

Today

products
news
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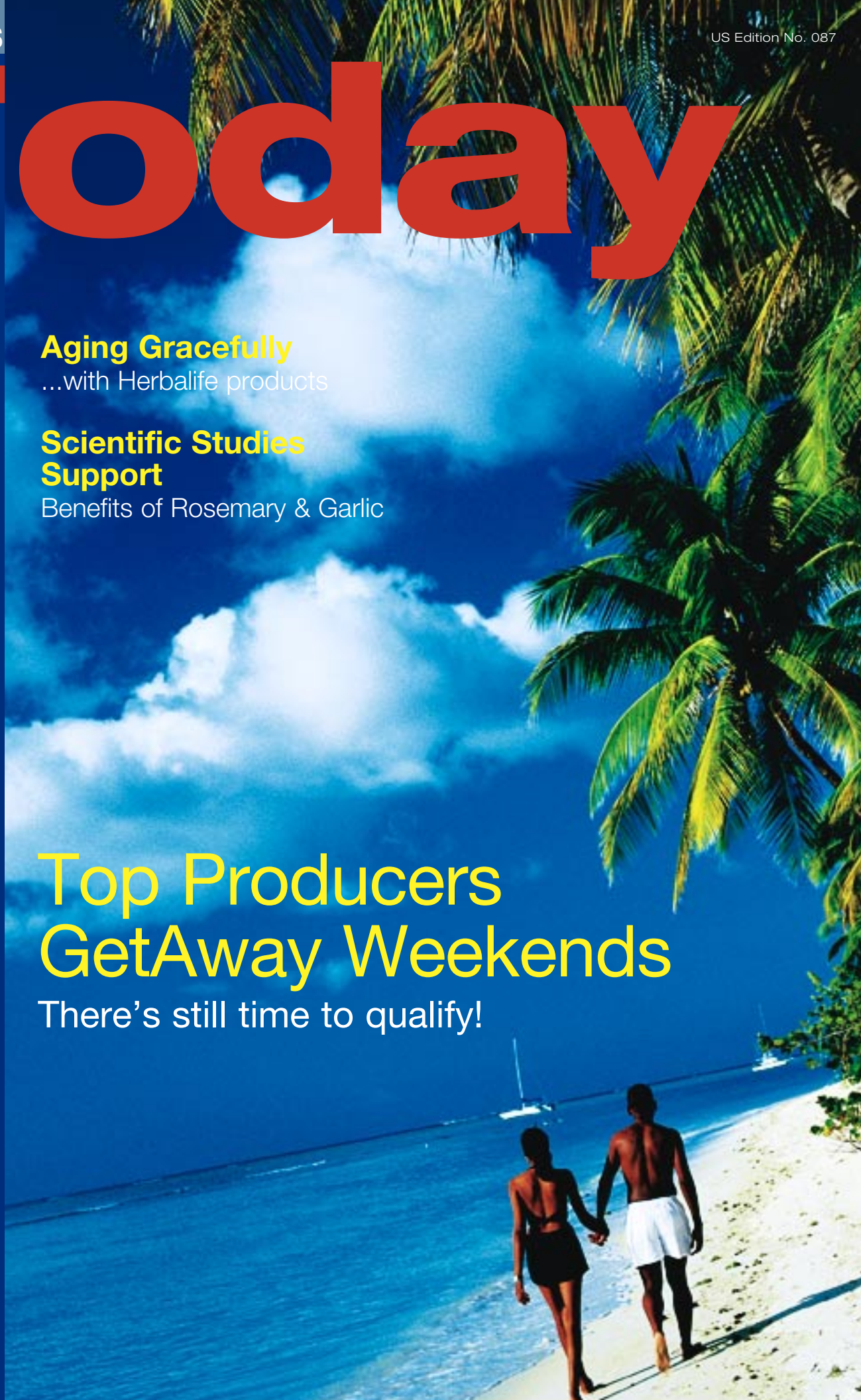
Aging Gracefully
...with Herbalife products

Scientific Studies Support
Benefits of Rosemary & Garlic

**Top Producers
GetAway Weekends**

There's still time to qualify!

HERBALIFE®



“Whether you sell five Thermojetics® Formula 1 cans or five million, everybody is part of the goal and plan of making this a better place to live. Everybody.”

–Mark Hughes



THE DREAM LIVES ON

For more than 20 years Herbalife has been affecting people around the world. It’s incredible to think about the success stories we have seen and heard because of the products and the business opportunity. Millions of lives have been changed because one man—Mark Hughes—had a dream.

Few of us are aware of the moment that destiny sets a series of events into motion. For Mark, there was no question. Even at the age of 18, Mark was concerned about people who damaged their bodies through unhealthy dieting practices. As a result, he committed himself to finding a safe and effective way for people to lose weight and improve their health, and at the same time offering a financial opportunity to those who wanted a better life.

Mark learned everything he could about nutrition, herbs, dieting and wellness. And he mastered the business of multilevel marketing. As a result, he developed the best weight-loss and wellness

products, as well as the best marketing plan in the industry. His marketing tools were simple—the product, the marketing plan and the “Lose Weight Now, Ask Me How®” button. Any obstacles Mark faced in the early days only made him work harder because he saw a future no one else even imagined.

Mark’s limitless imagination, boundless energy and enthusiasm, and his unwavering belief in the products and the opportunity, were what captured the spirit of everyone who wanted to be a part of Herbalife. Mark may have had the dream, but it was his Distributors that helped him turn his business into a multibillion-dollar international company.

It is our responsibility to carry on what Mark started. Distributor by Distributor and customer by customer, we can take this dream beyond even what Mark could have ever imagined.

Top Producers GetAway Weekends



**Qualification period
extended: Three
months left to
qualify!**

Don't miss the boat

Mark your calendar for the Top Producers GetAway Weekends, October 3 - 6 or October 10 - 13, 2002! Now you have more time than ever to qualify for these fabulous events! Meet the requirements, and you can enjoy a four-day, three-night **Caribbean cruise** aboard the **Royal Caribbean Sovereign of the Seas** to exotic ports of call including **Nassau**, **Bahamas** and **Coco Cay**, or a wonderful hotel getaway at the Hilton at Walt Disney World in Orlando.



All aboard for fun in the sun

Imagine attending fabulous cocktail parties, dining on sumptuous gourmet food, relaxing in the warm Caribbean sunshine, exploring exotic ports of call. All this luxury and much more can be yours by attending one of the Top Producers

GetAway Weekends!

Cruising to success

Stick with the methods that work the best for you and step up your efforts to assure yourself a spot at the event. Attend every Success Training Seminar you can, and urge your downline to do the same. Hold regular meetings with your downline to check their progress and to keep everyone focused and excited on the goal. Use, wear, talk on a massive scale.

Relationships for a lifetime

For many Distributors, the most rewarding aspect of their vacations is getting to know and form friendships

with their fellow Distributors.

Take advantage of social opportunities and parties offered in conjunction with the event to get to know your fellow Distributors. Herbalife is a company that prides itself on the relationships that are formed through our ranks of Distributors. You won't have any shortage of fun on this trip!

Keeping the excitement alive

Take steps to make sure you don't lose the excitement even after you return home from your getaway. You and your downline are sure to be in a good mood after four days of fun in the sun, so hold onto that feeling and use it as motivation to continue achieving even higher levels of success in the future.

After you get home from one of the Top Producers GetAway Weekends, gather your downline and recap the trip. Include photos and personal stories. Hearing about what a great time everyone had will inspire your downline members who attended to want to go again, and those who didn't attend to strive harder to qualify next time!

■ Qualify now

To qualify, Fully Qualified Supervisors achieve 7,500 total Volume Points for four consecutive months beginning December, January, February, March, April or May
OR
Accumulate 35,000 total Volume Points in four consecutive months. Qualification period begins in December 2001 and ends in August 2002.

#1 Distributors in the world

of Success

Reaching the Pinnacle

John and Susan Peterson took center stage at the President's Summit in Los Angeles this past March when they were named the number one Distributors in the world, along with Tae Ho Kim and Hyun Mo Koo from Korea. Not only were the Chairman's Club members awarded a \$1 million bonus, they also received a standing ovation from thousands of their peers.

The Petersons' enduring success speaks volumes about their commitment to personal excellence. Over the last 18 years, the couple has built one of the largest Herbalife organizations in the world, with a downline of nearly 250,000 people in 51 countries—a sign that hard work pays off! That's one of the reasons why they have been the number one Distributors in the world for five years in a row.

A step-by-step plan

So how did they do it? The Petersons have achieved success by simply following the steps laid out in the Herbalife marketing plan. That, combined with their commitment to establish a strong support network among their downline, has led the couple to create a tight-knit community that sees virtually no limit to their potential success.

"It doesn't matter how fast you get new customers and Distributors, or how good you are at increasing the number of people you add to your organization," says John. "What matters is what you do with these people after they sign up as Distributors."

Going hi-tech

When the Petersons started their business, they relied on newspaper ads and flyers, but since the inception of the Internet, they have turned their focus toward the Web. The couple has developed a web site that assists them in developing their Herbalife business and a password-protected business-center web site for their downline.

