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PRESS RELEASE

Use of Diners Club services enabled again in Slovenia

Ljubljana/Zagreb, August 29, 2013 – With the fulfillment of all necessary technical requirements and reestablishment of the network for acceptance of Diners cards at points of sale, Erste Card d.o.o., Ljubljana (Erste Card), the new Diners franchise owner in Slovenia, in cooperation with its partners, enabled the use of Diners Club services in Slovenia again. With the establishment of the acceptance network, users of Diners cards issued in other countries, including Croatian users, can use their cards again at points of sale in Slovenia. At the same time, Erste Card offered Slovenian members new Diners cards, which they will be able to use at all Diners points of sale around the world.

Since Erste Card, fully owned by Zagreb-based Erste Card Club d.o.o. (ECC), took over the franchise business, foundations for a new establishment of the Diners Club business in Slovenia have been set up. In this way, the preparatory stage, which, apart from debt payment to retailers, also included the realization of all necessary infrastructural requirements with banks, process centers and POS terminal owners, has been successfully completed. Debts of Diners Club SLO d.o.o. and DC Finance to retailers, which are settled by Diners Club International in accordance with the agreement, have been paid to 2,355 retailers, in the total amount of EUR 17.2 million. At the same time, contracts with overall 2,500 retailers have been signed. Thus, at the moment, new Diners cards can be used at more than 8,000 points of sale across Slovenia. However, the number of new contracts has been growing on a daily basis and the number of points of sale has been on a continuous increase.

"It is our great pleasure to announce that Diners Club services can be used again in Slovenia. A period of continuous development of products and services, which will bring Diners card users in Slovenia numerous advantages, is ahead of us now. In this challenging market competition, we want to achieve a successful business result and become an important participant in the payment service segment on the Slovenian market over the long run," said chairman of the Management Board of Erste Card Mladen Mirko Tepuš.

Total turnover of the ECC franchise in BH increased by 47% in the first seven months of 2013

Apart from having the franchise rights to business in Slovenia, ECC has also been successfully conducting the Diners Club business on the market of Bosnia and Herzegovina. In the first seven months, a total turnover of nearly EUR 3.4 million was reported, which represents a growth of 47% compared with the same period last year. The total number of Diners cards on the BH market will reach 5,700 by the end of this year, and in 2013, 2,400 cards have been issued. At the same time, Diners card is accepted at 7,000 points of sale and on more than 11,000 POS devices or 70% of all POS devices in BH. On the basis of the achieved business results, Diners Club International allocated the award for the best small franchise in the EMEA region (Europe, Middle East, Africa) to Diners Club BH in June this year.

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