 |

| Years Ended July 31, 2010 and 2009                      |    |          |           |          |
|---|----|----------|-----------|----------|
|   |    | 2010     |           | 2009     |
| Cash flows from operating activities:                   |    |          |           |          |
| Change in net assets                                    | \$ | 29,672   | \$        | (37,996) |
| Adjustments to reconcile change in net assets to        |    |          |           |          |
| net cash provided by (used in) operating activities:    |    |          |           |          |
| Depreciation  |    | 9,533    |           | 10,896   |
| Investment income/loss reinvested and net unrealized    |    |          |           |          |
| and realized gain/loss on investments                   |    | (21,564) |           | 13,220   |
| Changes in operating assets and liabilities:            |    |          |           |          |
| Decrease in accounts receivable                         |    | 1,542    |           | 6,153    |
| (Increase) decrease in prepaid expenses                 |    | (4,838)  |           | 1,082    |
| Increase (decrease) in accounts payable                 |    | 165      |           | (743)    |
| Increase (decrease) in accrued expenses                 |    | (1,219)  |           | 1,257    |
| Increase (decrease) in accrued post-retirement benefits |    | (19,088) | _         | 18,577   |
| Net cash provided by (used in) operating activities     | _  | (5,797)  |           | 12,446   |
| Cash flows from investing activities:                   |    |          |           |          |
| Additions to equipment and library                      | _  | (15,618) |           | (30,311) |
| Net cash used in investing activities                   | _  | (15,618) | _         | (30,311) |
| NET DECREASE IN CASH AND CASH EQUIVALENTS               |    | (21,415) |           | (17,865) |
| CASH AND CASH EQUIVALENTS, BEGINNING OF YEAR            | _  | 281,832  | _         | 299,697  |
| CASH AND CASH EQUIVALENTS, END OF YEAR                  | \$ | 260,417  | <u>\$</u> | 281,832  |
|   |    |          |           |          |

The accompanying notes are an integral part of these financial statements.

#### Notes to Financial Statements Years Ended July 31, 2010 and 2000

## NOTE 1 - ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES Nature of Activities

The Historical Library and Archives Division (the "Division") of the Council of Seminary Presidents was chartered in 1951 to serve as a world center for the study and research of Baptist history. The Division collects, preserves and makes available for use resources related to Baptist life, and in particular, Southern Baptist life and history. The Division serves as the depository for the archives of the Southern Baptist Convention. The Division is primarily funded through the gifts of churches through the Cooperative Program of the Southern Baptist Convention.

#### **Basis of Accounting**

The financial statements of the Division have been prepared on the accrual basis of accounting in conformity with accounting principles generally accepted in the United States of America.

## Financial Statements: Council of Sem. Pres.-Historical Library & Archives

#### Financial Statement Presentation

Financial statement presentation follows the recommendations of the Financial Accounting Standards Board in its Statement of Financial Accounting Standards (SFAS) No. 117, Financial Statements of Not-for-Profit Organizations. Under SFAS No. 117, the Division is required to report information regarding its financial position and activities according to three classes of net assets: unrestricted, temporarily restricted and permanently restricted net assets.

#### Cash and Cash Equivalents

For purposes of the statements of cash flows, the Division considers its cash and cash equivalents to include cash on hand, cash in checking and savings accounts, certificates of deposit and money market accounts which are readily available for current operations. Cash and cash equivalents may exceed Federal Deposit Insurance Corporation (FDIC) limits, however the Division does not believe it is exposed to any significant credit risk on cash and cash equivalents.

#### Funds on Deposit with Southern Baptist Foundation

Funds on deposit are stated at fair market value of the underlying investments.

#### Property and Equipment

Property and equipment are recorded at cost. Depreciation is provided on a straight-line method at rates which amortize the cost of such assets over their estimated useful lives. Maintenance and repairs are expensed as incurred.

#### Library and Historical Archives

Books, pamphlets, microfilm and other historical materials purchased by the Library and Archives Division are recorded at cost. Items which are acquired by gift have been valued on a basis of the average value of comparable items. As these assets are of enduring value, no depreciation has been provided. Replacements of defective materials are expensed as incurred.

#### Revenues and Accounts Receivable

The Division recognizes revenue from sales when the amounts are earned and revenues from the Cooperative Program as they are received. Accounts receivable primarily represent amounts due from churches for revenue earned through sales. All amounts are due immediately and are classified as current. The Division considers the amounts to be fully collectible; accordingly, there is no allowance for uncollectible balances.

#### **Income Taxes**

The Division is exempt from federal income tax under section 501 (c) (3) of the Internal Revenue Code; accordingly, no provision for income taxes has been made in the financial statements.

#### **Use of Estimates**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### **Events Occurring After Reporting Date**

The Division has evaluated events and transactions that occurred between July 31, 2010 and August 26, 2010, which is the date that the financial statements were available to be issued, for possible recognition or disclosure in the financial statements.

## NOTE 2 - FUNDS ON DEPOSIT WITH SOUTHERN BAPTIST FOUNDATION

The Division has designated two funds as reserves against future contingencies: the Permanent Contingency Reserve Fund and the Operating Reserve Fund.

The Lynn E. May, Jr. Study Grant Endowment Fund was established by the Historical Commission in 1989. The earnings from the fund will be used to provide study grants for research in Baptist history.

The Southern Baptist Historical Library and Archives Endowment Fund was established by contributions to provide income for the purpose of operating the Historical Library and Archives.

The market value of the funds on deposit with the Southern Baptist Foundation at July 31, 2010 and 2009, was as follows:

|                  | 2010  |
|------------------|---|
| Market           | Cost  |
| \$ 126,647       | \$ 89,100   |
| 25,028           | 18,868  |
|                  |   |
| 17,708           | 14,351  |
| 338,815          | 336,984   |
| \$ 508,198       | \$ 459,303  |
|                  | 2009  |
| Market           | Cost  |
| \$ 115,059       | \$ 85,572   |
|                  |   |
| 22,842           | 18,197  |
| 22,842           | 18,197  |
| 22,842<br>16,398 | 18,197<br>13,939  |
| ,                | ,   |
|                  | \$ 126,647<br>25,028<br>17,708<br>338,815<br>\$ 508,198<br>Market<br>\$ 115,059 |

#### Fair Value Measurements:

The Division implemented Financial Accounting Standards Board (FASB) Statement 157, Fair Value Measurements in the current year. Among other things, FASB 157 establishes a three-level valuation hierarchy for disclosure of fair value measurements defined as Level 1 – inputs for quoted market prices for identical assets or liabilities in active markets; Level 2 – inputs include quoted market prices for similar assets and liabilities in active markets and inputs that are observable either directly or indirectly and; Level 3 – inputs that are unobservable and significant to the fair value measurements.

Fair value of assets and liabilities measured on a recurring basis at July 31, 2010 are as follows:

|                               |                   | In Active<br>Markets for | Significant |              |
|-------------------------------|-------------------|--------------------------|-------------|--------------|
|                               |                   | Identical                | Other       | Significant  |
|                               |                   | Assets/                  | Observable  | Unobservable |
|                               | T . X/ 1          | Liabilities              | Inputs      | Inputs       |
| July 31, 2010:                | <u>Fair Value</u> | (Level 1)                | (Level 2)   | (Level 3)    |
| Available for sale securities | \$ 508,198        | \$ -                     | \$ 508,198  | \$ -         |

#### NOTE 3 - EMPLOYEE BENEFITS

The Division participates in the defined contribution annuity retirement program administered by GuideStone Financial Resources of the Southern Baptist Convention, which covers all full-time employees. The Division's contribution amounted to \$31,882 and \$27,566, respectively for the years ended July 31, 2010 and 2009.

The Division provides certain post-retirement health care and life insurance benefits for retired employees and accounts for such benefits in accordance with Statement of Financial Accounting Standards No. 158, Employers Accounting for Defined Benefit Pension and Other Postretirement Plans, and accrues benefits as they are earned. The following table presents the Plan's funded status reconciled with amounts recognized in the Division's statements of financial position at July 31, 2010 and 2009:

|   | 2010       | 2009       |
|---|------------|------------|
| Accumulated post-retirement benefit obligation: |            |            |
| For retirees                                    | \$ 438,460 | \$ 257,306 |
| For active fully-eligible participants          | 303,240    | 149,176    |
| For other active participants                   | 3,436      | 76,511     |
|   | 745,136    | 482,993    |
| Less:   |            |            |
| Unrecognized net loss                           | (256,274)  | (15,186)   |
| Unrecognized prior service cost                 | (24,957)   | (30,382)   |
| Change in unrestricted assets                   |            | 45,568     |
| Accrued post-retirement benefits                | \$ 463,905 | \$ 482,993 |

Net periodic post-retirement benefit costs for years ended July 31, 2010 and 2009, include the following components:

|   | 2010             | 2009      |
|---|------------------|-----------|
| Service cost                                    | \$ 348           | \$ 9,457  |
| Interest cost                                   | (741)            | 27,972    |
| Amortization of unrecognized prior service cost | 4,830            | 4,235     |
| Loss to the extent recognized                   | 12,006           | 8,914     |
| Net periodic post-retirement benefit cost       | <u>\$ 16,443</u> | \$ 50,578 |

For measurement purposes, a 5% annual rate of increase in health care cost was assumed.

#### NOTE 4 - NET ASSETS

Temporarily restricted net assets were available at July 31, 2010 and 2009, for the following purposes:

|  | 2010            | 2009            |
|--|-----------------|-----------------|
| Library endowment funds                      | \$ 3,357        | \$ 2,459        |
| Lynn E. May, Jr. study grant endowment funds | 6,160           | 4,645           |
|  | <u>\$ 9,517</u> | <u>\$ 7,104</u> |

Permanently restricted not assets were available at July 31, 2010 and 2000, for the following numbers

| Permanently restricted net assets were available at July 31, 2010 and 20 | 009, for the following purposes: |           |
|--|----------------------------------|-----------|
|  | 2010                             | 2009      |
| Library endowment funds  | \$ 14,351                        | \$ 13,939 |
| Lynn E. May, Jr. study grant endowment funds                             | 18,869                           | 18,197    |
|  | <u>\$ 33,220</u>                 | \$ 32,136 |

#### NOTE 5 - RELATED PARTY TRANSACTIONS

The Division received \$467,877 and \$480,313 during the years ended July 31, 2010 and 2009, respectively, from the Southern Baptist Convention Executive Committee.

The Division invests all excess operating funds and restricted funds with the Southern Baptist Foundation, an affiliated organization.

The Southern Baptist Convention is a party related to the Division due to the Convention's ability to significantly influence the management or operating policies of the Division by the restrictions on their contributions. The Executive Committee of the Southern Baptist Convention holds title to the Southern Baptist Convention building as trustee for the beneficial use by the Division. The Division pays for shared utilities on a square footage pro- rata basis. The approximate fair value of the benefit received from foregone rent amounted to \$211,173 for the years ended July 31, 2010 and 2009.

NOTE 6 - EXPENSES

The tables below represent expenses by both their functional and natural classifications:

|   | Duagnam                       | 2010                          |                   |
|---|-------------------------------|-------------------------------|-------------------|
|   | Program                       | General                       | T-4-1             |
|   | Support                       | Operating                     | Total             |
| Salaries                                  | <u>Expenses</u><br>\$ 141,860 | <b>Expenses</b><br>\$ 130,947 | \$ 272,807        |
| Employee insurance                        | 34,603                        | 31,941                        | 66,544            |
| Office space and utilities                | 34,003                        | 32,445                        | 32,445            |
| Employee retirement                       | 16,578                        | 15,304                        | 31,882            |
| Provision for post-retirement benefits    | 8,545                         | 7,888                         | 16,433            |
| Social Security                           | 7,424                         | 6,853                         | 14,277            |
| Library Internet and Web site             | 13,997                        | 0,633                         | 13,997            |
| Depreciation                              | 4,957                         | 4,576                         | 9,533             |
| Travel                                    | 4,937                         | 8,783                         | 8,783             |
| Other operating expenses                  | -                             | 7,747                         | 7,747             |
| General insurance                         | -                             | ,                             |                   |
| Microfilm                                 | 2.052                         | 6,435                         | 6,435             |
|   | 3,052                         | 2,818                         | 5,870             |
| Supplies, postage and writing             | 4.942                         | 5,248                         | 5,248             |
| Study grant                               | 4,842                         | -                             | 4,842             |
| Library and archives                      | 4,063                         | 2.750                         | 4,063             |
| Professional services                     | -                             | 3,750                         | 3,750             |
| Telephone                                 | -                             | 2,688                         | 2,688             |
| Maintenance and repairs                   | -                             | 2,150                         | 2,150             |
| Publicity and promotion                   | 1,262                         | -                             | 1,262             |
| Less reimbursement for financial services |                               |                               |                   |
| provided Seminary Extension Division      |                               | <u>(15,850</u> )              | (15,850)          |
|   | <u>\$ 241,183</u>             | <u>\$ 253,723</u>             | <u>\$ 494,906</u> |
|   |                               | 2009                          |                   |
|   | Program                       | General                       |                   |
|   | Support                       | Operating                     | Total             |
|   | Expenses                      | Expenses                      | Expense           |
| Salaries                                  | \$ 145,893                    | \$ 134,671                    | \$ 280,564        |
| Employee insurance                        | 33,013                        | 30,473                        | 63,486            |
| Provision for post-retirement benefits    | 26,301                        | 24,277                        | 50,578            |
| Office space and utilities                | -                             | 34,372                        | 34,372            |
| Employee retirement                       | 14,334                        | 13,232                        | 27,566            |
| Library Internet and Web site             | 18,016                        |                               | 18,016            |
| Social Security                           | 7,841                         | 7,237                         | 15,078            |
| Microfilm                                 | 6,080                         | 5,613                         | 11,693            |
| Depreciation                              | 5,666                         | 5,230                         | 10,896            |
| Travel                                    | -                             | 10,310                        | 10,310            |
| General insurance                         | -                             | 6,676                         | 6,676             |
| Supplies, postage and writing             | -                             | 5,790                         | 5,790             |
| Study grant                               | 5,087                         | -                             | 5,087             |
| Other operating expenses                  | -                             | 4,803                         | 4,803             |
| Library and archives                      | 4,504                         | -                             | 4,504             |
| Professional services                     | -                             | 3,600                         | 3,600             |
| Maintenance and repairs                   | -                             | 2,876                         | 2,876             |
| Publicity and promotion                   | 2,781                         | -                             | 2,781             |
| Telephone                                 | -                             | 2,062                         | 2,062             |
| Employee development                      | -                             | 1,138                         | 1,138             |
| Less reimbursement for financial services |                               |                               |                   |
|   |                               |                               | (10.000)          |
| provided Seminary Extension Division      | \$ 269,516                    | <u>(19,800</u> )              | (19,800)          |

#### INDEPENDENT AUDITORS' REPORT

To the Council of Seminary Presidents – Historical Library and Archives Division

We have audited the accompanying statements of financial position of Council of Seminary Presidents – Historical Library and Archives Division as of July 31, 2010 and 2009, and the related statements of activities and cash flows for the years then ended. These financial statements are the responsibility of the Council of Seminary Presidents – Historical Library and Archives Division's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Council of Seminary Presidents – Historical Library and Archives Division as of July 31, 2010 and 2009, and the changes in its net assets and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

Edmondson, Betzler & Montgomery, PLLC August 26, 2010

#### COOPERATIVE PROGRAM FUNDS RECEIVED August 1, 2009 - July 31, 2010

| Churches                 | \$ 12,273.23 | Montana                   | 239.18               |
|--------------------------|--------------|---------------------------|----------------------|
| Miscellaneous/Individual | 308.75       | Nevada                    | 651.38               |
| Alabama                  | 43,724.37    | New England               | 321.70               |
| Alaska                   | 582.71       | New Mexico                | 2,811.11             |
| Arizona                  | 2,127.87     | New York                  | 546.43               |
| Arkansas                 | 20,777.12    | North Carolina            | 24,490.90            |
| California               | 4,978.27     | Northwest                 | 1,562.74             |
| Colorado                 | 1,195.90     | Ohio                      | 4,073.71             |
| Dakota                   | 91.37        | Oklahoma                  | 23,312.16            |
| D.C.                     | 84.83        | Pennsylvania-South Jersey | 527.96               |
| Florida                  | 31,913.31    | South Carolina            | 31,666.43            |
| Georgia                  | 40,433.33    | Tennessee                 | 35,574.63            |
| Hawaii Pacific           | 894.24       | Texas - BGCT              | 29,394.04            |
| Illinois                 | 6,011.63     | Texas - SBTC              | 33,247.74            |
| Indiana                  | 2,528.27     | Utah - Idaho              | 435.95               |
| Iowa                     | 261.48       | Virginia - BGAV           | 4,498.89             |
| Kansas - Nebraska        | 1,694.90     | Virginia - SBCV           | 10,760.88            |
| Kentucky                 | 20,566.91    | West Virginia             | 1,147.85             |
| Louisiana                | 18,712.77    | Wyoming                   | 421.93               |
| Maryland - Delaware      | 4,325.20     | Puerto Rico               | 6.40                 |
| Michigan                 | 699.52       | Total Cooperative Program | 460,231.59           |
| Minnesota - Wisconsin    | 140.26       | Total Designations        | 701.82               |
| Mississippi              | 26,757.16    | Total Distribution        | <u>\$ 460,933.41</u> |
| Missouri                 | 13,456.15    |                           |                      |

## SOUTHERN BAPTIST FOUNDATION

Statements of Financial Position September 30, 2010 and 2009

|  | Assets                     | 2010                 | 2009                  |
|--|----------------------------|----------------------|-----------------------|
| Agency funds held for others   | \$                         | 172,486,542          | \$ 177,108,488        |
| Agency funds held for others, gift annuities   |                            | 4,250,508            | 3,422,166             |
| Cash   |                            | 14,171               | 12,135                |
| Investments, at fair value:<br>Capital maintenance reserve   |                            | 279,666              | 257.251               |
| Insurance reserve  |                            | 70,928               | 257,351<br>65,428     |
| Operating reserve  |                            | 1,747,722            | 1,695,114             |
| Investments, at fair value   | =                          | 2,098,316            | 2,017,893             |
| Other assets   |                            | -                    | 2,500                 |
| Furniture and equipment, at cost, less accumulated deprec  | eiation                    |                      |                       |
| of \$140,556 in 2010 and \$135,612 in 2009   | -                          | 18,200               | 17,309                |
| Total assets   |                            | <u>8 178,867,737</u> | <u>\$ 182,580,491</u> |
| Agency funds held for others   | s and Net Assets           | 3 172,486,542        | \$ 177,108,488        |
| Agency reserve funds held for others, gift annuities   | 4                          | 1,605,376            | 1,292,520             |
| Actuarial liability for annuities payable  |                            | 2,645,132            | 2,129,646             |
| Accrued post-retirement benefit obligation   |                            | 1,455,624            | 1,207,768             |
| Other liabilities  | _                          | 109,414              | 3,951                 |
| Total liabilities  |                            | 178,302,088          | 181,742,373           |
| Unrestricted net assets  | -                          | 565,649              | 838,118               |
| Total liabilities and net assets   | <u>s</u>                   | <u>8 178,867,737</u> | <u>\$ 182,580,491</u> |
| Stateme  | nts of Activities          |                      |                       |
| Years ended Septe  | ember 30, 2010 and 2009    |                      |                       |
|  |                            | <u>2010</u>          | <u>2009</u>           |
| Changes in unrestricted net assets:<br>Support and revenue:  |                            |                      |                       |
| Southern Baptist Convention Executive Committee a  | nnronriations              | 300,000              | \$ 300,000            |
| Interest and dividend income   | ppropriations              | 61,980               | 68,931                |
| Unrealized gain on investments, net  |                            | 125,634              | 28,154                |
| Administrative fee income  |                            | 478,521              | 454,244               |
| Gifts from individuals and trusts  | -                          | 310,593              | 247,850               |
| Total support and revenue  | -                          | 1,276,728            | 1,099,179             |
| Expenses:  |                            | 1 201 241            | 1.026.544             |
| Program and administrative expenses Adjustment to post-retirement actuarial liability              |                            | 1,301,341<br>247,856 | 1,026,544<br>124,813  |
| Total expenses   | -                          | 1,549,197            | 1,151,357             |
| Decrease in unrestricted net assets  | -                          | (272,469)            | (52,178)              |
| Unrestricted net assets at beginning of year   | =                          | 838,118              | 890,296               |
| Unrestricted net assets at end of year   | (<br><u>\$</u>             | 565,649              | <u>\$ 838,118</u>     |
| Statemen   | ts of Cash Flows           |                      |                       |
| Years ended Septe  | ember 30, 2010 and 2009    | )                    |                       |
|  |                            | <u>2010</u>          | <u>2009</u>           |
| Cash flows from operating activities:  |                            |                      |                       |
| Decrease in unrestricted net assets  | -                          | (272,469)            | <u>\$ (52,178)</u>    |
| Adjustments to reconcile decrease in unrestricted net as<br>cash provided by operating activities: | ssets to net               |                      |                       |
| Depreciation   |                            | 9,649                | 10,477                |
| Unrealized gain on investments   |                            | (80,423)             | (58,314)              |
| (Increase) decrease in operating assets -  |                            | (**, *=*)            | (= =,= = -)           |
| Other assets   |                            | 2,500                | (2,500)               |
| Increase (decrease) in operating liabilities:  |                            |                      |                       |
| Accrued post-retirement benefit obligation   |                            | 247,856              | 124,813               |
| Other liabilities  | -                          | 105,463              | (826)                 |
| Total adjustments  Net cash provided by operating activities                                       | -                          | 285,045<br>12,576    | 73,650<br>21,472      |
| Cash flows from investing activities - purchases of furnitu  | re and equipment           | (10,540)             | (11,953)              |
| Net increase in cash   | equipment                  | 2,036                | 9,519                 |
| Cash at beginning of year  |                            | 12,135               | 2,616                 |
| Cash at end of year  | 9                          |                      | \$ 12,135             |
| G  | 4 4 - 41 - C : - 1 - 4 - 4 | 4-                   |                       |

See accompanying notes to the financial statements

#### Notes to the Financial Statements September 30, 2010 and 2009

#### (1) Nature of operations

Southern Baptist Foundation (the "Foundation") was established by the Southern Baptist Convention (SBC) to provide a wide range of investment services to Convention entities and institutions. The Foundation also provides fiduciary services to individuals who wish to benefit Southern Baptist causes. The Executive Committee of the Southern Baptist Convention provides substantial funding for the services of the Foundation. Gifts from individuals and trusts represent unrestricted gifts and support afforded the Foundation.

## (2) Summary of significant accounting policies

#### (a) Basis of presentation

Net assets and revenues, expenses, gains and losses are classified based on the existence or absence of donor-imposed restrictions. All assets held in trust represent agency funds which are classified as funds held for others. All net assets of the Foundation are classified as unrestricted. Portions of the net assets have been designated by the Board of Trustees (as described below in Note 2c).

#### (b) Agency funds

The agency funds held for others are comprised of funds placed on deposit with the Foundation by the entities of the Southern Baptist Convention and various individuals and other organizations. The agency funds are comprised of the pooled funds (as described in Note 3) and individual trust funds.

The Foundation has received certain charitable annuity gifts whereby the annuitant receives payments based on rates established by the American Council on Gift Annuities. Should the original charitable annuity gift funds be fully distributed prior to the annuitant's death, the Foundation may be required to fund the related shortfall.

Assets held in these annuities are included in Agency funds held for others, gift annuities. A liability is recorded for the present value of the estimated future payments to be made to the donors and/or other beneficiaries.

#### (c) Operations

The Foundation is supported primarily through administration charges for the management of pooled funds and the Executive Committee of the Southern Baptist Convention. Gifts from individuals and trusts, included in the accompanying statements of activities, represent bequests from estates, income from endowments designated in support of the activities of the Foundation, and gifts from individuals. All such gifts are unrestricted as to use. All expenses incurred consist of management and other support of the program activities. The following designations have been made:

<u>Capital maintenance reserve</u> – An unrestricted stock bequest received in 1984 and related accumulated income and gains designated by the Trustees for capital expenditures.

<u>Insurance reserve</u> – Funds designated by the Trustees for insurance claims in excess of available insurance coverage.

Operating reserve - Funds designated by the Trustees for future operations.

<u>Invested in office furniture and equipment</u> – The depreciated cost of office furniture and equipment.

<u>Post-retirement benefits obligation</u> – The unfunded estimated cost of future post-retirement benefits.

<u>Undesignated</u> – The funds that are not designated for a specific purpose.

#### (d) Investments

All investments are stated at fair value, as more fully discussed in Note 5. Investment securities, in general, are exposed to various risks, such as interest rate, credit, and overall market volatility. Due to the level of risk associated with certain investment securities, it is reasonably possible that changes in the values of investment securities will occur in the near term and that such changes could materially affect the amounts reported in the statement of financial position.

Investments held as agency funds for others include U.S. Government and agency securities, corporate bonds, stocks, real estate, mortgage notes and other notes receivable. Purchases and sales of investments are recorded as of the trade date and are allocated to specific accounts. Gains or losses on sales of securities are determined primarily based on the average cost method. Transfers between funds are accounted for at market value, with gains or losses accruing in the fund from which the assets were transferred.

The Foundation's investments consist primarily of short-term investments, common stocks, and fixed income investments.

#### (e) **Depreciation**

Depreciation of office furniture and equipment is computed using the straight-line method over the estimated useful lives of the respective assets, ranging from 3 to 10 years.

#### (f) Use of estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### (g) Allocation of expenses

The estimated costs of providing the various programs and other activities have been summarized on a functional basis. Accordingly, certain costs have been allocated among the programs and supporting services benefited. The Foundation allocates 60% of salaries and related benefits, 100% of Trust System expenses and 100% of travel and client expenses to program services. The functional allocation of expenses for the years ended September 30, 2010 and 2009 is as follows:

|                            | <u>2010</u> | <u>2009</u> |
|----------------------------|-------------|-------------|
| Program                    | \$ 962,224  | \$ 660,406  |
| General and administrative | 339,117     | 366,138     |
|                            | \$1 301 341 | \$1,026,544 |

#### (h) Income taxes

The Foundation has received a determination letter from the Internal Revenue Service stating that it qualifies as an exempt organization under the provisions of Internal Revenue Code Section 501(c)(3). Accordingly, no provision for federal income taxes is reflected in the financial statements.

The Foundation changed its accounting for uncertainty in income taxes as of October 1, 2009 as a result of adopting new principles required by GAAP. Using the new accounting, a tax position is recognized as a benefit only if it is "more likely than not" that the tax position would be sustained in a tax examination, with a tax examination being presumed to occur. The amount recognized is the largest amount of tax benefit that is greater than 50% likely of being realized on examination. For tax positions not meeting the "more likely than not" test, no tax benefit is recorded. The change had no material effect on the Foundation's financial statements.

#### (i) Reclassifications

Certain reclassifications have been made to the 2009 financial statements in order for them to conform to the 2010 presentation. These reclassifications have no effect on the unrestricted net asset balance as of September 30, 2009 or the decrease in unrestricted net assets for the year then ended as previously reported.

#### (j) Subsequent events

The Foundation has evaluated events and transactions that occurred from the date of the financial statements through November 2, 2010, which is the date that the financial statements were available to be issued, for possible recognition or disclosure in the financial statements.

#### (3) Agency funds held for others and Foundation investments

Investments held as agency funds for others, including investments held by the Foundation, at September 30, 2010 and 2009, are summarized as follows:

|                                       | <u>2010</u>   |               | <u>2009</u>          |               |
|---------------------------------------|---------------|---------------|----------------------|---------------|
|                                       | Fair value    | Cost          | Fair value           | Cost          |
| U.S. Government and agency securities | \$ 13,806,144 | \$ 13,206,942 | \$ 17,765,125        | \$ 17,257,298 |
| Corporate and municipal bonds         | 59,240,748    | 56,451,431    | 51,696,888           | 50,662,800    |
| Stocks                                | 49,391,398    | 44,710,372    | 49,456,917           | 47,447,268    |
| Short-term investments                | 51,484,991    | 51,484,991    | 55,249,884           | 55,249,884    |
| Cash                                  | 3,610,405     | 3,610,405     | 7,224,382            | 7,224,382     |
| Other investments                     | 1,301,680     | 1,396,830     | 1,155,351            | 1,155,351     |
|                                       | \$178,835,366 | \$170,860,971 | \$182,548,547        | \$178,996,983 |
| Allocated to:                         |               |               |                      |               |
| Agency funds held for others          | \$176,737,050 | \$168,767,258 | \$180,530,654        | \$176,881,881 |
| Foundation investments                | 2,098,316     | 2,093,713     | 2,017,893            | 2,115,102     |
|                                       | \$178,835,366 | \$170,860,971 | <u>\$182,548,547</u> | \$178,996,983 |

The change in agency funds held for others, including investments held by the Foundation, for the years ended September 30, 2010 and 2009, are summarized as follows:

|  | 2010          | 2009          |
|--|---------------|---------------|
| Cash and securities received for investment                                    | \$414,952,116 | \$368,812,619 |
| Gain (loss) on sale of investments, net  | 2,271,307     | (13,240,892)  |
| Unrealized gain on investments, net  | 4,783,756     | 13,545,050    |
| Investment income  | 3,597,886     | 5,420,924     |
| Total additions  | 425,605,065   | 374,537,701   |
| Less funds remitted to individuals and entities                                | 429,318,246   | 370,181,342   |
| Excess (shortage) of additions over funds remitted                             | (3,713,181)   | 4,356,359     |
| Agency funds held for others, including  |               |               |
| Foundation investments, at beginning of year                                   | 182,548,547   | 178,192,188   |
| Agency funds held for others, including Foundation investments, at end of year | \$178.835.366 | \$182,548,547 |

A substantial portion of the agency funds held for others is invested in the following pooled funds:

#### (a) Annuity funds

The Foundation receives charitable gift annuities and makes payments to annuitants at rates established by the American Council on Gift Annuities.

- i) Tennessee Charitable Gift Annuity Fund: The State of Tennessee requires annuities for Tennessee residents be segregated from other charitable gift annuities. The income rate of return on the Tennessee Charitable Gift Annuity were 2.60% and 1.94% on an annualized basis based on average cost for 2010 and 2009, respectively.
- ii) Annuity Fund Non Tennessee Residents: The income rates of return for 2010 and 2009 for non-Tennessee resident annuities were 2.92% and 3.34%, respectively, based on average cost.

#### (b) Short-term investment pool

This is a pooled fund to facilitate the management of short-term funds for the various accounts. The funds are invested in top quality commercial paper, government agency and corporate bonds with a maturity of one year or less and certificates of deposit. The total rates of return based upon the daily average invested balance, were 0.60% and 1.55% for 2010 and 2009, respectively. The daily average invested balance is at cost, which approximates fair value.

#### (c) Balanced funds

The Foundation maintains two pooled funds to provide diversification for smaller funds with a long-term growth objective. Assets of these funds include bonds, common stocks, and cash equivalents. The total rates of return for the quarterly Balanced Fund, computed in accordance with guidelines established by the Chartered Financial Analysts Institute (CFA), were 8.64% and 4.94% for 2010 and 2009, respectively. The total rates of return for the monthly Balanced Fund computed in accordance with guidelines established by the CFA, were 8.38% in 2010 and 5.01% in 2009.

#### (d) Growth fund

This is a pooled fund with the objective of long-term growth. Assets of the fund include common stocks and cash equivalents. The total rates of return computed in accordance with CFA guidelines were 9.51% in 2010 and 4.80% in 2009.

#### (e) Income fund

This is a pooled fund with the objective of maximizing income. Assets of the fund include U.S. Government and government agency bonds, corporate bonds and cash equivalents. The total rates of return computed in accordance with CFA guidelines were 5.82% in 2010 and 8.71% in 2009.

#### (f) Flexible income fund

The Foundation established the flexible income fund on August 1, 2006 to provide both income and long-term growth. Assets of the fund include U. S. Government and government agency bonds, corporate bonds, preferred stock and cash equivalents. The total rates of return computed in accordance with CFA guidelines were 8.23% in 2010 and 7.23% in 2009.

#### (4) Foundation investments

Investments at September 30, 2010 and 2009, are summarized as follows:

|                             | <u>2010</u>  |              | <u>200</u>   | <u>)9</u>    |
|-----------------------------|--------------|--------------|--------------|--------------|
|                             | Fair value   | Cost         | Fair value   | Cost         |
| Short-term investments      | \$ 93,032    | \$ 93,032    | \$ 161,884   | \$ 161,884   |
| Pooled accounts             | 38,246       | 38,246       | -            | -            |
| Southern Baptist Foundation |              |              |              |              |
| Quarterly Balanced Fund     | 1,967,038    | 1,962,435    | _1,856,009   | 1,953,218    |
|                             | \$ 2,098,316 | \$ 2,093,713 | \$ 2,017,893 | \$ 2,115,102 |

#### (5) Fair Value Measurement

FASB ASC 820, Fair Value Measurements and Disclosures, provides the framework for measuring fair value. The framework provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (level 1 measurements) and the lowest priority to unobservable inputs (level 3 measurements). The three levels of the fair value hierarchy under FASB ASC 820 are described below:

Level 1 - Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets that the Foundation has the ability to access.

Level 2 - Inputs to the valuation methodology include:

- Quoted prices for similar assets or liabilities in active markets;
- Quoted prices for identical or similar assets or liabilities in inactive markets;
- Inputs other than quoted prices that are observable for the asset or liability;
- Inputs that are derived principally from or corroborated by observable market data by correlation or other means.

If the asset or liability has a specified (contractual) term, the Level 2 input must be observable for substantially the full term of the asset or liability.

Level 3 - Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

The asset's or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

The following is a description of the valuation methodologies used for asset measurement measured at fair value. There have been no changes in the methodologies used at September 30, 2010 and 2009.

- (i) U.S. government and agency securities, bonds and common stocks: Valued at quoted market prices on the active market on which the individual securities are traded.
- (ii) Short-term investments and cash: Valued at closing price reported on the active market for money market funds held, which the Foundation attempts to maintain at a constant net asset value of \$1 per share.
- (iii) Other investments: Valued at amortized cost, which approximates fair value.

The following table sets forth by level, within the fair value hierarchy, the Foundation's assets at fair value as of September 30, 2010:

| September 30, 2010:                   |                               |                      |                    |                  |
|---------------------------------------|-------------------------------|----------------------|--------------------|------------------|
|                                       | Fair Value Measurements as of |                      |                    |                  |
|                                       | Septe                         | mber 30, 2010 usin   | g the following in | <u>ıputs</u>     |
|                                       | <u>Total</u>                  | Level 1              | Level 2            | Level 3          |
| U.S. Government and agency securities | \$ 13,806,144                 | \$ 13,806,144        | \$ -               | \$ -             |
| Corporate and municipal bonds         | 59,240,748                    | 59,240,748           | -                  | -                |
| Stocks                                | 49,391,398                    | 49,391,398           | -                  | -                |
| Short-term investments                | 51,484,991                    | 51,484,991           | -                  | -                |
| Cash                                  | 3,610,405                     | 3,610,405            | -                  | -                |
| Other investments                     | 1,301,680                     | 741,987              | 516,675            | 43,018           |
| Total                                 | <u>\$178,835,366</u>          | <u>\$178,275,673</u> | <u>\$ 516,675</u>  | <u>\$ 43,018</u> |
|                                       |                               | Fair Value Measu     | irements as of     |                  |
|                                       | Septe                         | mber 30, 2009 usin   | g the following in | <u>nputs</u>     |
|                                       | Total                         | Level 1              | Level 2            | Level 3          |
| U.S. Government and agency securities | \$ 17,765,125                 | \$ 17,765,125        | \$ -               | \$ -             |
| Corporate and municipal bonds         | 51,696,888                    | 51,696,888           | -                  | -                |
| Stocks                                | 49,456,917                    | 49,456,917           | -                  | -                |
| Short-term investments                | 55,249,884                    | 55,249,884           | -                  | -                |
| Cash                                  | 7,224,382                     | 7,224,382            | -                  | -                |
| Other investments                     | 1,155,351                     |                      | 329,785            | 825,566          |
| Total                                 | \$182,548,547                 | \$181,393,196        | \$ 329,785         | \$825,566        |

## Fair Value Measurements Using Significant Unobservable Inputs (Level 3)

|   | Uniouservable inputs (Le |
|---|--------------------------|
| Balance at September 30, 2008                               | \$ 43,018                |
| Purchases, sales, donations, issuances and settlements, net | 782,548                  |
| Balance at September 30, 2009                               | 825,566                  |
| Purchases, sales, donations, issuances and settlements, net | (782,548)                |
| Balance at September 30, 2010                               | \$ 43,018                |

#### (6) Employee benefits

#### (a) Defined contribution retirement plan

The Foundation has a defined contribution plan administered by GuideStone Financial Resources of the Southern Baptist Convention. The plan provides an employer contribution in an amount equal to 10% of each participant's compensation, as defined in the plan, and an additional employer matching contribution of up to 5% of the employee's compensation based on years of service with the Foundation. The Foundation's contribution amounted to \$68,122 and \$66,427 for 2010 and 2009, respectively.

#### (b) Other post-employment benefits

The Foundation also provides certain post-employment Christmas bonuses, dental care, health care, and life insurance benefits for retired employees. Employees become eligible for partial early retirement benefits upon reaching age 55. The post-retirement coverage was amended on January 1, 2007, such that any employee with less than one year experience with the Foundation shall not be eligible for participation.

The following table presents the post-retirement funded status, actuarially calculated, reconciled with amounts recognized in the Foundation's statement of financial position at September 30, 2010 and 2009:

| Accountleted next actionment hanoff ablication.                                  | <u>2010</u>          | <u>2009</u>   |
|--|----------------------|---------------|
| Accumulated post-retirement benefit obligation:                                  | A (12.167            | A 550 501     |
| For retirees   | \$ 613,167           | \$ 552,581    |
| For active fully-eligible participants   | 294,964              | 269,658       |
| For other active participants  | _547,493             | 385,529       |
|  | 1,455,624            | 1,207,768     |
| Plan assets, at fair value   |                      |               |
| Funded status  | (1,455,624)          | (1,207,768)   |
| Unamortized prior service cost   | 4,355                | 6,517         |
| Unamortized net loss   | 337,195              | 170,291       |
|  | <u>\$(1,114,074)</u> | \$(1,030,960) |
| Net period post-retirement benefit costs for 2010 and 2009 include the following | g components:        |               |
|  | 2010                 | 2009          |
| Service costs  | \$ 39,831            | \$ 31,415     |
| Interest costs   | 76,693               | 71,655        |
| Net periodic post-retirement benefit cost  | 116,524              | 103,070       |
| Other changes in post-retirement benefit obligation:                             |                      |               |

This cost includes the estimated reimbursement that the Foundation is scheduled to receive from the Medicare Prescription Drug Act.

176,336

(45,004)

247,856

63,890

(42,147)

\$ 124,813

The following benefit payments and contributions, which reflect expected future services, as appropriate, are expected to be paid:

| <u>Year</u>       | <u>Amount</u> |
|-------------------|---------------|
| 2011              | \$ 50,279     |
| 2012              | 65,523        |
| 2013              | 64,478        |
| 2014              | 82,453        |
| 2015              | 78,677        |
| 2016 through 2020 | 501,836       |

For measurement purposes, an annual rate of increase in the per capita cost of benefits (health care cost trend) of 9.0% at September 30, 2010 was assumed to decrease 0.5% per year until reaching an ultimate level of 5.0%. The health care cost trend rate at September 30, 2009 was 9.5% The dental care annual cost increase was 5.0% at September 30, 2010 and 2009. The discount rate used in determining the accumulated post-retirement benefit obligation was 5.50% at September 30, 2010 and 6.50% at September 30, 2009.

The health care cost trend rate assumption has a significant effect on the amounts reported. Increasing the assumed health care cost trend by one percentage point in each year would increase the accumulated post-retirement benefit obligation by \$185,415 at September 30, 2010 and would increase the net periodic post-retirement benefit cost by \$15,994 for the year ended September 30, 2010.

#### (7) Related party transaction

Actuarial loss

Benefits paid

The Foundation processed certain receipts of \$385,335,543 and \$334,666,619 and disbursements of \$389,135,896 and \$329,870,789 as agent for a related Southern Baptist entity during 2010 and 2009, respectively.

#### INDEPENDENT AUDITORS' REPORT

Board of Trustees of Southern Baptist Foundation:

We have audited the accompanying statements of financial position of Southern Baptist Foundation (the "Foundation") as of September 30, 2010 and 2009, and the related statements of activities and cash flows for the years then ended. These financial statements are the responsibility of the Foundation's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Foundation's internal control over financial reporting. Accordingly, we express no such opinion. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Southern Baptist Foundation as of September 30, 2010 and 2009, and the changes in its net assets and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

Our audits were made for the purpose of forming an opinion on the basic financial statements taken as a whole. The supplementary information included in the schedules is presented for purposes of additional analysis and is not a required part of the basic financial statements. Such information has been subjected to the auditing procedures applied in the audits of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

Lattimore Black Morgan & Cain, PC Brentwood, Tennessee November 2, 2010

## ETHICS AND RELIGIOUS LIBERTY COMMISSION

STATEMENTS OF FINANCIAL POSITION

#### **ASSETS**

|   | September 30,      |                    |
|---|--------------------|--------------------|
|   | 2010               | 2009               |
| Cash and cash equivalents (Note B)                      | \$1,932,759        | \$1,843,250        |
| Accounts receivable, no allowance for doubtful accounts |                    |                    |
| considered necessary (Note K)                           | 6,604              | 839                |
| Postretirement benefit asset on deposit in trust with   |                    |                    |
| GuideStone Financial Resources of the Southern Baptist  |                    |                    |
| Convention (Note F)                                     | 71,294             | 69,512             |
| Inventory   | 5,278              | 6,583              |
| Prepaid expenses and other assets                       | 22,833             | 18,956             |
| Plant and equipment, net (Note D)                       | 431,742            | 412,154            |
| Total assets  | <u>\$2,470,510</u> | <u>\$2,351,294</u> |
| LIABILITIES AND NET ASSETS                              |                    |                    |
| Accounts payable and accrued liabilities                | \$ 85,807          | \$ 75,097          |
| Postretirement benefit liability (Note F)               | 2,044,033          | 1,851,234          |
| Total liabilities                                       | 2,129,840          | 1,926,331          |
| Net assets:   |                    |                    |
| Unrestricted:   |                    |                    |
| Designated  | 71,294             | 69,512             |
| Undesignated  | <u>81,640</u>      | 93,276             |
| Total unrestricted net assets                           | 152,934            | 162,788            |
| Temporarily restricted (Note H)                         | <u> 187,736</u>    | <u>262,175</u>     |
| Total net assets  | <u>340,670</u>     | 424,963            |
| Total liabilities and net assets                        | <u>\$2,470,510</u> | \$2,351,294        |

## STATEMENTS OF ACTIVITIES YEARS ENDED SEPTEMBER 30, 2010 AND 2009

|  |                   | 2010        |            |              | 2009        |             |
|--|-------------------|-------------|------------|--------------|-------------|-------------|
|  |                   | Temporarily |            |              | Temporarily |             |
|  | Unrestricted      | Restricted  | _Total_    | Unrestricted | Restricted  | _Total_     |
| Support and revenue:                           |                   |             |            |              |             |             |
| Southern Baptist Convention:                   |                   |             |            |              |             |             |
| Cooperative Program (Note K)                   | \$3,164,092       | \$ - \$     | 3,164,092  | \$3,297,064  | \$ -        | \$3,297,064 |
| Designated                                     | 6,462             | _           | 6,462      | 12,128       | 125,000     | 137,128     |
| Products, royalties and commissions            | 46,414            | -           | 46,414     | 24,893       | _           | 24,893      |
| Gifts, designated receipts and other           | 30,026            | 19,892      | 49,918     | 22,175       | 8,354       | 30,529      |
| Interest and investment income                 | 28,856            | 1,042       | 29,898     | 44,779       | 3,186       | 47,965      |
| Net assets released from restrictions (Note H) | 95,373            | (95,373)    | _          | 69,859       | (69,859)    | _           |
|  |                   |             |            |              |             |             |
| Total support and revenue                      | 3,371,223         | _(74,439)   | 3,296,784  | 3,470,898    | 66,681      | 3,537,579   |
| Expenses:                                      |                   |             |            |              |             |             |
| Staff and commission                           | 2,219,687         | _           | 2,219,687  | 2,124,591    | -           | 2,124,591   |
| Program and promotion                          | 914,066           | _           | 914,066    | 932,699      | -           | 932,699     |
| General  | 247,324           | _           | 247,324    | 211,037      | -           | 211,037     |
|  |                   |             |            |              |             |             |
| Total expenses                                 | 3,381,077         | _           | 3,381,077  | 3,268,327    | _           | 3,268,327   |
| Total elipelises                               | 3,301,011         |             | 2,201,011  | 3,200,327    |             | 3,200,327   |
| (Decrease) increase in net assets              | (9,854)           | (74,439)    | (84,293)   | 202,571      | 66,681      | 269,252     |
|  |                   |             |            |              |             |             |
| Net assets (deficit), beginning of year        | 162,788           | 262,175     | 424,963    | (39,783)     | 195,494     | 155,711     |
|  |                   |             |            |              |             |             |
| Net assets, end of year                        | <u>\$ 152,934</u> | \$ 187,736  | \$ 340,670 | \$ 162,788   | \$262,175   | \$ 424,963  |
| , v- J   |                   |             |            |              |             | , , , ,     |

See accompanying notes to financial statements.

| STATEMENTS OF CASH FLOWS                                     |                |              |
|--|----------------|--------------|
|  | Year Ended S   | eptember 30, |
|  | 2010           | 2009         |
| OPERATING ACTIVITIES   |                |              |
| (Decrease) increase in net assets                            | \$ (84,293)    | \$ 269,252   |
| Adjustments to reconcile (decrease) increase in net          |                |              |
| assets to net cash provided by operating activities:         |                |              |
| Gain on sale of assets                                       | (9,956)        | -            |
| Depreciation   | 53,220         | 42,920       |
| Increase in accounts receivable                              | (5,765)        | (231)        |
| Decrease in inventory  | 1,305          | 1,925        |
| Increase in prepaid expenses and other assets                | (3,877)        | (1,147)      |
| Increase (decrease) in accounts payable and accrued expenses | 10,710         | (9,745)      |
| Increase in postretirement benefits, net                     | <u>191,017</u> | 165,766      |
| Total adjustments  | 236,654        | 199,488      |
| Net cash provided by operating activities                    | 152,361        | 468,740      |
| INVESTING ACTIVITIES   |                |              |
| Purchase of plant and equipment                              | (76,852)       | (13,743)     |
| Proceeds from sale of equipment                              | 14,000         |              |
| Net cash used in investing activities                        | (62,852)       | (13,743)     |
| Increase in cash and cash equivalents                        | 89,509         | 454,997      |
| Cash and cash equivalents at beginning of year               | 1,843,250      | 1,388,253    |
| Cash and cash equivalents at end of year                     | \$1,932,759    | \$1,843,250  |

See accompanying notes to financial statements.