"One of the things we realized early on is that we had to figure out how the Internet could serve us best, not just in terms of recruiting new Distributors and customers," says Susan. "We had to figure out how the Internet could serve us instead of us serving it."

The Internet is one of the many tools you can use to build your business.

"This is what has worked best for us, but it is not the only answer," says John. "There are many ways



to conduct a successful business, everyone needs to find what works best for them. That's one of the things that attracted us to Herbalife in the first place. There are so many ways to excel. Find what fits your personality and comfort level and stick with it."

Staying connected

While the Petersons use the Internet as a business tool, the couple also connects with people by phone. Each Wednesday, they take part in a strategic-planning conference call with members of their downline who are Global Expansion Team level or above.

Still motivated and inspired

After all these years, the Petersons are still excited about their Herbalife business. They see the wellness industry as a burgeoning field with extremely high potential for growth, but they attribute much of their motivation to their love of the products, and their commitment to attending as many Herbalife-sponsored events as possible.

"It's hard not to be enthusiastic after attending a company event," says Susan. "You come home feeling very excited." With that said, the Petersons are extremely energized about the future of Herbalife and their continued contribution to the company's success.*

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Herbalife Medical Advisory Board

Scientific Study Update

Focus on Rosemary and Garlic

In the scientific spotlight this month are rosemary and garlic. Discover the phenomenal health-promoting properties of these common culinary herbs that are key ingredients in Herbalife's RoseOx™ and Mega Garlic Plus formulas.* Then, use this knowledge to increase your targeted nutritional business.



By Lawrence May, M.D.
Chairman
Medical Advisory Board

A new respect for antioxidants

Journal of Food Protection

The Journal of Nutrition

The role of antioxidants in improving health is becoming increasingly recognized. The benefits of the Mediterranean diet in reducing disease has been attributed, in part, to some of the antioxidant properties of spices. In the September 2001 issue of the *Journal of Food Protection*, the antioxidant properties of a variety of spices were investigated by measuring their ability to inhibit the oxidation of blood fat.¹ Not surprisingly, of those herbs studied, rosemary emerged as having the highest antioxidant effect. The findings that rosemary is the most effective scavenger of free radicals explain why it is so often added to olive oil, to protect the oil from rancidity. An article published in the November 2001 issue of *The Journal of Nutrition*, entitled "Herbals, cancer prevention and health," suggests exploring natural anti-inflammatory compounds such as rosemary for their possible use as cancer preventatives.² Rosemary is a long-valued culinary herb with antioxidant power.* Herbalife's RoseOx™, which contains rosemary in combination with other vegetable-based antioxidants, is the ideal antioxidant supplement. Not only is it powerful, but it has the ability to regenerate itself and naturalize potentially cell-damaging free radicals, not once but three separate times, in a unique cascade effect.* RoseOx™ is an essential component to the maintenance of good health.*



Garlic's phenomenal benefits

A series of recent articles provides further documentation of the myriad benefits of consuming garlic. Some of these include anti-platelet, antibiotic, immune-modulating cholesterol-lowering and antioxidant activity.

(continued on page 6)

¹ Martinez-Tome, M., Jimenez, AM., Ruggieri, S., et al. Antioxidant properties of Mediterranean spices compared with common food additives. *Journal of Food Protection*. 2001;64(9):1412-9.

² Wargovich, MJ., Woods, C., Hollis, DM., et al. Herbals, cancer prevention and health. *Journal of Nutrition* 2001;131(11Suppl):3034S-6S.

*These statements have not been evaluated by the Food and Drug Administration. This product is not intended to diagnose, treat, cure or prevent any disease.





(continued from page 5)

Garlic vs. oxidative stress

The Journal of Nutrition

In the February 2002 issue of *The Journal of Nutrition*, an aged garlic supplement was shown to reduce oxidative stress in both smoking and non-smoking men and women.³ Supplementation reduced the concentration of a by-product of oxidation by 29 percent to 37 percent in nonsmokers and 35 percent to 48 percent in smokers.

Garlic vs. cardiovascular disease

Preventative Cardiology

A review in *Preventative Cardiology* demonstrated garlic's ability to inhibit platelet aggregation.⁴ This is an important aid in the prevention and treatment of cardiovascular disease. (Note: garlic should not be taken with the anticoagulant medication Coumadin.)

Garlic vs. cancer

The Journal of Leukemia

Garlic has many effects that may protect the body against the development of cancer. In the January 2002 issue of *The Journal of Leukemia*, a constituent of garlic was shown to cause leukemic cells to experience spontaneous destruction, a process that doctors call apoptosis.⁵ This is the way the body constantly eliminates bad cells. This data suggests the benefit of garlic in eliminating renegade cells that may develop into a serious health problem.

Garlic and immunity

Advanced Therapeutics

The antiviral benefits of garlic were demonstrated in an article published during the summer in *Advanced Therapeutics*.⁶ One-hundred-and-forty-six volunteers were given one capsule per day of a garlic supplement for 12 weeks. The active treatment group had fewer colds than the placebo group. Twenty-four infections occurred in the treatment group versus 65 in those taking the placebo. The same study demonstrated a shorter duration of symptoms in the group who took the daily garlic supplement. In this study, volunteers treated with a garlic supplement developed fewer colds and recovered faster if infected. This is a strong endorsement of garlic's immune-enhancing and anti-viral benefits.

Herbalife's Mega Garlic Plus is a superior supplement, providing the many known benefits of garlic, along with complementary vegetable extracts that augment each benefit. Our garlic is not only potent and deodorized, but contains olive leaf to enhance the anti-infective impact, broccoli to help protect cells from malignant change, ginger to enhance the anti-platelet effects, onion to promote a healthy circulatory system, and artichoke extract to help maintain healthy cholesterol levels that are already within normal range.* With the newly published, scientific evidence, it might be said that a Mega Garlic Plus a day will keep the doctor away!

³ Dillon, SA., Lowe, GM., Billington, D., et al. Dietary supplementation with aged garlic extract reduces plasma and urine concentrations of 8-iso-prostaglandin F92 alpha in smoking and nonsmoking men and women. *The Journal of Nutrition* 2002; 132(2):168-71.

⁴ Fugh-Berman, A. Herbs and dietary supplements in the prevention and treatment of cardiovascular disease. *Preventative Cardiology* 2000;3(1):24-32.

⁵ Dirsch, VM., Antlsperger, DS., Hentze, H. et al. Ajoene, an experimental anti-leukemic drug: mechanism of cell death. *Leukemia* 2002;16(1):74-83.

⁶ Josling, P. Preventing the common cold with a garlic supplement: a double-blind, placebo-controlled survey. *Advanced Therapeutics* 2001; 18(4):189-93.

Garlic: Nature's "wonder herb" perfected by science

Protect Your Health and Breathe Easy*



When it comes to supporting cardiovascular health and fighting infection, the power of the humble garlic bulb is hard to beat. Herbalife's Mega Garlic Plus is a convenient supplement which concentrates all of garlic's potential into one easy-to-swallow tablet. The formula contains a synergistic blend of the world's finest garlic together with other health-promoting plant and herbal extracts.* Taken daily, it can help support your cardiovascular system and your body's health.* And because Mega Garlic Plus has no aftertaste or smell, you'll enjoy all of the healing benefits of garlic without the inconvenience of "garlic breath."

- Helps maintain cholesterol levels that are already within normal range*
- Protects the arteries from plaque build-up*
- Contains antioxidants to protect the body from pollution*
- Improves intestinal flora health*
- Useful during the cold and flu season*

Mega Garlic Plus
#0212 \$18.95

*These statements have not been evaluated by the Food and Drug Administration. This product is not intended to diagnose, treat, cure or prevent any disease.

Healthy Aging

with Herbalife

*Getting older
isn't what it
used to be.*



Remember what your parents looked like when they were your age? Looking back, they seemed so much older. And in many ways, they were.

Average life expectancy is currently on the rise, which means that men and women approaching age 50 don't look and feel like the stereotyped middle-age person of the 1950s. In fact, statistics show that today's 50-plus adults are more fit, better educated and more financially secure than those in that age bracket 50 years ago. Additionally, studies have shown that 54 percent of the global population in industrial nations are over age 35, and growing, which means that if you're over 35, you're in good company.

So how can you look and feel as young as you can? By making your health and well-being a top priority.

As a premier provider of health and wellness products, Herbalife offers numerous products that can help you feel and look younger. Using the following products can help you improve your overall health and well-being while making you feel younger as you get older.

16 Steps to Healthy Aging

- 1 Building blocks.** Total Nutrition = Inner Nutrition + Outer Nutrition[®]. Indeed, good nutrition helps build a solid foundation for good health so be sure to add our **Cellular Nutrition[®]** products, which include **Formulas 1, 2 and 3**, to your daily regimen.
- 2 Take heart.** Good cardiovascular health is essential, which is why Herbalife has developed **Cardio ToconOx[®]**. Fortified with powerful antioxidants, this scientifically advanced product can help support a healthy cardiovascular system.*
- 3 Nourish your skin.** The skin is the largest organ in your body so be sure to activate your skin's youthfulness with **Skin Activator[™] Daily Replenishing Cream**. This advanced face cream helps provide the nourishment your skin needs, while helping to improve its firmness, texture and skin moisture content. It can also help diminish fine lines and wrinkles, which will help you look and feel younger.
- 4 Promote healthy joints.** Now you can help slow the effects of joint aging and help reduce discomfort and swelling with **Joint Support-Glucosamine with Herbs**, an herbal-based product that can help you from saying, "Oh, my aching back."*



5 Herbal help for longevity. Mature adults usually need to reduce their calorie intake and begin eating more nutrient-dense food due to a decrease in basal metabolic rate. With Herbalife's two proven-effective **Thermojetics® Weight-Management Programs**, staying at your ideal weight throughout your life, is simple, magical and fun!

