



# NO TRUST, NO TEAM: BUILDING TRUST VIRTUALLY

*Although trust is a key factor in a virtual team's success, interpersonal trust is more difficult to achieve in a virtual setting.*

OnPoint Consulting's global study on virtual collaboration found that top performing virtual teams reported higher levels of trust than teams that were less successful, which means that trust is an essential ingredient for virtual team success.

Despite the importance of trust to virtual collaboration it can take much longer to build trust when working from a distance because team members rarely see one another and, quite often, have never met in person. This training program provides insights and best practices on overcoming virtual barriers to building and sustaining trust.

## **PROGRAM OBJECTIVES:**

- Understand the four components of trustworthiness
- Identify your current level of trustworthiness
- Develop strategies and actions to build and sustain trust in a virtual environment

## **AGENDA:**

- Barriers to building trust in a virtual setting
- Four components of trustworthiness
- Your Trust Quotient
- Trust temperaments
- Tips and best practices for building trust virtually