#### NOTES TO FINANCIAL STATEMENTS SEPTEMBER 30, 2010 AND 2009

#### A. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### Organization

The Ethics and Religious Liberty Commission (the "Commission") operates under the auspices of the Southern Baptist Convention. The Commission aims to assist Southern Baptists in applying Christian principles in their lives and to coordinate the impact of Southern Baptists concerning private and public moral concerns.

#### Basis of Accounting

The financial statements of the Ethics and Religious Liberty Commission have been prepared on the accrual basis.

#### Basis of Presentation

The Commission classifies its financial position and activities according to three classes of net assets: unrestricted, temporarily restricted and permanently restricted, depending on the existence and nature of restrictions placed on contributions by donors.

The assets of the Commission are reported as follows:

<u>Unrestricted net assets</u> - Includes unrestricted resources and represents expendable funds available for support of operations

Temporarily restricted net assets - Represents donations restricted by the donor for a specified use or period of time

<u>Permanently restricted net assets</u> - Net assets subject to donor-imposed stipulations require that the assets be maintained permanently by the Commission. Generally, the donors of these assets permit the Commission to use all or part of the income earned on related investments for general or specific purposes.

The amount, if any, for each of these classes of net assets is displayed in the statements of financial position and the amount of change in each class of net assets is displayed in the statements of activities. The Commission had no permanently restricted net assets as of September 30, 2010 and 2009.

#### Inventory

Inventory is reported at the lower of cost (specific identification) or market.

#### Plant and Equipment

Plant and equipment are reported at cost, or if contributed, at fair value at date of receipt. It is the Commission's policy to capitalize expenditures for these items in excess of \$1,500. Depreciation is provided using the straight-line method, based on estimated service lives of 5 to 10 years for equipment and 20 to 40 years for buildings and improvements. Expenditures for maintenance and repairs are charged to operations as incurred.

#### Contributions

The Commission reports gifts of cash and other assets as restricted support if they are received with donor stipulations that limit the use of the donated assets. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions. The Commission has elected to report contributions received with donor-imposed restrictions as an increase to unrestricted net assets if the restrictions are met in the same fiscal year that the contributions are received.

The Commission reports gifts of long-lived assets as unrestricted support unless explicit donor stipulations specify how the donated assets must be used. Gifts of long-lived assets with explicit restrictions that specify how the assets are to be used and gifts of cash or other assets that must be used to acquire long-lived assets are reported as restricted support. Absent explicit donor stipulations about how long those long-lived assets must be maintained, the Commission reports expirations of donor restrictions when the donated or acquired long-lived assets are placed in service.

#### Income Taxes

The Commission is exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code; accordingly, no provision for income taxes has been made in the accompanying financial statements. The Commission is not classified as a private foundation.

The Commission accounts for the effect of any uncertain tax positions based on a *more likely than not* threshold to the recognition of the tax positions being sustained based on the technical merits of the position under examination by the applicable taxing authority. If a tax position or positions are deemed to result in uncertainties of those positions, the unrecognized tax benefit is estimated based on a *cumulative probability assessment* that aggregates the estimated tax liability for all uncertain tax positions. Tax positions for the Commission include, but are not limited to, the tax-exempt status and determination of whether income is subject to unrelated business income tax; however, the Commission has determined that such tax positions do not result in an uncertainty requiring recognition.

#### Use of Estimates in the Preparation of Financial Statements

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the financial statements and reported amounts of revenues and expenses during the reporting period. The most significant estimates and assumptions include the recovery period for plant and equipment and accrued postretirement benefit cost. Actual results could differ from those estimates.

#### Cash and Cash Equivalents

Cash and cash equivalents consist primarily of cash on deposit and short-term marketable securities that are readily convertible into cash and purchased with original maturities of three months or less.

#### Fair Value Measurements and Financial Instruments

Assets and liabilities recorded at fair value in the statements of financial position are categorized based on the level of judgment associated with the inputs used to measure their fair value. Level inputs, as defined by FASB Accounting Standards Codification (ASC) 820, Fair Value Measurements, are as follows:

- Level 1 Values are unadjusted quoted prices for identical assets and liabilities in active markets accessible at the measurement date.
- Level 2 Inputs include quoted prices for similar assets or liabilities in active markets, quoted prices from those willing to trade in markets that are not active, or other inputs that are observable or can be corroborated by market data for the term of the instrument. Such inputs include market interest rates and volatilities, spreads and yield curves.
- Level 3 Certain inputs are unobservable (supported by little or no market activity) and significant to the fair value measurement. Unobservable inputs reflect the best estimate of what hypothetical market participants would use to determine a transaction price for the asset or liability at the reporting date.

The Commission's financial instruments consist of cash equivalents, accounts receivable, postretirement benefit asset, and accounts payable and accrued expenses. The carrying values of cash equivalents, accounts receivable, and accounts payable and accrued liabilities approximate their fair values due to the short maturities of these instruments. The Commission's postretirement benefit asset is recorded at fair value using Level 2 inputs.

#### B. <u>DEPOSITED FUNDS WITH THE SOUTHERN BAPTIST FOUNDATION</u>

The Commission has designated funds on deposit with the Southern Baptist Foundation ("SBF") as reserves against future expenditures and contingencies as follows:

|                                     |             | 2010        |       |
|-------------------------------------|-------------|-------------|-------|
|                                     | Market      | Cost        | Yield |
| Operating Savings Fund              | \$ 816,669  | \$ 816,669  | 0.54% |
| Contingency Reserve Fund            | 282,699     | 280,252     | 3.47% |
| Homosexual Task Force Fund          | 161,553     | 161,553     | 0.54% |
| Center for Cultural Engagement Fund | 51,362      | 49,752      | 3.47% |
| Cash Reserve Account                | 351,041     | 351,041     | 0.54% |
|                                     | \$1,663,324 | \$1.659.267 |       |

|                                     |             | 2009        |         |
|-------------------------------------|-------------|-------------|---------|
|                                     | Market      | Cost        | _Yield_ |
| Operating Savings Fund              | \$ 812,595  | \$ 812,595  | 0.54%   |
| Contingency Reserve Fund            | 317,499     | 322,572     | 3.72%   |
| Homosexual Task Force Fund          | 235,513     | 235,513     | 0.54%   |
| Center for Cultural Engagement Fund | 36,639      | 36,362      | 3.72%   |
|                                     | \$1,402,246 | \$1,407,042 |         |

Such funds are considered highly-liquid, short-term investments; accordingly, they are included in cash and cash equivalents in the accompanying statements of financial position.

#### C. OFFICE FACILITIES

The Ethics and Religious Liberty Commission occupies office facilities on the 5th floor of the Southern Baptist Convention Building at 901 Commerce Street in Nashville. Title is held by the Executive Committee of the Southern Baptist Convention as "trustee for the beneficial use of the Ethics and Religious Liberty Commission" and for the other entities occupying the premises.

The Commission owns a building for its Washington, D.C. office (See Note D).

#### D. PLANT AND EQUIPMENT

Plant and equipment consist of the following as of September 30, 2010 and 2009:

|                                | 2010              | 2009        |
|--------------------------------|-------------------|-------------|
| Building and improvements      | \$ 884,691        | \$ 884,691  |
| Furniture and fixtures         | 648,572           | 672,898     |
| Automobiles                    | 65,178            | 59,471      |
| Less: Accumulated depreciation | (1,202,699)       | (1,204,906) |
| Plant and equipment, net       | <u>\$ 431,742</u> | \$ 412,154  |

#### E. RETIREMENT PLAN

The Commission participates in the retirement program of GuideStone Financial Resources of the Southern Baptist Convention. The plan is a defined contribution plan that provides a contribution-matching program to its employees. Contributions to the plan for the years ended September 30, 2010 and 2009, were \$149,713 and \$142,877, respectively.

#### F. POSTRETIREMENT BENEFITS

The Commission provides certain healthcare, life insurance, retirement gift and Christmas bonus benefits for all retired employees who meet certain eligibility requirements.

The status of the plan at September 30, 2010 and 2009, was as follows:

|   | 2010                | 2009                |
|---|---------------------|---------------------|
| Changes in benefit obligation:                  |                     |                     |
| Benefit obligation at beginning of year         | \$ 1,851,234        | \$ 1,685,041        |
| Net periodic post retirement benefit cost       | 241,878             | 206,922             |
| Actual benefit disbursements                    | (49,079)            | (40,729)            |
| Benefit obligation at end of year               | \$ 2,044,033        | <u>\$ 1,851,234</u> |
| Changes in plan assets:                         |                     |                     |
| Fair value of plan assets at beginning of year  | \$ -                | \$ -                |
| Actual contributions                            | 49,079              | 40,729              |
| Actual benefit disbursements                    | (49,079)            | (40,729)            |
| Fair value of plan assets at end of year        | <u>\$</u>           | <u>\$</u>           |
| Funded status:                                  |                     |                     |
| Benefit obligation                              | \$ 2,044,033        | \$ 1,851,234        |
| Net postretirement benefit liability recognized |                     |                     |
| in statements of financial position             | <u>\$ 2,044,033</u> | <u>\$ 1,851,234</u> |
|   |                     |                     |

The net periodic postretirement benefit cost recognized during each of the years ended September 30, 2010 and 2009 was \$241,878 and \$206,922, respectively, and represents the actuarial present value of projected future benefits attributable to employee service rendered during the year.

The net periodic postretirement benefit costs recognized were determined using the weighted-average of assumed annual increases, for both 2010 and 2009, as follows:

| Healthcare costs           | 8.00% |
|----------------------------|-------|
| Future compensation levels | 5.75% |
| Discount rate              | 5.50% |

The healthcare costs rate was assumed to decrease gradually to 4% over the next eight years and remain at that level thereafter.

At September 30, 2010 and 2009, Commission assets with a fair value totaling \$71,294 and \$69,512 have been designated to fund the obligation. For fiscal 2010 and 2009, actual benefit disbursements were funded from operations of the Commission.

#### G. LONG-TERM LEASES

The Commission leases certain equipment under leases, which expire in January 2011. Rent expense for the years ended September 30, 2010 and 2009 under all leases accounted for as operating leases amounted to \$7,732 and \$7,535, respectively. The Commission has future minimum lease payments required under noncancelable lease in effect as of September 30, 2010 in the amount ot \$1,716 due in fiscal year 2011.

#### H. NET ASSETS AND NET ASSETS RELEASED FROM DONOR RESTRICTIONS

Temporarily restricted net assets at September 30, 2010 and 2009 are available for the following purposes:

|                       | 2010      | 2009      |
|-----------------------|-----------|-----------|
| Psalm 139             | \$ 14,029 | \$ 19,068 |
| Homosexual Task Force | 173,707   | 243,107   |
|                       | \$187,736 | \$262,175 |

Net assets are released from donor restrictions by incurring cost and expenses satisfying the restricted purpose or occurrence of other events specified by donors. The purpose restrictions were accomplished for the following programs:

|                       | 2010              | 2009      |
|-----------------------|-------------------|-----------|
| Psalm 139             | \$ 24,932         | \$ -      |
| Homosexual Task Force | 70,441            | 69,858    |
|                       | \$ 95,37 <u>3</u> | \$ 69,859 |

#### I. CONTINGENCIES

#### Concentration of Support

The Commission receives a substantial amount of its support from the Southern Baptist Convention. A significant reduction in the level of this support, if this were to occur, may have an affect on the Commission's programs and activities.

#### J. CONCENTRATIONS OF CREDIT RISK

The Commission maintains its cash and cash equivalents in financial institutions and the Southern Baptist Foundation at balances which, at times, may be uninsured or may exceed federally insured limits. The Commission has not experienced any losses in such accounts. Credit risk also extends to uncollateralized receivables.

#### K. RELATED PARTY

Substantial assistance is received from the Southern Baptist Convention. The Commission is an independent organization, but acts under the auspices of the Convention. Total Cooperative Program contributions from the Convention were \$3,164,092 and \$3,297,064 for the years ended September 30, 2010 and 2009, respectively.

Accounts receivable at September 30, 2010 include \$5,300 for expense reimbursements and receipt documentation due from the President of the Commission.

#### L. SUBSEQUENT EVENTS

The Commission has evaluated subsequent events through December 8, 2010, the date the financial statements were available for issuance, and has determined that there are no subsequent events requiring disclosure.

#### INDEPENDENT AUDITORS' REPORT

The Executive Committee

Ethics and Religious Liberty Commission of the Southern Baptist Convention Nashville, Tennessee

We have audited the accompanying statements of financial position of the Ethics and Religious Liberty Commission of the Southern Baptist Convention (the "Commission") as of September 30, 2010 and 2009, and the related statements of activities and cash flows for the years then ended. These financial statements are the responsibility of the Commission's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Ethics and Religious Liberty Commission of the Southern Baptist Convention, as of September 30, 2010 and 2009, and the changes in its net assets and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

Crosslin & Associates, P.C. Nashville, Tennessee December 8, 2010

## DISTRIBUTION BY STATES OF COOPERATIVE PROGRAM RECEIPTS October 1, 2009 - September 30, 2010

| Churches                 | \$ 12,273.23 | Montana                   | 239.18               |
|--------------------------|--------------|---------------------------|----------------------|
| Miscellaneous/Individual | 308.75       | Nevada                    | 651.38               |
| Alabama                  | 43,724.37    | New England               | 321.70               |
| Alaska                   | 582.71       | New Mexico                | 2,811.11             |
| Arizona                  | 2,127.87     | New York                  | 546.43               |
| Arkansas                 | 20,777.12    | North Carolina            | 24,490.90            |
| California               | 4,978.27     | Northwest                 | 1,562.74             |
| Colorado                 | 1,195.90     | Ohio                      | 4,073.71             |
| Dakota                   | 91.37        | Oklahoma                  | 23,312.16            |
| D.C.                     | 84.83        | Pennsylvania-South Jersey | 527.96               |
| Florida                  | 31,913.31    | South Carolina            | 31,666.43            |
| Georgia                  | 40,433.33    | Tennessee                 | 35,574.63            |
| Hawaii Pacific           | 894.24       | Texas - BGCT              | 29,394.04            |
| Illinois                 | 6,011.63     | Texas - SBTC              | 33,247.74            |
| Indiana                  | 2,528.27     | Utah - Idaho              | 435.95               |
| Iowa                     | 261.48       | Virginia - BGAV           | 4,498.89             |
| Kansas - Nebraska        | 1,694.90     | Virginia - SBCV           | 10,760.88            |
| Kentucky                 | 20,566.91    | West Virginia             | 1,147.85             |
| Louisiana                | 18,712.77    | Wyoming                   | 421.93               |
| Maryland - Delaware      | 4,325.20     | Puerto Rico               | 6.40                 |
| Michigan                 | 699.52       | Total Cooperative Program | 460,231.59           |
| Minnesota - Wisconsin    | 140.26       | Total Designations        | 701.82               |
| Mississippi              | 26,757.16    | Total Distribution        | <u>\$ 460,933.41</u> |
| Missouri                 | 13,456.15    | l                         |                      |

## WOMAN'S MISSIONARY UNION AUXILIARY TO SOUTHERN BAPTIST CONVENTION

## Statement of Financial Position, September 30, 2010

| Assets                                   | Unrestricted         | Temporarily<br>Restricted | Permanently<br>Restricted | Total                |
|--|----------------------|---------------------------|---------------------------|----------------------|
| Current assets                           |                      |                           |                           |                      |
| Cash and cash equivalents - unrestricted | \$ 59,078            | \$ -                      | \$ -                      | \$ 59,078            |
| Investments                              | 88,084               | -                         | -                         | 88,084               |
| Accounts receivable, net                 | 575,979              | -                         | -                         | 575,979              |
| Inventory, net                           | 475,024              | 23,523                    | -                         | 498,547              |
| Other current assets                     | 322,201              |                           |                           | 322,201              |
|  | 1,520,366            | 23,523                    | -                         | 1,543,889            |
| Property and equipment, net              | 2,611,443            | -                         | -                         | 2,611,443            |
| Other assets                             |                      |                           |                           |                      |
| Cash and cash equivalents - restricted   | -                    | 478,589                   | -                         | 478,589              |
| Investments held for long-term purposes  | 6,885,783            | 1,025,393                 | 959,561                   | 8,870,737            |
|  | 6,885,783            | 1,503,982                 | 959,561                   | 9,349,326            |
|  | <u>\$ 11,017,592</u> | <u>\$ 1,527,505</u>       | <u>\$ 959,561</u>         | <u>\$ 13,504,658</u> |
| Liabilities and Net Assets               |                      |                           |                           |                      |
| Current liabilities                      |                      |                           |                           |                      |
| Accounts payable and accrued expenses    | \$ 540,655           | \$ 1,710                  | \$ -                      | \$ 542,365           |
| Deferred revenue                         | 3,396,450            |                           |                           | 3,396,450            |
|  | 3,937,105            | 1,710                     | -                         | 3,938,815            |
| Net assets                               |                      |                           |                           |                      |
| Unrestricted                             | 7,080,487            | -                         | -                         | 7,080,487            |
| Temporarily restricted                   | -                    | 1,525,795                 | -                         | 1,525,795            |
| Permanently restricted                   |                      |                           | 959,561                   | 959,561              |
|  | 7,080,487            | 1,525,795                 | 959,561                   | 9,565,843            |
|  | <u>\$ 11,017,592</u> | <u>\$ 1,527,505</u>       | <u>\$ 959,561</u>         | <u>\$ 13,504,658</u> |

## Statement of Financial Position, September 30, 2009

| Assets                                   | <u>Unrestricted</u>  | Temporarily<br><u>Restricted</u> | Permanently<br>Restricted | Total                |
|--|----------------------|----------------------------------|---------------------------|----------------------|
| Current assets                           |                      |                                  |                           |                      |
| Cash and cash equivalents - unrestricted | \$ 931,022           | \$ -                             | \$ -                      | \$ 931,022           |
| Investments                              | 57,258               | -                                | -                         | 57,258               |
| Accounts receivable, net                 | 457,655              | -                                | -                         | 457,655              |
| Inventory, net                           | 614,181              | 10,801                           | -                         | 624,982              |
| Other current assets                     | 202,899              |                                  |                           | 202,899              |
|  | 2,263,015            | 10,801                           | -                         | 2,273,816            |
| Property and equipment, net              | 2,772,441            | -                                | -                         | 2,772,441            |
| Other assets                             |                      |                                  |                           |                      |
| Cash and cash equivalents - restricted   | -                    | 399,087                          | -                         | 399,087              |
| Investments held for long-term purposes  | 6,403,892            | 912,605                          | 959,561                   | 8,276,058            |
| Beneficial interest in trust             | 79                   |                                  |                           | 79                   |
|  | 6,403,971            | _1,311,692                       | 959,561                   | 8,675,224            |
|  | \$ 11,439,427        | \$ 1,322,493                     | \$ 959,561                | \$13,721,481         |
| Liabilities and Net Assets               |                      |                                  |                           |                      |
| Current liabilities                      |                      |                                  |                           |                      |
| Accounts payable and accrued expenses    | \$ 595,043           | \$ 3,290                         | \$ -                      | \$ 598,333           |
| Deferred revenue                         | 3,719,191            |                                  |                           | 3,719,191            |
|  | 4,314,234            | 3,290                            | -                         | 4,317,524            |
| Net assets                               |                      |                                  |                           |                      |
| Unrestricted                             | 7,125,193            | -                                | -                         | 7,125,193            |
| Temporarily restricted                   | -                    | 1,319,203                        | -                         | 1,319,203            |
| Permanently restricted                   |                      |                                  | 959,561                   | 959,561              |
|  | 7,125,193            | 1,319,203                        | 959,561                   | 9,403,957            |
|  | <u>\$ 11,439,427</u> | <u>\$ 1,322,493</u>              | <u>\$ 959,561</u>         | <u>\$ 13,721,481</u> |

See notes to financial statements.

### Statement of Activities Year ended September 30, 2010

|   | <u>Unrestricted</u> | Temporarily<br><u>Restricted</u> | Permanently<br><u>Restricted</u> | Total        |
|---|---------------------|----------------------------------|----------------------------------|--------------|
| Support and revenue                     |                     |                                  |                                  |              |
| Periodical subscriptions                | \$ 5,616,545        | \$ -                             | \$ -                             | \$ 5,616,545 |
| Sales of products and literature        | 1,944,132           | -                                | -                                | 1,944,132    |
| Contributions                           | 441,543             | 292,451                          | -                                | 733,994      |
| Conferences                             | 36,960              | -                                | -                                | 36,960       |
| Investment income                       | 478,555             | 157,789                          | -                                | 636,344      |
| Other income                            | 86,734              | -                                | -                                | 86,734       |
| Net assets released from restriction    | 243,648             | (243,648)                        |                                  |              |
|   | 8,848,117           | 206,592                          | -                                | 9,054,709    |
| Functional expenses                     |                     |                                  |                                  |              |
| Program services                        |                     |                                  |                                  |              |
| Cost of production                      | 2,836,284           | -                                | -                                | 2,836,284    |
| Payroll and related expenses            | 3,077,581           | -                                | -                                | 3,077,581    |
| Contributions, grants, and scholarships | 310,047             | -                                | -                                | 310,047      |
| Other program service costs             | 961,633             | -                                | -                                | 961,633      |
| Supporting activities                   |                     |                                  |                                  |              |
| Payroll and related expenses            | 1,325,253           | -                                | -                                | 1,325,253    |
| Other supporting activities costs       | 382,025             |                                  |                                  | 382,025      |
|   | 8,892,823           |                                  |                                  | 8,892,823    |
| Change in net assets                    | (44,706)            | 206,592                          | -                                | 161,886      |
| Net assets - beginning of year          | 7,125,193           | 1,319,203                        | 959,561                          | 9,403,957    |
| Net assets - end of year                | \$ 7,080,487        | <u>\$ 1,525,795</u>              | \$ 959,561                       | \$ 9,565,843 |

### Statement of Activities Year ended September 30, 2009

|   | Unrestricted | Temporarily Restricted | Permanently<br>Restricted | Total        |
|---|--------------|------------------------|---------------------------|--------------|
| Support and revenue                     |              |                        |                           |              |
| Periodical subscriptions                | \$ 6,045,599 | \$ -                   | \$ -                      | \$ 6,045,599 |
| Sales of products and literature        | 2,142,797    | -                      | -                         | 2,142,797    |
| Contributions                           | 405,351      | 281,433                | -                         | 686,784      |
| Conferences                             | 79,620       | -                      | -                         | 79,620       |
| Investment income                       | 159,588      | 98,240                 | -                         | 257,828      |
| Other income                            | 131,284      | -                      | -                         | 131,284      |
| Net assets released from restriction    | 245,981      | (245,981)              |                           |              |
|   | 9,210,220    | 133,692                | -                         | 9,343,912    |
| Functional expenses                     |              |                        |                           |              |
| Program services                        |              |                        |                           |              |
| Cost of production                      | 2,990,042    | -                      | -                         | 2,990,042    |
| Payroll and related expenses            | 3,255,928    | -                      | -                         | 3,255,928    |
| Contributions, grants, and scholarships | 332,734      | -                      | -                         | 332,734      |
| Other program service costs             | 1,053,448    | -                      | -                         | 1,053,448    |
| Supporting activities                   |              |                        |                           |              |
| Payroll and related expenses            | 1,423,473    | -                      | -                         | 1,423,473    |
| Other supporting activities costs       | 426,278      |                        |                           | 426,278      |
|   | 9,481,903    |                        |                           | 9,481,903    |
| Change in net assets                    | (271,683)    | 133,692                | -                         | (137,991)    |
| Net assets - beginning of year          | 7,396,876    | 1,185,511              | 959,561                   | 9,541,948    |
| Net assets - end of year                | \$ 7,125,193 | \$ 1,319,203           | \$ 959,561                | \$ 9,403,957 |
| See notes to financial statements.      |              |                        |                           |              |

#### Statements of Cash Flows Years ended September 30, 2010 and 2009

|   | 2010             | 2009              |
|---|------------------|-------------------|
| Operating activities                                |                  |                   |
| Change in net assets                                | \$ 161,886       | \$ (137,991)      |
| Adjustments to reconcile change in net assets to    |                  |                   |
| net cash (used in) provided by operating activities |                  |                   |
| Depreciation  | 184,080          | 224,179           |
| Bad debt expense                                    | 31,879           | 27,587            |
| Change in value of split-interest agreements        | 79               | 160,651           |
| Net unrealized and realized (gain) on investments   | (542,076)        | (87,234)          |
| Changes in operating assets and liabilities         |                  |                   |
| Accounts receivable                                 | (150,203)        | (37,096)          |
| Inventory   | 126,435          | 243,826           |
| Other current assets                                | (119,300)        | (3,158)           |
| Accounts payable and accrued expenses               | (55,968)         | (81,766)          |
| Deferred revenue                                    | (322,742)        | (297,523)         |
| Net cash (used in) provided by operating activities | (685,930)        | 11,475            |
| Investing activities                                |                  |                   |
| Proceeds from sale of investments                   | 10,000           | 43,500            |
| Purchases of investments                            | (93,431)         | (165,161)         |
| Purchases of property and equipment                 | (23,081)         | (8,165)           |
| Increase in restricted cash                         | (79,502)         | (111,218)         |
| Net cash used in investing activities               | (186,014)        | (241,044)         |
| Net decrease in cash and cash equivalents           | (871,944)        | (229,569)         |
| Cash and cash equivalents - beginning of year       | 931,022          | 1,160,591         |
| Cash and cash equivalents - end of year             | <u>\$ 59,078</u> | <u>\$ 931,022</u> |

See notes to financial statements.

Notes to Financial Statements, September 30, 2010 and 2009

### NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### Nature of Activities

The Woman's Missionary Union, Auxiliary to Southern Baptist Convention (WMU) is a national not-for-profit religious society established to provide religious education and facilitate global missions. WMU sells magazines, books and other religious products throughout the United States.

#### **Basis of Accounting and Use of Estimates**

The financial statements of the WMU have been prepared on the accrual basis of accounting. The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts and disclosures. Actual results could differ from those estimates. The financial statements were approved and authorized by management as available to be issued on December 17, 2010.

#### **Basis of Financial Statement Presentation**

The WMU reports information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets.

Unrestricted Net Assets are those currently available at the direction of the Board for use in the WMU's operations and those resources invested in property and equipment.

Temporarily Restricted Net Assets are those which are stipulated by donors for specific operating purposes and those that are time restricted.

Permanently Restricted Net Assets are those contributed with donor restrictions requiring they be held in perpetuity.

When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, restricted net assets are reclassified to unrestricted net assets and are reported in the statements of activities as net assets released from restriction.

#### Cash and Cash Equivalents

Cash and cash equivalents are defined as cash and temporary investments that have an initial maturity of three months or less. The WMU maintains cash in financial institutions which, at times, may exceed federally insured amounts. These amounts represent actual account balances held by financial institutions at the end of the period, and unlike the balances reported in the financial statements, the account balances do not reflect timing delays inherent in reconciling items such as outstanding checks and deposits in transit.

#### Investments

Investments in equity and debt securities with readily determinable fair values are recorded at fair market value. Investments without readily determinable fair values are recorded at cost, or if impaired, at estimated realizable value. The WMU's investments as of September 30, 2010 and 2009 consisted primarily of funds invested in fixed income and equity securities. Expenses relating to investment income, including custodial fees and investment advisory fees, totaled \$90,085 and \$68,393 during the years ended September 30, 2010 and 2009, respectively, and have been netted against investment income in the accompanying statements of activities.

The Finance Committee of the WMU has interpreted the State Prudent Management of Institutional Funds Act (SPMIFA) as requiring the preservation of the fair value of the original gift as of the gift date of the donor restricted endowment funds absent donor stipulations to the contrary. As a result of this interpretation, the WMU classifies as permanently restricted net assets (a) The original value of gifts donated to the endowment funds, and (b) The value of subsequent contributions to the endowment funds and accumulations to the permanent endowment funds made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor restricted endowment funds that is not classified in permanently restricted net assets is classified as temporarily restricted net assets until those amounts are appropriated for expenditure by the WMU in a manner consistent with the standard of prudence prescribed by SPMIFA. In accordance with SPMIFA, the WMU considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds: (1) The duration and preservation of the fund, (2) The purposes of the WMU and the donor-restricted endowment funds, (3) General economic conditions, (4) The possible effect of inflation and deflation, (5) The expected total return from income and the appreciation of investments, (6) Other resources of the WMU, and (7) The investment policies of the WMU.

The Finance Committee is charged with the fiduciary responsibility of preserving and augmenting the value of the endowments, included in investments, thereby sustaining the ability to generate financial support to further the mission of the WMU. The Committee's investment objective is to maximize investment returns consistent with liquidity needs of the WMU while protecting principal from value decline due to investment losses or inflation. The goal is to maintain an asset mix of approximately 30% equity securities, 65% fixed-income securities, and 5% cash, while recognizing that these are allocation targets which may vary in the short-term because of market conditions and other factors. The spending of earnings on endowed funds is to be monitored by the Finance Committee of the WMU to ensure that spending does not exceed actual returns in excess of principal amounts invested and to make any adjustments to spending as deemed necessary. Spending decisions are approved by the Endowment Committee and are based on 5% of the market value of the endowment funds as of the preceding June 30.

#### Accounts Receivable

The WMU reports trade receivables at net realizable value. Management determines the allowance for doubtful accounts based on historical losses and current economic conditions. On a continuing basis, management analyzes delinquent receivables and, once these receivables are determined to be uncollectible, they are written off through a charge against an existing allowance account or against current earnings. Based on management's review of current accounts receivable, no allowance for doubtful accounts was considered necessary at September 30, 2010 or 2009.

The WMU sells books and periodicals to customers, primarily churches, who may charge their purchases using a credit card from LifeWay Christian Resources of the Southern Baptist Convention. Payment of the receivables related to such credit card sales are guaranteed by LifeWay Christian Resources and totaled \$218,341 and \$289,791 at September 30, 2010 and 2009, respectively. The WMU also sells to various bookstores and allows the bookstores to return items for a period of time. Management estimates an allowance for returns based on an estimate of potential returns. The allowance totaled \$126,000 and \$120,000 at September 30, 2010 and 2009, respectively.

#### Inventory

Inventory consists of literature, books, and supplies and is stated at the lower of cost, as determined by the first-in, first-out (FIFO) method, or market. Management determines the allowance for obsolete inventory based on historical losses and current economic conditions. The allowance for obsolete inventory totaled \$390,000 and \$360,000 at September 30, 2010 and 2009, respectively.

## **Property and Equipment**

Property and equipment are carried at cost less accumulated depreciation and include expenditures that substantially increase the useful lives of existing property and equipment. Maintenance, repairs and minor renovations are charged to expense as incurred. Upon the sale or retirement of property and equipment, the cost and related accumulated depreciation are removed from their respective accounts and the resulting gain or loss is included in the change in net assets. The WMU provides for depreciation using the straight-line method designed to amortize costs over the following estimated useful lives: buildings and improvements, 5 to 40 years; furniture and fixtures, 5 to 10 years; and office equipment, 3 to 10 years.

### Income Taxes

The WMU is organized as a not-for-profit corporation under the Alabama Nonprofit Corporation Act. Additionally, the Organization has been granted tax-exempt status by the Internal Revenue Service for income tax purposes. The Organization is subject to unrelated business income tax (UBIT) only if it engages in activities subject to the UBIT regulations.

The Organization adopted the provisions of Financial Accounting Standards Board Accounting Standards Codification (FASB ASC) 740, *Uncertainty in Income Taxes*, effective October 1, 2009. Using that guidance, tax positions initially need to be recognized in the financial statements when it is more-likely-than-not the position will be sustained upon examination by the tax authorities.

As of September 30, 2010, the Organization had no uncertain tax positions that qualify for either recognition or disclosure in the financial statements based on an assessment of many factors including experience and interpretations of tax laws applied to the facts of each matter for all open tax years (after 2005 for federal and state).

#### **Donated Materials and Services**

No amounts have been reflected in the financial statements for donated services inasmuch as these materials and services do not create or enhance nonfinancial assets or require specialized skills.

#### Collections of Works of Art and Historical Treasures

The WMU holds cultural artifacts and clothing that were contributed to the Organization. The collections are held for public education rather than financial gain and thus are not recognized as assets in the accompanying statements of financial position. The collections total more than 500 items and have an insured value of \$500,000.

Although the financial statements do not disclose the cumulative cost of collections, each of the items in the collection is cataloged, preserved, and cared for, and activities verifying their existence and assessing their condition are performed continuously.

#### **Shipping Costs**

Shipping costs are expensed as incurred and are included in the cost of production in the accompanying statements of activities.

#### Fair Value

FASB ASC 820, Fair Value Measurements and Disclosures, establishes a framework for measuring fair value. That framework provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements). The three levels of the fair value hierarchy under FASB ASC 820 are described as follows:

Level 1 – Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets that the Organization has the ability to access.

Level 2 – Inputs to the valuation methodology include:

- · Quoted prices for similar assets or liabilities in active markets.
- · Quoted prices for identical or similar assets or liabilities in inactive markets.
- Inputs other than quoted prices that are observable for the asset or liability.
- · Inputs which are derived principally from or corroborated by observable market data by correlation or other means.

If the asset or liability has a specified (contractual) term, the Level 2 input must be observable for substantially the full term of the asset or liability.

Level 3 - Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

The fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

#### **NOTE 2 - INVESTMENTS**

The investments of the WMU consisted of the following at September 30, 2010:

|                    |                   |              | (Depreciation)      |
|--------------------|-------------------|--------------|---------------------|
|                    | <u>Fair Value</u> | Cost         | <b>Appreciation</b> |
| Money market funds | \$ 88,084         | \$ 88,084    | \$ -                |
| Common stocks      | 1,870,607         | 2,063,297    | (192,690)           |
| Mutual funds       | 7,000,130         | 6,809,763    | 190,367             |
|                    | \$ 8,958,821      | \$ 8,961,144 | \$ (2,323)          |

Unraalizad

Unraalizad

The investments of the WMU consisted of the following at September 30, 2009:

|                    | Fair Value          | Cost                | <u>Depreciation</u> |
|--------------------|---------------------|---------------------|---------------------|
| Money market funds | \$ 57,258           | \$ 57,258           | \$ -                |
| Corporate stocks   | 1,842,217           | 2,147,325           | (305,108)           |
| Mutual funds       | 6,433,841           | 6,653,360           | (219,519)           |
|                    | <u>\$ 8,333,316</u> | <u>\$ 8,857,943</u> | <u>\$ (524,627)</u> |

1,655,626

1,965,308

11.158.040

8,385,599

For the years ended September 30, 2010 and 20098, investment income consisted of the following:

|   | 2010       | 2009       |
|---|------------|------------|
| Interest and dividends, net                           | \$ 94,268  | \$ 170,594 |
| Realized gain (loss) loss on sale of investments, net | 47,349     | (48,632)   |
| Unrealized gain on investments, net                   | 494,727    | 135,866    |
|   | \$ 636,344 | \$ 257,828 |

The following provides a description of restrictions placed on the net assets represented in the WMU's endowment funds, included in investments at September 30:

|                        | Type | 2010         | 2009       |
|------------------------|------|--------------|------------|
| Permanently restricted | A    | \$ 959,561   | \$ 959,561 |
| Temporarily restricted | C    | 65,558       | (6,004)    |
|                        |      | \$ 1.025.119 | \$ 953.557 |

Type A restrictions are the portion of the donor-restricted endowment funds that is deemed to be permanently restricted by donor stipulation. Type C restrictions are the remaining portion of the WMU's endowment funds for which the donor-imposed purpose restrictions have been met but the amounts have yet to be expended. The WMU did not have board-designated endowment funds at September 30, 2010 or 2009.

Changes in endowment net assets consisted of the following during the years ended September 30:

|  | Temporarily Restricted | Permanently<br><u>Restricted</u> |
|--|------------------------|----------------------------------|
| Endowment net assets - September 30, 2008                          | \$ (59,805)            | \$ 959,561                       |
| Investment income  | 25,579                 | -                                |
| Unrealized and realized gain on investments, net                   | 28,222                 |                                  |
| Endowment net assets - September 30, 2009                          | (6,004)                | 959,561                          |
| Investment income  | 18,437                 | -                                |
| Unrealized and realized gain on investments, net                   | 53,125                 |                                  |
| Endowment net assets - September 30, 2010                          | <u>\$ 65,558</u>       | <u>\$ 959,561</u>                |
| NOTE 3 - PROPERTY AND EQUIPMENT                                    |                        |                                  |
| Property and equipment consisted of the following at September 30: |                        |                                  |
|  | 2010                   | 2009                             |
| Land   | \$ 503,741             | \$ 503,741                       |
| Buildings and improvements   | 7,033,365              | 7,033,365                        |

## NOTE 4 - SPLIT-INTEREST AGREEMENTS

The WMU is a designated beneficiary under an irrevocable trust. The terms of the agreement state the WMU is to receive 15 percent of the donor's gross estate upon the death of the donor, which occurred in April 2008. The WMU recorded the net amount expected to be received of \$79 as an unrestricted contribution during the year ended September 30, 2009. At September 30, 2010, the receivable balance totaled \$0. The asset is reported at fair market value in the statements of financial position.

1,655,626

1,961,962

11.154.694

8,543,251

\$2,611,443

#### NOTE 5 - NOTE PAYABLE

Less accumulated depreciation

Furniture and fixtures

Office equipment

At September 30, 2010, the WMU has a line of credit agreement with a financial institution, secured by investments. Under this agreement, the WMU may borrow up to \$1,000,000. Interest is calculated at the financial institution's prime rate, with a minimum rate of 4.50%. WMU's interest rate was 4.50% at September 30, 2010. The line of credit can be renewed annually in March upon review of the WMU's financial condition. There was no outstanding balance at September 30, 2010 or 2009.

#### NOTE 6 - TEMPORARILY AND PERMANENTLY RESTRICTED NET ASSETS

Temporarily and permanently restricted net assets were available for the following purposes at September 30:

|                                 | 2010                | 2009              |
|---------------------------------|---------------------|-------------------|
| Temporarily restricted          |                     |                   |
| Purpose restrictions            |                     |                   |
| Missions                        | <u>\$ 1,525,795</u> | \$ 1,319,203      |
| Permanently restricted          |                     |                   |
| Endowments - missions education | <u>\$ 959,561</u>   | <u>\$ 959,561</u> |

#### NOTE 7 - FAIR VALUES

The following is a description of the valuation methodologies used for assets measured at fair value. There have been no changes in the methodologies used at September 30, 2010 and 2009.

- Common Stocks and Mutual Funds: Valued at the closing price reported on the active market on which the individual securities are traded.
- · Money Market: Valued at amortized cost which approximates fair value.

The preceding methods described may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, although management believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

The following table sets forth by level, within the fair value hierarchy, the investments as reported on the statement of financial position at fair value, as of September 30, 2010 and 2009. As required, assets are classified based on the lowest level of input that is significant to the fair value measurement.

|  |                                | September 30, 2010     |                     |                           |  |  |  |  |
|--|--------------------------------|------------------------|---------------------|---------------------------|--|--|--|--|
|  |                                | Quoted Prices          |                     |                           |  |  |  |  |
|  |                                | in Active              | Significant         |                           |  |  |  |  |
|  |                                | Markets for            | Other               | Significant               |  |  |  |  |
|  |                                | Identical              | Observable          | Unobservable<br>Inputs    |  |  |  |  |
|  |                                | Assets                 | Inputs              |                           |  |  |  |  |
|  | Fair Value                     | (Level 1)              | (Level 2)           | (Level 3)                 |  |  |  |  |
| Money market funds                     | \$ 88,084                      | \$ 88,084              | \$ -                | \$ -                      |  |  |  |  |
| Corporate stocks                       | 1,870,607                      | 1,870,607              | _                   | -                         |  |  |  |  |
| Mutual funds                           | 7,000,130                      | · · · · ·              | 7,000,130           | -                         |  |  |  |  |
|  | \$ 8,958,821                   | \$ 1,958,691           | \$7,000,130         | <u>s -</u>                |  |  |  |  |
|  | September 30, 2009             |                        |                     |                           |  |  |  |  |
|  |                                | Quoted Prices          |                     |                           |  |  |  |  |
|  |                                | in Active              | Significant         |                           |  |  |  |  |
|  |                                | Markets for            | Other               | Significant               |  |  |  |  |
|  |                                | Identical              | Observable          | Unobservable              |  |  |  |  |
|  |                                |                        |                     |                           |  |  |  |  |
|  |                                | Assets                 | Inputs              | Inputs                    |  |  |  |  |
|  | Fair Value                     | Assets<br>(Level 1)    | Inputs<br>(Level 2) |                           |  |  |  |  |
| Money market funds                     | <u>Fair Value</u><br>\$ 57,258 |                        | •                   | Inputs<br>(Level 3)<br>\$ |  |  |  |  |
| Money market funds<br>Corporate stocks |                                | (Level 1)              | (Level 2)           | (Level 3)                 |  |  |  |  |
| -                                      | \$ 57,258                      | (Level 1)<br>\$ 57,258 | (Level 2)           | (Level 3)                 |  |  |  |  |

#### NOTE 8 - RELATED PARTY TRANSACTIONS

The WMU formed the Woman's Missionary Union Foundation (the Foundation), an affiliate nonprofit organization, for the purpose of motivating and facilitating the making of gifts, donations, and benefactions for the advancement, promotion, and maintenance of the WMU and the various causes fostered, approved, endorsed, promoted, or officially sanctioned by the WMU, including, but not limited to, missions education, and for any other purpose within the scope of the Foundation. The Foundation also manages investments for several other organizations and may make grants to other organizations at its discretion.

The WMU requested grants from the Foundation totaling \$321,888 and \$316,559 during the years ended September 30, 2010 and 2009, respectively.

The WMU charges the Foundation \$1,000 per month for the use of shared facilities and personnel.

The WMU maintains funds with the Foundation which are invested in mutual funds and money market funds. For its asset management services, the Foundation receives a fee of one percent of total assets under management. The WMU had investments under the Foundation's management totaling \$7,000,130 and \$6,434,261 at September 30, 2010 and 2009, respectively.

At September 30, 2010 and 2009, the WMU had a net payable to the Foundation totaling \$6,783 and \$18,162, respectively.

#### NOTE 9 - RETIREMENT PLAN

The WMU participates in the Southern Baptist Protection Program Convention Annuity Plan (the Plan), which is a defined contribution retirement plan. In 2009, the WMU discontinued the 10 percent contribution of each employee's compensation into the Plan. Employee contributions are not required; however, voluntary contributions are allowed. The WMU matches between one percent and five percent of the voluntary contributions depending on years of service by the employee. WMU contributions to the plan totaled \$133,204 and \$242,837 for the years ended September 30, 2010 and 2009, respectively.

#### NOTE 10 - SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION

Cash paid for interest for the years ended September 30, 2010 and 2009 totaled \$5,769 and \$2,956, respectively.

