

# CONTINUING EDUCATION READY REFERENCE GUIDE

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State	Continuing Education	CIC Institutes	CISR Courses	CRM Courses
	Requirements	approved for	approved for	approved for
Alabama	12 hours for agents; 6 hours for CSRs annually on last	20 hours	8 hours	20 hours
	day of birth month. Effective Jan '07 24 hours biennialy.	AM includes 3 hours ETH	AO includes 3 hours ETH	PRI includes 1 hour ETH
	Must include 3 hours of ethics or business practices.			
	CICs in good standing meet their requirement.			
Alaska	24 hours biennially on birth date.	20 hours	6 hours	20 hours
		(AM = 8)		
Arizona	20 hours if licensed 1-2 years; 40 hours if licensed 2+ years	20 hours	8 hours	20 hours
	every 4 years on last day of birth month.			
Arkansas	8 hours; combined licenses: 10 hours annually on birth	20 hours	8 hours	20 hours
	date. Must include 1 hour ethics.	(AM includes 1 hour ETH)	(AO includes 1 hour ETH)	(PRI includes 1 hour ETH)
California	25 hours annually first 4 years; thereafter 30 hours	25 FX hours (PC)	8 FX hours (PC)	20 FX hours (PC)
	biennially. Hours must be specific to lines held.	[LH = 25 FL (PC/LH)]	[AO = 8 FL (PC/LH) & 1 ETH]	[PRI = 20 FX (P/C) & 1 ETH]
	Beginning with Jan '07 renewals FX (PC) agent/broker	[AM = 25 FL (PC/LH) & 4 ETH]		
	must complete 4 hours ethics; PL agent 2 hours ethics.			
Colorado	24 hours biennially on last day of birth month. Must	24 PC hours	8 PC hours	20 PC hours
	include 3 hours ethics. 18 hours must be specific to	(AM = 21 LH/PC & 3 ETH)	(AO = 7 PC/LH & 1 ETH)	(PRI = 19 PC & 1 ETH)
	lines held.	(LH = 24 LH)		
Connecticut	24 hours biennially on DOB. Must include 3 hours law/reg	20 PC hours	8 PC hours	20 PC hours
	or ethics. 6 hours must be specific to each lines held.	[AM =17 PC or LH & 3 LRE (law)] (LH = 25 LH)	[AO = 5 PC or LH & 3 LRE (law)] [IC = 7 PC & 1 LRE (law)]	[PRI = 19 PC & 1 LRE (law)]
Delaware	Agents 24 hours; Adjusters 12 hours biennially on last day of	25 GEN hours	8 GEN hours	20 GEN hours
	Feb. even years. Must include 3 hours ethics. Effective 3/1/06	(AM = 21 GEN & 4 ETH)	(AO & PR = 7 GEN & 1 ETH)	(PRI = 16 GEN & 4 ETH)
	agents who write H.O. or PL coverage must complete 2 hours	(LH = 25 LH)		
	flood (NFIP related).	(CP & PL = may include 2 FLD)		
District of	16 hours; combined licenses: 24 hours biennially on	16 PC hours	8 PC hours	16 PC hours
Columbia	12/31 even year. Hours must be specific to lines held;	(AM = 16 GEN)	(AO = 8 PC/LH)	(PRA = 16 GEN)
	Combined licenses must include 6 hours each of PC & LH.	(LH = 16 LH)	(IP = 9 PC)	
Florida	24 hours biennially. Must include 3 hours ethics.	20 PC hours (LH = 20 LH)	8 PC hours	20 PC hours
	Adjusters must also complete 10 hours law. Hours must be	(AM = 22 GEN & 3 ETH)	(AO = 7 PC & 1 ETH)	
	specific to lines held; combined licenses: 12 PC, 12 LH.	(CC, CP, PL = 20 Adj hrs)	(IC, IP, PA & PR = 8 Adj hrs)	

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Georgia	15 hours annually if licensed less than 20 years; 20 + years:	17 PC & 3 ETH	5 PC & 3 ETH	17 PC & 3 ETH
	10 hours annually on/by 12/31. Must include 3 hours	(LH = 17 LH & 3 ETH)	(AO = 5 PC/LH & 3 ETH)	
	ethics. Counselors 6 hours annually.	(AM = 17 PC/LH & 3 ETH)		
	Hours must be specific to lines held.			