6 Look and feel more radiant. Give your skin the benefits of vitamin C from the inside out with **Radiant C™ Daily Skin Booster**, **Face Quencher** and **Extreme C** tablets. The **Booster** is a moisture-boosting silky gel formulated with antioxidants that have been designed to help promote healthier-looking skin while minimizing external influences. **Radiant C™ Face Quencher** provides dry skin with a cool, rejuvenating mist that can be applied any time of day. **Extreme C** tablets are an ideal way to ensure you're getting the vitamin C you need to maintain good health.*

7 Get energized. Call it one of the world's most widely used herbs. Ginseng, which literally translated means "the wonder of the world," helps reduce stress and increase energy levels. Now you can enjoy increased vitality with **Mega Ginseng Blend**.*



8 Seeing is believing. Taking care of your eyes is just as important as protecting other parts of the body. Keeping your eyes in good shape is even easier with our antioxidant-rich **Ocular Defense Formula**.

9 Be at the top of your game. Scientific literature shows that replenishing testosterone levels is key to maintaining fitness, vitality and overall well-being in men. **Optimum Performance™** will help support testosterone production and enhance overall performance.*

10 Wash in good health. Nourish your hair with the same health-enhancing benefits the aloe plant brings to the body with **Herbal Aloe Everyday Shampoo** and **Conditioner**. Our special blend of herbs and plant extracts will bring out your hair's natural beauty, while soothing aloe helps provide moisture.

11 Smarten up. You've developed your biceps and triceps, now it's time to put your brain in optimum condition with **Ultimate Ginkgo**. Herbalife has captured the botanical treasures of the Ginkgo tree to help you support healthy brain function.*

12 Maneuvering midlife. Thanks to Herbalife's **Ultimate Prostate Formula**, which is formulated with saw palmetto and tomato, there's a natural way to help make a man's mid-life transition a little easier, in addition to supporting prostate health.*

13 Nature's helper. Good nutrition and proper skin care help us live longer. **Woman's Advantage™ with DHEA** provides an extra boost in this area with its proprietary blend of select herbs.

14 Protect your health. Rich in natural sources of isoflavones, which have been shown to promote hormone balance, **Woman's Choice** also contains antioxidants that assist the body's defense against the effects of free radicals.*

15 Bone up. Calcium is an essential mineral the body needs for strong bones and teeth. Help maintain the bone density you have with **Xtra-Cal™**, one of the most concentrated forms of calcium available in a tablet!*

16 Tighten up. Reduce the appearance of cellulite with Herbalife's **Body Buffing Scrub** and **Body Contouring Creme**. Combined with good eating habits and exercise, they will have your skin looking and feeling great in no time.

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Aging Gracefully

"These products have helped me look 15 to 20 years younger."



Absolutely exhausted

Dianna Thompson never really had much of a weight problem, she had a health problem. Because she lacked energy, she found herself drinking caffeinated beverages all day. A friend was taking Herbalife's N-R-G supplements, and soon Dianna was taking the products too. Her energy level immediately increased, and so she began taking our Formulas 1, 2 and 3.* Once her body received the nutrition it needed, she lost 10 pounds and four inches in her waist.

A tried-and-true product user

That was 18 years ago, and Dianna is still taking the products faithfully! As her 50th birthday approaches, Dianna says she feels like a 30-year-old. Continued use of Herbalife products has helped her feel young, vital and full of energy. "There were times over the years where continuing to take the products was financially

difficult," says Dianna. "I knew it was worth it to stick with the products."

Using a big tablet box

Dianna attributes long-term use of Herbalife's products to her continued good health. For nearly two decades, Dianna has been using a wide range of our weight-management, targeted and personal-care products, all of which she attributes to helping her look and feel great from the inside out.

Aging gracefully with Inner and Outer Nutrition®

As Dianna continues to age, she says she is aging gracefully and aging young. She uses almost all the products as a means of maintaining good health and avoiding health risks. She takes Herbalife Inner Nutrition products to help keep her feeling young on the inside, and a wide array of Outer Nutrition® products to enhance her appearance. Dianna uses Skin Activator™ Daily Replenishing Cream and Radiant C™ Daily Skin Booster to help her skin look and feel moist and supple, and to help reduce the signs of aging. She also uses Herbal Aloe Everyday Shampoo and Conditioner to give her hair a healthy shine.

"Prevention is so important, and there are so many things we can do for our health," Dianna says. "There are many people who have used Herbalife products long-term. The world needs to know this because any company that can help improve health and help minimize the appearance of aging should shout it from the hilltops and let the world know."***

Fit Facts

Food Diary: Two Thermojetics® Formula 1 shakes and one meal a day. "I eat a lot of chicken, fish and vegetables, but I still eat pizza and I love pasta."

Key Motivator: "I felt tired and fatigued all the time."

Best Diet Tip: "Do one meal and two shakes a day and take your vitamins. Be consistent."

Favorite "fit 'n thin" activity: Riding a bicycle, swimming. "I'm always out and about."

Supplements: Thermojetics® Formula 1, 2, 3, Xtra-Cal™, Herbalifeline®, N-R-G Nature's Raw Guarana Tablets, Ultimate Ginkgo, RoseOx™, Extreme C, Thermojetics® Green and Beige, Ocular Defense Formula.

Personal-Care Products: Body Buffing Scrub, Body Contouring Creme, Herbal Aloe Everyday Shampoo and Conditioner, Skin Activator™ Daily Replenishing Cream, Radiant C™.

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**The weight-loss testimonials presented are applicable to the individuals depicted and are not a guarantee of your weight loss nor are they typical.



President's Team

NEWLY QUALIFIED USA APRIL 2002

Angela Bujnevicie

President's Team member Angela Bujnevicie remembers getting pulled in all directions. "I was a research engineer working for a large pharmaceutical company," she says, looking back. "I was also a single parent with two children, going to school at night to pursue a chemical-engineering degree, and working an average of 60 hours a week trying to support my family and pay off school loans."

"I was \$60,000 in debt."

"Financially, I wasn't doing well at all," Angela says. "It's not easy supporting a family of three people on your own! Each year I drove myself further and further into debt." Needless to say, Angela's health suffered. "All that stress!" she sighs. "And I wasn't getting proper nutrition at all."

A booklet in the mail was the "driving force."

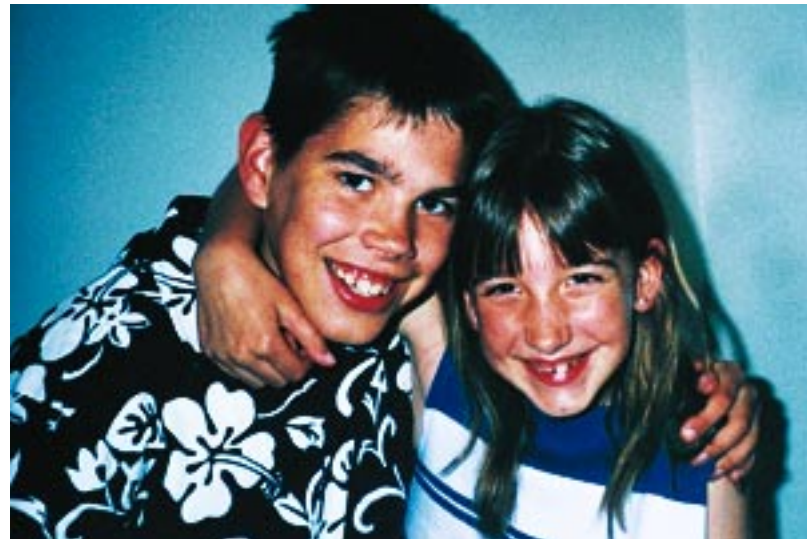
"I received a work-from-home booklet and liked the idea of earning extra money each month," Angela says, noting that the money was to help pay for day care. She signed up as a Distributor and began using the products right away, throwing out any non-Herbalife products. "I even borrowed from my educational loan to purchase my Supervisor order," says Angela.

"I realized after attending a Millionaire Training that I could do this business!"

"I started building my independent Herbalife business while still working part time," says Angela, who uses the Herbalife Broadcast Network, TouchFON and a variety of other methods. "Soon after, I was able to quit my job." Angela describes her simple philosophy of recruiting: "When I start working with people," she says, "I just show them the opportunity and help them believe in themselves. Each of us has the power to succeed already within us."

"I made \$23,000 last month, not including my President's Team bonus."