#### NOTE 11 - FUNCTIONAL EXPENSES

The expenses of the WMU, by function, are as follows for the years ended September 30:

|   | 2010        |             |              | 2009        |             |             |
|---|-------------|-------------|--------------|-------------|-------------|-------------|
|   | Program     | Supportin   |              | Program     |             |             |
|   | Services    | Activities  | <u>Total</u> | Services    | Activities  | Total       |
| Cost of production                      |             |             |              |             |             |             |
| Periodicals                             | \$1,802,465 | \$ -        | \$1,802,465  | \$1,966,840 | \$ -        | \$1,966,840 |
| Products and literature                 | 1,033,819   |             | 1,033,819    | 1,023,202   |             | 1,023,202   |
|   | 2,836,284   | -           | 2,836,284    | 2,990,042   | -           | 2,990,042   |
| Payroll and related expenses            |             |             |              |             |             |             |
| Salaries                                | 2,480,458   | 1,068,123   | 3,548,581    | 2,584,242   | 1,129,816   | 3,714,058   |
| Retirement and other benefits           | 316,834     | 136,434     | 453,268      | 398,029     | 174,016     | 572,045     |
| Employee health benefits                | 280,289     | 120,696     | 400,985      | 273,657     | 119,641     | 393,298     |
|   | 3,077,581   | 1,325,253   | 4,402,834    | 3,255,928   | 1,423,473   | 4,679,401   |
| Contributions, grants, and scholarships | 310,047     | -           | 310,047      | 332,734     | -           | 332,734     |
| Other costs                             |             |             |              |             |             |             |
| Promotion and public relations          | 162,594     | 70,016      | 232,610      | 214,347     | 93,711      | 308,058     |
| Depreciation                            | 128,672     | 55,408      | 184,080      | 155,984     | 68,195      | 224,179     |
| Building operations and maintenance     | e 290,790   | 125,218     | 416,008      | 299,033     | 130,736     | 429,769     |
| Office expense                          | 194,204     | 83,627      | 277,831      | 193,398     | 84,552      | 277,950     |
| Meetings                                | 59,232      | 25,506      | 84,738       | 52,120      | 22,787      | 74,907      |
| Travel                                  | 41,005      | 17,657      | 58,662       | 47,378      | 20,713      | 68,091      |
| Conferences                             | 31,078      | -           | 31,078       | 48,328      | -           | 48,328      |
| Projects                                | 43,393      | -           | 43,393       | 30,089      | -           | 30,089      |
| Furniture, fixtures, and equipment      | 10,665      | 4,593       | 15,258       | 12,771      | 5,584       | 18,355      |
|   | 961,633     | 382,025     | 1,343,658    | 1,053,448   | 426,278     | 1,479,726   |
|   | \$7,185,545 | \$1,707,278 | \$8,892,823  | \$7,632,152 | \$1,849,751 | \$9,481,903 |

#### INDEPENDENT AUDITORS' REPORT

To the Finance Committee Woman's Missionary Union, Auxiliary to Southern Baptist Convention Birmingham, Alabama

We have audited the accompanying statements of financial position of the Woman's Missionary Union, Auxiliary to Southern Baptist Convention as of September 30, 2010 and 2009 and the related statements of activities and cash flows for the years then ended. These financial statements are the responsibility of the Organization's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Woman's Missionary Union, Auxiliary to Southern Baptist Convention as of September 30, 2010 and 2009 and the changes in its net assets and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

Barfield, Murphy, Shank & Smith, P.C. Birmingham, Alabama December 17, 2010 Officers, Directors, Trustees, and Committees

## CONVENTION OFFICERS Elected June 14-15 2011

| Bryant Wright   | )68 |
|---|-----|
| First Vice President Fred Luter                                       | 117 |
| Second Vice President  Eric Thomas312 Kempsville Rd., Norfolk, VA 235 | 502 |
| John L. Yeats   | 303 |
| James H. (Jim) Wells3107 N. 30 <sup>th</sup> St., Ozark, MO 657       | 721 |
| Treasurer Frank S. Page901 Commerce St., Nashville, TN 372            | 203 |

#### **FACILITATING MINISTRIES**

#### EXECUTIVE COMMITTEE

901 Commerce Street Nashville, Tennessee 37203

Frank S. Page, President and Chief Executive Officer Roger L. Spradlin, Chairman

#### Ex-Officio Members

Convention President: Bryant Wright, 955 Johnson Ferry Rd., Marietta, GA 30068

Recording Secretary: John L. Yeats, 1250 MacArthur Dr., Alexandria, LA 71303

WMU President: \*Debby Akerman, 704 Two Rivers Ct., Myrtle Beach, SC 29579

#### **Term Expiring 2012**

Alabama: \*Mitchell E. Gavin, P. O. Box 248, Alexander City 35011

<u>District of Columbia</u>: Salvatore (Tory) Galeano, Jr., 14509 Brock Hall Dr., Upper Marlboro, MD 20772

Florida: Tom Biles, 1060 W. Busch Blvd., Tampa 33612

\*Joseph (Jody) Hudgins, 1220 Bay Rd., Sarasota 34239-5803

Georgia: \*Roy Scarborough, P. O. Box 10106, Augusta 30903

Kentucky: Scott F. Kilgore, 941 Fairway St., Bowling Green 42103

Louisiana: \*Charles E. Harper, Sr., 1813 Beechgrove, Baton Rouge 70806

Maryland-Delaware: Robert J. Anderson, 9411 Liberty Rd., Randallstown, MD 21133

Michigan: Robert O. (Rob) Freshour, 3032 Old Orchard Dr., Brighton 48114

Mississippi: Clarence J. Cooper, Jr., 1659 Martha Dr., Grenada 38901

Missouri: Randy A. Johnson, P. O. Box 421, Republic 65738

Nevada: John Mark Simmons, 615 College Dr., Henderson 89002

North Carolina: Al Gilbert, 1053 Cross Gate Dr., Winston-Salem 27106

Northwest: Tim R. Crownover, 5201 NE Minnehaha St., Vancouver, WA 98661

Ohio: \*Charles R. Chambers, 2230 Maryann Pl., Toledo 43614

Oklahoma: Jeff W. Moore, P. O. Box 665, Altus 73522

South Carolina: \*Jack E. Shaw, P. O. Box 5835, Greenville 29606

<u>Tennessee</u>: \*Phil Harper, 724 SE Broad St., Murfreesboro 37130

<u>Virginia</u>: \*G. Harris Warner, Jr., 605 Algoma Rd., Callaway 24067

Wyoming: \*Martha Lawley, 818 Sagebrush Dr., Worland 82401

#### **Term Expiring 2013**

Alabama: Scott A. Ferguson, P. O. Box 305, Opp 36467

Colorado: Michael W. (Mike) Routt, 8465 Cow Palace Rd., Peyton 80831

<u>Florida</u>: Darrell P. Orman, 322 Ridge Ln., Stuart 34994

Georgia: Wayne Robertson, 1125 North Lakeshore Dr., Valdosta 31605

Illinois: Charles W. Boling, 1704 Julianne Dr., Marion 62959

\*Wilma J. Booth, 556 N. Melrose Ave., Elgin 60123

Indiana: David F. Skidmore, 3555 Peachtree St., Jeffersonville 47130

<u>Kansas-Nebraska</u>: Timothy A. (Tim) Ohls, 2117 N. Rutgers, Wichita 67212

Kentucky: \*Stephen D. Wilson, 100 Cir. Dr., Paducah 42003

<u>Mississippi</u>: \*William E. (Eddie) Kinchen, 2 Crane Park, Jackson 39216

Missouri: Jeff L. Paul, P. O. Box 195, Archie 64725

New England: Adam W. Houston, 25 Sarah's Way, Hampstead, NH 03841

New York: Sean P. Pierce, 2810 Curry Rd., Schenectady 12303

North Carolina: Bryan (Scott) Davis, 210 Pitts School Rd., NW, Concord 28027

\*Jeffrey B. (Jeff) Watson, 50 Cemetery St., Winston-Salem 27101

Oklahoma: \*J. Paul Cunningham, 6200 Lansbrook Ln., Oklahoma City 73132

<u>Tennessee</u>: Joe E. Wright, Jr., 64 Maple Cir., Dyersburg 38024

Danny S. Sinquefield, 3755 N. Germantown Rd., Bartlett 38133

<u>Texas</u>: Mark A. Howell, 19911 State Hwy. 249, Houston 77070

Virginia: \*James T. (Jim) Davis, 5401 Krag Rd., Chester 23831-1587

West Virginia: \*Sarah C. (Lynn) Talley, 11 Windsong Way, Nitro 25143-1138

## Term Expiring 2014

Alabama: \*D. Wayne Myrick, 60 Co. Rd. 2000, Verbena 36091

R. Ron Madison, 228 Mt. Zion Rd., Huntsville 35806

Alaska: Bruce V. Rowell, P. O. Box 2689, Palmer 99645

Arkansas: Andy Wilson, 5209 Bryant Pl., Springdale 72764

David R.Mitchell, 362 Crestwood, Monticello 71655

<u>California</u>: Milton F. Steck, 580 Wellington Way, Vacaville 95688

<u>Florida</u>: Rick Lineberger, 1306 Manatee Ave., W., Bradenton 34205

<u>Georgia</u>: Ernest L. Easley, 774 Roswell St., Marietta 30060

\*Barry P. Ladd, Sr., 3938 Cato Rd., Gainesville 30507-8527

Kentucky: Robert D. (Dan) Summerlin, 245 Peppers Mill Dr., Paducah 42001

<u>Louisiana</u>: Tommy G. Middleton, 6421 Cross Gate Dr., Baton Rouge 70817

<u>Mississippi</u>: David E. Hamilton, 1766 Hwy. 342, Pontotoc 38863

North Carolina: \*Joan Mitchell, 1902 Bethesda Ave., Durham 27703

South Carolina: \*Rick Lundy, 2397 Island Way, Little Rock 29566

<u>Tennessee</u>: Jamie L. Work, 565 Grand Dr., NE, Cleveland 37312

<u>Texas</u>: Chris S. Osborne, 1991 FM 158, College Station 77845

\*Becky S. Illingworth, 316 E. Church St., Royse City 75189

<u>Utah-Idaho</u>: Gary O. McKean, 2456 N. Cheryle Way, Layton, UT 84040

Virginia: Rodney F. Autry, 8903 Hazel Dr., Manassas 20110

## State Members Term Expiring 2015

Alabama: Steven W. Loggins, 3396 Mt. Olive Rd., Mountain Olive 35117

Arizona: \*Tim W. Brasher, 11858 E. Gold Dust Ave., Scottsdale 85259

Arkansas: \*Jay F. Shell, 2400 North Heights Ave., Batesville 72501

<u>California</u>: \*Pat Pavlian 7582 Canyon Oak Dr., Highland 92346

Roger L. Spradlin, 4800 Fruitvale Ave., Bakersfield 93303

Florida: \*James A. Ray, 1735 Ashton Abbey Rd., Clearwater 33755

Georgia: \*William V. (Bill) Prince, 3685 Hwy. 138, Covington 30014

<u>Hawaii</u>: Christopher D. (Chris) Metcalf, 3223 Elua St., Lihue 96766

<u>Kentucky</u>: Bill D. Whittaker, 105 Terrace Manor, Glasgow 42141

Louisiana: Eddie DeHondt, 7625 Millicent Way, Shreveport 71105

Missouri: \*Lovina K. Rush, 7580 SE King Rd., Holt 64048

New Mexico: \*David W. King, 1251 State Rd. 344, Stanley 87056

North Carolina: Ryan A. Pack, 312 5th Ave. W., Hendersonville 28739

Oklahoma: M. Kent Choate, 708 W. 37th St., Sand Springs 74063

L. Douglas (Doug) Passmore, 3302 SE Lee Blvd., Lawton 73501

<u>Pa-So Jersey</u>: \*Procopio U. DeLeon, 6 Grant Dr., Laurel Springs 08021

South Carolina: Jonathan Paul Fleming, 211 Narrow Way, Travelers Rest 29690

Tennessee: \*David C. Perdue, P. O. Box 17723, Memphis 38187-0723

<u>Texas</u>: David Dykes, 1607 Troup Hwy., Tyler 75701

\*Carol A. Yarber, 12460 FM 59, Athens 75751

<sup>\*</sup> Indicates non-church/denomination-related vocation

### GUIDESTONE FINANCIAL RESOURCES

2401 Cedar Springs Road Dallas, Texas 75201-1498 O. S. Hawkins, President Harold D. Vick, Chairman

#### **Ex-Officio Member**

Convention President: Bryant Wright, 955 Johnson Ferry Rd., Marietta, GA 30068

## State Members Term Expiring 2012

- California: \*Jeffrey P. (Jeff) Amberg, 1200 California St., Ste. 220, Redlands 92374-2948
- Colorado: Robert Lee (Bob) Bender, 10915 Black Forest Rd, Colorado Springs 80908-3935
- Illinois: \*Michael C. Williams, 619 Academy Ave., Matteson 60443-1843
- Louisiana: \*J. Dudley May, 819 Woodstone Dr., Baton Rouge 70808-5167
- Mississippi: Forrest D. Sheffield, 2625 Greenridge Dr., Belden 38826-9437
- North Carolina: \*Barry D. Hartis, 12 Waxwing Cv., Greensboro 27455-1373
- Northwest: \*Ronald L. Bryant, P. O. Box 457, Redmond, OR 97756-0103
- Tennessee: Vacant
- <u>Texas</u>: \*M. Douglas Adkins, 1601 Elm St., Ste. 3000, Dallas 75201-4761
- <u>Virginia</u>: Forrest Donald (Don) Davidson, 2932 King St., Alexandria 22302-3512

#### Term Expiring 2013

- <u>Arkansas</u>: Wes George, 626 W. Olive, Rogers 72756
- Florida: \*Harold D. Vick, 10902 Larch Ct., Palm Beach Gardens 33418-3918
- Georgia: Bryant Wright, 955 Johnson Ferry Rd, Marietta 30068
- <u>Kentucky</u>: James Wesley Noss, 120 Locust Grove Ln., Versailles 40383
- Michigan: \*James W. Hixson, 14476 Center Rd., Bath 48808-8736
- Missouri: Gerald R. Davidson, 1919 W. Springview Dr., Imperial 63052
- New Mexico: \*Kirk R. Hudson, 6120 Caminite Ct., NE, Albuquerque 87111
- North Carolina: \*George B. Walker, 1008 Branchwood Dr., Kernersville 27284-2210

- Ohio: \*Ronald E. Brown, 7414 Palmyra Rd., SW, Warren 44481
- <u>Pa-So Jersey</u>: William R. Dunning, 123 Carriage Dr., Pittsburg, PA 15237
- West Virginia: Shadd Kennedy, 5305 Koontz Dr., Crosslanes 26313

### **Term Expiring 2014**

- Alabama: \*J. Timothy (Tim) Wilkes, 1809 Timberly Rd., E, Mobile 36609-2622
- <u>Arkansas</u>: William H. (Buddy) Sutton, 7 Crestmont, Little Rock 72227
- Georgia: Jim N. Law, 1946 Tripp Rd., Woodstock 30188
- Maryland-Delaware: Randall T. Blackmon, 108 Teal Ln., Cambridge, MD 21613
- Missouri: Peter G. Livingston, 1021 Martin Way, Jefferson City 65109
- Nevada: Michael L. Rochelle, 8732 W. Cremona, Las Vegas 89117
- New York: \*Roger D. Phillips, 10 Orangewood Dr., Liverpool 13090-2458
- Oklahoma: \*Tom G. Evans, P. O. Box 243, Cherokee 73728
- South Carolina: \*M. O'Neal Miller, Jr.334 24th Ave., S., Myrtle Beach 29577
- <u>Tennessee</u>: \*David B. McMillan, P. O. Box 7540, Kingsport 37664

## **Term Expiring 2015**

- Alabama: Rick Lance, P. O. Box 11870, Montgomery 36111-0870
- <u>Arizona</u>: Dan Hal Coker, Sr., 4751 W. Topeka Dr., Glendale 85308
- <u>Florida</u>: \*John T. Raymond, 1254 Mayfair Rd., Jacksonville 32207
- Indiana: \*Thomas A. (Tom) Seel, 2013 Beckin Dr., Floyds Knobs 47119-8815
- Kansas-Nebraska: \*Terry A. Kilgore, 1900 Calhoun, Liberal, KS 67901
- Kentucky: Rob Gibson, 1218 Nightingale Ln., Goshen 40026
- Louisiana: \*John D. Cameron, 739 Forty Oaks Farm Rd., West Monroe 71291-9467
- Mississippi: \*Joseph D. (Jody) Fail, P. O. Box 925, Bay Springs 39422-0925

Oklahoma: \*David W. Morley, 2424 Kelly Rd., Enid 73703

South Carolina: Michael S. Hamlet, 8740 Asheville Hwy., Spartanburg 29316

Texas: \*Eric Scott Turner, 2379 Brier Ct.,

Frisco 75034

<u>Virginia</u>: \*Kenneth C. Price, 14436 Overlook Ridge Ln., Beaverdam 23015

<sup>\*</sup> Indicates non-church/denomination-related vocation

# WORLD MISSION MINISTRIES

# INTERNATIONAL MISSION BOARD

P.O. Box 6767

Richmond, Virginia 23230 Thomas D. (Tom) Elliff, President Jimmy Pritchard, Chairman

#### Ex-Officio Member

Convention President: Bryant Wright, 955 Johnson Ferry Rd., Marietta, GA 30068

# State Members Term Expiring 2012

Alabama: Robert E. Jackson, 2306 Diamond Pointe Dr., SE, Decatur 35565

Richard L. Richie, P.O. Box 705, Roanoke 36274

Arizona: Simon H. Tsoi, 5139 E. Pinchot Ave., Phoenix 85018

Florida: Richard A. Powell, 3750 Colonial Blvd., Fort Myers 33966

\*H. Marvin Pittman, 665 S. Wilson Ave., Bartow 33830

Georgia: Roger L. Henderson, 3203 Washington Rd., Augusta 30907

Indiana: \*Mary H. Fullhart, 2800 W. Memorial Dr., Lot 184, Muncie 47302

<u>Kentucky</u>: Norman W. Coe, 7207 Peppermill Ct., Louisville 40228

<u>Louisiana</u>: \*Jay S. Collins, 4 Sterling Ranch Rd. N, Haughton 71037

Mississippi: Vickie H. Mascagni, 2 White Oak Pl., Clinton 39056

<u>Missouri</u>: John M. Edie, 3111 East Battlefield St., Springfield 65804

New York: \*David T. Button, 56 Park St., Canton 13617

North Carolina: \*Elizabeth B. (Beth) Harris, 9837 Adison Gray Ln., Charlotte 28270

\*O. G. (Tim) Locher, 1911 Country Club Rd., Hendersonville 28739

Oklahoma: Richard H. (Rick) Thompson, 2900 Council Rd., Bethany 73008

South Carolina: \*Tracy Mackall, 4717 Cross Anchor Rd., Enoree 29335

<u>Tennessee</u>: Roger P. Freeman, 435 Madison St., Clarksville 37040

<u>Texas</u>: \*A. C. Halsell, Air Force Village 1, 4917 Ravenswood Dr., Apt. 1210, San Antonio 78227

Byron V. McWilliams, 3928 Hadden Dr., Odessa 79765

John M. Meador, 1000 W. Airport Fwy., Euless 76039

<u>Virginia</u>: Ronald K. Wade, 7246 Otey Dr., Lanexa 23089

West Virginia: Paul R. Blizard, 117 Francis Ave., Beckley 25801

# Term Expiring 2013

Colorado: Rick L. Lewis, 8239 W. Phillips Ave., Littleton 80128

Florida: David F. Uth, 3000 South John Young Pkwy., Orlando 32805

<u>Georgia</u>: Marty A. Carnes, P. O. Box 2790, Thomasville 31799

<u>Hawaii</u>: \*Kenneth I. (Ken) Kuwahara, 1100 Ward Ave., Ste. 600, Honolulu 96814

Illinois: \*Harold C. Booze, 109 Fawn Haven Dr., East Peoria 61611

\*Nelda Y. Smothers, 54 Jon St., Metropolis 62960

<u>Kansas-Nebraska</u>: Sandra E. (Sandie) Anderson, 908 Allison Ave., Manhattan, KS 66502

Kentucky: Charlie W. Davis, 3400 Summerfield Dr., Louisville 40220

Louisiana: \* Richard E. (Dick) Landry, 101 Melrose Ln., Lake Charles 70605

Michigan: Maureen Collins, 919 Windemere, Brighton 48114

Missouri: James W. (Jim) Barnhart, 117 David Dr., Sikeston 63801

North Carolina: Jeffrey A. (Jeff) Long, 2270 Lowell Bethesda Rd., Gastonia 28056

Richard A. (Rick) Byrd, 6008 Early Trail Rd., Summerfield 27358

Northwest: \*Audrey L. Smith, 905 Apache Dr., Mount Vernon, WA 98273

Oklahoma: Michael A. (Mike) Butler, P. O. Box 665, Purcell 73080

Doyle R. Pryor, 724 Countrywood Way, Sapulpa 74066

<u>Pa-So Jersey</u>: Kenneth P. (Ken) Cademartori, 117S. Shaffer Dr., New Freedom 17349

<u>Tennessee</u>: Scott C. Harris, 6021 Gessner Ln., Brentwood 37027

Charles A. Fowler, 147 Greendale Dr., Jackson 38305

<u>Texas</u>: John B. Mann, 5207 E. Highway 199, Springtown 76082

Michael A. (Mike) Gonzales, 2708 Fox Glenn Ct., Hurst 76054

<u>Utah-Idaho</u>: John W. Keith, 4817 N. 2300 W., Cedar City, UT 74720

<u>Virginia</u>: Herbert Brisbane, 13837 Piedmont Vista Dr., Haymarket 20169

# Term Expiring 2014

- Alabama: Raymond (Ray) Jones, 1231 Fortner St., Dothan 36301
- Arkansas: Matthew S. (Matt) Pearson, 1200 Bridges Ave., Wynne 72396
- <u>California</u>: Alan J. Thompson, 3204 Jemez Dr., San Diego 92117
- <u>Florida</u>: \*Waylon B. Moore, 906 W. Candlewood Ave., Tampa 33603
- Georgia: \*June M. Coleman, 3441 Pheasant Ct., Decatur 30034
- Gene M. Williams, P. O. Box 2310, Covington 30015
- Kentucky: Paul Strahan, P. O. Box 904, Owensboro 42303
- Mississippi: \*A. Keith Heartsill, 150 Shadow Wood Cv., Grenada 38901
- Nevada: \*Kathleen R. (Kathy) Kelley, 3221 S. Heritage Way, Las Vegas 89121
- New England: Jesse R. Smith, 20 Sherman St., Rochester, NH 03839
- New Mexico: Ronald (Maurice)
  Hollingsworth, 106 S. Miranda St., Las
  Cruces 88005
- North Carolina: Robert H. Jackson, 687 Brawley School Rd., Mooresville 28117
- Ohio: Willis C. (Will) Pollard, 5897 Northcliff Blvd., Dublin 43016
- Oklahoma: Andrew D. Finch, 414 Silver Fox Ct., Blanchard 73010
- South Carolina: \*Henry L. Holland, 2630 Goldeneye Rdg., Sumter 29150
- <u>Tennessee</u>: \*Brenda M. Jicka, 1003 Richards Tr., Orlinda 37141
- <u>Texas</u>: Nathan Lino, 17003 Mariposa Grove Ln., Humble 77346
- Nathan Lorick, 19 Quail Cir., Malakoff 75148
- Jimmy D. Pritchard, P. O. Box 97, Forney 75126
- \*John B. Ross 3452 Sam Page Rd., Longview 75605
- Glynn N. Stone, Jr., 625 E. Loop 281, Longview 75605

# **Term Expiring 2015**

- Alabama: F. Max Croft, 3398 Lakeshire Dr., Scottsboro 35769
- Jay L. Wolf, 305 South Perry St., Montgonmery 36104
- Alaska: \*William C. (Bill) Milewski, 36395 Pingo St., Soldotna 99669
- <u>Arkansas</u>: \*Don McDonald, 4810 Bowers Loop, Hackett 72937
- Stuart Bell, 3605 SW Riverwood Pl., Bentonville 72712
- <u>California</u>: Kristen K. White, 9770 Winterberry Dr., Riverside 92503
- R. Blake Withers, 24270 Adams Ave., Murrieta 92562
- <u>District of Columbia</u>: Andrew F. (Andy) Johnson, 525 A Street, NE, Washington, DC 20002
- <u>Florida</u>: \*Debora D. (Debbie) Brunson, 7623 Hollyridge Rd., Jacksonville 32256
- Georgia: \*Martha H. Wilson, P. O. Box 626, Millen 30442
- \*Jana T. Brown, 415 Lakeshore Cove, Fort Oglethorpe 30742
- Kentucky: Hershael W. York, 212 Shelby St., Frankfurt 40601
- Louisiana: James D. Rivers, 276 Old Hwy. 171, Lake Charles 70611
- Maryland-Delaware: Tim L. Simpson, 24113 Log House Rd, Gaithersburg, MD 20882
- Mississippi: Marvin (Rick) Dunbar, Jr., 104 Country Cove Ln., Madison 39110
- Missouri: Robert G. (Gary) Barkley, 1509 Reed Ct., Excelsior Springs 64024
- North Carolina: \*Michael (Mike) Penry, 100 Marigold Pl., Garner 27529
- Ruffin Snow, P. O. Box 40, Conover 28613
- South Carolina: Claude Anthony (Tony) Smith, 123 Country Garden Ln., Anderson 29626
- <u>Tennessee</u>: H. Dean Haun, 504 W. Main St., Morristown 37814
- <u>Texas</u>: \*Marshall D. Johnson, 8001 Mustang Dr., Irving 75063
- James T. (Jay) Gross, 1855 Longmire Rd., Conroe 77304
- <u>Virginia</u>: \*Charlene D. Hahn, 309 Bridgeview Cir., Chesapeake 23322

<sup>\*</sup> Indicates non-church/denomination-related vocation

# NORTH AMERICAN MISSION BOARD

# 4200 North Point Parkway Alpharetta, Georgia 30022-4176 Kevin Ezell, President Timothy P. Dowdy, Chairman

#### Ex-Officio Member

Convention President: Bryant Wright, 955 Johnson Ferry Rd., Marietta, GA 30068

# State Members Term Expiring 2012

<u>California</u>: William M. (Bill) Logan, 1201 N. China Lake Blvd., Ridgecrest 93555

<u>District of Columbia</u>: \*Elaine F. O. Hall, 2353 Iverson St., Temple Hills, MD 20748

Georgia: Timothy P. (Tim) Dowdy, 2400 Highway 42N, McDonough 30253

\*Keith Fordham, P. O. Box 249, Fayetteville 30214-0249

\*Ferrel K. Wiley, 7004 Daniel Ct., Upatoi, 31829

Illinois: Robert E. Dickerson, 401 W. Union St., Marion 62959

Louisiana: \*Sissy M. Franks, 200 Morris Sasser Rd., Deville 71328

Michigan: David Washington, Jr., 8775 Ronda Dr., Canton 48187

Nevada: Barry K. Anderson, 270 N. Valle Verde Dr., Henderson 89074

North Carolina: \*Bruce L. Franklin, 349 Oak St., Henderson 27536

<u>Tennessee</u>: Chuck Herring, 830 N. Byhalia Rd., Collierville 38017

Larry D. Robertson, 2001 Madison St., Clarksville 37043

<u>Virginia</u>: \*Robert E. (Ed) Parker, 18 Research Dr., Hampton 23666

Joey T. Anthony, 2555 Midway Rd., Phenix 23959

# Term Expiring 2013

Arizona: William L. (Billy) VanCamp, Jr., P. O. Box 430, Queen Creek 85142

Colorado: Doug A. Jones, 209 Summit Rd., Woodland Park 80863

<u>Florida</u>: Robert V. Roberts, 1611 Monterey Ln., Lakeland 33813

<u>Hawaii</u>: Shane H. Sowers, 1217 Nehoa St., Honolulu 96822

Missouri: Brent L. Campbell, 100 Twin Rivers Ln., Wright City 63390

New York: Natalie White, 385 Sycamore, Buffalo 14204

Oklahoma: William (Blake) Gideon, P. O. Box 160, Inola 74036

<u>Pa-So Jersey</u>: \*Richard G. (Rick) Pudliner, 57 Petrak St., Charleroi, PA 15022

South Carolina: Cleatus J. Blackmon, Jr., 309 W. Poinsett St., Greer 29650

\*Donna C. Medcalf, 9Terra Ct., Greenville 29615

<u>Tennessee</u>: David D. Green, 220 Newcastle Dr., Greeneville 37745

<u>Texas</u>: Heath C. Peloquin, 3418 Airline Rd., Corpus Christi 78414

\*Mark J. Dyer, 7411 Primrose Dr., Irving 75063

<u>Utah-Idaho</u>: Michael G. (Mike) Palmer, P. O. Box 693, Salmon, ID 83467

# Term Expiring 2014

Alabama: Rickey E. (Ric) Camp, P. O. Box 430, Florence 35631

Randall E. Ingram, 2705 W. Nottingham Dr., Mobile 36605

Alaska: Corey L. McGee, P. O. Box 7496, Nikiski 99635

Arkansas: Tad D. Thompson, 760 South Lincoln St., Siloam Springs 72761

<u>Florida</u>: Stephen E. (Spike) Hogan, 4420 Hodges Blvd., Jacksonville 32224

Louisiana: Lane R. Moore, 5875 W. 70<sup>th</sup> St., Shreveport 71129

Maryland-Delaware: Ryan Preston Palmer, 30 E. North Ave., Baltimore, MD 21202

Mississippi: \*Rebecca L. Williams, 157 Beaufort Cir., Madison 39110

Keith D. Warden, 125 Twisted Oak Dr., Picayune 39466

New England: \*Charlotte R. Gurney, 426 New Boston Rd., Candia, NH 03034

North Carolina: Todd W. Garren, 1916 Waterfalls Dr., Lincolnton 28092

Northwest: Wesley R. Eader, Sr., P. O. Box 92, Kalama, WA 98625

<u>Texas</u>: William S. (Scott) Moody, 109 Inwood, Silsbee 77656

David Self, 7401 Katy Fwy., Houston 77024 Raymond L. Edge, 1201 Water St., P. O. Box 633, Bastrop, 78602 \*David R. Kehrer, 805 Thistle Mound Cv., Round Rock 78665

# Term Expiring 2015

Alabama: Larry E. Gipson, 41 Twin Oaks Dr., Oneonta 35121

Arkansas: Ronald L. (Ronnie) Toon, 1510 Chadwick Dr., Batesville 72501

<u>Florida</u>: \*Richard Wyatt, 925 Daphne Dr., Brandon 33510

Indiana: \*Douglas K. (Doug) Dieterly, 66788 Millet Rd., Lakeville 46536

Kansas-Nebraska: Steven D. (Steve)
Holdaway, 14309 S. 31st St., Bellevue, NE
68123

Kentucky: M. Jason Pettus, 1805 Westen St.,
Bowling Green 42104

\*David A. Parks, 300 Branwood Ln., Nicholasville 40356

Missouri: \*John P. Wenberg, 6 Brookington Ct., Bridgeton 63044

New Mexico: \*Carroll E. Vaughn, 1 CR 5150, Bloomfield 87413

North Carolina: James S. (Bud) Parrish, 1808 Peacock Rd., Whiteville 28472

Ohio: Steven G. (Steve) Mayes, 1080 Cleveland Ave., Amherst 44001

Oklahoma: \*Patrick L. (Pat) Adams, 1664 Saratoga Way, Edmond 73003

West Virginia: Gregory A. Varndell, 11 West Wildwood Dr., Parkersburg 26101

<sup>\*</sup> Indicates non-church/denomination-related vocation

#### CHURCH ENRICHMENT MINISTRIES

#### LIFEWAY CHRISTIAN RESOURCES

One LifeWay Plaza Nashville, Tennessee 37234 Thom Rainer, President Montia Setzler, Chairman

#### Ex-Officio Member

Convention President: Bryant Wright, 955 Johnson Ferry Rd., Marietta, GA 30068

# State Members Term Expiring 2012

Alabama: Charles C. (Craig) Carlisle, 800 West Grand Ave., Rainbow City 35906

<u>California</u>: Montia Setzler, 8351 Magnolia Ave., Riverside 92504

<u>Georgia</u>: Terry L. Braswell, Sr., 4285 Old Douglasville Rd., Lithia Springs 30122

<u>Hawaii</u>: George A. Moyer, Jr., 1888 Kalakaua Ave., 802, Honolulu 96815

Maryland-Delaware: \*William M. Talbott, 3021 Lavender Ave., Baltimore, MD 21234

Missouri: \*Gary A. Grunick, 541 Harmony Grove Rd., Troy 63379

New England: Kathleen A. (Kathy) Todd, 19 Bodwell St., Brunswick, ME 04011

New York: Milton E. Kornegay, 1926 Midland Ave., Syracuse 13205

North Carolina: \*Jesse W. Messer, 12 Country Mountain Rd., Asheville 28803

Northwest: Kevin K. White, 747 Wheeler St., Longview, WA 98632

<u>Tennessee</u>: \*Jeanne Davis, P. O. Box 3128, Brentwood 37024

<u>Texas</u>: Johnny F. Dickerson, 1800 E. Broad St., Mansfield 76063

<u>Virginia</u>: Douglas S. Echols, 302 Mansion Rd., Yorktown 23693

#### Term Expiring 2013

Alabama: Cliff L. Knight, 1600 E. Glenn Ave., Auburn 36830

Alaska: \*Howard L. Zach, 517 Juneau Ave., Fairbanks 99701

Colorado: \*David R. Love, 8050 Towhee Rd., Parker 80134

Florida: Robert D. (Bob) Greene, 2011 Saddlebrook Dr., Pensacola 32526 James A. Wells, P. O. Box 129, Eustis 32727

Georgia: Paul R. Baxter, P. O. Box 1127, LaGrange 30240

\*Faye King, 7328 Metcalfe Rd., Thomasville 31792

Kentucky: Timothy D. Turner, 4300 Nicholasville Rd., Lexington 40515

Mississippi: \*Ronald G. (Ronnie) Smith, P. O. Box 1200, Jackson 39215

Missouri: Don Clifford (Cliff) Day, 253 Centerfield Dr., O'Fallon 63366

North Carolina: David H. Horner, 6339 Glenwood Ave., Raleigh 27612

Oklahoma: \*Larry Payton, 5303 E. 79th St., Tulsa 74136

South Carolina: \*Franklin R. (Frank) Reeder, 2832 Nantuckett Ave., North Charleston 29420

<u>Tennessee</u>: \*Joseph A. (Alan) Hayes, P. O. Box 336, Mount Juliet 37121

<u>Virginia</u>: \*Robert A. Pryor, Sr., 801 Alger Ct., Virginia Beach 23454

# **Term Expiring 2014**

Alabama: N. Bruce Moseley, 605 Bel Air Blvd., Ste. 27, Mobile 36606

Arkansas: Mark Dance, 701 Polk St., Conway 72032

<u>Florida</u>: Jerry T. Webb, 852 County Rd. 325, Bunnell 32110

Louisiana: \*Barbara A. Nylin, 7326 Bonanza Pl., Greenwell Springs 70739

Mississippi: Gary A. Richardson, P. O. Box 1700, Oxford 38655

New Mexico: \*Neta F. Gill, P. O. Box 167, Alto 88312

Ohio: Greg F. Jackson, 1077 Camden College Cnr., Camden 45311

Oklahoma: \*Rick A. Geist, 2902 Eloise Cir., Seminole 74868

<u>Pa-So Jersey</u>: Fanny L. Grote, 2524 Rolo Ct., Mechanicsburg 17055 South Carolina: \*George E. Goudelock, 108 Deerwood Dr., Hartsville 29550

<u>Tennessee</u>: \*Dale Clayton, 5734 Pine Barren Dr., Morristown 37814

Texas: Kennith D. Carter, 6017 87th St., Lubbock 79424

\*Michael A. Deahl, 8080 N. Central Expressway, Ste. 1380, Dallas 75206 David L. Lino, 21078 Williams Creek Dr., Porter 77365

R. Lynn Snider, 25823 Drybrook, Spring 77389

<u>Utah-Idaho</u>: Travis Best, 911 Linfield Pl., Caldwell, ID 83605

# Term Expiring 2015

<u>Arizona</u>: \*Lorie Honeycutt, 21410 E. County 9th St., Wellton 85356

Arkansas: \*Wayne G. Story, 2771 N. Old Wire Rd., Fayetteville 72703

<u>Illinois</u>: \*Judy Taylor, 217 W. Poplar St., Harrisburg 62946 Indiana: Steven M. McNeil, 900 N. High School Rd., Indianapolis 46214

Kansas-Nebraska: \*Carol L. Smith, 4200 Sandpiper Ln., Great Bend, KS 67530

Kentucky: Adam W. Greenway, SBTS Box 2387, 2825 Lexington Rd., Louisville 40280

Louisiana: Harry Forester, 9265 Dashwood Dr., Shreveport 71118

Michigan: \*Sharon B. Williams, 1401 Brougham Ct., South Lyon 48178

Nevada: Mike B. Farris, P. O. Box 1711, Tonopah 89049

North Carolina: Simeon (Lee) Childs, 330 Natalie Dr., Raleigh 27603

<u>Texas</u>: Michael J. (Mike) Stevens, 7100 Brodie Ln., Austin 78745

West Virginia: Jennie L. Hughes, 209 East Dr., Princeton 24740

<sup>\*</sup> Indicates non-church/denomination-related vocation

# INSTITUTIONS

# THE SOUTHERN BAPTIST THEOLOGICAL SEMINARY

2825 Lexington Road Louisville, Kentucky 40280 R. Albert Mohler, Jr., President Walter A. Price, Chairman

# State Members Term Expiring 2012

<u>Arizona</u>: \*Archie Stephens, 15596 West Flower Ct., Goodyear 85395

Arkansas: Schanon D. Caudle, 1516 N. 11<sup>th</sup>, Van Buren 72956

\*James O. Norman, 110 Jordan Ln., Searcy 72143

<u>California</u>: Walter A. Price, 650 Oak Valley Pkwy., Beaumont 92223

Florida: John T. (Tommy) Green, 216 N. Parsons Ave., Brandon 33510

Kentucky: Elizabeth H. (Ellie) Coursey, 2731 US 60 East, Henderson 42420

Oklahoma: \*John M. Mathena, 17500 Egrets Landing, Edmond 73012

<u>Tennessee</u>: \*J. Michael (Mike) King, 2431 Columbine Tr., Chattanooga 37421 Texas: Joseph M. (Mike) Mericle, 10500

Jollyville Rd., Austin 78759

# **Term Expiring 2013**

Alabama: John C. Thweatt, 2309 2<sup>nd</sup> Ave. N, Pell City 35125

Missouri: H. Bruce McCoy, 5409 Baumgartner Rd., St. Louis 63129

# **Term Expiring 2014**

<u>Florida</u>: James A. (Jim)Smith, Sr., 2512 North Waterleaf Dr., St. Augustine 32092

Georgia: Paul E. Garrison, 316 Sherwood St., Toccoa 30577

<u>Louisiana</u>: David E. Hankins, P. O. Box 311, Alexandria 71309

Maryland-Delaware: John W. Manry, 1448 North Bend Rd., Jarrettsville 21084

<u>Missouri</u>: David C. Sheppard, 529 Timberidge Dr., St. Peters 63376

South Carolina: James W. (Skip) Owens, 1461 Arrowind Ter., Charleston 29414

<u>Tennessee</u>: \*Chad P. Wilson, 103 Greencastle Dr., Jackson 38305

<u>Virginia</u>: Billy F. Ross, 15100 Lee Hwy., Centreville 20120

# **Term Expiring 2015**

<u>District of Columbia</u>: Matt Schmucker, 525 A St., N.E., Washington 20002

Kentucky: William H. (Bill) Haynes, 120 Losey St., Somerset 42503

Louisiana: Rick W. Byargeon, 400 Quail Ln., Ruston 71270

<u>Mississippi</u>: John A. Temple, 574 Natures Way, Meridian 39305

North Carolina: T. Scott Eanes, 184 Dellinger Dr., Statesville 28625

Ohio: Danny L. Lambert, 873 Thirlwall Ct., Westerville 43081

# Term Expiring 2016

Alabama: Edwin J. Hayes, 729 Saundra Lane NE, Cullman 35055

<u>California</u>: John A. Montgomery, 7058 Pleasant View Ln., Highland 92346

Georgia: Philip W. West, 4169 Quail Run Cir., Valdosta 31602

Illinois: \*Nina J. Wilson, 1304 Radcliffe Ct., Rockford 61108

<u>Mississippi</u>: \*Philip Gunn, 101 Pinehaven Cv., Clinton 39056

North Carolina: Steve D. Gouge, P. O. Box 627, Wilkesboro 28697

Oklahoma: E. Todd Fisher, 1451 East 45<sup>th</sup> St., Shawnee 74804

South Carolina: L. Perrin Powell, Jr., 509 Onslow Ct., Boiling Springs 29316

<u>Texas</u>: \*Paul B. Taylor, 2507 Alvin St., Orange 77632

<u>Virginia</u>: Brian D. Autry, 5901 Fox Club Ln., Midlothian 23112

# Local Members Term Expiring 2012

\*H. Randall McGee, 426 W. Brannon Rd., Nicholasville, KY 40356

\*Gregory Dorris, 114 Sunshine Ct., Mount Washington, KY 40047

# **Term Expiring 2014**

\*James L. Blount, Jr., 3805 Buglewood Pl., Louisville, KY 40245

# **Term Expiring 2015**

- \*Frank F. Broadus Jr., 7516 Merlyn Cir., Louisville, KY 40214
- \*Rose W. Harris, 43 Briarwood Cir., Elizabethtown, KY 42701

# Term Expiring 2016

- \*J. Barry McRoberts, 5600 Tobacco Rd., LaGrange, KY 40031
- \*Marla R. Sanders, 15600 Bridle Gate Dr., Louisville, KY 40299

# At-Large Member Term Expiring 2012

Pusey A. Losch, 227 Mill Rd., Richfield, PA 17086

<sup>\*</sup> Indicates non-church/denomination-related vocation

# SOUTHWESTERN BAPTIST THEOLOGICAL SEMINARY

P. O. Box 22000

Fort Worth, Texas 76122 Paige Patterson, President Hance Dilbeck, Chairman

# State Members Term Expiring 2012

Georgia: Jeff W. Crook, 3428 Atlanta Hwy., Flowery Branch 30542

Indiana: Scott Hobbs, 9150 Bryan Ln., Crown Point 46307

Louisiana: Steven M. James, 6109 W. Azalea, Lake Charles 70605

North Carolina: Travis Tobin, 5821 Ronwick Ln., Raleigh 27603

Ohio: John Allen Hays, 13260 Morse Rd., Pantaskala 43062

<u>Texas</u>: Lashley T. (Lash) Banks, 411 South Murphy Rd., Murphy 75094

# **Term Expiring 2013**

Arizona: \*Harlan D. Lee, 16 W Lamar Rd., Phoenix 85013

<u>Colorado</u>: Charles E. (Bobby) Holt, 9415 Stoneglen Dr., Colorado Springs 80920

<u>Florida</u>: F. Anthony George, 1815 State Rd. 436., Winter Park 32792

<u>Mississippi</u>: Edward N. (Ed) Knox, 360 Justin Cir., Columbus 39705

Northwest: Dan Brandel, 353 S. 68<sup>th</sup> Pl., Springfield, OR 97478

Oklahoma: D. Hance Dilbeck, Jr., 14613 N. May, Oklahoma City 73134

# **Term Expiring 2014**

<u>California</u>: Guy G. Grimes, 17088 Buttonwood St., Fountain Valley 92708

<u>District of Columbia</u>: \*Jonathan D. Leeman, 6215 Kilmer St., Cheverly, MD 20785

<u>Kansas-Nebraska</u>: Timothy S. Johnson, 6011 S. 72<sup>nd</sup>, Lincoln, NE 68516

Maryland-Delaware: \*II Hwan Kim, 6520 Radiant Gleam Way, Clarksville, MD 21029

Pa-So Jersey: George R. Tynes, 4718 Old York Rd., Philadelphia, PA 19141

South Carolina: James D. (Jim) Spencer, III, 100 Clay St., Easley 29642

# **Term Expiring 2015**

<u>Alabama</u>: James E. (Jimmy) Jackson, 6806 Whitesburg Dr., Huntsville 35802

<u>Illinois</u>: \*Denise B. Ewing, 6014 93<sup>rd</sup> St., Pleasant Prairie, WI 53158

