

Corporate Facts: Wal-Mart By the Numbers

"We're all working together; that's the secret. And we'll lower the cost of living for everyone, not just in America, but we'll give the world an opportunity to see what it's like to save and have a better lifestyle, a better life for all. We're proud of what we've accomplished; we've just begun."
– Sam Walton (1918-1992)

Our Associates:

- Wal-Mart employs more than 2 million associates worldwide, including more than **1.4 million in the United States**. Wal-Mart is not only one of the largest private employers in the U.S., but the largest in Mexico and one of the largest in Canada as well.
- **Wal-Mart is a diverse employer.** In our U.S. stores, more than 165,000 Hispanics; 251,000 African Americans; 39,000 Asian Americans; 5,000 Pacific Islanders; 16,000 Native Americans; 355,000 associates age 50 or older; and 856,000 women choose to work at Wal-Mart.
- **The majority of our associates are full-time** associates (34-40 hours per week). Many of our associates are seniors who need supplemental income or students who want work experience.
- Potential associates know that **Wal-Mart provides good jobs with competitive pay and benefits**. For example, our average, full-time hourly wage for Wal-Mart stores is \$10.83 and is even higher in urban areas. The average full-time hourly wage is \$11.62 in Atlanta, \$12.57 in Boston, \$11.52 in Chicago, \$11.26 in Dallas, \$11.49 in San Francisco and \$11.48 in New York City. (All metro figures based on MSA). Additionally, associates receive performance-based bonuses.
- In a survey taken during the company's most recent open enrollment period, **92.7 percent of Wal-Mart associates reported having some form of health coverage** – either through Wal-Mart or another source.
- **Wal-Mart insures more than 1.1 million** associates and family members making us **among the nation's largest providers of private sector health insurance**.
- Unlike the employees of many of our retail competitors, Wal-Mart associates – **both full and part-time** – can become eligible for **health benefits**.
- Wal-Mart offers the opportunity for a career: **More than 75 percent** of our store management team joined us as hourly associates.

Improving the Quality of Life in Communities:

- Our customers shop at our stores because they like the service our associates provide, and they like being able to **buy the products they need at affordable prices in one convenient place**.
- **In 2007, independent research from Global Insight shows the retailer saves American families \$2,500 each year, regardless of where they choose to shop.**
- Through its **"Jobs and Opportunity Zones" (JOZ) program, Wal-Mart works with local businesses and suppliers to spur job creation and economic development in the community**. Wal-Mart has partnered with local chambers of commerce, business groups, minority chambers of commerce and minority and women-owned businesses within 10 designated zones – each anchored by a Wal-Mart store – to direct hundreds of thousands of dollars in grants to these communities. The JOZs are: Chicago; Cleveland; Decatur, Ga.; East Hills, Pa.; El Mirage, Ariz.; Indianapolis; Landover Hills, Md.; Portsmouth, Va.; Richmond, Calif.; and Sanger, Calif. Nine of the 10 JOZ anchor stores have opened. The remaining zone is scheduled to open in the first quarter of 2009 in East Hills, Pa.
- **Wal-Mart's environmentally-friendly initiatives include:** doubling the fuel efficiency of our trucks, becoming 100 percent supplied by renewable energy, and creating zero waste in our stores.

- Wal-Mart makes **the majority of our charitable donations at the local level** where we can have the most impact on improving people's lives. In 2007, Wal-Mart stores, Sam's Clubs and the Wal-Mart Foundation gave more than \$296 million to 4,000-plus communities in the United States.
- Wal-Mart **donated \$1 million or more to numerous charitable organizations** including, but not limited to: United Way of America, National Fish and Wildlife Foundation, Hispanic Scholarship Fund, United Negro College Fund, Muscular Dystrophy Association, Mercy Health Systems, Special Olympics, and Boys & Girls Clubs of America.
- In fact, the *Chronicle of Philanthropy* named Wal-Mart the **number one corporate cash contributor in America** in 2006.

Sales and Stores:

- Wal-Mart is the world's largest retailer with **\$374.526 billion in sales** for the fiscal year ending Jan. 31, 2008.
- Wal-Mart Stores, Inc. includes Wal-Mart supercenters, discount stores, Neighborhood Markets and Sam's Club warehouses.
- We operate more than **4,100 facilities in the United States** and more than 3,100 additional facilities in Argentina, Brazil, Canada, China, Costa Rica, El Salvador, Guatemala, Honduras, Japan, Mexico, Nicaragua, Puerto Rico and the United Kingdom. Wal-Mart has established a joint venture with Bharti Enterprises to establish wholesale cash-and-carry and back-end-supply management operations in India.
- Through our relationships with 56,000 U.S. suppliers, we spent \$200 billion on merchandise in 2007 and supported **more than 3 million American jobs**.
- According to Nielsen estimates, more than **200 million people in the U.S. shop at Wal-Mart** each year.

Recent Accolades for Wal-Mart Stores Inc. Include:

- Wal-Mart is often recognized for its leadership in the world of business. Among others:
 - 2008 Employer of the Year, National Association of Governors' Committees on People with Disabilities
 - 2008 Top Ten – Employees with a Disability, *Careers & the disAbled*
 - 2008 Top Companies for Female Executives, National Association of Female Executives
 - 2008 Best Companies for Multicultural Women, Working Mother Media
 - 2008 Diversity Elite – Top Ten (#3), Hispanic Business
 - 2008 Top 50 Companies for Diverse Managers to Work (#3), Diversity MBA
 - 2008 Top 100 Employers (#22), The Black Collegian
 - 2008 Best Companies for Asian Pacific Americans, Asian Enterprise
 - 2007 Top 60 Companies for Hispanics (#3), Hispanic Business
 - 2007 Top 50 Corporations for Supplier Diversity, Hispanic Trends Magazine
 - 2007 America's Top Companies for Multicultural Business Opportunities, DiversityBusiness.com
 - 2007 Corporate Partner of the Year, National Association of Women Business Owners
 - 2007 Community Leadership Award, Women in Public Policy
 - 2007 Spirit of Excellence Corporate Award, The American Bar Association
 - 2007 Best Companies for Carbon Reporting (#10 among S&P 500), Carbon Disclosure Project
 - 2007 Smartway "Environmental Performer Award, U.S. Environmental Protection Agency
- In a February 2006 profile of major players in the business community, *FORTUNE* Magazine dubbed Eduardo Castro-Wright, executive vice president and CEO, Wal-Mart Stores division, as **"one of the sharpest executives in the land"** and wrote: "Those in the know expect his star to keep rising." *FORTUNE* also named Wal-Mart's Linda Dillman, executive vice president of Risk Management and Benefits among its **"50 Most Powerful Women in Business"** in 2007.
- Wal-Mart is currently ranked number one on the *FORTUNE* 500, a position it has held in six of the past seven years. It also remains on *FORTUNE*'s **"Most Admired Companies"** list after having been recognized as the "Most Admired Company in America" in both 2003 and 2004.