

VolP: of the PSAP Experience

Bob Currier, ENP Director, PSAP Relations Intrado Government and External Affairs

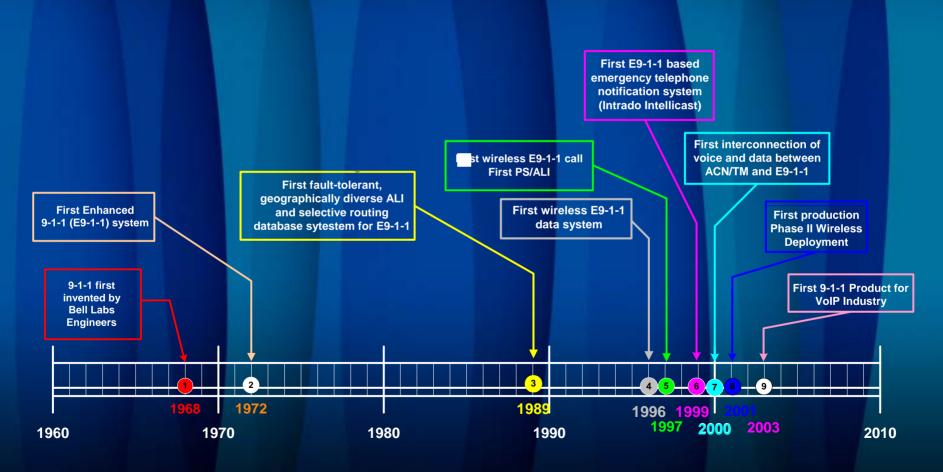
9-1-1 Continues to Evolve....

 Since the first 9-1-1 call was completed on Feb. 16, 1968 in Haleyville, AL, the role of 9-1-1 has greatly expanded.

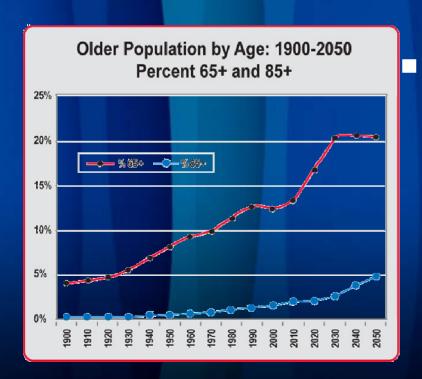
Voice \rightarrow Enhanced 9-1-1 \rightarrow PS/ALI \rightarrow Wireless Ph.1 \rightarrow Ph.2 \rightarrow ACN \rightarrow VoIP

 VoIP 9-1-1 Calls Are Growing Quickly and Need Emergency Services

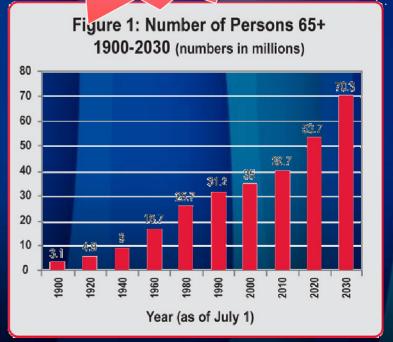
36 Years Has Brought Tremendous Change



Retiring Baby Boomers Bring Growing Need for Emergency Services

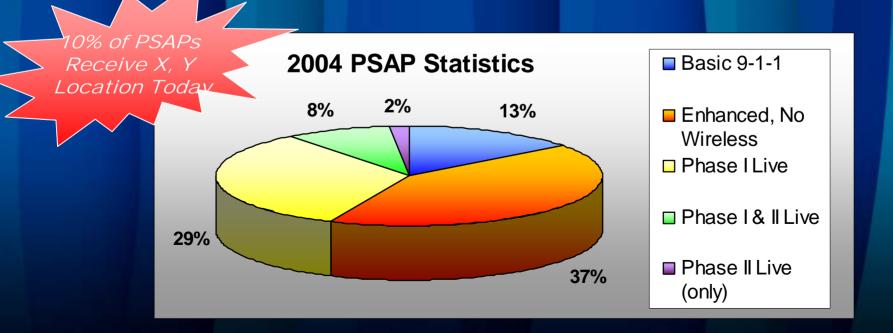


13% Încrease in Persons 65+ Over Next 5 Years



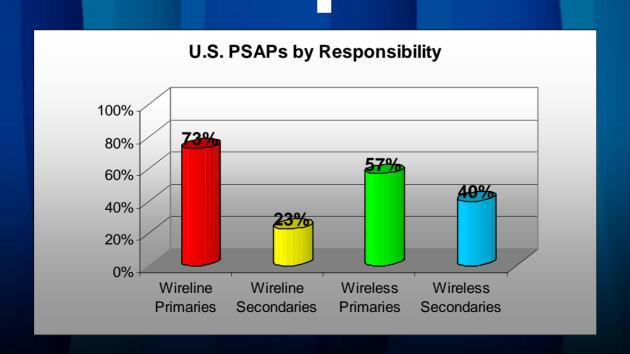
Each PSAP Focused on Next Challenge

- All Statistics Approximate as of June 2004
- 333 Counties with 2% of U.S. Population Not Served by 9-1-1
- 7200 U.S. PSAPs with 9-1-1