"I decided to create a lifestyle, not just earn a living," Angela beams. "I no longer fret about finances; I don't have to worry about my manager at my old job saying, 'You're not going to be promoted because you're a woman.' I used to work long hours for my kids, but ironically, I never got to see them. Now I am actually able to enjoy spending time with my family!" Angela thinks back to a time when "vacation" meant taking hours off from work to buy school clothes or to study for an upcoming test. "Now we can go on real trips," she says.* 📍



Top: Angela Bujnevicie. Bottom: Joshua and Marissa Bujnevicie enjoying a vacation with their mom.

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President's Team

NEWLY QUALIFIED USA APRIL 2002



Mark and Patty Meckler

When Mark Meckler came home talking about the Herbalife business opportunity nearly five years ago, his wife, Patty, thought he was crazy. "We were running a successful coffeehouse/restaurant and manufacturing business and I was working as a lawyer, while Patty helped run all of the businesses," Mark says. "Patty viewed this opportunity as just one more thing to do, but I looked at it as our way out."

"I wanted out of the rat race."

The Mecklers were running several successful businesses, but the more money they made, the harder they had to work. The couple was bringing in more than \$100,000 annually, but they were working crazy hours and wanted a normal life so that they could spend time with their 2-year-old son.


"We wanted a business that would grow to higher levels, without the work hours increasing along with it."

Mark and Patty had some friends who were successfully running an Herbalife business, and soon they were trying to do the same. They started taking the products, and Patty lost a substantial amount of weight, while Mark gained weight after years of trying and experienced relief from his allergies and asthma. And the business took off, too!

"We're averaging more than \$20,000 per month."

The increased income is an added bonus for the Mecklers, but they say the real riches of working an Herbalife business can be seen in their newfound freedom. Patty and Mark previously felt that they were missing out on being a family, but now they spend every day with their kids, Jake, 6, and Lucy, 3.

"This is why we did this—so we could focus our efforts on being parents."

Not only that, but their Herbalife business has given them the opportunity to form some of the best friendships they have ever had. "We have time to work on relationships with people because our quality of life is so wonderful," Mark says. "In this business, if you focus on taking care of people and helping them, the check will come and so will everything else you are trying to accomplish."* 



Top: Mark and Patty Meckler. The Meckler family including Lucy and Jake.

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President's Team

NEWLY QUALIFIED USA APRIL 2002

Pat and Vicki Zerfas

There were months when Pat and Vicki Zerfas struggled to pay the car insurance and electric bill. Pat was working as a welder and painting homes on the side for cash, while Vicki raised their two daughters. Pat was putting in 60 hours a week and seeing only \$2,900 in return each month.

“We were living paycheck to paycheck, and we were under a lot of stress.”

Vicki saw a classified ad in the newspaper offering an opportunity to work from home. She figured if she could add just \$500 to their monthly income, she could lighten their financial load. At first, Pat wasn't very supportive of the business. After all, he didn't have time. But when Vicki made more than \$500 in a matter of weeks, Pat changed his tune.

“Six weeks into the business we realized that if we treated this like a business, it would become one,” says Vicki. “We focused on building a solid customer base, and within four months Pat quit his job to work our Herbalife business full time.”

“Now we make \$20,000 a month, and I'd hardly call what we do work.”

Although Vicki and Pat have had their Herbalife business for only 18 months, they have made lifestyle changes that take some people a lifetime to accomplish. Now that the couple is earning a six-figure income, they have been able to take a step back from the daily grind, slow down, and enjoy the simple pleasures of life. The Zerfas have focused their efforts on personal growth, and time and financial management, which allows them to focus on what matters most: family.

“My children have two full-time parents and that is the most exciting thing in the world,” Vicki says. “We have time for our family and for each other.”

“We can do whatever we want.”

In addition to providing the family with much needed time, the Zerfas' Herbalife business has given the family the opportunity to take several trips—and bring along a babysitter for the kids—and it has afforded them two new cars. The couple is also making plans to build a new home for the family some place warm.

“The stress is gone,” Vicki says. “We are really happy with the lives we have, thanks to Herbalife.”*👍



Top: Holiday party with their first-line Distributors. Pat and Vicki with Lindsay and Madison.

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Millionaire Team

NEWLY QUALIFIED USA APRIL 2002



Pablo & Yolanda Alvarez

"Before hearing about the Herbalife business opportunity," says Pablo Alvarez, "I was working as an accountant. I was interested in making some extra money, so when I saw a newspaper ad inviting the public to an Herbalife Opportunity Meeting, I went. It happened to be conducted by Chairman's Club member Eduardo Salazar."

"The information and the testimonials impressed me, so I signed up as a Distributor."

Many of Pablo's family members and friends have since lost weight and improved their health as a result of using Herbalife products. "I even met my wife, Yolanda, at an Herbalife Opportunity Meeting in 1994," says Pablo. "Right now, we feel like we are living in a dream. We are currently making \$7,000 a month; we travel all over the world, vacationing, building our business and attending Herbalife events."

"We drive new cars and have no debts or financial worries."

"Each year as an Herbalife independent Distributor is wonderful," say the Alvarezes, "but this year is the best yet. We are awaiting not only our Millionaire Team pins, but also our first baby! There are many professions out there to choose from, but our Herbalife business is simply the best!"*👇



Greg & Kim Hickey

Being able to spend time with their children was so important to Greg and Kim Hickey that when Greg's job in electronics was downsized, Kim accepted a night-shift position at the post office. "That way," they say, "one of us would always be home with the kids." Greg's \$1,000-a-month income loss would eventually lead the Hickeys to Herbalife.

"We were looking to make an extra \$1,000 a month—that was the whole idea."

Greg and Kim ran across a work-from-home web site and started using Herbalife products. The results were so dramatic, it was natural that they wanted to pursue the business opportunity.

"We made that \$1,000 goal our first month."

"It's unbelievable now!" says Greg. "Before, a vacation was just time off with no money, so we'd drive to the lake. Now it's amazing—we go to Hawaii, Paris, places like that. Last month we made over \$8,600. The freedom, the vacations, participating in all our children's school activities and being an active part of their lives—it's fantastic."*👇



Shea & Steve Martinez

Shea Martinez earned her living as a truck dispatcher and clerk; her husband, Steve, as a call-center supervisor. But it seemed that as soon as the money came in, it went right back out. "I was spending half my paycheck on day care," says Shea. "We missed seeing our baby's first steps—that moment happened while we were working."

Shea discovered the Herbalife business opportunity and financial freedom.

"I signed up!" Shea says. "And in my first 30 days as an Herbalife independent Distributor, I made \$1,000." Two months later, she quit her job. Both Shea and Steve lost weight using products from their Herbalife HAP orders.

"Our income is about \$8,000 a month now!"

"Of course, we've been able to travel a lot," say the Martinezes. "We're taking our kids to Disneyland soon, which is something we had never been able to do before." Shea points out that Steve likes to help out at their daughter's preschool. "He's the only dad there who can do that," Shea says proudly.*👇

*The income testimonials presented are applicable to the individuals depicted and are not a guarantee of your income nor are they typical.



Millionaire Team

NEWLY QUALIFIED USA APRIL 2002



Dan & Laura Raybourne

On the advice of her doctor, Laura Raybourne went to a gym to raise her metabolism and lose weight. "I did and ended up a size larger and eight pounds heavier!" Laura says. She and her husband, Dan, were also looking for extra income. "With three teenage children, I thought an extra \$500 a month would really help with college expenses," remembers Laura.

"I had tried everything to lose weight."

Laura then answered a Distributor's ad in the newspaper. "The very first month I used Herbalife products," she claims, "I lost weight! I gained incredible energy, but the best part of all was that I gained back my self-confidence." Meanwhile, the Raybournes were steadily building their Herbalife independent business.

"We make over \$8,000 a month now!"

"We went from hardly seeing our children to taking trips with them," say Dan and Laura. "In the beginning we were skeptical. But now we know that this opportunity absolutely has the power to change your life and impact it forever."*



Doug Smith

Doug Smith was a telecommunications sales representative working in the corporate world, constantly moving from one job to another due to job dissatisfaction and downsizing. As a result, he became disillusioned and in debt, plus he had bad credit. While searching for yet another job, he saw an intriguing ad in the paper.

"That newspaper ad changed my life."

"I was tired of working for someone else and building them a fortune—in an industry that I had no real interest in—so I decided to go for it," says Doug. "I had the burning desire to be successful in my own business, and I soon knew that Herbalife was by far my best chance for success." To build his business, Doug focuses on three areas: product usage and results, consistent action, and promoting trainings and events.

"It is great to be doing good in the world."

"I'm changing lives with these products and this business opportunity, and am earning an incredible income," enthuses Doug. "I used to make \$30,000 a year; now I am earning over \$15,000 a month, and I'm just getting started!"*



Richard Young

Richard Young used to work for a material-handling company, managing a crew of more than two dozen. "I usually worked 70 hours a week, but I only got paid for 40," says Richard.

"I was desperately looking for an alternative to my job."

"The hours were killing me," Richard remembers. "Then I was introduced to Herbalife by a long-time friend, and I started working my business part time. Just five hours a week!" says Richard. "I started using the products mainly to gain muscle, but have since lost weight, too." Within eight months, Richard was able to quit his job and do Herbalife full time.

