



# CIRRUS BACKGROUNDER

## Cirrus Design Corporation

Cirrus Design is the designer and manufacturer of the Cirrus SR20 and the world's best selling FAA certified small aircraft, the Cirrus SR22. Brothers Alan and Dale Klapmeier founded Cirrus Design Corporation in 1984 with a strong commitment to becoming an industry leader in revitalizing the general aviation market by creating high-quality, technologically advanced aircraft for all levels of pilots. As experienced pilots themselves, the Klapmeier brothers understood the industry needs and began to research new technology, design and safety options. They challenged conventional engineering and long-time standards in design and began to explore ways to build a better, safer airplane. Today, they build the only FAA Certified production airplanes equipped with the Cirrus Airframe Parachute System™ (CAPS), which, in 2002, made aviation history with the first safe landing by a private pilot after deploying the parachute. Cirrus is headquartered in Duluth, MN.

Cirrus Design began as an aircraft design and manufacturing company in Baraboo, WI. Though the first plane designed was not FAA certified, it became the inspiration for developing technologically advanced production aircraft. In 1994, the corporation moved its headquarters to larger facilities in Duluth, MN and began research and development of the Cirrus SR20, a four-passenger, single-engine composite aircraft.

While Cirrus Design has manufactured various aircraft since it's founding, the Cirrus SR20 is an original concept from start to finish. The company's next generation of aircraft is the world's best selling SR22, a four seat aircraft with a more powerful engine and extended range. Continual upgrades including air-conditioning and Turbo charging make the SR22 the most innovative airplane in its class. The SR20 and the SR22, exemplify the company's commitment to making personal aviation more accessible; with airplanes that are easier to operate and safer for both pilots and non-pilots alike.

### **SR20**

In the summer of 1994, Cirrus Aircraft introduced the SR20 at the EAA Convention and Congress passed the General Aviation Revitalization Act — creating a wave of excitement within the general aviation industry. The SR20 features composite construction and advanced aerodynamics. The aircraft also incorporates flat-panel, multi-function display technology and state-of-the-art safety innovations, including a revolutionary safety innovation known as the Cirrus Airframe Parachute System (CAPS). The SR20 was designed as a personal transportation vehicle. The luxurious interior is roomy and the aerodynamic airframe is sleek and sophisticated. True to the underlying mission of the company, the SR20 was created to revitalize the general aviation industry. No aircraft manufacturer has ever combined this level of comfort, ease of operation, safety and performance into one product.

## **SR22**

From the start, the Cirrus business plan projected the development and manufacture of additional aircraft designs and technological upgrades in the years to come. To that end, engineers developed the next product, the SR22, a powerful aircraft that utilizes the aerodynamic flying qualities of the SR20 while adding speed and performance.

### **Cirrus Design Historical Landmarks**

**1993:** Cirrus breaks ground for the first phase of its new company headquarters, a 30,000 square foot research and development facility in Duluth, MN.

**1994:** Employees move into a new facility and begin working on the SR20 proof-of-concept, the first of four prototypes planned for obtaining a Type Certificate.

**1995:** In March, the first Cirrus SR20 prototype makes its maiden flight. A second SR20 prototype, a refined version of the first aircraft, joins the flight test program in November.

**1996:** Cirrus announces plans in January to proceed with Phase Two of its expansion in Duluth and construct another building in Grand Forks, ND.

Cirrus submits application for FAR Part 23 Type Certification of the SR20 in March. Later that year, Cirrus Design breaks ground on its facility in Grand Forks and begins building parts in Duluth for the first conforming SR20 prototype.

**1997:** In March, testing of the Cirrus Airframe Parachute System (CAPS) begins using weighted barrels. The following month, Cirrus Design starts assembly of the first production prototype aircraft.

**1998:** In January, the first production prototype of the SR20 makes its maiden flight. This aircraft is used to verify design flight characteristics for the SR20. Cirrus Design begins moving into an 111,000-square-foot manufacturing facility, adjacent to its R & D facility and company headquarters in Duluth.

July brings complete and successful preliminary tests by Cirrus Design and BRS, Inc. and FAA in-flight testing of CAPS™ (Cirrus Airframe Parachute System).

In October, FAA Administrator Jane Garvey awards a Type Certificate for the SR20 aircraft at the AOPA Convention in Palm Springs, CA.