Michigan: Herschel D. Smith, 285 Taylor Rd., Gwinn 49841

Missouri: \*Beverly J. (Joy) Stephenson, 1710 Featherwood Dr., St. Louis 63146

New York: \*Mary Vasconcellos, P. O. Box 311, Lincroft, NJ 07738

<u>Tennessee</u>: Miles F. (Mike) Boyd, Jr., 701 Merchant Dr., Knoxville 37912

# Term Expiring 2016

Arkansas: Danny L. Johnson, 6147 Remington Dr., Bryant 72022

<u>Kentucky</u>: Lyman (Hutch) Hutcheson, 1325 Piedmont Rd., Paducah 42001

Nevada: Eddie Miller, 4210 Farm District Rd., Fernley 89408

New Mexico: Robert E. Myers, 7309 Malaga NE, Albuquerque 87109

<u>Virginia</u>: H. Doyle Chauncey, 3401 Katy Brooke Ct., Glen Allen 23060

West Virginia: Johnny A. Kelly, 2272 Butlers Chapel Rd., Martinsboro 25403

# At-Large Members Term Expiring 2012

\*Gary W. Loveless, 5304 Bayou Glen Rd., Houston, TX 77056

\*Jack Sherrod Smith, 5707 Hagen Ct., Dallas, TX 75252

#### Term Expiring 2013

\*John S. Brunson, 7555 Katy Freeway #70, Houston, TX 77024

\*Don R. O'Neal, 4101 Gateway Dr., Colleyville, TX 76034

# **Term Expiring 2014**

\*Geoffrey M. Kolander, 400 East Anderson Ln., Austin, TX 78752

Christopher B. (Bart) Barber, P. O. Box 681, Farmersville, TX 75442

# **Term Expiring 2015**

John Mark Caton, 1015 SH 121, Allen, TX 75013

\*Charles R. (Randy) Martin, 3 Spring Creek Pl., Longview, TX 75604

# **Term Expiring 2016**

\*Johnny W. McGregor, P. O. Box 217, Glen Rose, TX 76043

Tony Mathews, 5840 North Garland Avenue, Garland, TX 75044

<sup>\*</sup> Indicates non-church/denomination-related vocation

#### NEW ORLEANS BAPTIST THEOLOGICAL SEMINARY

3939 Gentilly Boulevard New Orleans, Louisiana 70126 Charles S. Kelley, President David E. Cranford, Chairman

# State Members Term Expiring 2012

<u>Arkansas</u>: \*James Craig Campbell, 700 E. Main St., Russellville 72801

<u>District of Columbia</u>: \*Donald L. Doby, 4745 Saint Brides St., White Plains, MD 20695

<u>Florida</u>: Alan Floyd, 2645 Blanding Blvd., Middleburg 32068

<u>Mississippi</u>: \*William Phillip (Phil) Hanberry, 34 Stonecrest Dr., Hattiesburg 39402

New Mexico: \*Douglas H. McKinnon, 4901 Skyline Ridge Ct., NE, Albuquerque 87111

Ohio: Steven Renfrow, 1790 Hanover Way, Hamilton 45013

# Term Expiring 2013

Alabama: \*Donald E. (Don) Setser, 1631 Silver Creek Dr., Saraland 36571

<u>Colorado</u>: J. Ken Shirley, 2515 Madison Ave., Grand Junction 81505

<u>Indiana</u>: William E. (Bill) Bailey, 5058 Finchbrook Dr., Columbus 47201

Louisiana: \*Gregory C. Carter, 3251 Wall Blvd., Apt. 2803, Gretna 70056

Nevada: Rob Boyd, 270 N. Valle Verde Dr., Henderson 89074

Northwest: \*Steven A. Meek, 2218 E. 46<sup>th</sup> Ave., Spokane, WA 99223

# Term Expiring 2014

Arizona: \*William R. Bagwell, 6229 Everett Dr., Scottsdale 85254

<u>California</u>: Danny K. (Dan) Wilson, 8432 Magnolia Ave., Riverside 92504

Georgia: Frank Cox, 2205 Parliament Dr., Lawrenceville 30043

Illinois: \*Thomas L. Clore, 1004 Benton St., Eldorado 62930

Pa-So Jersey: \*Melanie H. Hart, 748 Valley View Rd., Eighty Four, PA 15330

<u>Tennessee</u>: David E. Leavell, 78 Blackhawk Dr., Munford 38058

# **Term Expiring 2015**

<u>Kansas-Nebraska</u>: Thomas H. Douglas, 4049 N. 107<sup>th</sup> Terr., Kansas City, KS 66109

Michigan: Margaret R. Marcus, 7383 W. Carpenter Rd., Flushing 48433

Oklahoma: Paul T. Jones, 1141 W. Britton Rd., Oklahoma City 73114 South Carolina: Dennis J. (D .J.) Horton, 3351 Old Spartanburg Hwy., Moore 29369

<u>Texas</u>: Marvin L. Rose, 9742 Bayou Woods Dr., Baytown 77521

<u>Virginia</u>: Dennis J. Mizack, 7708 Autumn Park Dr., Roanoke 24018

# Term Expiring 2016

Kentucky: \*Lonnie Riley, P. O. Box 282, Lynch 40855

Maryland-Delaware: \*Kenneth W. White, 2875 Hackney Ln., Waldorf, MD 20602

Missouri: Donald L. (Don) Currence, 1202 E. Melanie Ln., Ozark 65721

New York: Jeffrey L. Black, 533 South St., Pittsfield 01201

North Carolina: Steven A. Jirgal, 4602 Concord Hwy., Monroe 28110

West Virginia: Caudle J. (C.J.) Adkins, 3401 Hughes St., Huntington 25704

# Local Members Term Expiring 2012

\*Bud Young, 101 Raphael Semmes W., Spanish Fort, AL 36527

# **Term Expiring 2013**

\*Mack Grubbs, 199 West Canebrake, Hattiesburg, MS 39402

David E. Cranford, P. O. Box 206, Ponchatoula, LA 70454

\*Marsha H. Dyess, 813 Grand Lakes Dr., Baton Rouge, LA 70810

Thomas F. Harrison, 4110 Youree Dr., Shreveport, LA 71105

# **Term Expiring 2014**

Jack G. Bell, 1139 Martin Street, Hornbeck, LA 71439

# **Term Expiring 2015**

\*Michael L. Sullivan, 3402 Cave Springs Dr., Kingwood, TX 77339

# **Term Expiring 2016**

Dean Stewart, 221 Morrow Rd., Purvis, MS 39475

Leland Crawford, 1010 Ridgewood Cir., Minden, LA 71055

Jerry W. Price, 7103 Desiard St., Monroe, LA 71203

\* Indicates non-church/denomination-related vocation

# SOUTHEASTERN BAPTIST THEOLOGICAL SEMINARY

P. O. Box 1889

Wake Forest, North Carolina 27588-1889 Daniel L. Akin, President Paul S. Tankersley, Chairman

# State Members Term Expiring 2012

Arkansas: R. E. Clark, 122 Skinner St., Centerton 72719

Colorado: David E. Brown, 6819 Otis Ct., Arvada 80003

New Mexico: \*Paul S. Tankersley, 306 Main St., Clovis 88101

North Carolina: William J. (Jack) Homesley, 10009 Willow Leaf Ln., Cornelius 28031

# **Term Expiring 2013**

<u>Florida</u>: Dwayne E. Mercer, 337 W. Artesia St., Oviedo 32765

Georgia: \*Joe Forrester, 4320 Clack Road, Auburn 30011

Kentucky: Todd A. Linn, 307 Center St., Henderson 42420

West Virginia: Norman Cannada, 1415 4<sup>th</sup> Ave., Charleston 25312

# Term Expiring 2014

<u>Alabama</u>: Harry Edward (Ed) Litton, Jr., 1251 Industrial Pkwy., Saraland 36571

Indiana: Douglas L. Jividen, 11383 9A Rd., Plymouth 46563

Michigan: George B. A. Fountain, 2895 Sharon Dr., Monroe 48162

<u>Pa-So Jersey</u>: Erik G. Estep, 11 Winding Wood Ct., Blythwood, 29016

# **Term Expiring 2015**

Illinois: \*Becky L. Gardner, 15 Country Ln., East Peoria 61611

Oklahoma: Jeremy Freeman, 3421 Brierwood, Newcastle 73065

Maryland-Delaware: \*Brian A. Akers, 3878 Colwyn Dr., Jarrettsville, MD 21084

<u>Virginia</u>: J. Michael Palmer, 5933 Byron Cir., Roanoke 24019

# Term Expiring 2016

<u>Kansas-Nebraska</u>: Jerry A. Smith, 14789 SW Anemone Rd., Rose Hill, KS 67133

Mississippi: \*J. Stacy Davidson, 905 Luckney Rd., Brandon 39047

Missouri: Jason Allen, 18820 E. 24<sup>th</sup> St. S., Independence 64057

Nevada: Kevin L. Apperson, 3008 Madame Plantier Ave., North Las Vegas 89081

# Local Members Term Expiring 2012

\*James David (Jim) Goldston, III, 11305 Derby Ln., Raleigh, NC 27613

\*Terrence R. Collier, P. O. Box 878, Pound, VA 24279

# **Term Expiring 2013**

\*David K. Wagoner, 1401 W. Morehead St. Suite 100, Charlotte, NC 28208 Daniel G. Godfrey, 1430 Highway 11 W, Chesnee, SC 29323

# **Term Expiring 2014**

Charles M. Jacumin, 5216 Birchleaf Dr., Raleigh, NC 27606

\*Donald L. Warren, 2992 Elder Ct., Gastonia, NC 28054

# **Term Expiring 2015**

Chester H. (Sonny) Holmes, Jr., 8062 Shadow Oak Dr., North Charleston, SC 29406 Richard E. (Dick) Baker, 616 Edwin Dr., Virginia Beach, VA 23462

# Term Expiring 2016

\*Christopher J. Griggs, P. O. Box 383, Denver, NC 28037

\*Henry G. Williamson, Jr., 164 Orchard Park Dr., Advance, NC 27006

<sup>\*</sup> Indicates non-church/denomination-related vocation

# MIDWESTERN BAPTIST THEOLOGICAL SEMINARY

5001 North Oak Trafficway Kansas City, Missouri 64118 R. Philip Roberts, President K. Wayne Lee, Chairman

# State Members Term Expiring 2012

Indiana: \*Robert E. (Bob) Ball, 2703 Tacoma Ave., Muncie 47302

<u>Kansas-Nebraska</u>: Bob Hartmann, 11400 Johnson Dr., Shawnee, KS 66203

Nevada: Harry E. Watson, 2104 Ottawa Dr., Las Vegas 89169

Oklahoma: \*Gene L. Downing, 1201 Waters Welling Way, Edmond 73013

<u>Texas</u>: \*K. Wayne Lee, 1330 N. White Chapel Blvd., Southlake 76092

# **Term Expiring 2013**

<u>California</u>: Emilio M. Meza, 517 Sequoia St., Chula Vista 91911

Georgia: \*Dan T. McDonald, 1206 Weeping Willow, Woodstock 30188

Kentucky: Larry T. Lewis, 230 Brentwood Dr., Paducah 42003

New Mexico: Edwin C. Meyers, 4702 Paul, Roswell 88201

South Carolina: \*Richard Mathis, 221 Woodridge Dr., Spartanburg 29301

# **Term Expiring 2014**

<u>Arizona</u>: Steve E. Suttill, 2616 E. Virginia, Phoenix 85008

Arkansas: Jim B. Shaw, 13607 Highway 463, Trumann 72472

Maryland-Delaware: \*Judy L. Crain, 3725 Seymour Dr., Trappe, MD 21673

Northwest: \*John J. Eckle, 22213 238<sup>th</sup> Pl., SE, Maple Valley, WA 98038

Ohio: \*Danny T. Stowe, 18 South Main St., Mechanicsburg 43044

#### Term Expiring 2015

<u>Colorado</u>: Larry D. Dramann, 1327 Lambert Cir., Lafayette 80026

<u>Kentucky</u>: \*W. Harold Rawlings, 11042 Stirrup Ln., Walton 41094

Mississippi: \*J. Wendell Hudson, P. O. Box 67 Purvis 39475

North Carolina: William D. Bowyer, 8520 Cottontail Ct., Wake Forest 27587

PA-So Jersey: \*Stanley K. Mauldin, 196 Bernard Dr., King of Prussia, PA 19406

# **Term Expiring 2016**

<u>Illinois</u>: Charles W. Campbell, 104 Maple Ln., Rochester 62563

Michigan: Michael G. (Mike) McCoy, 247 York View Pl. NW, Comstock Park 49321

Missouri: \*Richard L. Baker, 1605 North Phillips Rd., Nixa 65714

<u>Tennessee</u>: Kevin L. Shrum, 816 Nesbitt Ln., Madison 37115

<u>Virginia</u>: Donald L. (Don) Paxton, 26386 Lee Hwy., Abingdon 24211

# Local Members Term Expiring 2012

Jeffrey L. Dial, 7601 Baseline Rd., Little Rock, AR 72209

\*Richard Z. Cox, 2616 SW Blazing Star Cir., Lee's Summit, MO 64081

# **Term Expiring 2013**

\*Sanford W. Peterson, 14012 Windsor St., Leawood, KS 66224

Kenneth J. Parker, 303 S. Grove St., Kearney, MO 64060

# **Term Expiring 2014**

\*G. Richard (Rich) Hastings, 10920 Elm Ave. Kansas City, MO 64134

Roger Marshall, 803 Shenandoah, Effingham, IL 62401

# **Term Expiring 2015**

Dwight Blankenship, 1626 Hobnail Ct., St. Louis, MO 63146

\*James F. Freeman, III, 624 N.E. Twin Brook Dr., Lee's Summit, MO 64086

# Term Expiring 2016

\*Margaret N. Godwin-Opara, 1530 N. Gatewood Ct., Wichita, KS 67206 Duncan Locke, 117 Finley St., Jacksonville,

Duncan Locke, 117 Finley St., Jacksonville, IL 62650

<sup>\*</sup> Indicates non-church/denomination-related vocation

# GOLDEN GATE BAPTIST THEOLOGICAL SEMINARY

# 201 Seminary Drive Mill Valley, California 94941-3197 Jeff P. Iorg, President

# E. Randall Adams, Jr., Chairman

# **State Members Term Expiring 2012**

Arkansas: \*Arther W. Barrett, Jr., P. O. Box 460, Harrison 72602-0460

Illinois D. Scott Andrews, 4470 Powers Blvd., Decatur 62521

Michigan: Robert W. (Bob) Galey, 2811 Pioneer Ln., Ortonville 48462

Oklahoma: E. Randall Adams, Jr., 11609 Randwick Dr., Oklahoma City 73162

Pa-So Jersey: Steven R. Sheldon, 333 Holly St., Elizabethtown, PA 17022

South Carolina: \*Stuart L. Smith, 1115 Andrews Farm Rd., Spartanburg 29302

# Term Expiring 2013

Arizona: Joseph C. Chan, 7400 N. Cobblestone Rd., Tucson 85718-1341

Colorado: Sean D. Cole, 306 Bannock St., Sterling 80751

Kansas-Nebraska: Richard Edds, 1815 Quail Run, El Dorado, KS 67042

Mississippi: Michael C. Routon, 711 Old Richton Rd., Petal 39465

Nevada: Joe K. Taylor, 6780 S. McCarran Blvd., Reno 89509

Ohio: Dennis Humphreys, 766 Kelly Dr., Wilmington 45177

# **Term Expiring 2014**

Alabama: Larry W. Felkins, 2012 4th Ave. N, Clanton 35045

Florida: \*Paul H. Dixon, 251 N. Main St., Cedarville, OH 45314

Kentucky: Corey L. Abney, 7711 Fegenbush Ln., Louisville 40228

North Carolina: R. Shawn Dobbs, 4057 Lakeland Ave., Winston-Salem 27101

West Virginia: Robert K. (Ken) Owens, Rt. 2, Box 321C, Bluefield 24605

# Term Expiring 2015

Georgia: \*Jay McSwain, Jr., 3935 Pinehurst Way, Duluth 30096

Louisiana: \*Clay Crenshaw, 25 Duck Haven Pointe, Bossier City 71111

Maryland-Delaware: \*Paul R. Langston, 114 Mulberry Rd., Newark, DE 19711

New York: Freddy T. Wyatt, Jr., 601 E. 20th St., Apt. 13A, New York 10010

Virginia: Ralph C. Duke, 9935 Corsica St., Vienna 22181

# Term Expiring 2016

District of Columbia: \*Ronald J. Sweetman, 3734 8th St., North Beach, MD 20714

Indiana: Gregory P. (Greg) Byman, 18110 Faylor Dr., Huntertown 46748

Missouri: \*C. Keith Goeking, 4103 Miller Rd., St. Joseph 64505

New Mexico: Joseph L. Bunce, P. O. Box 94485, Albuquerque 87199

Tennessee: Roger D. (Buck) Webb, 1011 Forrest Dr., Tullahoma 37388

# **At-Large Members** Term Expiring 2012

\*Margaret M.S. Chan, P. O. Box 7731, Fremont, CA 94537-7731

Jeff Evans, 8351 Elm Ave., Suite 108, Rancho Cucamonga, CA 91730

# Term Expiring 2013

\*William C. (Bill) Moffitt, 7524 Kohler Rd., Pasco, WA 99301

Rickey P. Scott, 2552 Jasmine St., Eugene, OR 97404

\*Milton L. Brock, 3114 Red Maple Dr., Friendswood, TX 77546

# **Term Expiring 2014**

\*Cathy Bates, 604 Via Vista Dr., Redlands, CA 92373

\*T. James (Jim) Williams, 7080 N. Whitney #103, Fresno, CA 93720

# Term Expiring 2015

K. Milton Higgins, 945 W. Alamos, Fresno, CA 93705

Benny Wong, 942 Yale St., Los Angeles, CA 91344

# Term Expiring 2016

Mike McGuffee, 1685 W. Locust, Fresno, CA 93711

Terry M. Turner, 1325 S. Rivercrest Dr., Mesquite, TX 75181

Seung Hwan Choi, 1506 Pinewood Dr., San Jose, CA 95129

<sup>\*</sup> Indicates non-church/denomination-related vocation

#### CHRISTIAN ETHICS AND RELIGIOUS LIBERTY MINISTRIES

#### ETHICS AND RELIGIOUS LIBERTY COMMISSION

901 Commerce Street Nashville, Tennessee 37203 Richard D. Land, President Eunie W. Smith, Chairman

# State Members Term Expiring 2012

Arizona: Charles R. Lord, 8802 N. 19<sup>th</sup> Ave., Phoenix 85021-4205

<u>Louisiana</u>: \*J. Michael Johnson, P. O. Box 52954, Shreveport 71135-2954

Maryland-Delaware: \*Jeffrey L. Harris, 2229 Ady Rd., Forest Hill, MD 21050

Michigan: \*Sharlene L. (Shar) Durbin, 9450 Gibbs, Clarkston 48348

New Mexico: \*Walker D. Bradley, 917 Norris St., Clovis 88101

Northwest: Franklin R. Johnson, 511 E. Chason Ave., Ellensburg, WA 98926

West Virginia: \*Christopher L. Slaughter, 4129 Cypress Cir., Culloden 25510

# **Term Expiring 2013**

Alabama: \*Eunie W. Smith, 4200 Stone River Cir., Birmingham 35213

Arkansas: Richard D. Piles, 348 W. Washington St., Camden 71701

<u>California</u>: Dennis M. Schmierer, 266 W. Indianapolis Ave., Fresno 93705

<u>Colorado</u>: \*Stephen G. Veteto, 7393 South Alton Way, Centennial 80112-2372

<u>Florida</u>: Glen E. Owens, Jr., 1230 Hendricks Ave., Jacksonville 32207

Georgia: \*Donald L. Mason, 318 Peeksville Rd., Locust Grove 30248

Nevada: James L. Reamer, 919 Clay Ridge Rd., North Las Vegas 89031

South Carolina: Lee Bright, 215 Claiborne Ct., Spartanburg 29301

# **Term Expiring 2014**

<u>District of Columbia</u>: \*Kenneth S. Barbic, 311 S. Carolina Ave., SE, #1, Washington 20003

<u>Illinois</u>: Curtis R. Starner, 12353 E. 3153 N. Rd., Blackstone 61313

Kansas-Nebraska: \*Lynne A. Fruechting, 209 South Pine, Newton, KS 67114

Kentucky: Todd E. Brady, 2890 Broadway, Paducah 42001

Mississippi: \*Dan W. Curran, 110 Curran Dr., Louisville 39339

New York: Samuel G. Simpson, 4065 Hill Ave., Bronx 10466

Virginia: Bernard J. Snowden, 12217 Castlewall Ct., Bowie, MD 20720

# Term Expiring 2015

<u>Indiana</u>: Stephen Faith, 3619 Red Fox Dr., New Albany 47150

Missouri: \*Tammie Andrews, 1112 N. Woodridge Ln., Liberty 64068

North Carolina: Gregory K. (Greg) Barefoot, 117 Broomsage Ln., Statesville 28625

Ohio: Stephen W. Long, 7424 Yawberg Rd., Whitehouse 43571

Oklahoma: \*Patrick G. Kinnison, 6167 S. New Haven Ave., Tulsa 74136

<u>Pa-So Jersey</u>: \*Michael R. Stike, 133 Cedar Hill Rd., Peach Bottom, PA 17563

<u>Tennessee</u>: Ronnie J. Wilburn, Sr., P. O. Box 773, Jackson 38301

<u>Texas</u>: Barry K. Creamer, 4010 Gaston Ave., Dallas 75246

# At-Large Members Term Expiring 2012

\*Kenda L. Bartlett, 1015 Fifteenth St., NW, Ste. 1100, Washington, DC 20005

# Term Expiring 2013

\*Reed E. Johnston, III, 1307 Crofton Ave., Waynesboro, VA22980

#### Term Expiring 2014

W. Rod Compton, P. O. Box 1042, Tijeras, NM 87059

# Term Expiring 2015

- H. Ray Newman, Sr., 625 Wellington Dr., Winder, GA 30680
- \* Indicates non-church/denomination-related vocation

# STANDING COMMITTEE

# COMMITTEE ON ORDER OF BUSINESS

# Ex Officio Member

Convention President: Bryant Wright, 955 Johnson Ferry Rd., Marietta, GA 30068

# **Term Expiring 2012**

Stanley P. Buckley, 108 Fieldcrest Pl., Madison, MS 39112

\*Rudy C. Yakym, Jr., 705 E. Johnson Rd., South Bend, IN 46614

# **Term Expiring 2013**

Andy Chambers, 367 Messina Dr., Ballwin, MO 63021

\*John B. Hoychick, P. O. Box 857, Rayville, LA 71269

# **Term Expiring 2014**

Marvin Gregory Parker, 1225 S. 20<sup>th</sup> Ave., Maywood, IL 60153

David Smith, 3811 Harmon Ave., Austin, TX 78751

<sup>\*</sup> Indicates non-church/denomination-related vocation

#### **COMMITTEE TO REPORT 2012**

# COMMITTEE ON NOMINATIONS Waylon Bailey, Chairman

- Alabama: Michael G. Holcomb, 65 Liberty Ln., Anniston 36208
  - Ed Lanley, 11959 Foundry Cir., McCalla 35111
- Alaska: Kenneth Ishmael, 1056 S. Settler Cir., Palmer 996445
  - Edward C. (Ed) Gregory, 1032 W. 11th Ave., #101, Anchorage 99501
- <u>Arizona</u>: Gloria Stakemiller, 6924 E. Indian Bend Rd., Paradise Valley 85253
  - Kay Harms, 1720 Knowlton St., Sierra Vista 85635
- Arkansas: Grant Rackley, 1713 Winter Park Cir., Van Buren 72956
  - Jeff Crawford, 3900 Grand Ave., Fort Smith 72904
- <u>California</u>: David E. Rutledge, 11744 Casa Linda Ct., Dublin 94568
  - Dale Garland, 543 Wildrye, Hemet 92543
- Colorado: Charles Green, 2630 Beech Ct., Grand Junction 81506
  - David A. Tomme, 114 N. Kathy Ln., Colorado Springs 80926
- <u>District of Columbia</u>: Papu Sandhu, 1385 Potomac Ave., SE, Washington 20003
  - Paul Miller, 3109 63<sup>rd</sup> Pl., Cheverly 20785
- Florida: Larry Carr, 16502 North Dale Mabry Hwy., Tampa 33618
  - Craig Conner, P. O. Box 1200, Panama City 32402
- Georgia: Randall Steele, P. O. Box 246, Chickamauga 30707
  - Ben Smith, 1605 Moore St., Adel 31620
- <u>Hawaii</u>: Steven A. Knight, 1123 Front St., Lahaina 96761
- Donald A. Sprinkle, P. O. Box 10274, Lahaina 96761
- <u>Illinois</u>: Mark Shipley, 709 Stratford Dr., Washington 61571
- Adron Robinson, 17300 Pulaski Rd., Country Club Hills 60478
- <u>Indiana</u>: ave Leffler, 1163 Alexis Ave., N.E., Corydon 47112
  - Roger Kinion, 1643 Copeland Farms Dr., Greenfield 46140

- Kansas-Nebraska: Tom Madison, 2202 S. Westgate Cir., Wichita, KS 67209 Mike Bronson, 1000 West St., Tonganoxie, KS 66086
- Kentucky: J. Dudley Reaves, 1211 Cardinal Dr., Louisville 40213
- James Hill, 8227 Mount Eden Rd., Shelbyville 40065
- Louisiana: Robert H. (Robbie) Gatti, Jr., 910 Mallard Bend, Bossier City 71111
- Waylon Bailey, 16333 Highway 1085, Covington 70433
- Maryland-Delaware: Gregory Keith Corrick, 40539 Juniors Ct., Leonardtown, MS 20650
  - Stephen Ray Hehrman, 11282 Gunsmoke Ct., Lusby, MD 20657
- Michigan: Karen Villapando, 12453 Burtley, Sterling Heights 48313
  - Ron Emmerling, 10040 Corunna Rd., Swartz Creek 48473
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- Missouri: Marcy R. Carter, P. O. Box 287, Mt. Vernon 65712
  - Derek A. Grigg, 1035 Scenic View, Ozark 65721
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ABNER, James C; ALLEN, Michael N; ARNOLD, Angela; ARNOLD, David; BAKER, Derrick A; BENESH, Sean A; BOYCE, Timothy M; BUTLER, Serena L; CAMPBELL, Charles W; CANTRELL, Douglas C; COLEMAN, Edwin M; DAVIS, Duane R; DAY, Jerald W; DRAPER, Keith I; EVAUL, Robert S; FIGUEROA, Josue; FUENMAYOR, Megdelio A; GARDNER, Joe L; HAIL JR, Jewell E; HALL, Brian D; HALL, David E; HERRON, James P; HODGE, Jonathan L; INMAN, Mark Delbert; JOHNSON, Leland; KIM, KwangSu Joseph; KIROV, George; LEE, Jooseok P; LORANCE, Cody C; LOVE, Steve K; MATTINGLY, John J; MEDFORD, Grant A; MELENDEZ, Jorge A; MORGAN JR, Leonard C; MORROW, Edward N; MULLINAX, Randy; MUNOZ, Felix A; NOH, Jae Young; OLIVE, Norman C; PAGE, James B; PULLEN JR, Edward B; RAH, Soe; RICHMOND, Lawrence M; RIVERA, Ricardo; SELTMANN, Lyle J; SHANNON, Evelyn C; SHANNON, James E; SIRIANNI III, Frank; SMITH, James D; SOK, James J; STAGG, Daryl R; STILLMAN, John A; THOMPSON, James Lee; ULLOA, Calizto E; WAH, Eh Say; WISDOM-MARTIN, Sandra J; WRIGHT, Christopher S; YI, John K

#### INDIANA

BEAR, Roger D; BECK, Benjamin M; BLANCHARD, Steven L; BOHRER, Sarah J; BROWN, Jeffrey N; BUNDREN, Marshal W; COX SR, Robert E; DODRIDGE, Joseph M; DOWNEY, James L; DRYDEN, John U; EATON, Troy A; EDMONDSON, Jeremy D; FAITH, Stephen L; FEHRMAN, Charles T; FLOWERS, Joel K; GOMEZ-

BOSSIO, Joel D; GWO, Yunhan; HAFENBREIDEL, Mark S; HANKS JR, Cary S; HARRIS, Ray R; HAVENS, Toby; HAYNES, Warren H; HUGHES, Jeffrey D; JONES, Garry W; KINION, Allison K; LACY, Boyd D; MCCLELLAN, Mark R; MULLEN, James D; POLAK, Thomas; REEDER, John M; ROGERS JR, John R; SAY, Elma C; SEIDLER, Frederick A; SMITH, Clarence F; TEMPLE, Troy W; THANG, Puval; THOMPSON, Allan C; THORNE, Philip; TRAYLOR, Vionnta T; TRIGUEROS, Williams S; YUN, Yong Pil

#### KANSAS

ADDIS, Andrew M; AREVALO, Abraham; BALDWIN, Terry D; BECKNER, Kenneth D; BLUVAN, Enrique M; BOUJAKLY, Georges; BOYD, Timothy N; BRACAMONTE, Elias G; BRISCO, Bradley J; BRYANT, Loyd K; BYRNES, Daniel; CADDELL, Randy L; CARTER, Debbie L; CHEN, Henry S; CHRISTENOT, Matthew T; CRAWFORD, Lori A; DAVIS, Robert G; DEBEY, Orville Thomas; DIXON, Steven L; ESTEBANE, Jesus M; GASKIN, John M; GEEK, James K; GONZALEZ, Jesus Leal; JACKSON, Mark T; JAMES, Kenneth M; JAQUITH, Mari B; KNEISLY, William B; LUCAS JR, John T; MARTIN, Lee E; MCCORD, Marty J; MCGOWAN, Christopher D; MCILVAIN, Terry M; MILLS, Robert T; MOODY JR, Roy D; MURPHY, Donald G; PHIPPEN, Loren D; PHOTHISANE, Si Souk; POPE, William E; ROBERTSON, Mary Jo; SALINAS, Habier F; SALINAS, Janie M; SAYASONE, Bounmy; SIMBAQUEVA, Leonardo A; SIMMONS, Bradley M; SIMPSON, Donald B; STOCKSTILL, John B; TAYLOR, Neolin D; TAYLOR, Richard L; TEAGUE, Gregory D; THOMAS, Larry A; VANBEBBER, David G; WADSACK, William C; WAMEGO, Perry J; WILDER, Dawn M; WILLIS, Steven R

#### KENTUCKY

ALLEN, Eric B; AUSTIN, Ed; AWONIYI, Stephen; BAKER, William Lawrence; BALL IV, Joseph R; BARKER JR, William F; BAUSCHER, Ross J; BENDER, Timothy L; BERNARD, Eric; BINGHAM, Lincoln N; BLANKENSHIP, Melissa; BRADSHAW, Rollin K; BRENNY, Richard A; CARPENTER, James E; CHEONG, Youseok; CUTINO, Eduardo; DE LA BARRA, Carlos A; DE LEON, Arely A; DE LEON, Ariel A; DELOACH, Trent; FOSTER, Ernest R; GAMIOCHIPI, Sharaf A; GARCIA, Jorge L; GONZALEZ, Francisco D; GONZALEZ, Miguel A; HOANG, Luc T; HORTON, Daniel R; JUAREZ, Job; KANG, Tae G; LABRADA, Jose R; MAULDIN, Joshua T; MAULDIN, Tracy O C; MORRIS, John E; NOBLE, Richard; PARRETT, Teresa Ann; PATTON, Joshua L; PAYNE, Jervis D; PYLE, Pamela J; REYNOLDS, Heather; RIVERA, Juan F; RIVERA, Pedro J; ROBERTS, Kenneth E; RODRIGUEZ, Eva A; SANTOS, Jose A; SILBESTRE, Victor S; STONE, Jammie M; TAYLOR III, Harold L; TORRES ERAZO, Heriberto; VAN CAMP JR, Ray B; WEBB, David M; WHITETREE, Gregory L; WILLIAMS, Sandra F; WILSON, Charles R; WITHAM, Alan K; WOODYARD, Jonathon D; ZAPATA, Emilio T

#### LOUISIANA

ALLEN JR, Jack M; ALLEN, Anthony C; AMERICA, Karina; ANDRE, Shelby O; ARNOLD, Freddie L; BARRIOS, Miguel F; BEACH, Adam F; BENNETT,

Teresa K; BOURQUE, Tony R; BOYETT, Joseph R; BRUSS, Michelle R; CHARRIER, Louis L; COLSTON, Jessie C; COOK, Jeffery L; COUSSAN, Matthew Paul; DAVIS JR, Samuel I; ELLIOTT, James F; FANNIN, Jennifer H; GARZA JR, David; GIBSON, Ivy E; GORE, Mary L; GRAHAM, Joel Tracy; HAMILTON, Michael A; HAMMETT, Cassie M; HEIN, Michael D; HERNANDEZ, Isidro R; HOFFMAN, Jeff Scott; HOLCOMB, Clayton P; HOLT, Erika D; INGLE, Marshall D; JAMES, Ernest C; JENKINS, James O; JOHNSON, Joseph Jr A; KOPP, Christopher M; LAGG, Barry A; LANDRY, Norris P; LEBLANC, Daniel J; LIM, Gideon; MAGBANUA, Julieto D; MANNING, Andrew M; MEDINA, Victor H; MEINHARDT, Raymond A; MELERINE, James C; MERCER, Troy; MEZA, Carlos; MIDDLEBROOKS, Linda K; MIGUEZ, Larry W; MILLER, Donald Paul; OXFORD, Uriah J; PADDOCK, DeShannan A; PARIS, Michael L; PETTY, Harley F D; PIGEE, Manuel III; PITMAN, Tobey O; PONCE, Manuel D; PRUCEY, Brian D; RAINS, Stacy M; RHYMES, David W; RICARD, Joseph P; ROHNER, Jerrid H; ROSENOW, Alvin; ROSS, Charles D; SALAS, Elias; SANTIAGO, Israel R; SEARCY, Lawton E; SHEPPARD, Wayne Joseph; SHIELDS, Menton F; SMITH JR, Henry D; STEIB, Jacque's R; TASAYCO, Fortunato B; TUCKER, Frankeya L; TUCKER, Laymond A; TUCKER, Lonnie R; TUNON, Virgilio; US JR, Jose Arturo; US, Ruben A; VALENZANO III, Frank A; WEBB, Brand E; WELCH, James R; WILSON, Donald D; WINSTEAD, Justin L

#### MASSACHUSETTS

ALFORD, Michael S; BASS, Christopher D; BEZERRA, Martin L; BISWAS, Paul S; BK, Dan Bahadur; BUEHNER, Timothy J; BYCE, Troy B; CARTEL, Nathan W; CLARK, Allyson D; DE SOUZA, Roberto A; DEAN, Michael D; DOS REIS, Manoel P; FLORES, Jose L; FONTAINE, Emmanuel P; JAMES, Bruce H; JONES, Brent E; MASON, William B; MCCULLAH, Ryan; NERGER, Steven F; ODOM, Thomas M; PILLAY, Soloman; POMA, Angel A; RIDDLEY, Robert A; SANTOS, Silvio S; SILVA, Gilson B; SMITH, Robert E; SOUZA, Marcos S; SPRINKLE, Randy L; TRIANI, Ricardo; WIDEMAN, Stacey A; WILLIAMSON, Noel R; YEME, Claudio

#### MARYLAND

BARR, James W; BLANCO, Liliana; BLANKENSHIP, Ronnie R; BRITTAIN, John B; BUSH, Troy L; CAFFEY, Brandy; CARMONA, Roberto C; CARR, Reynold C; CASTRO SALAS, Rolando; CHO, Samuel K; DAVIS, Lynn S; DOWELL, Mitchell S; DUVALL, Julie R; ESCOBAR, Teofilo G; GRAY JR, Earl E; HEAP, Dawn C; HEATH, Kenneth R; HYUN, Daniel S; JACKSON, James D; JONES, Athyl J; KIM, Kee C; KIM, Robert Soon II; KIM, Roger K; KOVACS, John C; KURZ, Joel T; LAFAVE, Jaimee A; LOGSDON, Richard D; MACKEY, Robert J; MEDINA, Jose R; MONCADA, Isaac; MWAURA, Maina; PANKEY, Aaron J; PARKER, Gary M; PEARSON, Jeffrey; PITTS JR, William L; PLUMMER, Darren A; PRINCE, Ellis E; RAINEY, Joel O; RANSON, Darnell V; RAWSON, Brent A; REYNOLDS, Donald W; RITCHEY, Jeffrey K; SANTOS, Paulo R; SHEFFIELD, Daniel M; SIGMON, Maria D; SPURRIER, David M; STEWART, Vickie L; THORNTON, Thomas A; UDOVICH, Ellen A; VIDES, Alexis S; WILGIS III, Francis Talbott; ZAMBRANO, Ender J

#### MAINE

LAWRENCE, Marvin K; RODRIGUES, Manasses; ROSEBUSH, Joseph M; ROWELL, Micah L

#### MICHIGAN

BEWLEY, Marc A; BOSI, Renato C; BOUYER, Coye L; BROEKER, Donn W; BURCH, Julian C; CHAPPELL, Timothy E; COLLINS, David J; DARKO, Francis Vanlare; DAROCHA, Joao C; DIOMANDE, Alama; DURBIN, Michael E; FERRETT, Bradley M; GARCIA, Angel L; GIBSON, James D; GILSTRAP JR, Robert E; GLIDEWELL, James A; GRANGER, Delbert L; GUZMAN, Jose; HADDAD, Charif Y; HARDY SR, Philip D; HOLGUIN, Juan M; HOPKINS, Marilyn J; HOWARD, James; JACKSON, Samuel D; LECUREUX, Corey E; LEE, Chue K; LEE, Daniel E; LUCAS, Andrew T; MACMANAMY, Gary A; MARCUS, James A; MARTIN, Thomas L; MCCOY, Michael G; MEDINA, Juan C; NORRIS, Joseph F; NYHOF JR, John P; PARKER, Stan; PERRY, Stanley B; PRESCOTT, Kevin D; RUFFER, Nicholas J; RYCKMAN, Wendell E; SANTOS, Roberto R; SMITH JR, John Everett; SMITH, Herschel D; STEPHENS, Ted J; TROMBLEY, Matthew L; TURNER JR, Charles R; WASHINGTON JR, David E; WHITE, Terry D; YAPLE, Jared M

#### MINNESOTA

ANTIVERO, Gerardo A R; BANDY, Kenneth W; BECKSTROM, Gene A; HENG, Christopher K L; LAND, Glen A; MELVIN, Stephen L; RAY, Thomas R; SMITH, Robert Earl; SMITH, Stephanie H; STOCKLAND SR, Robert A; SUNDEEN, David J; VANG, Tong Chong; WEDEKIND, David B

#### MISSOURI

AGUIRRE, Obed; AKIN, Raymond W; ALLEN, Jason; AUSTIN, Gene T; BLUBAUGH, Vince; BOHNING, Robert E; CARSON, Jeffrey L; CLIFTON, John M; DUDIK, Randall G; ERWIN, James E; FIELD, Jerry R; GARNER, Billy W; HEDGER, Gary R; HENDRICK, David H; HESS, David B; HIGGS, Todd; KEARNS, Matthew Dean; MARTIN, John N; MAXEDON, Richard W; MCCAUGHAN, Vivian G; MCCUNE, Kenneth J; MENDOZA, Luis M; MENDOZA, Melvin N; MONCADA, Edwin M; OTT, Noelle L; PERCIVAL, David W; PERRY, Carlos D; PINION, Christopher J; REGALADO, Patricio B; ROACH, George W; ROGERS, Lewis H; SEATON, Rick; SEBAG, Ednor D; SHAW, Elizabeth A; SIENGSUKON, Thira; SIMON, Eric K; SPEER, Robert S; STAFFORD, Steven; SUAREZ, Gustavo V; TAYLOR, Raymond G; UBUKATA, Yoshinori; VARGAS, Jose M; VICTOR, William M; WITCHER, Lyle L

#### MISSISSIPPI

DUNBAR, Jamie M

#### MONTANA

ARBAUGH, John M; BEFFORT, Phillip; BIRKY, Samuel E; BYRD, Billy J; CRUSCH, Eric Daniel; FOWLER, Mark S; HALES, James D; HALLMARK, Billy J; HARTLEY, Adam P; HASENYAGER, Mark E; HUNT, Paul J; JACKSON, Edward L; JOHNSON, William D; LANGLEY, Mark A; LARTIGUE JR, A Bradford; LAWTON, Jonathan S; MCELREATH, Carl L; NIEMEIR, Donald M; PAYTON, Darwin L; PICKARD, Joseph H;

RATTS, Richard D; RUST, Jesse M; SEDDON, Paul T; SMITH, Edward L; SMITH, Pamela D; SNEIGOSKI, Andrew J; TOWER, Matthew B; WHITE TAIL FEATHER, Raymond S; WOOD, Cody

#### NEW BRUNSWICK

STOREY, David T; THOMSON, Michael L

#### NORTH CAROLINA

ADAMS, Lisa B; BAILEY, William R; BROOKS, Mary M; FOY, Bobby G; GRAY, William M; JOHNSON JR, Daniel C; LEONARD, Robert E; MELTON, Norma J; MOREE, Brenda Lanell; MUNGO, Pamela R; NELMS, Gail L; PUCKETT, Michael C; REED II, Charles B; RIDLEY, John N; SANTOS, Amaury; SCHOFIELD, Hannah Elizabeth; SCHOFIELD, James C; SMITH, Jeffrey L; SORIANO, Guillermo R; STOVER JR, Richard C; WHITE, Raymond F

#### NORTH DAKOTA

BELL, Luther M; BELL, Ryan B; FISHER JR, John H; GOLDEN, Garvon E; GRUENEICH, Myron J; MEDFORD, Morgan T; MILLER, John M

#### NEBRASKA

CHO, Han W; CORDELL, Michael L; DALE, Cecil J; DESS JR, Julies A; DOYLE, George L; ELLIOTT, Mark R; GOOMBI, Ronald L; HUFFMAN, Thomas E; JONES, Mark A; LEE, Richard D; LEWIS, John C; LOPER, George L; MARTINEZ, Alejandro; MCDONALD, David L; MCLAIN, Charles W; NYE, Autumn R; NYE, William B; WILLETT, Darren W

#### NEWFOUNDLAND

DORSEY, Adam D; GRISSOM, Steven W

#### NEW HAMPSHIRE

CLEGG, Richard D; GORE JR, Hugh T; HASTY, Bradford M; SANTOS, Miguel D; SIMONTON, Sean P

#### NEW JERSEY

BUSCHMAN, David W; CERON, Yves; EKE-OKORO, SundayT; FERGUSON, Sarah A; FLORES, Paul M; GRINER, Robert M; KIM, Song Jung; MCLAIN, Aaron R; RIOS SR, Victor H; ROUZARD, Jutho

# NEW MEXICO

ALBRIGHT, Stanley L; ARREOLA, Raul; BEGAYE, Russell; BOLANOS, Abelardo J; BRITTAIN, Rick D; CLYMER, Daniel S; DEUTSAWE, David M; EASON, Oliver T; ESCOBAR, Pedro A; GONZALEZ, Saul; GRIFFITH, Steve L; MCGUIRE, Michael E; MURILLO, Rafael A; OLIVAS, Antonio R; PEARCE, Dan S; RAYBURN JR, James A; ROMERO, Bennie; RUPP, Daniel H; RUSSELL, Carl L; SWANN, Samuel D; TAI, Anna T; TILLERY, Joseph R; TORRISON, John R; TOVAR, Juan; TURNBO, James R; UNDERWOOD, James K; VALENZUELA, Ruben J; WILLIAMS, Merrell K; WILSON, Scott C

#### NOVA SCOTIA

MACKENZIE, John A

#### NEVADA

AEGERTER, Louann; AQUINO, Julius V; BIUS, Lorna; CHOI, Seunghwan; COLLINS JR, James Arthur; CUPPLES, Stacy E; DA SILVA, Luiz A; ELLIS, Michael K; GOMEZ, Neftali M; HANCOCK, James E; HARWOOD, Paul G; HWANG, Inmok; JOHNSON, Robert D; KERN, Theodore S; LAWLER, Melanie T; LE, Phuoc Dinh; MARTIN, William T; MARTINEZ, Roberto S; MILLER, Charles Edward; MORLEY, Earl W; PABELLON, Lambert D; POENIE, Lindsey M; RAMOS, Ernesto A; RAMOS, Guillermo; REAMER, James L; ROGERS, Glenn M; RUNYON, Robert B; SIMPSON, Durand A; STEWART, Michael E; TALICE, Wilbert; THOMPSON, Jeffrey; TIMMONS, Stephen W; VILLA-AYALA, Pedro; WATSON, Dwight G; WATSON, Harry E; WESLEY, Clyde L

#### NEW YORK

ADHIKARY, Liton D; ALLEN, Steven L; BISSELL, Timothy R; CABERO, Alfredo; CLAYMAN, Christopher M; COE, Aaron B; COPENHAVER, Aaron; DEAN, Robert; DEAN, Sylvester; DIMATTEO, Patrick A; EDWARDS, Sterling; EMMERT, Ashley Ann; FAROOQ, John; FIELD, John T; FIELD, Susan E; FLORIVAL, Jean; FOXWORTH, Anthony L; GARCON, Emmanuel; GOMEZ, Paul C; GOUBRAN, Kareem P; GU, Qiwei; GUENTHER, Bradley S; HAN, Jonathan; HART, Edward D; HIGH, Christopher W; JONES, David B; JOSEPH, Mati; KENNARD, Shane E D; KNIGHT JR, Ronnie J; KOWALSKI, Jeanine M; KRAGBE, Lisa M; LAWRENCE, Dale H; MARTIN JR, Richard J; MCQUITTY, John M; MEHBOOB, Derick; NEYHARD, Zachary; ORTIZ, Christopher P; OYOS, Calixto A; PERSSON, David C; PIERCE, Sean P; RO, Soon Koo; RUIZ, Heather L; RUSS, George T; SAHIR, Setiady Rene; SANTIAGO, Jonathan; SAVAGE, Roger K; SHULTS III, John R; SIMPSON, Paul Eugene; SPAIN, Derek G; TAYLOR, Richard W; TRIPPIE, Daniel; VEITCH, James B; WELBORN, Kenneth G; WILLIAMS, David H; WILLIAMS, Frank I; WONG, Samuel Fook; ZASTROW, David J