"I am confident that our business will double this year."

"I've far exceeded what I made at my job," reports Richard enthusiastically. "My income right now is about \$8,500 a month." Not only that, but Richard was lucky enough to meet the woman he would marry, at an Herbalife event. "Lisa and I just purchased a new home," Richard says. "Our lives have changed dramatically!"*

*The income testimonials presented are applicable to the individuals depicted and are not a guarantee of your income nor are they typical.



Global Expansion Team

NEWLY QUALIFIED USA APRIL 2002



**Monique
Anderson**
Homemaker



**Carlos
Barrios**
Graphic
Desktop Publisher



**Nelson &
Wilma Bates**
Construction
Homemaker



**Patricia &
Terry Bates**
Elementary Secretary
Emissions Technician



**Dee Ann
& Rick
Benbrooks**



**Pamela
Cantellano**
Humanities Student



**Carmen &
Manuel Costa**



**Dorothy &
John Davis**
Nurse / Hostess
Minister



**Carl &
Patricia
Dobbins**
Insurance Consultant
Homemaker



**Kelly &
Kathy
Durham**
Self-Employed
Office Clerk



**Cynthia
Fiedler**



**Betsabee
Gonzales &
David Plata**
Biology
Waiter



**Jennifer &
J.R. Gunter**



**Marlo &
Jason
Hopkins**
Homemaker
Steelworker



**Pamela
King**
Customer Service
Specialist



**JoAnne &
Russell Lotz**
Real Estate Sales
Real Estate Broker



**Joseph &
Margaret
Marsala**
Surgeon's Assistant
Medical Billing



**Davin
Napier**
Bartender &
College Student



Global Expansion Team

NEWLY QUALIFIED USA APRIL 2002



**Lyn & Bill
Pierce**
Housecleaning
Truckdriver



**Susan
Powers**



**Kathryn
Richmeier**
Part-Time Deli Clerk



**Rocio
Sanchez**



**Mark & Beth
Schlanderer**
CNC Sales Engineer
Homemaker



**Richard &
Sharon Sing**



Pat Traylor
Former
Design Coordinator



**Michelle &
Bill Vance**



**Charlene
Viola**
Secretary

Herbalife Business Today would like to acknowledge the following new GET members whose photos were not available at press time:

**Patricia Arnold
Mildred Harrison
Robert Hawkes
Saadat Khanghahi
Maria Teresa Larios
Mee Khuan Leong**

**Ambrosia Michel-Corona
Kathy Schnell
Sheri Shanto
Mamie Smith
Jennifer Thompson
Maria del Carmen Valdez**

**Pedro Varela
Sienna Weldon
Debbie Winchel**

TOP ACHIEVERS TOP ACHIEVERS TOP ACHIEVERS TOP ACHIEVERS ACHIEVERS TOP ACHIEVERS

Volume

*Top U.S. Distributors in Volume listings
for April 2002*

- | | |
|-------------------------------|---------------------------------|
| 1. Carl & Erin Latham | 15. Theresa Miller |
| 2. Kairrie McClain | 16. Christopher & Deanna Morgan |
| 3. Ma Elena Santillan | 17. David Smith |
| 4. Christine Escalona | 18. Mandi Adamson |
| 5. Nancy Franks | 19. Roberto Zambrano-Espinoza |
| 6. Michael Basile | 20. Steven & Susan Tyson |
| 7. Doran & Emiko Andry | |
| 8. Valerie & Larry Mercantini | |
| 9. Amali Menehem | |
| 10. Joyce Hekker | |
| 11. Lori Delmauro | |
| 12. Carolyn Meyer | |
| 13. Vivian Spence | |
| 14. Leon Sirois | |

Sponsorship

*Top U.S. Distributors in Sponsorship listings
for April 2002**

- | | |
|-------------------------------------|-----------------------------|
| 1. Carl & Erin Latham | 8. Lorena Gomez |
| 3. Judy & Harold Thompson | 8. Kathleen & Todd Grossman |
| 4. Maria Mayela Gonzalez | 8. William Lu |
| 4. Michelle & William Vance | 8. Ana & Francisco Resendiz |
| 5. Han Chung Chiu &
Su-Huei Wang | |
| 6. Shelly Niehaus | |
| 6. Raul & Maria Villegas | |
| 7. Jose & Esther Esparza-Leos | |
| 7. Martha Medellin | |
| 7. Adrian & Adriana Pedroza Lopez | |
| 7. Jose Rodriguez | |
| 7. Gustavo & Patricia Sanchez | |
| 7. Ronalee Kay & Walter Wise | |
| 8. Lori Delmauro | |

*Similarly ranked names represent a tie in the number of sponsored Distributors.

Congratulations to these new worldwide World, GET, Millionaire and President's Team members who qualified as of May 2002.

NEWLY QUALIFIED MAY 2002

PRESIDENT'S TEAM

Kingsley, Pamela
Lerch, Olga
Poster, Terry
Steinsdoerfer, Birgit
Stoltz, Gerry
Warden, David

MILLIONAIRE TEAM

Bull, Lynne
Erhard, Birgit
Gil, Valerij
Grimberg, Clint
Jenkarn, Kukiat
Kopilas, Jela
Melnikov, Nadjeschda
Simeone, Wendi
Stam, Urban
Streckel, Uwe
Vallette, Patrice

GLOBAL EXPANSION TEAM

Abolt, Ann
Adams, David
Almeida Garcia, Manuel
Archontopoulos, Isaak
Arora, Shweta
Bahizer, Irina
Baker, Lori
Barahona, Jose
Bauer, Larry
Beaudry, Melissa
Benfield, David
Bonni, Sebastien
Boynton, Donna
Bucker, Vickie
Bunpakarn, Narumol
Chiarini, Lucia
Chinen, Sachiyo
Choi, Suk Chun
Choi, Yoon Sun
Clarke, Giselle
Claudino, Silva
Couty, Kevin
Cruz, Lucila
Czaika, Monika
Darby, Sarah
Del Vecchio, Rosa
Dombroski, Jacob
Duran, Vianey
Efer, Alexander
Ezunova, Olesya
Fix, Nadeshda
Forbes, David
Furno, Sergio
Garcia, Cecilia
Garcia, Lucita
Gonzalez, Miguel
Gordon, Andria
Haferkamp, Chauke
Han, Hye Rang
Hentschel, Dirk
Hernandez Paredes, Rolando
Huang, Katherine
Intrigliolo, Davide
Ito, Kishiko
Jackson, Juanita
Janssen, Oscar
Jauregi, Monica
Jin, Young Ja
Jirayapong, Pratana
Johnson, Florence
Jung, Bok Nim
Jung, Joo Hee
Jurado Aviles, Horacio
Kamimure, Ryuji
Kang, Ok Ryun
Karnauhova, Niina
Kim, Eun Sil
Kim, Ji Hyun
Kim, Sun Hye
Kim, Min
King, Mark

Kisorssy, Noemi
Klein, Erika
Klenner, Thomas
Kolesnikova, Nataliy
Koorzhner, Evjine
Kotasin, Bongkot
Koumura, Kunihiro
Kuenne, Regina
Kuwahara, Kazuko
Kwon, Elizabeth
Lee, Hee Ja
Lee, Sun Sim
Leung, Yuk Fung
Liberti, Emanuela
Lim, Tae Ran
Loffredo, Assunta
Lopez Alvarez, Maria
Lu, Yu
Lydene, Carie
Maccanti, Lia
Menehem, Amali
Miller, Russell
Minamoto, Akemi
Molinari, Rosanna
Morrison, Keith
Muscarella, Richard
Nagaishi, Toru
Nantasriwiwat, Darawan
Navarro, Adela
Nemeth, Markus
Nicetto, Rossana
Nielsen, Colleen
Ohyama, Yoshiko
Pallweber, Guenther
Peres, Fabiana
Perez, Macrina
Pikta, Tatiana
Ployngam, Sompob
Ramseier, Fabio
Robinson, Jennifer
Rodriguez Noyola, Laura
Romero, Raphael
Saito, Mitsunori
Sanchez, Gustavo
Scheifel, Juri
Schiffmann, Lydia
Shafer, Dean
Shirasaki, Kayoko
Sienaert, Marie
Smith, Joan
Smith, Roger
Stecher, Anton
Stecher, Daniel
Suttiwanich, Somkiat
Taskin, Natalia
Teparax, Sutchira
Usuda, Naomi
Vasquez, Jennifer
Vazquez, Isidro
Viaznikov, Valeri
Villana Angeles, Reyna
Weideman, T.
Wolf, Nico
Yanada, Toshie
Yeh, Chen Yuan
Yip, Wai Ching

WORLD TEAM

Adams, Steve
Adelson, Margaret
Adreineira, Rui
Aggelopoulos, Maria
Aguaiar, Fatima
Ahmadullina, Marina
Albor, Jose
Albrecht, Werner
Alfaro, Ana
Altamirano, Alma
Altintas, Hayriye
Alves, Edilberto
Alves, Moacir
Amalia, Lia
Amaro, Francisco
An, Jung Ok
An, Young Hee
An, Young Soon