**1999:** In July, aircraft orders reach 325 as the first Cirrus SR20 is delivered to Walt and Marianne Conley of Minnesota.

In October, Cirrus marked the first delivery of an SR20 to Europe.

**2000:** In January, engineers begin designing a conforming prototype of the SR22. Certification tests begin in June.

During the first quarter, Cirrus delivers 15 SR20 aircraft and orders exceed 550. Employment tops 450.

Australia's Civil Aviation Safety Authority issues a Type Acceptance Certificate for Cirrus SR20 in May. The first Australian customer SR20 arrives in Brisbane a month later.

In June, Cirrus Design receives Production Certificate for SR20.

In July, Cirrus Design delivers its 50<sup>th</sup> aircraft.

In October, engineers submit paperwork to the FAA for certification approval and the Cirrus SR22 is unveiled at AOPA Convention in Long Beach, CA.

In November, the FAA approves certification for the Cirrus SR22 and in December, issues an amendment to the SR20 Production Certificate authorizing Cirrus to issue Certificates of Airworthiness for the SR22

Later that month, David Shepard of Wisconsin receives the keys to the 100<sup>th</sup> SR20 off the production line.

**2001:** In February, the first SR22 is delivered to Paul Traina of California.

In July, at the EAA AirVenture in Oshkosh, WI, Cirrus delivers the 200<sup>th</sup> aircraft to Greg Anderson of Florida,

In November, at the AOPA Convention in Ft. Lauderdale, FL, Cirrus announces:

- The delivery of the 250<sup>th</sup> Cirrus aircraft, and the 100<sup>th</sup> SR22.
- Employment had increased to nearly 600.

**2002:** In January, the first SR22 equipped with the Avidyne FlightMax Multi-Function Display is delivered to Tom Moore of Oswego Lake, OR.

In April, at EAA Sun 'N' Fun in Lakeland, FL Cirrus Design announces the new SR20 version 2.0, an all-electric aircraft, will be available in 2003.

In July, at EAA AirVenture, Oshkosh, WI Cirrus Design announces:

- FlightMax Entegra PFD now available for Cirrus Customers.
- Ice Protection now available for SR22.
- MFD Engine and Fuel Monitor capabilities, *EMax* now available.
- The 500<sup>th</sup> aircraft rolls off production line at Cirrus Design facility in Duluth, MN.
- Canadian and Australian Type Certification for Cirrus SR22 formally approved.
- UND-Aerospace Foundation team with Cirrus Design to provide unique Cirrus Customer Training.

**In October, Cirrus makes aviation history with the first successful deployment of any FAA certified small airplane using a ballistic parachute recovery system. Lionel Morrison, Texas pilot, lands unharmed after his SR22 aircraft control was compromised, deploys CAPS (Cirrus Airframe Parachute System) and lands in wooded area.**

Also, SR22's sporting their TKS Ice Protection System roll off the production line. The popular new option was introduced at AirVenture, Oshkosh, WI in July 2002.

**2003:** In January, the newly elected MN Governor visits Cirrus Design to discuss the company's growth and expansion. Stating, "These planes are cool," Governor Pawlenty takes SR22 flight.

In February, the first Cirrus aircraft to call New Zealand home arrives safely to the delight of new owner, Stuart Clumpas.

Later that month, Cirrus delivers on promise of their "glass cockpit" and defines the new industry standard. David Bushman and Greg Waits take possession of the first two single engine piston aircraft to be equipped with Primary Flight Displays. Cirrus makes aviation history with this event.

In May, first export of a Cirrus aircraft to Russia. Top of the line SR22 was delivered to Moscow flying club.

Also in May, a partnership of Nabil N. El-Hage of Massachusetts, and Rob Mulderig of Bermuda, became the 500<sup>th</sup> Cirrus SR22 owner. The company now has over 800 employees and over 800 SR20 and SR22 airplanes owner flown.

The Cirrus SR22 is picked "Best of the Best 2003" in its class, by Robb Report Magazine.

Cirrus SR20 and Cirrus SR22 win their respective categories, with the SR22 winning over all, in the Plane and Pilot Magazine's 'Reader's Choice Awards'.

In June, Cirrus hosts the First Annual Cirrus Owners and Pilots Association (COPA) Fly -In at the company's headquarters in Duluth, MN.