#### OHIO

ABRUSCI, James M; ALLEN, Robert L; AVERY, Deborah R; BACK, Dennis L; BANNISTER SR, George B; BEIKE, Charles R; BINNS, Timothy E; BLOOD, Wesley D; BONGIORNO, Timothy Allen; BRADFIELD, James R; BRIGGS, Thomas R; BROOKS, Michael L; CALLOWAY, Jeffrey R; CARLISLE III, Charles William; CATTELL, John; CHADRICK, Karl E; CHESTNUT JR, William R; COPPEDGE, Horace D; CRISWELL, Douglas G; DILLARD, Kenneth L; DORR, David P; DUFFY, Daniel B; DYE, David A; EDWARDS, Kimberle A; FLORO, Duane A; FOX, Gary O; FRYE, Brian N; GAFFNEY, Raymond J; GAINES, Larry C; GLOVER, Steven A; GRUBINSKI, Kevin J; GUTKNECHT, Gary E; HALCOMBE JR, Richard G; HAMMOCK JR, Darryl J; HAWKINS, Oliver C; HAYES, Trent D; HELTON, Jack H; HINSEY, Dorrien A; HOLMES, Dennis R; HOLT, Timothy E; JARRATT, Louis H; JAWORSKI, Joseph S; JONES SR, Jewell D; JONES, Cynthia R; JONES, Mark C; JONES, Martin L; JONES, Matthew C; KEARNS, James F; KENNEDY, David T; KNIGHT, Aulden R; LITCHFIELD, Kevin D; LONG, Stephen W; LOUZGINOR, Serguei V; MARTIN, Marcus L; MAYES,

James A; MCMURRY SR, Donald R; MILESKI, Rodney; MILLER, Todd F; MOORE, Chad; MOORE, Jeffrey J; NYE, Nicholas; ODOM, Randall G; PARK, Woong K; PENNEBAKER, Adrian L; POUND, Leona C; PURSEL, William A; REESE, Sena W; RESPRESS, Quentin L; RHINIER, Robert L; ROBERTS, Matthew J; ROLAND, Charles D; SAMS, Charles E; SAUNDERS, Douglas K; SCHRAUB, Keith E; SCHWEYER, Jeremy M; SHANK, Joshua T; SHELDON, Jeffrey C; SHIPLEY, Ronald E; SMITH, Bruce R; SMITH, Eric P; SMITH, Patrick Leroy; SNYDER, David L; STANLEY, Ryan K; STEVENS, Charley G; STEVENSON, Daniel Roy; TAYLOR, James R; TEETERS, John D; THOMAN JR, Eric S; TUCKER, Matthew A; WEEMS SR, Andrew L; WELLMAN, Billy L; WELLS, Arthur C; WESTBROOK, Jeremy D; WHALEY, James; WRIGHT, Thomas E

#### OKLAHOMA

AGUILAR, Carlos; ALEMAN, Ramon C; ALLEN, Scott D; AMAYA, Guadelupe; ANTONY, Cyril K; AVILES, Roberto; BABB, Gaylord; BEDDOW, Thomas R; BELLOSO, Jose O; BENITO, Alex; BETTIS, Paul E; BLAKEY, Bo R; BRUNK, James F; BYNUM, William B; CACERES, Carlos A; CACERES, Daniel E; CARTER, R Paul; CASAS, Manuel; CASTILLO, Jose Alejandro; CHAVARRIA, Denis R; CHOI, Yoo-bok; CIFUENTES, Jose; COAST, Eddie K; COLBERT, Russell; CONCHOS, Antonio; COTNER, Danny J; CRABTREE, James R; DAVIS, Gary E; DEASON, Jamie; DEASON, Kenneth J; EDWARDS, David S; EMAMGHORAISHI, Seved M; ESTEBAN, Juan R; EVERHART, Vincent C; FLOWERS, Norman R; FOSTER, Robin; FRIZZELL, Greg R; GALVEZ, Bruno R; GARCIA, Javier; GASKINS, Christopher B; GOSS, Kirk; GUEST, Lawrence E; GUILLERMO, Robert C; HAILE, Solomon Girma; HARMS, Matthew E; HARVEY, Christopher L; HAWKINS SR, Gary W; HESTER, Henry Harold; HILDERBRAND, Vinnus; HOIPKEMIER, James M; HOLLAND, James N; HOWRY, Dale C; JACKSON, Kujanga; JAIMES, William F; JANSSEN, Benjamin C; JARRARD, Terry K; JO, Yun-Ho; KEHL, Vanessa A; LEAFGREEN, Debra A; LI, Xiaoda; LINDSEY, Eddie L; LOWERY, Cris D; MAKISE, Hiroyuki; MARTIN, Edward P; MARTINEZ, Oscar O; MONTIEL, Jose R; MORENO, Carlos; MORGAN, Billy P; NAMELO, Silas; OTT, Thomas R; PACHECO, Jesus H; PAK, David S; PERALES, Felipe; PROCTOR, Randy B; REDING, Christopher A; REED, Jimmy A; RIGGS, Johan A; ROBERTS, Christopher M; RUSSELL, LaCasey L; SANCHEZ SR, Josefath; SCOTT, Samuel G; SELTENREICH, David H; STRATTON, Jimmy R; SUAREZ, Orangel S; TALLEY, Duane R; TAYLOR, Michael D; TIGER, Donald G; VALENCIA, Claudio; WELLER, Windle S; WHITE, Glen R; WILKERSON, Thomas A

# ONTARIO

AULAR, Francisco F; BAIDYA, Robert; BEZUBIK, Grzegorz; CHRISTOPHERSON, Jeffrey A; COLLISON, Daniel; DUMAY, Paul J; GERONIMO, Rodolfo; HAMILTON, Jarrett J; LAMME, Andrew P; PHAN, Dam; SCOTT, Bruce W; STARZEBA, Piotr; SUN, Qingshun

#### OREGON

AVRA, Walter; BRADLEY, George; CASTRO, Juan R; CROWDER, Thomas R; DAVIS, Andrew P; DAWS, Alan R; DERBY, Richard G; FLEMING, Paul; FLOYD SR, Gary S; GONZALEZ, Jose G; GUSHWA, Aaren; HARMON, Ken L; HARRIS, Keith E; HAYASHI, Yuji; JUN, Kurt S; PENGRA, Robert L; PHILLIPS, James W; RODRIGUEZ, Carlos A; RODRUAN, Prachan; SANGOQUIZA, Johnny R; SLOAN, Bruce F; SMITH, Troy L

#### PENNSYLVANIA

BAILEY, Timothy W; BAKER, Dwayne E; BONHOMETTE, Gerard C; BURCHER, William E; BURGESS, Bradley Neil; BURNS, Robert L; CESAR, Christian; DEPESTRE, Patrick; DODSON, John M; DOUGLAS SR, Terry E; DUCKETT, Jason T; DUKE, Thomas L; FARAG, Victor A; GUERRA, Rony De Jesus; GUEVARRA, Domingo S; GUIMET, Miguel A; HALLMAN, Gail B; HERNANDEZ, Alberto; HOGAN, James E; HOPKINS, Hal J; HULSEY, Don L; HUTCHERSON, Larry W; HYLTON, Robert L; JENKINS, Clifford J; KIEFFER, Charles S; KOVALCHUK, John; LEWAN, Richard G; MANAO, Roger M; MASON, Eric Matthew; MCHUGH, Joseph L; MOSHKOVSKY, Anatoly; MOUNCE, Gerald L; NERGER, Michael; NGYEN, Duc V; NYAKOON SR, Enoch G David; PAZ, Edgardo; PEARSON, David W; PETIT-FRERE, Ernst; PILOT, Douglas M; PLUNK, Lena; POLECTION, Michelet; RATZ, Jerzy G; REYES, Eduardo L; RICHARDSON, John D; ROSARIO, Moises; SAID, Samuel; SHELDON, Steven R; SIMPSON, Dwight F; SMITH, Stanley K; SNYDER, Larry; STOCKERT, Jeremy M; SUNSERI, Marichelle; SUNSERI, Michael A; THEISEN, Larry J; TURNER, Robert L; URBAN, Joseph M; WALL, Richard L; WHITWORTH, Barry E; WILLIAMS, Craig R; WILLIAMS, Stanley D

#### QUEBEC

AVAKIAN, Jacques; BOSE, John; IM, II Hyuk; LEVESQUE, Claude; NOUNEH, Fady; SAINSON-HART, Mathieu; SMITH, Gary A; VERSCHELDEN, Francois; YOUNG JR, Ronald Alan

#### PUERTO RICO

AVILES, Pedro; DE JESUS, Carlos A; FELICIANO, Mariano; FIGUEROA, Carmen I; GUENARD, Hiram; IRIZARRY, Jor-El; LAGARES, Abraham; LEBRON, Santiago; MORALES, Jose D; MORALES, Victor; PACHECO, Carlos N; PRADA, Gabriel G; RIVERA, Eugenio; RODRIGUEZ MOLINA, Luis A; RODRIGUEZ-MELETICHE, Juan L; SANTIAGO-CRUZ, Samuel S; SEPULVEDA, Jose M; TORO, Angel L; VASQUEZ, Victor; VEGA, Angel L

#### RHODE ISLAND

HAYNES, Andrew C; HERNANDEZ, Rafael A

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One LifeWay Plaza, Nashville, Tennessee 37234 Telephone: (615) 251-2000

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Jorge Claudio, US Church Spanish Consultant Ralph Tone, US Ch Spanish Consultant West

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John Burke, Manager, Stewardship

Andrea Kandler, Communications Assistant

Suk-Lee Winsor, Director, Market Research & Intell

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Tim Davis, Market Analyst

Michael Cornelius, Market Analyst

Latrice Sharpe, Market Analyst

Clinton Weavil, Emerging Market Analyst

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Jon Emery, Strategist, Lead MC&P

Kris Seidenkranz, Strategist, Lead MC&P

Roger Poindexter, Strategist, Lead MC&P

Carolyn Purvis, Strategist

Linda Denton, Strategist

Phil Davis, Strategist

Rudy Kish, Strategist

Kristina McCloskey, Strategist

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Amy Jacobs, Strategist

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Becky Oakes, Specialist, Events Registration Financial

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Michael Heitman, Supervisor, Customer Response Team

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Kara Stokes, Architectural Drafter I

Mark Traylor, Architectural Drafter I

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Samuel Capps, Editorial Project Leader

Jeffry Land, Editorial Project Leader

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Bill Mullins, Graphic Designer D Mitch Mann, Graphic Designer D

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Debbie Beavers, Multimedia Producer

Betsy Wedekind, Multimedia Producer

Stanban English Specialist Audio/Vide

Stephen Fralick, Specialist, Audio/Video Production

Justin Wiley, Motion Graphics & Media Dev Aubrey Adcock, Media & Equipment Specialist

Lisa Turner, Video-Audio Production Coord

Phillip LeBeau, Video Editor

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Royce Armstrong, Specialist, Product Costing

Candy Gibson, Specialist, Product Costing

Lynn Waller-Newcomb, Buyer Shelia Traughber, Senior Buyer

Melissa Pettus, Buyer

Sharon Turrentine, Product Data Associate

Sharon Turrentine, Product Data Associate
Vacant, Manager, Digital Publishing Development
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Michelle Swafford, Specialist, Publishing Technology
Melissa Finn, Specialist, Publishing Technology
Shirley Smith, Specialist, Publishing Technology
Cindy Lutz, Advertising Pub Tech Specialist
Linda Bond, Reprint Specialist

Brenda Shoemake, Advertising Pub Tech Specialist Frankie Churchwell, Publishing Technology Specialist Christopher Elliott, Digital Media Producer

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Lesne Mayo, Administrative Assistant

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Tanya Bogart, Performance Analyst, CM, T&E Jason Smith, Manager, Performance Analysis

Gregory Moser, Performance Analyst, Ch Rel & Consultant

Adam Creel, Performance Analyst, Ch Rel & Consultant

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Ed Clay, CNP Consultant

Kenneth Lupton, CNP Consultant

Richard Edfeldt, CNP Consultant

James Maddox, CNP Consultant

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David Burt, CNP Consultant

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Kenneth Barker, Project Leader

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Anita Bice, Project Coordinator

Vicki Dvoracek, Product Development Specialist

Deborah Hickerson, Project Coordinator

Charles Sinclair, Project Coordinator

Andrea Rankins, Copyright Administrator

Charles Sinclair, Project Coordinator

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Celia Powers, Events Associate

Tim Henning, Music Clubs & Plans Coordinator

Michael Rice, Internet Producer

Roger Loyd, Specialist, Field Sales

Dale Bleam, Worship Sales Supervisor & Strategist Connie Jarrell, Lead Music Account Rep.

Catherine Hayes, Music Account Rep. Emily Roberts, Music Account Rep. Sheila Brown, Music Account Rep. Bryan Williams, Music Account Rep. Desiree Whitlock, Music Account Rep. Beverly Gilder, Music Account Rep. Joseph Hunter, Music Account Rep. Scott Dotta, Technical Service Rep. Daren Wells, Technical Service Rep. Courtney McClendon, Manager's Assistant

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Tracie Cook, Administrative Assistant

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Kevin Jarrell, Team Leader, T&E Technical

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Joshua Webb, Event Producer

Neil Hoppe, Event Producer

Charles Farthing, Event & Lighting Producer

Justin Aven. Online Event Project Coord.

Seth Worley, Visual Media Producer

Amy Haywood, Graphic Designer

Jeffrey Venable, Visual Media Producer

Troy Wilson, Coordinator, Logistics

Deborah Burnett, Event Project Coordinator Lydia Campbell, Project Event Producer

Sarah Edwards, Event Project Coordinator

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Associate Trish Holley, Leadership Training Event Associate Kay Vantrease, Leadership Training Event Associate

Paula Rush, Leadership Training Event Associate Janell Fadler, Leadership Training Associate

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Amy Cato, Women's Event Coordinator

Betsy Langmade, Women's Event Coordinator

Patricia Murphy, Women's Event Coordinator

Melissa Wilson, Event Project Coordinator

Darlene Moreland, Event Project Coordinator

Lauren Farmer, Event Project Coordinator

Tammy Slayton, Event Project Coordinator

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Klista Storts, Specialist, Childhood

Jerry Wooley, VBS Ministry Specialist

Jeremy Echols, Student Events Coordinator

Mary Carlisle, Camp Specialist

Meredith Teasley, Camp Specialist Andrew Dukes, Camp Specialist

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Chief Information Officer

Cheryl Moore, Executive Assistant to the Vice President Jeff Rozell, Associate to the Vice President, Tech.

Division

Shanna Faulk, Administrative Assistant

Terry Boney, Manager, Tech Assets and Compliance

Barry Waggoner, Systems Administrator

Gayle Kee, Manager, TD Finance and Security

Bruce Aderholt, Specialist, Business Analytics

Joyce Anderson, Manager's Assistant

Natalie Smith, Network Security Specialist

Tracy Oden, Network Security Specialist Rhonda Stewart, Manager, Project Management Office

Sandra Simpson, Technical Business Analyst

Michelle Watkins, Technical Business Analyst

Lynn Goolsby, Manager, LifeWay.com

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James Garrett, Senior Manager, Infrastructure and Ops

Stanley Ragan, Computer Operations Adm, Ad Burt Empson, Computer Operations Admin.

Bob Heeth, Senior Advanced Systems Administrator

Mike Galloway, Advanced Systems Administrator

Mark Sneed, Advanced Systems Administrator

Randy Alexander, Advanced Systems Administrator

David Elliott, Advanced Systems Administrator

Mark Bradford, Systems Administrator

Timothy Newcomb, Systems Administrator

Constance Hawks, Database Developer, Intermedia

Benjamin Hauk, Systems Administrator

Terry Bridges, Associate Systems Administrator

Cynthia Rozell, Associate Applications Analyst

Jeremy Duncan, Client Service Engineer

Nancy Marks, Manager, Telecom & End User Services

Becky Day, Coordinator

Mary Maclennan, Senior Quality Assurance Engineer Jeanne Burnet, Telecom Applications Eng.

Royce Pendley, Telecommunications Application Engineer

John Atkins, Office Automation Analyst/Engineer Laura Edwards, Supervisor, Client Service Analyst Melinda Pippin, Client Services Analyst/Engineer Daniel Williams, Client Services Analyst Karen Drexler, Client Services Analyst Patricia Brightup, Client Services Analyst

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Kimberly Loftis, Supervisor, Business Technology
Jonathan Reeves, Application Developer
Paula Manners, Application Developer
Loyd Dill, Application Developer
Jason Chapman, Application Developer
Jeff Yeager, Supervisor, Business Technology
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TEXAS: Gloria Mills (Mrs. Doug) 1102 North Marshall, Henderson 75652

UTAH/IDAHO: Mary McFarling (Mrs. Russ) 2320 Dickson Circle West, Idaho Falls, ID 83402

VIRGINIA: Ann Brown (Mrs. Kent) 2620 East Gretna Road, Gretna 24557

WEST VIRGINIA: Sara Murray (Mrs. Hugh) P.O. Box 429, Milton 25541

WYOMING does not currently have a president.

PUERTO RICO AND VIRGIN ISLANDS: Dolores Bland (Mrs. George McKnight) K393 Calle Laurel, Urb. Loiza Valley, Canovanas, PR 00729

# Part 7

Directories of State Conventions

#### **2011 STATE CONVENTIONS AND OFFICERS**

| State                  | Date        | Place and President   | Recording Secretary | Statistical Secretary |
|------------------------|-------------|---|---------------------|-----------------------|
| Alabama                | Nov. 15-16  | Dauphin Way Baptist Church, Mobile, AL<br>Mike Shaw, president<br>2867 Pelham Pkwy.<br>Pelham, AL 35124                                 | Mary Sue Bennett    | W. Robert DuBois      |
| Alaska                 | Sept. 27-28 | First Baptist Church, North Pole, AK<br>Charles Worthy, president<br>First Baptist Church, Willow, P.O. Box 145<br>Willow, AK 99688     | Shirley Bearce      |                       |
| Arizona                | Nov. 11     | North Phoenix Baptist Church, Phoenix<br>James Harms, president<br>1447 S. 7th St.<br>Sierra Vista, AZ 85635                            | Amy Medley          |                       |
| Arkansas               | Nov. 1-2    | First Baptist Church, Little Rock<br>Clay Hallmark, president<br>First Baptist Church<br>P.O. Box 6<br>Marion, AR 72364                 | Marty Davis         | Don Pucik             |
| California             | Oct. 25-26  | Fremont<br>Steve Davidson, president<br>Clovis Hills Community Church<br>10590 N. Willow Ave.<br>Clovis, CA 93619                       | Beth Downey         |                       |
| Colorado               | Oct. 18-19  | Riverside Baptist Church, Denver<br>Sean Cole, president<br>Emmanuel Baptist Church<br>300 Ballpark Rd.<br>Sterling, CO 80751-8675      | Ginger LeBlanc      | Ginger LeBlanc        |
| Dakotas                | Sept. 29-30 | Cross Pointe Baptist Church, Sioux Falls, SD<br>Steve Ford, president<br>1102 E. Main St.<br>Vermillion, SD 57069                       | Kathy Osborne       | June Highlan          |
| District<br>of Columbi | Oct. 24-25  | Mt Jezreel Baptist Church, Silver Spring, MD<br>Yvonne Shinhoster Lamb, president<br>1628 16th St. NW<br>Washington, DC 20009           | Joe Francis Bedney  |                       |
| Florida                | Nov. 14-15  | Church by the Glades, Coral Springs<br>David Uth, president<br>3000 John Young Pkwy.<br>Orlando, FL 32805                               | Randy D. Huckabee   | Lonnie Wright         |
| Georgia                | Nov. 14-15  | North Metro First Baptist Church, Lawrenceville<br>Dan Spencer, president<br>PO Box 2790<br>Thomasville, GA 31799-2796                  | Danny Henson        | Danny Henson          |
| Hawaii                 | Nov. 10-11  | Kauai Beach Resort Hotel, Kauai<br>Walt Agena, president<br>2289 Makanani Dr.<br>Honolulu, HI 96817-2038                                | Nancy Whitehead     | Karen Hazlett         |
| Illinois               | Nov. 2-3    | First Baptist Church, O'Fallon<br>Doug Munton, president<br>1111 E. Highway 50<br>O'Fallon, IL 62269                                    | Wilma Booth         |                       |
| Indiana                | Oct. 7-8    | Twin Lakes Baptist Church, Monticello<br>Scott Hobbs, president<br>First Baptist Church<br>324 N. Coffax St.<br>Griffith, IN 46319-2850 | Sara Burk           |                       |
|                        |             |   |                     |                       |

# Part 7

#### **2011 STATE CONVENTIONS AND OFFICERS**

| State                   | Date           | Place and President  | Recording Secretary                      | Statistical Secretary |
|-------------------------|----------------|--|--|-----------------------|
| Iowa                    | Nov. 4-5       | Holiday Inn & Suites, Des Moines<br>Ted Keys, president<br>1117 Fulton<br>Waterloo, IA 50707   | Jean Johnson                             | Jonette Appleton      |
| Kansas-<br>Nebraska     | Oct. 17-18     | Lenexa Baptist Church, Lenexa, KS<br>Ron Pracht, president<br>3440 West 13 <sup>th</sup> St. N<br>Wichita, KS 67203                      | Bryan Jones<br>Assistant: Susan Pedersen |                       |
| Kentucky                | Nov. 15        | Florence Baptist Church, Florence<br>Floyd A. Paris, president<br>Unity Baptist Church<br>2320 29th St.<br>Florence, KY 41101-4832       | Wilma Simmons                            | Pat Reaves            |
| Louisiana               | Nov. 14-15     | First Baptist Church, Covington<br>Rod Masteller, president<br>8924 Jewella St.<br>Shreveport, LA 71118                                  | Jeannie Maxwell                          |                       |
| Maryland-<br>Delaware   | Nov. 13-15     | Clarion Resort Hotel, Ocean City, MD<br>Ken Stalls, president<br>South End Baptist Church<br>506 Carrollton Dr.<br>Frederick, MD 21701   | Gayle Clifton                            | Carol Moore           |
| Michigan                | Oct. 25-26     | Warren Woods Baptist Church, Warren<br>Roscoe Belton, president<br>Middlebelt Baptist Church<br>943 Middlebelt Road<br>Inkster, MI 48141 | James Jones                              |                       |
| Minnesota-<br>Wisconsin | Nov. 4-5       | Valley Baptist Church, Appleton, WI<br>Jeff Nettles, president<br>1105 N. Water St.<br>Platteville, WI 53818                             | Bruce Osborn<br>Wes Shemwell, assistant  |                       |
| Mississippi             | Nov. 1-2       | First Baptist Church, Jackson<br>Gary Richardson, president<br>North Oxford Baptist Church<br>PO Box 1700<br>Oxford, MS 38655-1700       | Michael Weeks                            | Michael Weeks         |
| Missouri                | Oct. 31-Nov. 2 | Tan-Tar-A, Osage Beach<br>John Marshall, president<br>3116 East Impala Ct.<br>Springfield, MO 65804                                      | Jamie Hitt                               |                       |
| Montana                 | Oct. 5-6       | Yellowstone Baptist College, Billings<br>William Johnson, president<br>PO Box 314<br>Manhattan, MT 59741-0314                            | Jessica Crusch                           | Jessica Crusch        |
| Nevada                  | Oct. 18-19     | To be determined<br>Ron Trummell, president<br>P.O. Box 399<br>Pahrump, NV 89041   | Faith Hepner                             | Faith Hepner          |
| New England             | Nov. 10-12     | Marlborough Courtyard by Marriott, MA<br>Phil Wilkes, president<br>30 River St.<br>Billerica, MA 01821                                   | Sandy Coelho                             | Sandy Coelho          |
| New Mexico              | Oct. 25-26     | Emmanuel Baptist Church, Farmington<br>Maurice Hollingsworth, president<br>106 Miranda<br>Las Cruces, NM 88005                           | Nancy L. Faucett                         | Nancy L. Faucett      |
|                         |                |  |  |                       |

#### **2011 STATE CONVENTIONS AND OFFICERS**

| State              | Date        | Place and President  | Recording Secretary | Statistical Secretary |
|--------------------|-------------|--|---------------------|-----------------------|
| New York           | Sept. 25-26 | New Hope Baptist Church, Watertown<br>James Hundley, president<br>P.O. Box 367<br>Cortland, NY 13045                                       | Glenn Igleheart     | June Highlan          |
| North Carolina     | Nov. 7-8    | Koury Convention Center, Greensboro<br>Ed Yount, president<br>440 7th Street Pl SW<br>Conover, NC 28613                                    | Teresa Jones        | Ron Rasberry          |
| Northwest          | Nov. 15-16  | Eugene, Oregon<br>Scott Brewer, president<br>Meadowbrook Church<br>P.O. Box 3035<br>Redmond, WA 98073                                      | Marsha Gray         | Twyla Outhier         |
| Ohio               | Nov. 2-3    | Lima Baptist Temple, Lima<br>Ron Hopkins, president<br>3231 Briggs Rd.<br>Columbus, OH 43204   | Faye Rodgers        | N/A                   |
| Oklahoma           | Nov. 14-15  | First Baptist Church, Moore<br>Douglas Melton, president<br>8601 South Pennsylvania Ave.<br>Oklahoma City, OK 73159                        | Pat Wagstaff        | Wynn Anne Hook        |
| Penn<br>S. Jersey  | Nov. 3-4    | The Central Hotel and Conference Center<br>Harrisburg, PA<br>Kim Grueser, president<br>3100 Pioneer Ave.<br>Pittsburgh, PA 15226-1741      | Doug Lesher         |                       |
| Puerto Rico        | Nov. 19     | To be announced<br>Jorge Alvarez, president<br>Cotto Station, PO Box 9564<br>Arecibo, PR 00613   | Sonia Figueroa      | Sonia Figueroa        |
| South<br>Carolina  | Nov. 15-16  | Columbia Metropolitan Convention Ctr., Columbia<br>Sonny Holmes, president<br>2200 Greenridge Rd.<br>North Charleston, SC 20406-9403       | Frankie Melton      | Faye Carroll          |
| Tennessee          | Nov. 15-16  | First Baptist Church, Hendersonville<br>Poly Rouse, president<br>Hermitage Hills Baptist Church<br>3475 Lebanon Rd.<br>Hermitage, TN 37076 | Julie Heath         | Julie Heath           |
| Texas (BGCT)       | Oct. 23-26  | Amarillo<br>Victor Rodriguez, president<br>2483 Southcross<br>San Antonio, TX 78211  | Jill Larsen         | Clay Price            |
| Texas (SBTC)       | Nov. 14-15  | Irving Convention Center, Irving<br>Byron McWilliams, president<br>First Baptist Church<br>709 N. Lee Ave.<br>Odessa, TX 79761             | Pat Anderson        |                       |
| Utah-Idaho         | Oct. 25-26  | Eastside Baptist Church, Twin Falls, ID<br>James Gregory, president<br>FSBC, 1400 North 3rd East<br>Mountain Home, ID 83647                | Arie Sparkman       | N/A                   |
| Virginia<br>(BGAV) | Nov. 8-9    | Richmond Convention Center, Richmond, VA<br>Robert Bass, president<br>2111 Ermavedo Dr.<br>Richmond, VA 23235                              | Frederick Anderson  | Frederick Anderson    |
| Virginia<br>(SBCV) | Nov. 13-15  | Grove Avenue Baptist Church, Richmond, VA<br>Mark Becton, president<br>Grove Avenue Baptist Church<br>8701 Ridge Rd.<br>Richmond, VA 23229 | Gordon Ellsworth    | Cathy Almond          |

#### **2011 STATE CONVENTIONS AND OFFICERS**

| State         | Date       | Place and President   | Recording Secretary | Statistical Secretary |
|---------------|------------|---|---------------------|-----------------------|
| West Virginia | Nov. 4-5   | Westview Baptist Church, Martinsburg<br>Seth Polk, president<br>P.O. Box 6<br>Winfield, WV 25213-0006 | Helen Mellquist     | Helen Mellquist       |
| Wyoming       | Nov. 10-11 | Mountain View Baptist Church, Mills<br>Buddy Hanson, president<br>P.O. Box 2023<br>Mills, WY 82644    | Hope Reynolds       | Pam Hans              |

#### STATE CONVENTIONS, STATE OFFICES, AND STATE OFFICERS

| State                     | Name of State Body  | Convention Offices  | Date<br>Founded | Executive<br>Director                     | Assistant or<br>Associate Director            |
|---------------------------|---|---|-----------------|---|---|
| Alabama                   | Alabama Baptist State<br>Convention   | P.O. Box 11870 (36111-0870)<br>2001 E. South Blvd.<br>Montgomery, AL 36116-2463   | 1823            | Rick Lance<br>(334) 288-2460              | W. Robert DuBois                              |
| Alaska                    | Alaska Baptist<br>Convention  | 1750 O'Malley Road<br>Anchorage, AK 99507   | 1946            | Michael R. Procter<br>(907) 344-9627      |   |
| Arizona<br>Baptist Conver | Arizona Southern  | 2240 N. Hayden Road, Ste. 100<br>Scottsdale, AZ 85257                             | 1928            | Byron Banta, Interim<br>(480) 945-0880    |   |
| Arkansas                  | Arkansas Baptist<br>State Convention  | 10 Remington Dr.<br>Little Rock, AR 72204   | 1848            | Emil Turner<br>(501) 376-4791, ext. 5102  | Don Pucik<br>(501) 376-4791, ext. 5103        |
| California                | California Southern<br>Baptist Convention                                   | 678 East Shaw Avenue<br>Fresno, CA 93710-7704                                     | 1940            | Fermin A.Whittaker<br>(559) 229-9533 x230 | Michael B. McCullough                         |
| Colorado                  | Colorado Baptist<br>General Convention                                      | 7393 S. Alton Way<br>Centennial, CO 80112-2302                                    | 1956            | Mark H. Edlund<br>(303) 771-2480          | Douglas B. Lohrey<br>(303) 771-2480           |
| D.C.                      | District of Columbia<br>Baptist Convention                                  | 1628 Sixteenth Street, NW<br>Washington, DC 20009                                 | 1877            | Ricky Creech<br>(202) 265-1526, ext. 205  | Robert D. Cochran<br>(202) 265-1526, ext. 214 |
| Dakotas                   | Dakota Baptist<br>Convention  | 715 S. Minnesota Avenue<br>Sioux Falls, SD 57104                                  | 2004            | Garvon Golden, Interim<br>(605) 877-1163  |   |
| Florida                   | Florida Baptist<br>Convention   | 1230 Hendricks Avenue<br>Jacksonville, FL 32207                                   | 1854            | John Sullivan<br>(904) 596-3016           | Glen E. Owens                                 |
| Georgia                   | Executive Committee of<br>the Baptist Convention<br>of the State of Georgia | 6405 Sugarloaf Parkway<br>Duluth, GA 30097-4092                                   | 1822            | J. Robert White<br>(770) 455-0404         | J. Michael Williams/<br>Robert A. Boswell     |
| Hawaii                    | Hawaii Pacific Baptist<br>Convention  | 2042 Vancouver Drive<br>Honolulu, HI 96822  | 1942            | Veryl Henderson<br>(808) 946-9581         |   |
| Illinois                  | Illinois Baptist State<br>Association                                       | P.O. Box 19247<br>Springfield, IL 62794-9247<br>(3085 Stevenson Drive 62703-4440) | 1907            | Nate Adams<br>(217) 786-2600              | Marty King                                    |
| Indiana                   | State Convention of<br>Baptists in Indiana                                  | 900 North High School Road<br>Indianapolis, IN 46214                              | 1958            | Cecil Seagle, Interim<br>(317) 481-2400   |   |
| Iowa                      | Baptist Convention of<br>Iowa   | 2400 86th Street #27<br>Des Moines, IA 50322                                      | 1969            | Jimmy Barrentine<br>(515) 278-1566        |   |
| Kansas-<br>Nebraska       | Kansas-Nebraska<br>Convention of<br>Southern Baptists                       | 5410 SW 7 <sup>th</sup> Street<br>Topeka, KS 66606                                | 1945            | Robert (Bob) Mills<br>(785) 228-6800      |   |

#### STATE CONVENTIONS, STATE OFFICES, AND STATE OFFICERS

| State                   | Name of State Body  | Convention Offices   | Date<br>Founded | Executive<br>Director                             | Assistant or<br>Associate Director              |
|-------------------------|---|--|-----------------|---|---|
| Kentucky                | Kentucky Baptist<br>Convention  | 13420 Eastpoint Centre Drive<br>Louisville, KY 40223-0433        | 1837            | Paul Chitwood<br>(502) 489-3577                   | Stephen E. Thompson                             |
| Louisiana               | Louisiana Baptist<br>Convention   | 1250 MacArthur Drive<br>Alexandria, LA 71303                     | 1848            | David E. Hankins<br>(318) 448-3402                | Wayne Sheppard                                  |
| Maryland-<br>Delaware   | Baptist Convention of Maryland/Delaware   | 10255 Old Columbia Road<br>Columbia, MD 21046-1736               | 1836            | David H. Lee<br>(410) 290-5290                    | Robert Simpson<br>(410) 290-5290                |
| Michigan                | Baptist State Convention of Michigan  | 8420 Runyan Lake Road<br>Fenton, MI 48430-9290                   | 1957            | Bobby Gilstrap<br>(810) 714-1907                  |   |
| Minnesota-<br>Wisconsin | Minnesota-Wisconsin<br>Baptist Convention   | 519 16th Street SE<br>Rochester, MN 55904                        | 1983            | Leo Endel<br>(507) 282-3636                       |   |
| Mississippi             | Mississippi Baptist<br>Convention   | 515 Mississippi Street<br>P.O. Box 530<br>Jackson, MS 39205-0530 | 1836            | James R. Futral<br>(601) 292-3201                 | David Michel<br>Steve Stone<br>Barri A. Shirley |
| Missouri                | Missouri Baptist<br>Convention  | 400 E. High Street<br>Jefferson City, MO 65101-3253              | 1834            | Jay S. Hughes, Interim<br>(573) 636-0400 ext. 710 | Jerry Field<br>Jay S. Hughes                    |
| Montana                 | Montana Southern Baptist<br>Convention  | 1130 Cerise Rd.<br>Billings, MT 59101-7336                       | 2002            | Fred Hewett<br>(406) 252-7537                     |   |
| Nevada                  | Nevada Baptist<br>Convention  | 406 California Avenue<br>Reno, NV 89509-1520                     | 1978            | Terry Arnold, interim<br>(775) 786-0406           |   |
| New<br>England          | Baptist Convention<br>of New England  | 87 Lincoln Street<br>Northborough, MA 01532                      | 1983            | James Wideman<br>(508) 393-6013                   |   |
| New<br>Mexico           | The Baptist Convention of New Mexico  | P.O. Box 94485<br>Albuquerque, NM 87199                          | 1912            | Joseph Bunce<br>(505) 924-2325                    |   |
| New York                | Baptist Convention of<br>New York   | 6538 Baptist Way<br>East Syracuse, NY 13057                      | 1969            | Terry Robertson<br>(315) 433-1001                 |   |
| North<br>Carolina       | Baptist State Convention of North Carolina  | 205 Convention Drive<br>Cary, NC 27512-1107                      | 1830            | Milton A. Hollifield, Jr.<br>(919) 467-5100       | Brian K. Davis                                  |
| Northwest               | Northwest Baptist<br>Convention   | 3200 NE 109th Avenue<br>Vancouver, WA 98682                      | 1948            | William (Bill) Crews<br>(360) 882-2100            |   |
| Ohio                    | State Convention of<br>Baptists in Ohio   | 9000 Antares Avenue<br>Columbus, OH 43240                        | 1954            | Jack P. Kwok<br>(614) 258-8491                    | Bruce Smith                                     |
| Oklahoma                | Baptist General Conven-<br>tion of the State of<br>Oklahoma                             | 3800 North May Avenue<br>Oklahoma City, OK 73112                 | 1906            | Anthony L. Jordan<br>(405) 942-3800               | Ron Fannin                                      |
| Penn<br>S. Jersey       | Baptist Convention of<br>Pennsylvania-<br>South Jersey                                  | 4620 Fritchey Street<br>Harrisburg, PA 17109                     | 1970            | David C. Waltz<br>(717) 652-5856                  | Stanley K. Smith<br>(717) 652-5856              |
| Puerto Rico             | Convention of Southern<br>Baptist Churches in<br>Puerto Rico and<br>U.S. Virgin Islands | PMB 811<br>138 Ave. W. Churchill<br>San Juan, PR 00926-6013      | 2003            | Carlos R. Rodriguez<br>(787) 731-5010             |   |
| South<br>Carolina       | South Carolina<br>Baptist Convention  | 190 Stoneridge Drive<br>Columbia, SC 29210-8254                  | 1821            | Jim Austin<br>(803) 765-0030                      | David Parks<br>Wayne Terry<br>Roger Orman       |
| Tennessee               | Tennessee Baptist<br>Convention   | P.O. Box 728<br>5001 Maryland Way<br>Brentwood, TN 37024-0728    | 1874            | Randy C. Davis<br>(615) 371-2090                  |   |
| Texas                   | The Baptist General<br>Convention of Texas  | 333 North Washington<br>Dallas, TX 75246-1798                    | 1885            | Steve Vernon, Acting Exec. (214) 828-5301         | Steve Vernon                                    |
| Texas                   | Southern Baptists<br>of Texas Convention  | P.O. Box 1988<br>Grapevine, TX 76099-1988                        | 1998            | James W. Richards<br>(817) 552-2500               |   |

#### STATE CONVENTIONS, STATE OFFICES, AND STATE OFFICERS

| State              | Name of State Body                                    | Convention Offices                              | Date<br>Founded | Executive<br>Director                     | Assistant or<br>Associate Director         |
|--------------------|---|---|-----------------|---|--|
| Utah-Idaho         | Utah-Idaho Southern<br>Baptist Convention             | 12401 South 450 East, G-1<br>Draper, UT 84020   | 1964            | Robert Lee<br>(801) 572-5350              | Judy Baker                                 |
| Virginia<br>(BGAV) | Baptist General<br>Association of Virginia            | 2828 Emerywood Pkwy.<br>Richmond, VA 23294      | 1823            | John V. Upton, Jr.<br>(804) 915-5000      | Walter Harrow<br>Glenn Akins<br>Paige Peak |
| Virginia<br>(SBCV) | Southern Baptist<br>Conservatives of Virginia         | 4101 Cox Road, Ste. 100<br>Glen Allen, VA 23060 | 1996            | Doyle Chauncey, Interim<br>(804) 270-1848 |  |
| West<br>Virginia   | West Virginia Conven-<br>tion of Southern<br>Baptists | Number One Mission Way<br>Scott Depot, WV 25560 | 1970            | Terry L. Harper<br>(304) 757-0944         | Greg Wrigley                               |
| Wyoming            | Wyoming Southern<br>Baptist Convention                | 3925 Casper Mountain Rd.<br>Casper, WY 82601    | 1984            | Lynn Nikkel<br>(307) 472-4087             |  |

# STATE PAPERS, SOUTHERN BAPTIST CONVENTION

| State and<br>Frequency<br>of Issue   | Name and Address of Paper  | Editor                            | Associate<br>Editor(s)  | Circulation | Subscription<br>per Year                 | Year<br>Founded |
|--------------------------------------|--|-----------------------------------|---|-------------|--|-----------------|
| Alabama<br>Weekly                    | The Alabama Baptist<br>33 10 Independence Drive<br>Birmingham 35209      | Bob Terry                         | Jennifer Rash   | 92,456      | individual: \$ 19.95<br>church: \$ 12.50 | 1843            |
| Alaska<br>Monthly                    | Alaska Baptist Messenger<br>1750 O'Malley Rd., Anchorage 99507           | Michael R. Procter                | Betsy Shilling  | 1,215       | in-state: \$ 8.00 out-of-state: \$ 10.00 | 1946            |
| Arizona<br>Bimonthly                 | Portraits<br>2240 N. Hayden Rd., Scottsdale 85257                        | Elizabeth Young<br>(480) 945-0880 |   | 23,500      | \$10.00                                  | 1997            |
| Arkansas<br>Bimonthly                | Arkansas Baptist News<br>10 Remington Dr., Little Rock 72204             | Tim Yarbrough                     | Lisa Watson   | 24,000      | \$ 11.00                                 | 1901            |
| California<br>Monthly                | California Southern Baptist<br>678 E. Shaw Avenue, Fresno 93710          | Terry Barone                      | Holly Smith<br>Managing Editor                                    | 7,000       | \$ 9.50                                  | 1941            |
| Colorado<br>Bimonthly                | Rocky Mountain Baptist<br>7393 S. Alton Way, Centennial 80112            | Mark Edlund<br>(303) 771-2480     |   | 2,800       |  | 1956            |
| District of<br>Columbia<br>Bimonthly | Capital Baptist<br>1628 Sixteenth St. NW<br>Washington 20009             | Ricky Creech                      |   |             | \$ 8.00                                  | 1954            |
| Florida<br>Bimonthly                 | Florida Baptist Witness<br>1230 Hendricks Ave., Jacksonville 32207       | James A. Smith, Sr.               | Joni B. Hannigan  | 28,515      | \$ 17.95                                 | 1884            |
| Georgia<br>Biweekly                  | The Christian Index<br>6405 Sugarloaf Pky,, Duluth 30097                 | J. Gerald Harris                  | Joe Westbury, Managing Editor<br>Scott Barkley, Production Editor | 45,000      | \$ 12.00                                 | 1822            |
| Hawaii<br>Monthly                    | Hawaii Pacific Baptist<br>2042 Vancouver Drive, Honolulu 96822           | Veryl Henderson                   | Faith McFatridge<br>Assistant Editor                              | 4,400       | \$ 12.00                                 | 1943            |
| Illinois<br>Bimonthly                | The Illinois Baptist<br>3085 Steverson Dr., Springfield 62703-4440       | Martin King                       | Meredith Day  | 6,126       | Free to IL Baptists                      | 1905            |
| Indiana<br>Monthly                   | Indiana Baptist Magazine<br>900 N. High School Rd.<br>Indianapolis 46214 | Steve McNeil                      |   | 10,650      | Free                                     | 1958            |
| Iowa<br>Monthly                      | Iowa Baptist<br>2400 86 <sup>th</sup> Street, #27, Des Moines 50322      | Jimmy Barrentine (515) 278-1566   | Richard Nations   | 1,965       | By donation                              | 1962            |

| Kansas-Nebraska<br>Monthly                 | The Baptist Digest<br>5410 SW 7th Street, Topeka, KS 66606                         | Tim Boyd                                 | Eva Wilson<br>Derek Taylor      | 7,000      | \$ 0.00                                 | 1956 |
|--|--|--|---------------------------------|------------|---|------|
| Kentucky<br>Weekly                         | Western Recorder<br>P.O. Box 43969, Louisville 40253                               | Todd Deaton                              | Drew Nichter                    | 28,000 ind | individual; \$ 12.50<br>group: \$ 10.00 | 1826 |
| Louisiana<br>Bimonthly                     | Baptist Message<br>1250 MacArthur Dr., Alexandria 71303                            | Kelly Boggs                              |                                 | 40,459     | \$ 14.00                                | 1886 |
| Maryland/Delaware<br>6 print; 5 online     | BaptistLIFE<br>10255 Old Columbia Road, Columbia 21046                             | Robert Simpson                           | Iris White                      | 23,634     | Free                                    | 1917 |
| Michigan<br>Monthly                        | Baptist Beacon<br>8420 Runyan Lake Rd.<br>Fenton, MI 48430                         | Bobby Gilstrap                           | Michael Dendy                   | 9,200      | ·<br>•                                  | 1958 |
| Minnesota-Wisconsin<br>Quarterly           | The Mimessaa-Wisconsin Baptist<br>519 Ioth St. SE<br>Rochester, MN 55904           | David Williams                           |                                 | 3,526      | \$ 5.50 out-of-state only               | 1985 |
| Mississippi<br>Weekly                      | The Baptist Record<br>P.O. Box 530, Jackson 39205-0530                             | William H. Perkins, Jr.                  | Tony Martin                     | 75,862     | \$ 10.35                                | 1877 |
| Missouri<br>Biweekly                       | The Pathway<br>400 East Hgh St., Jefferson City 65101                              | Don Hinkle                               | Allen Palmeri                   | 12,000     | \$ 10.00<br>group \$ 6.00               | 2002 |
| Montana<br>Bimonthly                       | Montana Baptist<br>1130 Cerise Rd, Billings 59101                                  | Fred Hewitt/Pam Smith                    | Diana Bricker                   |            | \$ 6.00                                 | 1988 |
| Nevada<br>Monthly                          | The Nevada Baptist<br>406 California Ave., Reno 89509                              | Faith Hepner                             |                                 |            | ·<br>•>                                 | 1978 |
| New England<br>Twice yearly                | BCNE E-Journal<br>87 Lincoln St., Northborough, MA 01532                           | Jim Wideman                              |                                 | 3,000      |   |      |
| New Mexico<br>Weekly                       | Baptist New Mexican<br>P.O. Box 94485<br>Albuquerque 87199                         | John Loudat                              | Linda Prescott                  | 10,000     | \$ 5.50                                 | 1912 |
| New York<br>Quarterly                      | The New York Baptist<br>6538 Baptist Way, East Syracuse 13057                      | Kathy Aubrey                             |                                 | 2,000      | \$12.00<br>(paper)                      | 6961 |
| North Carolina<br>Bimonthly                | The Biblical Recorder<br>232 W. Millbrook Rd., Raleigh, NC 27609                   | K. Allan Blume                           | Dianna L. Cagle                 | 25,000     | \$ 15.99                                | 1833 |
| North Dakota/<br>South Dakota<br>Bimonthly | Dakota Baptist Connections<br>P.O. Box 770, Sioux Falls, SD 57101-0770             | Garvon Golden, Interim<br>(605) 877-1163 | Karen Willoughby; Fred McDonald | 2,000      | \$10 donation                           | 2007 |
| Northwest<br>Monthly                       | Northwest Baptist Witness<br>3200 NE 109 <sup>th</sup> Avenue, Vancouver, WA 98682 | Cameron Crabtree                         | Sheila Allen                    | 14,000     | \$ 12.00                                | 1931 |