Anderson, Patricia
Angle, Margaret
Araujo-Gurrola, Diana
Araujo-Gurrola, Salvador
Arellano, Cristian
Arellano, Dolores
Arenilla, Luzmila
Arhuato, Dora
Arnau, Cathy
Aronova, Viktoria
Artenii, Aurica
Aserud, Olav
Astl, Thomas
Au, Wing Yan
Avalos, Berenice
Avalos-Acosta, Felipe
Avalos-Gonzalez, Maria
Avalos-Tabullo, Angelica
Bae, Myung Ja
Baek, Hyun Sook
Baker, David
Balderrama, Alma
Bamiadakis, Dimitrios
Banerjee, Sandip
Banomyong, Chaleewan
Barajas, Luis
Barbera, Russell
Barradas, Ana
Barreras-Ortega, Silvia
Barrionovo, Elmer
Bauer, Inge
Baylor, Carl
Baylor, Robert
Beamer, Diane
Becerra, Claudia
Beckwith, Raymond
Belchior, Fabio
Bell, Betty
Benitez, Julio
Bermudez, Victoriana
Bertha, Mayoral
Bertstrom, Mary-Ann
Bezerra, Adriana
Bichara, Boutros
Binning, Ingrid Lucie
Black, James
Blanch, Maria
Boer-Blom, Joke
Bolanos-Martinez, Gladys
Boles, Robert
Boonpan, Thanapat
Bordonnat, Jean-Claude
Borralho, Terezinha
Bottrell, Brenda
Bowden, Robert
Boyd, Robert
Braun, Alvina
Breus, Ludmila
Bridger, Sharon
Brito, Sandro
Broggi, Maria
Brown, Lauri
Brunner, Regina
Bullecer, Blessie
Burmantova, Oksana
Burns, Jennifer
Burt, Candace
Byczkowska, Gorzelana, Malgorzat
Byun, Young Ah
Caballero, Eduardo
Cable, Douglas
Calderon, Veronica
Campbell, Neil
Candelario, Gildardo
Carafice, Cindijo
Cardenas, Maria
Cardona, Sayda
Cardozo, Ricardo
Carmona-Casiano, Nohelia
Carneiro, Nilton
Carpenter, Pamela

Carr, Chantelle
Casali, Valter
Casarez, Peggy
Castillo, Susana
Castillo-Hernandez, Raul
Castro, Gloria
Cavani, Rossella
Cazalet, Rusty
Cebi, Reyhan
Ceja, Laura
Celletti, Marco
Ceron, Jaime
Cesarino, Emerson
Chak, Kwok Leung
Chamberlain, Pamela
Chan, Atchara
Chan, King Fun
Chan, Sze Nga
Chan, Yuk Kuen
Chang, Chi Lung
Chang, Hsiu Feng
Chang, Hui Hsin
Chang, Mei Li
Chang, Yu Yen
Chao, Tsuihing
Chau, Lai Ling
Chavez, Maria
Chavtur, Ann
Chen, Cheng Hsien
Chen, Su Yun
Cheung, Hau Lin
Chiu, Suk Chong
Chiu, Maria
Cho, Eun Sil
Cho, Eun Sook
Cho, Mi Sun
Cho, Ok Ran
Cho, Young Rae
Choi, Lai Kuen
Choi, Eun Joo
Choi, Hyung Im
Choi, In Sik
Choi, Jong Ha
Choi, Jung Rim
Choi, Soo Kyung
Choi, Sun Ok
Choi, Yeon Hee
Choi, Yoon A
Choi, Young Soo
Choo, Eun Hee
Choo, Hee Jung
Choo, Sun Rim
Christine-Hjerten, Marie
Chuangu, Miao Hua
Chung, Yi Chun
Chung, Lisa
Chunsiri, Wanphm
Cialini, Sergio
Cid, Carlos
Cingoez, Ayse
Clarke, Christopher
Clarke, Lisa
Claudya, Paulina
Cofino, Michelle
Coleman, Deronia
Colon, Marlene
Cooper, Naomi
Corral, Basilisa
Cortes, Vilma
Cortez, Jacinto
Coster, Brett
Costopoulos, Constantinos
Cote, Donald
Cotton, Steve
Craig, James
Crawford, Sheila
Crosbie, Mary
Cruz, Ignacio
Cueafnos, Moises
Curran, Robert
Daca, Nestor
Dahms, Darlene
Daly, Loretta
Dam, Polly
Daniel, Vicki
Daniels, Sharon

Davidovich, Vladimir
Davis-Brown, Anne
Day, Eric
De-Beer, Bernadine
De-La-Cruz, Marienly
De-Macedo, Helena
De-Santis, Maria
De-Wreede, Bauke
Deam, Jeff
Defilippo, Brian
Degrazio, Roseann
Delgado-Albarran, Magaly
Denham, Alan
Densch, Douglas
Dercho, Anna
Derevtzov, Andrei
Derham, Mark
Derkach, Irina
Desilverio, Agustin
Diaz, Elizabeth
Diaz, Hilda
Dimitriadis, Konstantinos
Doerksen, Helen
Dogancay, Ilhan
Domiguez, Arcelia
Donnelly, James
Dore, Giovannina
Drakcevic, Ivan
Dunbar, Mhairi
Dupont, Cedric
Duran, Mahmut
Dzhen, Tatyana
Ebbert, Jessica
Eckert, Luiz
Eddy, Heather
Egenes, Kathleen
Ehm, Stephanie
Elzondo, Sandra
Ellis, Jenny
Enginer, Jim
Enis, Lilia
Erinelis, Ioannis
Escalona, Christine
Escareno, Laura
Espinoza, Onesimo
Estrada, Ana
Evans, Darren
Evans, Shirley
Eves, Lucelena
Evron, Yitshak
Eyles, Robert
Fan, Qi
Fan, Yun
Farrington, John
Fauret, Cyril
Fausto-Sanchez, Irene
Fernandes, Maria
Fernandez, Monica
Fernandez-Luarca, Mario
Fernandez-Ramos, Xochitl
Ferraz, Claudio
Ferris-Arnold, Penelope
Fiengo, Domenica
Fiore, Anna
Fischer, Carola
Fisher, Wayne
Flasch-Mapes, Susan
Fradkin, Veronika
Franco-Benfuma, Lidia
Frank, Larissa
Fratoni, Liliana
Friar, Susan
Fritzsche, Mareen
Froehlich, Kelly
Furdin, Manda
Fuson, Deborah
Gaeftner, Sitha
Gannon, Lisa
Garcia, Araceli
Garcia, Jose
Garcia-Poblete, Marcela
Garro, Donna
Gasparini, Mariolina

Gavrilova, Svetlana
Geis, Deborah
Gelsomino, John
Gerdt, Nadeshda
Gerhart, Johannes
De-Macedo, Helena
Gilbert, Ilona
Gilreath, Janette
Gimena, Gilda
Giuffrida, Vincenza
Glinskij, Olga
Gois, Amilcar
Gok, Caglar
Gok, Gulay
Golino, Giovanni
Gomes, Vanda
Gomez-Sevilla, Antonio
Gonzalves, Aquiles
Gonzalez, Guadalupe
Gonzalez, Irma
Gonzalez, Ivette
Gonzalez, Maria
Gonzalez, Quirino
Gonzalez, Veronica
Gonzalez-Ramos, Carlos
Goycoolea, Sofia
Graf, Stefanie
Grassi, Teresa
Gratzl, Regina
Graziano, Megan
Greenberg, Paul
Gregory, Angela
Guerra, Julio
Guevara, Rosa
Gunti, Kameswari
Gurrola-Rodriguez, Maria
Gutierrez, Anselma
Guzman, Imelda
Guzman-Rodriguez, Margarita
Ha, Young Sook
Ha, Lieu
Haas, Olga
Halkiopulu, Zoe
Hall, Penny
Hallberg, Johannez
Halls, Lorne
Halonie, Dean
Hamilton, Jim
Hammonds, Monica
Hammer, Janice
Han, Hee Ran
Han, Ji Hyun
Han, Kyung Ok
Han, Sang Mi
Han, Sun Ho
Hanks, Jill
Harrison, Norma
Hassinger, Donna
Hau, Man Yee
Hayasaka, Chieko
Hayasaka, Katsuto
Hayashida, Mayumi
Hear, Vivian
Hegyi, Esther
Heinrich, Wayne
Heinz, Ludmilla
Hekker, James
Hekker, Joyce
Helm, Wolfgang
Hempson, Judith
Henzier, Klaus
Herbst, Elmarie
Hercules, Marisol
Hergesheimer, Bob
Hernandez-Bravo, Maria
Hernandez-Hernandez, Norma
Hernandez-Jimenez, Esmeralda
Hernandez-Mendoza, Oscar
Higashide, Yukihisa
Hilker, Susanne
Hiltunen, Mattias