Hawaii	PC or LH: 20 hours; combined licenses: 30 hours biennially.	20 PC hours	8 PC hours	20 PC hours
	Must include 2 hours HI insurance code and rules.	(AM = 14 PC & 6 LH)	(AO = 8 PC or LH)	
	Hours must be specific to lines held.	(LH = 20 LH)		
Idaho	24 hours biennially on first day of month following	20 hours	8 hours	20 hours
	license issuance date. Must include 3 hours ethics/law.	(AM = 16 & 4 ETH)	(AO = 7 & 1 ETH)	(PRI = 19 & 1 ETH)
		(CC = 18 & 2 LAW)		
Illinois	30 hours biennially.	15 hours	8 hours	15 hours
Indiana	40 hours every 4 years 30 days prior to last day of license	20 hours	8 hours	20 hours
	issuance month.		(IC = 7)	
Iowa	36 hours triennially on 12/31 prior to renewal.	20 hours	8 hours	20 hours
	Renewal date is 4/1 triennially.			
Kansas	12 hours including 1 hour ethics; combined licenses: 24 hrs	12 PC hours	8 PC hours	12 PC hours
	including 2 hours ethics biennially on birth date.	(AM = 10 GEN & 2 ETH)	(AO = 7 GEN & 1 ETH)	(PRI = 11 PC & 1 ETH)
	Hours must be specific to lines held.	(LH = 12 LH)		
Kentucky	24 hours biennially on DOB (even year on even year; odd	20 PC hours	8 PC hours	20 PC hours
	year on odd year). Must include 3 hours ethics. 6 hours	(AM = 16 PC/LH & 4 ETH)	(AO = 7 PC/LH & 1 ETH)	(PRI = 19 PC & 1 ETH)
	must be specific to lines held. 12 hours must be classroom.	(LH = 20 LH)		
Louisiana	LH: 16 hours; PC: 24 hours; combined licenses: 32 hours	24 PC hours	8 PC hours	20 PC hours
	(12 LH/20 PC or 20 LH/12 PC) biennially 12/31 prior to 5/1	(AM = 24 PC/LH)	(AO = 8 PC/LH)	
	renewal date. LH even year; PC odd year.	(LH = 16 LH)		
	PC agents must complete one time only 3-hour flood CE	(PL includes 2 hours flood)		
	prior to 12/31/06 for 5/1/07 renewal or 1st CE renewal date.			
Maine	30 hours biennially on 10/1 even year.	20 hours	8 hours	20 hours
	Proposed 24 hours incl 3 ethics and DOB renewal in '07.		(IC, IP = 7)	
Maryland	16 hours biennially. Hours must be specific to lines held.	16 PC hours (LH = 16 LH)	8 PC hours	16 PC hours
	Agents who sell HO policy must complete 2 hours	[PL = 16 PC (may incl 2 hrs FLD)]	(AO = 8 PC or LH)	
	of flood CE prior to 9/30/07. Agents who sell flood must	(AM = 16 PC/LH)		
	complete 2 hours by 9/30/06 and biennially thereafter.			

