



Phone  
949.661.HOME  
Fax  
949.661.4651

Lee@LeeandRuss.com  
[www.LeeandRuss.com](http://www.LeeandRuss.com)

---

## WHEN YOU INTERVIEW BUYERS AGENTS

Interviewing Agents: We have created this handy form for you to use.  
When interviewing agents the list below covers services that you should expect.

- Timing: Discuss market trends and your specific needs
- Financing: Arrange a meeting with a lender to pre-qualify you before you write an offer
  - Discuss:*
  - Financing programs available to you
  - Credit and FICO score consulting
  - Using your home equity to work for you
  - Zero down and low down payment options
- Prepare a Buyers Work Sheet so that you know the estimated costs, monthly payments and cash required to close escrow
- Compare neighborhoods, schools, recreational facilities, houses of worship
- Provide you with a convenient way to look at properties that meet your criteria through the Internet, fax or mail
- Help locate properties that are NOT listed for sale
- Review and explain the Purchase Contract with you
- Discuss your obligations as a buyer
- Negotiate the best price and terms for you
- Coordinate and oversee a Professional Third Party home inspection
- Supervise and oversee the escrow process
- Constantly stay in communication with you
- Do a final walk through prior to closing
- Hand you the keys
- Follow up after closing
- Become your real estate consultant for life