Hinds, Beverly
Hirayama, Kenta
Hisamune, Yoshiko
Ho, Chi Ping
Hoch, Sonja
Holanda, Luiz
Holden, Zania
Honda, Takako
Hong, Gao
Hong, Pil Nam
Hoogland, Rianca
Horisaki, Hatsuyo
Horstmann, Gerd
Hoshino, Akemi
Hsiang, Yun Hui
Hsieh, Chung Wen
Hsu, Chiung Fen
Hu, Tjensja
Hu, Chu Mei
Hubach, Clay
Huber, Stefanie
Hudson, Michael
Hui, Sau Fung
Hung, Mei Kuei
Hungele, Frieda
Hwang, Do Hwa
Hwang, Kyoo Boon
Hwang, Ok Boon
Hwang, Soon Ja
Hwang, Marina
Ikeda, Katsue
Iwasaki, Tomie
Izawa, Ayanori
Izumo, Hiroko
Jakowenko, Alexander
Jang, Choon Suk
Jang, Eun Ah
Jang, Haeng Duck
Jang, Jong Hwan
Jang, Hye Hee
Jang, Young Sook
Jardim-Filho, Afonso
Jay, Jim
Jefferson, Fiona
Ji, Kye Ja
Jimenez, Antonio
Jimenez, Delfino
Jimenez-Jimenez, Maria
Jimenez-Romo, Mario
Jin, Soon Nyo
Joh, Soo Young
Johnson, Daniel
Johnson, Penny
Johnson, Ray
Jonsson, Anita
Joo, Mi Jung
Ju, Eun Hye
Jung, Bo Hee
Jung, Eui Han
Jung, Hye Ok
Jung, Hye Sin
Jung, Kyung Ae
Jung, So Yeon
Jung, Soon Young
Jung, Yoon Boon
Jung, Yoon Ja
Jung, Young Sook
Kageyama, Hideki
Kairalisadanam, Balachandran
Kakarepi, Athanasia
Kalbach, Sarah
Kalinkina, Svetlana
Kalugina, Marina
Kamimure, Shoji
Kang, Joon Sik
Kang, Ok Ja
Kang, Shu Ling
Karacete, Ali
Karamelas, Dimitrios
Karola, Annel
Kashihara, Norihito
Kato, Toshiko
Kato, Yoshiyuki
Kayhorodova, Svetlana
Kedia, Ashok
Kelly, Beth

Congratulations to these new worldwide World, GET, Millionaire and President's Team members who qualified as of May 2002.

NEWLY QUALIFIED MAY 2002

Kenfack, Albertine	Lee, Young Hee	Moran, Oscar	Park, Hyun Sook	Maria	Son, Young Ran	Valenti, Filippo
Kep, Sevgul	Lee, Young Sook	Moran-Santollo, Judith	Park, Jung Sook	Roldan, Ana	Song, Young Hee	Valleccillo, Liz
Kerr, Diane	Lee, Elaine	Moreno, Maria	Park, Kyung Mi	Romanowski, Connie	Soonthornwed,	Van-Der-Toom, Lavon
Kerr, Loren	Lee, Tina	Mori, Junko	Park, Soo Hyun	Ropers, Baerbel	Patcharin	Van-Rompaey, Rika
Kesapradit, Chotika	Lenzen, Friedrich	Morita, Yoshinobu	Park, Woo Jung	Rosa-Ortega, Rosalva	Souza, Waldir	Van-Swieten, Robertus
Khajornpaiboon,	Leonova, Svetlana	Moskalova, Katarina	Park, Young Woo	Rosas, Ana	Spiretos, Fotis	Vargas, Gilma
Ruangsak	Lessard, Marie	Moulton, Paula	Park, John	Rossetto, Renato	Sriranganathan,	Vasinpongvanit,
Khan, Faiqa	Leung, Lai Sin	Mozharova, Nadezhda	Parshina, Natalija	Rothenberg, Ruth	Sumathy	Janewit
Kick, Valery	Li, Ren	Mpikios, Chrysanthos	Paschou, Maria	Roussis, Tilemachos	Stamerra, Cosima	Vazquez, Jonatan
Kiesow, Dallas	Liguori, Maria	Muangsom, Akkararit	Paschtschenko,	Roworth, Barbara	Stewart, Deborah	Vega, Piedad
Kikuchi, Kazue	Lim, Nan Joon	Mueller, Andreas	Sneschanna	Rucks, Simone	Stokes, Renate	Velazquez-Mier,
Kikuchi, Ryosuke	Lim, Alex	Mugione, Marco	Pasillas, Gloria	Rueda-Suarez,	Stookey, Ann	Anayatzin
Kim, Eun Jung	Lin, Mei Ling	Mugitani, Noriko	Patra, Tapan	Maricarmen	Stothart, Thomas	Ventura, Julieta
Kim, Hwa Sook	Lin, Yuen	Munoz, Eduardo	Patsava, Sofia	Ruiz-Garcia, Jose	Stoupa, Annette	Villacampa, Tara
Kim, Hye Ja	Lisle, Alexandra	Munoz, Monica	Pavon, Consuelo	S, Ching Chun	Strotmann, Angela	Vogel, Dan
Kim, Jeong Ran	Liu, Sheng Yuan	Murakami, Keiko	Payne, Floyd	Saadon, Elad	Su, Fang Ai	Volchan, Ivan
Kim, Kyung Eun	Lo, Shuan Hsien	Murashima, Nobuko	Pearson, Barbara	Saenz, Maria	Suarez-Santamaria, F.	Volckaert, Christine
Kim, Mi Kyung	Lomar, Cleber	Murillo, Norberto	Penafiel, Luis	Saito, Yuko	Von-Spitzcock, Mark	Vul, Svitlana
Kim, Yoon Ja	Lopes, Aurelio	Myers, Charlsa	Penalozza-Cruz,	Sakai, Kazumi	Wahl, Aina	Walging-Nyssen,
Kim, Young Soon	Lopez, Sandra	Myers, John	Dominga	Sakai, Toshiki	Walker, Caroline	Caroline
King, Steven	Lorimer, Kevin	Myung, Hyun Ok	Penick, Carol	Sanabria, Maritza	Walker, Antoinette	Wang, Li Yu
Kinno, Shinjiro	Lu, Hui Lan	Nagayasu, Fukumi	Perez, Maria	Sanchez, Cindy	Wang, Zong Wang	Wanzowitz, Tatiana
Kino, Ann	Lu, Feng	Nakamura, Yasuhiro	Perez, Teresa	Sanchez-Pedregal,	Washington, Tracey	Watarai, Yukimi
Kinzer, Karl	Luarca, Artemio	Nakatani, Yumi	Pesha, Juliana	Cristina	Watson, Nora	Watson, Jean
Kirbs, Michael	Luginets, Olga	Nam, Jung Ryul	Pesqueira, Sandoval	Sanchez-Prado, Silvia	Weihe, Barbara	Weir, Campbell
Klikau-Ott, Linda	Lui, Laura	Nardone, Ralph	Pezza, Katia	Sanchez-Valadez,	Wertz, Jennifer	Wesselink, Rina
Ko, Young Mi	Luongo, Veneranda	Nechae, Alexandr	Pieters, Pieter	Maria	West, Jane	Whetham, Sandra
Kobashi, Eigo	Lysyk, Anastasya	Nesmith, Margaret	Pike, Susan	Sanchez-Vazquez,	Whitmore, Pamela	Whitney, Dalene
Komoda, Shinichiro	Mackin, Carol	Nestoridou, Alexandra	Pineda-Perez, Lizandra	Adriana	Whitdasame,	Kunyaphen
Koppikar, Sushma	Madrigal, Martha	Newton, Elisha	Pirisi, Claudia	Sancivieri, Mayer	Widmer, Marcel	Wiens, Kimberly
Korkut, Hasan	Maeda, Miho	Ng, Siu Ling	Pirlot-Wysocki, Stacey	Sandoval-Perez, Maria	Wiesen, Amanda	Wieser, Katharina
Kostadinov, Stanislav	Maeda, Kazumi	Ng, Wai Shan	Plascencia-Gonzalez,	Santos, Nilda	Wilson-Lowell, Eunice	Windeler, Anthony
Kraemer, Irma	Maeurer, Jens	Ng, Wai Yee	Maria	Santos, Yolanda	Wilson-Lowell, Eunice	Winkels, Michel
Kraeutler, Helene	Magos, Evripidis	Ngan, Siu Chu	Mahalingam	Saravanan,	Wittek, Jordano	Wolf, Barbara
Kramer, Anna-Maria	Majoor, Debra	Nicholls, Catherine	Sauter, Alenka	Kamolporn	Wolf, Barbara	Won, Bok Soon
Kravchenko, Olga	Malpica, Manuela	Nicoloy, Joan	Sawkins, Jacquie	Sutivanit, Pin	Wong, Chi Kong	Wongsam, Mongkol
Krouskou, Sophia	Mamaev, Konstantin	Niederhauser, Felix	Schaefer, Elena	Suzuki, Akira	Wooden, Annie	Yakovleva, Galina
Kruckow, Ant	Mamu, Nareenoh	Nishida, Tae	Scheffler, Mitchell	Tamura, Yumiko	Yamane, Takako	Yanez-M, Andres
Krueger, Michael	Manassi, Juan	Njamkepo, Rose	Porte, Erin	Tanaka, Taeko	Yang, Soon Ja	Yarmwatana, Panya
Kumakura, Marites	Marmarinou, Evgenia	No, Kyung Sook	Potgieter, Gert	Tanaka, Yoshiko	Yasuda, Kumiko	Yohnke-Thayer, Julie
Kundu, Rajkumar	Marr, Lorraine	Noh, Soon Ok	Potgieter, Stef	Tanaka, Yuhiko	Yoo, Nok Hee	Yoo, Sun Ja
Kunzmann, Nelia	Marshall, Deborah	Noh, Tae Woon	Potgieter, Phillipus	Tanaka, Yuhiko	Yoo, Yoon Ja	Yoon, Hyang Ran
Kurtz, James	Martinez, Miguel	Nordby, Dawn	Potiriadi, Evgenia	Tanaka, Yuhiko	Yoon, Kyung Hee	Yoon, Wol Soon
Kutsuna, Shuichi	Martinez, Patricia	Norman, Farrah	Potter, Michael	Tanaka, Yuhiko	Yoon, Wol Soon	Yoshida, Akiko
Kwon, Jung Hee	Martinskaya, Evgeniya	Novaes, Celia	Powell, Maxine	Tanaka, Yuhiko	Yoshioaka, Kyoko	Yuen, King Yung
Kwon, Yong Mi	Mascolo, Maria	Nunez-Mares, Isaac	Prete, Antonella	Tanaka, Yuhiko	Yung, Man Fung	Zacharia, Christoula
Labuanan, Christine	Maslova, Vladislava	Ocampo, Mario	Preusler, Edilio	Tanaka, Yuhiko	Zachariou, Vasoula	Zamburbaeva, Elena
Lafont, Tammy	Matias, Joao	Ochirsum,	Progka, Vasiliki	Tanaka, Yuhiko	Zamora, Fudoxia	Zanotelli, Nelson
Lai, Hui Chuan	Matveeva, Svetlana	Narantsetseg	Psitos, Dimitri	Tanaka, Yuhiko	Zavala, Eliseo	Zavidov, Ludmila
Lakso, Wendy	Mauro-Olmedo, Irma	Oh, In Suk	Qian, Mingyan	Tanaka, Yuhiko	Zava, Kaja	Zhagui, Fanny
Lam, Suk Fun	Mausner, Tony	Oh, Soon Ja	Queiroga, Tulio	Tanaka, Yuhiko		
Lange, Uwe	McDonald, Tina	Ohnishi, Hidemi	Raivecca, Federico	Tanaka, Yuhiko		
Lannoye, Ann	Meck, Irena	Okada, Mayumi	Reavie, Alice	Tanaka, Yuhiko		
Larson, Daveda	Meckley, Steven	Okada, Shinichiro	Reed, George	Tanaka, Yuhiko		
Lasarso, Michele	Medrano, Maria	Okamoto, Chizuru	Reid, Clois	Tanaka, Yuhiko		
Lauer, Erich	Medvedev, Julia	Okazaki, Hiroko	Reidel, Alexander	Tanaka, Yuhiko		
Laurean, Yamel	Meekun, Kritkorn	Okon, Louisa	Reimchen, Waldemar	Tanaka, Yuhiko		
Law, Siu Wah	Mehta, Mahendra	Olivares, Patricia	Reisel, Christine	Tanaka, Yuhiko		
Ledoux, Kathleen	Meier, Katharina	Oliveira, Dayanne	Remedi, Claudio	Tanaka, Yuhiko		
Lee, Lai Kwan	Meikle, Petra	Oliveira, Paulo	Renpenind, Maria	Tanaka, Yuhiko		
Lee, Tsui Fung	Mejia-Nicolas, Moises	Oliveira, Joao	Resendiz, Ana	Tanaka, Yuhiko		
Lee, Ae Hee	Melinda, Pazaurekne	Oohashi, Keiko	Ribei, Rodrigo	Tanaka, Yuhiko		
Lee, Bok Sun	Melo, Adriana	Oohata, Yoshiko	Ribelin, Shelley	Tanaka, Yuhiko		
Lee, Doo Sun	Melo, Valdenisse	Ornelas, Maria	Rich, Ricky	Tanaka, Yuhiko		
Lee, Eun Mi	Menin, Gaudenzio	Ortega, Narcisca	Ridgeway, Don	Tanaka, Yuhiko		
Lee, Hye Jin	Mercantini, Jenna	Ortiz, Rudy	Rigacci, Marco	Tanaka, Yuhiko		
Lee, Hyun Sook	Merikukka, Sirpa	Osorio-Lopez, Paulino	Riley, Rodney	Tanaka, Yuhiko		
Lee, In Sook	Metallo, Roberto	Ott, Hedwig	Rinaldi, Luisa	Tanaka, Yuhiko		
Lee, Jeom Dool	Meyers, Darla	Ottesen, David	Rios, Maria	Tanaka, Yuhiko		
Lee, Ji Eun	Miller, Lubow	Otto, Elmar	Robinson, Judy	Tanaka, Yuhiko		
Lee, Ji Young	Miller, Nina	Oz, Mediha	Robinson, Kenda	Tanaka, Yuhiko		
Lee, Kyung Ae	Millikan, Bobbi	Ozbayat, Tahir	Rocha, Maria	Tanaka, Yuhiko		
Lee, Kyung Hwa	Minami, Miyuki	Pace, Carlo	Rochado, Manuel	Tanaka, Yuhiko		
Lee, Mal Soon	Minopoli, Immacolata	Padgett, Laura	Rodriguez, Lorena	Tanaka, Yuhiko		
Lee, Mi Hyun	Mitchell, David	Palmer, Cadi	Rodriguez-De-La-Cruz,	Tanaka, Yuhiko		
Lee, Mi Jung	Mo, Chia Li	Pan, Yueh Ying	Omar	Tanaka, Yuhiko		
Lee, Mi Jung	Modonesi, Oliviana	Panariso, J.	Rodriguez-Garcia,	Tanaka, Yuhiko		
Lee, Mi Kyung	Modonesi, Paola	Pang, Lai Yuk	Esteban	Tanaka, Yuhiko		
Lee, Mi Sook	Montanez, Edgar	Pangilinan, Gladys	Rodriguez-Reyes,	Tanaka, Yuhiko		
Lee, Sang Mi	Montreepoh, Piyannat	Papadimitriou,		Tanaka, Yuhiko		
Lee, Seung Soon	Moon, Hyun Joo	Gramatia		Tanaka, Yuhiko		
Lee, Sook Ja	Moon, Hyun Sook	Papagiannoulis,		Tanaka, Yuhiko		
Lee, Soon Oh	Moon, Soon Dan	Giorgos		Tanaka, Yuhiko		
Lee, Suk Soon	Moon, Robert	Park, Dae Soon		Tanaka, Yuhiko		
Lee, Sun Hee	Moral-Verdejo, Julia	Park, Hwa Ja		Tanaka, Yuhiko		
Lee, Woo Bin	Morales, Guadalupe	Park, Hyun Mi		Tanaka, Yuhiko		