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Massachusetts	60 hours first 3 years; thereafter, 45 hours triennially.	25 hours	8 hours	20 Hours
	Adjuster 15 hours triennially.		(AO = 6) (PR = 7)	
Michigan	24 hours biennially. Must include 3 hours of ethics.	20 PC hours (LH = 20 LH)	7 PC hours	20 PC hours
		(AM = 17 PC/LH & 3 ETH)	(AO = 4 PC/LH & 3 ETH)	(PRI = 17 PC & 3 ETH)
Minnesota	30 hours biennially on 10/31.	20 hours	8 hours	20 hours
Mississippi	12 hours annually. LH on 12/31; PC / Adjuster on 5/31.	12 PC hours	8 PC hours	12 PC hours
	Hours must be specific to lines held.	(LH = 12 LH)	(AO = 8 PC or LH)	
		(AM = 12 PC or LH)		
Missouri	10 hours; combined licenses: 16 hours biennially.	16 PC hours	8 PC hours	16 PC hours
	Hours must be specific to lines held.	(AM = 16 GEN)	(AO = 8 GEN)	
		(LH = 16 LH)	(IP = 9 PC)	
Montana	24 hours biennially on first day of birth month. Even birth	19 hours	8 hours	19 hours
	year renews on even year; odd birth year renews on odd	(AM = 20)	(PA, PR = 7)	(PRA = 20 )
	year. Must include 1 hour Montana law.		,	
Nebraska	PC and combined licenses: 21 hours; LH: 6 hours biennially	24 PC hours	8 PC hours	20 PC hours
	45 days prior to last day of birth month.	(AM = 16 GEN & 4 ETH)	(AO = 7 GEN & 1 ETH)	(PRI = 19 PC & 1 ETH)
	Must include an additional 3 hours ethics.	(LH = 24 LH)	·	,
Nevada	30 hours triennially. Hours must be specific to lines held.	25 PC hours	7 PC hours	20 PC hours
		(AM, LH = 25 PC/LH)	(AO = 8 PC/LH)	
	CICs in good standing meet their requirement.	,	(PA = 7.5 PC)	
New	Producer 30 hours; ML & WC ADJ: 20 hours; Public ADJ: 15	30 hours	8 GEN/ML/P/WC hours	20 GEN/ML/P/WC
Hampshire	hours biennially 60 days prior to last day of the month of each	(ML ADJ = 20 hours)	(PA = 8 GEN/ML/P)	(PRA = 20 GEN/ML/P)
•	quarter for birth dates in that quarter.		,	,
	Hours must be specific to lines held.			
	Effective April '07 renewal: 24 hours incl 3 ethics on DOB.			
New Jersey	48 hours every 4 years. Must include 6 hours ethics.	20 PC hours	8 PC hours	20 PC hours
	24 hours must be specific to lines held.	(LH = 20 LH)	(AO = 7 PC & 1 ETH)	(PRI = 19 PC & 1 ETH)
	Proposed 24 hours including 3 hours ethics in '07.	(AM = 18 PC & 2 ETH)	(1.5 11.5 5.1 21.1,	(* 11. 101 0 0 1 = 11.)
	CIC's & CISR's in good standing meet their requirement.			
New Mexico	15 hours annually on 9/30. Must include 1 hour ethics.	20 PC hours	8 PC hours	20 PC hours
	Hours must be specific to lines held.	(AM = 19 PC/LH & 1 ETH)	(AO = 7 PC/LH & 1 ETH)	(PRI = 19 PC & 1 ETH)
	modes must be specific to inies neigh	(LH = 20 L)	(40 = 71 0/211 & 1 2111)	(1.1.1 - 131 0 & 1 = 111)
		(Ln = 20 L)		

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New York	15 hours; combined licenses: 30 hours biennially.	15 BR,C3,PA, (PC) hours	8 BR,C3,PA, (PC) hours	15 BR,C3,PA, (PC) hours
	LH: 6/30 (odd); PC: 6/30 (even); Public ADJ: 12/31 (even).	(AM = 15 LA (LH), C1, LB,	(AO = 8 LA (LH), C1, LB,	
	Renew by 5/1 to avoid late fee. Brokers: 10/31 (even) by 9/1.	BR, C3, (PC), PA)	BR, C3, (PC), PA)	
	Hours must be specific to lines held.	[LH = LA, C1, LB (LH)]	1 add'l hour w/ passed exam	
North Carolina	12 hours; combined licenses: 18 hours annually on 12/31.	18 P&L (PC) hours	6 P&L (PC) hours	18 P&L (PC) hours
	Hours must be specific to lines held.	(LH = 18 LAH)		
North Dakota	24 hours biennially. Must include 3 hours ethics.	20 hours	8 hours	20 hours