In July at EAA AirVenture Cirrus made the following announcements:

- Cirrus Design introduces new model, the VFR only SRV.
- All Glass Cock-pits become standard in all Cirrus aircraft.
- Cirrus Design celebrates 100 Years of powered flight with a Centennial Edition SR22.

In August, Cirrus set record high sales of 51 for the month of July and celebrated 1,000 aircraft off production line.

In October, at the Aircraft Owner's and Pilot's Association Expo, Cirrus announces:

- Standardized Training for CFIs.
- Displays Historical Aircraft at AOPA Expo.

In December, Cirrus Design explores the next 100 years "Future of Personal Aviation" in a white paper.

Cirrus unveils Technology of Flight Exhibit at Centennial Celebration, Kitty Hawk, NC. Donates display for permanent exhibit at Kitty Hawk National Park.

**2004:** Jamail Larkins, popular EAA National Young Eagle spokesperson launches national "Dream Tour" in new Cirrus SR20.

In March, the FAA and Cirrus Design coordinate New Generation Aircraft Familiarization Program-250 FAA inspectors to visit the Cirrus facilities in six months.

**In April, Cirrus Airframe Parachute System is deployed, on 2 separate occasions, saving 5 lives, bringing the total number of lives saved to six.**

Cirrus announced the launch of the new SR22-G2™. Product Enhancements include new automotive-style doors, interiors with contemporary colors with French stitching, and leather wrapped side-yokes, a new tail access panel and easier access to CAPS.

Marine One pilot, Lt. Col. Lindy Kirkland using a Cirrus SR22 sets aviation record to raise money for Angel Flight East.

In June, the Cirrus SR20 receives European Certification and Alan and Dale Klapmeier receive regional award as Ernst and Young's Entrepreneurs of the Year in Manufacturing.

In July, the second Annual MN Migration of Cirrus Owners and Pilots Association (COPA) includes the return of 96 Cirrus aircraft to the Duluth, MN facility.

Also in July, the 1000<sup>th</sup> SR22 series aircraft receives Air Worthiness Certificate.

Later in July, at EAA AirVenture, in Oshkosh, WI, Cirrus announces:

- The SR20-G2 and SRV-G2 now available.
- Driven by continued healthy sales, production rates for the SR series aircraft increase to 12 aircraft per week, company adds 88 new employees and seeks additional engineers.

**In September, the Cirrus Airframe Parachute System is used saving 2 more lives, bringing the total lives saved to 8.**

Later in September, the Klapmeier Brothers honored for their "contributions and advancements in aviation" with an award presented by Lt Governor Carol Molnau on behalf of MN Governor Pawlenty.

At the beginning of October, Vice President and Mrs. Cheney host "town meeting" at Cirrus Design headquarters in Duluth, MN. Cirrus success garners additional national attention during vice-presidential debate.

Also in October, Dr. Robert Segal of Las Cruces, NM happily takes delivery of an SR22-G2 with the long-awaited and highly anticipated safety option datalink weather.

Later in October, at the Aircraft Owners and Pilots Association (AOPA) Convention in Long Beach, CA, Cirrus Design launches latest SR22 special edition package called "GTS".

In December, MN Gov. Pawlenty presents Cirrus a "Military Support Appreciation" Award,

At the end of December, Aero-News.net names Cirrus Design the 2004 "*Company of the Year*".

**2005:** In January, Cirrus announces international sales expansion with opening of sales office in Russia.

Also in January, Sweden's prestigious flight training program "Lund University of Aviation" places five Cirrus SR20s on their flight line.

Additionally in February, Cirrus announces Flight Director available.

In April, Sun N Fun in Lakeland FL, Cirrus made the following announcements:

- Record sales for 2004-up 69% than previous year.
- Cirrus now delivering aircraft with Flight Director.

In June, Cirrus marks the delivery of Europe's 200<sup>th</sup> Cirrus airplane.

**June also resulted in the Cirrus Airframe Parachute System being deployed, saving 1 life, with the total number of lives saved now standing at 9.**

Also in June, Cirrus celebrates the 2,000<sup>th</sup> Cirrus airplane off the production line. The SR22 is now the world's best-selling airplane.

