Table 1

## Initiative No. 892 Electronic Scratch Ticket Estimated Revenues and Distributions

## Calendar Year Estimates

Electronic Scratch Ticket Revenue with 18,225 Machines

|  | CY2006 | CY2007 |  | CY2008 |  | CY2009 |  | CY2010 |  | CY2011 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Per Capita Net Revenue Per Week | \$ 0.845 | \$ | 2.078 | \$ | 2.205 | \$ | 2.176 | \$ | 2.147 | \$ | 2.119 |
| Population | 6,307,430 |  | 6,389,485 |  | 6,475,313 |  | 6,562,129 |  | 6,649,816 |  | 6,738,249 |
| Sales (Cash in) | 1,108,096,000 |  | 2,761,076,000 |  | 2,969,864,000 |  | 2,969,864,000 |  | 2,969,864,000 |  | 2,969,864,000 |
| Prizes Paid (Cash out) | 831,072,000 |  | 2,070,807,000 |  | 2,227,398,000 |  | 2,227,398,000 |  | 2,227,398,000 |  | 2,227,398,000 |
| Net Revenue | 277,024,000 |  | 690,269,000 |  | 742,466,000 |  | 742,466,000 |  | 742,466,000 |  | 742,466,000 |
| Net Revenue Retained by Electronic Scratch Ticket Licensees @ 65\% | 180,066,000 |  | 448,675,000 |  | 482,603,000 |  | 482,603,000 |  | 482,603,000 |  | 482,603,000 |
| Deposits to Electronic Scratch Ticket Account (ESTA) @35\% | 96,958,000 |  | 241,594,000 |  | 259,863,000 |  | 259,863,000 |  | 259,863,000 |  | 259,863,000 |

Electronic Scratch Ticket Account Revenue Distributions

|  | CY2006 | CY2007 | CY2008 | CY2009 | CY2010 | CY2011 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Electronic Scratch Ticket Account | 96,958,000 | 241,594,000 | 259,863,000 | 259,863,000 | 259,863,000 | 259,863,000 |
| Administrative Expenses |  |  |  |  |  |  |
| Vendor fee (@1\% of deposits to ESTA) | 970,000 | 2,416,000 | 2,599,000 | 2,599,000 | 2,599,000 | 2,599,000 |
| Lottery administrative expenses | 4,496,000 | 2,692,000 | 2,734,000 | 2,734,000 | 2,734,000 | 2,734,000 |
| Total less Administrative Expenses | 91,492,000 | 236,486,000 | 254,530,000 | 254,530,000 | 254,530,000 | 254,530,000 |
| DSHS - Problem Gambling (@1\%) | 915,000 | 2,365,000 | 2,545,000 | 2,545,000 | 2,545,000 | 2,545,000 |
| Net Deposits to the Equal Treatment Equals Lower Property Taxes Account | 90,577,000 | 234,121,000 | 251,985,000 | 251,985,000 | 251,985,000 | 251,985,000 |

## Assumptions:


Expected net win per machine in the 18,225 terminal model (per Gaming Revenue Taskforce and Gambling Commission estimates) is $\$ 111.92$ per day
Population -- Office of Financial Management, Forecast of the State Population Chart
Per Capita Net Revenue Per Week - Net Revenue divided by population divided by 52 weeks
Net Revenue $=$ Sales (Cash In) - Prizes Paid (Cash Out)

