

# WILLIAM ROBERT REED

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## ADDRESS:

Department of Economics  
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## PERSONAL:

Born May 22, 1956, in Newark, New Jersey. Married, with three children, ages 16, 13, and 9.

## EDUCATION:

Ph.D., Northwestern University, June 1985  
B.A., Temple University, June 1979 (Graduated Summa Cum Laude)

## PROFESSIONAL EXPERIENCE:

July 1997-Present	Professor of Economics, University of Oklahoma
July 1994 - June 1997	Associate Professor of Economics, University of Oklahoma
September 1992 - June 1994	Assistant Professor of Economics, University of Oklahoma
June 1990 - August 1992	Assistant Professor of Economics, Texas A&M University
September 1989 - May 1990	Visiting Assistant Professor of Economics, University of Texas at Austin
September 1984 - August 1989	Assistant Professor of Economics, Texas A&M University

## RESEARCH FIELDS:

State and Local Policy Analysis  
Public Choice  
Labor Economics  
Applied Microeconomics

## COURSES TAUGHT:

Undergraduate: Principles of Macroeconomics.  
Principles of Microeconomics.  
Intermediate Microeconomics (including Honors).  
Labor Economics.  
Public Finance (including Honors).  
Principles of Statistics.  
Econometrics.  
Special Topics: Welfare and Poverty.  
Special Topics: Labor Market Discrimination.

Graduate:           Microeconomic Theory (Master's Level).  
                          Government Relations to Business (Master's Level).  
                          Public Finance (Master's Level).  
                          Managerial Economics I (Master's Level).  
                          Managerial Economics II (Master's Level).  
                          Statistics (Master's Level)  
                          Labor Economics (Ph.D. Level).  
                          History of Economic Analysis (Ph.D. Level).  
                          Econometrics I (Ph.D. Level).  
                          Econometrics II (Ph.D. Level).  
                          Econometrics III (Ph.D. Level).

## REFEREED JOURNAL PUBLICATIONS:

- "Hedonic Wages and Labor Market Search," with Hae-shin Hwang and Dale Mortensen. Journal of Labor Economics 16 (1998): 815-847.
- "A Comparison of Prospective and Retrospective Voting," with Joonmo Cho. Public Choice 96 (1998): 93-116.
- "The Relationship Between Congressional Spending and Tenure," with Eric Schansberg, James Wilbanks, and Zhen Zhu. Public Choice 94 (1998): 85-104.
- "Endogenizing the Median Voter: Public Choice Goes to School," with Stephanie Dunne and James Wilbanks. Public Choice 93 (1997): 99-118.
- "Is There a 'Culture of Spending' in Congress?" with Arsene Aka, Eric Schansberg, and Zhen Zhu. Economics and Politics 8 (1996): 191-211.
- "New Evidence on the Importance of Nonpecuniary Dimensions of Work," with Kristin McCue. Southern Economic Journal 62 (1996): 627-652.
- "The House Under Term Limits: What Would It Look Like?" with Eric Schansberg. Social Science Quarterly 76 (1995): 699-716
- "The House Under Term Limits: Focusing on the Big Picture" with Eric Schansberg. Social Science Quarterly 76 (1995): 734-740.
- "Do Women Prefer Women's Work?" with Julie Holleman. Applied Economics 26 (1994): 1133-1144.
- "Estimating Workers' Marginal Willingness to Pay for Job Attributes Using Duration Data," with Tim Gronberg. Journal of Human Resources 29 (1994): 911-931.
- "A Retrospective Voting Model with Heterogeneous Politicians." Economics and Politics 6 (1994): 39-58.
- "An Analysis of the Impact of Congressional Term Limits," with Eric Schansberg. Economic Inquiry 32 (1994): 79-91.
- "Temptation, Willpower, and the Problem of Rational Self-Control," with Mary E. Deily. Rationality and Society

5 (1993): 455-472.

"Compensating Wage Differentials and Unobserved Productivity," with Hae-shin Hwang and Carlton Hubbard. Journal of Political Economy 100 (1992): 835-858.

"Estimation of Duration Models Using the Annual Housing Survey," with Tim Gronberg. Journal of Urban Economics 31 (1992): 311-324.

"The Behavior of Congressional Tenure Over Time: 1953-1991," with Eric Schansberg. Public Choice 73 (1992): 183-203.

"Age Discrimination in Consumer Finance Markets," with Bruce Dunson. Southern Economic Journal 58 (1991): 225-239.

"How Long Do Congressmen Stay in Office?" with Eric Schansberg. Economics and Politics 2 (1990): 173-191.