In July, at EAA's AirVenture 2005 in Oshkosh, WI, Cirrus Design made the following announcements:

- Leading the industry by setting a good example, Cirrus continues safety commitment by now making EGPWS and airbag seatbelts standard equipment. Also adds XM radio to the options list and offers new colors for interiors and new design/colors in striping.
- Popular air show performer and aerobatic champion, Patty Wagstaff, joins Cirrus in marketing partnership.
- Plane & Pilot Magazine Reader's Choice Award for Best Airplane, Cirrus SR20.
- Plane & Pilot Magazine Reader's Choice Award for Best Airplane, Cirrus SR22.

In September, Cirrus Design completed a deal with Western Michigan University's Collegiate Aviation Program to replace its entire fleet of single-engine aircraft trainers with the technologically advanced Cirrus aircraft.

In October, General Aviation Manufacturers Association (GAMA) 2005 shipments verify the Cirrus SR22 continues a three year trend as the world's best-selling aircraft.

In November, at the Aircraft Owners and Pilots Association Expo in Tampa, FL, Cirrus Design made the following announcements:

- Cirrus re-defines jet market.

Also in November:

- Flight Safety Foundation awarded Cirrus CEO and Co-founder, Alan Klapmeier, its 2005 Admiral Luis de Florez Award, "for fulfilling a commitment to safety in the design and manufacture of personal airplanes".
- Top collegiate aerospace university, North Dakota, announced UND students to train in Cirrus aircraft.

In December, Cirrus announced aircraft re-assembly will begin in Europe in new venture with Britten-Norman.

**2006:** In January Cirrus Design announced prestigious flight training school UND takes delivery of four Cirrus SR20s.

Also in January, **Cirrus Airframe Parachute System (CAPS) saves 3 more lives in Alabama, taking the total number of lives saved to 12.**

Later in January, Cirrus released sales and customer delivery statistics for 2005. 701 new sales were recorded along with the delivery of 600 aircraft to customers. Deliveries grew by more than 9% over 2004.

**In February, Cirrus recorded another parachute pull in SD, saving 2 more lives, bringing the number to 14 lives saved.**

In April, at Sun N Fun Fly-In in Lakeland Florida, Cirrus Design announced:

- New and improved production line integrated HVAC systems now on SR Series aircraft.
- Cirrus fleet tops one million hours of flying time.

At Fly! The London Air Show, Cirrus announced the SR22 received European Aviation Safety Agency (EASA) certification, thus allowing European customers to register aircraft in their home country.

In June, the fourth and largest Annual COPA Migration of the Cirrus Owners and Pilots Association sees 175 Cirrus aircraft return home to the Duluth, MN facility.

Also in June, Cirrus Design announced the expansion of its partnership with Sunland Aviation in Brisbane, Australia, to include the final reassembly of Cirrus aircraft sold in Australia, New Zealand, and the Pacific Rim.

In July, Cirrus received CAAC (Civil Aviation Administration of China) certification for both the SR20 and SR22, allowing Chinese customers to register aircraft in their home country.

*iAVIATE™*, Norfolk, VA, launched a new aircraft management business model that offers shared ownership and training courses on technologically advanced Cirrus airplanes. Three airplanes are purchased with the option for twelve more.

In July, at EAA's AirVenture 2006 in Oshkosh, WI, Cirrus Design made the following announcements:

- A new Cirrus Turbo aircraft featuring a three-blade Hartzell light weight composite prop matched to a twin turbo-normalized, dual intercooled engine system from Tornado Alley Turbo, Inc.
- Cirrus' commitment to its customers is strengthened with the announcement of eight new ownership plans created to provide the total pilot solution: CIRRUS ACCESS™, CIRRUS CERTIFIED™, CIRRUS SHARE™, CIRRUS ENCORE™, CIRRUS INSURANCE™, CIRRUS FINANCE™, CIRRUS LEASE™, and CIRRUS WARRANTY™.
- A Cirrus SR22 Signature Edition aircraft is introduced to honor Cirrus' 22<sup>nd</sup> birthday. Co-founders Alan and Dale Klapmeier will sign these 35 aircraft and they will come equipped with several special features.
- PLANE GENIUS™ tag line is introduced to encapsulate the spirit of the Cirrus DNA: Innovation, Performance and Difference.

August brought the announcement of a fleet sale of 30 Cirrus SR20's to the CAPT (Commercial Airplane Pilot Training) program at Flagler County Airport in Palm Beach Florida. FTSI (Flight Training Services International) and Cirrus share a dedication to training the next generation of pilot professionals for a wide range of aviation careers.