PSAP Viewpoints Vary by Responsibility

- Some PSAPs Responsible for Wireline, Wireless and Now VoIP – Others Focused Only on One Challenge
 - Assume 7200 U.S. PSAPs with 9-1-1



Growth of VolP

Cost and Mobility Driving VoIP Market Growth

- Carrier Drivers
 - VoIP brings cost savings and revenue growth
 - Reduced costs moving to a data network for all traffic
 - Revenue growth from combined Voice and Data services
- Customer Drivers
 - Residential Consumers Seek Price Savings and Enhanced Services
 - National Number Portability
 - Consumers Expect 9-1-1
- Mobility becoming Common Key Market Driver
 - Mobility via Wireless continues to grow at 10.4%
 - Move office phone among locations

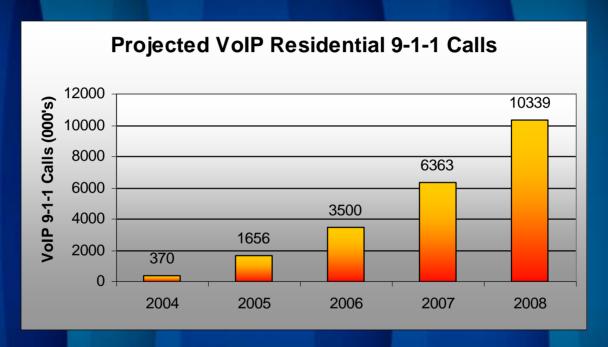
Growth of VoIP

VoIP Growth Following Wireless Growth Pattern

- Total VolP Growth
 - Frost and Sullivan project 40% of calls will be carried over VoIP in 2007.
 - FCC Projects an Annual 7% Decline in Wireline TNs
- VoIP Residential Growth
 - VoIP penetration is projected at 17% households with broadband
- VoIP Business Growth
 - Small business: 800% Growth from 2004 to 2008
 - Medium to Large business: Compound annual growth rate of over 50%.
 - IP PBX lines overtake traditional PBX lines in 2004

Growth of VoIP

13.5% of All 2008 Residential 9-1-1 Calls from VolP



- Key Assumptions:
 - Residential VoIP Subscribers Growth per Frost & Sullivan, April 2004
 - 200M 9-1-1 Calls per Monitor Group, December 2003; Assume 13% growth in 9-1-1 calls over 5 years
 - 33% of all 9-1-1 Calls have a Residential COS

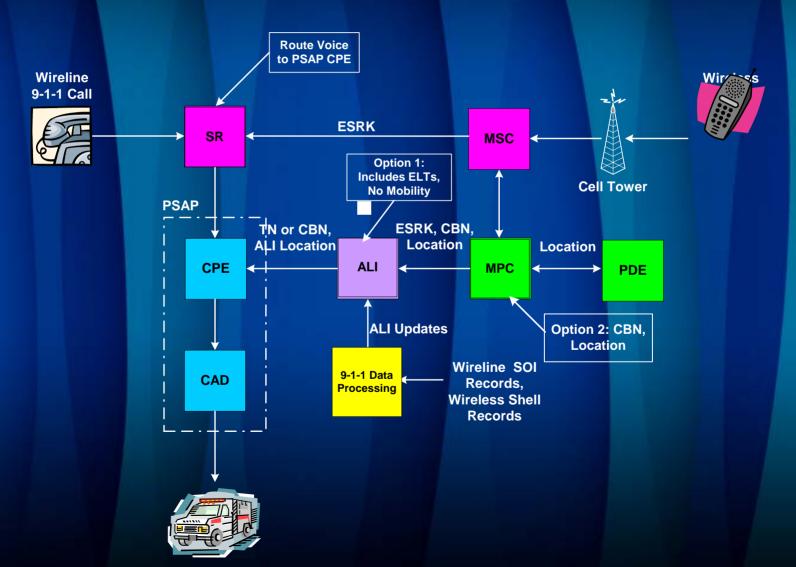
VolP E9-1-1 Vision

Must Satisfy Core Requirements to Achieve 12

- Core Requirements for VoIP E9-1-1
 - Voice Delivery to PSAP
 - ALI Delivery to PSAP
 - Route VolP Calls to Correct PSAP
 - Use Existing ALI Format
 - Resolution of Legal Issues

