Table 2
Impact of Initiative No. 892 on State Lottery Commission Revenues

|  | FY 2006 |  |  | FY 2007 |  |  | 2005-07 Biennium |  |  | 2007-09 Biennium |  |  | 2009-11 Biennium |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Original | Impact of 1-892 | After 1-892 | Original | Impact of 1-892 | After 1-892 | Original | Impact of 1-892 | After I-892 | Original | Impact of 1-892 | After I-892 | Original | Impact of l-892 | After I-892 |
| Revenue |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Scratch (Fund 577) | 300,000,000 | (9,750,000) | 290,250,000 | 300,000,000 | $(41,250,000)$ | 258,750,000 | 600,000,000 | $(51,000,000)$ | 549,000,000 | 600,000,000 | (150,000,000) | 450,000,000 | 600,000,000 | ( $150,000,000$ ) | 450,000,000 |
| Daily Game (Fund 577) | 17,500,000 | (568,750) | 16,931,250 | 17,500,000 | (2,406,250) | 15,093,750 | 35,000,000 | $(2,975,000)$ | 32,025,000 | 35,000,000 | (8,750,000) | 26,250,000 | 35,000,000 | $(8,750,000)$ | 26,250,000 |
| Lotto (Fund 577) | 60,000,000 | $(1,950,000)$ | 58,050,000 | 54,000,000 | (7,425,000) | 46,575,000 | 114,000,000 | $(9,375,000)$ | 104,625,000 | 97,000,000 | $(24,250,000)$ | 72,750,000 | 97,000,000 | $(24,250,000)$ | 72,750,000 |
| Quinto (Fund 577) | 18,000,000 | $(585,000)$ | 17,415,000 | 17,000,000 | $(2,337,500)$ | 14,662,500 | 35,000,000 | $(2,922,500)$ | 32,077,500 | 31,000,000 | $(7,750,000)$ | 23,250,000 | 31,000,000 | $(7,750,000)$ | 23,250,000 |
| Daily Keno (Fund 577) | 6,200,000 | (201,500) | 5,998,500 | 6,000,000 | $(825,000)$ | 5,175,000 | 12,200,000 | $(1,026,500)$ | 11,173,500 | 11,300,000 | $(2,825,000)$ | 8,475,000 | 11,300,000 | $(2,825,000)$ | 8,475,000 |
| Lucky for Life (Fund 577) | 12,000,000 | $(390,000)$ | 11,610,000 | 12,000,000 | $(1,650,000)$ | 10,350,000 | 24,000,000 | $(2,040,000)$ | 21,960,000 | 23,300,000 | $(5,825,000)$ | 17,475,000 | 23,300,000 | $(5,825,000)$ | 17,475,000 |
| Mega Millions (Fund 433) | 55,000,000 | (1,787,500) | 53,212,500 | 55,000,000 | (7,562,500) | 47,437,500 | 110,000,000 | (9,350,000) | 100,650,000 | 110,000,000 | $(27,500,000)$ | 82,500,000 | 110,000,000 | $(27,500,000)$ | 82,500,000 |
| Total Revenue | 468,700,000 | (15,232,750) | 453,467,250 | 461,500,000 | $(63,456,250)$ | 398,043,750 | 930,200,000 | $(78,689,000)$ | 851,511,000 | 907,600,000 | (226,900,000) | 680,700,000 | 907,600,000 | (226,900,000) | 680,700,000 |
| Expenses |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Prizes | 297,710,000 | $(10,023,875)$ | 287,686,125 | 293,210,000 | $(40,583,750)$ | 252,626,250 | 590,920,000 | (50,607,625) | 540,312,375 | 575,170,000 | (142,982,500) | 432,187,500 | 575,170,000 | (142,982,500) | 432,187,500 |
| Retailer Commissions Vendor Expense (Online \& | 29,243,500 | (931,840) | 28,311,660 | 28,811,500 | $(3,883,000)$ | 24,928,500 | 58,055,000 | $(4,814,840)$ | 53,240,160 | 56,699,000 | $(13,889,000)$ | 42,810,000 | 56,699,000 | $(13,889,000)$ | 42,810,000 |