**In August, 2006 the Cirrus Airframe Parachute System is utilized, saving 3 more lives, bringing the total lives saved to 17.**

In September, Cirrus Design renewed Patty Wagstaff's contract for another two year term.

**September brought the deployment of the Cirrus Airframe Parachute System, saving 4 lives. The total number of lives saved now stands at 21.**

In October, Cirrus landed an FAA milestone by achieving the coveted ODAR (Organization Designated Airworthiness Representative) certification.

In November, at the Aircraft Owners and Pilots Association Expo (AOPA) in Palm Springs, CA, Cirrus made the following announcements:

1. Delta Connection Academy, a subsidiary of Delta Airlines, chooses Cirrus SR20 as training airplane for use throughout its company in one of the largest fleet purchases (50 for an option for more) by a training organization.
2. Cirrus announces shiny STERLING paint scheme option.
3. 3,000<sup>th</sup> airplane off the production line is celebrated in just seven years of delivery.

**2007:** In January, Cirrus announced safety enhancements including risk assessment tools for the multi-function display.

Air Transport Canada certifies Cirrus SR22 Turbo.

In February, Cirrus announced all time record sales and deliveries for 2006.

Also in February, Cirrus announced additional Envelope of Safety screens added to MFD.

At the end of February, Cirrus, in partnership with Jeppesen, introduced Life-Time Learning for Cirrus pilots.

In April, at Sun N Fun in Lakeland, FL, Cirrus announced their latest innovation, the SR22-G3.

**April, 2007, resulted in the deployment of the Cirrus Airframe Parachute System, saving 1 life, with the total at 22.**

In May, Cirrus announced the SR22G-3 turbo with air conditioning, is now available for delivery beginning in mid-summer.

In June, Cirrus announced first time participation in the 2007 Paris Air Show. Three SR aircraft will be on display.

Also in June, Cirrus unveiled "the-jet"; On 6/27/07 the position holders for the-jet got their first look at their jet; 6/28/07 a press event was held revealing the-jet to the public

July 5, 2007 Cirrus Design Corporation headquarters was the destination for Cirrus pilots for the fifth annual COPA Migration with approximately 300 Cirrus planes on the tarmac.

July 13, 2007, Cirrus Design Corporation gave its Grand Forks (ND) employees and distinguished members of the community and state, including ND Governor Hoeven, their first look at "the-jet" – the most anticipated aircraft in the company's history.

July 16, 2007, Cirrus Design Corporation announces an entire fleet upgrade by PlaneSmart! of Dallas, TX for their Professionally Managed Shared Ownership program, replacing the entire fleet as aircraft become available.

At EAA Airventure in Oshkosh Wisconsin, Cirrus announced plans to add a Light Sport Aircraft to their already popular SR line of personal aircraft

July 23, 2007, Cirrus announced today the launch of CIRRUSPROFICIENT™ – a program designed to simplify flight training options for those buying a new or pre-flown airplane from Cirrus.

**In August, 2007, the Cirrus Airframe Parachute System was used, saving 2 lives. The total number of lives saved is now 24.**

September 4, 2007 Cirrus began fleet delivery of SR22-G3 Turbo aircraft to PlaneSmart!

September 3, 2007, Cirrus will include ADS-B in airplanes for the China Market; Patty Wagstaff performed in a legendary P-51 at the Gathering of Mustangs & Legends' "Once in a Lifetime Aviation Celebration". She also put her Cirrus sponsored Extra300s through its paces at the Gathering of Mustangs & Legends at Rickenbacker International Airport in Columbus, Ohio.

September 12, 2007, Cirrus announced that it would be donating the company's flagship plane, the SR22-GTS-G3 as one of the featured items to be auctioned off at the Sonoma Paradiso Wine Auction on Saturday, 10/6/07. The auction was held at the Francis Ford Coppola Presents ROSSO & BIANCO Winery, located in Alexander Valley, CA.

November 6, 2007, Cirrus Fleet Reaches a Milestone; the SR fleet surpassed a significant milestone of 2 million flight hours on our fleet of just more than 3,500 aircraft.

November 11, 2007, Cirrus Design and Dubai Aerospace Enterprises announced a long term agreement with Cirrus to provide aircraft for flight training, with two SR22 planes at the Dubai Airshow. Volume delivery of the training fleet should commence in 2008.