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# STATE PAPERS, SOUTHERN BAPTIST CONVENTION

| State and<br>Frequency<br>of Issue         | Name and Address of Paper  | Editor                           | Associate<br>Editor(s)              | Circulation*        | Subscription<br>per Year                | Year<br>Founded |
|--|--|----------------------------------|-------------------------------------|---------------------|---|-----------------|
| Ohio<br>Bimonthly                          | Ohio Baptist Messenger<br>9000 Antares Ave., Columbus 43240                          | Jack P. Kwok<br>(614) 258-8491   | N/A                                 | 27,000              | N/A                                     | 1954            |
| Oklahoma<br>Weekly                         | Baptist Messenger<br>3800 North May Ave., Oklahoma City 73112                        | Scott Phillips, Interim          | Bob Nigh                            | 60,128              | \$13.75                                 | 1912            |
| Pennsylvania-<br>South Jersey<br>Bimonthly | Penn-Jersey Baptist<br>4620 Fritchey St., Harrisburg, PA 17109                       | David.C. Waltz<br>(717) 652-5856 | Fanny Grote                         |                     | ·<br>•>                                 | 1971            |
| Puerto Rico                                | Princeladas<br>PMB 811, 138 Ave. W. Churchill<br>San Juan, PR 00926-6013             | Lauri Alers                      | N/A                                 | N/A                 | Free                                    | 2008            |
| South Carolina<br>Bimonthly                | Baptist Courier: Focus Magazine (quarterly)<br>100 Manley St., Greenville 29601-3025 | Don Kirkland                     | Butch Blume<br>Managing Editor      | 57,000              |   | 1869            |
| Tennessee<br>Weekly                        | Baptist and Reflector<br>5001 Maryland Way, Brentwood 37027                          | Lonnie Wilkey                    | Connie Davis Bushey                 | 40,303              | \$ 12.00                                | 1835            |
| Texas (BGCT)<br>Bimonthly                  | The Bapist Standard<br>2343 Lone Star Dr., Dallas, TX 75212                          | Marv Knox                        | Ken Camp                            | 30,133<br>+ digital | print: \$ 24.00<br>digital: \$ 10.00    | 1888            |
| Texas (SBTC)<br>Semimonthly                | Southern Baptist Texan<br>P.O. Box 1988, Grapevine 76099                             | Gary Ledbetter                   | Jerry Pierce                        | 40,500              | \$ 10.00                                | 1998            |
| Utah-Idaho                                 | N/A  | N/A                              | N/A                                 | N/A                 | N/A                                     | N/A             |
| Virginia (BGAV)<br>Every two weeks         | Religious Herald<br>2828 Emerywood Parkway, Richmond 23294                           | James E. White                   | Robert H. Dilday<br>Managing Editor | 8,702 ind           | individual: \$ 18.00<br>group: \$ 13.50 | 1828            |
| Virginia (SBCV)<br>Bimonthly               | The Proclaimer<br>4101 Cox Rd., Ste. 100, Glen Allen 23060                           |                                  | Brandon Pickett                     | 17,000              | free                                    | 9661            |
| West Virginia<br>10 issues per year        | The West Virginia Southern Baptist<br>Number One Mission Way, Scott Depot 25560      | Greg Wrigley                     |                                     | 8,600               | N/A                                     | 1970            |
| Wyoming<br>Bimonthly                       | WSBC Horizons<br>3925 Casper Mountain Rd., Casper 82601                              | Lynn Nikkel                      | Pam Hans                            | 1,625 inc           | individual: \$ 5.00<br>church: \$ 3.00  | 1984            |
|  |  |                                  |                                     |                     |   |                 |

### Part 7

## STAFF OF STATE BAPTIST CONVENTIONS

| State   | Missions Division  | Church Dev. Div.   | Business Division   | Program Services<br>Division                          | Executive<br>Director's Secretary  | Sunday School<br>Director   | Training<br>Director   | WMU Director  |
|---|--|--|---|---|--|---|--|---|
| Alabama<br>Alaska<br>Arizona  |  | Gary Swafford<br>Jimmy Stewart   | W. Robert DuBois<br>Debra Long  |   | Debbie Olliver<br>Sylvia Rylander  | Daniel Edmonds<br>Jimmy Stewart   | Daniel Edmonds<br>Jimmy Stewart  | Candace McIntosh<br>Don Shannon<br>Terri Sulliyan   |
| Arkansas<br>California<br>Colorado<br>Dakotas   | Robby Tingle<br>Joe De Leon<br>J.Misloski; S.Hoekstra                                      | 턴  | Dan Jordan<br>Steve Pearson<br>Doug Lohrey  |   | Vera Clancy Beth Downey Ginger LeBlanc Karen Johns   | J. D. "Sonny" Tucker<br>Tom Belew   | J. D. "Sonny" Tucker   | Eva De La Rosa, Int.<br>Becky Badry   |
| Florida<br>Georgia<br>Hawaii<br>Illinois  | Mike Gravette<br>Van Kickliohter   | Bob R. Bumgarner<br>Butch Butcher<br>Clyde Kakiuchi<br>Van Kickiichter   | S.L. Baumgardner, Jr.<br>J. Michael Williams<br>Gerald Sulliban<br>Melissa Phillins | Glen E. Owens<br>Robert A. Boswell<br>Pat Paiak       | Patty Vansant D. Gaines/D. Youngblood Karen Hazlett Sandy Barnard  | John Boone<br>Tim Smith<br>Clyde Kakiuchi<br>Dale Davennort   | Richard Wheeler<br>A.Folsom/B.Pate<br>Clyde Kakiuchi                             | Cynthia M. Goodwin<br>Barbara Curnutt<br>Carlye Lawrence<br>Serena Burler   |
| Indiana<br>Iodana<br>Iowa<br>Kansas-Nebraska<br>Kantodov  | John Rogers Steve Murdock  | Steve McNeil Richard Nations Georges Boujakly Alm Without  | Ray Barrett Bobbie Thies  | N/A<br>Bob Mills                                      | Bev Olonoh, Int. Jonette Appleton Peg Davis Der Benedit  | Steve McNeil<br>Richard Nations   | Steve McNeil<br>Richard Nations<br>Marie Clark                                   | Allison Kinion Joni Wikinson Mari Jaquith   |
| Kentucky<br>Louisiana<br>Maryland-Delaware<br>Michigan  | Latty Baket<br>John Hebert<br>David Jackson<br>Ted I Stenbens                              | Adali William<br>David Jackson   | Lowen Ashoy<br>Dale Lingenfelter<br>Tom Stolle                                      | N/A   | Fat Beverly<br>Jeannie Maxwell<br>Carol Moore<br>Anne Glissman   | June Holland<br>Bob Wood  | Randy Millwood<br>Bob Wood   | Joy Boltoli<br>Janie Wise<br>Gayla Parker<br>Cindy Bradlay  |
| Michigan<br>Minesota-Wisconsin<br>Mississippi<br>Missouri<br>Montana<br>New England<br>New England  | Ted J. Stephens<br>David Michel<br>Eddie Hancock   | Steve Melvin<br>Steve Stone<br>Dave Howeth<br>Steve Nerger   | Leo Endel<br>Barri A. Shirley<br>J. Highlan/B. Jones<br>Cindy Hedrick               | Clint Calvert<br>Terry W. Arnold<br>Randy Sprinkle    | Ame Glissman<br>Leah Smith<br>Brenda Box<br>Sue Wilson<br>Breeanna Jones<br>Faith Hepner<br>Ana Souza  | Bob Wood Clint Galvert Kiely Young Mark Donnell Mark Langley Terry W. Arnold  | Bob Wood<br>Marcus Peagler<br>Terry W. Amold                                     | Cindy Bradley<br>Jeanne Wedekind<br>Kay Cassibry<br>Laura Wells<br>Paula Rasmussen<br>Lorna Bius<br>Anne Scoggins                               |
| New York North Carolina Northwest Ohio Oklahoma Pennsylvania-S. Jersey Puerto Rico/Virgin Islands South Carolina Tennessee Texas (BGCT) Texas (BGCT) Texas (BHCT) | Chuck Register Bevan McWhiter Duane Floro Randall Adams Wayne Terry Gary Rickman Terry Coy | Tommy Echols Mark Gray  B.McWhiter/J.Flegal Gary Odom Bo Holland Carlos R. Rodriguez Daryl Price Bill Collin Milliam M D. Alexander/B. Calhoun Joe Davis | John Butler Dave Warton Kerry Russell Bill Collins William Maxwell                  | Lynn Sasser<br>Joe Flegal<br>N/A Fannin<br>Ron Fannin | Cathy Meyer Pant Young Marsha Gray Linnett Snodgrass Loin Warren Lord Warren Ivat Fox Lauri Alers Cheyi McCullough Phyllis Bates Myla McClinton Randi Kent | Steve Sallis<br>Phil Stone<br>Poe Flegal<br>Dwayne Lee<br>Bob Mayfield<br>Belinda Jolley<br>Mark Miller<br>Kenneth Priest | Phil Stone<br>Joe Flegal<br>Steve Hopkins<br>Bob Mayfield<br>Carlos R. Rodriguez | Cathy Meyer<br>Ashley Allen<br>Pamela Brock<br>Cathy Pound<br>Kelly King<br>Gail Hallman<br>Nellie Torrado<br>Laurie Register<br>Candy Phillips |
| Virginia (BGAV)<br>Virginia (SBCV)<br>West Virginia<br>Wyoming  | Jerry Jones<br>Mark Gauthier<br>Delton Beall   | Wayne Faison<br>Steve Bradshaw<br>Greg Wrigley<br>Don Whalen   | Edward Stratton<br>Doyle Chauncey<br>Terry Harper                                   | Ken Kessler<br>Steve Bradshaw<br>N/A                  | Marilee White<br>Christina Garland<br>Susan M. Carpenter<br>Pam Hans   | Tony Brooks<br>Steve Bradshaw<br>Greg Wrigley   | Tony Brooks<br>Steve Bradshaw<br>Greg Wrigley                                    | Laura McDaniel<br>Tammy Bennett<br>Aimee Scalf  |

### STAFF OF STATE BAPTIST CONVENTIONS

| State  | Men's Ministry<br>Director                        | Music Director                                  | Evangelism<br>Director   | Language<br>Missions Director   | Campus Ministries<br>Director                    | Stewardship<br>Director   | Promotion<br>Director          | Assemblies<br>Director   |
|--|---|---|--|---|--|---|--------------------------------|--|
| Alabama<br>Alaska  | Steve Stephens<br>Don Shannon                     | Keith Hibbs<br>Jimmy Stewart                    | Sammy Gilbreath<br>Jimmy Stewart                                   | Jamey Pruett<br>Butch Strickland; Alan Dial Jimmy Stewart                                     | Michael Nuss<br>ial Jimmy Stewart                | Jim Swedenburg<br>Michael Procter                                 | Doug Rogers<br>Michael Procter | N. J. Taylor, Jr.<br>N/A   |
| Arizona<br>Arkansas<br>California<br>Colorado                              | Ben Phillips<br>Don Hargis                        | Larry Grayson<br>Roger Byrd                     | J. D. "Sonny" Tucker Randy McWhorter A R.Clement; S.Caballero, Jr. | Roger Gaunt<br>Anthony Ahaev<br>Jr.   | David James<br>Rod Goodmon<br>Max Barnett        | Denny Wright<br>Rod Wiltrout                                      |                                | Jason Wilkie<br>Marcus Rawls   |
| Dakotas<br>D.C.<br>Florida   |   | Terry W. Williams                               | Robert Cochran<br>David E. Burton                                  | Frank Moreno  | David E. Burton                                  | Clarence E. Hackett   | Barbara L. Denman              | Don Sawyer   |
| Georgia<br>Hawaii<br>Illinois  | Glen McCall<br>Stephen Kang<br>Grant Medford      | Jon Duncan<br>Michael Abagon<br>Streete Hamrick | Steve Parr<br>Michael Abagon<br>Tim Sadler                         | Jerry Baker Joe Graham<br>Stephen Kang Sean Lathrop<br>Jone Melender James Sok, Grant Medford | Joe Graham<br>Sean Lathrop<br>k Grant Medford    | Gerald Sulliban   | Eddy Oliver<br>Marry King      | B. Blackburn/B. Wheeler<br>Denver Copeland<br>Philin Hall: I arry Walter |
| Indiana<br>Iowa  | Bobby Cox<br>Tv Berrv                             | Steve Blanchard                                 | John Rogers<br>Tv Berry  | John Rogers<br>Steve Murdock  | Mark Hafenbreidel<br>Iohn Shaull                 | Ray Barrett<br>Richard Nations                                    | Steve McNeil                   | David Wilson   |
| Kansas-Nebraska<br>Kentucky  | John Lucas<br>Randy Foster                        | David Manner                                    | Jon Sapp<br>Ross Bauscher  | George Boujakly<br>Carlos De la Barra   | Jon Sapp<br>Keith Inman                          | Tim Boyd<br>Billy Compton   | Tim Boyd                       | Terry McIlvain<br>David Melber   |
| Louisiana<br>Marvland-Delaware   | Gibbie McMillan<br>Freddy Parker                  | William Archer                                  | Wayne Jenkins<br>Ellen Udovich                                     | Robert Kim  | Mark Robinson<br>Blake Hardcastle, interim       |   | John L. Yeats                  | Sam White<br>Doug DuBois   |
| Michigan<br>Minnesota-Wisconsin  | James Jones<br>David Wedekind                     | Clint Calvert                                   | Gary MacManamy<br>David Sundeen                                    | Carlos Liese<br>Sreve Melvin  | Larry Woods<br>Robert Smith                      |   |                                | eremy Morford  |
| Mississippi<br>Missouri<br>Monena  | Jim Didlake<br>Rick Seaton                        | John Francis                                    | Don Lum<br>Gary Taylor<br>Mark I angley                            | Paula Smith<br>Ken McCune   | Weaver McCracken<br>Matt Kearns<br>Ioe Todd      | Spencer Hutson  | Ian Richardson                 | Jim Ray/Roddy Reed   |
| Nevada<br>New England  | Terry W. Arnold                                   | Jim Griffitts                                   | Terry W. Arnold<br>Bruce James                                     | Eddie Hancock   | Loma Bius  | Terry W. Arnold   |                                |  |
| North Carolina   | N/A   | Kenny Lamm                                      | Richard Taylor<br>Don McCutcheon                                   | Ken Tan   | Mike McQuitty<br>Rick Trexler                    | Tommy Echols<br>Mike Creswell                                     | Kathryn Carson                 | John Butler  |
| Ohio<br>Oklahoma   | Duane Floro<br>Keith Burkhart                     | Dwayne Lee<br>Ken Gabrielse                     | Joe riega<br>Jack Helton<br>Tim Gentry                             | Gary Odom<br>Bo Holland   | wes ringnes<br>Brian Frye<br>John Strappazon     | Dave Warton<br>Bob Shelton  | N/A<br>Bob Shelton             | Scott Seder<br>James Swain   |
| Pennsylvania-S. Jersey Puerto Rico/Virgin Islands South Carolina Tennessee | Rafael Rodriguez<br>N/A                           | N/A<br>Mark Powers<br>Paul Clark                | Robert Hylton<br>Pedro Avilés<br>Ron Barker<br>Larry Gilmore       | Anatoly Moshkovsky<br>N/A<br>Marcos Elizondo<br>Tim Hill                                      | Kobert lurner<br>N/A<br>Ken Owens<br>Bill Choate | Stan Smith<br>Juan L. Rodriguez<br>Gary Anderson<br>Archer Thorpe | N/A                            | N/A<br>Tim Bearden   |
| Texas (BGCT) Texas (SBTC)  | Lance Crowell                                     | Ken Lasater                                     | Don Cass   | Bruno Molina  | Lance Crowell                                    | Jonathan Gray   |                                |  |
| Virginia (BGAV) Virginia (SBCV) West Virginia Wyoming                      | Billy Hutchinson<br>Mark Gauthier<br>Greg Wrigley | Tom Ingram<br>Steve Bradshaw<br>Randy Spurgeon  | Wayne Faison<br>Mark Custalow<br>Guy Thomas                        | Sang Shin<br>Mark Custalow<br>Aimee Scalf   | Susan McBride<br>Mark Custalow                   | Don Campbell<br>Doyle Chauncey<br>Terry Harper<br>Lynn Nikkel     | Paige Peak<br>Jeff Ginn<br>N/A | Rod Miller<br>N/A<br>N/A   |

### Part 7

## STAFF OF STATE BAPTIST CONVENTIONS

|                            | Public Relations        | Foundation                     | Race Relations     | Church Building |                   | Minister-Church    | GuideStone                  | Business                     |
|----------------------------|-------------------------|--------------------------------|--------------------|-----------------|-------------------|--------------------|-----------------------------|------------------------------|
| State                      | Director                | Director                       | Director           | Consultant      | Missions Director | Relations Director | Representative              | Manager                      |
| Alabama                    | Keith Hinson            | Barry Bedsole                  | Ronald Davis       | Mel Johnson     | Gary Swafford     | Dale Huff          | Lee Wright                  | W. Robert DuBois             |
| Alaska                     | Michael Procter         | Michael Procter                | Michael Procter    | Michael Procter | Don Shannon       |                    | Debra Long                  | Debra Long                   |
| Arizona                    |                         |                                |                    |                 |                   |                    |                             |                              |
| Arkansas                   | e<br>H                  | David Moore                    | Robby Tingle       | Lynn Riley      | Robby Tingle      | Denny Wright       | William Jaques              | Dan Jordan                   |
| Colorado                   | lerry barone            | Frillip W. Kell<br>Mark Edlund |                    |                 |                   |                    | Rod Wiltrout<br>Doug Lohrey | Steve Pearson<br>Doug Lohrey |
| Dakotas                    |                         |                                |                    |                 |                   |                    |                             |                              |
| D.C.                       |                         | Ellen Teague                   |                    |                 | Robert Cochran    |                    | Lashanor Doolittle          | Lashanor Doolittle           |
| Florida                    | Donald S. Hepburn       | Eddie McClelland               | Maxie Miller       |                 |                   | Lewis Miller       | Terry Townsend              | Stephens L. Baumgardner, Jr. |
| Georgia                    | Eddy Oliver             | Grady L. Rockett               |                    | Tim Smith       | Frank Nuckolls    | Danny Waters       | Keith Hamilton              | Toby Howell                  |
| Hawaii                     | Veryl Henderson         | Paul Oyer                      |                    |                 | Stephen Kang      | Clyde Kakiuchi     |                             | Gerald Sulliban              |
| Illinois                   | Marty King              | Doug Morrow                    |                    |                 | Јепу Дау          | Sylvan Knobloch    | M. Phillips                 | Melissa Phillips             |
| Indiana                    | Steve McNeil            | Ray Вапеtt                     | John Rogers        | Steve McNeil    | John Rogers       | Steve McNeil       |                             | Кау Вапет                    |
| Iowa                       | N/A                     | Jimmy Barrentine               | Jimmy Barrentine   | Richard Nations | Steve Murdock     | Richard Nations    | J. Barrentine/Bobbie Thies  | Bobbie Thies                 |
| Kansas-Nebraska            | Tim Boyd                | Doyle Smith                    |                    |                 | Georges Boujakly  | David Manner       | Becky Holt                  | Becky Holt                   |
| Kentucky                   | Robert Reeves           | Barry Allen                    | Carlos De la Barra | Bill White      | Larry Baker       | Karl Babb          | Don Spencer                 | Lowell Ashby                 |
| Louisiana                  | John L. Yeats           | Wayne Taylor                   |                    | Jeff Woodrich   |                   | Bill Robertson     | Stacy Morgan                | Dale Lingenfelter            |
| Maryland-Delaware          | Robert Simpson          | Tom Stolle                     | James Dixon        | David Lee       | David Jackson     | Robert Simpson     | Tom Stolle                  | Tom Stolle                   |
| Michigan                   |                         | Bobby Gilstrap                 | Dexter Hardy       |                 |                   |                    |                             |                              |
| Minnesota-Wisconsin        |                         | Leo Endel                      |                    | Clint Calvert   | Steve Melvin      | Leo Endel          | Leo Endel                   | Leah Smith                   |
| Mississippi                | William H. Perkins, Jr. | Daniel C. Hall                 |                    | Keith Gordon    | David Michel      | Bruce Cappleman    | Robin Nichols               | Barri A. Shirley             |
| Missouri                   | Vince Blubaugh          |                                |                    |                 |                   |                    | Gene Foster                 |                              |
| Montana                    |                         | Mike Andrews                   |                    |                 | Pam Smith         |                    | Fred Hewett                 | June Highlan                 |
| Nevada                     |                         | Terry W. Arnold                |                    | Terry W. Arnold | Eddie Hancock     | Terry W. Arnold    | Terry W. Arnold             |                              |
| New England                |                         | Jim Wideman                    |                    |                 |                   |                    | Jim Wideman                 |                              |
| New Mexico                 |                         |                                |                    |                 |                   |                    |                             |                              |
| New York                   |                         | Terry Robertson                |                    |                 | Lamar Duke        |                    |                             |                              |
| North Carolina             | Traci Griggs            | Clay Warf                      |                    | Phil Stone      | Michael Sowers    | David Moore        | Johnny Ross                 | Beverly Volz                 |
| Northwest                  | Cameron Crabtree        | Tomas R. Hixson                |                    | Jerry Kanzler   |                   |                    | Steve Langston              | Steve Langston               |
| Ohio                       | Jack Kwok               | Jack Helton                    | Jack Kwok          | Duane Floro     | Bruce Smith       | Steve Hopkins      | Dave Warton                 | Dave Warton                  |
| Oklahoma                   | Scott Phillips, Interim | Robert Kellogg                 |                    | Bob Mayfield    | Randall Adams     | Brett Selby        | Thomas Jordan               | Kerry Russell                |
| Pennsylvania-S. Jersey     |                         |                                |                    |                 | Stan Smith        |                    |                             | Wanda Hylton                 |
| rgin Islands               |                         | N/A                            | N/A                | N/A             | N/A               | Carmen I. Figueroa | N/A                         | Carlos Rodriguez             |
| South Carolina             | Roger Orman             | Barry Edwards                  |                    | Robert Grant    | Tim Rice          | Monty Hale         | Robert Grant                | Pam Carroll                  |
| Tennessee                  |                         | Gary Colthorpe                 |                    |                 | Gary Rickman      |                    | Richard Skidmore            | William Maxwell              |
| Iexas (BGC I)              |                         |                                |                    |                 | Ç                 |                    |                             |                              |
| Texas (SBTC)<br>Utah-Idaho | Gary Ledbetter          | Jonathan Gray                  |                    | Kenneth Priest  | Terry Coy         | Mike Smith         | Mike Smith                  | Joe Davis                    |
| Virginia (BGAV)            | Paige Peak              | Ronald Hale                    | Wayne Faison       | Rod Hale        | Jerry Jones       | Ken Kessler        | Jeff Cranford               | Edward Stratton              |
| Virginia (SBCV)            | Brandon Pickett         | Doyle Chauncey                 | Mark Custalow      | Doyle Chauncey  | Mark Gauthier     | Steve Bradshaw     | Doyle Chauncey              | Doyle Chauncey               |
| West Virginia              | Terry Harper            | Greg Wrigley                   | N/A                | Randy Spurgeon  | Delton Beall      | Terry Harper       | Greg Wrigley                | Terry Harper                 |
| Wyoming                    |                         | Lynn Nikkel                    |                    |                 |                   | Marvin Owen        | Lynn Nikkel                 | Janice Irotter               |

### ADDITIONAL STAFF MEMBERS

ALABAMA Mary Sue Bennett Special Assistant to Executive Director

Ray Baker Coordinator, Prison Ministry
Jamie Baldwin Associate, Sunday School & Discipleship

James Blakeney Associate, Sunday School
Jesse Conte Media Associate, Communications Services

Otis Corbit Associate, Associate, Communications Servi
Otis Corbit Associate, Associational Missions
Mickey Crawford Associate, Computer Services
Rick Ellison Associate, Leadership & Church Health

Scotty Goldman Associate, Global Missions

Karen Gosselin Associate, Worship Leadership & Church Music

Jeff Hammack Coordinator, Computer Services Virginia Hancock Associate, Accounting/Human Resources Mike Jackson Director, Leadership & Church Health Jo Ellen Johnson Coordinator, Accounting Services Keith Loomis Associate, Collegiate & Student Ministries Chris Mills Associate, Communications Services Eileen Mitchell Associate, Sunday School & Discipleship Joe Bob Mizzell Director, Christian Ethics & Chaplaincy Ministries

Ron Parnell Coordinator, Facility Services Reginald Quimby Director, Global Missions

Chip Smith Associate, LeaderCare & Church Administration
Sonya Tucker Associate, Sunday School & Discipleship

Scott Whittington Associate, Computer Services

Daniel Wilson Associate, Evangelism
Kyle Wiltshire Associate, Collegiate & Student Ministries

Phil Winningham Associate, Evangelism

Erin Bishop Missions & Ministry Consultant for Students, WMU

Bob Dent WorldSong Camp Manager, WMU

Brittany Gardner Communications Specialist, WMU
Pat Ingram Missions & Ministry Consultant for Adults. WMU

Cynthia White Children, Preschoolers, Language Women's Work & Partnerships

Consultant, WMU

Cindy Wilson Assistant to Executive Director, WMU

CA Lorie Morris Director, Alaska Baptist Family Services
Charles Worthy Chairman of the Board, Alaska Baptist Family Services
Chairman of the Board, Alaska Baptist Family Services
Leon May Chairman of the Board, Alaska Baptist Foundation
Tom Hoffman First Vice President. Alaska Baptist Convention

Tom Hoffman First Vice President, Alaska Baptist Convention
Frank Taylor First Vice President, Alaska Baptist Family Services
Jeff Milton Vice President, Alaska Baptist Foundation

Garry Loeffler Second Vice President, Alaska Baptist Convention
Vacant Second Vice President, Alaska Baptist Family Services
Shirley Bearce Recording Secretary, Alaska Baptist Convention
Judy Cabe Recording Secretary, Alaska Baptist Family Services
Marge Cutting Recording Secretary, Alaska Baptist Foundation

Sylvia Rylander Receptionist
Betsy Shilling Evangelism Assistant
Adam Long Foundation Accountant
Dawson Lindblom Mission Service Corp Coordinator
Linda Hokit CCM Ministry Starter Strategist

ARIZONA Ken Belflower Church Planting Resource Facilitator

Fernando Amaro Hispanic Church Facilitator Eddy Pearson Church Ministries (Program) Facilitator

Keith Henry Church Ministries (Leadership Development) Facilitator

Mitch McDonald Church Evangelism Facilitator

ARKANSAS Al Farmer Computer Services Manager, Business Affairs Team

Diane Parker International Students/Collegiate Missions, Collegiate Ministry Team
David Bond Adult Sunday School, Evangelism and Church Growth Team
Marcus Brown Discipleship Training, Evangelism and Church Growth Team
Sean Mills Youth Evangelism, Evangelism & Church Growth Team
Toby Talley Adult Evangelism, Evangelism & Church Growth Team

Lynn Riley Adult Evangelism, Evangelism & Church Growth Team

Adult Sunday School, Evangelism & Church Growth Team

Allison Kizzia Preschool-Children's Sunday School & Discipleship, Evangelism & Church

Growth Team

Tim Deahl Theological Education, Executive Support Team
Rusty Hart Cooperative Program Promotion, Executive Support Team

Matt Ramsey Information and Communication, Executive Support Team

Jimmie Sheffield Leadership, Leadership & Worship Team William Jaques Stewardship, Leadership & Worship Team

Bill Cantrell Missions Mobilization Strategist, Missions Ministries Team
Phill Hall Associational Missions Strategist, Missions Ministries Team

### ALASKA

Chris Copeland Chaplaincy & Inclusion Ministries, Missions Ministries Team
Bob Fielding Partnership Missions and Chaplaincy, Missions Ministries Team
Gary Fulton Church Planter Strategist, Missions Ministries Team
Roger Gaunt Church Planter Strategist, Missions Ministries Team
Francisco Gomez Hispanic Consultant. Missions Ministries Team

Breck Freeman
Dave McClung
Innovative New Work Strategist, Missions Ministries Team
Dave Milliford
Director, Hope Migrant Missions Center, Missions Ministries Team
Travis McCormick
Churchwide Missions/Men and Boys Missions Education Strategist,

Missions Support Team

Debbie Moore Women's Ministry, Evangelism, Missions, Missions Support Team
Charity Gardner Preschool, Children, Student, and Collegiate Missions Education, Missions

Support Team

CALIFORNIA

Michael Henson African-American Church Starting Strategist Ron Jackson African-American Church Starting Strategist Lawrence Edwards African-American Church Starting Strategist Don Conley African-American Church Starting Consultant Larry Harold African-American Church Starting Consultant Port Wilburn African-American Church Starting Consultant Howard Burkhart Language Church Starting Strategist (Deaf); multi-ethnic Richard Cano Language Church Starting Strategist (Hispanic) Andrew Chan Language Church Starting Strategist (Chinese) Sal Fernandez Language Church Starting Strategist Song Sik Kim

Song Sik Kim Language Church Starting Strategist (Korean)
Rodolfo Martinez Language Church Starting Strategist (Hispanic)
Joe Robledo Language Church Starting Strategist (Hispanic)
Romulo Soy Language Church Starting Strategist (Filipino)
Tim Fortescue Language Strategist

Ivan Milevey Slavic Language Strategist William Nathaniel East Asian Language Strategist Linda Bergquist New Church Starting Strategist Daniel Cookson New Church Starting Strategist Don Overstreet New Church Starting Strategist Robby Pitt New Church Starting Strategist Jonathan Stockstill New Church Starting Strategist Oscar Sanchez Migrant Ministries Field Specialist Ron Climer Community Ministries Field Specialist Community Ministries Field Specialist Tammy Cookson Ken Dean Community Ministries Field Specialist Dorothy Rowell Community Ministries Field Specialist

Julie Shockey Community Ministries Field Specialist
Chris Watson Telegraph Avenue Baptist Center Director & Community Ministries Field

Specialist

 Vacant
 Resort Ministries Field Specialist

 Fred Weatherly
 Resort Ministries Field Specialist

 Debbie Wohler
 Resort Ministries Field Specialist

 Monta Jo Erikson
 State Literacy Coordinator

 Charlie Corum
 Community Ministries Field Specialist

 James Thomas
 Chaplaincy Liaison

Andy Broese Van Groenou Volunteer Mobilization Specialist
Vacant Language Church Starting Hispanic Strategist Sequoia Kern County

Associations

COLORADO Steve H

Steve Hoekstra Director, Resort & Leisure Ministries and Director, Western Colorado Office Becky Badry State Missions Mobilization Leader and Women's Resources Director

Wynn Greene Multi-Housing Church Planting Missionary

Moises Jimenez Church Planting Missionary

Larry and Pat Walker Volunteer Coordinators, Mission Service Corps
Sam Caballero Jr. Multi Ethnic Church Enrichment & Evangelism Director
Joe Beckler Denver Urban Church Planting Missionary

Brad Cowger Director Church Enrichment Western Colorado

DAKOTAS Garvon Golden Interim Executive Director/Treasurer; Sharing Christ Strategist

Myron Grueneich Strengthening Ministries Strategist & LifeWay Director

June Highlan ACP Director

Buck Hill Starting Churches Strategist Fred MacDonald Sending Missionaries Strategist

D.C. Gail Webb Lacy Ministry Assistant Margarita Pinto Ministry Assistant

Leslie Copeland-Tune Director for Communications, and Resource Development Starlette McNeill Coordinator of Ministerial Leadership/Communications Associate

Karen Strider Bookkeepe

### FLORIDA

Brad Crawford Associate, Collegiate Ministries Department Eddie L. Gillev Associate, Collegiate Ministries Department Larry Hunt Associate, Collegiate Ministries Department Tony C. Olesky Associate, Collegiate Ministries Department Lance Beauchamp Associate, Collegiate Ministries Department Associate, Collegiate Ministries Department Rahul Agarwal Roy Lee Saint Associate, Leadership and Life Development Department

Dennis Wilbanks Associate, Partnership Missions Department David C. Moore Associate, Sunday School Department John G. McInnis, Jr. Associate, Sunday School Department

Aldalberto Fernandez Director, Urban Impact Ministries Sue Johns Associate, Women's Missions and Ministries Department

Mike Hoffmann Church Planting Field Missionary Rick Lawrence Director, Church Planting Department Keith Lancaster Church Planting Field Missionary Director of Strategic Endowed Giving Brenda McCollum Charles Staton Director, Accounting Department

Fritz Wilson Director, Disaster Relief and Recovery Department Jerry White Director, Human Resources Office Lonnie D. Wright Director, Information Support Services Department Deris Coto

Director, Language Church Development Department Tyrus C. Wood, Jr. Director, Media Services Department Craig Culbreth Director, Partnership Missions Department Jeff Hessinger Director, Personal Evangelism Department Rick Shepherd Director, Prayer/Spiritual Awakening Department Will McRaney Director, Evangelism Strategy Department Doug Watkins Director, Theological Education and Distance Learning Associate, Theological Education and Distance Learning Charles W Harvey David Lema Associate, Theological Education and Distance Learning Joseph Gaston Director, Haitian Church Development Department Misael Castillo Migrant Ministries Field Missionary Director, Language Church Planting Department Emmanuel Roque

Jim Robinett Director, Church Planning and Revitalization Department Francisco Tola Language Church Planting Field Missionary Julio Pineiro Language Church Planting Field Missionary Associate, Language Church Planting Department Enoc Toby

Eugene McCormick Director, African-American Church Development Department

Marcus O. Johnston Director, Church and Community Ministries Department Ken Klun Asst. Program Director, Addiction Recovery Ministries/Men

Program Director, Addiction Recovery Ministries/Women Rebecca Morris Historian/Archivist

Jane Sheldon

Wynez Roe

Richard Dodge Education Consultant, Associational Missions Ministries Stuart Lang Mission Action Consultant, Associational Missions Ministries Ricky Thrasher Consultant, Associational Missionaries Ministries

Tony Neal Consultant, Church and Convention Financial Services Consultant, Pastoral Care, Church Minister Relations Robert Anderson

Mary Cox Coordinator, Ministers' Wives' Ministry, Church Minister Relations

Kenneth Keene Consultant, Church Minister Relations

Consultant, Prayer & Pastoral Care, Church Minister Relations Marty Youngblood Ben Lang Church Planting Consultant, Church Planting Ministries Church Planting Consultant, Church Planting Ministries Galen Jones Gerald Colbert Church Planting Consultant, Church Planting Ministries

Carol Jenkins Regional Representative, Church Planting Ministries

Ron Little Consultant, Collegiate Ministries

Dennis Rogers Discipleship Strategist, Collegiate Ministries

Consultant, Collegiate Ministries Clarissa Morrison Barry Dollar Associate Consultant Website, Communications Jon Graham Associate Consultant Visual Media, Communications Rod Hampton Audio Media Associate Consultant, Communications Allison Harvey Visual Interpretation Associate Communications

Kelly Hopkins Print Media Consultant, Communications Ron Lawson Electronic Media consultant, Communications Elizabeth Locke Associate Consultant Graphic Artist, Communications Neal Reeves Associate Consultant Graphic Artist, Communications Michelle Eller Associate Consultant, Convention Financial Services

Frank Nuckolls Convention Meeting Planning

Advancement and Endowment Ministries, Cooperative Program John Bryan

Payroll Administrator, Convention Financial Services

Jonathan Jordan Consultant, Discipleship Ministries Maria Brannen Consultant, Discipleship Ministries

Sherry Keil Employee Benefits Administrator, Employee Services Stephen Lillard Risk Management Consultant, Employee Services

Kevin Smith Director, Employee Services Matt Williams Assistant, Employee Services

### **GEORGIA**

Joel Southerland Consultant, Evangelism Ministries
Marc Merritt Consultant, Evangelism Ministries
Greg Abercrombie Consultant, Healthy Kingdom Churches
Tim Huggins Specialist, Information Services
Kevin Wilson Consultant. Information Services

Paulette DeHart Consultant, Intercultural Church Planting & Missions Ministries
An Van Pham Consultant, Intercultural Church Planting & Missions Ministries
Dennis Rivera Consultant, Intercultural Church Planting & Missions Ministries
Moses Valdes Consultant, Intercultural Church Planting & Missions Ministries
Benny Pate Specialist, Leadership Development Ministries and PastorLife.com

Jay Vineyard Consultant, Leadership Development Ministries

Michael Flowers Consultant, Men's Ministries

Mike Gravette Specialist, Mission Volunteers Ministries
John Tarrer Consultant, Mission Volunteers Ministries

Keith Chandler Consultant, Music and Worship Steve Brown Consultant, Music and Worship Charles Drummond Regional State Missionary Harris Malcom Regional State Missionary Mike Everson Regional State Missionary Tom Crites Specialist, Research Services Bryan Nowak Consultant, Research Services Keith Stewart Consultant, Sunday School/Open Group

Director, Support Services Judy Hinesley Stu Butler Camp Pinnacle Director Consultant, WMU Janet Speer Karen Pace Consultant, WMU Beth Ann Williams Consultant, WMU Douglas Couch Specialist Youth Ministries Cindy Fruitticher Administrator, Youth Ministries Patrick Thompson Consultant, Youth Ministries

HAWAII

ILLINOIS

Dawn Akutagawa Leadership Development, Prayer, Evangelism, BCM Ministry Assistant
Jackie Velasco Missions & Church Planting, WMU & Women's Ministry Ministry Assistant

Executive Office, Business Services, Ministry Assistant

Volunteer Mobilization

Darrell McCain Disaster Relief

Karen Hazlett

Faith McFatridge

Chase Abner Regional Collegiate Specialist

Nate Adams Executive Director Illinois Baptist State Association
Serena Butler Missions Awareness Director

Van Kicklighter Associate Executive Director Church Planting Team Charles Campbell Director of Church Planting, Southern Illinois

Tim Cotler Director Church Planting No. East Region
Dale Davenport Director, Education and Senior Adult Ministries
Jerry Day Associate Executive Director Missions Team

Meredith Day Communication Specialist, Associate Editor Illinois Baptist
Doug Devore Executive Director Baptist Children's Home and Family Services

Mark Emerson Director Missions Involvement

 Rex Alexander
 Director Specialized Missions Mobilization

 Philip Hall
 Manager Lake Sallateeska Baptist Camp

 Steve Hamrick
 Director Worship & Church Music

 Drew Heironimus
 Director Information and Support Services

 Doug Morrow
 Executive Director Baptist Foundation

Marty King Associate Executive Director Communications; Editor Illinois Baptist

Sylvan Knobloch Director Church Health Development

Grant Medford Director Student Evangelism and Family Ministries

Jorge Melendez Church Planting Specialist

Pat Pajak Associate Executive Director Church Strengthening Team

Melissa Phillips Associate Executive Director Business Team

Eddie Pullen Church Planting Specialist Tim Rickman Accountant

Lisa Sergent Director Communications
Jim Smith Church Planting Specialist
James Sok Church Planting Specialist

James Sok Church Planting Specialist
Larry Walter Manager Streator Baptist Camp
Serena Butler Director Missions Awareness
Chris Wright Strategist Church Planting
Jirector People Group Church I
Director People Group Church

Vacant Director People Group Church Planting
Vacant Specialist Missions Equipping
Vacant Strategist Anglo People Group

INDIANA Yale Wall Media Specialist

Sarah Bohrer Children's Ministry Director

Allison Kinion Women's Missions & Ministry Director

Bobby Cox Regional Church Planting Catalyst for Mobilization and Equipping Garry Jones Regional Church Planting Catalyst for Mobilization and Equipping Mark Hafenbreidel Regional Church Planting Catalyst for Mobilization and Equipping Steve Blanchard Regional Church Planting Catalyst for Mobilization and Equipping

 Jim Downey
 Church Planting Missionary Strategist

 Clarence Smith
 Church Planting Missionary Strategist

 Bob Burton
 Regional NAMB Missionary Strategist

Brian Christy Camp Director
David Wilson Camp Team Leader
Kyle Brennan Controller
Charlotte Jones Prayer Coordinator
Joel Gomez Hispanic Missions Strategist

IOWA Jon Jamison State Community Ministries Director & Friendship Center Director

Mindy Jamison State Community Ministries Director & Friendship Center Director

KENTUCKY Richard Adams Leadership Development Department Director & Church Development

Strategist

Eric Allen Mission Service & Ministries Department Director
Lowell Ashby Business Services Team Leader & Business Manager

Karl Babb Leadership Development Team Leader & Pastoral/Marriage Ministries

Director

Larry Baker Missions Growth Team Leader and New Work & Associational Missions

Department Director

Joe Ball Youth Ministry Department Director

Ross Bauscher Evangelism Growth Team Leader & Evangelism Director
John Bennett Preschool/Children's Ministry Department Director

Larry Brannin Media Production Associate

Billy Compton Executive Associate for Cooperative Program & Resources

Glen Cummins Church Development Strategist

Jim Donnell Administrative Services Department Director & Assistant Business Manager

Cheryl Doty Archivist

Randy Foster Baptist Men on Mission Department Director
Troy Fulkerson Information Technology Department Director

Michael Hendricks LAN Administrator

Keith Inman Collegiate/Young Adult Ministry Department Director

Mike James Church Development Strategist and Discipleship & Deacon Ministry

Communications Department Director

Shelly Johns Women's Ministry/Senior Adult Associate

Tonya Penick Senior Accountant

Robert Reeves

Scott Pittman Partnership Missions Department Director Dannah Prather Marketing & Media Relations Associate

Rick Pryor Systems Specialist, Information Technology Department

Shari Rogers Administrative Services Specialist
Cathi Roy-Sanders Accounting Services Department Director
Ronnie Sivells Church Development Strategist
Brenda Smith News & Web Specialist

Brenda Smith News & Web Specialist
Tom Smoot Creative Ministries Coordinator
Lizzi-beth Spence Collegiate Ministry Specialist

Don Spencer Church Financial Benefits Department Director

Steve Thompson Executive Office Team Leader & Assistant Executive Director

Coy Webb Disaster Relief Associate

Darryl Wilson Sunday School Department Director

Alan Witham Church Development Team Leader & Church Stewardship Director

Denise Withers Communications Specialist

LOUISIANA Shana Johnson Information Services Support Supervisor

Jessica Fontenot Human Resources Specialist
John Ammons Digital Communications
Karon McCartney Archives Coordinator
Danny Nation Media Production
Keith Manuel Evangelism Associate
Kevin Boles Youth Ministry Strategist

Sean Keith Sunday School/Discipleship Strategist
Kevin Roberts Childhood Education Strategist
Jeff Ingram Adult Ministry Strategist

Larry Badon Church Planting/Language Missions Strategist

Jeff Cook Ministry Evangelism Strategist

James Jenkins African American/Hispanic Missions Strategist

Jeffrey Woodrich Mission Church Builder

Gary Mitchell Bivo/Smaller Church Strategist
Eddie DeHondt Bivo/Smaller Church Strategist
Janie Wise WMU Missions and Ministry Strategist

Kimberly Aguillard Children/Youth Missions Strategist

MARYLAND/ Ellen Udovich Direct Ministries

DELAWARE Rolando Castro Church Planting/Language Churches

Randy Millwood Missional Leadership

MINNESOTA/ Steve Melvin Church Starting Catalyst WISCONSIN Dave Wedekind

Disaster Relief/Missions Ministry Catalyst MISSISSIPPI

Paul Pinson Director, Accounting & Personnel Services Tony Martin Associate Editor, Baptist Record

Wayne Pinkerton Procurement Officer, Business Office

Jimmy Porter Executive Director, Christian Action Commission Rob Chambers Consultant, Christian Action Commission

Susan Luttrell Contract Consultant, Youth Music/Drama, Church Music Jimmy McCaleb Contract Consultant, Association/Small Church, Church Music

Michele Smith Contract Consultant, Handbells, Church Music Contract Consultant, Keyboard, Church Music Wyndy South David Young Contract Consultant, Instrumental, Church Music Beverly Bridges Associate Director, Collegiate Ministry

Ken Hall Consultant-Students, Discipleship & Family Ministry Don Hicks

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Don Gann Consultant, Men's Ministry Manager, Central Hills Baptist Retreat Jim Ray Ken Rhodes Director, Missions Mobilization Paul Harrell Consultant, Missions Mobilization Alan Woodward Director, Pastor/Leadership Development