		(AM = 16 & 4 ETH)	(AO = 7 & 1 ETH)	(PRI = 19 & 1 ETH)
Ohio	20 hours biennially on 12/31.	20 GEN hours	8 GEN hours	20 GEN hours
Oklahoma	16 hours; CSR 12 hours biennially. Must include 2 hrs ethics.	12 + 2 ETH, 1 LTC, 1 HCR	5 + 1 ETH, 1 LTC, 1 HCR	(FIN & PRA = 12 + 2 ETH, 1 LTC, 1 HCR)
	Hours must be specific to lines held.			(PRI = 14 & 2 ETH)
	Adjuster & CISRs: 12 hours biennially.			(ANA & CON = 16)
		(ADJ 12 Hours)	(ADJ = 8 hours)	(ADJ = 12)
Oregon	Licensed prior to 1/1/00: 24 hours biennially.	20 PC hours	8 PC hours	20 PC hours
	Licensed after 1/1/00: 44 hours biennially for first three	(LH = 19 LH)	(AO = 4 mngmt, 3 misc, 1 ETH)	(PRI = 19 & 1 ETH)
	reporting periods. Must include 3 hours law & 2 hours ethics.	(AM = 4 mngmt, 5 misc, 1 ETH )		
Pennsylvania	24 hours biennially on issue date.	20 hours	8 hours	20 hours
Puerto Rico	30 hours biennially.	30 hours	8 hours	30 hours
	Must pass the exam to receive CE credit.	passed exam required	passed exam required	passed exam required
Rhode Island	15 hours annually. Hours must be specific to lines held.	25 PC hours	8 PC hours	20 PC hours
		(LH = 25 LH)	(PA = 7 PC)	
South Carolina	24 hours biennially on 5/1 even year. 8 hours must be	20 PC hours	7 PC hours	20 PC hours
	specific to lines held.	(AM = 20 PC or LH)	(AO = 7 PC or LH)	
		(LH = 20 LAH)	,	
South Dakota	10 hours; combined licenses: 20 hours biennially on 4/30	12 PC hours	8 PC hours	12 PC hours
	even years. Hours must be specific to lines held;	(AM = 20 GEN)	(AO = 8 GEN)	
	combined licenses must have 8 hours PC and LH.	(LH = 12 LH)		
Tennessee	12 hours annually.	24 hours	8 hours	20 hours
Texas	30 hours biennially. Must include 2 hours ethics /consumer	20 GEN hours	8 GEN hours	20 GEN hours
	protection. 15 hours must be classroom.	(AM = 18 GEN & 2 ETH/CP)	(AO = 7 & 1 ETH/CP)	(PRI = 19 GEN & 1 ETH)

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Utah	24 hours biennially on DOB. Must include 3 hours ethics.	20 PC hours	8 PC hours	20 PC hours
	12 hours must be classroom.	(AM = 17 PC/LH & 3 ETH)	(AO = 7 GEN & 1 ETH)	PRA = 20 PC
	CICs and CRMs in good standing meet the requirement.	(LH = 20 LH)		(PRI = 19 PC & 1 ETH)
Vermont	24 hours biennially on 9/30 even year.	20 GEN hours	8 GEN hours	20 GEN hours
	6 hours of AM/AO allowed per review period.		(AO = 6 mngmt & 2 GEN)	
Virginia	16 hours; combined licenses: 24 hours biennially on 12/31	20 PC hours	8 PC hours	20 RM hours
	even year. Must include 2 hours VA law.	[AM = 18 GEN & 2 ILR (law)]	[AO = 6 GEN & 2 ILR (law)]	(PRA = 20 PC)
	8 hours must be specific to each line held.	(LH = 20 LH)	[(IC = 7 PC & 1 ILR (law)]	[(PRI = 19 RM & 1 ILR (law)]
Washington	24 hours biennially on DOB. Must include 3 hours ethics.	21 & 3 ETH hours	8 hours	21 & 3 ETH hours
_			(AO = 7 & 1 ETH)	
West Virginia	Effective 7/1/06, 24 hours biennially on 5/31/08.	24 Hours	8 hours	24 hours
	Must include 3 hours of ethics.	(AM = 20 GEN & 4ETH)	AO = (7 GEN & 1 ETH)	PRI = (23 GEN & 1 ETH)
Wisconsin	24 hours biennially; if licensed in odd year, renew on DOB	20 hours	8 hours	20 hours
	month in odd year; if licensed in even year, renew on DOB month in even year.	AM = ETH pending	AO = ETH pending	PRI = ETH pending
	Proposed 3 hours of ethics beginning with '08 compliance.			
Wyoming	24 hours biennially on DOB. Must include 3 hours ethics.	20 hours	9 hours (PA = 8 hours)	20 hours
		(AM = 16 & 4 ETH)	(AO = 7 & 1 ETH)	(PRI = 19 & 1 ETH)