November 12, 2007, Dubai Aerospace Enterprise Flight Academy selected Cirrus for training; DAE Flight Academy accepted two SR22 aircraft at the Dubai Airshow; these planes will be utilized for curriculum development and instructor standardization training.

November 28, 2007, Cirrus announces 2008 Model SR20, the plane that changed the industry is ready to shake up things once again; brand new from nose to tail, the SR20 is available to order with deliveries to begin early January 2008.

**2008:** January 17, 2008, Cirrus began taking orders for the SRS Light Sport Aircraft at the Sebring LSA Show in Sebring, FL.

Also, as of 1/23/08, Certification in Brazil was completed to include the SR20-G3.

February 11, 2008, Cirrus expands to Venezuela and surrounding region with Millennial Technologies, LLC to serve as official distributor.

Also, February 12, 2008, Cirrus announced the world's best-selling airplane would be on display at the 2008 Singapore Airshow.

February 29, 2008, Brent Wouters accepted the position of President and Chief Operating Officer at Cirrus Design.

Also, March 4, 2008, Certification for the SR20-G3 in Chile was completed.

March 18, 2008, Cirrus, in an unprecedented move, announces CIRRUS Maintenance™, standard benefit for customers.

March 24, 2008, Matt Cowan joins Cirrus as Regional Sales Director, South Florida, Evans Hood joins as Regional Sales Director, Georgia/Alabama, and Randi Peterson joins Cirrus as a Regional Coordinator based in California.

March 25, 2008, Cirrus announces Bruce Gunter as the new V.P. Domestic Sales, Carroll LeBoeuf was promoted to Divisional Director-Eastern US, and Gary Black was promoted to Jet Sales Coordinator.

March 31, 2008, Type Certificate updated for China to include the SR20-G3.

April 8, 2008, at Sun N Fun Air Show, Cirrus welcomed Todd Simmons to the executive staff as V.P. of Marketing. Previously Todd served as President and CEO of Cub Crafters. Also in Lakeland, FL, Cirrus Design announced the utilization of a combined private/instrument curriculum. Cirrus is the first OEM to support a joint program to lead the industry toward improved training for pilots.

April 22, 2008, Cirrus announced the grand opening of the first sales center in Poland.

May 2, 2008, Cirrus France announces the opening of its second office in Cannes. Also on this date, Cirrus completed and received the Type Certificate for the SR20-G3 and SR22-G3 in Korea.



May 20, 2008, Cirrus launches Cirrus Perspective by Garmin™. In partnership with Garmin International, Cirrus created a refined technology system designed to offer pilots an exhilarating flying experience with more control, comfort and capabilities.

June, 2008, Cirrus selected as the 2008 recipient of the Jack J Eggspuehler award for flight instruction.

June 12, 2008, Thirty (30) USAF high ranking military personnel visited Cirrus to participate in Executive Leader Training in Lean Manufacturing Techniques, in alignment with AFSO 21; Also, Cirrus received updated certification, in Brazil, for the SR22, to include Cirrus Perspective by Garmin avionics; Cirrus announced Cirrus Greece sales center today.

June 25, 2008, David Glorius joined the Senior Management Team at Cirrus, as Senior Vice President, Sales.

June 26, 2008, Cirrus announces the-jet is ready for taxi tests!

June 27, 2008, Cirrus received today EASA approval for Cirrus Perspective.

July 3, 2008, The most highly anticipated aircraft in Cirrus' history, "the-jet" made its first flight at approximately 10 AM CDT today. The 45-minute flight was performed flawlessly by Tim Berg with the chase jet, an L-39, being piloted by Kent Vandergrift. Mike Stevens was also in the L-39 capturing the moment in pictures.

July 10-12, 2008, COPA Migration 6, was held this weekend; approximately 165 Cirrus aircraft and 425 people attended.

July 10, 2008, Long dubbed as simply "the-jet", Cirrus Design announced, today, that Cirrus Vision SJ50 will be the new official name for its single-engine personal jet; Also today, Cirrus announced that Integrated Training and Services will serve as the facility for Cirrus Malaysia, the first Cirrus sales center in the country.

July 18, 2008, Cirrus received updated type certification for Mexico to include Cirrus Perspective by Garmin avionics™. Also on this day the City of Duluth received the 2008 EDA Excellence in Economic Development Award, largely in part, due to the economic contribution to this area by Cirrus.

July 24, 2008, Today Cirrus obtained updated type certification for Canada for the Cirrus Perspective by Garmin™ avionics on the SR22.