Angie Boydstun Consultant-Preschool & Children, Sunday School Tammy Anderson Missions Consultant, WMU

Robin Keels Missions Consultant, WMU Roddy Reed Manager, Garaywa Camp and Conference Center, WMU

Paula Smith Missions Consultant, WMU

Program & Guest Services, Garaywa Camp and Conference Center Erica Hagar

MISSOURI Mike Cooper Director Discipleship/Sunday School

Sondi Scroggins Preschool/Children's Sunday School Specialist Mark Donnell Adult Sunday School Specialist Joe Ulveling Family Ministries Specialist

George Roach Ministerial Services Specialist Matt Kearns Student Ministries Director Jeff Carson Student Ministries Associate Collegiate Regional Coordinator Gene Austin Randy Dudik Collegiate Regional Coordinator Bill Victor Collegiate Regional Coordinator David Hendrick Collegiate Regional Coordinator Ed Moncada International Collegiate Coordinator

Director of Church Planting Ben Hess

Multi-Cultural Church Planting Catalytic Missionary Ken McCune

Kurt Simon Church Planting Catalytic Missionary Vince Blubaugh Communications/Development Specialist

Rick Hedger Partnership Missions Specialist Bob Loggins Spiritual Awakening Specialist Allen Palmeri Associate Editor, The Pathway Brian Koonce Staff Writer, The Pathway Spencer Hutson Cooperative Program Specialist David Ellis Media & Technology Specialist Jody Burkett Information Systems Specialist Jim Thorne Print Graphics Specialist Kari Wiens Web Graphics Specialist Jay Hughes Controller

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Elizabeth Tucker

Jessica Crusch Summer Missions Point Person/ACP/Mission Teams

Breeanna Jones Office Manager/ Ministry Assistant

Stan Bricker Mission Service Corps Coordinator/Building Supervisor
Diana Bricker Mission Service Corps Coordinator/Associate Editor
Eddie Smith Associational Missionary – Big Sky Association
Sam Birky Associational Missionary – Glacier Association
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Rich Ratts Church Planting Strategist
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Brad Lartigue Resort Missions Strategist

NEW ENGLAND
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Roberto Souza
Greg Torres
Church Planting Director
Ethnic Church Planting Consultant
Church Planting Consultant

Tim Buehner Ministry & Volunteer Mobilization Consultant Randy Sprinkle Transformational Leadership Development

Sandy Coelho Lay Leadership Development
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Andy Haynes Collegiate Leadership Development
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NEW YORK Jonathan Santiago Associate Director of Student Evangelism

Derek Spain Resort Ministry Consultant
Tim Bissell Church Planter Strategist, Central New York Association

Steve Allen Metro NYC Church Planting Team Leader

NORTH Mark D. Abernathy Senior Consultant, Baptist Men

Kenny Adcock Senior Consultant, Caraway Conference Center Ashley Allen Director, Embrace Women's Ministry

Barbara Bowen Accounting Team

K. Brown Senior Consultant, Video Production
Richard Brunson Executive Director, Baptist Men
John Butler Executive Leader, Business Services
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Russ Conley Senior Consultant, Church Health Team
Mike Creswell Senior Consultant, CP Mission Giving

Brian Davis Executive Leader, Administration & Convention Relations
Martin H. Dupree Team Leader, Evangelism & Church Development Team
Neal Eller Team Leader, Church Health Team

Lester Evans Senior Consultant, Associational Partnerships Team

Bob Foy Senior Consultant, Office of Prayer & Church Lay Renewal

Ralph Garay Church Planting Strategist, Church Planting Team
Mark Gray Team Leader, Church Planting Team
Traci Griggs Team Leader, Creative Team
Rick Holbrook Director, NC Baptist Assembly

Milton A. Hollifield, Jr.
David Horton
Linda Hudson
Dimector of Human Resources
Dimey Huffman
Director, Caraway Conference Center

Rick Hughes Senior Consultant, Church Health Team

Merrie Johnson Senior Consultant for Student Evangelism, Evangelism & Church

Development Team

Tommy Johnson Building Services Team
John Jones Team Leader, Information Technology
Larry E. Jones Senior Consultant, Multicultural Team

Sammy Joo International Campus Minister Consultant, Campus Ministries Team

Thomas W. Knight III Senior Consultant, Campus Ministries Team Richard Lee Church Planting Strategist, Church Planting

Melissa Lilley Office of Public Relations

Daniel G. McClintock
Don McCutcheon
David Moore
Gaylon Carroll Moss
Pam Mungo, from NCMO
Senior Consultant, Campus Ministries Team
Executive Leader, Evangelization
Senior Consultant, Church Health Team
Senior Consultant, Baptist Men
Church Planting Strategist, Church Planting Team

Jeff Pate Senior Consultant, Campus Ministries Team Larry R. Phillips Senior Consultant, Multicultural Team

Ron Rasberry Information Technology

Chuck Register Executive Leader - Church Planting and Missions Development

John Ridley Senior Consultant, Campus Ministries Team
Charity Roberson Senior Consultant, Campus Ministries Team
Johnny Ross Annuity Team
Ronald Sanders Senior Consultant, Campus Ministries Team
Charles Planting Street

Amaury Santos Church Planting Strategist, Church Planting

Chris Schofield Director, Office of Prayer Russell D. Schwab Information Technology

Guillermo Soriano Senior Consultant for Multicultural Evangelism, Evangelism & Church

Development Team

Michael Sowers Senior Consultant, Church Planting & Missions Development

David Stone Senior Consultant, Campus Ministries Team Phil Stone Senior Consultant, Church Ministry Team Lee Sullens Senior Consultant. Campus Ministries Team Kenneth Tan Team Leader, Multicultural Team Eddie Thompson Senior Consultant, Church Ministry Team John R. (Rick) Trexler Team Leader, Campus Ministries Team Team Leader, Church Ministry Team Brian Unshaw Eric Vidana Web Master, Information Technology Beverly Volz Senior Accountant, Accounting Team

Frank White Church Planting Strategist, Church Planting Team

Eddie Williams Baptist Men

Donnie Wiltshire Senior Consultant, Multicultural Team Jonathan Yarborough Senior Consultant, Campus Minister

NORTHWEST

Ken Houston Technology Manager

Danny Kuykendall Student Ministry
Millie Burkett Preschool/Children's Ministry

Harry & Sherry Hodgson Volunteers Coordinators

OKLAHOMA

Randall Adams Team Leader - Church Outreach

Paul Bettis Specialist, Chaplaincy/Community Ministries

Jim Brunk Specialist, Associational/Smaller in Attendance Church Outreach

Keith Burkhart Specialist, Family & Men's Ministries

Daniel Caceres Strategist, Church Planting
Marta Elisa Caceres Director, Robert Haskins School of Lea

Marta Elisa Caceres Director, Robert Haskins School of Leadership
Kyle Duncan Business Manager, Conference Centers

Ron Fannin Senior Associate Executive Director/Team Leader - Support Services

Norman Flowers Specialist, Student Evangelism/Mobilization
Greg Frizzell Specialist, Prayer & Spiritual Awakening
Ken Gabrielse Specialist, Worship and Music Ministries
Tim Gentry Specialist, Evangelism

Andy Harrison Specialist, Student Ministries/Education

Bo Holland Specialist, Church Planting
Mark Jones Specialist, Childhood Ministries
Thomas Jordan Specialist, Information Services

Kelly King Specialist, Women's Missions/Ministries

Eddie Lindsey Strategist, Church Planting Charles Loper Manager, Technology

Cris Lowery Specialist, Emerging Generations Evangelism Bob Mayfield Specialist, Sunday School/Adult Discipleship

Alan McCoy Director, Technology

Rob Miller Specialist, Print Communications
Bob Nigh Managing Editor, Baptist Messenger
Jesús Pacheco Strategist, Ethnic Evangelism

Greg Penna Strategist, Church Planting

Scott Phillips Team Leader - Church & Family Equipping

Interim Team Leader – Communications/Editor Baptist Messenger
Sam Porter Specialist, Partnership & Volunteer Missions

Kerry Russell Chief Financial Officer/Team Leader - Finance

Brett Selby Specialist, Pastoral Leadership

Bob Shelton Director, Stewardship/Cooperative Program/Associational Relations

John Strappazon Specialist, Collegiate Ministries James Swain Director, Conference Centers

### PENNSYLVANIA/ SOUTH JERSEY

### Regional Team Members

1. West Barry Whitworth - Regional Team Leader//Regional Church Planting Director (Multiplying)

Doug Pilot (Sending and Multiplying) Kirk Ritchey (Sending)

Jennifer Cogley (Developing) Larry and Melanie Hart (Sending)

Tom Lemmon (Multiplying) Ashely Shook (Multiplying)

Larry Walker (Developing) Moises Rosario (Multiplying)

Barry Whitworth (Multiplying) Belinda Eigen (Multiplying) Iva Fox (Multiplying)

### 2 Central

Stan Smith - Regional Team Leader

Larry Theisen (Multiplying and Reaching)

Richard Wall (Sending)

Johnny Pons (Sending) Gerald Mounce (Developing and Multiplying)

Pusey Losch (Reaching)

Steve Sheldon (Developing and Multiplying) Barry Whitworth (Multiplying)

Alberto Hernandez (Multiplying)

John Richardson (Reaching)

Robert Turner (Sending) Johnny Hughes (Developing)

David Ludwig (Developing)

Hal Hopkins, Regional Team Leader (Multiplying)

Bob Hylton (Reaching)

Anatoly Moshkovsky (Multiplying)

Stan Williams (Sending)

Nathan Holder (Reaching) Madeline Harris (Developing)

George Ratz (Multiplying)

Fanny Grote (Developing) MarOuerita Story (Sending)

Peter Yanes (Multiplying)

### 4. South Jersey

Gail Hallman Regional Team Leader (Sending)

Lena Plunk (Sending) Ding Guevarra (Multiplying)

Robert Turner (Sending) Maxine Robinson (Developing)

Hal Hopkins (Multiplying)

Chris Transue (Sending) Debbie Toone (Sending)

### 5. Central Office

David Waltz

Stan Smith

Wanda Hylton (Finance)

Belinda Eigen (Multiplying and West Region)

Fanny Grote (Developing and Philly Region)

Chris Transue (Sending and South Jersey Region) Debbie Toone (Sending and South Jersey Region)

Iva Fox (Multiplying and West Region)

Ashley Koehler (Reaching)

### Functional Team Members Reaching People

Bob Hylton, Team Leader

John Richardson

Nathan Holder

Larry Theisen Ashley Koehler

### Developing Believers

John Cope - Team Leader

Jennifer Cogley Larry Theisen

Gerald Mounce

Steve Sheldon

David Ludwig

Maxine Robinson

Larry Walker

Madeline Harris

Josie Villamar

Fanny Grote

### Sending Missionaries

Gail Hallman, Team Leader

Doug Pilot

Larry and Melanie Hart

MarOuerita Story

Lena Plunk Robert Turner

Richard Wall

Johnny Pons

Kirk Ritchey

Stan Williams

Chris Transue

Debbie Toone Karlene Campbell

### Multiplying Churches

Barry Whitworth, Team Leader

Alberto Hernandez

Peter Yanes

Anatoly Moshkovsky George Ratz

Ding Guevarra

Doug Pilot Tom Lemmon

Ashely Shook

Hal Hopkins

Gerald Mounce Steve Sheldon

Moises Rosario

Larry Theisen

Enoch Nyakoon Pusey Losch

Belinda Eigen Iva Fox

### PUERTO RICO/ VIRGIN ISLANDS

Mariela Figueroa Secretary

Pedro Feliciano Accountant

Lauri Alers Administrative Assistant

Carmen I. Figueroa Church & Community Ministries Director

Pedro Avilés Evangelism Director

Rafael Rodríguez Disaster Relief Bob Bell Deaf Ministries

Donald T. Moore Apologetics Terrence Jones USVI Liaison SOUTH Kristy Adams Director, Accounting Group CAROLINA

Donna Britt WMU Associate

Acts 1:8 Strategist, Missions Mobilization Group Ronnie Cox Monty Hale Director, Association & Pastoral Ministries Office Sue Harmon Associate Director, Childhood Ministry Group Director, White Oak Conference Center Tim Hughes Don Matthews Director, Church Health & Revitalization Office

Eddie Pettit McCall RA Camp Manager

John Pitzer Director, Technology Services Group

Cindy Skelton WMU Associate

Sandra Tapp WMU Associate Executive Director

TENNESSEE David Acres Disaster Relief Director

Missions Growth/Leadership Development Specialist Vickie Anderson

Phyllis Bates Executive Assistant

Tim Bearden Senior Manager, Conference Centers

Assistant Manger, Carson Springs Conference Center Trent Bowden Denise Bronaugh WMU Ministry Specialist//Adults and Communications

Nicki Brooks Communication/Marketing Specialist

Connie Bushey B&R News Editor Linda Chinery Children's Camp Consultant

Paul Clark Jr. Worship Specialist Shelia Darden HR Manager Robert Davenport Network Technician

Valerie Davidson Pre-School/Special Education Specialist

Church Planter Specialist Fred Davis Royce DeGrie Senior Graphic Designer

Christy Dyer WMU Ministry Specialist/Pre-School//Children/Students

Libby Eaton Information Specialist

Bruce Edwards Youth Ministry Specialist

Center for Christian Coaching Director Jerry Essary Dan Ferrell Production Services Manager Ray Gilder Bi-vocational Ministries Specialist Larry Gilmore State Evangelism Director

Frank Green RA Specialist

Tommy Griffin Software Administrator Tim Hill Ethnic Church Specialist Eddie Hodges Worship Tech Consultant Greg Holt East TN Cluster Strategist

Vicki Hulsey Childhood SS/Discipleship Specialist Mark LeMay Facilities /Support Services Manager Kim Margrave Church Volunteer Missions Specialist

William Maxwell Administrative Director

Willie McLaurin West Tennessee Cluster Specialist Mark Miller State Sunday School Director Carla Nichols Pre-School/Children Consultant Bill Northcott Church-Minister Relations Specialist

Larry Overton, Jr. Youth Camp Consultant Steve Pearson Evangelism Specialist

Kevin Perrigan Conference Center Manager - Carson Springs

Candy Phillips WMU Exec. Director Treasurer

Don Pierson Jr. Prayer Specialist Family Specialist Tony Rankin Gary Rickman Ministry Coordinator Martha Robinson Keyboard Consultant Lana Rose Church Secretaries Specialist Mike Salva Communication/Website/Specialist Kent Shingleton Youth Evangelism Specialist

Richard Skidmore Church Ministers Financial Support Specialist

Raymond Smith Technology Services Manager Deborah Taylor Accounting Services Manager Middle Tennessee Cluster Strategist Archer Thorpe Jr.

Kathy Trundle VBS Consultant Lonnie Wilkey B&R Editor Jeff Williamson Youth Camp Consultant

Phil Young Church Missions/Ministry Specialist

James Taylor Camp Program Consultant

### TEXAS (SBTC)

Tom Campbell Senior Ministry Staff - Director of Facilitating Ministries
Don Cass Senior Ministry Staff - Director of Evangelism
Terry Coy Senior Ministry Staff - Director of Missions

Dee Davis Senior Ministry Staff - Chief Financial Officer
Mike Gonzales Senior Ministry Staff - Director of Hispanic Initiative & Ethnic Ministries

Gary Ledbetter Senior Ministry Staff - Director of Communications & Public Relations
Mike Smith Senior Ministry Staff - Director of Minister/Church Relations

Jim Wolfe Senior Ministry Staff - Director of Church Ministries

Johnathan Gray Executive Director, Southern Baptists of Texas Convention Foundation

David Alexander Associate Ministry Staff - Church Planting
Chuy Ávila Associate Ministry Staff - Church Planting
Barry Calhoun Associate Ministry Staff - Church Planting
Kyle Cox Associate Ministry Staff - Facilitating Ministries
Lance Crowell Associate Ministry Staff - Church Ministries

Chris Enright Associate Ministry Staff - Operational & Financial Services
Jack Harris Associate Ministry Staff - Personal/Event Evangelism
Gordon Knight Associate Ministry Staff - Facilitating Ministries
Ken Lasater Associate Ministry Staff - Church Ministries
Jared McIntire Associate Ministry Staff - Student Evangelism
Bruno Molina Associate Ministry Staff - Language Evangelism

Jerry Pierce Associate Ministry Staff - Communications & Public Relations

Kenneth Priest Associate Ministry Staff - Church Ministries
Jim Richardson Associate Ministry Staff - Disaster Relief
Jeremy Roberts Associate Ministry Staff - Minister/Church Relations

Tiffany Smith Associate Ministry Staff - Missions Mobilization & Education

Scottie Stice Associate Ministry Staff - Facilitating Ministries
Chad Vandiver Associate Ministry Staff - Missions Strategies
Felix Cornier Ministry Facilitator - Church Planting
Roy McClung Ministry Facilitator - Church Planting
Silvano Paiva Ministry Facilitator - Church Planting

Silvano Faiva
Ministry Facilitator - Church Planting
Clark Stricklin
Ministry Facilitator - Texas Baptist Chaplains
Tammi Ledbetter
Ministry Facilitator - Texas Baptist Chaplains

Ministry Facilitator - Field Ministry Strategist Chad Barnes Ministry Facilitator - Field Ministry Strategist David Bradley Ministry Facilitator - Field Ministry Strategist Ted Elmore Ron Proctor Ministry Facilitator - Field Ministry Strategist Terry Stockman Ministry Facilitator - Field Ministry Strategist Richard Waters Ministry Facilitator - Field Ministry Strategist Burtis Williams Ministry Facilitator - Field Ministry Strategist Rodney Williams Ministry Facilitator - Field Ministry Strategist Ted Elmore Ministry Facilitator - Prayer Strategist Ministry Facilitator - Area Ministry Coordinator T.C. Melton Ministry Facilitator - Area Ministry Coordinator Casev Perry Hyoung Min Kim Ministry Facilitator - Korean/Asian Ethnic Groups

Kevin Herbert Specialist – Asian Missions
Aric Randolph Consultant - Deaf Ministry
Mike Due Consultant - Mexico Missions
Tillman Boyd Consultant - Texas Baptist Builders
John McKay Consultant - Crusade/Event Evangelism
Joe Simmons Consultant - Crusade/Event Evangelism

Darrell Robinson Consultant - Evangelism Strategist/Personal Evangelism Richard Waters Consultant - Evangelism Strategist/Personal Evangelism

Timothy Moore Consultant - Legislative Representative
Lucian Stohler Specialist - Bible Drill/Speakers Tournament
Curtis James Consultant - Church Media and Technology

Rita Kirkland Specialist - Library Ministry
Sam Craig Specialist - Senior Adult Retreats
Shirley Moses Consultant - Women's Ministry
Ronnie Yarber Specialist - Information Meetings
E.W. McCall Consultant - African American Ministry

### UTAH/IDAHO

Gary and Naomi McKean Mission Service Corp Volunteers
Wade Gayler Disaster Relief and Baptist Builders
Shayla Hurlbut Women's Ministries Consultant

Leonardo Lopez Hispanic Church Planting Missionary Strategist

Jason McNair Religious Education Consultant Bill Pepper Director of Business Services

Jim Ailor VIRGINIA (BGAV) Field Strategist - Northern Region

Johnny Almond Military Ministries Kingdom Advance Ambassador

Chris Backert Emerging Church Strategist (p/t) Janet Bess Demographics and Research Specialist Field Strategist/Stewardship Specialist Don Campbell Daniel Carro Latino Kingdom Advance Ambassador

Anita Caudill Accountant

John Chandler Leader, Ray & Anne Spence Network for Congregational Leadership

Gary Chapman Director, Christian Leadership Network

Bill Cumby Properties Manager Kenneth Dibble Youth Ministry Strategist Jody Faig V3, Co-Coordinator V3, Co-Coordinator Phil Faig

Field Strategist - Southwest & New River Valley Region Darrell Fletcher Niki Gourley Co-Director, Piankatank Camp and Conference Center Steven Gourley Director, Camp Piankatank and Conference Center

Walter Harrow Associate Executive Director Eddie Heath Field Strategist - Tidewater Region Saul Hernandez Regional Catalyst - Tidewater Region

Thomas Ingram Field Strategist/Worship & Church Music Specialist

Ben Jamison Coordinator, Fresh Expressions Michael Jones

Deaf Ministry Specialist Ken Kessler Team Leader and Field Strategist - Capital Region

Dawn Lee Accountant

Lopez, Sr. Coordinator, Regional Catalysts Habacuc Diaz Susan McBride Team Leader, Emerging Leader Team Reginald McDonough Team Leader, Capital Stewardship Services

Caitlin McLaren Coordinator, Strategic Initiatives

Kay McMeniman Accountant

Dean Miller Disaster Relief and Virginia Missions Coordinator

Robert & Celia Munson Community Ministries in the Philippines, Virginia Baptist Ambassador

Samuel Nuon Church Planting Liaison

Louis Orsatti Church Planting Regional Catalyst - Capital Region

Nichole Prillaman Missions Volunteer Coordinator Faysal Sharif

Muslim Ministries Kingdom Advance Ambassador

Sang Shin Coordinator, People Groups Diane Smith Children's Ministry Strategist

Greg Smith Latino Ministries Kingdom Advance Ambassador Sue Smith Latino Ministries Kingdom Advance Ambassador Thom Stanton Web & Data Services Administrator

Ralph & Tammy Stocks Romany Gypsies, Virginia Baptist Ambassador

Tom Stocks Field Strategist - Valley Region, Deacon Team Ministry Specialist

Leslie Straw Adult Ministry Strategist

Diane Turlington Accountant Craig Waddell Missions Partnership Coordinator

Kirk Walker Information Services Director

Meghan Wirt Graphic Designer Lynn Yarbrough China, Virginia Baptist Ambassador

Randy Aldridge VIRGINIA (SBCV) Church Planting Strategist, Southwest Region

> Tammy Bennett Women's Ministry Strategist

Larry Black Church Planting Strategist, Central-West Region Steve Bradshaw Director of Maturing Churches & Church Health Strategist, Central-East

Region

David Bounds Church Health Strategist, Southeast Region

Mark Custalow Director of Multiplying Churches & Church Planting Strategist, Southeast

Region

Mark Gauthier Director of Mobilizing Churches

Church Health Strategist, Southwest Region Gary Horton Ron Kidd Church Planting Strategist, Central-East Region

Steve Maltempi Student Ministry Strategist

Jack Noble Church Health Strategist, Central-West Region

Brandon Pickett Director of Media Services

Sue Sawyer Associate Church Mobilization Strategist, Projects Eddie Urbine Church Mobilization Strategist, Partnerships Darrell Webb Church Health Strategist, North Region Bill Wennersten Church Planting Strategist, North Region

WYOMING Don Whalen Church Planting Director Juneau 99803

### LOCAL DIRECTORS OF COLLEGIATE MINISTRIES

### ALABAMA (AL)

Alexander Willie PO Box 554 Normal 35762 Andrews Kim 401 University Blvd Tuscaloosa 35401 Bensinger Brad 507 S Collegedale St Troy 36081 Bonds Brantley 135 N College St Auburn 36830 Brittain Gary PO Box 151 Jacksonville 36265 Brown Jerrod PO Box U-1087 USA Mobile 36688 Chambers Eddie 1822 Braddock Road Montgomery AL 36106 Duke Jake 1206 Lake Lane Demopolis 36732 Dymond Lee 7095 AUM Dr Montgomery 36117 Hawkins Craig 1216 15th St S Birmingham 35205 Hocutt Edwin 450 Sparkman Dr Huntsville 35805 Hughes Shannon PO Box U-1087 USA Mobile 36688 Morrison Bill 1216 15th St S Birmingham 35205 Sumner David UNA Box 5281 Florence 35632 Thompson Stephen 135 N College St Auburn 36830 Thornton Sean PO Box 8 Montevallo 35115 Young Nate 401 University Blvd Tuscaloosa 35401

ALASKA (AK) Stewart Jimmy Director of Evangelism and Church Growth 1750 O'Malley Rd Anchorage 99507 Crim Brenda Church Starter/Strategist and Campus Evangelist 8310 Summerset Dr Anchorage 99518 Purple Mike Appointed Missionary and Campus Evangelism 527 Craig Ave Fairbanks 99701 Coate Katie Director UAS Campus Ministries PO Box 34823

### ARIZONA (AZ)

Evans Julie 7190 E Chelsie Kaye Ln Tucson 85730 Hill Marc BCM 424 Beaver Flagstaff 86001 Schneeflock Brad 2659 W Hawks Eye Ave Apache Junction 85220

### ARKANSAS (AR) James David Collegiate Ministry Team Leader Arkansas Baptist

State Convention 10 Remington Drive Little Rock 72204 Parker Diane Team Member Arkansas Baptist State Convention 10 Remington Drive Little Rock 72204 Baker Sherry 1100 College Dr Mena 71953 Bryant Kim 210 FBC 420 Forrest City 72335 Chaney Ken 4827 Hwy 49 West Helena 72390 Clayton Michael 101 College Dr Hot Springs 71913 Conyers Michael PO Box 214 Mount Pleasant 72561 Eugene Aaron 407 W Martin Pl Pine Bluff 71601 Gillam Carissa 1825 Missile Base Rd Judsonia 72081 Hair Gary 302 Kingsway Dr West Memphis 72301 Hendrix Hayden 1602 1st Ave NE Atkins 72823 Huddleston Joella 370 Reed Wade Dr Batesville 72501 Hughes Bill 93 Sandhill Ln Mountain Home 72653 Jackson Dave PO Box 219 Newport 72112 Kohlman Chris 3002 Napa Ln Springdale 72764 Larmoyeux Chris Box 5164 UCA Conway 72035 Logan Chad Box 720 ASU State University 72467 Lovd Lynn 944 W Maple Fayetteville 72701 Nelson Neal 713 N 12th St Arkadelphia 71923 Norton Matt 42 Longmeadow Pine Bluff 71603 Ray Darrel 1404 N Arkansas Russellville 72801 Sandusky Mike PO Box 9275 SAU Magnolia 71754 Schaffner John Box 2792 USFS Fort Smith 72913 Searcy Barbara 9804 Hwy 65 N Omaha 72662 Stephens Teresa 5515 W 32nd Street Little Rock 72204 Taylor James Box 3783 OBU Arkadelphia 71998 Tillery Joyce Box 3499 SAU-Tech E Camden 71711 Toddy Steve 1803 Applewood Cv Beebe 72012 Wagley Julie 415 N College Ave Box 7017 Clarksville 72830

### CALIFORNIA (CA)

Graves Annette 141 Industrial St Ste 1E San Francisco 94124 Hughes Milt 333 S Twin Oaks Valley Rd San Marcos 92096-0001 Johnstone Ethan 184 Barrett Rd Riverside 92507 Richert Jon 3801 West Temple Ave Pomona 91768 Walker Neil 293 E Starbird Dr Monterey Park 91755 Worcester David 7225 Keighley St San Diego 92120 Worcester Paul 1182 E 7th St Chico 95928 Zuniga Brian 8432 Magnolia Ave Riverside 93504

Woolf Judy 3195 Anna Batesville 72501

### COLORADO (CO)

Barrera Al & Marcy Colorado College Colorado Springs Biby Cody & Melissa Adams State College Alamosa Clyma Gary Front Range Community College-Larimer Campus Crow Darrin Mesa State College Grand Junction Gandy Bill & Kelly United States Air Force Academy Colorado Springs Gregory Derrick & Julee University of Colorado Boulder Gustman Ron Auraria and Denver Metro Denver King Zach Mesa State College Grand Junction Lamke Michael & Christine Trinidad State Junior College Trinidad Lilly Josh & Sarah Colorado State University Ft Collins Lindsey Ryan Colorado State University Pueblo McEntyre Ian & Haley University of Northern Colorado Greeley Miller Paul & Holly Metro State CU Denver Community College of Denver & the University of Denver Denver Pacheco Wade & Carol Colorado State University Ft Collins Perdue John Mark & Sue University of Northern Colorado Greeley Pruett Bethany University of Colorado Boulder Pruett Bobby & Gayle University of Colorado Boulder Pruett Robby & Mary Colorado School of Mines Golden Ricks Joe & Angela Western State College of Colorado Gunnison Slack Kent & Elizabeth University of Colorado Colorado Springs Story Josh & Jennifer Ft Lewis College Durango Tucker Vickie & Mark Mesa State College Grand Junction Walcker Ginger & Dave University of Northern Colorado Greeley Young Kevin Mesa State College Grand Junction

### DAKOTAS (ND/SD)

Mooney André Gift of Hope Baptist Mission Bottineau ND 58318 Ford Steve c/o Grace Baptist Church PO Box 135 Vermillion SD 57069

### DISTRICT OF COLUMBIA (DC)

Carrera LeeAnn 7204 Olde Lantern Way Springfield VA 22152 Norton Yolanda 4500 Massachusetts Ave Box 326 Washington DC 20016

### FLORIDA (FL)

Agarwal Rahul USF 13110 N 50th St Tampa 33617 Beauchamp Lance FSU 200 S Woodward Ave Tallahassee 32304 Bumgarner Lauren UNF 4420 Hodges Blvd Jacksonville 32224 Crawford Brad UCF PO Box 163235 Orlando 32816-3235 Brianne Eure 5400 College Drive Graceville 32440 Gille Matt FSU 200 S Woodward Ave Tallahassee 32304 Gilley Eddie UF 1604 W University Ave Gainesville 32603 Hunt Larry FAMU 915 Oak Knoll Ave Tallahassee 32312 Olesky Tony UWF 11000 University Pkwy Pensacola 32514 Pardo Joseph USF 13110 N 50th St Tampa 33617 Poland Phyliss GBCC 5230 W Hwy 98 Panama City 32401-1058 Ricks Connie State BCM Missions Coordinator 1620 Tangerine St Melbourne 32901 Smith Mark UNF 4420 Hodge Blvd Jacksonville 32224 Taylor Bret LSCC 2420 Fairway Ave Eustis 32726 Williams Kristen UWF 11000 University Pkwy Pensacola 32514 Wofford Matt UM 1200 Stanford Dr Coral Gables 33146

### GEORGIA (GA)

Little Ron Consultant Collegiate Ministries Georgia Baptist Convention 6405 Sugarloaf Pkwy Duluth 30097 Rogers Dennis Discipleship Strategist Collegiate Ministries Georgia Baptist Convention 6405 Sugarloaf Pkwy Duluth 30097 Morrison Clarissa Consultant Collegiate Ministries Georgia Baptist Convention 6405 Sugarloaf Pkwy Duluth 30097 Bass Jimbo 17 E Anderson St Savannah 31401 Blackburn Donna PO Box 8117 GSU Statesboro 30460 Branham Tony 12033 Abercorn Ext Savannah 31419 Byrd Nathan 450 S Lumpkin St Athens 30605 Chesnut Penny 433 Adams Rd Chula 31733 Day Jered 5320 Hwy 42 S Forsyth 31029 Deavers Tracey 188 S Third St Cochran 31014 Ellis Chad 1254 Southlake Cove Ct Jonesboro 30236 Ford Jeff 1522 N Oak St Valdosta 31602 Forman Cyndi 740 Techwood Dr NW Atlanta 30313 Forrester James 166 Park St S Dahlonega 30533 Fuller Chris 1400 Coleman Ave Macon 31207

Gray Tony Baptist Center 3930 University Ave Columbus 31907 Grissett Bill 201 West Georgia Dr Carrollton 30117 Johnson Jerry PO Box 8117 GSU Statesboro 30460 Jones Ken 166 Park St S Dahlonega 30533 Kirkland David 100 Alumni Dr Cleveland 30528 Murphy Frank 115 Woodcrest Dr Rome 30161 Parnell Lauren BPC #2081 POB 197 Mt Vernon 30445 Prichett Denise 2537 Pleasant Grove Rd Bowman 30624 Rogers Von 166 Park St S Dahlonega 30533 Roland David Shorter University Box 2118 Rome 30165 Royall Teresa 125 Edgewood Ave SE Atlanta 30303 Royall Bob 1840 Henderson Way Lawrenceville 30043 Scott Franklin 450 S Lumpkin St Athens 30605 Shumaker Karen 450 S Lumpkin St Athens 30605 Skinner Warren 740 Techwood Dr NW Atlanta 30313 Stewart Dave 1100 S Marietta Pkwy Marietta 30060 Todd John 2537 Pleasant Grove Rd Bowman 30624 Wood Joe 202 Tanner St Americus 31709

### HAWAII (HI)

Assito Kalvin PO Box 26245 Agat GU 96921 Baum Stephen and Nikkie 1409 Kapiolani Ext Hilo 96720 Gruspe Arjay 2009A Oahu Ave Honolulu 96822

### ILLINOIS (IL)

Abner Chase 825 W Mill St Carbondale 62901 Arnold David 4733 N Sacramento Ave Chicago 60625 Bening Leah 825 W Mill St Carbondale 62901 Bordewick Sarah 112Horizon Circle Carol Stream 60188 Boyce Tim 846 C St Charleston 61920 Boyd Scott 1008 S Lincoln Urbana 61801 Butler Serena 3085 Stevenson Dr Springfield 62703 Carlton James 2185 Willow Grove Rd Harrisburg 62946 Coppenger Mark PO Box 5185 Evanston 60204 Daniels Chet 1508 Smith Rd Urbana 61802 Dykman Andrea 618 5th St Lincoln 62656 Eisfelder Aaron 951Lincoln Ave Jacksonville 62650 Greifenberger Jinette 236 S Calumet Ave Aurora 60506 Hollis Shunelle 8358 S Paxton Chicago 60617 Ingersoll Kenneth 8360 Jolliff Bridge Rd Centralia 62801 Lorance Cody 112 Horizon Circle Carol Stream 60188 Llovet Adam 14429 N Edgewater Dr Chillicothe 61523 Medford Grant 3085 Stevenson Dr Springfield 62703 Olive Craig 1413 Lismore Lane Normal 61761 Pece Ashley PO Box 1481 Bourbonnais 60914 Rhodus Tim 19453 Hurricane Dr Carlinville 62626 Shaw John 7775 Collinsville Rd Troy 62294 Singer Kevin 901 R Lucinda Ave DeKalb 60115 Starner Curtis 1 Erven Ave Streator 61364 Walls Danny 401 Dartmouth O'Fallon 62269 Yi John 157 S 17th Ave Maywood 60153 Yocum Kyle 5112 W Smithville Rd Bartonville 61607

Mark Hafenbreidel State Coordinator 900 N High School Rd Indianapolis 46214

Bear Roger 800 N 6th St Terre Haute 47807 Beck Benjamin 507 Waldron W Lafayette 47906 Boswell Josh 615 Park E Blvd New Albany 47150 Byman Greg PO Box 15471 Fort Wayne, IN 46885 Dodridge Joe 2004 W Euclid Ave Muncie 47304 Shockney Mat PO Box 1477 Bloomington 47402 Hughes Jeff 6710 Oak Hill Rd Evansville 47711 Taylor Elyse 504 Anita Springs Ct LaGrange KY 40031 Thompson Allan 2828 Southridge Dr South Bend 46614 Wall Autumn 201 N Girls School Rd Indianapolis 46214

### IOWA (IA)

Shaull John Association Missions Team Leader Baptist Convention of Iowa 2400 86th St #27 Des Moines 50322 Arant Mark 56829 US Hwy 30 Ames 50010 Lee Jong Koo 1715 Mormon Trek Blvd Iowa City 52246

Noble Steve and Patsy 8521 NW 54th Ave Johnston 50131

### KANSAS/NEBRASKA (KS/NE)

Sapp Jon Director KNCSB 5410 SW 7th St Topeka KS 66606 Anderson Bob Director Campus Ministry - KS PO Box 832 Manhattan KS 66505

Crawford Lori Assoc Director KNCSB Campus Ministry 5410 SW 7th St Topeka KS 66606

Yohn Brett Director Campus Ministry - NE PO Box 30083 Lincoln

Baldwin Terry 1411 Sherwood Lane Salina KS 67401

Brown Justin 251 Maple Chadron NE 69337

Clock Rick 739 E 1100 Baldwin City KS 66006

Cochran Carin 1723 Golden Belt Drive Hays KS 67601

Dirrim Randy 1415 S Plummer Chanute KS 66720

Egli Nick PO Box 111 Yoder KS 67585

Freerksen Craig 1914 SW Belle Avenue Topeka KS 66604 Huebner Jason 1406 Rural Street Emporia KS 66801

Paulson John & Lisa 223 S Buffalo Ave Oberlin KS 67749

Robinson Jim & Teri 1002 W 1st Coffeyville KS 67337

Sims Rod 2005 N Hendricks Hutchinson KS 67502

Simmons Brad 3474 S Meridian Wichita KS 67217

Smith Carol 4200 Sandpiper Lane Great Bend KS 67530

Staats Shaphan & Kim 10215 S US Hwy 281 Pratt KS 67124 Still Jamin 2130 N Oliver Street Wichita KS 67220

Trent Mike 503 Hobson Place Pittsburg KS 66762

White Hubert 146 E Indian Avenue Lawrence KS 66046

### KENTUCKY (KY)

Akers Lori Centre College BCM 335 Streamland Dr Danville

Barron Jon Eastern Kentucky University BCM 325 University Dr Richmond 40475

Berry Daniel University of Kentucky BCM 429 Columbia Ave Lexington 40508

Byers Riley University of Louisville International Students BCM Belknap Campus Louisville 40292

Combs Brian Northern Kentucky University BCM Nunn Dr Highland Heights 41099

Coogle Michael Elizabethtown Community & Technical College BCM PO Box 1434 Elizabethtown 42702

Hammond Anna Pikeville College BCM 610 Cedar Creek Rd Pikeville 41501

Harris Jeremy Ashland Community College BCM 914 Charles St Flatwoods 41139

Johnson Tommy Western Kentucky University BCM 1574 Normal Dr Bowling Green 42101

Marcum Norm Big Sandy Community & Technical College BCM Prestonsburg 41653

Moynahan Kimberly Berea College BCM CPO 2108 Berea 40404 Noe Bill University of Louisville BCM Belknap Campus Louisville 40292

Parr Gene Morehead State University BCM 342 University St Morehead 40351

Pavy Ed Campbellsville University BCM UPO 850 Campbellsville

Pelphrey Cindy 203 W 17th St Owensboro 42303

Phelps Dusty Somerset Community College BCM 116 Ford St Somerset 42501

Poe Chuck Hopkinsville Community College BCM 2512 Cox Mill Rd Hopkinsville 42240

Stewart Matthew Alice Lloyd College BCM 100 Purpose Rd Pippa Passes 41844

Stinson Susan Paducah Community College BCM 800 Waldrop Dr Murray 42071

Whitaker Dean University of the Cumberlands BCM 7521 College Station Dr Williamsburg 40769

Whitt Mark Murray State University BCM 800 Waldrop Dr Murray

Woods Curtis Kentucky State University BCM 495 E Main St Frankfort 40601

### LOUISIANA (LA)

Robinson Mark State Student Director LA Baptist Convention PO Box 311 Alexandria 71309

Scott Belmore 1226 Johnston St Lafayette 70503-2022 Jonathan Clark, 501 West Dakota Hammond 70401

Keith Cating 4328 Ryan St Lake Charles 70605

Bill Collins NSU Box 3384 Natchitoches 71497

Jamey Droddy One University Pl Shreveport 71115

Kevin Inman 419 Arizona St Ruston 71270

Joshua Johnson PO Box 1129 LSU-E Eunice 70535 Tim LaFleur Box 2044 NSU Thibodaux 70310

Steve Masters Box 25118 Baton Rouge 70894-5118

Chad McClurg 8100 Hwy 71 S Alexandria 71302

Corey Olivier 7111 Freret St New Orleans 70118-5144

Brandon Robin Box 547 LC Pineville 71359

Woods Justin The Naval Academy Annapolis MD

Todd Strain 1005 University Ave Monroe 71203-3629

Hardcastle Blake 116 Amstel Rd Newark DE 19711 Stewart Vickie 1201 East 36th Street Baltimore MD 21218

### MICHIGAN (MI)

MARYLAND/DELAWARE (MD/DE)

Woods Larry State Director 212 Loree E Lansing 48823 Parsons Rob 1288 Dowling St Westland 48186 Richardson Kevin 749 Knollwood Ct Saline 48176 Symes Greg 5750 New Haven Dr Portage 49024

### MINNESOTA/WISCONSIN (MN/WI)

Smith Bob Director Collegiate Ministry Minnesota Wisconsin Baptist Convention PO Box 14249 Minneapolis 55414 Ray Nathan 2409 Cole Ave SE Minneapolis MN 55414 Upshaw Lentz 428 East Bluff Madison WI 53704-2376

### MISSISSIPPI (MS)

McCracken Weaver Director Collegiate Ministry Mississippi Baptist Convention Board PO Box 530 Jackson 39205-0530 Parrish Beverly Associate Director Collegiate Ministry Mississippi Baptist Convention PO Box 530 Jackson 39205-0530 Aulds Nancy 1321 College St Columbus 39701-5902

Baker Morris PO Box 292 University 38677-0292 Ball Michael PO Drawer BU Miss State 39762-5570

Brady Bruce PO Box 469 Wesson 39191-0469

Britt Anthony PO Box 200 SMCC Summit 39666-0200 Burrows Chris PO Box 933 Fulton 38843-0933

Busby Justin 5200 14th Street Meridian 39307-5397

Cheatham Heidi PO Box 4062 Clinton 39058-4062

Davis Stan PO Drawer 570 Poplarville 39470-0570 Davison Gary PO Box 1166 Raymond 39154-1166

Ernest Ed PO Box 566 Booneville 38829-0566

Glaze Tim 498 Tuscan Ave #156 Hattiesburg 39401-5461

Kirkpatrick Bill PO Box 1444 Cleveland 38732-1444

Luna Joe PO Box 4772 Biloxi 39535 Lunceford Lloyd 118 College Dr #5185 Hattiesburg 39406-0001

Maddox Ben PO Box 4062 Clinton 39058

McLaughlin Tom NWCC Box 7049 Senatobia 38668

Middlecamp Matt PO Box 4772 Biloxi 39535

Moser Tracey PO Box 160 Blue Mountain 38610-0160

Porter Frank BSU-JCJC Ellisville 39437

Ray Lisa PO Box 4772 Biloxi 39535 Scoggins June PO Drawer BU Miss State 39762-5570

Thurmond Liz PO Box 292 University 38677-0292

Urruchi Leah 498 Tuscan Ave #156 Hattiesburg 39401-5461 Vandiver Wavne PO Box 566 Booneville 38829-0566

Vaughn Scott PO Box 39 Decatur 39327-0039

Walbert Tamara PO Box 236 Goodman 39079-0236

Wallace David PO Box 1180 Moorhead 38761-1180

Walters Kris 118 College Dr #10005 Hattiesburg 39406-0001

### MISSOURI (MO)

Kearns Matt State Director of Student Ministries 400 East High St Jefferson City 65101

Austin Gene Collegiate Regional Coordinator-Northern Region 110 West Normal Kirksville 63501

Dudik Randy Collegiate Regional Coordinator-Southern Region PO Box 1066 Rolla 65402

Victor Bill Collegiate Regional Coordinator-Central Region 3006 Crabapple Lane Columbia 65203

Hendrick David Collegiate Regional Coordinator-St Louis Metro Moncada Ed International Collegiate Coordinator 10710 Meath Dr St Louis 63123

Banderman Joe Mineral Area College 5169 Flat River Rd Farmington 63640-7404

Barb Eric Southeast Missouri State University 5103 Old Cape Road East Jackson 63755

Barnes Diann North Central College 1108 N Main Trenton 64683 Breckenridge Adam Penn Valley Community College Kansas City Bryant Scott Ozark Technical College 906 S National Springfield 65804

Collins John Three Rivers Community College 1080 Three Rivers Blvd Poplar Bluff 63902

Conover Carson Blue River Community College, Longview Community College Kansas City

Cummings Jimmy College of the Ozarks Point Lookout/Branson Damery Paul Missouri Western University 4534 Mitchell St Joseph 64507

Grady Billy Missouri State University 906 S National Springfield 65804

Hamm Travis University of Missouri- Kansas City

Houk Jaben University of Central Missouri 302 S College Warrensburg 64093

Key Brian University of Missouri- Kansas City

Masters Daniel University of Missouri Columbia Murray Heather Washington University St Louis

Price Michelle Missouri University of Science & Technology PO Box 1066 Rolla 65402

Russell Brad South St Louis Area 2012 Missouri State Road Arnold MO 63010

Smith Jon Missouri Southern State University 1124 N Duquesne Rd Joplin 64801

Toolen Tim & Teresa Maryville University St Louis

Valentine Brian Lincoln University Jefferson City

Werner Aaron Crowder College 4151 Beaumont Drive Neosho

Wilson Chris Missouri State University 906 S National Springfield 65804

Xander Greg Truman State University 110 West Normal Kirksville

Yarnell Jason Northwest Missouri State University 401 West 4th Maryville 64468-1508

### MONTANA (MT)

Arbaugh Mark 1126 W Steele Butte 59701-2136 Mhoon Michael PO Box 1335 Dillon 59725-1335 Payton Greg PO Box 81684 Billings 59108-1684 Todd Joe 413 N 21st Ave Bozeman 59718-3133