"Information in Political Markets: A Little Knowledge Can Be a Dangerous Thing," Journal of Law, Economics and Organization 5 (1989): 355-374.

"The Marriage Premium and Compensating Wage Differentials," with Kathleen Harford. Journal of Population Economics 2 (1989): 1-29.

"Shirking and Sorting in a Political Market with Finite-Lived Politicians," with John Lott, Jr. Public Choice 61 (1989): 75-96.

## **OTHER PUBLICATIONS**

"Does Oklahoma Have Too Many School Districts?" Chapter III in Improving Oklahoma's Schools: Issues and Choices: A Report to Oklahoma 2000, Inc. Oklahoma 2000, Inc., Oklahoma City, Oklahoma, 1999.

"Impact of Congressional Tenure Restriction on Spending," with Eric Schansberg. Chapter 6 in Bernard Grofman, ed., Legislative Term Limits: Public Choice Perspectives. Boston: Kluwer Academic Publishers, 1996.

"An Analysis of the Impact of Congressional Term Limits on Turnover and Party Balance," with Eric Schansberg. Chapter 8 in Bernard Grofman, ed., Legislative Term Limits: Public Choice Perspectives. Boston: Kluwer Academic Publishers, 1996.

"What Works in Minority Student Retention Programs: A Cross-University Study," with Carlton Hubbard and Bruce Dunson. Race and Ethnic Studies Policy Reports (1992).

"Compensating Wage Differentials and Retention," with T.R. Saving. Proceedings: USAF/RAND Entitlements Planning Conference May 28-29, November 6-7, 1986. The RAND Corporation, Santa Monica, California.

## **WORKING PAPERS:**

"New Quasi-Experimental Methods for Estimating the Impact of State and Local Development Policies," with Cindy Rogers. Resubmitted July 1999 to the Journal of Regional Science.

"Taxing Credulity: A Note on the Tax Variable in Studies of State Tax Policy and Economic Growth," with Cindy Rogers. Submitted May 1999 to the National Tax Journal.

"A Tale of Two Tax Cuts: A Study of Tax-Cutting Regimes in Michigan and New Jersey," with Cindy Rogers.

## RECENT GRANTS:

Project: A Study of Welfare Reform Proposals for the State of Oklahoma. Amount: \$65,000. Sponsoring Agency: Office of State Finance, State of Oklahoma. Time Period: August 1998-December 1999.

Project: Study of the Relationship Between State and Local Taxes and State Economic Growth. Amount: \$60,000. Sponsoring Agency: Office of State Finance, State of Oklahoma. Time Period: September 1997-August 1998.

Project: General Research. Amount: \$30,000. Sponsoring Agency: Office of State Finance, State of Oklahoma. Time Period: July 1997-June 1998.

## SERVICE ACTIVITIES:

Dissertation Committees:	Julie Holleman (Co-Chairman), 1990 Ph.D. Eric Schansberg (Co-Chairman), 1991 Ph.D. James Wilbanks (Chairman), 1998 Ph.D. Zia-yien Hwang (Chairman), in progress Mickey Hepner (Chairman), in progress
Department:	Committee A, 1992 - 1994, 1995-1997 Graduate Core Curriculum Advisor, 1994-1997 Chair, Recruiting Committee, 1996-1997, 1998-1999 Supervisor, Departmental Computer Lab, 1997-1999
University:	Herbert A. and Lela Mitchell Berlin Scholarship Committee, 1996-present Member, Rainboldt Chair Search Committee (Finance), 1996-1998
Community:	Member, Citizens Task Force on Taxation (Governor's Appointee), 1997-present College Class Sunday School Teacher, Wildwood Community Church, 1992-present

## RECENT PROFESSIONAL PRESENTATIONS:

1999:	Southern Regional Science Association Meetings
1998:	North American Regional Science Association Meetings
1996:	Public Choice Society Meetings
1995:	American Economic Association Meetings Public Choice Society Meetings
1994:	Econometrics Society Meetings

Public Choice Society Meetings  
1993: Econometrics Society Meetings  
Public Choice Society Meetings  
1992: Public Choice Society Meetings  
Center for Study of Public Choice, George Mason University

**REFEREE FOR:**

*American Political Science Review, Applied Economics, Economics and Politics, Economic Inquiry, The Economic Journal, European Journal of Political Economy, Industrial and Labor Relations Review, Journal of Applied Econometrics, Journal of Applied Business Research, Journal of Economic Education, Journal of Human Resources, Journal of Labor Economics, Public Choice, Review of Economics and Statistics, Social Science Quarterly, Southern Economic Journal.*