July 23-August 3, 2008, EAA AirVenture, Oshkosh, WI was a huge success. An SR20 was given away with all ticket sales proceeds to be awarded to EAA Young Eagles. The SR20 Sweepstakes plane flew into Oshkosh July 26<sup>th</sup>, with the keys being handed off to Tom Poberezny on July 29<sup>th</sup>. The drawing for the Sweepstakes SR20 winner was held on the last day of Oshkosh, August 3, 2008. Cirrus Vision made its first public appearance July 30, making one fly-by and taxiing in to Aeroshell Square. Alan Klapmeier announced Air Shares Elites' intention to add Cirrus Vision jets to their fleet.

July 31, 2008, Cirrus received updated type certification for Bangladesh regarding the SR20 wing redesign.

August 5, 2008, Cirrus received updated type certification for the SR20 wing redesign in India.

September 8, 2008, Today Cirrus received updated type certification for the Cirrus Perspective by Garmin™ avionics on the SR22 in Malaysia.

September 25, 2008, Cirrus obtained updated type certification for the Philippines regarding the SR22, Cirrus Perspective by Garmin™ avionics, and the Turbo & Oxygen (STC).

October 3, 2008, An updated type certification was obtained by Cirrus today, in Chile, for the SR22 Cirrus Perspective by Garmin avionics.

**In October, another deployment of the Cirrus Airframe Parachute System results in 3 additional lives saved. The total number of lives saved to date is now 27.**

October 6-8, 2008, NBAA was held this year in Orlando, FL with Cirrus in booth #4245, with 4 planes on static display.

November 1, 2008, Cirrus renews Marketing Contract with Patty Wagstaff for one more year.

November 6-8, 2008, At AOPA this year, Cirrus celebrated the 10<sup>th</sup> Anniversary of the SR20 and announced the Cirrus Perspective by Garmin is now available on the SR20.

**November, 2008, Cirrus Airframe Parachute System is used saving 4 lives, bringing the total number saved to 31.**

**In December, 2008, the Cirrus Airframe Parachute System is deployed, on 2 separate occasions, saving 2 lives, with the total lives saved now standing at 33.**

December 30, 2008, Updated type certification was received today for SR22, Cirrus Perspective by Garmin avionics in China.

**2009:** January 1, 2009, Cirrus SR22-GTS Turbo was announced as the Aero News Network, 2008 Plane Of the Year, overall.

January 12, 2009, Cirrus announced Known Ice Protection for the SR22 and TURBO models, as well as comprehensive new features, upgrades, and option packages to the entire Cirrus product line. Today, Cirrus Aircraft also introduced CMX™, a worldwide service program to easily manage and effectively control the costs of maintenance for 2009 Cirrus aircraft.

Tuesday, February 24, 2009, the Garmin avionics for the SR20 were approved in Malaysia.

Friday, March 6, 2009, Cirrus received EASA approval for the Garmin Avionics in the SR20 aircraft.

**Sunday, March 15, 2009 the Cirrus Airframe Parachute System was deployed, saving 1 life. Chute data now stands at 17 pulls and 34 lives saved.**

March 16, 2009, the SR22 receives type certification in Japan.

Tuesday, March 24, 2009 Cirrus named Ian Bentley, Vice President and Managing Director, International Sales.

Tuesday, April 7, 2009, Cirrus announced Jon Dauplaise as Vice President, Domestic Sales.

Wednesday, April 8, 2009 Cirrus received approval from Transport Canada for the Garmin Avionics in the SR20.

Tuesday, April 21, 2009, approval was received in Brazil for the Avidyne Traffic Awareness System STC.

Sun 'n Fun Opening Day, Tuesday, April 21, 2009, the FAA's Chicago Aircraft Certification Office issued final approval for the newly designed Known Ice Protection system for Cirrus Aircraft SR22 and TURBO models, project TD6406CH-A. Also approved was the Aircraft Flight Manual Supplement, validating the company's Known Ice Protection training materials. Sun 'n Fun was very successful this year, generating many very qualified leads for both the SR product line as well as the Vision.

Monday, April 27, 2009, The Garmin Avionics received approval in Chile.

Friday, May 15, 2009, Cirrus received an updated type certificate for the Garmin Avionics in the SR20 and Cirrus Known Ice Protection in the Philippines.