VolP E9-1-1 Vision

VolP Calls Need Access to 9-1-1 Infrastucture



VolP E9-1-1 Vision - Voice

Voice Delivery to PSAP Requires Routing to 9-1-1 Tandem Selective Routers

- Physical Connectivity
 - Each 9-1-1 VolP Provider Needs Connectivity to 100s of U.S.
 Selective Routers
- Regulations and Access
 - Tariffs and Access Regulations Under Discussion
 - Brief Trials Scheduled to Demonstrate Feasibility
 - Selective Router Access Not Seamless Across U.S.
 - Non-Native TNs Must Use pANI for Routing.
- Selective Routing Tables
 - Some ALI Solutions Do Not Enable PSAP Selective Transfer

VoIP E9-1-1 Vision - ALI

Both Options for ALI Delivery Have Pros & Cons

- Option 1: Add VoIP Records to Regional ALI Databases
 - Advantages: MSAG Valid Addresses, ALI Response Includes ELTs.
 - Disadvantages: Does Not Support 'Nomadic' VoIP Calls or Non-Native TNs
- Option 2: Regional ALI Steering to Obtain CBN & Location
 - Similar to Wireless ALI Delivery
 - Advantages: Supports pANIs for Non-Native TN Routing, Supports Nomadic VolP Calls
 - Disadvantages: May only include X, Y location and No Address, No ELTs or Selective Transfer
- Intrado Advocates MSAG Valid Address for VoIP
 - Some VoIP 9-1-1 Providers Using ALI Option 2 May Only Provide X, Y, even for Fixed, Residential VoIP Services.
 - Intrado Believes All ALI Responses for Residential 9-1-1 Calls should contain an MSAG Valid Address.

VolP E9-1-1 Vision - PSAP

- Calls Routed to Appropriate PSAP
 - Intrado advocates NENA's Position
 - "VoIP Calls Should Be Routed to Wireline Primary PSAPs"
- Intrado Interim 'I1' Solution Migration In Process
 - 40% Intrado I1 Calls Routed to Wireline PSAPs Today
 - Call percentage will grow as Intrato gathers additional Wireline PSAP geographic boundary information
 - PSAPs May Contact Intrado to Provide information
 - Once data validated and processed, Wireline PSAP boundaries used for Intrado's "I1 Solution" routing
- No Impact to PSAP Systems
 - Use Existing ALI Format
 - Separate COS Designators?
 - Shell Record Content?

VoIP E9-1-1 Vision - ALI

Can the VoIP ALI Response for Residential 9-1-1
Calls Mirror Wireline ALI?

VoIP COS Designator(S)?

For ALI Option 2, if the response 'times out,' PSAPs will only receive a Shell Record with no TN or CBN

Not All VoIP 9-1-1 ALI Responses Will Contain A MSAG Valid Address

ELTs Require VoIP Records in Regional ALI or ALI Provider Tariff for MSAG/ ESNs **Sample 512-Byte ALI Response**

X01

(720) 494-6232 VOIP 05/11 15:52

JOE SMITH

₹1601 P#303-195-1500

DRY CREEK DR

Location Information

CO LONGMONT

Additional Comments TEL=VNAGE

001 00515

40.137571 -105.138202 100.00%

LONGMONT PD

LONGMONT FD

BOULDER COUNTY EMS

pANI Dialable or Non-Dialable?

MSAG-Valid Only Addresses Means No Auxilary Location Information

Shell Records May Not Contain VolP Carrier Company ID

E9-1-1 or Phase 1 Only PSAPs Won't Receive X, Y Location

VoIP E9-1-1 Vision - Legal

- Status of Regulation for VolP E9-1-1
 - FCC Collecting Comments on Regulation (www.fcc.gov/voip)
 - Several States Considering State Level Legislation
- Cost Recovery for VoIP 9-1-1 Calls
 - Intrado Believes all Companies should be Good Corporate 9-1-1 Citizens and Contribute
 - Several States Considering Legislation on Appropriate Cost Recovery for VoIP 9-1-1 Services
 - Every 9-1-1 Caller Expects Same Level of Service
 - VoIP Callers Currently Denied Access to E9-1-1
 - VoIP Callers Should Pay 9-1-1 Surcharges for Equal Service
 - AT&T Voluntarily Collecting and Distributing 9-1-1 Surcharges

VoIP 12 Outstanding Issues

Intrado Dedicated to Industry Collaboration to Enable VoIP E9-1-1 Services

- Regulatory Mandates
- Funding for VoIP 9-1-1 Services
- E9-1-1 Infrastructure Access and Tariffs
- MSAG Valid Address Requirement
- ALI Display Format

Questions and Follow-Up

- Visit Intrado's VoIP Information Web Page:
 - www.intrado.com/voip
- Email with Questions
 - voip@intrado.com