| Vendor Expense (Online \& Scratch) | 11,947,649 | $(218,366)$ | 11,729,283 | 14,084,809 | $(3,744,598)$ | 10,340,211 | 26,032,458 | $(3,962,964)$ | 22,069,494 | 27,784,618 | $(10,017,628)$ | 17,766,990 | 27,784,618 | $(10,017,628)$ | 17,766,990 |
| King County (Mariners) | 4,355,334 | - | 4,355,334 | 4,529,548 | - | 4,529,548 | 8,884,882 | - | 8,884,882 | 9,609,888 | - | 9,609,888 | 10,394,055 | - | 10,394,055 |
| Division totals | 13,486,188 | - | 13,486, 188 | 13,779,038 | - | 13,779,038 | 27,265,226 |  | 27,265,226 | 28,810,591 |  | 28,810,591 | 28,810,591 |  | 28,810,591 |
| Administration - 578 | 11,377,000 | - | 11,377,000 | 11,608,000 | - | 11,608,000 | 22,985,000 | - | 22,985,000 | 24,271,167 | - | 24,271,167 | 24,271,167 | - | 24,271,167 |
| Total Expenses | 368,119,671 | $(11,174,081)$ | 356,945,590 | 366,022,895 | $(48,211,348)$ | 317,811,547 | 734,142,566 | $(59,385,429)$ | 674,757,137 | 722,345,264 | (166,889,128) | 555,456,136 | 723,129,431 | (166,889,128) | 556,240,303 |
| Profit | 100,580,329 | $(4,058,669)$ | 96,521,660 | 95,477,105 | $(15,244,902)$ | 80,232,203 | 196,057,434 | (19,303,571) | 176,753,863 | 185,254,736 | (60,010,872) | 125,243,864 | 184,470,569 | (60,010,872) | 124,459,697 |
| Transfers |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Stadium \& Exhibition (Seahawks) | 7,895,591 | - | 7,895,591 | 8,211,414 | - | 8,211,414 | 16,107,005 | - | 16,107,005 | 17,421,337 | - | 17,421,337 | 18,842,918 | - | 18,842,918 |
| General Fund | - | - | - | - | - | . | - | - | - |  | - |  |  | - |  |
|  | 92,684,738 | $(4,058,669)$ | 88,626,069 | 87,265,691 | $(15,244,902)$ | 72,020,789 | 179,950,429 | (19,303,571) | 160,646,858 | 167,833,399 | (60,010,872) | 107,822,527 | 165,627,651 | (60,010,872) | 105,616,779 |
| Education | 92,684,738 | $(4,058,669)$ | 88,626,069 | 87,265,691 | (15,244,902) | 72,020,789 | 179,950,429 | (19,303,571) | 160,646,858 | 167,833,399 | (60,010,872) | 107,822,527 | 165,627,651 | (60,010,872) | 105,616,779 |

## ssumptions

Prize Expense: Scratch $67.32 \%$, Daily Game 50\%, Lotto $60 \%$, Quinto 80\%, Daily Keno $50 \%$ and Lucky for Life $50 \%$.
Vendor Expense: On-line - $1.87 \%$ of sales ( $1.922 \%$ less communication charges plus costs for Lotto to Go, Chats, use tax). Scratch $1.11 \%$ of scratch sales. Mega Millions $1.922 \%$
FY2006 new on-line contract costs unknown.
Assumes Lottery Commission products will not be sold in the same venues as electronic scratch ticket games.
Sales of Lottery Commision products will be reduced by 25 percent when electronic scratch ticket games are fully implemented
Reduction factor reduced in FY 06 and FY 07 by a factor of 0.13 and 0.55 , respectively, to reflect implementation schedule for electronic scratch tickets
Division totals: Non-prize related expenses such as advertising, prize promotions and market research
Administration - 578: Lottery Commission overhead costs such as salaries, benefits, rent, utilities, etc.