Ready, Set, Qualify!



Herbalife makes training a top priority, and you should, too! Not only do we believe in the power of learning from other successful top Distributors, we also believe you should reward yourself for your success. Here are some of the upcoming events you should make sure you and your downline qualify for, along with what it takes to get there and ways to accomplish your plan.

C A L E N D A R		
EVENT	QUALIFICATION DETAILS	SUPPORT TOOLS
GetAway Weekends Cruise to the Bahamas ■ October 3 – 6 ■ October 10 – 13 Hilton at Walt Disney World Resort in Orlando ■ October 10 – 13	Qualification period begins December 2001 and ends August 2002. Ongoing qualification open to all Fully Qualified Supervisors who achieve 7,500 Total Volume Points in four consecutive months OR any Fully Qualified Supervisor who accumulated 35,000 Total Volume Points over four consecutive months. PLUS the more you do, the more you get. For every extra 5,000 Volume Points you do within the same four months you qualify, you will receive \$100. For example, you do 40,000 Total Volume Points = \$100, 45,000 = \$200, 50,000 = \$300.	<ul style="list-style-type: none"> ■ www.herbalife.com ■ Herbalife Broadcast Network (HBN) ■ TouchFON ■ Success Training Seminars ■ Product Brochure ■ Herbalife Buttons, Magnetic Car Sign, Pens and other PROMOTE! items.
Millionaire Trainings September 2002	STS Ticket required for Saturday training. For special party event Saturday night and Sunday training, achieve 4,000 Volume Points in June, July or August.	<ul style="list-style-type: none"> ■ Jim Rohn Journal and books ■ PROMOTE! Success Pack ■ Cybersts.com
Certified Trainings ■ Coming soon to a location near you!	Certified Training ticket required. Any team level may attend. Tickets are \$30 per person and can be purchased through the Order Department or at the door	<ul style="list-style-type: none"> ■ Product Brochure ■ Herbalife Business Today
Success Training Seminars ■ Ongoing at locations throughout U.S.	Opportunity Meeting open to all; STS Training, STS Ticket is required. Tickets are \$30 per person in advance and \$40 per person at the door. Tickets can be purchased through the Order Department.	<ul style="list-style-type: none"> ■ International Business Pack ■ Herbalife "Welcome" Video ■ www.herbalife.com