### NEVADA (NV)

Timmons Steve 1482 E University Ave Las Vegas 89119

### NEW ENGLAND (CT, MA, ME, RI, VT)

Arora Vivek 42 School St Apt 42C Brighton MA 02135 Atherton Russell & Cynthia 111A Willington Hill Rd Storrs CT

Bennett Joseph 460 Main St Brewster NY 10509

Cook Abbey 38 Teel St Arlington MA 02474

Creitz Nathan 60 Redington St Swampscott MA 01907

Daniels Rebecca 132 Elm St #5 Worcester MA 01609

Dean Michael 55 Perry Henderson Dr Framingham MA 01701

Elizalde Itamar 43 Cleveland Ave Worcester MA 01603 Glass Rob & Heather 143 Park Dr #26 Boston MA 02115

Grimes Peter 44 West Main St Cambridge NY 12816

Haynes Andy 71 Imera Ave Providence RI 02909

James Chris 141 John St #526 Lowell MA 01852

McClendon Marilyn 751 Main St #81 S Portland ME 04106

McKay Kevin 9 Estem St Providence RI 02908

Munger Michelle 950 Main St Worcester MA 01610

Nichols Chris and Courtney 1 Alleghany St #3 Roxbury MA 02120

Odom TJ 1200 Commonwealth Ave #25 Allston MA 02134

Parker Doug 565 Main St Burlington VT 05401

Roebuck Denise 83 Main St Jay ME 04239

Schwartz Patrick 530 Skyline Dr #25 Dracut MA 01826

Stotyn Shaun 23 Russell St Winooski VT 05404

Trevino Sunday 256 Newbury St Boston MA 02116 Vroegindeweij Kimberly 198 Jewett St Providence RI 02906

### NEW MEXICO (NM)

Englehart David Collegiate Minister New Mexico Baptist Convention PO Box 94485 Albuquerque 94485 Causey Ginger PO Box 3304 Las Vegas 87701 Enegren David 909 W College Silver City 88061 Erickson Bobby 401 University NE Albuquerque 87106 Marshall Dusty 5512 Lovington Hwy Hobbs 88240 Townsend Brian PO Box 2005 Portales 88130

### NEW YORK (NY)

Buschman David 33 Murray-Dodge Hall Princeton NJ 08544 Field Susan 333 E 13th St #3 New York 10003 Gregory Dwain 80-83 118th St Apt 2P Kew Gardens 11415 McQuitty Mike 219 Goodrich Ave Syracuse 13210

### NORTH CAROLINA (NC)

Trexler Rick 205 Convention Dr Cary 27511 - Campus Ministry Team Leader Battle Donna 1308 Folsom Lane Morrisville 27650 Beam Faithe PO Box 566 Buies Creek 27506 Blackstock Pamela 54 Scott Hollow Dr Winston-Salem 27103 Boling Todd PO Box 6675 Mars Hill 28754 Boswell Ron CBC 7860 NC 87 N Reidsville 27320 Carothers Sam 3800 Hillsborough St Raleigh 27607-5298 Farmer Brian 223 N Fulton St Salisbury 28144-4223 Fox Marie 107 North Lincoln St Benson 27504 Freese Scott 6155 Spring Forest Dr Pfafftown 27040 Hartzog Becky Box 7204 Winston-Salem 27109 Hodde Sharon 234 Landsbury Dr Durham 27707 Holden Carlene 610 S College Rd Wilmington 28403 Janney Craig One University Place Murfreesboro 27855 Janney Jennifer One University Place Murfreesboro 27855 Jessup Tracy Box 7328 Boiling Springs 28017 Joo Sammy 1149 Thornrose Way Wake Forest 27587 Jordan Dane PO Box 3073 Wingate 28174-0157 Knight Tom 4627 Maplecrest Plaza Harrisburg 28075 Lamm Jessica PO Box 5288 Wilson 27893 Macemore Kristen PO Box 120 Wilkesboro 28697 McClintock Dan 9201 University City Blvd Charlotte 28223 McClure David 6001 Malden Ct Mt Holly 28120 Mark Mofield 621 East Haggard Ave Elon Moore Todd 951 South Bay Ct Sanford 27332 Myrick Rocky 6218 Mallard Dr Wilmington 28403 Page Michael Box 19353/NCCU Durham 27707 Pate Jeff PO Box 1419 Cullowhee 29723 Payne Neal Campus Box 7328 Boiling Springs 28017 Perry Debbie CB2525 Elon 27244 Ridley John Box 2275 ECU Station Greenville 27836 Roberson Charity 2702 Hillsborough Raleigh 27607-7133 Sanders Ron UNCP Box 1510 Pembroke 28372 Scarboro Susan PO Box 1287 Lexington 27293-1287 Scott Quincy Jr 118 E South St Raleigh 27601-2341 Shumaker Steve PO Box 7164 Hickory 28603 Sorrells Sam 400 McLean Ave Winston-Salem 27127 Stone David 138 Sevier St Asheville 28804 Sullens Lee 203 Battle Ln Chapel Hill 27514 Whitt Alta 201 Dixie Tr Raleigh 27607 Wiles Mari One University Pl Dr Murfreesboro 27855 Yarboro Jonathan 143 Appalachian St Boone 28607

### NORTHWEST (ID, OR, WA)

Hughes Wes 1300 NW 10th St Battle Ground WA 98604 Billings Thomas 1818 NE 45th St Seattle WA 98105 Black April 2537 W Falls Ave Kennewick WA 99336 Coumbs Arlette 1115 Moyer St Cheney WA 99004 Davis Andrew 63319 NW Britta St #2 Bend OR 97701 England Beth 14290 Marjorie Lane Apt #1023 Oregon City OR 97045

Fitzpatrick Jared 5409 NE 46th St Vancouver WA 98661 Herrera Richard 14045 SW Teal Blvd Apt 41F Beaverton OR 97008

Jennings Kristy 21827 SE 239th St Maple Valley WA 98038 Johnson Jeremy 406 N Chestnut St Ellensburg WA 98926 Makin Nora PO Box 363 Corbett 0R 97019 Martin Josh 620 NE Kamiaken St Apt B-304 Pullman WA 99163 McMillan Chad 340 Summit Ave Fircrest WA 98466 Moore Ryan 3855 Polar Ave Eugene OR 97401 Munger Matt and Jackie 212 East St Oregon City OR 97045 Randolph Scott 14045 SW Teal Blvd Apt 41F Beaverton OR 97008 Rodrigues Liz
Sanders James 2537 W Falls Ave Kennewick WA 99336
Scallorn Bruce & Ann 2400 E 25th St Vancouver WA 98661
Schlatter Jed 3201 NE 135th Ave Portland OR 97230
Sealey Stacia 107 King Pl Ellensburg WA 98926
Smith Brittney 33756 32nd Ave SW Federal Way WA 98023
Tomasini Ashley & Von 281 Catron St N Monmouth OR 97361
Trim Rea 530 Warner Parrott Rd Oregon City OR 97045
Tweet Rachel 1818 NE 45th St Seattle WA 98105
Venecia Ronnie 4401 60th Ave W University Pl WA 98466
White Bo & Stephanie 747 Wheeler St Longview WA 98632
Wieser Keith & Paige 215 NW Thomas St Pullman WA 99163
Worsham Drew 620 NE Kamiaken St Apt B-304 Pullman WA 99163

Young Matthew & April 931 Public Ave Moscow ID 83843

### OHIO (OH)

Frye Brian State Convention of Baptists in Ohio Collegiate Ministry Strategist 9000 Antares Ave Columbus 43240 Bowers Dustin 12193 W Pleasant Valley Rd Parma 44130 Dillard Ken/Mary 2715 Clifton Ave Cincinnati 45220 Feldner Kim 271 S Clifton Ave Cincinnati 45220 Frank Chad/Eva 499 Marigold Lane Kent 44240 McDonald Christina PO Box 8031 Columbus 43201 McRoberts Josh/Chelsea 4885 Fire Tower Rd Sugargrove 43155 Pardi Matt/Mary Lynn 615 Pasteur Ave Bowling Green 43402 Parson Josh/Amy 311 S College Ave #210 Oxford 45056 Puckett Mike 350 E Bath Rd Cuyahoga Falls 43223 Pursel Adam/Molly 1215 Polaris Pkwy Box 253 Columbus 43240 Slack Jason/Lindsey 499 Marigold Lane Kent 44240 Smith Aaron 2715 Clifton Ave Cincinnati 45220 Steck Harry/Sue 2458 Red Apple Dr Beavercreek 45431 Traverse Ed/Tammy PO Box 8031 Columbus 43201 Waardenburg Ty/Julianne 312 Marion Ave Painesville 44077 Weems Andy/Lisa 2050 Brandt Pike Dayton 45404 Whaley Jim/Denise 201 North TR 15 Tiffin 44883 Wiles Bryan/Sarah 615 Pasteur Ave Bowling Green 43402

### OKLAHOMA (OK)

Strappazon John Collegiate Ministries Specialist Baptist General Convention of Oklahoma 3800 N May Ave Oklahoma City 73112 Lillard Suzanne Collegiate Ministries Administrative Assistant Baptist General Convention of Oklahoma 3800 N May Ave Oklahoma City 73112

Barnett Mike 2407 N Kentucky Oklahoma City 73106 Boren Pauline 915 Fourth Ave Northeast Miami 74354 Brister Brandon PO Box 12 Durant 74702 Brumley Cody 710 S College Tulsa 74104 Burnett Lance PO Box 607 Wilburton 74578 Coleman Chad 710 S College Tulsa 74104 Compton Odus 500 W University Shawnee 74804 Cross Shannon 710 S College Tulsa 74104 Freeman Denny 2407 N May Ave Oklahoma City 73112 Gilliland Jamey 2020 W Blue Starr Claremore 74017 Henderson Ron 719 N Bradley Weatherford 73096 Hill Bentley 1507 S McKenna Poteau 74953 Hogg David 201 S Jenkins Tonkawa 74653 Jaques Dick 435 W Boyd Norman 73069 Justice Larry PO Box 432 Alva 73717 Kammerer Kathleen 2407 N Kentucky Oklahoma City 73106 Kelsey John 435 N Boyd Norman 73069 Kindsvater Jav PO Box 70 Goodwell 73939 Lewis Steve 710 S College Tulsa 74104 Lillard Charles PO Box 1480 Edmond 73083 Lipscomb Bobby 804 N Grand Tahlequah 74464 Lipscomb Debbie 804 N Grand Tahlequah 74464 McClellan Josh 1822 W Alabama Chickasha 73018 Morris Rowdy PO Box 370 Warner 74469 Payne Ronnie PO Box 612 Tishomingo 73460 Story Mike 1015 West University Stillwater 74074 Toombs Danny 2614 E Ave Lawton 73505 Townsend Matt 719 N Bradley Weatherford 73096 Townshend Randy PO Box 202 Altus 73522 Tuck Melissa 1015 West University Stillwater 74074 Tuck Tony 1015 West University Stillwater 74074

Waldron Kimily P O Box 1480 Edmond OK 73083

Wilkerson John 2407 N Kentucky Oklahoma City 73106

### PENNSYLVANIA/SOUTH JERSEY (PA/NJ)

Cherry Doug & Kiki 4010 Ridgemont Dr Gibsonia PA 15044-9660 Cory Fowler & Amy 406 Woodland Rd Pittsburgh PA 15137 Echerd Lara 194 Faith Circle Boalsburg PA 16827 Fowler Cory & Amy 406 Woodland Rd Pittsburgh PA 15137 Fulcher Bruce & Terry 214 Greenwood Dr Canonsburg PA 15317 Musser Brian & Jennifer 1249B West Maple Ave Langhorne PA

Pons Johnny & Kathy 1005 W Beaver Ave State College PA 16801-2813

Richey Kirk & Michelle 711 Helen Ct Cranberry Township PA 16066

Ritz Jason & Carla 124 Susquehanna Ave Lock Haven PA 17745 Smith Brodie & Becky 222 N Everhart Ave Apt C West Chester PA 19380

Turner Robert & Brenda 4620 Fritchey St Harrisburg PA 17109 Underhill Scott & Briana 121 South 4th Ave Clarion PA 16214 Weigner Scott & Liz 622 Maple St Indiana PA 15701 Williams Stanley & Trina 6 Ava Ave Somerdale NJ 08083

### SOUTH CAROLINA (SC)

Bennett Russ Box 1146 Anderson 29621 Blankenship Jack 620 West Oakland Avenue Rock Hill 29730 Carter Clark PO Box 118087 Charleston 29423 Danford Kendal PO Box 12743 Florence 29504 Hunt Doug PO Box 350 Clemson 29633 Hyatt Peter PO Box 20187 Charleston 29413 Jennings Jody PO Box 1892 Tigerville 29688 Stewart Tim 819 Main St Columbia 29201 Smith Scott 154 W Cambridge Ave Greenwood 29646 Turner Tracy PO Box 4884 Spartanburg 29305 Wright Lance PO Box 7654 Orangeburg 29117

### TENNESSEE (TN)

Choate Bill PO Box 728 Brentwood 37024 Collegiate Ministries Group Leader Smith, Nanette, P.O. Box 728, Brentwood 37024, Collegiate Missions Specialist Murphree Stacy 306 Drane St Clarksville 37040 Billings Damon 630 S Davy Crockett Morristown 37813 Cavness Stan PO Box 1134 Dyersburg 38025 Chanin Cynthia 1480 Nashville Pike Gallatin 37066 Gill Bryan 757 Sourt Ave Memphis 38105-5005 Johnston Steven 1475 Norman Chapel Rd Cleveland 37312 Hall Bob 1811 Melrose Ave Knoxville 37916 Wallace Glenn 2535 Middle Tennessee Blvd Murfreesboro 37130 Hixon Steve 1811 Melrose Ave Knoxville 37916 Hogstrom Eric 1012 Seminole Dr Johnson City 37604 Jones Jeff 469 Patterson St Memphis 38111 Matthew John Aaron 106 West 7th St Cookeville 38501 Measles Nenette Box 71913 Jefferson City 37760 Nored Charles PO Box 8500 Lynchburg 37352 Owen Morgan 112 Hurt St Martin 38237 Roper Steve 540 Vine St Chattanooga 37403 Scaife JoAnn 1104 33rd Ave N Nashville 37209 Teel Alan 2035 N Parkway Dr Jackson 38305 Thornton Thom 2406 Vanderbilt Pl Nashville 37212

Tramel Kenneth 135 South Hatton Lebanon 37087 Wilson Rick 3091 Hwy 39W Athens 37303 Works Becky 323 Patton Lane Harriman 37748

### TEXAS (TX) SBTC

Crowell Lance PO Box 1988 Grapevine TX 76099 State Collegiate Director

(The SBTC partners with SBTC churches to employ a church-based ministry approach to reach students.)

### UTAH/IDAHO (UT/ID)

Fenn Robyn 1438 East 1700 South Salt Lake City UT Grant Philip Boise State University 1716 S Camas Nampa ID 83686 Hunter Diana 1144 W Columbia Ln Provo UT 84604 Monroe Eula 1144 W Columbia Ln Provo UT 84604 Porter Mickey 1133 North Main Suite 204 Layton UT Swenson Bryant 4277 N Wagon Wheel Dr Cedar City UT 84720

### VIRGINIA (BGAV)

Almarode Daphne 711 S Main St Harrisonburg 22801 Buffkin Jeffrey Drawer JB Williamsburg 23187 Collie Jim Baptist Student Union UVAW Box 4513 1 College Ave Wise 24293

Cook Darrell 307 Washington St SW Blacksburg 24060 Elmore Nathan 819 S Cathedral Place Richmond 23220 Hansen Evan 1500 Jefferson Park Ave Charlottesville 22903 Mark Elizabeth 186 Deer Run Rd Danville 24540 Mason JC 1514 College Ave Fredericksburg 22401 Baddorf Brett 1410 W 49th St Norfolk 23508 Mullins Jennifer 418 Tyler Ave Radford 24141 Fulcher Eric Office of the University Chaplaincy University of Richmond 23173

Watkins Phillip 1501 Lakeside Dr Lynchburg 24501 Wise Cheri Baptist Student Center 303 Griffin Blvd Farmville

### WEST VIRGINIA (WV)

Boyer Michel PO Box 437 Morgantown 26507 Carbaugh Richard 446 4-H Lake Rd Daniels 25832 Howerton Kevin 145 Wyndale Dr Princeton 24740 Osborne Shay 2914 Park Ave Huntington 25704 Sadler Raleigh 37 Carriage Way Hurricane 25526

### WYOMING (WY)

Bell Aaron 7015 N College Drive Cheyenne 82009 Martin David 1514 Custer Laramie WY 82070 Shane Rosty 403 S Main Apt 1 Sheridan 82801 Tharp Ed 2121 W 40th Casper 82604 Thomas Guy Evangelism Strategist 3925 Casper Mt Rd Casper 82601

### Part 8

**Historical Table** 

# HISTORICAL TABLE of the Southern Baptist Convention Since Its Organization

| 1845<br>1846<br>1849<br>1851<br>1853<br>1855<br>1857<br>1861 | Augusta, GA<br>Richmond, VA<br>Charleston, SC<br>Nashville, TN |      |                        |   |                                     |
|--|--|------|------------------------|---|-------------------------------------|
| 1846<br>1849<br>1853<br>1855<br>1857<br>1861                 | Richmond, VA<br>Charleston, SC<br>Nashville, TN                | 293* | William B. Johnson, SC | Jesse Hartwell, AL: James C, Crane, VA        |                                     |
| 1849<br>1851<br>1853<br>1855<br>1857<br>1861                 | Charleston, SC<br>Nashville, TN                                | 162  | William B. Johnson, SC | Jesse Hartwell, AL; James C. Crane, VA        | Richard Fuller, MD                  |
| 1851<br>1853<br>1855<br>1857<br>1859<br>1861                 | Nashville, TN  | 103  | William B. Johnson, SC | James C. Crane, VA; Basil Manly, Jr., AL      | W. B. Johnson, SC                   |
| 1853<br>1855<br>1857<br>1859                                 | 1.0  | 124  | R. B. C. Howell, VA    | James C. Crane, VA; William Carey Crane, MS   | J. B. Jeter, VA; J. L. Reynolds, SC |
| 1855<br>1857<br>1859<br>1861                                 | Baltimore, MD  | 154  | R. B. C. Howell, VA    | H. K. Ellyson, VA; William Carey Crane, MS    | R. B. C. Howell, VA; S. Baker, KY   |
| 1857<br>1859<br>1861   | Montgomery, AL   | 235  | R. B. C. Howell, VA    | William Carey Crane, MS; James M. Watts, AL   | A. D. Sears, KY                     |
| 1859   | Louisville, KY   | 184  | R. B. C. Howell, VA    | William Carey Crane, MS; George B. Taylor, MD | William Carey Crane, MS             |
| 1861   | Richmond, VA   | 580  | Richard Fuller, MD     | William Carey Crane, MS, George B. Taylor, MD | Duncan R. Campbell, KY              |
| 1001   | Savannah, GA   | 177  | Richard Fuller, MD     | William Carey Crane, MS, George B. Taylor, MD | William H. McIntosh, AL             |
| 1863   | Augusta, GA  | 181  | P. H. Mell, GA         | George B. Taylor, VA; Sylvanus Landrum, GA    | J. L. Burrows, VA                   |
| 1866   | Russellville, KY   | 244  | P. H. Mell, GA         | George B. Taylor, VA; W. Pope Yeamann, KY     | Richard Fuller, MD                  |
| 1867   | Memphis, TN  | 250  | P. H. Mell, GA         | A. Fuller Crane, MD; A. P. Abell, VA          | W. T. Brantley, MD                  |
| 1868   | Baltimore, MD  | 327  | P. H. Mell, GA         | A. P. Abell, VA; A. F. Crane, MD              | T. E. Skinner, TN                   |
| 1869   | Macon, GA  | 266  | P. H. Mell, GA         | A. P. Abell, VA; A. F. Crane, MD              | E. T. Winkler, SC                   |
| 1870   | Louisville, KY   | 399  | P. H. Mell, GA         | J. Russell Hawkins, KY; E. C. Williams, MD    | J. L. Burrows, VA                   |
| 1871   | St. Louis, MO  | 360  | P. H. Mell, GA         | E. Calvin Williams, MD; Truman S. Sumner, AL  | William Williams, SC                |
| 1872   | Raleigh, NC  | 304  | James P. Boyce, SC     | E. Calvin Williams, MD; Truman S. Sumner, AL  | J. W. M. Williams, MD               |
| 1873   | Mobile, AL   | 259  | James P. Boyce, SC     | M. B. Wharton, KY; W. O. Tuggle, GA           | T. G. Jones, TN                     |
| 1874   | Jefferson, TX  | 222  | James P. Boyce, KY     | G. R. McCall, GA; W. O. Tuggle, GA            | E. G. Taylor, LA                    |
| 1875   | Charleston, SC   | 302  | James P. Boyce, KY     | W. O. Tuggle, GA; G. R. McCall, GA            | T. H. Pritchard, NC                 |
| 1876   | Richmond, VA   | 289  | James P. Boyce, KY     | C. C. Bitting, VA; E. Calvin Williams, MD     | George C. Lorimer, MA               |
| 1877   | New Orleans, LA  | 164  | James P. Boyce, KY     | O. F. Gregory, AL; W. E. Tanner, VA           | Henry McDonald, KY                  |
| 1878   | Nashville, TN  | 253  | James P. Boyce, KY     | C. E. W. Dobbs, KY; W. E. Tanner, VA          | B. H. Carroll, TX                   |
| 1879   | Atlanta, GA  | 313  | James P. Boyce, KY     | C. E. W. Dobbs, KY; W. E. Tanner, VA          | J. C. Furman, SC                    |
| 1880   | Lexington, KY  | 360  | P. H. Mell, GA         | C. E. W. Dobbs, KY; O. F. Gregory, SC         | P. H. Mell, GA                      |
| 1881   | Columbus, MS   | 270  | P. H. Mell, GA         | C. E. W. Dobbs, KY; Lansing Burrows, KY       | Sylvanus Landrum, GA                |
| 1882   | Greenville, SC   | 335  | P. H. Mell, GA         | Lansing Burrows, KY; O. F. Gregory, NC        | T. T. Eaton, KY                     |
| 1883   | Waco, TX   | 612  | P. H. Mell, GA         | Lansing Burrows, KY; O. F. Gregory, NC        | John A. Broadus, KY                 |
| 1884   | Baltimore, MD  | 637  | P. H. Mell, GA         | Lansing Burrows, GA; O. F. Gregory, NC        | Lansing Burrows, GA                 |
| 1885   | Augusta, GA  | 528  | P. H. Mell, GA         | Lansing Burrows, GA; O. F. Gregory, LA        | J. L. M. Curry, VA; J. L. Burrows   |
| 1886   | Montgomery, AL   | 488  | P. H. Mell, GA         | Lansing Burrows, GA; O. F. Gregory, MD        | J. B. Hawthorne, GA                 |
| 1887   | Louisville, KY   | 689  | P. H. Mell, GA         | Lansing Burrows, GA; O. F. Gregory, MD        | George Cooper, VA                   |
| 1888   | Richmond, VA   | 835  | James P. Boyce, KY     | Lansing Burrows, GA; O. F. Gregory, MD        | Francis M. Ellis, MD                |
| 1889   | Memphis, TN  | 902  | Jonathan Haralson, AL  | Lansing Burrows, GA; O. F. Gregory, MD        | J. P. Greene, MO                    |
| 1890   | Fort Worth, TX   | 801  | Jonathan Haralson, AL  | Lansing Burrows, GA; O. F. Gregory, MD        | J. W. Carter, NC                    |
| 1891   | Birmingham, AL   | 915  | Jonathan Haralson, AL  | Lansing Burrows, GA; O. F. Gregory, MD        | Carter H. Jones, TN                 |
| 1892   | Atlanta, GA  | 846  | Jonathan Haralson, AL  | Lansing Burrows, GA; O. F. Gregory, MD        | J. B. Gambrell, MS                  |
| 1893   | Nashville, TN  | 818  | Jonathan Haralson, AL  | Lansing Burrows, GA; O. F. Gregory, MD        | W. E. Hatcher, VA                   |
| 1894   | Dallas, TX   | 772  | Jonathan Haralson, AL  | Lansing Burrows, GA; O. F. Gregory, MD        | F. H. Kerfoot, KY                   |
|  |  |      |                        |   |                                     |

\*See History of Baptist Convention, page 29, footnote 35.

### HISTORICAL TABLE - Continued

| Preacher         | Geo.B. Eager, AL; W.H. Whitsitt, KY      | Chas. A. Stakely, DC  | R. A. Venable, MS     | B. L. Whitman, DC     | Geo. W. Truett, TX | J. J. Taylor, VA  | E. Y. Mullins, KY | F. C. McConnell, GA | W. J. Williamson, MO | W. W. Landram, GA  | W. H. Felix, KY    | W. R. L. Smith, VA | A. J. Dickinson, AL | Henry W. Battle, NC | Edwin C. Dargan, GA | E. L. Pickard, GA                      | C. S. Gardner, KY   | Z. T. Cody, SC                         | T. W. O'Kelley, NC  | Geo. W. McDaniel, VA                  | J. W. Porter, KY                      | Chas. W. Daniel, GA                   | C. W. Duke, FL     | W. H. Geistweit, MO                   | M. E. Dodd, LA     | Jno. E. White, SC  | H. L. Winburn, AR | S. J. Porter, OK  | R. G. Bowers, TX  | F. F. Gibson, KY     | Len G. Broughton, FL | F. F. Brown, TN      | Wallace Basset, TX | J. R. Hobbs, AL    | W. I. Ball, SC     | Robt. G. Lee, TN    | John W. Phillips, AL                     | W. Marshall Craig, TX | I. L. White, FL                          | T I Holcomb OK | I D Woothernoon VV |
|------------------|--|-----------------------|-----------------------|-----------------------|--------------------|-------------------|-------------------|---------------------|----------------------|--------------------|--------------------|--------------------|---------------------|---------------------|---------------------|--|---------------------|--|---------------------|---------------------------------------|---------------------------------------|---------------------------------------|--------------------|---------------------------------------|--------------------|--------------------|-------------------|-------------------|-------------------|----------------------|----------------------|----------------------|--------------------|--------------------|--------------------|---------------------|--|-----------------------|--|----------------|--------------------|
| Secretaries      | Lansing Burrows, GA; O. F. Gregory, MD G |                       |                       |                       |                    |                   |                   | _                   |                      |                    |                    |                    |                     |                     |                     | Lansing Burrows, GA; O. F. Gregory, VA |                     | Lansing Burrows, GA; O. F. Gregory, VA | 0                   | O. F. Gregory, MD; Hight C. Moore, NC | O. F. Gregory, MD; Hight C. Moore, NC | O. F. Gregory, MD; Hight C. Moore, NC |                    | O. F. Gregory, MD; Hight C. Moore, TN | i.A                |                    |                   | GA                |                   |                      |                      |                      |                    |                    |                    |                     | Hight C. Moore, TN; J. Henry Burnett, GA |                       | Hight C. Moore, TN; J. Henry Burnett, GA |                |                    |
| President        | Jonathan Haralson, AL                    | Jonathan Haralson, AL | Jonathan Haralson, AL | Jonathan Haralson, AL | W. J. Northen, GA  | W. J. Northen, GA | W. J. Northen, GA | James P. Eagle, AR  | James P. Eagle, AR   | James P. Eagle, AR | E. W. Stephens, MO | E. W. Stephens, MO | E. W. Stephens, MO  | Joshua Levering, MD | Joshua Levering, MD | Joshua Levering, MD                    | Edwin C. Dargan, GA | Edwin C. Dargan, GA                    | Edwin C. Dargan, GA | Lansing Burrows, GA                   | Lansing Burrows, GA                   | Lansing Burrows, GA                   | J. B. Gambrell, TX | J. B. Gambrell, TX                    | J. B. Gambrell, TX | J. B. Gambrell, TX | E. Y. Mullins, KY | E. Y. Mullins, KY | E. Y. Mullins, KY | Geo. W. McDaniel, VA | Geo. W. McDaniel, VA | Geo. W. McDaniel, VA | Geo. W. Truett, TX | Geo. W. Truett, TX | Geo. W. Truett, TX | W. J. McGlothin, SC | W. J. McGlothin, SC                      | W. J. McGlothin, SC   | F. F. Brown, TN                          | M F Dodd I A   | M F Dodd I A       |
| Registration     | 870                                      | 819                   | 724                   | 857                   | 698                | 646               | 787               | 1,093               | 1,136                | 1,095              | 816                | 1,451              | 1,411               | 1,258               | 1,547               | 1,641                                  | 1,558               | 1,228                                  | 1,403               | 1,930                                 | 1,408                                 | 2,125                                 | 1,683              | 2,043                                 | 4,224              | 8,359              | 5,313             | 4,272             | 4,193             | 5,622                | 2,600                | 4,268                | 4,424              | 3,810              | 3,999              | 3,342               | 3,195                                    | 2,178                 | 2,765                                    | 4.435          | 3,768              |
| Place of Meeting | Washington, DC                           | Chattanooga, TN       | Wilmington, NC        | Norfolk, VA           | Louisville, KY     | Hot Springs, AR   | New Orleans, LA   | Asheville, NC       | Savannah, GA         | Nashville, TN      | Kansas City, MO    | Chattanooga, TN    | Richmond, VA        | Hot Springs, AR     | Louisville, KY      | Baltimore, MD                          | Jacksonville, FL    | Oklahoma City, OK                      | St. Louis, MO       | Nashville, TN                         | Houston, TX                           | Asheville, NC                         | New Orleans, LA    | Hot Springs, AR                       | Atlanta, GA        | Washington, DC     | Chattanooga, TN   | Jacksonville, FL  | Kansas City, MO   | Atlanta, GA          | Memphis, TN          | Houston, TX          | Louisville, KY     | Chattanooga, TN    | Memphis, TN        | New Orleans, LA     | Birmingham, AL                           | St. Petersburg, FL    | Washington, DC                           | Fort Worth TX  | Memphis TN         |
| Date             | 1895                                     | 1896                  | 1897                  | 1898                  | 1899               | 1900              | 1901              | 1902                | 1903                 | 1904               | 1905               | 1906               | 1907                | 1908                | 1909                | 1910                                   | 1911                | 1912                                   | 1913                | 1914                                  | 1915                                  | 1916                                  | 1917               | 1918                                  | 1919               | 1920               | 1921              | 1922              | 1923              | 1924                 | 1925                 | 1926                 | 1927               | 1928               | 1929               | 1930                | 1931                                     | 1932                  | 1933                                     | 1934           | 1035               |

### HISTORICAL TABLE - Continued

| 1936 | St. Louis, MO     | 3,702  | John R. Sampey, KY       | Hight C. Moore, TN; J. Henry Burnett, GA     | John A. Huff, LA             |
|------|-------------------|--------|--------------------------|--|------------------------------|
| 1937 | New Orleans, LA   | 4,507  | John R. Sampey, KY       | Hight C. Moore, TN; J. Henry Burnett, GA     | Solon B. Cousins, VA         |
| 1938 | Richmond, VA      | 5,785  | John R. Sampey, KY       | Hight C. Moore, TN; J. Henry Burnett, GA     | E. P. J. Garrott, AR         |
| 1939 | Oklahoma City, OK | 4,598  | L. R. Scarborough, TX    | Hight C. Moore, TN; J. Henry Burnett, NC     | Perry F. Webb, TX            |
| 1940 | Baltimore, MD     | 3,776  | L. R. Scarborough, TX    | Hight C. Moore, TN; J. Henry Burnett, NC     | W. R. White, OK              |
| 1941 | Birmingham, AL    | 5,884  | W. W. Hamilton, LA       | Hight C. Moore, TN; J. Henry Burnett, NC     | J. Clyde Turner, NC          |
| 1942 | San Antonio, TX   | 4,774  | W. W. Hamilton, LA       | Hight C. Moore, TN; J. Henry Burnett, NC     | Ellis A. Fuller, GA          |
| 1944 | Atlanta, GA       | 4,301  | Pat M. Neff, TX          | Hight C. Moore, NC; J. Henry Burnett, NC     | John H. Buchanan, AL         |
| 1946 | Miami, FL         | 7,973  | Pat M. Neff, TX          | Hight C. Moore, NC; J. Henry Burnett, NC     | J. W. Storer, OK             |
| 1947 | St. Louis, MO     | 8,508  | Louie D. Newton, GA      | Porter Routh, TN; Joe W. Burton, TN          | W. A. Criswell, TX           |
| 1948 | Memphis, TN       | 8,843  | Louie D. Newton, GA      | Porter Routh, TN; Joe W. Burton, TN          | W. R. Pettigrew, KY          |
| 1949 | Oklahoma City, OK | 9,393  | Robert G. Lee, TN        | Porter Routh, TN; Joe W. Burton, TN          | Norman W. Cox, MS            |
| 1950 | Chicago, IL       | 8,151  | Robert G. Lee, TN        | Porter Routh, TN; Joe W. Burton, TN          | R. C. Campbell, NC           |
| 1951 | San Francisco, CA | 6,493  | Robert G. Lee, TN        | Porter Routh, TN; Joe W. Burton, TN          | C. Roy Angell, FL            |
| 1952 | Miami, FL         | 10,960 | J. D. Grey, LA           | Porter Routh, TN; Joe W. Burton, TN          | Ramsey Pollard, TN           |
| 1953 | Houston, TX       | 12,976 | J. D. Grey, LA           | George B. Fraser, DC; Joe W. Burton, TN      | J. H. Landes, TX             |
| 1954 | St. Louis, MO     | 10,962 | J. W. Storer, OK         | Joe W. Burton, TN                            | Slater A. Murphy, TN         |
| 1955 | Miami, FL         | 10,837 | J. W. Storer, OK         | James W. Merritt, GA; Joe W. Burton, TN      | Monroe F. Swilley, GA        |
| 1956 | Kansas City, MO   | 12,254 | C. C. Warren, NC         | James W. Merritt, GA; Joe W. Burton, TN      | Harry P. Stagg, NM           |
| 1957 | Chicago, IL       | 6)106  | C. C. Warren, NC         | James W. Merritt, GA; Joe W. Burton, TN      | Herschel H. Hobbs, OK        |
| 1958 | Houston, TX       | 11,966 | Brooks Hays, AR          | James W. Merritt, GA; Joe W. Burton, TN      | Robert E. Naylor, TX         |
| 1959 | Louisville, KY    | 12,326 | Brooks Hays, AR          | James W. Merritt, GA; Joe W. Burton, TN      | R. Paul Caudill, TN          |
| 1960 | Miami Beach, FL   | 13,612 | Ramsey Pollard, TN       | James W. Merritt, GA; Joe W. Burton, TN      | Ralph A. Herring, NC         |
| 1961 | St. Louis, MO     | 11,140 | Kamsey Pollard, I'N      | James W. Merritt, GA; Joe W. Burton, TN      | A. B. Van Arsdale, AL        |
| 1962 | San Francisco, CA | 9,396  | Herschel H. Hobbs, OK    | James W. Merritt, GA; Joe W. Burton, TN      | H. Franklzn Paschall, TN     |
| 1963 |                   | 12,971 | Herschel H. Hobbs, OK    | James W. Merritt, GA; Joe W. Burton, I.N.    | Carl Bates, NC               |
| 1964 | Atlantic City, NJ | 13,136 | K. Owen White, TX        | James W. Merritt, GA; Joe W. Burton, TN      | Enoch C. Brown, SC           |
| 1965 | Dallas, TX        | 16,053 | W. Wayne Dehoney, TN     | Joe W. Burton, TN; W. Fred Kendall, TN       | John H. Haldeman, FL         |
| 1966 |                   | 10,414 | W. Wayne Dehoney, TN     | Clifton J. Allen, TN; W. Fred Kendall, TN    | Ray E. Roberts, OH           |
| 1967 | Miami Beach, FL   | 14,794 | H. Franklin Paschall, TN | Clifton J. Allen, TN; W. Fred Kendall, TN    | Landrum P. Leavell II, TX    |
| 1968 | Houston, TX       | 15,071 | H. Franklin Paschall, TN | Clifton J. Allen, TN; W. Fred Kendall, TN    | W. Douglas Hudgins, MS       |
| 1969 | New Orleans, LA   | 16,678 | W. A. Criswell, TX       | Clitton J. Allen, TN; W. Fred Kendall, TN    | Scott L. Tatum, LA           |
| 1970 | Denver, CO        | 13,692 | W. A. Criswell, TX       | Clitton J. Allen, TN; W. Fred Kendall, TN    | Grady C. Cothen, OK          |
| 1971 |                   | 13,716 | Carl E. Bates, NC        | Clitton J. Allen, TN; W. Fred Kendall, TN    | John R. Claypool, KY         |
| 7/61 | Philadelphia, PA  | 13,153 | Carl E. Bates, NC        | Clitton J. Allen, I.N. W. Fred Kendall, I.N. | E. Hermond Westmoreland, 1 X |
| 1973 | Portland, OR      | 8,871  | Owen Cooper, MS          | Clifton J. Allen, NC; W. Fred Kendall, TN    | Dotson M. Nelson, Jr., AL    |
| 1974 |                   | 18,190 | Owen Cooper, MS          | Clitton J. Allen, NC; Fred Kendall, TN       | R. J. Robinson, GA           |
| 1975 | Miami Beach, FL   | 16,421 | Jaroy Weber, TX          | Clifton J. Allen, NC; Fred Kendall, TN       | Jimmy Allen, TX              |
| 1976 | Norfolk, VA       | 18,637 | Jaroy Weber, TX          | Clitton J. Allen, NC; Fred Kendall, TN       | Warren Hultgren, OK          |
| 1977 | Kansas City, MO   | 16,271 | James L. Sullivan, TN    | Clifton J. Allen, NC; Fred Kendall, TN       | William Self, GA             |
| 1978 | Atlanta, GA       | 22,872 | Jimmy R. Allen, TX       | Martin B. Bradley, TN; Lee Porter, TN        | Jesse Fletcher, TX           |
| 1979 | Houston, TX       | 15,760 | Jimmy R. Allen, TX       | Martin B. Bradley, TN; Lee Porter, TN        | William Hinson, LA           |
| 1980 | St. Louis, MO     | 13,844 | Adrian P. Rogers, TN     | Martin B. Bradley, TN; Lee Porter, TN        | H. Edwin Young, TX           |
| 1981 |                   | 13,529 | Bailey E. Smith, OK      | Martin B. Bradley, TN; Lee Porter, TN        | James L. Monroe, FL          |
| 1007 | Many Orlang I A   | 250.00 | Doilor D Smith OV        | Manager D. Den all and D. Dender T. T.       |                              |

### HISTORICAL TABLE - Continued

| Date | Place of Meeting   | Registration | President                  | Secretaries                           | Preacher                   |
|------|--------------------|--------------|----------------------------|---------------------------------------|----------------------------|
| 1983 | Pittsburgh, PA     | 13,740       | James T. Draper, Jr., TX   | Martin B. Bradley, TN; Lee Porter, TN | James L. Pleitz, TX        |
| 1984 | Kansas City, MO    | 17,101       | James T. Draper, Jr., TX   | Martin B. Bradley, TN; Lee Porter, TN | Russell H. Dilday, Jr., TX |
| 1985 | Dallas, TX         | 45,519       | Charles F. Stanley, GA     | Martin B. Bradley, TN; Lee Porter, TN | Charles G. Fuller, VA      |
| 1986 | Atlanta, GA        | 40,987       | Charles F. Stanley, GA     | Martin B. Bradley, TN; Lee Porter, TN | Adrian P. Rogers, TN       |
| 1987 | St. Louis, MO      | 25,607       | Adrian P. Rogers, TN       | Martin B. Bradley, TN; Lee Porter, TN | Jerry Vines, FL            |
| 1988 | San Antonio, TX    | 32,727       | Adrian P. Rogers, TN       | Martin B. Bradley, TN; Lee Porter, TN | Joel Gregory, TX           |
| 1989 | Las Vegas, NV      | 20,411       | Jerry Vines, FL            | Martin B. Bradley, TN; Lee Porter, TN | Morris Chapman, TX         |
| 1990 | New Orleans, LA    | 38,403       | Jerry Vines, FL            | Martin B. Bradley, TN; Lee Porter, TN | Fred Wolfe, AL             |
| 1991 | Atlanta, GA        | 23,465       | Morris H. Chapman, TX      | David W. Atchison, TN; Lee Porter, TN | Tom D. Elliff, OK          |
| 1992 | Indianapolis, IN   | 17,956       | Morris H. Chapman, TX      | David W. Atchison, TN; Lee Porter, TN | Lewis A. Drummond, NC      |
| 1993 | Houston, TX        | 17,768       | H. Edwin Young, TX         | David W. Atchison, TN; Lee Porter, FL | Jack N. Graham, TX         |
| 1994 | Orlando, FL        | 20,370       | H. Edwin Young, TX         | David W. Atchison, TN; Lee Porter, FL | Bobby N. Boyles, OK        |
| 1995 | Atlanta, GA        | 20,654       | James B. (Jim) Henry, FL   | David W. Atchison, TN; Lee Porter, FL | R. Albert Mohler, Jr., KY  |
| 1996 | New Orleans, LA    | 13,706       | James B. (Jim) Henry, FL   | David W. Atchison, TN; Lee Porter, GA | Ronnie W. Floyd, AR        |
| 1997 | Dallas, TX         | 12,420       | Thomas D. (Tom) Elliff, OK | David W. Atchison, TN; Lee Porter, GA | Richard D. Land, TN        |
| 1998 | Salt Lake City, UT | 8,582        | Thomas D. (Tom) Elliff, OK | John L. Yeats, OK; Lee Porter, GA     | James G. Merritt, GA       |
| 1999 | Atlanta, GA        | 11,608       | Paige Patterson, NC        | John L. Yeats, OK; Lee Porter, GA     | Ralph Smith, TX            |
| 2000 | Orlando, FL        | 11,951       | Paige Patterson, NC        | John L. Yeats, OK; Lee Porter, GA     | Bailey E. Smith, GA        |
| 2001 | New Orleans, LA    | 9,584        | James Merritt, GA          | John L. Yeats, OK; Lee Porter, GA     | Fred Luter, Jr., LA        |
| 2002 | St. Louis, MO      | 9,645        | James Merritt, GA          | John L. Yeats, OK; Lee Porter, GA     | Claude Thomas, TX          |
| 2003 | Phoenix, AZ        | 7,077        | Jack Graham, TX            | John L. Yeats, OK; Jim Wells, MO      | O.S. Hawkins, TX           |
| 2004 | Indianapolis, IN   | 8,600        | Jack Graham, TX            | John L. Yeats, OK; Jim Wells, MO      | Steve Gaines, AL           |
| 2005 | Nashville, TN      | 11,641       | Bobby Welch, FL            | John L. Yeats, OK; Jim Wells, MO      | Ken Whitten, FL            |
| 2006 | Greensboro, NC     | 11,639       | Bobby Welch, FL            | John L. Yeats, LA; Jim Wells, MO      | Donald Wilton, SC          |
| 2007 | San Antonio, TX    | 8,630        | Frank Page, SC             | John L. Yeats, LA; Jim Wells. MO      | Rob Zinn, CA               |
| 2008 | Indianapolis, IN   | 7,277        | Frank Page, SC             | John L. Yeats, LA; Jim Wells, MO      | Al Gilbert, NC             |
| 2009 | Louisville, KY     | 8,795        | Johnny Hunt, GA            | John L. Yeats, LA; Jim Wells, MO      | John Marshall, MO          |
| 2010 | Orlando, FL        | 11,075       | Johnny Hunt, GA            | John L. Yeats, LA; Jim Wells, MO      | Mac Brunson, FL            |
| 2011 | Phoenix, AZ        | 4,852        | Bryant Wright, GA          | John L. Yeats, LA; Jim Wells, MO      | David Platt, AL            |
| 2012 | New Orleans, LA    |              | Bryant Wright, GA          | John L. Yeats, LA; Jim Wells, MO      | David Uth, FL              |
| 2013 | Houston, TX        |              |                            |                                       |                            |
| 2014 | Baltimore, MD      |              |                            |                                       |                            |
| 2015 | Columbus, OH       |              |                            |                                       |                            |
| 2016 | St. Louis, MO      |              |                            |                                       |                            |
| 2017 | Phoenix, AZ        |              |                            |                                       |                            |
| 2018 | Dallas, IA         |              |                            |                                       |                            |

The following persons were the elected treasurers of the Southern Baptist Convention for the year or years indicated: M. T. Mendenhall (SC) – 1845-52; B. C. Pressley (SC) – 1853-56; J. J. Toon (SC) – 1855-66; W. Y. Leitch (SC) – 1861-62; C. Y. Elford (SC) – 1863-66; George Washington Norton (KY) – 1866-89; George Washington Norton II (KY) – 1890-1924; George Washington Norton III (KY) – 1994-1924; George Washington Norton III (KY) – 1994-62; Bright C. Moore (TN) – 1934-46; Duke Kimbrough McCall (TN) – 1947-51; Porter Wroe Routh (TN) – 1952-79; Harold Clark Bennett (TN) – 1979-1992; Morris H. Chapman (TN) – 1939-present

<sup>\*</sup>After 1866, the Southern Baptist Convention met annually.



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