Tuesday, May 26, 2009, Cirrus received approval for Flight Into Known Icing avionics in Mexico.

**Monday, June 8, 2009, the CAPS™ system was deployed saving 1 life, resulting in 18 pulls and 35 lives saved.**

Wednesday, July 1, 2009, Cirrus received approval for Avidyne TWX (STC) in Brazil.

Tuesday, July 14, 2009, Cirrus and Aircraft and Aerospace Products (API) signed an exclusive logistics services agreement to support Cirrus owners, operators, and service centers worldwide.

Wednesday, July 15, 2009, Cirrus received approval for Avidyne Traffic (STC) in Mexico.

Sunday, July 26, 2009, One day prior to opening day at EAA AirVenture 2009 in Oshkosh Wisconsin, Cirrus celebrated in a new location with an invitational party, over 300 in attendance. This also marked the debut of a new corporate video; record attendance at the airshow this year producing well over 250 leads

Friday, July 31, 2009, Cirrus received a validation certificate for Flight Into Known Icing in Chile.

September 2, 2009, Cirrus received approval for Avidyne Traffic (STC) in the Philippines.

Wednesday, September 16, 2009, Type Certificate for the SR20 with Garmin Perspective was received in Japan. Cirrus also received Type Certification for Flight into Known Icing from Transport Canada. Certification for wing redesign for SR20 was also obtained in Japan.

Thursday, September 17, 2009, Cirrus received approval for Avidyne TWX (STC) from Transport Canada.

Wednesday, September 30, 2009, Cirrus received EASA certification for Light Weight Prop, SR22.

Wednesday October 21, 2009, Cirrus received initial Russia validation approval for SR20 and SR22.

Wednesday November 11, 2009 Cirrus received initial Argentina validation approval allowing SR2X to be locally registered in Argentina.

Thursday November 12, 2009 Cirrus received EASA approval for Flight into Known Icing.

Friday, November 13 2009, Cirrus received approval for Avidyne TWX (STC) in Chile.

**Thursday, December 24, 2009, the CAPS™ system was deployed saving 1 life, resulting in 19 pulls and 36 lives saved.**

**2010:** Tuesday, February 9, 2010, Cirrus received approval for SR22T certification for USA.

Sunday, March 14, 2010, Cirrus received certification for Light Weight Prop, SR22 in China.

Sunday, March 14, 2010, Cirrus received certification for Garmin Perspective, SR20 in China.

Sunday, March 14, 2010, Cirrus received certification for FIKI, SR22 in China.

Wednesday, April 14, 2010, Cirrus received approval for Avidyne TWX (STC) in Mexico.

**Thursday, May 28, 2010, the CAPS™ system was deployed saving 4 lives, resulting in 20 pulls and 40 lives saved.**

Saturday, June 5, 2010, Cirrus received certification for SR22T in Australia.

Saturday, June 12, 2010, Cirrus received certification for SR22T in Brazil.

Monday, June 28, 2010, Cirrus received certification for SR22T in Canada.

Friday, July 9, 2010, Cirrus received EASA approval for SR22T.

**Tuesday, August 10, 2010, the CAPS™ system was deployed saving 2 lives, resulting in 21 pulls and 42 lives saved.**

**Monday, August 16, 2010, the CAPS™ system was deployed saving 2 lives, resulting in 22 pulls and 44 lives saved.**

Thursday, October 7, 2010, Cirrus received FAA project approval for SR20 Nose Gear/Engine Mount/Optional Air Conditioning.

Friday, October 8, 2010, Cirrus received certification for SR22T in Venezuela.

Monday, November 22, 2010, Cirrus received certification of SR22T in South Africa.

Friday, November 26, 2010, Cirrus received initial certification in Colombia.

**2011: Thursday, January 27, 2011, the CAPS™ system was deployed saving 2 lives, resulting in 23 pulls and 46 lives saved.**

**Sunday, January 30, 2011, the CAPS™ system was deployed saving 2 lives, resulting in 24 pulls and 48 lives saved.**

Thursday, February 10, 2011, Cirrus received certification of ESP in Brazil.

Friday, March 11, 2011, Cirrus received certification of SR22T in Malaysia.

Thursday, June 16, 2011, Cirrus received EASA certification of ESP.

Thursday, July 21, 2011, Cirrus received Transport Canada Civil Aviation (TCCA) certification approval of ESP.

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